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9M 2013 RESULTS: October 23rd. 2013. Details will be provided soon

### IBERDROLA's Net Electricity Production (provisional)

	July - September 2013		2013
TOTAL GROUP	GWh	% Weight	vs. 2012
Hydro	3,177	10.4%	30.3%
Nuclear	6,201	20.3%	-11.1%
Coal	2,688	8.8%	-20.1%
Combined Cycle	10,574	34.6%	-1.0%
Cogeneration	1,724	5.6%	20.3%
Renewables	6,181	20.2%	-3.4%
TOTAL	30,545	100%	-2.4%
Demand	52,749		-0.4%

	Year 2013			
GWh	% Weight	vs. 2012		
13,389	13.2%	67.1%		
17,932	17.7%	-8.4%		
9,264	9.2%	-20.5%		
31,006	30.6%	-6.0%		
4,772	4.7%	2.3%		
24,805	24.5%	6.4%		
101,168	100%	1.0%		
159,832		-0.4%		

	July - September 2013		2013
SPAIN	GWh	% Weight	vs. 2012
Hydro	2,586	19.7%	44.9%
Nuclear	6,201	47.3%	-11.1%
Coal	1,038	7.9%	-11.6%
Combined Cycle	420	3.2%	-33.1%
ORDINARY REGIME	10,245	78.2%	-3.0%
Cogeneration	532	4.1%	-12.8%
Renewables	2,331	17.8%	-6.9%
Wind	2,081		-9.6%
TOTAL	13,108	100%	-4.2%
Demand*	22,817		-3.0%
Hydro Reservoir levels at 30.09.13	61.7% (6,962 GWh)		Wh)
*DCC D' c'l c le C C c l' D	SI . I I		

Year 2013			
GWh	% Weight	vs. 2012	
11,288	25.7%	90.8%	
17,932	40.9%	-8.4%	
1,521	3.5%	-57.8%	
1,193	2.7%	-43.0%	
31,934	72.8%	2.4%	
1,845	4.2%	-6.3%	
10,103	23.0%	13.7%	
9,348		12.3%	
43,882	100%	4.3%	
68,440		-4.4%	

<sup>\*</sup>DSO Distributed Energy (Energy Generated in Power Plants busbars - Transmission Network Losses)

U.K.	GWh	% Weight	vs. 2012
Hydro	124	3.4%	-24.2%
Coal	1,650	45.6%	-24.6%
Combined Cycle	1,479	40.8%	109.8%
Cogeneration	0	0.0%	
Renewables	367	10.1%	-24.5%
TOTAL	3,620	100%	2.2%
Demand (managed)	8,406		-0.9%
Demand (managed)	8,406		-0.9

GWh	% Weight	vs. 2012
459	3.2%	-6.7%
7,743	53.6%	-3.8%
4,427	30.6%	18.5%
6	0.0%	-3.5%
1,81 <i>7</i>	12.6%	13.3%
14,451	100%	4.1%
27,793		0.4%

USA	GWh	% Weight	vs. 2012
Hydro	69	1.7%	126.3%
Combined Cycle	1	0.0%	-59.3%
Cogeneration	890	22.6%	76.3%
Renewables	2,984	75.7%	10.6%
TOTAL	3,944	100%	21.9%
Demand (managed)	8,646		-1.9%

GWh	% Weight	vs. 2012
316	2.4%	45.8%
3	0.0%	-96.7%
1,904	14.4%	11.9%
11,018	83.2%	4.4%
13,242	100%	5.5%
24,877		1.0%

LATIN AMERICA	GWh	% Weight	vs. 2012
Hydro	398	4.2%	-13.4%
Combined Cycle	8,675	91.2%	-7.2%
Cogeneration	301	3.2%	-4.9%
Renewables	139	1.5%	
TOTAL	9,513	100%	-7.5%
Demand (managed)	12,879		6.0%

GWh	% Weight	vs. 2012
1,327	4.7%	-4.3%
25,383	90.0%	-6.3%
1,017	3.6%	2.9%
490	1.7%	16.8%
28,217	100%	-5.6%
38,723		5.9%

RoW	GWh	% Weight	vs. 2012
Renewables	360	100%	-34.4%
TOTAL	360	100%	-34.4%

GWh	% Weight	vs. 2012
1,377	100%	-25.4%
1,377	100%	-25.4%



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## IBERDROLA's Installed Capacity (Provisional)

	9M 2	2013
GROUP	MW	% Weight
Hydro	9,866	22.0%
Nuclear	3,410	7.6%
Coal	3,178	7.1%
Fuel-Oil	0	0.0%
Combined Cycle	13,073	29.1%
Cogeneration	1,237	2.8%
Renewables	14,101	31.4%
TOTAL	44,866	100%

9M 2012	
MW	% Weight
9,695	20.8%
3,410	7.3%
4,709	10.1%
15 <i>7</i>	0.3%
13,071	28.1%
1,237	2.7%
14,319	30.7%
46,599	100%

SPAIN	MW	% Weight
Hydro	8,807	34.6%
Nuclear	3,410	13.4%
Coal	874	3.4%
Fuel-Oil	0	0.0%
Combined Cycle	5,893	23.1%
Cogeneration	394	1.5%
Renewables	6,092	23.9%
TOTAL	25,470	100%

MW	% Weight
8,619	33.4%
3,410	13.2%
1,253	4.9%
157	0.6%
5,893	22.9%
394	1.5%
6,058	23.5%
25,784	100%

UK	MW	% Weight
Hydro	563	9.1%
Coal	2,304	37.0%
Combined Cycle	1,967	31.6%
Cogeneration	31	0.5%
Renewables	1,355	21.8%
TOTAL	6,220	100%

MW	% Weight
563	7.8%
3,456	47.7%
1,967	27.2%
31	0.4%
1,226	16.9%
7,243	100%

USA	MW	% Weight
Hydro	115	1.8%
Combined Cycle	163	2.5%
Cogeneration	636	9.9%
Renewables	5,493	85.7%
TOTAL	6,407	100%

MW	% Weight
115	1.8%
163	2.5%
636	9.9%
5,493	85.7%
6,407	100%

LATIN AMERICA	MW	% Weight
Hydro	381	6.3%
Combined Cycle	5,050	83.8%
Cogeneration	176	2.9%
Renewables	418	6.9%
TOTAL	6,026	100%

MW	% Weight
398	6.8%
5,048	85.8%
176	3.0%
259	4.4%
5.882	100%

RoW	MW	% Weight
Renewables	744	100%
TOTAL	744	100%

MW	% Weight
1,284	100%
1,284	100%



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## Spanish Energy Balance (Provisional. Source: Red Eléctrica de España, S.A.)

	July - September 2013	
	GWh	vs. 2012
Hydro	6,015	49.6%
Nuclear	15,620	-6.2%
Coal	15,070	5.8%
Fuel-Oil	0	0.0%
Combined Cycle	6,986	-29.8%
GROSS PRODUCTION O. Regime	43,690	-2.6%
Own consumption	-1,920	-6.6%
Special Regime	23,900	0.9%
NET PRODUCTION	65,670	-1.3%
Pumping consumption	-752	-32.0%
International Exchanges	-2,410	
DEMAND IN TRANSMISSION	62,092	-1.3%

Year 2013		
GWh	vs. 2012	
27,371	99.1%	
43,826	-6.7%	
2 <i>7,77</i> 1	-34.4%	
0	0.0%	
17,492	-40.4%	
116,460	-12.1%	
-4,593	-23.7%	
83,813	10.2%	
195,680	-3.4%	
-4,775	29.9%	
-4,749	-39.7%	
185,171	-2.8%	

## Wholesale Market Data Spain

	July - September 2013
System average price (€ / MWh) (*)	57.3
Iberdrola's total market share (**)	20.9%

Year 2013	
49.3	
23.5%	

### IBERDROLA's Emissions Indicators (Provisional)

COO : :	
C02 emissions over the period (gr. CO2 /KWh): Total	232
C02 emissions over the period (gr. CO2 /KWh): Spain	72
C02 emissions over the period (gr. CO2 /KWh): SPW	676
Emission-free production: Total (GWh)	56,127
Emission-free production: Spain (GWh)	39,323
Ratio emission-free production to total production: Total (%)	55%
Ratio emission-free production to total production: Spain (%)	90%
Emission-free installed capacity: Total (MW)	27,378
Emission-free installed capacity: Spain (MW)	18,309
Emission-free instaled capacity: Total (%)	61%
Emission-free instaled capacity: Spain (%)	72%

9M 2012
266
137
<i>7</i> 11
50,901
34,387
51%
82%
27,425
18,087
59%
70%

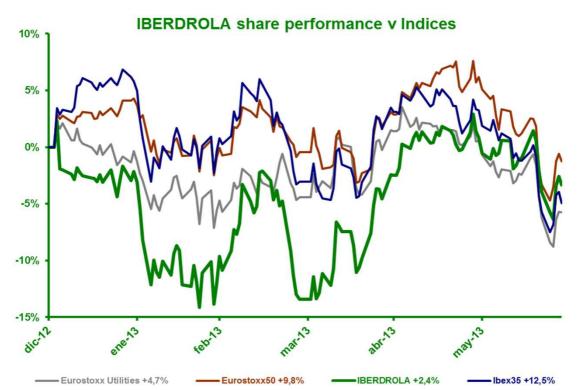
<sup>(\*)</sup> Includes pool, ancillary services, Cesur. Excludes capacity payments.

<sup>(\*\*)</sup> Iberdrola's total Production over Total Demand in Spain



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Stock Market			
	Iberdrola	lbex 35	EuroStoxx Utilities
July - September 2013			
Max (Date)	4.34 (26/09/2013)	9,272.40 (26/09/2013)	242.95 (26/09/2013)
Min (Date)	3.602 (21/02/2013)	7,763.80 (03/07/2013)	208.42 (03/07/2013)
Quarterly Change	5.89%	18.34%	11.13%

Year 2013			
Max (Date)	4.34 (26/09/2013)	9,272.40 (26/09/2013)	242.95 (26/09/2013)
Min (Date)	3.602 (21/02/2013)	7,553.2 (24/06/2013)	208.42 (03/07/2013)
Yearly Change	2.38%	12.47%	4.72%



RATIOS	
1011100	
Market Capitalization (30/09/13)	26,800
PER (price at 30/09/13 / EPS 12)	9.34
P/BV	0.79
(price at 30/09/13 / Equity 12)	0.79

DIVIDENDS PAID		
Gross Interim (20/01/13)	0.143	
Gross Final (04/07/12 y 23/07/2012)*	0.16	
Attendance premium	0.005	
Dividend Yield	7.2%	
(Div. Paid**/Close price 12)	7.2/0	

<sup>(\*)</sup> Scrip Dividend + 0.03 € in cash

<sup>(\*\*)</sup> Dividends paid in the last 12 months



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### **Financials**

Gross Margin	
EBITDA	
EBIT	
Profit Before Taxes	
Net Profit	

H1 2013		
€M	vs. H1 2012 (%)	
6,676	5.8%	
4,051	-0.9%	
882	-65.3%	
288	-83.5%	
1,728	-2.0%	

-	
Total Assets	
Equity	
Net Debt <sup>(1)</sup>	
Capex	

€M	2011
94,098	96,816
35,153	34,085
28,803	30,324
1,380	1,558

(1)Includes tariff deficit and TEI.

EPS	
CFPS	
Gearing (2)	

H1 2013	v 2012
0.28	0.30
0.5	0.55
45.0%	47.1%

 $(2) \ Net \ debt' (Net \ debt + Shareholders' \ equity). \ Not \ including \ the \ tariff \ insufficiency, \ leverage \ as \ of \ June \ 2013 \ would \ stand \ at \ 43.1\%.$ 

S&P	
Moody's	
Fitch	

Senior Unsecured Debt Credit Rating	Outlook
BBB	Stable
Baa1	Negative
BBB+	Rating Watch Negative

### Sustainability and Corporate Reputation

#### Sustainability and Corporate Reputation Ranking Dow Jones Sustainability World Index 13 Iberdrola member in all editions First utility with nuclear assets to meet standards for FTSE FTSE 4Good 4Good Carbon Diclosure Leadership Index Iberdrola selected Best in Class, 2nd global utility Storebrand Investment SRI Global Roundtable on Climate Change IBERDROLA one of the developers Sustainability Yearbook Robeco Sam 2013 Classified as "Gold Class" in the electricity sector. OEKOM Research **Prime Category** Ruban D'Honeur 2013 in the Environment and European Business Awards 2013 Sustainability category. IBERDROLA, one of 8 Spanish companies and 18 global Green Rankings 2012 Newsweek utilities selected Leader among Spanish utilities: electricity, gas, and water **MERCO 2012** industry New York Stock Exchange, NYSE Euronext & Vigeo Iberdrola selected El New Energy Top 100 Green Utilities Iberdrola first position ET Global 800 Carbon Ranking Iberdrola first Spanish utility RSC Observatory Iberdrola first position



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