

Innovative Technology Solutions for Sustainability



ABENGOA

Third Quarter 2011 Earnings Presentation

November 15th, 2011



Forward-looking Statement

- This presentation contains forward-looking statements and information relating to Abengoa that are based on the beliefs of its management as well as assumptions made and information currently available to Abengoa.
- Such statements reflect the current views of Abengoa with respect to future events and are subject to risks, uncertainties and assumptions.
- Many factors could cause the actual results, performance or achievements of Abengoa to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements, including, among others: changes in general economic, political, governmental and business conditions globally and in the countries in which Abengoa does business; changes in interest rates; changes in inflation rates; changes in prices; decreases in government expenditure budgets and reductions in government subsidies; changes to national and international laws and policies that support renewable energy sources; inability to improve competitiveness of our renewable energy services and products; decline in public acceptance of renewable energy sources; legal challenges to regulations, subsidies and incentives that support renewable energy sources and industrial waste recycling; extensive governmental regulation in a number of different jurisdictions, including stringent environmental regulation; our substantial capital expenditure and research and development requirements; management of exposure to credit, interest rate, exchange rate and commodity price risks; the termination or revocation of our operations conducted pursuant to concessions; reliance on third-party contractors and suppliers; acquisitions or investments in joint ventures with third parties; unexpected adjustments and cancellations of our backlog of unfilled orders; inability to obtain new sites and expand existing ones; failure to maintain safe work environments; effects of catastrophes, natural disasters, adverse weather conditions, unexpected geological or other physical conditions, or criminal or terrorist acts at one or more of our plants; insufficient insurance coverage and increases in insurance cost; loss of senior management and key personnel; unauthorized use of our intellectual property and claims of infringement by us of others intellectual property; our substantial indebtedness; our ability to generate cash to service our indebtedness changes in business strategy and various other factors.
- Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described herein as anticipated, believed, estimated, expected or targeted.
- Abengoa does not intend, and does not assume any obligations, to update these forward-looking statements.







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Q3 & 9M 2011 Business Highlights

Q3 & 9M 2011 Financial Highlights









Q3 & 9M 2011 Business Highlights

Q3 & 9M 2011 Financial Highlights

Conclusions





Q3 and 9M 2011 Highlights*

Growth, delivery and strategy enhancement

- 28 consecutive quarters of **Y-o-Y** financial growth **Enhancing the** strategy through strategic partnership **Deliver** on our words
- Revenues for 9M 2011 of 4,784 M€, an increase of 42% Y-o-Y
- EBITDA for 9M 2011 of 744 M€, an increase of 41% Y-o-Y
- Net income for 9M 2011 of 211 M€, an increase of 45% (105% excluding the impact from Telvent and mark to market of derivatives in both periods)
- Strategic investment agreement with First Reserve Corporation
- 300 M€ equity investment through newly issued unlisted Abengoa class B shares
- Endorses Abengoa's financial and business strategy
- Expected corporate net debt reduction of 1,481 M€ through three corporate transactions executed in the 9M 2011
- Improved liquidity profile, with an increase in corporate cash of 1,147 M€ to be achieved through the three deals
- Capex investment in 9M'11 of 1,902 M€, in line with announced plan, and 2 assets brought into operation on schedule

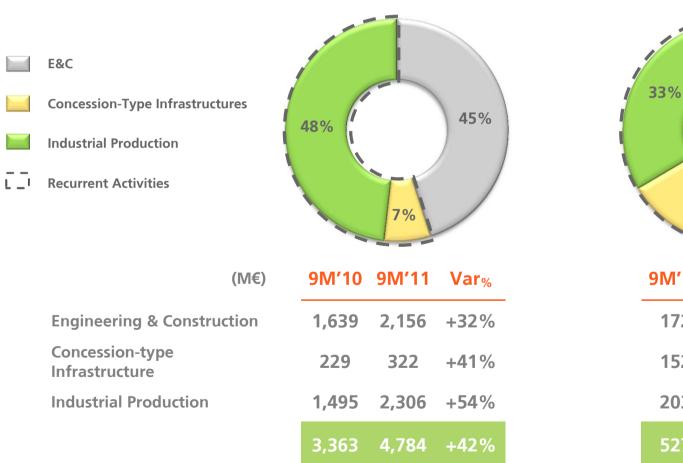


Business Diversification

Growth in all segments for both Q3 and 9M

Revenues* 9M 2011

EBITDA* 9M 2011



33% 36%

9M'10	9M'11	Var _%
172	264	+53%
152	231	+52%
203	249	+23%
527	744	+41%

*Figures exclude contribution from Telvent for all periods presented



Strategy Implementation

Strategic partnership with First Reserve



Transaction closed on November 4th, 2011



Investment of 300 M€ in new Class B shares



Endorses and reinforces Abengoa's strategy

Asset Rotation Update



Sale of Telvent closed on September 5th

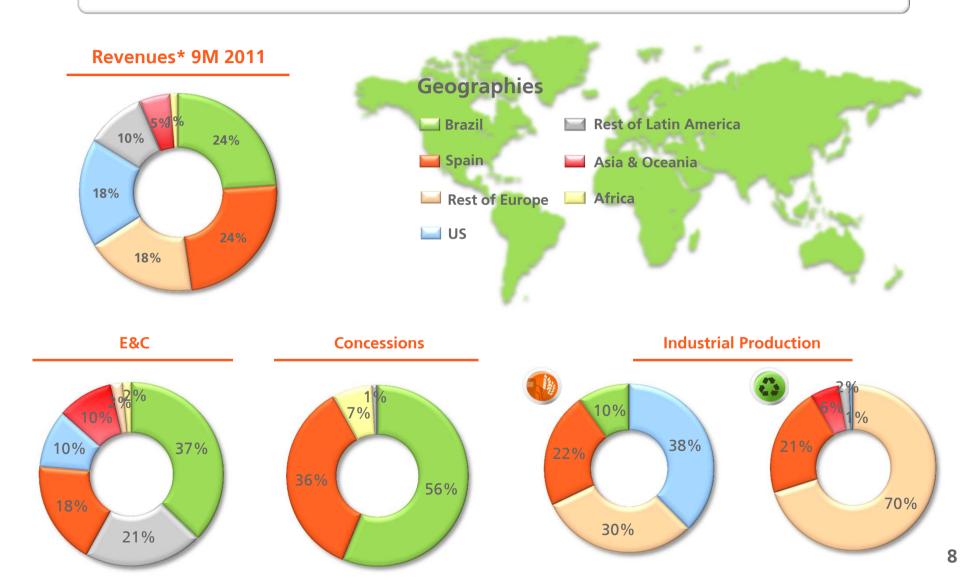


Closing of agreement with Cemig pending necessary approvals. Closing expected in early 2012



Geographic Diversification

A true global business





Financial growth year-after-year

2,156 M€ Revenues of 9M 2011, representing an increase of 32% Y-o-Y

- **56%** of revenues coming from external customers
- 264 M€ EBITDA achieved in 9M 2011, with margins of 12.2%, compared to 10.5% posted in the same period of last year
 - **7.5 B€** Backlog at September 30, 2011, 3.3 B€ of which is expected to be converted to revenues in 2012
- **566 M\$** Total value of EPC contract with Conagua to build El Zapotillo water project

120 M€ Value of contract awarded to construct a 70 ML bioethanol plant in Uruguay for ALUR

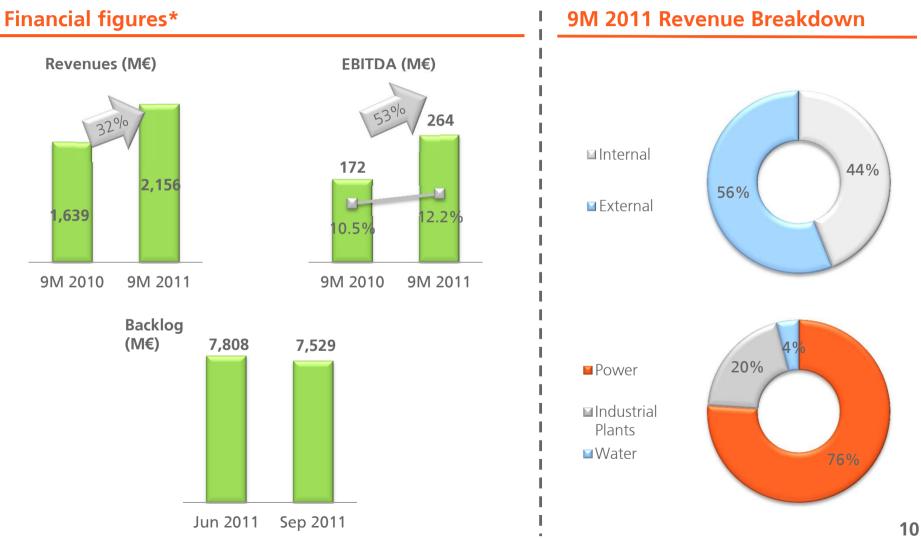




E&C



A global leader in the power sector



^{*}Figures exclude contribution from Telvent for all periods presented

E&C



Concession-type Infrastructures

Excellent operational performance of all our plants and transmission assets

322 M€ Revenue achieved for the 9M 2011 period, an increase of 41% due mainly to new solar thermal assets in operation through 2010 (Solnova 1,3,4)

- 231 M€ EBITDA achieved in 9M 2011, with overall margins of 72% for the segment
- **300 GWh** of solar power produced and 99.6% of availability on our power transmission assets

1,730 M€ Total investment in 9M 11: 889 M€ in Solar, €605 M in Transmission, 59 M€ in Water and 177 M€ in Cogeneration and Others

1,200 M\$ loan guarantee obtained with the US Department of Energy, backing up the **280 MW Mojave CSP** project financing

200 MW during the period (50 MW Helioenergy 1 CSP plant in Spain and 150 MW ISCC plant in Algeria), **and began construction on 3 new CSP trough plants**

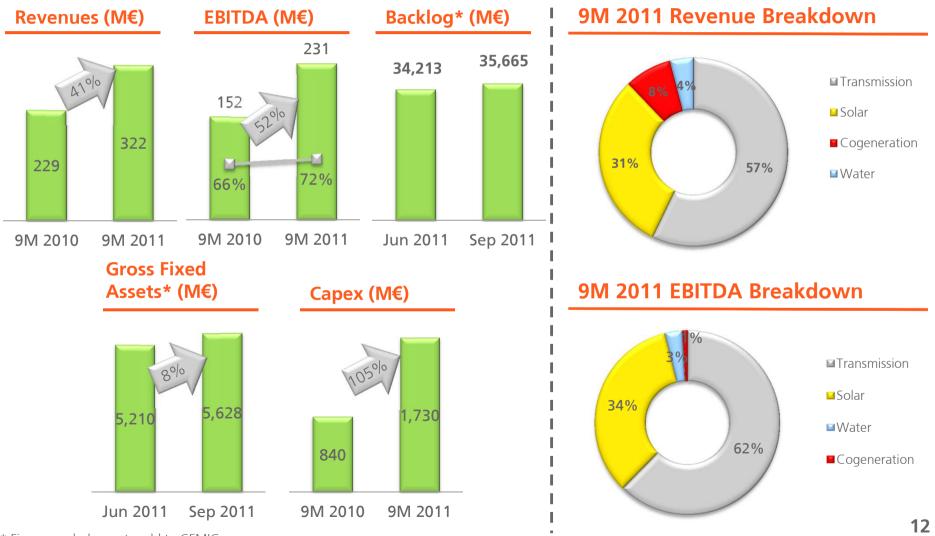






Concession-type Infrastructures

Increased capacity, excellent performance



* Figures exclude assets sold to CEMIG



Industrial Production

Strong operational performance across all of our plants

Biofuels: 1,629 M€ of revenues for the period, a 64% increase Y-o-Y, due to higher commodity prices and increase in volumes sold

111 M€ EBITDA achieved in 9M 2011, with improvement in **crush spread margins** achieved in Q3'11 vs. H1'11

132 M\$ loan guarantee obtained with the US Department of Energy to build the Hugoton, Kansas, cellulosic ethanol plant





Becycling:

477 M€ revenues achieved in 9M 2011, a good period in both volumes and margins, with 15% growth Y-o-Y and 42% Q-o-Q

85 M€ EBITDA achieved in 9M 2011, maintaining margins at 18% despite volatility in zinc prices

38%

remaining stake acquisition of aluminum waste recycling business creating synergies for further business expansion



Industrial Production

Sustained growth and stable outlook







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Timeline: Main Projects in Execution

As of Sep	. 30 '11								
		Location	Capacity	Abengoa (%)	2011	2012	2013	2014	Expected Start Up
	SPP1	Hassi R'Mel - Algeria	150 MW	51%					Q2 11 🗸
	Helioenergy 1	Écija - Spain	50 MW	50%					Q3 11 🗸
	Helioenergy 2	Écija - Spain	50 MW	50%					Q1 12
	Solacor 1	Cordoba - Spain	50 MW	74%					Q2 12
	Solacor 2	Cordoba - Spain	50 MW	74%					Q2 12
	Solaben 2	Extremadura - Spain	50 MW	70%					Q3 12
SHE	Solaben 3	Extremadura - Spain	50 MW	70%					Q4 12
Ense	Helios 1	Ciudad Real - Spain	50 MW	100%					Q3 12
	Helios 2	Ciudad Real - Spain	50 MW	100%					Q4 12
	Solana	Gila Bend - AZ - USA	280 MW	100%					Q3 13
	Mojave	Mojave Desert - CA - USA	280 MW	100%					Q2 14
	Solaben 1	Extremadura - Spain	50 MW	100%		ann			Q3 13
	Solaben 6	Extremadura - Spain	50 MW	100%	011111	11111			Q4 13
	Hugoton (US)	Hugoton - KS - USA	90 ML	100%					Q3 13
	Tlemcen-Honaine	Honaine - Algeria	200 ML/day	26%					Q4 11
	Tenes	Tenes - Algeria	200 ML/day	51%	$\langle $				Q1 13
	Qingdao	Qingdao - China	100 ML/day	92%					Q3 12
9	Cogen. Pemex	Tobasco - Mexico	300 MWe	60%					Q3 12
	ATN	Peru	695 km	100%	(Q4 11
	Manaus	Amazonas - Brazil	586 km	51%					Q2 12
	Norte Brasil	Rio Madeira - Brazil	2,375 km	51%	\subseteq				Q1 13
	Linha Verde	Premadeira - Brazil	987 km	51%					Q1 12
	ATS	Peru	872 km	100%					Q4 13
	Lote I	Brazil	108 km	100%					2012
	Aser Sur	Extremadura - Spain	110,000 tn	100%					Q3 13





Main Projects in Execution: Snapshots

Steady execution schedule on all of our assets under construction



Tlemcen-Honaine Desalination Plant

Pemex Cogeneration Plant



Helioenergy 1 CSP Plant

200 ML/day

215 M€ est. Investment

Ready in Q4'11



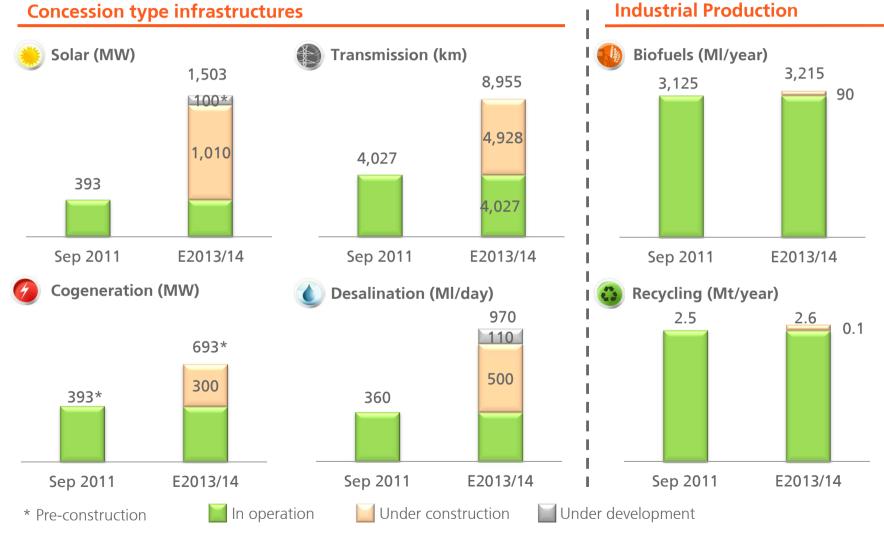
50 MW Partnership with E.ON Online in Q3'11





Asset Portfolio

Significant capacity increase when completing capex plan



*Includes 286 MW of capacity of bioethanol plants cogeneration facilities









Key Financial Information

Financial highlights*

- 4,784 M€ of revenues achieved in the 9M2011 period, a 42% increase compared to 3,363 M€ for the 9M 2010
 - **744 M€ EBITDA for 9M 2011** compared to **527 M€ for the 9M 2010 period**, resulting in a 41% increase
 - 211 M€ of Net Income, a 45% increase over 9M, 2010 figure. 9M 2011 period includes net impact from Telvent of 91 M€ (including gain) and 51 M€ net expense from mark to market (MTM) of derivatives
 - **7.5 B Evel of Backlog at September 30, 2011**, with great visibility into remainder of 2011 and 2012 revenues
 - **5.5X Pro-forma Total Net Debt to Total EBITDA ratio** at September 30, 2011 (**2.7x** when excluding pre-operational debt)
 - **0.2X Pro-forma Net Corporate Debt to Corporate EBITDA per syndicated loan ratio** at September 30, 2011, an important leverage reduction considering impact from asset disposals and capital increase

184 M€

in revenues and 18 M€ in EBITDA impact in 9M 2011 from application of IFRIC 12 to the solar thermal assets in Spain (prospective application applied starting September 1, 2011)



Business Diversification (I)

Continuing the diversification towards robust business model

Revenues* (M€)		Q3′10	Q3′11	Var _%	_	9M'10	9M′11	Var _%
Engineering & Construction		431	587	+36%	_	1,639	2,156	+32%
Concession-type Infrastructure		93	130	+40%		229	322	+41%
Industrial Production		554	924	+67%		1,495	2,306	+54%
Total		1,078	1,641	+52%		3,363	4,784	+42%
9M 2010						9	M 2011	
	Ind	c ncession-Typ ustrial Produ turrent Activi	iction	tures		48%	7%	45%
3,363 M€						4	,784 M	€

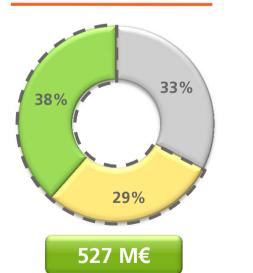


Business Diversification (II)

Great contribution to EBITDA from recurring activities

EBITDA* (M€)	Q3′10	Q3′11	Var _%	9M'10	9M'11	Var _%	Margin 9M'10	Margin 9M'11
Engineering & Construction	54	81	+50%	172	264	+53%	10.5%	12.2%
Concession-type Infrastructure	60	96	+60%	152	231	+52%	66.4%	71.7%
Industrial Production	72	103	44%	203	249	+23%	13.6%	10.8%
Total	186	280	+51%	527	744	+41%	15.7%	15.6%

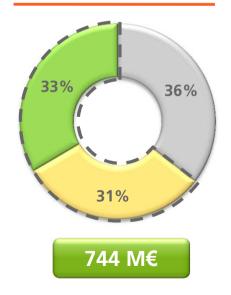
9M 2010





- **Concession-Type Infrastructures**
- Industrial Production
- L_I Recurrent Activities

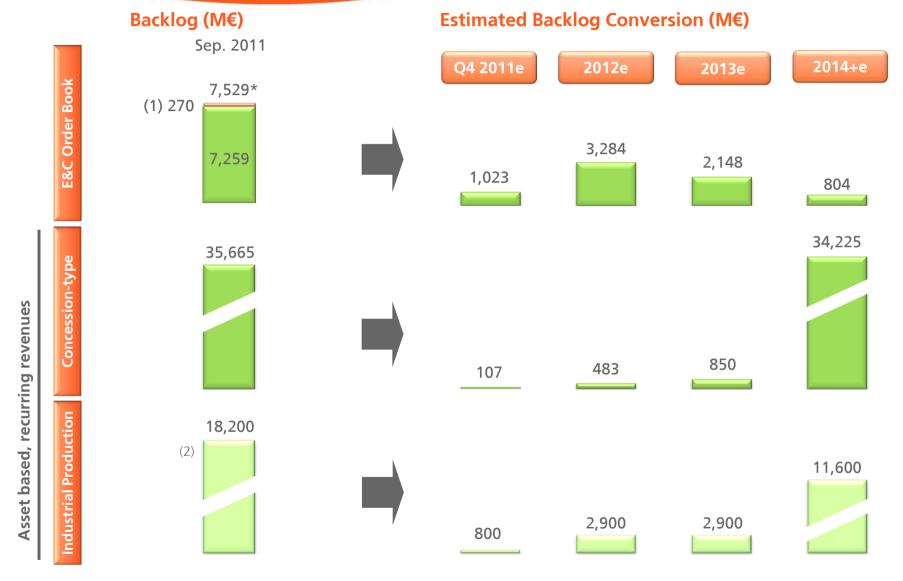
9M 2011



*Figures exclude contribution from Telvent for all periods presented

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High Revenue Visibility



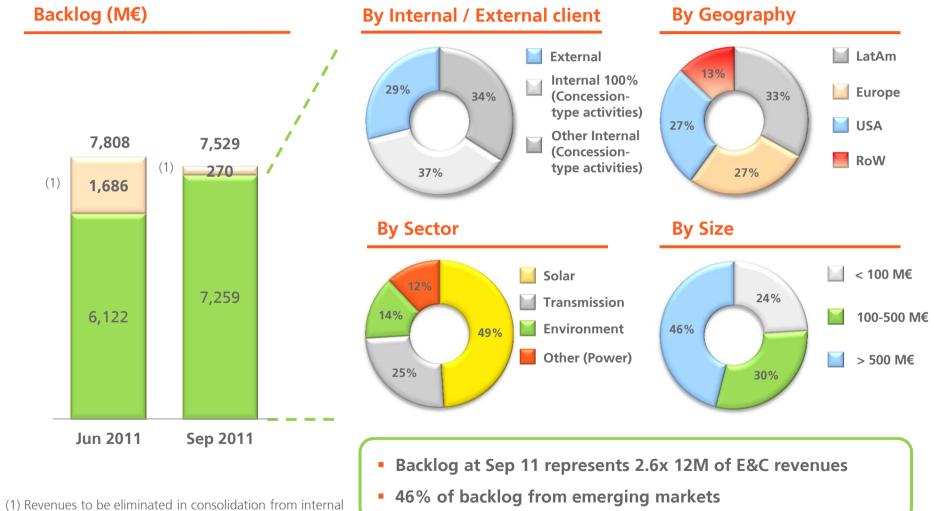
* Excluding Telvent

(1) Revenues to be eliminated in consolidation from internal projects. Prospective application of IFRIC to the solar thermal assets in Spain applied from September 1, 2011 (2) Illustrative calculation according to estimated 12 months of revenues. 2014+e is calculated as 4 years of revenues.



E&C Backlog

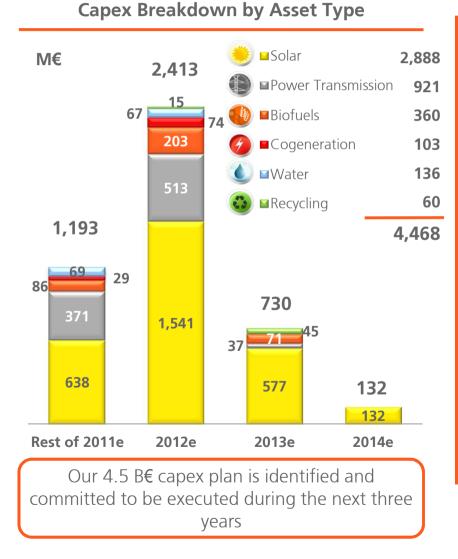
Solid backlog, well diversified, provides revenue visibility



(1) Revenues to be eliminated in consolidation from internal projects. Prospective application of IFRIC 12 to solar thermal assets in Spain applied from September 1, 2011



Commitment to invest only when financing is in place





Capex Breakdown by Financing Source



Improving capital structure from corporate transactions

M€	Sep 2010 ⁽¹⁾	Sep 2011	Sep 2011 Proforma ⁽⁴⁾
Corporate Debt	4,524	4,778	4,778
Corporate Cash, Equiv. & STFI	(1,914)	(2,493)	(3,249)
Total net corporate debt	2,610	2,285	1,529
N/R Debt	3,440	4,910	4,910
N/R Cash Equiv. & STFI	(662)	(1,381)	(1,381)
Total net N/R debt	2,778	3,529	3,529
Total Net Debt	5,388	5,814	5,058
Pre-operational debt ⁽²⁾	1,834	2,585	2,585
Total consolidated EBITDA LTM	901	1,030	928
Total corporate EBITDA LTM	673	568	568
Total Net Debt / Total EBITDA	6.0	▶ 5.6	⇒ 5.5
Total Net Debt / Total EBITDA (excluding debt from pre-operational activities)	3.9	3.1	⇒ 2.7
Corporate net debt / Corporate EBITDA	3.9	4.0	⇒ 2.7
Corporate Net Debt / Corporate EBITDA ⁽³⁾ as per covenant calculation	2.7	1.2	⇒ 0.2

¹⁾ Sep 2010 figures as reported, and include figures from Telvent and asset sold to Cemig ⁽²⁾ Pre-operational Net Debt relates to projects under construction which are not yet generating EBITDA ⁽³⁾Corp. Net Debt as defined by bank and bond facilities includes N/R cash and equiv. and STFI. Corp. EBITDA as defined by bank and bond facilities excludes R&D costs. For purposes of covenant Telvent and Cemig are not treated as discontinued operations ⁽⁴⁾Pro-forma exercise includes cash to be collected from Cemig transaction of **25** 456 M€ + 300 M€ collected on November 4, 2011 from First Reserve capital increase and excludes EBITDA from assets sold to Cemig



Cash-flow Statement

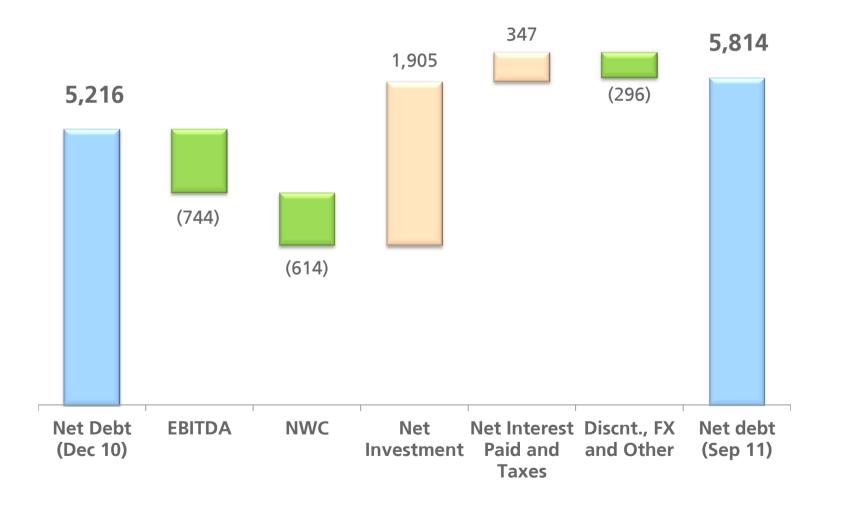
Strong operating cash now ge	neration	
M€	Sep 2010	Sep 2011
Consolidated after-tax profit	153	134
Non-monetary adjustments to profit	454	579
Variation in working capital	(17)	614
Discontinued activities	(39)	(72)
Cash generated by operations	551	1,255
Interests collected/paid	(269)	(288)
Tax collected/paid	(71)	(60)
Discontinued activities	25	31
A. Net Cash Flows from Operating Activities	236	938
Capex Other investments/ Disposals	(1,479) (112)	(1,902) (3)
B. Net Cash Flows from Investing Activities	(1,591)	(1,905)
C. Net Cash Flows from Financing Activities	1,850	1,025
Net Increase/Decrease of Cash and Equivalents	495	58
Cash and equivalent at the beginning of the year	1,546	2,983
Exchange rate differences on cash and equivalent	, 36	(17)
Cash and equivalent held for sale and discontinued activivities	(89)	(56)
Cash in Banks at the Close of the Period	1,988	2,968

Strong operating cash flow generation

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Significant cash generated from Operating Activities



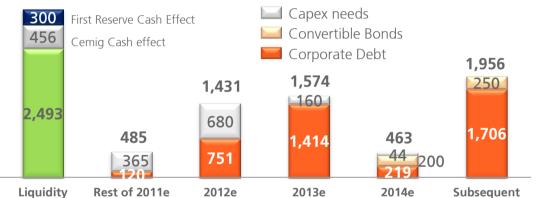


Debt Maturity Profile

Sound maturity profile and liquidity position

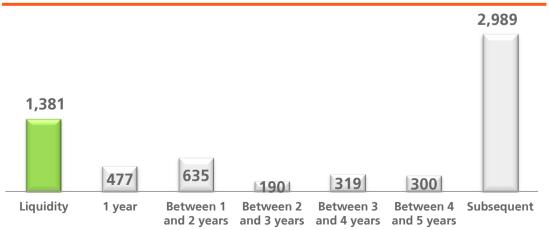
Corporate Debt Maturity September 30, 2011 pro-forma (M€)





Note: Maturities exclude revolving facilities

Non-Recourse Debt Maturity (M€)



- Reinforced balance sheet structure and increased liquidity level to pursue current and new growth opportunities
- No financing needs at corporate level for next 12 months
- Limited interest exposure: 97% covered
- Average cost of corporate debt: 7.7%
- Average cost N/R debt: 5.1%
- N/R Debt expected to be fully repaid with project cash flows
- Local funding of concession at advantageous rates

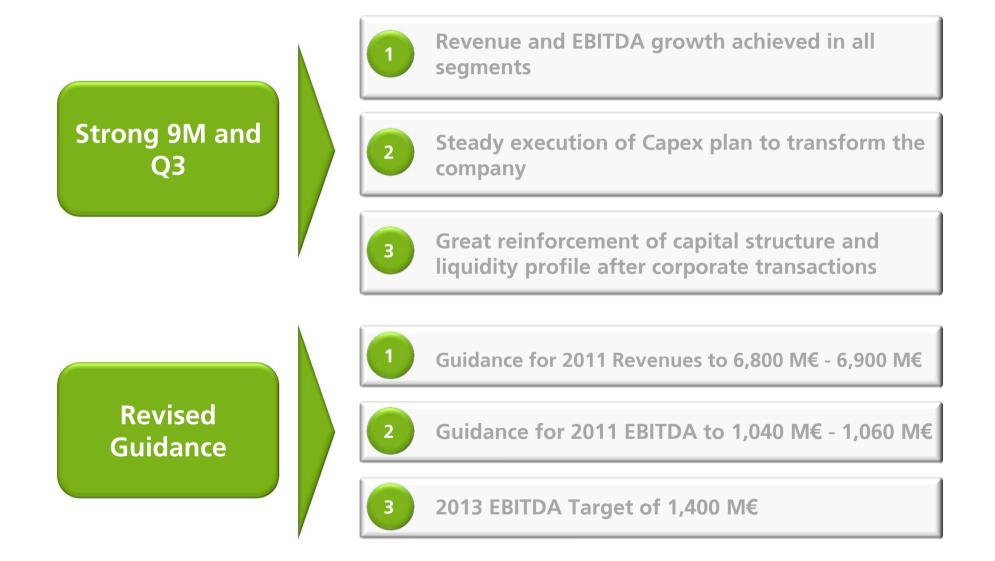




	Q3 & 9M 2011 Business Highlights
	Q3 & 9M 2011 Financial Highlights
3	Conclusions



Key Highlights



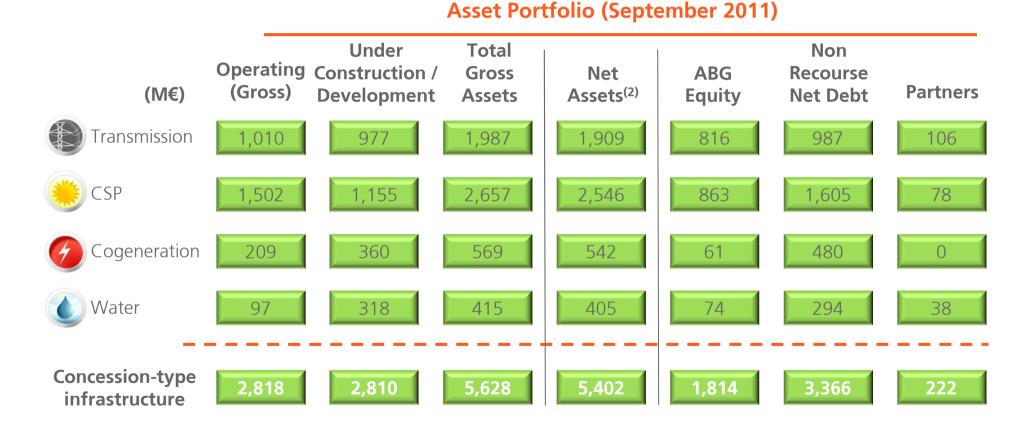








Balanced Asset Portfolio⁽¹⁾



We invest in Concession-type Infrastructure projects where we have a technological edge, targeting a shareholder's equity IRR of 10% - 15% (excluding upsides from EPC margin, O&M and asset rotation)

(1) Assets sold to Cemig are treated as held for sale as of September 30, 2011 (not included in table)
 (2) Net assets calculated as gross assets less accumulated D&A

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Capex	Committed	by	segment*	(I)
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							То	tal			Q4 2	2011	
Committed (M€)	Capacity	Abengoa (%)	Country	Entry in Operation	Investment	Total Pending Capex	ABG Corporate	Partners	Debt	Total Pending Capex	ABG Corporate	Partners	Debt
Solar					5,256	2,888	615	34	2,239	<mark>638</mark>	109	18	511
Algeria Helioenergy 1	150 MW	51%	Algeria	Q2 11 Q3 11 / Q1	318								
and 2	100 MW	50%	Spain	12	561	44	9	9	26	44	9	9	26
Solacor 1 and 2	100 MW	74%	Spain	Q2 12 Q3 12 / Q4	574	116	35	6	75	80	23	4	53
Solaben 2 and 3	100 MW	70%	Spain	12 Q3 12 / Q4	580	178	45	19	114	50	11	5	34
Helios 1 y 2	100 MW	100%	Spain	12	555	162	77		85	44	18		26
Solana	280 MW	100%	US	Q3 13	1,475	1,254	212		1,042	420	48		372
Mojave	280 MW	100%	US	Q2 14	1,193	1,134	237		897				
Biofuels					422	360	196	84	80	86	78	8	
Hugoton	90 ML	100%	US	Q3 13	422	360	196	84	80	86	78	8	
Cogeneration					478	103	21	14	68	29	5	3	21
Cogen. Pemex	300 MW	60%	Mexico	Q3 12	478	103	21	14	68	29	5	3	21
Desalination					532	136	14	10	112	69	6	6	57
Tlenclem	200,000 m³/day	26%	Algeria	Q4 11	215	21	1	3	17	21	1	3	17
Tenes	200,000 m³/day 100,000	51%	Algeria	Q1 13	171	70	7	7	56	20	3	3	14
Quindgao	, m³/day	92%	China	Q3 12	146	45	6		39	28	2		26
Transmission					2,228	921	343	185	393	371	167	86	118
ATN	695 Km	100%	Perú	Q4 11	261	15	14		1	15	14		1
Manaus	586 km	51%	Brasil	Q2 12	618	50	17	17	16	46	16	16	14
Norte Brasil	2,375 km	51%	Brasil	Q1 13	799	559	158	152	249	205	59	57	89
Linha Verde	987 km	51%	Brasil	Q1 12	180	47	16	16	15	34	13	13	8
ATS	872 km	100%	Peru	Q4 13	346	226	125		101	67	61		6
Greenfield1-Lote I	108 km	100%	Brazil	2012	24	24	13		11	4	4		
Recycling					60	60	60	0	0				
Aser Sur	110,000 tn	100%	Europe	Q3 13	60	60	60	0	0				
			Total Co	ommitted	8,976	4,468	1,249	327	2,892	1,193	365	121	707

* Amounts based on the company's best estimate as of September 30, 2011. Actual investments or timing thereof may change.

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Capex Committed by segment* (II)

		20	12			20	13			20 ⁴	14	
Committed (M€)	Total Pending Capex	ABG Corporate	Partners	Debt	Total Pending Capex	ABG Corporate	Partners	Debt	Total Pending Capex	ABG Corporate	Partners	Debt
Solar	1,541	372	16	1,153	577	<mark>90</mark>		487	132	44		88
Algeria												
Helioenergy 1 and 2												
Solacor 1 and 2	36	12	2	22								
Solaben 2 and 3	128	34	14	80								
Helios 1 y 2	118	59		59								
Solana	590	127		463	244	37		207				
Mojave	669	140		529	333	53		280	132	44		88
Biofuels	203	108	52	43	71	10	24	37				
Hugoton	203	108	52	43	71	10	24	37				
Cogeneration	74	16	11	47								
Cogen. Pemex	74	16	11	47								
Desalination	67	8	4	55								
Tlenclem												
Tenes	50	4	4	42								
Quindgao	17	4		13								
Transmission	513	161	97	255	37	15	2	20				
ATN												
Manaus	4	1	1	2								
Norte Brasil	346	97	93	156	8	2	2	4				
Linha Verde	13	3	3	7								
ATS (Perú)	130	51		79	29	13		16				
Greenfield 1-Lote I	20	9		11								
Recycling	15	15			45	45						
Aser Sur	15	15			45	45						
Total Committed	2,413	680	180	1,553	730	160	26	544	132	44	0	88

* Amounts based on the company's best estimate as of September 30, 2011. Actual investments or timing thereof may change.



Spanish Renewable Energy Plan

The Spanish Renewable Energy Plan (PER) for 2011 – 2020 confirms and strengthens Abengoa's strategic goals

Commitment to renewable energy	 PER regulates in Spain the energy production under the special conditions for renewable sources and sets the path to achieve the target of 20% of gross energy consumption from renewable sources Increased energy needs are not expected in Spain, with the exceptions of renewable sources included in the PER and pumped-storage hidroelectricity Renewable energies are set to increase their contribution within transportation sector needs by 125%
Solar energy: a strategic goal	 Concentrating Solar Power (CSP) capacity expansion target of 4,168 MW by 2020 (the equivalent of 84 new 50 MW plants) Greatest grower in percentage terms between mature renewable energy sources: +659% of planned capacity growth PV: target to install 3,463 MW by 2020 (+91%)
Marine energy goals: from 0 to 100 MW installed	 Target to install by 2020 100 MW of marine energy capacity (double the capacity planned for geothermal energy, the other renewable source with no installed capacity as of today)

Source: Plan de Energías Renovables 2011-2020. Spanish Ministry of Industry, Tourims and Trade. http://www.lamoncloa.gob.es/ConsejodeMinistros/Enlaces/111111-energias.htm



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Thank you