IBERDROLA

## **IBE-WATCH**

### Q1 2013

Investor.relations@iberdrola.es

T: + 34 91 784 28 04

F: + 34 91 784 20 64

Q1 2013 RESULTS: April 24th 2013. Details will be provided soon

#### **IBERDROLA's Net Electricity Production (provisional)**

	January - March 2013		
TOTAL GROUP	GWh	% Weight	vs. 2012
Hydro	4,866	13.4%	65.0%
Nuclear	5,991	16.5%	-13.7%
Coal	3,767	10.4%	-28.0%
Combined Cycle	9,520	26.3%	-23.9%
Cogeneration	1,934	5.3%	-6.2%
Renewables	10,143	28.0%	17.0%
TOTAL	36,221	100%	-5.6%
Demand	55,871		-0.4%

Year 2013					
GWh	% Weight	vs. 2012			
4,866	13.4%	65.0%			
5,991	16.5%	-13.7%			
3,767	10.4%	-28.0%			
9,520	26.3%	-23.9%			
1,934	5.3%	-6.2%			
10,143	28.0%	17.0%			
36,221	100%	-5.6%			
55,871		-0.4%			

	January - March 2013			
SPAIN	GWh	% Weight	vs. 2012	
Hydro	4,091	25.3%	87.7%	
Nuclear	5,991	37.1%	-13.7%	
Coal	295	1.8%	-78.0%	
Combined Cycle	391	2.4%	-63.4%	
ORDINARY REGIME	10,768	66.7%	-6.6%	
Cogeneration	663	4.1%	-4.5%	
Renewables	4,712	29.2%	51.6%	
Wind	4,474		52.5%	
TOTAL	16,142	100%	5.3%	
Demand*	24,007		-5.7%	
Hydro Reservoir levels at 31.03.12	73.2% (8,250 GWh)			

Year 2013					
GWh	% Weight	vs. 2012			
4,091	25.3%	87.7%			
5,991	37.1%	-13.7%			
295	1.8%	-78.0%			
391	2.4%	-63.4%			
10,768	66.7%	-6.6%			
663	4.1%	-4.5%			
4,712	29.2%	51.6%			
4,474		52.5%			
16,142	100%	5.3%			
24,007		-5.7%			

\*DSO Distributed Energy (Energy Generated in Power Plants busbars - Transmission Network Losses)

U.K.	GWh	% Weight	vs. 2012
Hydro	182	3.1%	-16.3%
Coal	3,472	59.5%	-10.7%
Combined Cycle	1,353	23.2%	-34.2%
Cogeneration	44	0.8%	172.6%
Renewables	785	13.5%	9.7%
TOTAL	5,836	100%	-15.4%
Demand (managed)	10,520		1.9%

USA	GWh	% Weight	vs. 2012
Hydro	131	2.7%	36.2%
Combined Cycle	5	0.1%	-92.4%
Cogeneration	874	18.1%	-14.8%
Renewables	3,827	79.1%	-4.2%
TOTAL	4,836	100%	-6.6%
Demand (managed)	8,468		4.9%

LATIN AMERICA	GWh	% Weight	vs. 2012
Hydro	463	5.2%	1.3%
Combined Cycle	7,771	88.0%	-16.7%
Cogeneration	354	4.0%	8.2%
Renewables	240	2.7%	45.2%
TOTAL	8,828	100%	-14.1%
Demand (managed)	12,877		5.4%

Demand (managed)	12,877		5.4%	12,877		5.4%
RoW	GWh	% Weight	vs. 2012	GWh	% Weight	vs. 2012
Renewables	579	100%	-15.5%	579	100%	-15.5%
TOTAL	579	100%	-15.5%	579	100%	-15.5%

GWh	% Weight	vs. 2012
182	3.1%	-16.3%
3,472	59.5%	-10.7%
1,353	23.2%	-34.2%
44	0.8%	172.6%
785	13.5%	9.7%
5,836	100%	-15.4%
10,520		1.9%

GWh	% Weight	vs. 2012
131	2.7%	36.2%
5	0.1%	-92.4%
874	18.1%	-14.8%
3,827	79.1%	-4.2%
4,836	100%	-6.6%
8,468		4.9%

% Weight

5.2%

4.0%

2.7%

100%

88.0%

<u>GWh</u> 463

7,771

354

240

8.828

vs. 2012

1.3%

8.2%

45.2%

-14.1%

-16.7%

Investor Relations	Tomás Redondo, 1	28033 Madrid	

### Q1 2013

Investor.relations@iberdrola.es

T: + 34 91 784 28 04

F: + 34 91 784 20 64

IBERDROLA's Installed Capacity (Provisiona					
		Q1 2	2013		
GROUP		MW	% Weight		MW
Hydro		9,886	21.5%	1	9
Nuclear		3,410	7.4%		3
Coal		4,330	9.4%	1	4
Fuel-Oil		0	0.0%		
Combined Cycle		13,021	28.3%		13
Cogeneration		1,308	2.8%		1
Renewables		14,070	30.6%		14
TOTAL		46.026	100%		46

Q1 2012			
MW	% Weight		
9,695	20.9%		
3,410	7.4%		
4,709	10.2%		
157	0.3%		
13,002	28.1%		
1,316	2.8%		
14,035	30.3%		
46,323	100%		

SPAIN	MW	% Weight
Hydro	8,811	34.6%
Nuclear	3,410	13.4%
Coal	874	3.4%
Fuel-Oil	0	0.0%
Combined Cycle	5,893	23.1%
Cogeneration	394	1.5%
Renewables	6,092	23.9%
TOTAL	25,474	100%

UK	MW	% Weight		
Hydro	563	7.7%		
Coal	3,456	47.5%		
Combined Cycle	1,915	26.3%		
Cogeneration	102	1.4%		
Renewables	1,245	17.1%		
TOTAL	7,281	100%		

USA	MW	% Weight
Hydro	115	1.8%
Combined Cycle	163	2.5%
Cogeneration	636	9.9%
Renewables	5,493	85.7%
TOTAL	6,407	100%

LATIN AMERICA	MW	% Weight	
Hydro	398	6.7%	
Combined Cycle	5,050	85.0%	
Cogeneration	176	3.0%	
Renewables	313	5.3%	
TOTAL	5,938	100%	

RoW	MW	% Weight		
Renewables	928	100%		
TOTAL	928	100%		

MW	% Weight
8,619	33.5%
3,410	13.3%
1,253	4.9%
157	0.6%
5,893	22.9%
401	1.6%
5,963	23.2%
25,697	100%

MW	% Weight
563	7.9%
3,456	48.3%
1,915	26.8%
102	1.4%
1,113	15.6%
7,149	100%

MW	% Weight
115	1.8%
163	2.6%
636	10.0%
5,416	85.6%
6,330	100%

MW	% Weight
398	6.8%
5,031	85.8%
176	3.0%
258	4.4%
5,864	100%

MW	% Weight
1,284	100%
1,284	100%

Q1 2013

Investor.relations@iberdrola.es

T: + 34 91 784 28 04

F: + 34 91 784 20 64

### Spanish Energy Balance (Provisional. Source: Red Eléctrica de España, S.A.)

	January - March 2013			Year 2013	
	GWh	vs. 2012	[	GWh	vs. 2012
Hydro	10,234	150.4%		10,234	150.4%
Nuclear	14,847	-10.2%		14,847	-10.2%
Coal	6,995	-56.1%		6,995	-56.1%
Fuel-Oil	0	0.0%		0	0.0%
Combined Cycle	6,239	-45.6%		6,239	-45.6%
GROSS PRODUCTION O. Regime	38,315	-20.2%		38,315	-20.2%
Own consumption	-1,413	-32.3%		-1,413	-32.3%
Special Regime	31,607	22.9%		31,607	22.9%
NET PRODUCTION	68,508	-4.4%		68,508	-4.4%
Pumping consumption	-2,295	73.6%		-2,295	73.6%
International Exchanges	-1,437	-48.1%		-1,437	-48.1%
DEMAND IN TRANSMISSION	64,492	-4.4%	[	64,492	-4.4%

### Wholesale Market Data Spain

	January - March 2013	Year 2013
System average price (€ / MWh) (*)	45.77	45.77
Iberdrola's total market share (**)	24.61%	24.61%

(\*) Includes pool, ancillary services, Cesur. Excludes capacity payments.

(\*\*) Iberdrola's total Production over Total Demand in Spain

### IBERDROLA's Emissions Indicators (Provisional)

	Q1 2013	Q1 2012
C02 emissions over the period (gr. CO2 /KWh): Total	233	289
C02 emissions over the period (gr. CO2 /KWh): Spain	54	147
C02 emissions over the period (gr. CO2 /KWh): SPW	717	704
Emission-free production: Total (GWh)	21,000	18,559
Emission-free production: Spain (GWh)	14,794	12,227
Ratio emission-free production to total production: Total (%)	58%	48%
Ratio emission-free production to total production: Spain (%)	92%	80%
Emission-free installed capacity: Total (MW)	27,368	27,139
Emission-free installed capacity: Spain (MW)	18,313	17,992
Emission-free instaled capacity: Total (%)	59%	59%
Emission-free instaled capacity: Spain (%)	72%	70%

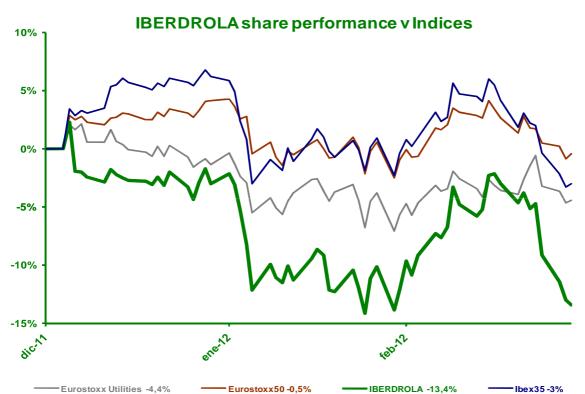
🚧 IBERDROLA

## **IBE-WATCH**

Q1 2013

Investor.relati	ons@iberdrola.es	T: + 34 91 784 28 04	F: + 34 91 784 20 64	
Stock Market				
	Iberdrola	lbex 35	EuroStoxx Utilities	
January - March 2013				
Max (Date)	4.291 (02/01/2013)	8724.6 (25/01/3013)	233.50 (04/01/2013)	
Min (Date)	3.602 (21/02/2013)	7900.40 (27/03/2013)	212.40 (26/02/2013)	
Quarterly Change	-13.40%	-3.03%	-4.43%	

Year 2013				
Max (Date)	4.291 (02/01/2013)	8724.6 (25/01/3013)	233.50 (04/01/2013)	
Min (Date)	3.602 (21/02/2013)	7900.40 (27/03/2013)	212.40 (26/02/2013)	
Yearly Change	-13.40%	-3.03%	-4.43%	



Eurostoxx	Utilities	-4,4%

RATIOS	
Market Capitalization (31/03/13)	22,820
PER (price at 31/03/13 / EPS 12)	7.90
P/BV	0.67
(price at 31/03/13 / Equity 12)	0.07

IBERDROLA -13,4% Ibex35 -3%	
DIVIDENDS PAID	
Gross Interim (20/01/13)	0.143
Gross Final (04/07/12 y 23/07/2012)*	0.19
Attendance premium	0.005
Dividend Yield	8.1%
(Div. Paid**/Close price 12)	0.170

(\*) Scrip Dividend + 0.03 € in cash

(\*\*) Dividends paid in the last 12 months



Financials

Investor.relations@iberdrola.es

T: + 34 91 784 28 04

€M

12,578

7,727

4,377

3,075

2,841

€ M 96,816

34,084

30,324

3,259

F: + 34 91 784 20 64

vs. 12M 2011 (%)

4.6%

1.0%

-2.8%

-11.0% 1.3%

96,905

33,208

31,705

3,537

12M 2012

Gross Margin	
EBITDA	
EBIT	
Profit Before Taxes	
Net Profit	

Total Assets	
Equity	
Net Debt <sup>(1)</sup>	
Capex	

(1)Includes tariff deficit and TEI.

S&P Moody's Fitch

	12M 2012	v 2011
EPS	0.46	0.47
CFPS	1.0	1.028
Gearing <sup>(2)</sup>	47.1%	48.8%

(2) Net debt/(Net debt + Shareholders' equity). Not including the tariff insufficiency, leverage as of December 2012 would stand at 45.0%.

Senior Unsecured Debt Credit Rating	Outlook
BBB	Stable
Baa1	Negative
BBB+	Negative

### Sustainability and Corporate Reputation

	Ranking
Dow Jones Sustainability World Index 12	World leader
FTSE 4Good	First utility with nuclear assets to meet standards for FTSE 4Good
Carbon Diclosure Leadership Index	Iberdrola selected
Carbon Disclosure Performance Index	A Category Iberdrola
Storebrand Investment SRI	Best in Class, 2nd global utility
Global Roundtable on Climate Change	IBERDROLA one of the developers
Sustainability Yearbook Robeco Sam 2013	Classified as "Gold Class" in the electricity sector.
European Business Awards 2012	Ruban D'Honeur 2012 in the Environment and Sustainability category.
Green Rankings 2012 Newsweek	IBERDROLA, one of 8 Spanish companies and 18 global utilities selected
MERCO 2012	Leader among Spanish utilities: electricity, gas, and water industry
Norges Bank Investment Management	Recognition to Iberdrola for reporting on risks related to climate change
Clean Tech & Energy Awards 2012 The New Economy	IBERDROLA "Best Clean Energy Company (Europe) 2012" for second consecutive year.
International Green Awards 2012	IBERDROLA silver award in the "Most sustainable large corporate in 2012" category.
New York Stock Exchange, NYSE Euronext & Vigeo	Iberdrola selected
OEKOM Research	Prime Category

#### **LEGAL NOTICE**

#### DISCLAIMER

This document has been prepared by Iberdrola, S.A. in connection with the presentation of financial results of the first quarter of the 2013 fiscal year.

The information and any opinions or statements made in this document have not been verified by independent third parties; therefore, no express or implied warranty is made as to the impartiality, accuracy, completeness or correctness of the information or the opinions or statements expressed herein.

This document contains forward-looking information and statements about Iberdrola, S.A., including financial projections and estimates and their underlying assumptions, statements regarding plans, objectives and expectations with respect to future operations, capital expenditures, synergies, products and services, and statements regarding future performance. Forward-looking statements are statements that are not historical facts and are generally identified by the words "expects," "anticipates," "believes," "intends," "estimates" and similar expressions.

Although Iberdrola, S.A. believes that the expectations reflected in such forward-looking statements are reasonable, investors and holders of Iberdrola, S.A. shares are cautioned that forward-looking information and statements are subject to various risks and uncertainties, many of which are difficult to predict and generally beyond the control of Iberdrola, S.A. that could cause actual results and developments to differ materially from those expressed in, or implied or projected by, the forward-looking information and statements. These risks and uncertainties include those discussed or identified in the documents sent by Iberdrola, S.A. to the Comisión Nacional del Mercado de Valores, which are accessible to the public.

Forward-looking statements are not guarantees of future performance. They have not been reviewed by the auditors of Iberdrola, S.A. You are cautioned not to place undue reliance on the forward-looking statements, which speak only as of the date they were made. All subsequent oral or written forward-looking statements attributable to Iberdrola, S.A. or any of its members, directors, officers, employees or any persons acting on its behalf are expressly qualified in their entirety by the cautionary statement above. All forward-looking statements included herein are based on information available to Iberdrola, S.A. on the date hereof. Except as required by applicable law, Iberdrola, S.A. does not undertake any obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

Neither Iberdrola, S.A. nor its subsidiaries or other companies of the Iberdrola Group or its affiliates assume liability of any kind, whether for negligence or any other reason, for any damage or loss arising from any use of this document or its contents. Neither this document nor any part of it constitutes a contract, nor may it be used for incorporation into or construction of any contract or agreement.

Information in this document about the price at which securities issued by Iberdrola, S.A. have been bought or sola in the past or about the yield on securities issued by Iberdrola, S.A. cannot be relied upon as a guide to future performance.

#### **IMPORTANT INFORMATION**

This document does not constitute an offer or invitation to purchase or subscribe shares, in accordance with the provisions of Law 24/1988, of July 28, on the Securities Market, Royal Decree-Law 5/2005, of March 11, and/or Royal Decree 1310/2005, of November 4, and its implementing regulations.

In addition, this document does not constitute an offer of purchase, sale or exchange, nor a request for an offer of purchase, sale or exchange of securities, nor a request for any vote or approval in any other jurisdiction.

The shares of Iberdrola, S.A. may not be offered or sold in the United States of America except pursuant to an effective registration statement under the Securities Act of 1933 or pursuant to a valid exemption from registration.