

## MARCH 2014 - GROUP TRAFFIC AND CAPACITY STATISTICS

- In March 2014, Group traffic measured in Revenue Passenger Kilometres increased by 10.2 per cent versus March 2013 (up 2.6 per cent on a pro-forma basis); Group capacity measured in Available Seat Kilometres rose by 13.2 per cent (up 5.4 per cent on a proforma basis).
- Traffic and load factor were affected by the timing of route launches this month, and Easter, which fell in March last year, but falls in April this year.
- Group premium traffic for the month of March increased by 8.6 per cent compared to the previous year.
- Underlying market conditions remain unchanged from those published at Full Year 2013 results.

3 April 2014

## STRATEGIC DEVELOPMENTS

British Airways and Iberia's joint business with American Airlines has been extended to include US Airways. The revenue sharing agreement now includes all scheduled flights operated by American and US Airways, British Airways, Iberia and Finnair between North America and Europe. US Airways brings 28 flights into the joint business, of which 27 are new, and gives customers of British Airways and Iberia access to more than 50 additional new destinations in North America.

On March 14, Iberia announced that it had signed a pay and productivity agreement with the main trade unions representing ground staff. The deal enabled the airline to submit competitive bids for handling contracts at 22 Spanish airports. The agreements signed with cabin crew and ground staff unions have already been ratified by the unions' assemblies.

## Forward-looking statements:

Certain information included in this announcement is forward-looking and involves risks and uncertainties that could cause actual results to differ materially from those expressed or implied by the forward-looking statements.

Forward-looking statements include, without limitation, projections relating to results of operations and financial conditions and International Consolidated Airlines Group S.A. (the 'Company) plans and objectives for future operations, including, without limitation, discussions of the Company's Business Plan, expected future revenues, financing plans and expected expenditures and divestments. All forward-looking statements in this announcement are based upon information known to the Company on the date of this announcement. The Company undertakes no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise.

It is not reasonably possible to itemise all of the many factors and specific events that could cause the Company's forward-looking statements to be incorrect or that could otherwise have a material adverse effect on the future operations or results of an airline operating in the global economy. Further information on the primary risks of the business and the risk management process of the Group is given in the Annual Report and Accounts 2013; these documents are available on <u>www.lagshares.com</u>.



<u>Group Performance<sup>1</sup></u>	Month of March				Year to Date			
	2014	2013	Change	Pro- forma <sup>2</sup>	2014	2013	Change	Pro- forma <sup>2</sup>
Passengers Carried ('000s)	5,680	4,371	29.9%	4.2%	15,284	11,772	29.8%	5,9%
Domestic (UK, Spain & Italy)	1,478	844	75.1%	6.4%	3,906	2,344	66.6%	4.1%
Europe	2,564	1,926	33.1%	4.7%	6,765	4,993	35.5%	8.7%
North America	683	668	2.2%		1,828	1,739	5.1%	
Latin America & Caribbean	343	370	-7.3%		1,011	1,083	-6.6%	
Africa, Middle East & S.Asia	471	427	10.3%		1,375	1,236	11.2%	
Asia Pacific	141	136	3.7%		399	377	5.8%	
Revenue Passenger Km (m)	15,525	14,089	10.2%	<b>2.6</b> %	43,220	38,986	10.9%	4.1%
Domestic (UK, Spain & Italy)	976	515	89.3%	4.8%	2,594	1,414	83.4%	4.2%
Europe	2,919	2,101	38.9%	8.2%	7,695	5,545	38.8%	10.8%
North America	4,633	4,530	2.3%		12,399	11,814	5.0%	
Latin America & Caribbean	2,902	3,061	-5.2%		8,598	9,021	-4.7%	
Africa, Middle East & S.Asia	2,685	2,508	7.0%		7,954	7,384	7.7%	
Asia Pacific	1,410	1,374	2.6%		3,980	3,808	4.5%	
Available Seat Km (m)	19,995	17,666	13.2%	5.4%	56,316	50,359	11.8%	<b>4.9</b> %
Domestic (UK, Spain & Italy)	1,279	763	67.6%	0.9%	3,517	2,171	62.0%	-0.2%
Europe	3,773	2,839	32.9%	4.9%	10,549	7,861	34.2%	8.4%
North America	5,953	5,356	11.1%		16,334	15,015	8.8%	
Latin America & Caribbean	3,576	3,694	-3.2%		10,559	10,834	-2.5%	
Africa, Middle East & S.Asia	3,638	3,296	10.4%		10,394	9,644	7.8%	
Asia Pacific	1,776	1,718	3.4%		4,963	4,834	2.7%	
Passenger Load Factor (%)	77.6	79.8	-2.2 pts	-2.2 pts	76.7	77.4	-0.7 pts	-0.7 pts
Domestic (UK, Spain & Italy)	76.3	67.6	+8.7 pts	+2.9 pts	73.8	65.1	+8.7 pts	+3.2 pts
Europe	77.4	74.0	+3.4 pts	+2.4 pts	72.9	70.5	+2.4 pts	+1.5 pts
North America	77.8	84.6	-6.8 pts		75.9	78.7	-2.8 pts	
Latin America & Caribbean	81.2	82.9	-1.7 pts		81.4	83.3	-1.9 pts	
Africa, Middle East & S.Asia	73.8	76.1	-2.3 pts		76.5	76.6	-0.1 pts	
Asia Pacific	79.4	80.0	-0.6 pts		80.2	78.8	+1.4 pts	
Cargo Tonne Km (m)								
Cargo CTK	509	499	2.0%		1,371	1,364	0.5%	
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vueling	Month of March				Year to Date			
	2014	2013	Change	Pro- forma	2014	2013	Change	Pro- forma
Revenue Passenger Km (m) Available Seat Km (m) Cargo Tonne Km (m)	1,274 1,517 0	0 0 0	n/a n/a n/a	22.3% 16.7%	3,253 4,116 0	0 0 0	n/a n/a n/a	28.3% 24.5%
IBERIA								
Revenue Passenger Km (m) Available Seat Km (m) Cargo Tonne Km (m)	3,294 4,249 84	3,471 4,381 84	-5.1% -3.0% 0.0%		9,231 12,055 242	9,674 12,462 242	-4.6% -3.3% 0.0%	
BRITISH AIRWAYS								
Revenue Passenger Km (m) Available Seat Km (m) Cargo Tonne Km (m)	10,957 14,229 425	10,618 13,285 415	3.2% 7.1% 2.4%		30,736 40,145 1,129	29,312 37,897 1,122	4.9% 5.9% 0.6%	

<sup>1</sup>Group performance comprises British Airways, Iberia (including Iberia Express) and Vueling. Vueling traffic is currently accounted as nonpremium traffic.

<sup>2</sup> Pro-forma figures include Vueling in the baseline.