

# **AUGUST 2017 - GROUP TRAFFIC AND CAPACITY STATISTICS**

- Group traffic in August, measured in Revenue Passenger Kilometres, increased by 1.2 per cent versus August 2016; Group capacity measured in Available Seat Kilometres rose by 0.4 per cent.
- Group premium traffic for the month of August increased by 1.9 per cent compared to the previous year.

5 September 2017

#### STRATEGIC DEVELOPMENTS

On 17 August, LEVEL announced it was the first airline brand to introduce innovative 'Pair & Pay' technology allowing customers to browse and buy products onboard from their seats using personal devices. The technology lets customers order items at any point in the flight and is very simple to use. To speed up the process even further, the LEVELair app allows customers to set up their own account and store a payment card to make onboard purchases.

On 31 August, Aer Lingus launched its Saver Fares which are the airline's new low fares on direct flights between Ireland and North America. Saver Fares include one piece of 10kg cabin baggage, in-flight entertainment and on-board meals. Customers can then choose from a range of added on extras from checked baggage, seat selection, blanket and headphones at additional cost.

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This announcement contains inside information and is disclosed in accordance with the company's obligations under the Market Abuse Regulation (EU) No 596/2014. Enrique Dupuy, Chief Financial Officer

#### Forward-looking statements:

Certain statements included in this report are forward-looking and involve risks and uncertainties that could cause actual results to differ materially from those expressed or implied by such forward-looking statements.

Forward-looking statements can typically be identified by the use of forward-looking terminology, such as "expects", "August", "will", "could", "should", "intends", "predicts", "envisages" or "anticipates" and include, without limitation, any projections relating to results of operations and financial conditions of International Consolidated Airlines Group S.A. and its subsidiary undertakings from time to time (the 'Group'), as well as plans and objectives for future operations, expected future revenues, financing plans, expected expenditures and divestments relating to the Group and discussions of the Group's Business plan. All forward-looking statements in this report are based upon information known to the Group on the date of this report. The Group undertakes no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise.

It is not reasonably possible to itemise all of the many factors and specific events that could cause the forward-looking statements in this report to be incorrect or that could otherwise have a material adverse effect on the future operations or results of an airline operating in the global economy. Further information on the primary risks of the business and the risk management process of the Group is given in the Annual Report and Accounts 2016; these documents are available on www.iagshares.com.



## **Group Performance**<sup>1</sup>

## **Month of August**

## Year to Date

	2017	2016	Change	2017	2016	Change
Passengers Carried ('000s)	10,650	10,572	0.7%	70,195	67,893	3.4%
Domestic <sup>2</sup>	2,289	2,208	3.7%	16,117	15,202	6.0%
Europe	6,072	6,122	-0.8%	38,015	37,118	2.4%
North America	1,094	1,067	2.5%	7,463	7,248	3.0%
Latin America & Caribbean	444	438	1.4%	3,230	3,192	1.2%
Africa, Middle East & S,Asia	557	534	4.3%	3,853	3,668	5.0%
Asia Pacific	194	203	-4.4%	1,517	1,465	3.5%
Revenue Passenger Km (m)	24,766	24,480	1.2%	168,664	163,346	3.3%
Domestic	1,629	1,574	3.5%	11,187	10,523	6.3%
Europe	7,401	7,520	-1.6%	44,536	43,767	1.8%
North America	7,273	7,038	3.3%	49,498	48,005	3.1%
Latin America & Caribbean	3,768	3,660	3.0%	27,488	26,705	2.9%
Africa, Middle East & S,Asia	2,746	2,671	2.8%	20,715	19,765	4.8%
Asia Pacific	1,949	2,017	-3.4%	15,240	14,581	4.5%
Available Seat Km (m)	28,615	28,509	0.4%	204,448	199,741	2.4%
Domestic	1,866	1,859	0.4%	13,519	13,069	3.4%
Europe	8,477	8,825	-3.9%	54,151	54,645	-0.9%
North America	8,372	8,097	3.4%	60,414	57,749	4.6%
Latin America & Caribbean	4,400	4,259	3.3%	32,712	31,987	2.3%
Africa, Middle East & S,Asia	3,193	3,131	2.0%	25,681	24,715	3.9%
Asia Pacific	2,307	2,338	-1.3%	17,971	17,576	2.2%
Passenger Load Factor (%)	86.5	85.9	+0.6 pts	82.5	81.8	+0.7 pts
Domestic	87.3	84.7	+2.6 pts	82.8	80.5	+2.3 pts
Europe	87.3	85.2	+2.1 pts	82.2	80.1	+2.1 pts
North America	86.9	86.9	+0.0 pts	81.9	83.1	-1.2 pts
Latin America & Caribbean	85.6	85.9	-0.3 pts	84.0	83.5	+0.5 pts
Africa, Middle East & S,Asia	86.0	85.3	+0.7 pts	80.7	80.0	+0.7 pts
Asia Pacific	84.5	86.3	-1.8 pts	84.8	83.0	+1.8 pts
Cargo Tonne Km (m)						
Cargo CTK	470	437	7.6%	3,733	3,538	5.5%

Performance by Airline	Month of August			Year to Date			
vueling	2017	2016	Change	2017	2016	Change	
Revenue Passenger Km (m)	3,357	3,540	-5.2%	19,615	19,162	2.4%	
Available Seat Km (m)	3,703	4,051	-8.6%	23,040	23,047	0.0%	
Cargo Tonne Km (m)	0	0	n/a	0	0	n/a	
Aer Lingus 🚜							
Revenue Passenger Km (m)	2,376	2,156	10.2%	14,357	12,737	12.7%	
Available Seat Km (m)	2,723	2,437	11.7%	17,594	15,543	13.2%	
Cargo Tonne Km (m)	11	9	22.2%	99	82	20.7%	
IBERIA ح							
Revenue Passenger Km (m)	5,451	5,118	6.5%	36,296	34,088	6.5%	
Available Seat Km (m)	6,329	6,010	5.3%	43,376	41,575	4.3%	
Cargo Tonne Km (m)	92	83	10.8%	700	693	1.0%	
BRITISH AIRWAYS							
Revenue Passenger Km (m)	13,582	13,666	-0.6%	98.396	97,359	1.1%	
Available Seat Km (m)	15,860	16,011	-0.9%	120,438	119,576	0.7%	
Cargo Tonne Km (m)	367	345	6.4%	2,934	2,763	6.2%	

 $<sup>^1</sup>$  Group performance comprises Aer Lingus, British Airways, Iberia (including Iberia Express) and Vueling. Vueling traffic is currently accounted as non-premium traffic

 $<sup>^{\</sup>rm 2}$  Domestic includes routes within UK, Spain, Ireland and Italy