



2003 First Quarter Results

April 30th 2003

Performance in 1Q 2003

Improving quality of earnings:

- €590 M Ordinary Income vs –€161M in 1Q02
- –22% Extraordinary Income
- €669 M Net Income, -12.8%, underlying net income up by 43%

Improving free Cash Flow position:

- €991 M Cash Flow, +35.8%
- €477 M investments, -47%

Strengthening balance sheet:

- Debt reduction= €2.9 bn in 1Q03
- Leverage from 2.0 to 1.5x in the quarter

Highlights for 1Q 2003

Consolidated results

€M	1Q 2003	1Q 2002	Change (%)
Net Revenues (1)	2,634	2,730	-3,5%
EBITDA	1,258	1,294	-2.8%
EBIT	864	847	+2.0%
Ordinary Income	590	-161	+466.5%
Net Income	669	767	-12.8%
EPS	0.63	0.72	-12.8%
Cash Flow	991	730	+35.8%
Financial Debt	19,866	24,894	-20.2%
Employees	26,453	26,462	=

(1) Sales – energy purchases

(2) Average fixed assets in the quarter

Highlights for 1Q 2003

Consolidated results – Breakdown by line of business

€M	Domestic Electr.	Europe Electr.	LatAm Electr.	Other Businesses
Net Revenues ⁽¹⁾	1,592	358	646	38
EBITDA	716	135	394	13
EBIT	460	107	291	6
Ordinary Income	359	79	203	-51
Net Income	709	25	-19	-46
Cash Flow	426	122	430	13
Financial Debt	6,787	1,655	9,312	2,112
Employees	13,587	1,173	11,343	350
Generation Output (GWh)	22,218	4,626	10,960	388

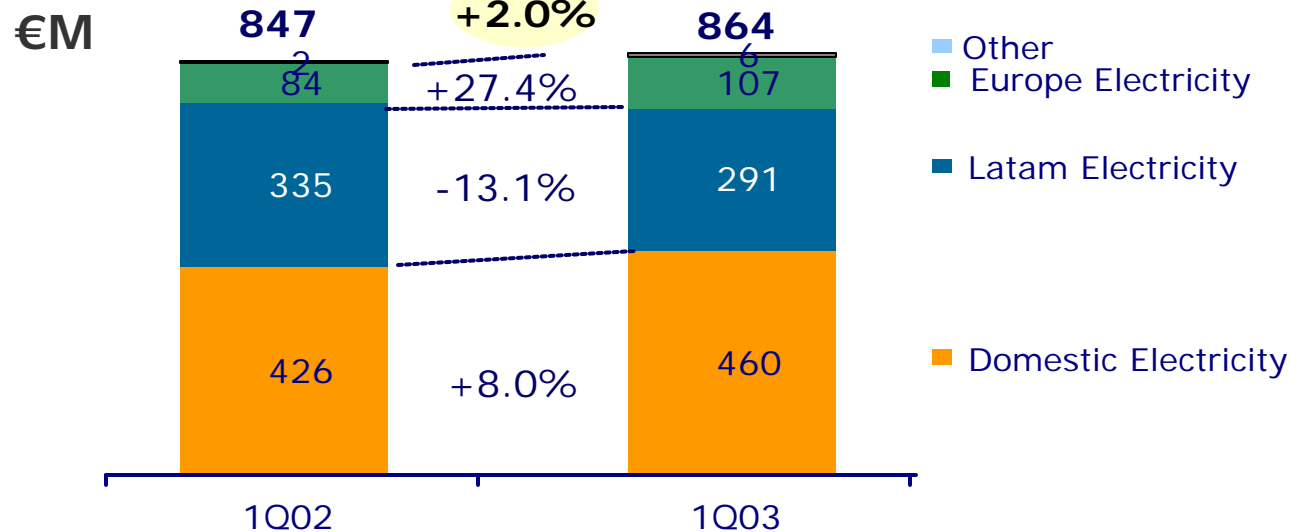
(1) Sales – energy purchases

(2) Average fixed assets in the quarter

1Q 2003 EBIT: +2.0%

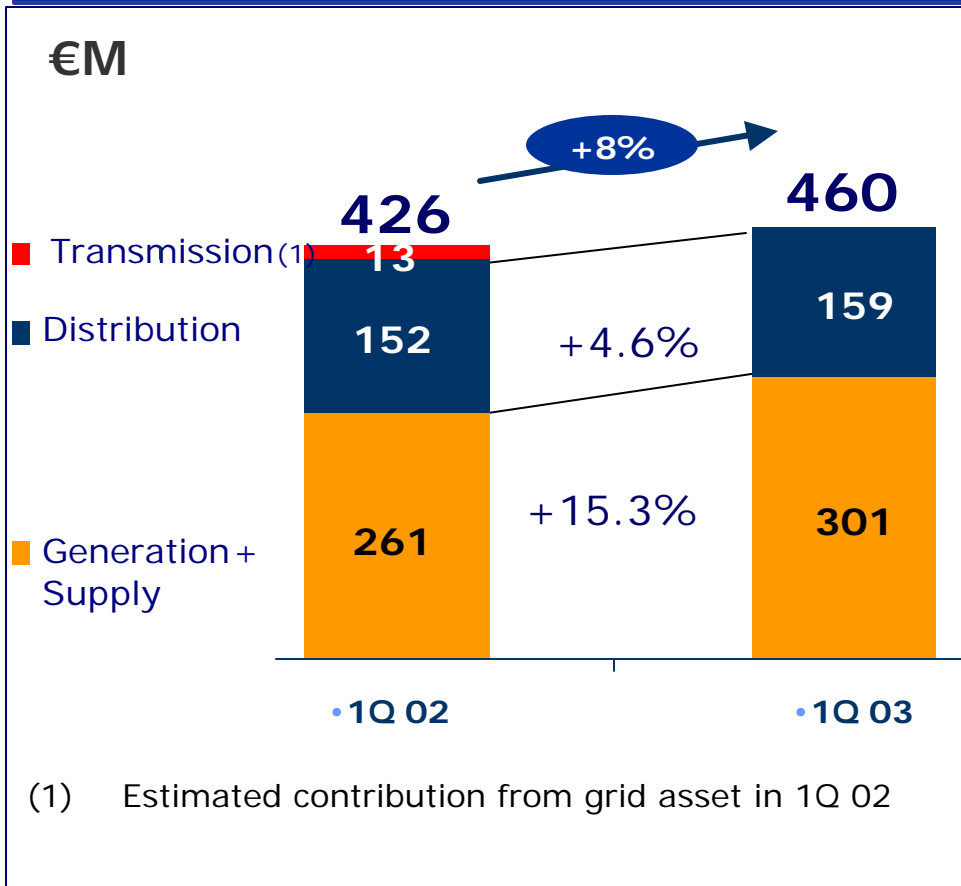
- **Domestic Business:** EBIT +8.0%
 - Stable output despite change in hydro conditions. Lower pool prices compensated by CTC
- **Europe:** EBIT + 27.4%
 - 5.7% higher electricity sales and higher generation prices
 - 12% reduction in O&M/kWh exceeding targets for the efficiency plan
- **Latin America:** EBIT-13.1%
 - Average Ex-rates in the region fell by between 19% and 47%
 - EBIT +6.4% in US \$ and + 38,5% in local currency

EBIT by Business



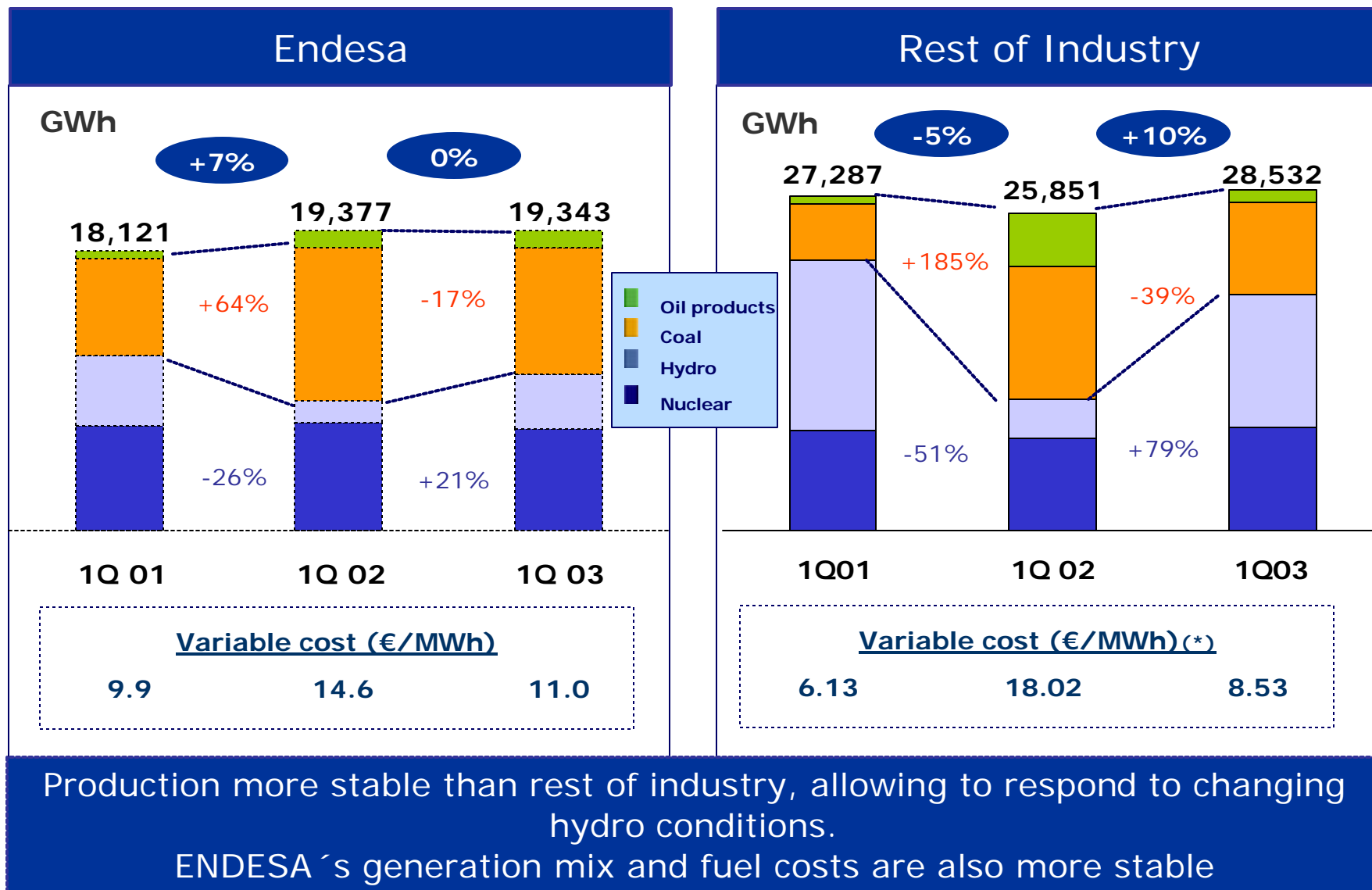
Domestic Electricity EBIT: Solid Operating Performance

EBIT for Domestic Business



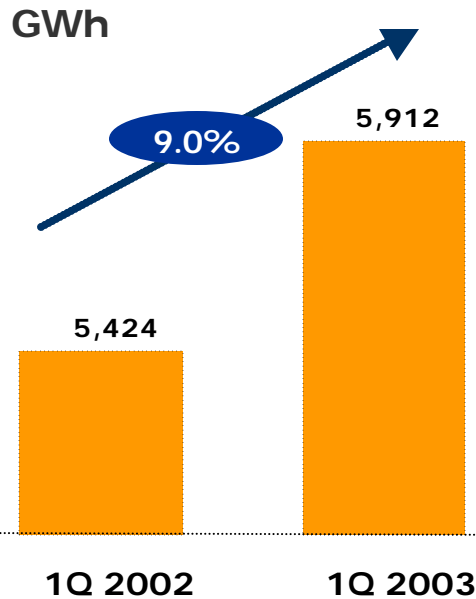
- Domestic EBIT +8% despite the sale of grid assets. Underlying EBIT +11.3%
- Positive contribution of:
 - 1.65% increase in regulated tariff
 - 3.2% increase in average price in supply
 - € 50 M lower fuel cost
 - €286M higher net CTC contribution compensates 42.5% drop in pool price
 - Increased in energy distributed to final customer by 8.5%
- Flexible and competitive mix allow operating growth despite change in hydro conditions

Spain: Better Performance due to Flexible and Competitive Generation Mix (Mainland)

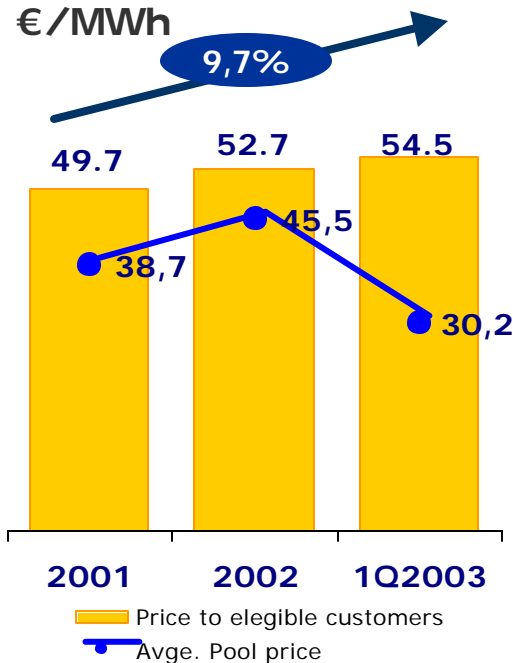


Spain: Supply Based on Profitable Retention of Market Leadership

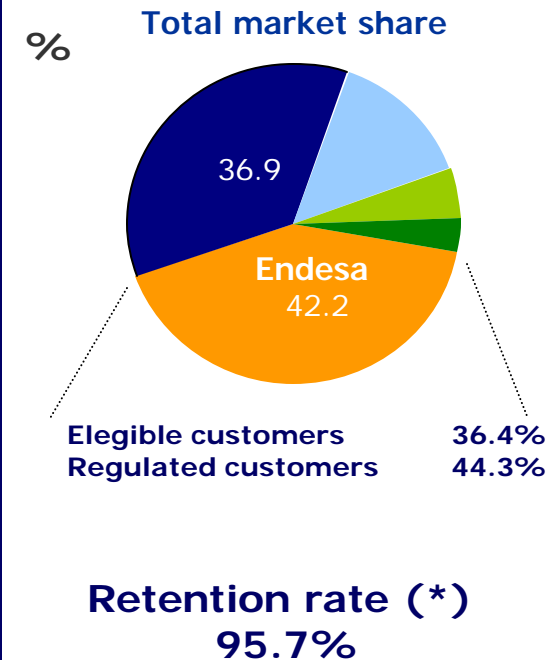
GWh sold to eligible customers



Price to eligible customers vs. Avge. Pool price (€/MWh)



Market share in the supply business

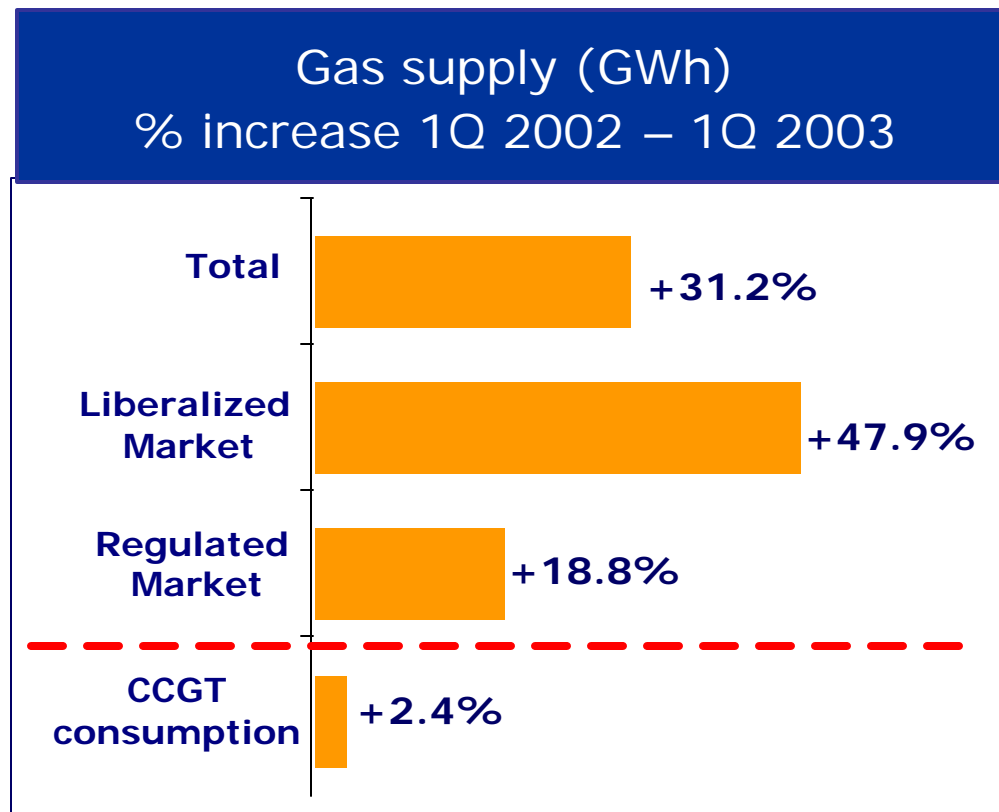


Focus on profitability: Gross margin nearly doubled in two years
Maintaining the leadership position through retention of customers

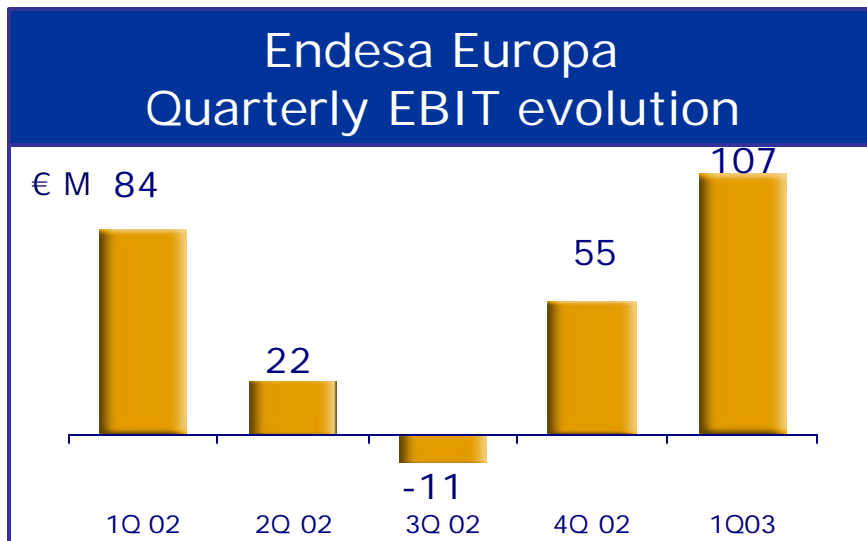
(*) Retention rate = GWh of ENDESA in total liberalized market/GWh of liberalized market in ENDESA's distribution areas.
If Endesa's sales to liberalised customers in the rest of Europe are included, retention rate increases to 104.4%

Gas in Spain: Largest Electricity Player in the Gas Market

- Gas market of ENDESA 1Q 2003: 4,900 GWh
- Market share of 7% over total national supply
- ENDESA the most relevant gas player among the electric utilities



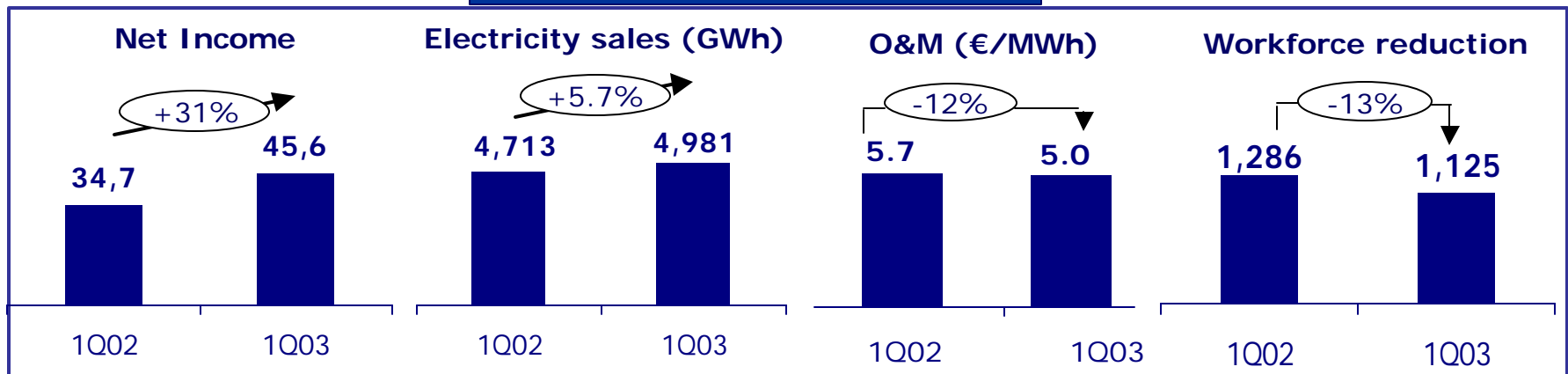
Endesa Europa: Strong Performing in 1Q 2003



EBIT + 27.4% mainly due to:

- Higher selling price based on:
 - +12% higher fuel cost remuneration
 - +8.4% increase in price to liberalised market
- Increase in electricity sales +5.7%
- Lower fixed cost.
 - -11% personnel expenses

Endesa Italia



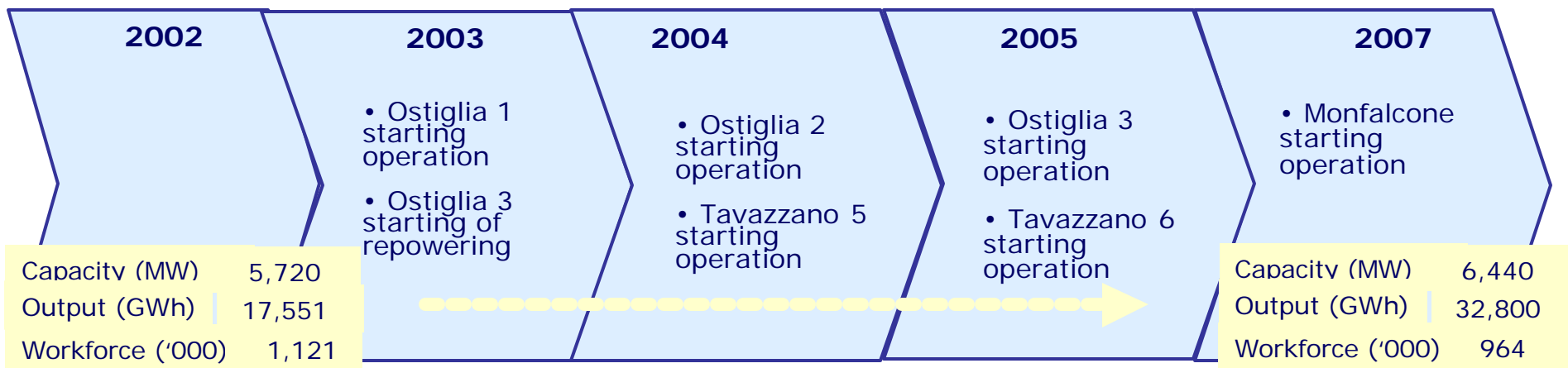
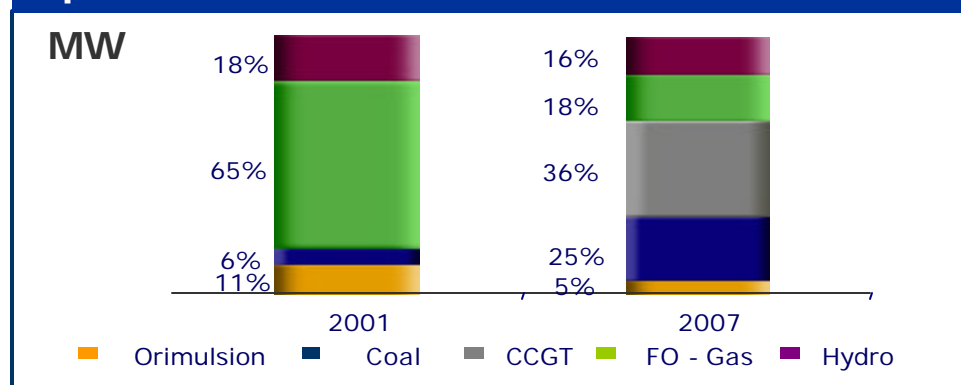
Italy: Repowering Continues According to Plan.

Organic Growth Around Asset Base

Endesa Italia

- Repowering programme will allow to nearly double output in 2007 versus 2002
- Better mix by technology will reduce fuel cost
- 6 new CCGTs planned with a total installed capacity of 2,400 MW + 640 MW of Monfalcone

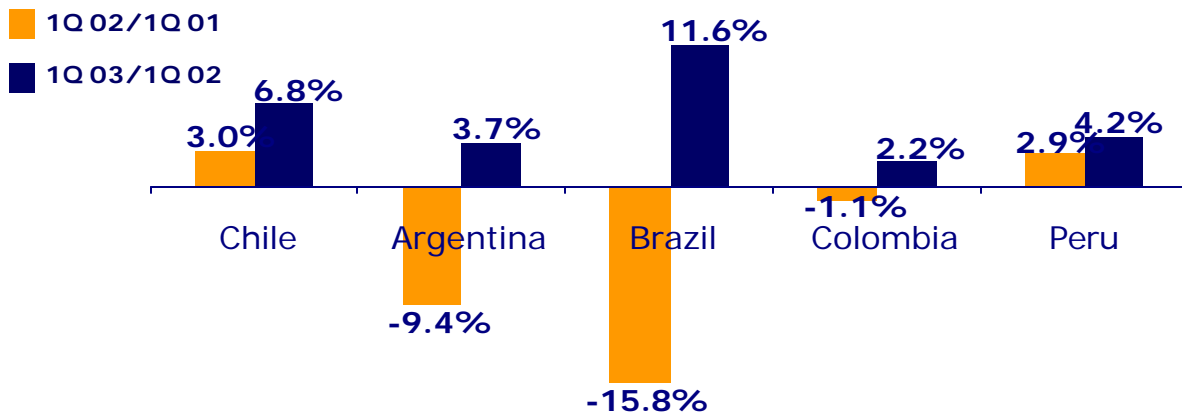
Expected evolution of Endesa Italia's fuel mix



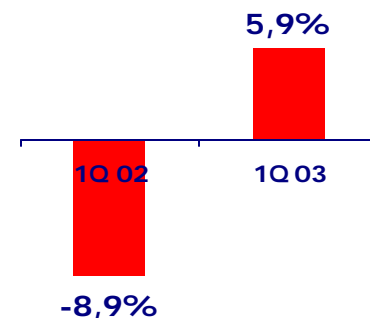
Macroeconomic evolution in Latin America

Economic recovery

Evolution of GWh distributed by Endesa's subsidiaries



Weighted average increase in GWh distributed



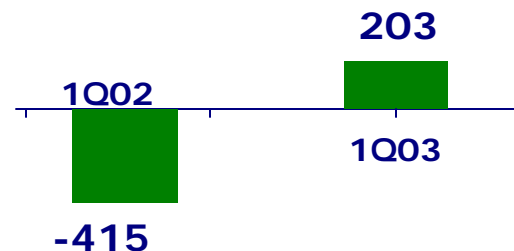
Financial Stability

Evolution of local currencies against US\$ in the 1Q03(*):

	% Change
Chilean peso	-1.8%
Argentinean peso	+12.7%
Brazilian Real	+5.3%
Peruvian Sol	+1.2%
Colombian peso	-3.2%

Latin America Ordinary Income

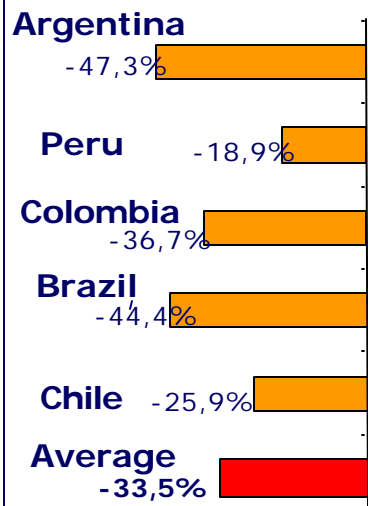
Euro Million



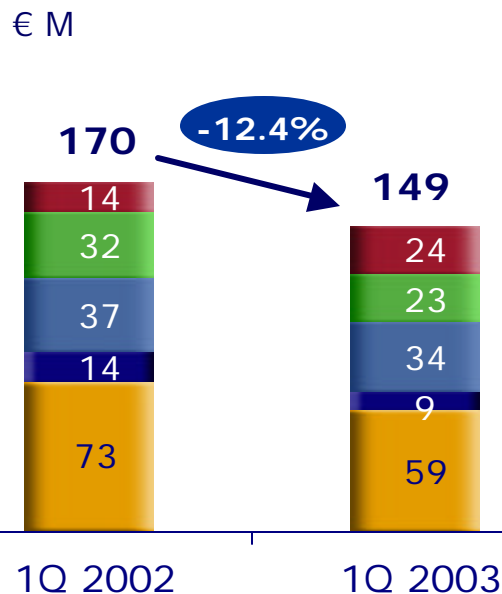
Latin America: Limited Impact of Devaluation

- Despite tough environment and lower average exchange rate currency depreciation, EBIT only falls by -13% in Euro terms
- EBIT in US\$ +6.4%
- EBIT in local currencies +38.5%

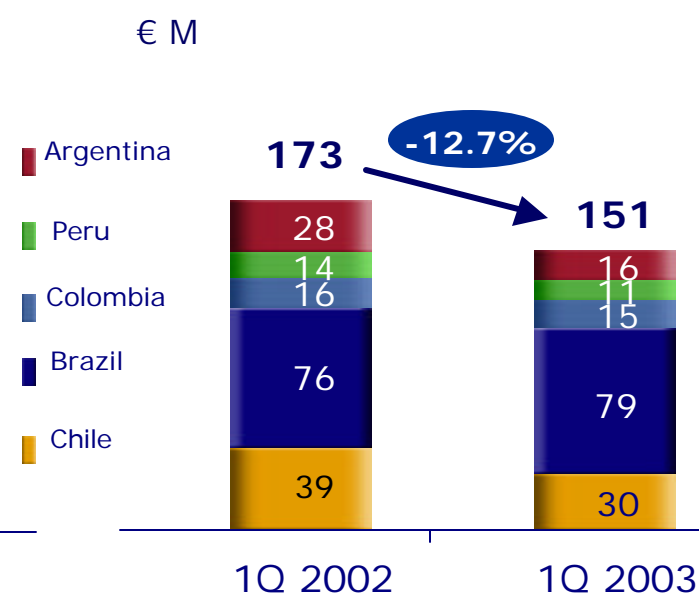
Average Exchange rate vs. Euro 1Q03 / 1Q 02



EBIT - Generation



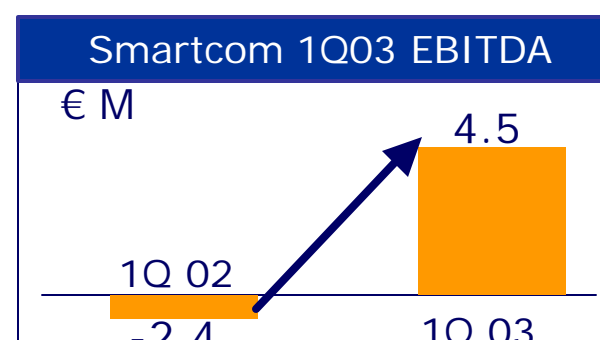
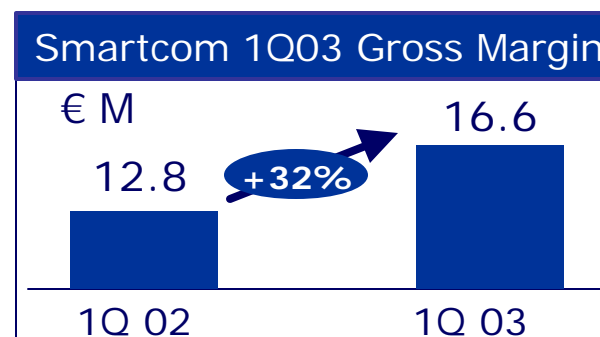
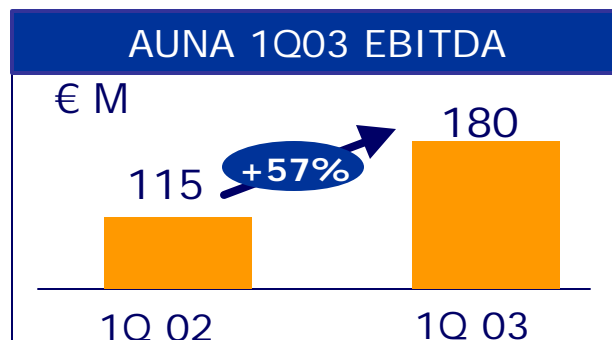
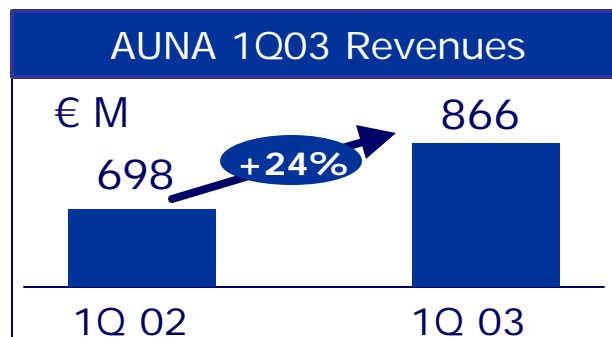
EBIT - Distribution



Latam results impacted by strong drop in average currency ex-rates

Telecoms: Strong Financial Performance in 1Q 2003

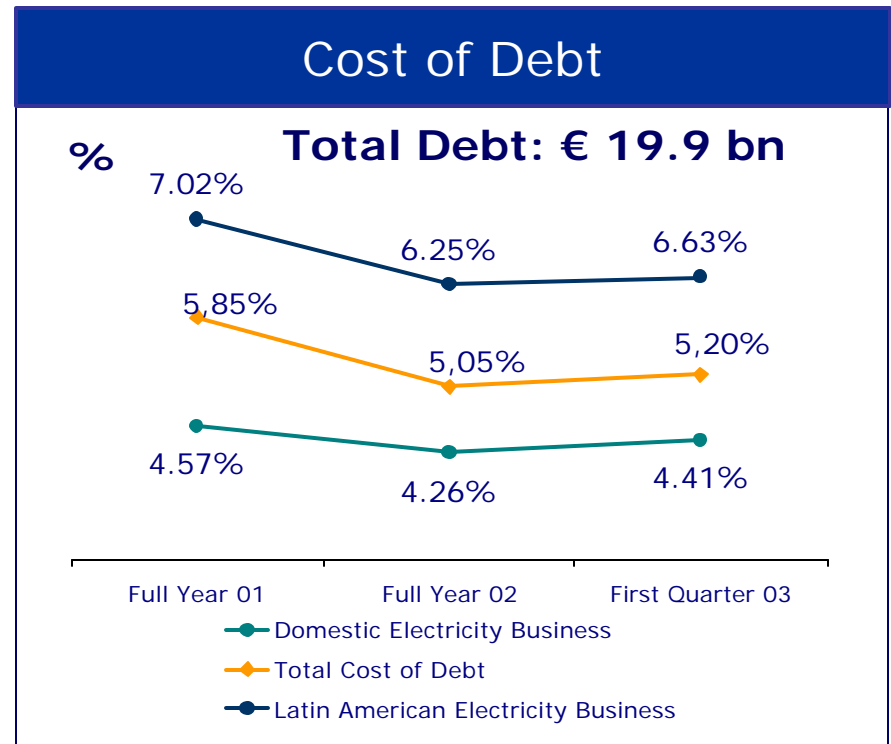
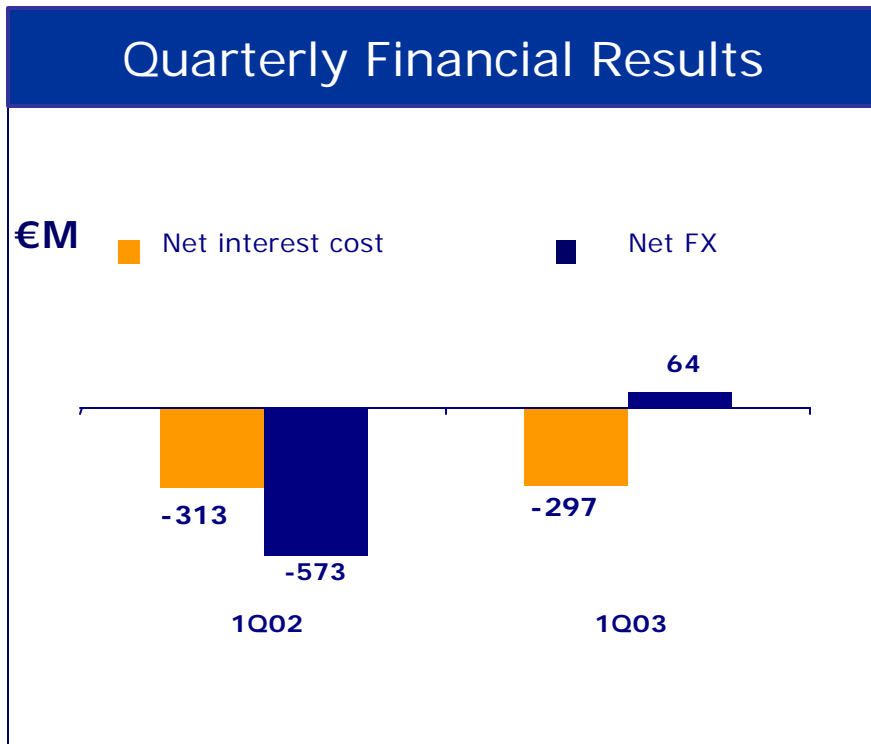
- AUNA:
 - AUNA reached EBITDA of €180 M, exceeding business plan
 - AMENA customers up 24% to 6.8 M
 - 559,000 cable customers, almost doubling 1Q02 level
- SmartCom:
 - > 1 M clients, + 54% over 1Q02. 16% market share
 - Gross margin up by 32% to € 16.6 M
 - EBITDA of €4.5 M, improved by € 6.9 M



Equity income from Telecoms improved by € 43 M

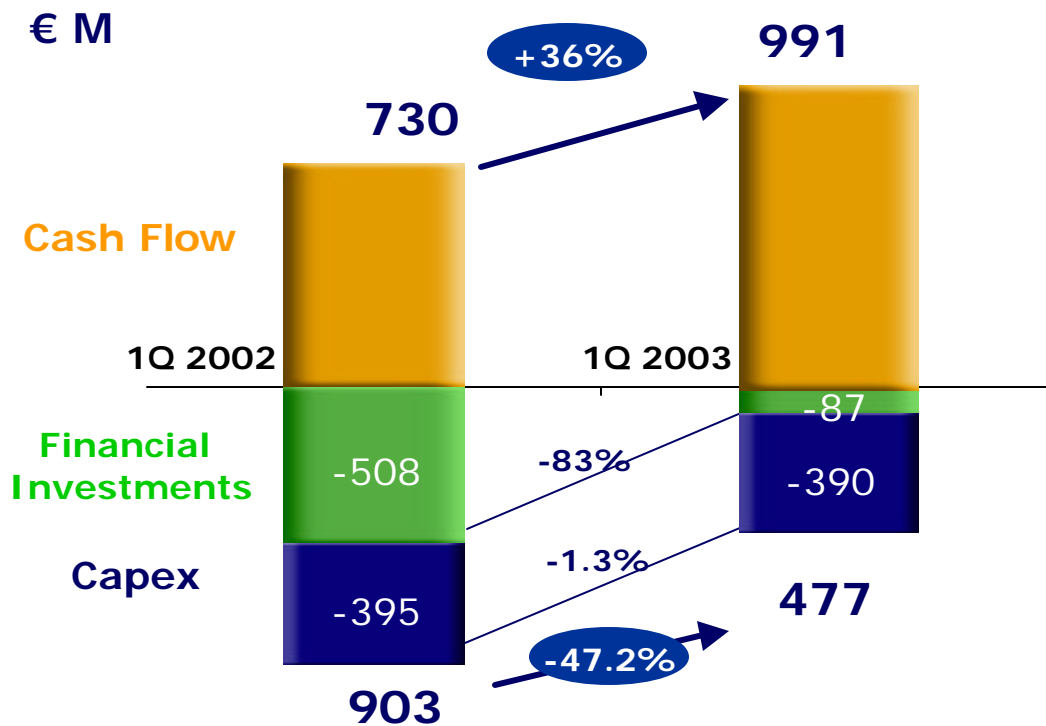
Financial Results: Significant Improvement in 1Q03

- Financial results improved by €682 M thanks to:
 - Positive performance of the Net FX, mainly due to 12.7% revaluation of the Argentinean peso
 - Debt reduction that resulted in 5.1% net lower financial expenses



Higher Cash Flow / Investment Coverage

Cash position improved from both lower investments and higher cash flow

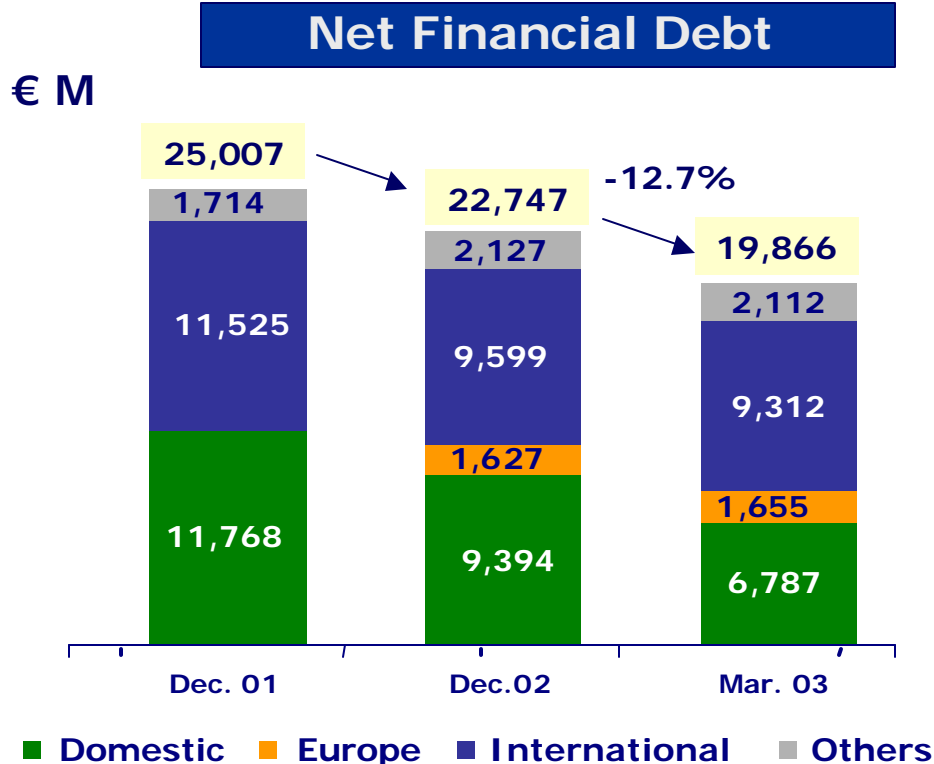


- €991 M cash flows generated allowed to cover €477 M investments and €309 M total dividend payments and €132 M early retirements payments
- € 1,848 M disposals that € 1,313 M were in cash in the quarter
- Capex lower than depreciation

...and will continue to improve as investment are expected to be even lower in coming years

1Q 2003 reduction of debt level by 12.7%

20.6% reduction in debt since Strategic Plan 02-06 was launched



- €2,881 M reduction in debt , - 12.7% mainly from:
 - €997 M from sale of assets and cash flow generated in the quarter
 - €1,500 M issuance of preferred securities in fully owned subsidiary
 - €351 M FX impact on debt
- 1Q03 debt figure does not include the impact of divestitures in Latin America for US\$ 487 M

**Financial
Strengthening in
1Q 2003**

**Leverage reduced from 2.0x to 1.5x
Debt to EBITDA = 3.9x vs. 4.3x**

Endesa Spain: Improving Financial Flexibility

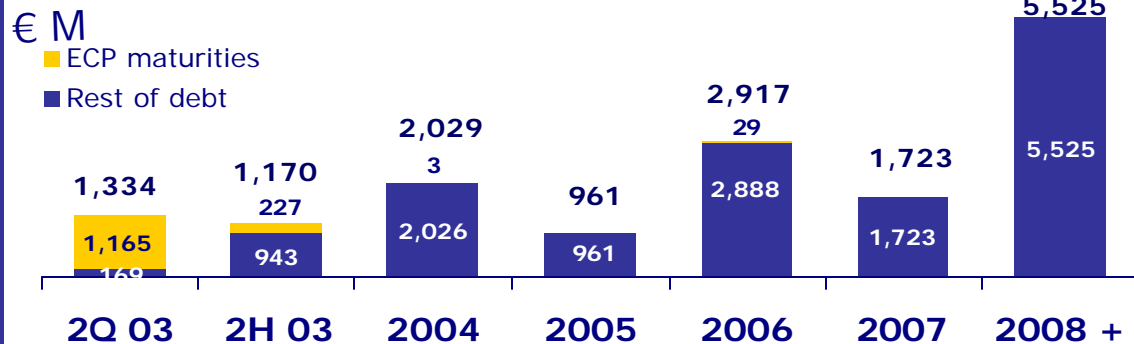
New financing facilities in 1Q 03

Feb.	700 Eurobond 10-year
Feb.	50 New loan 6- year
Mar	1,500 Club deal 5-year
Mar	1,500 Preferred Sec. perpetual

€ 4,926 M liquidity exceeds debt maturities in next two years

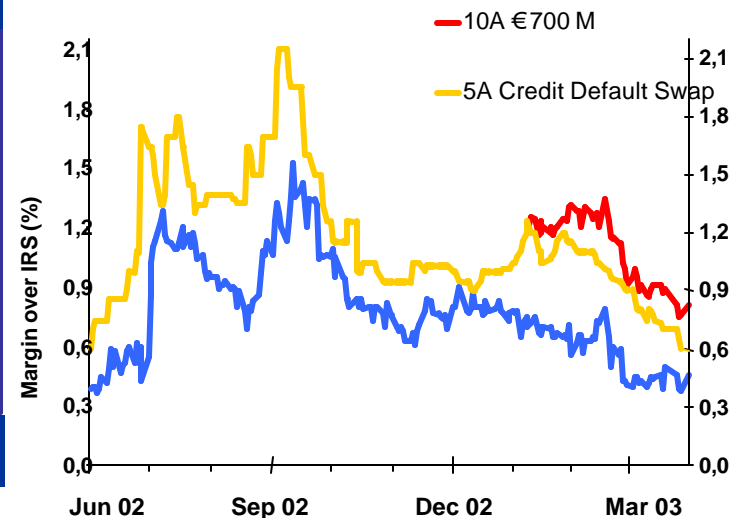
- Extension of average maturity of debt
- Increase in liquidity
- Increase in fixed and hedge debt from 72% to 86%

Total outstanding gross debt € 15,659 M as of March 03



Liquidity: € 2,295 M cash + € 2,631 M undrawn lines of credit

ENDESA Spain bonds



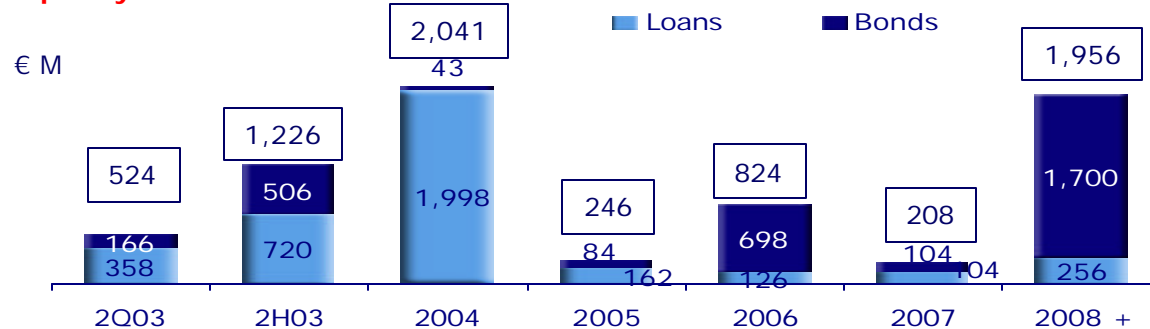
Energis: Strengthening Plan Well Advanced

Bank Debt Refinancing

Energis gross third-party debt maturity schedule
Total outstanding gross debt €7,026 M as of March 03

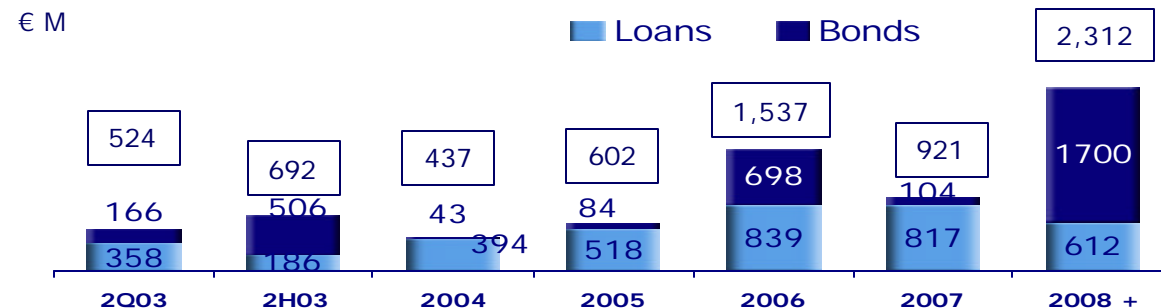
Before refinancing:

Liquidity: €349 M cash



After refinancing:

Liquidity: €349 M cash



Debt Refinancing

- US\$ 2.33 bn debt from Energis and Endesa Chile maturing in 2003-04

- Energis and Endesa Chile's collateral guaranty.

- Debt continue to be non recourse to Endesa Spain. Rating triggers eliminated

- Average life 3,75 years with 30-month grace period.

- Status: Agreement with main lenders. Syndication process underway

Enerjis: Strengthening Plan Well Advanced

Capital Increase and Disposal Programme

Enerjis Capital Increase Approved in AGM

- Up to US\$ 2.0 bn capital increase at Enerjis
- Price: 60.42 CH\$ per share.
- Two 30-day subscription periods:
 - First period to be subscribed in cash and Endesa's inter-company debt to be capitalized
 - Second period open to cash and capitalization of local bonds and Yankee bonds
- AGM removed 65% ownership limit
- Independent Expert has assessed the debts to be capitalized

Progress in Disposal Plan

- **Total Expected Proceeds in 2003: 550 M Cash + 250 M debt reduction**
 - Rio Maipo: US\$170 M cash + 33 M US\$ debt to CGE
 - Canutillar: US\$174 M to HGV
 - Transmission: US\$110 M for Chilean SING and Gas Atacama lines
 - Infraestructura 2000: Advanced sale process to OHL. Expected proceeds US\$ 50 M + 220 M debt reduction.

- € 528 M total net extraordinary results in 1Q03 vs. €679 M in 1Q02
 - Domestic: € 514 M gain from HV Grid, €152 M from Real State assets and -€8 M from REP stake sale compensated by €43 M provisions for business risks.
 - Latin America: € 75 M provision for business risk include € 51 M additional provision for Argentina.
- Tax rate increase from 12.5% to 26.9% as Endesa due to lower capital gains on the domestic business
- Minorities: from -€314 M to +€148 M due to better results in Latin America

Achieving Targets of the Strategic Plan 2002 –06

- **Improvement of free cash flow:**

- investment reduced by 47% to €477 M, in line with the target for 2003. Capex below depreciation charge.
- Cash flow increased by 36% covering all investments and dividend payment

- **Increase financial flexibility**

- Reduction of debt: -12.7% in 1Q 03; -20.6% since the announcement of Plan
- Reduced leverage from 2.0x to 1.49x

- **€ 6-7 bn Disposal Programme:** € 1.8 bn in 1Q 03; € 4.0 bn up to now.

- **Self financing policy:**

- Enersis Strengthening Plan well advanced: Capital Increase approved, almost \$ 500 M disposals and refinancing underway

Conclusions: Solid Performance and Strategic Focus

- **1Q 2003 results:** Improved quality of earnings.
 - Ordinary income increased by 751 million euro and extraordinary income reduced by 22%.
 - Net income down by 13% but underlying net earnings went up by 43%
- **Domestic electricity:** EBIT +8% despite lower pool prices and changes in hydro conditions and sale of transmission grid
- **Europe:** EBIT +27% favoured by better fuel mix, higher sales and cost reduction.
- **Latin America:** EBIT -13% despite 33% lower average ex-rate against euro. Better outlook due to demand recover, tariffs increases and stable currencies in the quarter.
- **Financials:**
 - Debt reduced by 13% thanks to higher free cash flow and asset disposals.
 - Leverage reduced to 1.5x and financial flexibility improved through extension of debt maturity and increase in liquidity position to 5 billion euro

Forward-looking Statements:

Cautionary Statement for Purposes of the “Safe Harbor” Provisions of the United States Private Securities Litigation Reform Act of 1995. The U.S. Private Securities Litigation Reform Act of 1995 provides a “safe harbor” for forward-looking statements. This presentation contains certain forward-looking statements regarding anticipated financial and operating results and statistics that are subject to risks and uncertainties. Forward-looking statements include, but are not limited to, information regarding: estimated future revenues, costs, EBITDA, earnings, leverage and other ratios, return on invested capital, return on equity and other financial targets; anticipated increases in demand and market share; implementation of cost control measures and the anticipated benefits thereof; anticipated work force levels; management strategy and goals; synergies; operational efficiencies; cost and tax savings; tariffs and pricing structure; estimated capital expenditures and other investments; expected asset disposals; estimated increases in capacity and output and changes in capacity mix; estimated increases in customers and consumption per customer; anticipated supply needs; macroeconomic conditions.

For all of these forward-looking statements, we claim the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995. The following important factors, in addition to those discussed elsewhere in this presentation, could cause actual financial and operating results and statistics to differ materially from those expressed in our forward-looking statements:

Economic and Industry Conditions: materially adverse changes in economic or industry conditions generally or in our markets; the effect of existing regulations and regulatory changes; tariff reductions; the impact of any fluctuations in interest rates; the impact of fluctuations in exchange rates; natural disasters; the impact of more stringent environmental regulations and the inherent environmental risks relating to our business operations; the potential liabilities relating to our nuclear facilities.

Transaction or Commercial Factors: any delays in or failure to obtain necessary regulatory, antitrust and other approvals for our proposed acquisitions or asset disposals, or any conditions imposed in connection with such approvals; our ability to integrate acquired businesses successfully; the challenges inherent in diverting management's focus and resources from other strategic opportunities and from operational matters during the process of integrating acquired businesses; the outcome of any negotiations with partners and governments.

Political/Governmental Factors: political conditions in Latin America; changes in Spanish and foreign laws, regulations and tax.

Operating Factors: technical difficulties; changes in operating conditions and costs; the ability to implement cost reduction plans; the ability to maintain a stable supply of fuel and the impact of fluctuations on fuel prices; acquisitions or restructurings; the ability to implement an international and diversification strategy successfully.

Competitive Factors: the actions of competitors; changes in competition and pricing environments; the entry of new competitors in our markets.



2003 First Quarter Results

April 30th 2003

