



# DOMINION turnover up by 13%, surpassing the forecasts in its strategic plan.

## **DOMINION presents its new strategic plan and financial guidance with 13% growth in turnover and 15% in net profit during the first half-year.**

Bilbao, 19th July 2019.

The first half-year results announced today by DOMINION show continued growth in the main profit lines, which have surpassed the targets set in the 2019-2022 strategic plan presented last May.

DOMINION has achieved an adjusted turnover of 425 million euros, 13% up on the previous year, representing 7% organic growth in constant currency.

These figures go hand in hand with 56% growth in EBITDA, including the impact of application of IFRS 16, and 16% growth in EBITA. This growth is accompanied by increased margins on sales, leading to net profits 15% up on the previous year's figure, closing the half-year at 14.5 million euros.

"We are very pleased with our results in this first half-year. Without a doubt this is the way we want to go to position Dominion as a leading service platform in digital transformation", said the DOMINION CEO, Mikel Barandiaran.

The company confirms the good business outlook and highlights the opportunities it is finding to carry on energy and electrical maintenance business, especially in the Latin American region, with new contracts in Peru and Chile. In the industrial field, Asia is gaining weight after the acquisition of a company in India last February. And on the commercial side, the positive progress of Smart House, the full-spectrum personal and domestic services platform, makes up for the generalised fall in sales of mobile devices on the Spanish market. The Smart House project already has over 100,000 active supplies.

These half-year results confirm that the company is well on the way to achieving the goals set in its new 2019-2022 Strategic Plan. The main target set here is to double net profits in 4 years, organically increasing turnover and EBITDA by 5% and 10% respectively every year.

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### **About DOMINION**

Dominion is a technologic multi-national specialized in multi-technical Services and specialized engineering Solutions, which operates in three main activity areas: Technology and Telecommunications, Industry and Renewable Energies. Dominion applies its knowledge on processes, technology and innovation to achieve efficiency in the business processes of its clients; and it believes in Digitalization as the catalyst and differential value of its business model.



With presence in more than 30 countries, more than 1,000 clients and 8,000 employees, it reached a turnover of 745 million euros in 2017. The company bases its strategy in a unique culture and management model and in an ambitious growth plan. Dominion is publicly listed in the Spanish stock market since April 2016 (DOM:BME).

For further information you can contact:

**DOMINION:** Patricia Berjón, [patricia.berjon@dominion-global.com](mailto:patricia.berjon@dominion-global.com); +34 94 479 37 87

**GUK:** Eider Lazkano, [eider@guk.es](mailto:eider@guk.es); 620 807 344