

# 2014 First Quarter Results

29 April 2014



### 2014 first quarter main figures

Income statement (mill€)	Jan-Mar 2013	Jan-Mar 2014	Var%
Total Revenues	311.9	313.7	+0.6%
EBITDA	234.3	245.9	+4.9%
EBIT	152.7	162.8	+6.6%
Net Profit	95.0	99.7	+5.0%

Note: In 2014 and in accordance with IFRS 11, BBG and Altamira are consolidated by the equity method, providing only Net Profit, whereas in 2013 were proportionately consolidated.

By integrating BBG and Altamira in 2013 by the equity method the growth in the quarter of the figures listed above would be: Total Income +4.3%, +8.7% EBITDA, EBIT +10.1% and Net Profit + 5.0%

Other figures(mill€)	Jan-Mar 2013	Jan-Mar 2014	Var%
Investments (Enterprise Value)	308.4	563.6	+82.7%
Investments ( <i>Equity</i> )	299.6	399.1	+33.2%

Note: In 2014 investment figures is incorporated the investment in TgP (EV,  $\xi$ 546.5mill, Equity,  $\xi$ 373 mill) although there will be no contribution to the income statement until April 2014

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Balance (mill€)	31 Dec 2013	31 Mar 2014
Total assets	7,210.6	7,705.1
Equity	2,118.4	2,037.1
Net Debt	3,772.7	3,897.0
Liquidity	2,114	2,412

Note: In 2014 and in accordance with IFRS 11, BBG and Altamira are consolidated by the equity method,, whereas in 2013 were proportionately consolidated.

By integrating BBG and Altamira in 2013 by the equity method magnitudes listed above would be: Total assets  $\subfloat{C}$  7,037.1 million, Equity 2,110.8 million,  $\subfloat{C}$  3,657 million Net Debt

The increase in net debt in the first quarter of 2014 is mainly due to the acquisition of 22.38% of TgP

Operative figures	Jan-Mar	Jan-Mar	Var%
(GWh)	2013	2014	
Transported gas demand	110,836	107,393	-3.1%

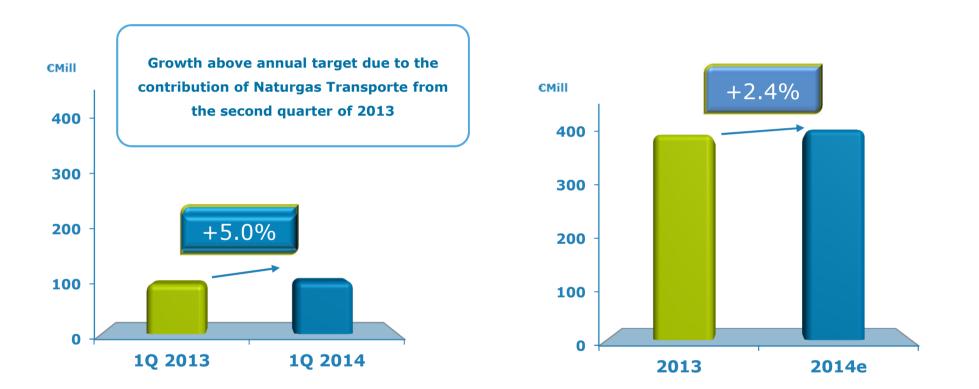
Results in line to achieve our 2014 targets



#### **Net profit evolution**

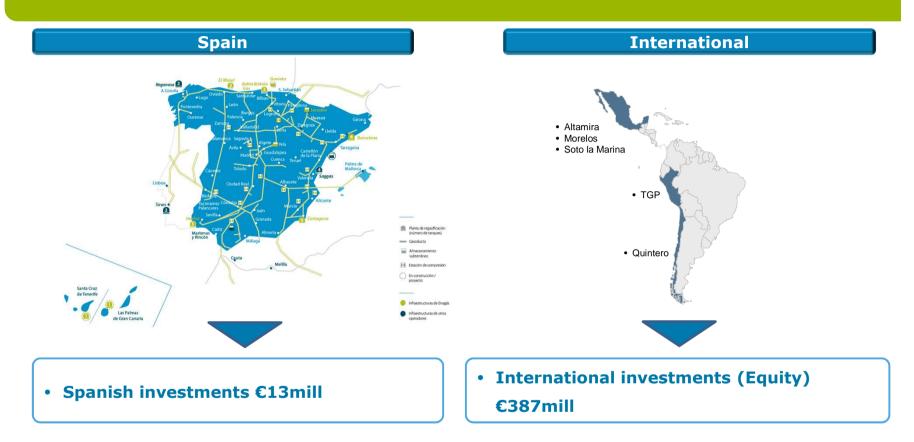
#### 1Q2014

#### Net profit 2014e



Keeping 2.4% growth target in both net profit and dividend

#### **January-March 2014 investments**



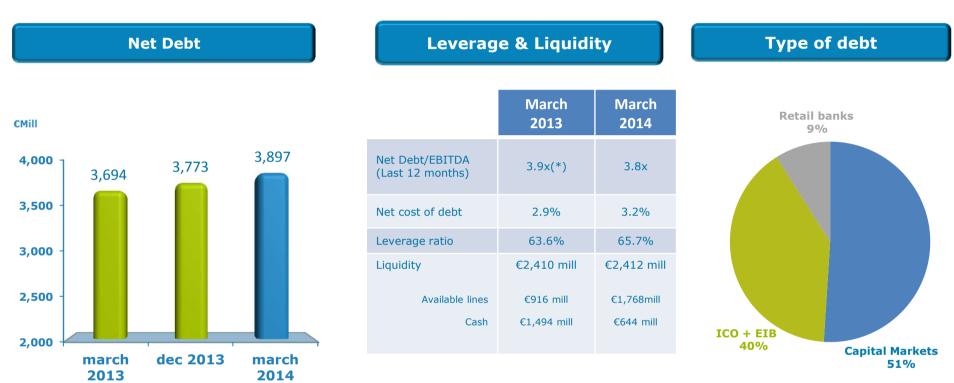
The acquisition of 22.38% of TgP amounting € 373M (the agreement with CPPIB contemplates the subsequent sale of 2.38% and the acquisition of 30% of COGA), along with the rest of investments of the quarter, will lead us to fullfill the CAPEX target for 2014

# TgP and COGA acquisition: Fulfillment of criteria



The TgP acquisition will contribute positively to Enagas P&L from April, consolidated by the equity method

## **Financial structure and liquidity**



(\*) Net debt / EBITDA 2013 proforma (without BBG and Altamira) is 3.9  $\ensuremath{x}$ 

Increase in net debt due to TgP acquisition



€ 3,657 million

Note: Net debt proforma € 3,585.9 million in March 2013 and in December 2013:

## Main financial operations

E	Bond issue
lssuer: Guarantor:	Enagás Financiaciones, S.A.U. Enagás, S.A.
Tenor: Maturity:	8 years 11/04/2022
Issue amount:	€ 750 mill
Annual coupon: Yield:	2.5%
rieid:	2.54%
	Currency Swap
Amount EUR	€ 400 mill \$ 550 mill
Yield USD	3.84%

With this issuance Enagas has eliminated the refinancing risk in 2015 and has extended the average maturity of the debt

# First quarter gas demand

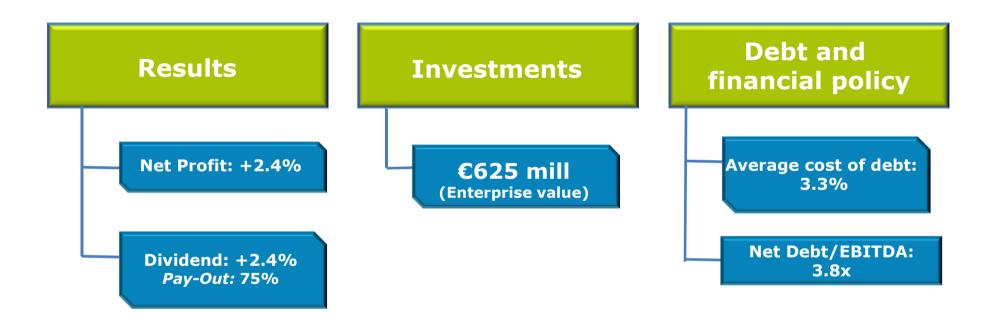
National demand		
<i>Conventional</i> <i>Electricity sector</i>	77 TWh 10 TWh	-9.1% vs 1Q2013 -26.5% vs 1Q2013
TOTAL	88 TWh	-11.5% vs 2013

#### Transit through the Gas System

Transported gas demand	107 TWh	-3.1% vs 1T 2013
TOTAL	19 TWh	+71.7% vs 2013
Portugal Transit	7 TWh	+15.2% vs 1Q2013
LNG Ship loading	10 TWh	+181.5% vs 1Q2013
Exports	2 TWh	+ 37.3% vs 1Q2013



#### 2014 targets





#### Conclusions

- 2.4% growth target in both net profit and dividend for 2014.
- The acquisition of 22.38% of TgP amounting € 373M (agreement with CPPIB contemplates the subsequent sale of 2.38% and the acquisition of 30% of COGA), along with the rest of investments of the quarter, lead us to fullfill the CAPEX target for 2014.
- Enagas placed in the markets a bond issue of 750 million euros with a maturity of 8 years and an annual coupon of 2.50%. Enagás performed this operation taking advantage of the window of opportunity in the market, eliminating the risk of refinancing in 2015 and extending the average maturity of debt.
- Ongoing dialogue with the regulator, waiting for the review of regulated activities in the gas sector.



