

**RED**  
ELÉCTRICA  
DE ESPAÑA

## **Strong growth & low risk**

**2005 results and 2006-2010 strategic plan**

February 14, 2006



## **2005 highlights**

**2006-2010 Strategic Plan**



## Delivering ahead of targets

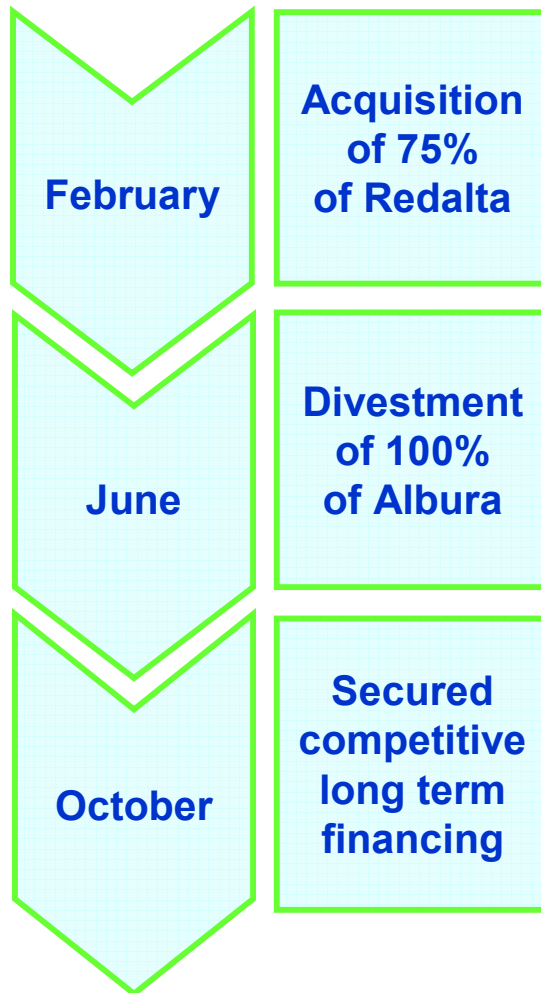
	05-09 Targets	2005 Results	
EPS growth	>15% CAGR	20%	✓
DPS growth	>12% CAGR	14%*	✓
Avg. annual CAPEX 05-09 (€mm)	380	465	✓

**REE results confirm growth momentum  
fuelled by investments**

\* This amount corresponds to the interim dividend growth paid on January 2, 2006



## Focus on core business



- ❑ Implied enterprise value: €739mm
- ❑ 92% ownership of Spanish transmission network
- ❑ Consolidation from February 15
- ❑ Divestment of loss making telecom division to T-Online International
- ❑ Enterprise value: €61.5mm
- ❑ Deconsolidation from June 30
- ❑ Strong financial condition (AA-/A2 ratings)
- ❑ Debt refinancing: average maturity increased to 9 years
- ❑ Hedged to potential interest rate hikes



## Consolidated financial results

Key figures (€mm)	2005	2004	Δ (%)
Turnover	860.2	738.8	+16.4
Gross operating profit (EBITDA)	591.1	496.4	+19.1
Net operating profit (EBIT)	339.3	307.2	+10.5
Profit before tax on continuing activities	269.2	240.5	+12.0
Profit for the year on continuing activities	176.7	159.3	+10.9
Profit attributable to parent company	162.4	135.8	+19.6

**Delivering double digit growth  
in continuing activities**

Note: The amounts shown above were calculated and classified in accordance to IFRS. Redalta included as of Feb 15th, 2005. Telecoms subsidiary results classified as non-continuing activity.



## Capital expenditure and capital structure

### Capex

€mm	2005	2004
Transmission in Spain	712.6	243.4
Investment in transmission	420.2	243.4
Acquisition of Viesgo	45.1	-
Acquisition of 75% of Redalta*	247.3	-
International regulated activities	7.2	7.3
Other	35.7	23.9
Total	755.5	274.6

### Financial ratios

€mm	2005	2004
Net Debt	2,791.1	1,845.8
Leverage (D/D+E)	74.4%	67.8%
EBITDA / Gross Interest	5.5x	6.5x
Net Debt / EBITDA	4.7x	3.7x
Credit ratings	AA-/A2	AA-/A2

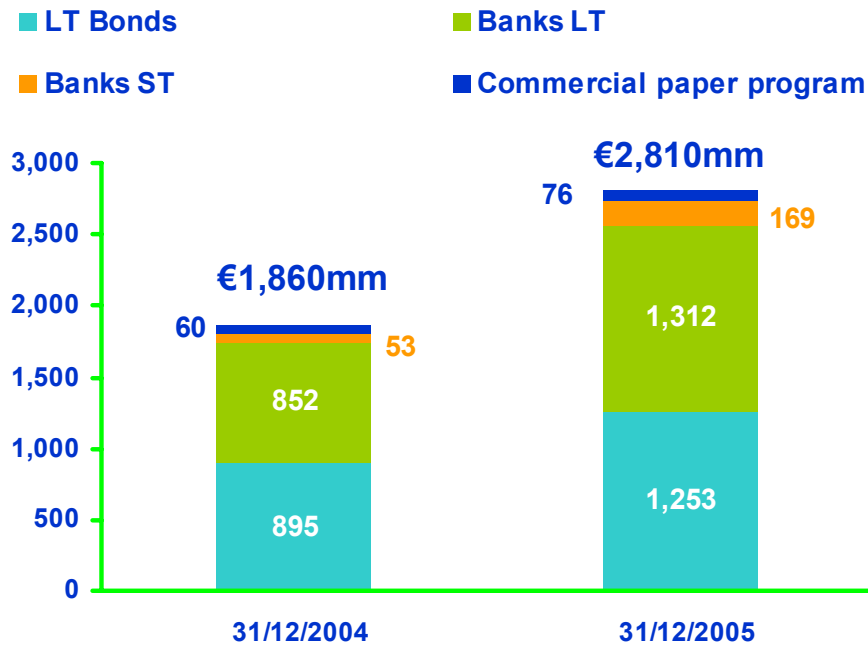
**Significant step-up in capex program**

\* This figure corresponds to the acquisition of 75% of Redalta shares and the shareholders' loan



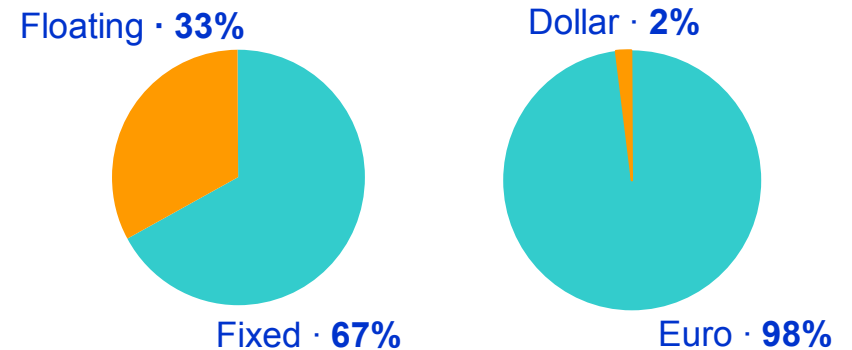
## Competitive long term financing

### Debt by instrument (€mm)

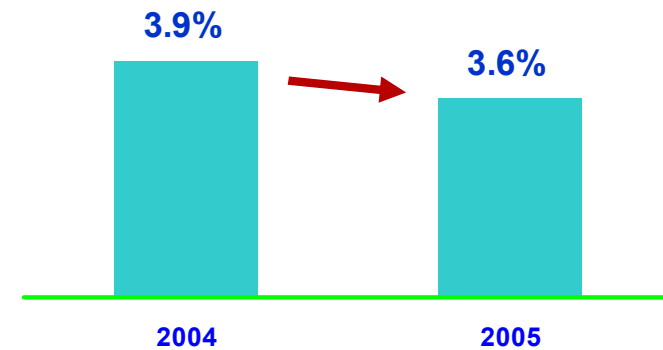


**Average maturity increased from 6 years to 9 years**

### Debt breakdown



### Average cost of debt





**2005 highlights**

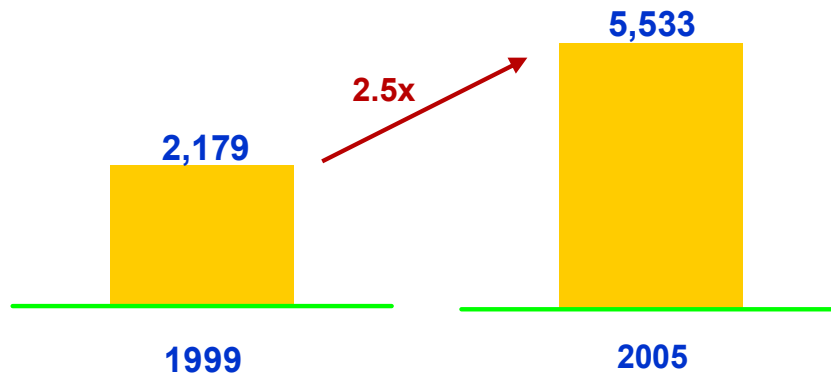
**2006-2010 Strategic Plan**



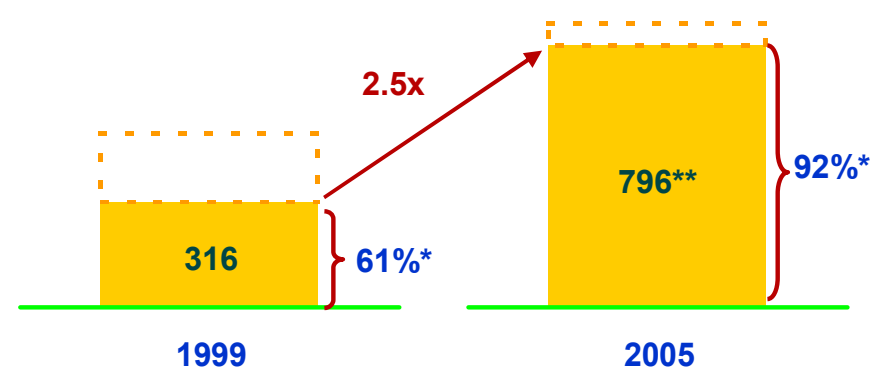


## 1999-2005: Consolidation of the Spanish TSO

### Transmission gross asset base (€mm)

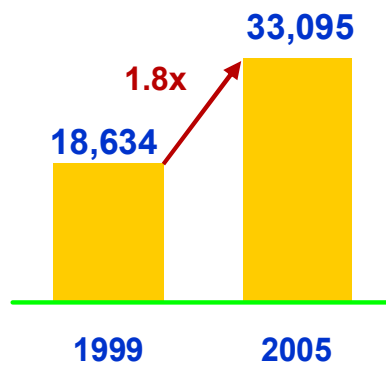


### Transmission revenues (€mm)

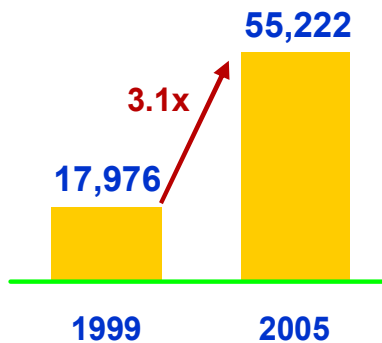


### Operating data

#### Circuits (km)

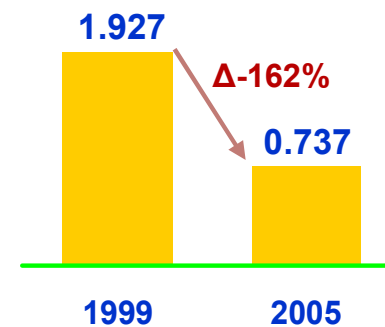


#### Transformation capacity (MVA)

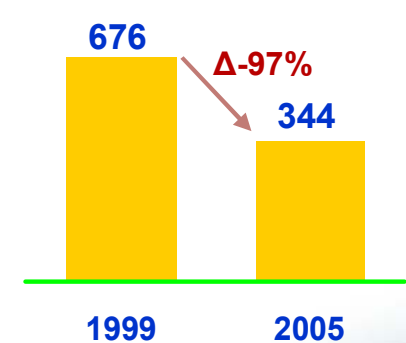


### Quality of service

#### Avg. interruption time (min)



#### Energy non-supplied (MWh)



\* This figure represents REE's transmission revenues as % of total mainland transmission revenues

\*\* Includes Redalta's full year revenues.



## 2006-2010 Strategic plan highlights

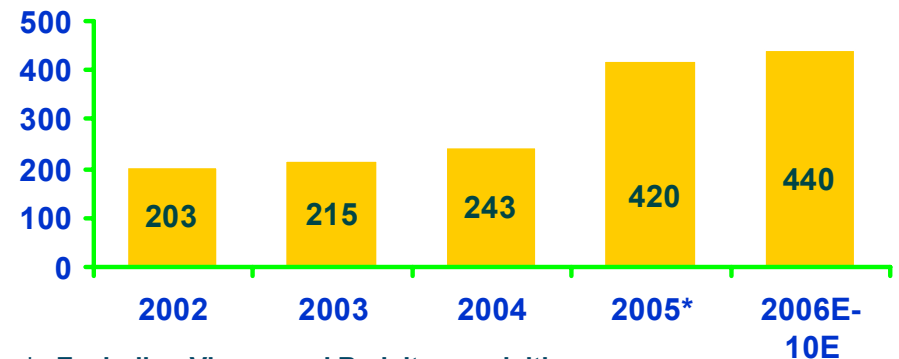
- ❑ **Upgraded investment plan in Spain to €2,200mm**
- ❑ **EBITDA margin increase of at least 300 bps coming from organic investment and integration synergies**
- ❑ **Continuous focus on quality of service**
- ❑ **Promote stability and appropriate remuneration of transmission activity**
- ❑ **Focus on shareholder remuneration**



## Upgraded €2,200mm investment plan in Spain

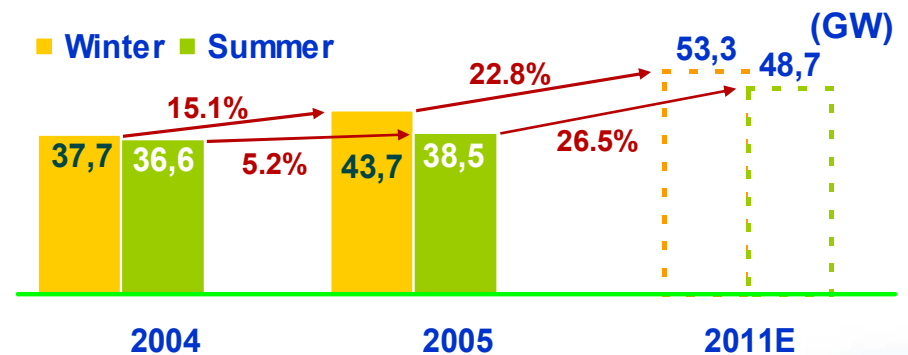
- Upgrade of 5Y investment plan from 1.9bn to 2.2bn
  - Higher capacity investments in CCGT and wind farms
  - Expansion of the high-speed rail network
  - International interconnections
  - Additional investments to strengthen reliability of network
  
- Supported by revision of the energy infrastructure plan for 2005-2011
  - Expected 1Q 2006

### Annual capex (€mm)



\* Excluding Viesgo and Redalta acquisition

### Winter/Summer peak demand growth

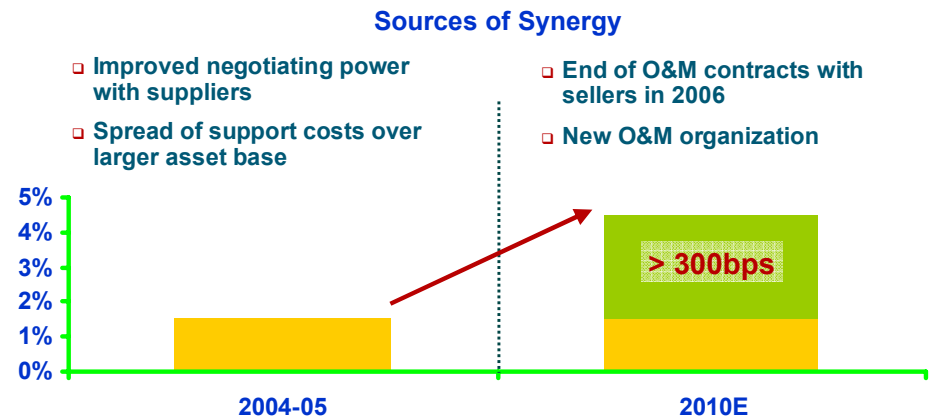




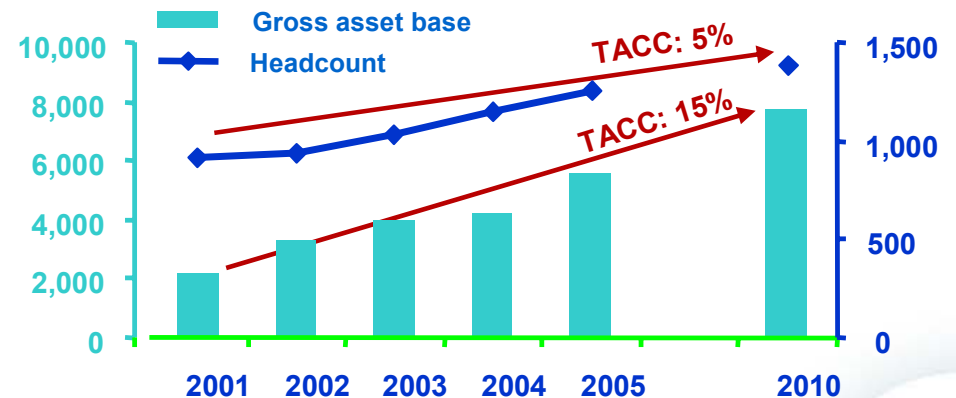
## Increase in scale and integration synergies will deliver margin expansion

- Efficiency improvements due to integration of acquired assets and larger asset base
  - 4 yr O&M contracts will expire end of 2006:
    - Endesa: €102.5mm (€25.6mm per year)
    - U. Fenosa: €35.6mm (€8.9mm per year)
- Expected increase in operating margins due to larger in scale and strict control of fixed costs
  - EBITDA margin increase of at least 300bps during 2006-2010

### EBITDA margin (%)



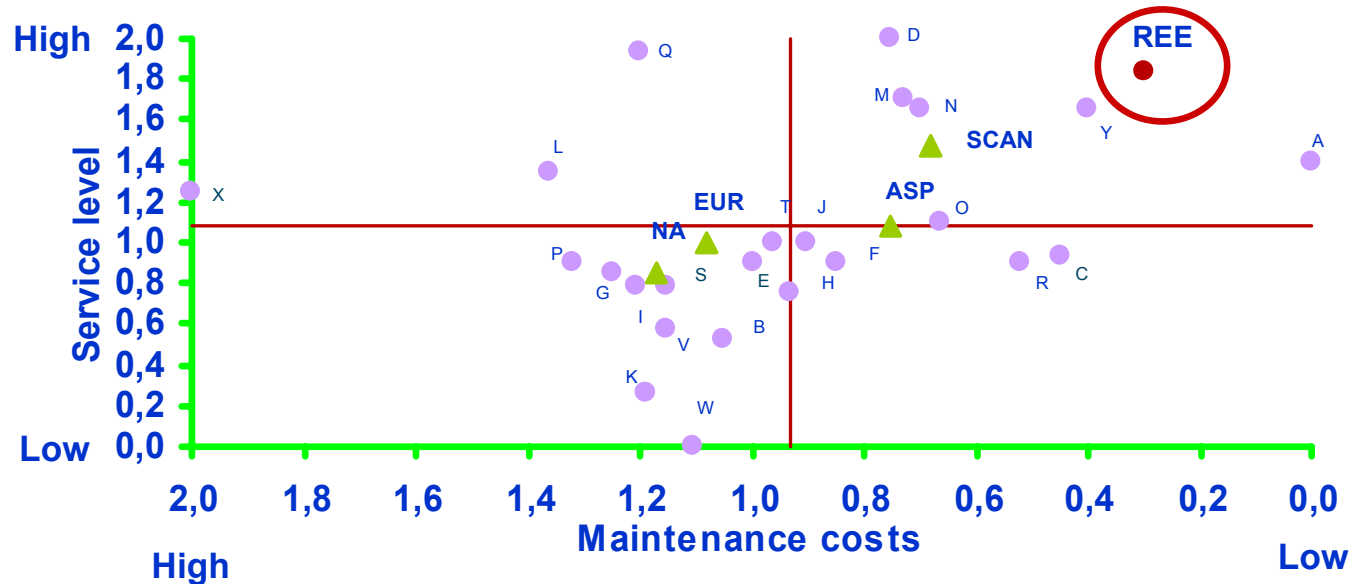
### Gross asset base and headcount\*



\* Gross asset base corresponds to the transmission activity and headcount to Red Eléctrica de España



## Continuous focus on quality of service

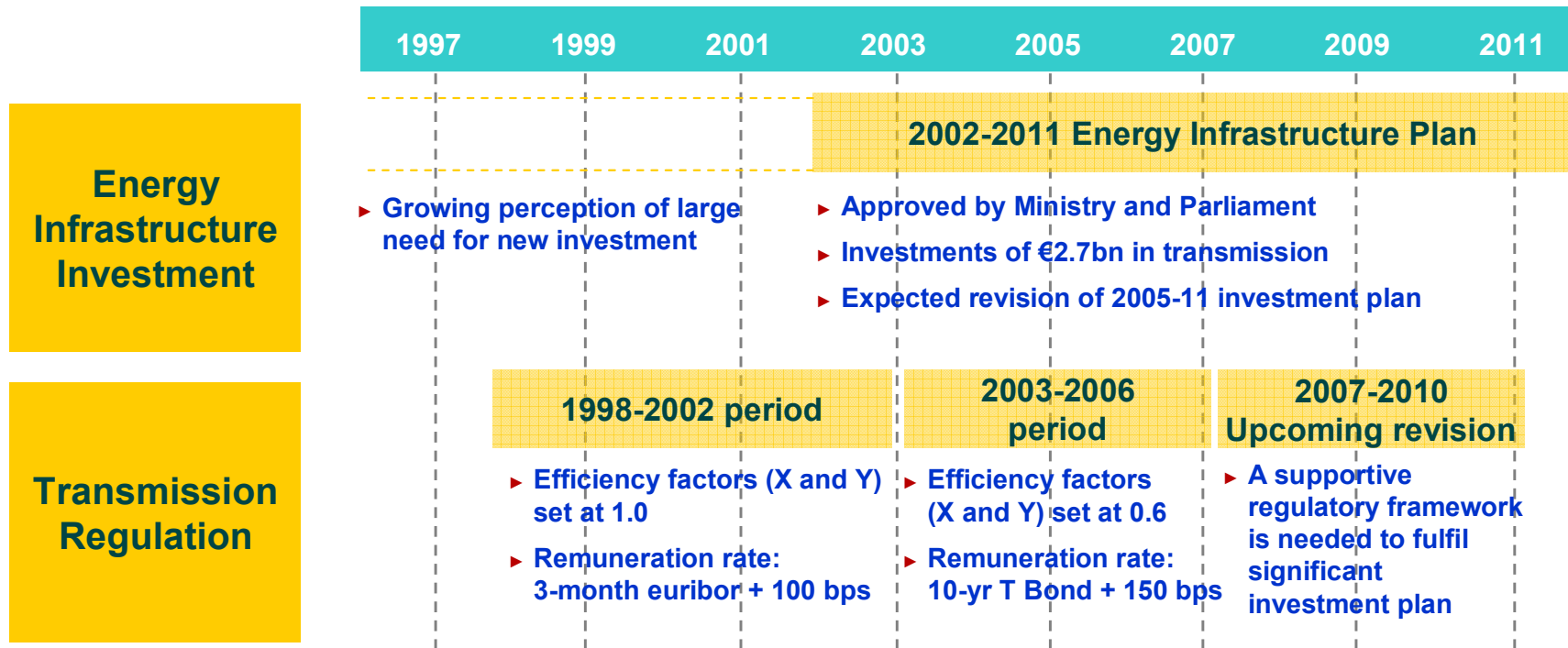


- ❑ Best in class in the last independent survey among 25 Transmission companies
- ❑ Strong focus on system reliability and security of supply
  - Ambitious targets in quality of service
  - World class performance

Source: UMS Group benchmarking 2003 (2002 data). Europe includes Belgium, Czech Republic, Finland, Germany, Holland, Ireland, Island, Italy, Norway, Portugal, Spain and UK.



## A clear and adequate regulatory framework is needed to promote investments in new infrastructure



REE has developed a robust transmission grid key for the development of competition and guarantee security of supply

- ▣ 2,233 km of circuits commissioned over 1999-2004 that represents 55% of the total km of circuits commissioned in Europe\*

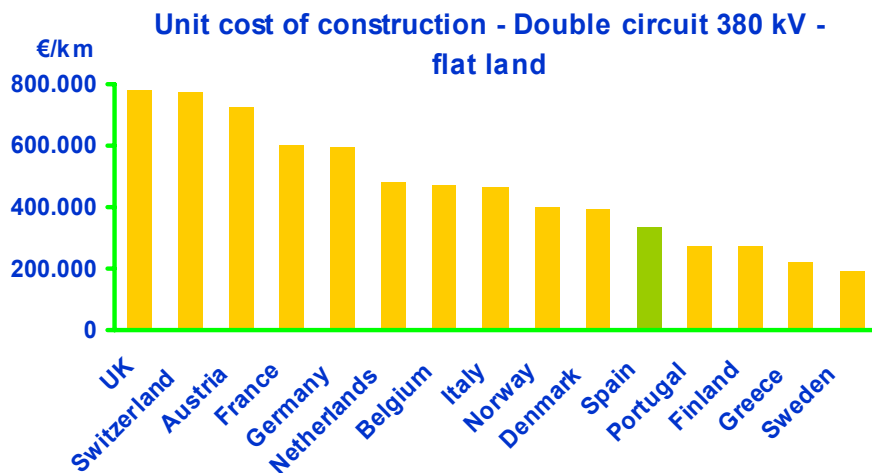
\*Source: UCTE. Europe includes Belgium, France, Germany, Greece, Holland, Italy, Poland, Portugal, Spain and Switzerland.



## Investments in transmission generate significant benefits for the system

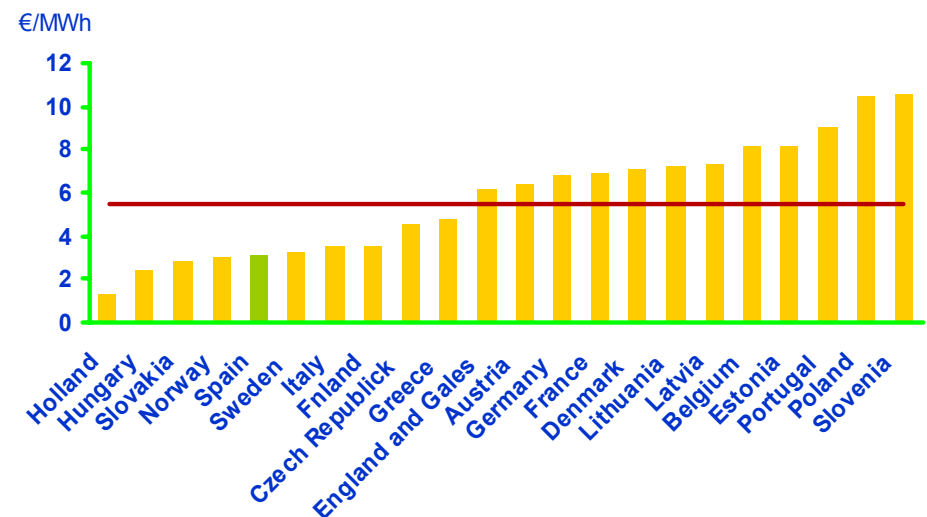
- Transmission remuneration represents only 5.3% of total tariff in Spain
- Transmission tariffs and cost are in all indicators below European peers
- €10mm of investment in transmission could generate €125mm\* of annual saving to the system

### Standard cost of investments



Source: ICF Consulting, Study Contract NoTREN/CC/03-2002  
Prepared for the DG TREN/European Commission

### Transmission revenues / demand



Source: Consul Firma (2003 Data)

\* Figures based on main axis, excluding international interconnections. Includes savings for (i) reduction of energy not supplied and (ii) production redispatching.



## Focus on shareholder remuneration

Commitment to maintain an optimal capital structure in line with sector's best practices

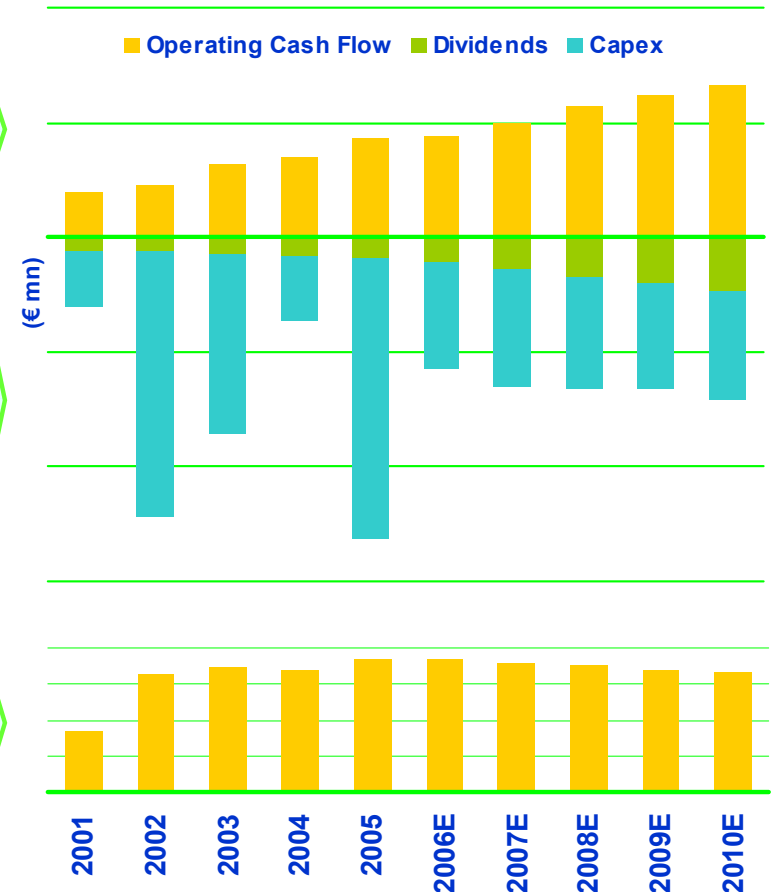
- Operating cash-flow will help finance strong capex program while increasing shareholder remuneration
- Capital structure consistent with a solid financial condition

**Commitment to maintain an efficient capital structure**

Operating Cash Flow

Dividends & Investments

Gearing







## 2006-2010 targets

**EPS growth > 15% CAGR**

**DPS growth in line with EPS growth**

**Efficient capital structure**

**High return for shareholders with  
strong growth at a low risk**



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