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INFORMACIÓN RELEVANTE

Presentaciones Día del Inversor

Como continuación del hecho relevante de fecha 16 de marzo de 2016 (número de registro 236333) referido a la celebración del Día del Inversor el día 2 de junio de 2016, se adjuntan las presentaciones de dicho evento (información solo disponible en inglés).

En Madrid, a 2 de junio de 2016.

Amadeus IT Holding, S.A.



**Shaping
the future**

LONDON 2016 INVESTOR DAY

At the heart of travel



Amadeus Travel Payments

Celia Pereiro
Head of Payments

June 2016

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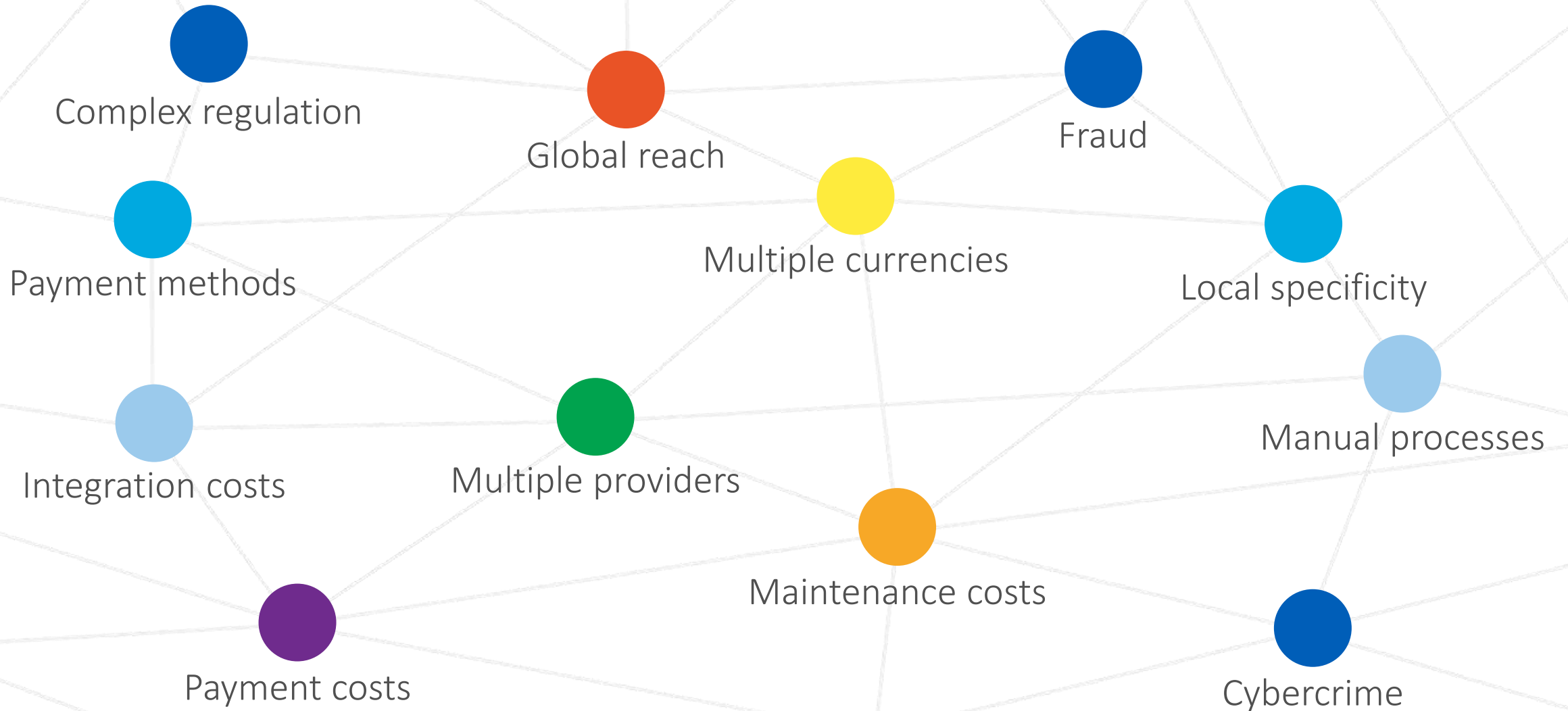
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1.

Why does Amadeus play a unique role in the travel payments industry?



Payments is complex



And travel payments are ever more complex



Intrinsically global:
cross border/global
acquiring



Delayed capture
and consumption



Multi-merchant:
TA and airport



Multi-channel: in/direct
and face-to-face/online



Specialised IT



Our own regulator



Our own card
scheme



Our own currency
(miles and vouchers)

Amadeus has a unique position as travel expert at the centre of the travel industry



Travel Agencies and
Corporations

amadeus



Travel providers

With a differentiated positioning across its markets



Competitive differentiators

Payment providers	Portfolio comprehensiveness	Deep integration in payers' selling tools	Connected customer base
Amadeus	✓	✓	✓
Travel players	✗	✓	Partly
Card Issuers	✓	✗	✗



Competitive differentiators

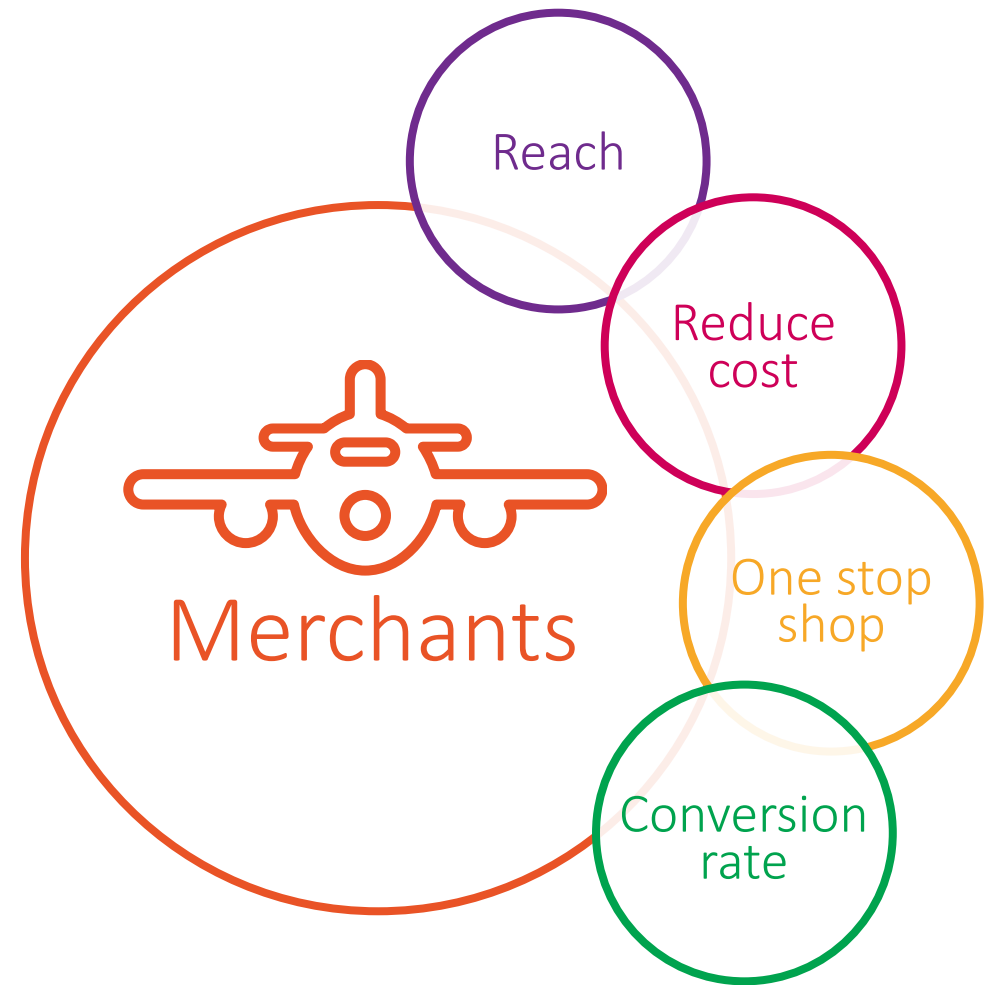
Payment providers	Reach	Deep integration in merchants' selling tools	Omni-channel
Amadeus	✓	✓	✓
In-house	✗	✓	✗
PSPs	Partly	✗	✗

2.

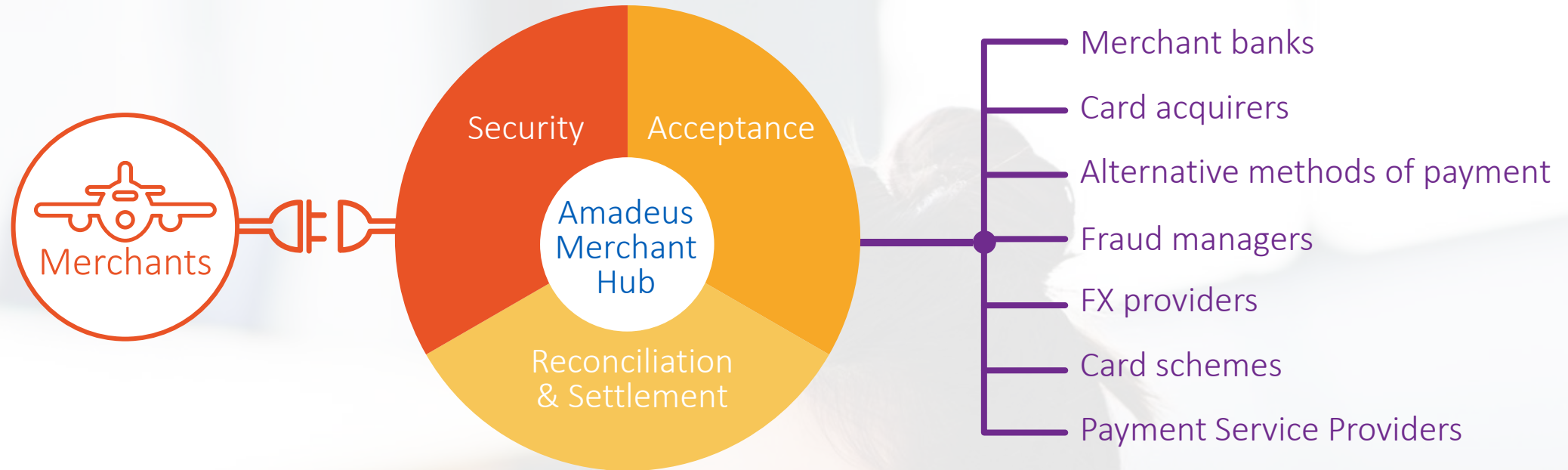
How are we addressing
the opportunity?



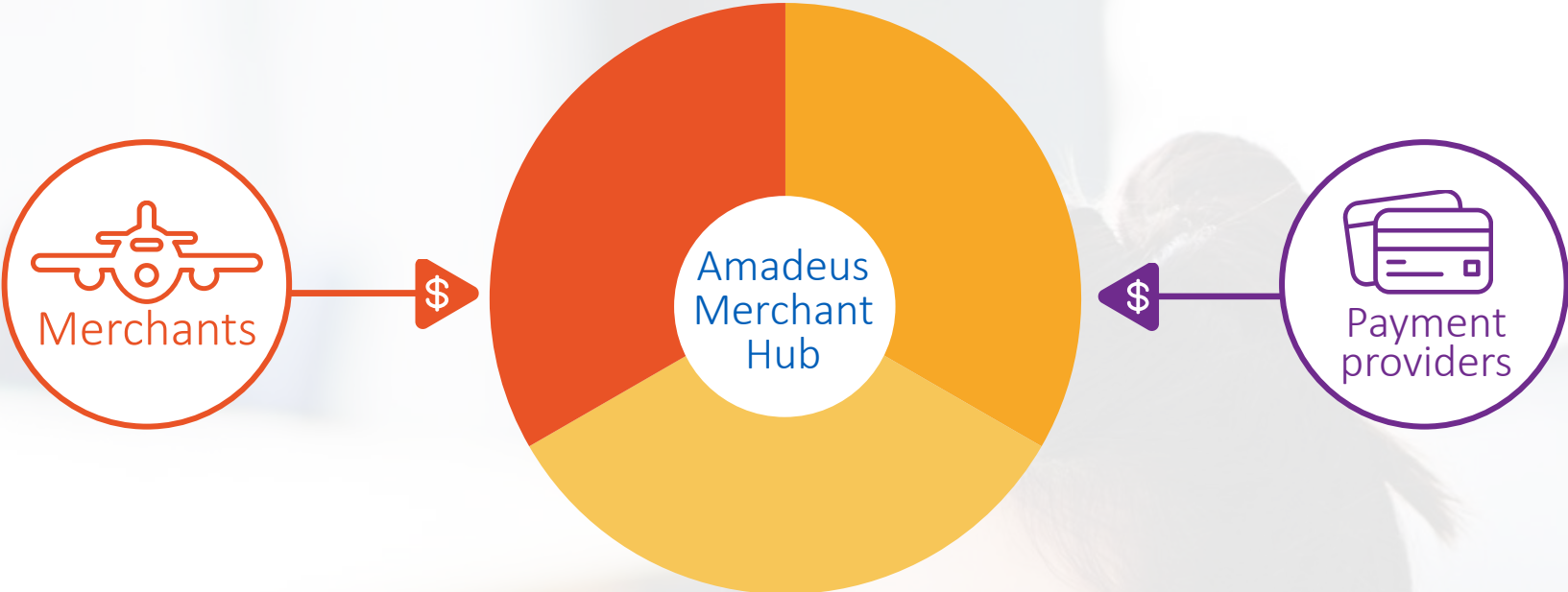
We help our merchants get paid



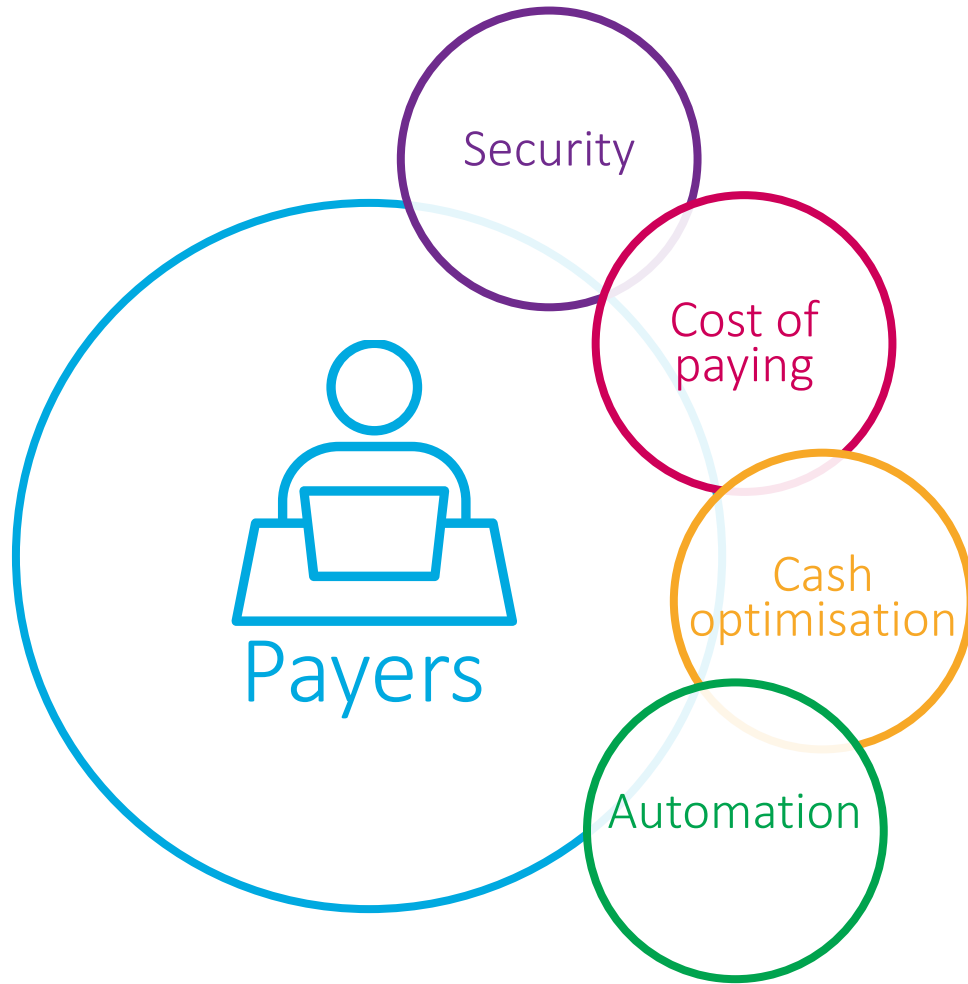
We have consolidated the Merchant Hub



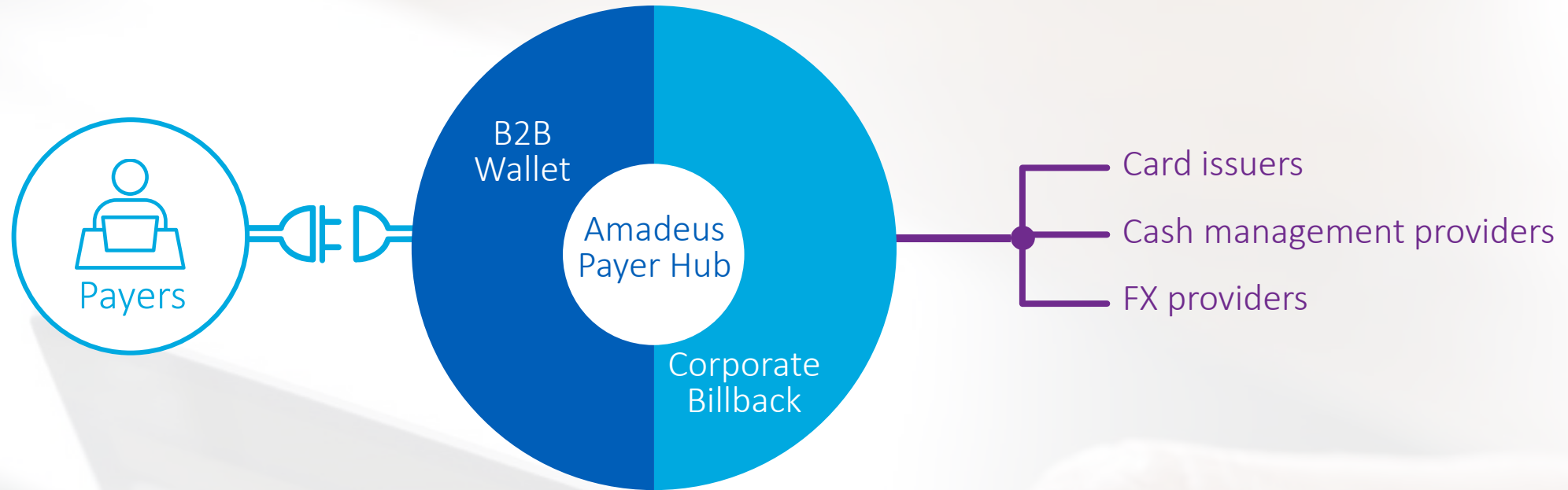
Travel merchants and payment providers pay a transaction fee for the use of the Hub



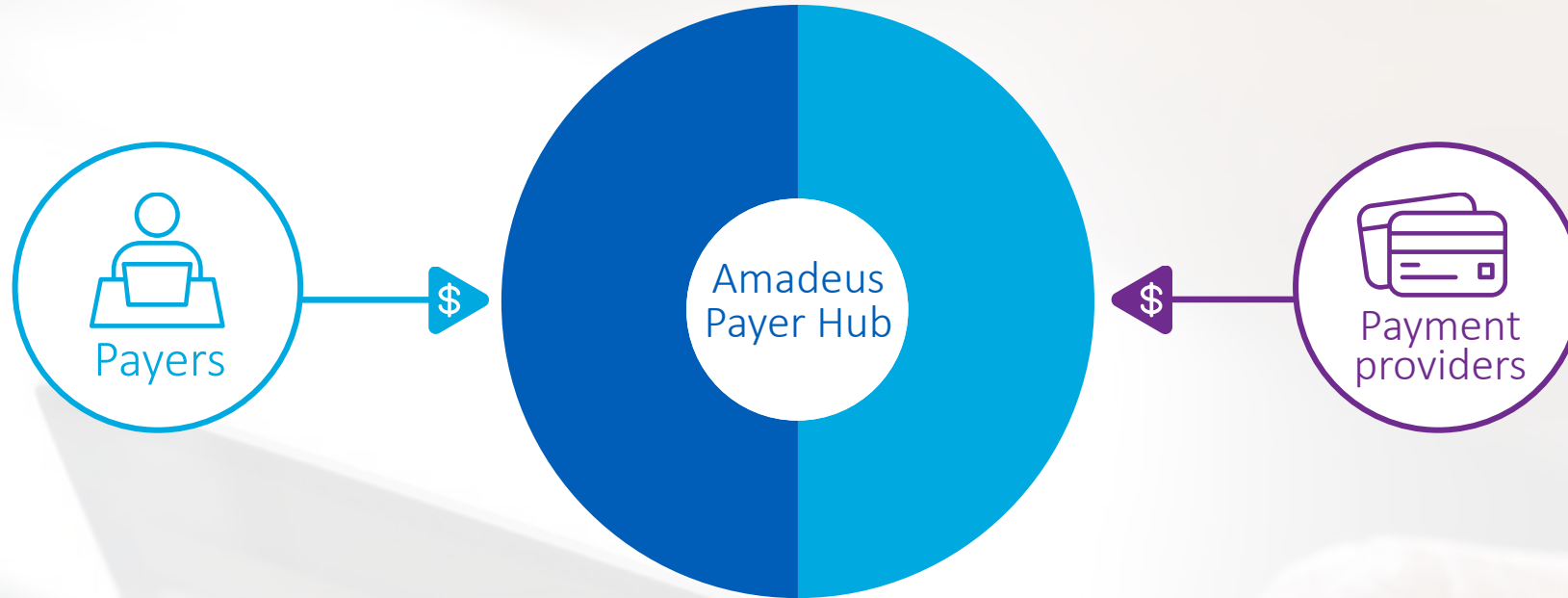
We help travel agencies and corporations pay travel suppliers



We have launched our Payer Hub



Payment providers pay a transaction fee for the use of the Hub



3.

How will we
continue to grow?



Long-term strategy focused on innovation



Delivering results



192

countries



400+

acquiring banks



250+

alternative methods
of payment



500+

customers



50

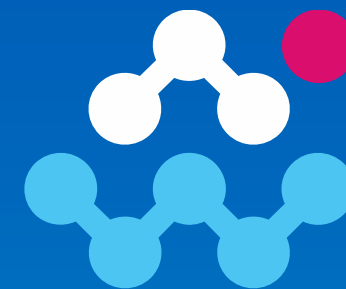
payment partners



16

products

Thank you!



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At the heart of travel



Amadeus Airport IT

John C. Jarrell
Head of Airport IT

June 2016

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1.

Introduction



Amadeus serves 3 customer segments with Airport IT solutions

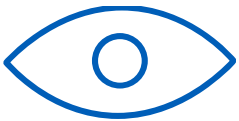


-  Airports
-  Ground handlers
-  Airlines



Top 3 airport challenges and needs

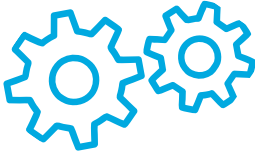
VISIBILITY



Data inaccuracy or availability

Lack of visibility

ON-TIME PERFORMANCE



Operational inefficiencies

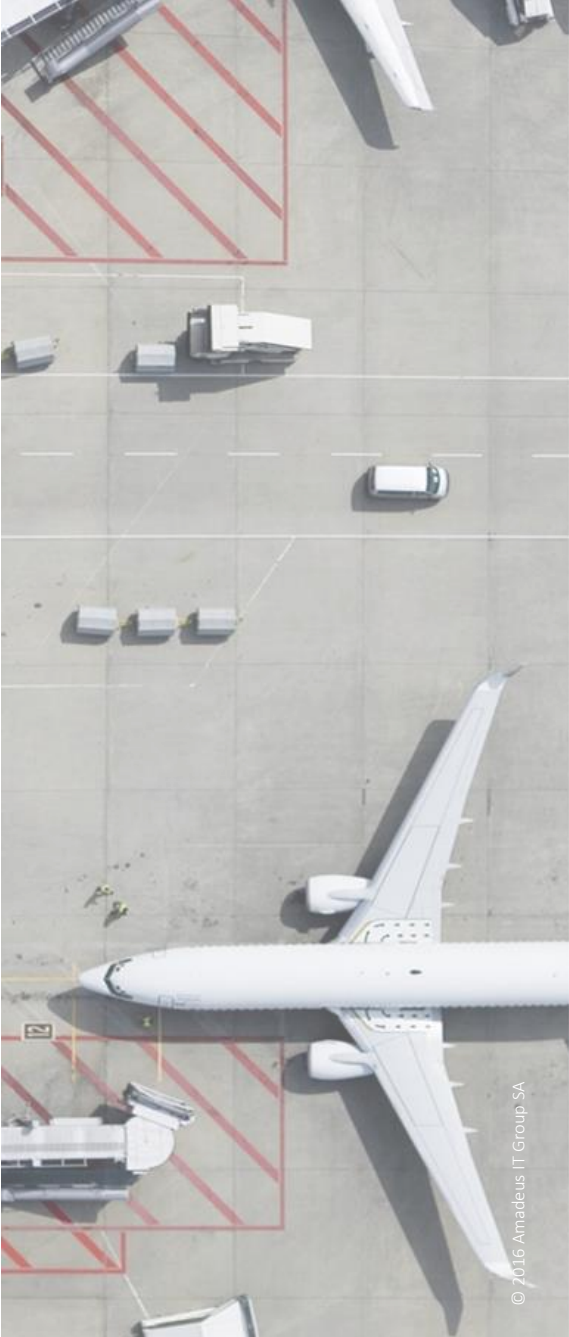
On-time performance issues

FINANCIAL



High operational costs and reduced revenues

Shrinking margins



Top 3 IT investment priorities for airports



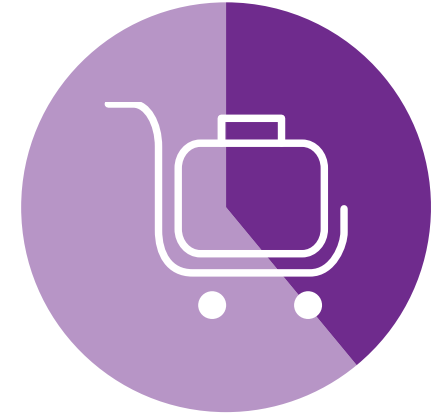
73%

Passenger processing



40%

Baggage processing



39%

Operations

% airports considering this as high priority

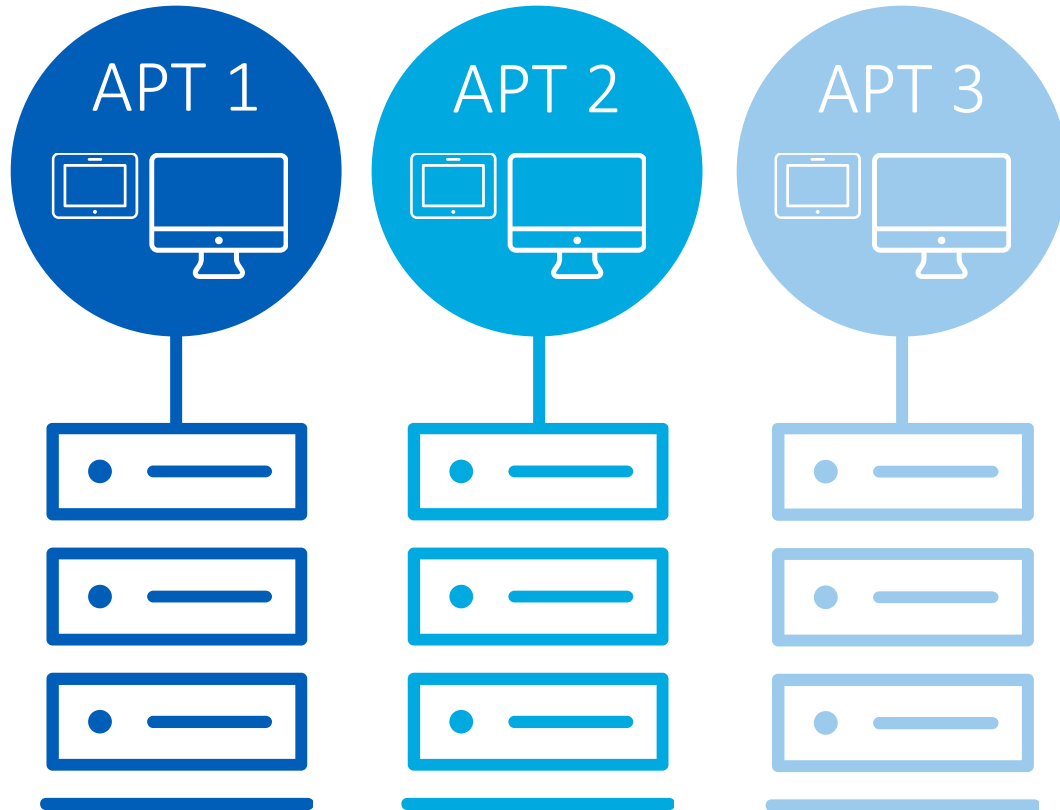
Why Amadeus? – Unique Selling Proposition

5 KEY DIFFERENCES

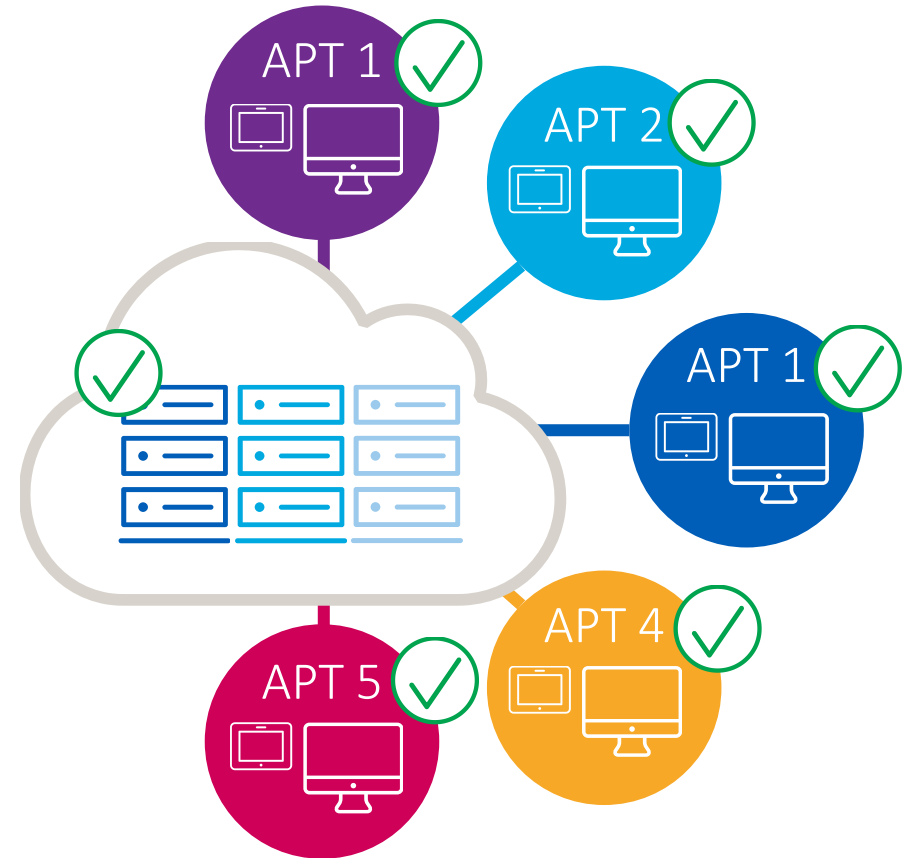
DATA	CLOUD	INNOVATION	REPUTATION	COST
<ul style="list-style-type: none">– Available in real-time– Enables improved decision-making– Optimises resources– Sourced from Amadeus and non-Amadeus	<ul style="list-style-type: none">– More flexible operations– Rapid product evolution– Homogenous implementation of latest product versions	<ul style="list-style-type: none">– Customer feedback drives new product developments– User Group engagement	<ul style="list-style-type: none">– 27 years of travel industry success– Successfully evolving business model– Airline IT expertise in delivering centralised services– Successful delivery capabilities	<ul style="list-style-type: none">– Centralised model should lower total cost of ownership– Reduces local complexity for airports, ground handlers and airlines– Transactional based pricing model (SaaS)

Our business model(s)

LICENSED



SaaS (Software as a Service)



2.

Strategy



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Our goals in 2013

The Airport IT strategy was based on three key pillars:

1

Achieving a **strong position** in Departure Control Services to ground handlers and airports.

2

Offering a **full suite** of Integrated IT solutions and services.

3

Entering the **Passenger Processing Systems market** (with a cloud-based common use solution = ACUS).

Strategic pillar 1:

achieving a strong position in Departure Control Services



2011

1st
ground handler
customer

2016

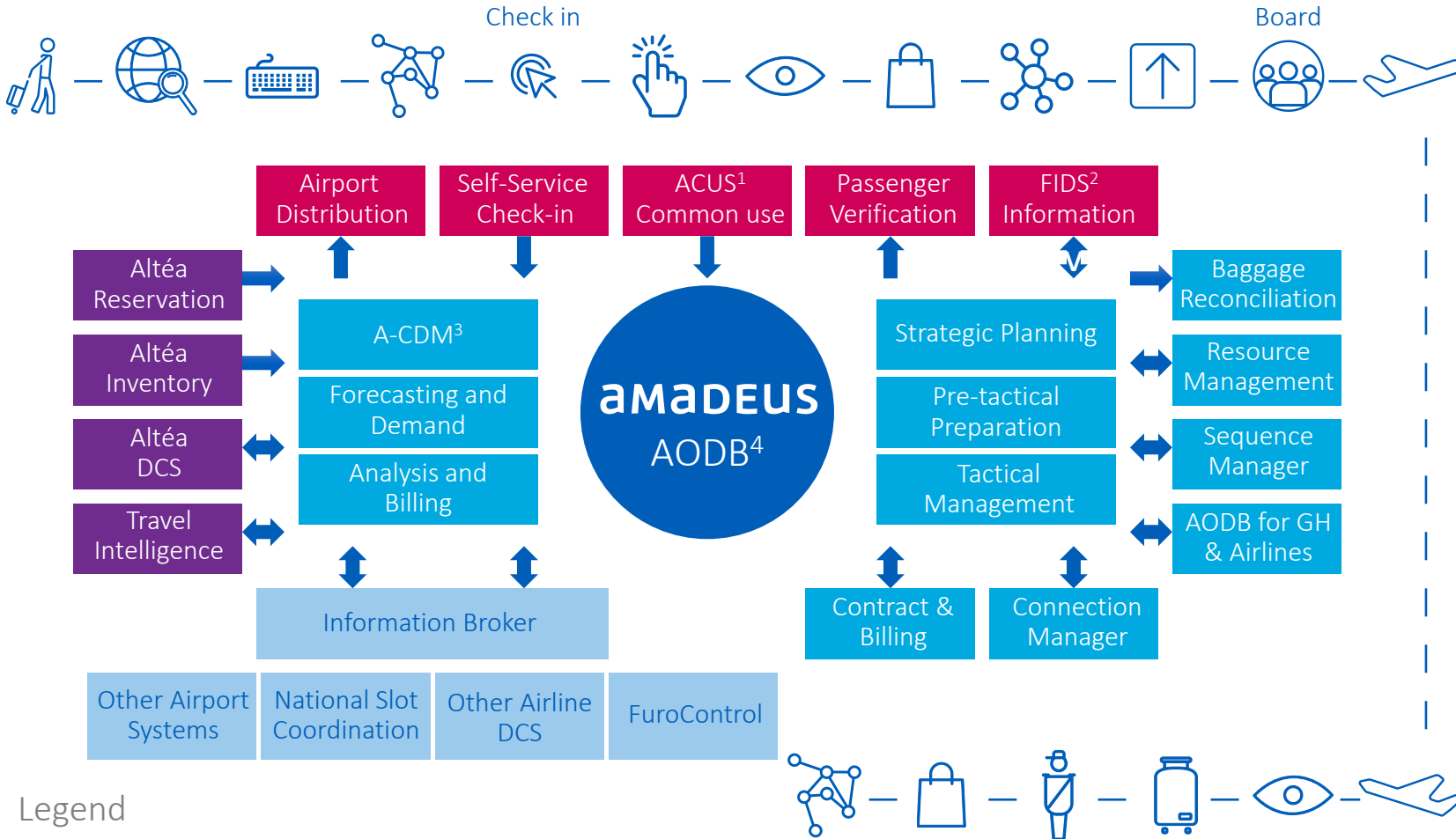
c. 100
ground handlers
use our DCS

Leveraging Amadeus Altéa Departure Control System created for airlines, for the benefit of ground handlers

Strategic pillar 2: offering a suite of integrated solutions (1/2)



Strategic pillar 2: offering a suite of integrated solutions (2/2)



Legend









1. ACUS: Airport Common Use Service
2. FIDS: Flight Information Data System
3. A-CDM: Airport Collaborative Decision Making
4. AODB: Airport Operational Database



Strategic pillar 3:

Entering the Passenger Processing Systems market with Amadeus Common-Use Service (ACUS)

ACUS meets our customers' expectations

 <p>PERTH AIRPORT</p>	 <p>26% reduction in passenger processing costs benefiting the airlines</p>	 <p>Infrastructure and hardware reduction helping to reduce carbon dioxide emissions and improve environmental footprint</p>
 <p>AVINOR</p>	 <p>25% cost reduction to previous CUTE/CUPPS¹ service</p>	 <p>5,000 tons of CO2 emissions decrease annually as a result of infrastructure and hardware reduction</p>



1. CUTE: Common Use Technical Equipment. CUPPS: Common Use Passenger Processing System

Airport IT life: a summary of milestones achieved



2011

Airport IT is founded

Co-operation signed with Munich and Copenhagen

1st ground handler customer



2012

20 ground handlers became our customers



2013

55 ground handlers use Altéa DCS

The suite of solutions for airports is officially presented to the market

1st customer of Contract & Billing, RMS¹, Sequence Manager



2014

M&A UFIS Airport Solutions

80+ ground handlers use Altéa DCS

ACUS² and BRS³ are launched

1st customers of ACUS, Pax Verification, BRS, Airport Distribution



2015

M&A Air IT

c.100 ground handlers use Altéa DCS

c.100 airport operators⁴ use Amadeus solutions

c.30 airlines use Amadeus solutions

1. RMS: Resource Management Solutions
2. ACUS: Airport Common Use Service
3. BRS: Baggage Reconciliation System
4. An airport operator is a legal entity, which may operate more than one airport site

Airport IT now has over 230 customers

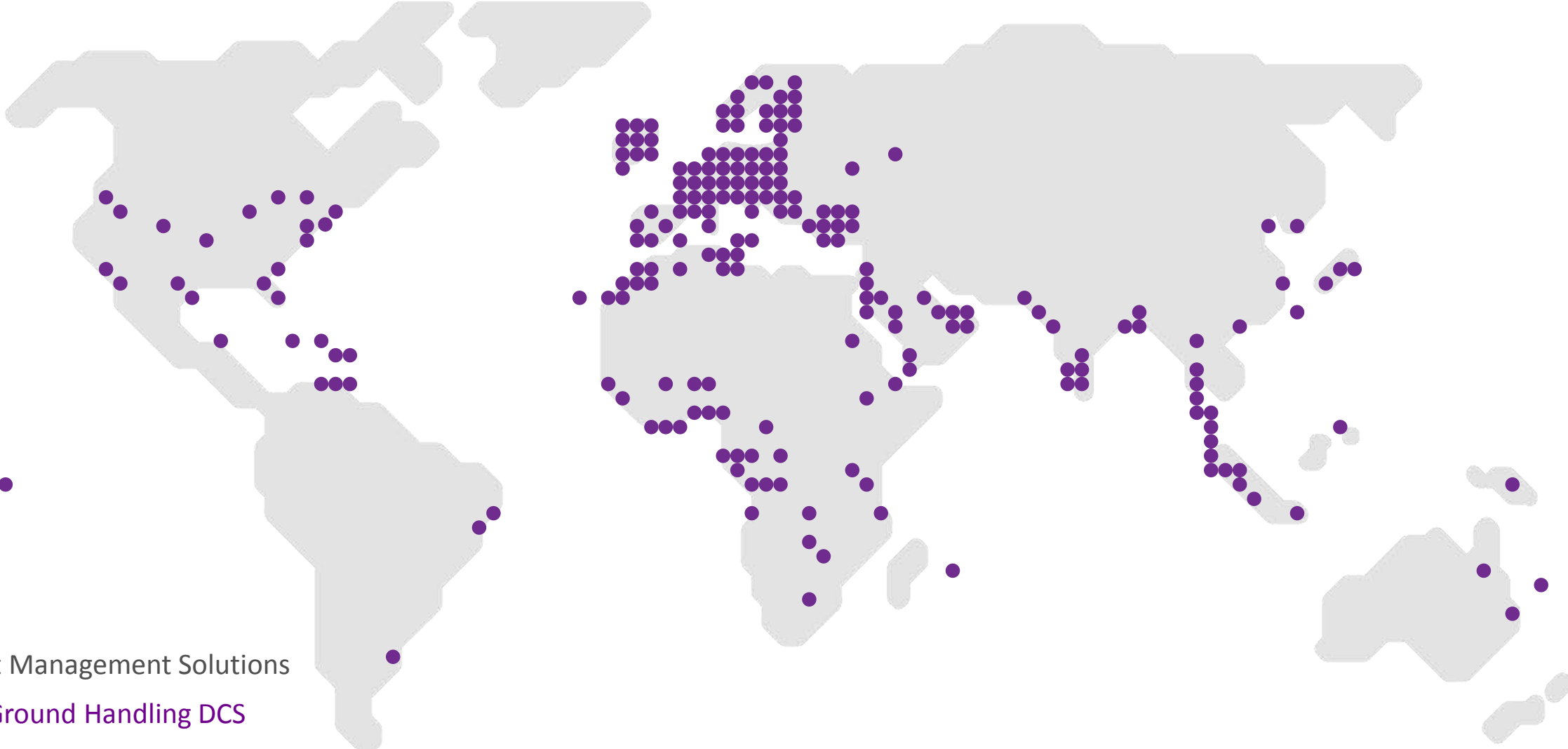


Amadeus Airport IT global footprint



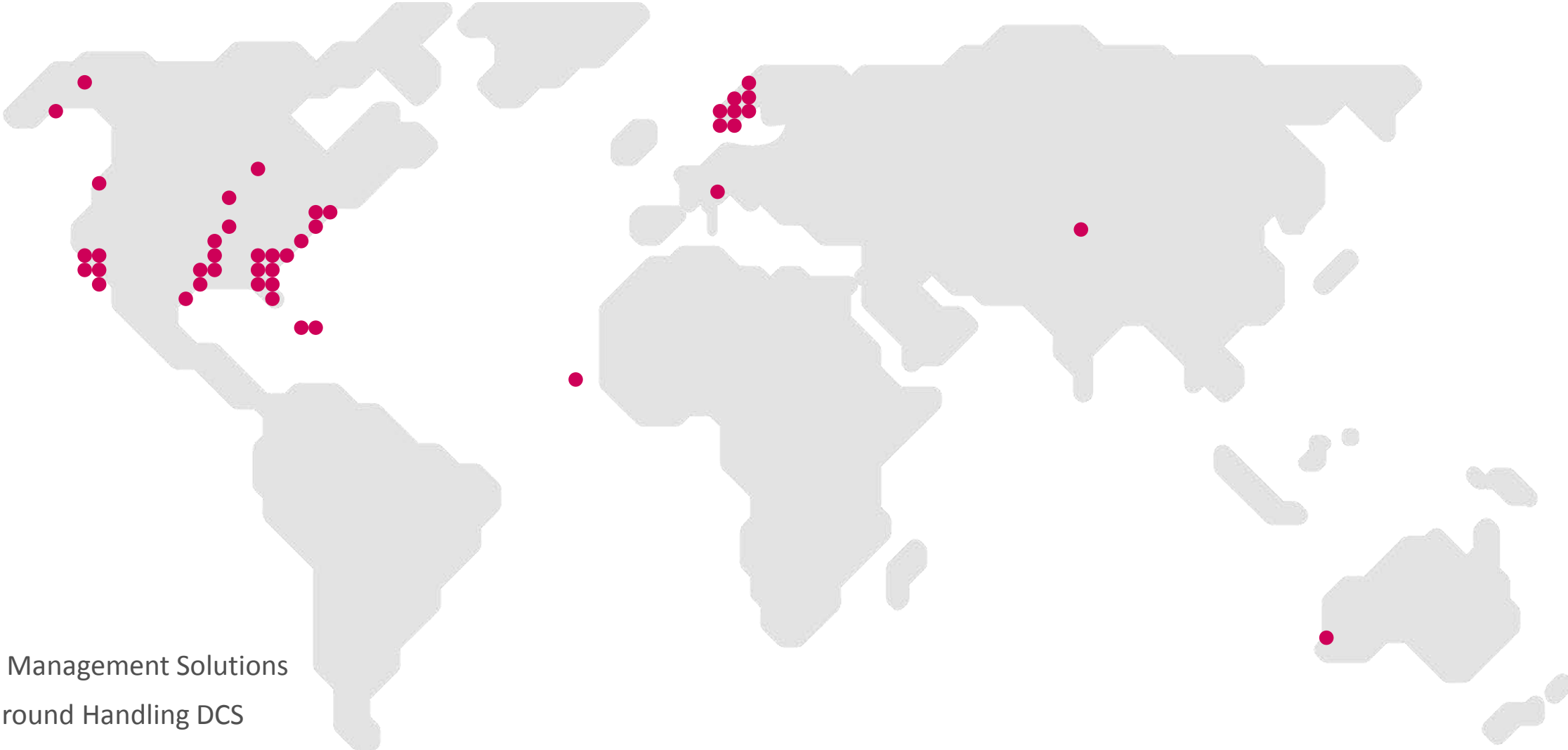
- Airport Management Solutions
- Altéa Ground Handling DCS
- Passenger Processing Systems

Amadeus Airport IT global footprint



- Airport Management Solutions
- Altéa Ground Handling DCS
- Passenger Processing Systems

Amadeus Airport IT global footprint

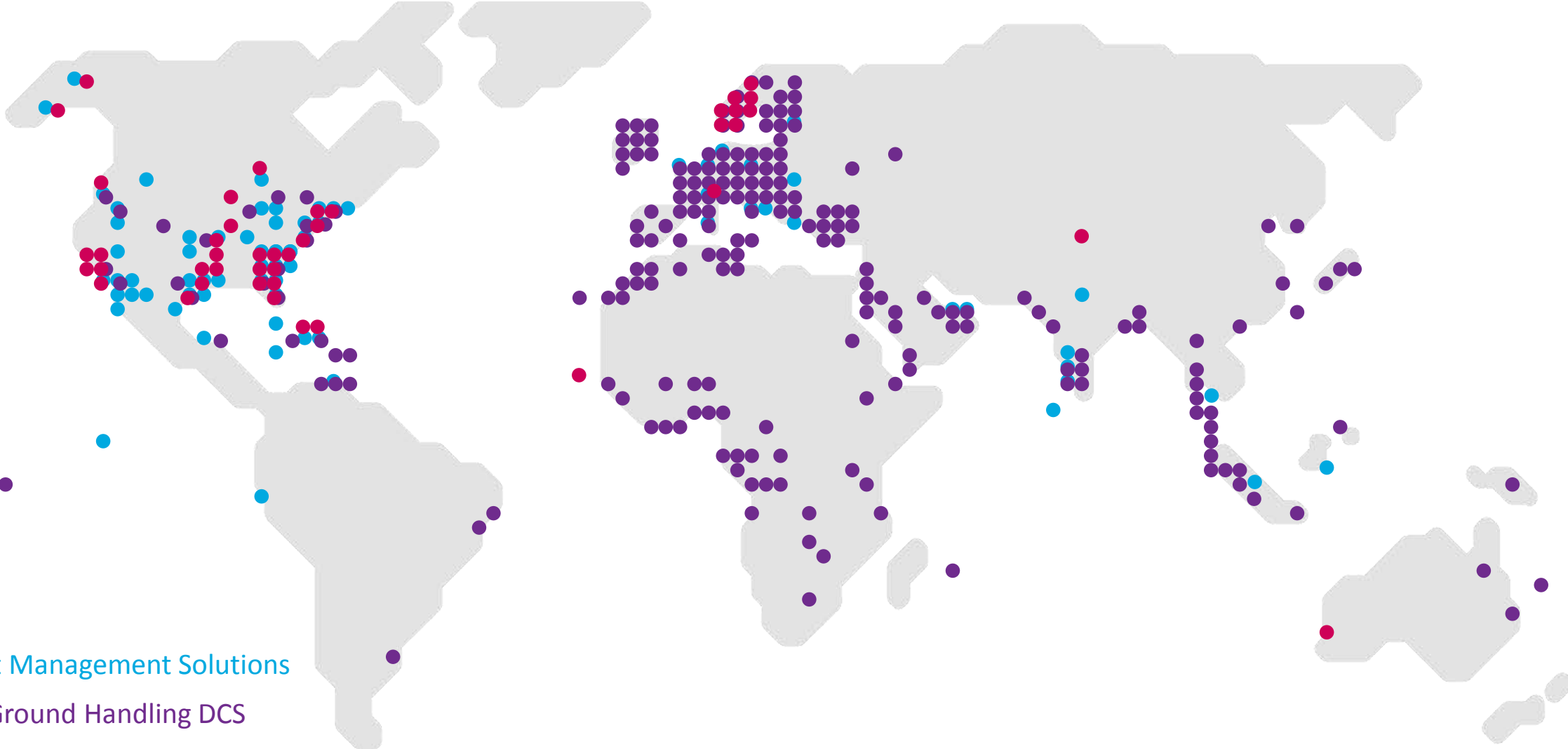


Airport Management Solutions

Altéa Ground Handling DCS

● Passenger Processing Systems

Amadeus Airport IT global footprint



- Airport Management Solutions
- Altéa Ground Handling DCS
- Passenger Processing Systems

A customer success story:

Copenhagen Airports

A 10-year partnership with the most efficient airports in Europe

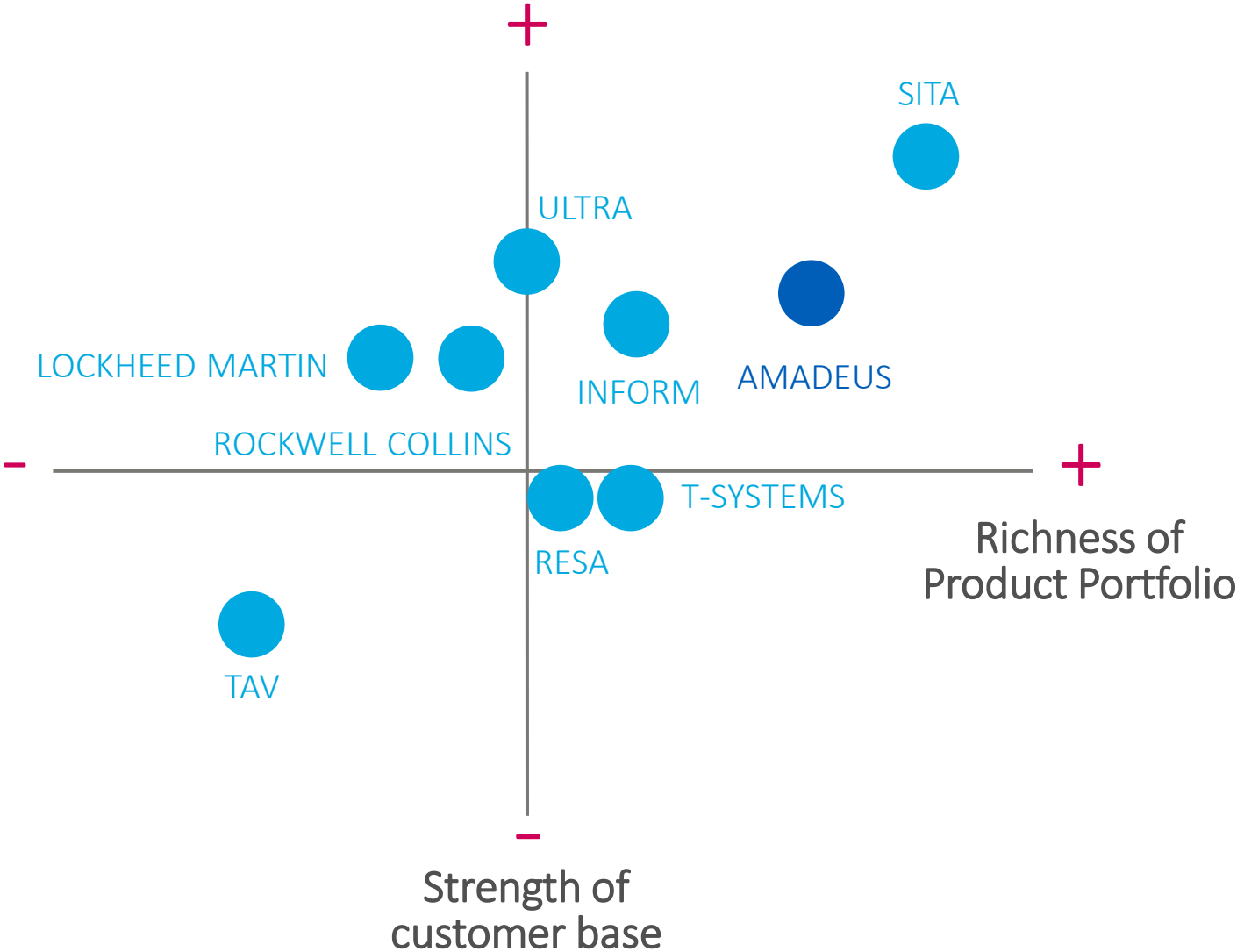


"We have an ambitious vision to become a world-class hub for Northern Europe. Our objective is to grow from 25 to 40 million passengers per year, and as a part of this focus we are optimising our infrastructure to better help our airline partners to serve the increasing number of international routes and operations. We have chosen Amadeus as a strategic partner. Amadeus has the proven experience and leading cloud capabilities to deliver an operational traffic IT solution which will enable us to meet our goals whilst in parallel ensuring we keep our focus on continued innovation."

C. Poulsen, VP & CIO, Copenhagen Airports



The Airport IT market landscape 2015



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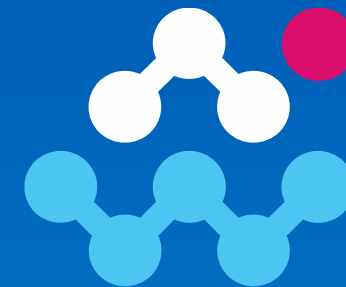
Our focus – 3 year horizon



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Financial Highlights

Ana de Pro
Chief Financial Officer

June 2016

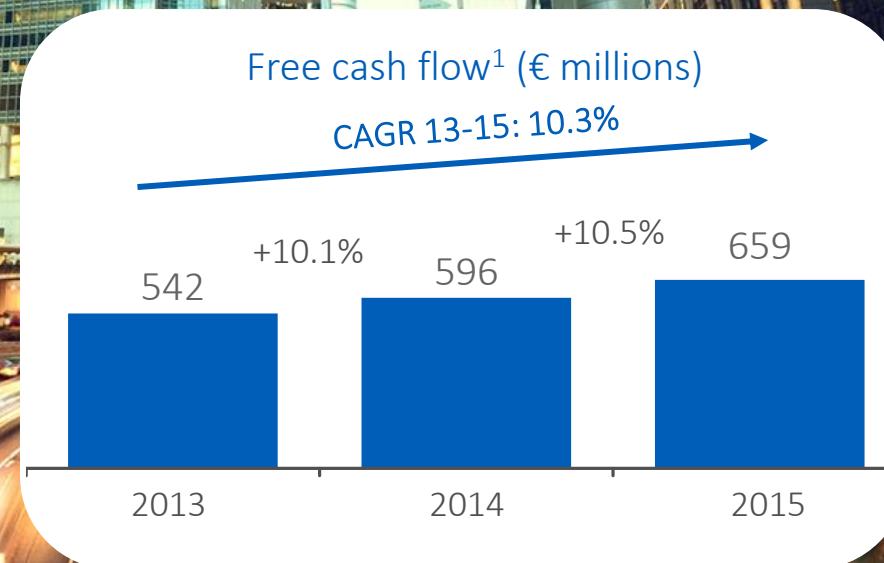
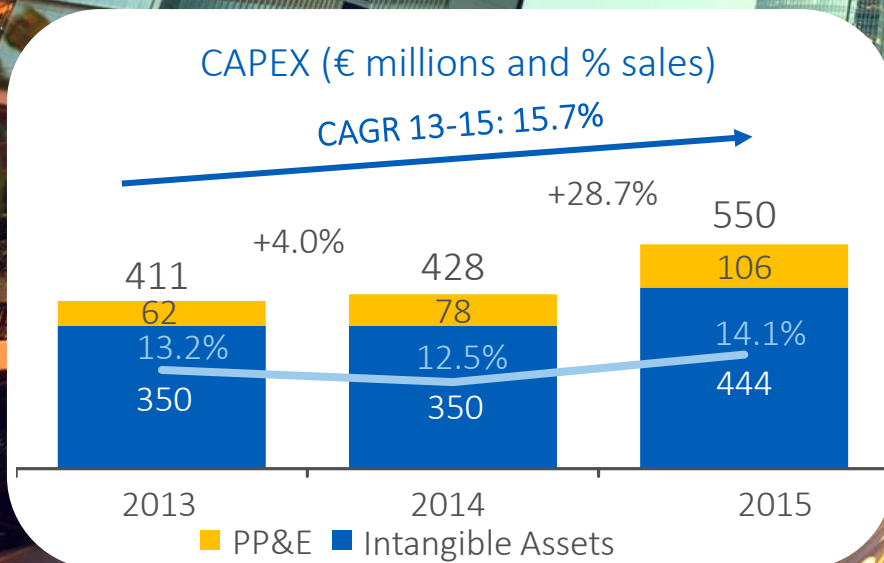
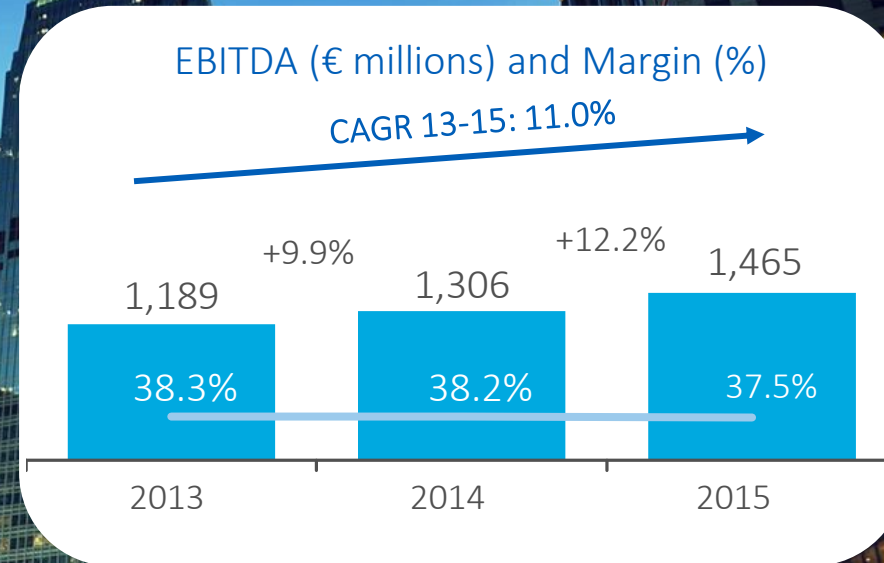
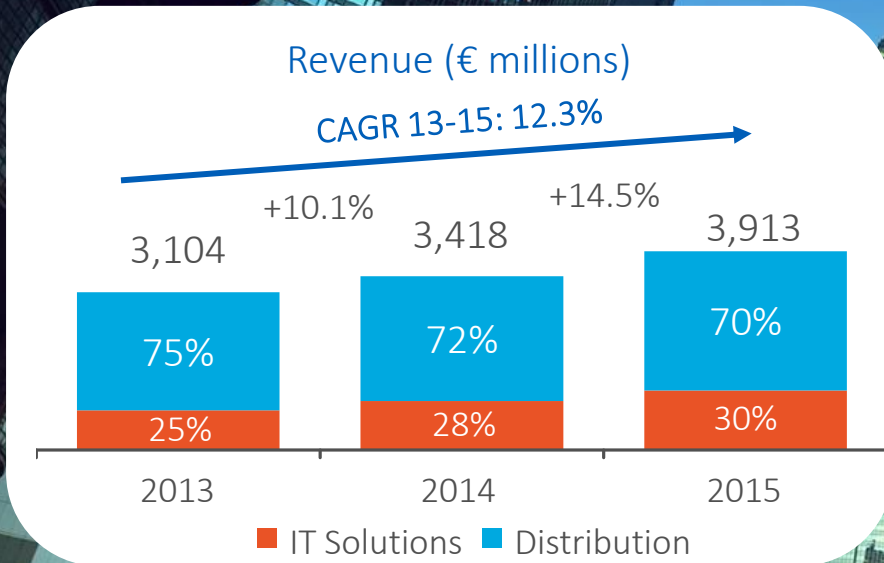
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Outstanding track record



1. Free cash-flow defined as EBITDA, less capex, plus changes in operating working capital, less taxes paid, less interests and financial fees.

Amadeus addressable market opportunity

Addressable markets in 2018 (€ billion)

Distribution

10.0

Airline IT

8.0

New Businesses Unit

11.7

Total
29.7

Financial performance outlook

2015-
2018E
Outlook

Distribution

- **Revenue:** 3%-6% CAGR growth
 - Continued volume or yield expansion
- **Contribution margin:** slight dilution
 - Customer mix and competition

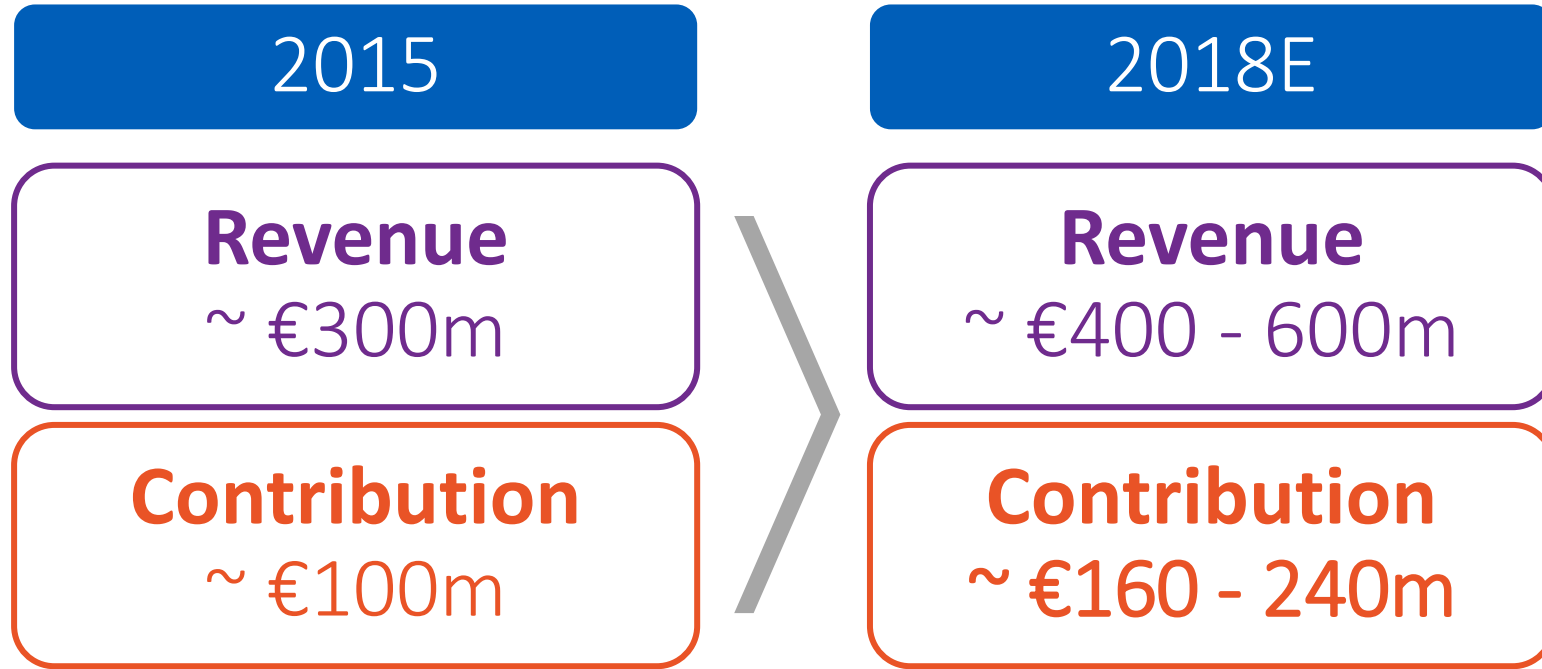
IT solutions

- **Revenue:** 10%-20% CAGR growth
 - Airline IT organic growth, new customers, upselling
 - Continued NBU expansion
- **Contribution margin:** dilution in 2016 driven by Navitaire consolidation, execution of Hospitality IT strategy and higher contribution from NBU, followed by slight expansion due to operating leverage

Group

- **Revenue:** high single-digit CAGR growth
- **EBITDA:** high single-digit CAGR growth
- **Capex:** 12-15% of revenue, with a declining trend
- **FCF:** high single-digit/low teens CAGR growth

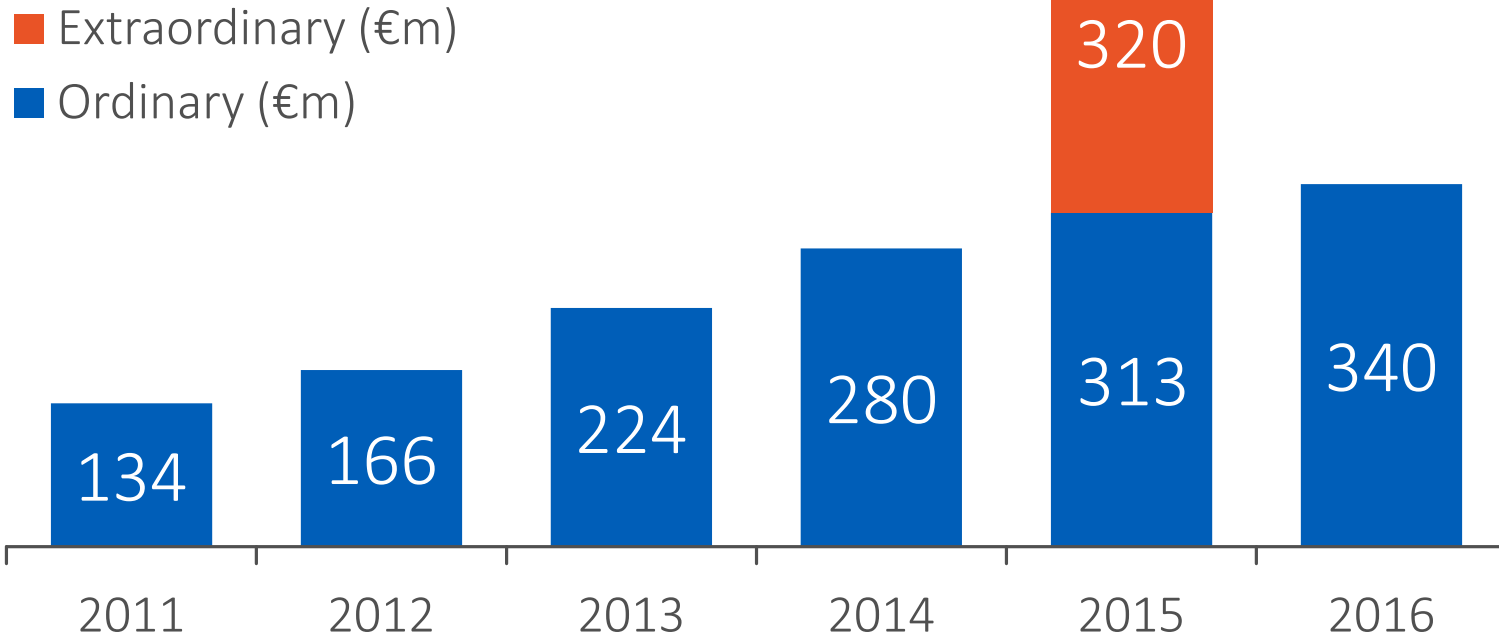
Delivering on New Businesses



On track to deliver c. €1 billion revenue from NBU in 2022 with a 40-60% contribution margin



Amadeus shareholder remuneration



Total €1.8 billion returned since IPO
20% ordinary remuneration CAGR 2011-16



Shareholder remuneration strategy

2015-
2018E
Outlook

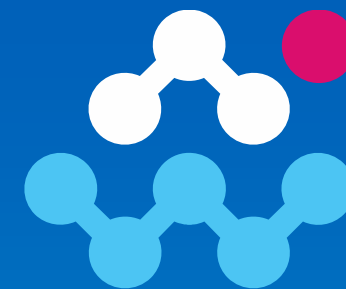
Capital
Structure

– 1.0 – 1.5x Net Debt / EBITDA

Excess
cash

– Expected excess cash of c. €1 billion in aggregate over the period (50% pay-out ratio and assumed mid-point leverage of 1.25x)

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