HECHO RELEVANTE

De conformidad con lo previsto en el artículo 227 del texto refundido de la Ley del Mercado de Valores, aprobado por el Real Decreto Legislativo 4/2015, de 23 de octubre, y disposiciones concordantes, **eDreams ODIGEO** (la "**Sociedad**") informa de los **resultados financieros trimestrales correspondientes al período del ejercicio finalizado el 30 de junio de 2019**, que estarán disponibles en la página web de la Sociedad a partir de hoy (http://www.edreamsodigeo.com/).

Se adjunta a continuación el informe de resultados y la presentación corporativa preparada por la Sociedad para conocimiento de sus accionistas.

En Luxemburgo, a 29 de agosto de 2019

eDreams ODIGEO

RESULTS REPORT
1Q **FY 2020**

29th August 2019

"Revolutionize the online travel booking sector moving from transaction to subscription model through our unique subscription program Prime, which offers the ability to engage with the customer throughout the full travel journey"

eDreams ODIGEO

INDEX

1.

A brief look at eDreams ODIGEO and KPIs

1.1 KPIs

€28.1M
Adjusted EBITDA
YoY +8%
(From €26.1M)

2.9M
Bookings
YoY -1%
(From 3.0M)

€141.5M
Revenue Margin
YoY +5%
(From €134.6M)

€9.0M
Adjusted Net Income
YoY +58%
(From €5.7M)

46%
Diversification Revenue
+8pp
(From 38% of total)

76%
Product Diversification Ratio
+16pp (From 60%)

40%
Mobile Bookings
(From 36%)

50%
Customer Repeat
booking rate
(from 47%)

660
Airlines

218,000+
Flight routes

1.7 Billion
Monthly searches

46
Markets

30%
European OTA
flight market share

-19pp (*)
Acquisition cost
per booking index

2.1M+
HOTEL
Hotels

18M
Customers

Information presented based on 1Q FY20 vs 1Q FY19 year-on-year variations (*) Percentage point reduction since FY15

1.2 RESULTS HIGHLIGHTS

Performance in line with our guidance

- Bookings were 2.9 million (-1% year-on-year), in line with strategic revenue model shift and guidance
- Revenue Margin was €141.5 million (+5% year-on-year), due to an increase in Revenue Margin per booking of 7%
- Adjusted EBITDA was €28.1 million (+8% year-on-year)
- Cash position (net of overdrafts) stood at €137.1 million, up 10% versus €124.9 million in 1Q FY19

Revenue diversification initiatives delivering results

- Diversification Revenue up 25% year-on-year, continue with strong growth and 57% larger than our Classic Customer Revenue
- Revenue diversification ratio up to 46% (from 38%)
- Product diversification ratio up to 76% (from 60%)
- Mobile bookings up to 40% of total flight bookings versus 36% in 1Q FY19

Industry-leading subscription programme (Prime) is proving very successful

- Number of subscribers continue to increase and reached 325,000
- 4 of our largest markets already in Prime

FY20 Outlook Unchanged

- On track to meet full year guidance targets

1.3 CEO QUOTE

Dana Dunne, CEO, commented; "We have delivered a solid set of 1Q results in line with our guidance. Also our revenue diversification is paying off well, growing at 25% and is now 57% larger than our Classic Customer Revenue. In addition, our industry-leading subscription programme is proving very successful."

1.4 OUTLOOK

We expect FY20 to be a much better year than FY19, but it will still not reflect all our underlying potential as we have major markets with less than 12 months with the new revenue model.

In 1Q, reflecting the seasonality and investments we made to complete successfully the shift in the revenue model in FY19, we guided for low single digit revenue margin growth, reduction in bookings and solid adjusted EBITDA growth rates. Results have been in line with the guidance, except for revenue margin, which has been better than expected.

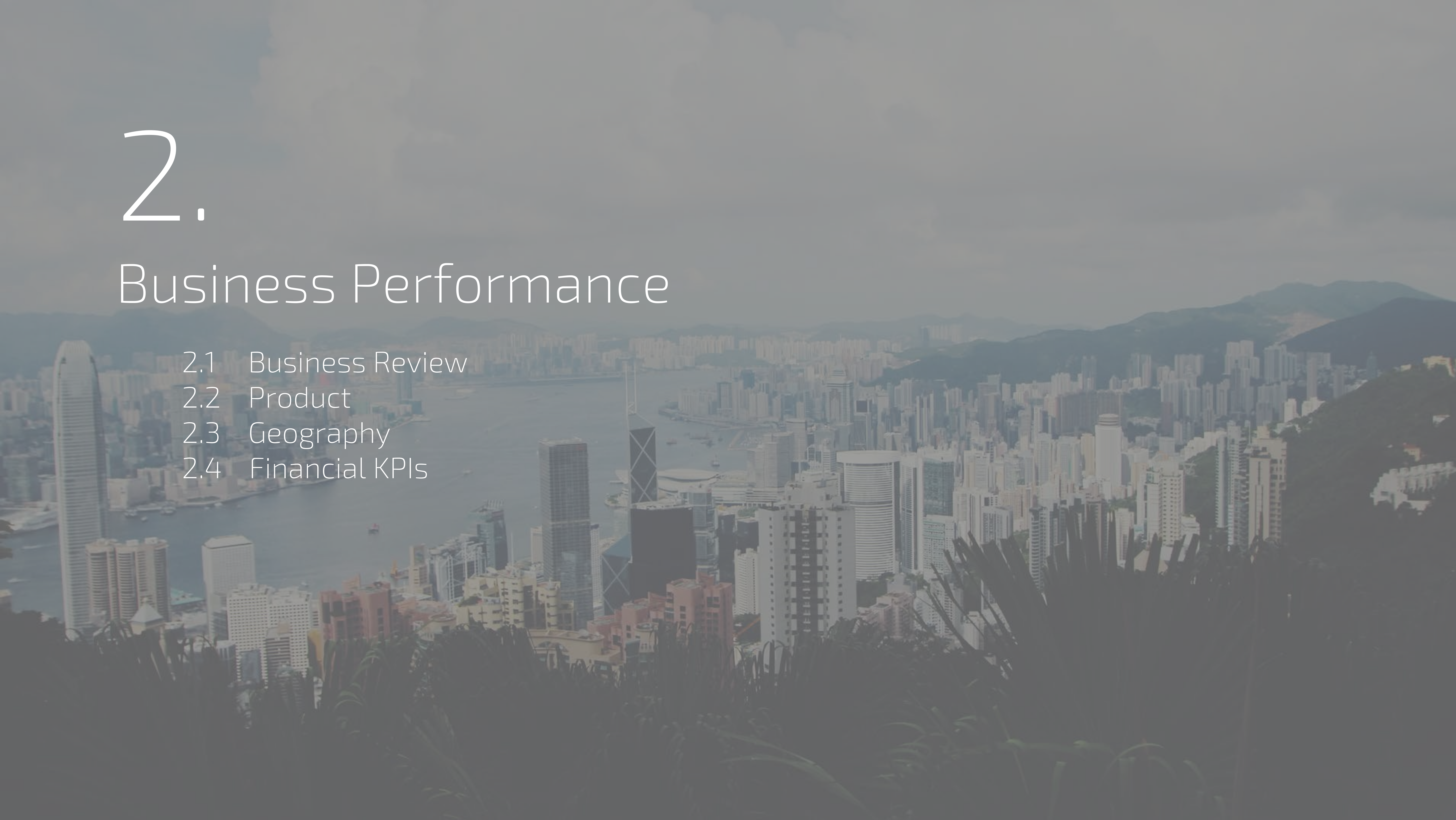
From 2Q onwards we expect growth in Bookings, Revenue Margin and Adjusted EBITDA, in line with our full year guidance. There will be quarterly variations, due to the timing of changes we made in the last fiscal year.

Outlook FY 2020

Bookings
4% to 7%
vs FY19

Revenue Margin
4% to 7%
vs FY19

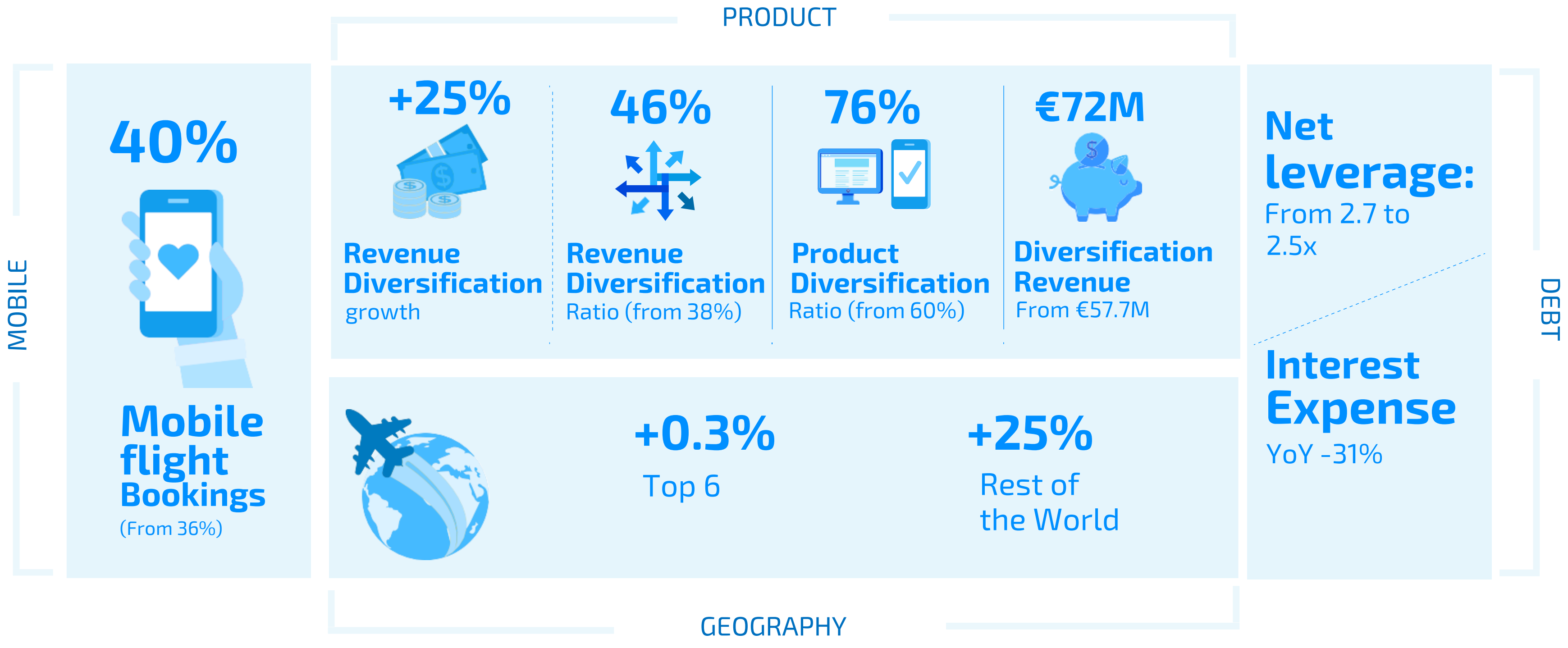
Adjusted EBITDA
€130 to
€134 million



2.

Business Performance

2.1 BUSINESS REVIEW



Information presented based on 1Q FY20 vs 1Q FY19 year-on-year variations

Key financial KPIs

	1Q FY15	1Q FY19	1Q FY20	CAGR
Bookings ('000)	2,509.6	2,970.2	2,926.6	3%
Revenue Margin (in € Million)	107.3	134.6	141.5	6%
Adjusted EBITDA (in € Million)	22.2	26.1	28.1	5%
Adjusted Net Income (in € Million)	3.1	5.7	9.0	24%

CAGR presented based on 1Q FY15-1Q FY20

Reflecting the completion of the shift in the revenue model, with some markets still within the first 12 months of the shift, and our focus on high quality sustainable business, Bookings were down 1% while Revenue Margin increased 5%, outperforming our 1Q Revenue guidance of low single digit Revenue growth, as we achieved higher revenues on fewer bookings for a total amount of €141.5 million. Adjusted EBITDA was up 8% to €28.1 million in 1Q FY20, in line with guidance.

Our revenue diversification initiatives are delivering results. Diversification revenues continue to grow, up 25% year-on-year, and are now 57% larger than Classic Customer Revenue. As an intended consequence of our revenue model shift, Product Diversification Ratio and Revenue Diversification Ratio have increased to 76% and 46% in the first quarter, up from 60% and 38% in Q1 last year, rising a remarkable 16 and 8 percentage points in just one year.

Overall, we are delighted by progress made in revenue diversification and product diversification which are continuing to grow rapidly. We are particularly pleased with dynamic packages and ancillaries as revenues increased over 30% year-on-year in both categories. In contrast, other products are not showing a satisfactory performance, for example we recently changed our car provider and we are not pleased with the performance, being one of the reasons why Non-Flight revenue is down year-on-year. Our industry-leading subscription programme Prime, which we launched two years ago, continues to be successful. The number of subscribers have increased to 325,000, and the programme currently operates in four of our largest markets. Additionally, mobile bookings continue to grow and account for 40% of our total flight bookings in 1Q FY20, rising 4 percentage points from 1Q last year.

Adjusted Net Income stood at €9.0 million, up 58%. We believe that Adjusted Net Income better reflects the real ongoing operational performance of the business and full disclosure of the

Adjusted Net Income can be found in section 5 within the Condensed Consolidated Interim Financial Statements and Notes.

Cash position (net of overdrafts) stood at €137.2 million, up 10% versus €124.9 million in 1Q FY19. The solid cash performance was driven by a) net cash from operating activities, which increased by €35.1 million, mainly reflecting lower outflow in working capital, a reduction on income tax paid, increase in adjusted EBITDA and higher non-cash items, b) cash for investments of €7.2 million, broadly in line with the same period last year, and c) cash used in financing, which amounted to €1.7 million, also broadly in line with same period last year.

As a result, Net Leverage ratio was reduced from 2.7x in June 2018 to 2.5x in 2019. In 1Q FY 2020 Gross Leverage ratio remained relatively flat at 3.7x in June 2019 vs 3.8x in 2018, which gives us ample headroom vs our covenant ratio.

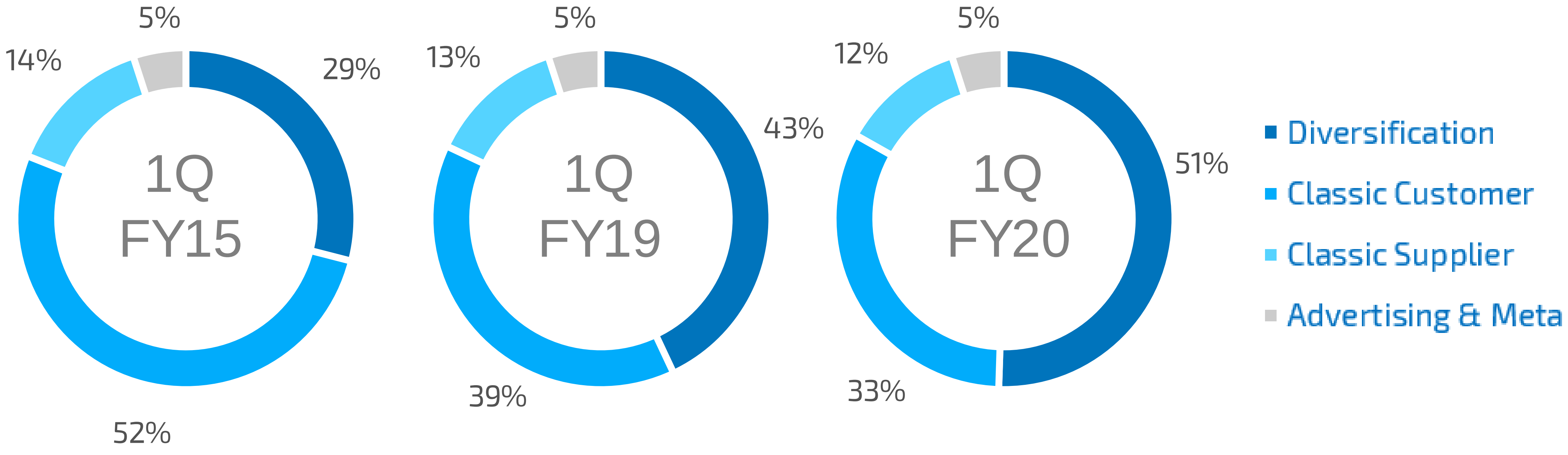
2.2 PRODUCT

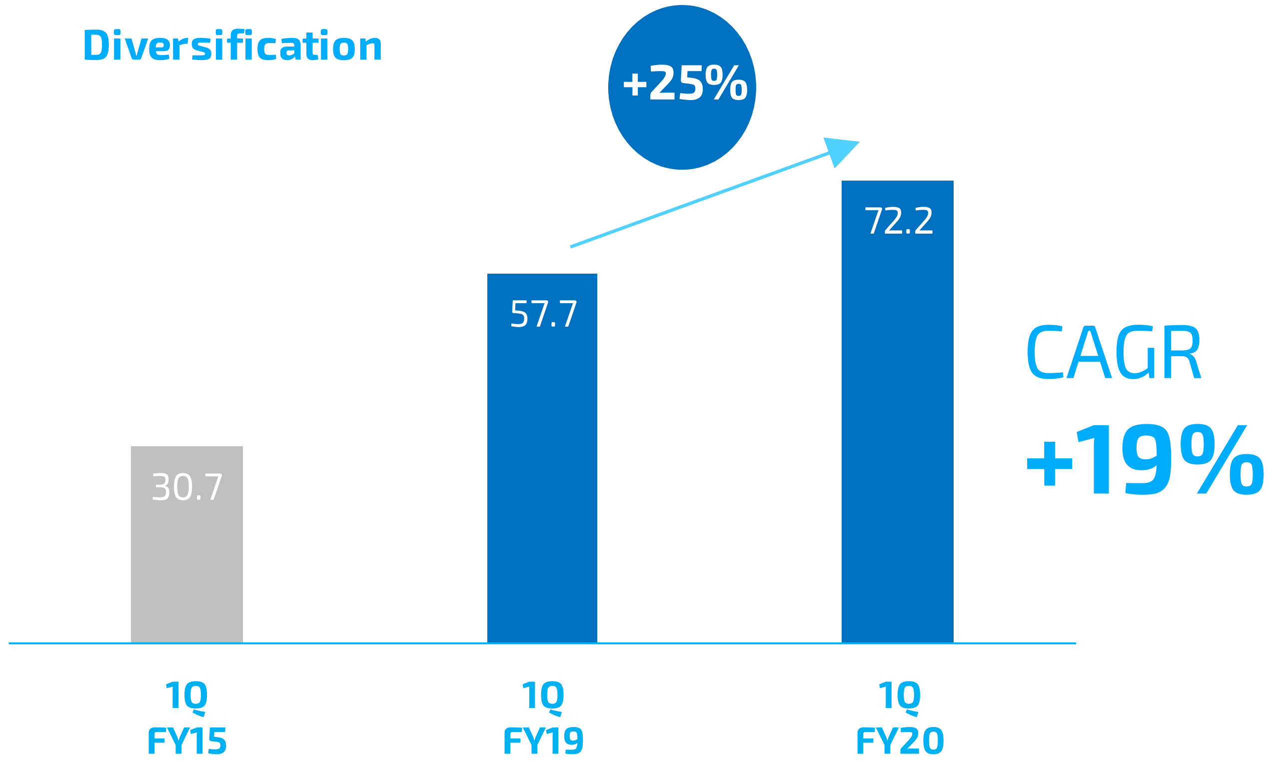
Diversification Revenue continues strong growth, now 57% larger than our Classic Customer Revenue

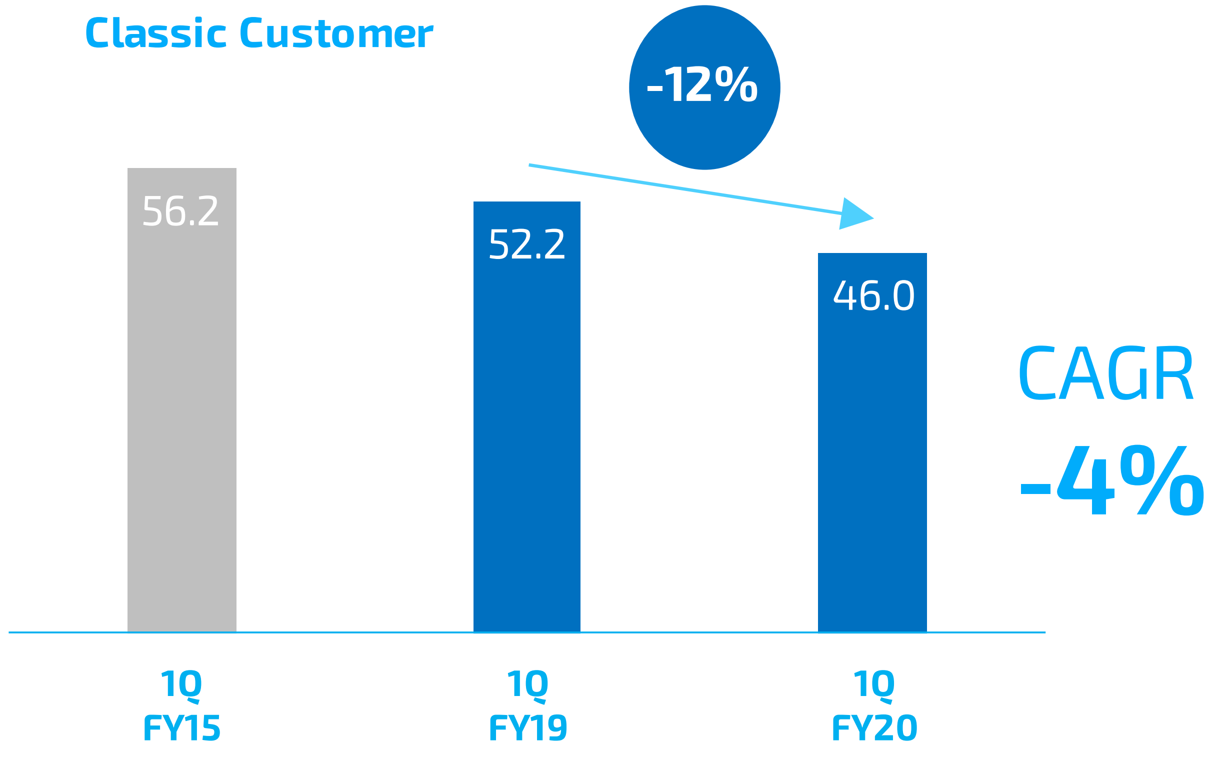
Revenue Margin (in € million)

	1Q FY15	1Q FY19	1Q FY20	CAGR
Diversification	30.7	57.7	72.2	19%
Classic Customer	56.2	52.2	46.0	-4%
Classic Supplier	15.2	18.0	16.8	2%
Advertising & Meta	5.2	6.7	6.5	4%
Total	**107.3**	**134.6**	**141.5**	**6%**
Flilght	85.8	107.2	115.3	6%
Non-Flight	21.5	27.4	26.2	4%
Total	**107.3**	**134.6**	**141.5**	**6%**

CAGR presented based on 1Q FY15-1Q FY20







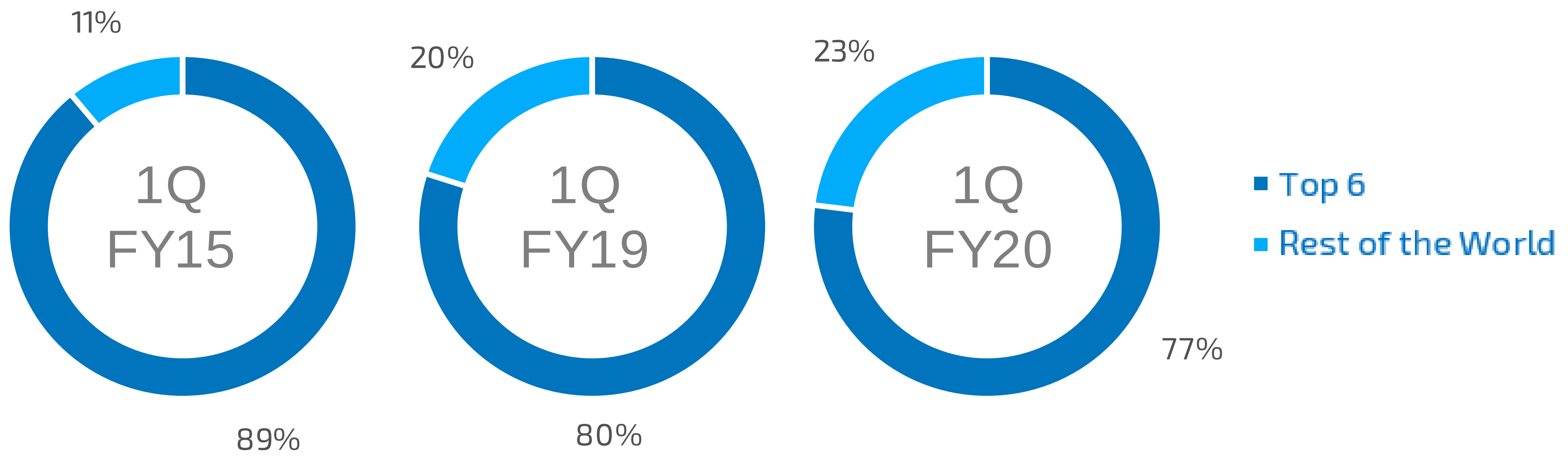
2.3 GEOGRAPHY

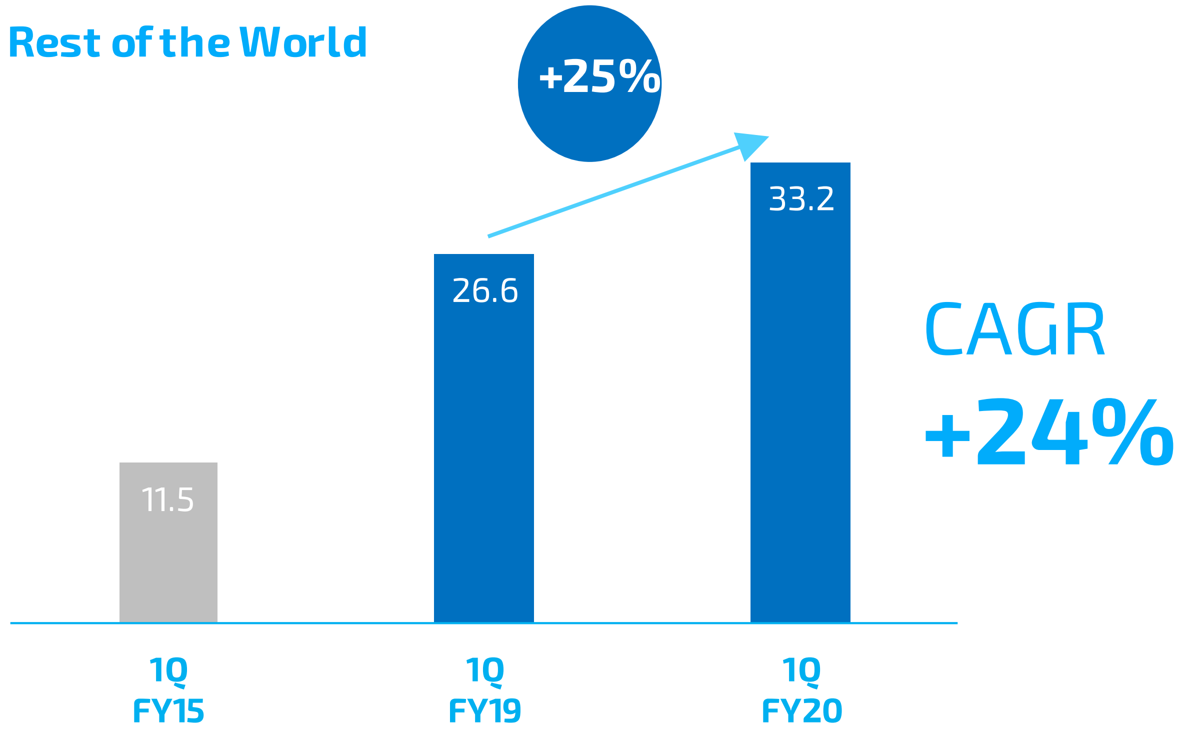
Revenue diversification drives growth in the Rest of the World markets, 24% CAGR over the past 5 years

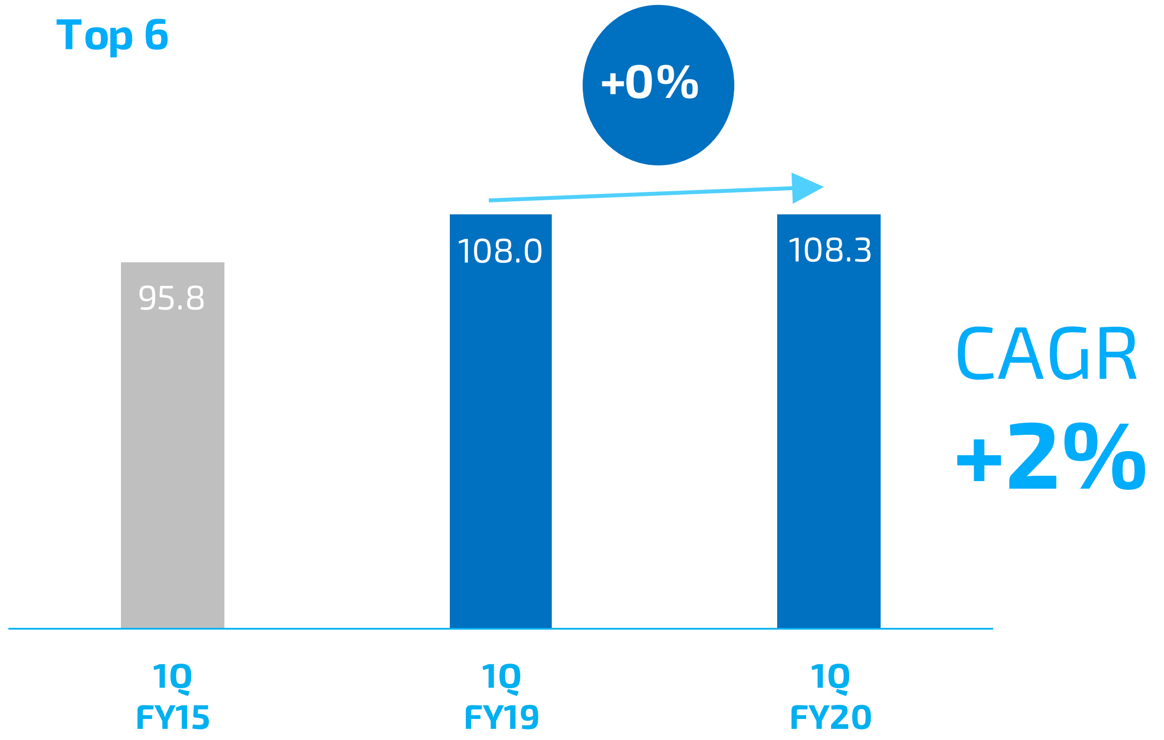
Revenue Margin (in € million)

	1Q FY15	1Q FY19	1Q FY20	CAGR
Top 6	95.8	108.0	108.3	2%
Rest of the world	11.5	26.6	33.2	24%
Total	107.3	134.6	141.5	6%

CAGR presented based on 1Q FY15-1Q FY20



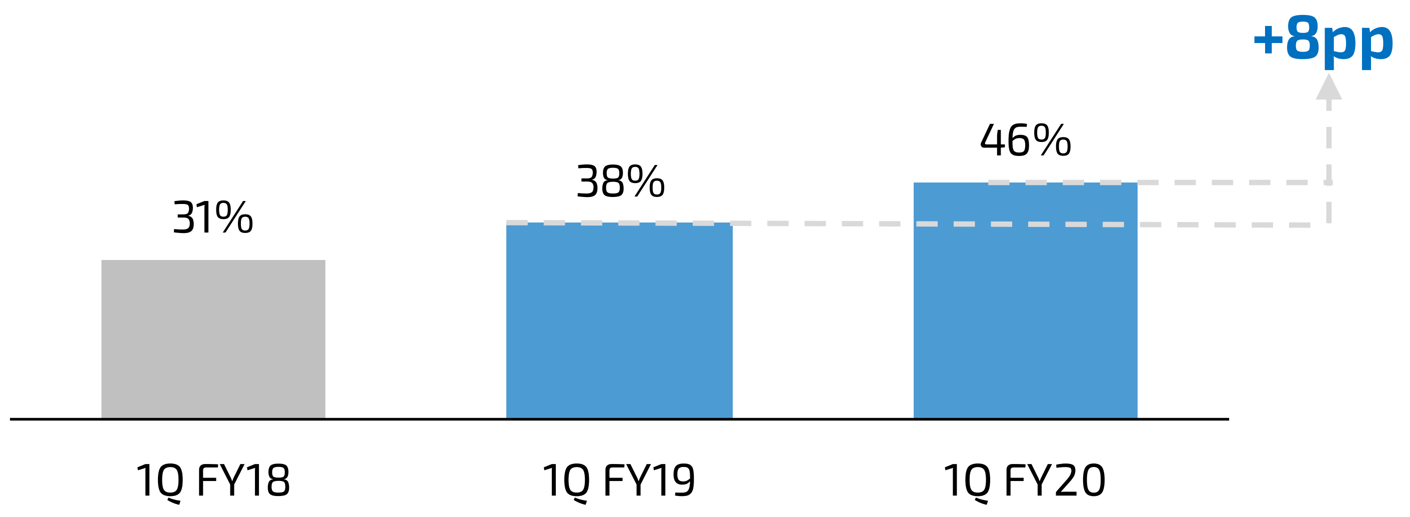




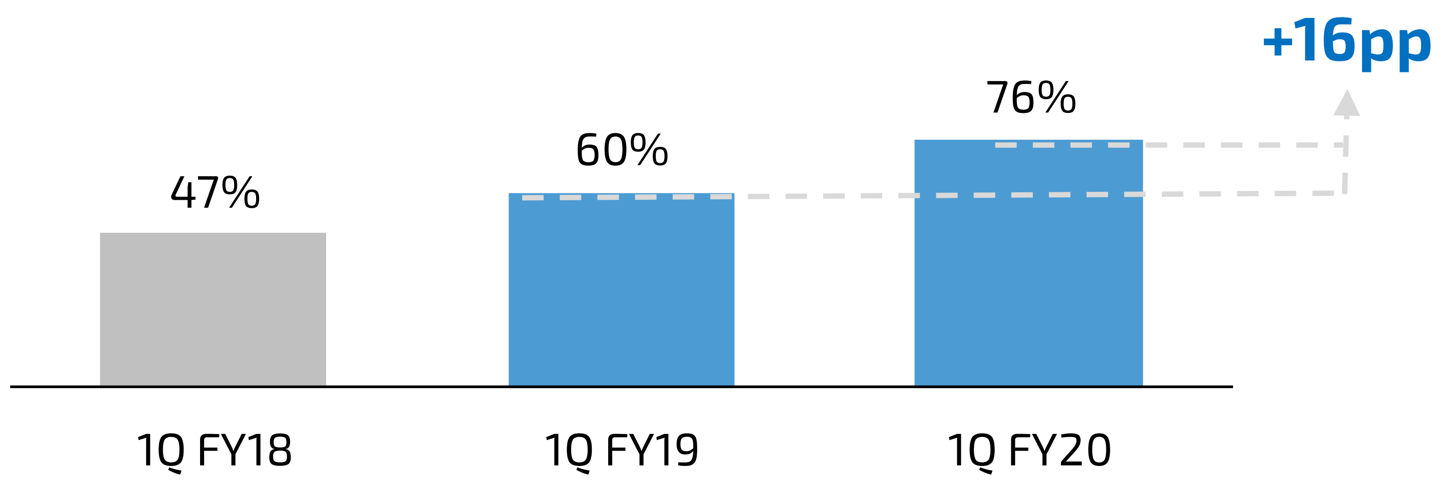
Note: Top 6 reflecting the completion of the shift in the revenue model, with some markets still within the first 12 months of the shift

2.4 FINANCIAL KPIs

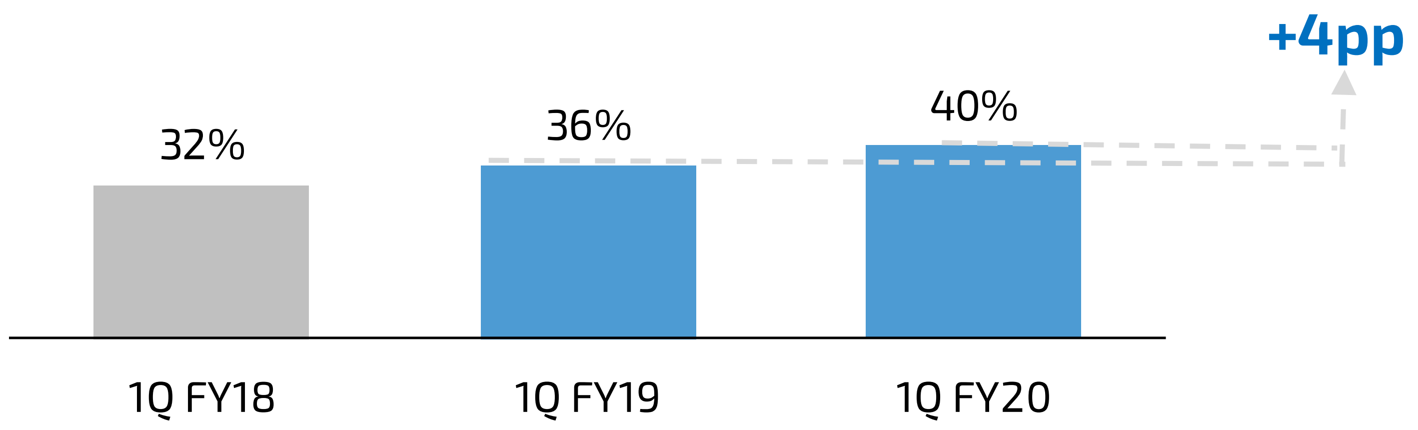
Revenue diversification ratio (*)



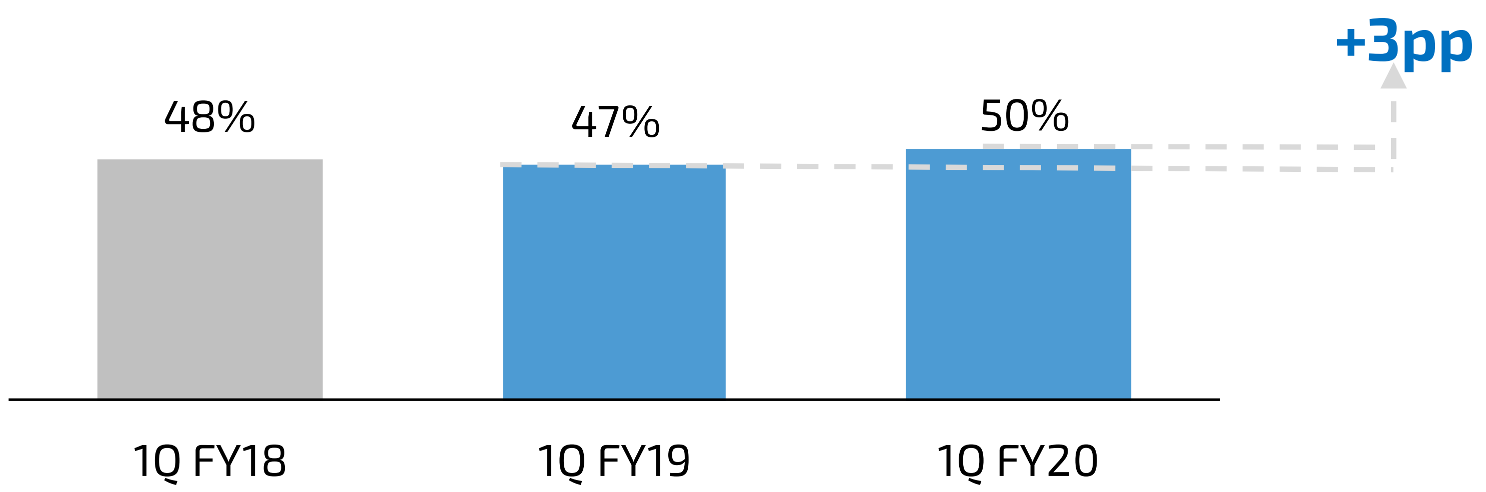
Product diversification ratio (*)



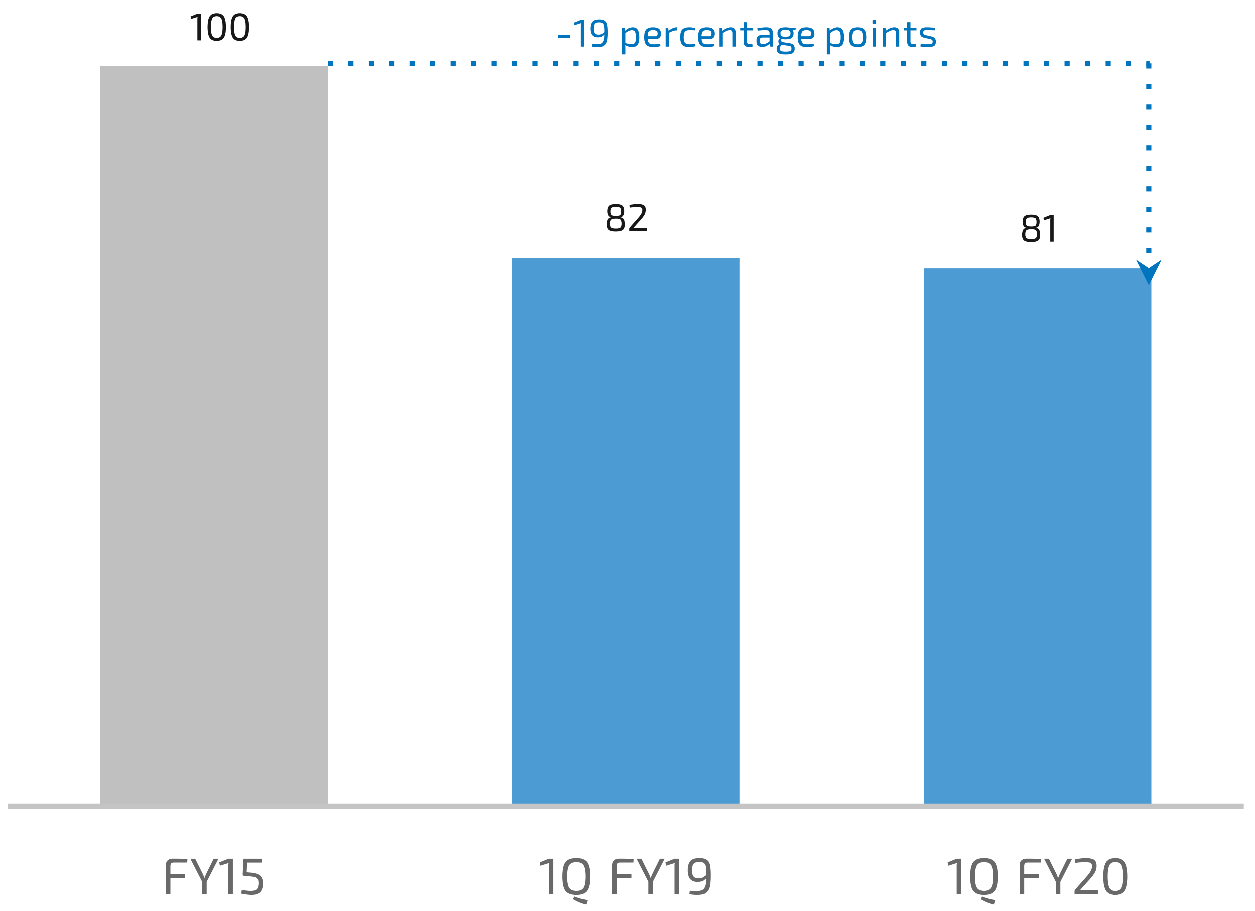
Mobile bookings as a share of flight bookings (*)



Customer repeat booking rate (annualised) (**)



Acquisition cost per booking index



Note: Definitions non-GAPP measures can be found in section 6 within the Condensed Consolidated Interim Financial Statements
(*) Ratios are calculated on last twelve month basis ending on the displayed quarter (**) Repeat booking rate in line with guidance of short term negative impact post implementation of shift in revenue model

3.

Financial Review

3.1 SUMARY INCOME STATEMENT

(in € million)	1Q FY20	Var FY20 vs FY19	1Q FY19
Revenue margin	**141.5**	**5%**	**134.6**
Variable costs	(94.5)	4%	(90.6)
Fixed costs	(18.9)	6%	(17.9)
Adjusted EBITDA	**28.1**	**8%**	**26.1**
Non recurring items	(8.7)	n.a	(0.4)
EBITDA	**19.4**	**(24%)**	**25.7**
D&A incl. Impairment	(7.8)	29%	(6.0)
EBIT	**11.6**	**(41%)**	**19.7**
Financial result	(7.3)	(31%)	(10.7)
Income tax	(2.7)	(26%)	(3.7)
Net income	**1.6**	**(70%)**	**5.3**
Adjusted net income	**9.0**	**58%**	**5.7**

Source: Condensed Consolidated Interim Financial Statements, unaudited

Highlights 1Q FY20

- **Revenue Margin** increased by 5%, to 141.5 million, principally due to an increase in Revenue Margin per booking of 7%.
- **Variable costs** grew 4%, as a result of higher merchant costs due to strong growth in RoW markets as well as new variable costs related to the sale of ancillaries.
- **Fixed costs** increased by 6% due to higher investment in platform capacity.
- **Adjusted EBITDA** amounted to €28.1 million, up 8% year-on-year.
- **Non-recurring items** reflect the provision related to the social plans regarding the closing of Milan and Berlin call centers for a total amount of €7.8 million. We expect to provision an additional €3.6 million over the next two quarters, and cost savings expected from 4Q FY20 onwards, once both call centers are closed at the end of December 2019.
- **D&A and impairment** increased by 29%, relating to the increase of the software capitalized finalized in March 2019.
- **Financial loss** decreased mainly due to the variation between the interest expense of 2023 Senior Notes (5.50%) and 2021 Senior Notes (8.50%), with an impact of €3.3 million.
- The **income tax expense** decreased by €1 million from €3.7M in 1Q FY20 to €2.7 million in 1Q FY19 due to a mix of (a) lower income tax expense in the UK due to the recognition of a one-off reorganisation provision and (b) higher income tax expense in Spain due to higher profits which are subject to 25% rate.
- **Net income** totalled €1.6 million, which compares with a profit of €5.3 million in FY19, as a result of all of the explained evolution of revenue and costs.
- **Adjusted Net Income** stood at €9.0 million, up 58%, we believe that Adjusted Net Income better reflects the real ongoing operational performance of the business and full disclosure of the Adjusted Net Income can be found in section 5 within the Condensed Consolidated Interim Financial Statements and Notes.

3.2 SUMMARY BALANCE SHEET

(in € million)	30th June 2019	30th June 2018
Total fixed assets	**1,055.2**	**1,056.0**
Total working capital	**(271.7)**	**(274.3)**
Deferred tax	**(36.1)**	**(33.2)**
Provisions	**(26.4)**	**(15.4)**
Other non current assets / (liabilities)	**2.7**	**3.1**
Other current assets / (liabilities)	**0.0**	**0.0**
Financial debt	(438.4)	(446.4)
Cash and cash equivalents	137.2	124.9
Net financial debt	**(301.2)**	**(321.5)**
Net assets	**422.4**	**414.7**

Source: Condensed Consolidated Interim Financial Statements, unaudited

Highlights 1Q FY20

Compared to last year, main changes relate to:

- Decrease in total **fixed assets** as a result of the transfer of the assets of the Barcelona customer service centre in June 2019 (€1.0 million).
- Increase of **provisions** due to the increase in the provision for the restructuring done by the Group in June 2019, which resulted in costs regarding the closing of Milan and Berlin's call center (€7.5 million).
- The **net deferred tax** liability increased with €2.9 million from €33.2 million to €36.1 million primarily due to the decrease of UK deferred tax assets as a result of the utilization of tax losses c/f in the UK.
- The total **net current tax receivable** increased with EUR 6.6M from €2 million to €8.6 million due to a mix of (a) an increase of accumulated VAT credits (€2.9 million), (b) a decrease of current income tax payable (€2.6 million) which is caused by the fact that payments made in June 2019 exceed the tax expense for the same period and (c) a decrease of other current taxes payable (€1.1 million).
- Increase in negative **working capital** is due to higher merchant share, increase in the average gross sale per booking, and working capital optimization measures mainly focused on improvement of commissions collection and conditions with credit cards suppliers.
- Decrease of **net financial debt** due to the decrease in the accrued interest of 2023 Senior Notes booked in 1Q FY20 (5.50%) vs 2021 Senior Notes booked in 1Q FY19 (8.50%)

3.3 SUMMARY CASH FLOW STATEMENT

(in € million)	1Q FY20	1Q FY19
Adjusted EBITDA	**28.1**	**26.1**
Non recurring items	(8.7)	(0.4)
Non cash items	7.7	(1.6)
Change in working capital	(24.6)	(53.6)
Income tax paid	(4.7)	(7.8)
Cash flow from operating activities	**(2.1)**	**(37.2)**
Cash flow from investing activities	**(7.2)**	**(7.7)**
Cash flow before financing	**(9.3)**	**(45.0)**
Acquisition of treasury shares	(0.2)	0.0
Other debt issuance/ (repayment)	(0.9)	(0.9)
Financial expenses (net)	(0.7)	(0.5)
Cash flow from financing	**(1.7)**	**(1.4)**
Net increase / (decrease) in cash and cash equivalents	**(11.1)**	**(46.4)**
Cash and cash equivalents at end of period (net of bank overdrafts)	**137.2**	**124.9**

Source: Condensed Consolidated Interim Financial Statements, unaudited

Highlights 1Q FY20

- **Net cash from operating activities increased by €35.1 million**, mainly reflecting:
  - In 1Q, the better outflow in working capital is due to higher merchant share (+2 p.p. vs 1Q FY19), increase in the average gross sale per booking (+6% YoY), and working capital optimization measures mainly focused on improvement of commissions collection and conditions with credit cards suppliers.
  - Income tax paid decreased €3.1 million from €7.8 million to €4.7 million due to a mix of (a) lower advance payments in Spain relating to 2018/19 compared with 2017/18, (b) higher advance payments in the UK relating to FY 2018/19 compared with 2017/18 and (c) no one-off advance payment in Spain in June 2019 relating to a pending tax audit.
  - Increase in Adj. EBITDA by €2.0 million
  - Higher non cash items: non-recurring items accrued but not yet paid

- We have **used cash for investments** of €7.2 million in FY20, broadly in line with the same period last year.

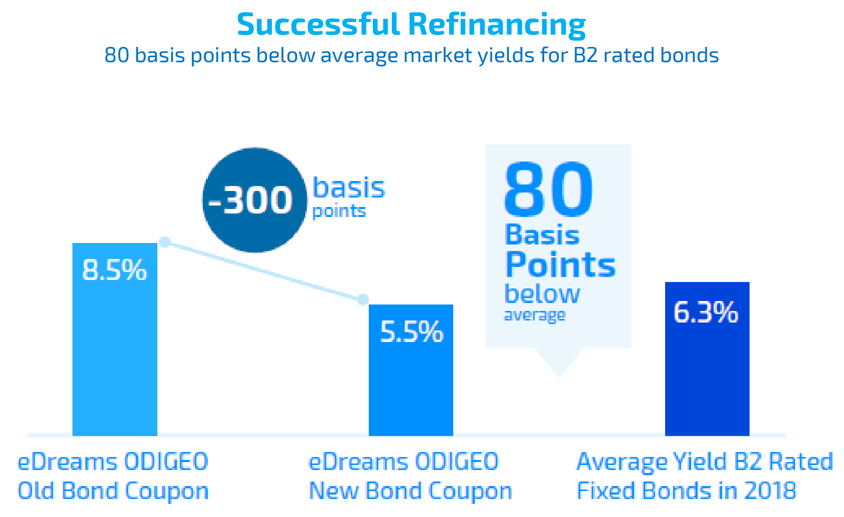
- **Cash used in financing** amounted to €1.7 million, compared to €1.4 million in the same period of last year. The increase by €0.3 million in financing activities mainly relates to the net acquisition of treasury shares.

3.4 EFFICIENT DEBT MANAGEMENT

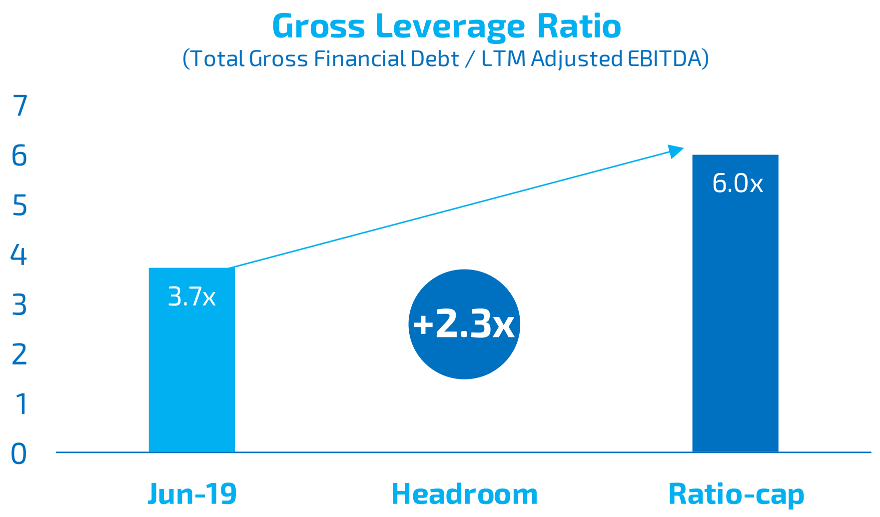
Benefits from the refinancing coming through. Financial loss decreased by 31% compared to the same period last year, a reduction of €3.3 million in financial expenses, as a result of our reduction on the debt coupon by 300 bps from the 2021 Senior Notes at 8.50% to the 2023 Senior Notes at 5.50%.

Gross Leverage ratio (*) remained relatively flat at 3.7x in June 2019 vs 3.8x in 2018, which gives us ample headroom vs our covenant ratio.

Net leverage ratio (*) was also down and went from 2.7x in June 2018 to 2.5x in 2019



Source: Bloomberg

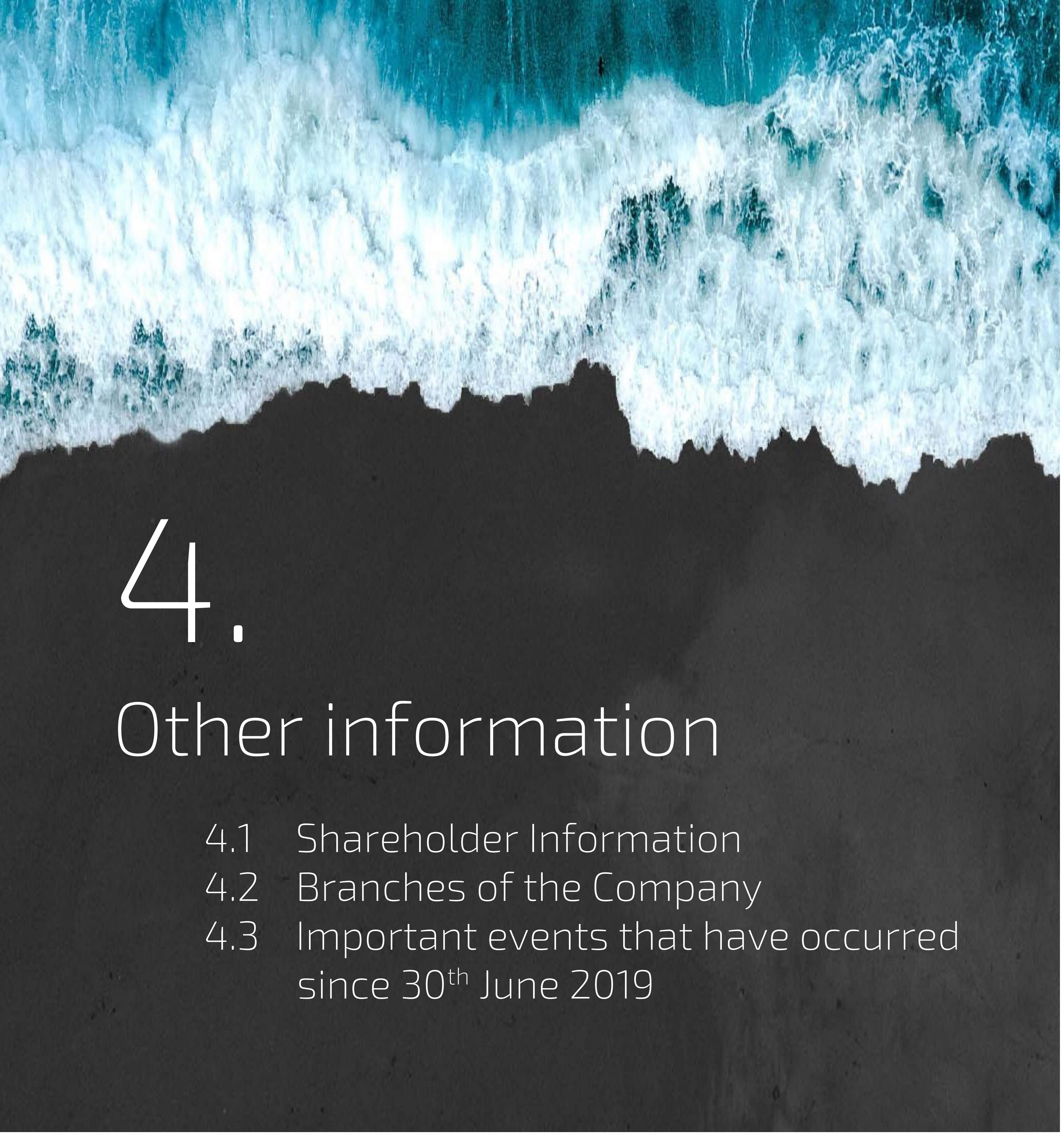


Note: Covenant figures unaudited

Debt details

	Principal (€ Million)	Rating	Maturity
Corporate Family Rating		Moodys: B1 S&P: B Outlook: Stable	
2023 Notes	425	Moodys: B2 S&P: B	01/09/2023

(*) Definitions non-GAPP measures can be found in section 6 within the Condensed Consolidated Interim Financial Statements



4. Other information

4.1 SHAREHOLDER INFORMATION

The subscribed share capital of eDreams ODIGEO at June 2019 is €10,972 thousand divided into 109,719,052 shares with a par value of ten euros cents (€0.10) each, all of which are fully paid.

As at 30th June 2019, the Group had 48,464 treasury shares under the liquidity contract.

4.2 BRANCHES OF THE COMPANY

The Company has no direct branches.

4.3 IMPORTANT EVENTS THAT HAVE OCURRED SINCE 30TH JUNE, 2019

See a description of the Subsequent events in Note 21 in section 5 within the Condensed Consolidated Interim Financial Statements and Notes attached.

5.

Condensed Consolidated Interim Financial Statements and Notes

for the three-months period ended 30th June 2019

Condensed Consolidated Interim Income Statement

(Thousands of euros)

	Notes	*Unaudited* 3 months ended 30th June 2019	*Unaudited* 3 months ended 30th June 2018
Revenue		148,017	137,443
Cost of sales		(6,505)	(2,835)
Revenue margin	7	**141,512**	**134,608**
Personnel expenses	8.1	(23,566)	(16,586)
Depreciation and amortization	9	(7,292)	(6,014)
Gain / (loss) arising from assets disposals		(489)	-
Impairment loss on bad debts		(355)	123
Other operating income / (expenses)	10	(98,165)	(92,444)
Operating profit/(loss)		**11,645**	**19,687**
Financial and similar income and expenses			
Interest expense on debt	11	(6,312)	(10,316)
Other financial income / (expenses)	11	(997)	(347)
Profit/(loss) before taxes		**4,336**	**9,024**
Income tax		(2,738)	(3,718)
Profit/(loss) for the year from continuing operations		**1,598**	**5,306**
Profit for the year from discontinued operations net of taxes		-	-
Consolidated profit/(loss) for the year		**1,598**	**5,306**
Non controlling interest - Result		-	-
Profit and loss attributable to shareholders of the Company		**1,598**	**5,306**
Basic earnings per share (euro)	5	**0.01**	**0.05**
Basic earnings per share (euro) - fully diluted basis	5	**0.01**	**0.05**

Condensed Consolidated Interim Statement of Other Comprehensive Income

(Thousands of euros)

	Unaudited 3 months ended 30th June 2019	*Unaudited* 3 months ended 30th June 2018
Consolidated profit/(loss) for the year (from the income statement)	**1,598**	**5,306**
Income and expenses recorded directly in equity	**(976)**	**(1,174)**
Exchange differences	(976)	(1,174)
Total recognized income and expenses	**622**	**4,132**
a) Attributable to shareholders of the Company	622	4,132
b) Attributable to minority interest	-	-

The notes on pages 19 to 34 are an integral part of these Condensed Consolidated Interim Financial Statements.

Condensed Consolidated Interim Balance Sheet Statement

(Thousands of euros)

ASSETS	Notes	*Unaudited* 30th June 2019	*Audited* 31st March 2019
Non-current assets			
Goodwill	12	719,992	720,624
Other intangible assets	13	320,633	320,038
Tangible assets		11,938	13,848
Non-current financial assets and others		5,315	5,690
Deferred tax assets		22	23
		1,057,900	**1,060,223**
Current assets			
Trade receivables	14	67,019	70,679
Other receivables		14,220	8,540
Current tax assets		15,554	14,948
Cash and cash equivalents	15	137,153	148,831
		233,946	**242,998**
TOTAL ASSETS		**1,291,846**	**1,303,221**

EQUITY AND LIABILITIES	Notes	*Unaudited* 30th June 2019	*Audited* 31st March 2019
Shareholders' equity			
Share capital		10,972	10,972
Share premium		974,512	974,512
Other reserves		(554,845)	(565,046)
Treasury shares		(162)	-
Profit and Loss for the period		1,598	9,520
Foreign currency translation reserve		(9,631)	(8,655)
	16	**422,444**	**421,303**
Non controlling interest		-	-
		422,444	**421,303**
Non-current liabilities			
Non-current financial liabilities	18	422,755	423,274
Non-current provisions	19	7,523	7,194
Non-current deferred revenue		13,001	12,580
Deferred tax liabilities		36,099	36,237
		479,378	**479,285**
Current liabilities			
Trade and other payables		338,041	361,702
Current financial liabilities	18	15,621	10,999
Current provisions	19	18,878	11,340
Current deferred revenue		10,593	11,557
Current taxes payable		6,891	7,035
		390,024	**402,633**
TOTAL EQUITY AND LIABILITIES		**1,291,846**	**1,303,221**

The notes on pages 19 to 34 are an integral part of these Condensed Consolidated Interim Financial Statements.

Condensed Consolidated Interim Statement of Changes in Equity

(Thousands of euros)

	Share capital	Share premium	Other reserves	Treasury shares	Profit & Loss for the period	Foreign currency translation reserve	Total equity
Closing balance at 31st March 2019 *(Audited)*	10,972	974,512	(565,046)	-	9,520	(8,655)	421,303
Total recognized income / (expenses)	-	-	-	-	1,598	(976)	622
Acquisition of treasury shares (see Note 16.4)	-	-	-	(162)	-	-	(162)
Operations with members or owners	-	-	-	(162)	-	-	(162)
Payments based on equity instruments (see Note 17)	-	-	683	-	-	-	683
Transfer between equity items	-	-	9,520	-	(9,520)	-	-
Other changes	-	-	(2)	-	-	-	(2)
Other changes in equity	-	-	10,201	-	(9,520)	-	681
Closing balance at 30th June 2019 *(Unaudited)*	10,972	974,512	(554,845)	(162)	1,598	(9,631)	422,444

	Share capital	Share premium	Other reserves	Treasury shares	Profit & Loss for the period	Foreign currency translation reserve	Total equity
Closing balance at 31st March 2018 *(Audited)*	10,866	974,512	(587,376)	-	19,723	(7,761)	409,964
Total recognized income / (expenses)	-	-	-	-	5,306	(1,174)	4,132
Operations with members or owners	-	-	-	-	-	-	-
Payments based on equity instruments (see Note 17)	-	-	846	-	-	-	846
Transfer between equity items	-	-	19,723	-	(19,723)	-	-
Change in accounting policies	-	-	(287)	-	-	-	(287)
Other changes	-	-	(4)	-	-	-	(4)
Other changes in equity	-	-	20,278	-	(19,723)	-	555
Closing balance at 30th June 2018 *(Unaudited)*	10,866	974,512	(567,098)	-	5,306	(8,935)	414,651

Condensed Consolidated Interim Cash Flow Statement

(Thousands of euros)

	Notes	*Unaudited* 3 months ended 30th June 2019	*Unaudited* 3 months ended 30th June 2018
Net profit / (loss)		**1,598**	**5,306**
Depreciation and amortization	9	7,292	6,014
Other provisions		8,389	(1,564)
Income tax		2,738	3,718
Gain or loss on disposal of assets		489	-
Finance (income) / loss	11	7,309	10,663
Expenses related to share based payments	17	683	846
Other non cash items		(1,405)	(858)
Changes in working capital		(24,556)	(53,600)
Income tax paid		(4,679)	(7,770)
Net cash from operating activities		**(2,142)**	**(37,245)**
Acquisitions of intangible and tangible assets		(7,198)	(7,734)
Net cash flow from / (used) in investing activities		**(7,198)**	**(7,734)**
Acquisition of treasury shares	16.4	(540)	-
Disposal of treasury shares	16.4	378	-
Reimbursement of borrowings		(876)	(899)
Interest paid		(140)	(209)
Other financial expenses paid		(567)	(337)
Interest received		5	-
Net cash flow from / (used) in financing activities		**(1,740)**	**(1,445)**
Net increase / (decrease) in cash and cash equivalents		**(11,080)**	**(46,424)**
Cash and cash equivalents at beginning of period		148,831	171,502
Effect of foreign exchange rate changes		(598)	(226)
Cash and cash equivalents at end of period		**137,153**	**124,852**
Cash at the closing:			
Cash	15	137,153	124,867
Bank facilities and overdrafts	18	-	(15)
Cash and cash equivalents at end of period		**137,153**	**124,852**

The notes on pages 19 to 34 are an integral part of these Condensed Consolidated Interim Financial Statements.

Notes to the Condensed Consolidated Interim Financial Statements

1. GENERAL INFORMATION

eDreams ODIGEO (formerly LuxGEO Parent S.à r.l.) was set up as a limited liability company (société à responsabilité limitée) formed under the Laws of Luxembourg on Commercial Companies on 14th February 2011, for an unlimited period, with its registered office located at 4, rue du Fort Wallis, L-2714 Luxembourg (the "Company" and, together with its subsidiaries, the "Group"). In January 2014, the denomination of the Company changed to eDreams ODIGEO and its corporate form from S.à r.l. to S.A. ("Société Anonyme").

eDreams ODIGEO and its direct and indirect subsidiaries (collectively the "Group") headed by eDreams ODIGEO, as detailed in Note 22, is a leading online travel company that uses innovative technology and builds on relationships with suppliers, product know-how and marketing expertise to attract and enable customers to search, plan and book a broad range of travel products and services.

2. SIGNIFICANT EVENTS DURING THE PERIOD ENDED 30 TH JUNE 2019

2.1 The 2019 Long-term incentive plan

The Board of Directors of the Company approved a new long-term incentive plan ("2019 LTIP") on 24th June 2019 to ensure that it continues to attract and retain high-quality management and better align the interests of management and shareholders.

The 2019 LTIP is split equally between performance shares and restricted stock units subject to continued service. Based on operational performance, the new scheme will be linked to stringent financial and strategic objectives, which will be assessed in cumulative periods.

Total maximum dilution of the performance stock rights ("PSRs") and restricted stock units ("RSUs") would represent, if fully vested, 4.72% of the total issued share capital of the Company, over a period of 4 years, and therefore 1.20% yearly average on a fully diluted basis.

The new LTIP will last for four years and is designed to vest around financial results publications between August 2022 and February 2026.

At 30th June 2019, no Incentive Shares have been granted under this Plan, so there has been no impact in the Financial Statements.

On 16th July 2019, the Group granted to certain employees 1,566,500 rights under the 2019 LTIP. The total value of these rights is €3.3 million.

2.2 Operational Optimisation Plan

On 28th May 2019, the Company announced an operational optimisation plan to streamline operations to focus its efforts on its innovation and technology expertise. In line with the new operational structure, the Company's traditional customer service activities will be managed by best-in-class partner companies. This organisational change that eDreams ODIGEO is appropriately structured and better positioned to continue innovating and providing customers with a seamless travel experience as the leading one-stop-shop for travel in Europe.

In Barcelona, the Group has reached an agreement with an international leader specialized in customer service solutions, to operate its customer service activities. As part of the agreement, all customer service team members that currently serve the Company's customers from this contact centre will have their roles preserved. The transfer of the assets to the new customer service activities operator has given rise to a loss on disposal of assets of €0.5 million.

The Company has also made a proposal, subject to consultation, to restructure its customer service functions currently being performed in Berlin and Milan. The Group seeks to carry out this process in close collaboration with employees in order to find the most suitable solution.

A charge of €7.8 million has been taken as a provision for the estimated restructuring costs.

3. BASIS OF PRESENTATION

3.1 Accounting principles

The accounting policies used in the preparation of these Condensed Interim Consolidated Financial Statements as of and for the three months period ended 30th June 2019 are the same as those applied in the Group's consolidated annual accounts for the year ended 31st March 2019, except for the following:

- New IFRS or IFRIC issued, or amendments to existing ones that came into effect as of 1st April 2019, the adoption of which did not had a significant impact on the Group's financial situation in the period of application;

- Income tax is recorded in interim periods on a best estimate basis;

- The Impairment test performed at 31st March 2019 has not been updated as of 30th June 2019, as no impairment indicator has been identified and therefore the Condensed Consolidated Interim Financial Statements have not reflected any adjustment related to the impairment analysis, as at 30th June 2019.

There is no accounting principle or policy which would have a significant effect and has not been applied in drawing up these financial statements.

3.2 New and revised International Financial Reporting Standards

The accounting policies adopted in the preparation of the interim condensed consolidated financial statements as of 30th June 2019 are consistent with those followed in the preparation of the Group's annual consolidated financial statements for the year ended 31st March 2019.

The Group has not early adopted standards and interpretations that were issued but were not yet effective as at 1st April 2019.

3.3 Use of estimates and judgements

In the application of the Group's accounting policies, the Board of Directors is required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered relevant. Actual results may differ from these estimates.

These estimates and assumptions mainly concern the measurement of intangible assets other than goodwill, the measurement of the useful life of fixed assets, the measurement of internally generated assets, purchase price allocation and allocation of goodwill, impairment testing of the recoverable amount, accounting for income tax, analysis of recoverability of deferred tax assets, and accounting for provisions and contingent liabilities.

3.4 Changes in consolidation perimeter

There have been no changes in the consolidation perimeter since 31st March 2019.

3.5 Comparative information

The Directors present, for comparison, the figures for the three months period ended 30th June 2019, along with comparatives for each of the items on the annual consolidated statement of financial position (31st March 2019), condensed consolidated interim income statement, condensed consolidated interim statement of other comprehensive income, condensed consolidated interim statement of changes in equity and condensed consolidated interim cash flow statement (30th June 2018), as well as the quantitative information required to be disclosed in the condensed consolidated interim financial statements.

3.6 Working capital

The Group had negative working capital as of 30th June 2019 and 31st March 2019, which is usual in the business in which the Group operates and considering its financial structure. It does not present any impediment to its normal business.

The Group's Super Senior Revolving Credit Facility ("SSRCF") is available to fund its working capital needs and Guarantees (see Note 18).

4. SEASONALITY OF BUSINESS

We experience seasonal fluctuations in the demand for travel services and products offered by us. Because we generate the largest portion of our revenue margin from flight bookings, and most of that revenue for flight is recognized at the time of booking, we tend to experience higher revenues in the periods during which travellers book their vacations, i.e., during the first and second calendar quarters of the year, corresponding to bookings for the busy spring and summer travel seasons. Consequently, comparisons between subsequent quarters may not be meaningful.

5. EARNINGS PER SHARE

The basic earnings per share are calculated by dividing the profit attributable to equity holders of the Company by the average number of shares.

In the earning per share calculation as of 30th June 2019 and 2018 dilutive instruments are considered for the Incentive Shares granted (see Note 17).

The calculation of basic earnings per share and fully diluted earnings per share (rounded to two digits) for the three months periods ended 30th June 2019 and 2018, is as follows:

			Unaudited 3 months ended 30th June 2019			*Unaudited* 3 months ended 30th June 2018
	Profit attributable to the owners of the parent (€ thousand)	Average Number of shares	Basic Earnings per Share (€)	Profit attributable to the owners of the parent (€ thousand)	Average Number of shares	Basic Earnings per Share (€)
Basic earnings per share	1,598	109,677,192	0.01	5,306	108,656,998	0.05
Basic earnings per share - fully diluted basis	1,598	115,161,902	0.01	5,306	113,689,799	0.05

The calculation of basic earnings per share and fully diluted earnings per share (rounded to two digits), based on Adjusted net income, for the three months periods ended 30th June 2019 and 2018, is as follows:

	Unaudited 3 months ended 30th June 2019			*Unaudited* 3 months ended 30th June 2018		
	Adjusted net income attributable to the owners of the parent (€ thousand)	Average Number of shares	Basic Earnings per Share (€)	Adjusted net income attributable to the owners of the parent (€ thousand)	Average Number of shares	Basic Earnings per Share (€)
Basic earnings per share	8,994	109,677,192	0.08	5,685	108,656,998	0.05
Basic earnings per share - fully diluted basis	8,994	115,161,902	0.08	5,685	113,689,799	0.05

As a result of the own shares held as treasury stock (see Note 16.4), the weighted average number of ordinary shares used to calculate basic earnings per share was 109,677,192 for the three months ended 30th June 2019.

6. SEGMENT INFORMATION

The Group reports its results in geographical segments based on how the Chief Operating Decision Maker (CODM) manages the business, makes operating decisions and evaluates operating performance. For each reportable segment, the Group's Leadership Team comprising of the Chief Executive Officer and the Chief Financial Officer, reviews internal management reports. Accordingly, the Leadership Team is construed to be the Chief Operating Decision Maker (CODM).

As it is stated in the IFRS 8, paragraph 23, an entity shall report a measure of total assets and liabilities for each reportable segment if such amounts are regularly provided to the Chief Operating Decision Maker. As this information is not regularly provided, information regarding assets and liabilities by segments has not been disclosed in these financial statements.

The following is an analysis of the Group's Profit & loss and bookings by segment:

Unaudited

3 months ended 30th June 2019

	Total Top 6 Markets	Rest of the World	TOTAL
Gross bookings	**987,278**	**321,987**	**1,309,265**
Number of bookings	**2,193,789**	**732,814**	**2,926,603**
Revenue	**113,757**	**34,260**	**148,017**
Revenue margin	**108,296**	**33,216**	**141,512**
Variable costs	(68,941)	(25,575)	(94,516)
Marginal profit	**39,355**	**7,641**	**46,996**
Fixed costs			(18,882)
Depreciation and amortization			(7,292)
Impairment and results on disposal of non-current assets			(489)
Others			(8,688)
Operating profit/(loss)			**11,645**
Financial result			(7,309)
Profit before tax			**4,336**

Unaudited

3 months ended 30th June 2018

	Total Top 6 Markets	Rest of the World	TOTAL
Gross bookings	**980,206**	**276,202**	**1,256,408**
Number of bookings	**2,310,397**	**659,833**	**2,970,230**
Revenue	**110,496**	**26,947**	**137,443**
Revenue margin	**108,007**	**26,601**	**134,608**
Variable costs	(70,454)	(20,146)	(90,600)
Marginal profit	**37,553**	**6,455**	**44,008**
Fixed costs			(17,877)
Depreciation and amortization			(6,014)
Others			(430)
Operating profit/(loss)			**19,687**
Financial result			(10,663)
Profit before tax			**9,024**

Note: all revenues reported above are with external customers and there are no transactions between segments.

No single customer contributed 10% or more to the Group's revenue.

See definitions of Alternative Performance Measures in the "Glossary of definitions" annex.

7. REVENUE MARGIN

The following is a detail of the Group's Revenue margin by source:

	Unaudited 3 months ended 30th June 2019	*Unaudited* 3 months ended 30th June 2018
Diversification revenue	72,204	57,660
Classic revenue - customer	46,004	52,237
Classic revenue - supplier	16,842	17,969
Advertising & metasearch	6,462	6,742
Revenue margin	**141,512**	**134,608**

See definitions of Alternative Performance Measures in the "Glossary of definitions" annex.

8. PERSONNEL EXPENSES

8.1 Personnel expenses

	Unaudited 3 months ended 30th June 2019	*Unaudited* 3 months ended 30th June 2018
Wages and salaries	(10,624)	(12,277)
Social security costs	(4,036)	(4,272)
Other employee expenses (including pension costs)	(222)	(156)
Non-recurring personnel exp. (including share-based compensation)	(8,684)	119
Total personnel expenses	**(23,566)**	**(16,586)**

The non-recurring personnel expenses for the three months period ended June 2019 mainly relate to the provision raised to cover the restructuring expenses linked with the Operational optimization plan (see Note 2.2), as well as the Share-based compensation (see Note 17).

8.2 Number of employees

The average number of employees by category of the Group is as follows:

	Unaudited 3 months ended 30th June 2019	*Unaudited* 3 months ended 30th June 2018
Key management	9	9
Other senior management	41	46
People managers	196	212
Individual contributor	864	866
Individual contributor - call center	329	504
Total	**1,439**	**1,637**

9. DEPRECIATION AND AMORTIZATION

	Unaudited 3 months ended 30th June 2019	*Unaudited* 3 months ended 30th June 2018
Depreciation of tangible assets	(1,373)	(1,449)
Amortization of intangible assets	(5,919)	(4,565)
Total depreciation and amortization	**(7,292)**	**(6,014)**

Depreciation of tangible assets includes depreciation on right of use office leases under IFRS 16 Leases for €0.6 million in the three months ended 30th June 2019 (€0.6 million in the three months ended 30th June 2018).

Amortization of intangible assets primarily related to the capitalized IT projects as well as the intangible assets identified through the purchase price allocation.

10. OTHER OPERATING INCOME/(EXPENSES)

	Unaudited 3 months ended 30th June 2019	*Unaudited* 3 months ended 30th June 2018
Marketing and other operating expenses	(91,342)	(87,953)
Professional fees	(2,095)	(1,803)
IT expenses	(3,969)	(1,493)
Rent charges	(392)	(441)
Taxes	(226)	(71)
Foreign exchange losses / (gains)	(137)	(134)
Non-recurring expenses	(4)	(549)
Total other operating income and expenses	**(98,165)**	**(92,444)**

Marketing expenses consist of customer acquisition costs (such as paid search costs, metasearch costs and other promotional campaigns), commissions due to agents and white label partners.

Other operating expenses primarily consist of credit card processing costs (incurred only under the merchant model), chargebacks on fraudulent transactions, GDS search costs and fees paid to our outsourcing service providers, such as call centers.

A large portion of the other operating expenses is variable costs, directly related to volume of bookings or transactions processed.

IT expenses mainly consist of technology maintenance charges and hosting expenses.

11. FINANCIAL INCOME AND EXPENSE

	Unaudited 3 months ended 30th June 2019	*Unaudited* 3 months ended 30th June 2018
Interest expense on 2023 Notes	(5,844)	-
Interest expense on 2021 Notes	-	(9,111)
Interest expense on SSRCF	(18)	(218)
Effective interest rate impact on debt	(450)	(987)
Interest expense on debt	**(6,312)**	**(10,316)**
Foreign exchange differences	(364)	180
Interest expense on lease liabilities	(56)	(78)
Other financial expense	(582)	(449)
Other financial income	5	-
Other financial income / (expense)	**(997)**	**(347)**
Total financial result	**(7,309)**	**(10,663)**

In September 2018, the Group refinanced its debt repaying the 2021 Notes, and obtaining the new 2023 Notes. The 2023 Notes bear interest at 5.5% (3pp lower than the 2021 Notes), which explain the decrease in the interest expense on debt.

12. GOODWILL

A detail of the goodwill movement by markets for the three months period ended 30th June 2019 is set out below:

	Audited Net Goodwil at 31st March 2019	Exchange rate Diferences	*Unaudited* Net Goodwil at 30th June 2019
Markets			
France	326,522	-	326,522
Spain	49,073	-	49,073
UK	39,033	-	39,033
Italy	44,087	-	44,087
Germany	155,718	-	155,718
Nordics	40,399	(632)	39,767
Metasearch	8,608	-	8,608
Other markets	54,710	-	54,710
Connect (Budgetplaces)	2,474	-	2,474
Total	**720,624**	**(632)**	**719,992**

As at 30th June 2019, the amount of the goodwill corresponding to the Nordic markets decreased due to the evolution of the euro compared to the functional currency of these countries, with a balancing entry under "Foreign currency translation reserve".

A detail of the goodwill movement by markets for the three months period ended 30th June 2018 is set out below:

	Audited		*Unaudited*
	Net Goodwil at 31st March 2018	Exchange rate Diferences	Net Goodwil at 30th June 2018
Markets			
France	326,522	-	326,522
Spain	49,073	-	49,073
UK	39,033	-	39,033
Italy	44,087	-	44,087
Germany	155,718	-	155,718
Nordics	40,846	(660)	40,186
Metasearch	8,608	-	8,608
Other markets	54,710	-	54,710
Connect (Budgetplaces)	2,474	-	2,474
Total	**721,071**	**(660)**	**720,411**

As at 30th June 2018, the amount of the goodwill corresponding to the Nordic markets decreased due to the fluctuation of the euro compared to the functional currency of these countries, with a balancing entry under "Foreign currency translation reserve".

13. OTHER INTANGIBLE ASSETS

The other intangible assets at 30th June 2019 movement breakdown as follows:

Balance at 31st March 2019 *(Audited)*	**320,038**
Acquisitions	6,514
Amortization (see note 9)	(5,919)
Balance at 30th June 2019 *(Unaudited)*	**320,633**

The other intangible assets at 30th June 2018 movement breakdown as follows:

Balance at 31st March 2018 *(Audited)*	**313,145**
Acquisitions	7,168
Amortization (see note 9)	(4,565)
Balance at 30th June 2018 *(Unaudited)*	**315,748**

"Acquisitions" mainly correspond to the capitalization of the technology developed by the Group which, due to its functional benefits, contributes towards attracting new customers and retaining the existing ones.

14. TRADE RECEIVABLES

Trade receivables from contracts with customers at 30th June 2019, and 31st March 2019:

	Unaudited 30th June 2019	*Audited* 31st March 2019
Trade receivables	24,808	24,429
Accrued income	47,146	50,168
Impairment loss on trade receivables and accrued income	(6,387)	(6,014)
Provision for booking cancellation	(1,153)	(982)
Trade related deferred expenses	2,605	3,078
Trade receivables	**67,019**	**70,679**

15. CASH AND CASH EQUIVALENTS

	Unaudited 30th June 2019	*Audited* 31st March 2019
Cash and other cash equivalents	137,153	148,831
Cash and cash equivalents	**137,153**	**148,831**

16. EQUITY

	Unaudited 30th June 2019	*Audited* 31st March 2019
Share capital	10,972	10,972
Share premium	974,512	974,512
Treasury shares	(162)	-
Equity-settled share based payments	7,988	7,305
Retained earnings & others	(562,833)	(572,351)
Profit & Loss atributable to the parent company	1,598	9,520
Foreign currency translation reserve	(9,631)	(8,655)
Total equity	**422,444**	**421,303**

16.1 Share capital

The Company's share capital amounts to €10,971,905.20 and is represented by 109,719,052 shares with a face value of €0.10 per share.

16.2 Share premium

The share premium account may be used to provide for the payment of any shares, which the Company may repurchase from its shareholders, to offset any net realized losses, to make distributions to the shareholders in the form of a dividend or to allocate funds to the legal reserve.

16.3 Equity-settled share-based payments

The amount recognized under "equity-settled share-based payments" in the consolidated balance sheet at 30th June 2019 and 2018 arose as a result of the Long Term Incentive plans given to the employees.

As at 30th June 2019, the only Long Term Incentive plan currently granted to employees is the 2016 LTIP detailed in Note 17.

16.4 Treasury shares

On 29t th April 2019, the Company entered into a liquidity contract with GVC Gaesco Beka, Sociedad de Valores, S.A. (the "Financial Intermediary") with the purpose of favoring the liquidity and regularity of the Company's shares quotation, within the limits established by the Company's Shareholders General Meeting and the applicable regulation, in particular, Circular 1/2017, of 26t th April of the Spanish National Securities Market Regulator (Comisión Nacional del Mercado de Valores) on liquidity contracts ("Circular 1/2017") .

The Financial Intermediary performs the operation regulated by the liquidity contract in the Spanish regulated markets, through the market of orders, according to the contracting rules, within the usual trading hours of these and as established in Rule 3 of Circular 1/2017.

The contract entered into effect on 29th April 2019 and it has a duration of 12 months, tacitly renewable for a similar term.

As at 30th June 2019, the Group had 48,464 treasury shares under the liquidity contract, carried in equity at €162 thousand. These shares corresponded to acquisitions for €540 thousands and disposals of €378 thousands, at an average price of €3.344 per share. The treasury shares have been fully paid.

16.5 Foreign currency translation reserve

The foreign currency translation reserve corresponds to the net amount of the exchange differences arising from the translation of the financial statements of eDreams LLC, Liligo Hungary Kft, Findworks Technologies Bt, Geo Travel Pacific Ltd and Travellink AB since they are denominated in currencies other than the euro.

17. SHARE-BASED COMPENSATION

On 12th September 2016, the Extraordinary Shareholders Meeting, upon proposal from the Board of Directors, approved amendments to the Articles of Incorporation of the Company, necessary to execute an LTIP: the 2016 LTIP ("Long Term Incentive Plan") for Managers, to ensure that it continues to attract and retain high quality management and better align the interest of management and shareholders.

The 2016 LTIP is split equally between performance shares and half restricted stock units' subject to continued service. Based on operational performance, the new scheme will be linked to stringent financial and strategic objectives.

The 2016 LTIP will last for four years and will vest between August 2018 and February 2022 based on financial results.

As at 30th June 2019 5,387,145 rights have been granted since the beginning of the plan under the 2016 LTIP, of which 385,575 shares (The First Tranche – First Delivery), 377,546 shares (The First Tranche –Second Delivery) and 377,546 shares (The First Tranche – Third Delivery) had been delivered as shares in August 2018, November 2018 and February 2019, respectively.

Total maximum dilution of the performance stock rights ("PSRs") and restricted stock units ("RSUs") would represent, if fully vested, 6.32% of the total issued share capital of the Group, over a period of 4 years, and therefore 1.58% yearly average on a fully diluted basis.

Expected dilution (which takes into account attrition and actual expected achievement of stringent financial and strategic objectives) for all PSRs and RSUs since the IPO is a 1.1% yearly average over an 8-year period.

The cost of the 2016 LTIP has been recorded in the Income Statement (Personnel expenses) (see Note 8.1) and against Equity (included in Equity-settled share based payments, see Note 16.3), amounting to €0.7 million and €0.8 million in 30th June 2019 and 2018 respectively.

18. FINANCIAL LIABILITIES

The Group debt and other Financial Liabilities at 30th June 2019 and 31st March 2019 are as follows:

	Unaudited 30th June 2019			*Audited* 31st March 2019		
	Current	Non Current	Total	Current	Non Current	Total
2023 Notes	-	419,078	419,078	-	418,767	418,767
Total principal	-	**419,078**	**419,078**	-	**418,767**	**418,767**
Accrued interest - 2023 Notes	7,792	-	7,792	1,948	-	1,948
Total interest	**7,792**	-	**7,792**	**1,948**	-	**1,948**
Total borrowing	**7,792**	**419,078**	**426,870**	**1,948**	**418,767**	**420,715**
Bank facilities and bank overdrafts	-	-	-	-	-	-
Lease liabilities	2,961	3,677	6,638	3,366	4,507	7,873
Other financial liabilities	4,868	-	4,868	5,685	-	5,685
Total other financial liabilities	**7,829**	**3,677**	**11,506**	**9,051**	**4,507**	**13,558**
Total financial liabilities	**15,621**	**422,755**	**438,376**	**10,999**	**423,274**	**434,273**

Senior Notes – 2023 Notes

On 25th September 2018, eDreams ODIGEO issued €425 million 5.50% Senior Secured Notes with a maturity date of 1st September 2023 (“the 2023 Notes”).

Interest on the 2023 Notes is payable semi-annually in arrears on the 1st of March and 1st of September each year.

Revolving Credit Facility

On 4th October 2016, the Group also refinanced its Super Senior Revolving Credit Facility (“the SSRCF”), increasing the size to €147 million from the previous €130 million, and gaining significant flexibility as well versus the previous terms.

On May 2017, the Group obtained the modification of the SSRCF from 4th October 2016 increasing the commitment in €10 million to a total of €157 million.

On September 2018, the Group obtained another modification of the SSRCF increasing the commitment to €175 million, and extending its maturity until September 2023.

The interest rate of the SSRCF is the benchmark rate (such as EURIBOR for euro transactions) plus a margin of 3.00%. Though at any time after 30th September 2018, and subject to certain conditions, the margin may decrease to be between 3.00% and 2.00%.

The SSRCF Agreement includes a financial covenant, the Consolidated Total Gross Debt Cover ratio, calculated as follows:

Total Gross Debt Cover ratio = Gross Financial Debt / Last Twelve Month Adjusted EBITDA.

The Gross Debt Cover ratio is calculated quarterly and may not exceed 6.

As at 30th June 2019 and 31st March 2019, the Gross Debt Cover ratio was 3.7 and 3.7 respectively, so the Company was in compliance with ample headroom.

At the end of June 2019 and March 2019, the Group had not drawn under the SSRCF.

19. PROVISIONS

	Unaudited 30th June 2019	*Audited* 31st March 2019
Provision for tax risks	6,532	6,244
Provision for pensions and other post employment benefits	991	950
Total non-current provisions	**7,523**	**7,194**
Provision for litigation risks	1,972	2,195
Provision for pensions and other post employment benefits	35	35
Provision for other employee benefits	7,829	303
Provision for operating risks and others	9,042	8,807
Total current provisions	**18,878**	**11,340**

As at 30th June 2019 there is a provision of €6.5 million for tax risks (€6.2 million on 31st March 2019), which is a mix of indirect tax and income tax risks. In certain cases, the Company applied a tax treatment, which, if challenged by the tax authorities, may probably result in a cash outflow.

As at 30th June 2019, the caption “Provisions for other employee benefits” has increased significantly due to the provision for the restructuring linked with the Operational Optimization Plan (see Note 2.2).

The caption “Provisions for operating risks and others” mainly includes €6.9 million on the provisions for Cancellation for any reason and Flexiticket (€6.4 million on 31st March 2019). This is the provision related to the services of Cancellation and Modification available at any time to the customer.

20. CONTINGENCIES AND PROVISIONS

20.1 Insurance premium tax

The Group considers that there is a possible risk of reassessment of insurance premium tax in certain jurisdictions where the Group renders mediation services to its customers regarding the supply of travel insurance by insurers. This risk is relating to the possible view of local tax authorities that part of the remuneration received by the Group for the mediation of the travel insurance to its customers in certain countries should be considered basis for the levy of insurance premium tax. This risk is estimated at €1.6 million. The Group takes the view that it has sufficient grounds to successfully defend its position in case of an assessment by local tax authorities. As this risk is considered unlikely to result in a cash outflow, no liability has been recognized in the balance sheet.

20.2 Dispute with UK tax authorities

The Group has been assessed by the UK tax authorities for an amount of €0.4 million. This concerns a dispute regarding the qualification for VAT purposes of the contractual relationship between the UK entity and a UK bed bank. The Group disputes the UK tax authorities' view that the UK entity should have paid UK VAT on the margin which it has generated in respect of this contractual relationship relating to hotel accommodation that is located outside the UK. The Group has appealed against the assessment with the UK First Tier Tribunal, which has ruled in our favor concerning the interpretation under English law.The U.K. tax authorities have requested the First Tier Tribunal to raise preliminary questions to the CJEU regarding the interpretation of the VAT Directive. The First Tier Tribunal has rejected this request. The U.K. tax authorities have requested permission to appeal with the Upper Tribunal on this matter on which the First Tier Tribunal has not yet taken a decision. As the risk is considered only possible, no liability has been recognized in the balance sheet.

20.3 License fees

The Group considers that there is a possible risk of reassessment by tax authorities in respect of license fees charged between entities of the Group for the use of certain self-developed software. Tax authorities may take the view that there was an undercharge of such license fees to the users. This risk is estimated at a maximum amount of €2.8 million. The Group believes that it has made the appropriate charges of license fees. As the risk is considered only possible, no liability has been recognized in the balance sheet.

20.4 Payroll tax

The Group considers that there is a possible risk of assessment by tax authorities in respect of salary tax ("taxe sur les salaires") due by the French entity. This tax is due on salary cost in case less than 90% of the French entity's turnover (including dividends received) is subject to VAT. The Company considers that only the salary cost of part of the French entity's employees are subject to this salary tax, whereas the French tax authorities may take the view that the salary cost of all employees should be included in the taxable basis. This risk is estimated at €0.6 million. The Group believes that it has paid payroll taxes in accordance with tax laws and regulations. As the risk is considered only possible, no liability has been recognized in the balance sheet.

20.5 Tax contingencies

The Group companies may be subject to audit by the tax authorities in respect of the taxes applicable to them for the years that are not statute-barred.

As a result of different interpretations of tax legislation, additional liabilities may arise as a result of a tax audit. However, the Group considers that any such liabilities would not materially affect the consolidated financial statements.

20.6 Investigation by the Italian consumer protection authority (AGCM)

On 18 th January 2018, the Italian consumer protection authority (AGCM) rendered three decisions against Go Voyages SAS, eDreams Srl and Opodo Italia Srl in relation to alleged unfair commercial practices based on the three following grounds (i) Lack of transparency, (ii) surcharging practice, and (iii) non-authorized use of premium-rate numbers.

The amounts of fines issued by the AGCM are as follows: Go Voyages SAS (€0.8 million), eDream Srl (€0.7 million) and Opodo Srl (€0.1 million). A provision for this was booked on the balance sheet for €1.6 million at 31st March 2018, of which the main part has been already paid.

An appeal was lodged before the TAR Lazio in order to challenge the legal grounds invoked by the AGCM and the amount of fines. In April and May 2019, the appeal judgments were notified. The TAR reduced the amount of fines as follows: Go Voyages SAS (€0.2 million), eDreams Srl (€0.3 million) and Opodo Srl (€0.1 million). The TAR Lazio judgments will become final 3 months after their adoption, or can be subject to an appeal from the AGCM before the Consiglio di Stato.

The Group expects to collect the amount corresponding to fines paid in excess within 1 year, so an account receivable has been recognized for €0.3 million.

21. SUBSEQUENT EVENTS

21.1 Capital increase

On 22nd August 2019, the Board of Directors resolved issue share capital of €37,954.80 represented by 379,548 ordinary shares, of €0.10 each.

As a result of the news shares' issuance, the Company's share capital amounts to €11,009,860 and is represented by 110,098,600 shares with a face value of €0.10 per share.

21.2 Change in composition of Board of Directors

On 26th August 2019, the Board of Directors appointed Thomas Vollmoeller as new Chairman and Independent Director, effective 1st January 2020, subject to the shareholder's approval of his nomination as Independent Director during the Company's next Annual General Meeting.

This new appointment to the Board follows the resignation of Phillip C. Wolf, who currently serves as Chairman and Independent Director since 2015 and 2014, respectively.

22. CONSOLIDATION SCOPE

As at 30th June 2019 the companies included in the consolidation are as follows:

Name	Location / Registered Office	Line of business	% interest	% control
eDreams ODIGEO S.A.	4, rue du Fort Wallis, L-2714 (Luxemburg)	Holding Parent company	100%	100%
Opodo Limited	26-28 Hammersmith Grove, W6 7BA (London)	On-line Travel agency	100%	100%
Opodo GmbH	Büschstraße 12 20354 (Hamburg)	Marketing services	100%	100%
Travellink AB	113 79 Rehnsgatan 11 (Stockholm)	On-line Travel agency	100%	100%
Opodo Italia SRL	Via San Gregorio, 34, 20124 (Milan)	On-line Travel agency	100%	100%
Opodo SL	Calle Conde de Peñalver 5, 1 Ext. Izq. 28006 (Madrid)	On-line Travel agency	100%	100%
eDreams Inc.	1209 Orange Street, city of Wilmington, County of New Castle, 19801 (State of Delaware)	Holding company	100%	100%
Vacaciones eDreams, S.L.U	Calle Conde de Peñalver 5, 1 Ext. Izq. 28006 (Madrid)	On-line Travel agency	100%	100%
eDreams International Network, S.L.U	Calle López de Hoyos 35, 2. 28002 (Madrid)	Admin and IT consulting services	100%	100%
eDreams, S.r.L	Via San Gregorio, 34, 20124 (Milan)	On-line Travel agency	100%	100%
Viagens eDreams Portugal LDA	Largo Rafael Bordalo Pinheiro, 16 (Lisbon)	On-line Travel agency	100%	100%
eDreams LLC	2035 Sunset Lake Road Suite B-2, 19702 (City of Newark) Delaware	On-line Travel agency	100%	100%
eDreams Business Travel, S.L.	Carrer Bailén, 67-69, 08009 (Barcelona)	On-line Travel agency	100%	100%
Traveltising, S.A.	Calle López de Hoyos 35, 2. 28002 (Madrid)	Creating audiences for optimizing online advertising campaigns	100%	100%
Geo Travel Pacific Pty Ltd	Level 2, 117 Clarence Street (Sydney)	On-line Travel agency	100%	100%
Go Voyages SAS	11, Avenue Delcassé, 75008 (Paris)	On-line Travel agency	100%	100%
Go Voyages Trade	11, Avenue Delcassé, 75008 (Paris)	On-line Travel agency	100%	100%
Liligo Metasearch Technologies	11, Avenue Delcassé, 75008 (Paris)	Metasearch	100%	100%
ODIGEO Hungary Kft	Nagymezo ucta 44, 1065 (Budapest)	Admin and IT consulting services	100%	100%
Findworks Technologies Bt	Sashegyi út 9, 1124 (Budapest)	On-line Travel agency	100%	100%
Tierrabella Invest, S.L.	Calle López de Hoyos 35, 2. 28002 (Madrid)	Holding company	100%	100%
Engrande S.L.U.	Calle Conde de Peñalver 5, 1 Ext. Izq. 28006 (Madrid)	On-line Travel agency	100%	100%

6.

GLOSSARY

Glossary of definitions
Alternative Performance Measure

Non-reconcilable to GAAP measures

Acquisition Cost per Booking Index refers to the most relevant marketing expenses incurred to acquire new customers (encompassing Paid search, Metasearch and Affiliates), divided by the total number of Bookings. For any given period, the ratio is expressed as an index 100, in which 100 is the value of Acquisition Cost per Booking for the 3 months ended on December 2015. The acquisition cost per booking index provides to the reader a view of the trend of one of the main variable cost (marketing cost) of the business.

Gross Bookings refers to the total amount paid by our customers for travel products and services booked through or with us (including the part that is passed on to, or transacted by, the travel supplier), including taxes, service fees and other charges and excluding VAT. Gross Bookings include the gross value of transactions booked under both agency and principal models as well as transactions made under white label arrangements and transactions where we act as a ''pure'' intermediary whereby we serve as a click-through and pass the reservations made by the customer to the relevant travel supplier. Gross Bookings provide to the reader a view about the economic value of the services that the Group mediates.

Reconcilable to GAAP measures

Adjusted EBITDA means operating profit/loss before depreciation and amortization, impairment and profit/(loss) on disposals of non-current assets, certain share-based compensation, restructuring expenses and other income and expense items which are considered by management to not be reflective of our ongoing operations. Adjusted EBITDA provide to the reader a better view about the ongoing EBITDA generated by the Group.

Adjusted Net Income means our IFRS net income less certain share-based compensation, restructuring expenses and other income and expense items which are considered by management to not be reflective of our ongoing operations. Adjusted Net Income provides to the reader a better view about the ongoing results generated by the Group.

EBIT means operating profit/loss. This measure, although it is not specifically defined in IFRS, is generally used in the financial markets and is intended to facilitate analysis and comparability.

EBITDA means operating profit/loss before depreciation and amortization, impairment and profit/loss on disposals of non-current assets. This measure, although it is not specifically defined in IFRS, is generally used in the financial markets and is intended to facilitate analysis and comparability.

(Free) Cash Flow before financing means cash flow from operating activities plus cash flow from investing activities.

Gross Financial Debt means total financial liabilities considering financing cost capitalized plus accrued interests and overdraft. It includes both non-current and current financial liabilities. This measure offers to the reader a global view of the Financial Debt without considering the payment terms.

Gross Leverage Ratio means the total amount of outstanding Gross Financial Debt on a consolidated basis divided by "Adjusted EBITDA". This measure offers to the reader a view about the capacity of the Group to generate enough resources to repay the Gross Financial Debt.

Net Financial Debt means "Gross Financial Debt" less "cash and cash equivalents". This measure offers to the reader a global view of the Financial Debt without considering the payment terms and reduced by the effects of the available cash and cash equivalents to face these future payments.

Net Income means Consolidated profit/loss for the year.

Net Leverage Ratio means the total amount of outstanding Net Financial Debt on a consolidated basis divided by "Adjusted EBITDA". This measure offers to the reader a view about the capacity of the Group to generate enough resources to repay the Gross Financial Debt, also considering the available cash in the Group.

Revenue Diversification Ratio is a ratio representing the amount of Diversification Revenue earned in a twelve-month period as a percentage of our total revenue. Our management believes that the presentation of the Revenue Diversification Ratio measure may be useful to readers to help understand the results of our revenue diversification strategy.

Revenue Margin means our IFRS revenue less cost of supplies. Our management uses Revenue Margin to provide a measure of our revenue after reflecting the deduction of amounts we pay to our suppliers in connection with the revenue recognition criteria used for products sold under the principal model (gross value basis). Accordingly, Revenue Margin provides a comparable revenue measure for products, whether sold under the agency or principal model

Other Defined Terms

Advertising and Metasearch Revenue represents revenue from other ancillary sources, such as advertising on our websites and revenue from our metasearch activities. Our management believes that the presentation of the Advertising and Metasearch Revenue measure may be useful to readers to help understand the results of our revenue diversification strategy.

Bookings refers to the number of transactions under the agency model and the principal model as well as transactions made under white label arrangements. One Booking can encompass one or more products and one or more passengers.

Classic Customer Revenue represents customer revenue other than Diversification Revenues earned through flight service fees, cancellation and modification fees, tax refunds and mobile application revenue. Our management believes that the presentation of the Classic Customer Revenues measure may be useful to readers to help understand the results of our revenue diversification strategy.

Classic Supplier Revenue represents supplier revenue earned through GDS incentives for Bookings mediated by us through GDSs and incentives received from payment service providers. Our management believes that the presentation of the Classic Supplier Revenues measure may be useful to readers to help understand the results of our revenue diversification strategy.

Customer Repeat Booking Rate (%) refers to the ratio, expressed on a percentage basis, of Bookings made in a quarter by customers who made a prior Booking in the 12 months prior to that quarter divided by the total number of Bookings. The ratio is annualized, multiplying by four and by the ratio of the quarter over the average of last 4 quarters, to eliminate seasonality effects.

Customer Relationship Management (CRM) represents the set of activities that will encourage our customers to repeat business with us: visit our site again and make another booking. To be successful we need to understand our customers' behaviours and needs: we collect, analyse and use data to make each of those interactions with customers as personalised and relevant as possible.

Diversification Revenue represents revenue other than Classic Customer Revenue, Classic Supplier Revenues or Advertising and Metasearch Revenue, earned through vacation products (including car rentals, hotels and Dynamic Packages), flight ancillaries (including reserved seats, additional check-in luggage, travel insurance and additional service options), travel insurance, as well as certain commissions, over-commissions and incentives directly received from airlines. Our management believes that the presentation of the Diversification Revenues measure may be useful to readers to help understand the results of our revenue diversification strategy.

Fixed Costs includes IT expenses net of capitalization write-off, personnel expenses which are not Variable Costs, external fees, building rentals and other expenses of fixed nature. Our management believes the presentation of Fixed Costs may be useful to readers to help understand our cost structure and the magnitude of certain costs we have the ability to reduce in response to changes affecting the number of transactions processed.

Fixed Costs per Booking means fixed costs divided by the number of bookings. See definitions of "Fixed costs" and "Bookings".

Flight Business refers to our operations relating to the supply of flight mediation services.

Non-flight Business refers to our operations relating to the supply of non-flight mediation services, as well as other non-travel activities such as advertising on our websites, incentives we receive from payment processors, charges on toll calls and Liligo's metasearch activity.

Non-recurring Items refers to share-based compensation, restructuring expenses and other income and expense items which are considered by management to not be reflective of our ongoing operations.

Product Diversification Ratio (%) is a ratio expressed on a percentage basis and calculated by dividing the number of flight ancillary products and non-flight products linked to Bookings (such as insurance, additional check-in luggage, reserved seats, certain additional service options, Dynamic Packages and car rental) by the total number of Bookings for a given period.

Top 6 Markets and **Top 6 Segments** refers to our operations in France, Spain, Italy, Germany, UK and Nordics.

Variable Costs includes all expenses which depend on the number of transactions processed. These include acquisition costs, merchant costs and other costs of a variable nature, as well as personnel costs related to call centers as well as corporate sales personnel. Our management believes the presentation of Variable Costs may be useful to readers to help understand our cost structure and the magnitude of certain costs. We have the ability to reduce certain costs in response to changes affecting the number of transactions processed.

Variable Costs per Booking means variable costs divided by the number of bookings. See definitions of "Variable costs" and "Bookings".

7.

RECONCILIATION

Reconciliation of APM & Other Defined Terms

(Thousands of euros, figures for the period ended on June 2019 and June 2018)

EBIT, EBITDA, Adjusted EBITDA

	Unaudited 3 months ended 30th June 2019	*Unaudited* 3 months ended 30th June 2018
Operating profit = EBIT	**11,645**	**19,687**
Depreciation and amortization	(7,292)	(6,014)
Gain or loss arising from assets disposals	(489)	-
EBITDA	**19,426**	**25,701**
Long term incentives expenses	(683)	(846)
Restructuring cost (see Note 2.2)	(7,839)	652
Extraordinary Termination costs	(162)	-
Other	(4)	(236)
Non-recurring items	**(8,688)**	**(430)**
Adjusted EBITDA	**28,114**	**26,131**

Revenue Margin, Revenue Margin per booking, Flight business, Non-flight business, Diversification revenue

	Unaudited 3 months ended 30th June 2019	*Unaudited* 3 months ended 30th June 2018
BY NATURE:		
Revenue	148,017	137,443
Cost of sales	(6,505)	(2,835)
Revenue Margin	**141,512**	**134,608**
BY SEGMENTS:		
Top 6	108,296	108,007
Rest of the World	33,216	26,601
Revenue Margin	**141,512**	**134,608**
BY PRODUCTS:		
Flight	115,304	107,216
Non-flight	26,208	27,392
Revenue Margin	**141,512**	**134,608**
Number of bookings	2,926,603	2,970,230
Revenue Margin per booking (euros)	48	45

	Unaudited LTM 30th June 2019	*Unaudited* LTM 30th June 2018
BY SOURCE:		
Diversification revenue	250,998	195,271
Classic revenue - customer	188,934	217,339
Classic revenue - supplier	73,143	79,711
Advertising & metasearch	26,842	25,578
Revenue Margin LTM	**539,917**	**517,899**
Revenue Margin from July to March	398,405	383,291
Revenue Margin from April to June	**141,512**	**134,608**

Gross Financial Debt, Net Financial Debt

	Unaudited 30th June 2019	*Audited* 31st March 2019
Non-current financial liabilities	422,755	423,274
Current financial liabilities	15,621	10,999
Gross Financial Debt	**438,376**	**434,273**
(-) Cash and cash equivalents	(137,153)	(148,831)
Net Financial Debt	**301,223**	**285,442**

Fixed Cost, Variable Cost, Non-recurring items

	Unaudited 3 months ended 30th June 2019	*Unaudited* 3 months ended 30th June 2018
Fixed cost	(18,882)	(17,877)
Variable cost	(94,516)	(90,600)
Non-recurring items	(8,688)	(430)
Operating cost	**(122,086)**	**(108,907)**
Personnel expenses	(23,566)	(16,586)
Impairment loss on bad debts	(355)	123
Other operating income / (expenses)	(98,165)	(92,444)
Operating cost	**(122,086)**	**(108,907)**

(Free) Cash Flow before Financing

	Unaudited 3 months ended 30th June 2019	*Unaudited* 3 months ended 30th June 2018
Net cash from operating activities	(2,142)	(37,245)
Net cash flow from / (used) in investing activities	(7,198)	(7,734)
Free Cash Flow before financing activities	**(9,340)**	**(44,979)**

Adjusted Net Income

	Unaudited 3 months ended 30th June 2019	*Unaudited* 3 months ended 30th June 2018
Net Income	1,598	5,306
Non-recurring items (included in EBITDA)	8,688	430
Loss on transfer of Barcelona customer service assets (Note 2.2)	489	-
Tax effect of the above adjustments	(1,781)	(51)
Adjusted net income	8,994	5,685
Adjusted net income per share (€)	0.08	0.05
Adjusted net income per share - fully diluted basis	0.08	0.05

RESULTS PRESENTATION

1Q **FY 2020**

29th August 2019

"Revolutionize the online travel booking sector moving from transaction to subscription model through our unique subscription program Prime, which offers the ability to engage with the customer throughout the full travel journey"

eDreams ODIGEO

Disclaimer

- This presentation is to be read as an introduction to the unaudited condensed consolidated interim financial statements of the Group and contains key information presented in a concise manner on the Group and its financial condition. The information contained in this presentations is extracted from the unaudited condensed consolidated interim financial statements of the Group and is qualified in its entirety by the additional information contained in the unaudited condensed consolidated interim financial statements of the Group. This presentation should only be read in conjunction with the condensed consolidated interim financial statements of the Group. Copies of the condensed consolidated interim financial statements of the Group are available under http://www.edreamsodigeo.com/category/investors/quarterly-edreams-odigeo/.

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- The financial information included in this presentation includes certain non-GAAP measures, including "Bookings", "Gross Bookings", "EBITDA", "Adjusted EBITDA", "Revenue Margin" and "Variable Costs", which are not accounting measures as defined by IFRS. We have presented these measures because we believe that they are useful indicators of our financial performance and our ability to incur and service our indebtedness and can assist analysts, investors and other parties to evaluate our business. However, these measures should not be used instead of, or considered as alternatives to, the condensed consolidated interim financial statements for the Group based on IFRS. Further, these measures may not be comparable to similarly titled measures disclosed by other companies.

Overview

- Overview
- 1Q Results FY20
- Outlook
- Appendix

eDreams ODIGEO

Overview

Solid results, 1Q as guided

Performance in line with guidance

- Bookings 2.9 million in Q1 FY20, (-1% year-on-year), in line with strategic revenue model shift and guidance
- Revenue up 5% to €141.5 million in 1Q FY20
- Adjusted EBITDA growth of 8% to €28.1 million in 1Q FY20
- Cash position (net of overdrafts) stood at €137.1 million, up 10% versus €124.9 million in 1Q FY19

Revenue diversification initiatives delivering results

- Diversification revenues up 25% year-on-year, continue with strong growth and 57% larger than our Classic Customer Revenue
- Revenue diversification ratio up to 46% (from 38%)
- Product diversification ratio up to 76% (from 60%)
- Mobile bookings up to 40% of total flight bookings versus 36% in Q1 fiscal year 2019

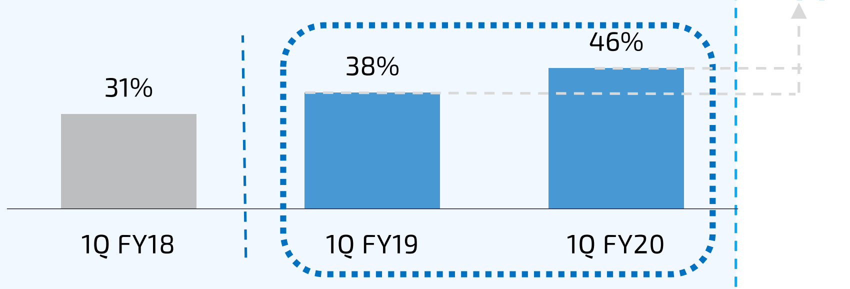
Industry-leading subscription programme (Prime) is proving very successful

- Number of subscribers continue to increase and reached 325,000
- 4 of our largest markets already in Prime

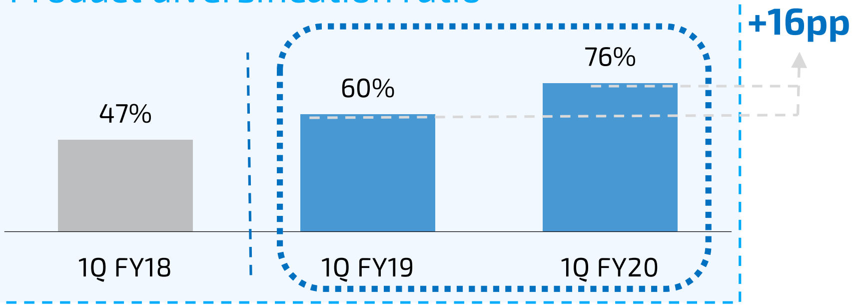
eDreams ODIGEO

Revenue diversification on track and the largest contributor to Revenues

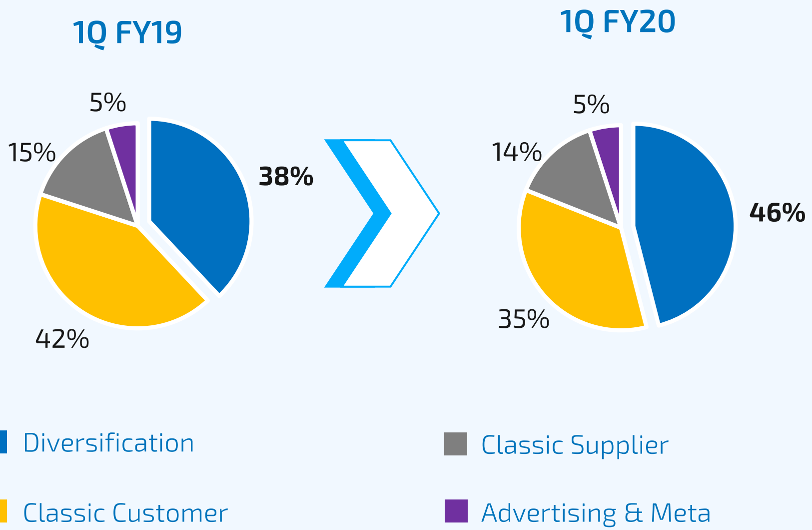
Revenue diversification ratio (**)



Product diversification ratio



Revenue evolution (**)

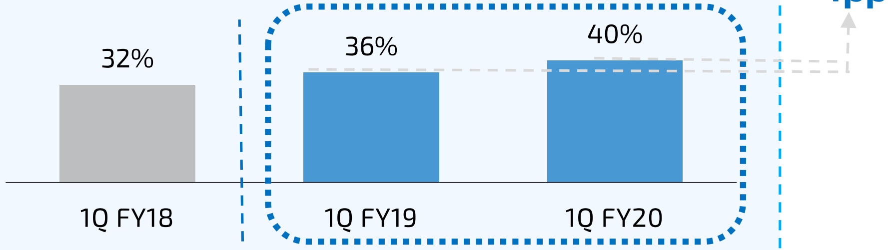


(*) Definitions of Non-GAAP measures on page 19-21

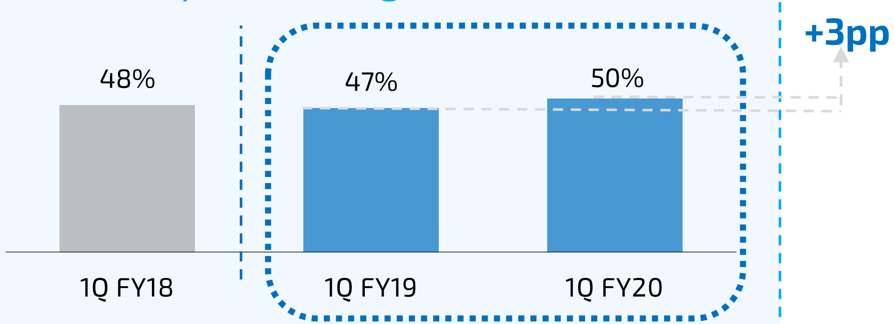
(**) Note: Ratios are calculated on last twelve month basis ending on the displayed quarter

Continued strategic progress as evidenced by our KPIs

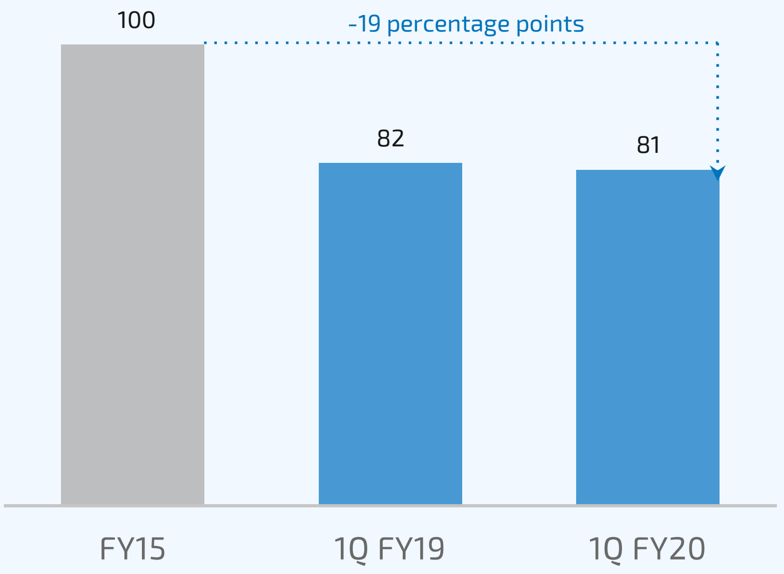
Mobile bookings as share of flight bookings (**)



Customer repeat booking rate (Annualised)(***)



Acquisition cost per booking index



(*) Definitions of Non-GAAP measures on page 19-21 (**) Repeat booking rate in line with guidance of short term negative impact post implementation of shift in revenue model

Results 1Q FY20

- Overview
- **Results 1Q FY20**
- Outlook
- Appendix

Income Statement

(In € million)	1Q FY20	1Q FY19	Var.
Revenue margin	**141.5**	**134.6**	***5%***
Variable costs	(94.5)	(90.6)	*4%*
Fixed costs	(18.9)	(17.9)	*6%*
Adjusted EBITDA (*)	**28.1**	**26.1**	***8%***
Non recurring items	(8.7)	(0.4)	*n.a.*
EBITDA	**19.4**	**25.7**	***(24)%***
D&A incl. impairment & results on assets disposals	(7.8)	(6.0)	*29%*
EBIT	**11.6**	**19.7**	***(41)%***
Financial loss	(7.3)	(10.7)	*(31)%*
Income tax	(2.7)	(3.7)	*(26)%*
Net income	**1.6**	**5.3**	***(70)%***
Adjusted net income	**9.0**	**5.7**	***58%***

Source: Condensed consolidated interim financial statements, unaudited

(*) Definitions of Non-GAAP measures on page 19-21

Highlights 1Q FY20

- **Revenue Margin** increased by 5%, principally due to an increase in Revenue Margin per booking of 7%.
- **Variable costs** grew 4%, as a result of higher merchant costs due to strong growth in RoW markets as well as new variable costs related to the sale of ancillaries.
- **Fixed costs** increased by 6% due to higher investment in platform capacity.
- **Non-recurring items** reflect the provision related to the social plans regarding the closing of Milan and Berlin call centers for a total amount of €7.8 million, cost savings expected from 4Q FY20 onwards.
- **D&A and impairment** increased by 29%, relating to the increase of the software capitalized finalized in March 2019.
- **Financial loss** decreased mainly due to the variation between the interest expense of 2023 Senior Notes (5.50%) and 2021 Senior Notes (8.50%), with an impact of €3.3 million.
- The FY20 **income tax expense** decrease by €1.0 million vs 1Q FY19.

Cash Flow Statement

(In € million)	1Q FY20	1Q FY19
Adjusted EBITDA (*)	**28.1**	**26.1**
Non recurring items	(8.7)	(0.4)
Non cash items	7.7	(1.6)
Change in WC	(24.6)	(53.6)
Income tax paid	(4.7)	(7.8)
Cash flow from operating activities	**(2.1)**	**(37.2)**
Cash flow from investing activities	**(7.2)**	**(7.7)**
Cash flow before financing	**(9.3)**	**(45.0)**
Acquisition of treasury shares	(0.2)	-
Other debt issuance/ (repayment)	(0.9)	(0.9)
Financial expenses (net)	(0.7)	(0.5)
Cash flow from financing	**(1.7)**	**(1.4)**
Net increase/(decrease) in cash	**(11.1)**	**(46.4)**
Cash (net of overdrafts)	**137.2**	**124.9**

Source: Condensed consolidated interim financial statements, unaudited

(*) Definitions of Non-GAAP measures on page 19-21

Highlights 1Q FY20

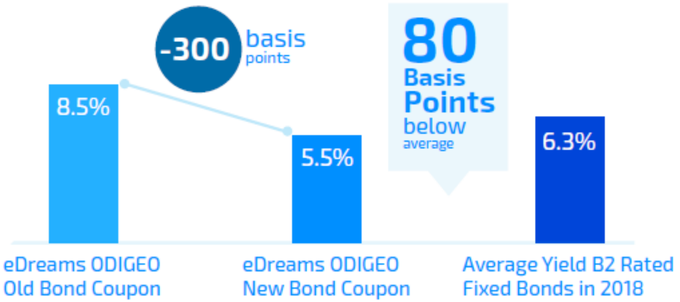
- **Net cash from operating activities increased by €35.1 million, mainly reflecting:**
  - In 1Q, the lower outflow in working capital is due to higher merchant share (+2 p.p. vs 1Q FY19), increase in the average gross sale per booking (+6% YoY), and working capital optimization measures mainly focused on improvement of commissions collection and conditions with credit cards suppliers.
  - Income tax, in 1Q FY20 €3.1 million less than in FY19
  - Increase in Adj. EBITDA by €2.0 million
  - Higher non cash items: non-recurring items accrued but not yet paid
- **We have used cash for investments** of €7.2 million in FY20, broadly in line with the same period last year.
- **Cash used in financing** amounted to €1.7 million, compared to €1.5 million in the same period of last year. The increase by €0.2 million in financing activities mainly relates to the net acquisition of treasury shares.

Debt

- **Benefits from the refinancing coming through.** Financial loss decreased by 31% compared to the same period last year, a reduction of €3.3 million in financial expenses, as a result of our reduction on the debt coupon by 300 bps from the 2021 Senior Notes at 8.50% to the 2023 Senior Notes at 5.50%.
- **Gross Leverage ratio (*)** remained relatively flat at 3.7x in June 2019 vs 3.8x in 2018, which gives us ample headroom vs our covenant ratio.
- **Net leverage ratio (*)** was also down and went from 2.7x in June 2018 to 2.5x in 2019

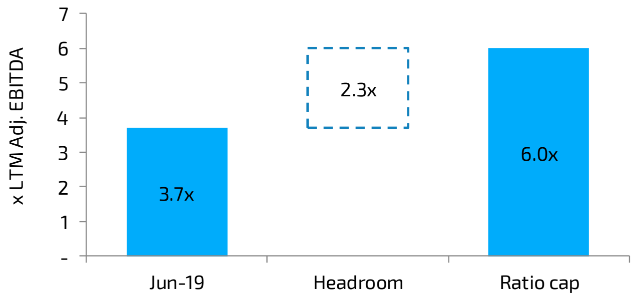
Successful Refinancing

80 basis points below average market yields for B2 rated bonds



(*) Definitions of Non-GAAP measures on page 19-21 Source: Bloomberg

Gross Leverage Ratio (*)
(Total Gross Financial Debt / LTM Adjusted EBITDA)



NOTES: Covenant figures unaudited

Debt Details

	Principal (€ Million)	Rating	Maturity
Corporate Family Rating		Moodys:B1 S&P: B Outlook: Stable	
2023 Notes	425	Moodys:B2 S&P: B	01/09/23

Outlook

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- Results 1Q FY20
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eDO to revolutionize the Online Travel Booking sector

Moving from transaction to subscription model and engaging with the customer throughout the full travel journey

FROM

Flight centric

- Decision making based on price
  - With customer wasting too much time on searching
  - Having lots of stress/pain points
- Industry built for individual transactions

TO

Subscription model - Engaging with the customer throughout the full travel journey

- **Moving from transaction to subscription** model
  - Fly for the lowest prices
- **Remove pain points** and **change the focus** of the dialog **away from the price**
  - Activated trough our unique subscription model “Prime” and higher app usage

OUR GOAL

Leverage our leading market position in flight business to attach other products

- **More stable revenues** through “Prime” and app usage
- **Offering lower flight prices** by:
  - Higher attachment of **hotels and ancillaries**
  - Growing **scale** organically and through M&A
  - Higher **repeat rates** driven by NEW subscription model “Prime”
- Building **differentiating content and products** like ground transportation, tours and in-destination activities

FY 2020 Outlook
"Outlook Unchanged"

We expect FY20 to be a much better year than FY19, but it will still not reflect all our underlying potential as we have major markets with less than 12 months with the new revenue model.

In 1Q, reflecting the seasonality and investments we made to complete successfully the shift in the revenue model in F19, we guided for low single digit revenue margin growth, reduction in bookings and solid adjusted EBITDA growth rates. Results have been in line with the guidance, except for revenue margin, which has been better than expected.

From 2Q onwards we expect growth in Bookings, Revenue Margin and Adjusted EBITDA, in line with our full year guidance. There will be quarterly variations, due to the timing of changes we made in the last fiscal year.

Outlook FY 2020

Bookings

UP 4% to 7% vs FY19

Revenue Margin

UP 4% to 7% vs FY19

Adjusted Ebitda

€130 to €134 million

UP 9% to 12% vs F19

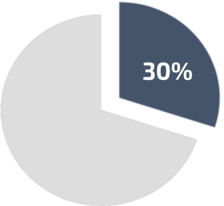
Why eDreams ODIGEO?

Winner in Europe

Significant revenue diversification

World leading capabilities

European OTA flight market share



SOURCE: Internal analysis; Amadeus bookings data; Phocuswright European Travel Overview 2018

Appendix

- Overview
- Results 1Q FY20
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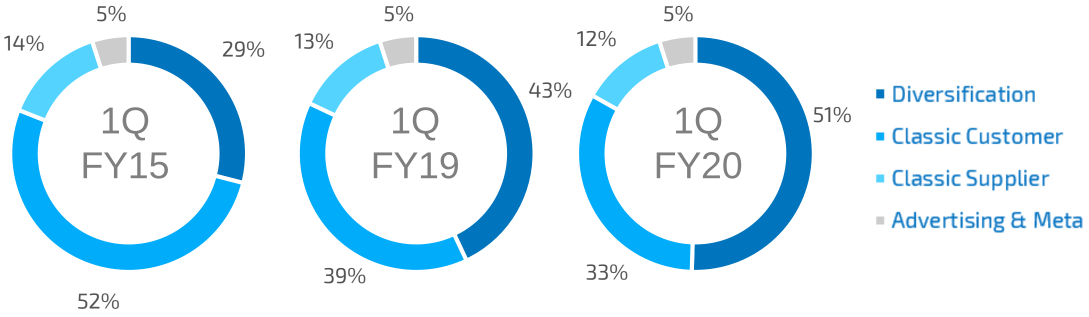
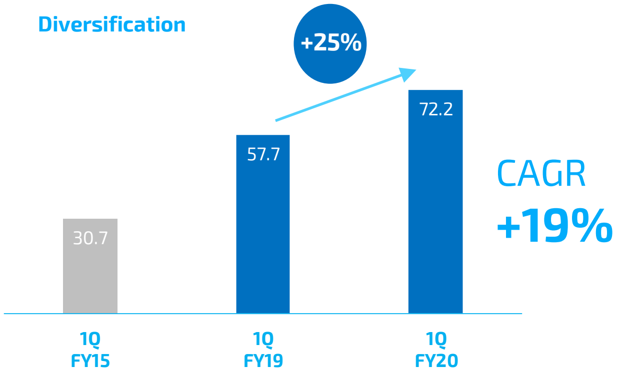
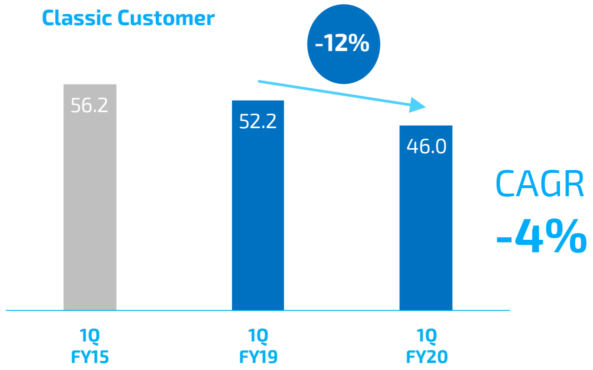
Diversification Revenue continue with strong growth and 57% larger than our Classic Customer Revenue

Revenue Margin (in € million)

	1Q FY15	1Q FY19	1Q FY20	CAGR
Diversification	30.7	57.7	72.2	19%
Classic Customer	56.2	52.2	46.0	-4%
Classic Supplier	15.2	18.0	16.8	2%
Advertising & Meta	5.2	6.7	6.5	4%
Total	**107.3**	**134.6**	**141.5**	**6%**
Flilght	85.8	107.2	115.3	6%
Non-Flight	21.5	27.4	26.2	4%
Total	**107.3**	**134.6**	**141.5**	**6%**





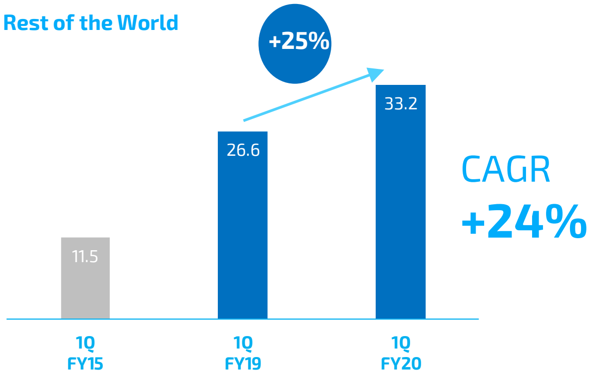


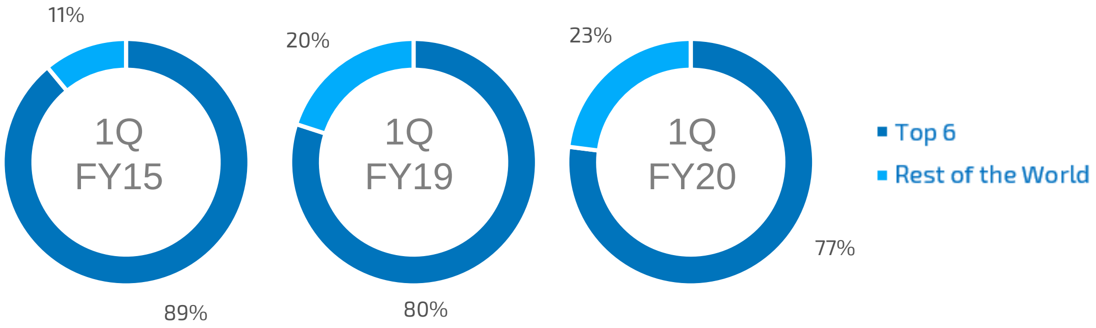
(*) Definitions of Non-GAAP measures on page 19-21

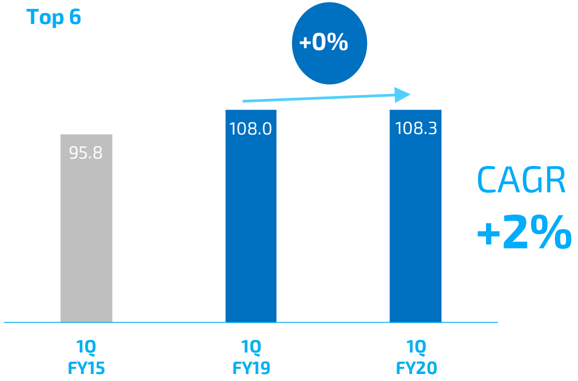
Revenue diversification drives growth in the Rest of the World markets, 24% CAGR over the past 5 years

Revenue Margin (in € million)

	1Q FY15	1Q FY19	1Q FY20	CAGR
Top 6	95.8	108.0	108.3	2%
Rest of the world	11.5	26.6	33.2	24%
Total	107.3	134.6	141.5	6%







(*) Definitions of Non-GAAP measures on page 19-21

eDreams ODIGEO

Glossary of Definitions

Non-reconcilable to GAAP measures

- Acquisition Cost per Booking Index refers to the most relevant marketing expenses incurred to acquire new customers (encompassing Paid search, Metasearch and Affiliates), divided by the total number of Bookings. For any given period, the ratio is expressed as an index 100, in which 100 is the value of Acquisition Cost per Booking for the 3 months ended on December 2015. The acquisition cost per booking index provides to the reader a view of the trend of one of the main variable cost (marketing cost) of the business.
- Gross Bookings refers to the total amount paid by our customers for travel products and services booked through or with us (including the part that is passed on to, or transacted by, the travel supplier), including taxes, service fees and other charges and excluding VAT. Gross Bookings include the gross value of transactions booked under both agency and principal models as well as transactions made under white label arrangements and transactions where we act as a ''pure'' intermediary whereby we serve as a click-through and pass the reservations made by the customer to the relevant travel supplier. Gross Bookings provide to the reader a view about the economic value of the services that the Group mediates.

Reconcilable to GAAP measure

- Adjusted EBITDA means operating profit/loss before depreciation and amortization, impairment and profit/(loss) on disposals of non-current assets, certain share-based compensation, restructuring expenses and other income and expense items which are considered by management to not be reflective of our ongoing operations. Adjusted EBITDA provides to the reader a better view about the ongoing EBITDA generated by the Group.
- Adjusted Net Income means our IFRS net income less certain share-based compensation, restructuring expenses and other income and expense items which are considered by management to not be reflective of our ongoing operations. Adjusted Net Income provides to the reader a better view about the ongoing results generated by the Group.
- EBIT means operating profit/loss. This measure, although it is not specifically defined in IFRS, is generally used in the financial markets and is intended to facilitate analysis and comparability.
- EBITDA means operating profit/loss before depreciation and amortization, impairment and profit/loss on disposals of non-current assets. This measure, although it is not specifically defined in IFRS, is generally used in the financial markets and is intended to facilitate analysis and comparability.
- (Free) Cash Flow before financing means cash flow from operating activities plus cash flow from investing activities.
- Gross Financial Debt means total financial liabilities considering financing cost capitalized plus accrued interests and overdraft. It includes both non-current and current financial liabilities. This measure offers to the reader a global view of the Financial Debt without considering the payment terms.
- Gross Leverage Ratio means the total amount of outstanding Gross Financial Debt on a consolidated basis divided by "Adjusted EBITDA". This measure offers to the reader a view about the capacity of the Group to generate enough resources to repay the Gross Financial Debt.
- Net Financial Debt means "Gross Financial Debt" less "cash and cash equivalents". This measure offers to the reader a global view of the Financial Debt without considering the payment terms and reduced by the effects of the available cash and cash equivalents to face these future payments.
- Net Income means Consolidated profit/loss for the year.
- Net Leverage Ratio means the total amount of outstanding Net Financial Debt on a consolidated basis divided by "Adjusted EBITDA". This measure offers to the reader a view about the capacity of the Group to generate enough resources to repay the Gross Financial Debt, also considering the available cash in the Group.
- Revenue Diversification Ratio is a ratio representing the amount of Diversification Revenue earned in a twelve-month period as a percentage of our total revenue. Our management believes that the presentation of the Revenue Diversification Ratio measure may be useful to readers to help understand the results of our revenue diversification strategy.
- Revenue Margin means our IFRS revenue less cost of supplies. Our management uses Revenue Margin to provide a measure of our revenue after reflecting the deduction of amounts we pay to our suppliers in connection with the revenue recognition criteria used for products sold under the principal model (gross value basis). Accordingly, Revenue Margin provides a comparable revenue measure for products, whether sold under the agency or principal model.

Glossary of Definitions

Other Defined Terms

- Advertising and Metasearch Revenue represents revenue from other ancillary sources, such as advertising on our websites and revenue from our metasearch activities. Our management believes that the presentation of the Advertising and Metasearch Revenue measure may be useful to readers to help understand the results of our revenue diversification strategy.
- Booking refers to the number of transactions under the agency model and the principal model as well as transactions made under white label arrangements. One Booking can encompass one or more products and one or more passengers.
- Classic Customer Revenue represents customer revenue other than Diversification Revenues earned through flight service fees, cancellation and modification fees, tax refunds and mobile application revenue. Our management believes that the presentation of the Classic Customer Revenues measure may be useful to readers to help understand the results of our revenue diversification strategy.
- Classic Supplier Revenue represents supplier revenue earned through GDS incentives for Bookings mediated by us through GDSs and incentives received from payment service providers. Our management believes that the presentation of the Classic Supplier Revenues measure may be useful to readers to help understand the results of our revenue diversification strategy.
- Top 6 Markets and Top 6 Segments refers to our operations in France, Spain, Italy Germany, UK and Nordics.
- Customer Repeat Booking Rate (%) refers to the ratio, expressed on a percentage basis, of Bookings made in a quarter by customers who made a prior Booking in the 12 months prior to that quarter divided by the total number of Bookings. The ratio is annualized, multiplying by four and by the ratio of the quarter over the average of last 4 quarters, to eliminate seasonality effects
- Customer Relationship Management (CRM) represents the set of activities that will encourage our customers to repeat business with us: visit our site again and make another booking. To be successful we need to understand our customers' behaviours and needs: we collect, analyse and use data to make each of those interactions with customers as personalised and relevant as possible.
- Diversification Revenue represents revenue other than Classic Customer Revenue, Classic Supplier Revenues or Advertising and Metasearch Revenue, earned through vacation products (including car rentals, hotels and Dynamic Packages), flight ancillaries (including reserved seats, additional check-in luggage, travel insurance and additional service options), travel insurance, as well as certain commissions, over-commissions and incentives directly received from airlines. Our management believes that the presentation of the Diversification Revenues measure may be useful to readers to help understand the results of our revenue diversification strategy.
- Rest of the World Markets and RoW segment refers to other countries in which we operate.
- Fixed Costs includes IT expenses net of capitalization write-off, personnel expenses which are not Variable Costs, external fees, building rentals and other expenses of fixed nature. Our management believes the presentation of Fixed Costs may be useful to readers to help understand our cost structure and the magnitude of certain costs we have the ability to reduce in response to changes affecting the number of transactions processed.
- Fixed Costs per Booking means fixed costs divided by the number of bookings. See definitions of "Fixed costs" and "Bookings".
- Flight Business refers to our operations relating to the supply of flight mediation services.
- Non-flight Business refers to our operations relating to the supply of non-flight mediation services, as well as other non-travel activities such as advertising on our websites, incentives we receive from payment processors, charges on toll calls and Liligo's metasearch activity.
- Non-recurring Items refers to share-based compensation, restructuring expenses and other income and expense items which are considered by management to not be reflective of our ongoing operations.

Glossary of Definitions

Other defined terms

- **Product Diversification Ratio (%)** is a ratio expressed on a percentage basis and calculated by dividing the number of flight ancillary products and non-flight products linked to a Booking (such as insurance, additional check-in luggage, reserved seats, certain additional service options, Dynamic Packages and car rental) by the total number of Bookings for a given period.
- **Variable Costs** includes all expenses which depend on the number of transactions processed. These include acquisition costs, merchant costs and other costs of a variable nature, as well as personnel costs related to call centers as well as corporate sales personnel. Our management believes the presentation of Variable Costs may be useful to readers to help understand our cost structure and the magnitude of certain costs. We have the ability to reduce certain costs in response to changes affecting the number of transactions processed.
- **Variable Costs per Booking** means variable costs divided by the number of bookings. See definitions of "Variable costs" and "Bookings".