Juan Muro-Lara Director General de Area Adjunto a Presidencia



Iberian Conference London

Deutsche Bank







Infrastructure

Construction Concessions

Logistics and Transport

Services

Urban and environmental

Services

Energy Wind

Other renewables

Real Estate

Rental portfolio Development

Other businesses







Development and sustainability key of our corporate strategy

Infrastructure: Construction Concessions Real Estate: **Urban & environmental** Rental portfolio **Economic Growth** services Development **Ecological Balance Social Progress** Energy: Logistics & transport Wind services Other renewables

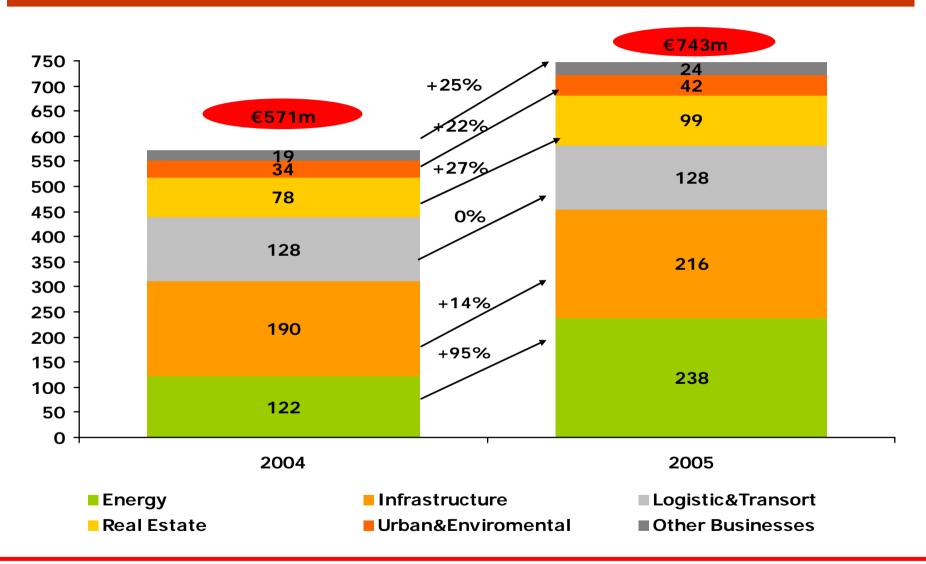


| (€m) | 2004 | 2005 | Δ (%) |
|---------------------|-------------|-------|-------|
| Sales | 4,078 4,853 | | 19.0% |
| EBITDA | 571 743 | | 30.0% |
| EBIT | 356 | 512 | 44.0% |
| Net Profit | 230 | 324 | 40.8% |
| Shareholders equity | 3,014 | 3,431 | 13.8% |
| Net Debt | 595 | 1,108 | 86.2% |
| Gearing (%) | 22% | 32% | n/a |
| Capital Expenditure | 958 | 1,292 | 34.9% |

| Operational Data | 2004 | 2005 | ∆(%) |
|--|-----------|-----------|--------|
| Construction backlog (€m) | 3,706 | 4,952 | +23.9% |
| House sold (units) | 351 | 396 | +12.8% |
| Attributable Installed Wind power capacity | 1,005 | 1,317 | +31.0% |
| Freight (linear metres) | 3,566,168 | 4,617,691 | +29.5% |
| Flights handled | 154,475 | 167,353 | +8.3% |



2005 EBITDA Growth





Selective growth / acquisition policy

- Strategic divisions / core businesses
- Complementary with existing operations
- · Profitability/earnings enhancing vs volume
- Targeted geographies only
- · Reasonable price / capital discipline
- Not jeopardising solvency profile / dividend policy



Supplying development and sustainability, key social needs



RECENT CORPORATE ACQUISITIONS

- Ramel
- El Coto
- Cesa
- Pridesa

€1,829 million invested in strategic acquisitions



Pridesa

- Acquisition of 100% of Pridesa for €138 million (€12 million of net cash)
- Pridesa is the world leader in reverse osmosis desalination and integral water treatment. It is also present in the water cycle treatment
- Strong growth potential: A.G.U.A. Plan, USA, Middle East and Mediterranean Rim
- ACCIONA positioned in strategic international markets in the water business: United Kingdom, USA, Italy, Portugal, Turkey, Egypt and China
- High technological and R+D proven capabilities:
 - Tampa
 - Beckton
- Strong relationships with the Public Administration, with a high awarding rate
- In 2005 Pridesa had sales of €169 million and EBITDA of €14 million



Repsol Agreement

- Biofuel Objetive: 5.75% by 2010 (European Directive)
- To achieve the target in 2010: 1.75 million tons/year
- Production & supply to Repsol of more than 1.000.000 tons/year of biodiesel (1,250 M lit.)
- ACCIONA secures the leadership in the Spanish biodiesel market
- ACCIONA would be the world leader in biodiesel production
- 5 plants with 200,000 tons/year capacity each in Bilbao, La Coruña, Tarragona, Cartagena and Puertollano. Additionally, 100,000 tons plant in Leon



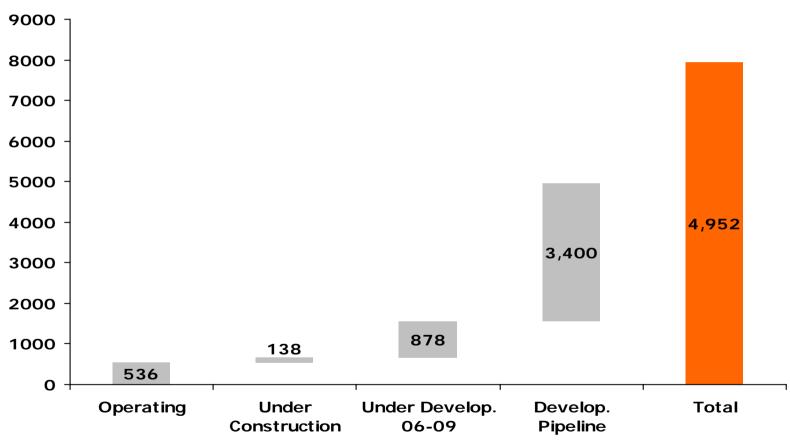
CESA Transaction Summary

- Acquisition of CEATESALAS which holds 93.1% of CESA
- Enterprise Value €1,370 million
- Implied CESA Equity Value €1,055 million (100% CESA)
- Customary Reps and Warranties
- Bank debt financed acquisition
- Antitrust approval obtained (28th February)

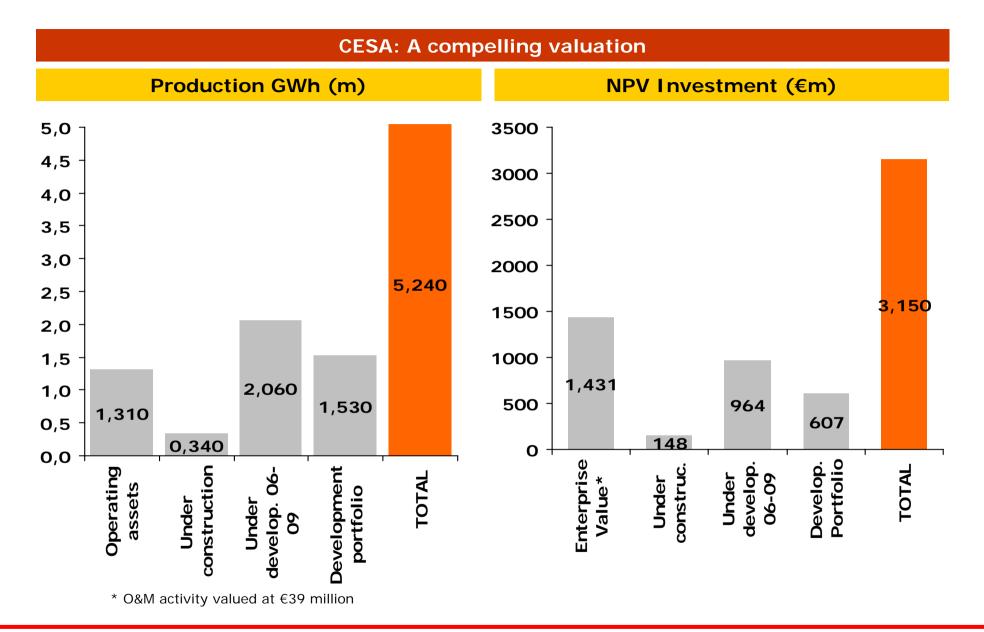


CESA Transaction Summary

Attributable MWs









CESA Transaction Rationale

- Consistent with Acciona's strategy: pioneers in development and sustainability
- Reinforces Acciona's leadership as "pure player" in renewable energy
- Strategic acquisition of high quality young assets and development portfolio
 - "Pure play" scarcity value
 - Advanced pipeline with high visibility
 - Underpins Acciona Energía growth profile
 - Widens Acciona's growth gap and market share vs wind power competitors
 - Scale benefits: wind diversification and Revenue/OpEx/CapEx synergies
 - Rebalancing of portfolio: Strong domestic and international geographic fit
 - Presence in two strategic international markets: Italy and Greece
- Acciona Energía's strategic plan to be achieved ahead of estimates: 2007 vs 2009
- · First mover advantage: competitive auction pre-empted
- No business disruption
- Value creation:
 - Positive financial impact: Cash EPS enhancing from year 1



CESA Transaction Rationale

- Identified sizeable synergies:
 - O&M efficiencies and improvement of availability ratio
 - Acciona Wind Power turbine supplier
 - Increased purchasing power
 - SG&A
 - Reduction of deviation penalties through portfolio scale effect
 - Strong management team with proven wind power development capabilities
 - Opportunity to reduce financial expenses through CESA's refinancing







acciona







Business Strategy

Pure Player: renewable energies exclusively, no conflicts of interest with conventional energy sources

Long term sustainable energy model

Presence in all renewable energies technically and economically feasible

All phases of the **value chain** extracting synergies and benefiting from economies of scale

Presence in main developed **international markets**, with local partners and critical mass



Horizontal Integration











Wind: 3,594 MW installed - close to 2,000 MW attributable

Biomass: three plants (33 MW) - straw and wood waste

Solar: 14 MW photovoltaic, 18 MW thermal, and 64 MW thermoelectric (under

construction)

Minihydro: 19 plants (59 MW)

Biofuels: 35,000 tons plant (70,000 by year end)

ACCIONA also has 139 MW of cogeneration



| | Op | Capacity MW Operational Dec 05 | | Production Power Generation (Gwh) Dec 05 | |
|---------------------------------------|------------------|--------------------------------------|--|--|------------------|
| | Total | Attributable | | Total | Attributable |
| Wind power in Spain Wind power RoW | 1,279.0 322.7 | 1,142.0 175.3 | | 2,810.8 557.3 | 2,651.0 187.2 |
| Total wind | 1,601.7 | 1,317.3 | | 3,368.1 | 2,838.2 |
| Minihydro | 58.8 | 58.8 | | 214.6 | 214.6 |
| Biomass | 33.0 | 33.0 | | 208.0 | 208.0 |
| Solar | 2.8 | 2.8 | | 2.9 | 2.9 |
| Cogeneration | 139.1 | 136.5 | | 1,312.0 | 1,248.7 |
| Total other technologies | 233.6 | 231.0 | | 1,737.4 | 1,674.2 |
| Total Energy | 1,835.4 | 1,548.3 | | 5,105.5 | 4,512.4 |



New Renewable Energy Plan (PER 2005-2010)

By 2010 12% of Spanish global energy consumption will be supplied from renewable sources

Renewable energies will produce 30% of electricity consumption by 2010

Biofuels will represent 5,8% of total petrol and diesel consumption

Total investment estimated at €24bn which includes public subsidies, tax incentives and price premiums

| Renewable Energy | 2004 | 2010 | % ∆ |
|-----------------------------|-------|--------|--------|
| Electricity generation (MW) |) | | |
| Minihydro | 4,646 | 5,456 | 17.4% |
| Biomass | 344 | 2,039 | 492.7% |
| Wind | 8,155 | 20,155 | 147.2% |
| Solar Fotovoltaic | 37 | 400 | 981.1% |
| Solar Thermoelectric | - | 500 | n/ap |
| Total renewables | | | |
| generation share | 6.9% | 12.1% | |

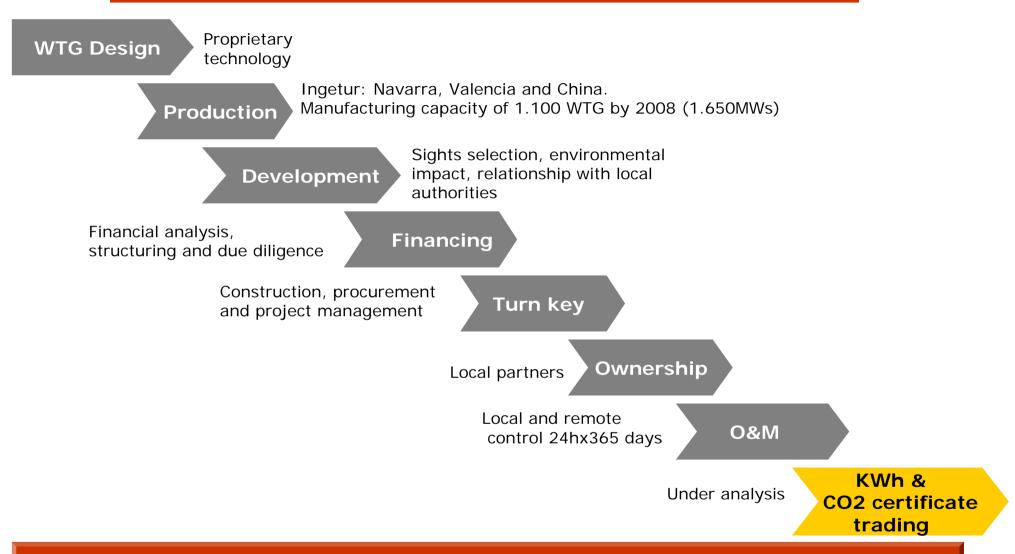


ACCIONA Wind Energy

- No. Wind Farms: 131 (96 owned)
- World Market Share: 6,3% of installed power
- Market Share in Spain: 29% of installed power, 18% of attributable capacity
- Full presence in the wind value-chain



Full value chain in Wind Energy







Acciona Energía wind energy

#1 developer and builder worldwide of wind farms

#8 wind turbine manufacturer worldwide



#4 worldwide O&M player

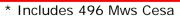
#3 owner of wind assets in the world, #2 in Spain



Acciona Energía Spain

Wind Attributable MWs* (31 dec 2005)





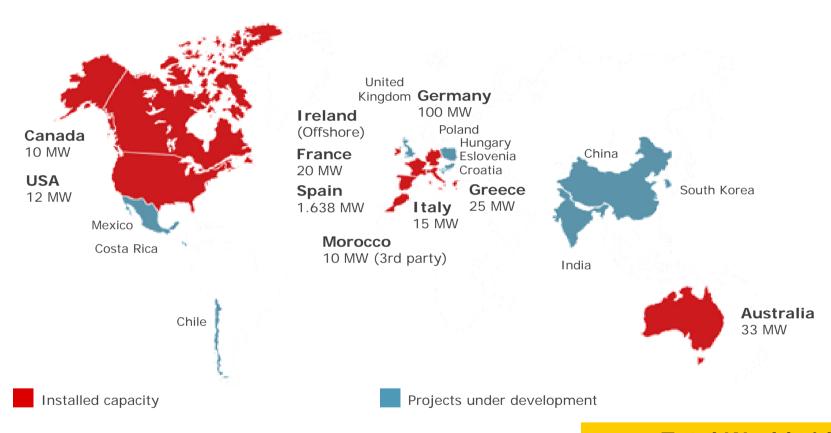
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Gross 2,022 MWs
Attributable 1,638 MWs
18% market share



Acciona Energía Worldwide

Wind Attributable MWs* (31 dec 2005)



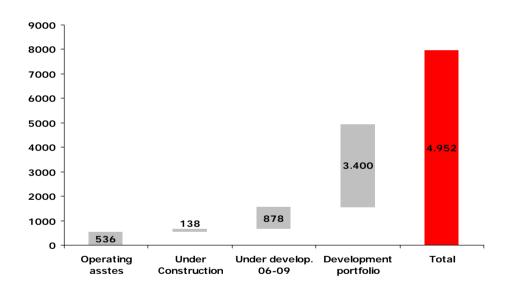
Total Worldwide: Attributable 1,853 MWs

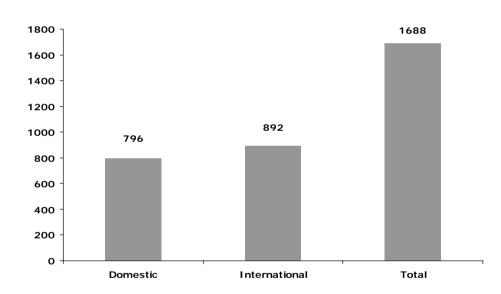
acciona
Pioneers in development and sustainability

Wind Development Plan

Attributable wind MW CESA

ACCIONA* development plan 2006E – 2009E







^{*} Excluding CESA´s development plan

Wind Competitive Landscape

| | Developer | Builder | Manufacturer | O&M | Ownership |
|-------------|---|---|---|--|---|
| Competitors | FPL (2°) Gamesa (3°) Cielo WP (4°) Seawest (5°) | FPL (2°) Seawest (3°) Sliff/EnXco (4°) Shell (5°) | Vestas (1°) Gamesa (2°) GE (3°) Enercon (4°) Siemens (5°) Suzlon (6°) Repower (7°) Facciona (8°) | Gamesa (1°) Vestas (2°) Enercon (3°) Gacciona (4°) FPL (5°) | FPL (1°) Iberdrola (2°) Facciona (3°) Endesa (4°) Shell (5°) |



Minihydro

• No. Plants: 19

Installed capacity: 58 MW

Production: 240 Gwh/year

• Market Share in Spain: 3.6%

Mature sector in Spain. Important experience in O&M



Solar Photovoltaic

• No. Plants: 369 (five owned)

Power: 14 MW installed (2.8 MW owned)

• Market Share: leader with 40% of total installed power in Spain

Stagnant market due to panel unavailability



Solar Thermoelectric

- No. Plants: 1 (in construction in the US: "Nevada Solar One")
- Power: 64 MW (biggest plant in the world in 15 years)
- Production: 129 GWh/year
- Market Share: 18% of current worldwide installed capacity
- Markets: high growth potential in the US and Spain

High quality energy correlated to demand peaks



Biomass

• No. Plants: 3

• Power: 33 MW

Production: 220 Gwh/year

• Market Share in Spain: 11%

Potential: 6 projects under analysis in Spain

Premiun to kwh key for future development



Biodiesel

- No. Plants: 35,000 tons. Plant in Navarra (70,000 in 2006)
- Projects: five plants in Spain (1 million tons.) to supply Repsol YPF in Bilbao, Tarragona, León, Puertollano Cartagena & La Coruña
- Product Differentiation: fulfils the European Quality Code EN 14214
- Origin: first use vegetable oils, non recycled (rape seed oil, soja and palm)

Biodiesel can be 100% used or mixed in diesel fuel vehicles



ACCIONA Wind Power

• No. Plants: 3

Product: AW 1500, in – house developed technology

Capacity Production: 1,100 units / year

- Strategic activity:
 - full wind value chain (75% of total cost)
 - reduces and diversifies supplier risk
 - turbine designed from wind farm 's owner and operator perspective
 - additional value added tool to penetrate new markets (China)
- Designed by our engineering team based on 15 years O&M experience of more than 2,500 WTGs of 6 different technologies and 19 different machines
- Designed and produced to maximise efficiency through out its useful life
- Robust and safe turbine to guarantee production and profitability to the wind farm developer





Juan Muro-Lara Director General de Area Adjunto a Presidencia

"Leading the sustainable energy model"



