

### **Grupo Catalana Occidente increases its consolidated profit by 9.6% to reach 284.6 million euros in the first nine months of the year**

**The Group's turnover shows an increase of 1.7%, against the same period of the previous year, reaching 3,219.3 million euros.**

Grupo Catalana Occidente's consolidated profit in the first nine months of 2017 reached 284.6 million euros, a 9.6% increase when compared with the same period last year. Furthermore, the Group's turnover has increased by 1.7%, between January and September, up to 3,219.3 million euros.

During this period, the evolution of Grupo Catalana Occidente's two activity branches: traditional business and credit insurance have maintained a solid growth. In the first nine months of this year, turnover from the traditional business (Seguros Catalana Occidente, Plus Ultra Seguros, Seguros Bilbao, NorteHispana Seguros and Previsora Bilbaína) grew by 0.5%, to reach 1,807.3 million euros. The business volume increased by 5.2%, without considering single premiums, mainly thanks to the good performance of No Vida. Precisely this sector saw a significant rise of 2.5% in invoicing from car insurance and 5.6% in other insurance products.

The recurring profit of the **traditional business** rose to 156.7 million euros, which represents a significant growth of 13.9% when compared with the same period last year, mainly due to the improvement of technical result by 19.6% and the incorporation of Previsora Bilbaína since October 2016.

On the other hand, the business volume of the **credit insurance business** (Atradius Crédito y Caución and Atradius Re) reached 1,349 million euros, which represents a growth of 3.4%. The net income in this branch rose 1.9%, reaching 1,288.9 million euros, as a result of the earned premiums and information services. The increase of premiums in Europe, especially in France and Italy, as well as in America, is worth noting. The recurring profit reached 145.3 million euros, dropping 1.6%, mainly due to the impact of the exchange differences. However, the total profit grew 8.8% if we add the non-recurring profit.

Technical rigour continues to characterise the Group, which achieved an excellent combined ratio of 90.4% in traditional business (No Vida) and 75.5% in credit insurance (involving an increase of 0.7 and 0.1 points, respectively, when compared with the first nine months of last year).

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#### **About Grupo Catalana Occidente**

Grupo Catalana Occidente is one of the leaders in the Spanish insurance sector and the global credit insurance sector. With steady growth and a broad reach, it has more than 7,000 employees, a presence in more than 50 countries and serves more than 4,000,000 customers. Its network consists of over 1,600 offices and nearly 19,000 mediators. It is currently ranked in sixth position in the Spanish market and second worldwide for credit insurance.

The Group has continued to reinforce its solvency, with permanent resources at market value of 3,672.9 million euros, representing an increase of 7.3% when compared to September of last year.

In addition, Grupo Catalana Occidente has recently received the approval of its Solvency II partial internal model for credit insurance, which will allow it to apply a system that serves best this business' risk profile.

The rating agency A.M. Best has confirmed the "A" (excellent) rating with a stable outlook for the main entities of the Group, and Moody's has also maintained the "A3" rating with a stable outlook for the credit insurance business.

The funds administered by the Group rose to 11,975.3 million euros, a growth of 3.7% when compared to the end of September of last year.

With regards to returns for shareholders, the 5% increase of the first dividends distributed for 2017 is worth mentioning.

Francisco Arregui, the Managing Director of Grupo Catalana Occidente, is satisfied with "the positive performance of the Group's main figures by improving the income, profits and capital. The strong performance of the business and the good results in both activity branches are due to the response to our prudent risk management policy and to our constant efforts to make profitability a strategic priority." In addition, Arregui has highlighted the Group's commitment towards its shareholders, who have seen their returns grow, "while the Group continues to strengthen its capital."

(figures in millions of euros)

<b>Main figures</b>	<b>9M 2016</b>	<b>9M 2017</b>	<b>% Var. 16-17</b>	<b>12M 2016</b>
<b>Turnover</b>	<b>3,166.6</b>	<b>3,219.3</b>	<b>1.7%</b>	<b>4,235.8</b>
- Traditional business	1,861.4	1,870.3	0.5%	2,547.3
- Credit Insurance business	1,305.2	1,349.0	3.4%	1,688.5
<b>Consolidated result</b>	<b>259.6</b>	<b>284.6</b>	<b>9.6%</b>	<b>324.5</b>
- Traditional business	137.6	156.7	13.9%	159.0
- Credit Insurance business	147.7	145.3	-1.6%	186.5
- Non-Recurring	-25.7	-17.4		-21.0
<b>Attributable Result</b>	<b>236.6</b>	<b>259.7</b>	<b>9.8%</b>	<b>295.6</b>
Permanent resources	<b>2,951.3</b>	3,193.3	8.2%	3,039.6
<b>Permanent resources market value</b>	<b>3,422.8</b>	<b>3,672.9</b>	<b>7.3%</b>	<b>3,508.5</b>
<b>Technical provisions</b>	<b>9,295.6</b>	<b>9,525.4</b>	<b>2.5%</b>	<b>9,351.0</b>
<b>Funds under management</b>	<b>11,551.4</b>	<b>11,975.3</b>	<b>3.7%</b>	<b>11,672.1</b>

The Grupo Previsora Bilbaina business has been incorporated since October 2016.

For more information, you can see the Results report at [www.grupocatalanaoccidente.com](http://www.grupocatalanaoccidente.com)

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