UPSTREAM





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- International presence
- Upstream Strategy
- Production and Reserves Overview
- Latin American and Gulf of Mexico Assets
- LNG Projects

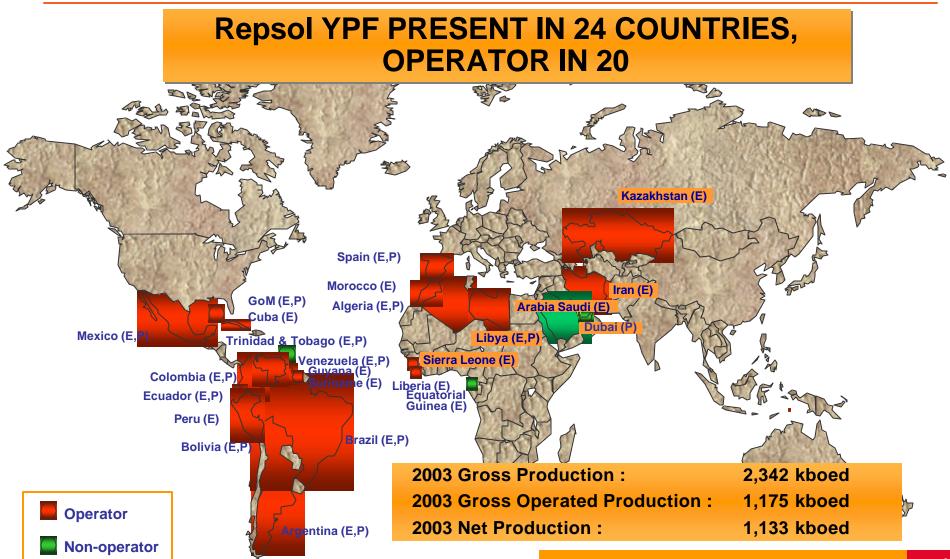
Content



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E & P: Solid assets





Content



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Strategy / Growth Organic Growth (1 of 2)



ORGANIC GROWTH

$\qquad \qquad \Box \rangle$

Projects to increase LIQUIDS production and

['] reserves

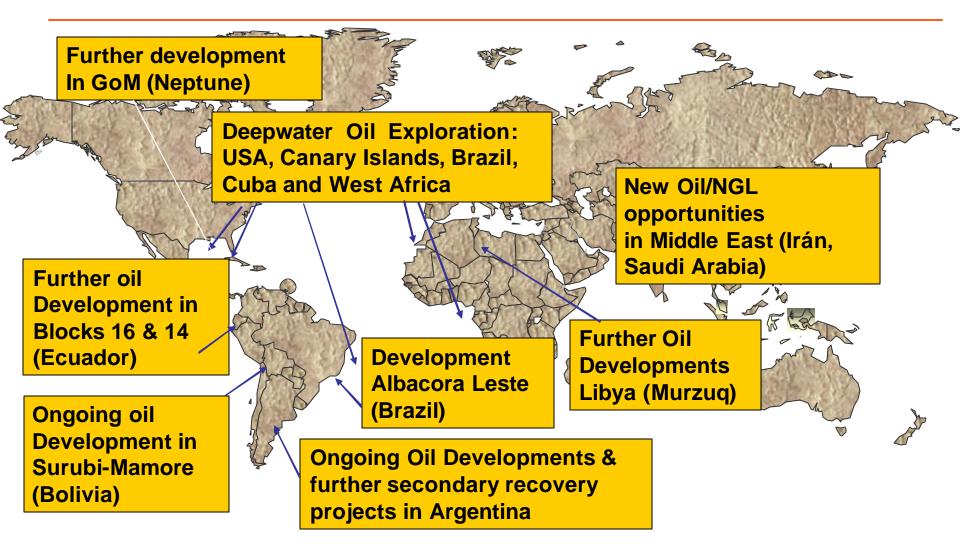
- **UPSTREAM**⇒ Trinidad & Tobago
 - ⇒ Bolivia

 - **⇒** Libya
 - ⇒ Brazil
 - Gulf of Mexico, Saudi Arabia, Irán & Others New Areas

- Current developments in Libya (NC-186 :Fields A and D; B and H Discoveries) (NC-115 : Discoveries 0-1 and N-2).
- Current developments in Bolivia (Mamoré), Brazil (Albacora Leste) & Ecuador (Block 16)
- Associated liquids to Gas production increases in Trinidad & Tobago, Bolivia and Argentina.
- Improvement of recovery factors in mature oil fields
- Development in Gulf of Mexico (Neptune discovery)
- Exploration in Libya: Package 1 and 3 awarded and Package 2 under negotiations. Exploration in Algeria, Saudi Arabia and Irán
- Deep waters acreage in GoM, Cuba, West Africa (Equatorial-Guinea, Sierra Leone, Liberia) & Canary Islands.

Growth Beyond 2004 Crude oil/NGL plays





Strategy / Growth Organic Growth (2 of 2)



ORGANIC GROWTH

Projects to increase GAS production and reserves

UPSTREAM

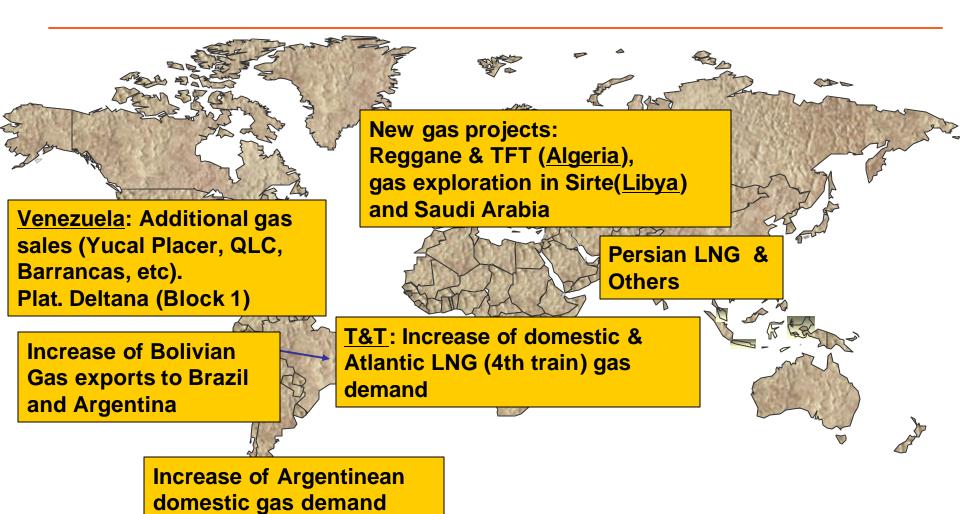
- □ Trinidad & Tobago
- Bolivia
- Argentina
- Saudi Arabia
- ⇒ Algeria
- ⇒ LNG Projects

- Trinidad & Tobago (Train 4) (Plants of Ammonia, Aluminum...)
- Bolivia (GSA to Brazil, Exports to Argentina)
- Venezuela (Yucal Placer, QLC, QQ, Barrancas)
- Argentina (Domestic gas market)
- Saudi Arabia (Block C)
- Algeria (Reggane blocks 351c-352c, M´sari,
 Gassi Chergui)
- Integrated LNG projects in Middle East (Persian LNG , ...) and Mediterranean

Growth Beyond 2004

Natural Gas and LNG Growth Potential





Strategy / Deconcentration Reduce Concentration In Argentina



DECONCENTRATION

FUTURE GROWTH IN OTHER COUNTRIES

- ☐ Trinidad & Tobago
- ⇒ Bolivia
- North Africa
- → Middle East
- Brazil, Venezuela

To continue current strategy to reduce the weight of Argentina by:

- Increasing production out of Argentina due to ongoing developments projects
- Increasing activities in Exploration and New Areas/Business out of Argentina mainly focused on Liquids. Deep Water Projects: Gulf of México, Brazil, Cuba, Spain (Canary Islands), West Africa.
- New LNG projects : T&T, Persian LNG & Others

Evolution of production and proved reserves 2000-2003 out of Argentina without considering production and proved reserves of sold assets

ANNUAL PRODUCTION (k boepd)	2000	2000		2001		2002	2003
Total without Argentina		177		225		284	372
PROVED RESERVES							
M boes	dec-99	dec-99 dec		dec-01		dec-02	dec-03
Total without Argentina	944	1	.109	2.0	02	2.182	2.694

Strategy / Operating Excellence

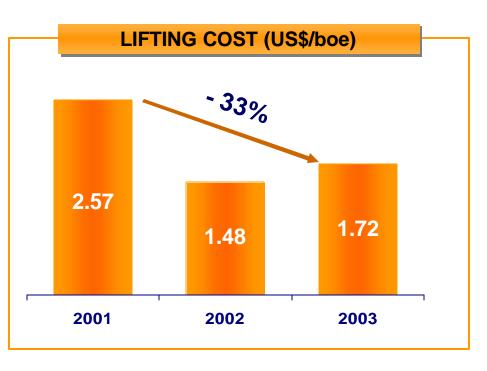


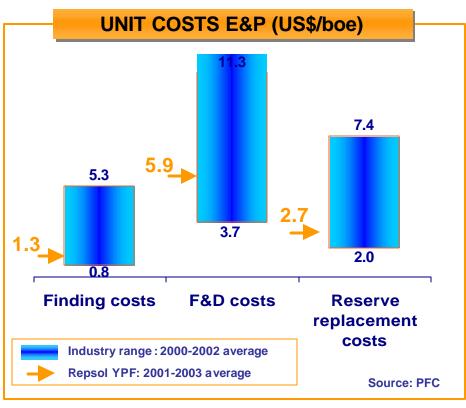
OPERATING EXCELLENCE

- Additional improvements in operational efficiency in order to :
 - continue being a low cost producer (Lifting Cost)
 - maintain low reserves replacement ratios
 (Finding Cost, F&D Cost, Total Replacement Cost)
- To give priority to environmental protection, security in operations and good relationship with local communities.
- Research and Development focused on improving of recovery factors and technical capabilities & expertise.

Efficient And Relative Low Cost Operator







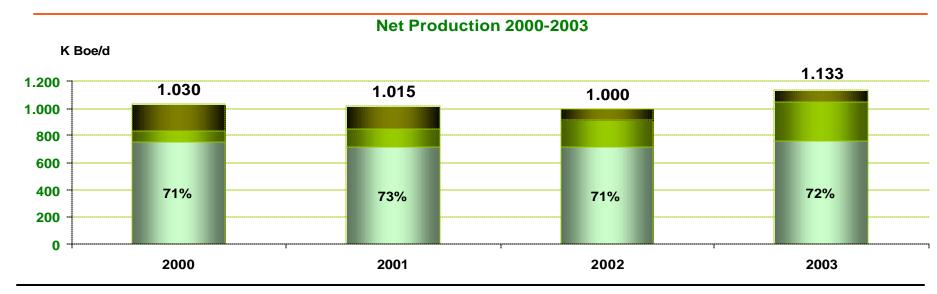
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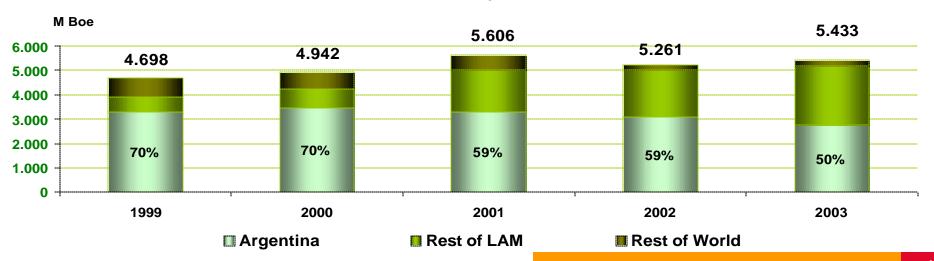
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Evolution of Net Production & Proved Reserves



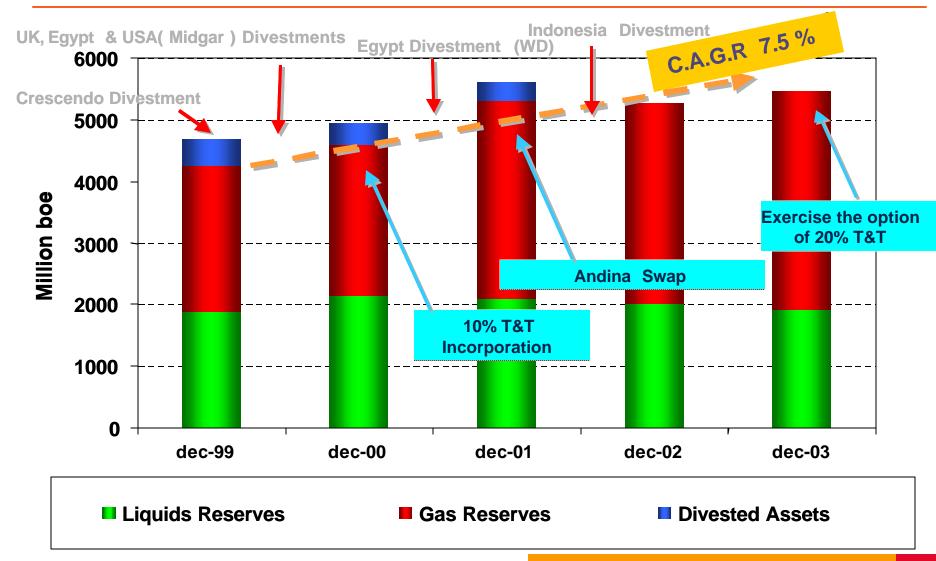






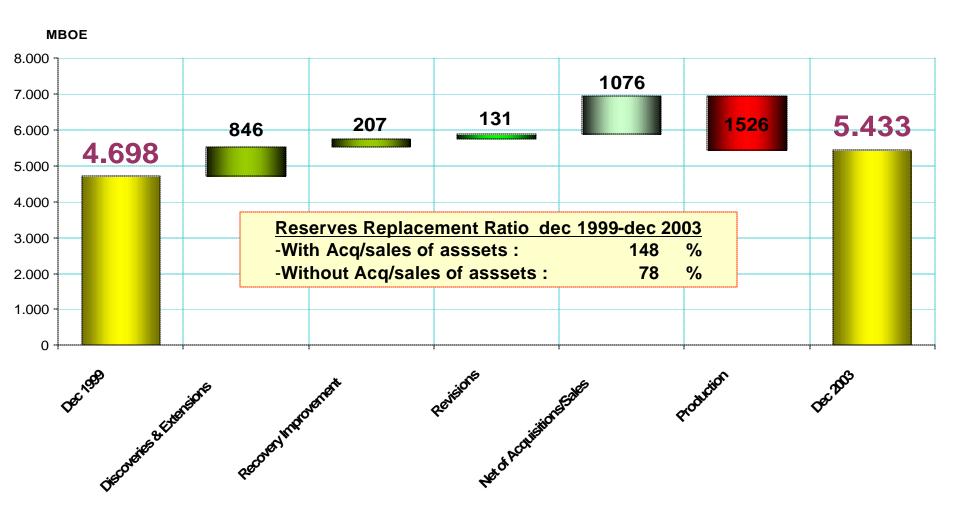
Liquids and Gas Net Proved Reserves





Net Proved Reserves Replacement 2000-2003 REPFOL

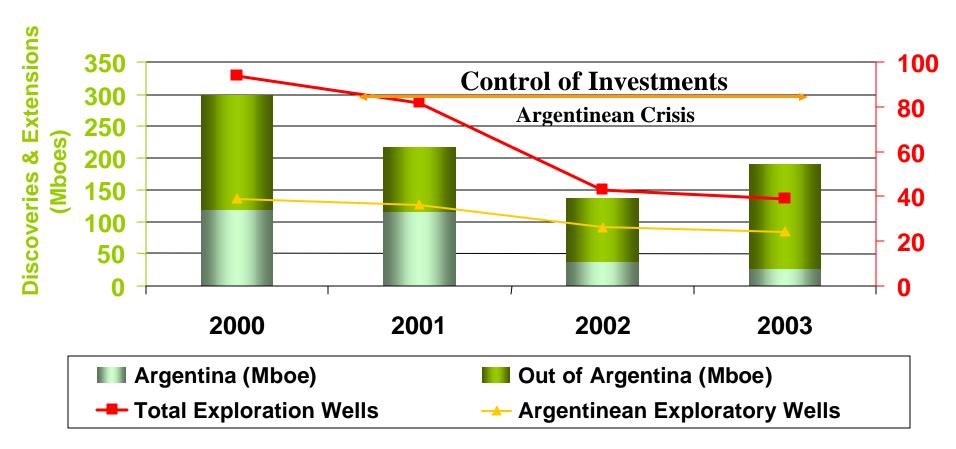




Proved Reserves Additions by Discoveries and Extensions vs. Drilled Exploration Wells

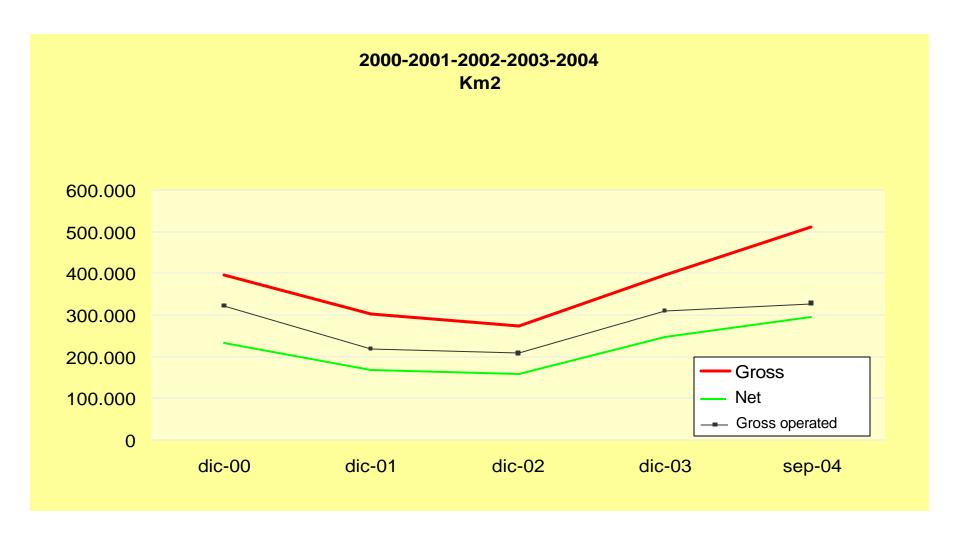


Discoveries & Extensions vs. Number of Exploration wells



Evolution of Exploration Acreage (Km²)





Gross Exploration Acreage Change between Dec. 2000 vs Sept. 2004



Dominio Minero Exploración - Gross Cambios 2000 vs Sept. 2004

	31-dic-2000)	30-sep-20	Sept. 2004 vs 2000	
	Km ²		Km ²		Km ²
LIBIA	39.959	10,1%	134.190	26,3%	94.231
Arabia Saudí	0	0.0%	51.400	10,1%	51.400
Guinea Ecuat	0	0.0%	24.065	4.7%	24.065
Argelia	0	0.0%	19.365	3,8%	19.365
Suriname	0	0,0%	18.600	3,6%	18.600
España	1.951	0,5%	19.120	3,7%	17.169
Iran	0	0,0%	17.078	3,3%	17.078
Marruecos	0	0,0%	14.521	2,8%	14.521
Cuba	0	0,0%	10.702	2,1%	10.702
Sierra Leona	0	0,0%	10.498	2,1%	10.498
Colombia	9.783	2,5%	18.696	3,7%	8.913
Liberia	0	0,0%	3.150	0,6%	3.150
USA	606	0,2%	1.515	0,3%	909
Venezuela	1.970	0.5%	1.970	0.4%	C
Azerbaijan	550	0.1%	0	0.0%	-550
Trinidad y Tobago	740	0.2%	0	0.0%	-740
Guyana	13.100	3,3%	11.790	2,3%	-1.310
Kazakhtan	10.084	2,6%	7.563	1,5%	-2.521
Brasil	15.504	3,9%	11.254	2,2%	-4.250
Argentina	106.488	27,0%	99.404	19,5%	-7.084
Malasia	8.164	2,1%	0	0,0%	-8.164
Indonesia	18.700	4,7%	0	0,0%	-18.700
Peru	51.218	13,0%	23.786	4,7%	-27.432
Bolivia	40.657	10,3%	11.509	2,3%	-29.148
Egypt	75.132	19,0%	0	0,0%	-75.132
Total	354.648	100%	510.176	100%	155.528

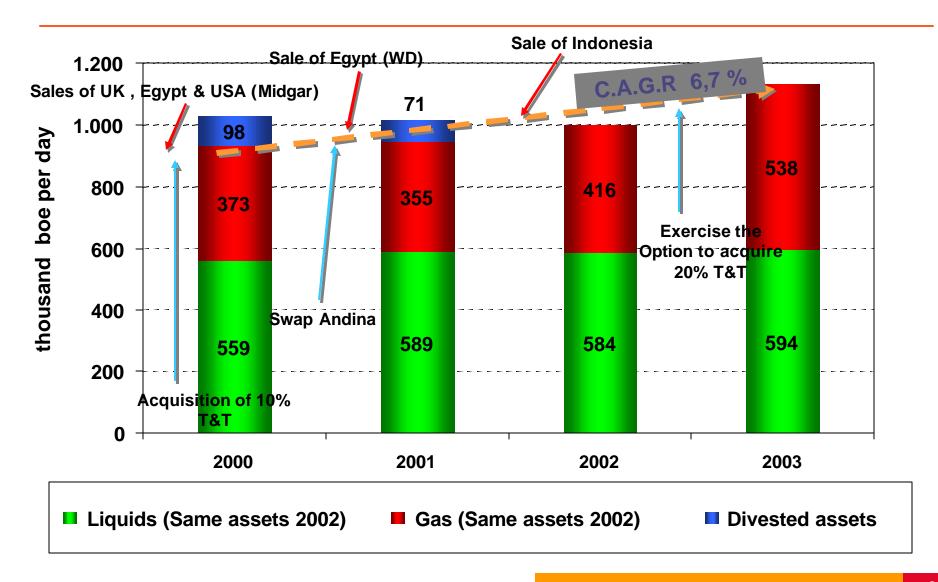
Outstanding renewal of Exploration Acreage between 2000 and 2004

New increases in Acreage – Acreage sold or reverted New countries

 Relative Increase/Decrease of future Exploration Investment

Net Liquids and Gas Production 2000-2003





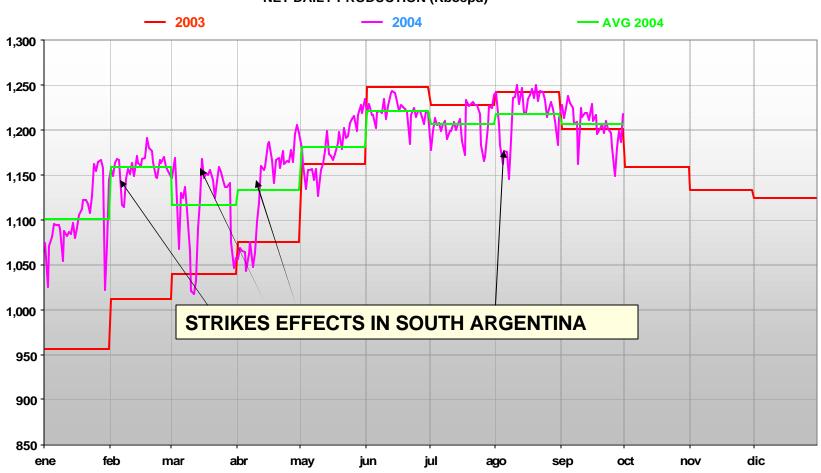
Total E&P

Total Net Daily Production (KBOEPD)



REPSOL YPF

NET DAILY PRODUCTION (Kboepd)



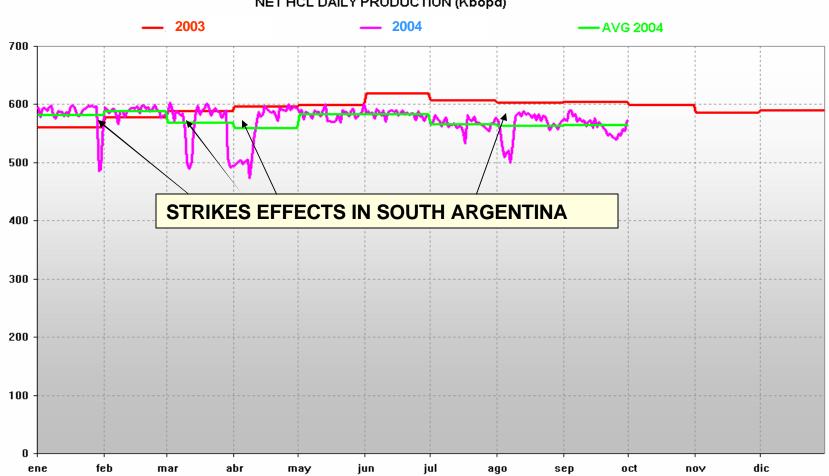
Total E&P

Net Liquids Daily Production (K BOPD)



REPSOL YPF





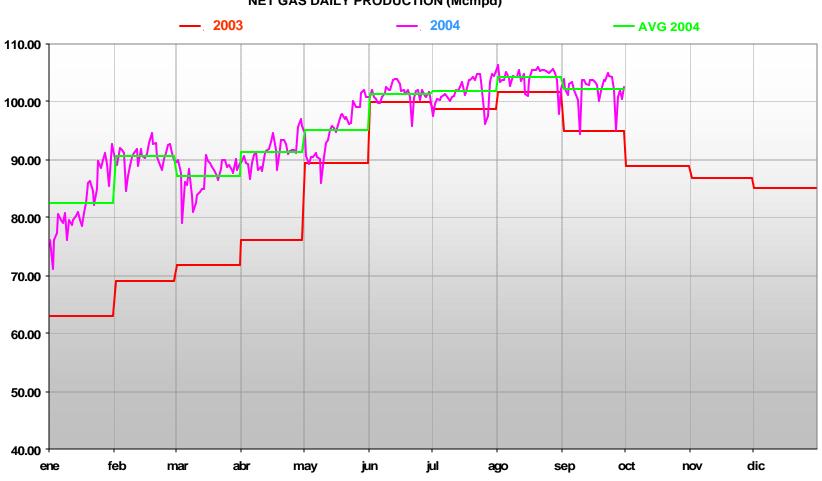
Total E&P

Net Gas Daily Production (M m3/day)



REPSOL YPF

NET GAS DAILY PRODUCTION (Mcmpd)

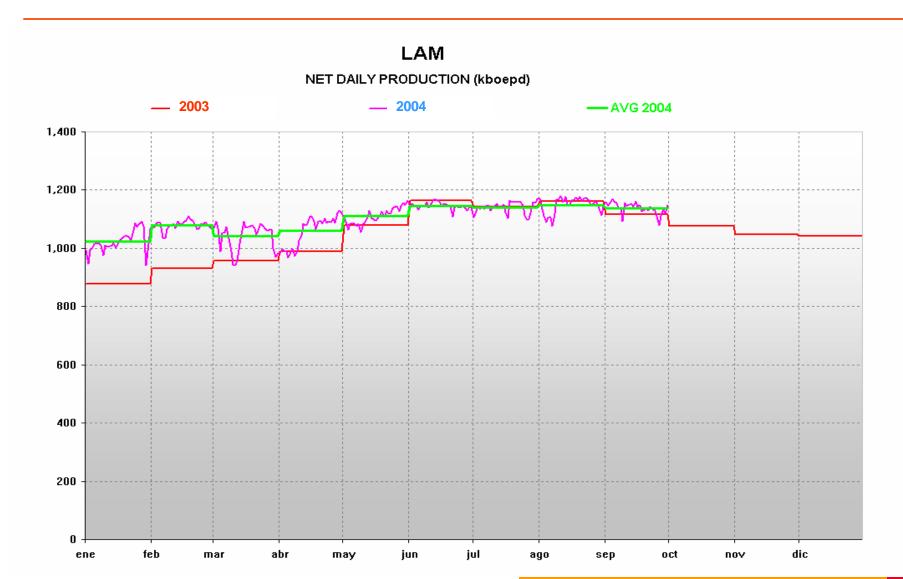




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Latin America Total Net Daily Production (KBOEPD)





Latin America Net Liquids Daily Production (KBOPD)

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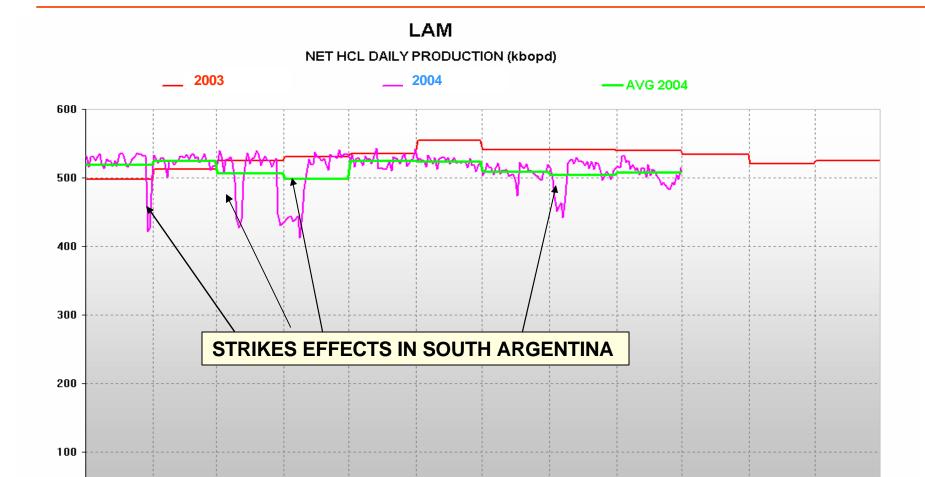
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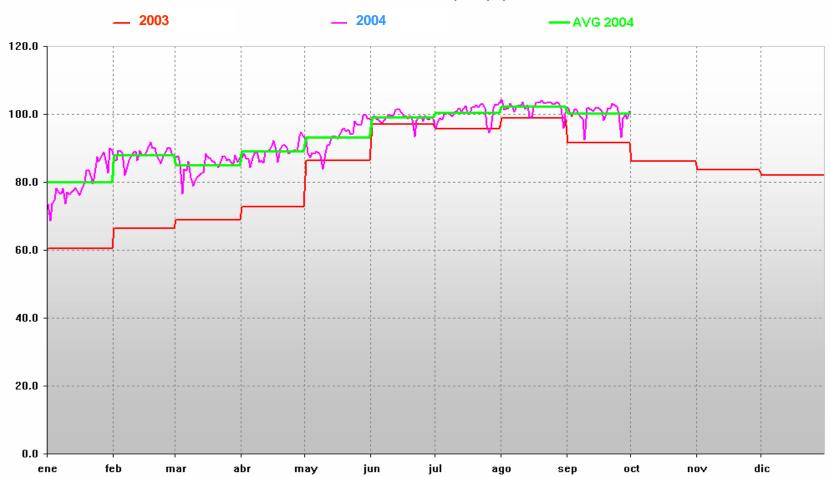
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Latin America Net Gas Daily Production (M m3/day)





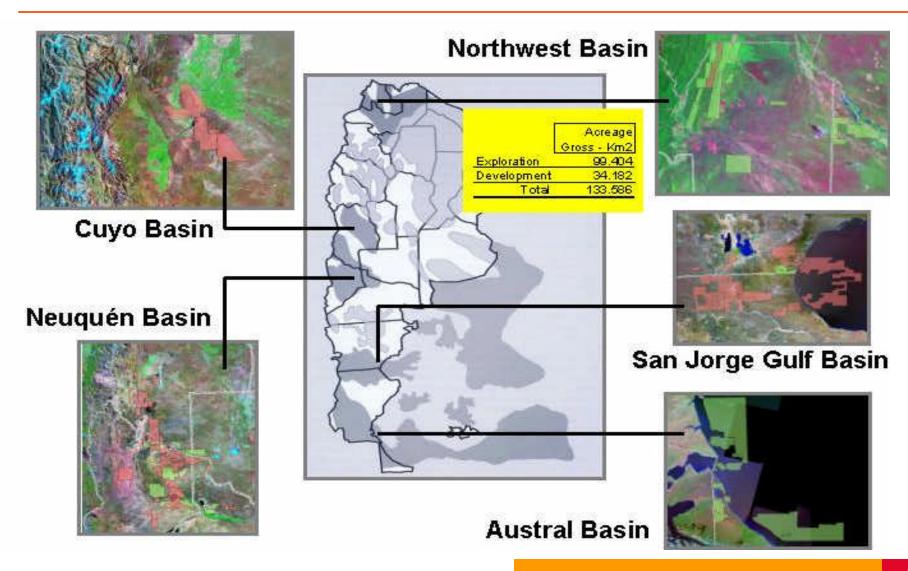




ARGENTINA

ARGENTINA - Current Acreage



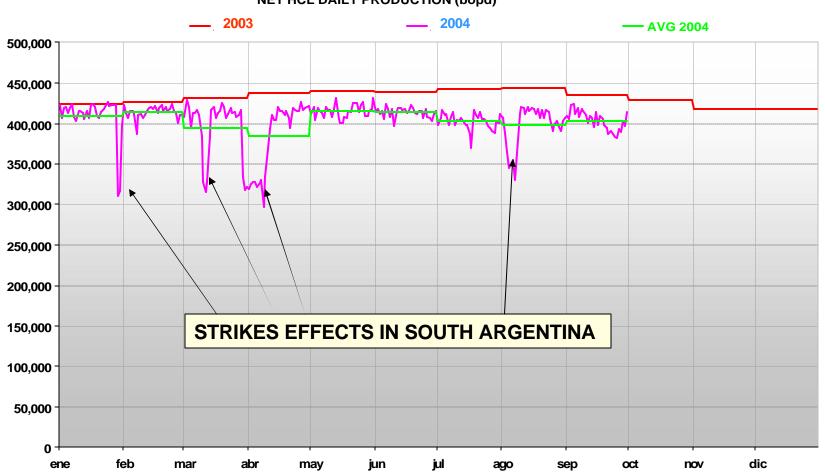


Argentina Net Liquids Daily Production (BOPD)



ARGENTINA

NET HCL DAILY PRODUCTION (bopd)



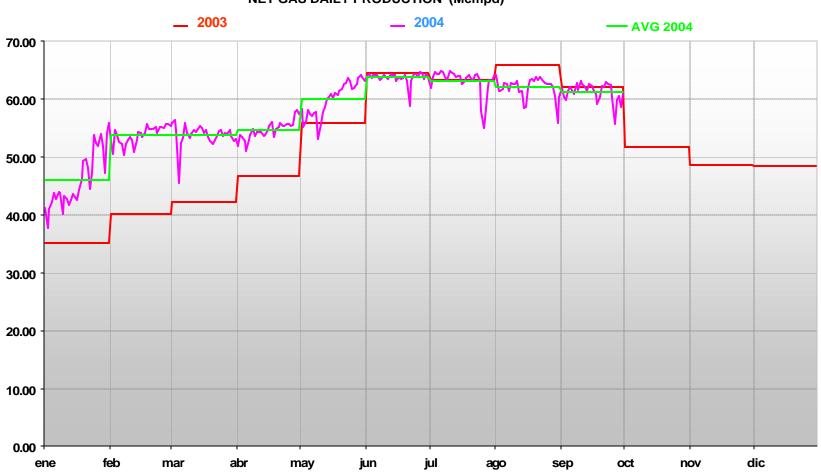
Argentina

Net Gas Daily Production (M m3/day)



ARGENTINA

NET GAS DAILY PRODUCTION (Mcmpd)



Production in Argentina



LIQUIDS

- Infill wells
- Secondary recovery projects
- Increasing knowledge of reservoirs geology (3D seismic, modelling...)
- Exploration in low risk areas
- Profitability well above hurdle rate (Low risk exploration & New developments)

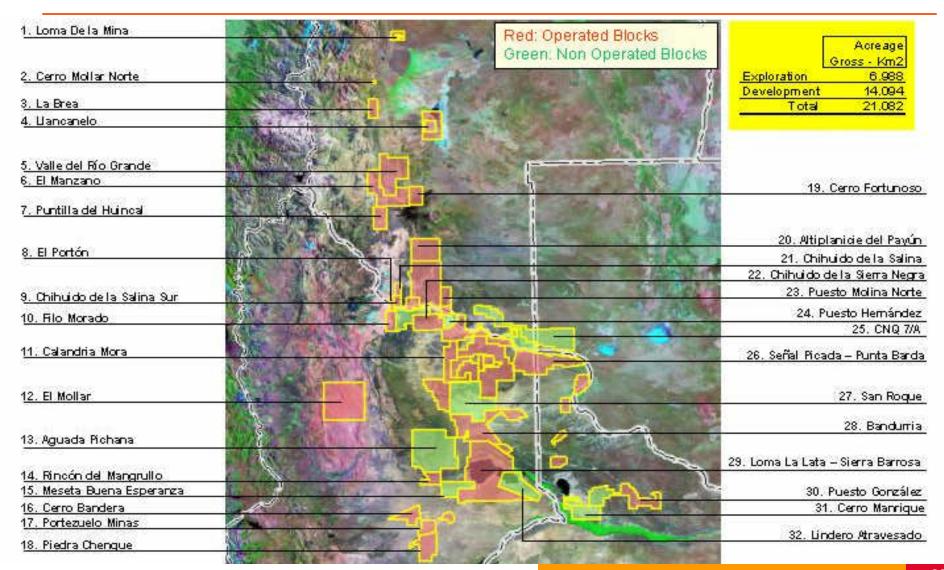
Production in Argentina:
Sustaining production
with high returns and cashflow

GAS

- Further Gas Exploration together with expectations of improvement in gas selling prices
- Infill wells , additional gaslines and compression
- Increasing knowledge of reservoirs

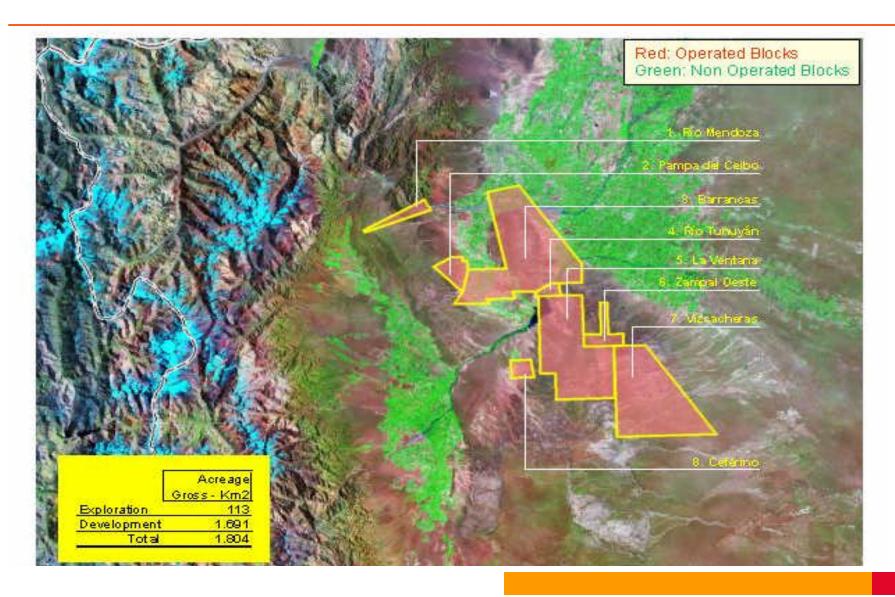
ARGENTINA - Neuquen Basin





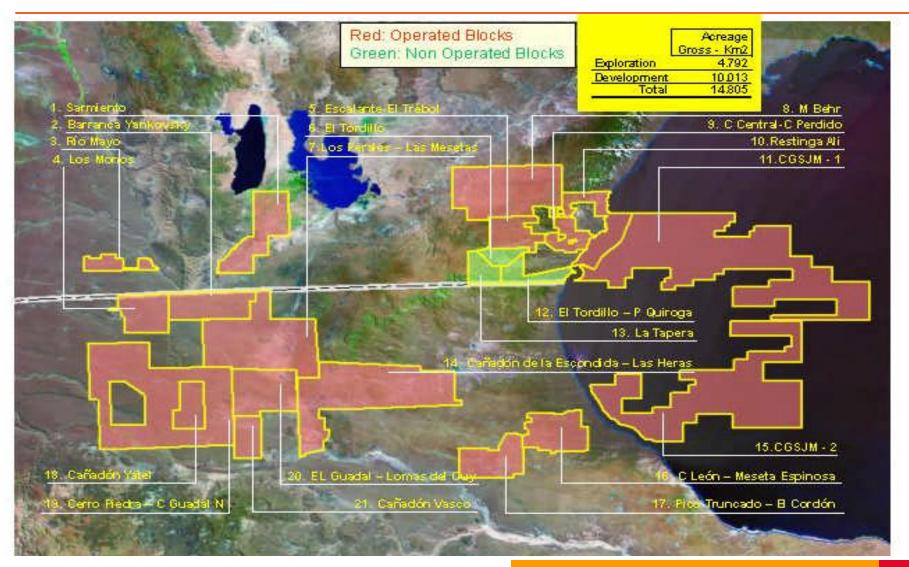
ARGENTINA - Cuyo Basin





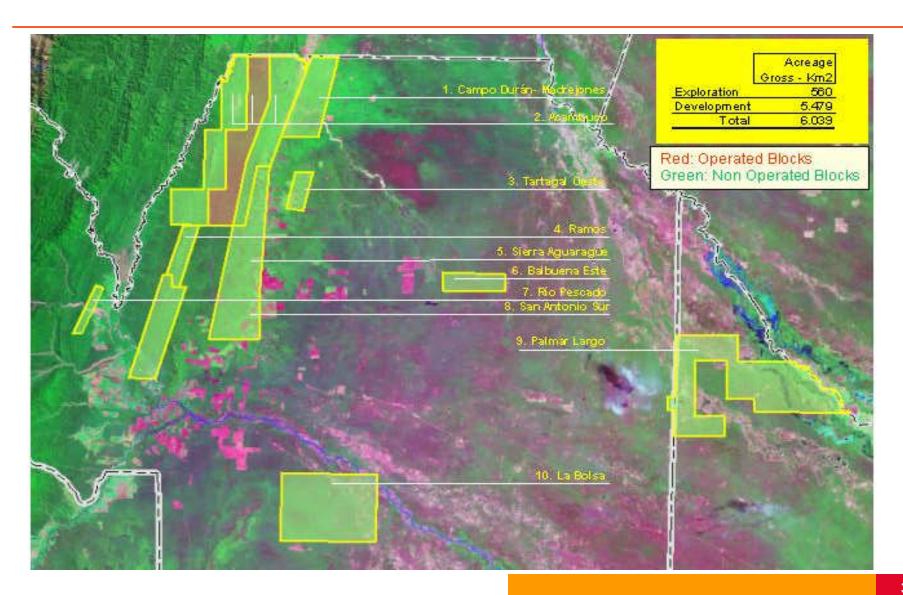
ARGENTINA - San Jorge Gulf Basin





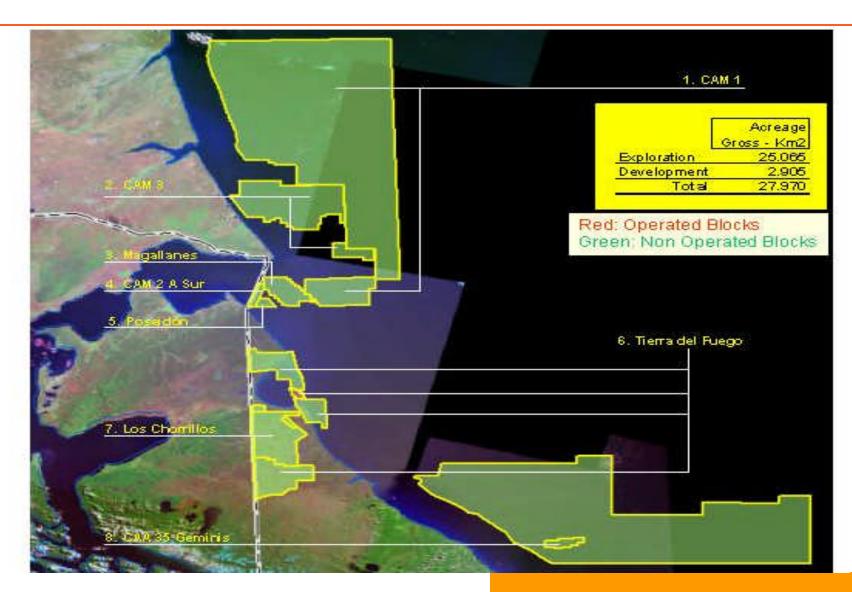
ARGENTINA - Northwest Basin





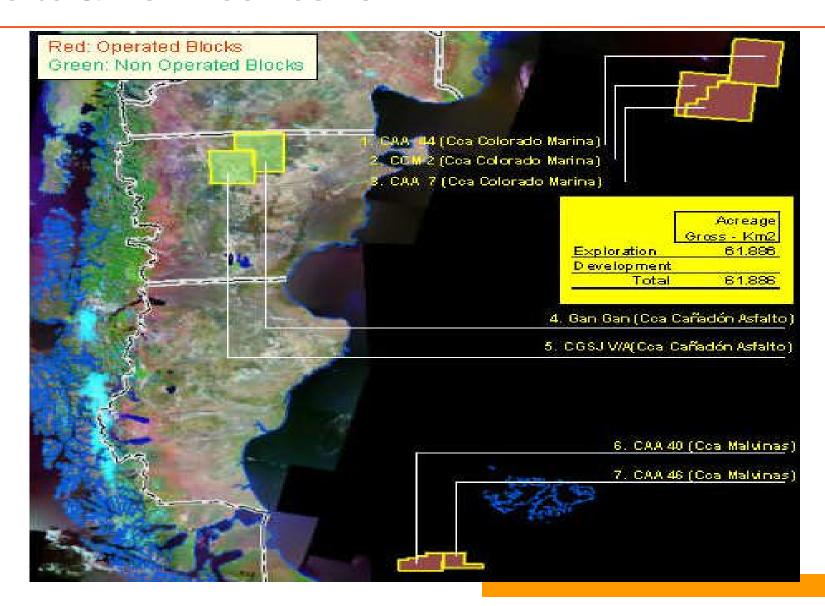
ARGENTINA - Austral Basin





ARGENTINA: Colorado Marina, Cañadón Asfalto & Malvinas Basins



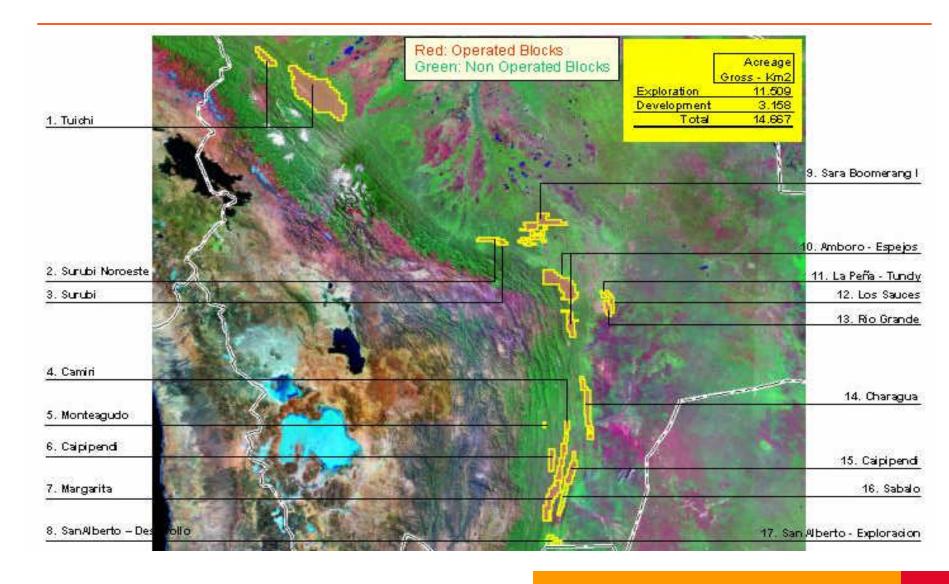




BOLIVIA

BOLIVIA - Current Acreage

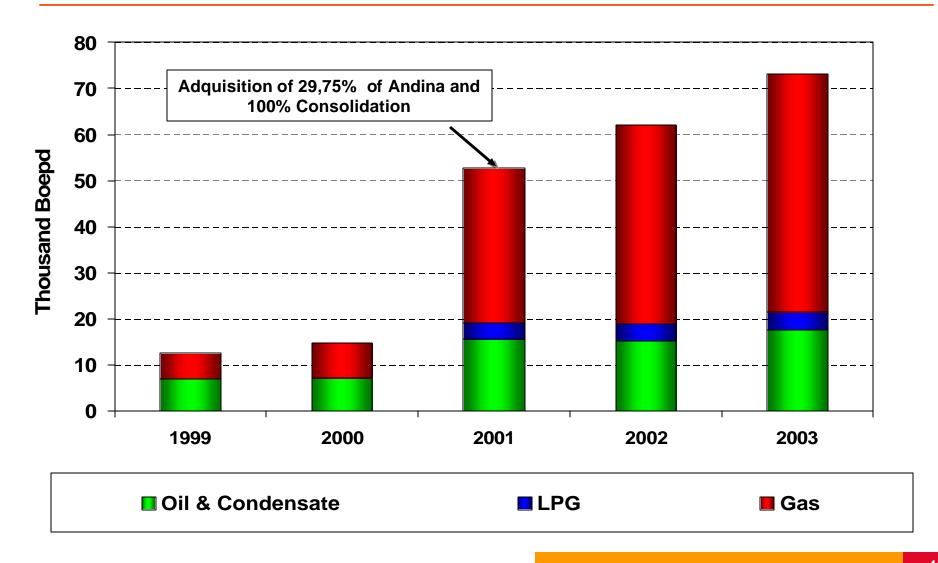




BOLIVIA

Net production Evolution 1999 - 2003



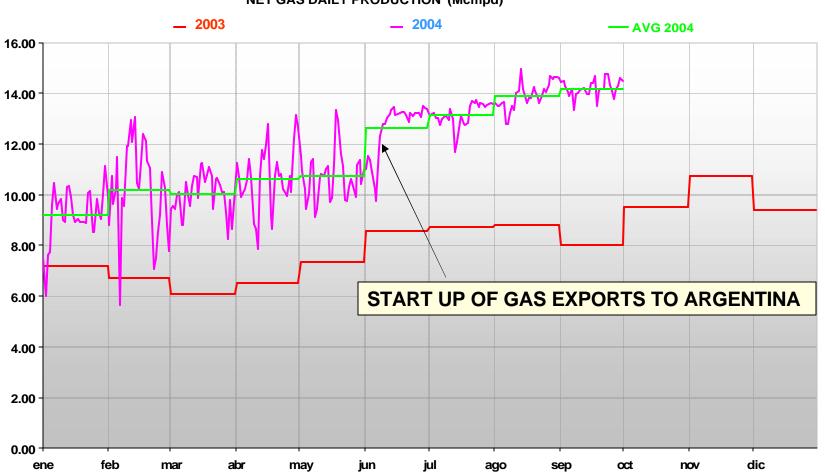


Bolivia - Andina Net Gas Daily Production (M m3/day)



ANDINA

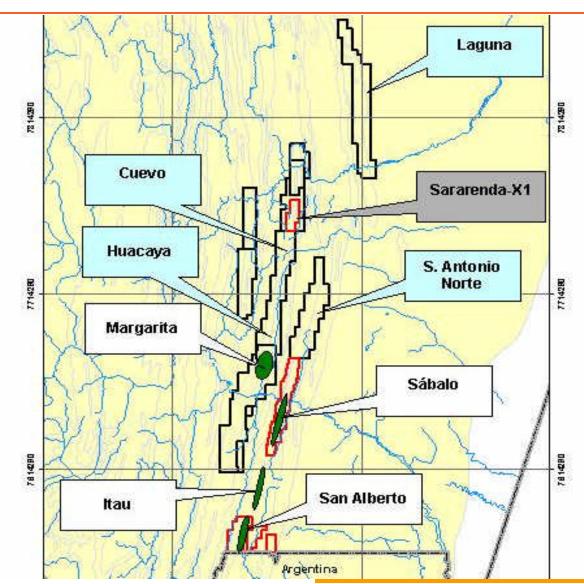
NET GAS DAILY PRODUCTION (Mcmpd)



Bolivia

Exploration Potential





BOLIVIA

Potential for growth

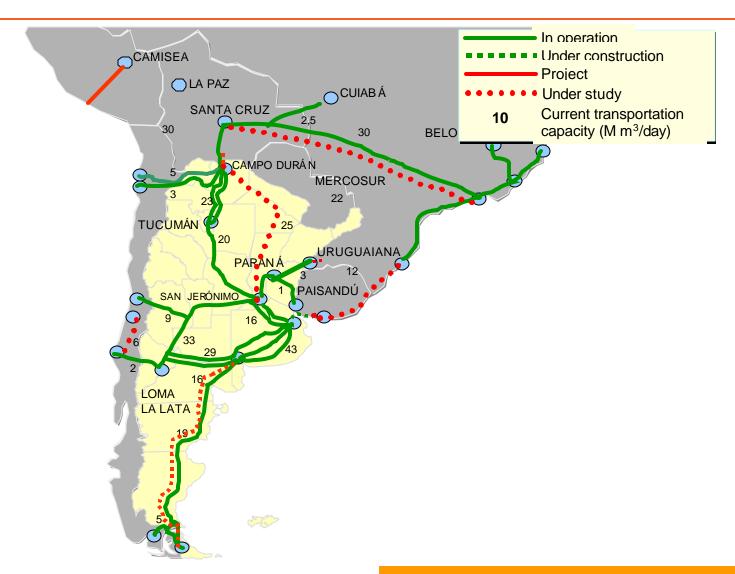


- Proved Reserves @ Dec 2003: 1262 M boes linked to developed markets
- The increase of future gas sales exports to Argentina and Brazil will lead to further appraisal and exploration activities (Excellent acreage with low risk exploratory potential for gas)
- The development of a LNG project will depend of the success of the future appraisal and exploratory phase together with an appropriate contractual/fiscal regime.

SOUTHERN CONE

Current main gaslines network







Current Acreage



TOTAL ACREAGE: 11765 Km²

EXPLORATION: 11254 Km² **DEVELOPMENT:** 511 Km²

<u>CAMPOS BASIN:</u> 3298 Km² Field: Albacora Leste

•BM-C3 RY (20%) Petrobras (40%) Agip Oil (40%) RY 10%- Petrobras 90%

•BM-C4 RY (30%) Agip (45%) Chevron Texaco (25%) Status: On-going Development

•BM-C5 RY (32%) Chevron Texaco (68%) First oil: September 2005

SANTOS BASIN: 7259 Km²

BM-S-7 RY (20%) Chevron Texaco (45%) Petrobrás (25%)

•BM-S- 9 RY (25%) Petrobras (45%) BG (30%)

•BM-S-170 RY (25%) Shell (40%) Petrobras (35%)

•BM-S-172 RY (25%) Petrobras (75%)

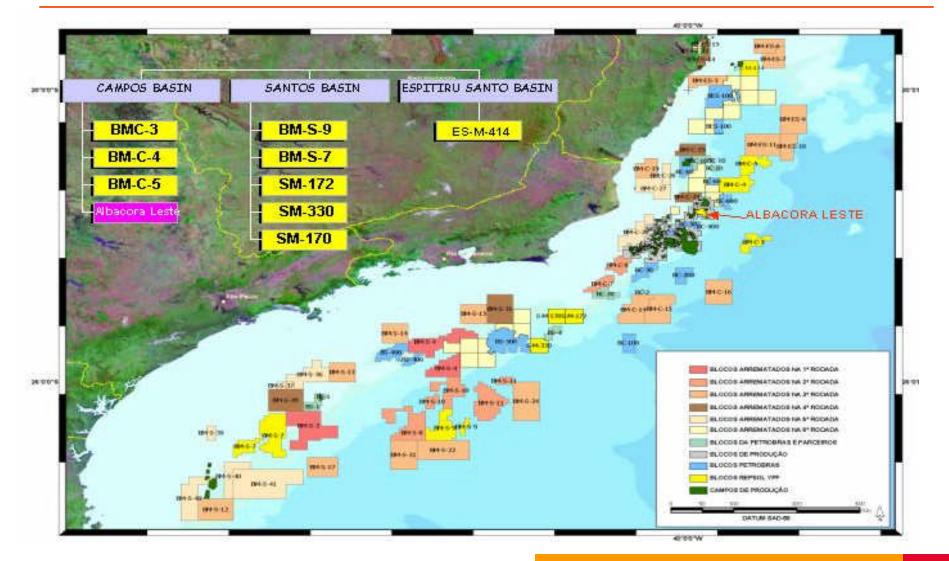
•BM-S-330 RY (25%) Petrobras (75%)

ESPIRITO SANTO BASIN: 697 Km²

•ES-414 RY (20%) Petrobras (80%)

Location of current acreage





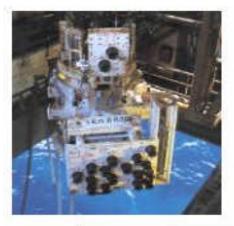
Albacora Leste Development



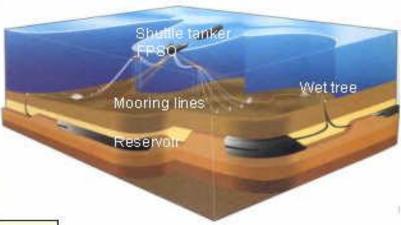


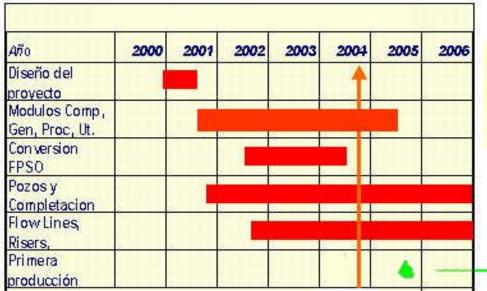
BRAZIL : Albacora Leste Development (Petrobras 90% Repsol YPF 10%)











·Total reserves: 720 M boes

·Proven Reserves @ Dec

2003: 535 M boes

PRODUCTION 100% 150 KB0ED

BRAZIL Potential for growth



- Proven Reserves @ Dec 2003: 53 M boes
- Development of Albacora Leste Oil Field with start-up production by end of 2005
- Good exploration potential on nine Exploration Blocks