

Profit for the first half of 2011 totaled €28.4 million, an increase of 17.4% on the same period in 2010.

Total investment by the Red Eléctrica Group was €351.8 million, 8.0% more than during the same period the previous year.

Red Eléctrica has taken out a new €600 million credit facility to strengthen the Group's sound liquidity and cover the refinancing of its current syndicated loan falling due in July 2012.

28 July 2011

### Contents

| 1.  | Red Eléctrica: Financial highlights (*)2           |
|-----|--|
| 2.  | Earnings performance 3                             |
| 3.  | Cash flow and balance sheet performance 4          |
| 4.  | Relevant events during the first half of the year5 |
| Co  | onsolidated income statement. 6                    |
| Co  | onsolidated balance sheet 7                        |
|     | nsolidated cash flow<br>atement8                   |
| Fir | nancial calendar9                                  |
| AF  | <b>PPENDIX</b> 10                                  |

These condensed consolidated interim financial statements have been submitted for a limited auditors' review. Information is presented in accordance with International Financial Reporting Standards (IFRS).







## 1. Red Eléctrica: Financial highlights (\*)

### Income statement

|   | January - June |         |      | April - June |         |      |
|---|----------------|---------|------|--------------|---------|------|
| (in thousands of euros)                 | 2011           | 2010    | Δ%   | 2011         | 2010    | Δ%   |
| Net Sales                               | 806,835        | 650,096 | 24.1 | 401,938      | 330,230 | 21.7 |
| Gross operating profit (EBITDA)         | 608,266        | 472,342 | 28.8 | 300,274      | 236,485 | 27.0 |
| Net operating profit (EBIT)             | 426,280        | 340,451 | 25.2 | 204,529      | 170,456 | 20.0 |
| Profit before taxes                     | 356,683        | 274,571 | 29.9 | 171,949      | 125,897 | 36.6 |
| Profit attributed to the parent company | 228,359        | 194,487 | 17.4 | 98,812       | 89,878  | 9.9  |

### **Balance sheet**

| (in thousands of euros)  | June 2011 | December 2010 | Δ%    |
|--------------------------|-----------|---------------|-------|
| Total non-current assets | 7,937,321 | 7,808,573     | 1.6   |
| Equity                   | 1,702,394 | 1,624,554     | 4.8   |
| Net financial debt (*)   | 4,642,206 | 4,756,601     | (2.4) |

<sup>(\*)</sup> Includes exchange rate derivatives.

### Other financial figures

|                           | January - June |         |      | A       | pril - June |        |
|---------------------------|----------------|---------|------|---------|-------------|--------|
| (in thousands of euros)   | 2011           | 2010    | Δ %  | 2011    | 2010        | Δ%     |
| Cash flow from operations | 536,539        | 403,435 | 33.0 | 265,842 | 189,660     | 40.2   |
| Capital expenditures      | 351,841        | 325,714 | 8.0  | 193,677 | 218,001     | (11.2) |
| Dividends paid            | 79,173         | 69,016  | 14.7 | -       | -           | -      |

(\*) The financial statements for the first half of 2011 include the assets acquired from Endesa Distribución, S.L., Unión Fenosa Distribución, S.A.U. and Hidrocantábrico Distribución Eléctrica, S.A.U.







### 2. Earnings performance

The Group reported Revenue of €806.8 million in the first half of 2011, up 24.1% thanks to a larger contribution from transmission business. 62% of the increase was accounted for by the assets acquired during the latter half of 2010, and the remainder by the contribution of assets commissioned in the previous year.

**EBITDA** totalled €608.3 million, up 28.8% on the previous year. This improvement was driven by higher revenue and:

- The 6.2% rise in the Cost of supplies and other operating expenses with respect to the previous year.
- Personnel expenses increased by 21.4% and include €8.9 million in extraordinary expenses for severance payments made in 2011. Stripping out the extraordinary effects in both years, growth in this item would be 10.1%, mainly due to the increase in the size of the average workforce and CPI trends.

The average workforce at the Red Eléctrica Group at 30 June 2011 was 1,767 employees, an increase of 4.6% with respect to the same period in 2010. The total number of employees was 1,772, 0.5% higher than at December 2010.

### **Operating expenses**

|   | January - June |         |      | Арг     | il - June |      |
|---|----------------|---------|------|---------|-----------|------|
| (in thousands of euros)                   | 2011           | 2010    | Δ %  | 2011    | 2010      | Δ %  |
| Supply cost and other operating expenses* | 139,959        | 131,753 | 6.2  | 77,886  | 72,216    | 7.9  |
| Staff costs                               | 68,072         | 56,088  | 21.4 | 30,497  | 27,234    | 12.0 |
| Operating expenses                        | 208,031        | 187,841 | 10.7 | 108,383 | 99,450    | 9.0  |

Depreciation and amortisation charges for the period rose by 37.0% compared to the first half of 2010, mainly due to the larger transmission asset base following acquisitions and other assets brought into operation.

**EBIT** increased by 25.2% with respect to the same period in 2010.

Financial results showed an overall expense of -€70 million compared to -€66.4 million posted in the first half of 2010. Financial revenues stood at €XX million, and include the €4.5 million dividend distributed by Redes Energéticas Nacionais, SGPS (REN). Financial expense totalled € 73.1 million, compared to €42.8 million in the first half of 2010. An increase in the average cost of financial debt caused by acquisition of transmission assets was the main reason for the greater outlay. Red Eléctrica also recognised an impairment provision of €2.7 million during the first half of 2011 on its stake in REN.

The effective tax rate was 36.0%, compared to 29.2% in the first half of 2010. The non-recurring rate increase was mainly due to the more conservative appraisal with respect to recovery of the prepaid tax generated by impairment of the Group's international holdings.

Finally, **Profit for the period** increased by 17.4% year-on-year.







### 3. Cash flow and balance sheet performance

### Cash flow

|   | Janı      | uary - June |        | April - June |           |         |
|---|-----------|-------------|--------|--------------|-----------|---------|
| (in thousands of euros)   | 2011      | 2010        | Δ%     | 2011         | 2010      | Δ %     |
| Profit before taxes   | 356,683   | 274,571     | 29.9   | 171,949      | 125,897   | 36.6    |
| Income taxes paid   | (3,780)   | (31,364)    | (87.9) | (3,780)      | (31,364)  | (87.9)  |
| Amortization & depreciation of non-<br>current assets                 | 187,524   | 136,918     | 37.0   | 98,521       | 68,588    | 43.6    |
| Other adjustments   | (3,888)   | 23,310      | -      | (848)        | 26,539    | -       |
| Cash flow from operations after tax                                   | 536,539   | 403,435     | 33.0   | 265,842      | 189,660   | 40.2    |
| Changes in working capital and other long-term assets and liabilities | 4,055     | 59,215      | -      | (30,204)     | 267,604   | (111.3) |
| Capital expenditures  | (351,841) | (325,714)   | 8.0    | (193,677)    | (218,001) | (11.2)  |
| Free cash flow  | 188,753   | 136,936     | 37.8   | 41,961       | 239,263   | (82.5)  |
| Dividends paid  | (79,173)  | (69,016)    | 14.7   | -            | -         | -       |
| Change in net financial debt  | (109,580) | (67,920)    | -      | (41,961)     | (239,263) | (82.5)  |

<sup>(\*)</sup> The difference emerging from the change in Net financial debt on page 2 corresponds to items causing no movements in the cash position.

**Operating cash flow after taxes** and changes in working capital have enabled the company to finance its investments over the period, pay out a dividend and reduce financial debt by €109.6 million .

**Investments** carried out by the Group in the first half of 2011 totalled €351.8 million, an increase of 8.0% on those carried out during the same period in 2010. A large part of the investment made during the period was earmarked for the national transmission grid (€345.1 million)..

**Dividends paid** at 30 June 2011 totalled €79.2 million, an increase of 14.7% on the interim dividend paid out during the same period in 2010.

The Red Eléctrica Group had Net financial debt of €4,642.2 million at 30 June 2011, down 2.4% compared to year-end 2010.

### Net financial debt

| (in thousands of euros)                 | National currency | Foreign currency | Total     |
|---|-------------------|------------------|-----------|
| Cash and cash equivalents               | (26,498)          | (5,470)          | (31,968)  |
| Long-term debenture loans               | 2,602,319         | -                | 2,602,319 |
| Long-term credits                       | 1,977,669         | 37,153           | 2,014,822 |
| Promissory notes and short-term credits | 49,707            | 7,326            | 57,033    |
| Total net financial debt                | 4,603,197         | 39,009           | 4,642,206 |







81% of the Group's net debt is fixed rate, whereas the remaining 19% is floating rate.

The average cost of the Group's financial debt during the first half of 2011 was 3.59%, with an average balance of €4,749.8 million. In the same period in 2010, the average cost of debt was 3.29%, and the average balance €3,266.7 million.

At 30 June 2011, the Red Eléctrica Group's **Equity** stood at €1,702.4 million, representing a 4.8% increase with respect to the 2010 year end. The increase was mainly due to the earnings obtained during the first six months of the year, the reduction in treasury shares and an increase in the valuation of hedging operations, partially offset by the accounting of the distribution of profits for the year approved at the General Shareholders' Meeting in April 2011.

### 4. Relevant events during the first half of the year

- **General Shareholders' Meeting:** The General Shareholders' Meeting held on 13 April approved the Annual Financial Statements of Red Eléctrica, its management by the Board of Directors, and the distribution of a dividend of €1.8751 per share, equivalent to the distribution of 65% of EPS.
- Payment of dividends: A dividend of €1.2869 per share was paid on 1 July as a gross final additional against 2010 earnings.
- New line of credit: On 14 July Red Eléctrica took out a new 5-year €600 million credit facility to strengthen the Group's sound liquidity position and cover the refinancing of its current syndicated loan falling due in July 2012.







## Red Eléctrica Group

## **Consolidated income statement**

| (in thousands of euros)   | 30/06/2011 | 30/06/2010 | 2011/2010 |
|---|------------|------------|-----------|
| Net sales   | 806,835    | 650,096    | 24.1%     |
| Self constructed assets   | 7,209      | 7,197      | 0.2%      |
| Supply costs  | (15,388)   | (20,664)   | (25.5%)   |
| Other operating income  | 2,253      | 2,890      | (22.0%)   |
| Staff costs   | (68,072)   | (56,088)   | 21.4%     |
| Other operating expenses  | (124,571)  | (111,089)  | 12.1%     |
| Gross operating profit  | 608,266    | 472,342    | 28.8%     |
| Amortisation/depreciation of non-current assets                     | (187,524)  | (136,918)  | 37.0%     |
| Charges from subsidies on non-financial fixed assets                | 5,537      | 4,991      | 10.9%     |
| Impairments and the effect of disposal of fixed assets              | 1          | 36         | (97.2%)   |
| Net operating profit  | 426,280    | 340,451    | 25.2%     |
| Financial income  | 5,587      | 4,646      | 20.3%     |
| Financial expenses  | (73,099)   | (42,830)   | 70.7%     |
| Exchange differences  | 184        | (405)      | (145.4%)  |
| Net asset impairment profit/(loss)                                  | (2,622)    | (27,799)   | -         |
| Financial results   | (69,950)   | (66,388)   | 5.4%      |
| Share of profit of associates accounted for using the equity method | 353        | 508        | (30.5%)   |
| Profit before tax   | 356,683    | 274,571    | 29.9%     |
| Income tax expense  | (128,351)  | (80,083)   | 60.3%     |
| Consolidated results for the period                                 | 228,332    | 194,488    | 17.4%     |
| A) Consolidated results attributable to the dominant company        | 228,359    | 194,487    | 17.4%     |
| B) Consolidated results attributable to the minority interests      | (27)       | 1          | -         |







# Red Eléctrica Group Consolidated balance sheet

| ASSETS (in thousands of euros)             | 30/06/2011 | 31/12/2010 |
|--|------------|------------|
| Intangible assets                          | 2,368      | 2,943      |
| Tangible fixed assets                      | 7,769,180  | 7,607,912  |
| Property, plant and equipment              | 2,111      | 2,126      |
| Investments accounted by the equity method | 3,974      | 5,757      |
| Non-current financial assets               | 71,076     | 78,969     |
| Deferred tax assets                        | 47,226     | 61,384     |
| Other non-current assets                   | 41,386     | 49,482     |
| Total non-current assets                   | 7,937,321  | 7,808,573  |
| Non-current assets available for sale      | 601        | 601        |
| Inventories                                | 56,904     | 43,788     |
| Trade and other receivables                | 461,496    | 412,464    |
| Current financial assets                   | 876        | 186        |
| Cash and cash equivalent                   | 31,968     | 18,286     |
| Total current assets                       | 551,845    | 475,325    |
| Total assets                               | 8,489,166  | 8,283,898  |

| LIABILITIES (in thousands of euros)                 | 30/06/2011 | 31/12/2010 |
|---|------------|------------|
| Equity  | 1,696,102  | 1,629,666  |
| Share capital                                       | 270,540    | 270,540    |
| Other reserves                                      | 1,211,732  | 1,071,446  |
| Treasury shares (-)                                 | (14,529)   | (23,297)   |
| Results attributable to the dominant company        | 228,359    | 390,150    |
| Interim dividend                                    | 0          | (79,173)   |
| Valuation adjustments                               | 4,727      | (6,837)    |
| Minority interests                                  | 1,565      | 1,725      |
| Equity  | 1,702,394  | 1,624,554  |
| Subsidies and other non-current advance collections | 374,963    | 368,761    |
| Provisions  | 79,087     | 75,752     |
| Other financial liabilities                         | 4,594,786  | 3,727,980  |
| Deferred tax liabilities                            | 399,930    | 338,426    |
| Other non-current liabilities                       | 79,573     | 81,601     |
| Total non-current liabilities                       | 5,528,339  | 4,592,520  |
| Provisions  | 1,841      | 1,864      |
| Current financial liabilities                       | 931,739    | 1,839,677  |
| Trade and other payables                            | 324,853    | 225,283    |
| Current liabilities                                 | 1,258,433  | 2,066,824  |
| Total liabilities                                   | 8,489,166  | 8,283,898  |







## **Consolidated cash flow statement**

| (in thousands of euros)                              | 30/06/2011      | 30/06/2010 |
|--|-----------------|------------|
| CASH FLOWS FROM OPERATING ACTIVITIES                 | 590,946         | 621,223    |
| Profit before tax                                    | 356,683         | 274,571    |
| Adjustments to results                               | 250,958         | 198,515    |
| Amortisation & depretiation of non-current assets    | 187,524         | 136,918    |
| Other adjustments to the results (net)               | 63,434          | 61,597     |
| Changes to current capital                           | 14,431          | 198,861    |
| Other cash flows from operations                     | (31,126)        | (50,724)   |
| Interest payments                                    | (33,123)        | (23,903)   |
| Collection of dividends                              | 5,040           | 4,891      |
| Collection of interest                               | 1,101           | 187        |
| Collections/(payments) of income taxes               | (3,780)         | (31,364)   |
| Other collections/(payments) from operations         | (364)           | (535)      |
| CASH FLOWS FROM INVESTING ACTIVITIES                 | (419,160)       | (462,915)  |
| Payments for investments                             | (431,285)       | (471,822)  |
| Collections on divestments                           | 384             | 416        |
| Other cash flows in relation to investing activities | 11,741          | 8,491      |
| CASH FLOWS FROM FINANCING ACTIVITIES                 | (157,988)       | (40,070)   |
| Payments received/(made) on equity instruments       | 12,003          | (22,575)   |
| Acquisition  | (85,515)        | (75,002)   |
| Disposal   | 97,518          | 52,427     |
| Payments received/(made) on financial liabilities    | (90,818)        | 51,521     |
| Issue and disposal                                   | 1,164,345       | 708,389    |
| Return and amortisation                              | (1,255,163)     | (656,868)  |
| Dividends paid                                       | (79,173)        | (69,016)   |
|  |                 | 4 000      |
| Effect of changes in exchange rates                  | (116)           | 1,203      |
| NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS | (116)<br>13,682 | 1,203      |
| <u> </u>   |                 | ·          |







### Financial calendar Forthcoming events

### **Estimated dates**

Presentation of results - first nine months of 2011

October 2011

For further information:

Visit our website: http://www.ree.es

Relación con Inversores (Investor Relations) or contact:

> Paseo Conde de los Gaitanes, 177 28109 Alcobendas · Madrid Tel.: (34) 91 650 20 12

relacioninversores@ree.es

Red Eléctrica has been rated AA- by S&P and A2 by Moody's.















### Disclaimer

This document has been produced by Red Eléctrica de España, S.A. for the sole purpose expressed therein. It should not in any event be construed as an offer of sale, exchange or acquisition, or as an invitation to make any kind of offer, in particular for the purchase of securities issued by Red Eléctrica de España, S.A.

Its content is provisional and purely for information purposes, and the statements it contains reflect the intentions, expectations and forecasts of Red Eléctrica de España, S.A. or its management. The content has not necessarily been verified by independent third parties and is, in any event, subject to negotiation, changes and modifications.

In this respect, neither Red Eléctrica de España, S.A. nor its directors, executives, staff, consultants or advisors (referred to collectively as its "Representatives") may be held liable for the precision, accuracy or integrity of the information or statements included in this document, and no form of explicit or implicit declaration or guarantee by Red Eléctrica de España S.A. or its Representatives may be construed from its content. Nor may Red Eléctrica de España. S.A. or any of its Representatives be held liable in any way (even through negligence) for any damages which may arise from the use of this document or from any information it contains.

Furthermore, Red Eléctrica de España, S.A. does not undertake any commitment to publish potential modifications or revisions of the information, data or statements in the document in the event of changes in strategy or intention, or any unforeseen events which may affect same.

This disclaimer should be taken into consideration by all individuals or entities for whom this document is intended, and by those who consider that they must take decisions or issue opinions related to securities issued by Red Eléctrica de España, S.A., especially analysts, notwithstanding the option of consulting the public documentation and disclosures notified or registered with the Spanish stock market authority (CNMV), which Red Eléctrica de España, S.A. recommends to all interested parties.







### **APPENDIX**

### Corporate responsibility





### Sustainability indexes and rating agencies

Red Eléctrica again features on the DJSI World Index for the fifth year running, with a score of 73 out of 100 points, bringing it to the verge of global leadership of its sector with 84 points.



Recognition: Honourable mention: SAM Bronze in the 2011 Sustainability Yearbook in acknowledgement of the best behaviours in corporate responsibility and sustainability.





REE has been on the FTSE4Good Index for multinationals with major commitments to corporate responsibility since 2008, with an overall score of 4.5 out of a maximum of 5.



It has been on the FTSE4Good IBEX since it was launched in 2008.





Selected as the second most responsible company in the public supply sector, with a "B Prime" classification.





REE has been on the Ethibel Excellence index, a benchmark European index for socially responsible investment, since 2008.





It also forms part of the ECPI Ethical Index Global and ECPI Ethical Index EMU in view of its responsible practices in relation to environmental and social issues and corporate governance.



The Scandinavian financial services company Storebrand rates Red Eléctrica as "Best in Class" due to its remarkable efforts targeting social and environmental issues.



Selected by the investment bank Goldman Sachs as one of the world's top utility companies since 2008. Leader in quality management and returns on capital in 2009.







## Triodos & Bank

Triodos Bank has chosen Red Eléctrica for its asset investment universe. It leads the ranking ahead of companies such as EDP, Terna, Iberdrola, Enel and EDF in a comparative analysis of the sustainability ratings of thirteen European utility companies (electricity).

### Corporate responsibility certifications



First business group to obtain AENOR certification for the new RS 10:2009 corporate responsibility standard.



The renewal of SA8000 corporate responsibility certification shows that REE has developed an efficient and active CR management system.



It has also obtained a Family-Friendly Company certificate from the MásFamilia foundation, in recognition of its initiatives promoting life-work balance.

### Corporate responsibility monitors



Ranked first in the "Corporate Responsibility in IBEX 35 companies' annual reports" survey conducted by the Observatorio de Responsabilidad Social Corporativa for the fifth consecutive year.



For the fourth consecutive year, it leads the ranking in the "Culture, policies and responsible practices among IBEX 35 companies" survey conducted by the Observatorio RSE.



Finalist in the eighth "Premio Memorias de Sostenibilidad de Empresas Españolas" (prize for best sustainability report published by a Spanish company) awarded by the Instituto de Censores Jurados de Cuentas de España (ICJCE)) and the Asociación Española de Contabilidad y Administración de Empresas (AECA). REE won the award the previous year.







## Corporate reputation monitors



Included, for the sixth consecutive year, in the ranking of the top 100 companies with the best reputation in the mercoEMPRESAS survey. It was placed 45<sup>th</sup>, and also took 20<sup>th</sup> place in the mercoLIDERES survey.