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# Field Trip 2011

Mr. Antonio Gomis Sáez – General Director Repsol Argentina



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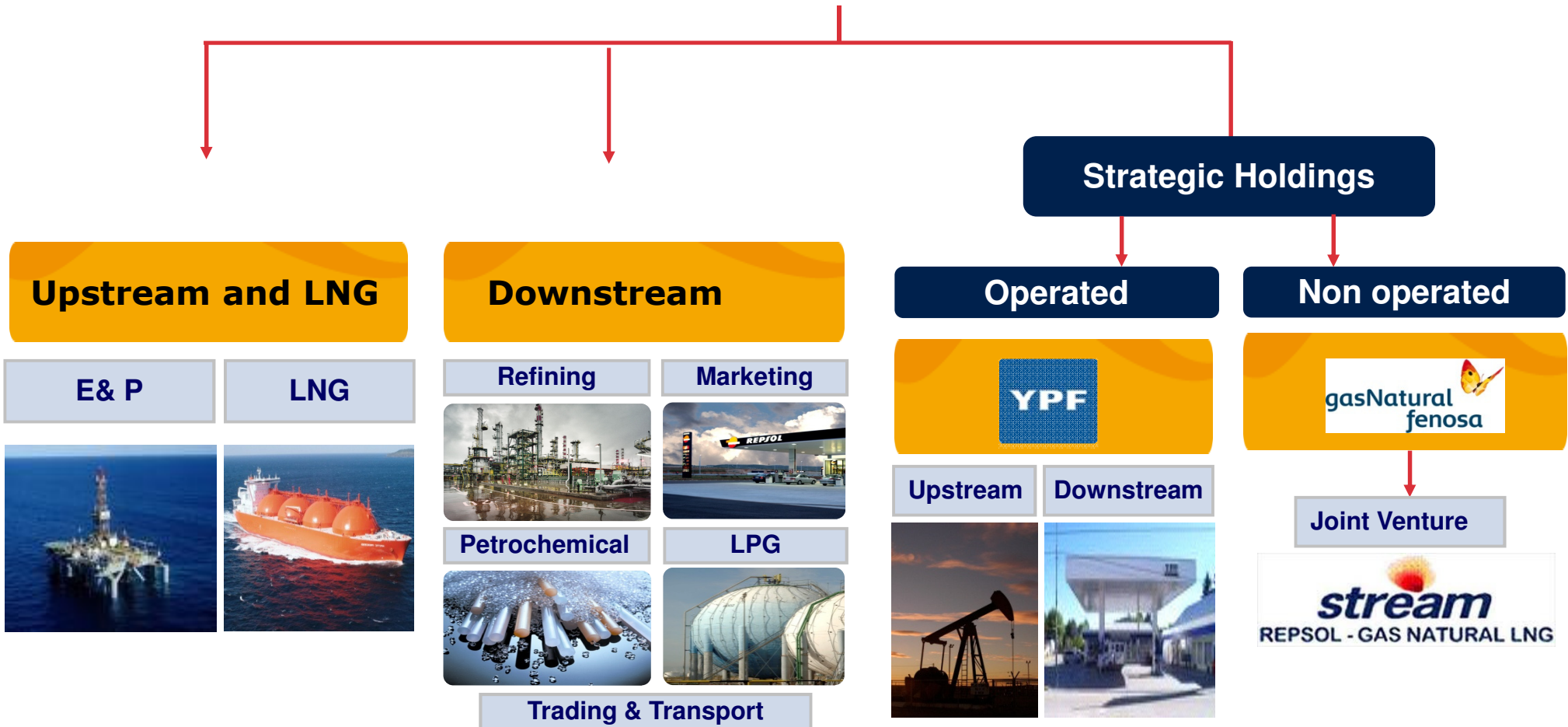
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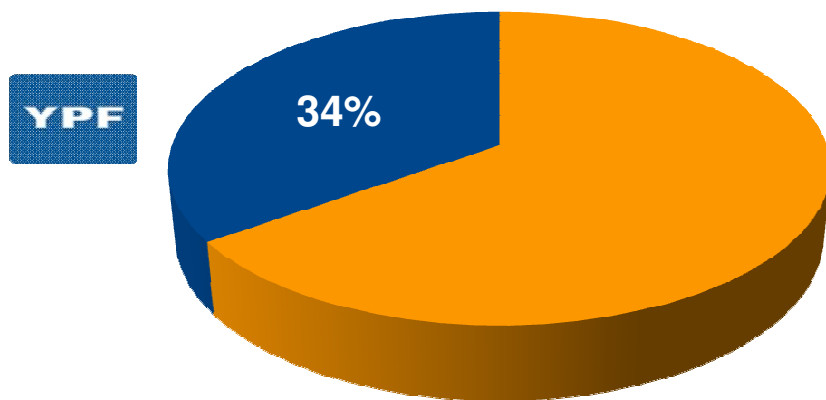
# Repsol YPF Business Segments



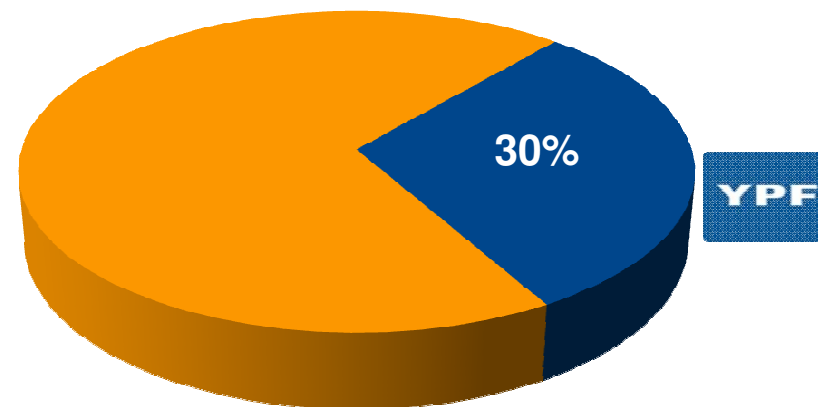
# YPF within Repsol



 **EBITDA 2010**



 **CAPEX 2010**

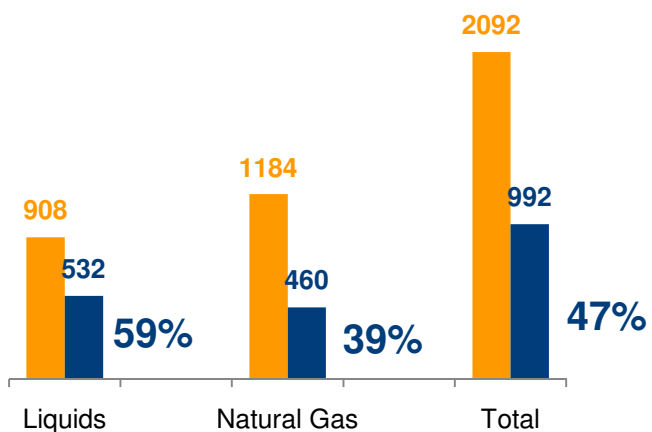


# YPF within Repsol



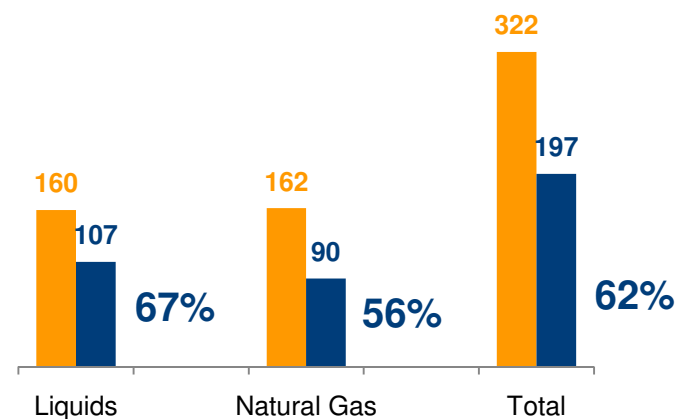
## Reserves 2010

Mboe

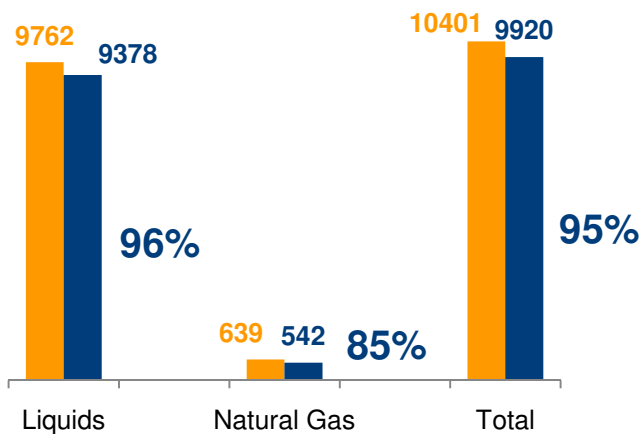


## Production 2010

Mboe

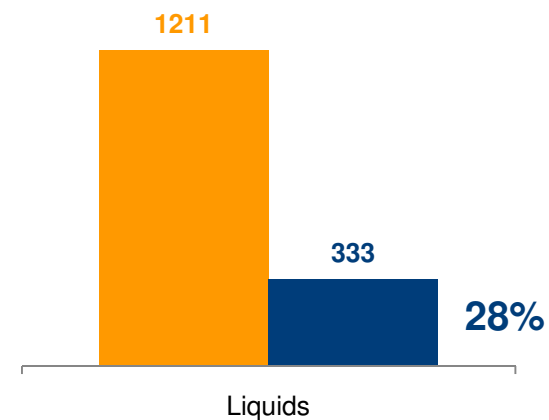


## Number of productive wells in 2010



## Refining capacity 2010

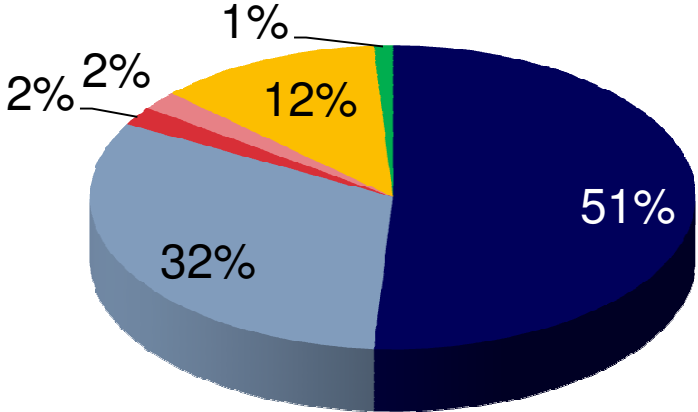
Kbbl/d



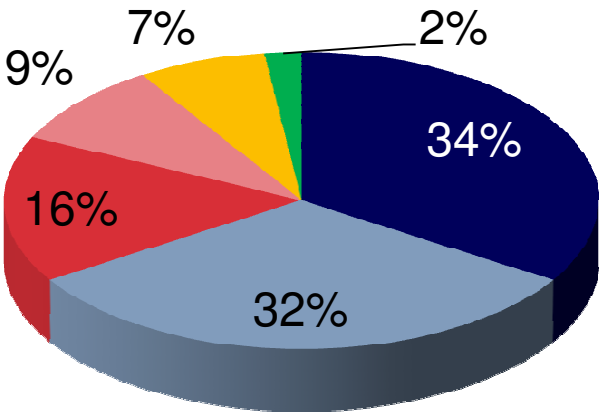
# Primary energy matrix



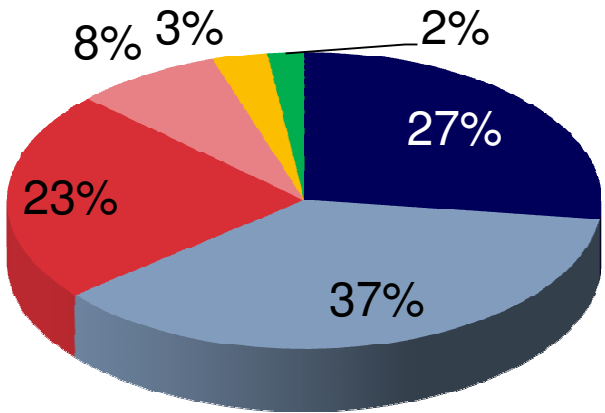
**Argentina**



**Europe**



**USA**

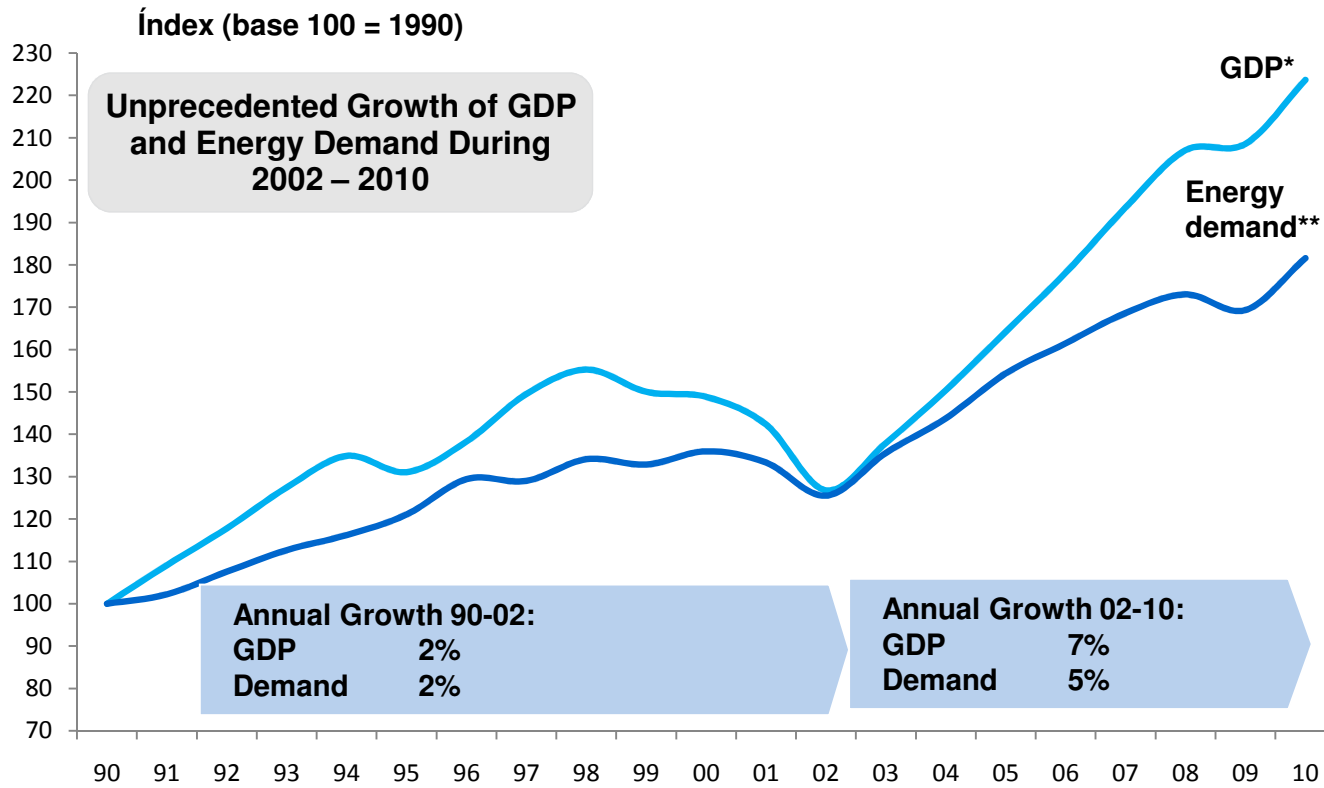


- Natural Gas
- Coal
- Hydroelectric
- Oil
- Nuclear Energy
- Renewables

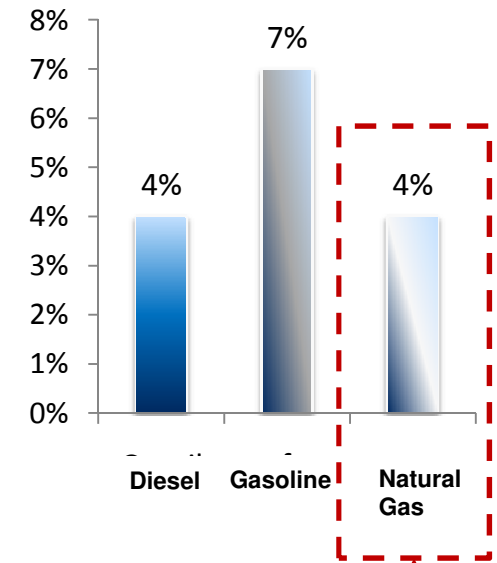
**Argentina is highly dependent on hydrocarbons, mainly on natural gas.**

Source: BP statistical Review 2010

# Economic evolution in Argentina and demand growth



**Annual Growth (2002-2010) in percentage**



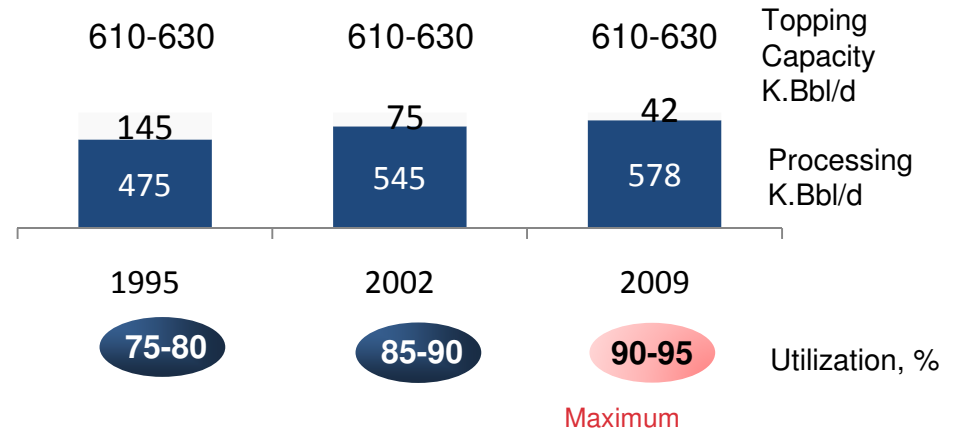
The growth in natural gas consumption is limited by the availability in the last period

# Utilization of installed capacity in Argentina

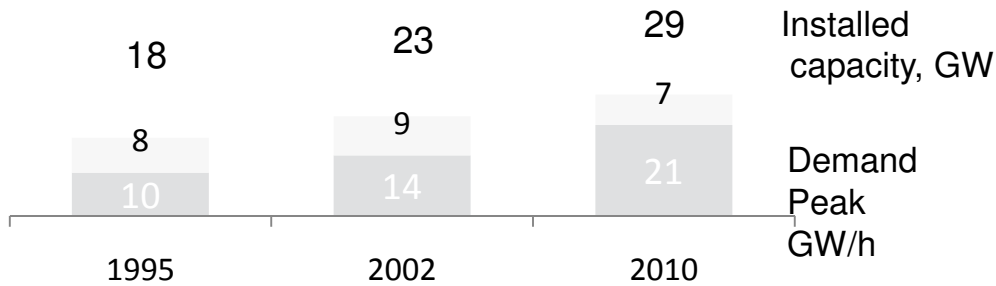


Energy demand for oil, derivatives, natural gas and power generation will continue to grow in Argentina

## Refining utilization capacity



## Power capacity



Reserve margin %

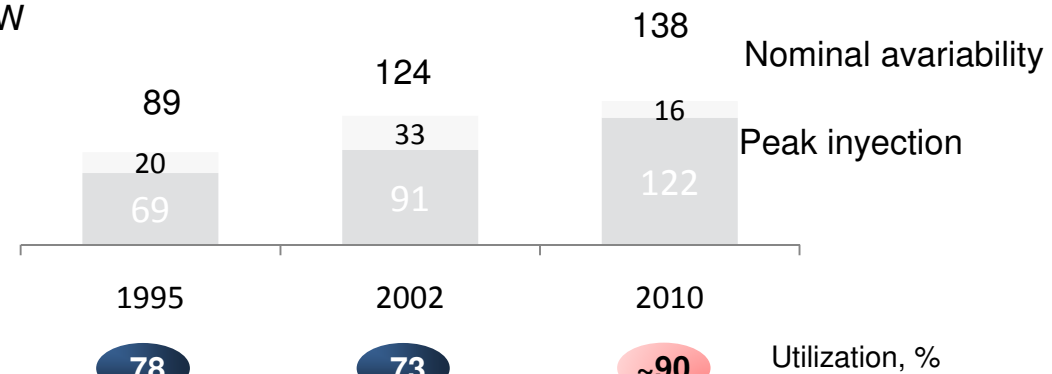
44

39

~24

Minimum reserve margin

## Gas Transport capacity





# Energy Scenario in Argentina: Oil

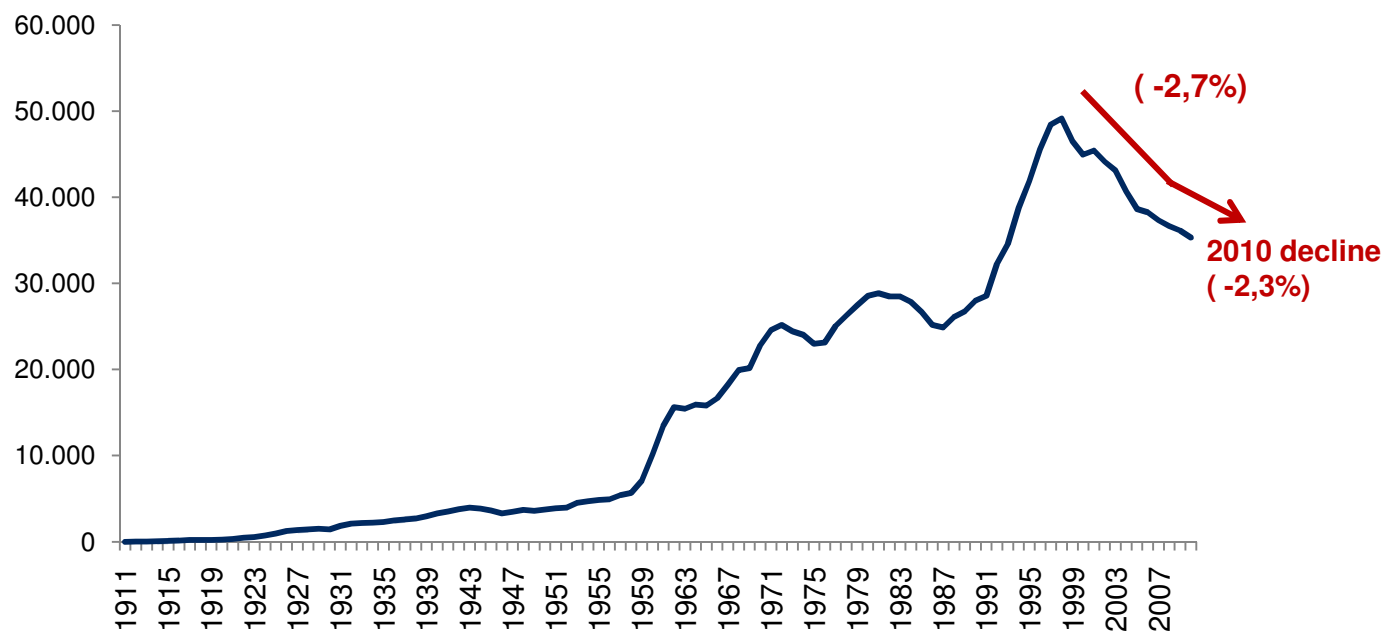


- Oil production in Argentina has been declining since 1998. The “Petróleo Plus” regulations are contributing to mitigate this decline.
- The reduction on the average size of discoveries is one indicator of exploration maturity.
- There is great potential to increase production by improving the recovery factor.
- An analysis of the oil supply/demand indicates that the country could become net importer in few years.
- The oil domestic price is increasing, and this trend will continue to reach international prices.

# Oil production in Argentina

YPF

Oil production 1911- 2010  
(thousand cubic meters)

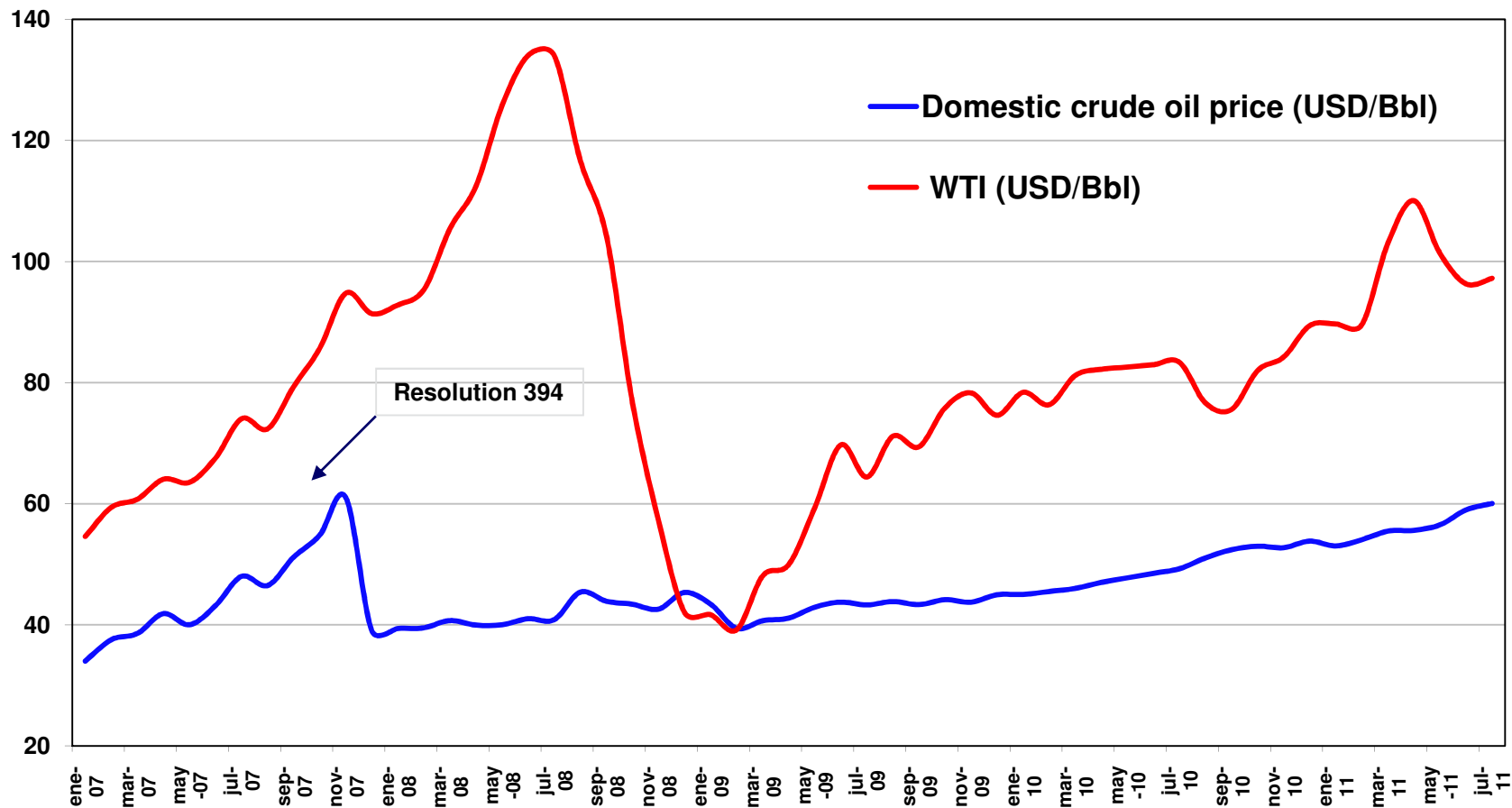


2010 decline was (-2,3%) and the declining annual rate between 1998-2010 was (-2,7%)

# Crude oil price in Argentina



Monthly crude oil prices (USD/Bbl)



**Crude oil prices in Argentina rose, since the Resolution 394 was issued, from 42 usd/bbl to 61 usd/bbl for Medanito crude oil 3Q 2011.**

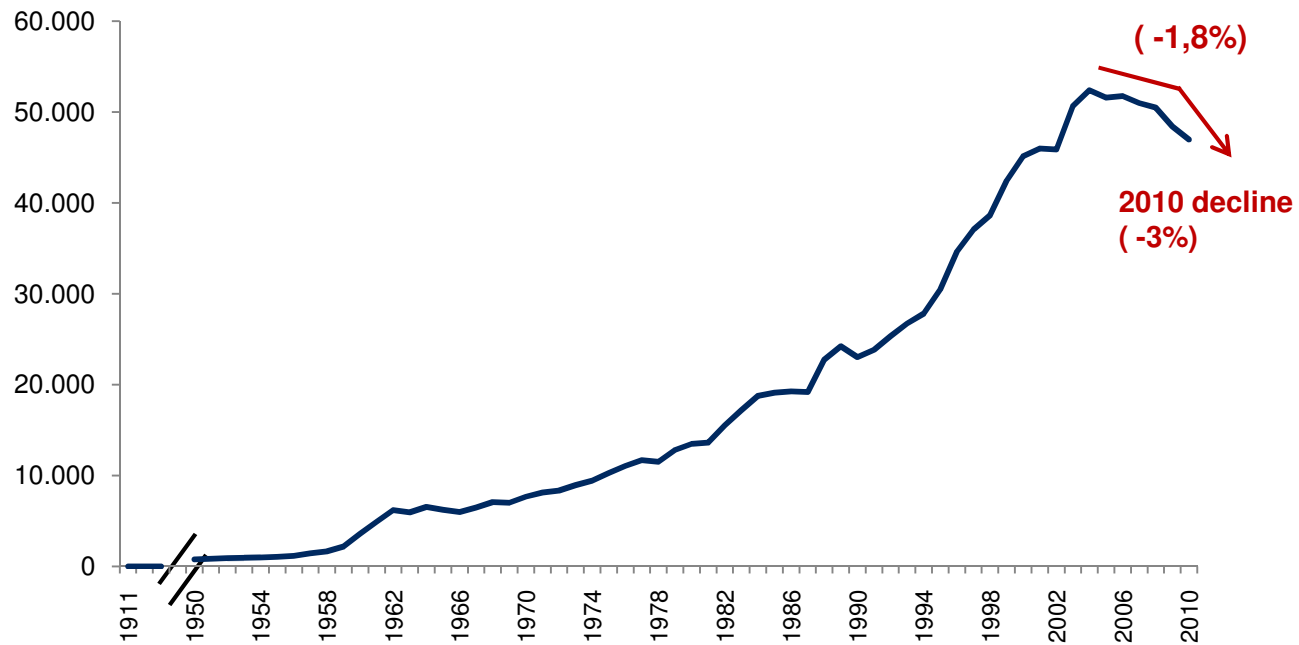
# Energy Scenario in Argentina: Natural Gas



- Natural gas production in Argentina has been declining since 2004. This trend has been accelerating in recent years. Argentina is already net gas importer.
- The expectations for improvement in the conventional gas recovery factor are not as promising as crude oil.
- Exploration in deep gas did not reach expected results.
- There is great potential to incorporate non-conventional gas resources thanks to the “Gas Plus” regulations.
- Natural gas demand in residential sector and its seasonality gives opportunity to develop non-conventional gas (tight and shale gas), and other sources (Bolivia, and LNG).
- Natural gas domestic price has been increasing and this trend should continue until a balance with new gas sources is found .

# Natural gas prices in Argentina

**Natural gas production 1914-2010**  
(Thousand cubic meters)



**2010 decline was (-3%) and the declining annual rate between 2004-2010 was (-1,8%)**

# Deep gas exploration

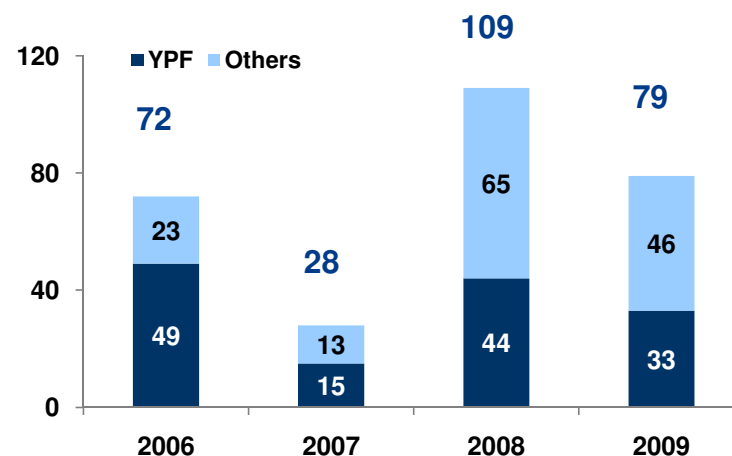


## Deep Gas projects since 2006

Well	Year	Players	Result
Cerro Arena x-4	2006	YPF 58%; CVX	Unsuccessful
El Arenal xp-1	2006	YPF 34,1%; Total/PAE/WINT	Unsuccessful
Precuyano B x-1	2006	100% YPF	Unsuccessful
Loma Amarilla x-1	2006	100% YPF	Successful
El Noveno x-1	2007	100% YPF	Unsuccessful
Rincon Chicho e-102	2007	YPF 34,1%; Total/PAE/WINT	Unsuccessful
Cerro Tuyunti x-2	2008	YPF 22,5%; PAE	Unsuccessful
Tuareg x-1	2008	100% YPF	Unsuccessful
Ramos xp-1002	2008/ 2009	YPF 42%; Pluspetrol	Unsuccessful

The cumulative capex from 2006 is 288 MUSD without any comercial discovery

## Deep Gas Capex 2006-09 (MU\$)



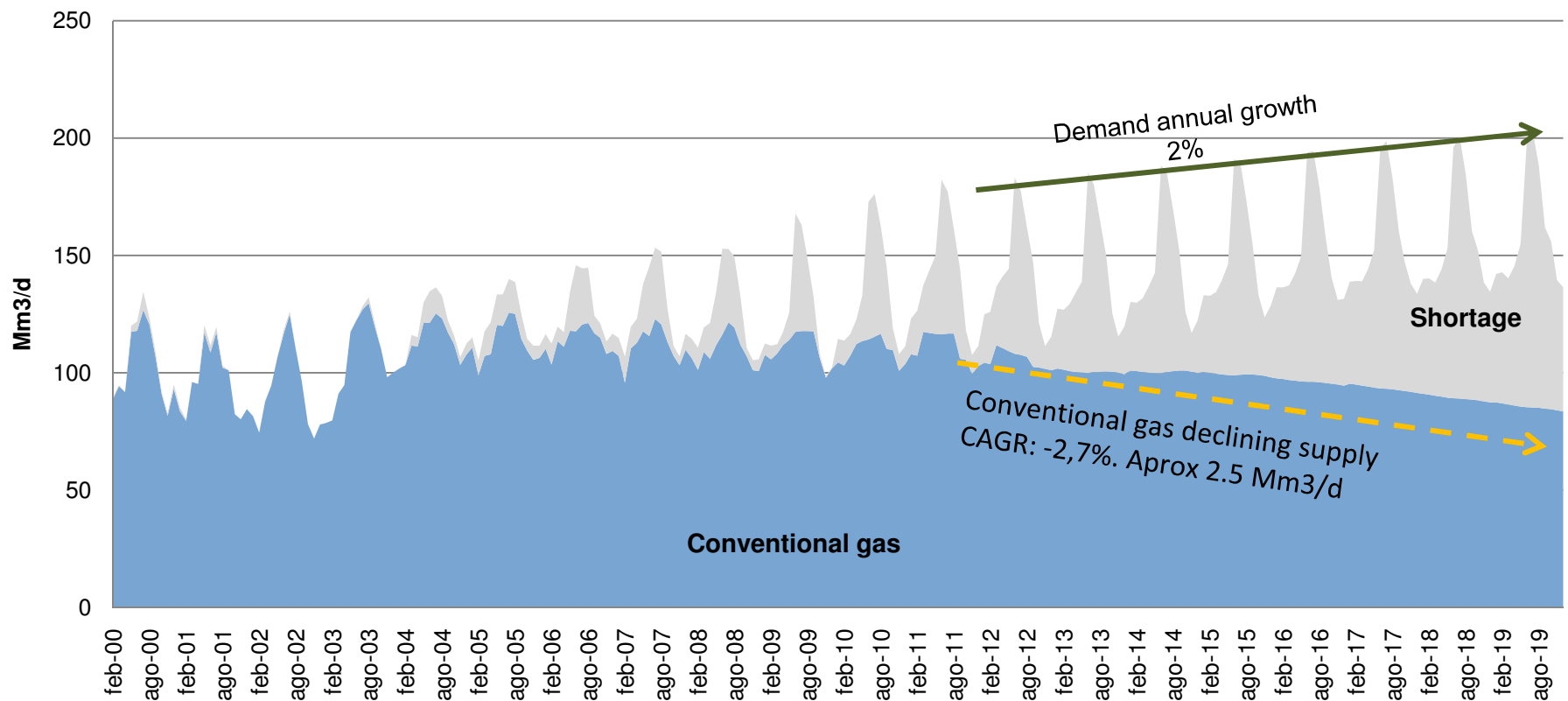
## Wells drilled



# Argentina Natural gas market



## Supply - Demand of natural gas



# Natural gas imports



## Milestones



2008  
First imported LNG at Bahía Blanca harbor  
6 vessels, 441 Mm<sup>3</sup>

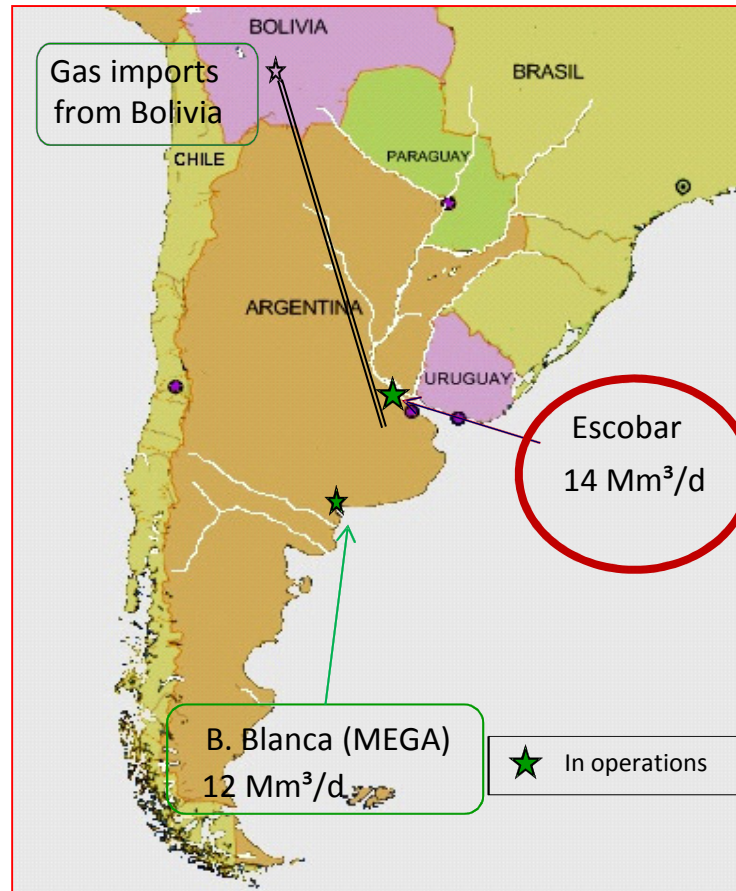
2009  
LNG imports from May to September  
10 vessels, 783 Mm<sup>3</sup>

2010  
LNG Imports. Regasification  
23 vessels in 2010.

2011  
LNG Imports. Regasification  
67 vessels in 2011\*

2012  
Enarsa began a bidding round for 80 vessels in 2012

## LNG and Bolivia projects



## Escobar LNG



## Bahía Blanca LNG



## Gas imports from Bolivia



**LNG and Bolivia's gas are already part of Argentina's energy matrix**

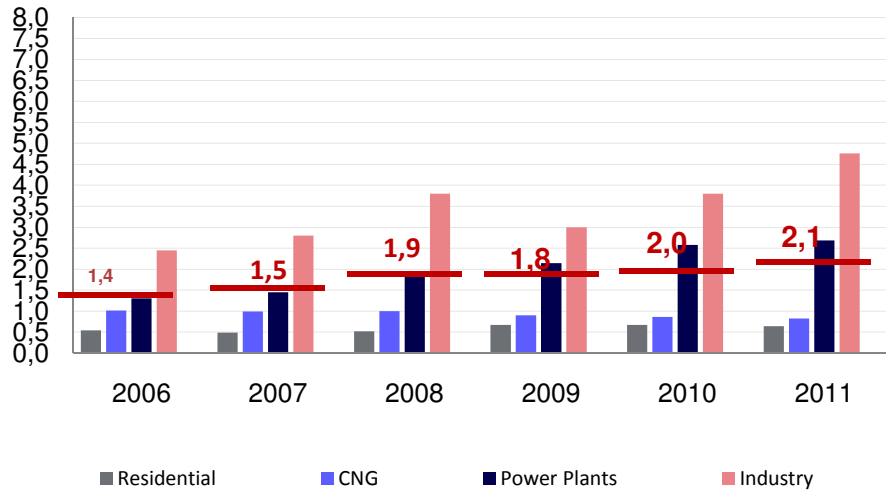


# Wellhead prices vs reserves development cost by country



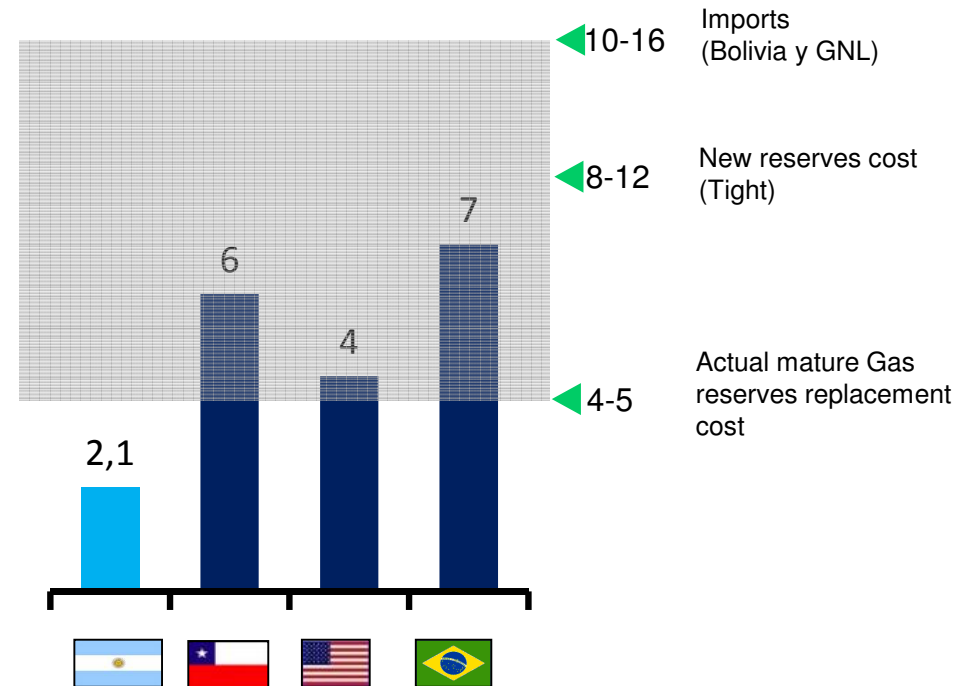
## Wellhead gas price

2006-2011 USD/MBtu



## Wellhead gas price

2011 USD/MBtu



Imports from LNG and Bolivia put pressure on wellhead price increase

CNG is included in residential segment in 2004-2005

Source: Secretariat of Energy (Argentina), Ministerio de economía (Argentina), Ministerio de Minas e Energia-ANP (Brasil), Fondo de Compensación y Comisión Nacional de Energía (Chile), EIA (Henry-Hub)

# Energy subsidies in Argentina

## Energy subsidies

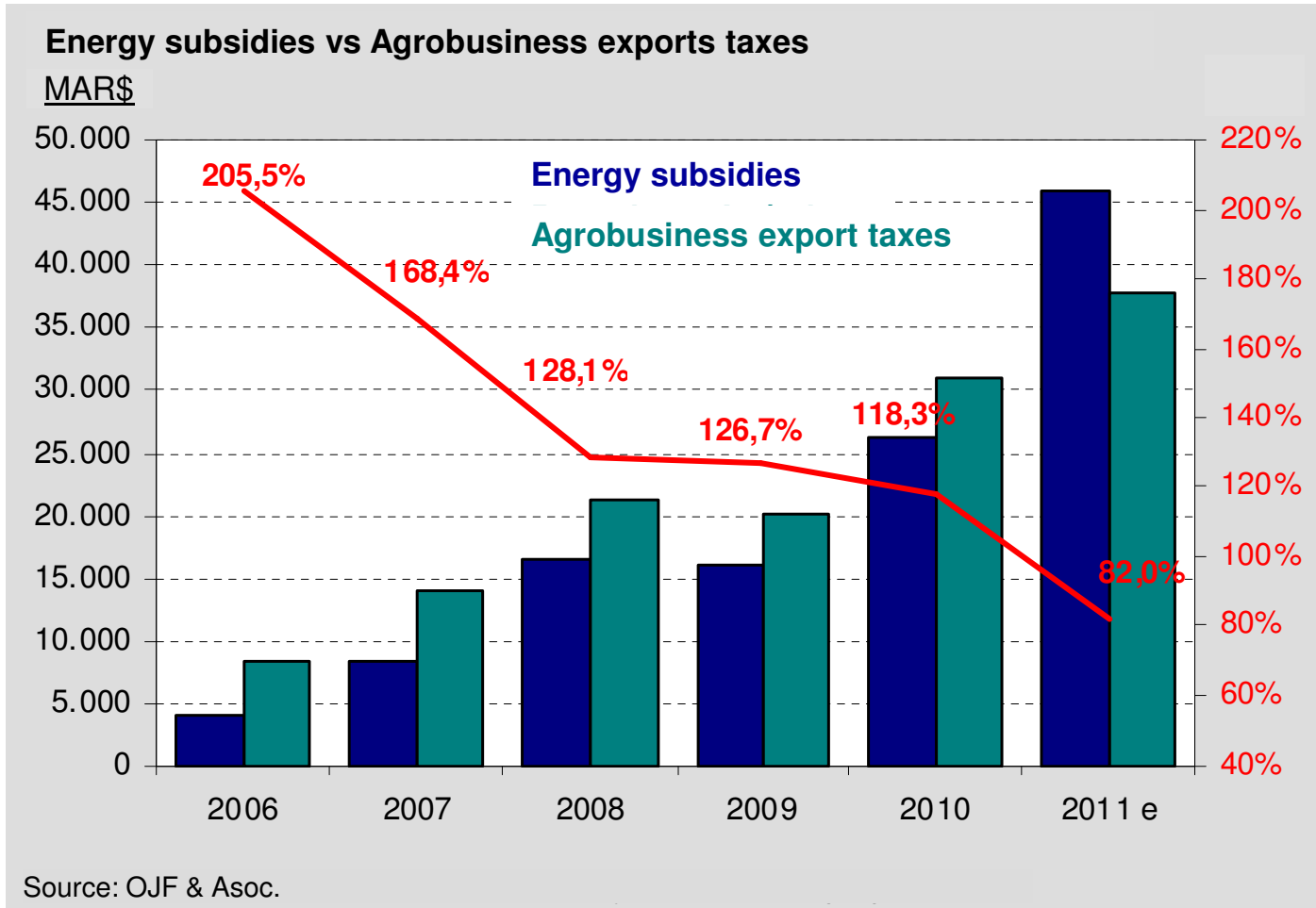
*In million of AR\$*

	2006	2007	2008	2009	2010	2011E	Var % 2011/2010
Sector	4,032	8,331	16,486	15,944	26,022	45,799	76%
CAMMESA	1,453	4,428	8,472	8,538	13,488	26,976	100%
ENARSA	307	680	2,939	2,740	5,490	11,802	115%

Includes transfers made from outside the treasury

Source: OJF & Asociados

# Energy subsidies in Argentina (cont.)



## Energy subsidies in Argentina (cont.)

### Energy trade balance

*In million of US\$*

Year	Exports	Imports	Balance
2003	5,412	548	<b>4,864</b>
2004	6,195	1,004	<b>5,192</b>
2005	7,132	1,545	<b>5,587</b>
2006	7,760	1,729	<b>6,031</b>
2007	6,919	2,845	<b>4,074</b>
2008	7,996	4,334	<b>3,662</b>
2009	6,438	2,626	<b>3,812</b>
2010	6,401	4,443	<b>1,958</b>
2011E	5,657	9,095	<b>-3,438</b>

Source: OJF & Asoc

# Energy Scenario in Argentina: Oil products



- Argentina has been net importer of diesel since 2004 and will continue to import during next years.
- In 2010, for the first time in 30 years, Argentina has had to import gasoline. This new trend will remain until new domestic production capacity is installed
- The gasoline and diesel prices are gradually converging towards international values. Domestic prices in dollar terms for gasoline and diesel were almost frozen between 2003 and 2006. From 2006 up to December 2010, the price of gasoline and diesel increased almost 57% and 53%, respectively.

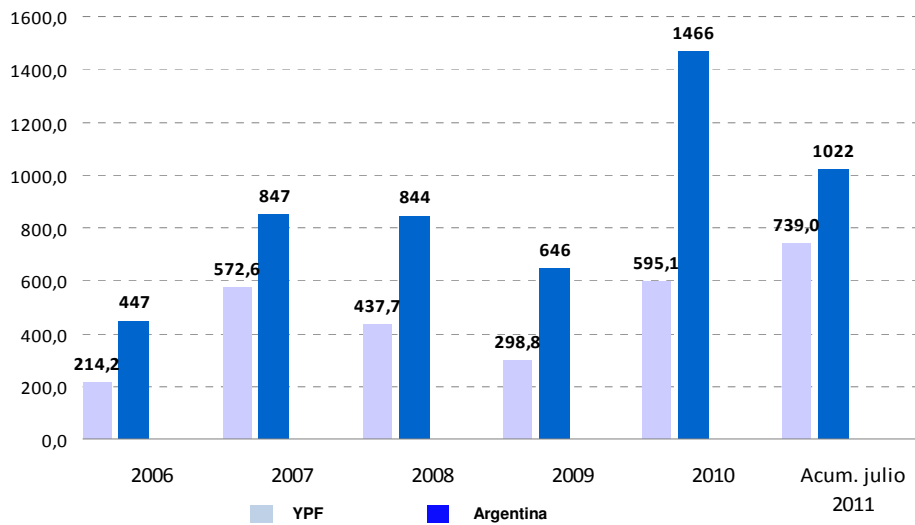


# Gasoline and Diesel imports

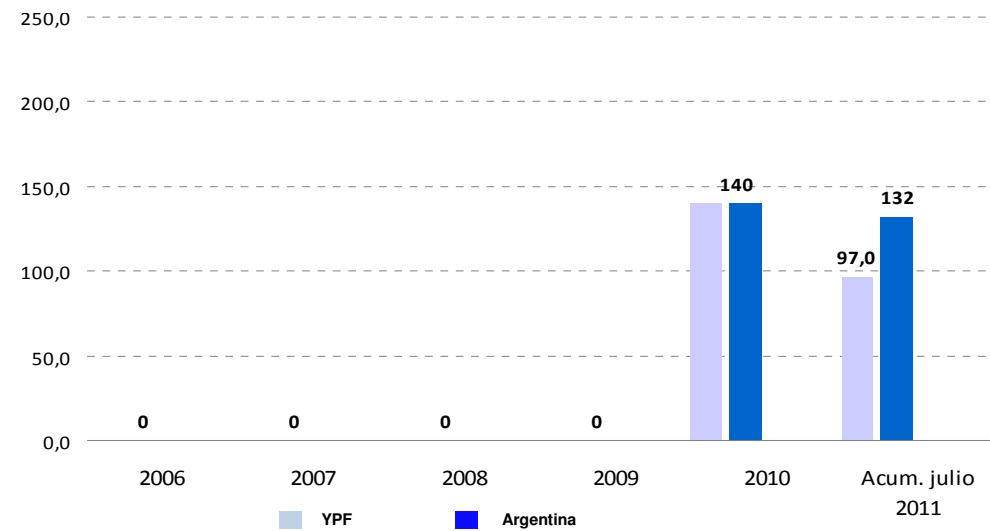
Argentina and YPF



### Diesel imports (thousand m3)



### Gasoline imports (thousand m3)

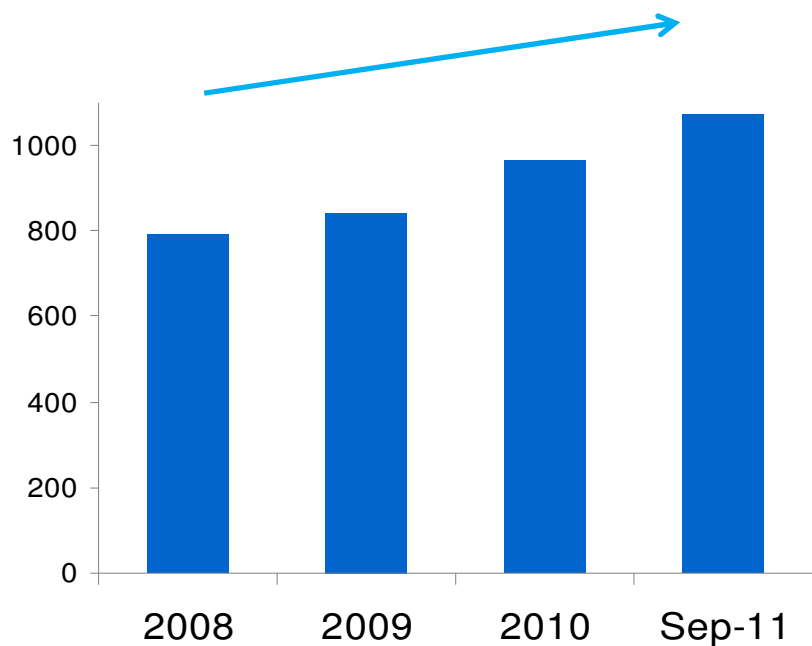


# Domestic fuel prices evolution

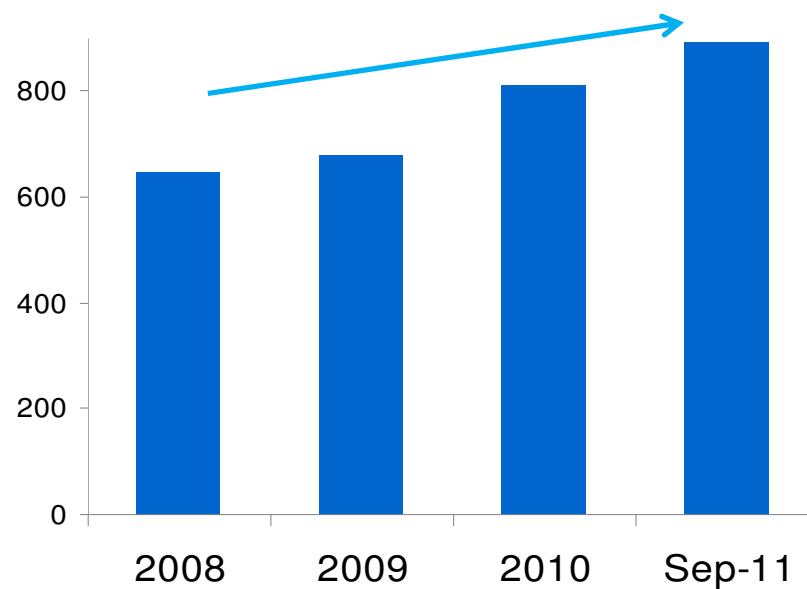
## Retail gasoline and diesel



**Gasoline**  
US\$/m<sup>3</sup>



**Diesel**  
US\$/m<sup>3</sup>



**Domestic market prices gradual convergence to regional prices**

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