



# Saeta Yield

## Spring 2017



Saeta Yield currently combines:

**Recurrent and stable cash flows**

based on resilient regulation and successful operations

**Attractive Dividend Yield**

**Attractive valuation**

based on untapped fundamental value

**Share Price Upside**

**Accretive growth potential**

based on demonstrated track record and existing liquidity

**Dividend Per Share Growth**

# A robust portfolio of renewable energy assets capable of generating stable cash flows and dividends

## Robust portfolio: 884 MW in Spain & Uruguay<sup>(1)</sup>



**539 MW**  
**16 wind farms**



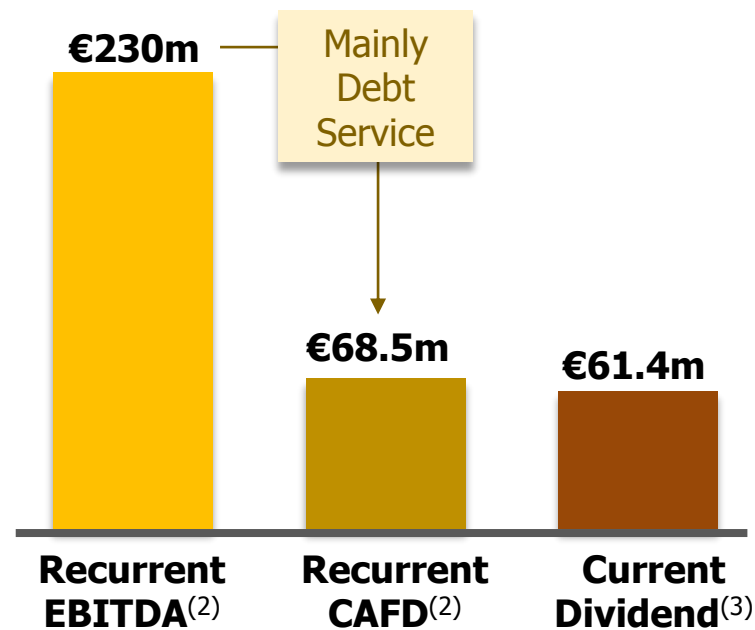
**250 MW**  
**5 CSP plants**



**95 MW<sup>(1)</sup>**  
**2 wind farms**

- ✓ Long-life assets: c.21 years of remaining life
- ✓ Fully operational with good performance
- ✓ 100% renewable electricity
- ✓ Good regulation scheme and outstanding PPA
- ✓ Hard currency remuneration (Euro and US Dollar)
- ✓ Full service long-term O&M contracts in place (no CAPEX)
- ✓ No corporate tax in Spain until 2024

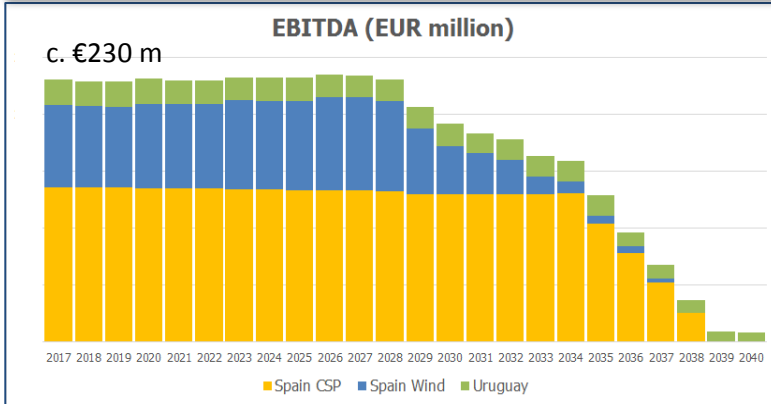
## Stable cash flows & dividend



**Attractive dividend policy based on a high pay-out ratio of the Recurrent CAFD, quarterly payments and tax-effective distribution of the share premium<sup>(4)</sup>**

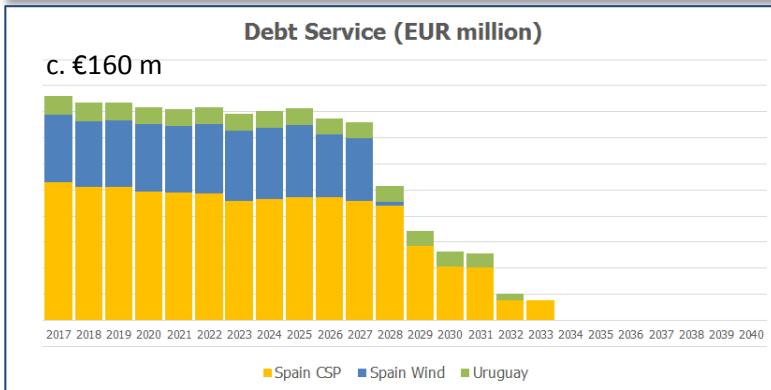
(1) Acquisition of the Uruguayan assets is agreed, transaction to be closed once certain condition precedent are met. This footnote refers applies for this whole presentation.  
(2) Recurrent figures are calculated with the average of the coming 5 years and includes the acquisition of the Uruguay wind farms (Carape I & II) additional to the current portfolio of assets. The incorporation in the future of new assets will alter significantly these figures. The data included in these graphs do not constitute any kind of guidance or commitment from the company. Main hypothesis employed: Reasonable return @ 7.4%, inflation and interest rates according to forward curves and production according to historical average.  
(3) The Board of Directors approves quarterly the dividend distribution, and can change the dividend payment if expected Recurrent CAFD changes because of structural reasons.  
(4) Spanish tax authorities do not withhold taxes on share premium distributions. SAY currently has €600m of outstanding share premium in its equity.

## Predictable operating cash flows



- Assets showing excellent operating performance
- Regulated or PPA contracted revenues
- O&M & main expenses under control

## Stable debt service (interests + principal)

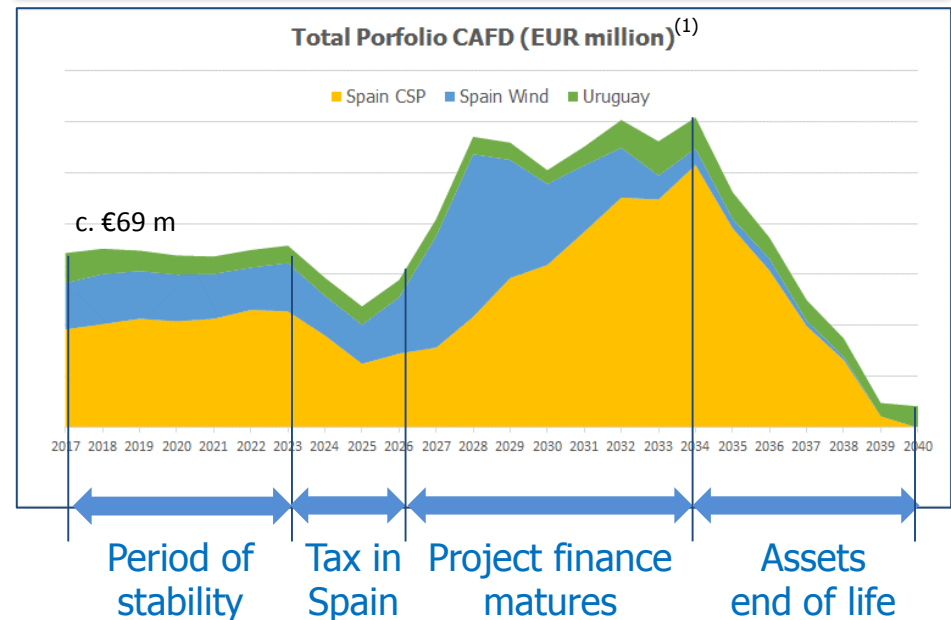


- Debt service sculpted for slightly decreasing payments

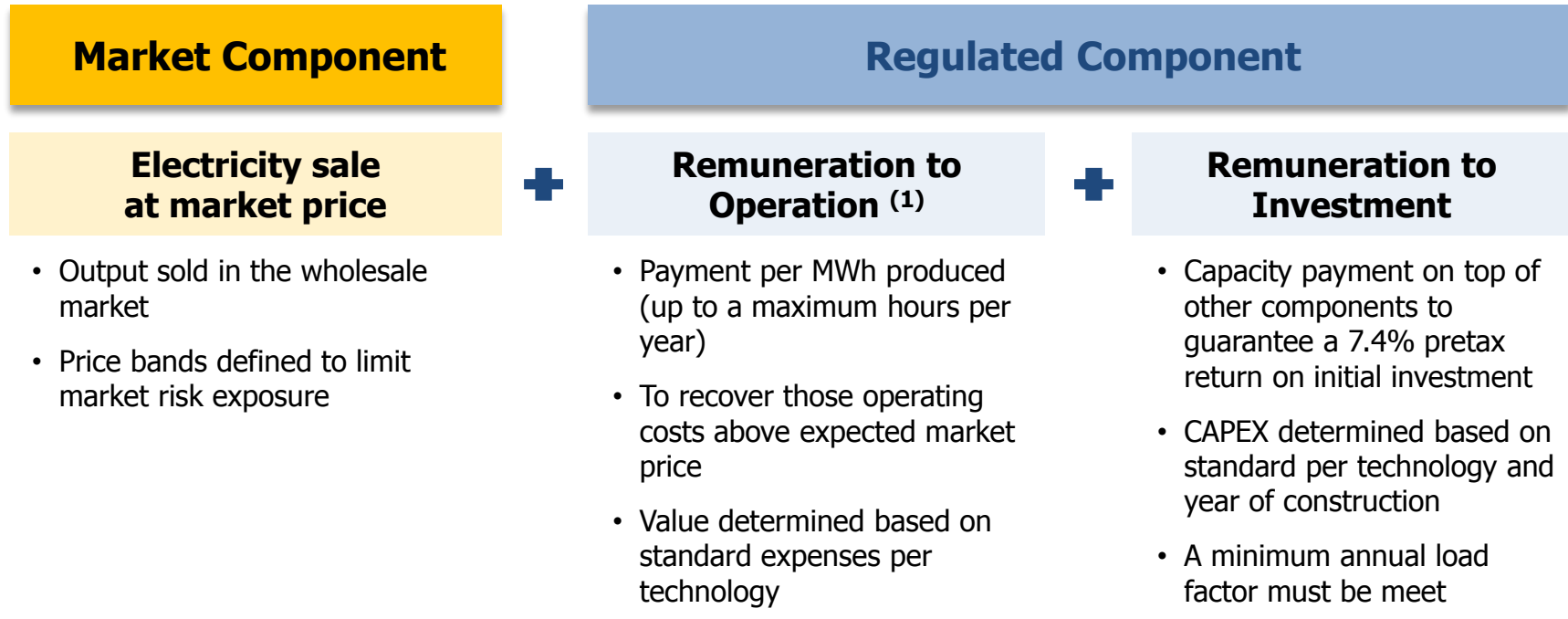
Includes the acquisition of the Uruguay wind farms (Carape I & II) additional to the current portfolio of assets. The incorporation in the future of new assets will alter significantly these figures. The data included in these graphs do not constitute any kind of guidance or commitment from the company. Main hypothesis employed: Reasonable return @ 7.4%, inflation and interest rates according to forward curves and production according to historical average.

(1) Cash flows have been adjusted to represent the Recurrent CAFD: (a) intragroup tax consolidation mechanism (cash neutral) and (b) adding back the €4.4m expenses of the proceeds coming from the financing of Serrezuela that are still pending to be invested in new acquisitions.

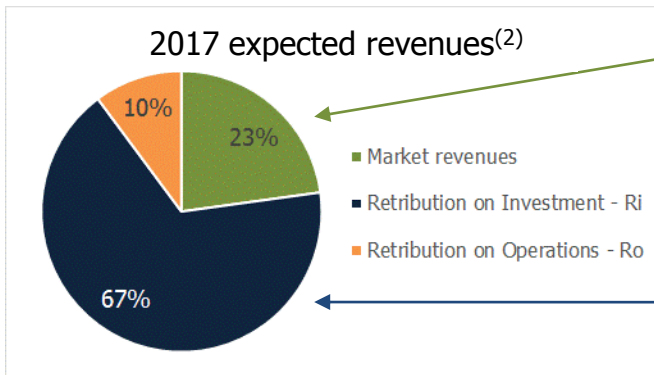
## Long term cash flow profile



- No corporate tax in Spain until 2024
- 2028-2034 CAFD plateau at above c. €100m p.a. once debt in the SPVs is fully repaid



**Regulatory scheme with reduced exposure to market and volumetric risks**

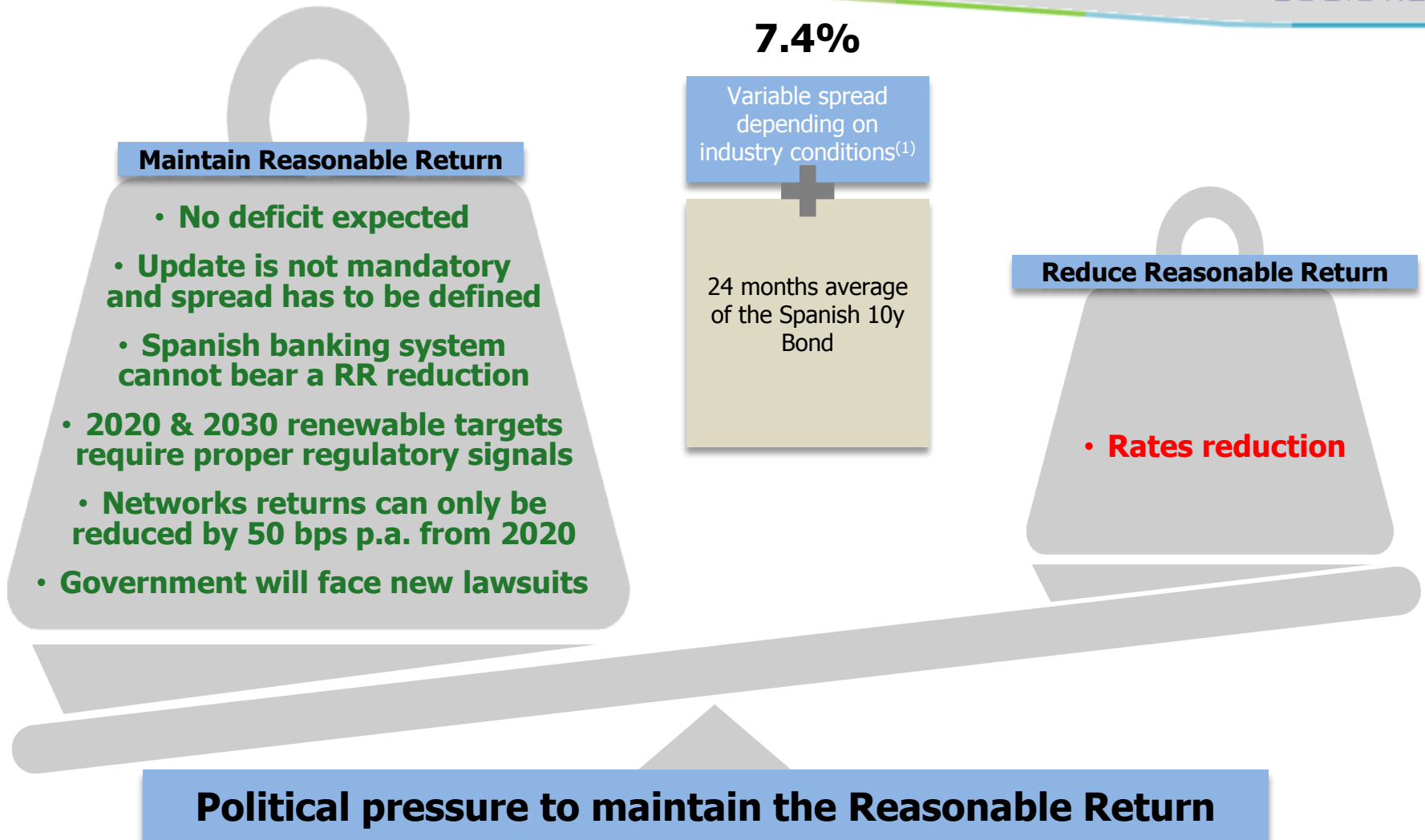


Price bands reduce market risk to c. ±3% of total revenues

Capacity payment which does not have volumetric risk

(1) Remuneration to operation is not applicable to wind assets;  
 (2) Revenues as calculated according to the Spanish regulation standards

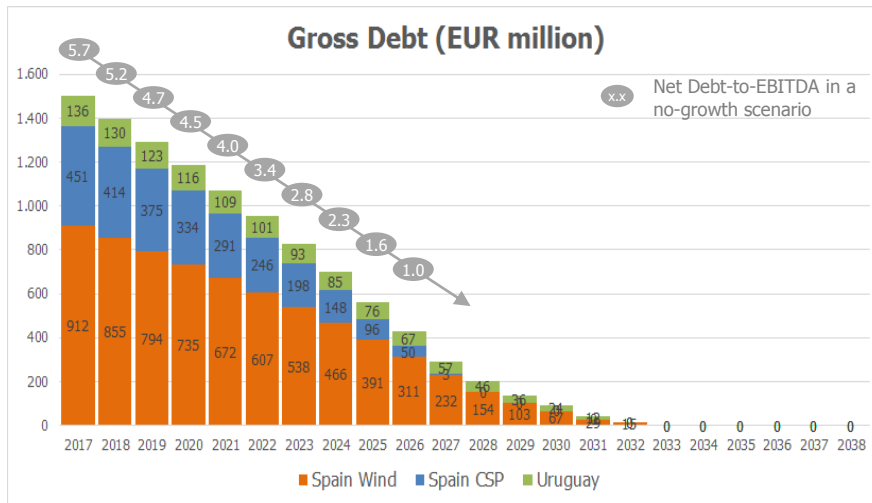
# There are solid reasons to maintain the Reasonable Return at 7.4% from 2019 onwards



(1) The Law 24/2013 says: The remuneration parameters shall be determined taking into account the cyclical situation of the economy, the electricity demand and the adequate profitability for these activities for regulatory periods of six years. These remuneration parameters may be reviewed before the beginning of the regulatory period. In case of failure to carry out this review, it shall be understood as extended for the entire following regulatory period"; Article 14.6: "In order to allow adequate remuneration above a low risk activity, the return rate of the recognized net investment shall be referenced to the performance of the 10-year State Obligations on the secondary market, increased by one appropriate spread.

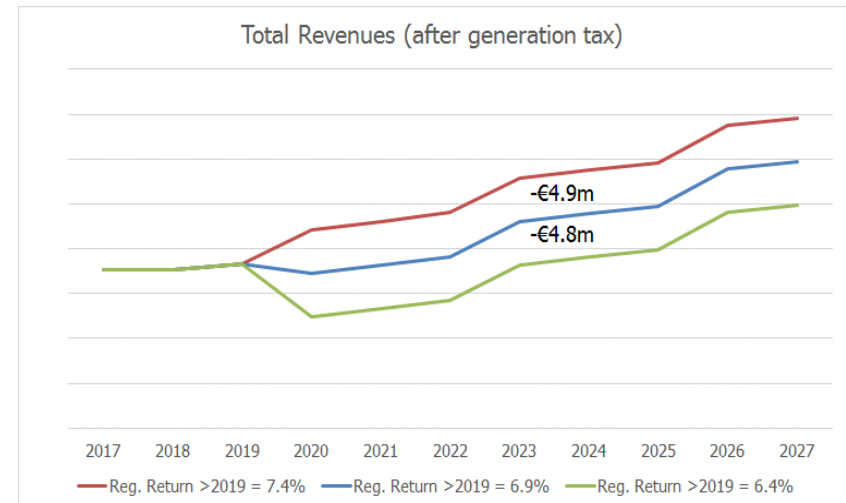
Prior to the 1<sup>st</sup> of January of the last year of the regulatory period (2019 in this case), the Energy Ministry will send to the Cabinet the Law Project including the proposed spread, to be approved by the Parliament.

## Accelerated deleverage profile



- All current existing debt at project level:
  - 75% of debt swapped
  - Avge. cost of debt @ 4.3%
  - 15 yrs of remaining life
  - >3x EBITDA / Interest paid from year 1

## Regulatory risk is limited



- Uruguay will diversify CAFD generation
- Spanish regulator has no fundamental reasons to change the 7.4% Reasonable Return (RR)
- For each 50 bp change in RR, net revenues will decrease c. €5m while CAFD c. €3m<sup>(1)</sup>

**In a no-growth scenario, the portfolio reduces its leverage steadily in a very healthy speed**

**Even in the case of an unexpected lower RR return the impact is not so relevant as market believes it to be**

All data in this slide refers to the current portfolio of assets including Uruguayan agreed assets (in the debt graphs) and those under the Spanish regulation for the regulatory risk sensitivity. The incorporation in the future of new assets will alter significantly these figures. The data included in these graphs do not constitute any kind of guidance or commitment from the company. Main hypothesis employed: Reasonable return @ 7.4%, inflation and interest rates according to forward curves and production according to historical average.

## Efficiencies since IPO

- ✓ Reduction of energy self-consumption
- ✓ Wind O&M contracts adjustments
- ✓ Lower gas consumption in CSP
- ✓ Control center costs reduction
- ✓ Collaboration agreements to reduce local taxes
- ✓ Environmental monitoring costs reduction
- ✓ IRS extended to reduce long term floating interest rates exposure

**Achieved CAFD increase:  
c. €0.4m reduction**

## Future efficiencies

- ✓ Reduction of energy consumption
- ✓ Land rental agreements renegotiation
- ✓ Waste management costs reduction
- ✓ Security and other costs reduction
- ✓ Reduction of "energy unbalanced costs"
- ✓ Advanced management of market revenues
- ✓ Improvement of market agent costs

**Target CAFD increase:  
c. €0.5m reduction**



Saeta Yield currently combines:

**Recurrent and  
stable cash  
flows**

based on resilient  
regulation and  
successful operations

**Attractive  
Dividend  
Yield**

**Attractive  
valuation**

based on untapped  
fundamental value

**Share  
Price  
Upside**

**Accretive  
growth  
potential**

based on  
demonstrated track  
record and existing  
liquidity

**Dividend  
Per Share  
Growth**

**31 March  
share price:  
8.55 €**

**Cash yield of 9.8%<sup>(1)</sup>  
Dividend yield of 8.8%<sup>(2)</sup>  
Saeta Yield expected cash flows  
yield c. double digit equity IRR<sup>(3)</sup>  
Shares trading at an implicit  
Reasonable Return<sup>(4)</sup> c.5%**

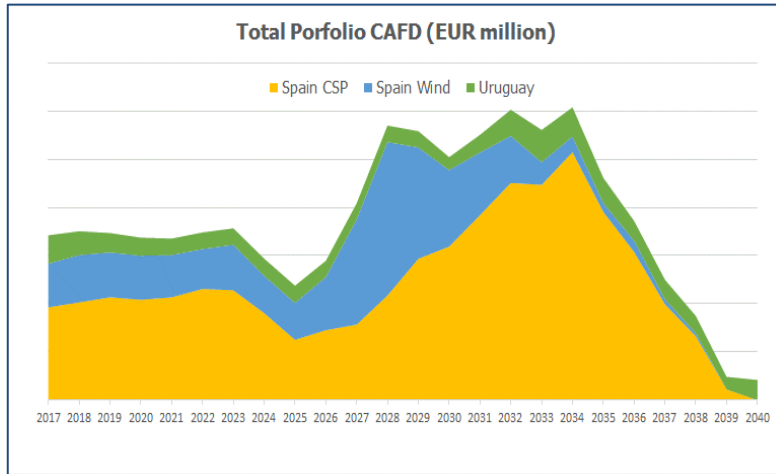
**SAY has the  
highest  
dividend yield  
in the Spanish  
market**

**Comparable  
Yieldcos trade  
at 8% Cash  
Yield**

**+25% upside  
according to  
analyst  
consensus**

- (1) Considering March 31<sup>st</sup> 2017 share price and updated RECAFD of €68.5m once Carapé has been closed.
- (2) Considering March 31<sup>st</sup> 2017 share price and annualized dividend of €61.4m.
- (3) Implicit IRR of investing in the stock at the March 31<sup>st</sup> 2017 share price and discounting all future equity cash-flows (including the cash in the balance sheet). Includes the acquisition of the Uruguay wind farms (Carape I & II) additional to the current portfolio of assets. This do not constitute any kind of guidance or commitment from the company.
- (4) Discounting equity cash flows with an equity IRR of 7.5-8.5% for the wind assets and 9.0-10.0% for the CSP assets under an scenario of >5% reasonable return to get a valuation equivalent to the share price (considering the cash balance and the acquisition of Carapé is closed). These hypothesis of cost of equity are the in high range used in the analyst consensus.

We believe the value of SAY to be higher than the current market capitalization, based on future cash flows and analyst's cost of equity



+

Cash as of Dec16  
minus Carapé needs:

**€115m**



SAY Valuation:  
**c.€800-870m**  
(€ 9.80-10.70 p.s.)



- Valuation Date: December 2016
- The equity IRR (Ke) range used has been 7.5-8.5% for wind assets (including Carapé) and 9.0-10.0% for CSP assets, which is the highest amongst the consensus covering Saeta Yield. With the average 7% Ke used by the consensus, the valuation of Saeta Yield increases to more than € 960 m, equivalent to 11.80 euros per share.

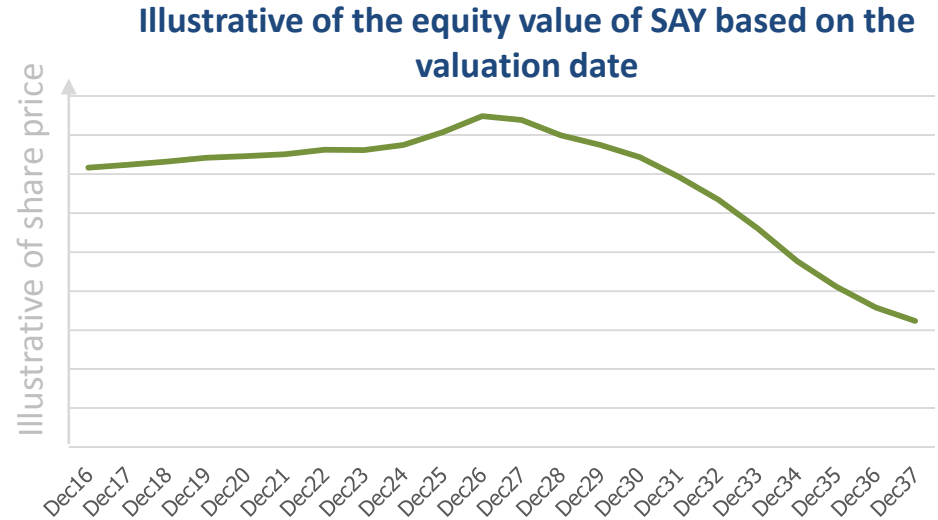
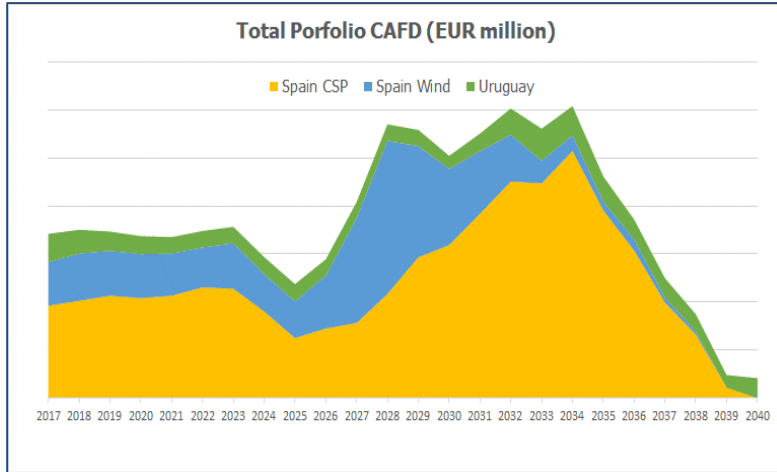
**€8.55 per share or a market cap of €700m implies:**

- An equity IRR of c. 10% for the whole portfolio at a 7.4% RR
- A RR of c. 4.7% considering a Ke=c.8.0% for wind and Ke=c.9.5% for CSP

**12m potential total return @ highest consensus Ke > 30%**

All data employed in the calculations in this slide include the acquisition of the Uruguay wind farms (Carape I & II) additional to the current portfolio of assets. The incorporation in the future of new assets will alter significantly these figures. The data included in these graphs do not constitute any kind of guidance or commitment from the company. Main hypothesis employed: Reasonable return @ 7.4%, inflation and interest rates according to forward curves and production according to historical average.

Even in a no-growth scenario, SAY share price should increase in the following years as “tail equity cash flows” get closer



**The annual payment of 90% of SAY cash flows as dividends should mean less than the positive effect of getting closer to the large “tail equity cash flows” once debt is fully paid**

All data employed in the calculations in this slide include the acquisition of the Uruguay wind farms (Carape I & II) additional to the current portfolio of assets. The incorporation in the future of new assets will alter significantly these figures. The data included in these graphs do not constitute any kind of guidance or commitment from the company. Main hypothesis employed: Reasonable return @ 7.4%, inflation and interest rates according to forward curves and production according to historical average.

# Saeta Yield valuation as a “bond” provides a very attractive implicit yield

Mar 31<sup>st</sup> Market Cap:  
**€700m**



-

Cash as of Dec16  
minus Carapé needs:  
**€115m**



Stock market valuation  
of the assets:  
**€585m**



**A stock market valuation of €585m for just the renewable generation assets of Saeta Yield implies an implicit cash yield of 11.7%<sup>(1)</sup> and a dividend yield of 10.5%<sup>(2)</sup>**

(1) Implicit cash yield= €68.5m/€585m;  
(2) Implicit dividend yield= €61.4m/€585m;

Saeta Yield currently combines:

**Recurrent and  
stable cash  
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based on resilient  
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**Attractive  
Dividend  
Yield**

**Attractive  
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**Share  
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**Dividend  
Per Share  
Growth**

**RoFO Agreement**  
Attractive pipeline



**3<sup>rd</sup> Party Acquisitions**  
Demonstrated capabilities

### Clear Investment Criteria

- ✓ **Energy infrastructure assets in operation**
- ✓ **Value accretive and cash enhancing:** targeting double digit equity IRR and cash yield
- ✓ **Long term revenue schemes**
- ✓ **Safe regulations or investment grade PPA offtakers**
- ✓ **Hard Currencies**
- ✓ **Europe and certain countries in America:** US, Canada, México, Colombia, Peru, Uruguay, Chile

**Investment in 2017 expected to exceed 2016 figures**

**RoFO**

**Extresol 2 & 3**



**10.5% Cash Yield**  
**Double digit Equity IRR**  
**€53m EBITDA (+33%)<sup>(2)</sup>**  
**+€4.7m RECAFD (+7.6%)<sup>(2)</sup>**

**Third Party**

**Carapé I & II<sup>(1)</sup>**



**>10% Cash Yield**  
**Double digit Equity IRR**  
**c. €22m EBITDA (+14%)<sup>(2)</sup>**  
**+€3.0m RECAFD (+4.8%)<sup>(2)</sup>**

**Delivery:**

- Four excellent assets
- Accretive acquisitions delivering RECAFD growth
- Double digit equity returns achieved in all cases in a yield compression environment
- Diversified growth: RoFO vs. 3<sup>rd</sup> parties, CSP vs. wind, Spain vs. overseas
- Growth is strengthening the overall portfolio

**+€7.7m RECAFD from acquisitions**

















**Saeta Yield is analysing new opportunities for 2017  
to boost profitable and disciplined growth**

(1) This acquisition agreement is subject to condition precedents being met. Includes other adjustments.

(2) Percentage of increase vs. the IPO portfolio EBITDA (€154m) and RECAFD (€62m)



- The term of the RoFO Agreement is 5 yrs. (up to Jan 2020), extendable in 3-yrs. periods if SAY executes at least one acquisition in precedent 2 yrs.
- According to the current agreement the Initial RoFO Assets should be offered before Dec 2017<sup>(1)</sup>.
- There is a call-option for Manchasol 1 at a certain Enterprise Value<sup>(1)</sup>

Current RoFO pipeline				
	Oaxaca	102 MW		In Operation
	Kiyu	49 MW		COD in 1H17
	Pastorale <sup>(2)</sup>	49 MW		COD in 2H17
	Cajamarca	400 KM		COD in 2H17
	Marcona <sup>(3)</sup>	32 MW		In Operation
	Tres Hermanas <sup>(3)</sup>	97 MW		In Operation
	Lestenergia	124 MW		In Operation
	Manchasol 1	50 MW		In Operation

**Targeted assets in 2017**

**Assets to be rescheduled for 2018+**

**To negotiate with the sponsors an amendment to the current RoFO Agreement as it is not feasible to drop down all Initial RoFO Assets before Dec 2017**

(1) ACS SI or Bow Power will offer the Initial ROFO Assets (Oaxaca, Marcona, Tres Hermanas, Kiyu, Lestenergía, Manchasol 1 & Cajamarca) as soon as they meet Saeta's investment criteria and no later than December 2017. Acquisitions are subject to commitments related to shareholders' agreements, financing contracts and administrative authorizations. Call option and co-control on Manchasol 1 initially expires in Dec2017.

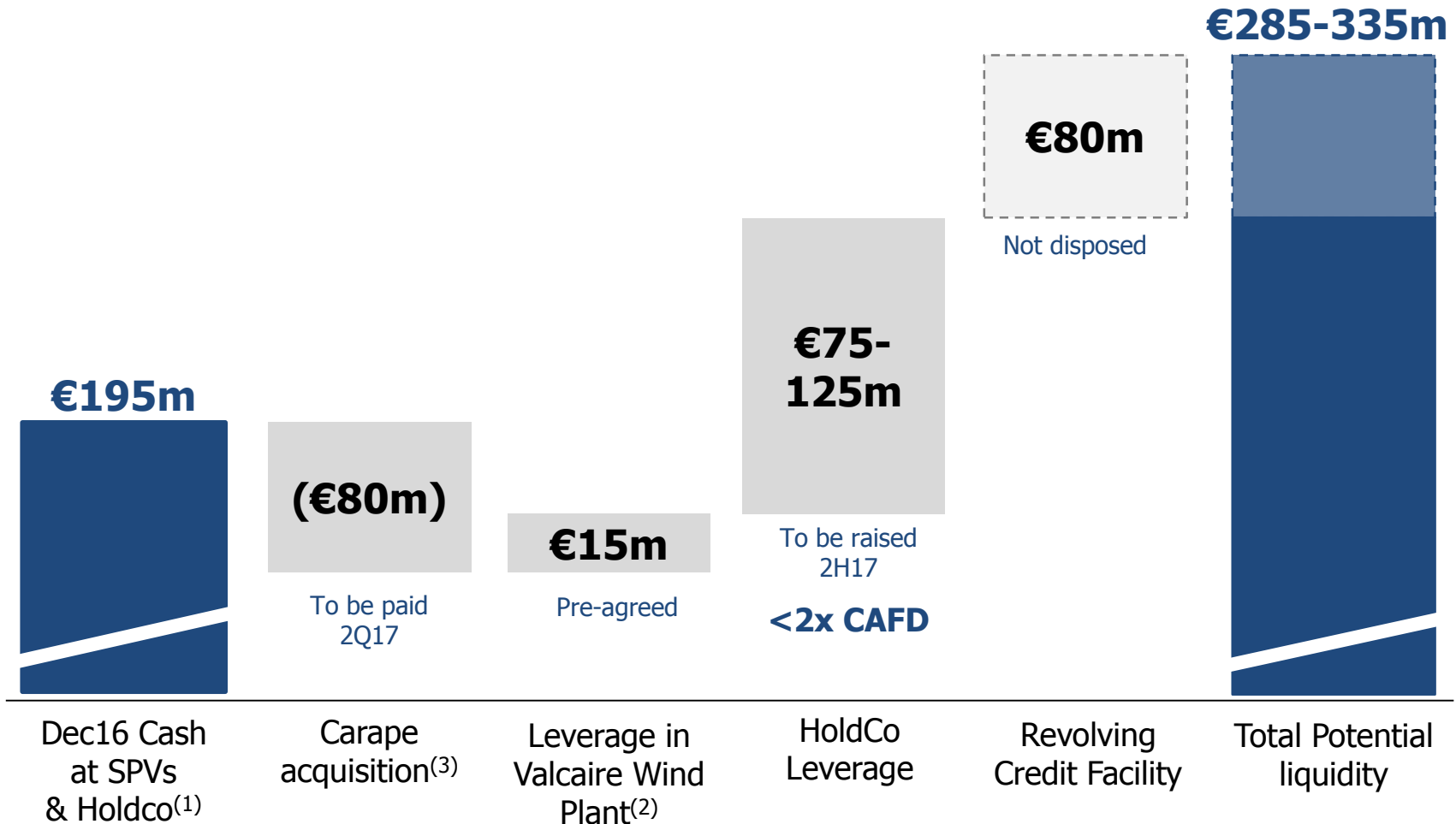
(2) Pastorale is not part of the Initial RoFO Assets.

(3) In Marcona and Tres Hermanas, co-shareholders have a right of first refusal, a tag along, a drag along and a call option. The call option is exercisable at any time within 18 months following COD. ACS SI currently owns a 51% stake in the two wind farms in Peru totaling 129MW,

(4) ACS SI currently owns 75% in the Portuguese wind farm portfolio totaling 124MW + 20 MW of additional capacity being constructed.

# Significant liquidity to fund additional accretive RoFO and/or third party acquisitions

## Potential Available liquidity of the Company



(1) Not considering the Cash in DSRA: €73m. Cash Balance: €60m at the HoldCo and €135m at plants (of which c. €100m to be distributed to the Holdco between May and July)

(2) According to a Terms and Conditions pre-agreed with a financial entity

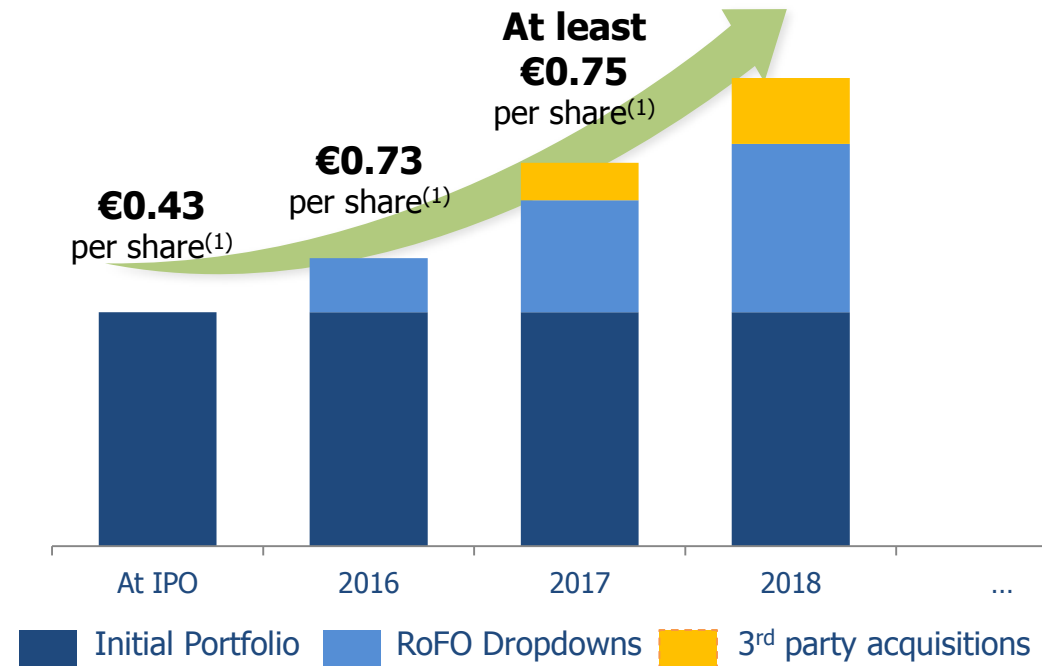
(3) Equity value of USD 65 m. An additional USD 20 m cash could be deployed if the subordinated debt in place is early prepaid (currently being negotiated); Exchange rate used is 1.1 USD/EUR

# Saeta Yield will continue increasing its DPS through accretive growth

## Multiple funding sources

- 1 Liquidity & Non-distributed CAFD
- 2 Valcaire financing
- 3 RCF
- 4 Debt capacity at HoldCo

## Attractive DPS growth



**Strong and flexible financial position to make accretive acquisitions of additional operating assets, that will crystalize in an attractive DPS growth**

## **SAY robust business model**

### **Quality portfolio of operating assets**

Operational excellence, cost control and value hedged by regulation

### **High dividend yield supported by stable and recurrent cash flows**

Supportive regulation vs. market volatility

### **SAY stock price is trading at attractive levels**

Implicit cash yield and returns not factoring properly SAY low risk

### **Liquidity to pursue accretive growth in 2017**

Attractive M&A opportunities identified



# **Sustainable value creation for shareholders**



# Recent Performance

**Operational excellence of our renewable assets.  
Supportive regulation versus market volatility**

**First RoFO dropdown in March 2016 and  
First 3<sup>rd</sup> party acquisition agreed<sup>(1)</sup> in January 2017**

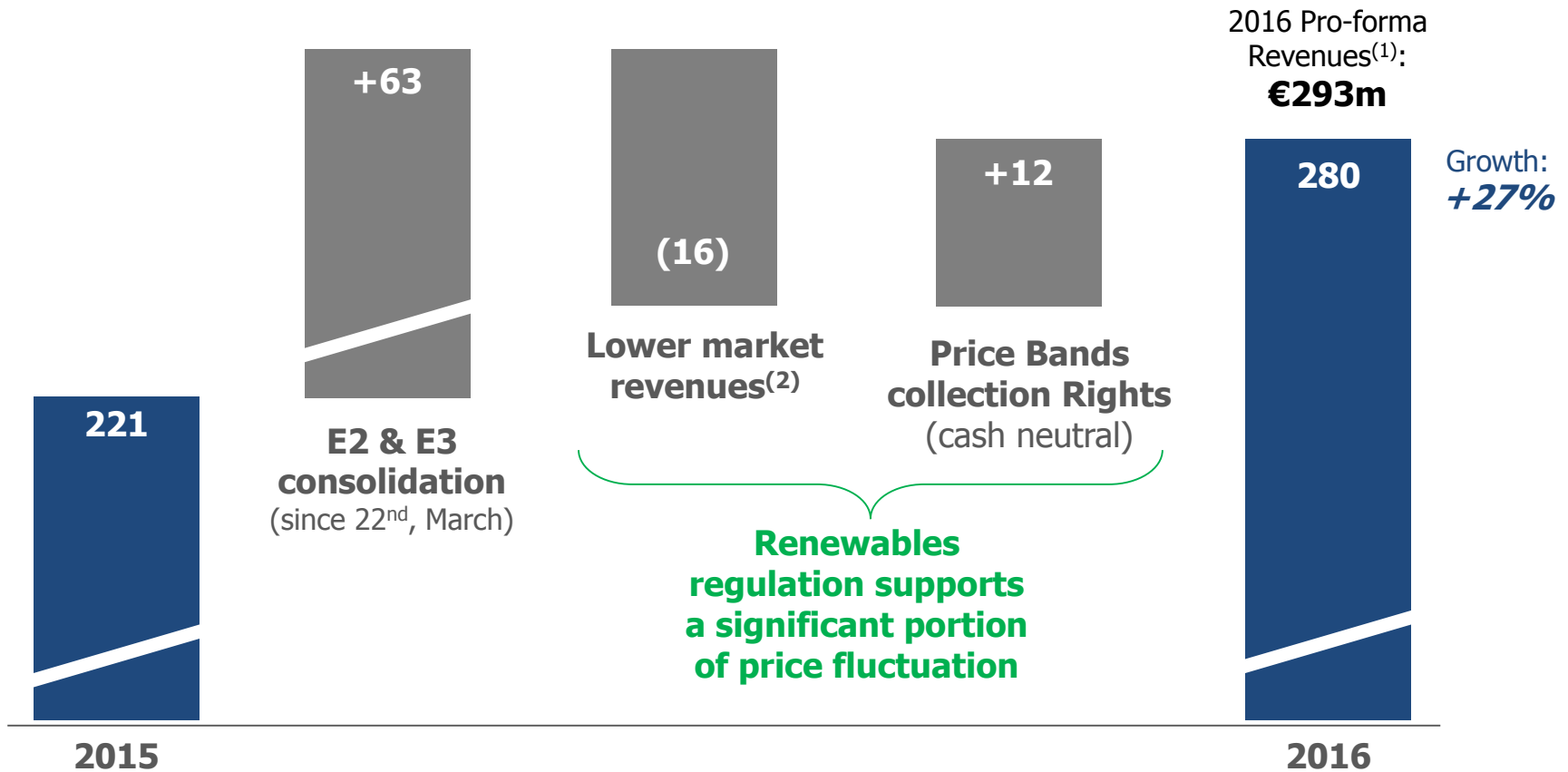
**Dividend reinforced.  
Paid 2017 dividend to increase by 3.5%**

**Extensive liquidity to deliver investment plan  
in a promising 2017**

	<b>2016</b>	<b>vs. 2015</b>
<b>Electricity Output</b>	<b>1,665 GWh</b>	<b>+22%</b>
<b>Average market price</b>	<b>39.6 €/MWh</b>	<b>-21%</b>
<b>Total Revenues<sup>(1)</sup></b>	<b>€ 280 m</b>	<b>+27%</b>
<b>EBITDA<sup>(1)</sup></b>	<b>€ 199 m</b>	<b>+28%</b>
<b>Attributable Net Results</b>	<b>€ 30 m</b>	<b>+87%</b>
<b>Cash flow operating assets<sup>(1)</sup></b>	<b>€ 43 m</b>	<b>-42%</b>
<b>Dividends Paid</b>	<b>€ 59 m</b>	<b>+69%</b>

(1) It is worth noting that Extresol 2 & 3 contribution from January 1<sup>st</sup>, 2016 to March 21<sup>st</sup>, 2016 is not included in the 2016 results. The full year pro-forma figures in terms of revenues would have accounted for € 293 m (€ +14 m), in EBITDA to € 208 m (€ +9 m) and in terms of cash flow from operating assets to € 52 m (€ +9 m). Other one off and non recurring items reducing cash flows are described in the next slides of this presentation.

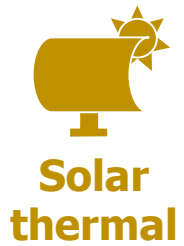
## 2015-2016 Revenues Bridge Analysis (€m)



**Low electricity prices are largely compensated by the price bands mechanism, which generates a collection right accounted in the company's revenues**

(1) Total 2016 pro-forma revenues if Extresol 2 and Extresol 3 would have been consolidated since January 1<sup>st</sup>, 2016.  
 (2) Net effect between the production increase and the price drop in the period.





**Output: 652 GWh**

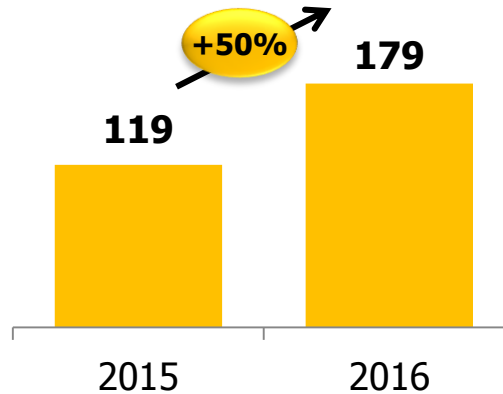
(vs. 421 GWh in 2015)

**Achieved Mkt. Price:**

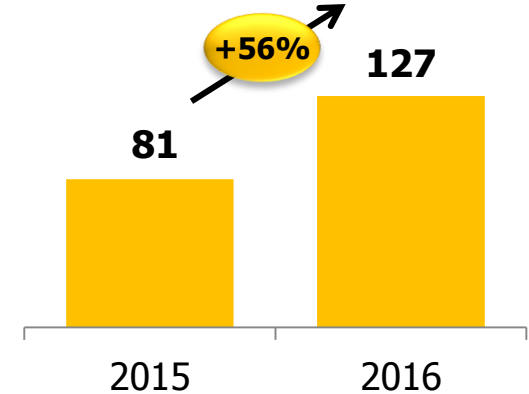
**37.9 €/MWh**

(vs. 51.9 €/MWh in 2015)

**Revenues (€m)**



**EBITDA (€m)**



**Output: 1,014 GWh**

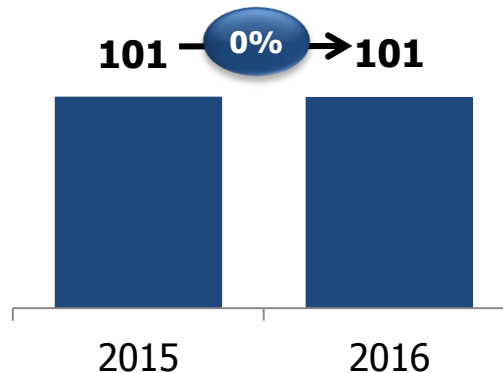
(vs. 946 GWh in 2015)

**Achieved Mkt. Price:**

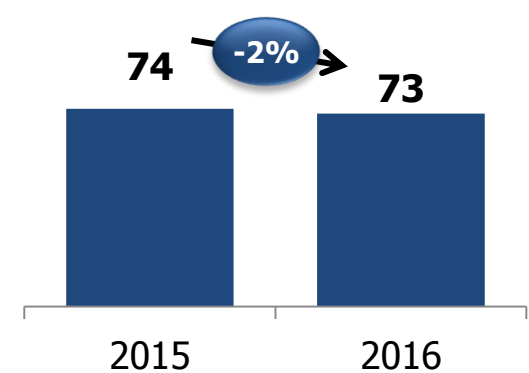
**33.6 €/MWh**

(vs. 44.7 €/MWh in 2015)

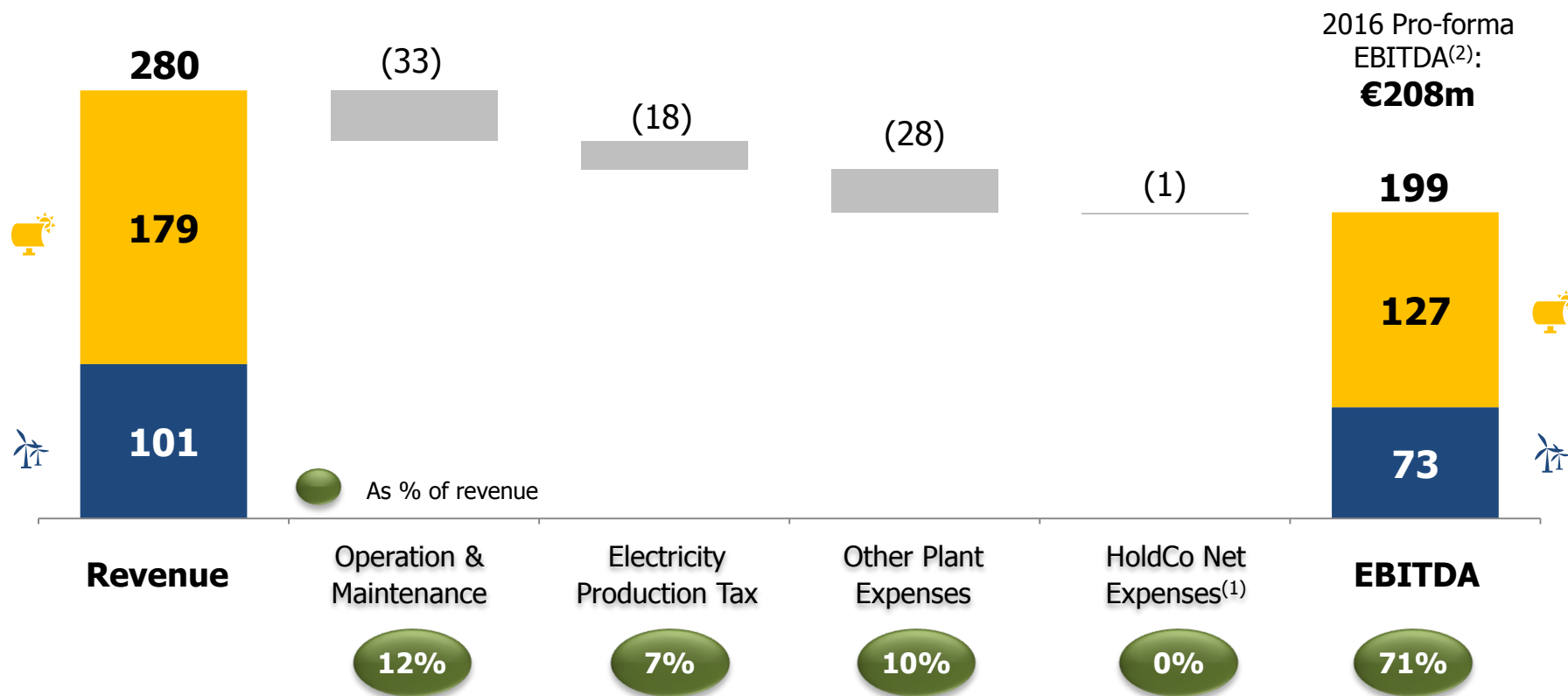
**Revenues (€m)**



**EBITDA (€m)**



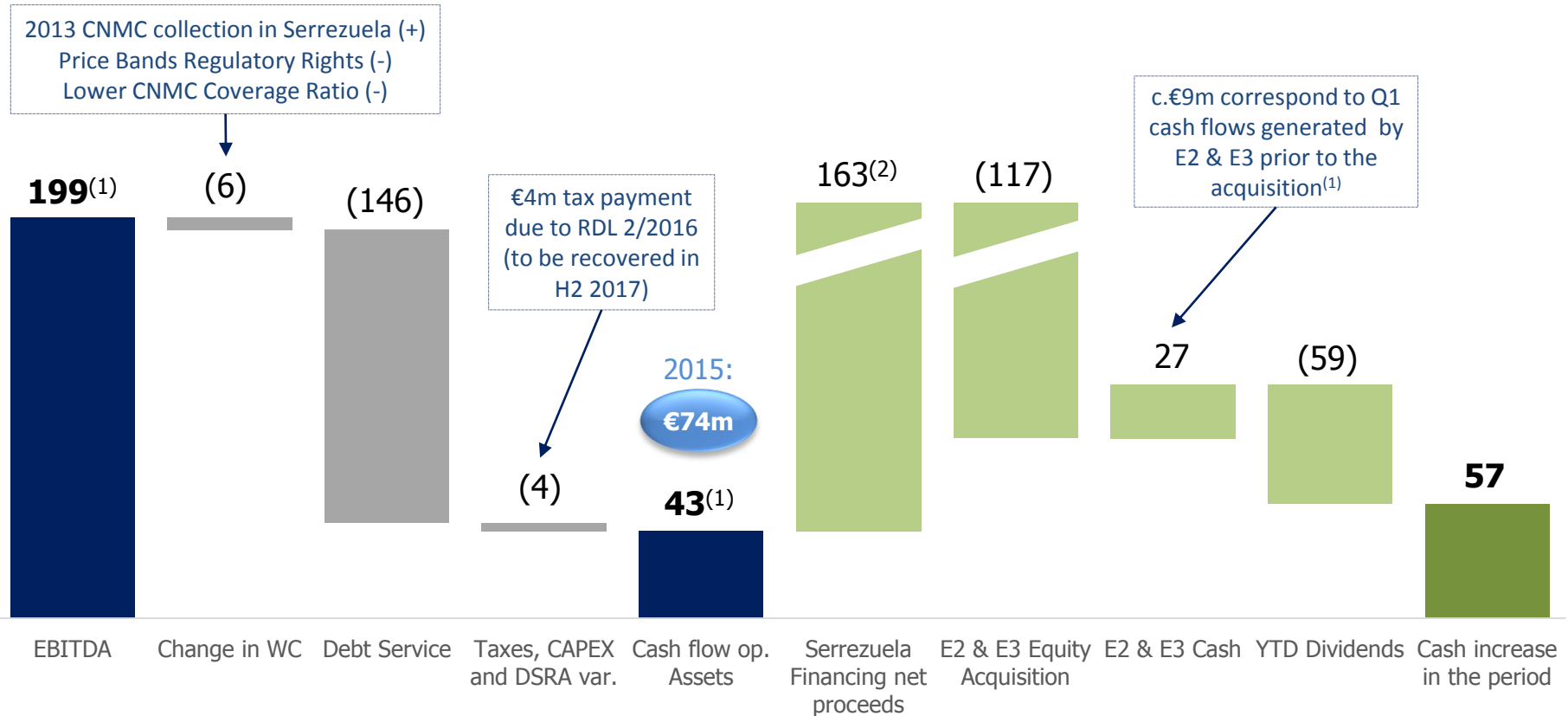
## 2016 Revenue to EBITDA bridge analysis (€m)



**EBITDA margin remained at 71% despite lower revenues**

(1) HoldCo expenses net of the revenues received due to management fees charged to Saeta Yield's plants.  
 (2) Total 2016 pro-forma EBITDA if Extresol 2 and Extresol 3 would have been consolidated since January 1<sup>st</sup>, 2016.

## 2016 EBITDA to Cash Flows bridge analysis (€m)



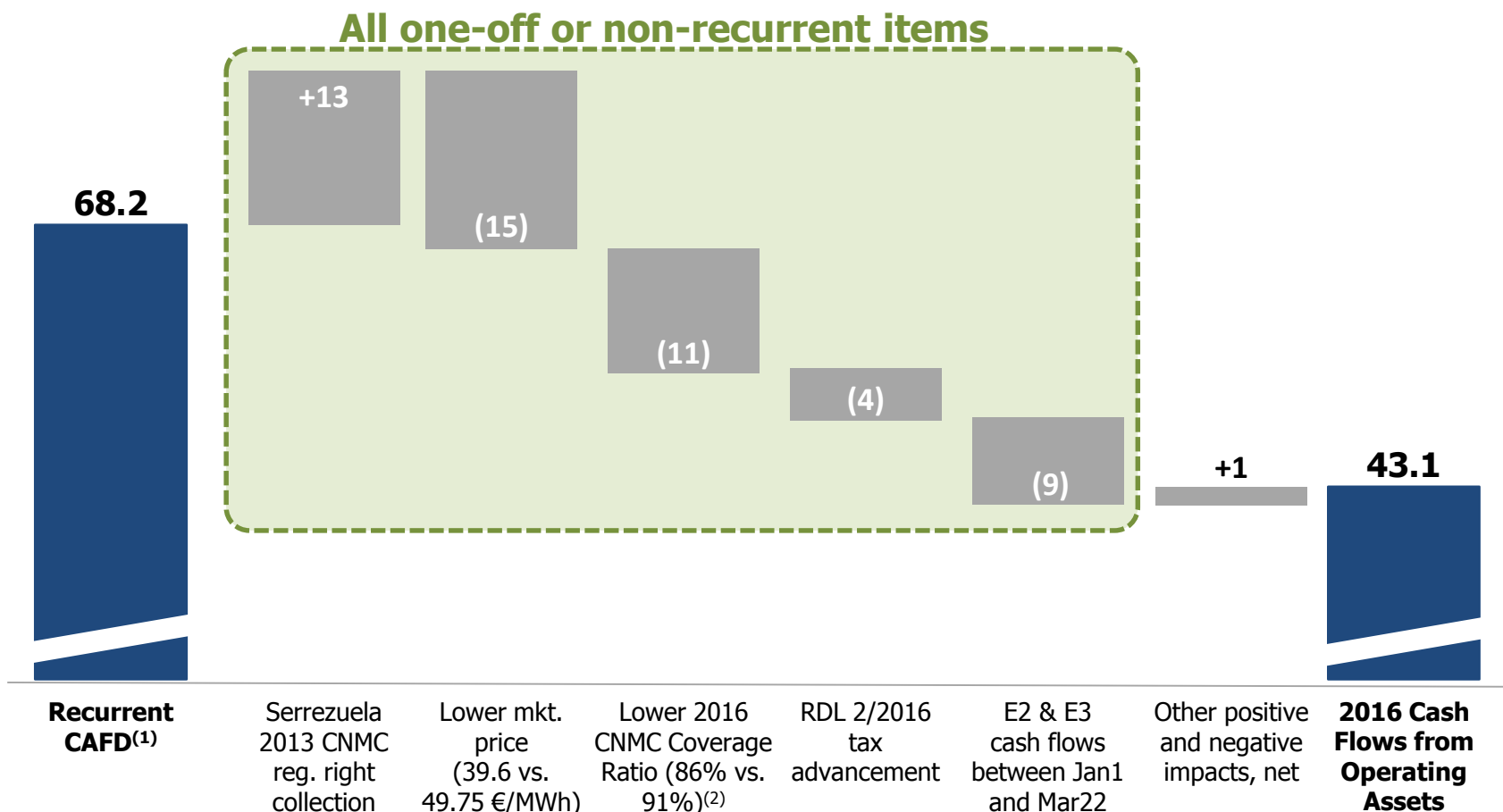
**EBITDA affected by market prices and the partial consolidation of Extresol 2 & 3<sup>(1)</sup>, whilst SAY incurred the full debt service**

**CNMC Coverage rate delay and tax advance to be recovered both in 2017**

(1) Total 2016 pro-forma EBITDA cash flow from the operating assets would have accounted for c. €208m and €52m, respectively, if E2 and E3 would have been consolidated since January 1<sup>st</sup>, 2016.  
 (2) Proceeds of €182m net of the funding of the debt service reserve account (DSRA) of €9m, structuring fees (€3m) and the 2016 debt service not allocated on the Cash Flow from Operating assets (c. €7m).

# 2016 Cash Flow from Operating Assets was affected by numerous one-off or non-recurrent items

## RECAFD to Actual 2016 Cash Flow from Operating Assets bridge analysis (€m)

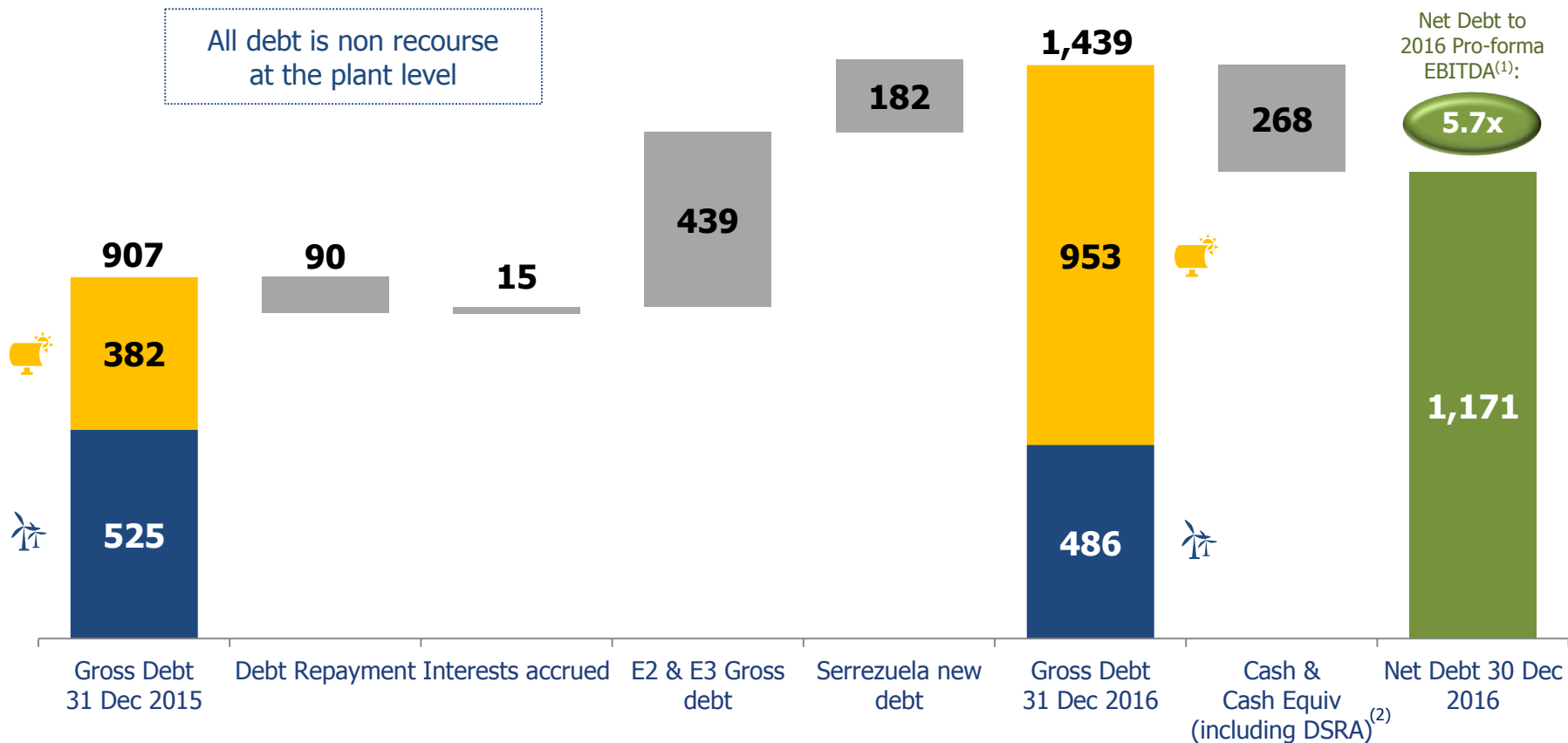


**€27m<sup>(3)</sup> of these negative impacts to be collected in the coming exercises**

- (1) Recurrent CAFD as of approved on February 2016 when the acquisition of Extresol 2 and Extresol 3 were announced.
- (2) Its worth noting that, by law, 98% of the regulated revenues accrued in a given year must be collected before the last settlement (i.e. in the settlement 15, that is in October of the next year). In case the 98% is not reached, the tariffs for the following year will rise to cover the difference. The deficit will be compensated during the next five years.
- (3) Includes € 12 m of regulatory rights accrued in 2016, the € 11 m from the CNMC coverage ratio and the € 4 m from the tax advance.

# Debt has increased due to the acquisition of E2 & E3 and the financing of Serrezuela Solar

## Gross and Net Debt (€m)



**Interest rate hedges increased. Cost of debt: 4.3%**

(1) Pro-forma annualized EBITDA considering a full year contribution of Extresol 2 and Extresol 3.

(2) Cash in DSRA: €73m

# Dec 2016 semi period regulation promotes sustainability of the system while guarantees the value of our investment

Two main updates<sup>(1)</sup> (all figures are net of the 7% generation tax):

1

**2014-2016 Price Bands  
Regulatory Right to  
increase the VNA<sup>(2)</sup>**

**€12m of additional VNA ⇒ c. €+1m p.a. of cash;  
not revenue<sup>(3)</sup>**

To be recovered through the rest of the regulatory life through the  
Retribution on Investment (Ri)

2

**Higher regulated  
parameters (Ri and Ro)  
to partially compensate  
the lower market price**

**Regulated Revenues increased by c. €+10m p.a.  
to compensate the lower wholesale mkt. prices  
expected for the following years**

Regulatory expected price and price bands adjusted for the next 3 yrs  
according to the forward price:

(€/MWh)	2017	2018	2019	2020+ onwards
Prev. regulation price	52.00	52.00	52.00	52.00
Updated regulation price	42.84	41.54	41.87	52.00

First Price Band: ±3.43 & Second Price Bands: ±6.86

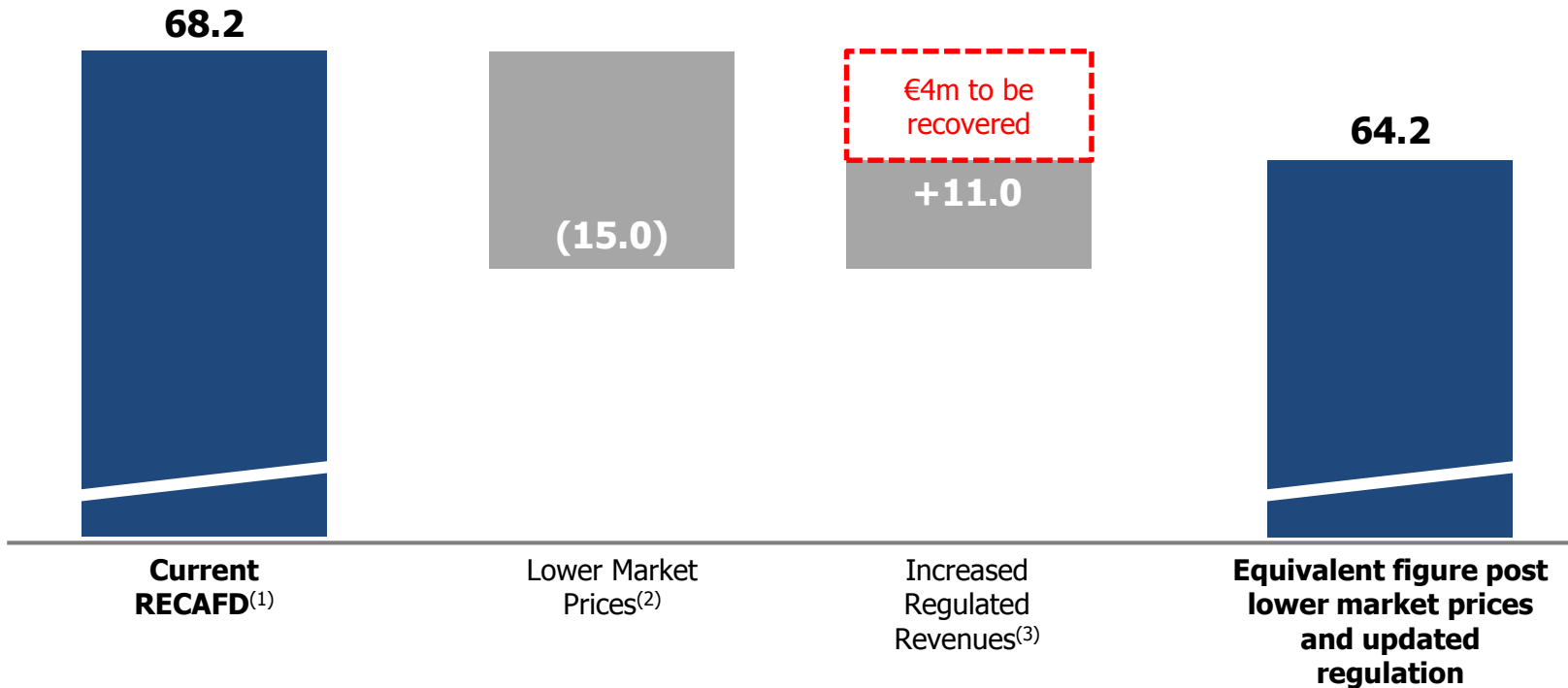
Retribution on operations (Ro) has been increased in €5m in the CSP portfolio while the Retribution on Investment (Ri) has been increased in €5m in the wind portfolio

(1) VNA is the net present value of the pending regulated standard investment to be collected in the remaining regulatory life.

(2) All these figures and comments are based on the Ministerial Order published by the Ministry of Energy (ETU/130/2017). Additionally to the main updates described above the steepness coefficient has been adjusted to 85.21% for wind (vs. 88.89% in the previous semi-period) and for 104.95% in CSP (vs. 102.07% in the previous semi-period) with a close to neutral impact.

(3) Revenues have already been accrued but collections are to be collected through out the remaining regulatory life.

## Dec2016 Semi-period Regulatory Impact on 2017-2019 (€m)



**The €4m difference per annum will be recovered by SAY in future semi periods as contemplated in the Spanish regulation**

(1) Recurrent CAFD as of approved on February 2016 when the acquisition of Extresol 2 and Extresol 3 was announced.  
(2) Based on the new wholesale market price forecast set in the regulation.  
(3) These figures and comments are based on the Ministerial Order published by the Ministry of Energy (ETU/130/2017).

## Acquisition of wind parks Carapé I & II agreed<sup>(1)</sup> on January 25. Most significant CPs already met. Closing expected in Q2



**Attractive price and returns:** USD 65m-85m<sup>(2)</sup> for 100% equity stake. Double digit project equity IRR and cash yield from year one

**Funded with company resources:**  
Cash at HoldCo (coming from Serrezuela financing).  
Optimal use of the current liquidity

**Reliable cash-flows:** Inflation adjusted USD PPAs with UTE<sup>(3)</sup>: avge. 21 years at starting USD 76 per MWh (or USD 86 per MWh inflated average)

**Excellent assets:** Recently commissioned, good performance, tier I turbine supplier (Vestas) and attractive wind resource (c. 44% load factor<sup>(5)</sup>)

<b>Capacity</b>	<b>95 MW<sup>(5)</sup></b>
<b>Production '16</b>	<b>335 GWh</b>
<b>Avg. Revenues<sup>(4)</sup></b>	<b>USD 29 m</b>
<b>Avg. EBITDA<sup>(4)</sup></b>	<b>USD 25 m</b>

(1) This agreement is subject to condition precedents being met;

(2) Equity value of USD 65 m. An additional USD 20 m cash could be deployed if the subordinated debt in place is early prepaid (currently being negotiated)

(3) UTE is the state-owned vertically integrated utility company in Uruguay

(4) Average of the years 2017, 2018 and 2019

(5) The overall installed capacity is 95 MW to maximize the output for the contracted PPAs for of 90MW



# Uruguay becomes a key diversification and growth country for Saeta Yield

## An outstanding economy with very low risk profile

- Ranked top 3 in Latam in terms of democracy index, press freedom, low corruption, prosperity, rule of law and economic freedom<sup>(1)</sup>
- Leading Latam country in terms of GDP per capita<sup>(2)</sup>
- Growing GDP and population expected
- Robust investment grade rating and no default history:

	<b>2006</b>	<b>2011</b>	<b>2016</b>
	N/A	BB+	BBB
	B1	Ba1	Baa2
	B+	BB+	BBB-

(1) Sources: Economist Intelligence Unit, 2015; Transparency International, 2015; Legatum Institute, 2015; World Justice Project, 2016; Reporters w/o Borders, 2016; Heritage Foundation, 2016

(2) Source: IMF 2015

## Good electricity regulation

- Dollarized remuneration scheme based on PPAs backed by UTE
- UTE, state owned utility, controls 44% of generation and 100% of transmission and distribution capacity
- 70% of the installed capacity is renewable
- Total wind capacity in Uruguay amounts of 1,040 MW.
- Power demand grew up by 2.6% CAGR in the last years
- Well interconnected with Argentina and Brazil

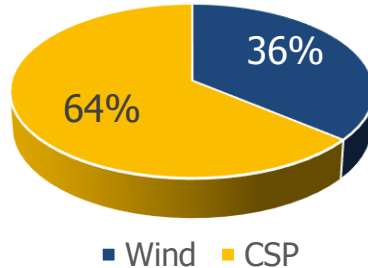
## Strategic move for Saeta Yield

- First step in Uruguay
- Two additional RoFO Assets: Kiyu (49MW) and Pastorage (49MW)
- After the RoFO acquisitions, SAY to become the leading private wind operator in Uruguay
- Geographical & technological diversification of our portfolio

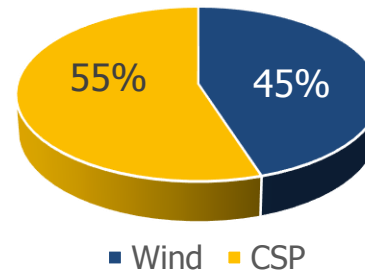
# Carapé will strengthen the CAFD profile of the portfolio

CAFD by technology

**Current portfolio**

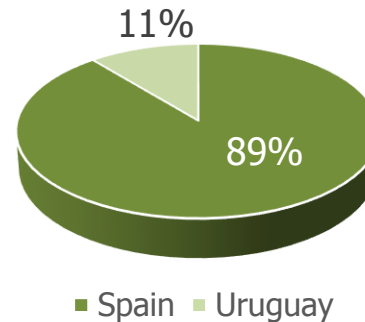
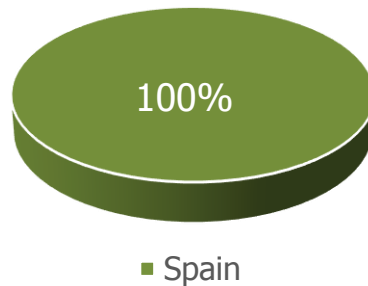


**New portfolio<sup>(1)</sup>**



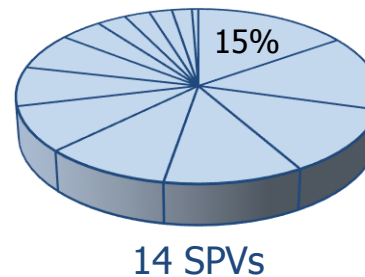
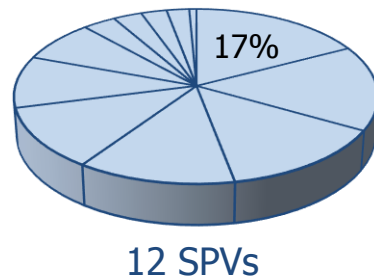
- Technology diversification will improve given the additional contribution of Carapé wind assets

CAFD by country & currency



- The new plants will provide geographical diversification

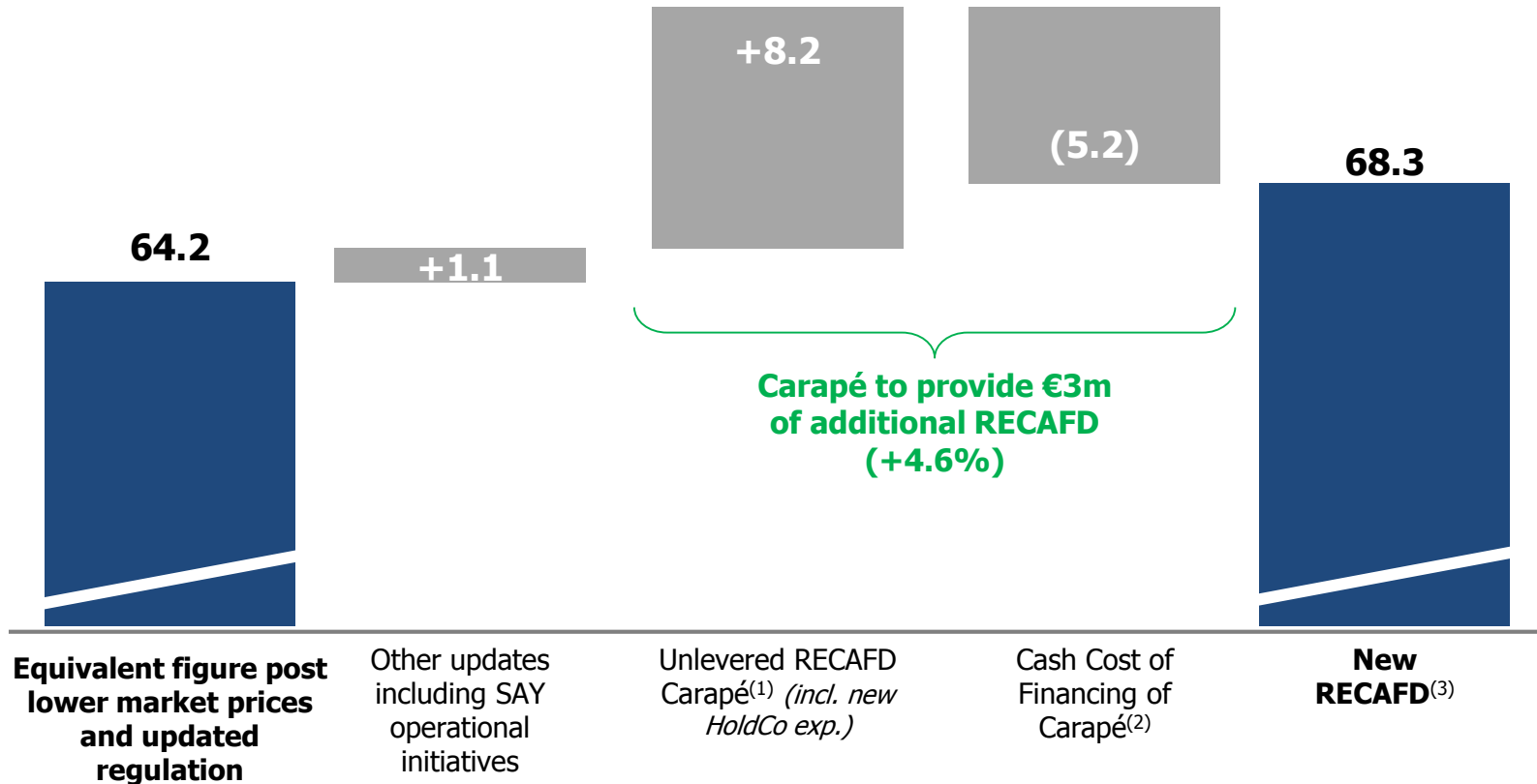
CAFD by plant



- Plant dependency is reduced: two more SPVs up to a total of 14 SPVs

(1) Considering Carapé I & II transaction is closed and its subordinated debt is cancelled

## New Recurrent CAFD once Carape is closed<sup>(1)</sup> (€m)



**Carapé will help to compensate the lower market prices and updated regulation impact**

(1) This acquisition agreement is subject to condition precedents being met,

(2) Under the hypothesis of investing €80m. Calculated applying a 6.5% cash cost; a blend of the opportunity cash cost of the Holdco cash (0.2%) and the cash cost of the proportional funds from Serrezuela financing used in the acquisition (9.5%).

(3) 5 yrs. average from 2017-2021. Does not include the interest expenses and the debt repayment of the non invested funds from the pool of cash and the Serrezuela Solar financing (c. €4.4m for 2017 after the acquisition of Carapé).

# Dividend payments to increase by at least 3.5% in 2017 vs. the amount paid in 2016



	Dividend per share <sup>(1)</sup>	Total Dividend
<b>Next dividend payment, March 7<sup>th</sup></b> <i>Corresponds to 4th quarter 2016</i>	€0.1882	€15.35m
<i>Quarterly payments distributed c. 60 days after the end of the period.</i>		
	↓	↓
	x4 quarters	
<b>Implicit annualized dividend</b>	<b>€0.75</b> vs. €0.73 in 2016	<b>€61.4m</b> vs. €59.3m in 2016

**Dividend backed by CAFD resilience and growth potential. Paid from the share premium, with no withholding tax applied**

**Once Carapé wind plants acquisition is closed, the Board of Directors will rule on the dividend increase**

(1) Number of shares outstanding: 81,576,928. The Board of Directors approves quarterly the dividend distribution, and can change the dividend payment if expected Recurrent CAFD changes because of structural reasons. This does not represent any commitment of future payments.



**Appendix**  
***2016 Financial Results***

<b>Income statement (€m)</b>	<b>2015</b>	<b>2016</b>	<b>Var. %</b>
<b>Total revenues</b>	<b>220.6</b>	<b>279.5</b>	<b>+26.7%</b>
Staff costs	-2.4	-2.4	+0.3%
Other operating expenses	-62.6	-78.1	+24.8%
<b>EBITDA</b>	<b>155.7</b>	<b>199.0</b>	<b>+27.9%</b>
Depreciation and amortization	-77.2	-97.9	+26.9%
Provisions & Impairments	17.7	0.0	<i>n.a.</i>
<b>EBIT</b>	<b>96.1</b>	<b>101.1</b>	<b>+5.2%</b>
Financial income	0.5	0.1	-71.3%
Financial expense	-75.2	-60.1	-20.1%
Fair value variation of financial instruments	0.0	-0.7	<i>n.a.</i>
<b>Profit before tax</b>	<b>21.5</b>	<b>40.5</b>	<b><i>n.a.</i></b>
Income tax	-5.4	-10.5	<i>n.a.</i>
<b>Profit attributable to the parent</b>	<b>16.1</b>	<b>29.9</b>	<b>+86.5%</b>

<b>Consolidated balance sheet (€m)</b>	<b>31/12/2015</b>	<b>31/12/2016</b>	<b>Var. %</b>
<b>Non-current assets</b>	<b>1,407.5</b>	<b>1,905.6</b>	<b>+35.4%</b>
Intangible assets	0.2	0.2	+28.3%
Tangible assets	1,337.8	1,790.9	+33.9%
NC fin. assets with Group companies & rel. parties	1.3	1.1	-11.0%
Equity method investments	0.0	13.0	<i>n.a.</i>
Non-current financial assets	7.1	14.2	+101.0%
Deferred tax assets	61.2	86.1	+40.7%
<b>Current assets</b>	<b>244.3</b>	<b>343.2</b>	<b>+40.5%</b>
Inventories	0.5	0.3	-34.4%
Trade and other receivables	58.0	74.6	+28.6%
C fin. assets with Group companies & rel. parties	2.2	0.4	-83.6%
Other current financial assets (incl. DSRA)	45.2	73.0	+61.4%
Cash and cash equivalents	138.4	194.9	+40.8%
<b>TOTAL ASSETS</b>	<b>1,651.8</b>	<b>2,248.8</b>	<b>+36.1%</b>

# Consolidated Balance Sheet: Equity and Liabilities

<b>Consolidated balance sheet (€m)</b>	<b>31/12/2015</b>	<b>31/12/2016</b>	<b>Var. %</b>
<b>Equity</b>	<b>570.5</b>	<b>551.5</b>	<b>-3.3%</b>
Share capital	81.6	81.6	+0.0%
Share premium	696.4	637.1	-8.5%
Reserves	-127.9	-111.8	-12.6%
Profit for the period of the Parent	16.1	30.0	+86.6%
Adjustments for changes in value – Hedging	-95.6	-85.3	-10.9%
<b>Non-current liabilities</b>	<b>965.2</b>	<b>1,525.8</b>	<b>+58.1%</b>
Non-current Project finance	848.2	1,341.8	+58.2%
Derivative financial instruments	80.6	120.4	+49.3%
Deferred tax liabilities	36.4	63.7	+75.2%
<b>Current liabilities</b>	<b>116.0</b>	<b>171.4</b>	<b>+47.7%</b>
Current Project finance	58.3	96.9	+66.2%
Derivative financial instruments	22.5	35.5	+57.7%
Other financial liabilities with Group companies	0.1	0.2	+55.4%
Trade and other payables	35.1	38.9	+10.7%
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>1,651.8</b>	<b>2,248.8</b>	<b>+36.1%</b>



# 2016 Consolidated Cash Flow Statement

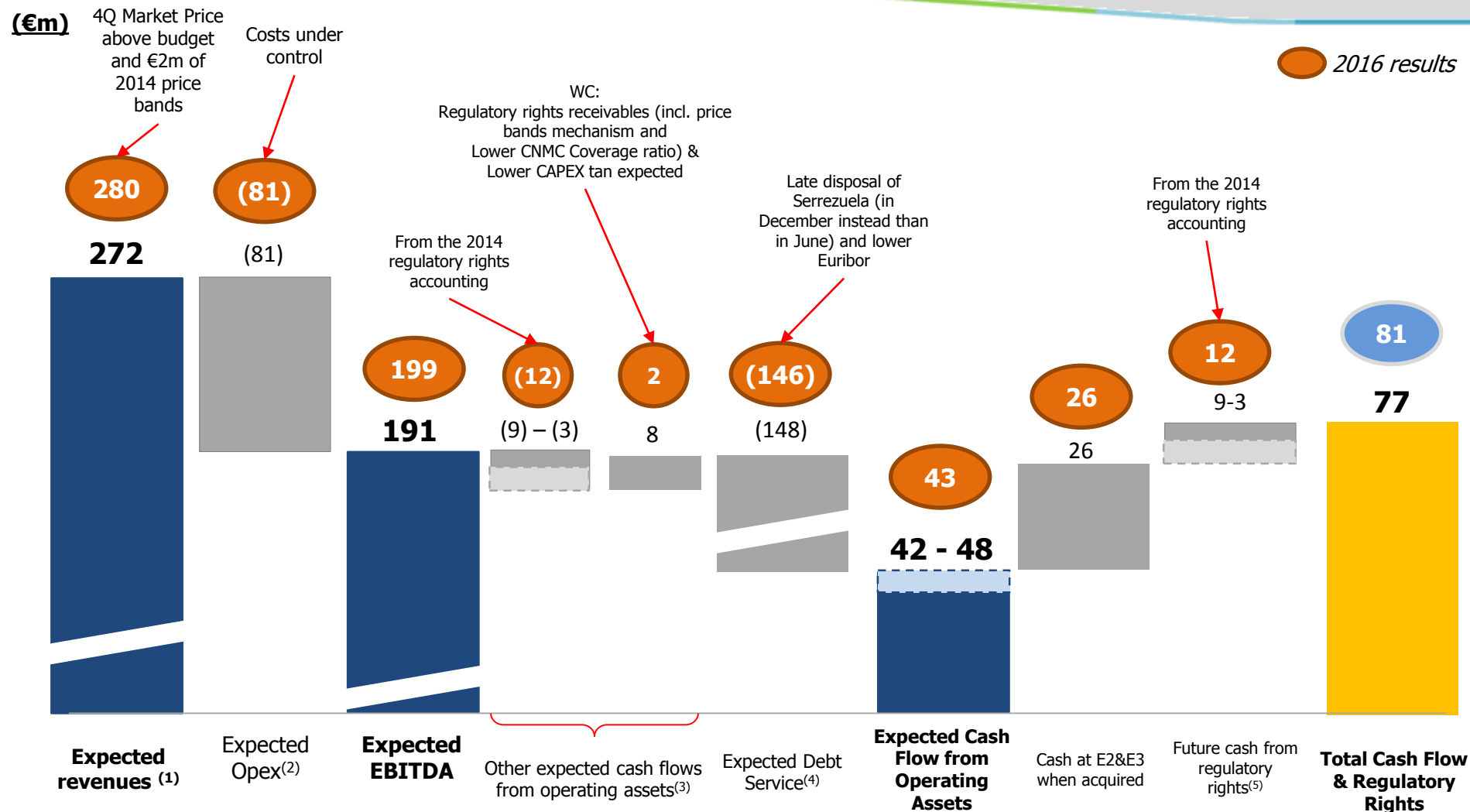
Consolidated cash flow statement (€m)	2016	2016 Extraord. (1)	2016 Operating Assets	2015	2015 Extraord. (2)	2015 Operating Assets
<b>A) CASH FLOW FROM OPERATING ACTIVITIES</b>	<b>122.8</b>	<b>-2.0</b>	<b>124.8</b>	<b>113.4</b>	<b>-14.5</b>	<b>127.9</b>
<b>1. EBITDA</b>	<b>199.0</b>	<b>0.0</b>	<b>199.0</b>	<b>155.7</b>	<b>0.0</b>	<b>155.7</b>
<b>2. Changes in operating working capital</b>	<b>-6.0</b>	<b>0.0</b>	<b>-6.0</b>	<b>-5.4</b>	<b>-14.5</b>	<b>9.1</b>
a) Inventories	0.2	0.0	0.2	0.2	0.0	0.2
b) Trade and other receivables	6.6	0.0	6.6	14.8	0.0	14.8
c) Trade and other payables	-1.0	0.0	-1.0	-17.7	-14.5	-3.2
d) Other current & non current assets and liabilities	-11.8	0.0	-11.8	-2.7	0.0	-2.7
<b>3. Other cash flows from operating activities</b>	<b>-70.2</b>	<b>-2.0</b>	<b>-68.2</b>	<b>-36.8</b>	<b>0.0</b>	<b>-36.8</b>
a) Net Interest collected / (paid)	-65.8	-2.0	-63.8	-43.1	0.0	-43.1
b) Income tax collected / (paid)	-4.4	0.0	-4.4	6.2	0.0	6.2
<b>B) CASH FLOW FROM INVESTING ACTIVITIES</b>	<b>-99.0</b>	<b>-99.2</b>	<b>0.2</b>	<b>8.9</b>	<b>0.0</b>	<b>8.9</b>
5. Acquisitions	-90.9	-90.4	-0.4	-0.7	0.0	-0.7
6. Disposals	-8.1	-8.7	0.6	9.6	0.0	9.6
<b>C) CASH FLOW FROM FINANCING ACTIVITIES</b>	<b>32.7</b>	<b>173.9</b>	<b>-141.2</b>	<b>-29.8</b>	<b>68.2</b>	<b>-98.0</b>
7. Equity instruments proceeds	0.0	0.0	0.0	200.1	200.1	0.0
8. Financial liabilities issuance proceeds	182.2	182.2	0.0	59.0	65.3	-6.3
9. Financial liabilities amortization payments	-90.2	-8.3	-81.9	-253.8	-197.2	-56.6
10. Dividend payments	-59.3	0.0	-59.3	-35.2	0.0	-35.2
<b>D) CASH INCREASE / (DECREASE)</b>	<b>56.5</b>	<b>72.7</b>	<b>-16.2</b>	<b>92.5</b>	<b>53.7</b>	<b>38.8</b>
<b>Cash flow from the operating assets</b>			<b>43.1</b>			<b>74.0</b>

(1) Includes the acquisition of Extresol 2 & 3 and the Serrezuela financing funds disposed

(2) Refers to the transactions concurrent with the IPO

# Results on guidance range, regulatory rights to be recovered and sufficient cash coverage of the dividends

2016 results



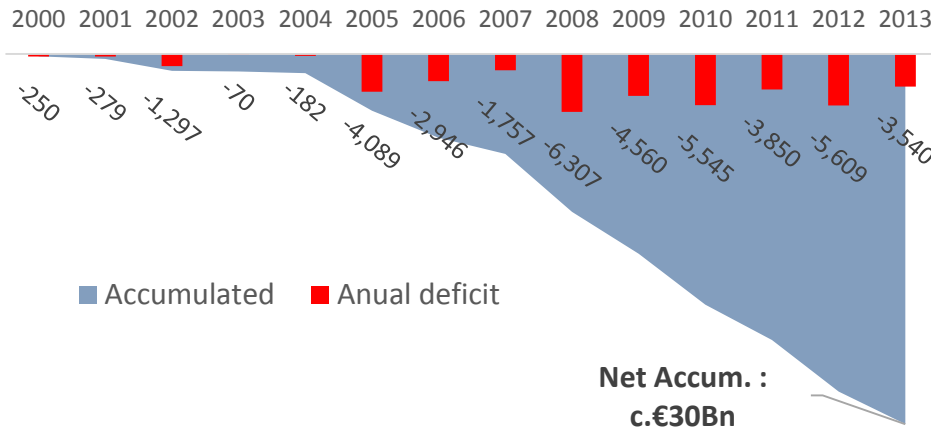
- (1) It is worth noting that Extresol 2 & 3 contribution from January 1st, 2016 to March 21st, 2016 is not included in the 2016 results. The full year pro-forma figures in terms revenues would have accounted for € 293 m (€ +14 m), in EBITDA to € 208 m (€ +9 m) and in terms of cash flow from operating assets to € 52 m (€ +9 m). The forecast figure took into consideration a market revenues reduction after the drop in electricity wholesale market prices (down to between 36 and 40 €/MWh). Included the initial regulatory rights.
- (2) The price variability has impacted on the 7% generation tax and in the OPEX.
- (3) Expected change in WK, taxes and CAPEX.
- (4) Guidance (and RECAFD) do not include the interest expenses and the debt repayment of the non disposed amount of the Serrezuela Solar financing (c. €7m for 2016). Considered Serrezuela disposal since June 2016 whilst in reality a waiver was obtained to dispose of the debt by December 2016, reducing costs.
- (5) Reflected the future cash to be obtained from the regulatory rights all through the regulatory life of the assets.



**Appendix**  
***Other back-up slides***

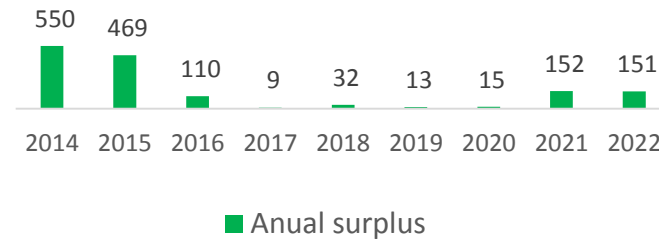
# The tariff economic balance (the so-called tariff deficit) is the main driver of the electricity regulatory policy

## Evolution of the tariff deficit (€m)



- All the regulation in the last decade had one objective: try to control the “galloping” increase of the tariff deficit.

## Real and expected future evolution (€m)



- Years 2014 and 2015 where the first years with surplus. 2016 is also expected to reach a surplus\*
- The government estimates to maintain a surplus until 2022\*\*

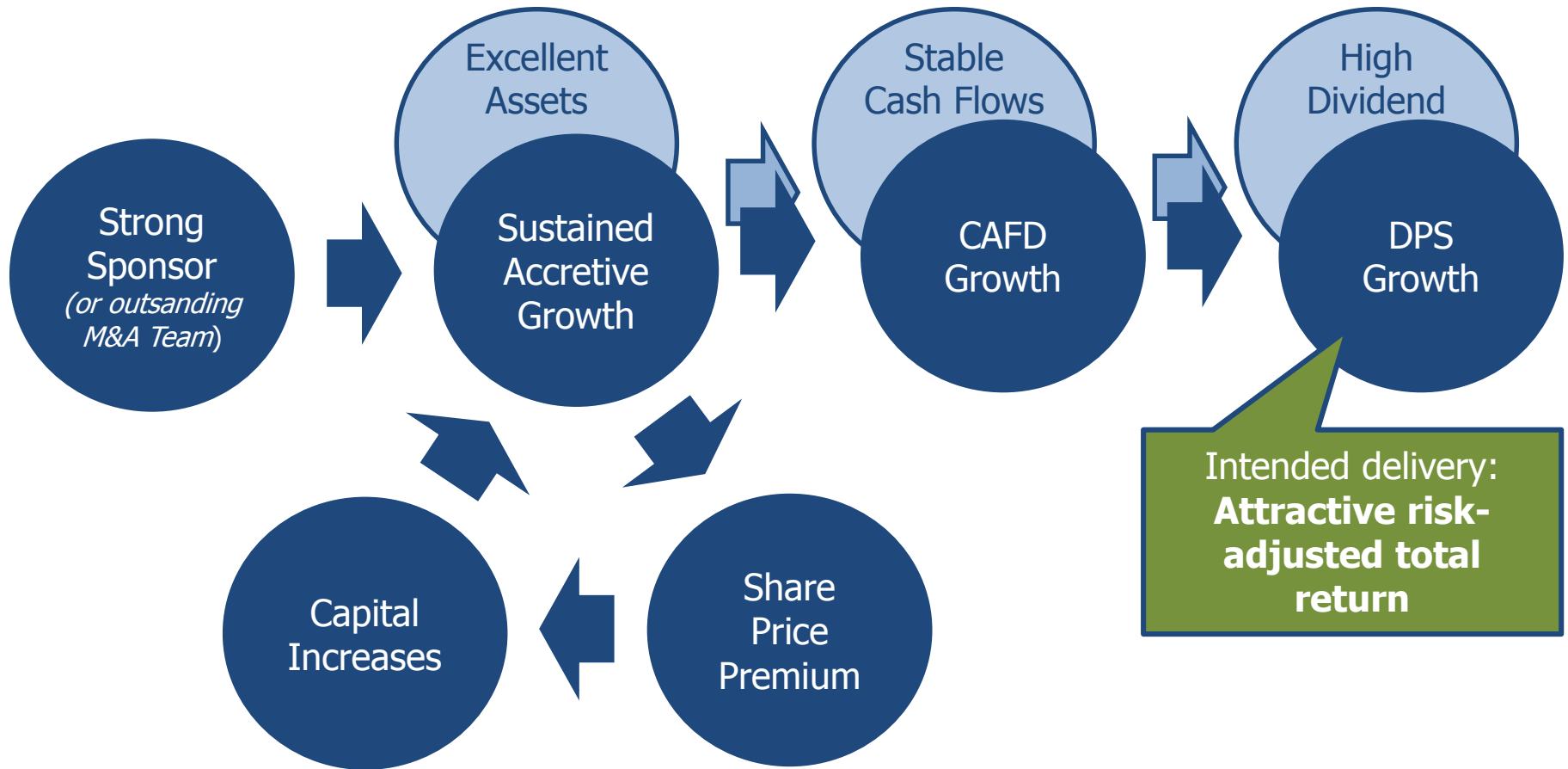
As long as there is no tariff deficit in the system, there wont be any reason to reduce the costs of the system (i.e. reduce renewables retribution)

\* The estimation for 2016 is base on the Ministerial order of tariffs for 2017

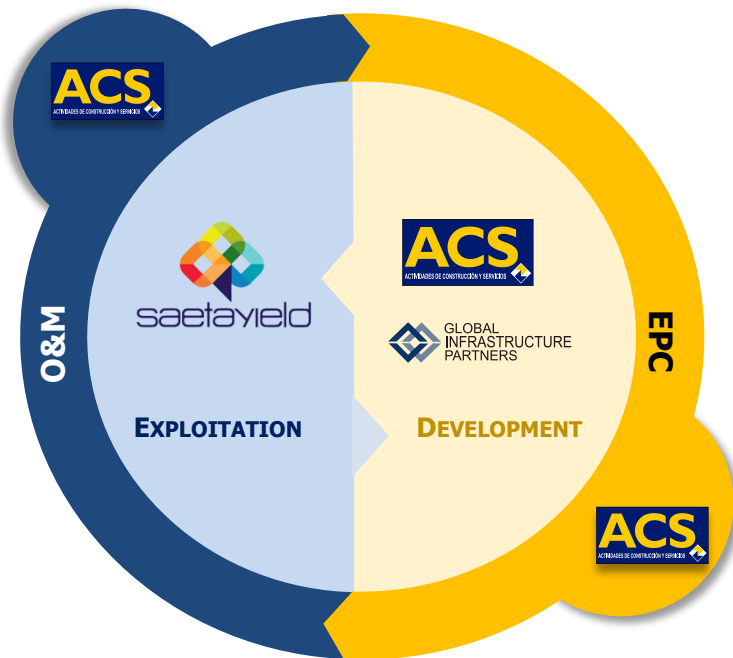
\*\* The surpluses for the period 2018-2019 are based on a draft Ministerial Order

¿Can be updated?	Period	Semi-Period
Periodicity	Every 6 years (current 14-19)	Every 3 years (current 17-19)
Ri & Ro	✓	✓
Load Factor	✓	✗
Future market prices	✓	✓
Price bands	✓	✓
Standard operating expenses	✓ (and only if inflation is significantly different to 1%)	✗
Reasonable Return	✓	✗
CAPEX	✗	✗
Regulatory life	✗	✗

# The YieldCo paradox: Low Risk Cash Flows plus Growth



## Virtuous circle ...



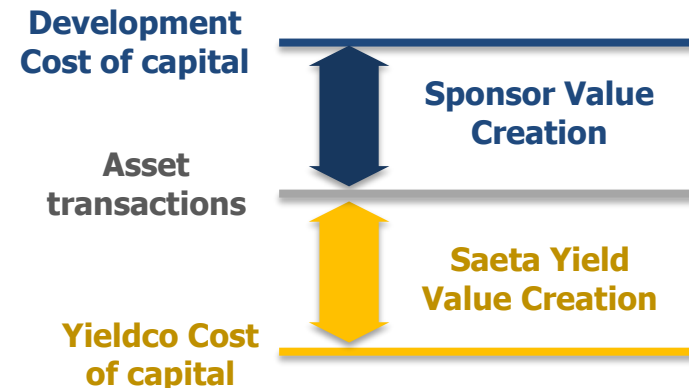
**Long Term Win-Win Relationship**

**Strong corporate governance**

## ... with benefits for all parties...

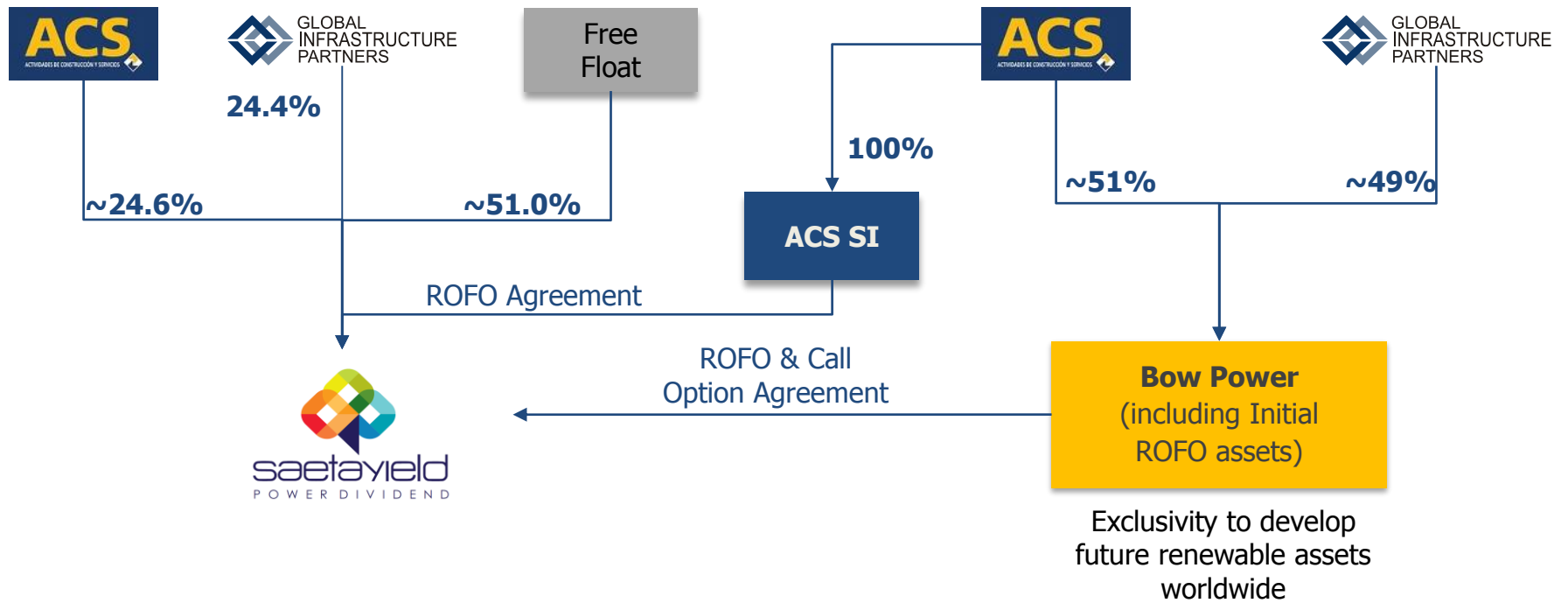
- ✓ Accretive growth visibility for Saeta Yield
- ✓ ACS reinforces its strategy on the concessional business while focusing on its traditional EPC business
- ✓ Global agreement: Bow Power to develop new projects
- ✓ Quicker rotation of new Bow Power assets

## ... and ample room for value creation



**Value creation thanks to proper risk allocation**

# Shareholding structure



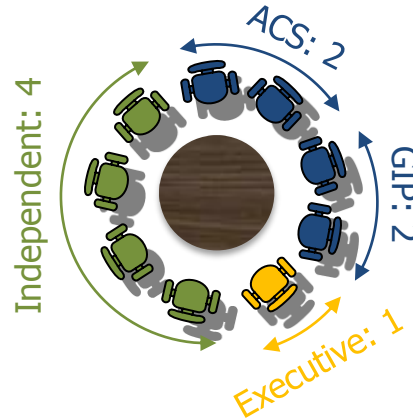


# Independent management team combined with a strong corporate governance

## Independent and experienced management team

- ✓ Directly employed management team
- ✓ Full incentive based on Saeta Yield performance
- ✓ Extensive industry experience

## Majority of independent Board members



## ✓ Experienced and International Independent Board Members

- **Honorato Lopez Isla** (former CEO of U.Fenosa)
- **Jose Barreiro Hernandez** (former Managing Director at BBVA)
- **Daniel B. More** (former Managing Director at Morgan Stanley)
- **Paul Jeffery** (former Head of European Power, Utilities and Infrastructure at Barclays Capital)

## For related-parties decisions, ACS and GIP directors will abstain from voting

- RoFO acquisition
- O&M contract
- Transitional Services Agreement
- Any other future related party decision

**Proper balance between an independent Saeta Yield and the sponsors maintaining a significant shareholding**

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