

# INVESTORS AND CAPITAL MARKETS DAY

November 12, 2014



# LOOKING TO THE FUTURE

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Chief Executive Officer of Acerinox

# BAHRU STAINLESS



ACERINOX

INVESTORS AND CAPITAL MARKETS DAY



# BAHRU STAINLESS

ACCUMULATED INVESTMENT: 630 MILLION EUROS

PRODUCTION 2013: +22%

PARTICIPATING IN PARALEL IN EXCELLENCE PLAN FROM JANUARY 2014

SATISFACTORY LEARNING CURVE

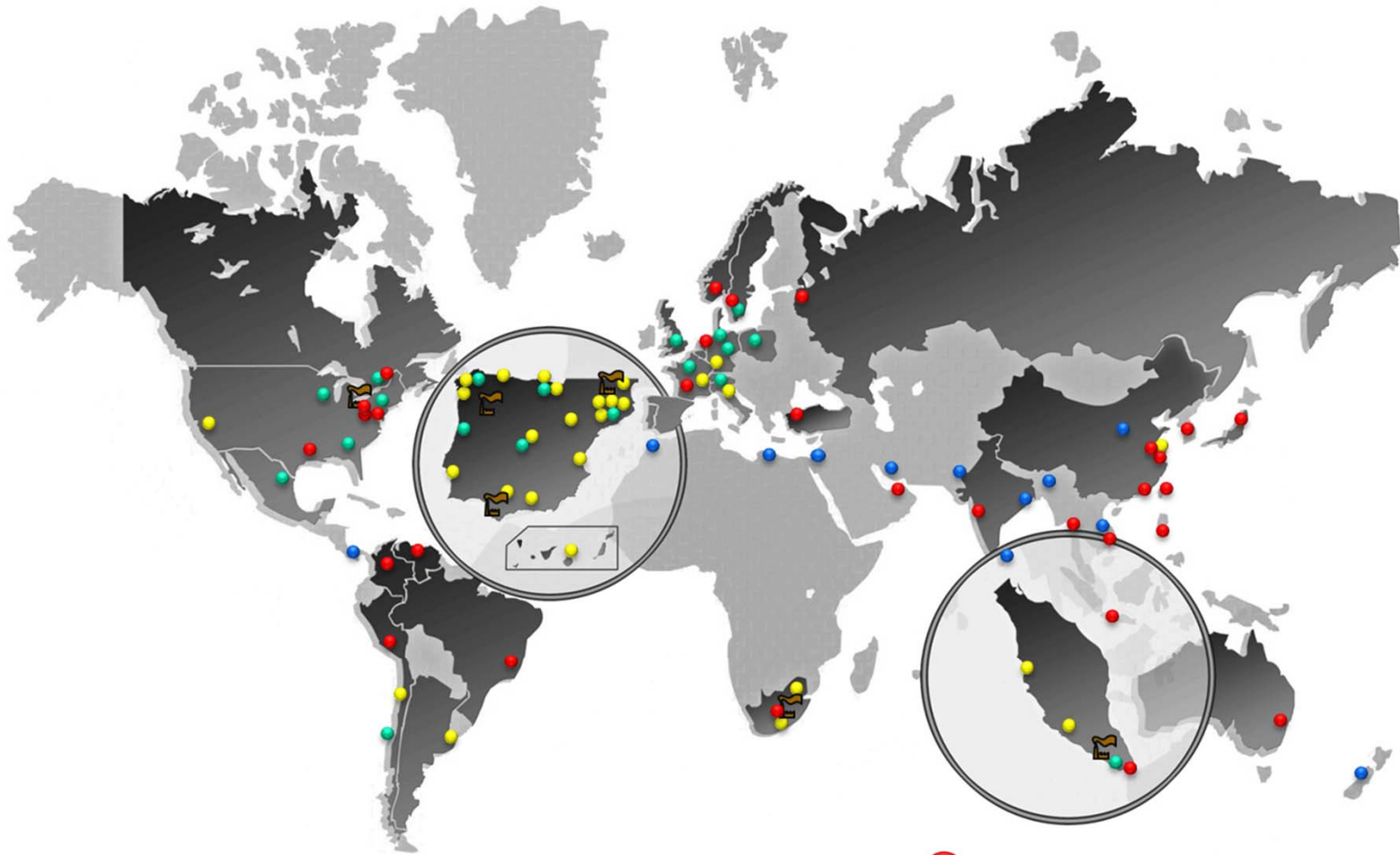
MALAYSIA MARKET SHARE 26%, ASEAN 12%

EXPORTS 64%

DEFINING TECHNICAL EQUIPMENT FOR FUTUTRE PHASES

# COMMERCIAL AND INDUSTRIAL NETWORK

- Germany
- Argentina
- Australia
- Belgium
- Brazil
- Canada
- Chile
- China
- Colombia
- South Korea
- USA
- United Arab Emirates
- Spain
- The Philippines
- France
- India
- Indonesia
- Italy
- Japan
- Malaysia
- Mexico
- Norway
- Peru
- Poland
- Portugal
- United Kingdom
- Russia
- Singapore
- South Africa
- Sweden
- Switzerland
- Thailand
- Taiwan
- Turkey
- Venezuela
- Vietnam



Service centers 19  
Warehouse 28

Office 30  
Agent 13  
Factory 6

## FIVE KEYS TO THE FUTURE

Economic situation

Overcapacity

Raw Materials

Reindustrialisation

Excellence



***ACERINOX RATED 96A BY CDP  
WORLD LEADER AGAINST CLIMATE CHANGE***

