



PROSEGUR CASH, S.A. AND SUBSIDIARIES

QUARTERLY INTERIM FINANCIAL INFORMATION

Interim statement for the first quarter of 2017

(Translation from the original in Spanish. In the event of discrepancy, the Spanish language version prevails)



RESULTS FOR THE PERIOD JANUARY TO MARCH 2017 AND 2016

Millions of euros

CONSOLIDATED INCOME STATEMENT	Q1 FY2016	Q1 FY2017	% Var.
Sales	387.9	486.5	25.4%
EBITDA	95.3	195.5	105.2%
<i>Margin</i>	24.6%	40.2%	
Depreciation of property, plant and equipment	(11.0)	(12.8)	16.8%
Amortisation intangible assets	(3.9)	(4.2)	6.1%
EBIT	80.4	178.5	122.1%
<i>Margin</i>	20.7%	36.7%	
Financial results	(0.8)	(4.0)	382.8%
EBT	79.5	174.5	119.4%
<i>Margin</i>	20.5%	35.9%	
Tax	(25.9)	(39.4)	52.3%
Net profit from continuing operations	53.7	135.1	151.8%
Net profit from discontinued operations	(43.0)	(7.3)	-83.0%
Net profit	10.6	127.8	1101.9%
Minority interests	0.1	-	
Consolidated net profit	10.7	127.8	1095.4%
<i>Margin</i>	2.8%	26.3%	
Basic earnings per share (EUR per share)*	0.04	0.09	

(*) On the assumption that there were the same number of shares in 2016 as in 2017

PERFORMANCE IN THE PERIOD

- Turnover of Prosegur Cash (hereinafter the Prosegur Cash Group or Prosegur Cash) has grown 25.4% year-on-year, with 16.2% attributed to pure organic growth and 1.4% to inorganic growth. The exchange rate effect had a positive impact of 7.8%.
- EBIT is up 122.1% in relation to 2016, currently standing at EUR 178.5 million, with a sales margin of 36.7%.



- Consolidated net profit has risen to EUR 127.8 million, compared to EUR 10.7 million in 2016.
- Net profit from discontinued operations was minus EUR 7.3 million compared to minus EUR 43.0 million in 2016. Net profit from discontinued operations in 2017 is made up exclusively of the profit from Seguridad Brasil, which is expected to split from the Group in 2017, whilst profit from discontinued operations in 2016 encompasses profit from various companies sold during the first half of 2016 or subsequently during 2016. In the first half of 2016, the companies sold had a significant negative impact as a result of the negative translation differences associated and were recognised in the income statement as a result of their corresponding sale.
- The significant increase seen in EBIT during the first quarter of 2017 compared to the same period in 2016 is attributable to miscellaneous extraordinary income resulting from the sale of the brand to Prosegur Compañía de Seguridad, S.A., in addition to the income resulting from the sale of one of its investee companies, Compañía Ridur, S.A.. The impact of said transactions on EBIT amounted to EUR 85 million, which has been offset by EUR 1 million through the sale of all investment property held by Prosegur Cash at 31 December 2016. The value of the sale of investment property came to EUR 2 million, offset by the payment of taxes in the sum of EUR 3.4 million.

In 2016, there were EUR 5 million of income not assignable to Cash activities, entailing income from the brand sold in 2017 and investment property also sold in 2017.



Without the aforementioned extraordinary impacts (not assignable to Cash activities), the income statement would be as below:

Millions of euros			
CONSOLIDATED INCOME STATEMENT	Q1 FY2016	Q1 FY2017	% Var.
	Assignable activity Cash	Assignable activity Cash	
Sales	387.9	486.5	25.4%
EBITDA	90.3	111.7	23.7%
<i>Margin</i>	23.3%	23.0%	
Depreciation of property, plant and equipment	(11.0)	(12.8)	16.8%
Amortisation intangible assets	(3.9)	(4.2)	6.1%
EBIT	75.4	94.7	25.7%
<i>Margin</i>	19.4%	19.5%	
Financial results	(0.8)	(4.0)	382.8%
EBT	74.5	90.7	21.7%
<i>Margin</i>	19.2%	18.6%	
Tax	(25.9)	(30.4)	17.5%
Net profit from continuing operations	48.7	60.3	24.0%



INTERIM STATEMENT (JANUARY – MARCH 2017)

(In millions of euros)

1. BUSINESS PERFORMANCE

The performance of the most relevant items in the consolidated income statement for the period January to March in 2017 and 2016 is explained below:

a) Sales

In the period January to March 2017, Prosegur Cash earned revenues of EUR 486.5 million, compared with EUR 387.9 million in the same period in 2016, representing an increase of 25.4%. Of the total growth, 16.2% corresponds to pure organic growth and 1.4% to inorganic growth, while the effect of exchange rate fluctuations has been an increase of 7.8%.

The following table provides a breakdown of Prosegur Cash revenues by geographical area and business line:

Millions of euros

Sales	Europe			AOA			LatAm			Total Prosegur		
	2016	2017	% Var.	2016	2017	% Var.	2016	2017	% Var.	2016	2017	% Var.
Transport	63.2	63.6	0.6%	12.9	15.0	16.3%	184.0	243.0	32.1%	260.1	321.6	23.6%
% of total	57.9%	57.2%		59.4%	55.8%		71.6%	69.7%		67.0%	66.1%	
Cash Management	35.9	35.3	-1.8%	8.4	10.2	21.6%	58.8	80.9	37.6%	103.1	126.4	22.6%
% of total	32.9%	31.7%		38.8%	38.1%		22.9%	23.2%		26.6%	26.0%	
New products	10.0	12.3	24.0%	0.4	1.7	338.6%	14.3	24.5	71.6%	24.7	38.5	55.8%
% of total	9.1%	11.1%		1.7%	6.1%		5.6%	7.0%		6.4%	7.9%	
Total revenues	109.1	111.2	1.9%	21.7	26.9	24.0%	257.1	348.4	35.5%	387.9	486.5	25.4%

In relation to the geographical distribution of revenues, the Europe region earned EUR 111.2 million, up 1.9% on the previous year. Revenues in the LatAm region grew 35.5% to EUR 348.4 million. Sales in the AOA region came to EUR 26.9 million, a year-on-year variation of 24.0%.

In relation to the breakdown of revenues by business line, in the period January to March 2017 Transport sales earned EUR 321.6 million, representing an increase of 23.6% on the same period last year. Cash Management revenues increased by 22.6% to EUR 126.4 million. New product revenues were EUR 38.5 million, up 55.8%.



The following table shows revenue growth by region, including the effects of the changes in the consolidation perimeter and the impact of exchange rate fluctuations:

Millions of euros	<u>Q1 FY2016</u>	<u>Q1 FY2017</u>	<u>% Var.</u>	2016/2017		
				Organic	Inorganic	Exchange rate
Europe	109.1	111.2	1.9%	1.9%	0.0%	0.0%
LatAm	257.1	348.4	35.5%	24.0%	0.6%	11.0%
AOA	21.7	26.9	24.2%	-3.4%	17.6%	10.0%
Total revenues	387.9	486.5	25.4%	16.2%	1.4%	7.8%

b) Earnings before interest and tax

Earnings before interest and tax (EBIT) for the period January to March 2017 were EUR 178.5 million, compared with EUR 80.4 million in the same period in 2016, representing an increase of 122.1%. The EBIT margin for the period January to March 2017 was 36.7%, while the margin for the previous year was 20.7%.

The significant increase seen in EBIT during the first quarter of 2017 compared to the same period in 2016 is attributable to aforementioned miscellaneous extraordinary income resulting mainly from the sale of the brand and one of its investee companies. The positive impact arising from said transactions on EBIT was EUR 84 million. Without said extraordinary impacts, EBIT for the period January to March 2017 was EUR 94.7 million euros, compared with EUR 75.4 million in the same period in 2016, also without the aforementioned extraordinary income for the period, representing an increase of 25.7%. The EBIT margin for the period January to March 2017 was 19.5%, while the margin for the previous year was 19.4%.

c) Financial results

Prosegur Cash's net financial expenses in the period January to March 2017 were EUR 4.0 million, compared with EUR 0.8 million in the same period in 2016, which represents an increase of EUR 3.2 million. The main variations in financial expenses are as follows:

- Net financial expenses for interest in the period January to March 2017 were EUR 4.5 million, compared with EUR 1.1 million in the same period in 2016, which represents an increase of EUR 3.4 million. Said variation is largely attributable to the syndicated loan agreement for EUR 600 million signed on 20 December 2016 and to the cancellation of the loans granted to the Prosegur Group.
- Net financial income from exchange fluctuations came to EUR 0.5 million in the period January to March 2017, while net financial income due to differences in the exchange rate and came to EUR 0.3 million in 2016, representing an increase of EUR 0.2 million.



Net profit

The consolidated net profit in the period January to March 2017 was EUR 127.8 million, compared with EUR 10.7 million in the same period in 2016. The main variation is due to extraordinary income obtained from the brand sale and the sale of an investee company.

The effective tax rate was 22.6% in the first quarter of 2017, compared with 32.5% in the first quarter of 2016, representing a decrease of 10 percentage points. Without the aforementioned extraordinary effects of the brand sale, investments in investee companies and investment property, the rate would have stood at 33.5% for the first quarter of 2017, compared to 34.7% for the first quarter of 2016.

2. SIGNIFICANT FACTS AND OPERATIONS

Significant facts

On 12 January, one floor and 8 parking spaces pertaining to the investment property in Argentina were sold, representing a loss in the income statement of EUR 300 thousand.

On 13 January 2017, the company filed a contentious-administrative appeal before the National Court, asking for the Resolution of the National Commission of Markets and Competition to be overturned in addition to the temporary suspension of the payment of the penalty handed down. No final sentence as part of these proceedings is expected to be handed down this year. In 2016, Prosegur agreed to compensate Prosegur Cash for any fine that may be imposed on the subsidiary of Prosegur Cash as a result of these proceedings; as a result, Prosegur Cash has not recognised any provisions.

On 10 February 2017, an immediately available syndicated credit facility with a duration of 5 years and a limit of EUR 300 million was signed. At 31 March 2017, no amount had been drawn down from the aforementioned syndicated credit facility.

On 17 February 2017, through its subsidiary, Prosegur acquired 100% of the shares in Cash Services Australia Pty Limited, located in Australia. The total purchase price came to AUD 2.4 million, equivalent on the purchase date to EUR 1.7 million.

On 21 February 2017, the financial assets and liabilities obtained with the Prosegur Group were paid in full. Said assets and liabilities comprised a loan and other financial assets for EUR 24.5 million and EUR 2.2



million, respectively, and a loan and other financial liabilities for the sum of EUR 134.8 million and EUR 2.1 million, respectively.

On 23 February 2017, the Prosegur Cash Group sold the investment property it held for the total sum of EUR 67.4 million to the Prosegur Group, generating total income of EUR 2.3 million.

On 17 March 2017, Prosegur Cash shares started to trade at EUR 2 per share on the Madrid, Barcelona, Bilbao and Valencia Stock Exchanges; they are traded through the Spanish Stock Exchange Interconnection System (electronic trading system) (SIBE).

Subsequent events

On 7 April 2017, the stock market flotation stabilisation period came to an end, trading 27.5% of all Prosegur Cash shares. Prosegur Cash is controlled by Prosegur Compañía de Seguridad, S.A., which holds 72.5% of the aforementioned company's shares.

On 28 April 2017, Prosegur Cash through its subsidiary Prosegur Australia Investments Pty has entered into a syndicated financing operation amounting to 70 million Australian dollar over a period of 3 years.

3. CONSOLIDATED FINANCIAL INFORMATION

The consolidated financial information has been prepared in line with International Financial Reporting Standards (IFRS-EU) in force at 31 March 2017. These accounting principles have been applied in both 2017 and 2016.



Millions of euros		
CONSOLIDATED BALANCE SHEET	31/12/2016	31/03/2017
Non-current assets	878.1	880.4
Property, plant and equipment	266.4	281.0
Goodwill	317.3	322.4
Intangible assets	173.8	167.2
Investments in associates	28.9	28.6
Non-current financial assets	2.1	4.2
Other non-current assets	89.6	77.0
Current assets	1,057.1	1,059.6
Non-current assets held for sale	266.5	171.7
Inventory	7.4	8.4
Trade and other receivables	529.0	570.4
Accounts receivable with Prosegur Group	65.4	36.7
Cash and other financial assets	188.8	272.5
ASSETS	1,935.2	1,940.0
Equity	185.5	345.3
Share capital	30.0	30.0
Accumulated earnings and other reserves	155.5	315.3
Non-current liabilities	838.9	858.1
Debts with credit institutions and other financial liabilities	634.7	631.6
Other non-current liabilities	204.2	226.5
Current liabilities	910.8	736.5
Debts with credit institutions and other financial liabilities	87.3	111.5
Trade and other payables	453.2	419.5
Accounts payable with Prosegur Group	168.7	16.3
Liabilities directly associated to non-current assets	184.7	170.0
Other current liabilities	16.9	19.2
EQUITY AND LIABILITIES	1,935.2	1,940.0



The main variations in the balances of the consolidated balance sheet at 31 March 2017 compared with the close of 2016 are summarised below:

a) Property, plant and equipment

Investments in property, plant and equipment during the period January to March 2017 amounted to EUR 25.4 million.

b) Goodwill

No impairment losses have been recognised on goodwill in the first quarter of 2017.

c) Equity

The variations in equity during the period January to March 2017 are mainly explained by the net profit for the period and the performance of the reserve for cumulative exchange differences.

d) Assets and liabilities with Group companies

Under “accounts receivable with Prosegur Group” are included balances with companies classified as held non-current assets held for sale.

Under “accounts payables with Prosegur Group” mainly includes brand, management fees and lease expenses.

e) Net debt

Prosegur Cash calculates net debt as the total debt with credit institutions (current and non-current), minus cash and cash equivalents, and minus other current financial assets.

The net debt at 31 March 2017 was EUR 433.3 million, representing a decrease of EUR 178.1 million on the figure at 31 December 2016 (EUR 611.4 million).

At 31 March 2017, the annualised total net debt to EBITDA ratio was 0.79 and the total net debt to own funds ratio was 1.25.



At 31 March 2017, the annualised total net debt to adjusted EBITDA (extraordinary impacts mentioned in business performance are not included) ratio was 1.07.

At 31 March 2017, the liabilities arising from debts with credit institutions mainly corresponded to:

- Syndicated loan agreement signed in 2016 for the sum of EUR 600 million.

The total net cash flow of the Cash business for the period January to March 2017 is shown below:

Millions of euros	
CONSOLIDATED CASH FLOW	31/03/2017
EBITDA	195.8
Corporate restructuring and sale of properties	(84.6)
EBITDA ASSIGNED	111.7
Adjustments to profit	6.5
Income tax	(32.9)
Variation in net working capital	(16.8)
Interest payments	(7.2)
OPERATING CASH FLOW	61.3
Acquisition of property, plant and equipment	(25.4)
Payments acquisitions of subsidiaries	(8.5)
Sale of Brand/Shareholdings	85.0
Other cash flows from investment/financing activities	63.6
CASH FLOW FROM INVESTMENT/FINANCING	114.8
TOTAL NET CASH FLOW	176.1
INITIAL NET DEBT (31/12/2016)	(611.4)
Net (decrease)/increase of cash	176.1
Impact of exchange differences	2.0
FINAL NET DEBT (31/03/2017)	(433.3)

Furthermore, Security Brasil, classified as Non-current assets held for sale, has experienced a variation of increase in net debt of EUR 14 million, due to a reduction of its own cash.