



DOMINION grows more than 50% and the company is on course for record end-of-year results

DOMINION has closed the third trimester of the year with a net profit increase of 51% (13% in adjusted sales), confirming the good prospects for compliance with the strategic objectives set for the end of 2019.

Bilbao, 30 October 2019.

DOMINION is celebrating 20 years of existence in 2019 and the anniversary arrives at a good moment for the company. This is reflected in the results for the first nine months of the year presented today, confirming the trend of good results throughout 2019, with double-digit growth in the main lines of business.

In the first 9 months of the year DOMINION's earnings are 51% higher than the previous year, reaching a net profit of 24.7 million euros. Adjusted sales grew 13%, which means that the trimester ends with adjusted revenue of 655 million euros.

As for EBITDA and EBITA, they grew 53% and 22% respectively. An improvement in margins on sales is also seen, in line with the trend shown in the second semester of previous financial years.

The levers of growth in the year continue to be the range of services under the "One Stop Shop" offer and the 360° or "End-to-End" solutions for B2C. The positive evolution of the Energy activity field has had a beneficial effect on both Services and Solutions, with growth in Asia mainly driving the Solutions segment.

In the B2C area, we would highlight the impressive progress made by the Smart House project, which already has 120,000 active supply points in its energy vertical.

The results presented confirm the company's progress towards compliance with the objectives set in the new Strategic Plan for 2019-2022. The main objective is to double net profit in 4 years and grow sales and EBITA annually by 5% and 10% respectively, without taking into account potential M&A activity that could lead to an early accomplishment of the guidance.

About DOMINION

DOMINION is a technology company that specializes in the provision of Multi-Technical Services and Specialized Engineering Solutions, operating in three main areas: Technology and Telecommunications, Industry and Energy. DOMINION applies its knowledge of processes, technology and innovation to achieve efficiency in its clients' business processes and believes in digitalization as a catalyst and differentiating value of its business model.



With a presence in over 35 countries, more than 1,000 clients and around 8,000 employees, DOMINION achieved adjusted revenues of 830 million euros and an EBITDA of 72.4 million euros in 2018. The company bases its strategy on a unique business culture and model and an ambitious growth plan. It has listed on the Spanish stock exchange since April 2016 (DOM:BME).

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