



**COMISIÓN NACIONAL DEL MERCADO DE VALORES**

Paseo de la Castellana, 19

28046 Madrid

Madrid, 1 de marzo de 2010

Muy Sres. nuestros:

ACCIONA adjunta presentación en Ingles en relación con el Investors' Conference 2010 que tendrá lugar el día de hoy, y que podrá ser seguido vía webcast a través de la Web de ACCIONA ([www.accion.es](http://www.accion.es)).

Atentamente

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Fdo: Jorge Vega-Penichet  
Secretario del Consejo



**Investors' Conference 2010**

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**Madrid, 1<sup>st</sup> March**

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**Agua**

**Luis Castilla**  
President ACCIONA Agua



Designer, builder and operator of water facilities

# ACCIONA Agua

## Business Overview



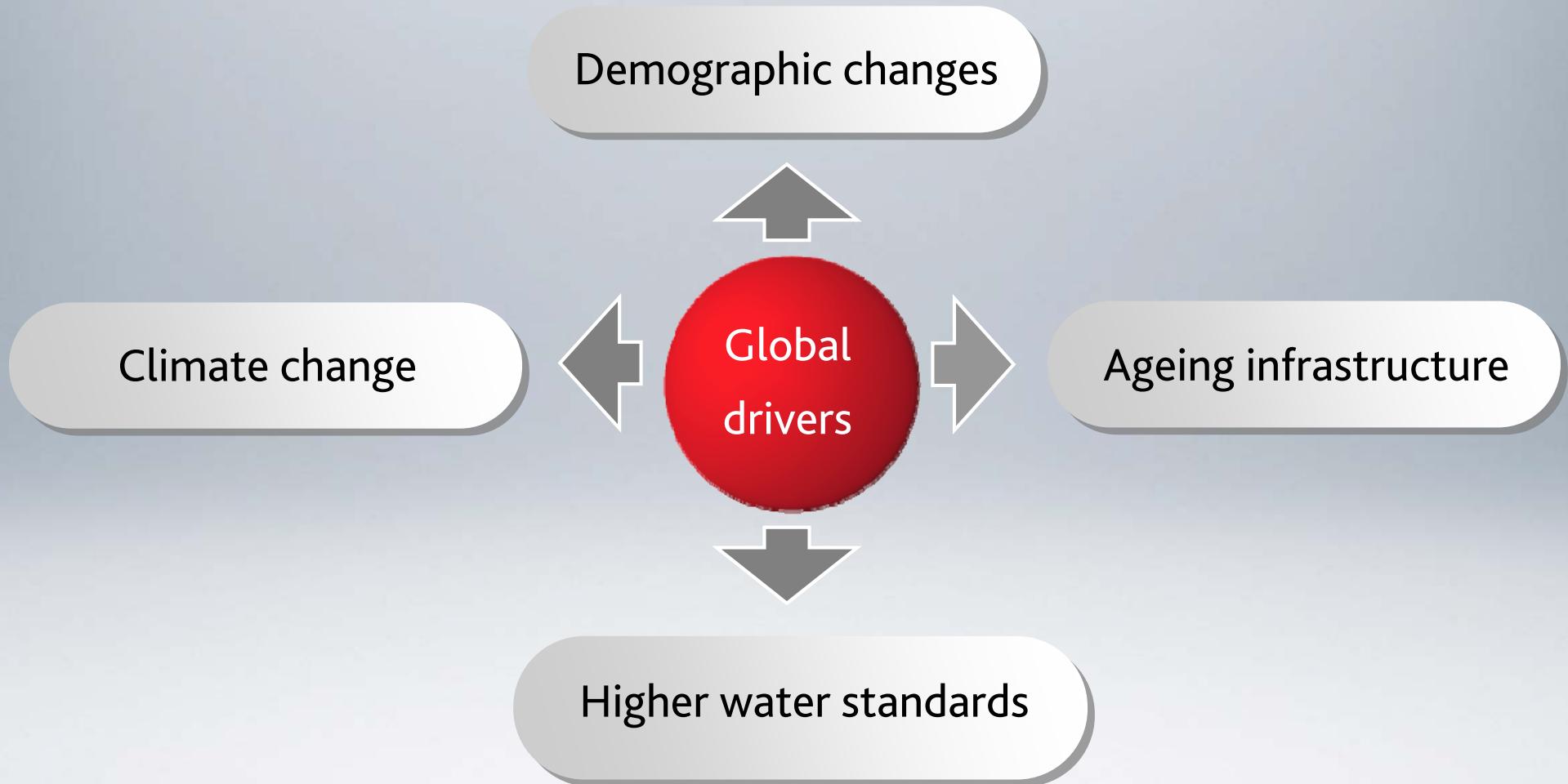
Global leader in RO desalination



Leader in wastewater & drinking water treatment and  
integrated water management

# A Market of the Future

## Global Drivers - “Water Crisis”



# The Water Challenge

Water Needs 2007

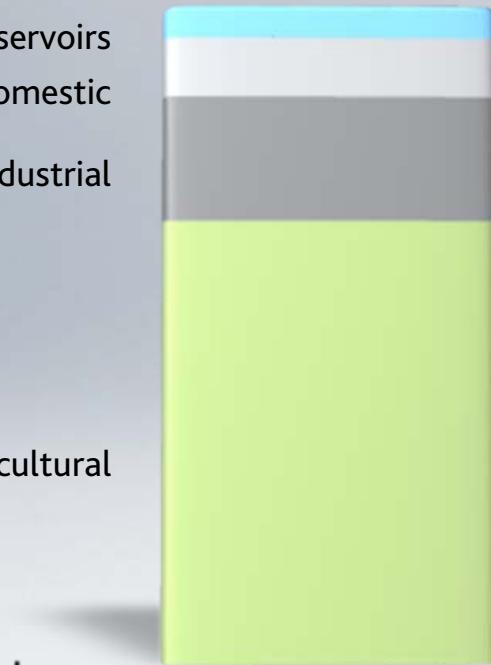


4,250 Km<sup>3</sup>/yr

=

4,250 Km<sup>3</sup>/yr

5% Reservoirs  
9% Domestic  
19% Industrial  
  
67% Agricultural



USES

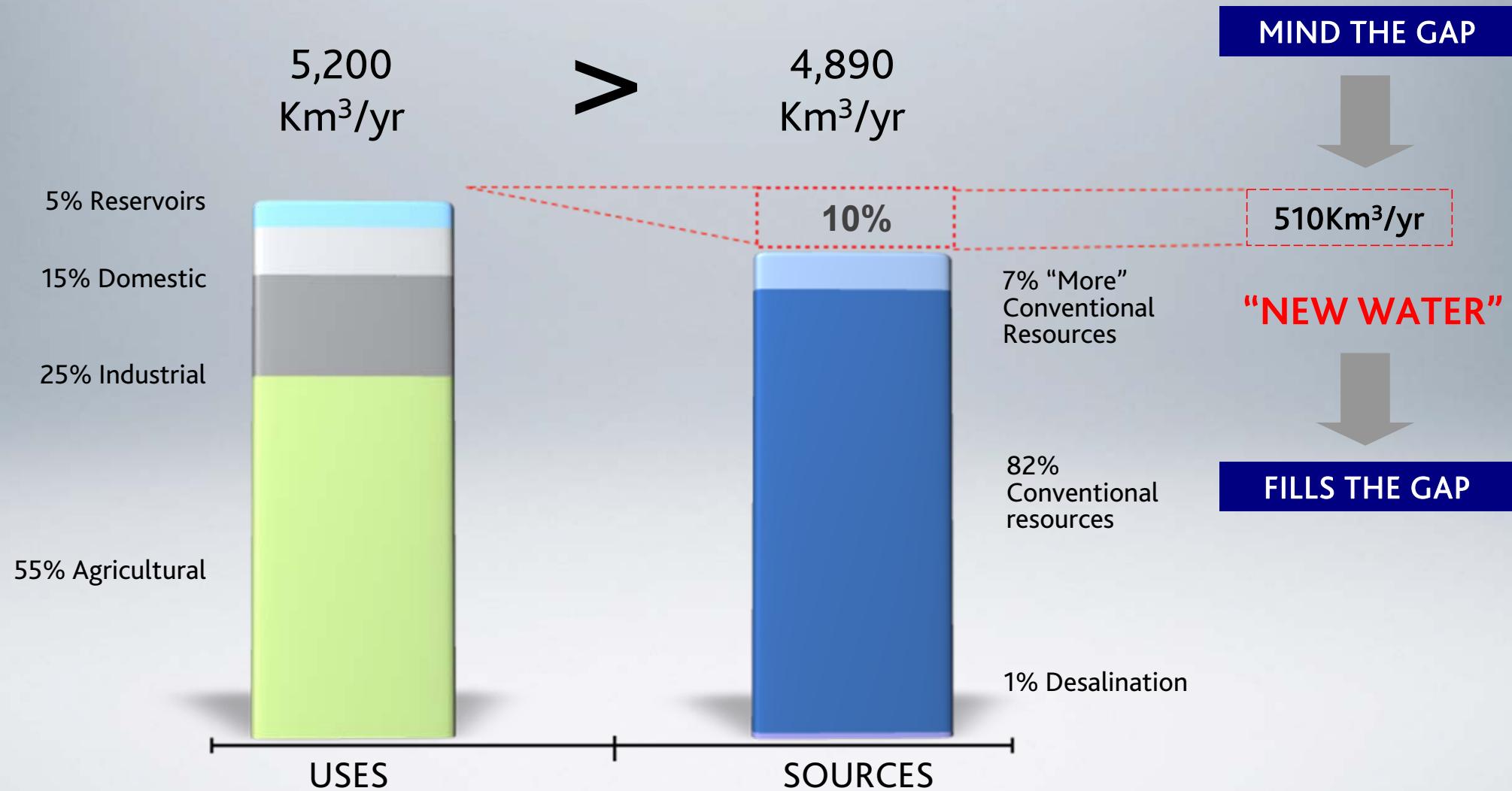
0.4% Desalination

SOURCES

99.6% Conventional resources

# The Water Challenge

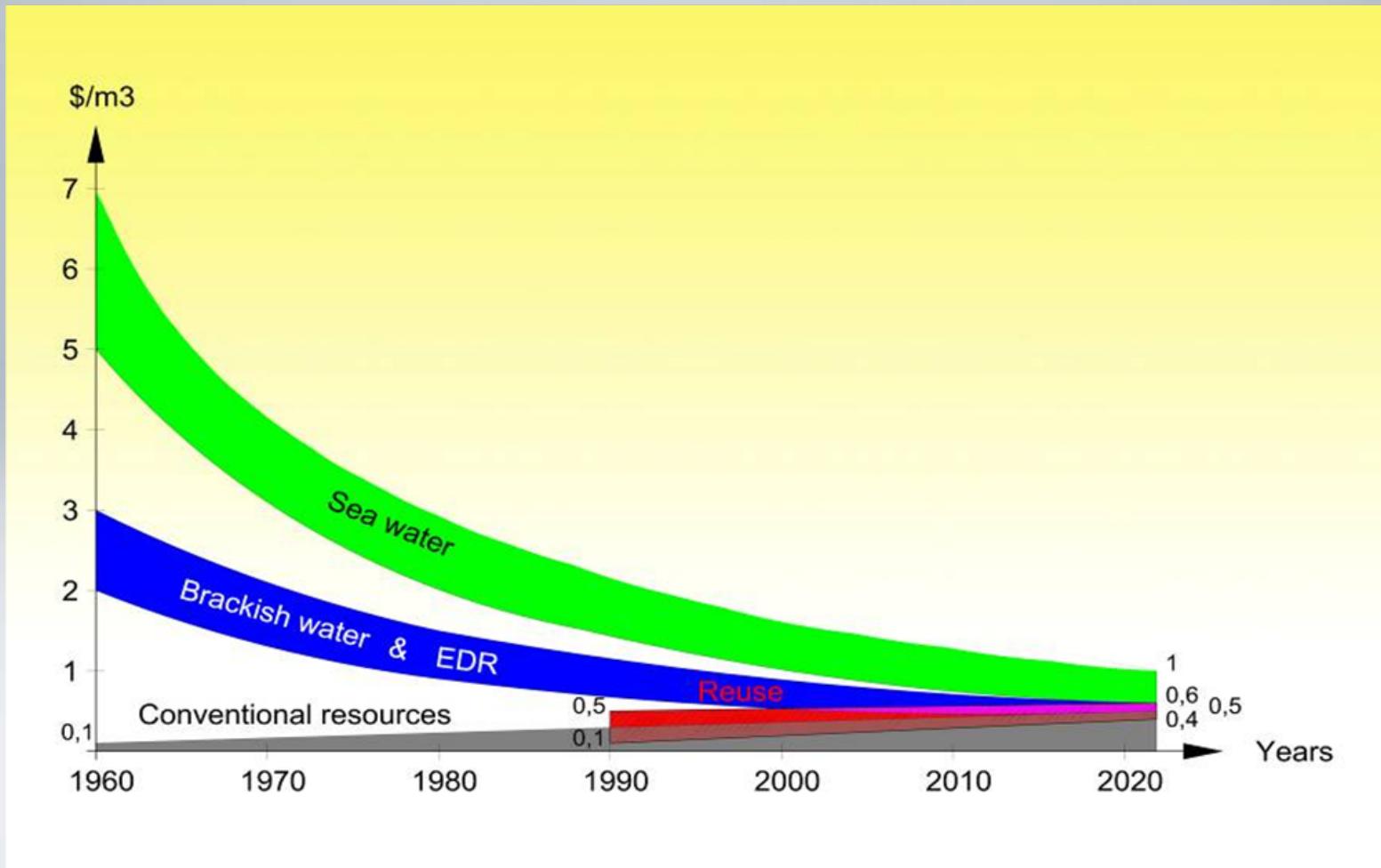
Future Water Needs 2025



# The Water Market

## Desalination Cost

### Desalination costs versus other sources of water

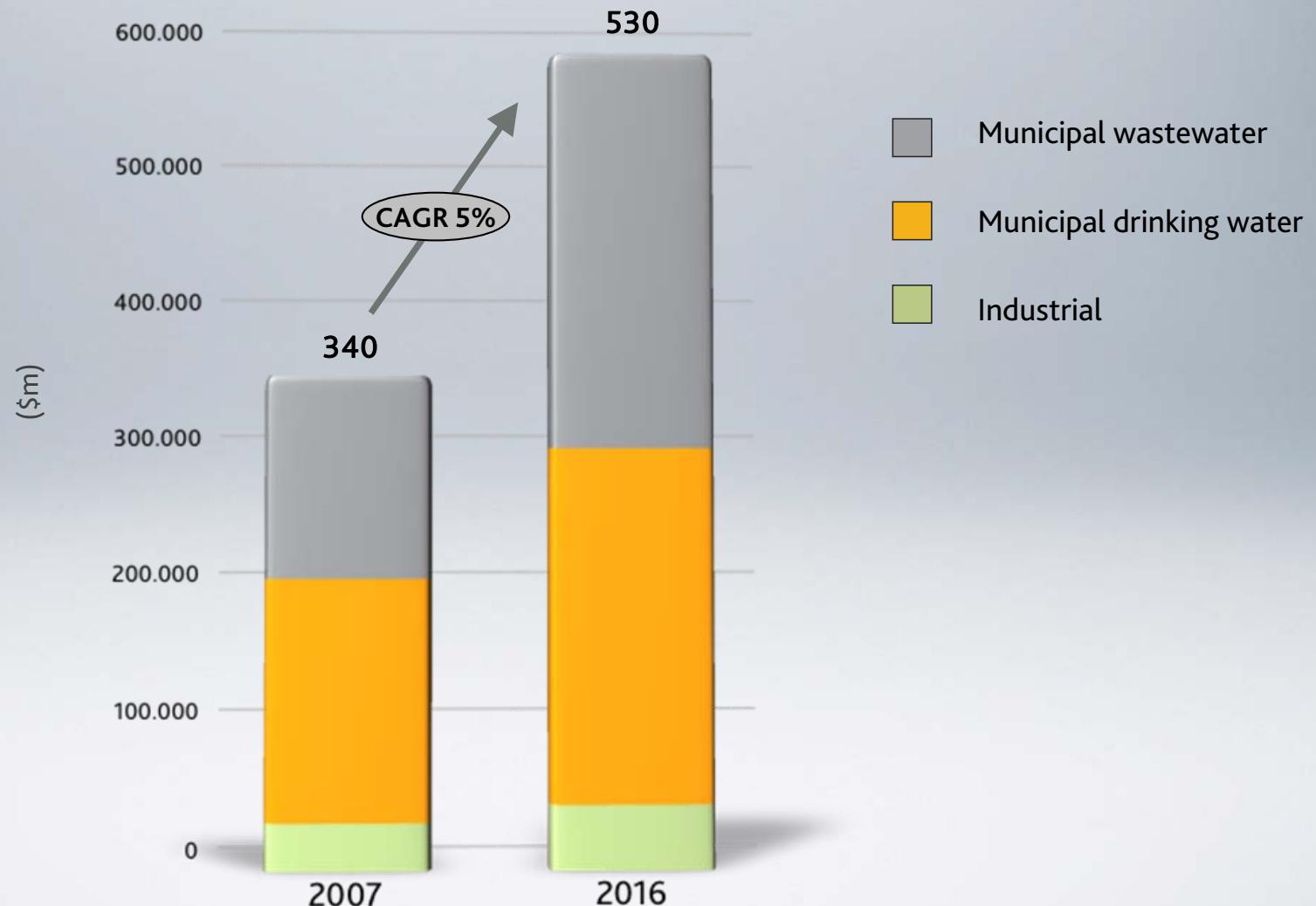


# The Water Market

## Expected Growth



### Water market growth

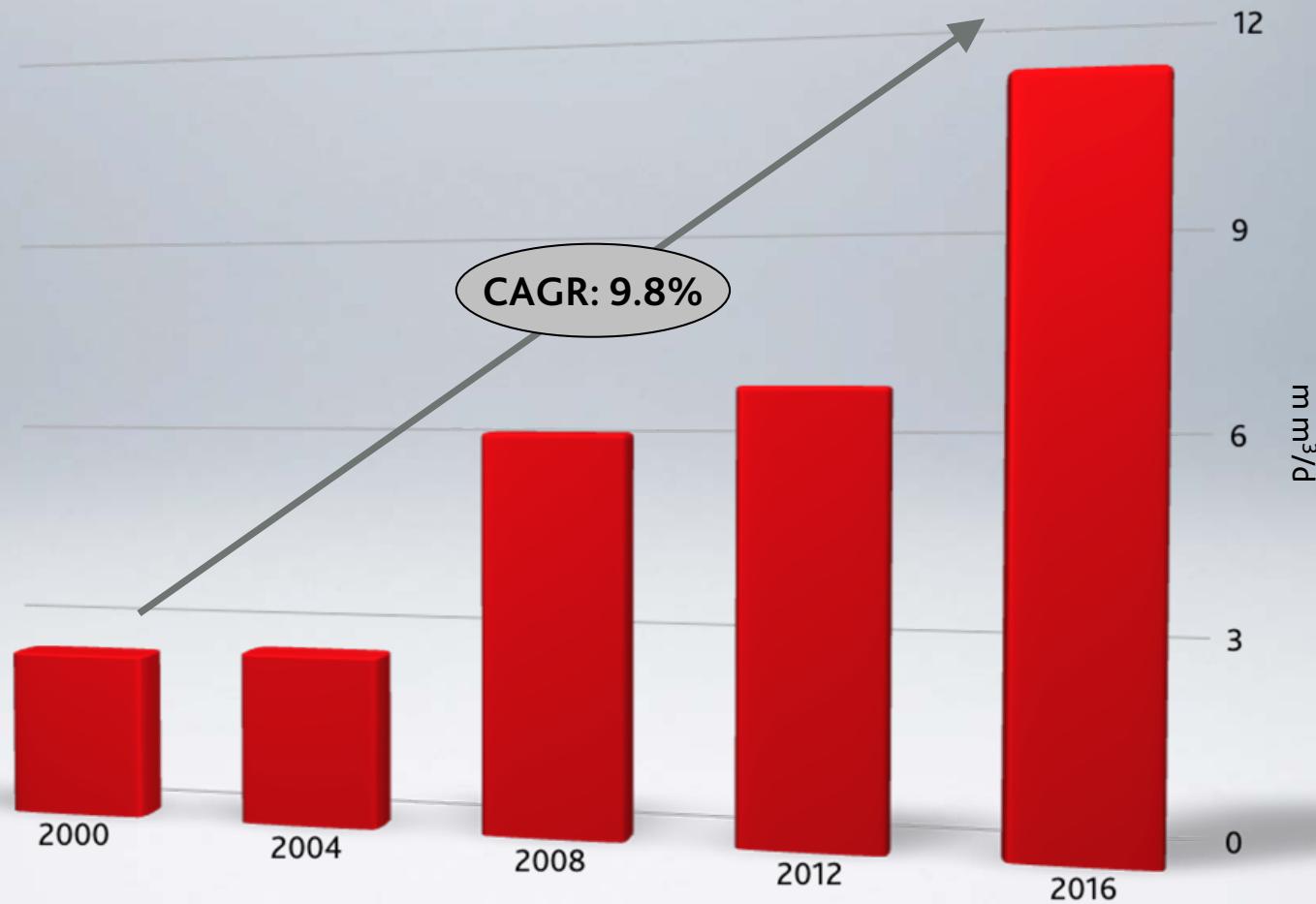


# The Water Market

## Desalination



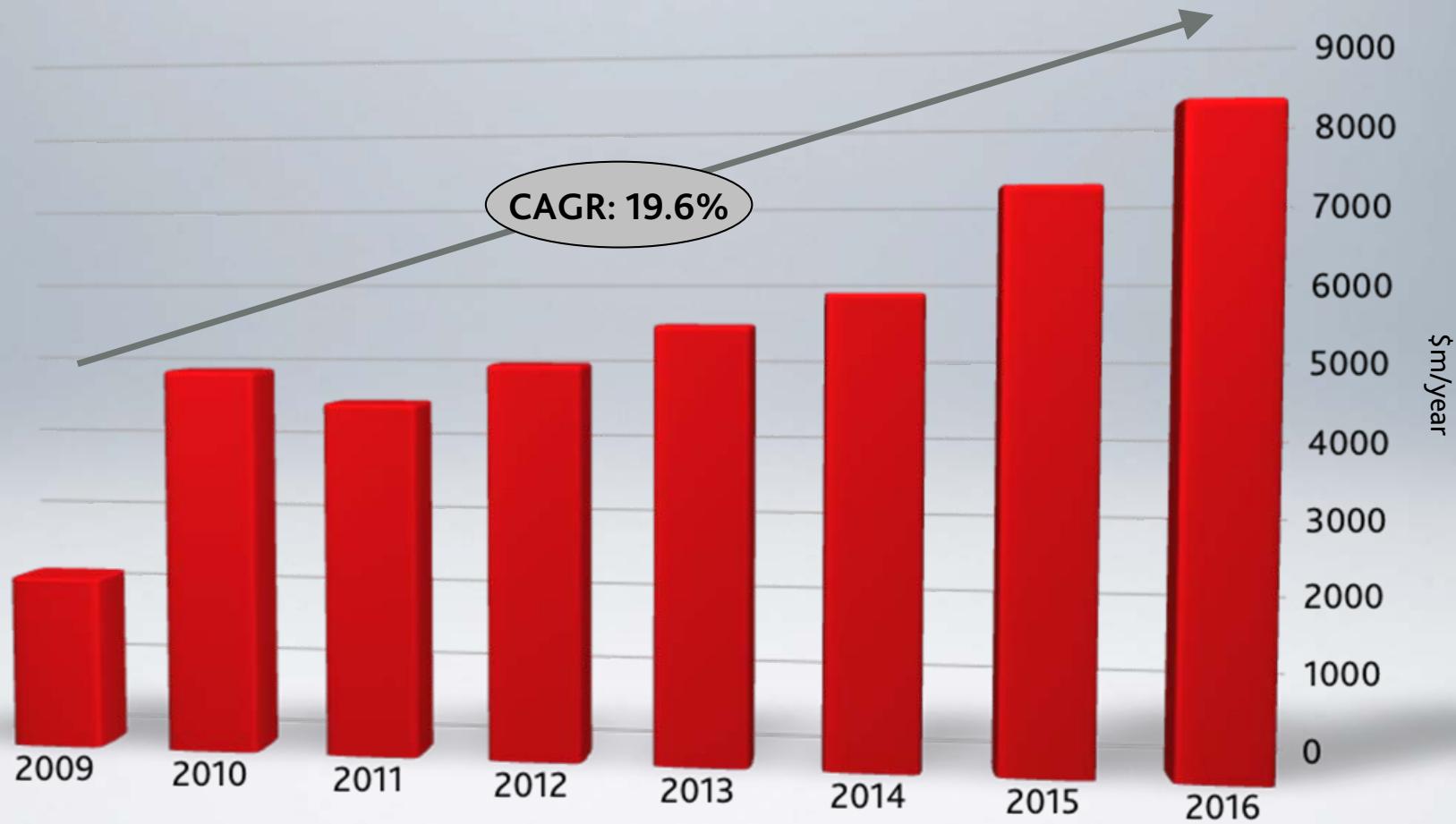
### Contracted desalination capacity



# The Water Market

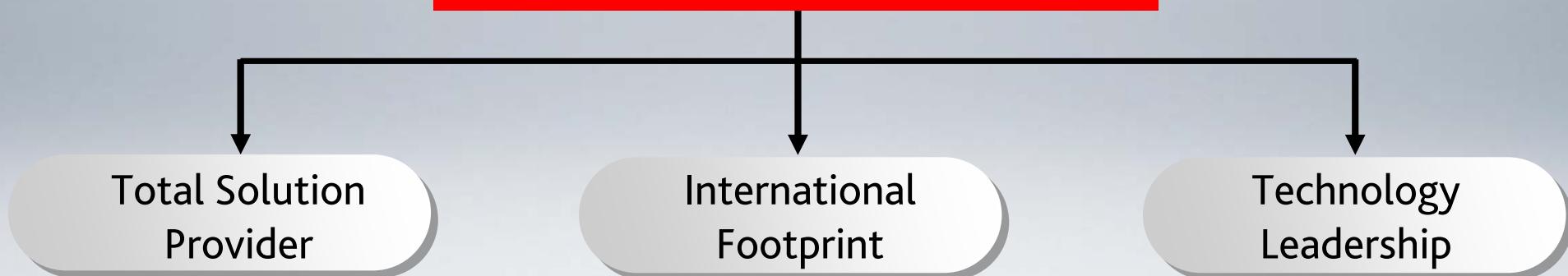
## Recycling

### Total re-use market





### Three Pillars for Growth





### Benefits and Advantages

- Ability to tender every type of project
- Wrap up guarantees in front of client
- Facilitates project financing

# Total Solution Provider

SWRO Adelaide (Australia)



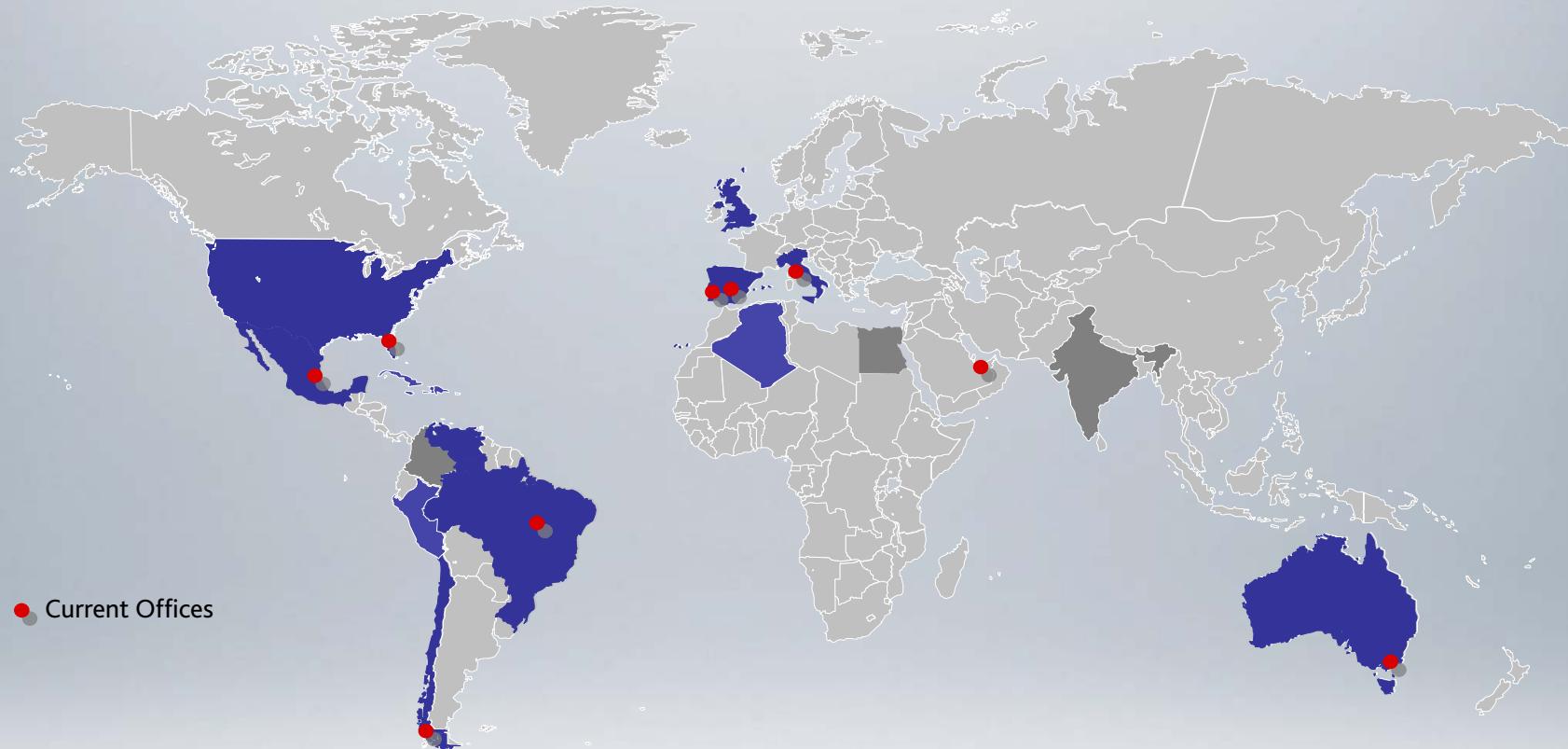
# Total Solution Provider

WWTP Atotonilco (Mexico DF)



# International Footprint and Scale

## Presence in Key Growth Markets



### Current Presence

- Spain
- Italy
- Portugal
- USA
- UK
- Venezuela
- Dominican Rep.
- Algeria
- Australia
- UAE

- Mexico
- Brazil
- Chile
- Peru
- Egypt

### Short Term Target New Permanent Offices

- Egypt
- Colombia
- India

# Technology Leadership

## Landmark Projects



### Thames Gateway

- Thames Gateway desalination plant London (150,000 m<sup>3</sup>/day)
- Very complex water treatment: Thames River & Sea Water



# Technology Leadership

## Landmark Projects



### Tampa Bay

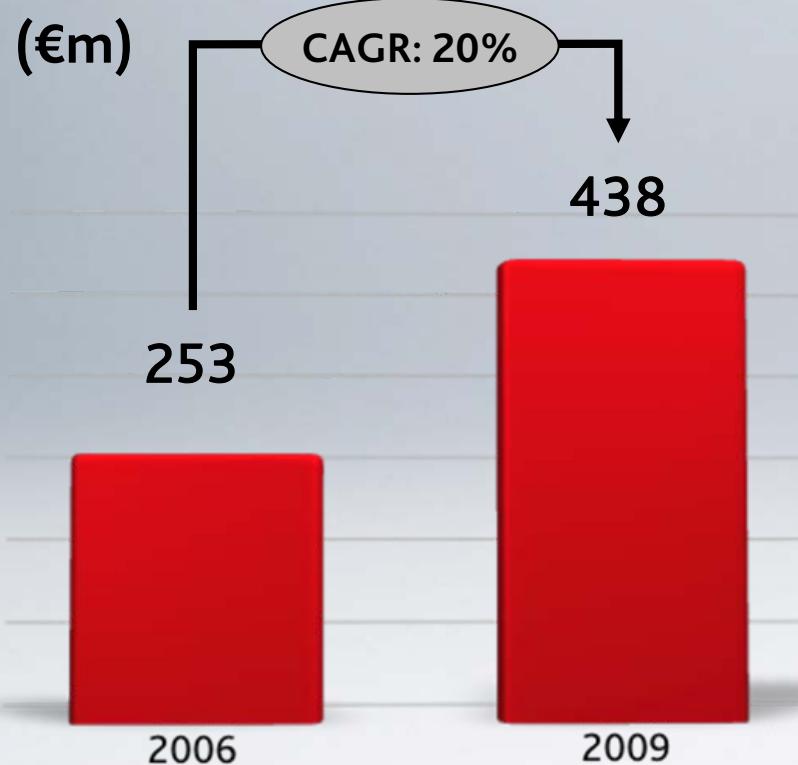
- Tampa Bay Seawater desalination plant, Florida  
(108,000 m<sup>3</sup>/day)
- Contract to fix and operate: 18 years



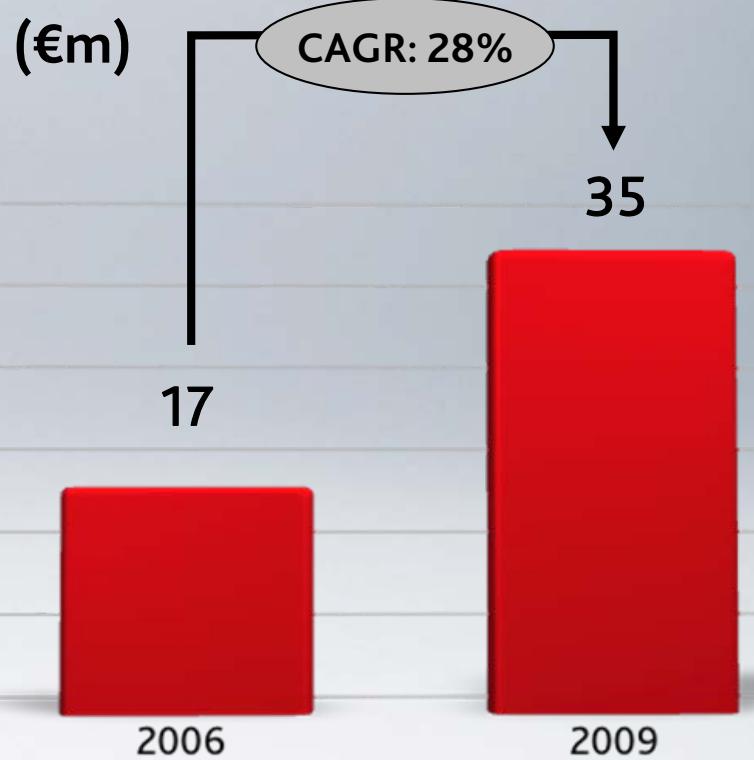
# ACCIONA Agua Track Record



## Revenue



## EBITDA



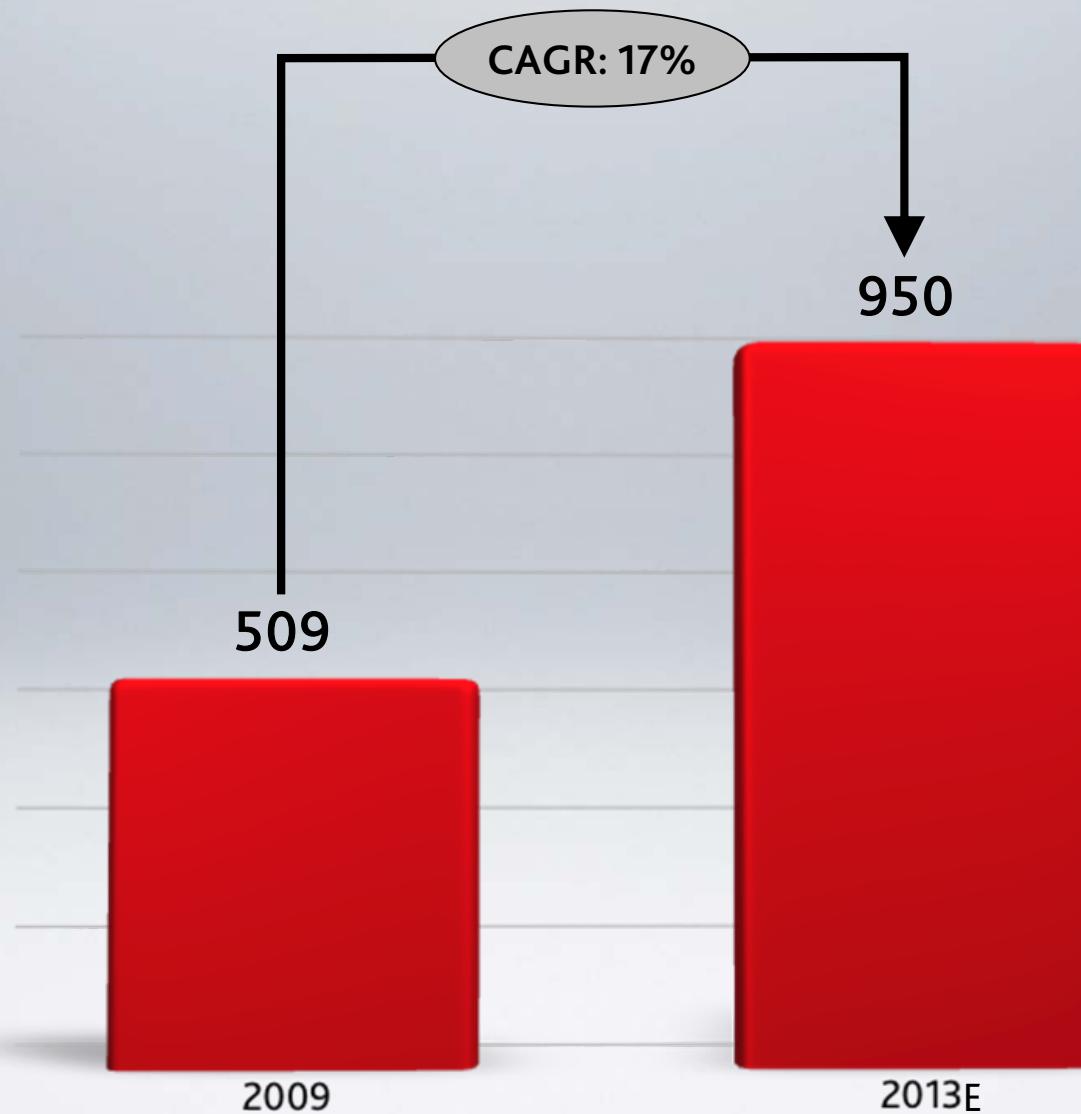
Prepared to face the future

# Water & Environmental Services

## Key Figures: Revenue



(€m)

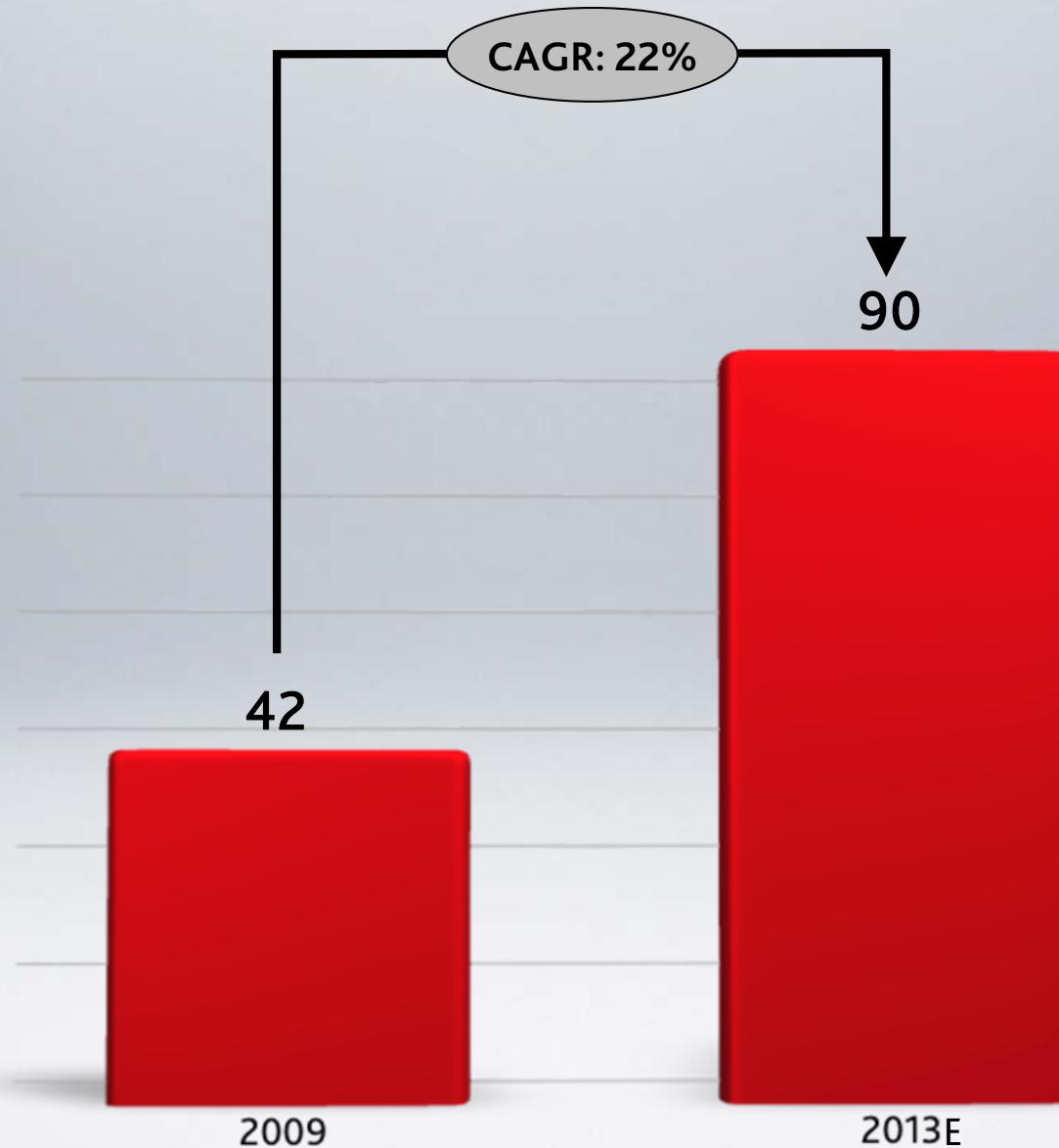


# Water & Environmental Services

## Key Figures: EBITDA



(€m)



2009 Order Backlog: €4,358m

Σ2010E-2013E Capex: ~€400m

# Recognised by the Market

## Global Water Intelligence Awards



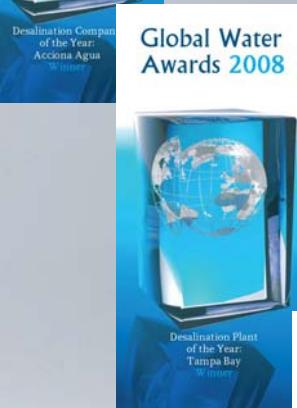
2007 "Best Desalination Company"

ACCIONA Agua



2008 "Desalination Plant of the year"

Desalination Plant of Tampa (FL-USA)



2009 "Most sustainable project"

Desalination Plant of Beckton (London)



2010 Nominated for the "Water Company  
of the year 2009"





**Infraestructuras**

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**Pedro Martínez**  
President ACCIONA Infraestructuras

# Global Infrastructure Gap

## Global Drivers



Increasing global  
infrastructure needs

Private capital

Global  
drivers

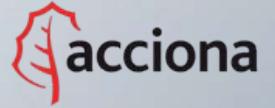
Global economic crisis

Governments'  
commitment



# Differentiating Factors of ACCIONA

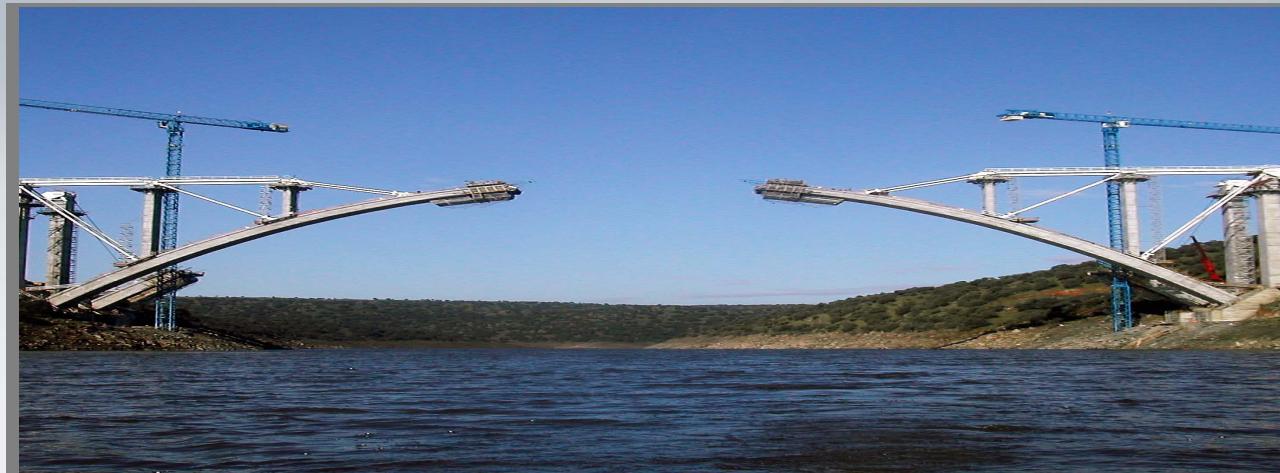
Our DNA



# Track Record and Technology



“Barranco del Moro” aqueduct (1940)



Bascule bridge over Almonte river (2005)

# Track Record and Technology

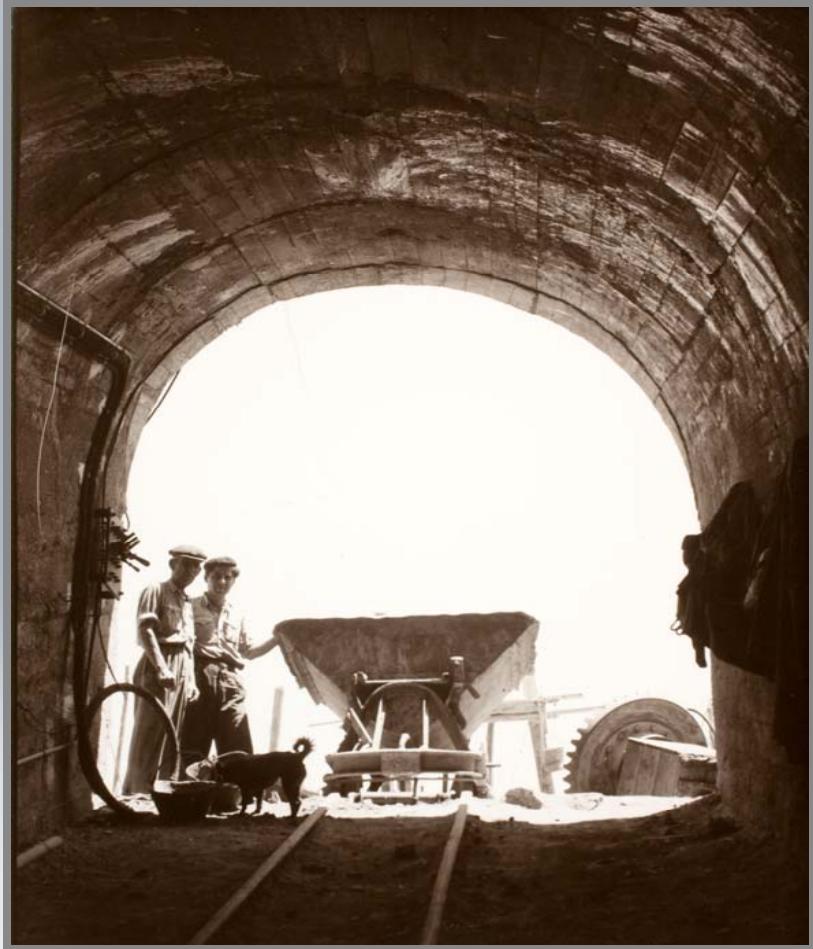


Railway bridge, Guadalmazan (1945)



High speed rail bridge, Madrid-Barcelona (2008)

# Track Record and Technology



Tunnel Horna, Soria (1940)



M-30 ring road tunnel, Madrid (2006)

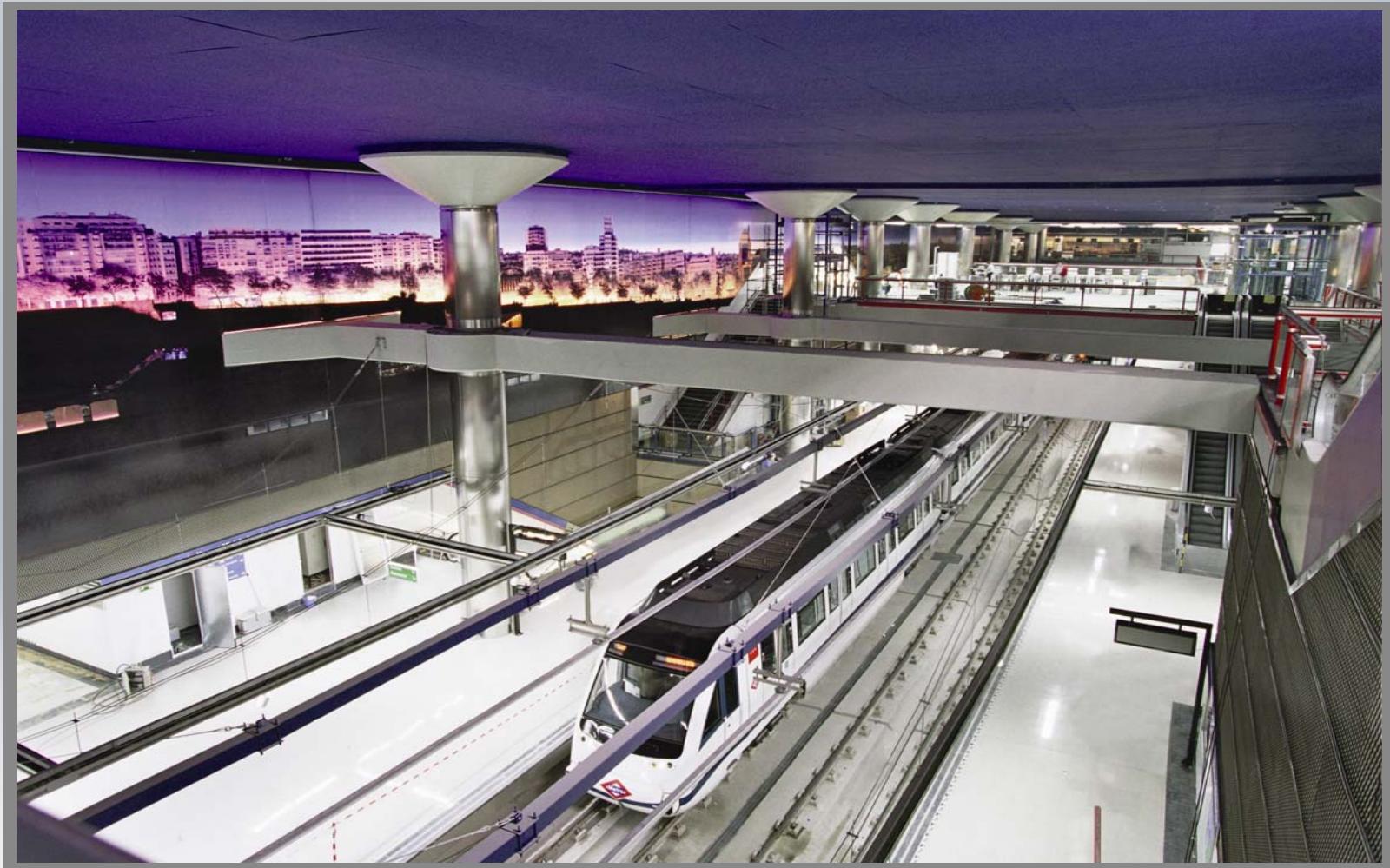
# Offer Versatility Buildings



"Ciudad de las Artes y las Ciencias", Valencia (2006)

# Offer Versatility

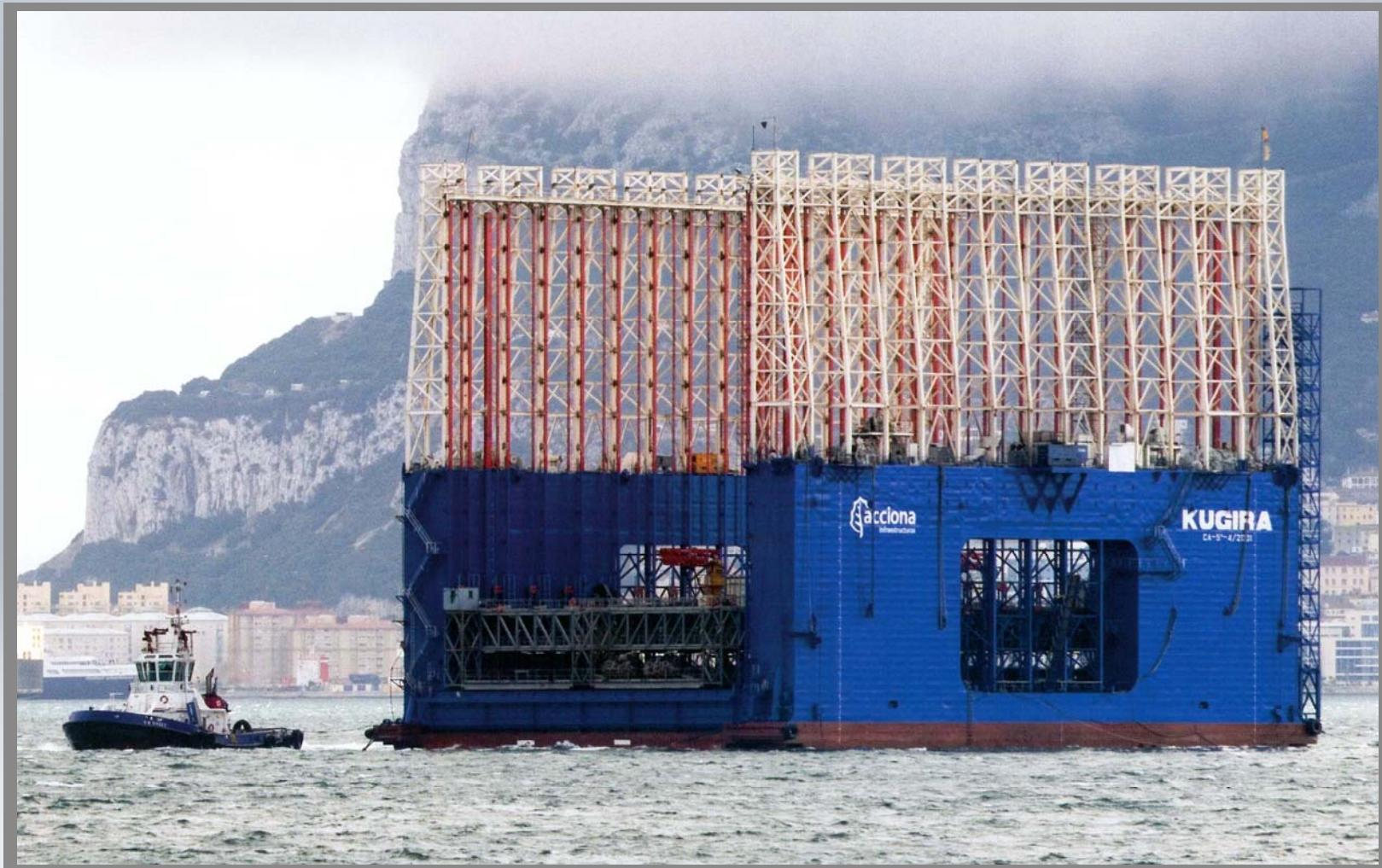
## Transport Infrastructure



“Estación Norte”, Madrid Subway (2009)

# Offer Versatility

## Marine Works



Floating dock, Kugira (2003)

# Offer Versatility

## Restoration



Julio Prestes, São Paulo (2009)

# Offer Versatility

## Sporting Facilities



“Palacio de los Deportes”, Madrid (2006)

# Offer Versatility

## Dam Works



Guavio dam, Colombia (1995)

# Offer Versatility

## Industrial Plants



Cajon Adriatic, Algeciras (2008)

# Offer Versatility

## Subway Works



Madrid Subway (2009)

# Offer Versatility

## Bridges



Ting Kao Bridge, Hong Kong (2000)

# Offer Versatility

## Flagship Projects



Petronas Twin Towers, Malaysia (1999)



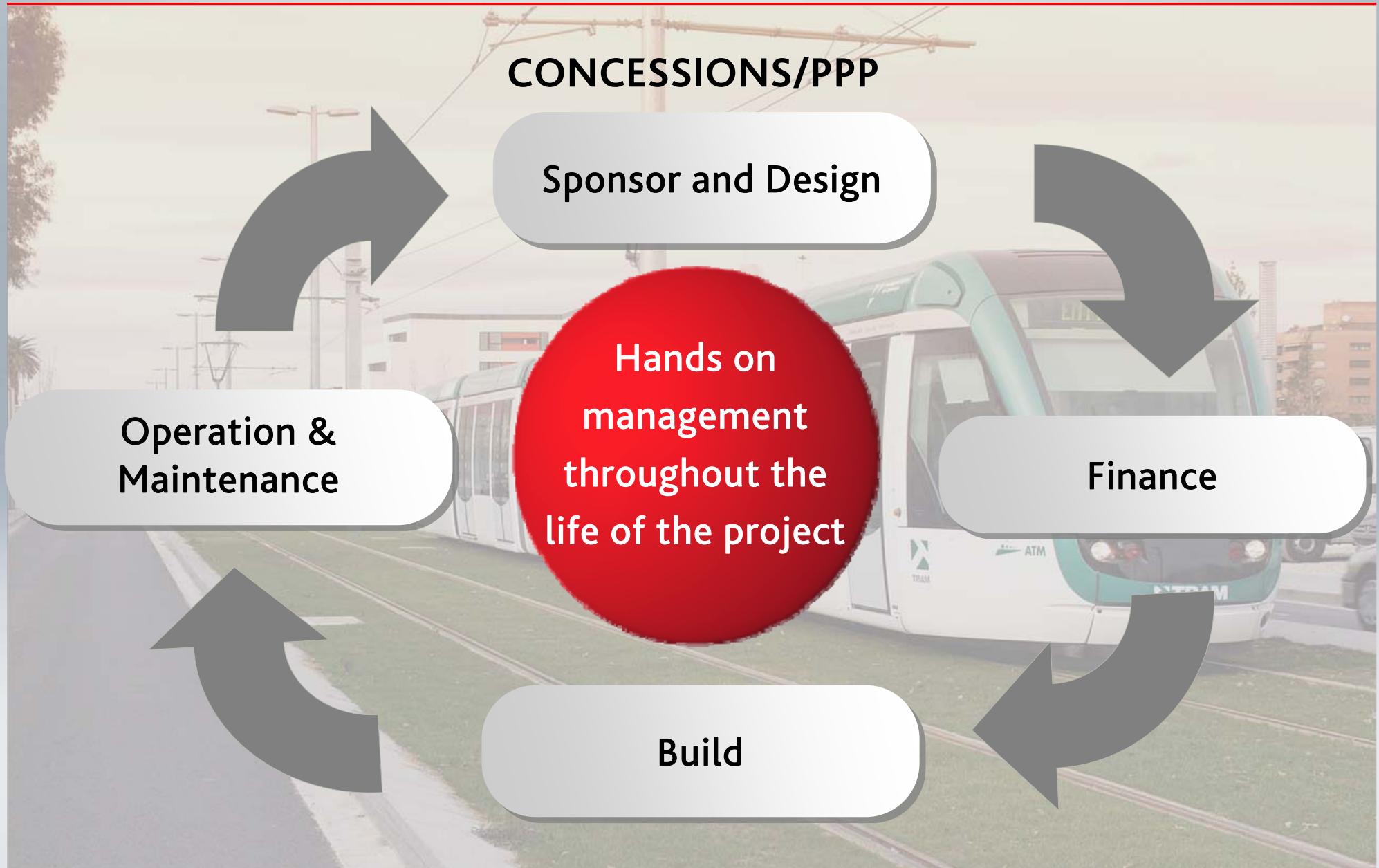
Statue of Liberty, New York (1992)

# Global Reach

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# Integrated Business Model

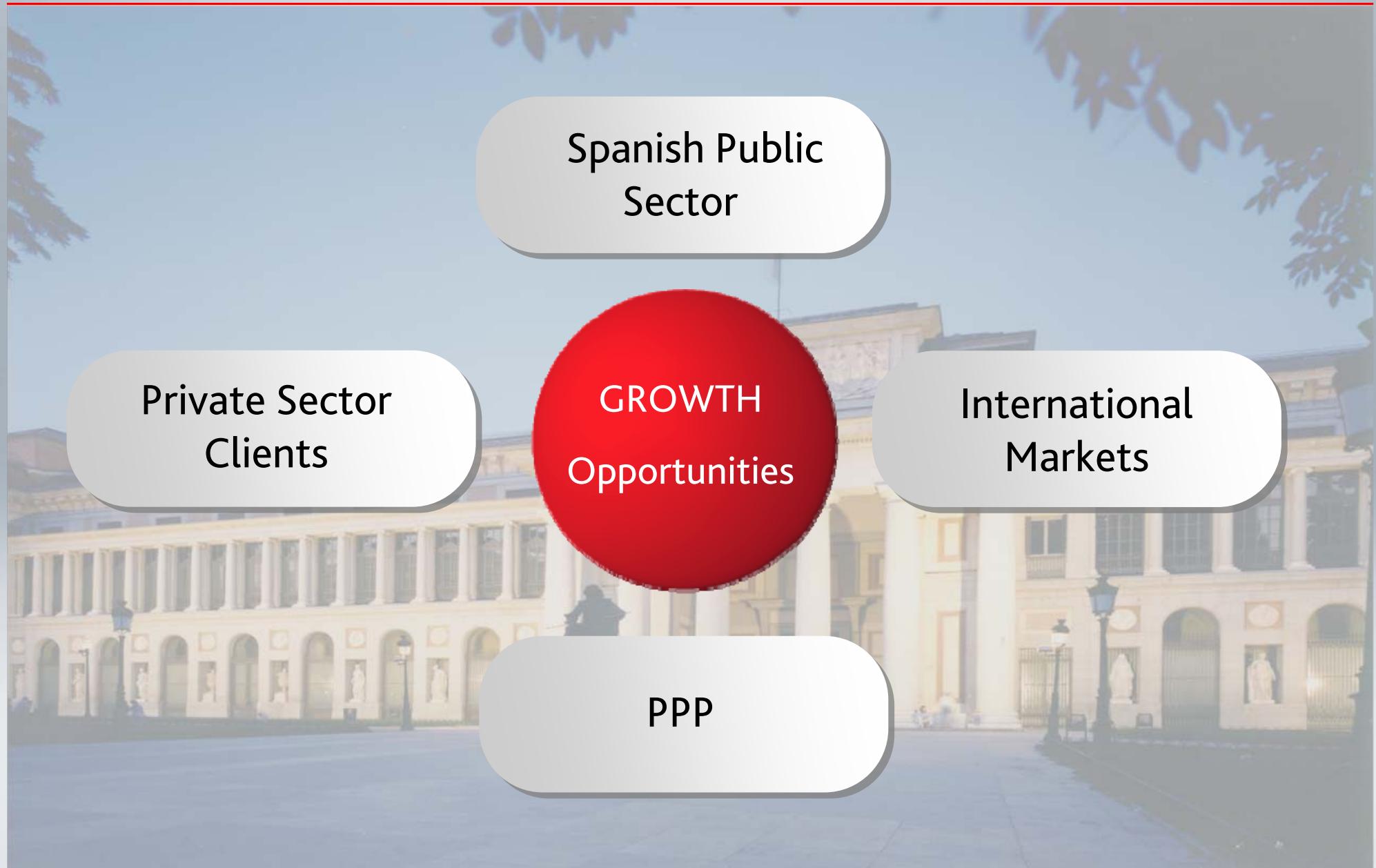


# ACCIONA's Current Portfolio of Concessions/PPP



	Road	Rail	Canal	Port	University	Hospital	TOTAL
Number of concessions	9	3	1	1	1	5	20
Capital Employed: Equity + ND (€m)	550	55	37	6	23	187	858
Countries							

# Sources of Growth



# Sources of Growth for ACCIONA

## Spanish Public Sector Market



Spanish  
Public  
Sector

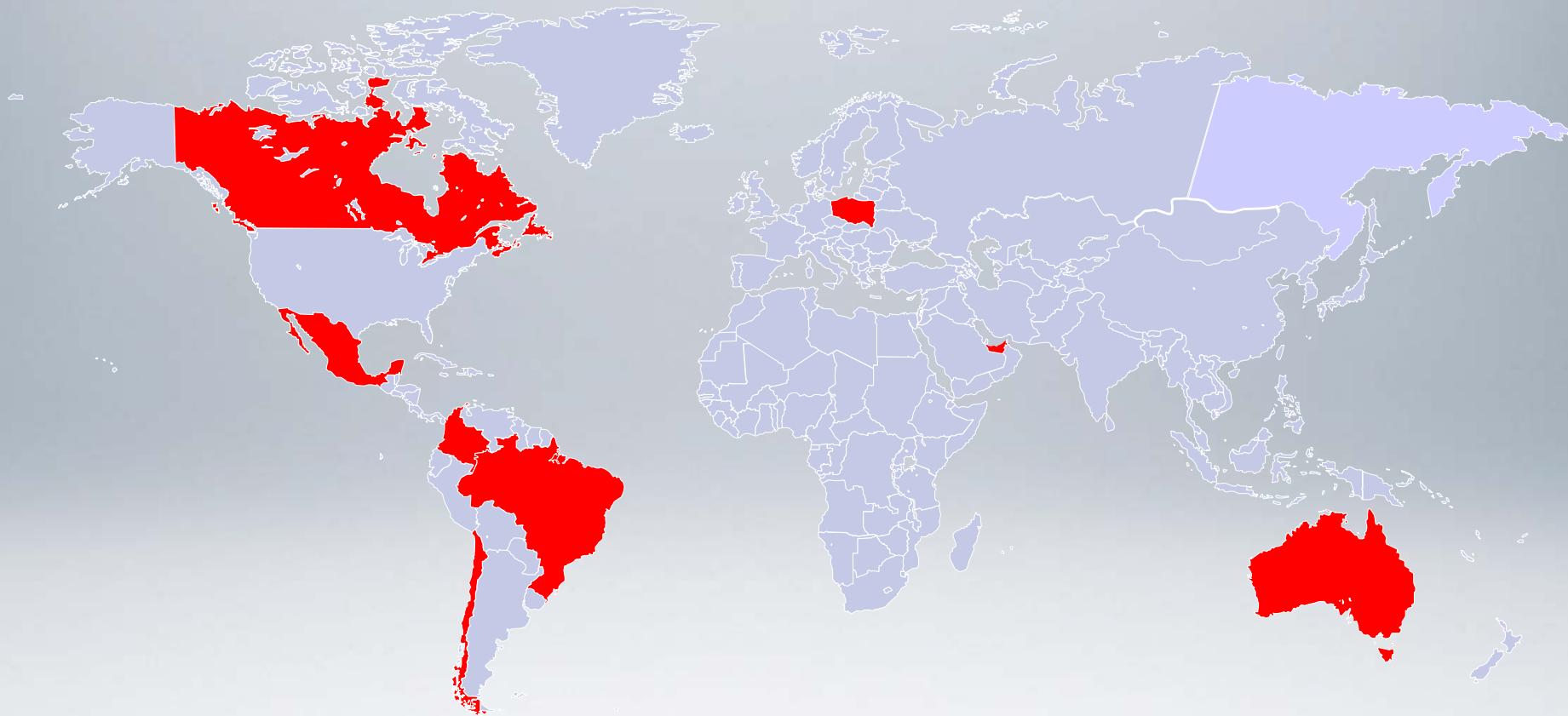
- PEIT 2005-2020E: €249bn
- Other: €120bn

# Sources of Growth for ACCIONA

## International Markets



International activity expected to increase its contribution to EBITDA from ~ 24% to ~ 44%



Identified projects of €130bn (€53bn in PPP)

Tenders to be submitted of €27bn (€8bn in PPP)

# Sources of Growth for ACCIONA

PPP



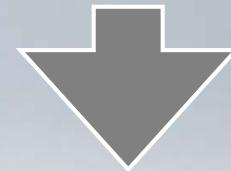
## Spanish Public Sector

PPP MODEL  
EVOLVING



## International Markets

PPP BUSINESS MODEL  
“INTEGRATED  
SOLUTION”



- €15bn Extraordinary PPP from the Ministry of Public Works 2010E-2011E
- Identified Autonomous region infrastructure projects above €9.5bn

- ACCIONA is currently analyzing international PPP projects worth €8.0bn

# Sources of Growth for ACCIONA

Private Sector Clients



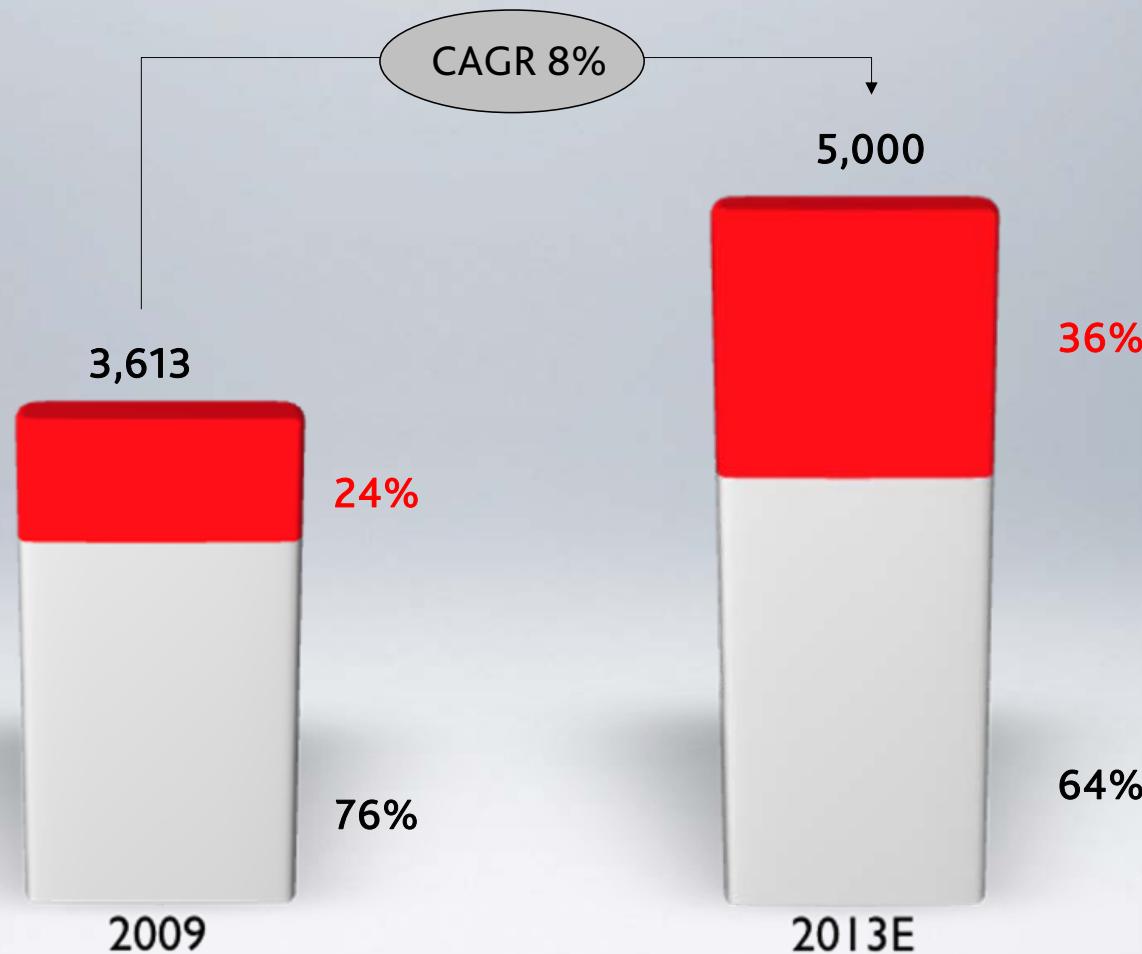
Private Sector Clients:  
Traditionally represents ~20% of our order backlog



# Infrastructure Key Figures: Revenue

(€m)

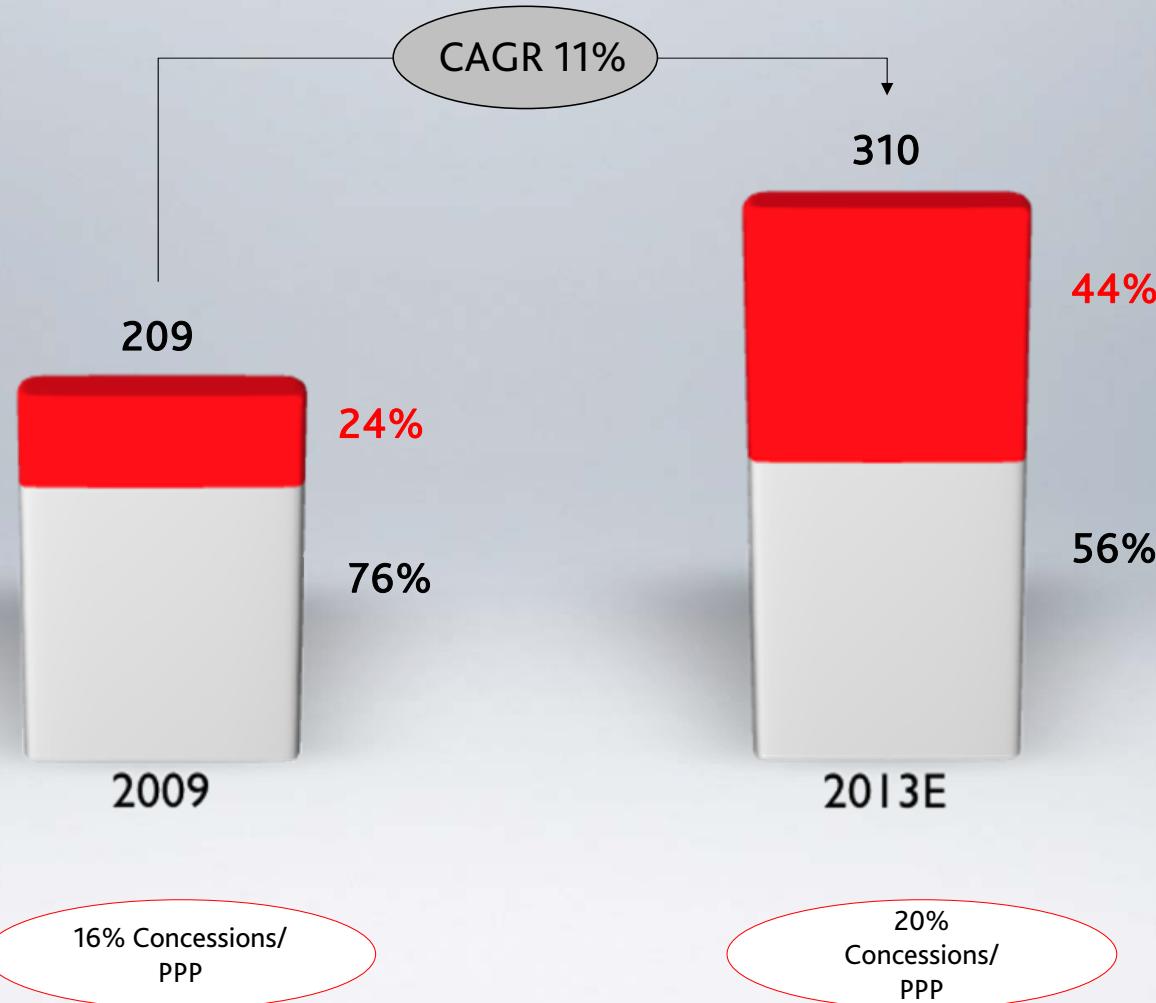
- Spain
- International



# Infrastructure Key Figures: EBITDA

(€m)

- Spain
- International

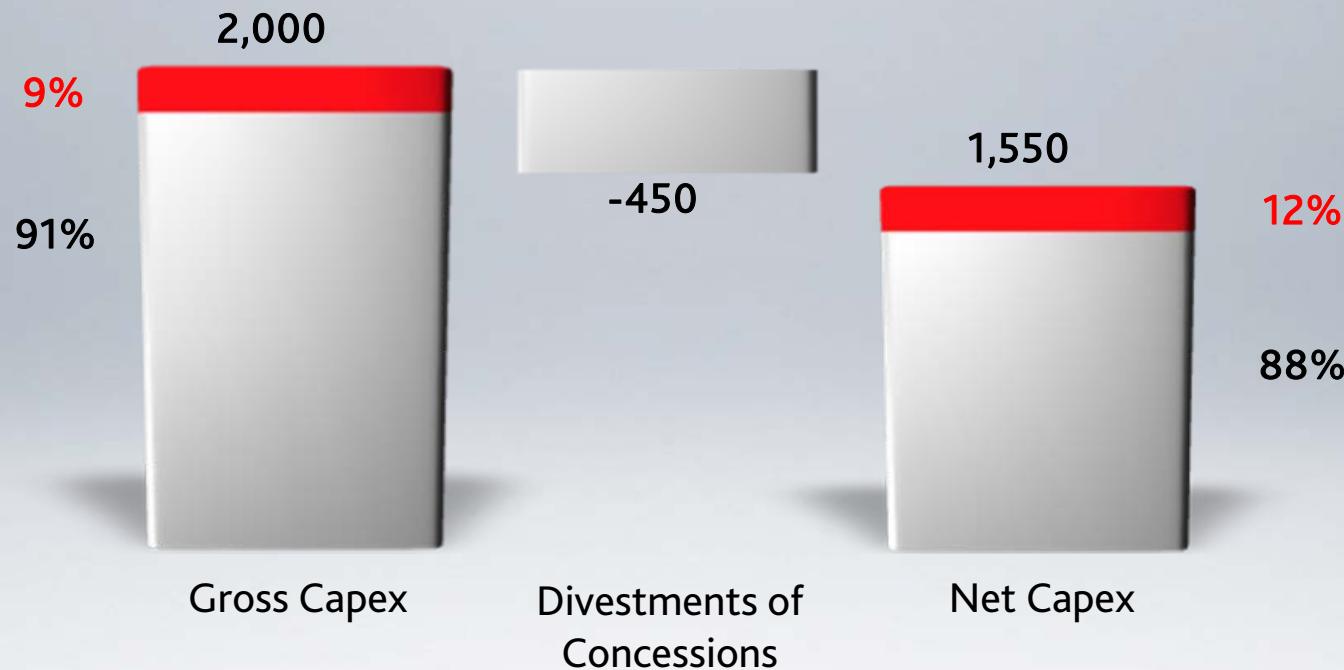


16% Concessions/  
PPP

20%  
Concessions/  
PPP

# Capex Σ2010-2013E

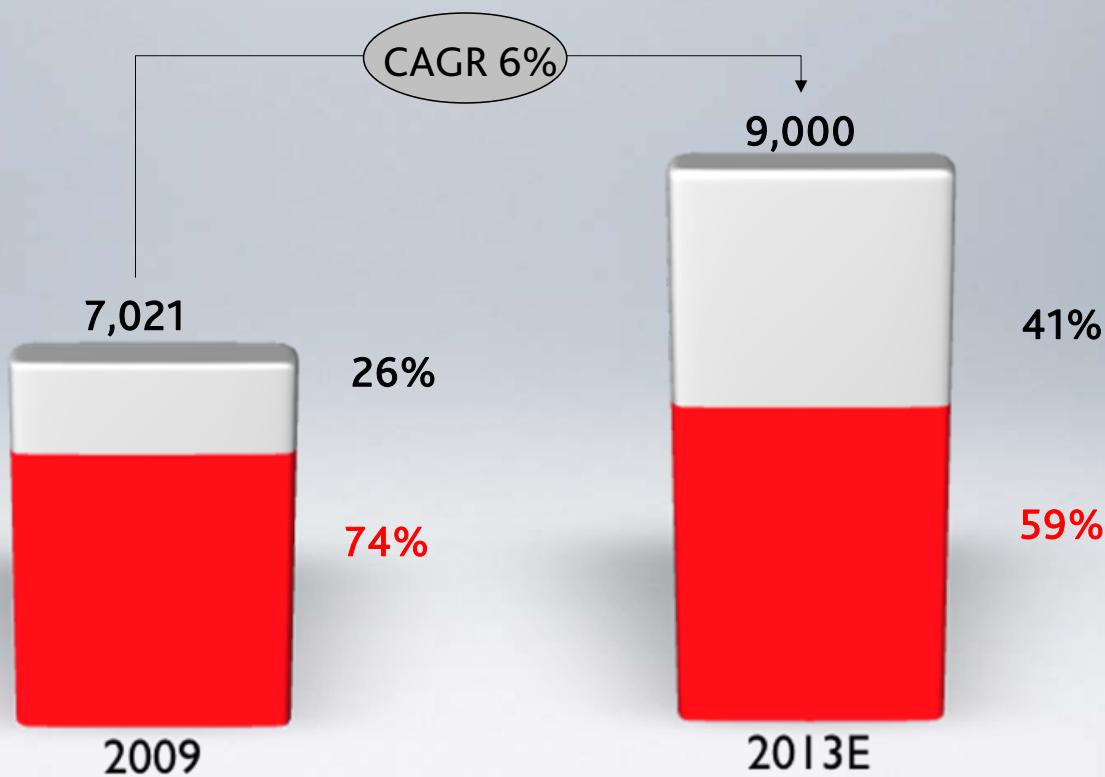
(€m)  
 Concessions  
 International



Investment threshold → double digit IRR

# Construction Backlog

(€m)  
International  
Spain







Energía

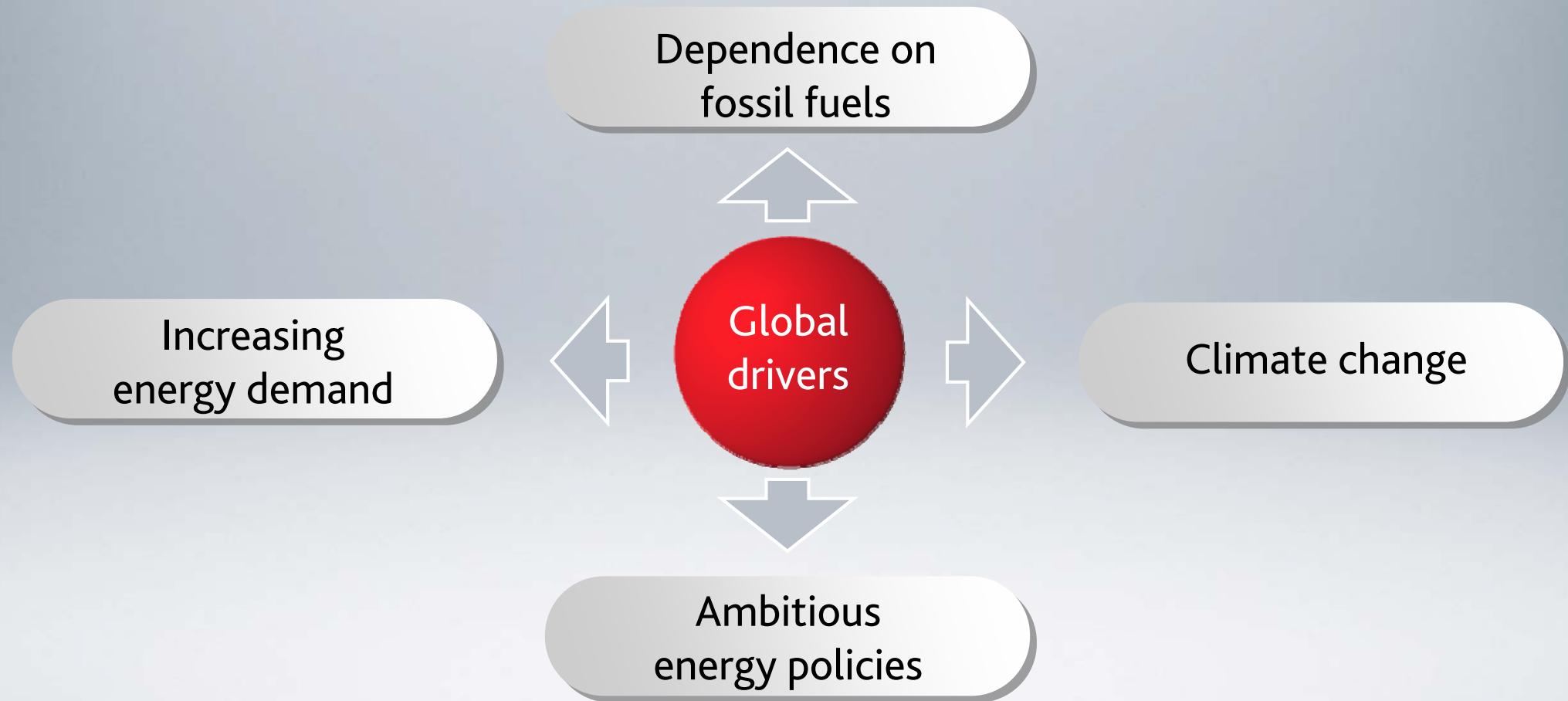
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**Carmen Becerril**  
President ACCIONA Energía

**Rafael Mateo**  
Senior Executive Director ACCIONA Energía

# The World at an Energy Crossroads

Outlook for global energy demand is being challenged by multiple factors fuelling a trend towards renewable energy



# Leadership

## Unique Platform to Capture Future Growth



6

**Strong management team**  
Multidisciplinary, experienced  
and international profile

1

**Over 20 years of experience**  
Best locations  
& load factors

5

**Multi-services for multi-clients**  
Diverse capabilities for  
institutional and private clients

2

**In key technologies**  
Quality asset mix

4

**Across the entire value chain**  
Competitive advantage and  
maximized return

3

**In growth markets**  
Present in key countries

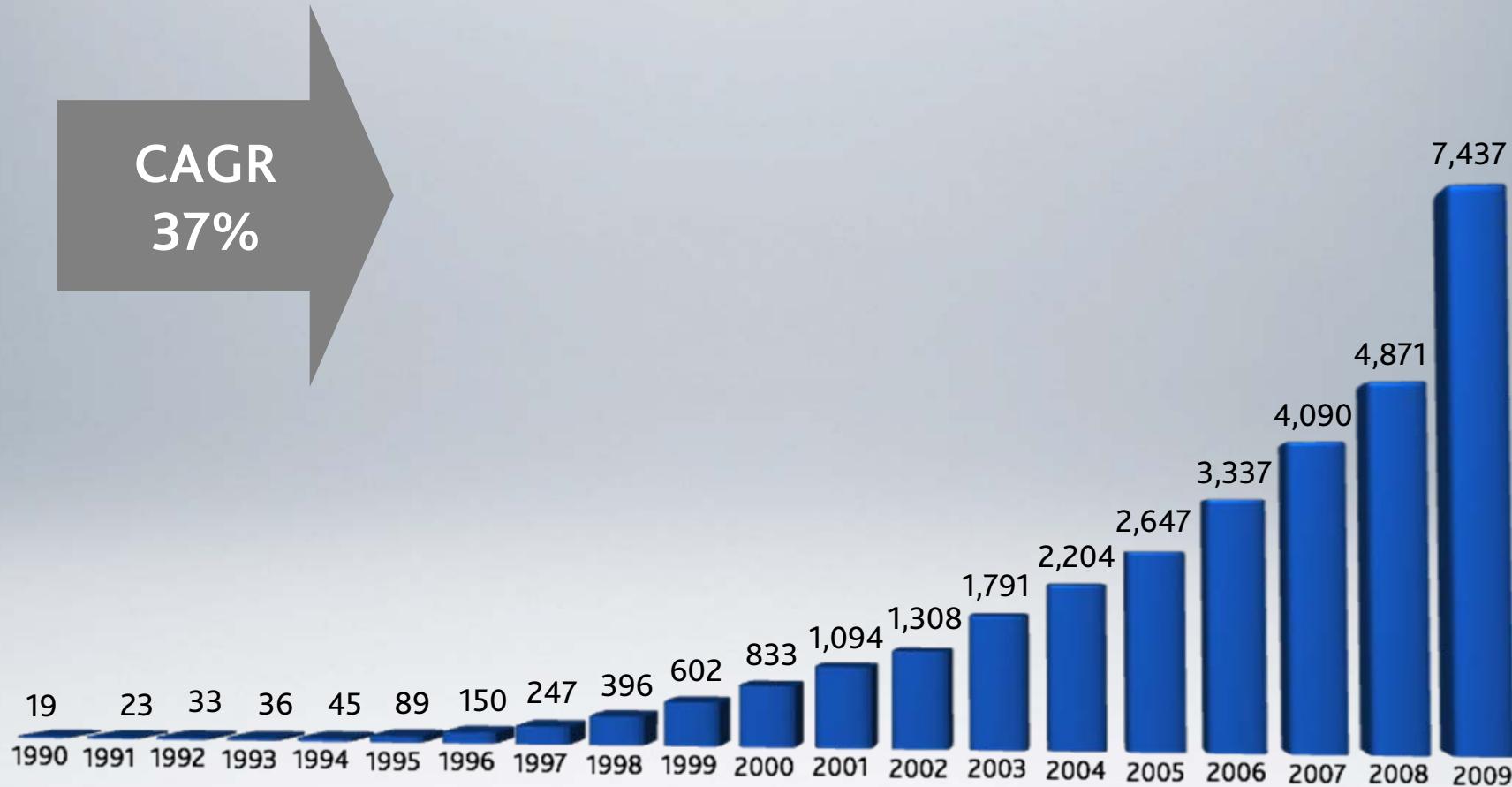


# Over 20 Years of Experience

Leader in the Renewable Energy Market



## Evolution of ACCIONA's total installed capacity (MW)



# In Key Technologies

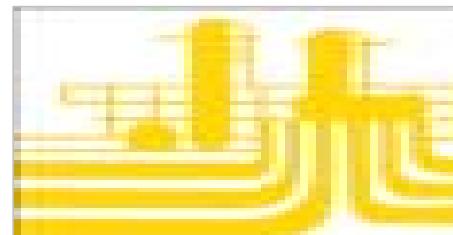
The Only Company with Leadership in All Viable Renewables



← HORIZONTAL INTEGRATION →

ELECTRICITY

BIOFUELS



Wind

Hydraulic

Biomass

SPV

CSP

Biodiesel

Bioethanol

6,230

911

33

49

114

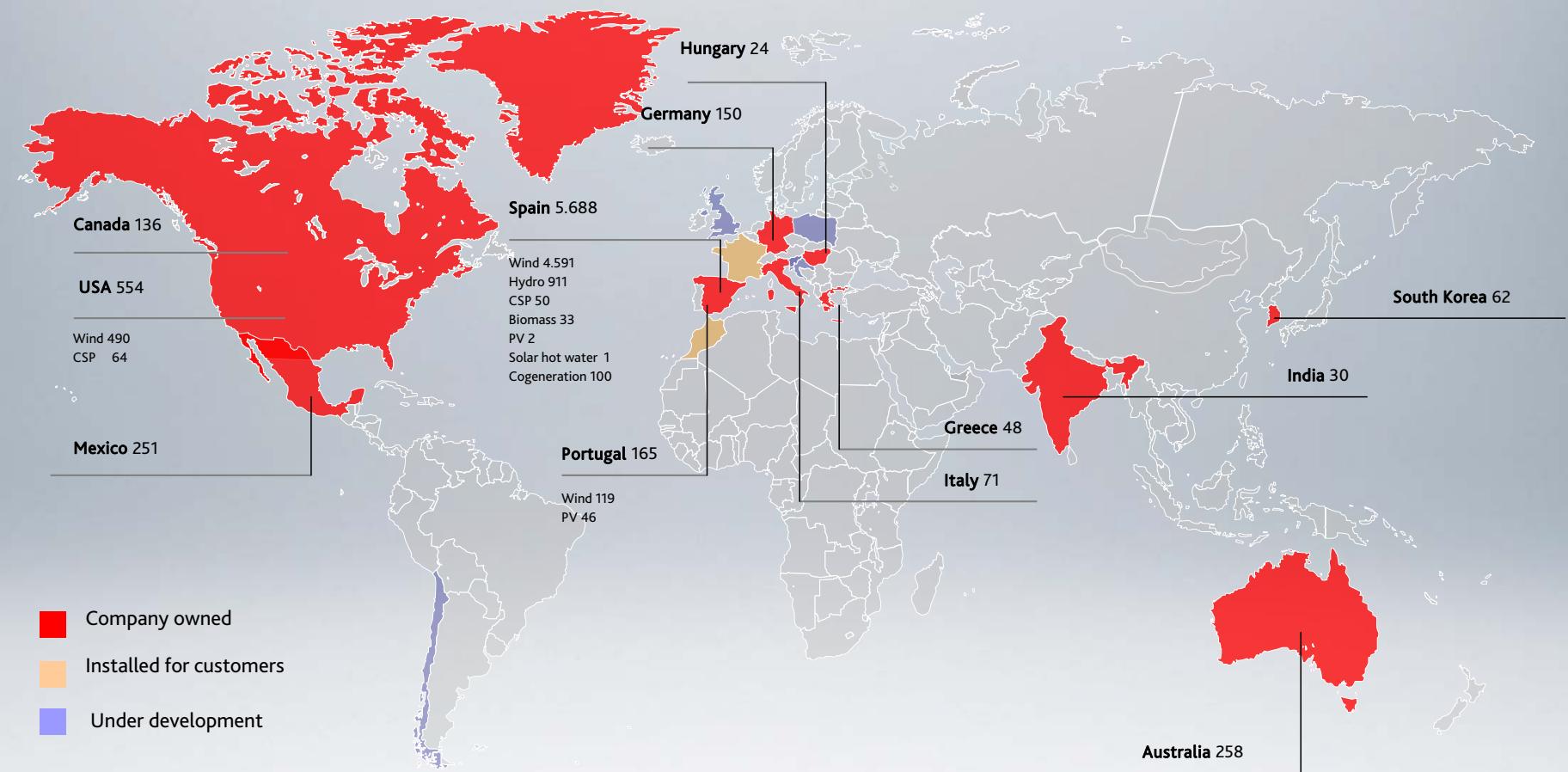
270,000 t.

26,000 t.

Total renewables: 7,437MW<sup>1</sup>

# In Key Growth Markets

## Geographical Hedge



# In Key Growth Markets

Diverse and Favorable Regulatory Frameworks



## Regulation<sup>1</sup>



Italy      Green Certificates. Feed in tariff for solar



Portugal      Feed in tariff



Germany      Feed in tariff



Spain      Feed in tariff or wholesale + premium



México<sup>2</sup>      Tax benefits: accelerated Capex depreciation + CDM



USA<sup>3</sup>      Choose between 30% Capex Subsidy (ITC) or tax deductible credit (PTC)



Australia      Green certificates + other subsidies

## 2009 Equivalent price (€/MWh)<sup>1</sup> and load factor

27.5%: Average



<sup>1</sup> For wind

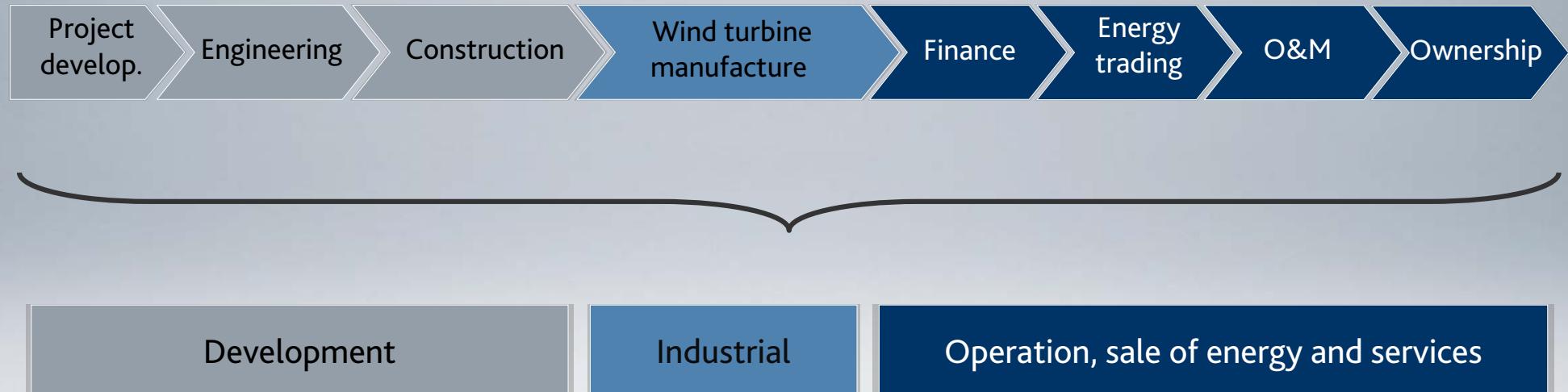
<sup>2</sup> Does not include accelerated depreciation

<sup>3</sup> Includes a valuation of 15.8 €/MWh for PTC or 30% ITC /cash grant + 14€/MWh of accelerated depreciation

# Across the Entire Value Chain

## Vertical Integration

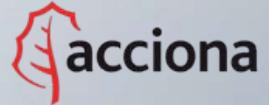
### Value chain



### Activities

# Multi-Services for Multi-Clients

A Broad Range of Services and Clients



## Multi-services



Development



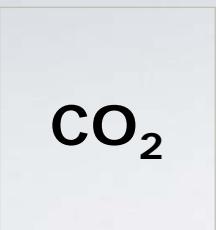
WTG



Biomass



Trading



Quality  
projects

O&M

Asset  
management

## Multi-clients

Financial investors

Governments and Institutions

Utilities and IPPs

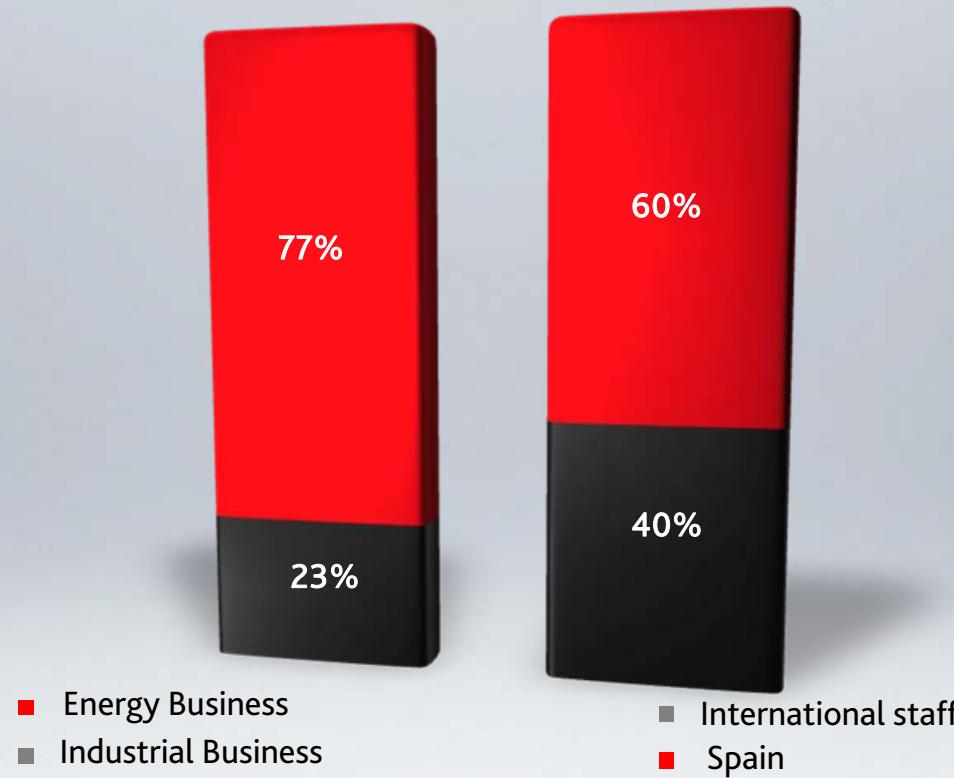
Other entities and  
organizations



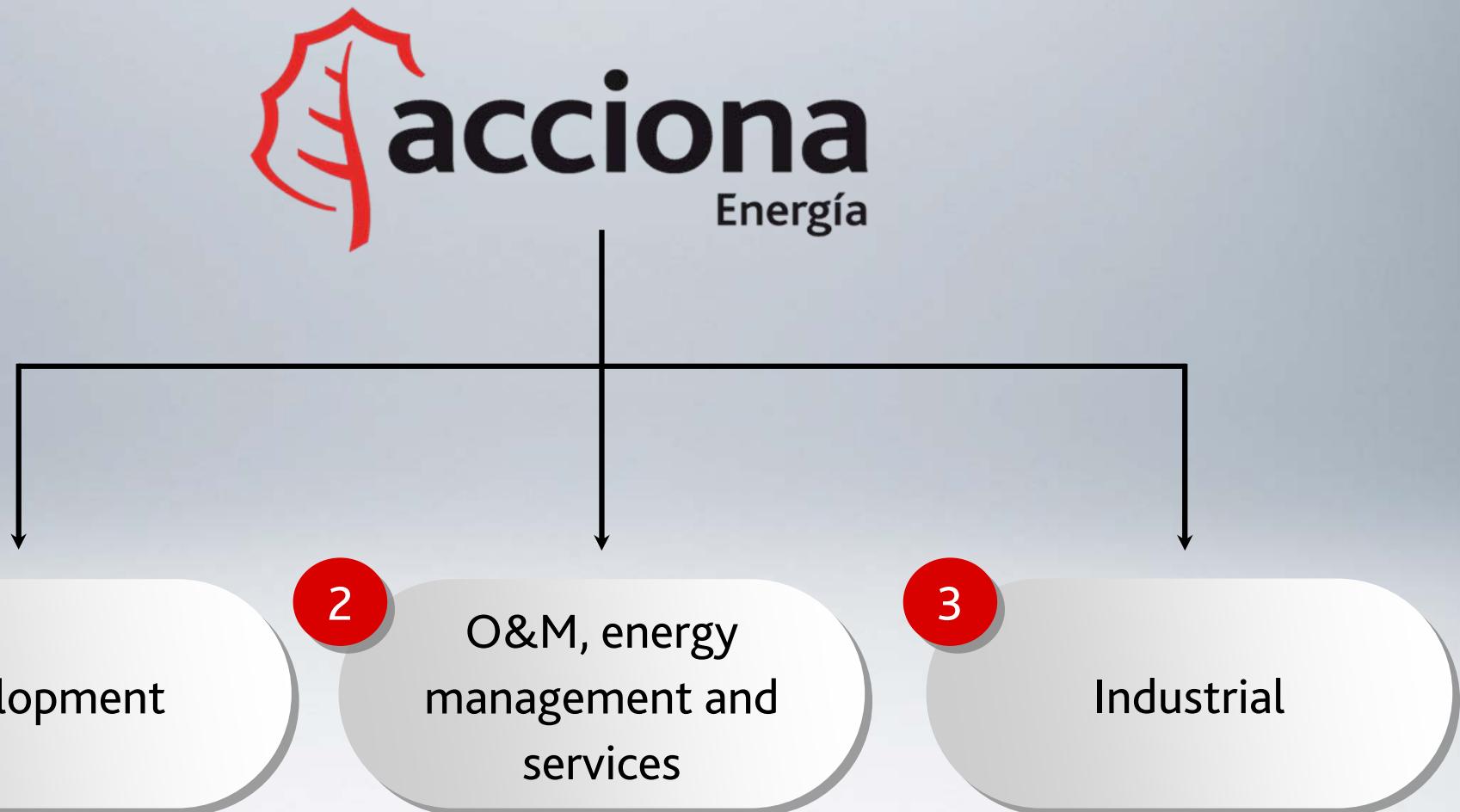
# Strong Management Team

Multidisciplinary, Experienced and International

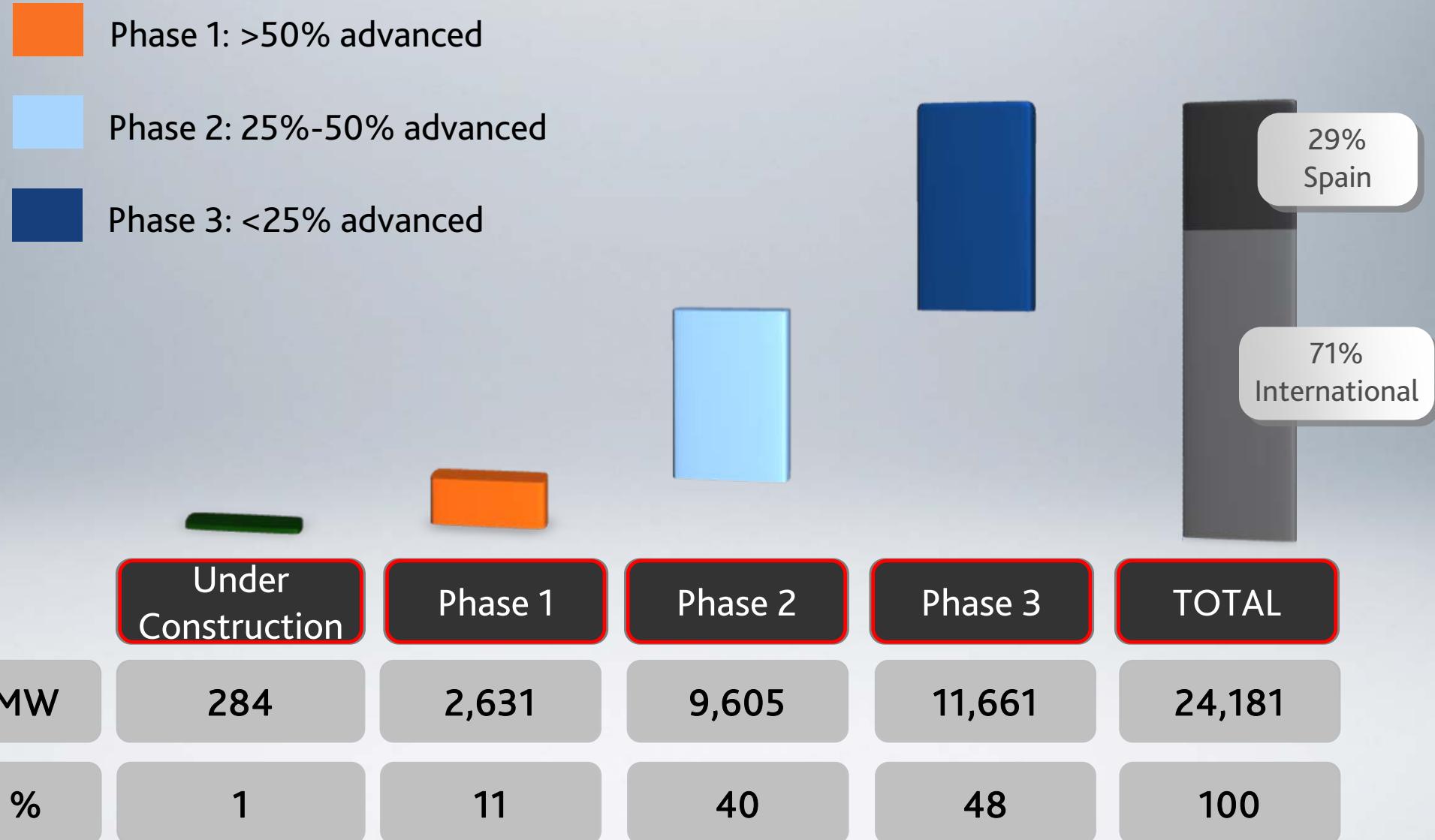
2,114 people



Top Management with average experience in the sector > 20 years  
Diverse profiles to meet the multidisciplinary skills required



# Pipeline



# Capacity Expansion

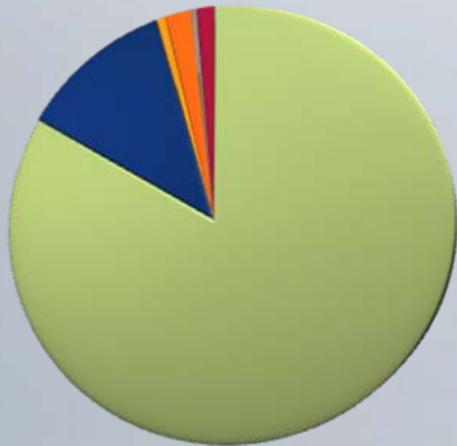
685MW of average annual growth  
~€985m average annual Capex



# Capacity & Production

Total Installed Capacity

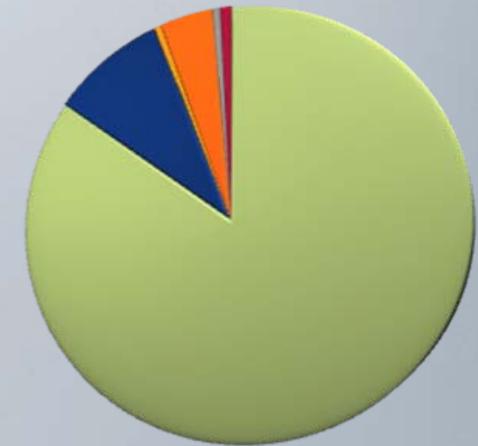
2009



TOTAL 7.4GW

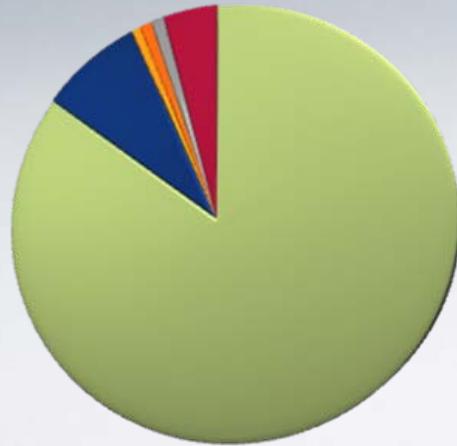
84%	Wind	85%
12%	Hydro	9%
0.7%	Solar PV	0.5%
2%	Solar Thermoelectric	4%
0.4%	Biomass	0.6%
1.3%	Cogeneration	0.8%

2013E



1.4x

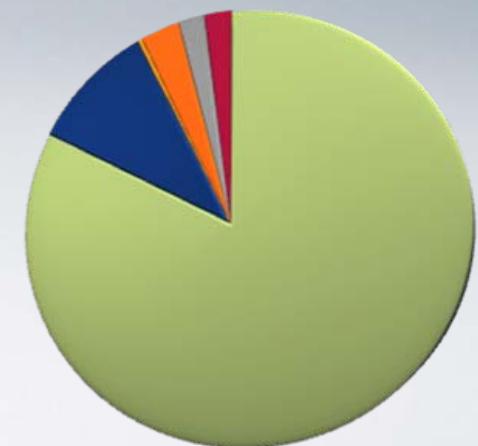
Total Production



TOTAL 13.6TWh (\*)

85%	Wind	83%
8%	Hydro	10%
0.7%	Solar PV	0.3%
0.9%	Solar Thermoelectric	3%
1%	Biomass	2%
4%	Cogeneration	2%

TOTAL 10.2GW



1.8x

# Technologies and Capabilities

## Wind

- Load factor: 27.5%
- Availability: 99.1%
- Lower O&M costs: 8.36 €/MWh vs 10.4 €/MWh (av. market)

## Hydro

- Utilization hours: 51%
- Availability: 97.5%
- 911MW in 83 installations (0.2MW-89MW)

## CSP

- Load factor: 24.2%
- Availability: 97%
- O&M expertise: >140,000 hours of experience

# Technologies and Capabilities

## Biomass

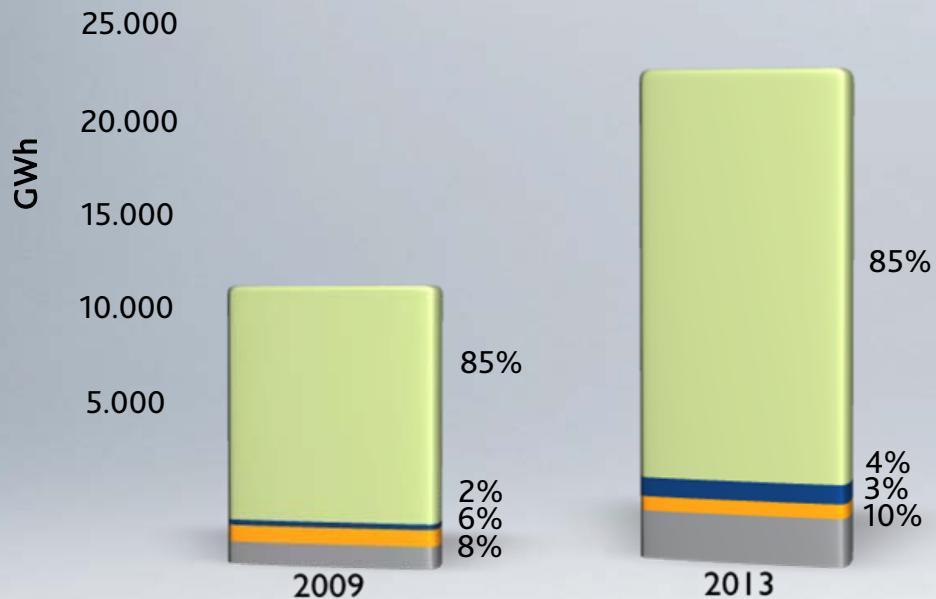
- 7,700 net hours
- Availability: 90%
- Strong position and knowledge in feedstock supply

## SPV

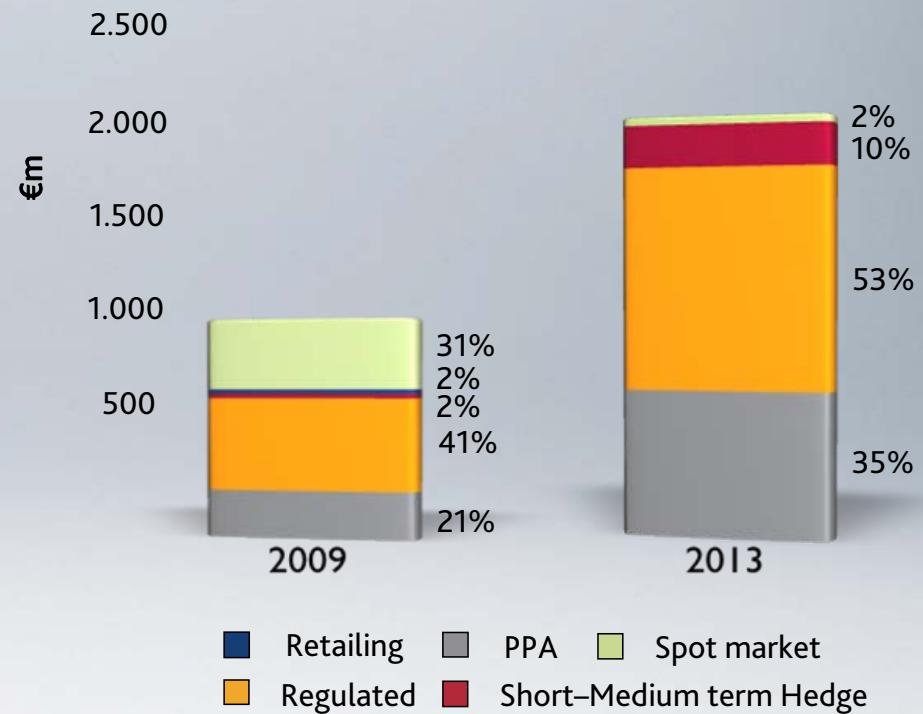
- High load factor: 22.5%
- Availability: 99.8%

Strong track record of efficiency and reliability in present and future installations

### Energy (GWh)



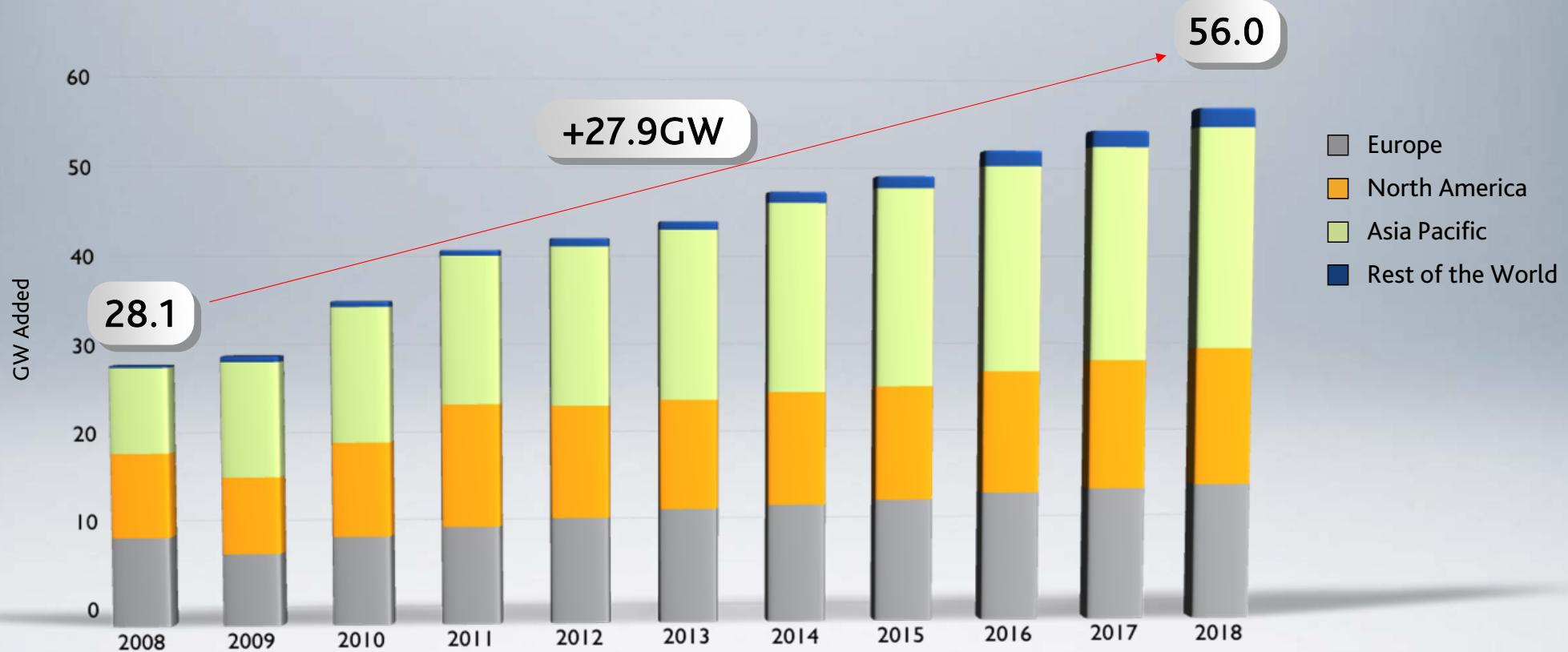
### Revenue (€m)



Revenue stability and minimized MaR

# WTG Expected Recovery in 2011

Global wind energy market forecast 2009-2018E



# Competitive Advantage

## Product

- Competitive in terms of produced kWh
- Reliability, robustness
- 3MW WTG
- Concrete tower

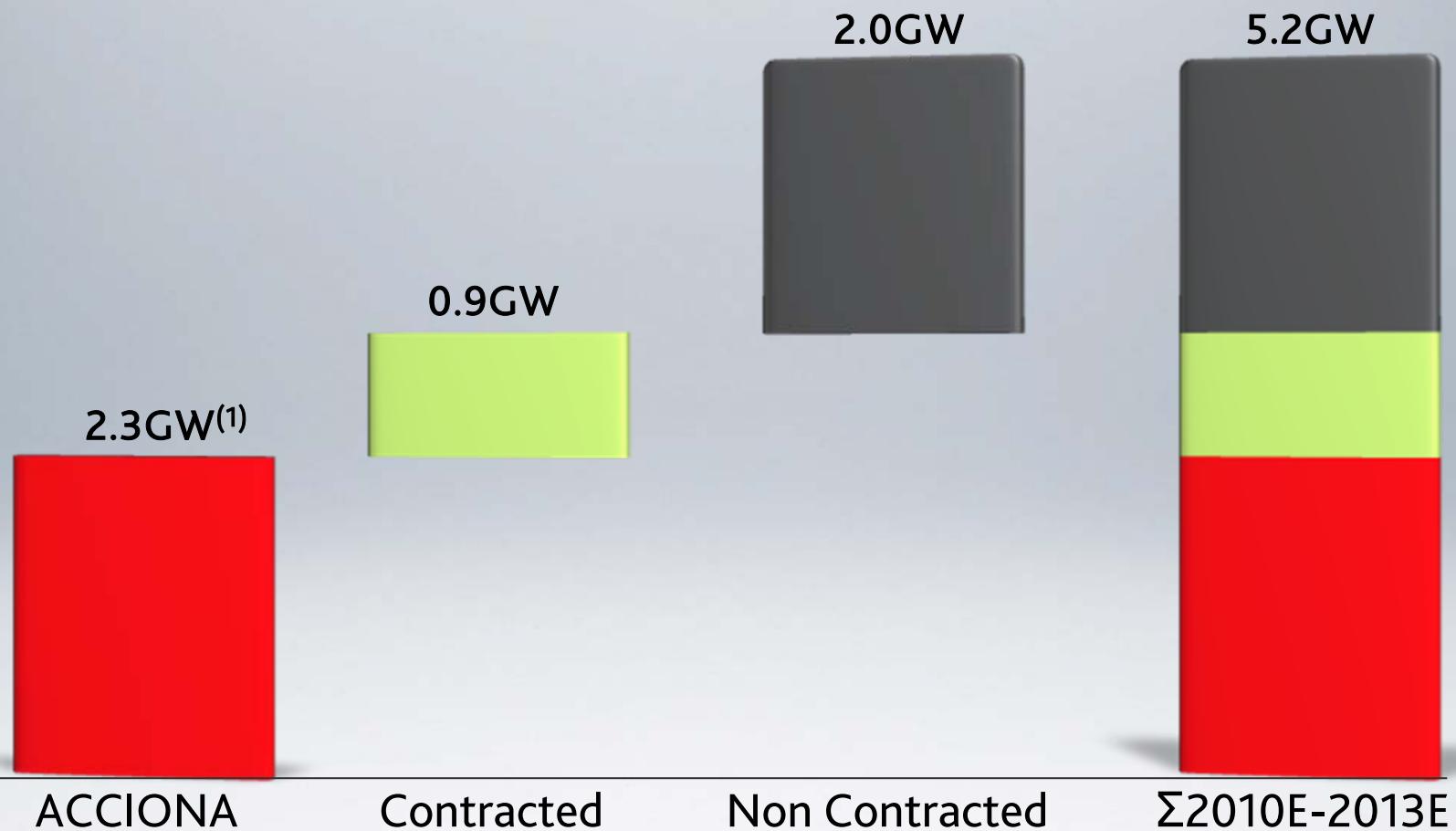
## Industrial

- Manufacturing in countries with highest potential
- Vertical integration blade manufacturing

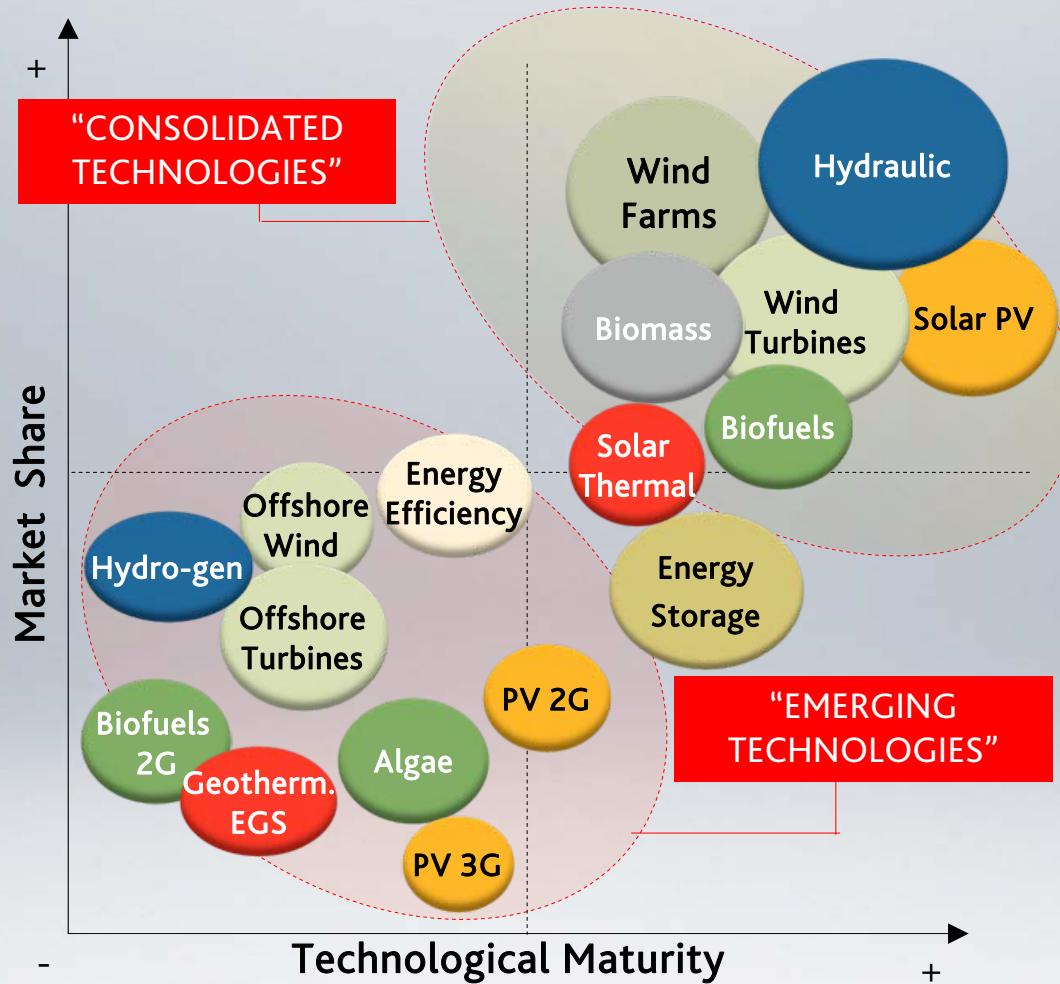
## Strategic

- Auto supply
- Agreements with the major players
- Leverage ACCIONA's experience in O&M

# AWP: Order Backlog Σ2010E-2013E



# Innovation

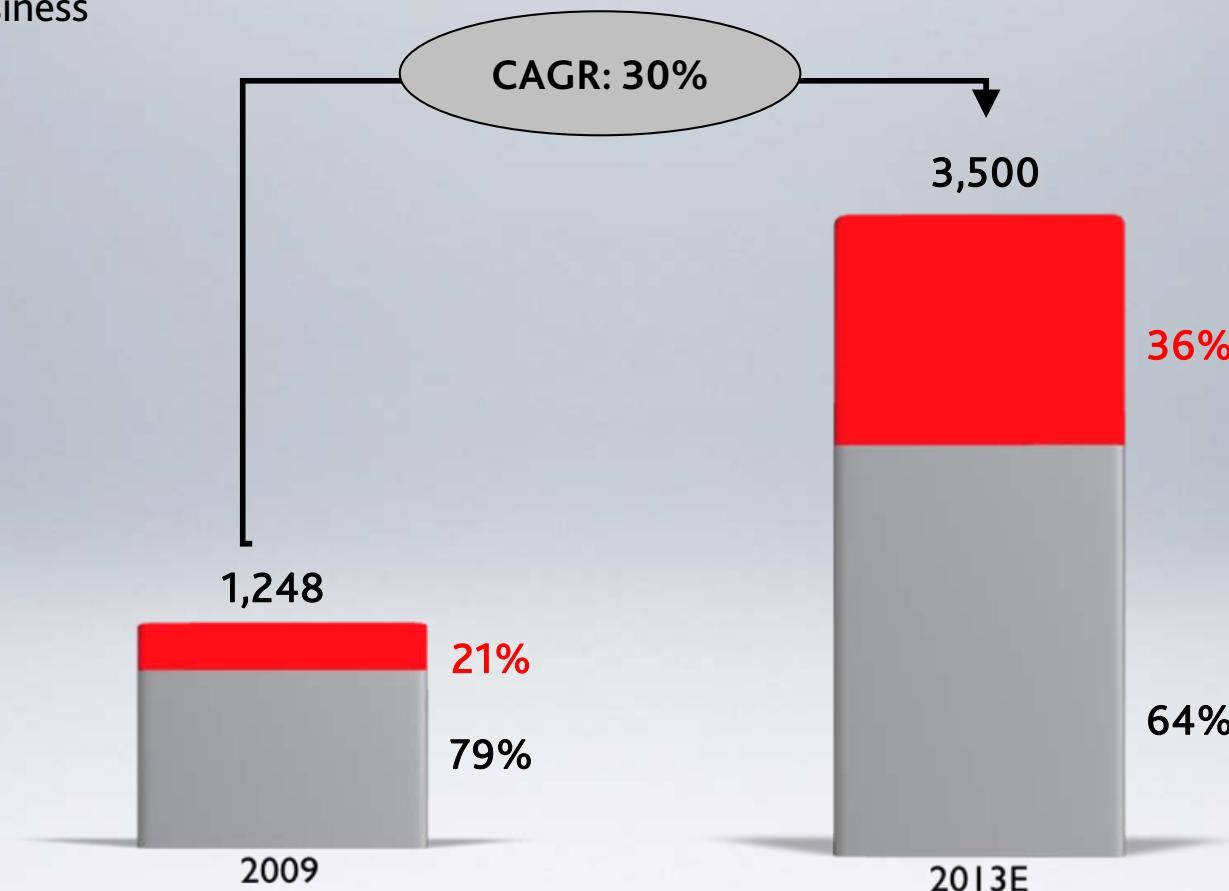


€237m Σ2010E-2013E

# Key Financials: Revenue

(€m)

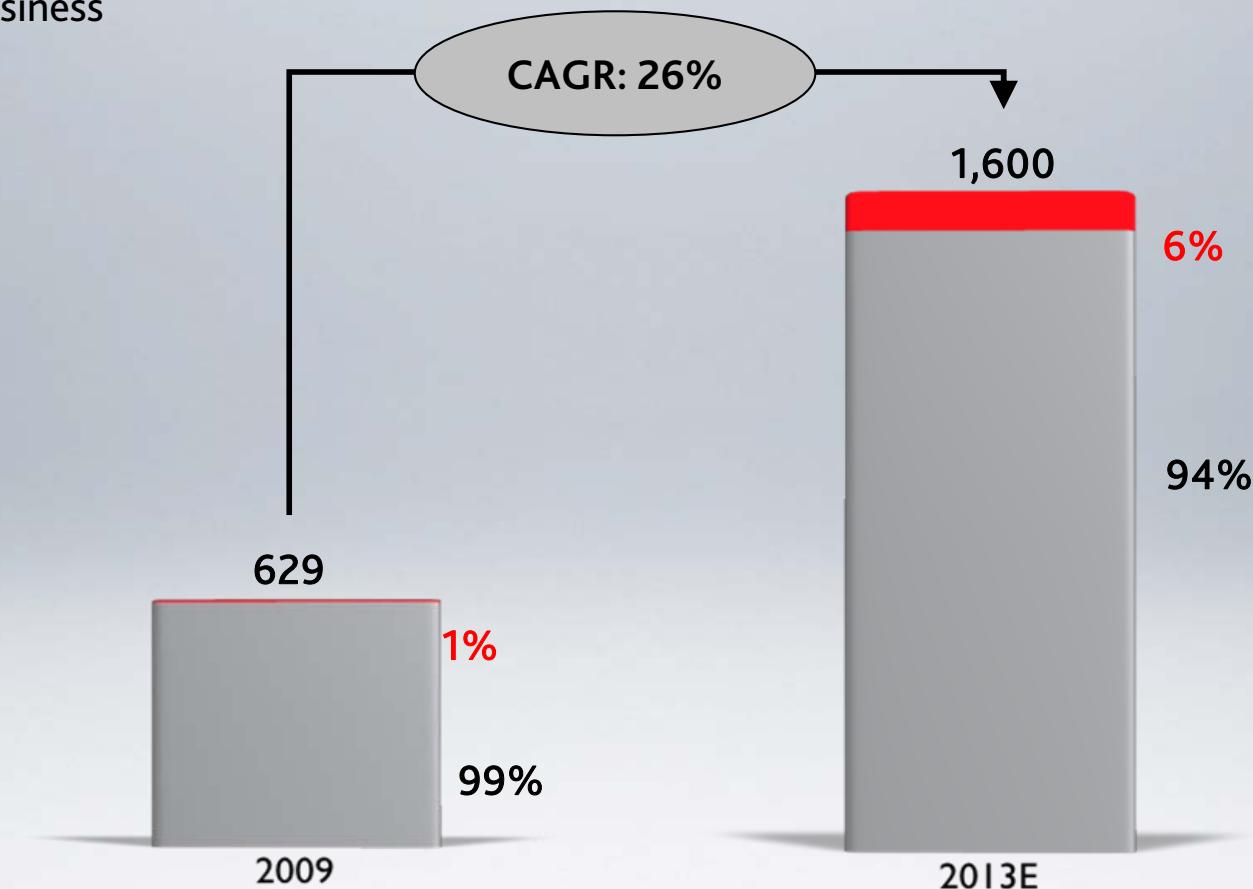
- Generation business
- Industrial business and Other



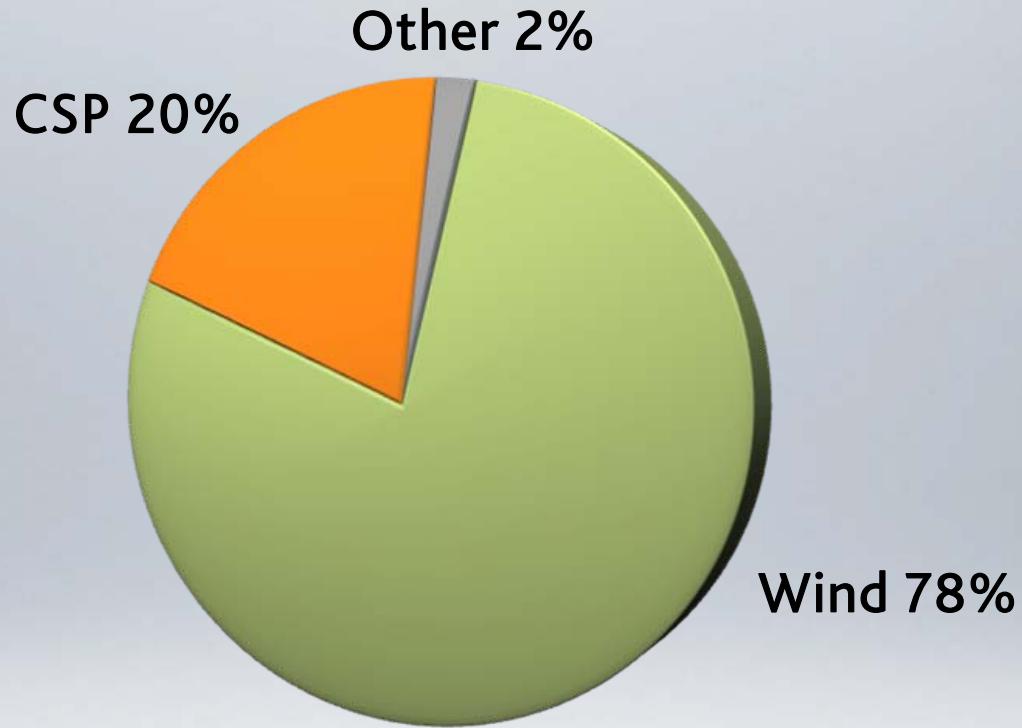
# Key Financials: EBITDA

(€m)

- Generation business
- Industrial business and Other



# Key Financials: Capex Σ2010E - 2013E



≈€3.9bn  
(~€985m yearly average)



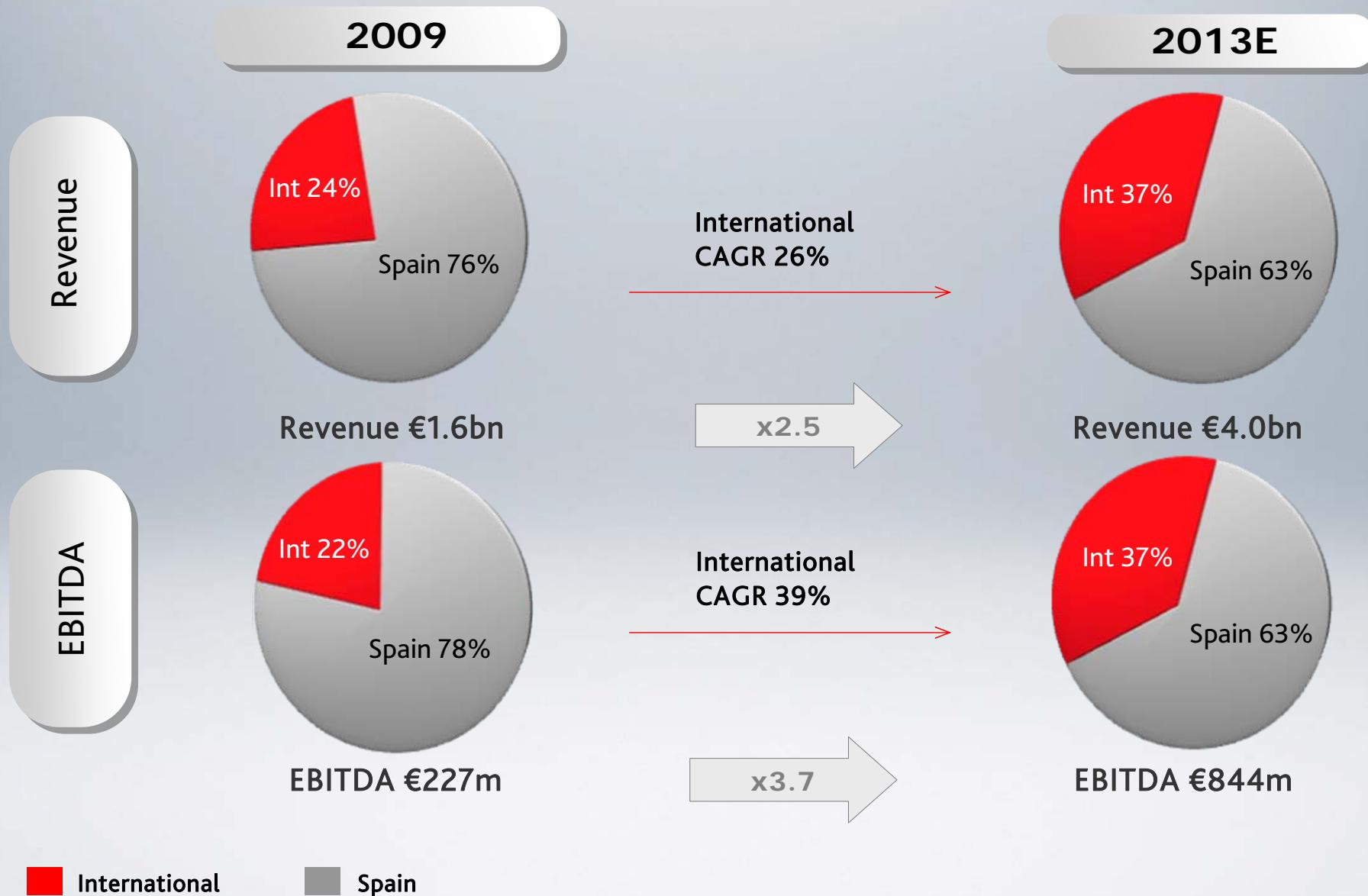


**International**

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**Frank Gelardin**  
Head of International

# 1. Financial Targets



## 2. Priority Countries

11 Countries of Strategic Interest

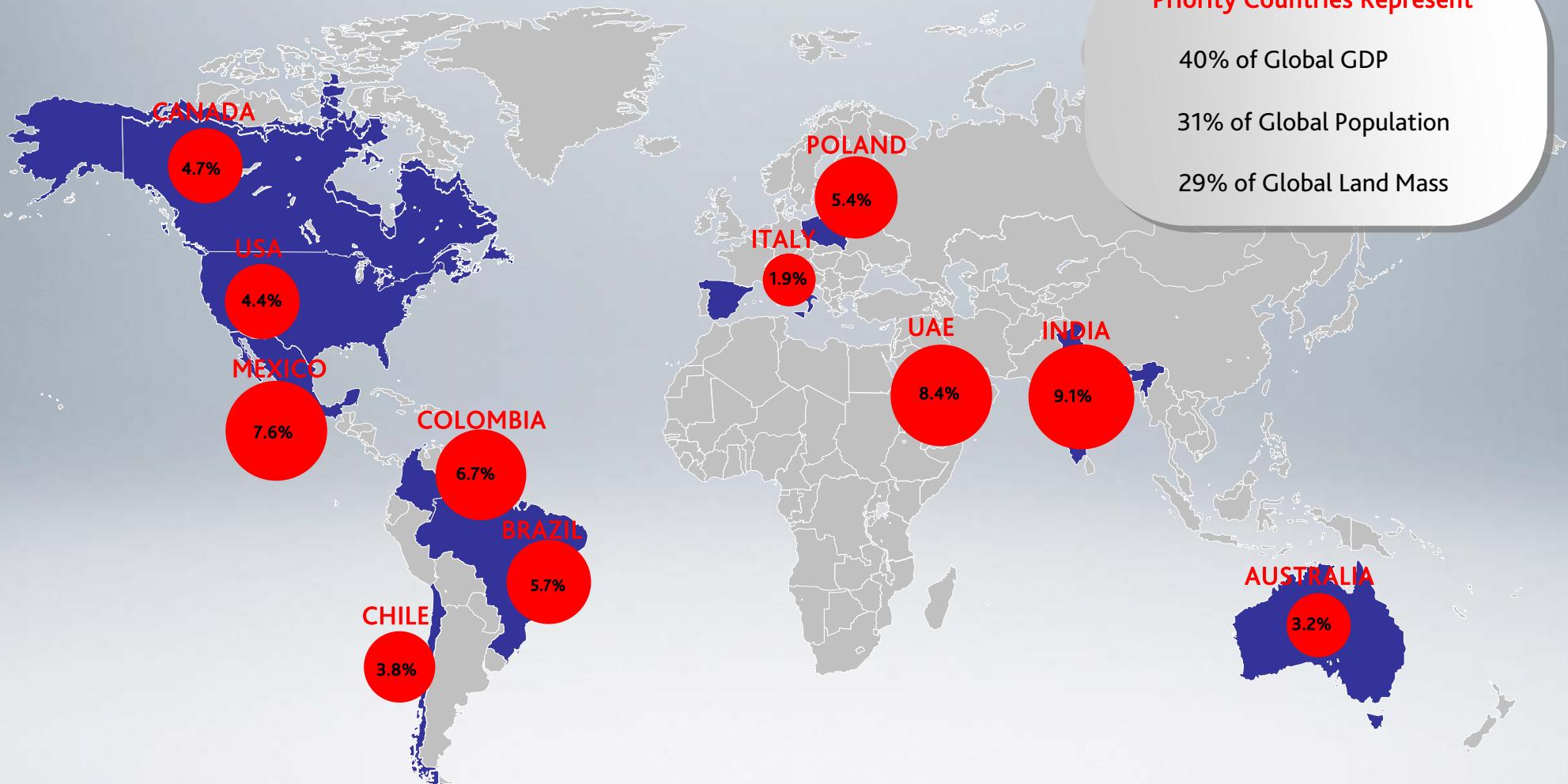


## 2. Priority Countries

### Growth Potential



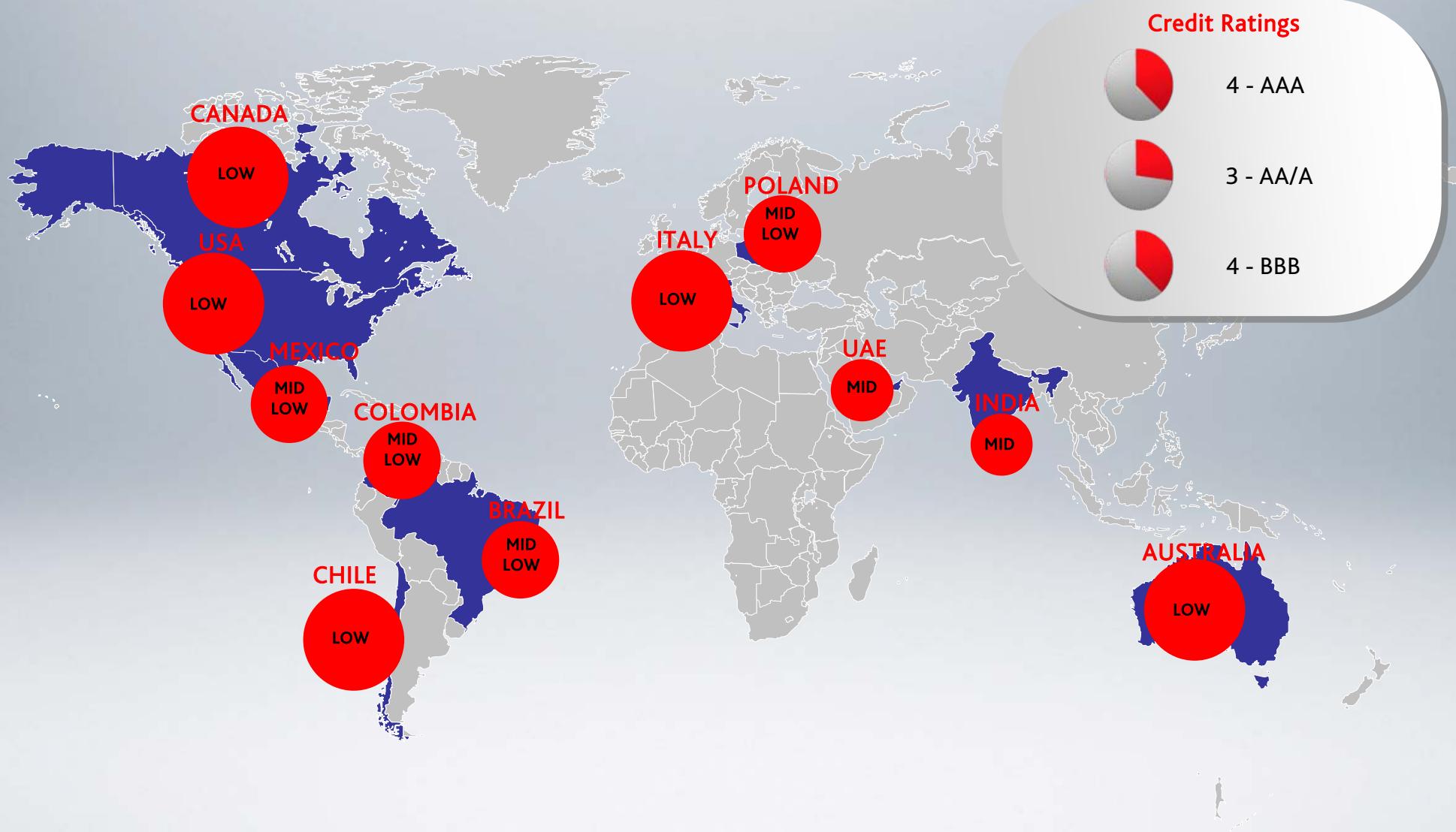
GDP growth rate 2010 -2013



## 2. Priority Countries

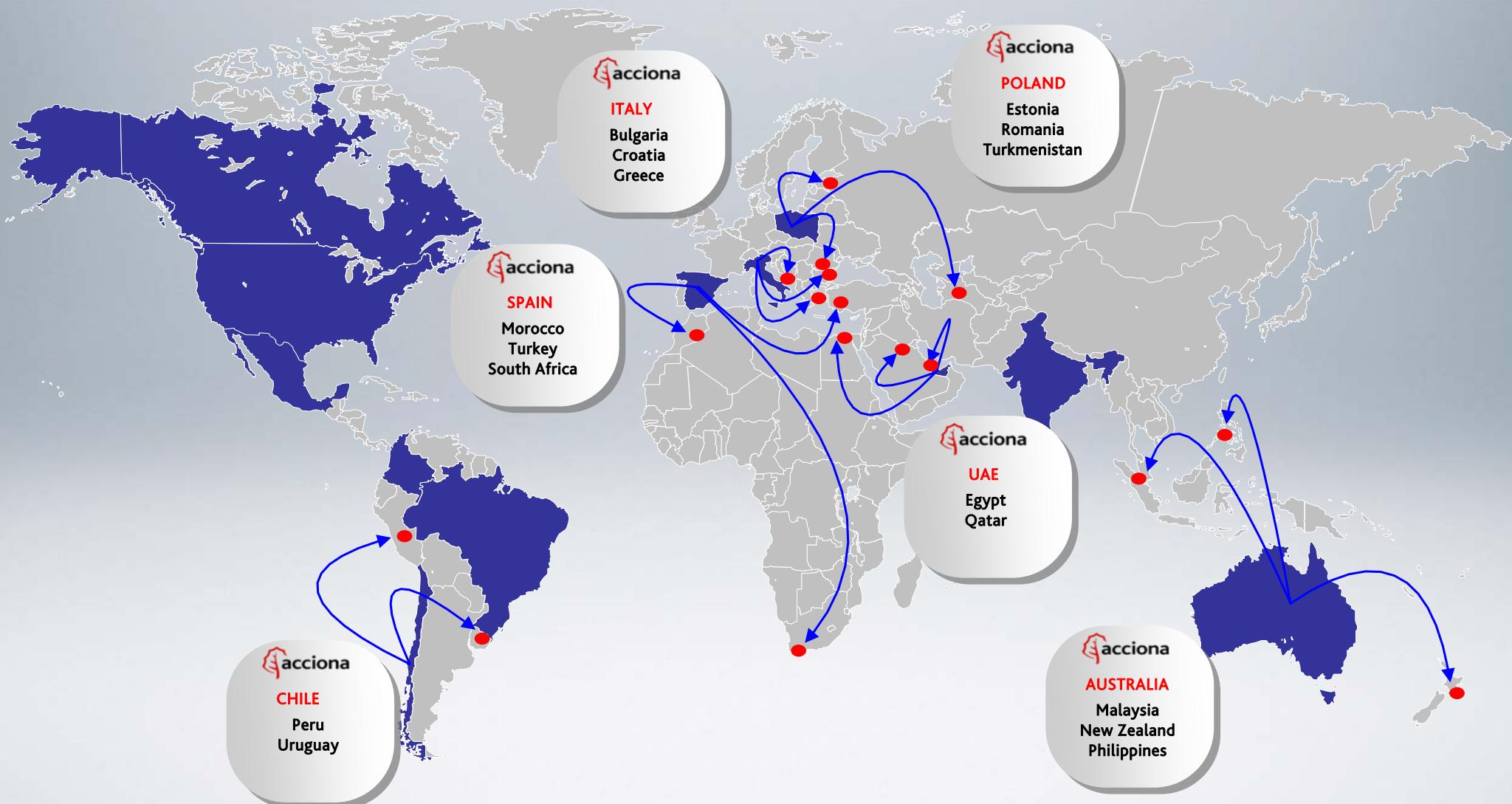
### Risk Profile

Political Risk Rankings



## 2. Priority Countries

### Watch List

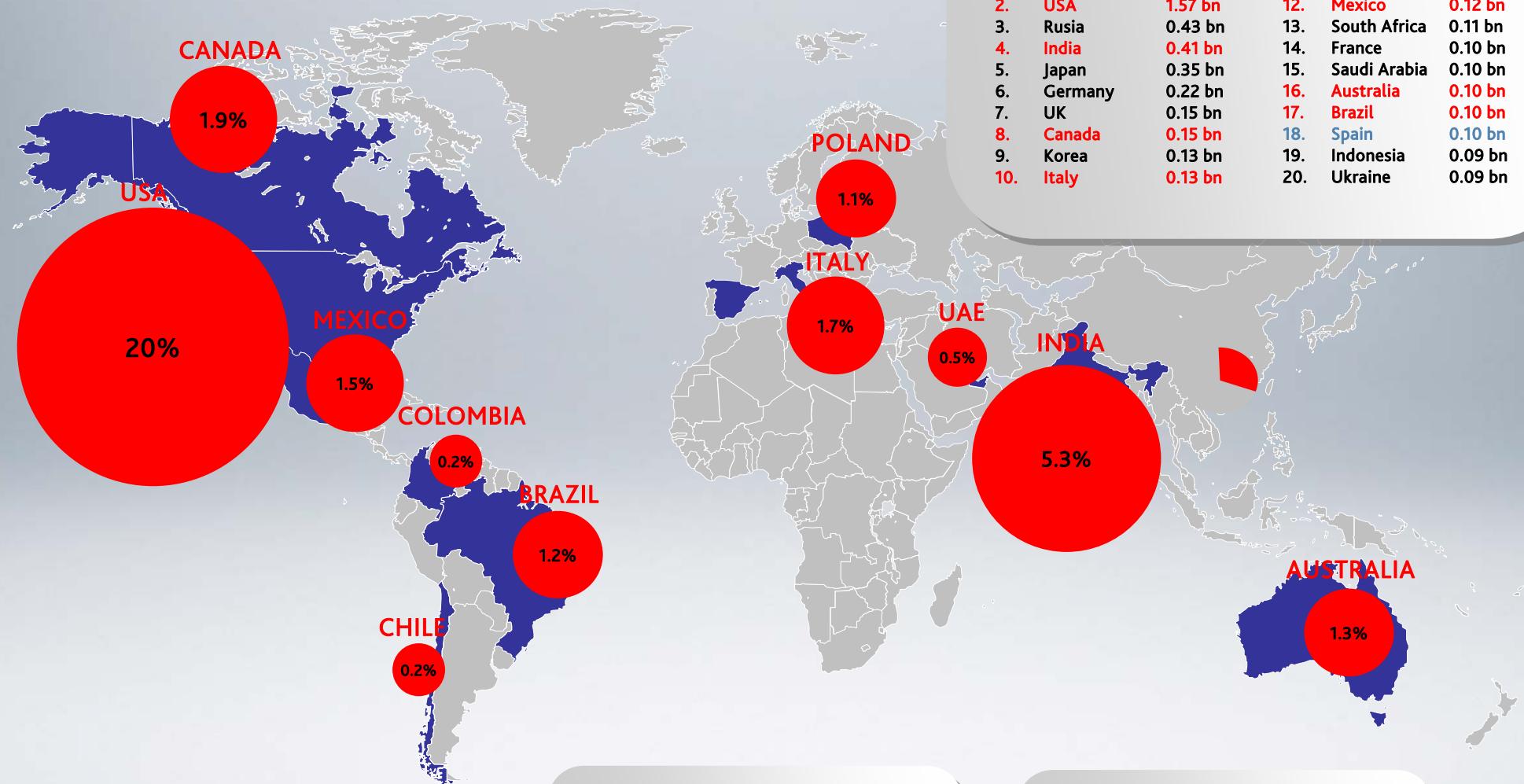


### 3. Sustainable Solutions

#### Environmental Pressures



CO<sub>2</sub> Emissions from Burning Fossil Fuels and Cement Making (% of total)



Our priority countries represent

35% of global emissions

7 countries are among top

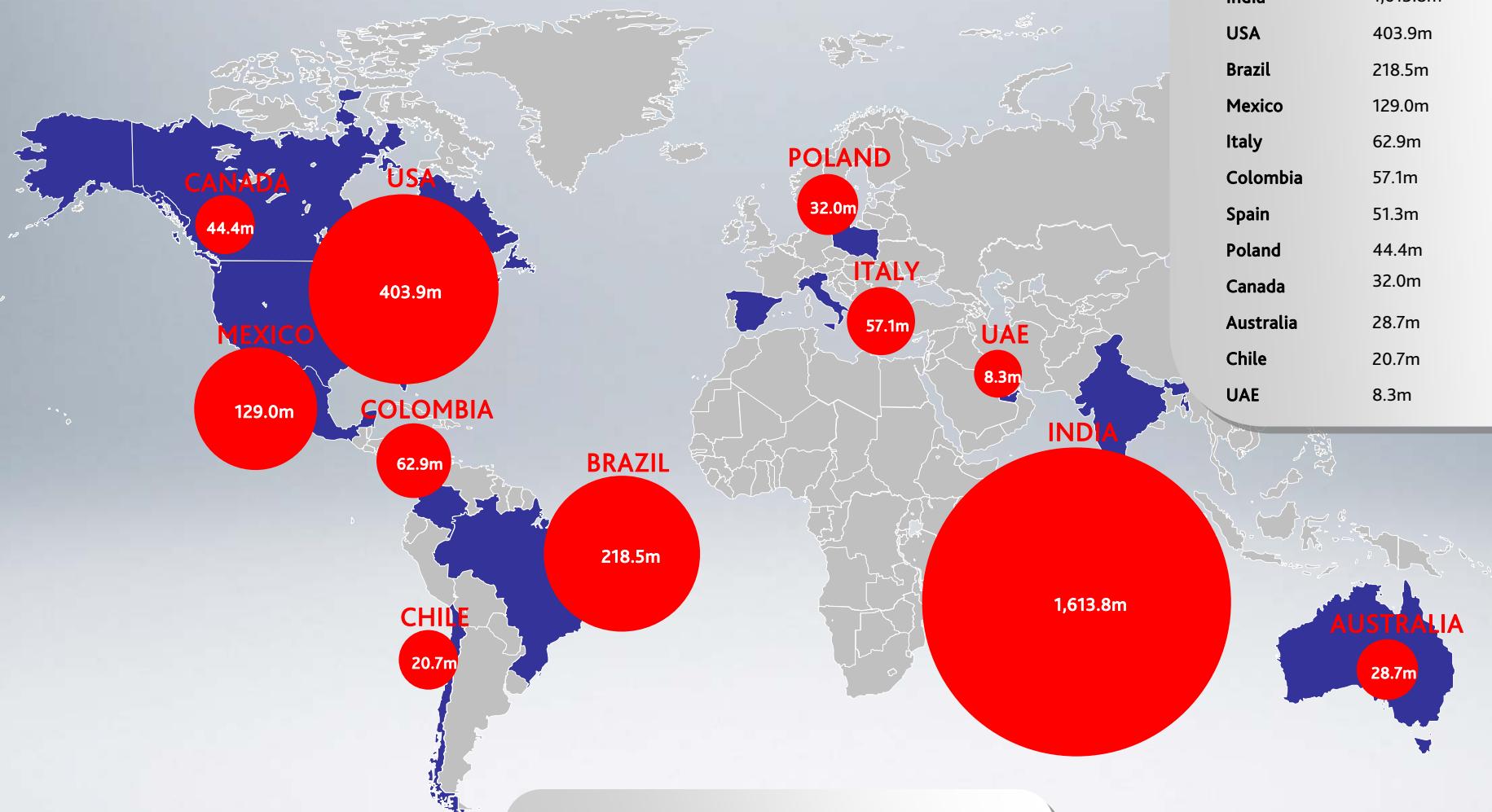
20 emitters

# 3. Sustainable Solutions

## Multiplier Effect



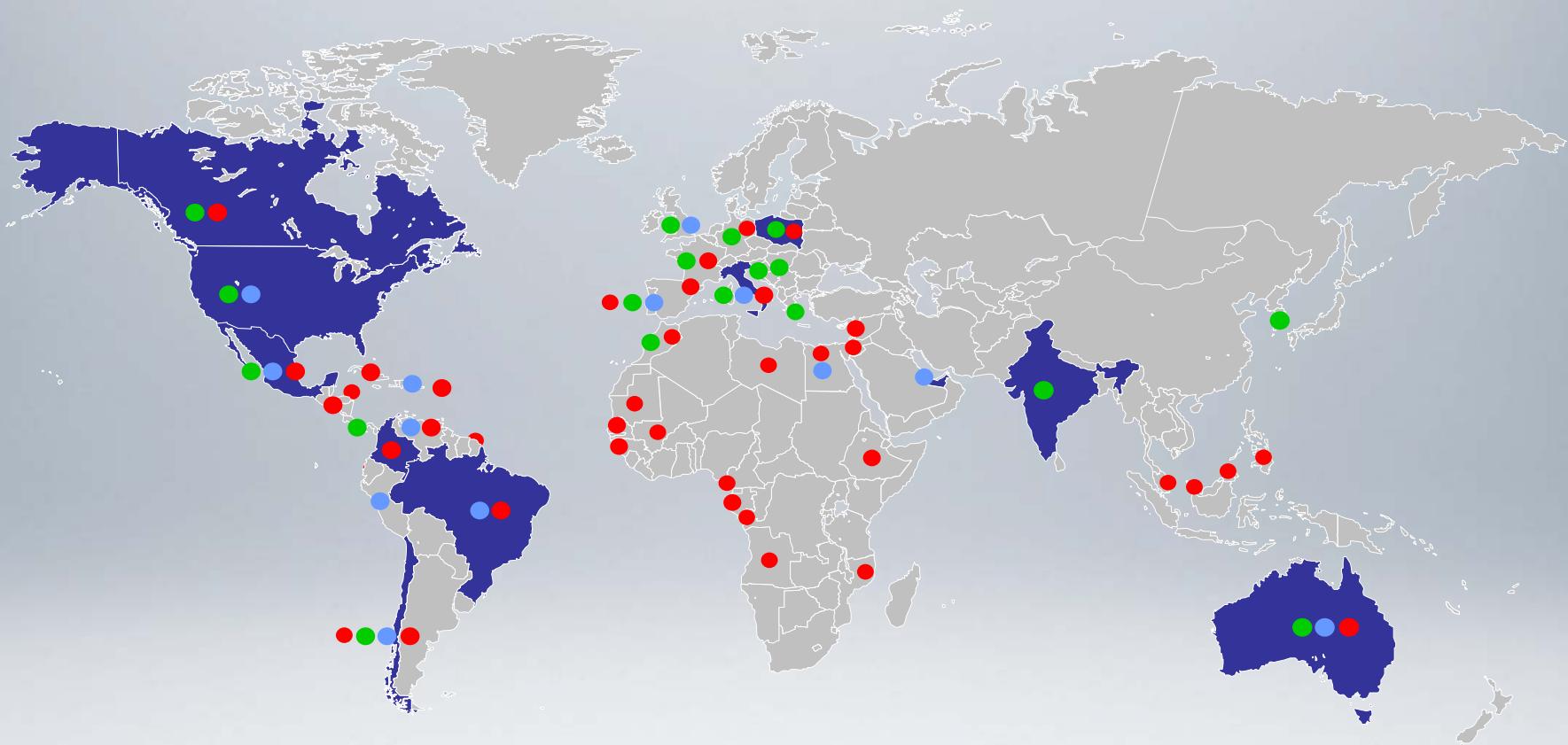
Projected Population (2050)



### 3. Sustainable Solutions

Proven Global Track Record

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- Water
- Infrastructure
- Energy

### 3. Sustainable Solutions

#### Interconnected Solutions



Royal Jubilee Hospital



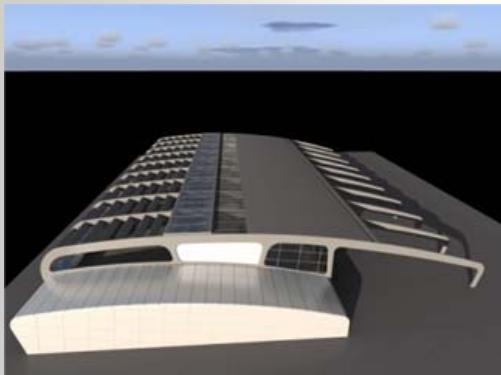
Using energy efficient equipment and sustainable materials to obtain  
LEED Gold Certification

# 3. Sustainable Solutions

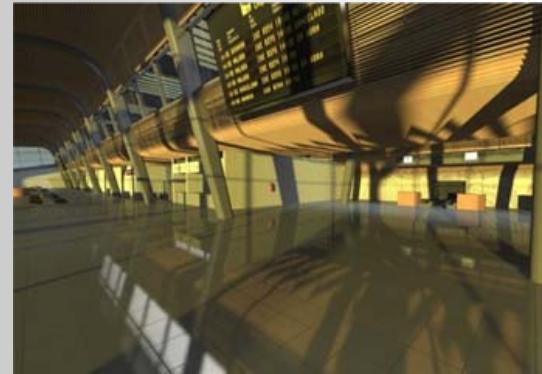
## Innovative Solutions



5D Construction  
Management



Eco-Efficient  
Neighborhoods



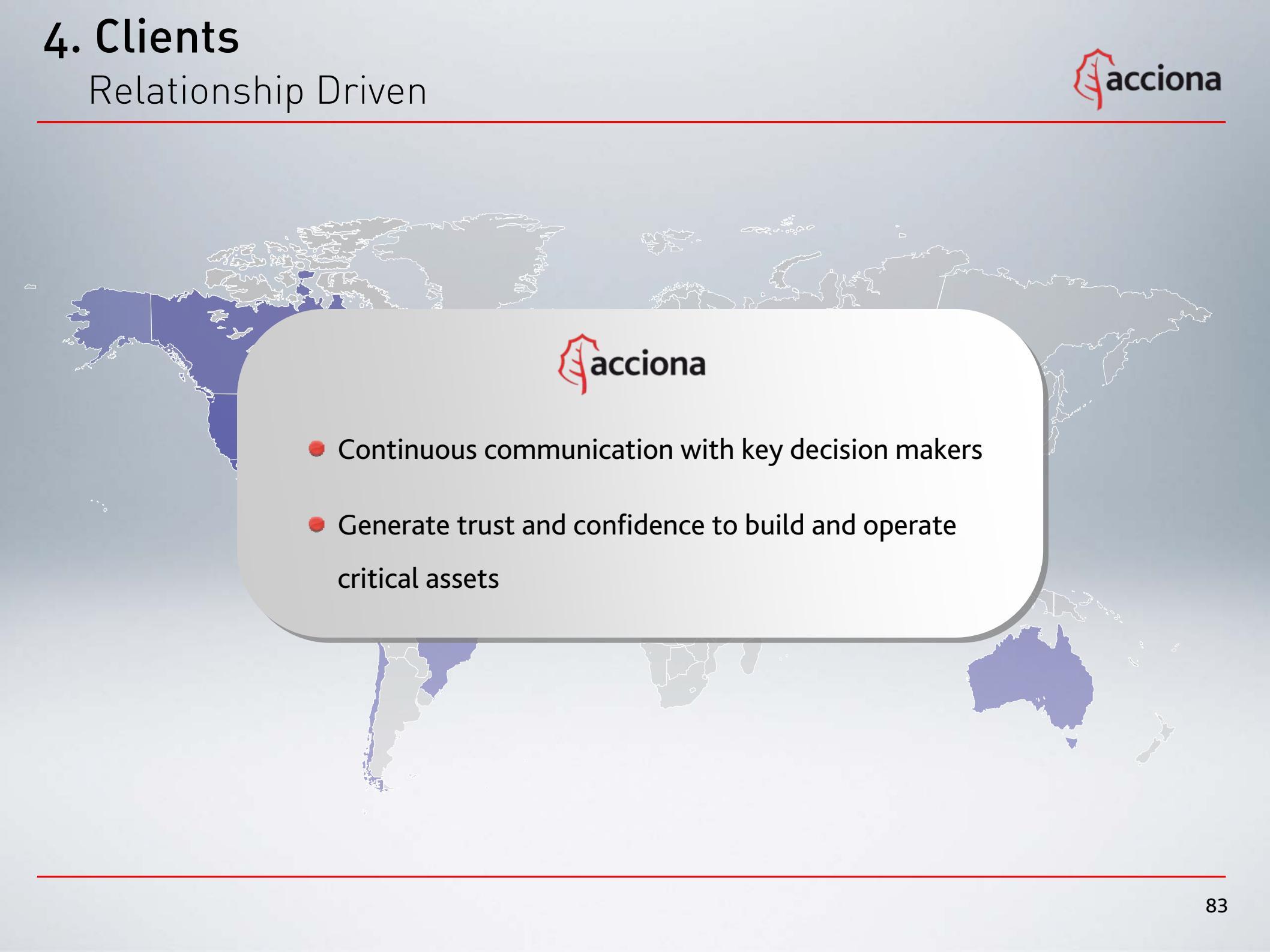
Clean Mobility



# 4. Clients

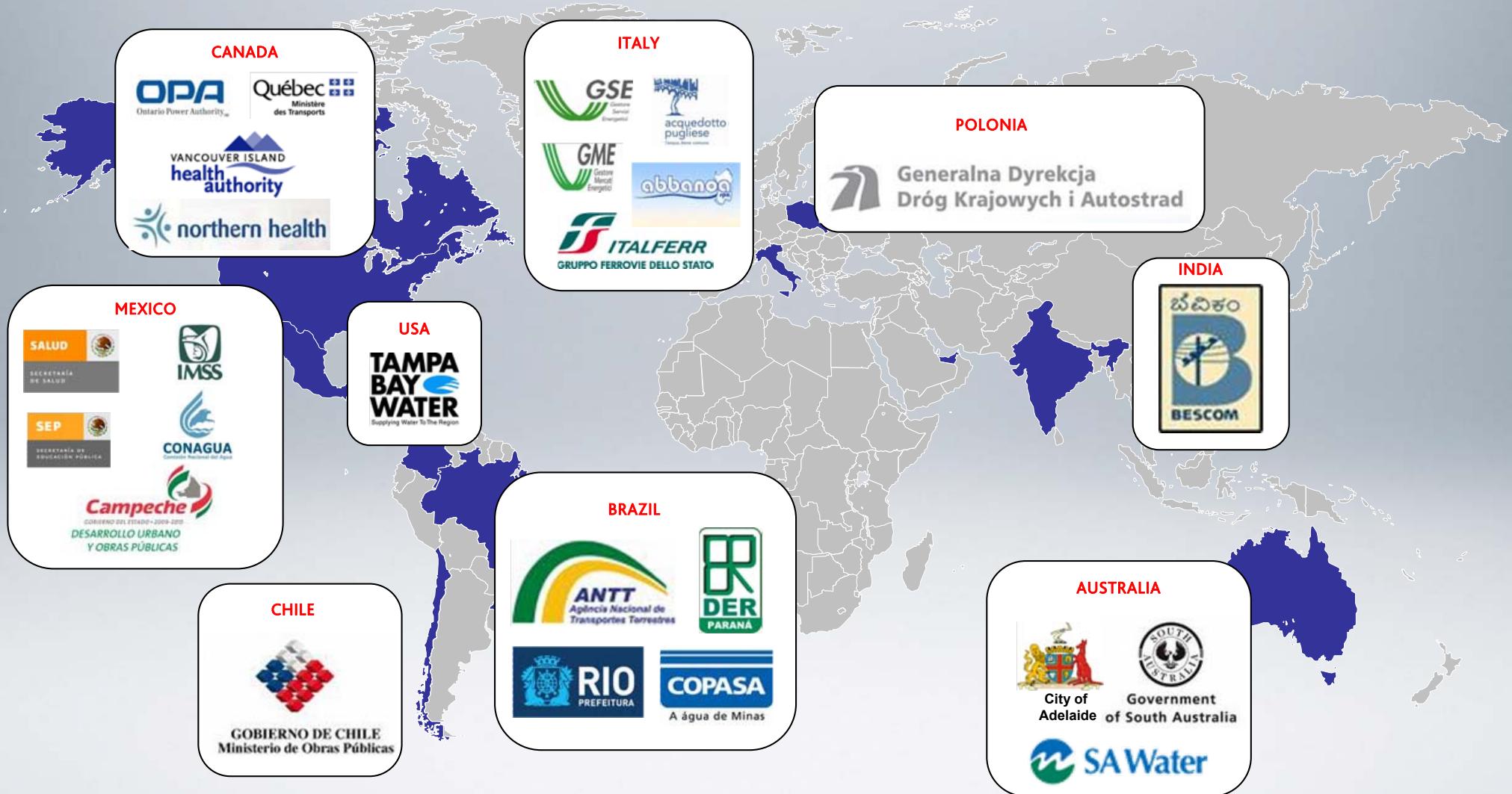
## Relationship Driven



- 
- A faint world map serves as the background for the slide, with landmasses in white and oceans in light blue. The Acciona logo is positioned in the upper right quadrant of the map. A large, semi-transparent grey callout bubble is centered over the map, containing the following text:
- Continuous communication with key decision makers
  - Generate trust and confidence to build and operate critical assets

# 4. Clients

## Public Sector



# 4. Clients

## Private Sector



# 4. Clients Partners



# 4. Clients

## Competitors



# 5. Growth Strategy

## Australia



"ACCIONA is positioned in the 'perfect space' for where Australia is heading – infrastructure, desalination and renewable energy will be priorities for the Commonwealth over the next 20 years."

Senior Australian Government Official



OFFICE OPENING  
2002



ENERGY MANAGER  
APPOINTMENT  
2004



CATHEDRAL ROCKS  
1ST WIND FARM  
COMMISSIONED  
2005



ENERGY PIPELINE DEVELOPMENT  
2006 - 2008



COUNTRY MANAGER  
APPOINTMENT 2008



ADELAIDE  
WATER PLANT  
AWARDED 2009



SOLAR FLAGSHIP  
WITH MITSUBISHI

Headcount

1

2

6

14

30

72

85

2002 ----

2004

2005

2006

2007

2008

2009

2010 ---- 2013



ACCIONA  
INFRASTRUCTURE  
ENTRANCE 2009



SENIOR ADVISORY  
DIRECTOR  
APPOINTMENT



WAUBRA 2<sup>ND</sup> WIND  
FARM  
COMMISSIONED  
2009



REGIONAL HUB  
EXPANSION



BRISBANE  
NORTHERN LINK  
2009 (PREQUAL)



INFRASTRUCTURE  
PROJECT



ACCIONA AGUA  
ENTRANCE 2008

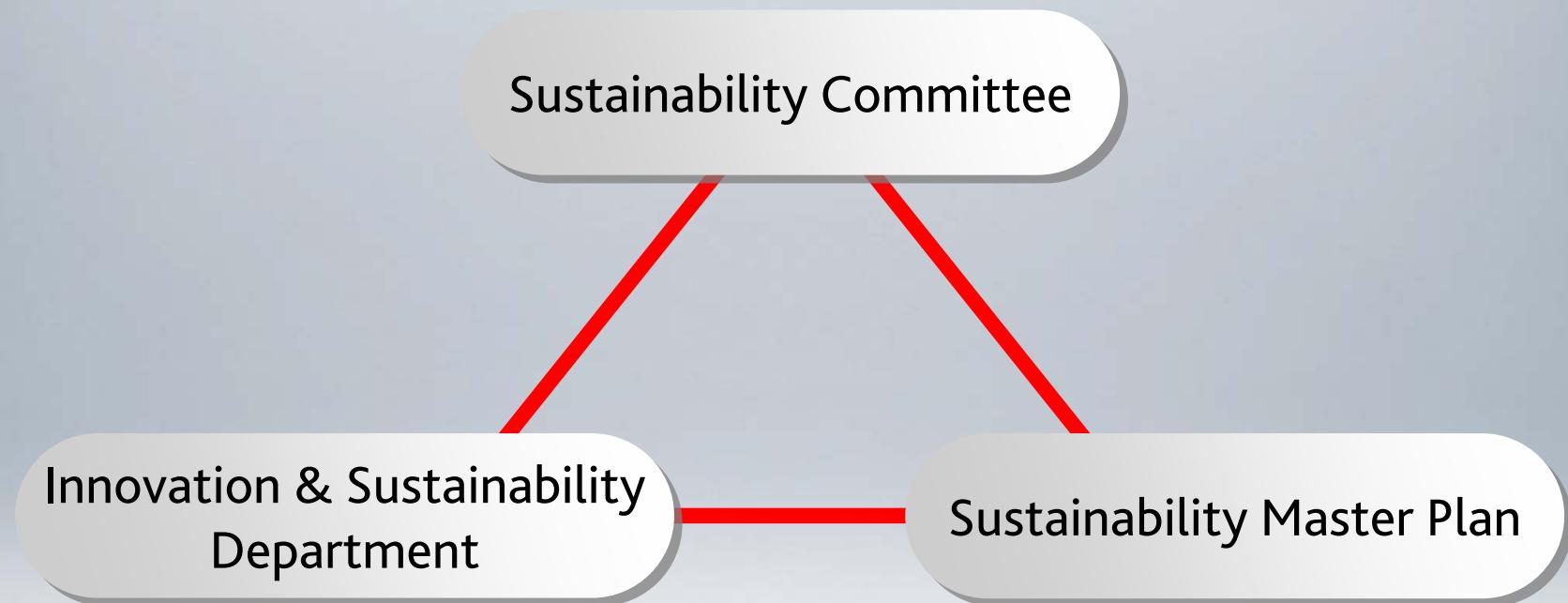




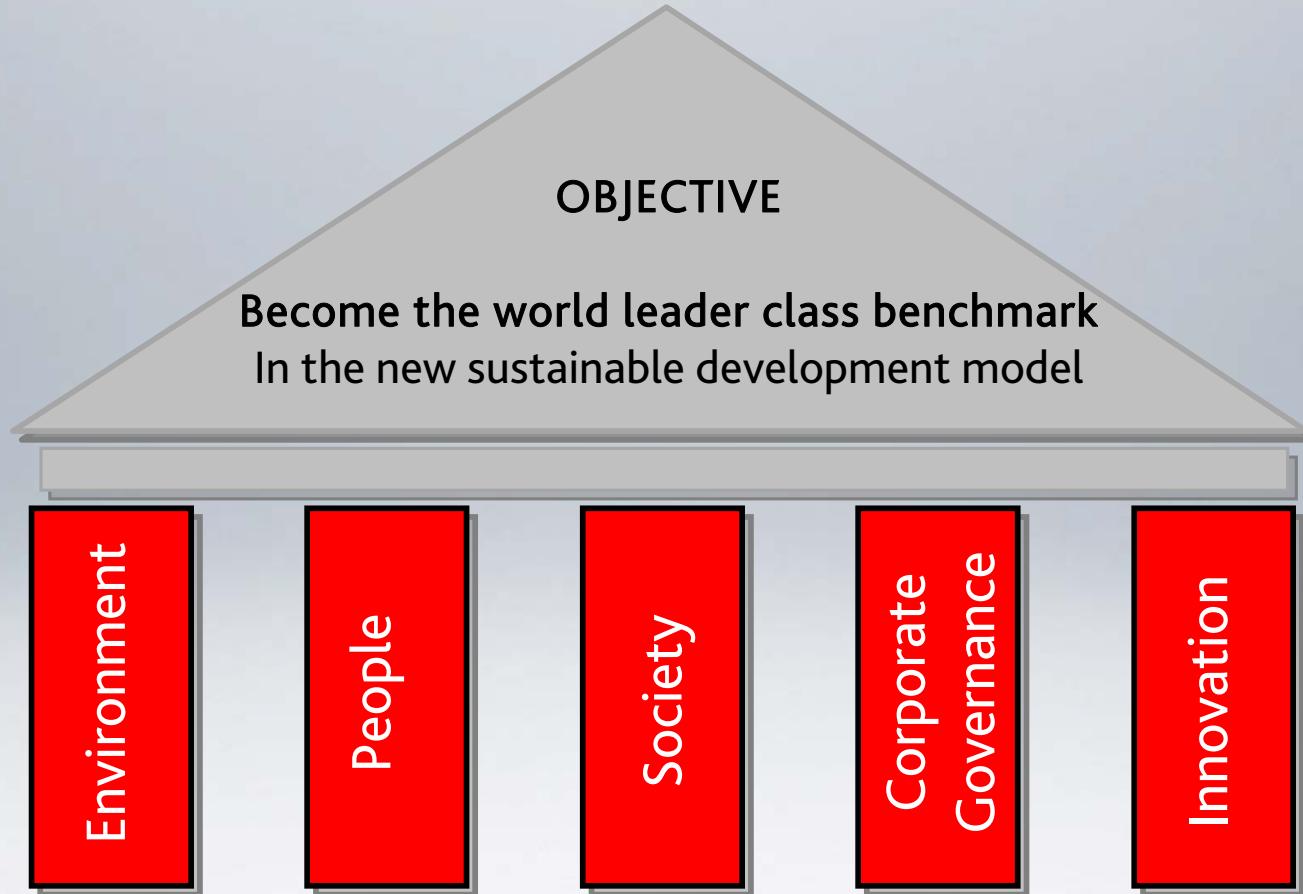
## Innovation, Environmental & Social Action

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**Joaquín Mollinedo**  
Chief Innovation & Sustainability Officer

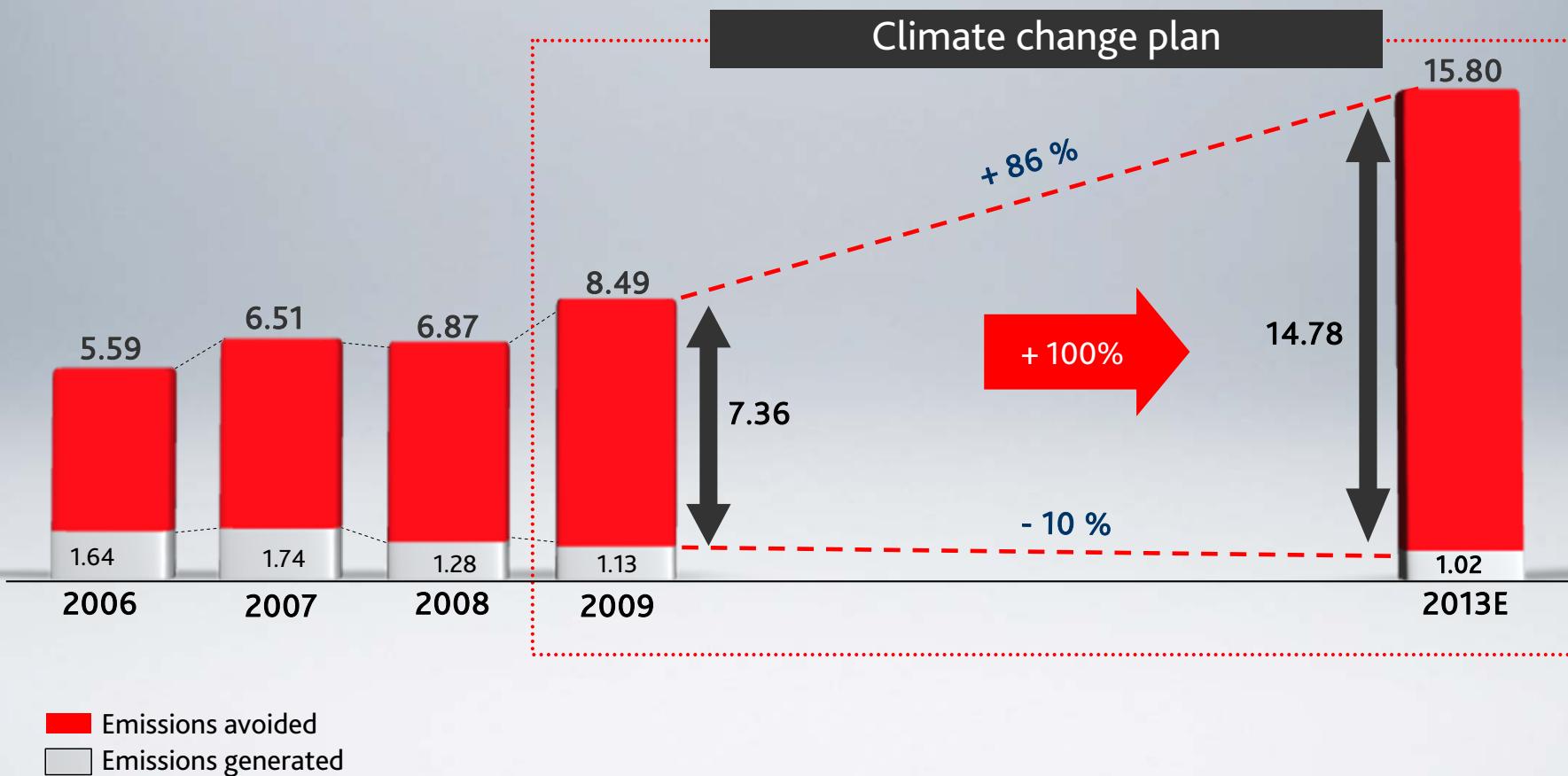


# Sustainability Master Plan



# Contribution to the Environment

## Climate change plan for lowering emissions



## ACCIONA's contribution to reducing CO<sub>2</sub>

0.5%

of world emissions (450ppm IEA\*) in 2013

2.6%

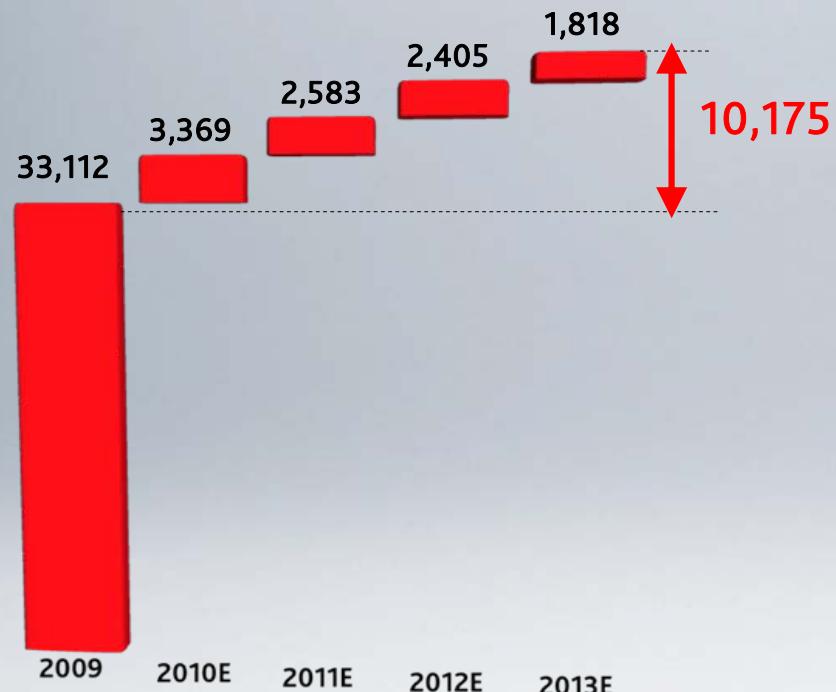
of the EU target for 2013

11.2%

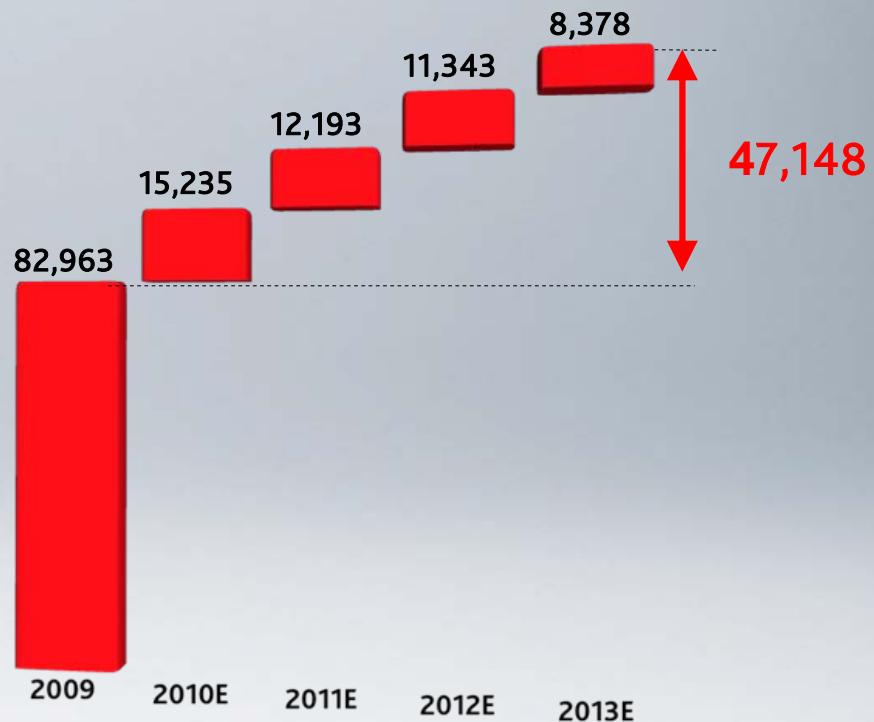
of Spanish target for 2013

# Commitment to People

## ACCIONA workforce



## Indirect jobs related to ACCIONA



We expect to create 10,000 new direct jobs and more than 47,000 indirect jobs over 4 years, as a result of our activities

Create Culture of Sustainability

Integrate Sustainability in:

- Training
- Competencies
- Remuneration

80% of workforce using new training model

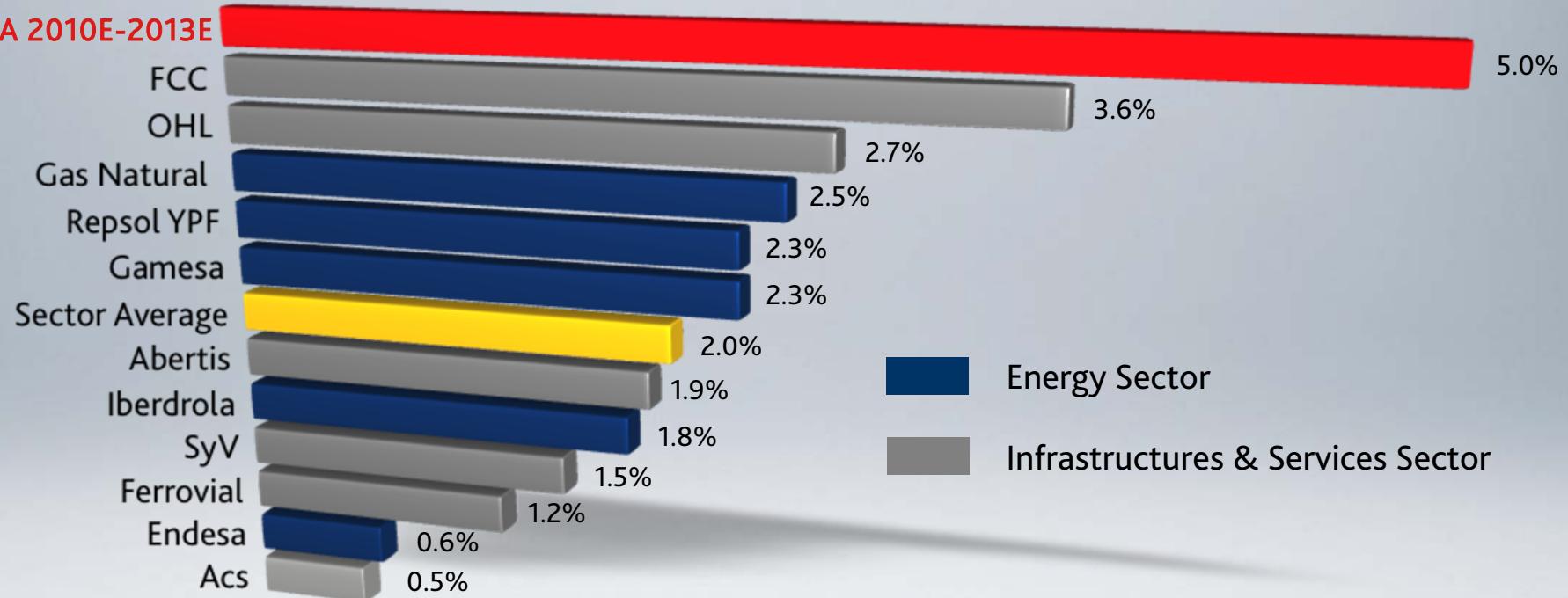
Sustainability content included in new executive competencies

Sustainability content in variable remuneration

# Commitment to Society

## % of social investment over dividend (2008)

ACCIONA 2010E-2013E



**COMMITMENT**  
Contribution equivalent to 5% annual dividend

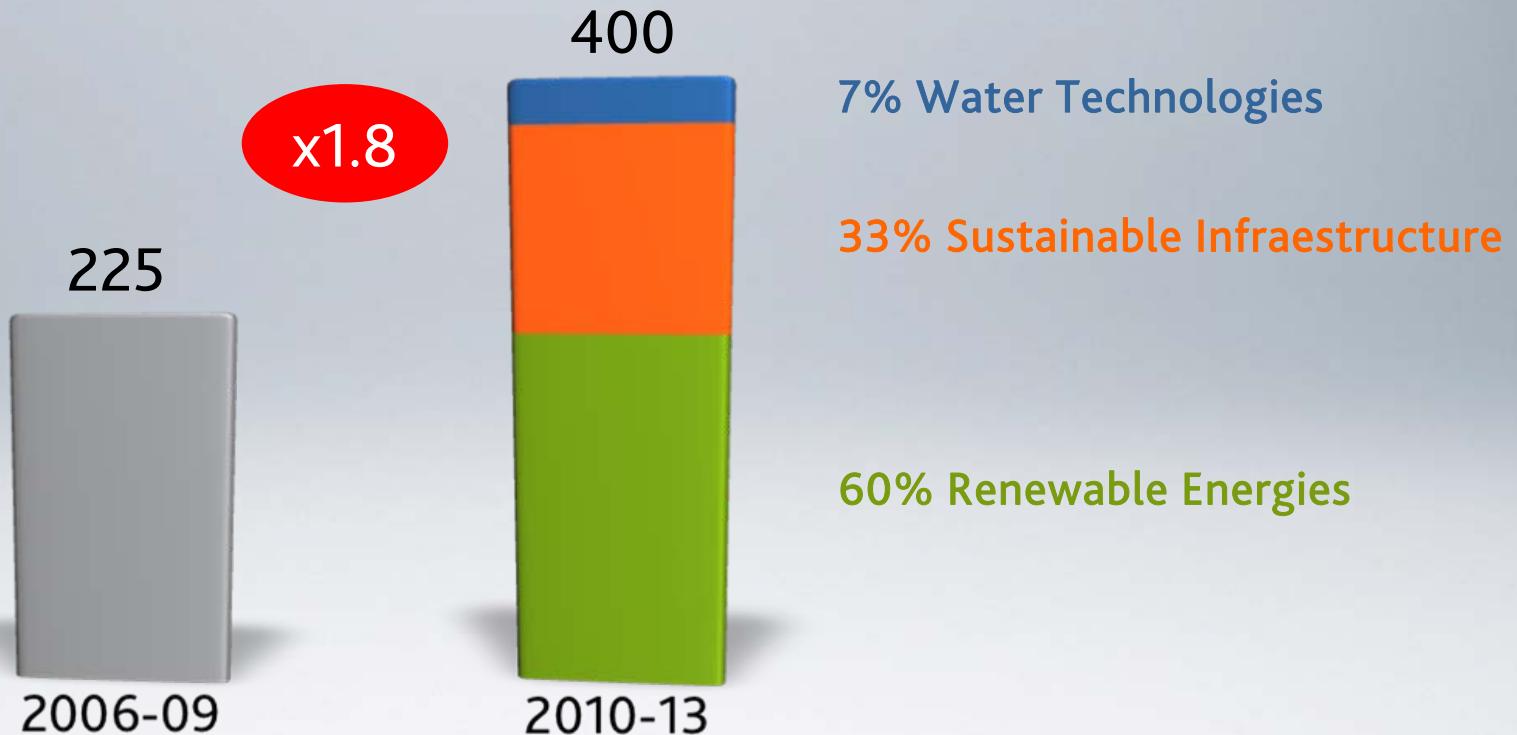
## Good Governance

- Board: 58% of members are independent (average: 38%)
- Three Committees chaired by Independent Directors and composed exclusively by external Directors
- Sustainability Committee

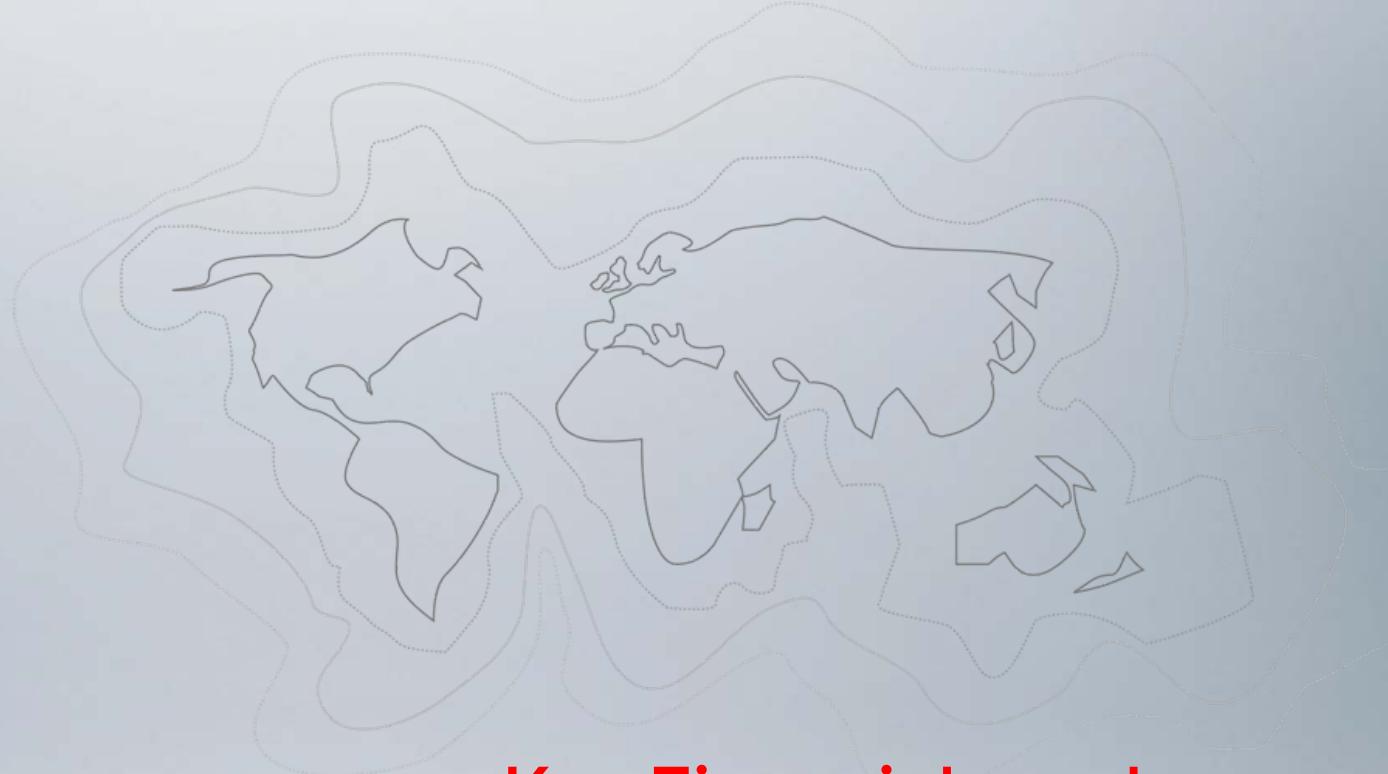
Rigorous international requirements

Quarterly/annual report of triple bottom line results

## Investment in R&D and Innovation (€m)







## **Key Financials and Value Metrics**

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**Juan Gallardo**  
Chief Financial Officer

**Juan Muro-Lara**  
Chief Corp. Development & IR Officer

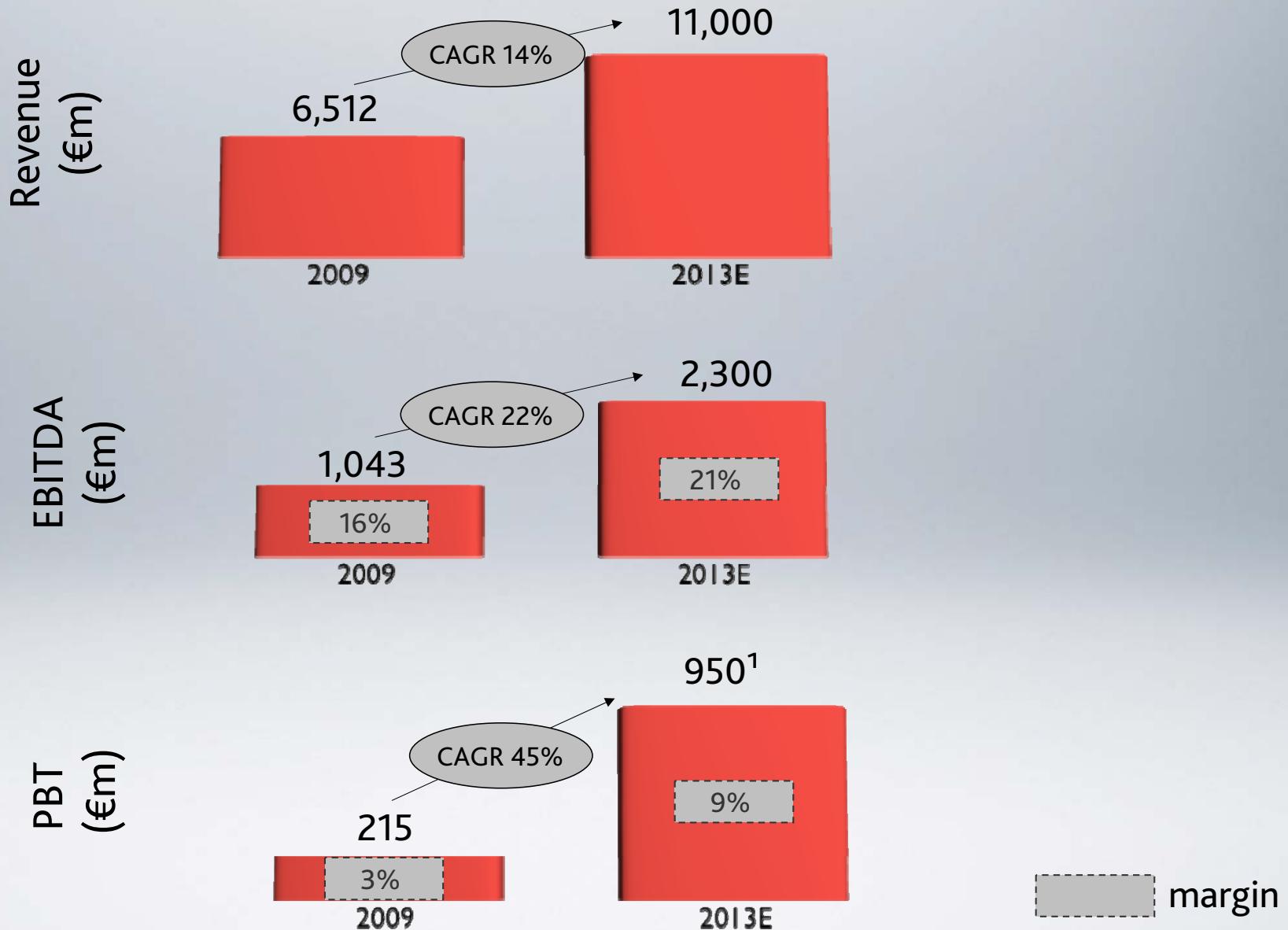
# Assumptions

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- Estimates based on current macroeconomic environment and credit markets
- Business Plan does not contemplate disposals of non-core assets
- Capital rotation from mature concessions for an equity value of €450m
- Financial ratios de-gearing as a key objective
- Annual average gross Capex €1,625m

# Key Financial Targets 2013E

Revenue, EBITDA, PBT



<sup>1</sup> Includes €50m capital gain from concession disposals in 2013

Note: Includes consolidation adjustments

# Core Business Growth & Contribution



Revenue €m	2009	CAGR	2013E
Energy	1,248	30%	3,500
Infrastructure	3,613	8%	5,000
Water & Envir. Services	509	17%	950
% Contribution to Group	83%		86%

EBITDA €m	2009	CAGR	2013E
Energy	629	26%	1,600
Infrastructure	209	11%	310
Water & Envir. Services	42	22%	90
% Contribution to Group	84%		89%

# Key Financial Targets

EPS, DPS

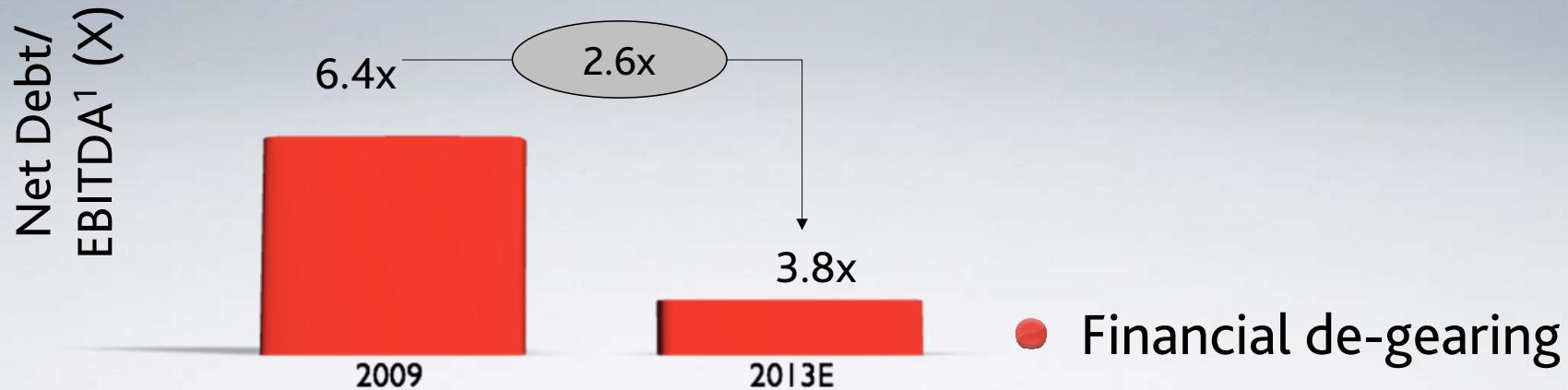
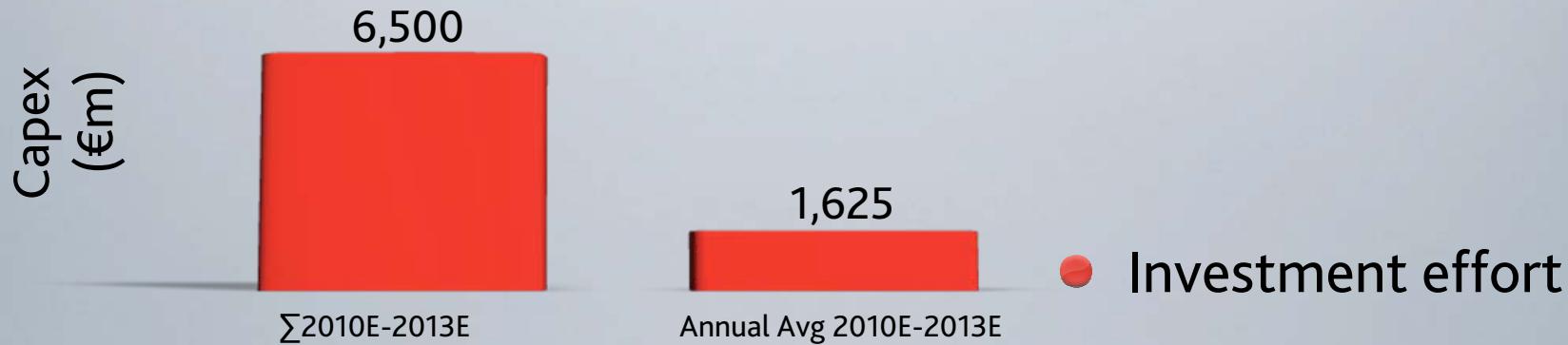


<sup>1</sup> Excluding capital gains

<sup>2</sup> Dividend accrued in 2013E

# Key Financial Targets

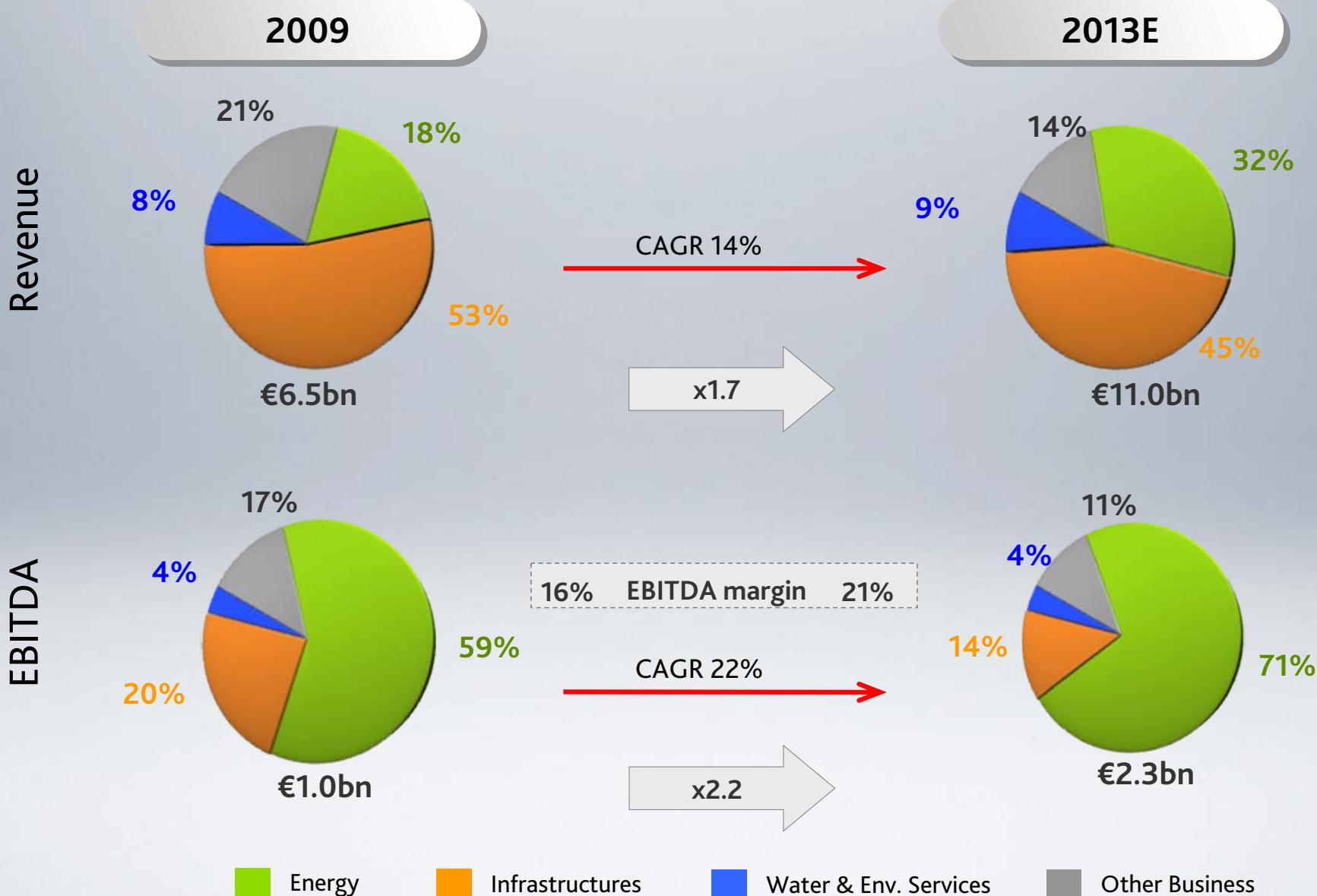
Capex, ND/EBITDA



<sup>1</sup> 2009 proforma multiple including full year contribution from Endesa acquired assets

# Key Financial Targets

## Breakdown by Division



# Key Financial Targets

## Breakdown by Division: Other Business



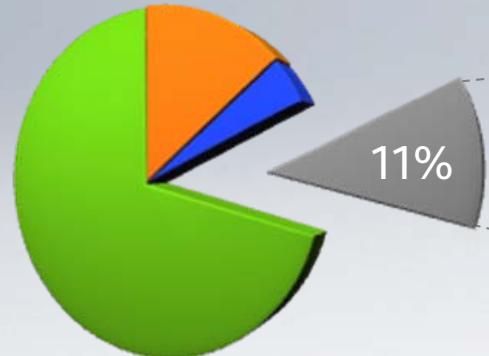
Revenue  
2013E



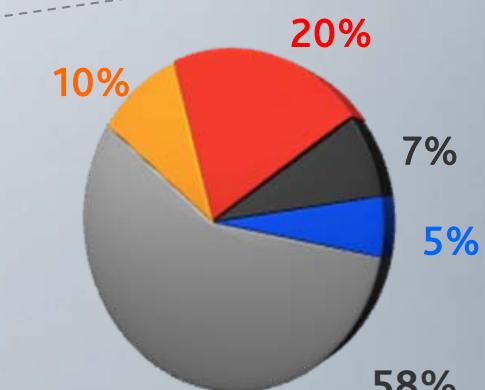
€11.0bn

- Logistics
- Real Estate
- Multiservices
- Bestinver
- Other

EBITDA  
2013E



€2.3bn



€1.6bn

Proactive management to maximise value during economic cycle

# Key Financial Targets 2013E

Real Estate



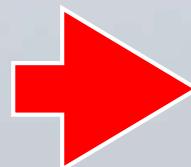
## Housing Stock (units)

2009

1,743

2013E

61



## Capex Σ2010E-2013 (€m)

~336



~68



Gross Capex      Rental Asset Divestment      Net Capex

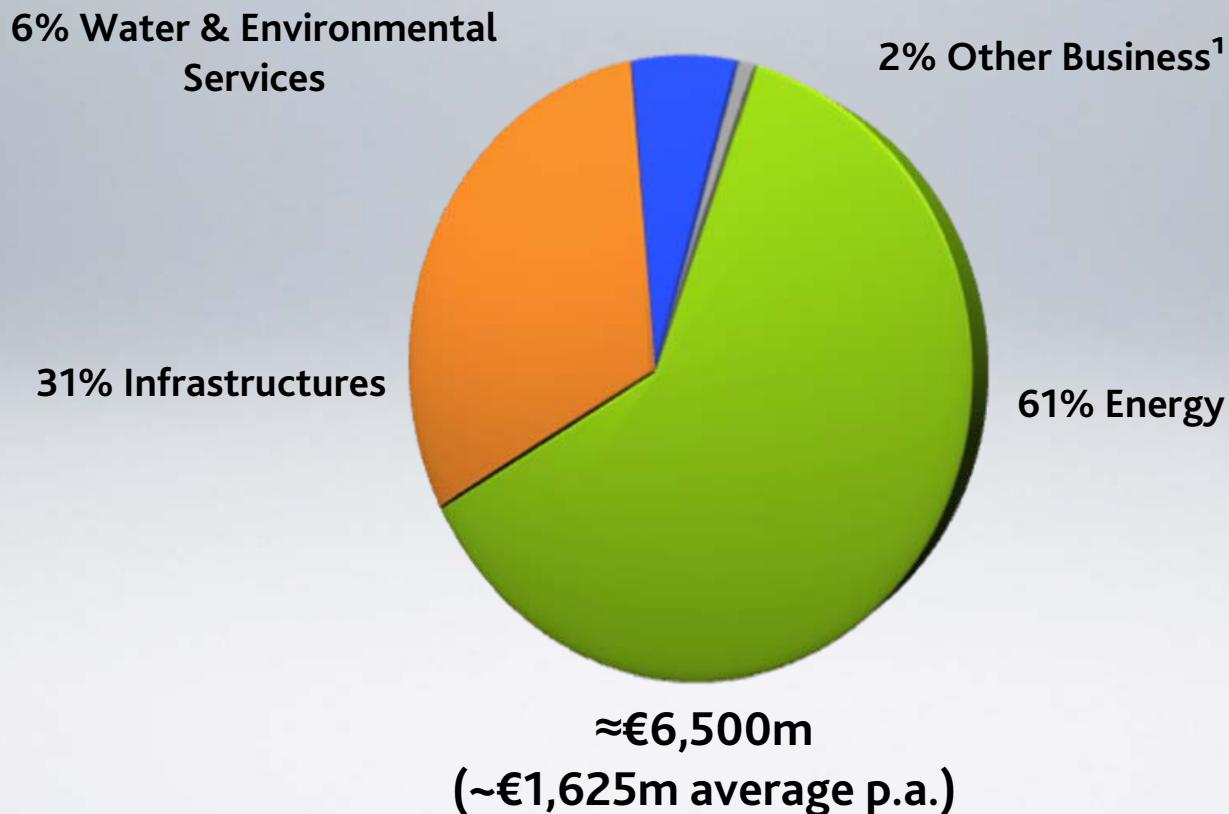
# Key Financial Targets 2013E

Capex



98% of investment effort concentrated on core strategic business:  
Energy, Infrastructure and Water

**Σ2010E - 2013E**



<sup>1</sup> Net Capex from Real Estate

# Opportunities & Potential Risks

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## Potential Upsides

- Improvement of the Spanish pool and international energy prices
- Improvement of credit markets
- Crystallizing value through sales of other business

## Potential Risks

- Weaker recovery in energy demand
- Lower volumes in domestic construction
- Delay of expected recovery in WTG sector

# Assumptions

## Downside

Infrastructures

- ▼ 10% Revenue ▼ 0,5% Margin
- Concession disposals for €150m
- Concession Capex reduced by €500m

Real Estate

- ▼ 5% Real Estate revenue via lower prices

## Upside

- ▲ 5% Revenue ▲ 0,5% Margin

Energy

- ▼ 10% Revenue from international new development MW, and without PPA
- International installation down by 450 MW
- ▼ 5 €/MW yoy pool prices Spain over base case
- ▼ 50% WTG sales to third parties

- ▲ 10% Revenue from international new development MWs, and without PPA
- ▲ 5 €/MW yoy pool prices Spain over base case

Water and Env.  
Services

- ▼ 10% Revenue with constant margins

- ▲ 5% Revenue with constant margins

Other Business

- ▼ 5% shipping revenue via lower average prices

- ▲ 5% shipping revenue via higher average prices

# Key Financial Targets 2013E

## Summary Sensitivity Analysis



	DOWNSIDE	BASE CASE	UPSIDE
Revenue CAGR (2009-2013E)	10%	14%	15%
EBITDA CAGR (2009-2013E)	18%	22%	24%
PBT <sup>1</sup> CAGR (2009-2013E)	32% <sup>1</sup>	43% <sup>1</sup>	50% <sup>1</sup>
Avg Capex (€m)	1,355	1,625	1,625
Net Debt (€m)	8,728	8,639	8,146
Debt/ EBITDA	4.3x	3.8x	3.3x

<sup>1</sup> Excludes capital gain from concessions disposals

# Financing and Valuation

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Financial de-gearing



Refinancing

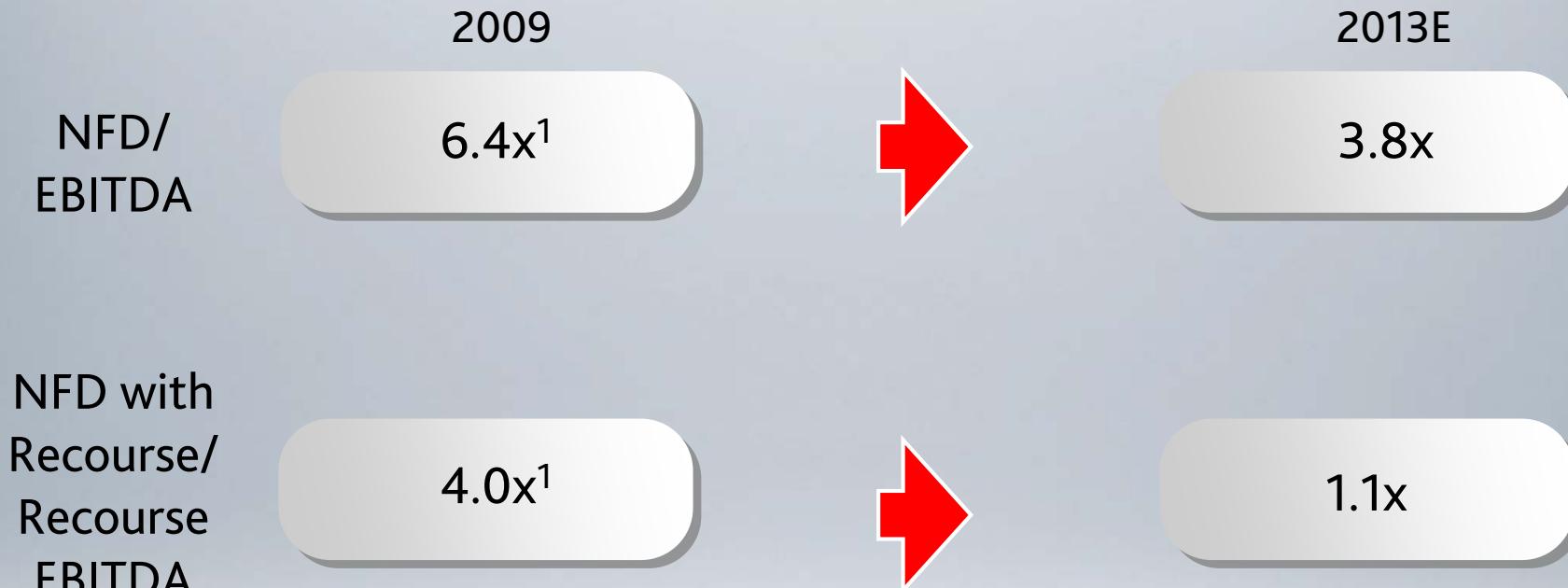


Financing the Business Plan



Valuation Benchmarks of Energy Assets

# Deleveraging



**Non-Recourse debt weight increased  
(86% in 2013E)**

<sup>1</sup> 2009 proforma multiple including full year contribution from Endesa acquired assets

# Deleveraging



Capital Intensive Business:  
Energy and Concessions



Project Finance: Maximizes growth rate and returns

Dec 2009: Debt not generating EBITDA → €1,508m

Adjusted Ratio 2009<sup>1</sup>

6.4x



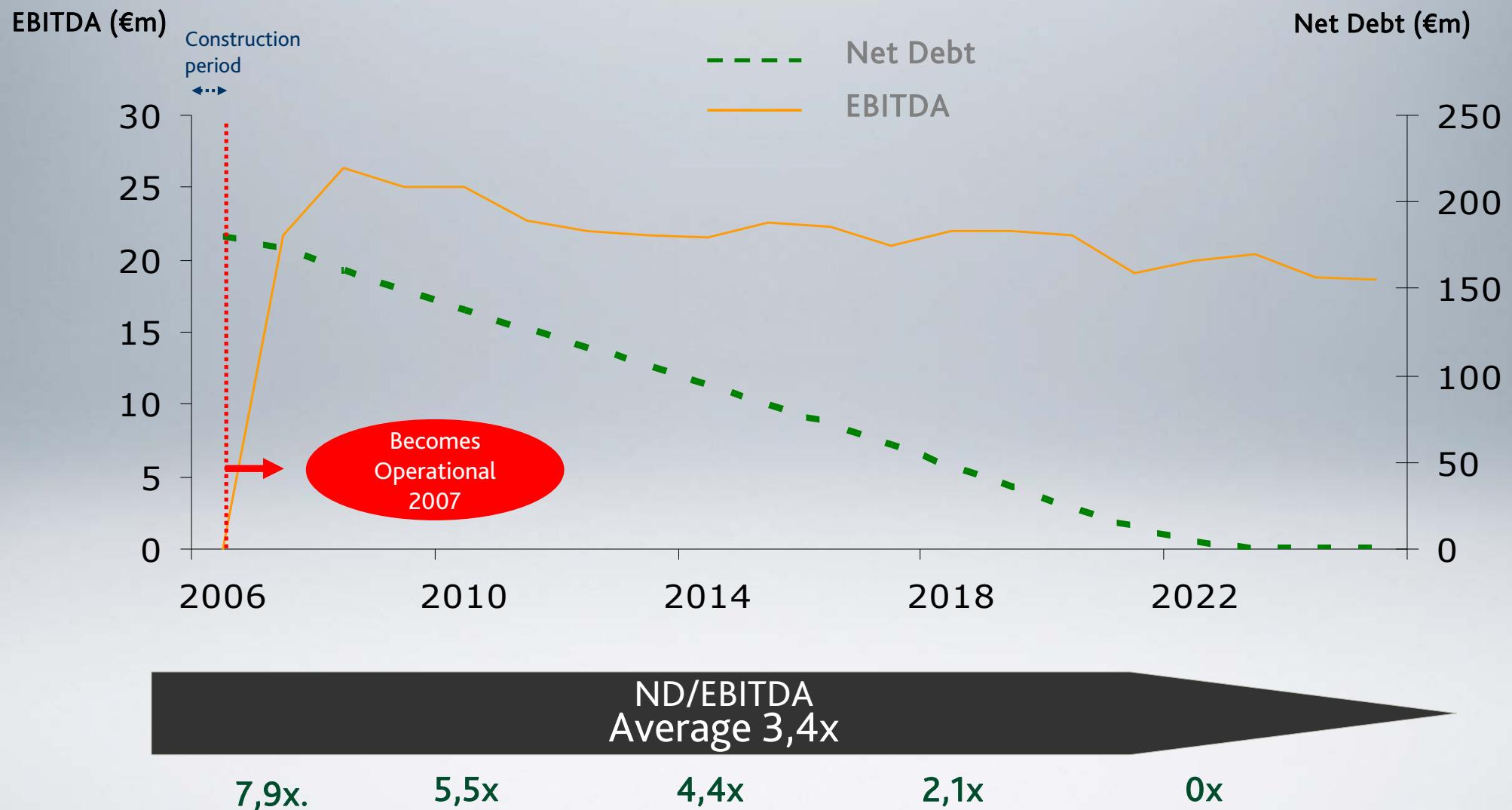
5.1x

# Case Study

## Wind Farm in Spain



### Evolution of Gearing Ratios

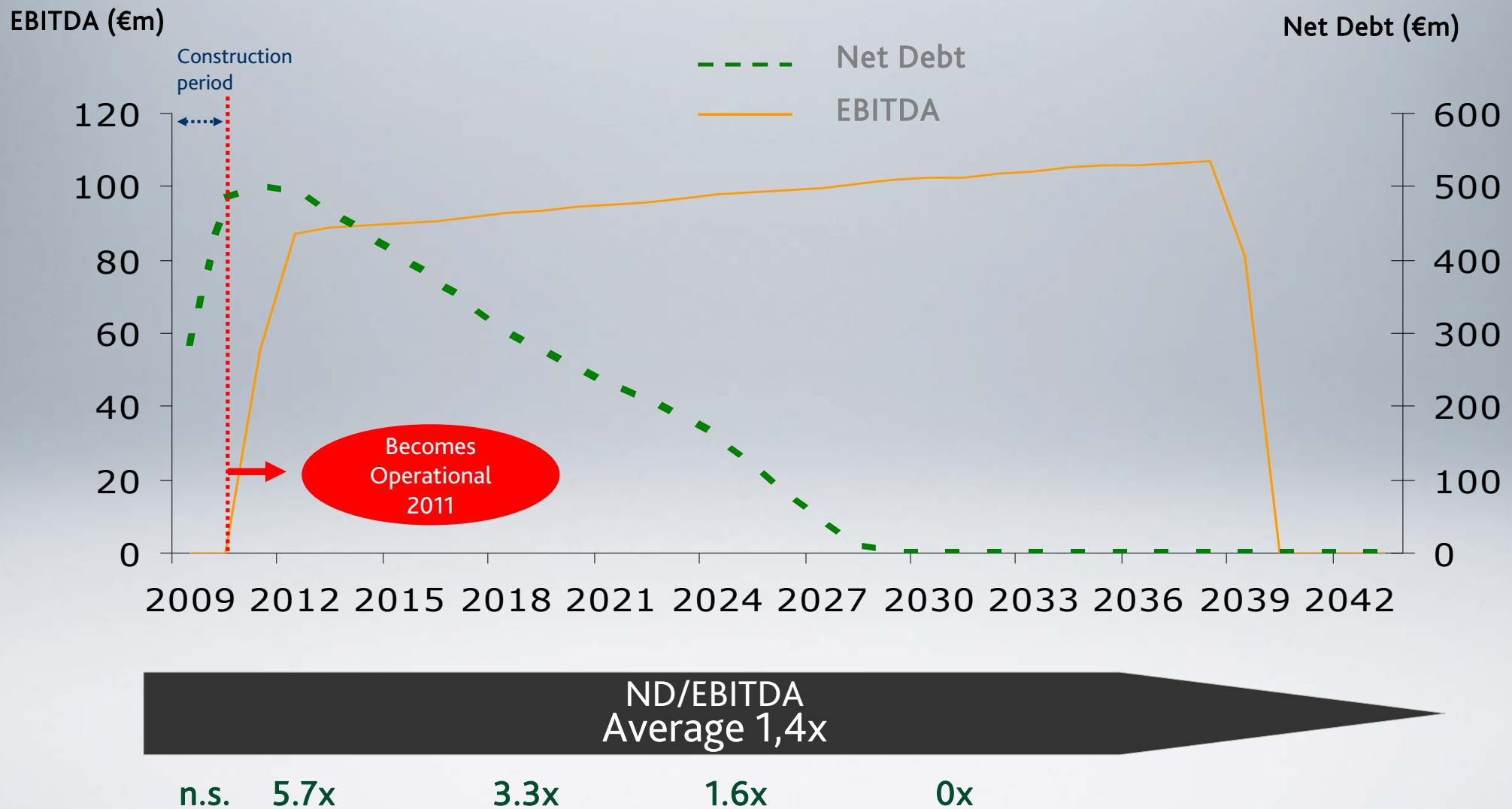


# Case Study

## 3 CSP Plants in Spain



### Evolution of Gearing Ratios

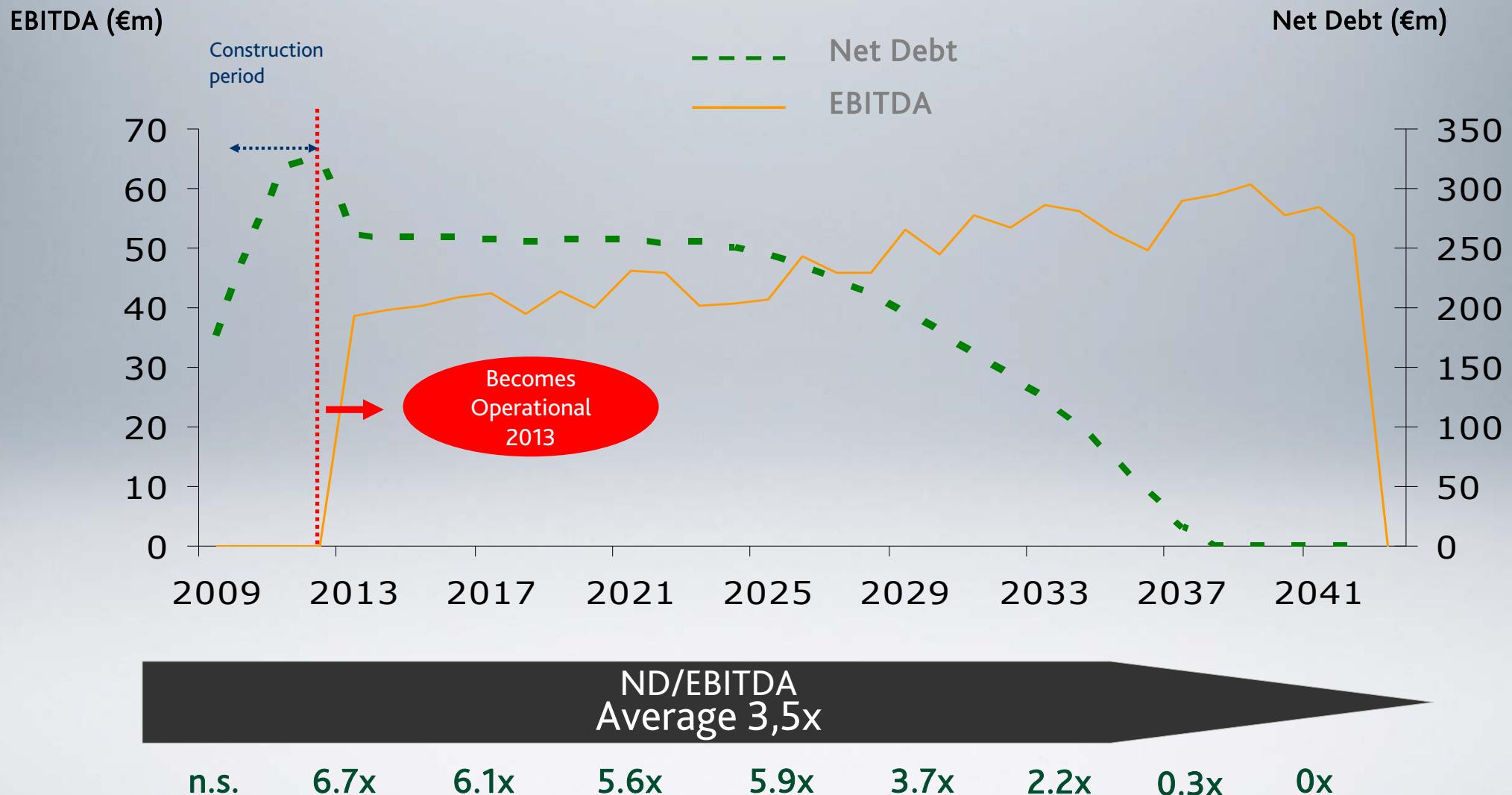


# Case Study

## A30 Concession Canada



### Evolution of Gearing Ratios



# Key Terms

	Wind (Spain)	CSP (Spain)	A30 Concession (Canada)
All In Cost	3.4%	3.9%	2.9% / 3.65% scaled
Gearing	80%	70%	89%
Debt Life	18 years	7 Miniperm years underlying 19.5 years	30 years

# Refinancing

- The alternatives for refinancing assets acquired from Endesa are currently being reviewed by a widen group of financial institutions
- The status of these negotiations and interest from the market lead us to believe that it will be completed before maturity date (July 2011)

Option A

Project  
Finance

€1,500 – 1,800m  
15-17 years

Option B

Project Bonds  
+  
Project Finance

# Financing of the Business Plan

	€m
+ Gross Capex Σ2010E-2013E	+6,500
- FFO Σ2010E-2013E <sup>1</sup>	-2,258
- Concessions disposals	-450
- Minority Shareholders	-420
<b>= Net Funding Required</b>	<b>+3,372</b>
Investments pending financing	52%
 <b>Liquidity Analysis as of 31.12.2009</b>	
+ Undrawn Credit Lines	+1,384
+ Cash	+1,451
<b>= Liquidity</b>	<b>+2,835</b>
Funding Coverage Ratio	84%

<sup>1</sup> After debt programmed amortizations, distributed dividends and changes in WC

# Valuation of Energy Assets



Horizontal integration strategy



Established presence in growth markets



Operational portfolio of 7.4GW



Pipeline under development 2010E-2013E

# Assumptions

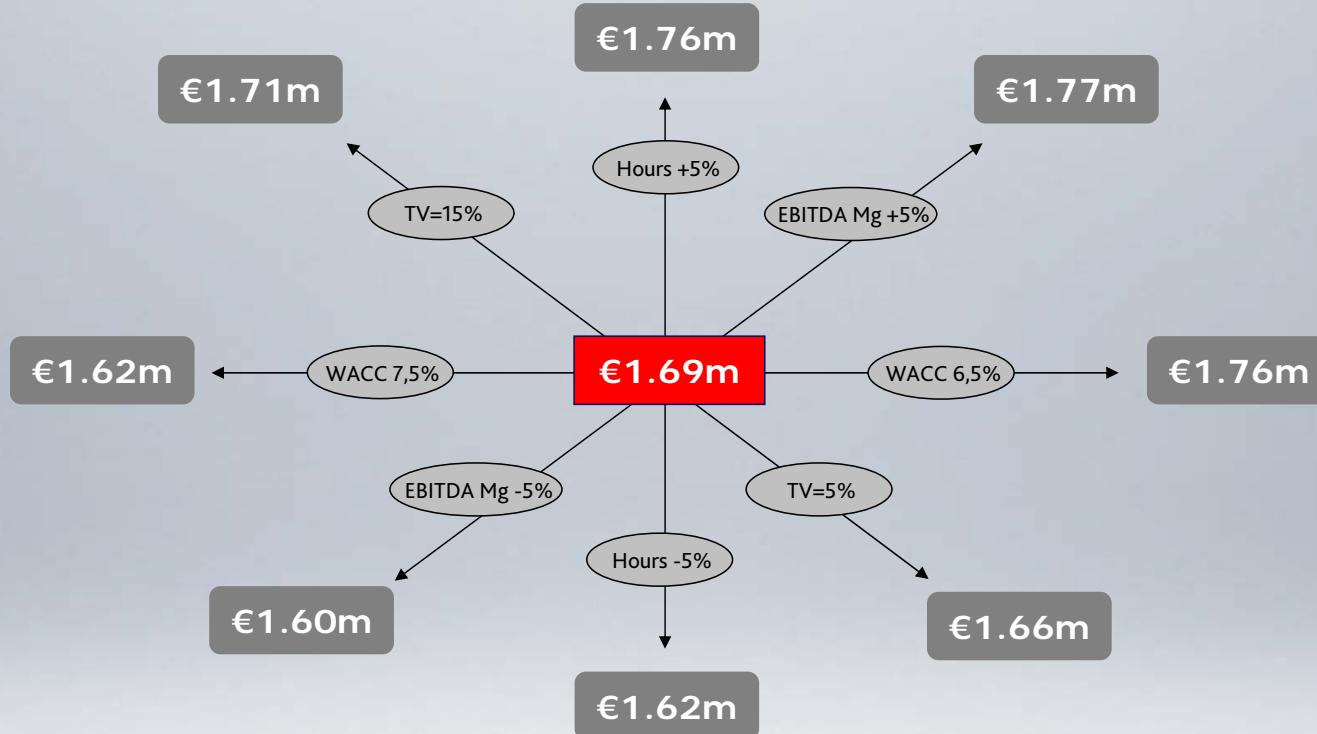
	Load Factor	Age *	Tariff	Avg. EBITDA mg	Useful Life	TV	WACC LC
<b>Wind</b>							
<b>Spain</b>							
Transitory R. RD 661/2007	26.0%	6 years	RD 436/2004 (market)	76%	25 years	10.0%	7.0%
	25.0%	1 years	RD 661/2007 (market)	78%	25 years	10.0%	7.0%
<b>USA</b>	37.6%	2 years	PPA + REC + Capacity Payments	84%	25 years	10.0%	6.4%
<b>Australia</b>	32.1%	1 years	Pool + REC	78%	25 years	10.0%	8.3%
<b>Mexico</b>	37.0%	0 years	PPA	84%	25 years	10.0%	10.2%
<b>Germany</b>	19.7%	4 years	Regulated Tariff (New Regime 2008)	78%	25 years	10.0%	6.4%
<b>Canada</b>	32.3%	3 years	Pool + CAD	85%	25 years	10.0%	6.4%
<b>Portugal</b>							
Old Regime	30.9%	4 years	Regulated Tariff (Old Regime)	80%	25 years	10.0%	7.0%
New Regime	30.9%	0 years	Regulated Tariff (New Regime)	77%	25 years	10.0%	7.0%
<b>Italy</b>	15.6%	3 years	Pool + Green Certificates	83%	25 years	10.0%	7.8%
<b>Other</b>							
<b>Conv. Hydro</b>	27.0%	n.a	Inflationated Pool. Pool Cap 8.1%	88%	In perpetuity (2)	n.a	7.0%
<b>Mini Hydro</b>	32.8%	n.a	RD 436/2004	62%	In perpetuity (2)	n.a	7.0%
<b>CSP Spain</b>	25.0%	0 years	RD 661/2007 (market)	80%	30 years	10.0%	7.0%
<b>CSP US</b>	24.2%	3 years	PPA + REC + Capacity Payments	75%	30 years	10.0%	6.4%
<b>Solar PV Portugal</b>	22.5%	1 year	Regulated Tariff (first 15 yrs) Pool (from then on)	74%	30 years	10.0%	7.0%
<b>Biomass</b>	88.2%	8 years	RD 661/2007 (market)	43%	25 years	10.0%	7.0%

\* Number of years since COD

Note (1) TV; 10% NPV updated investment

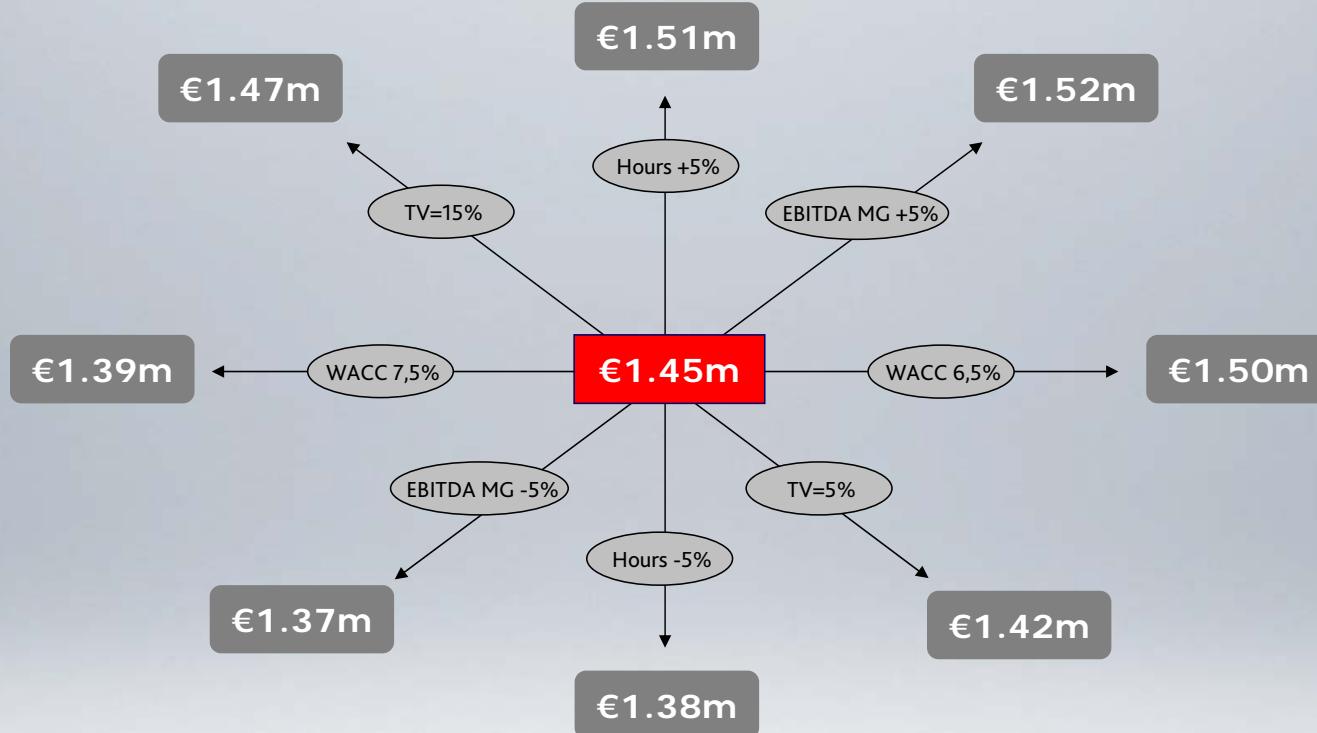
Note (2) Revamping Capex €0.5m/MW every 30 yrs

# Wind Spain – RD 661/2007

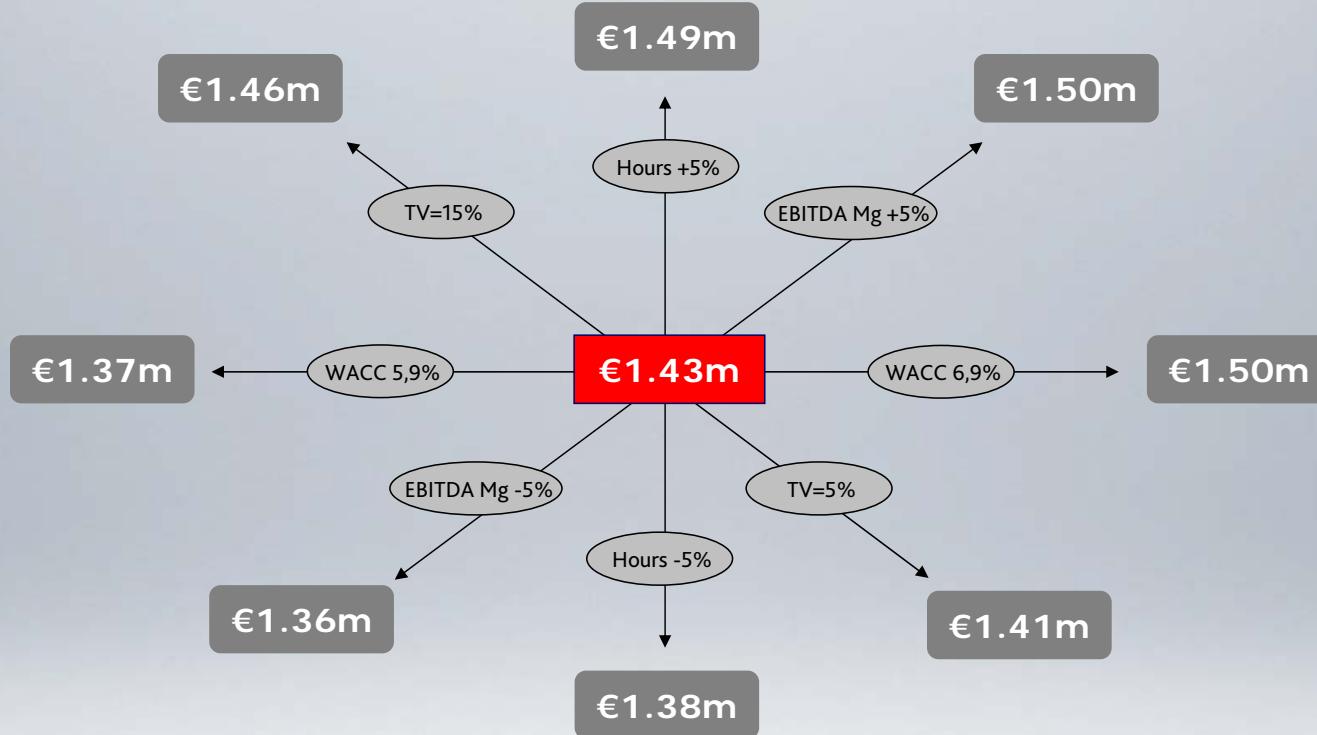


Base case					
Load Factor	EBITDA Mg.	WACC	Age	Useful life	EV €1.69m/MW
25.0%	78%	7.0%	1 year	25 years + TV	

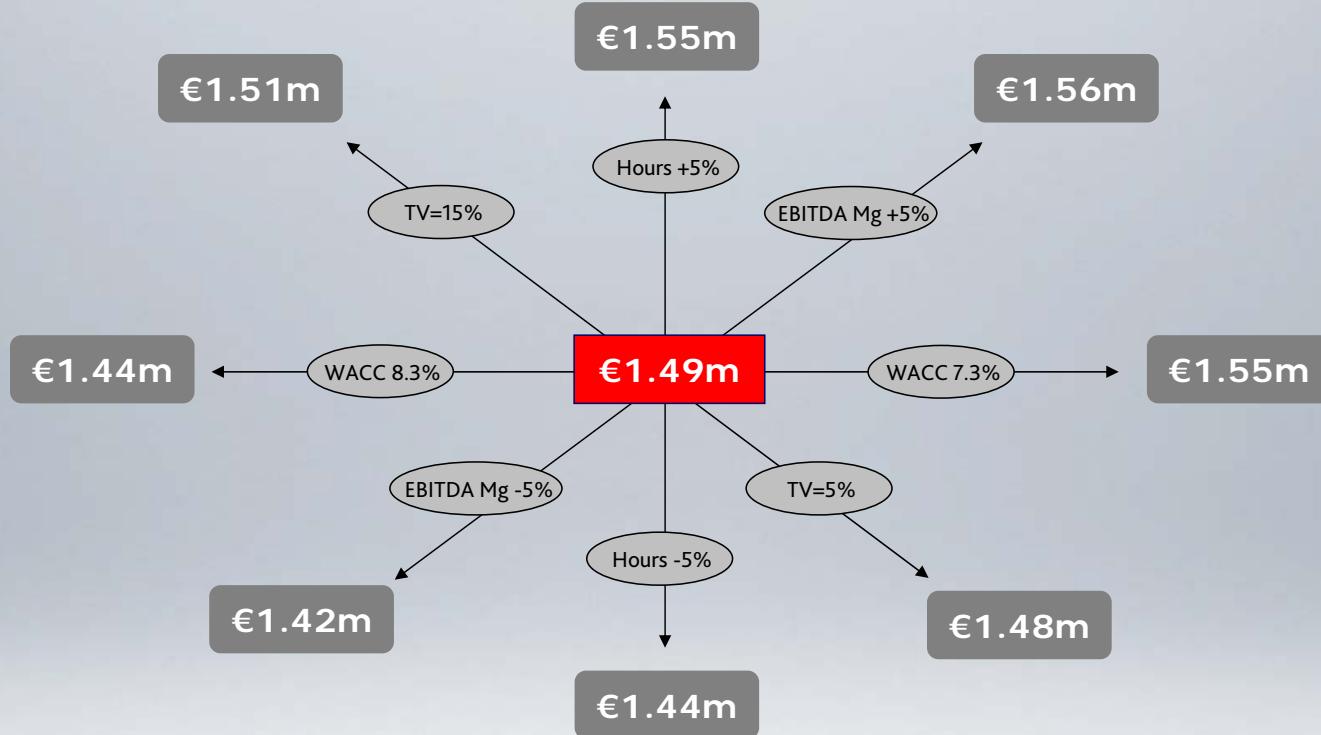
# Wind Spain – Transitory Regime



Base case					
Load Factor	EBITDA Mg.	WACC	Age	Useful life	
26.0%	76%	7.0%	6 years	25 years + TV	EV €1.45m/MW

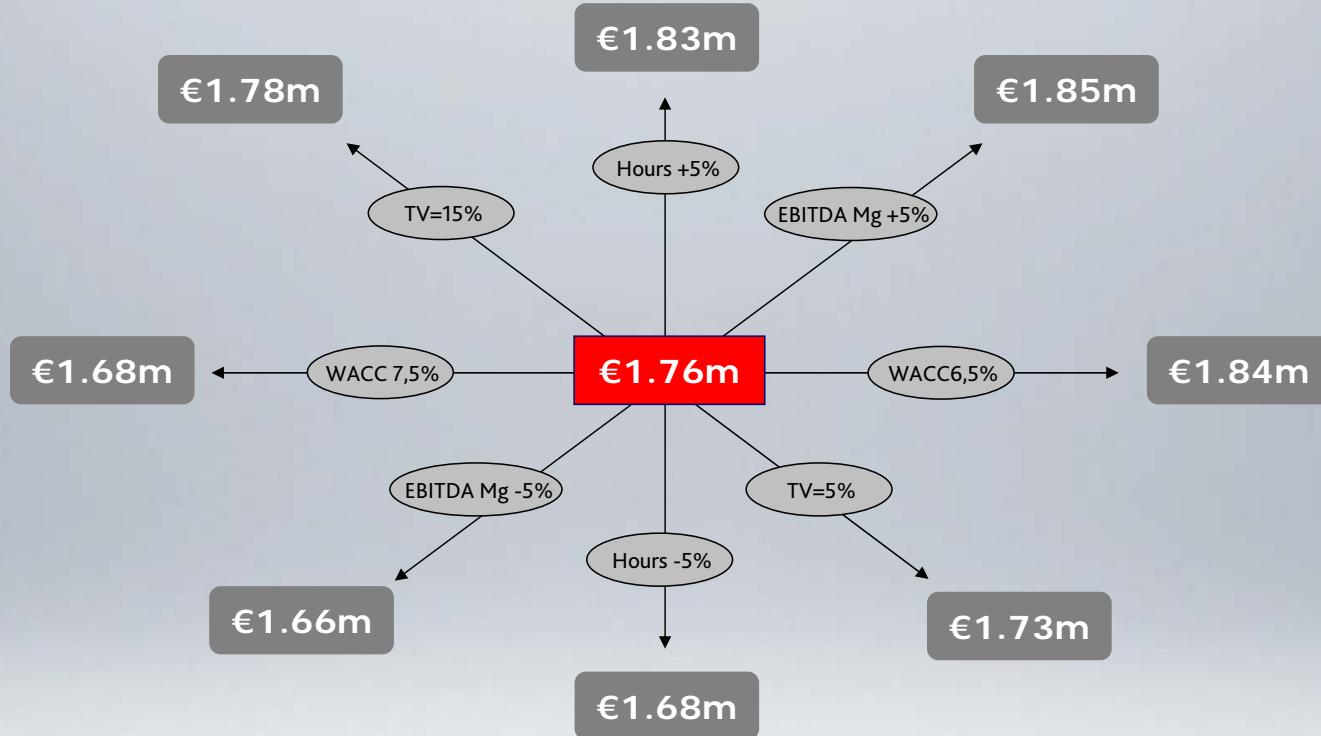


Base case				
Load Factor	EBITDA Mg.	WACC	Useful life	EV €1.43m/MW
19.7%	78%	6.4%	25 years + TV	



Base case				
Load Factor	EBITDA Mg.	WACC	Useful life	EV €1.49m/MW
15.6%	83%	7.8%	25 years + TV	

# Wind Portugal New Regime

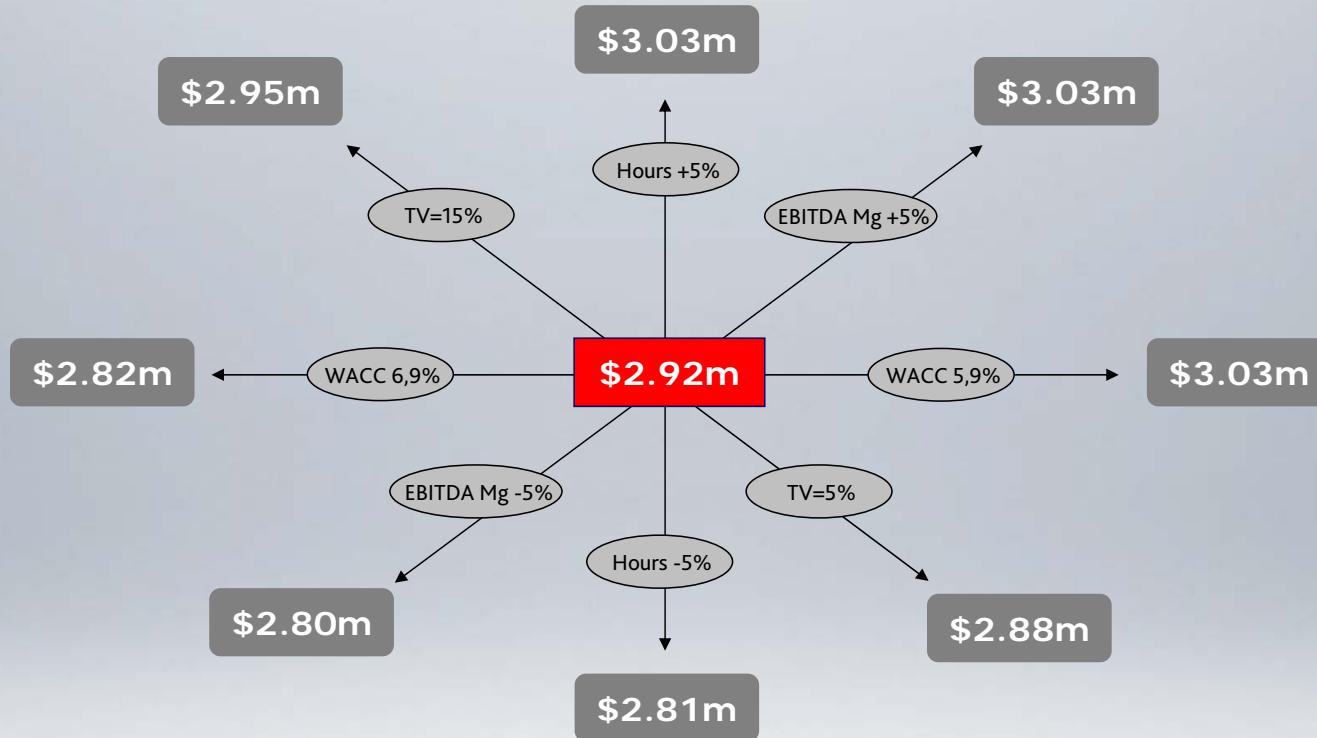


Base case				
Load Factor	EBITDA Mg.	WACC	Useful life	EV €1.76m/MW
30.9%	77%	7.0%	25 years + TV	

# Wind Portugal Old Regime



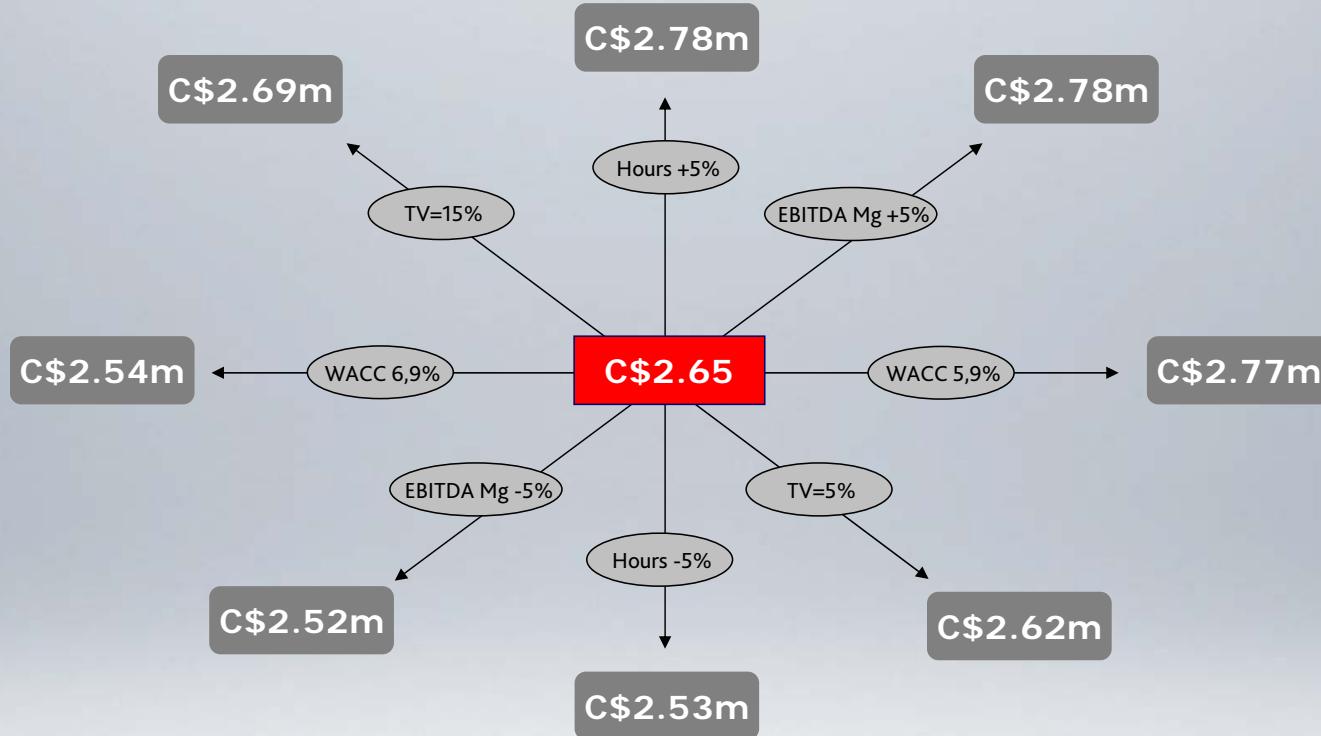
Base case					
Load Factor	EBITDA Mg.	WACC	Age	Useful life	EV €1.98m/MW
30.9%	80%	7.0%	4 years	25 years + TV	



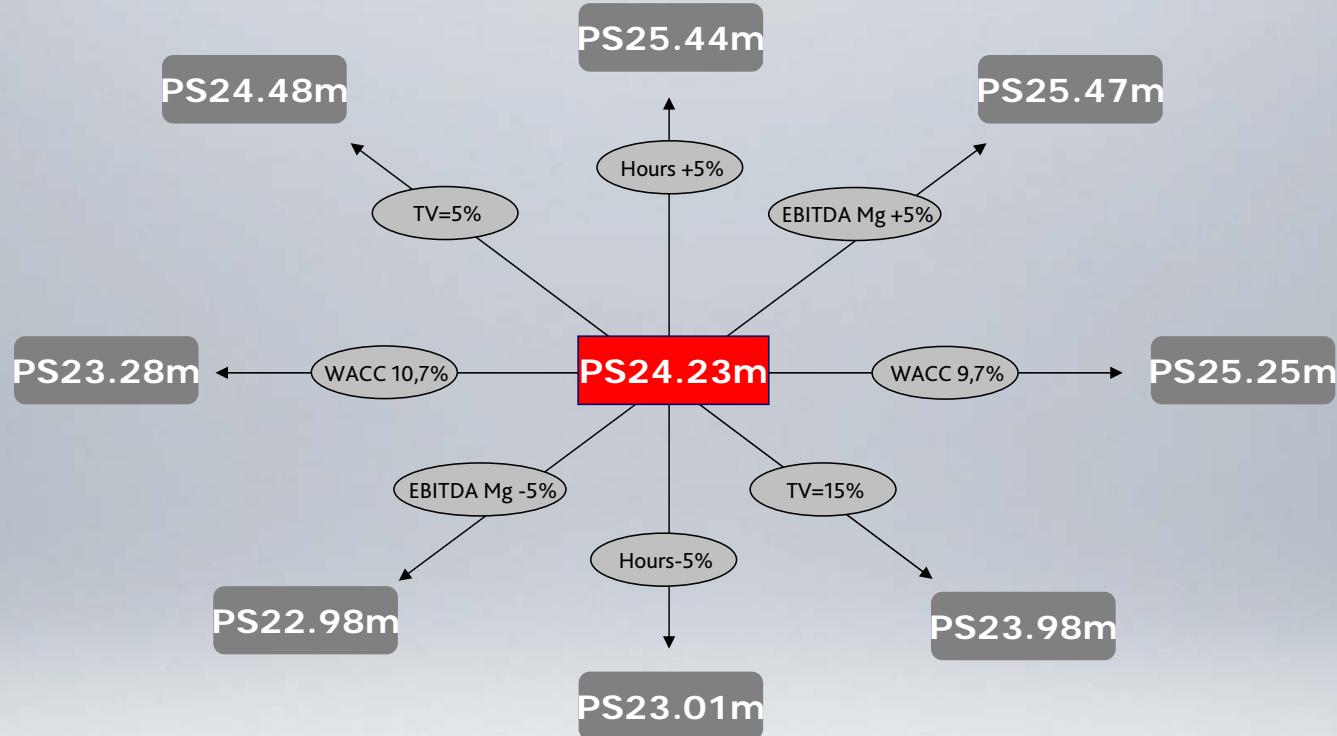
Base case				
Load Factor	EBITDA Mg.	WACC	Useful life	EV \$2.92m/MW
37.6%	84%	6.4%	25 years + TV	

Note 1: Assuming Cash Grant (vs. PTC) for over 30% investment

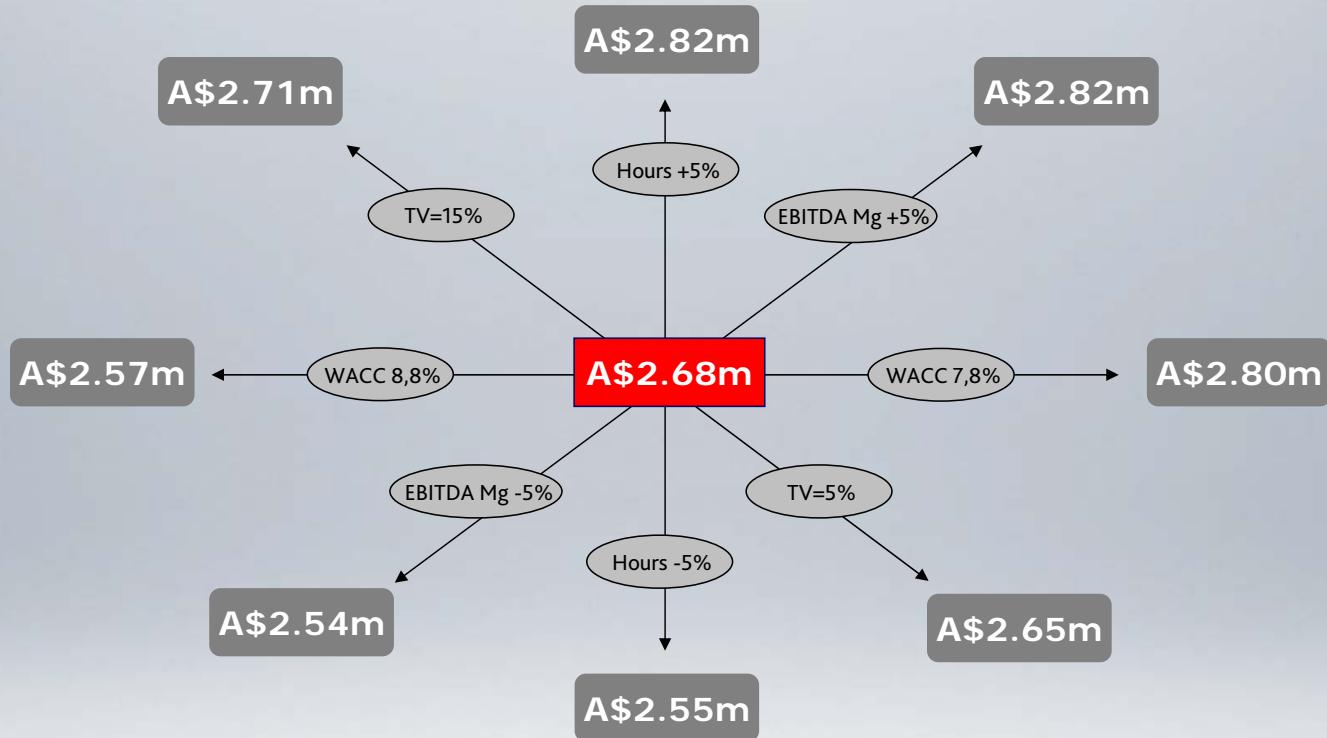
Note 2: PPA includes REC capacity payments



Base case				
Load Factor	EBITDA Mg.	WACC	Useful life	EV C\$2.65m/MW
32.3%	85%	6.4%	25 years + TV	

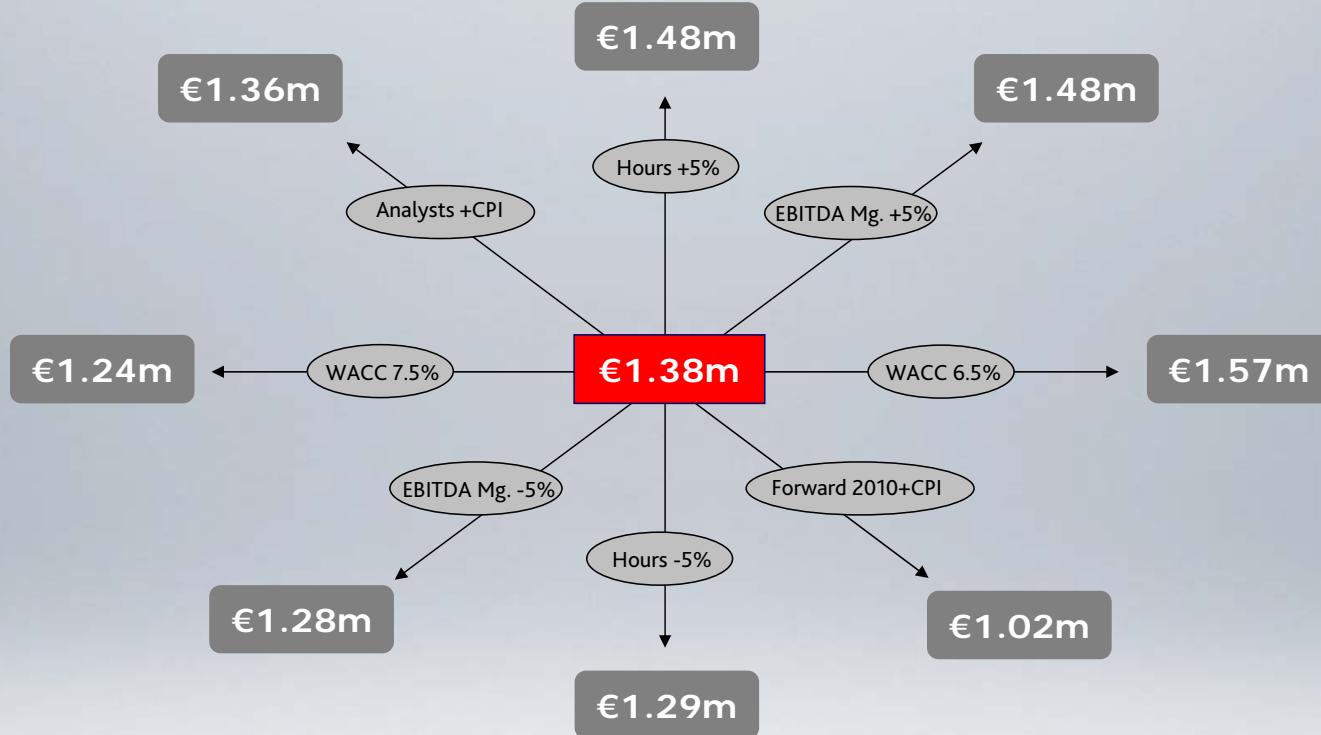


Base case				
Load Factor	EBITDA Mg.	WACC	Useful life	EV PS24.23m/MW
37.0%	84%	10.2%	25 years + TV	

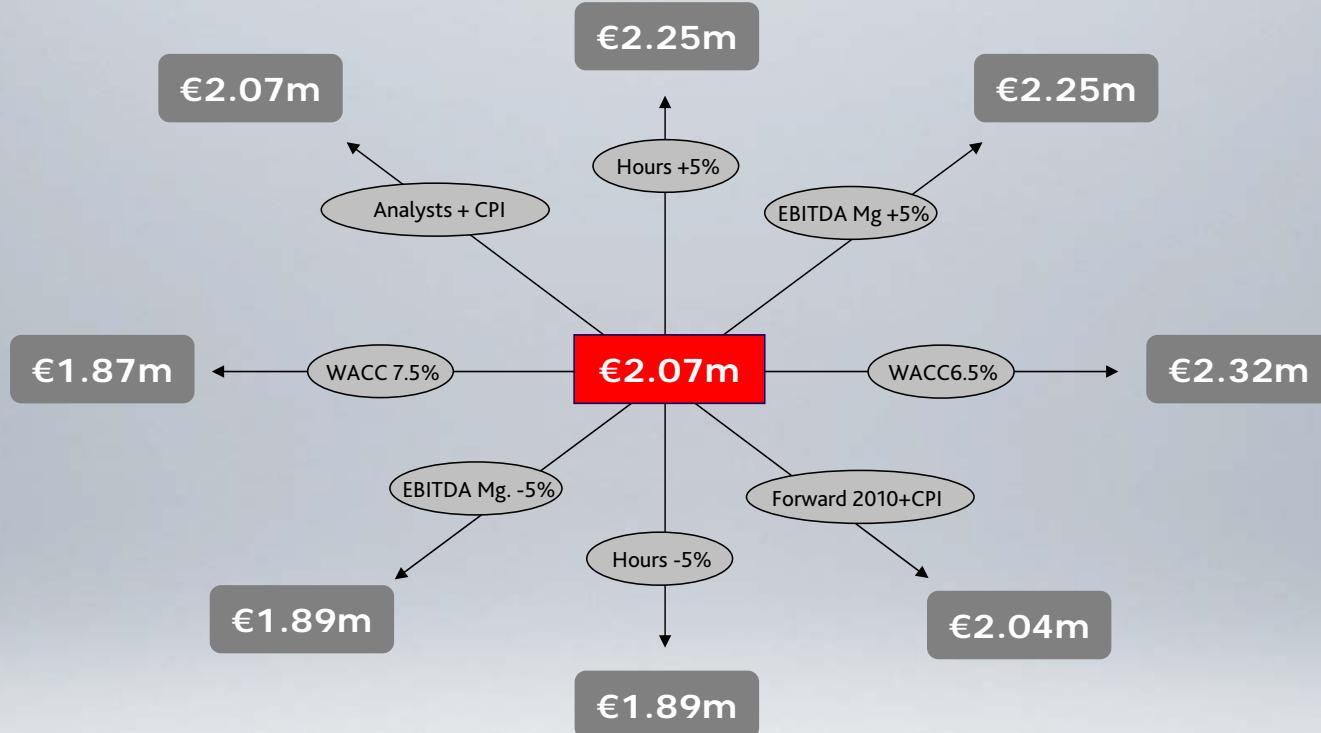


Base case				
Load Factor	EBITDA Mg.	WACC	Useful life	EV A\$2.68m/MW
32.1%	78%	8.3%	25 years + TV	

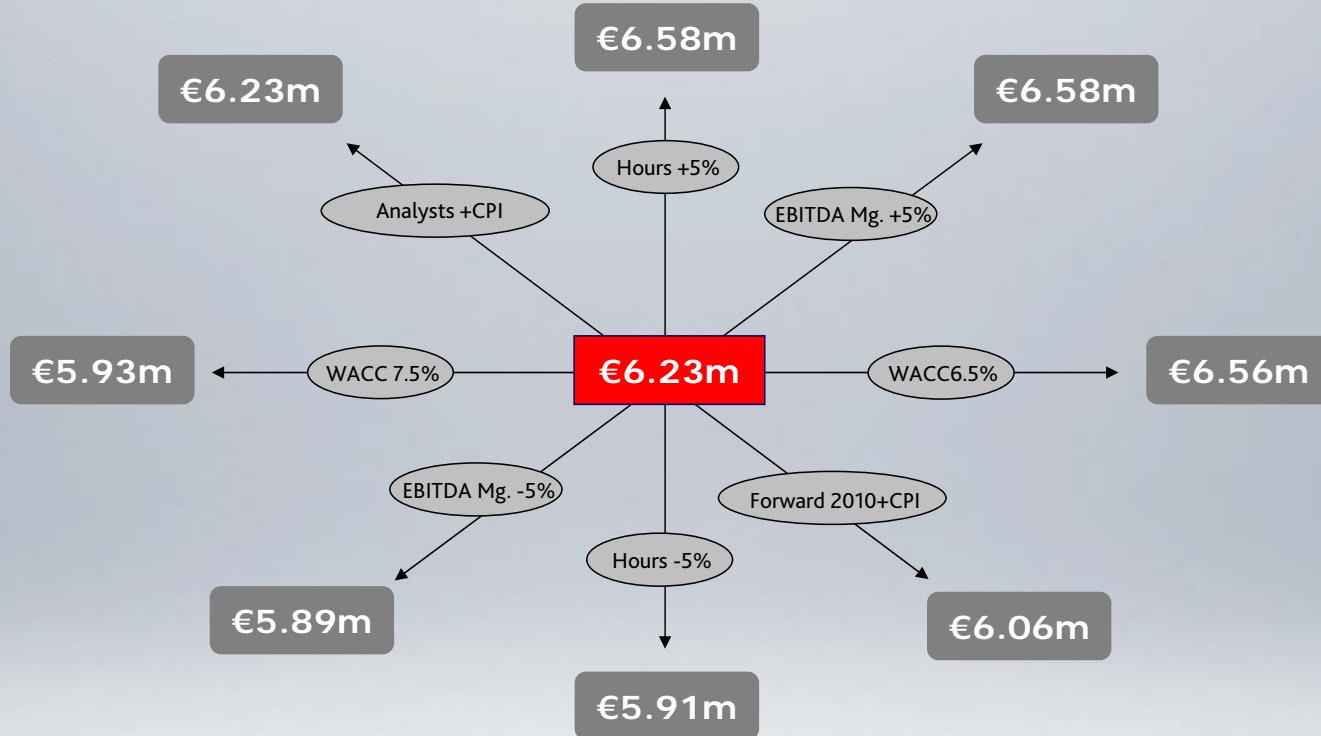
# Conventional Hydro



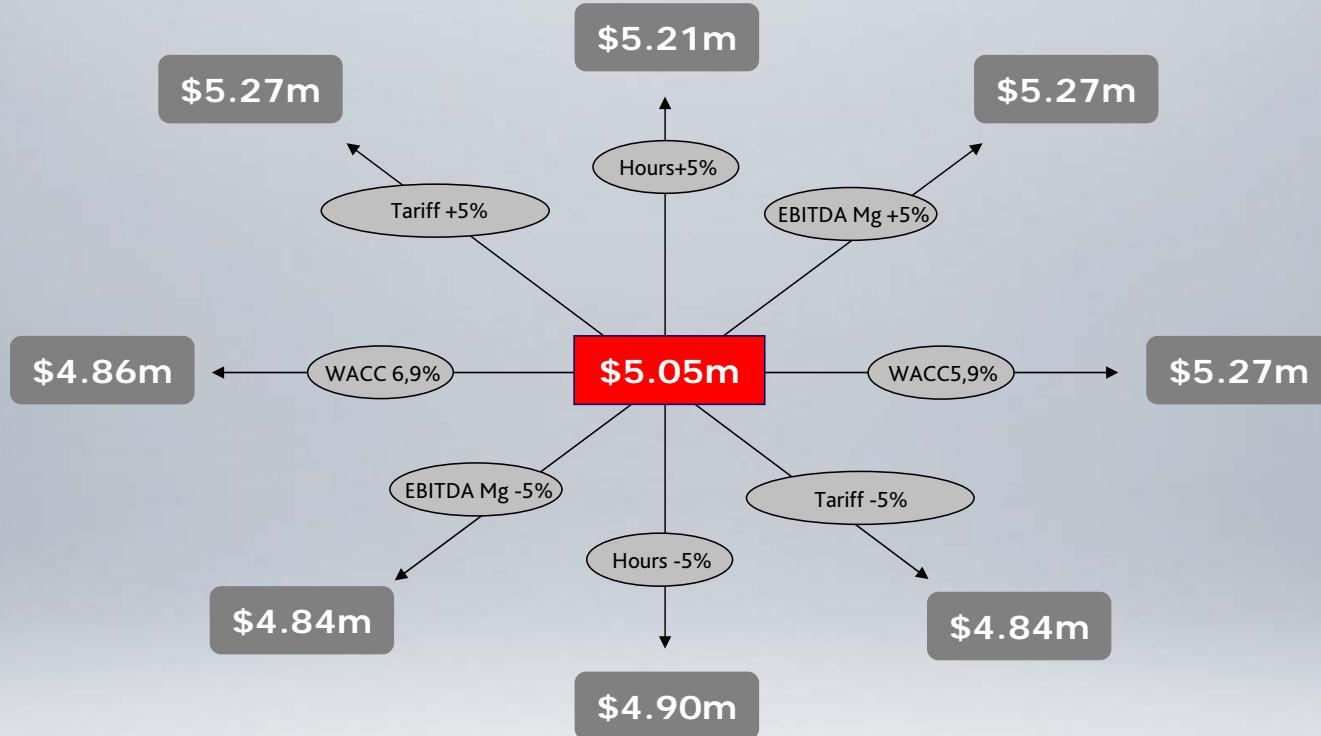
Base case				
Load Factor	EBITDA Mg.	WACC	Useful life	
27.0%	88%	7.0%	Perpetuity	EV €1.38m/MW



Base case				
Load Factor	EBITDA Mg.	WACC	Useful life	
32.8%	62%	7.0%	Perpetuity	EV €2.07m/MW

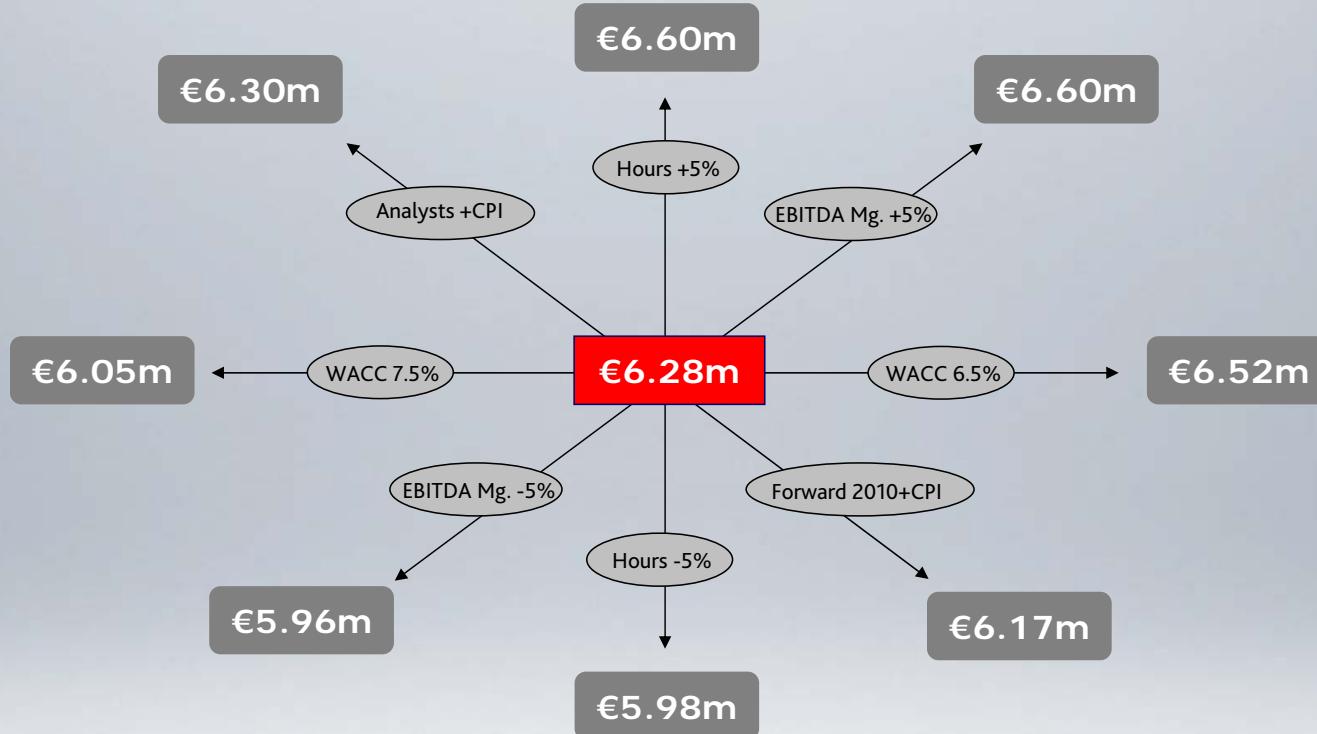


Base case				
Load Factor	EBITDA Mg.	WACC	Useful life	
25.0%	80%	7.0%	30 years + TV	EV €6.23m/MW

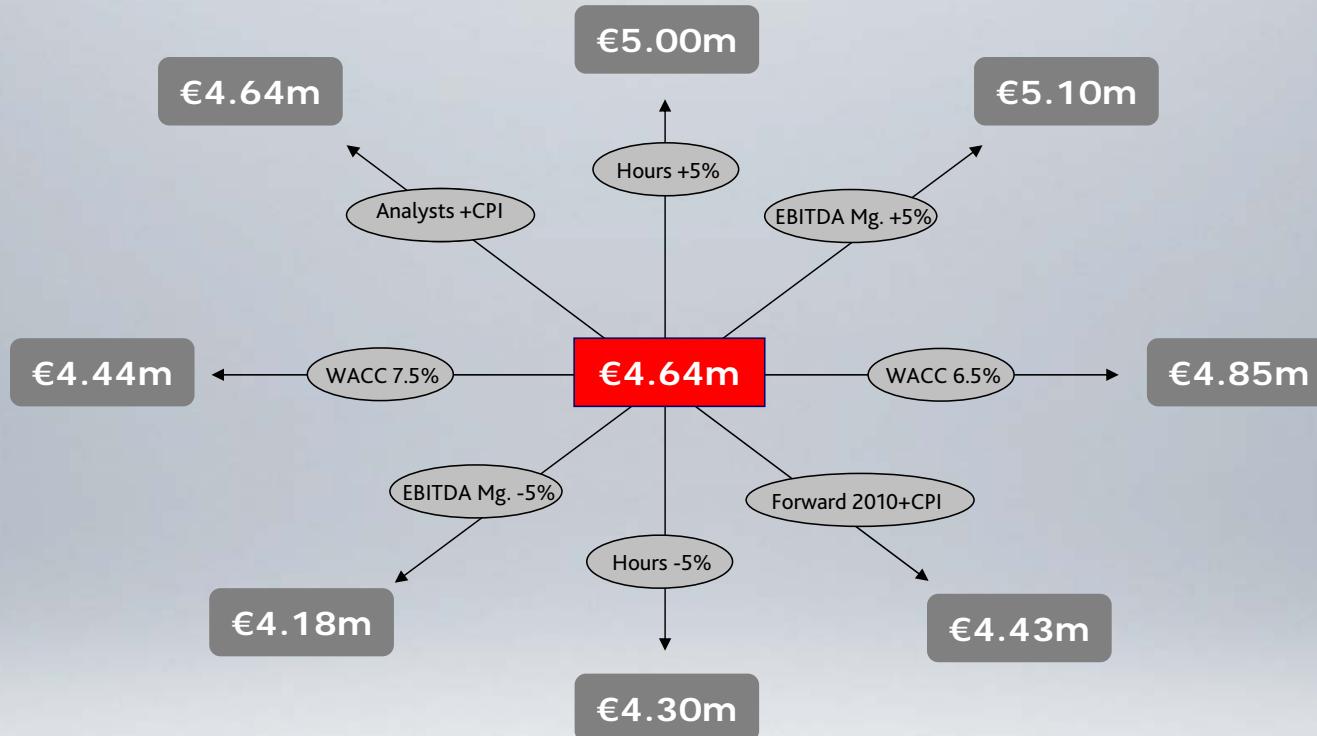


Base case				
Load Factor	Avg. EBITDA margin	WACC	Useful life	EV \$5.05m/MW
24.2%	75%	6.4%	30 years + TV	

# Solar PV - Portugal



Base case				
Load Factor	EBITDA Mg.	WACC	Useful life	
22.5%	74%	7.0%	30 years + TV	EV €6.28m/MW



Base case				
Load Factor	EBITDA Mg.	WACC	Useful life	
88.2%	43%	7.0%	25 years + TV	EV €4.64m/MW

# ACCIONA's Operating Portfolio



Main Assets	Operating Portfolio main characteristics			
	Gross MW	Net MW	Average COD	Load Factor
Wind Spain	4,591	3,922	Jan - 2005	25.8%
Transitory regime	3.698	3.069	Feb - 2004	26.0%
RD 661/2007	893	853	Feb - 2009	25.0%
Wind USA	490	415	Aug - 2008	37.6%
Wind Australia	258	225	Dec - 2008	32.1%
Wind Mexico	251	251	Dec - 2009	37.0%
Wind Germany	150	150	Dec - 2005	19.7%
Wind Canada	136	58	Feb - 2007	32.3%
Wind Portugal	120	120	Oct - 2005	30.9%
Wind Italy	71	71	Feb - 2007	15.6%
Hydro	679	679	1974	27.0%
Minihydro	232	232	May - 1975	32.8%
CSP Spain	50	50	Sep - 2009	25.0%
CSP USA	64	64	Jul - 2007	24.2%
Solar PV Portugal	46	30	Nov - 2008	22.5%
Biomass	33	33	Jul - 2002	88.2%
Other <sup>(1)</sup>	267	254		
<b>Total</b>	<b>7,437</b>	<b>6,554</b>		

Note: As of 31.12.09

(1) Operating assets (Gross MW): Wind Greece (48 MW), Wind Hungary (24 MW), Wind India (30 MW), Wind Korea (62 MW), Solar PV Spain (3 MW) and Cogeneration (100 MW)

# Conclusions

-  Strong financial de-gearing
-  EBITDA growth of +22% and EBT of +45%
-  Business Plan 48% funded with FFO
-  Attractive valuation benchmark and value creation potential





**Investors' Conference 2010**

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**Madrid, 1<sup>st</sup> March**