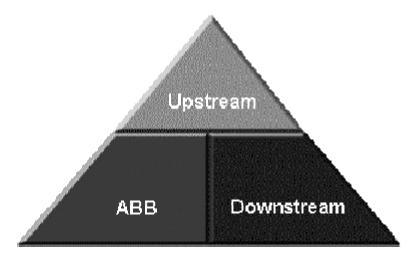


2005-2009 Strategy (III)



Disclaimer

Safe harbor statement under the Private Securities Litigation Reform Act of 1995:

This document contains statements that Repsol YPF believes constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements may include statements regarding the intent, belief or current expectations of Repsol YPF and its management, including statements with respect to trends affecting Repsol YPF's financial condition, financial ratios, results of operations, business, strategy, geographic concentration, production volume and reserves, as well as Repsol YPF's plans with respect to capital expenditures, cost savings, investments and dividend payout policies. These statements are not guarantees of future performance and are subject to material risks, uncertainties, changes and other factors which may be beyond Repsol YPF's control or may be difficult to predict.

Repsol YPF's future financial condition, financial ratios, results of operations, business, strategy, geographic concentration, production volumes, reserves, capital expenditures, cost savings, investments and dividend payout could differ materially from those expressed or implied in any such forward-looking statements. Such factors include, but are not limited to, currency fluctuations, the price of petroleum products, the ability to realize cost reductions and operating efficiencies without unduly disrupting business operations, environmental and regulatory considerations and general economic and business conditions, as well as those factors described in the filings made by Repsol YPF and its affiliates with the Comisión Nacional del Mercado de Valores in Spain, the Comisión Nacional de Valores in Argentina and the Securities and Exchange Commission in the United States; in particular, those described in Section 1.3 "Key Information about Repsol YPF? Risk Factors" and Section 3 "Operating and Financial Review and Prospects" in Repsol YPF's annual report on Form 20-F for the fiscal year ended December 31, 2003 filed with the Securities and Exchange Commission.

Repsol YPF does not undertake to publicly update or revise these forward looking statements even if experience or future changes make it clear that the projected results or condition expressed or implied therein will not be realized.





Argentina, Brazil & Bolivia (ABB)

One profitable integrated business

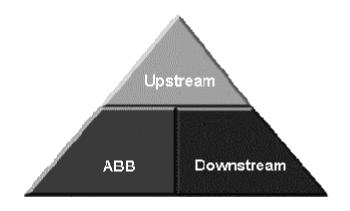
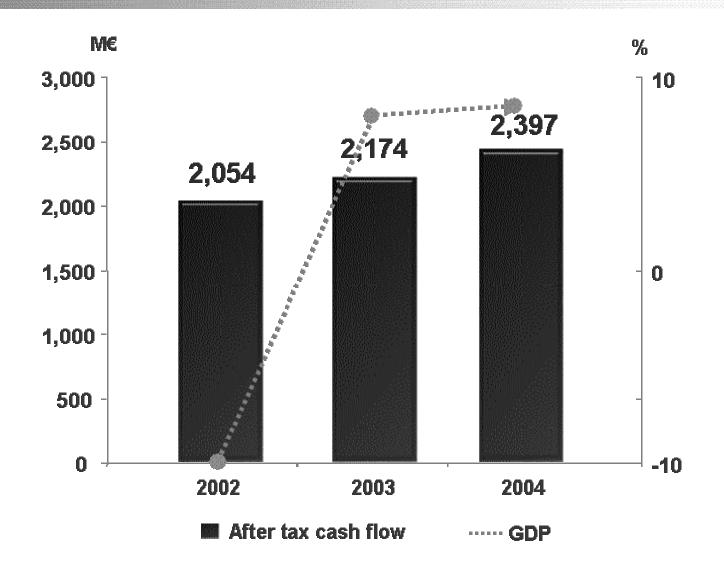


ABB highlights

- Argentina is improving:
 - Energy business improving along with the economy, gas prices going up
- Argentine businesses generate stable cash flow:
 - Upstream: managing mature assets
 - New opportunities in offshore Argentina
 - Downstream: superior integration and efficiency
 - Repsol YPF operations with high market share
- Bolivia huge gas reserves and export potential, but severe political difficulties
- Unique relationship with Petrobras generates potential upstream opportunities

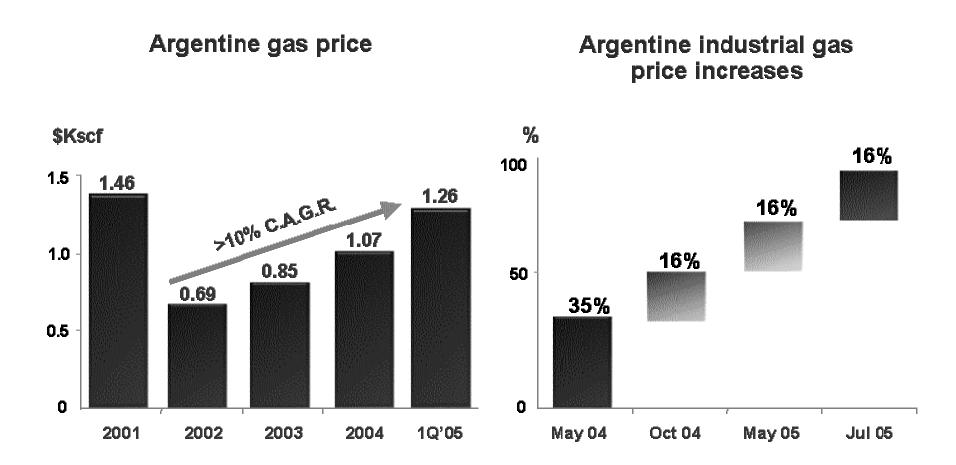


Argentina cash flow proves stable



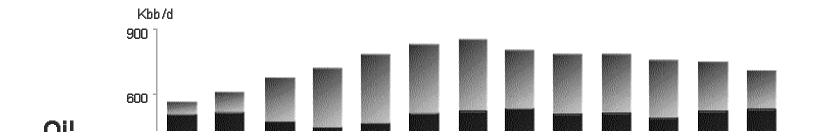


Argentina positive price evolution

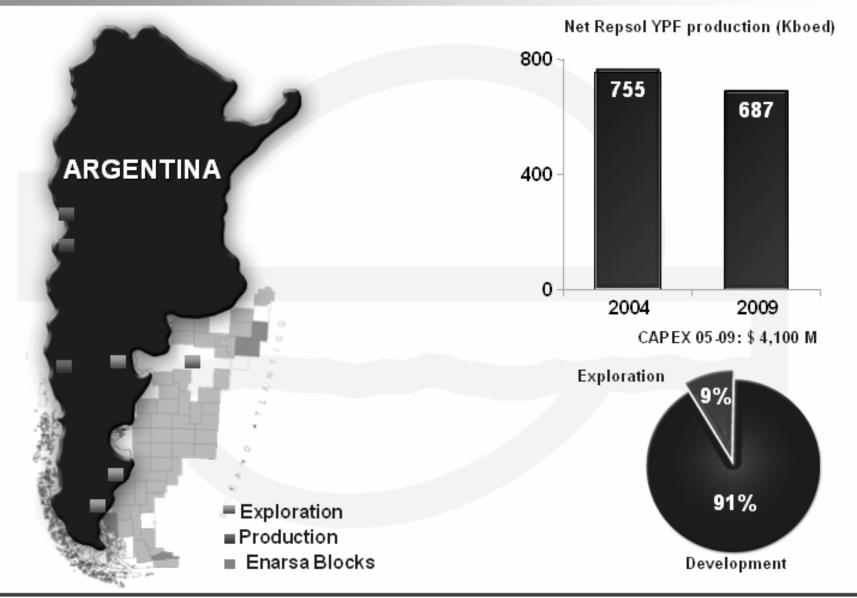




Argentina market trends



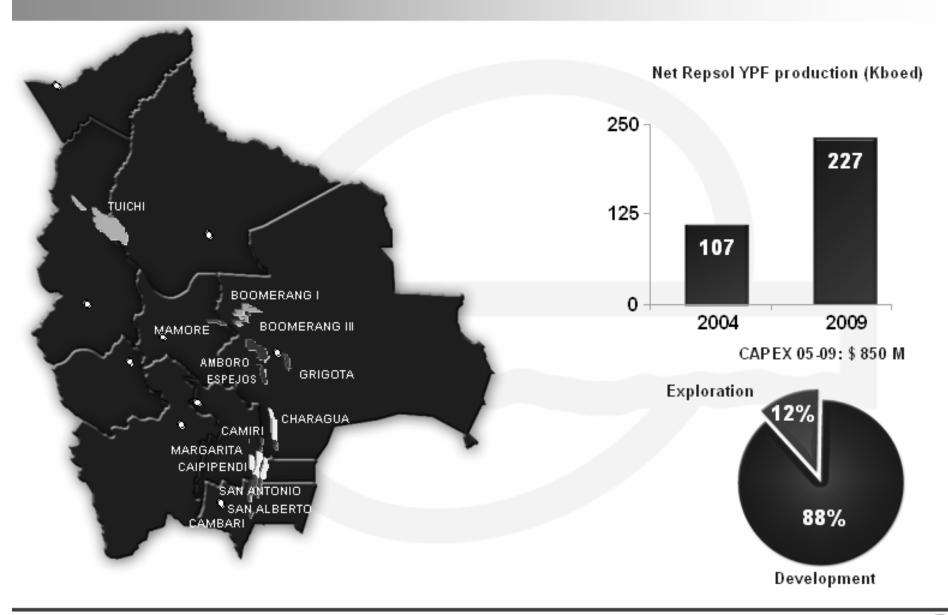
Argentina Exploration & Production business







Bolivia





Brazil BM-C-3 BM-C-4 Net Repsol YPF production (Kboed) BM-C-5 BM-S-7 BM-S-9 16 ES-M-414 S-M-170 15 S-M-172 S-M-330 8 ALBACORA LESTE 0 -2004 2009 CAPEX 05-09: \$ 480 M Exploration 57% 43% Development

ABB: Production growth under status quo scenario

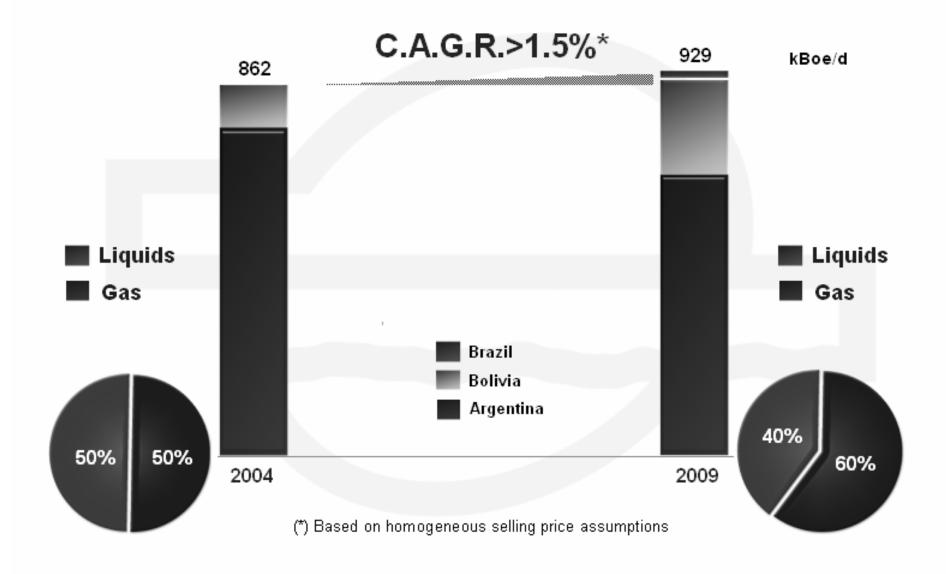
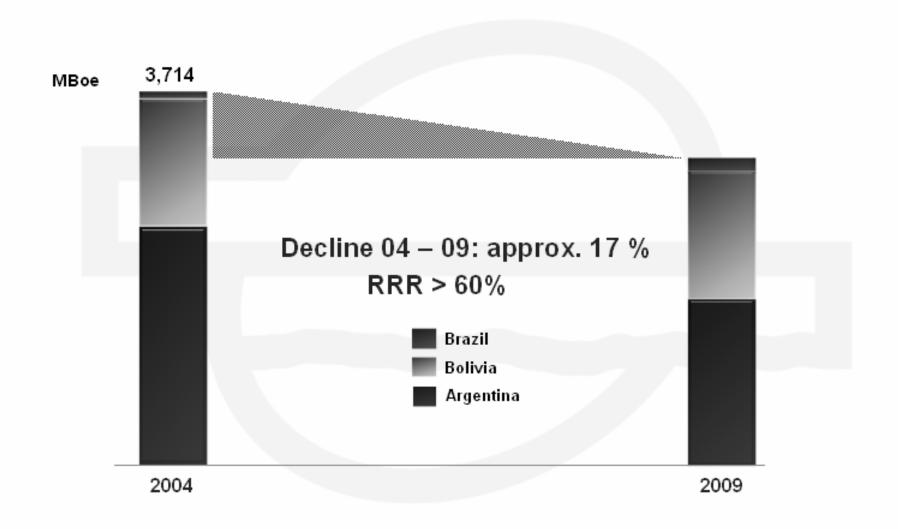


ABB: Proved reserves evolution under status quo scenario



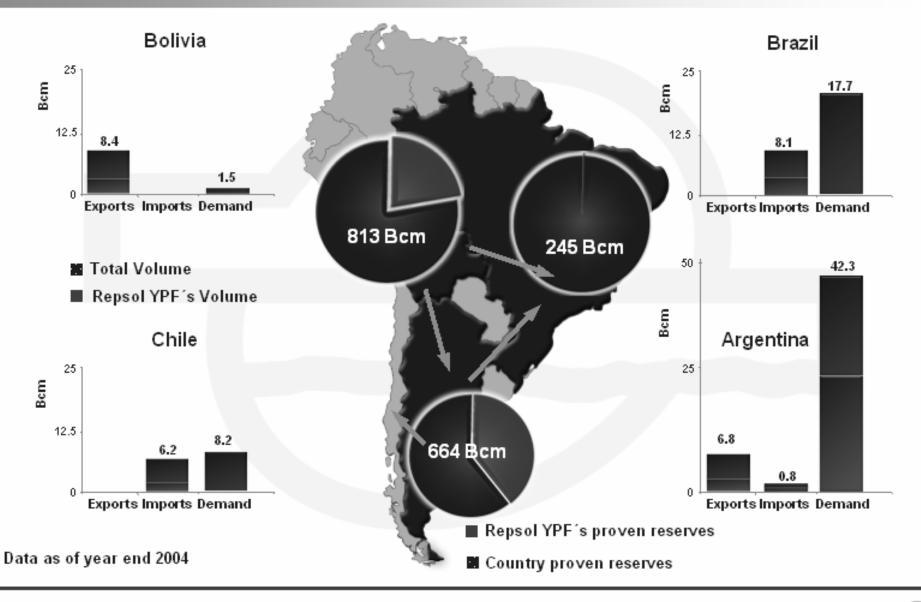


Bolivian natural gas potential

- Southern Cone markets need Bolivian gas
- Argentina liberalization of gas market together with tight domestic supplies
- Brazil market growing in double-digits; Low penetration and proximity to Bolivia
- Bolivia massive gas reserves and export potential, but political challenges; Solution requires multilateral cooperation
- Huge potential upside for Repsol YPF when resolved

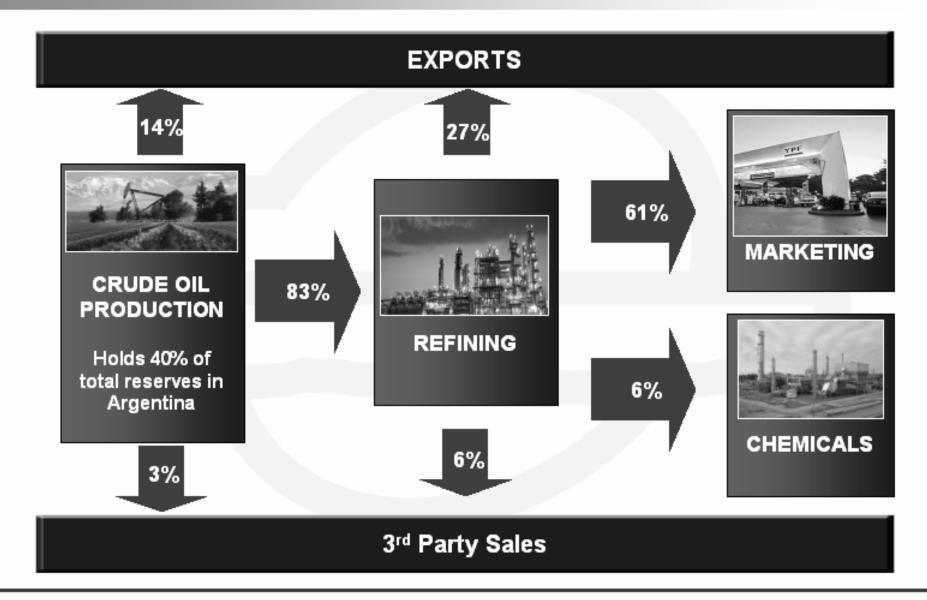


ABB gas integration





Repsol YPF liquids chain in Argentina



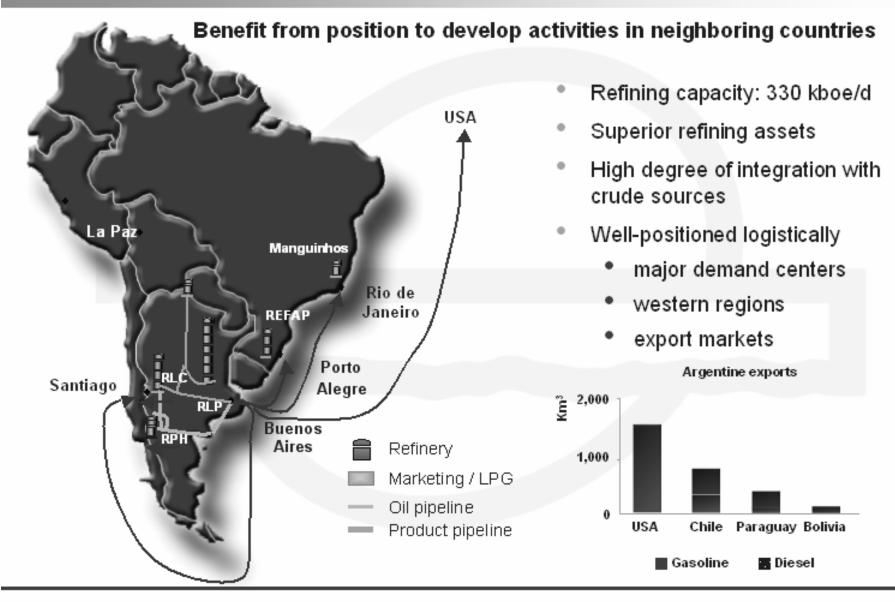


Argentina downstream: Superior integration and efficiency

- Repsol YPF competitive advantage in refining & marketing
- Product taxes and prices should normalize by 2007
- Shifting to net crude & product importer will create higher prices due to import parity by 2009
- Repsol YPF conversion level is the highest in Latam
- High retail market share, strong brand
- Profitable, integrated chemicals operation



Argentina downstream: Strong structural position for ABB





CAPEX 05 - 09: \$8,000 M

Chemicals 3%



* It includes \$1.3 B of investment in gas pipelines

2005: \$12,500 M Capital Employed 2009: \$14,350 M

Chemicals 5%



Chemicals 8%

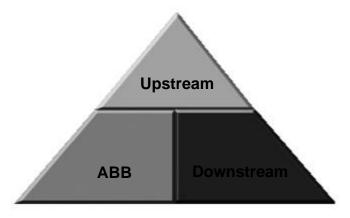






Downstream*

Leading Positions in Growth Markets
Create Quality Earnings

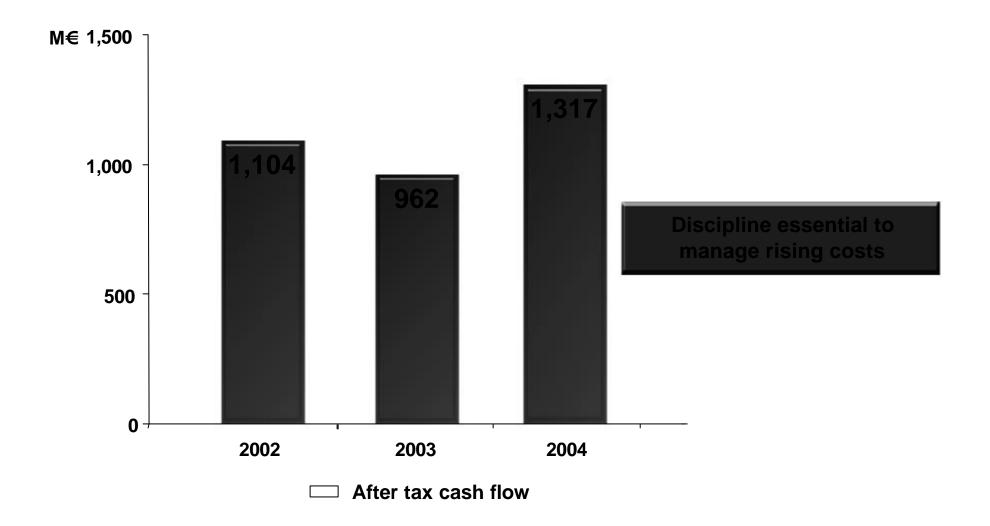


Downstream highlights

- Positive margins outlook, improved business environment
- High margins and cash flow generation
 - Deeper conversion capacity
 - Located in growing markets
 - Rising diesel imports advantage Repsol YPF margins
- Superior assets and logistics
 - 5 refineries into one optimized system
 - Retail network with high market share
- Profitable, integrated chemical operation
- Unique LPG position

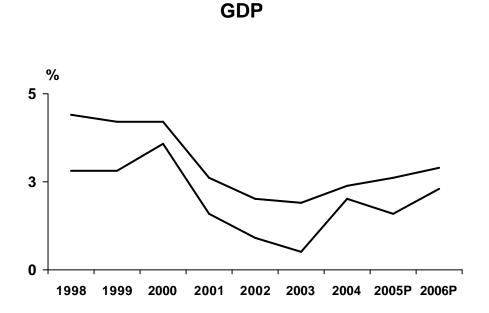


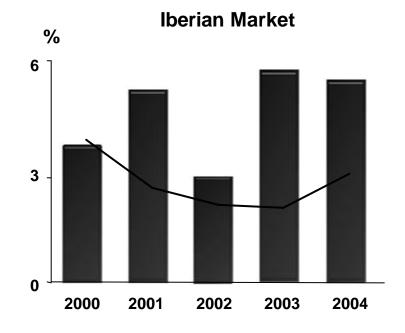
Provides strong cash generation





Growing Iberian market







Diesel and gasoline annual percent change

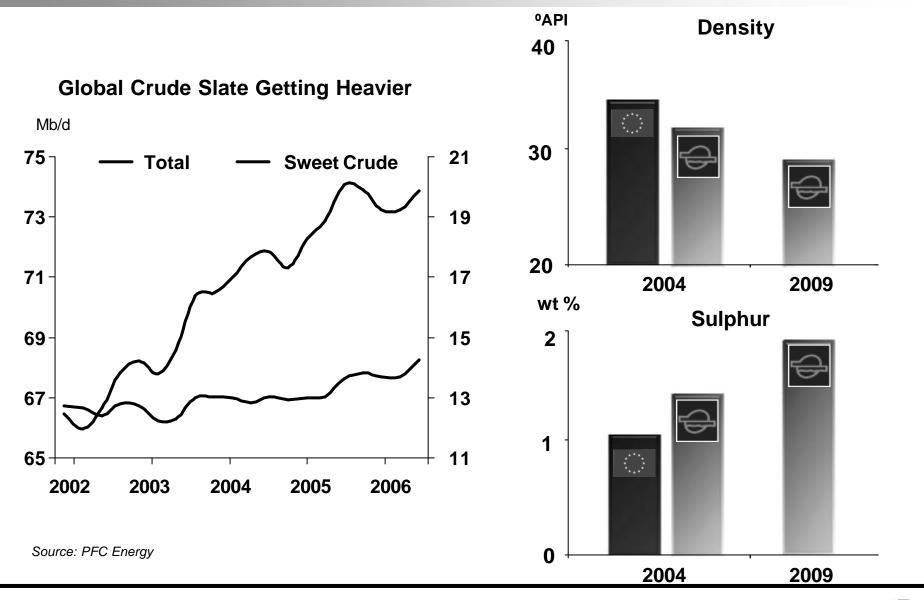
GDP annual percent change

Source: IMF. WEO April 2005 Gross domestic product, constant prices, annual percent change

Source: PFC Energy (demand) and IMF WEO April 2005 (GDP)



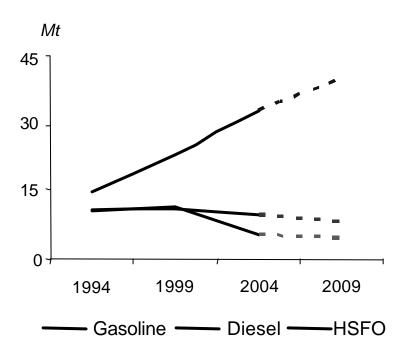
Heavier crude slate creates opportunity for Repsol YPF



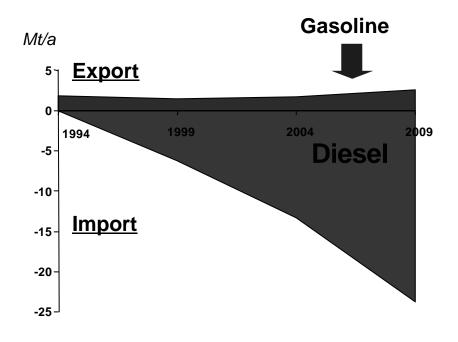


Rising diesel imports benefit Repsol YPF margins

Oil Product Demand - Iberia



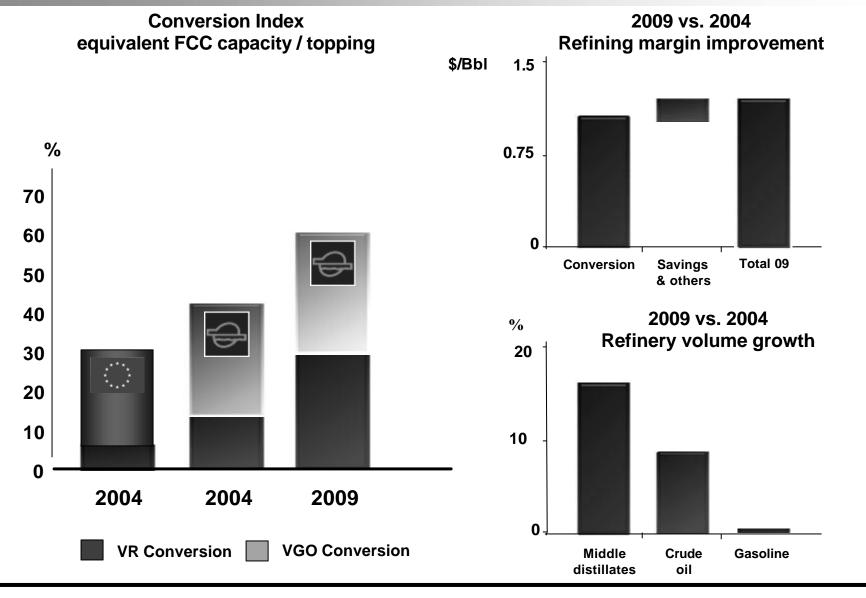
Iberian Market



Source: PFC Energy Source: IEA

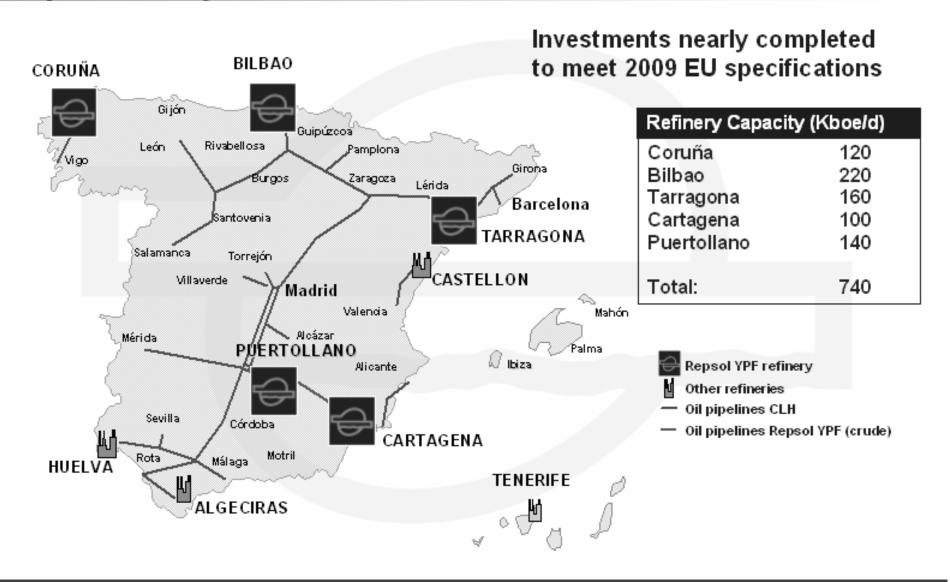


Improved conversion capacity





Superior logistics integrates five refineries into one optimized system

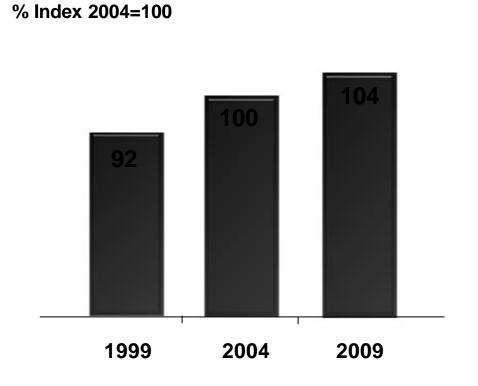


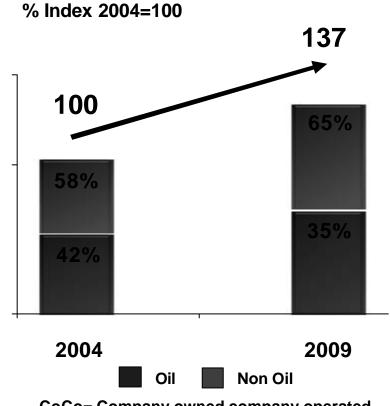


Retail network has high market share and throughput via company-owned outlets

Sales market share / outlets market share

CoCo's Network retail operating revenues (Spain)

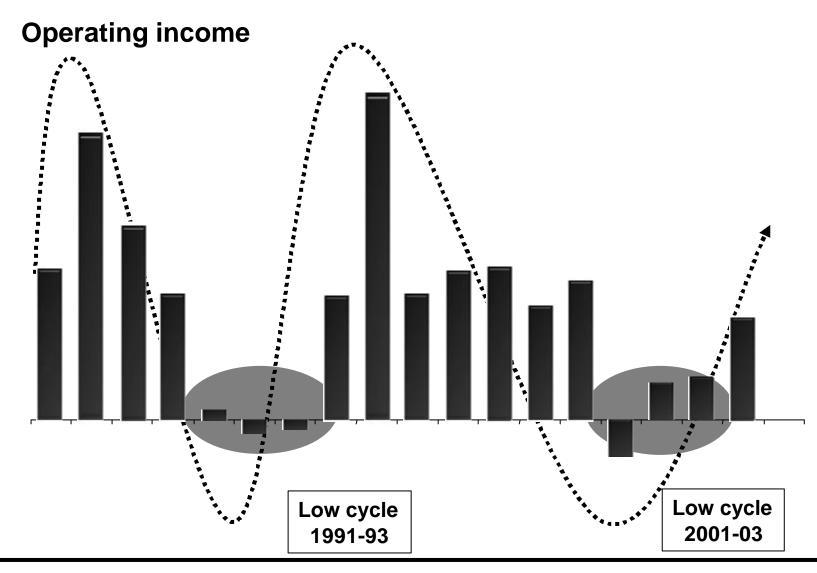




CoCo= Company owned company operated



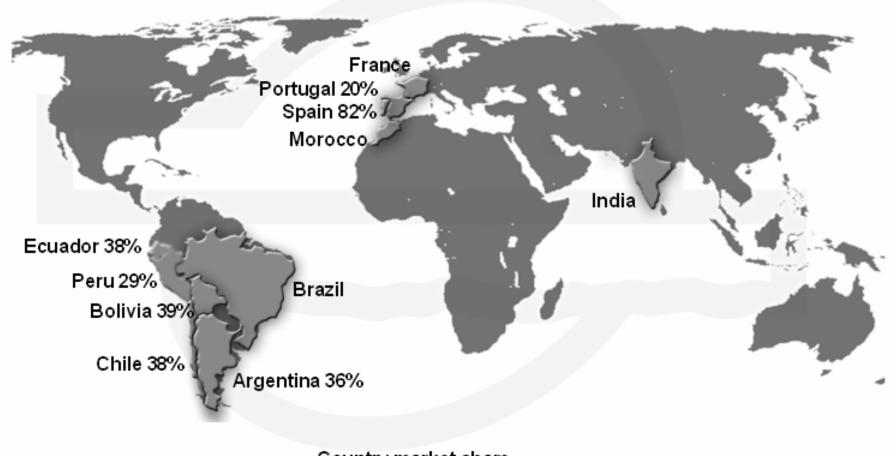
Chemicals cycle

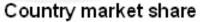




Repsol YPF leadership in LPG business

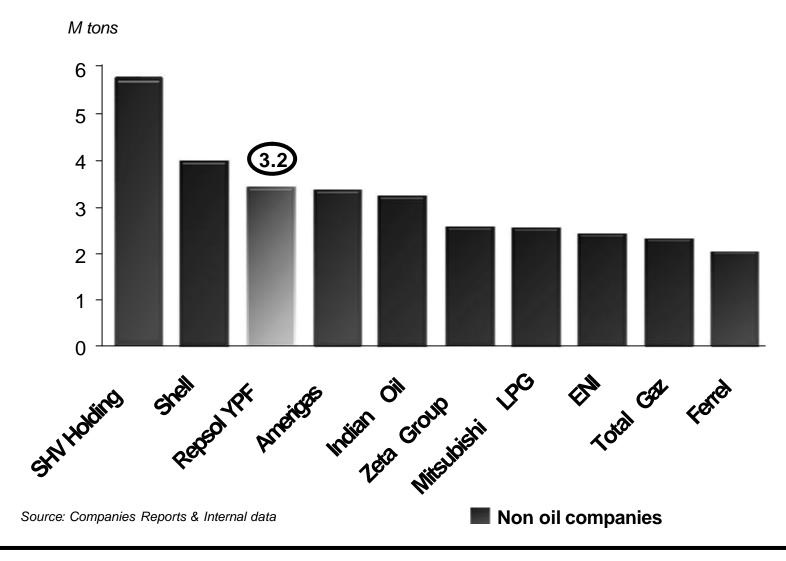
#1 LPG in Spain (82%) and Latam (30 - 40%)







LPG: #3 worldwide with integration possibilities



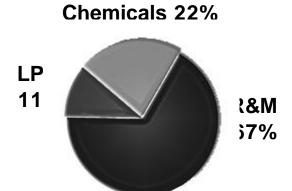


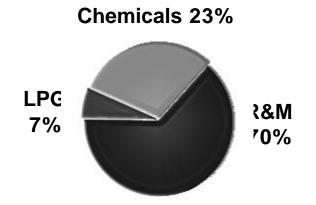
Downstream

CAPEX 05 - 09: €5,700 M



2005 : €6,800 M Capital Employed 2009 : €9,200 M

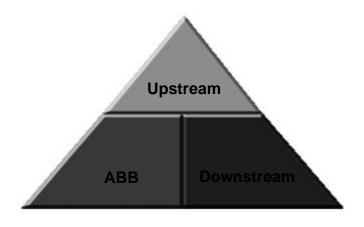








Targets



Prudent assumptions on base environment

	2005 - 2009	2009
Brent (US\$/bbl)	25	
Henry hub (\$/MBtu)	4.0	
Refining margins index (1) (\$/BBL)	2.0	
US\$/€	1.2	
AR\$/US\$	3.0	
Tax rate (%)	35	

(1) IEA Brent cracking NWE index



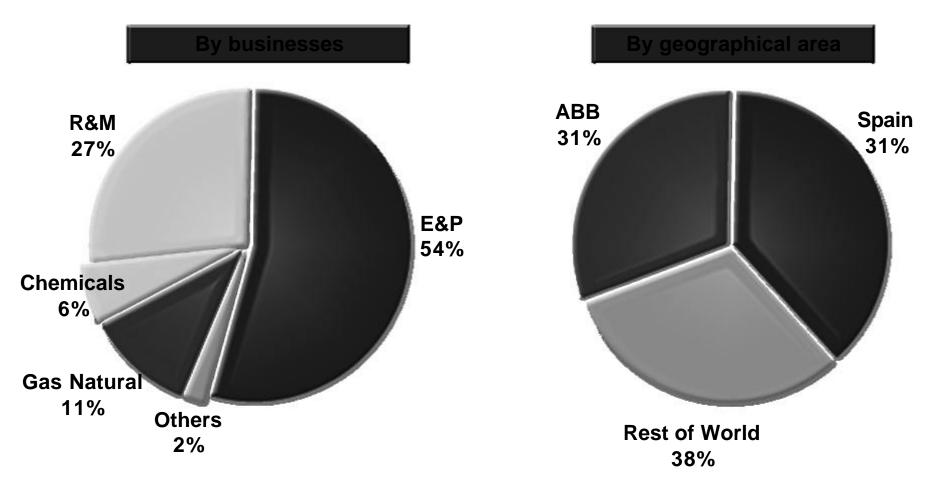
Strategic growth: Status quo scenario

	2005 - 2009	
TOTAL E&P		
F&D costs (\$/boe)	5.0	
Lifting costs (\$/boe)	2.5	
RRR (%)	>100	
UPSTREAM	2004	2009
Production (kboe/d)	1,165	>1,300
LNG sales (bcm)	5.1	>11.5
DOWNSTREAM		
Conversion Index	47%	>60%
Chemicals sales (kt)	4,132	>5,600
LPG sales* (kt)	3,780	>4,700
*Including wholesale		



Increase in capex focused on growth areas

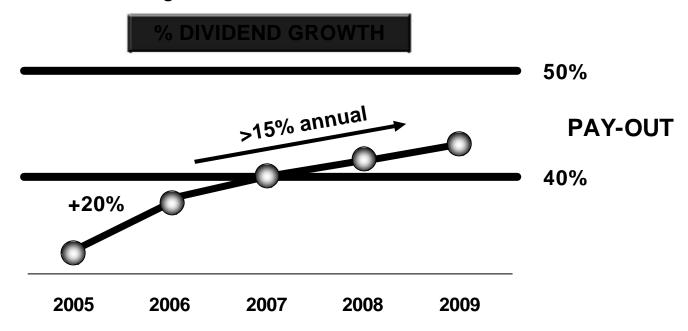
TOTAL CAPEX 2005-2009: 21.1 B€





Strategic targets: Shareholder returns

- Sustainable dividend increase to sector average
- Share buy-backs depending on alternative investment projects and improvement in credit rating

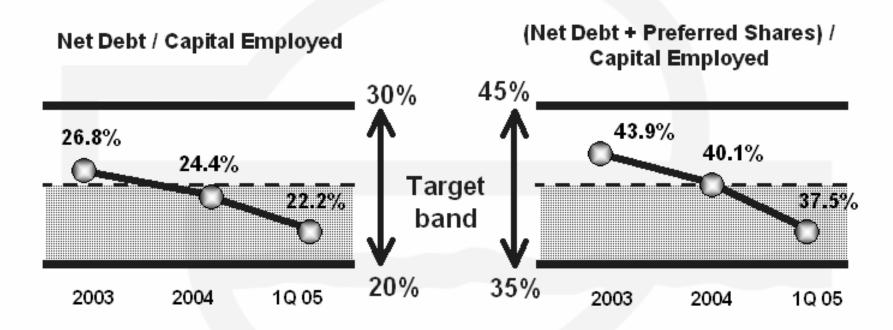


Provide superior shareholder returns



Retaining financial discipline

 Continuity with previous gearing targets, rescaled under IFRS metrics



- Presently our comfort range is in the lower half of the band
- Equivalent to maintaining Net Debt plus Preferred Shares at a level of around two times FFO at planning assumptions

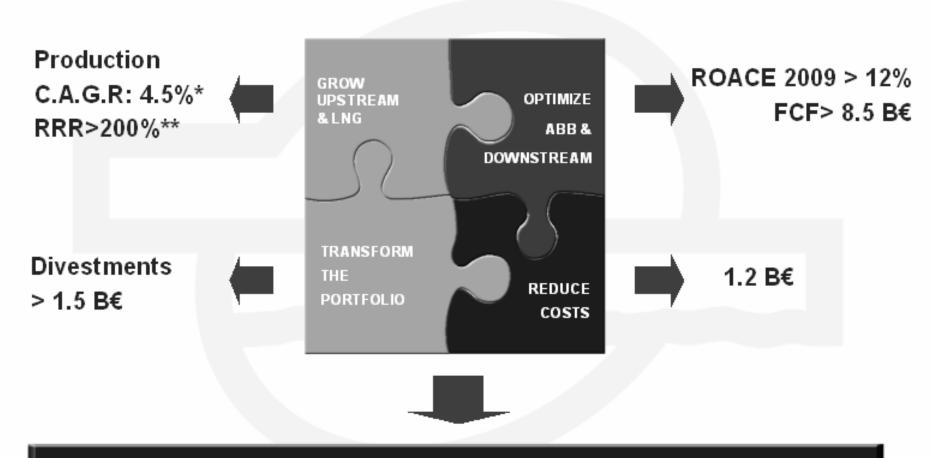


Delivery on profitability

- On the basis of current portfolio and projects
- Improve returns whilst growing the capital base:
 - 2009 ROACE target: >12% (+150 bp vs. 2005)
 - 2009 Capital Employed: €28,100 M (+25% vs. 2005)
- Return extra cash flow to shareholders:
 - Increase payout ratio above 40%
 - Share buybacks if projects do not meet re-investment criteria
- Maintain financial structure to improve rating



Our strategic targets 2005 - 2009



Provide superior shareholder returns

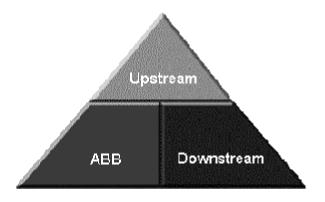
* Excluding ABB. Including ABB >2.6%

**Excluding ABB, Including ABB >100%





Conclusion



Conclusion

- Transforming the company step by step: structure, culture and portfolio to improve shareholder returns:
 - Cut costs in order to improve margins
 - Improve the returns and free cash flow generation of ABB and Downstream
 - Review the portfolio on a asset by asset basis
 - A focused, high return approach to upstream growth
- Our targets relate to our existing portfolio and projects
- Transparency and accountability



Conclusion

- We aim to beat targets
 - New management structure
 - New strategy
 - New approach:
 - Venezuela agreements
 - Gassi Touil
 - Gas Natural JV
 - LPG
- We have a determination to improve our performance and to grow value for shareholders by:
 - Playing to our strengths in a rapidly changing world
 - Optimizing our portfolio and cash flow streams
- Every year we will explain our progress openly and transparently
- We have a firm commitment to corporate responsibility





2005-2009 Strategy



Upstream

ABB Downstream