

TO THE NATIONAL SECURITIES MARKET COMMISSION

MERLIN Properties, SOCIMI, S.A. (“MERLIN”), in compliance with article 82 of Law 24/1988, of July 28, on the Securities Market, notifies the following

RELEVANT INFORMATION

- (i) MERLIN will hold a presentation with analysts and institutional investors today, Tuesday, February 28, 2017, at 3 p.m. Madrid/CET time, which can be followed on line, through audio and video conference, with the following link and access code:

Webex Link:

<https://MERLINproperties.webex.com/MERLINproperties/onstage/g.php?MTID=e214fbfbe94bd062e17faeea9efc95724>

Event number: 78487457

Participant Dial in numbers:
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- (ii) Attached you will find the press release and the supporting documentation for the presentation that will also be available on MERLIN’s corporate website (www.merlinproperties.com)

Madrid, February 28th 2017.

MERLIN Properties SOCIMI, S.A.

Reports FY2016 net profit of € 583 million, increases complementary dividend to 20 cents in May (4 cents or 11% above previous estimates) and guides towards 44 cents total remuneration (+10%) in 2017

MERLIN Properties delivers on its results and increases FY2016 dividend

- Gross rents: € 351.0 million (+64%)
- Recurring EBITDA: € 303.6 million (+63%)
- Recurring FFO: € 232.7 million (+75%)
- Gross asset value: € 9,824 million
- EPRA net asset value: € 11.23 (+14%)
- Guidance to shareholder distributions in 2017: € 44 cents per share (+10.0%)

- MERLIN reports an IFRS net profit of € 582.6 million. The portfolio gross asset value (GAV) exceeds €9,800 million, representing a 6% increase on a like-for-like (LfL) basis versus 2015.
- Net asset value in accordance with EPRA recommendations ("EPRA NAV") amounts to €11.23 per share, a 14% increase versus last year (€9.85).
- Through a combination of dividends and EPRA NAV growth the Company has created significant value to shareholders for an aggregate total of € 520 million, delivering an implicit annual total shareholders return (TSR) of 17.2%.
- MERLIN announces a complementary dividend in May of 20 cents per share, up to a total of 40 cents in FY2016, 11% above expectations. It also provides guidance for shareholders distributions of € 207 million or 44 cents per share in FY 2017 (+10% vs 2016).

Madrid, 28 February.- MERLIN Properties closed FY2016 with revenues of € 362.8 million, recurring EBITDA of € 303.6 million, recurring FFO of € 232.7 million and net profit of € 582.6 million, in accordance with IFRS.

Announcement of an increase in complementary dividend for 2016 and guidance towards estimated shareholder distributions in 2017 of 44 cents per share (+10% versus 2016)

MERLIN announces an increase in the complementary dividend to be paid in May to 20 cents per share, which added to the 20 cents already distributed, totals 40 cents per share of distributions to shareholders in 2016, versus 36 expected (+11%). The referred complementary dividend will be paid after approval by the AGM, which is expected to take place on April 26th.

The Company guides to a shareholder distribution of at least € 207 million in FY2017. This remuneration, which will be fully paid in cash, will amount to c. 44 cents per share, distributed partly as a dividend and partly as a share premium refund, and represents an increase of 10% over 2016.

The shareholders remuneration for 2017 will be paid in two instalments, September 2017 and May 2018, after approval of the previous year's accounts at the AGM.

Substantial increase in portfolio GAV

The integration of Metrovacesa has led to a significant hike in gross asset value of the portfolio of assets ("Gross Asset Value" or "GAV") which, as of 31 December 2016, amounts to € 9,824 million, according to the appraisals performed by Savills and CBRE as of 31st December 2016, versus a GAV of € 6,053 million, in 2015. The like-for-like value increase of the portfolio compared to 31st December 2015 appraisal is 6.2%. It is worth highlighting the like-for-like increase in logistics (+10%) and shopping centers (+8%).

In accordance with EPRA standards, net asset value ("EPRA NAV") amounts to € 5,275 million, equivalent to € 11.23 per share, representing a 14% increase over 2015 EPRA NAV per share (9.85), certifying the significant value created to shareholders after the integration of Metrovacesa.

Leadership in office, retail and logistics

2016 has consolidated MERLIN as the leading Spanish REIT and one of the most relevant in Europe. MERLIN Properties benefits from a strong positioning in the Spanish market across all asset categories. The portfolio, which spans over 3 million square meters, makes MERLIN the number 1 player in office, retail and logistics and number 2 in shopping centers. It is predominantly office focused, comprising 47% of the combined portfolio rents, followed by high street retail at 23%, shopping centers at 20% and logistics at 7%.

Intense year in asset rotation

The Company has exceeded its goals for 2016 in asset rotation. Following Metrovacesa integration, the Company achieved the deconsolidation of the rented residential portfolio. MERLIN owns a 16.1% stake in Testa Residencial, the leading company in this segment, after the completion by end of March of the capital increase on-going, which will raise the portfolio to over 8,000 units and a gross asset value of € 1,716 million.

Last December 30th, MERLIN did also complete the sale of its hotel portfolio to Foncière des Murs for € 535 million.

Total divestments in 2016 amount to € 761 million, representing a 7.1% premium over appraisals, and capital gains of €51 million.

Remarkable value created to shareholders

MERLIN Properties has finalized 2016 consolidated financial statements with gross rental income of € 351.0 million (+64% versus 2015), recurrent EBITDA of € 303.6 million (+63% versus 2015) and consolidated net profit of € 582.6 million in accordance with IFRS (+1,087% versus 2016). These results include the integration of Metrovacesa from September 15th to end of December. On a per share basis, the value created is significant, with FFO per share of 64 cents (versus 60 cents in 2015) and 1.59 euros EPS (versus 0.22 in 2015).

MERLIN Properties' capital structure has been further optimized. The Company has reduced its leverage ratio to 45.5% (versus 49.8% in 2015), extending the average maturity to 6.2 years (versus 3.8) and maintaining the average cost of debt at 2.3%

The value creation to shareholders amounts to € 522 million, through a combination of dividends in the calendar year (€ 101 million) and EPRA NAV growth (€ 421 million), representing an annual shareholders return rate of 17.2%. Since IPO, the company has created value to shareholders for an amount of € 1,110 million through dividends and NAV growth

Positive outlook for 2017

In a growing market environment, the objectives for 2017 are clearly identified. MERLIN is focused on extracting value from its asset base, hence the investment pace will be more muted. Three pillars are the drivers for growth: (i) an ambitious capex program for office and shopping centers, (ii) an increase in occupancy, mainly in the assets coming from Metrovacesa, and (iii) a logistics WIP program, which will add more than half a million square meters to its stock over the next 18 months.

About MERLIN Properties

MERLIN Properties SOCIMI, S.A. (MC:MRL) is the largest real estate company trading on the Spanish Stock Exchange, with a market capitalization of approximately 5,100 million euros, specialized in the acquisition and management of commercial property in the Iberian region. MERLIN Properties mainly invests in offices, shopping centers and logistics facilities, within the Core and Core Plus segments, forming part of the benchmark IBEX-35, Euro STOXX 600, FTSE EPRA/NAREIT Global Real Estate, GPR Global Index, GPR-250 Index, and MSCI Small Caps indices.

Please visit www.merlinproperties.com to learn more about the company.

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FY 2016
RESULTS PRESENTATION



28 FEBRUARY 2017

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ISMAEL CLEMENTE
CEO



MIGUEL OLLERO
CFO / COO



DAVID BRUSH
CIO

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INTRODUCTION



MERLIN IS THE LARGEST AND MOST DIVERSIFIED SPANISH REIT

GLA
3,038,341 sqm
 IN STOCK

GLA
550,329 sqm
 EXPANSION PROJECTS

GRI⁽¹⁾
€ 451.3 m
 ANNUALIZED

ATTRIBUTED GRI⁽²⁾
€ 478.1 m
 ANNUALIZED

FY 16
€ 351.0 m
 GROSS RENTS

FY 16
€ 303.6 m
 REC. EBITDA⁽³⁾

FY 16
€ 232.7 m
 REC. FFO⁽³⁾

FY 16
€ 179.6 m
 EPRA EARNINGS

5.0%
 GROSS YIELD

EPRA
4.5%
 NET YIELD

EPRA
€ 5,275 m
 NAV

EPRA
11.23
 NAV/SHARE

DEC 16
€ 9,824 m
 GAV⁽⁴⁾

DEC 16
€ 4,471 m
 NET DEBT

DEC 16
45.5%
 LTV

SPOT
2.3%
 COST OF DEBT

Source: Company

⁽¹⁾ Annualized gross/net rents calculated as passing gross/net rent as of December 31, multiplied by 12. GRI and net rents include fully consolidated assets

⁽²⁾ Minority stakes would proportionally add € 26.8 m of gross

⁽³⁾ Excluding stock plan accrual of 25% (€15.6 m). Rec. FFO calculated as recurring EBITDA (€303.6 m) minus net financial expenses paid (€70.9 m)

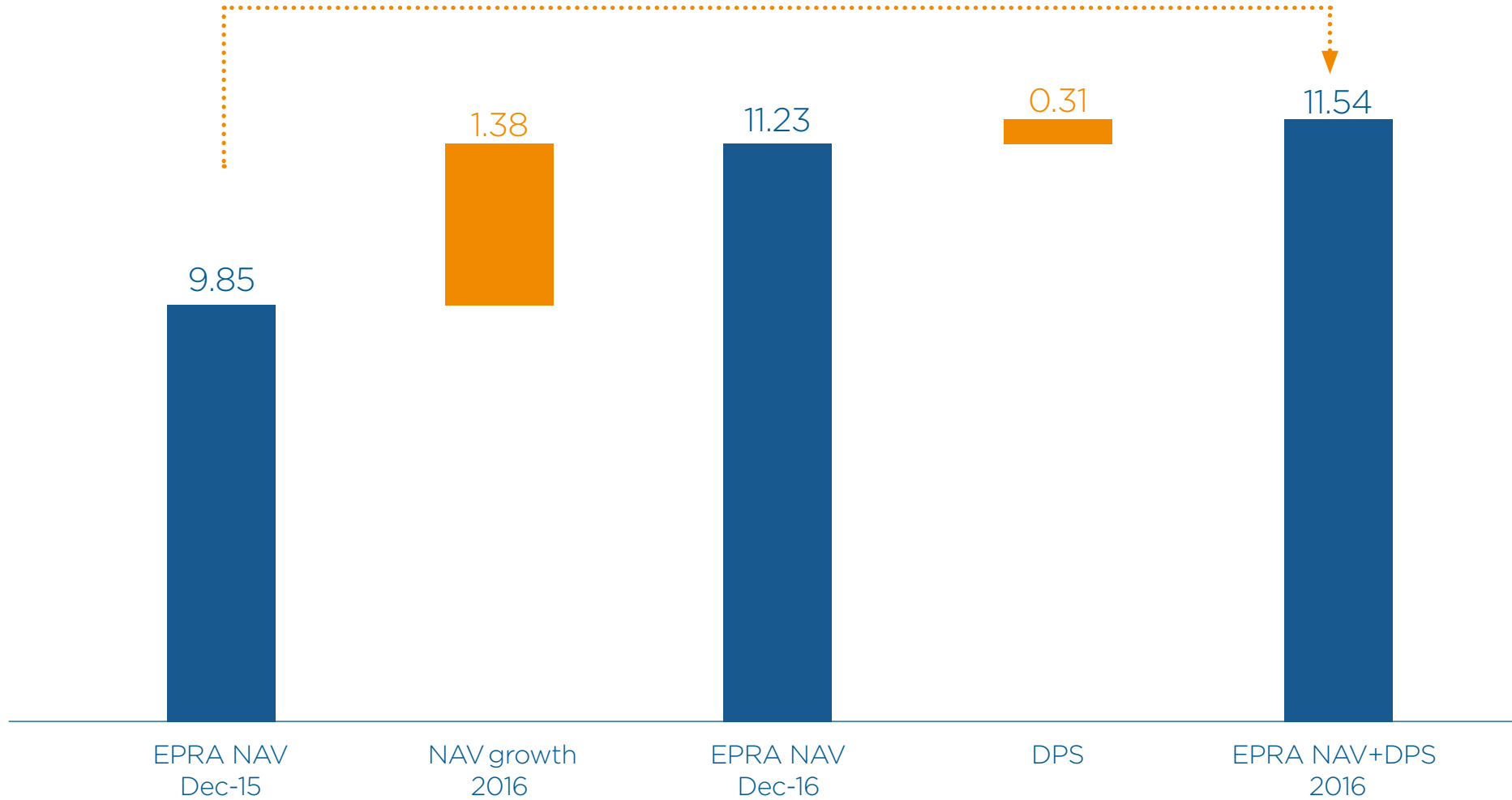
⁽⁴⁾ Includes December 2016 Savills/CBRE appraisals plus total cost of assets acquired through "forward purchase"



EXCELLENT RETURN TO SHAREHOLDERS IN 2016

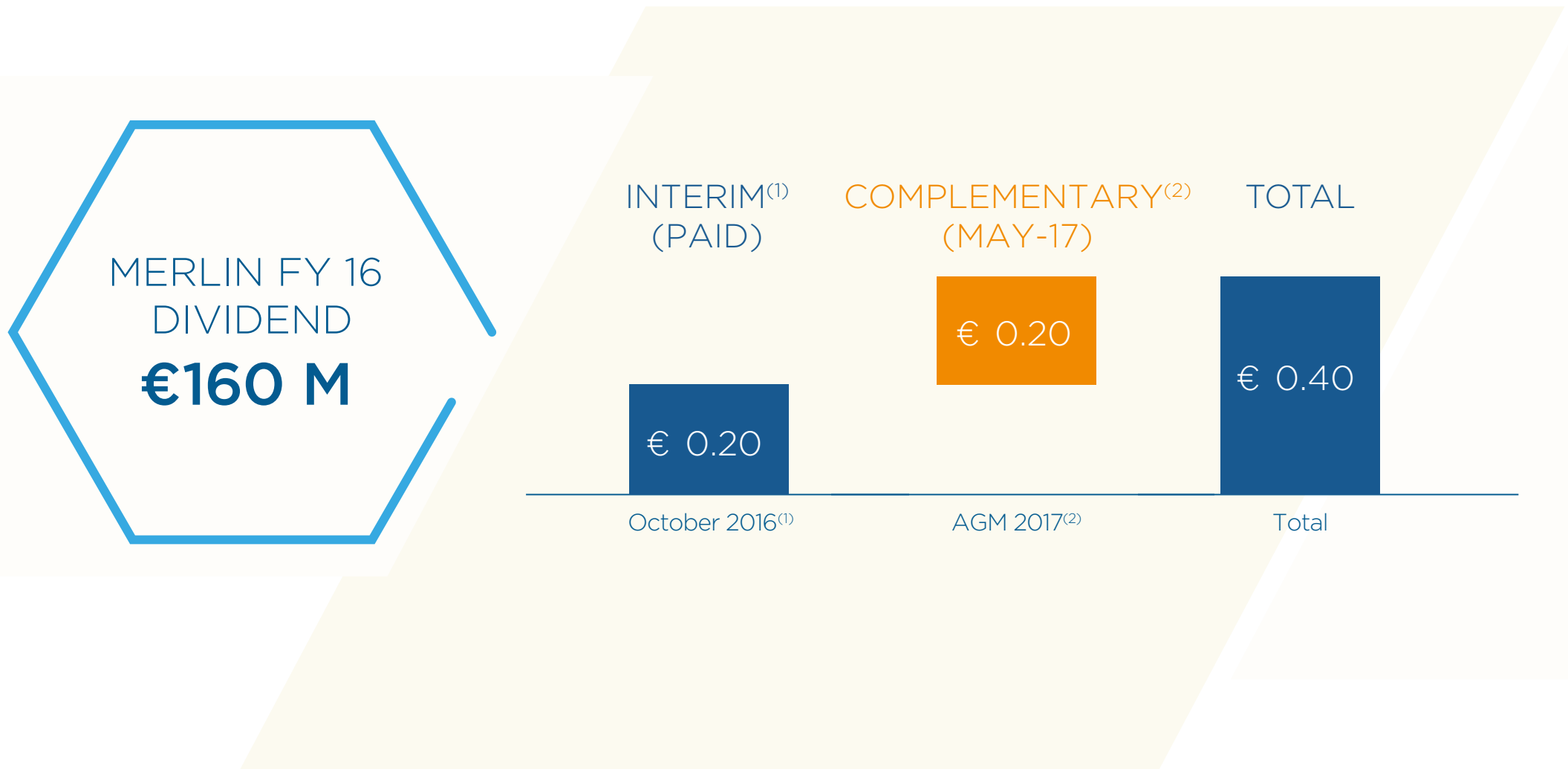
(€ per share)

TSR + 17.2%





+€20 M FY 2016 DIVIDEND TO REACH €160 M, AHEAD OF GUIDANCE OF €140 M



Source: Company

⁽¹⁾ Dividend holders were 323.0m shares. Following approval by AGM of 2016 accounts

⁽²⁾ Dividend holders are 469.7m shares

FY 16 FINANCIAL RESULTS





+6.6% INCREASE IN FFO PER SHARE AND +9.6% IN EPRA EPS

(€ million)	31/12/16	31/12/15	YoY
Gross rents	351.0	214.4	+63.7%
Net rents after incentives	323.5	201.5	+60.5%
EBITDA	260.3	161.2	+61.5%
Recurring FFO ⁽¹⁾	232.7	133.1	+74.8%
FFO ⁽²⁾	189.5	107.6	+76.0%
EPRA earnings	179.6	99.3	+80.8%
IFRS net profit	582.6	49.1	+1,087.2%

(€)	Per share ⁽³⁾	Per share ⁽³⁾	YoY
Recurring FFO	0.64	0.60	+6.0%
FFO	0.52	0.49	+6.6%
EPRA earnings	0.49	0.45	+9.6%
IFRS EPS	1.59	0.22	+619.5%

Source: Company

⁽¹⁾ Recurring FFO equals FFO less non-recurrent one-off expenses

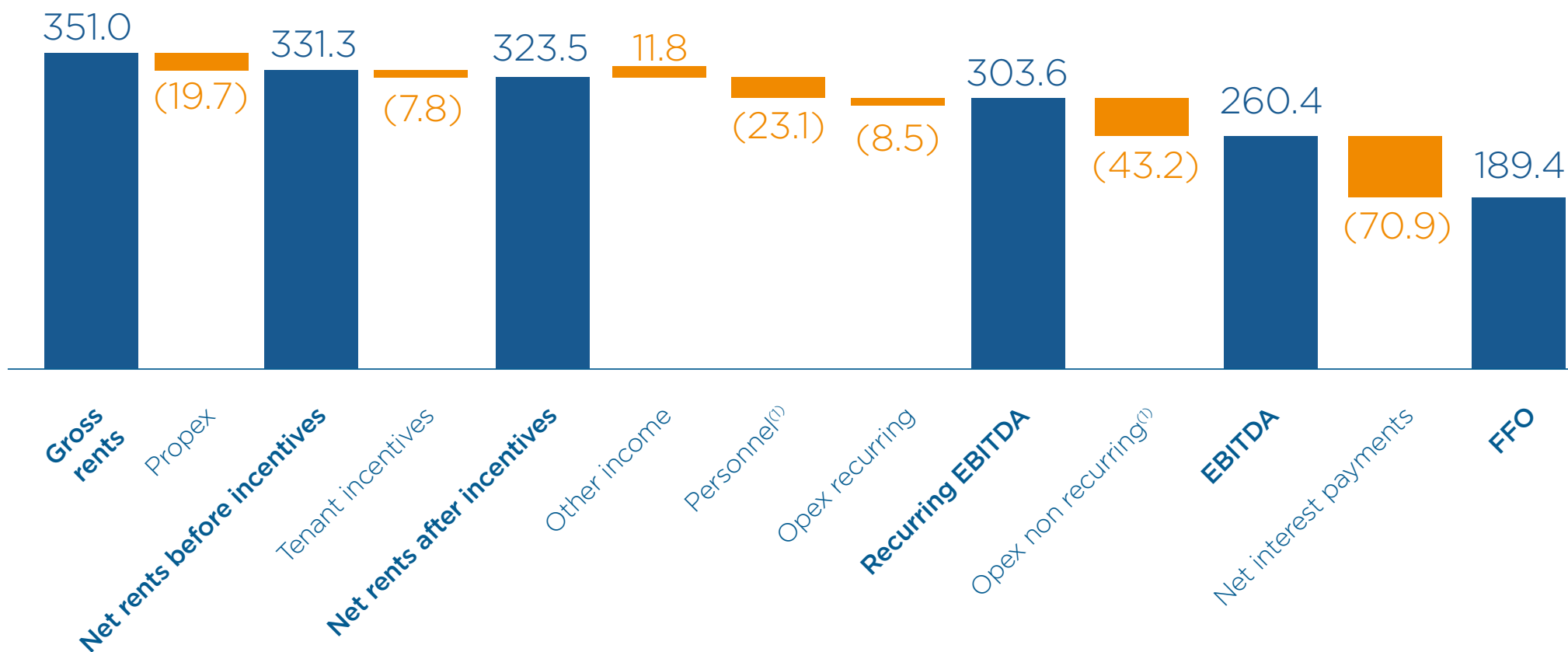
⁽²⁾ FFO calculated as EBITDA (€260.4 m) less net financial expenses paid of €70.9 m

⁽³⁾ Weighted number of outstanding shares in the period



HIGH OPERATING EFFICIENCY (92% GROSS-TO-NET & 86% RECURRING EBITDA MARGIN)

(€ million)

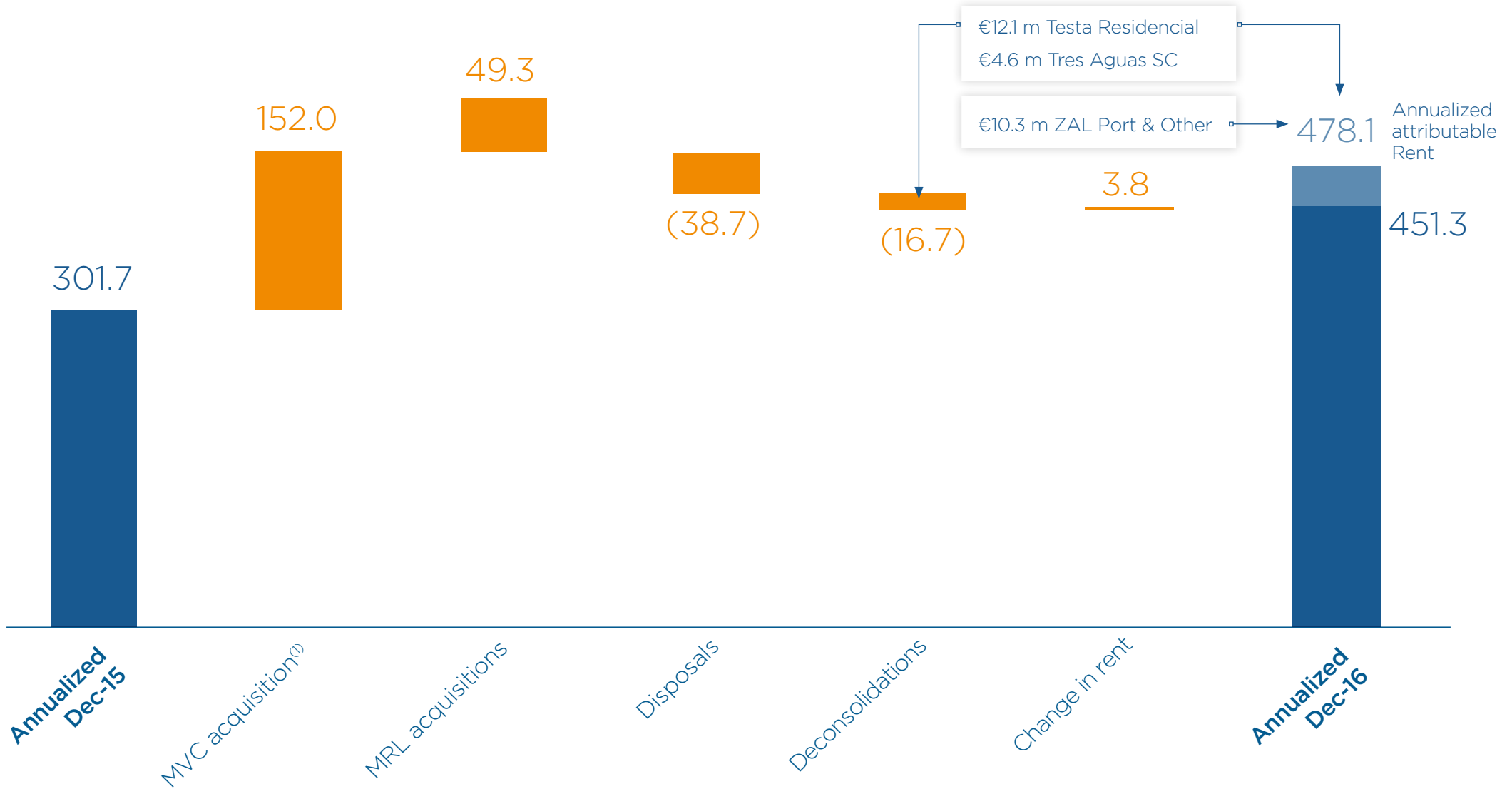


Source: Company
⁽¹⁾ 25% of yearly accrual of MSP included in non recurring



€ 451 MILLION OF ANNUALIZED GROSS RENTS

(€ million)





EPRA NAV PER SHARE GROWS € 1.38 IN THE YEAR TO REACH € 11.23 (+14.0%)

	31/12/16		31/12/15		YoY	
	€ m	Per share	€ m	Per share	€ m	Per share
EPRA earnings	179.6	€ 0.49	99.3	€ 0.45	80.8%	+9.6%
EPRA NAV	5,274.7	€ 11.23	3,181.2	€ 9.85	65.8%	+14.0%
EPRA NNAV	4,819.5	€ 10.26	2,926.4	€ 9.06	64.7%	+13.2%
EPRA "topped-up" NIY ⁽¹⁾	4.6%		5.0%			
EPRA net initial yield ⁽²⁾	4.5%		5.0%			
EPRA vacancy	9.8%		5.4%			
Recurring EPRA costs	16.9%		14.3%			

Includes

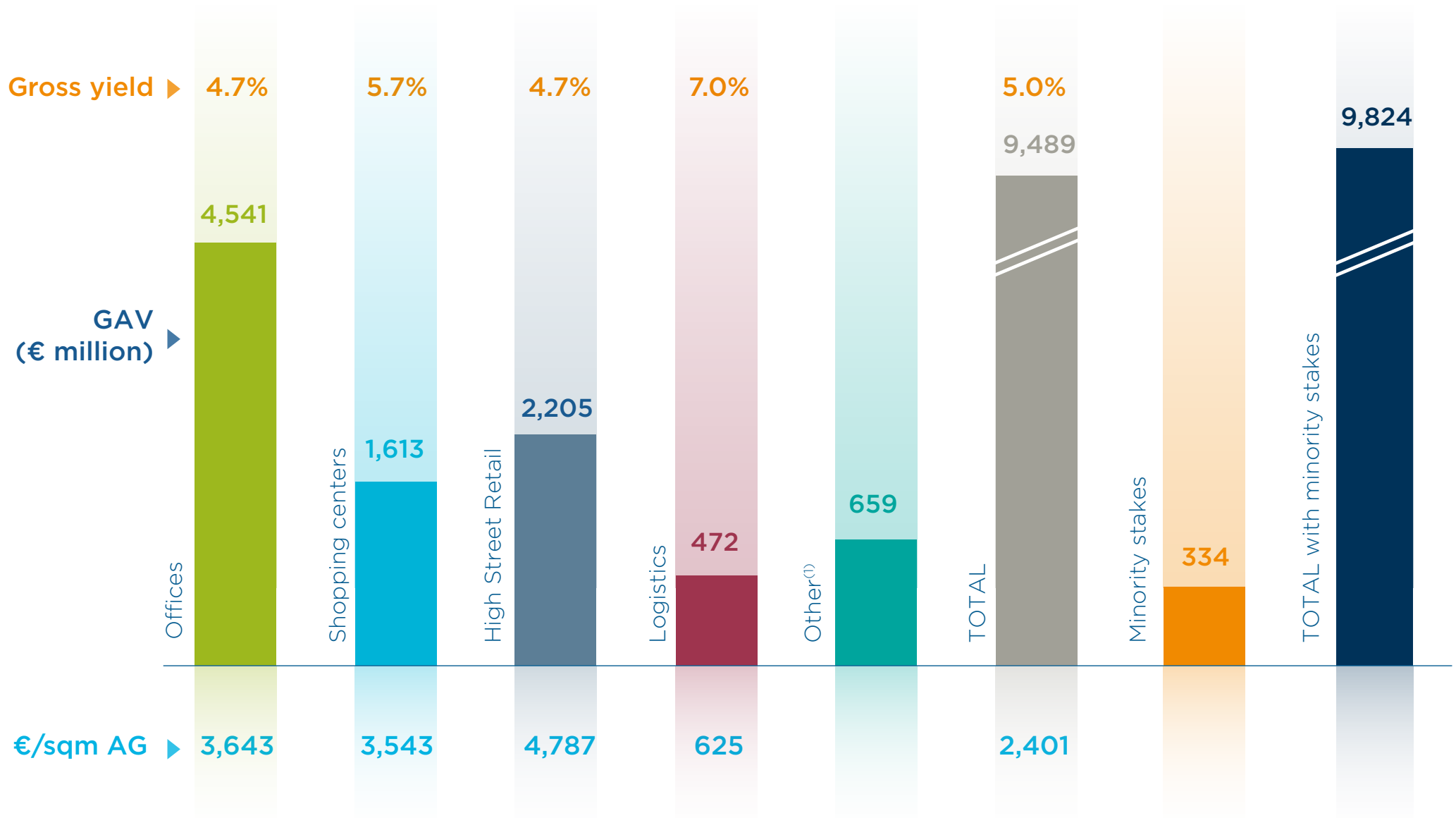
Propex	5.6%
Tenant incentives	2.2%
Personnel ⁽³⁾	6.6%
Opex recurring	2.4%

Source: Company

⁽¹⁾ Adjustment to the EPRA Net Initial Yield in respect of the expiration of rent-free periods (or other unexpired lease incentives such as discounted rent periods and step rents).

⁽²⁾ Calculated as annualized net rents after incentives and collection loss (passing net rents as of December 31, multiplied by 12), divided by commercial portfolio GAV.

⁽³⁾ Vested component of MSP considered as non-recurring Opex



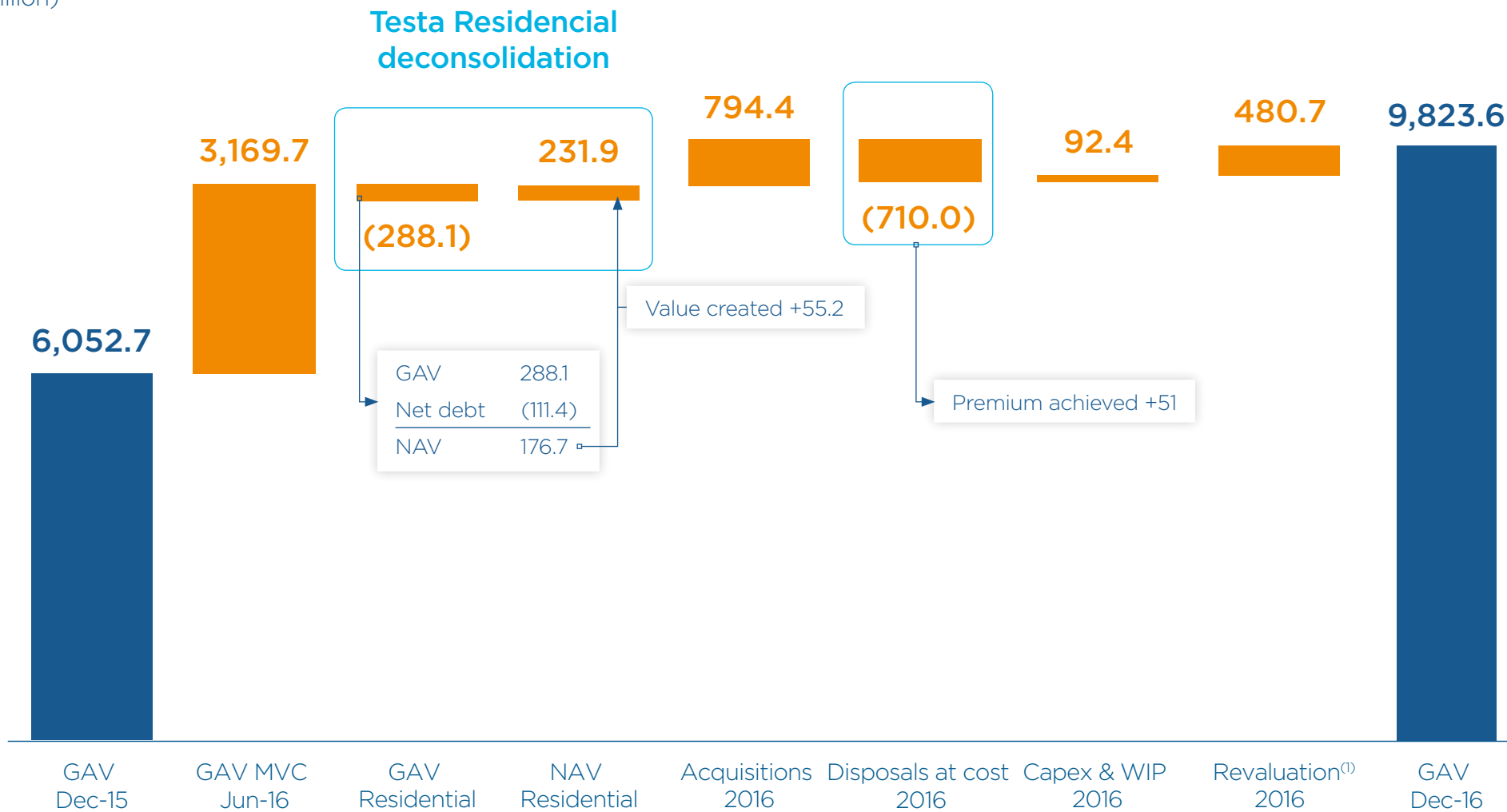
Source: Company

(1) Other includes logistics WIP, hotels, land for development, non-core land and miscellaneous



METROVACESA DRIVES GAV GROWTH IN THE YEAR

(€ million)



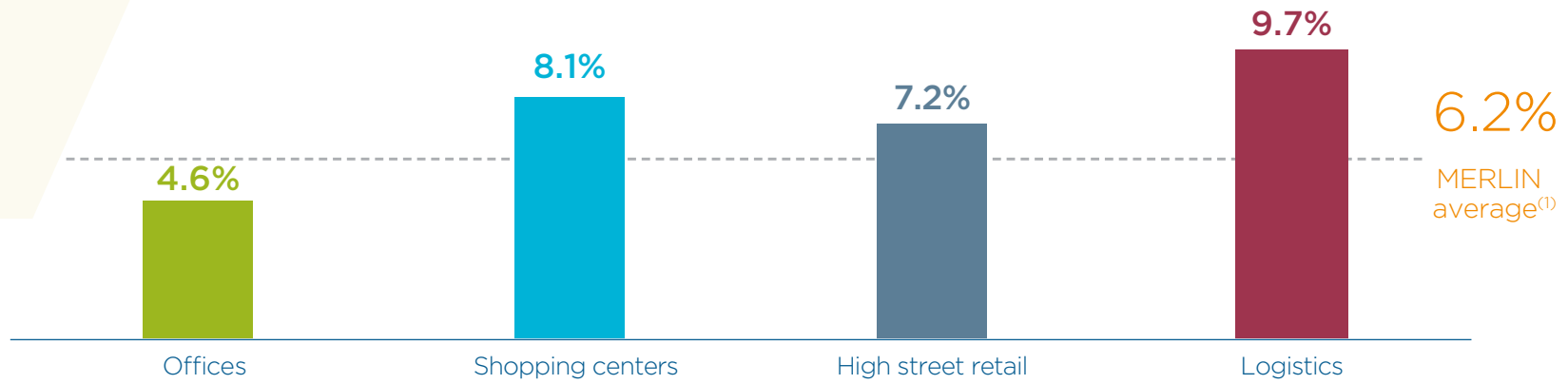
Source: Company

⁽¹⁾ Revaluation includes €465.6 m of valuation uplift in Balance Sheet + €15.1 m of valuation uplift of Balance Sheet (related to concessions and equity method)

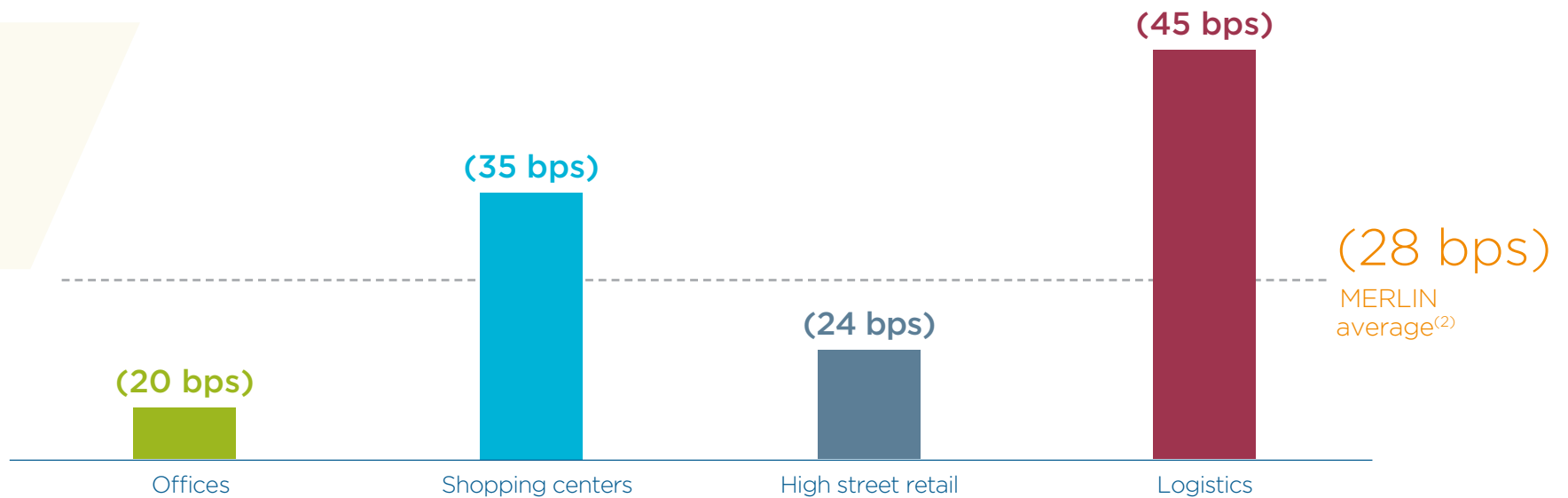


ROBUST GROWTH IN LFL GAV (+6.2%)

GAV
like-for-like
evolution



Yield
compression



Source: Company

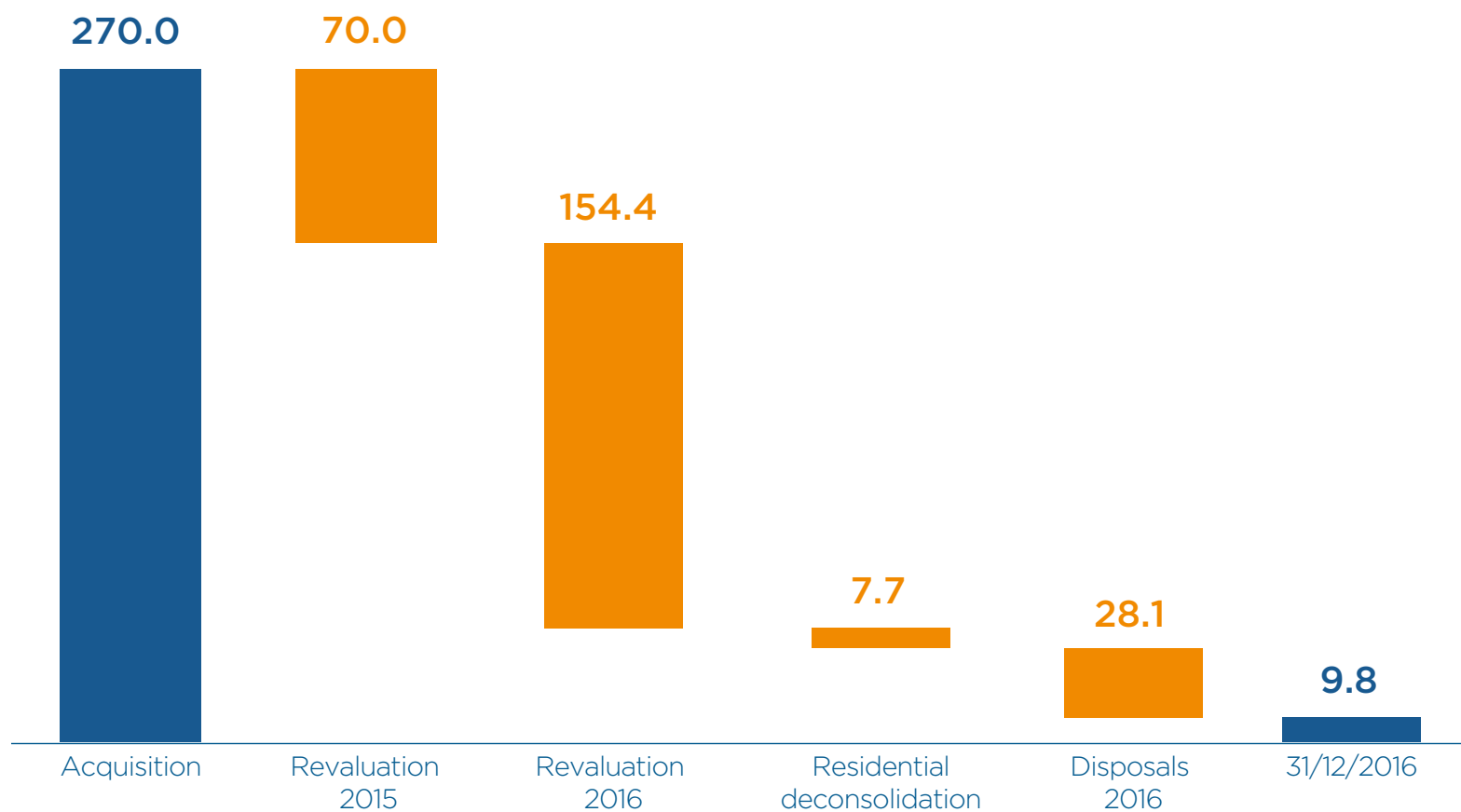
⁽¹⁾ Includes minority stakes and other assets

⁽²⁾ MERLIN average yield compression in 'Other' stakes



TESTA GOODWILL NOW VIRTUALLY OFFSET

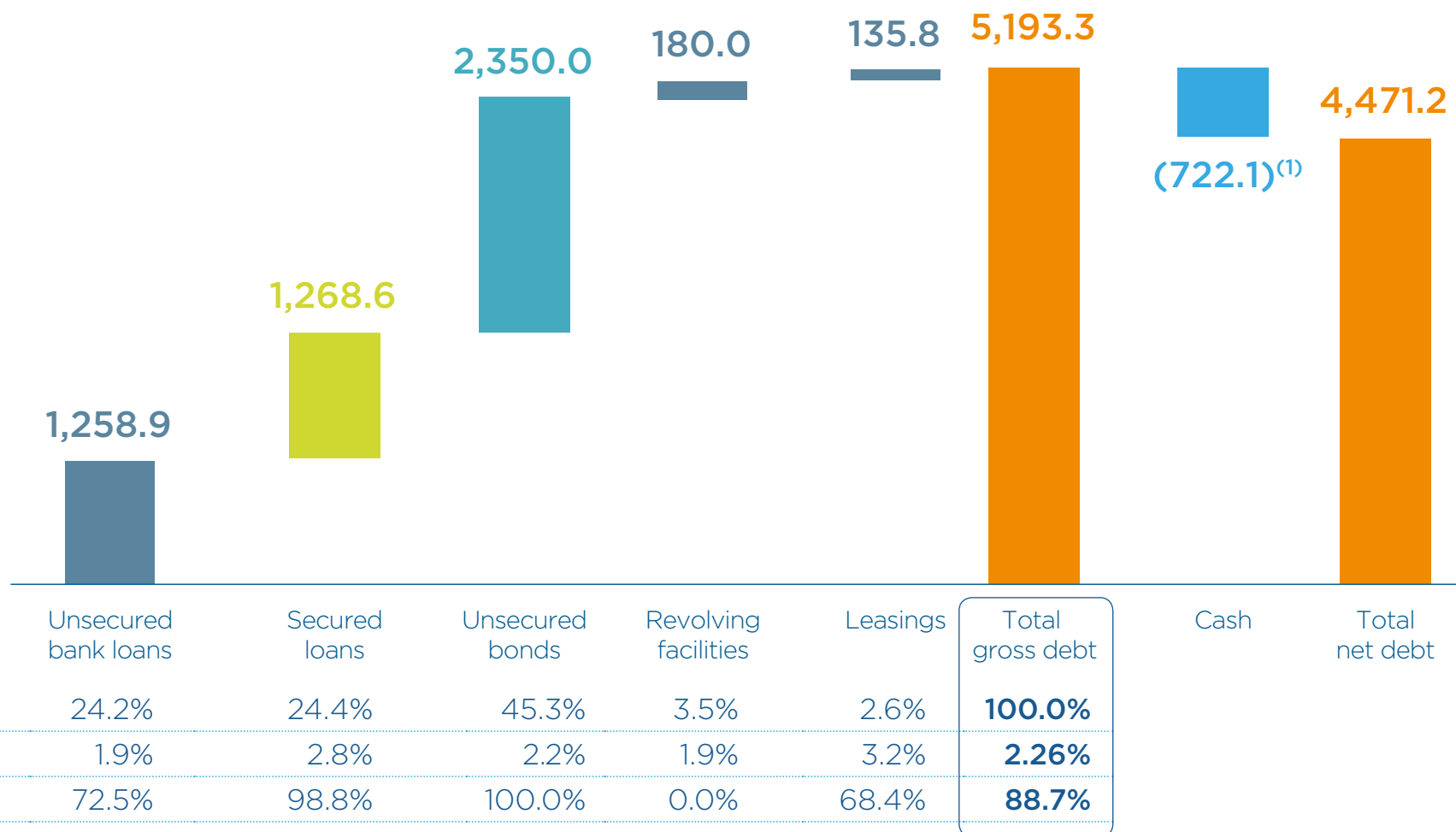
(€ million)





STRONGER CREDIT PROFILE AND GOOD DIVERSIFICATION OF FINANCIAL SOURCES

(€ million)



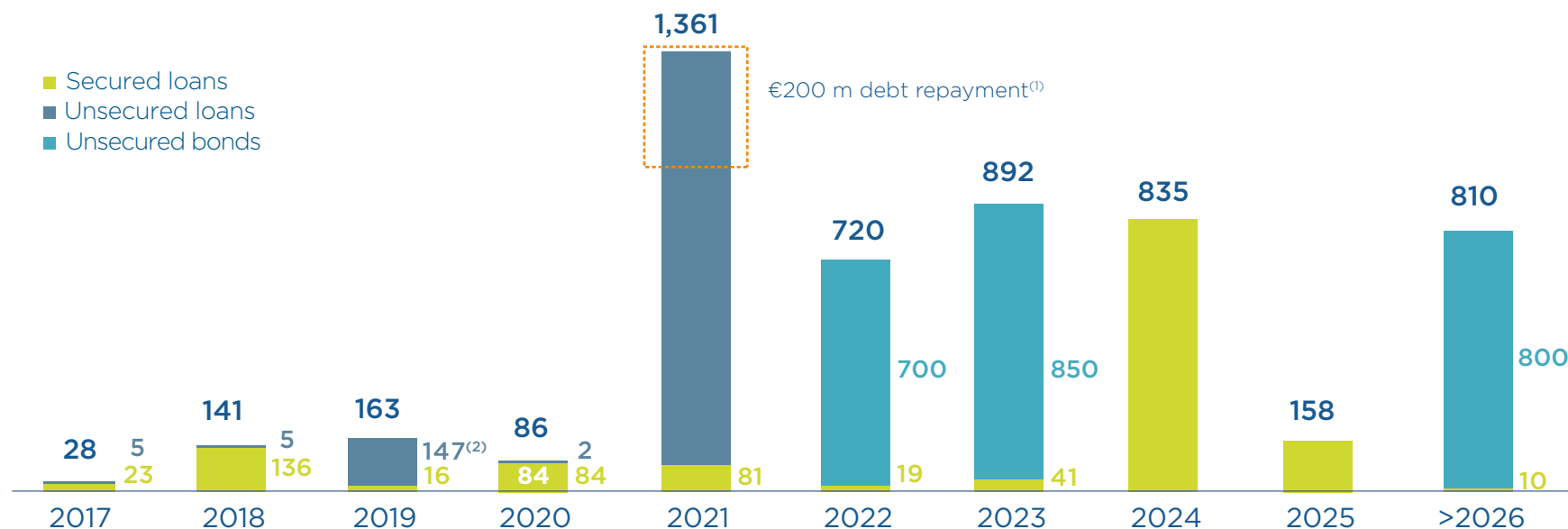
Source: Company

⁽¹⁾ Cash balance includes cash available at 31/12/2016 (€250.9m) and net receivables from the sale of hotels (€471.2m).



LTV REDUCED TO 45.5%

PLANNED EARLY REPAYMENT OF €200 M



	Policy	31/12/16	31/12/15
Net debt		€4,471.1 m	€3,013.4 m
LTV	<50%	45.5%	49.8%
Average interest rate (spot)		2.26%	2.22%
Average maturity		6.2 years	3.8 years
Unsecured debt/Total debt	>50%	75.6%	16.1%
Fixed rate debt	>60%	89.3%	43.3%

Source: Company

⁽¹⁾ €200 m early repayment of the term loan expiring in 2021

⁽²⁾ €120 m corresponds to the RCF repayment of the drawdown amount as of December 16. RCF agreement allows the extension of the maturity until 2021

PORTFOLIO PERFORMANCE



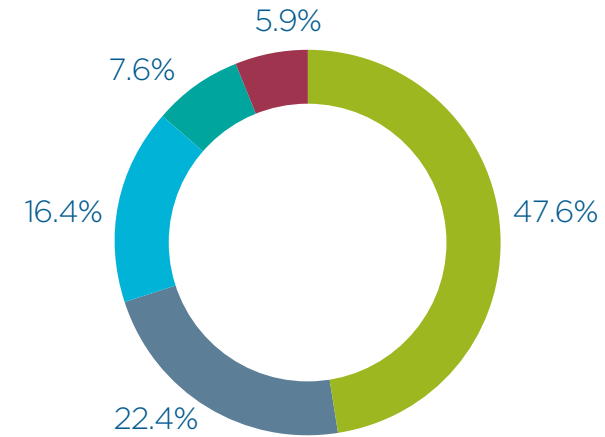
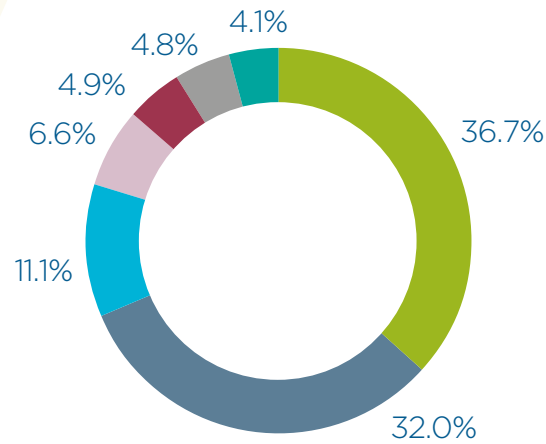


BALANCED PORTFOLIO IN LINE WITH COMPANY'S TARGET

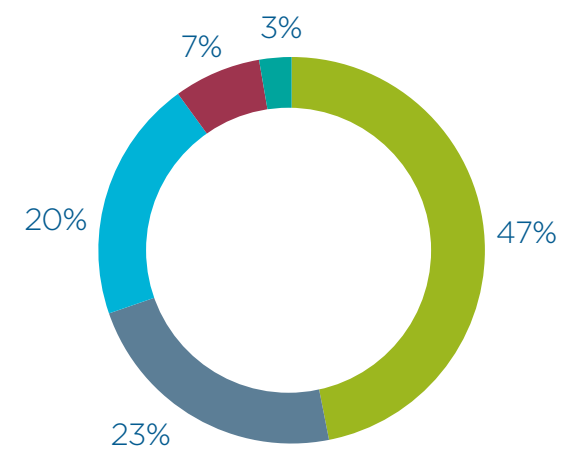
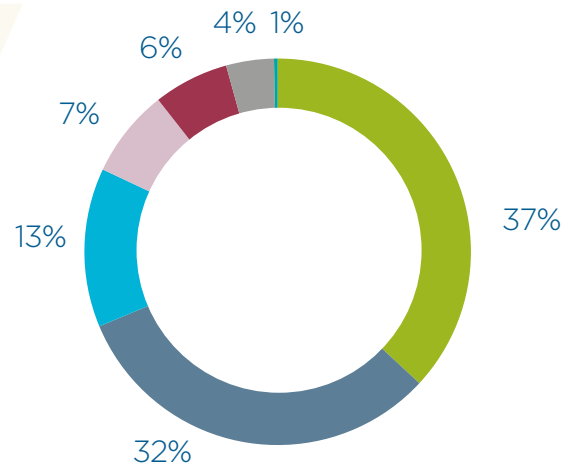
31/12/2015

31/12/2016

GAV
breakdown
per asset
type



GRI
breakdown
per asset
type

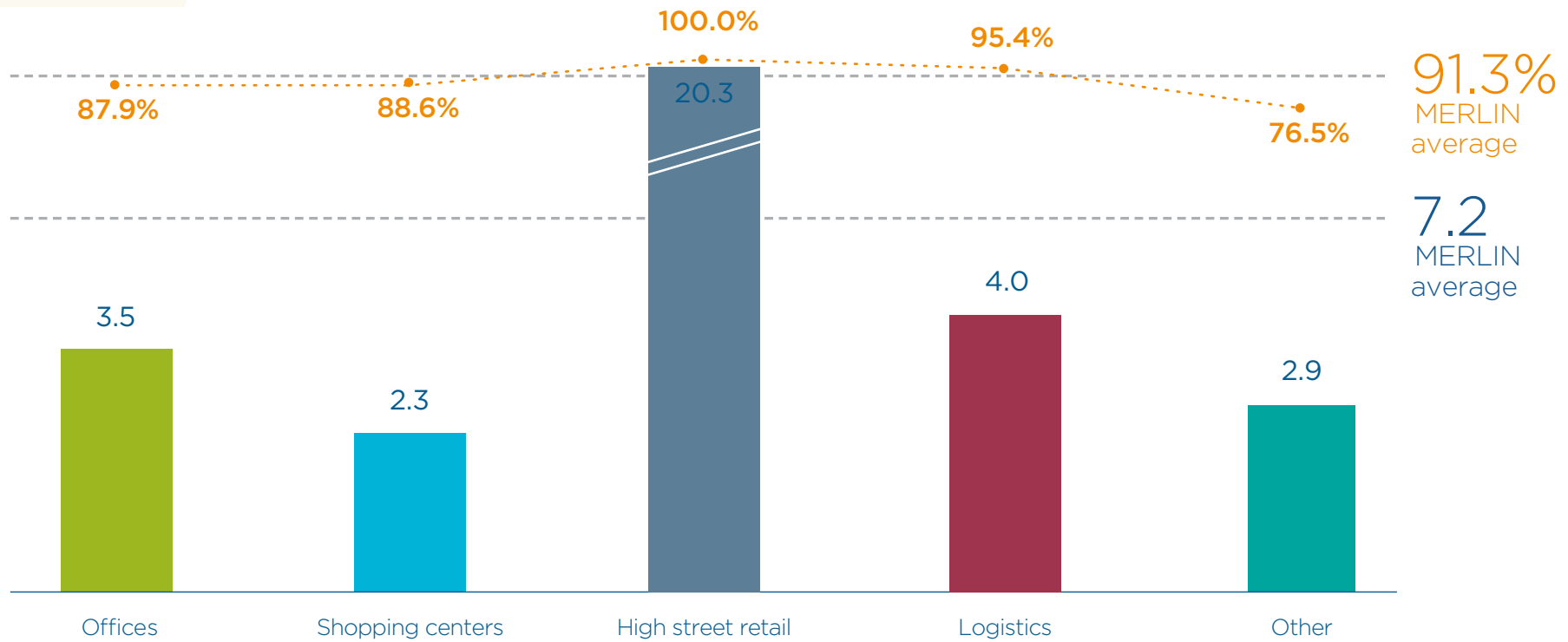


■ Offices ■ High Street retail ■ Shopping centers ■ Logistics ■ Other ■ Rented residential ■ Hotels



OCCUPANCY IMPROVEMENT POTENTIAL AFTER MVC

Occupancy and WAULT per asset type⁽¹⁾



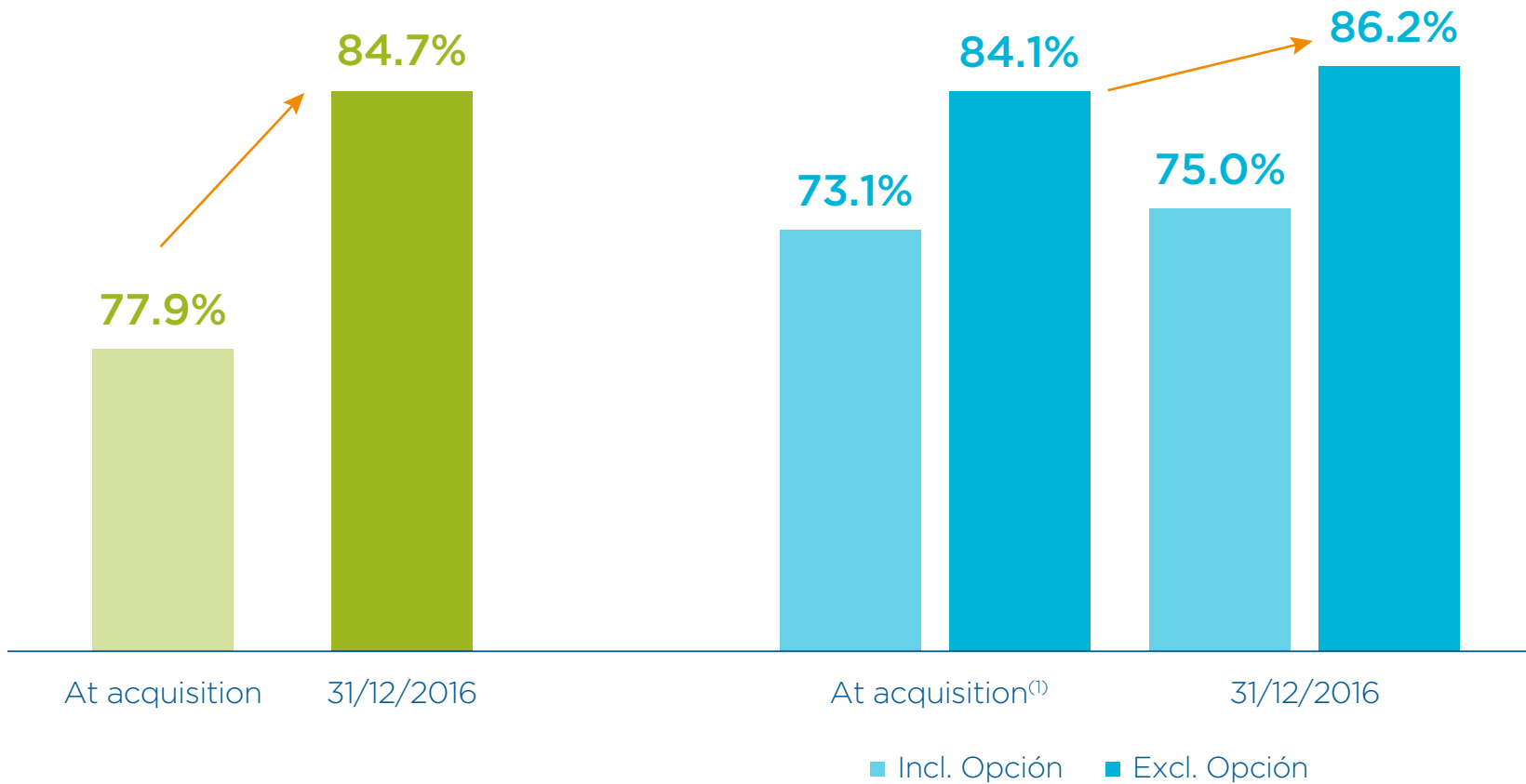
Source: Company

⁽¹⁾ WAULT by rents means the weighted average unexpired lease term, calculated as of 31 December 2016



OFFICES

SHOPPING CENTERS

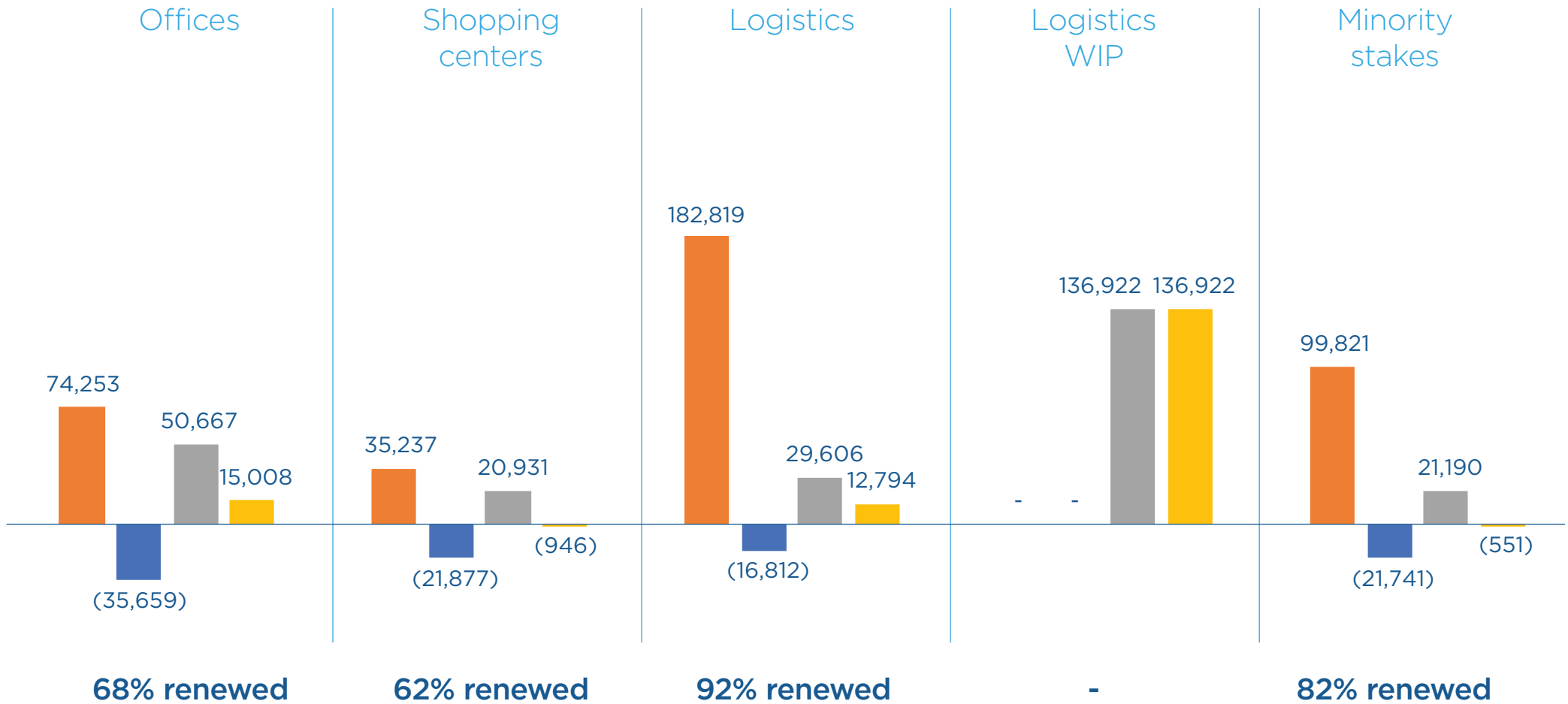


Source: Company

⁽¹⁾ Rebased to adjust for reallocated assets into different asset categories and disposals



+650K SQM CONTRACTED WITH EXCELLENT RETENTION RATE OF 80%



■ Renewals ■ In ■ Out ■ Net

Note: Data provided includes FY figures for MERLIN and Q4 for Metrovacesa



ATTRACTING LEADING CLIENTS

Offices



Renewal
7,267 sqm
Avenida de Bruselas 24



Renewal
10,619 sqm
Puerta de las Naciones



Renewal
10,732 sqm
Príncipe Vergara 187



Renewal
7,168 sqm
Josefa Valcarcel 48

Shopping centers



In
11,984 sqm
Marineda



Renewal
2,026 sqm
Larios



Renewal
5,389 sqm
Larios



In
911 sqm
Porto Pi

Logistics



Renewal
38,763 sqm
Guadalajara - Alovera



Renewal
28,490 sqm
Madrid - Coslada



Renewal
70,134 sqm
Cabanillas I



Renewal
35,285 sqm
Meco II

Logistics WIP



In - Prelet
38,054 sqm
Cabanillas II (A)



In - Prelet
48,468 sqm
Cabanillas II (C)



In - Prelet
59,017 sqm
Pinto I



In - Prelet
47,891 sqm
Cabanillas II (D)



POSITIVE LFL RENTAL GROWTH ACROSS THE BOARD (DATA FOR MERLIN ONLY)

Commercial annualized LfL rent evolution (passing 31/12/16 vs. passing 31/12/15)

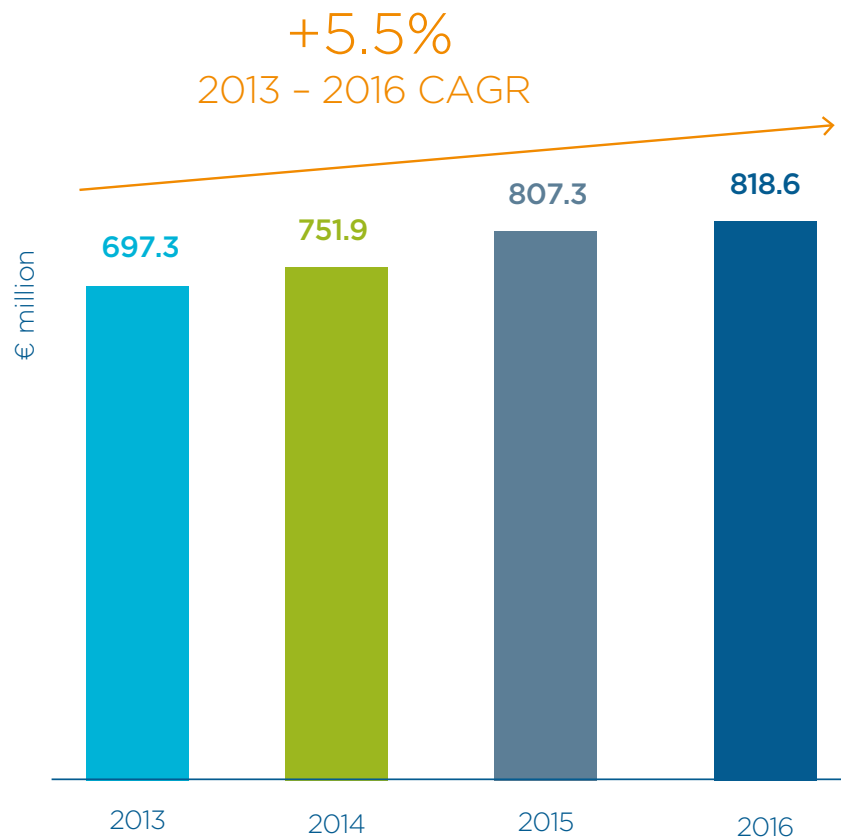
(€ thousand)	% Renewed	# leases	Absolute Rent Change	Occupancy	CPI	Like for like "same space"	
						Rent	%
Offices	18%	65	(2,498)	(2,432)	(211)	145	0.6%
Excl. expiry of 2 old leases	15%	63	764	(141)	(211)	1,115	5.4%
Shopping Centres	21%	105	(816)	(1,404)	(58)	646	6.7%
Logistics	42%	6	(256)	308	(27)	(536)	(6.6%)
Excl. expiry of 2 old lease	29%	4	240	41	(19)	218	5.4%
TOTAL	22%	176	(3,569) ⁽¹⁾	(3,529)	(296)	255	0.6%
Excl. expiry of old leases	18%	172	188	(1,504)	(287)	1,979	6.0%

⁽¹⁾ Excludes hotels and other. If included, rent change would be (€ 2,671) thousand and € 1,086 thousand if old leases are excluded

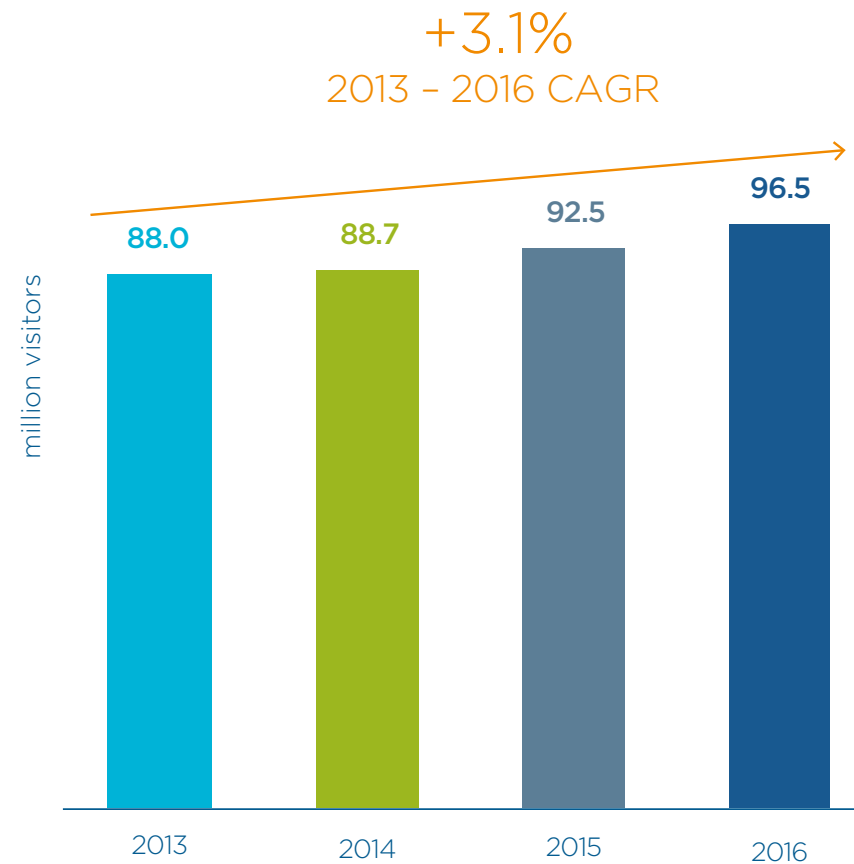


RETAIL METRICS SHOW SUSTAINED STRONG PERFORMANCE

Sales evolution



Footfall evolution





DELIVERED

Ulises 16-18



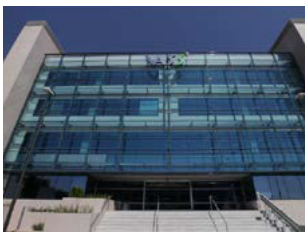
Scope:
Full refurb
Capex (€ 000):
6,950
Status:
100% let

Juan Esplandiu



Scope:
Partial refurb
Capex (€ 000):
2,302
Status:
87% let

Avda Europa I



Scope:
Full refurb
Capex (€ 000):
9,040
Status:
100% let

Partenon 12-14



Scope:
Full refurb
Capex (€ 000):
9,950
Status:
23% Pre-let

ON-GOING

Avda Europa II



Scope:
Full refurb
Capex (€ 000):
6,600
Status:
100% let

Marineda



Scope:
Sports area creation
Capex (€ 000):
1,600
Status:
56% Pre-let

Eucalipto 33



Scope:
Lobby and common areas
Capex (€ 000):
3,450
Status:
Initial phase

El Saler



Scope:
**Extension (+3,100 sqm),
façade and accesses**
Capex (€ 000):
13,100
Status:
Initial phase

Puerta de las Naciones #3



Scope:
Full refurb
Capex (€ 000):
5,173
Status:
100% let

Thader



Scope:
**Nickelodeon park
and common areas**
Capex (€ 000):
8,900
Status:
100% let

Arturo Soria



Scope:
**Façade, common areas,
foodcourt**
Capex (€ 000):
2,800
Status:
Initial phase

Tower Chamartín



Scope:
Development
Capex (€ 000):
38,000
Status:
**Speculative
development**

INVESTMENT & DIVESTMENT ACTIVITY





Description

- Torre Glòries is one of the most **iconic buildings in Barcelona**, located in the prime area of Avenida Diagonal junction with Plaza de Les Glòries, in the heart of the **Barcelona tech-oriented business district** known as 22@.
- The building was originally designed by prestigious architects Jean Nouvel and Fermín Vázquez and opened in 2005. It comprises a **gross area of 37,614 sqm**, in ground level plus 34 above ground floors, plus an auditorium with over 350 pax seating capacity. It also benefits from 300 parking spaces located in four below ground levels. The total constructed area amounts to **51,485 sqm**.

Value drivers

- Capex of approximately € 15 million for **multi-tenancy** reconversion works to own one of the most attractive office buildings in Barcelona
- **22@ is one of the most compelling markets in Barcelona** with major transformation in the medium term (Plaza refurb and La Sagrera train station)
- Increased exposure to **Barcelona prime+CBD areas**

Key Metrics

100%

Ownership

Freehold

Title

€10.3 m

Annual ERV

37,614 sqm

GLA

€142.0 m

Acq. price

€15.0 m

Capex

6.5%

ERV Yield





EXCELLENT ACHIEVEMENTS IN 2016

PRICE (€M)

	Hotel Portfolio Dec-2016	<ul style="list-style-type: none"> Urban hotels mainly located in Madrid and Barcelona Buyer: Foncière des Murs 	535.0
	Alcalá 45 Dec-2016	<ul style="list-style-type: none"> Madrid CBD building located close to Gran Vía. Overrented lease expiring in 2019 Buyer: Madrid Town Hall 	104.0
	Grande Armée Nov-2016	<ul style="list-style-type: none"> Conforama flagship store located in Grande Armée, Paris Buyer: Deka 	58.5
	BBVA branches 2016	<ul style="list-style-type: none"> 17 bank branches let to BBVA Buyer: Private individuals 	19.1
	Other 2016	<ul style="list-style-type: none"> Several non-core assets, including 2 senior living facilities, 1 parking facility and 3 residential units from Metrovacesa Buyer: Private corporates and individuals 	44.1
TOTAL		+7.1% PREMIUM	760.7

Quick delivery
of strategic
objectives

Focused
strategy

Premia
achieved
prove hidden
value within
the company
portfolio

Proof
of assets
liquidity

OUTLOOK 2017

A photograph of a modern, multi-story building with a glass facade, viewed from an elevated perspective looking down into a central courtyard. The building features multiple levels with glass railings and a central glass atrium. The foreground is filled with lush green plants and shrubs. The sky is clear and blue.



Our market

- ▶ **Positive** trend in **rents**
- ▶ Further **yield compression** mainly in **logistics**
- ▶ **Rapid growth of logistics**
- ▶ **No major change in supply but incipient refurbishment activity**

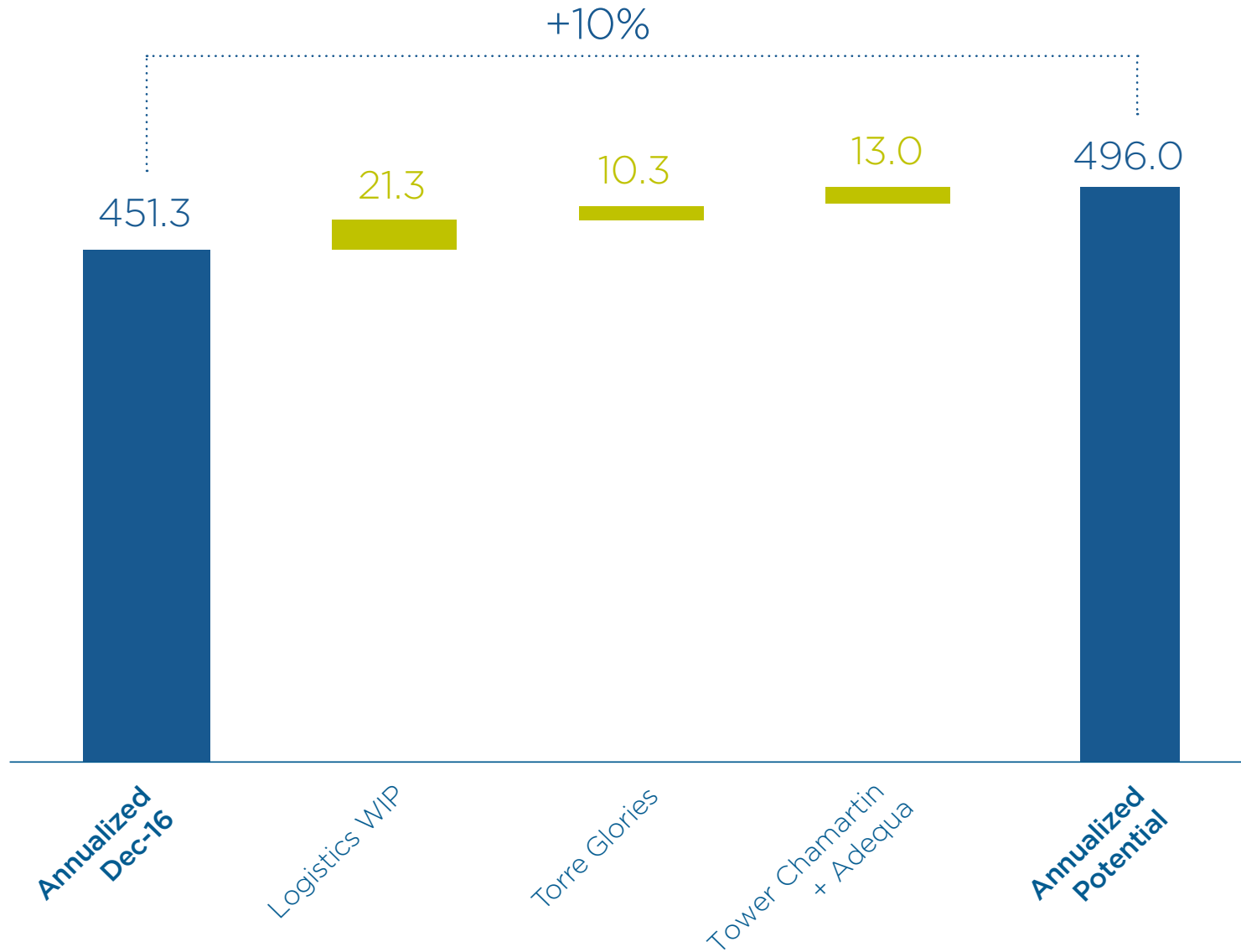
MERLIN

- ▶ **Acquisition activity more muted**
- ▶ **Ambitious Capex program** in office and shopping centers
- ▶ **Scale-up in logistics** as WIP program stock completes
- ▶ **Asset management opportunities** aimed at increasing Metrovacesa occupancy
- ▶ **Development:** logistics + AAA office
- ▶ **Debt reduction** €200 m early repayment



+10% GROWTH POTENTIAL IN ANNUALIZED RENTS

(€ million)

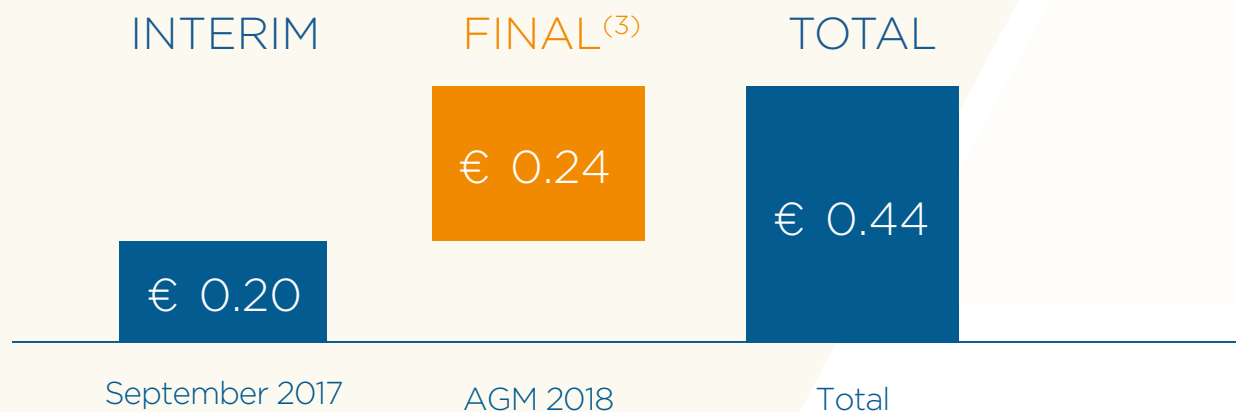




MERLIN DIVIDEND GUIDANCE
 CALCULATED ON THE BASIS OF
80% OF FFO 1⁽¹⁾
 ADJUSTED BY SALE OF HOTELS⁽²⁾

MANAGEMENT GUIDANCE FOR DISTRIBUTION **FY 2017:**
MINIMUM OF € 207 M
(€ 0.44 + PER SHARE)

- Payment in two instalments:
- All cash
- Minimum guidance



Source: Company

⁽¹⁾ FFO1 refers to FFO minus maintenance capex and subtracts 3 cents to an equivalent calculation based on FFO

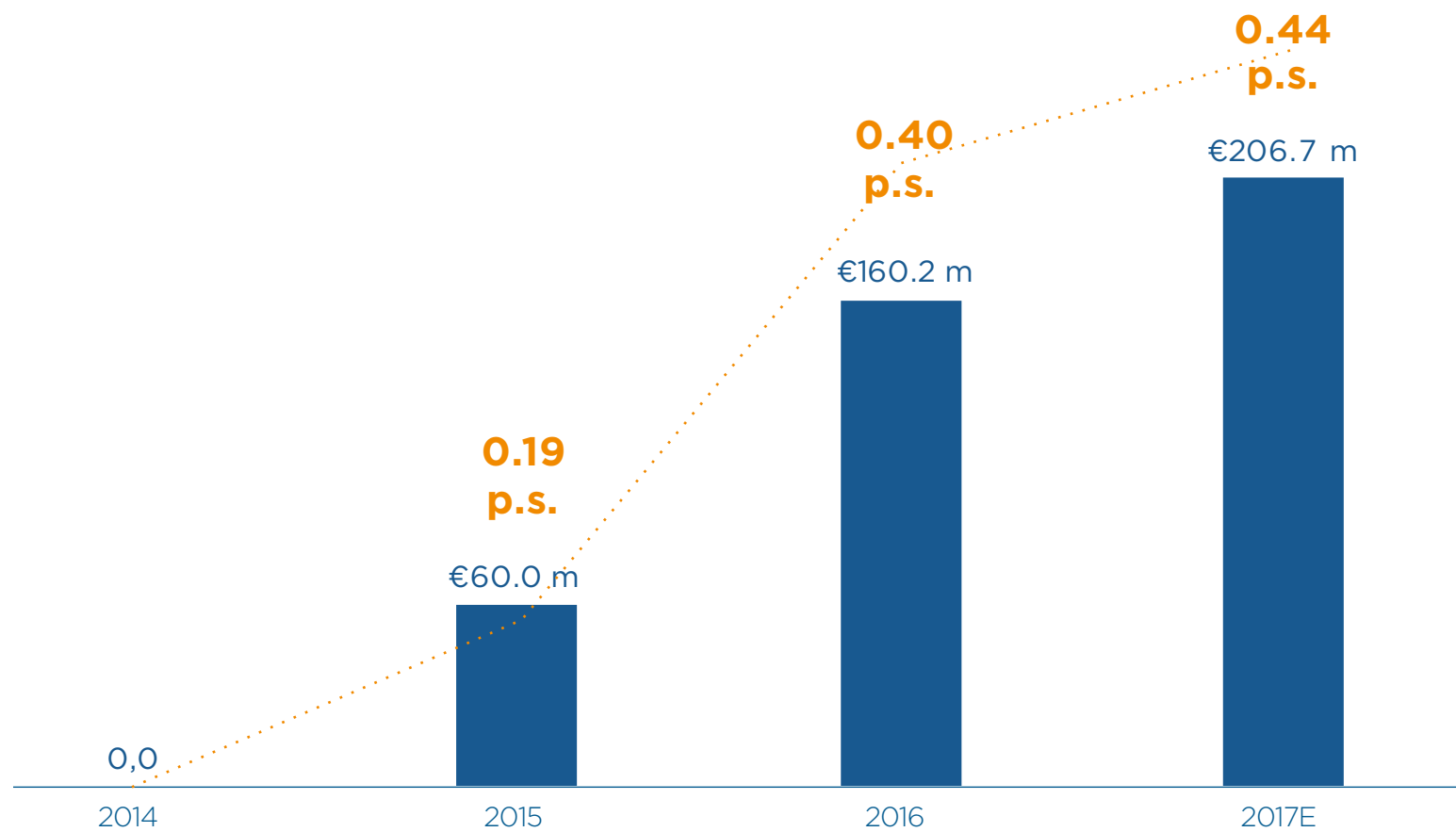
⁽²⁾ The sale of the hotel portfolio deducts 7 cents from the company cash flow that results in a lower dividend capacity until fully reinvested

⁽³⁾ Following approval by AGM of 2017 accounts



DPS GUIDANCE REPRESENTS +10% GROWTH YOY 2017 VS 2016

(€ per share)



Source: Company

⁽¹⁾ MERLIN average includes yield compression in 'Other' assets.



CLOSING REMARKS



Value creation to shareholders

- **+6.6%** FFO per share
- **+14.0%** EPRA NAV per share
- TSR of **17.2%**
- Credit profile **improved** in all metrics

Performance

- **Strong letting activity** with high tenant retention rate
- Positive like-for-like rental growth: **+6.0%**
- Significant **hike** in **Metrovacesa occupancy**

Investment & divestment activity

- Outstanding capital recycling: **€761 m** disposals at a **7.1%** premium
- Torre Glòries increases **exposure to Barcelona prime+CBD**
- **Logistics WIP program progressing according to plan**

Outlook

- **Positive market** environment
- **Ambitious capex** program
- DPS guidance 2017 (**€ 0.44 per share**), +10% above 2016



MERLIN

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