

# 9M16 Results November 11, 2016



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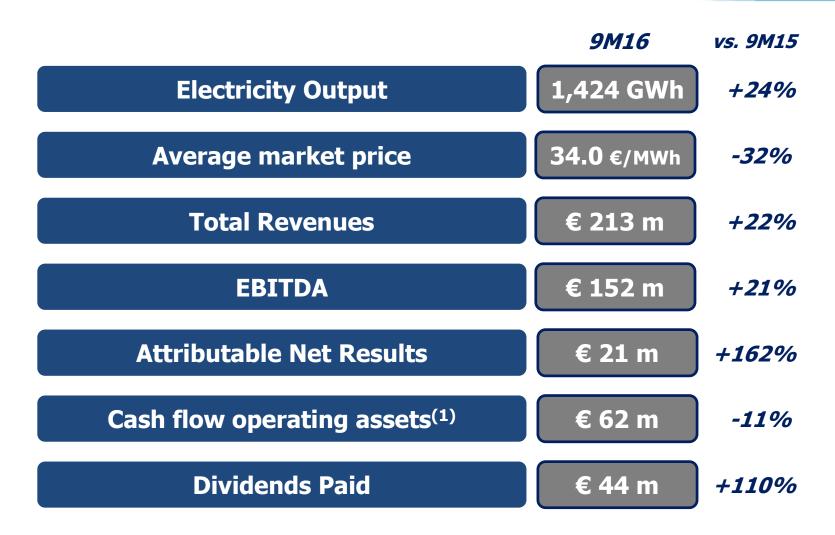
€ 118 m dropdown completed in March 2016

**Operational excellence, robust financial performance and supportive regulation** 

Company prepared and available liquidity to realize investment plan

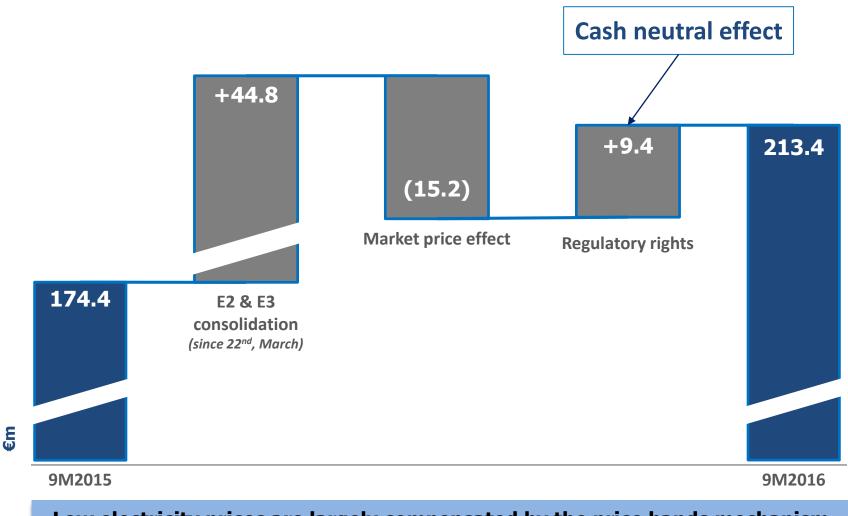
€ 59 m of dividends paid in the last twelve months





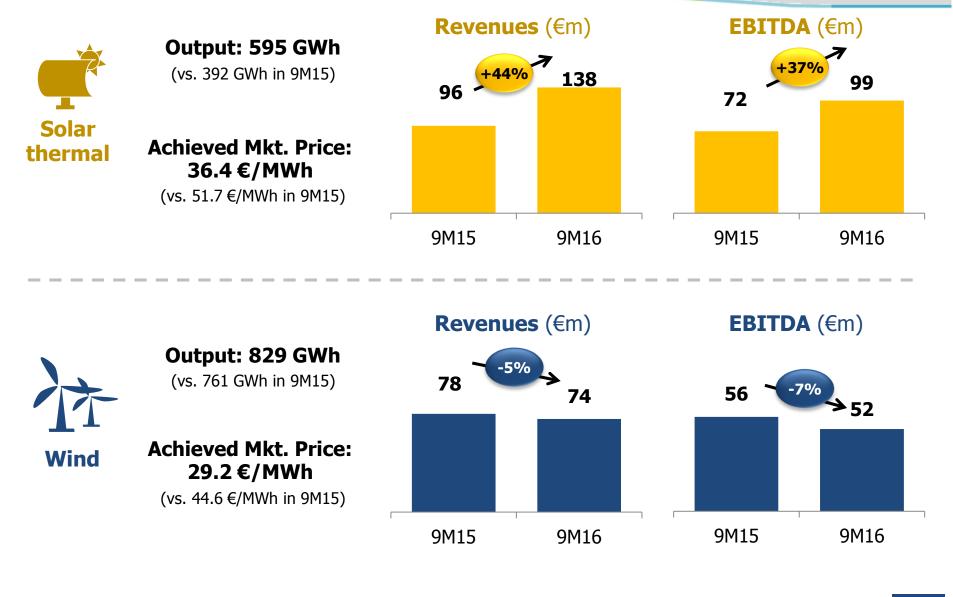
(1) It is worth noting that Extresol 2 & 3 cash flow from January 1<sup>st</sup>, 2016 to March 21<sup>st</sup>, 2016 is not included in the 9M2016 CAFD. This figure accounts for c. € 8 m of additional cash flow prior to its acquisition. Taking into consideration this figure, comparable CAFD would have grown by 1%.





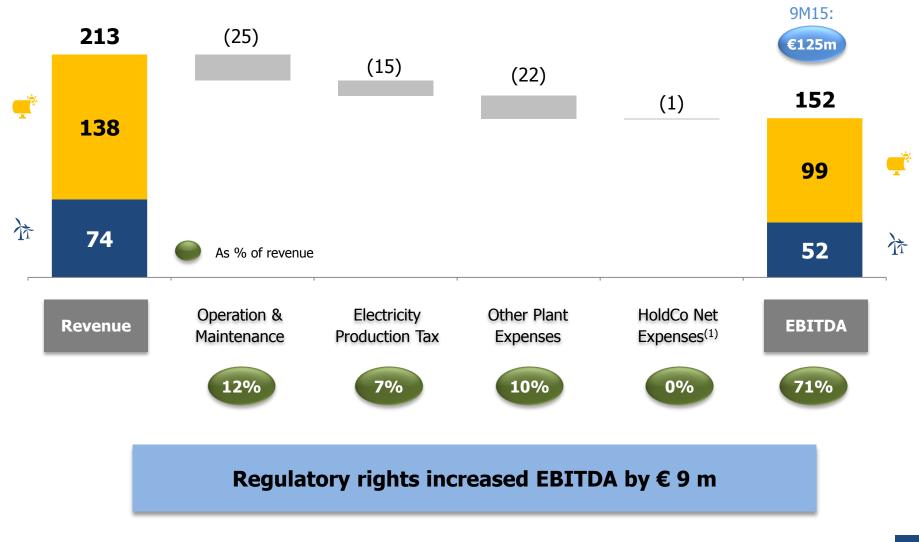
Low electricity prices are largely compensated by the price bands mechanism, which generates a regulatory right accounted in the company's revenues Extresol 2 & 3 contribution more than compensates low market prices





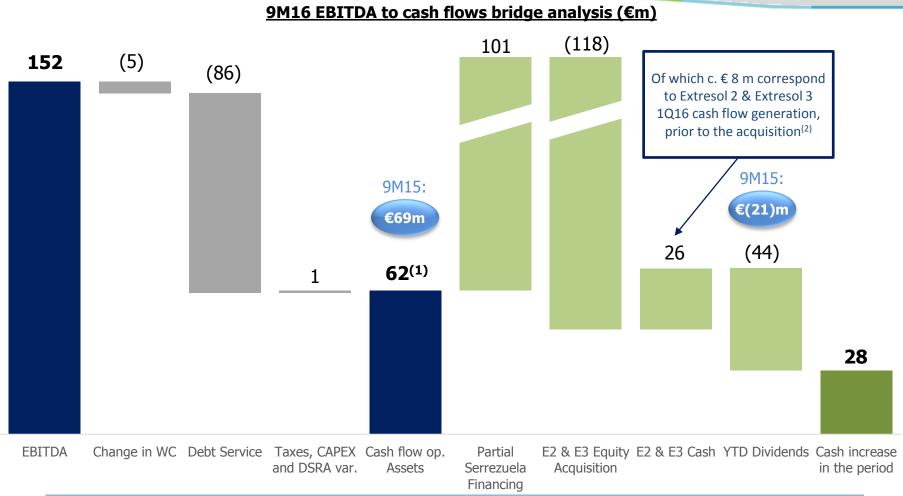


#### 9M16 Revenue to EBITDA bridge analysis (€m)



## Saeta Yield generated €62m cash flow from operating assets





# EBITDA affected by market prices and the partial consolidation of Extresol 2 & 3<sup>(2)</sup>, whilst SAY incurred the full debt service

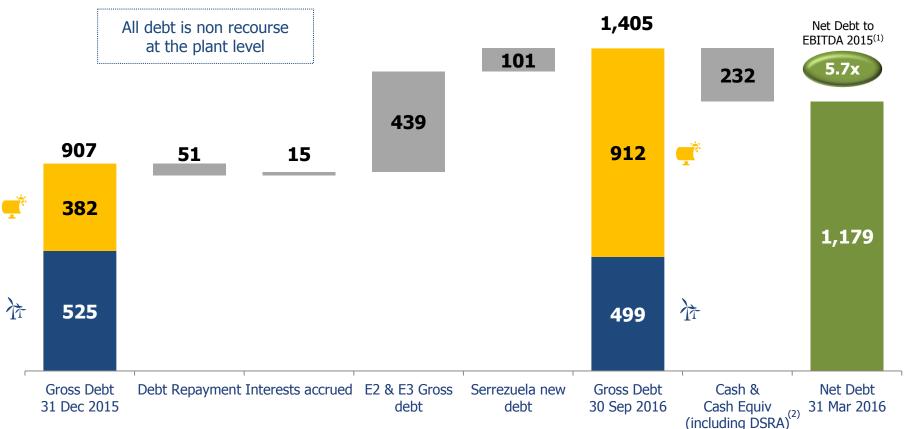
#### Tax RDL 2/2016 will have an impact (in the 4Q) of c. € 4m of cash outflow

It is worth noting that Extresol 2 & 3 cash flow from January 1<sup>st</sup>, 2016 to March 21<sup>st</sup>, 2016 is not included in the 9M2016 CAFD. This figure accounts for c. € 8 m of additional cash flow prior to its acquisition.
Extresol 2 and Extresol 3 have been accounted since March 22<sup>nd</sup>. Thus, most of the cash contribution of the first quarter is not reflected in the EBITDA.

## Debt has increased due to the acquisition of E2 & E3







#### Leverage: 5.7x ND/EBITDA 2015<sup>(1)</sup>

#### Cost of debt: 4.4%

#### Interest rate hedges increased

(1) Calculated with Saeta Yield 2015 EBITDA plus the Extresol 2 and Extresol 3 2015 EBITDA, totaling  $\in$  209 m.

(2) Cash in DSRA: €62m



## Sep 2016 Liquidity (€m)

€ 166 m Cash at SPVs & Holdco<sup>(1)</sup>



€ 80 m Revolving credit facility

## € 319 m

Significant liquidity to fund additional accretive acquisitions Growth opportunities for years 2016 and 2017 Serrezuela remaining disposals extended to Dec2016

Not considering the Cash in DSRA: €62m nor other current financial assets. Holdco € 63 m and Plants € 103 m
Descriptions of function of the following financial assets.

(2) Remaining undisposed funds (after the initial disposition, enpenses and the funding of the DSRA)



	Dividend per share <sup>(1)</sup>	Total Dividend	
Next dividend payment, November 30th	€0.1882	€15.35m	
<i>Quarterly payments distributed c. 60 days after the end of the period</i>	Multiplied by 4 quarters		
SAY implicit annualized dividend <sup>(2)</sup>	€0.7528	€61.4m	

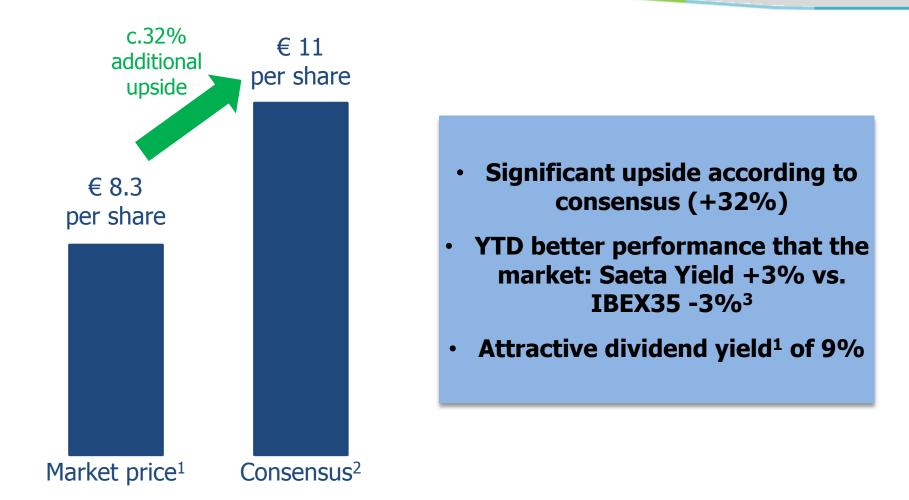
### SAY has paid in the last 12 months ${\ensuremath{\varepsilon}}$ 59 m of dividends

Dividend not impacted by the wholesale market price volatility Paid from the share premium, with no withholding tax applied

(1) Number of shares outstanding: 81,576,928.

(2) The Board of Directors approves quarterly the dividend distribution, and can change the dividend payment if expected Recurrent CAFD changes because of structural reasons. Current expected Recurrent CAFD considers an scenario of no growth. This does not represent any commitment of future payments. SAY stock price is still trading with a significant discount to consensus





#### Significant upside, attractive dividend yield and future DPS growth

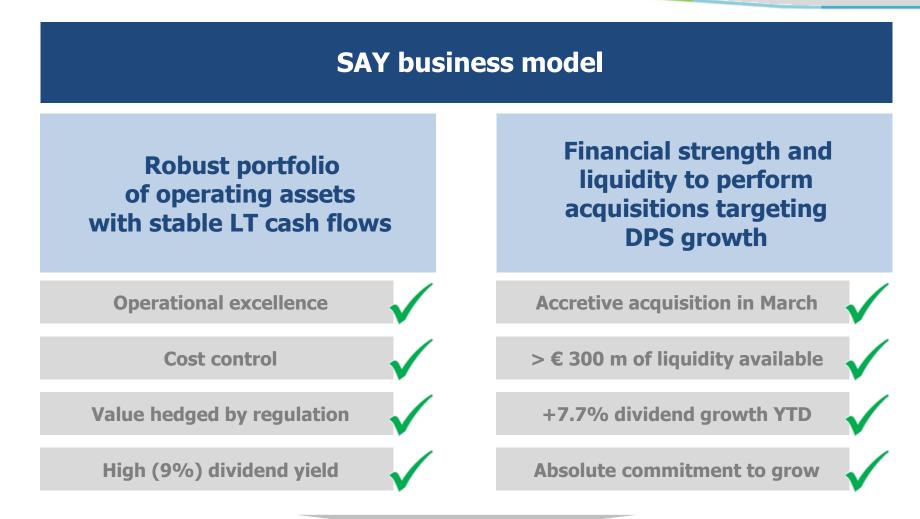
1: close price November 10<sup>th</sup>, 2016. For dividend yield, considering the implicit annualized dividend of 0.75 euros per share.

2: Analysts: B. Santander, Bankinter, Fidentiis, Citi, BoAML, BPI, Soc. Générale, Kepler Cheuvreux, Haitong and BBVA

3: calculated both including dividends

Closing remarks





# Focused on recurrent value generation



# Appendix: 9M16 financials



Income statement (€m)	9M15	9M16	Var.%
Total revenues	174.4	213.4	+22.3%
Staff costs	-1.5	-1.7	+9.9%
Other operating expenses	-47.9	-60.1	+25.5%
EBITDA	125.0	151.5	+21.2%
Depreciation and amortization	-59.5	-71.8	+20.7%
Provisions & Impairments	0.0	0.0	n.a.
EBIT	65.5	79.7	+21.7%
Financial income	0.4	0.2	-57.6%
Financial expense	-62.7	-50.3	-19.8%
Fair value variation of financial instruments	0.0	-0.7	n.a.
Profit before tax	3.2	28.9	n.a.
Income tax	4.8	-7.8	n.a.
Profit attributable to the parent	8.0	21.0	+162.0%



Consolidated balance sheet (€m)	31/12/2015	30/09/2016	Var.%
Non-current assets	1,407.5	1,936.5	+37.6%
Intangible assets	0.2	0.2	+18.9%
Tangible assets	1,337.8	1,815.4	+35.7%
NC fin. assets with Group companies & rel. parties	1.3	1.2	n.a.
Equity method investments	0.0	12.9	n.a.
Non-current financial assets	7.1	12.7	+80.4%
Deferred tax assets	61.2	94.1	+53.8%
Current assets	244.3	310.3	+27.0%
Inventories	0.5	0.3	-36.0%
Trade and other receivables	58.0	77.8	+34.1%
C fin. assets with Group companies & rel. parties	2.2	0.3	-85.1%
Other current financial assets (incl. DSRA)	45.2	65.6	+45.1%
Cash and cash equivalents	138.4	166.3	+20.1%
TOTAL ASSETS	1,651.8	2,246.8	+36.0%



Consolidated balance sheet (€m)	31/12/2015	30/09/2016	Var.%
Equity	570.5	539.4	-5.4%
Share capital	81.6	81.6	-0.0%
Share premium	696.4	652.4	-6.3%
Reserves	-127.9	-111.8	-12.6%
Profit for the period of the Parent	16.1	21.0	n.a.
Adjustments for changes in value – Hedging	-95.6	-103.8	+8.5%
Non-current liabilities	965.2	1,523.2	+57.8%
Non-current Project finance	848.2	1,309.1	+54.3%
Derivative financial instruments	80.6	151.3	+87.7%
Deferred tax liabilities	36.4	62.7	+72.5%
Current liabilities	116.0	184.2	+58.7%
Current Project finance	58.3	101.9	+74.8%
Derivative financial instruments	22.5	36.5	+62.5%
Other financial liabilities with Group companies	0.1	0.0	n.a.
Trade and other payables	35.1	45.7	+30.1%
TOTAL EQUITY AND LIABILITIES	1,651.8	2,246.8	+36.0%



Consolidated cash flow statement (€m)	9M16	9M16 Extraord. (1)	9M16 Operating Assets	9M15	9M15 Extraord. (2)	9M15 Operating Assets
A) CASH FLOW FROM OPERATING ACTIVITIES	112.2	0.0	112.2	81.4	-14.5	95.9
1. EBITDA	151.5	0.0	151.5	125.0	0.0	125.0
2. Changes in operating working capital	-4.8	0.0	-4.8	-16.8	-14.5	-2.3
a) Inventories	0.2	0.0	0.2	0.2	0.0	0.2
b) Trade and other receivables	9.0	0.0	9.0	5.3	0.0	5.3
c) Trade and other payables	-2.8	0.0	-2.8	-20.8	-14.5	-6.3
d) Other current & non current assets and liabilities	-11.1	0.0	-11.1	-1.6	0.0	-1.6
3. Other cash flows from operating activities	-34.5	0.0	-34.5	-26.7	0.0	-26.7
a) Net Interest collected / (paid)	-34.7	0.0	-34.7	-25.6	0.0	-25.6
b) Income tax collected / (paid)	0.3	0.0	0.3	-1.2	0.0	-1.2
<b>B) CASH FLOW FROM INVESTING ACTIVITIES</b>	-89.7	-90.4	0.8	8.6	0.0	8.6
5. Acquisitions	-90.4	-90.4	0.0	-0.6	0.0	-0.6
6. Disposals	0.8	0.0	0.8	9.2	0.0	9.2
C) CASH FLOW FROM FINANCING ACTIVITIES	5.3	100.6	-95.3	12.1	68.2	-56.1
7. Equity instruments proceeds	0.0	0.0	0.0	200.1	200.1	0.0
8. Financial liabilities issuance proceeds	103.6	103.6	0.0	65.3	65.3	0.0
9. Financial liabilities amortization payments	-54.3	-3.1	-51.3	-232.5	-197.2	-35.3
10. Dividend payments	-44.0	0.0	-44.0	-20.9	0.0	-20.9
D) CASH INCREASE / (DECREASE)	27.8	10.1	17.7	102.1	53.7	48.4
Cash flow from the operating assets			61.7			69.2

(1) Includes the acquisition of Extresol 2 & 3 and the Serrezuela financing funds disposed

(2) Refers to the transactions concurrent with the IPO



#### Acquisition of Extresol 2 and Extresol 3 completed on March 22





**Attractive price and returns:** €118 m; double digit equity IRR & 10.5% cash yield

**Funded with company resources:** Cash at HoldCo & Serrezuela financing

**DPS accretive transaction:** up to €0.753 (€61.4m); +7.7% from previous dividend commitment

**Portfolio risk reduction:** lower market exposure, diversification of CAFD sources

**Very well known assets:** operations under control as SAY was the asset manager (together with E1)

**Tax optimization:** this acquisition will allow the Group to delay the payment of taxes for two years



	Accumulated	Accumulated	Accumulated	Yearly Avg.	Yearly Avg.	Yearly Avg.
	2016-2019	2020-2023	2016-2023	2016-2019	2020-2023	2016-2023
EBITDA	214	210	424	53,5	52,5	53 <i>,</i> 0
Interest Payment	-95	-69	-164	-23,8	-17,3	-20,5
Debt Repayment (1)	-86	-96	-182	-21,5	-24,0	-22,8
WC Variation	4		4	1,0		0,5
CAFD E2+E3 Pre-tax	37	45	82	9,3	11,3	10,3
ITO(2): E2&E3 collections	16	2	18	4,0	0,5	2,3
CAFD E2+E3	53	47	100	13,3	11,8	12,5
ITO(2): Rest of plants and Holdco collections	-16	16	0	-4,0	4,0	0,0
Net CAFD contribution pre-financing	37	63	100	9,3	15,8	12,5
Financial expense allocation(4)				-7,7	-7,7	-7,7
Extra Expense at the HoldCo				-0,1	-0,1	-0,1
Net CAFD contribution post-financing				1,5	8,0	4,7
Cash at plants at Dec15 (3)				18,0		
Net CAFD contribution post-financing in 2010	5			19,5		

#### (1) Includes the changes in the DSRA

(2) Intragroup tax optimization: Intragroup settlement in the Tax Group Consolidation process. In the first years E2+E3 receive cash from other plants, in exchange of tax bases, while in 2022 and 2023 the consolidation of E2 and E3 allows the group to avoid the payment of taxes. From year 2024 onwards there will be -€18m due to tax consolidation (this is a zero sum game as taxes are delayed on a Group basis but not avoided)

(3) Cash at plants at Dec15 was €18m while in the acquisition date (March 22, 2016) was €26m

(4) Financing cost of the amount invested in the equity, amounting to a total 6.5% (calculated as the average of the holding cash -with an asigned opportunity cost of 0.2%- and the Serrezuela financing cash cost of c. 9.6% -incl. interests & debt principal repayment-)