

In compliance with the information duties foreseen in article 17 of the Regulation (UE) No. 596/2014, on market abuse, article 227 of Royal Legislative Decree 4/2015 of 23th October, approving the Law on Securities Market, NH Hotel Group, S.A. and supplementary regulations (hereinafter, “**NH**” or the “**Company**”) hereby notifies the Comisión Nacional del Mercado de Valores (CNMV) of the following

RELEVANT EVENT

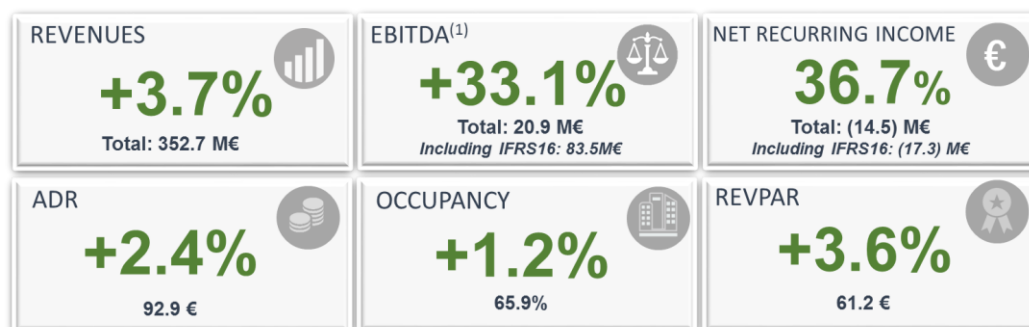
The Board of Director that was held today has approved, among others, the approval of the Public Periodical Information related to the 1Q 2019. This information has been submitted to the Spanish Stock Market Commission per CIFRADO/CNMV.

The Company encloses Press Release, Investors’ Presentation and call for the telephone conference call regarding the results of the Company.

Madrid, 13 May 2019
Carlos Ulecia
General Counsel

- The recurring net loss narrowed by 37% in the quarter of the year with less contribution -

SOLID START TO THE YEAR AT NH HOTEL GROUP WITH GROWTH OF 3.7% IN REVENUE AND 33% IN EBITDA⁽¹⁾



Revenue excludes the impact of IFRS 16 to facilitate the comparison, unless expressly stated to the contrary

-First-quarter 2019 results-

- Total revenue increased by 3.7% to €353 million, despite adverse currency effects and the temporary closure of three important hotels in Amsterdam, Munich and Naples for refurbishment
- Revenue per available room (RevPAR) increased across all markets for overall growth of 3.6% and remained stronger than that of its competitors across the Company's main destinations
- EBITDA¹ was €5.2 million higher at €20.9 million (€83.5 million including the impact of IFRS 16) thanks to business momentum and cost control
- The Group narrowed its recurring net loss by €6 million to -€17.3 million in what is historically the weakest quarter due to seasonality
- Factoring in non-recurring items, the reported net loss was €14.7 million (including IFRS 16-related adjustments); the year-on-year comparison is affected by the impact of assets sold during the first quarter of 2018
- The cash flow generated by the business during the quarter has allowed a €40 million capex investment and boosted the cash position to €274 million as of end of March

(1) Recurring EBITDA before the reversal of provisions for onerous contracts and gains from asset sales, excluding the impact of IFRS 16

- NH Hotel Group's Annual General Meeting -

- **At today's Annual General Meeting in Madrid, the Company's shareholders ratified the motion to pay a gross dividend from 2018 profits of €0.15 per outstanding share, in line with the announced dividend policy**

- Strategic initiatives with Minor International -

- **NH Hotel Group continues to work with Minor Hotels on identifying and quantifying potential synergies from the two complementary businesses**

Madrid, 13 May 2019 – In conjunction with today's Annual General Meeting, NH Hotel Group has announced its results for the first quarter of 2019. The Company reported revenue growth of 3.7% to €353 million and EBITDA⁽¹⁾ growth of 33% to €21 million (€83.5 million including the impact of first-time application of IFRS 16). The strong start to the year puts the Company in a position to reiterate its guidance for 2019, which calls for EBITDA⁽¹⁾⁽²⁾ of €285 million and recurring net profit⁽²⁾ of around €100 million.

Ramón Aragonés, CEO of NH Hotel Group, highlighted the "*Company's positive performance in the first quarter of 2019, extending the favourable momentum observed last year. In the first three months of the year we combined revenue expansion and efficient cost management, underpinning continued strong growth and pointing to delivery of our guidance for this year. In parallel, we continued to enhance the positioning and quality of our portfolio thanks to our robust financial situation, which paved the way for funding €40 million of capital expenditure this quarter without increasing financial net debt from year-end 2018 levels.*" Lastly, Aragonés stressed the "*excellent progress being made on the plans for leveraging competitive advantages alongside Minor Hotels to create shared value*".

-First-quarter 2019 results-

NH Hotel Group posted first-quarter revenue growth of 3.7% to €353 million, despite adverse currency effects (€6 million in 1Q19) and revenue foregone (€4 million) due to the refurbishment of 16 hotels.

Like-for-like revenue growth averaged 2.6% in Europe in 1Q19, marked by above-average growth in Spain (+5.4%) and Central Europe (+2.7%), offset by narrower growth of 0.8% and 0.6% in Benelux and Italy, markets affected this quarter by fewer corporate events at the conference-oriented hotels and a less advantageous trade fair line-up in Milan compared to last year.

(1) Recurring EBITDA before the reversal of provisions for onerous contracts and gains from asset sales, excluding the impact of IFRS 16

(2) Excluding the impact of application of IFRS 16 and IAS 29

All the markets made a positive contribution to the growth in consolidated RevPAR, up 3.6% year-on-year. The growth in this metric was once again better than that of its competitors across the Company's universe of main destinations (relative RevPAR: 0.8 percentage points above its competitors). Growth in like-for-like RevPAR was particularly strong in Barcelona (+15%) and Madrid (+9%), compared to average growth in Spain of 7.3% and in Central Europe of 4.7%. Two-thirds of the growth in RevPAR is attributable to growth in the average daily rate (ADR) and the rest to higher occupancy. Specifically, the consolidated ADR registered growth of 2.4% to €92.90 and occupancy averaged 65.9%, up 1.2% from 1Q18.

EBITDA⁽¹⁾ registered growth of 33.1%, or €5 million, to €21 million (€83.5 million including the impact of first-time application of IFRS 16), thanks to both topline expansion and cost control during the quarter. The EBITDA⁽¹⁾ margin widened by 1.3 percentage points to 16.3% and the ratio of incremental revenue-to-EBITDA⁽¹⁾ was 42%.

As a result, the Group narrowed its recurring net loss by €6 million in what is historically its weakest quarter due to seasonality. The Company reported a net loss of €17.3 million in 1Q19, compared to a net loss of €22.9 million in 1Q18.

Factoring in non-recurring items and the adjustments recognised to apply IFRS 16, the reported first-quarter net loss was €14.7 million. The year-on-year comparison is significantly affected by the recognition of €55 million of gains on asset sales in the first quarter of 2018.

NH HOTEL GROUP P&L ACCOUNT				
(<i>€ million</i>)	Q1 2019 Reported	Q1 2019 ex IFRS 16	Q1 2018 Reported	Var. Q1 ex IFRS16
	€ m.	€ m.	€ m.	%
TOTAL REVENUES	352.7	352.7	340.2	3.7%
GROSS OPERATING PROFIT	105.0	105.0	97.7	7.5%
EBITDA BEFORE ONEROUS⁽¹⁾	83.5	20.9	15.7	33.1%
NET RECURRING INCOME	(17.3)	(14.5)	(22.9)	36.7%
NET INCOME including Non-Recurring	(14.7)	(12.0)	21.7	N/A

- (1) Recurring EBITDA before the reversal of provisions for onerous contracts and gains from asset sales, excluding the impact of IFRS 16
(2) Excluding the impact of application of IFRS 16 and IAS 29

The cash flow generated by the business during the quarter funded €40 million of capex and boosted the cash position to €274 million, while financial net debt remained steady (€167 million) compared to year-end.

During the quarter, the Company worked on the refurbishment and repositioning of 16 hotels in Europe (Germany, Austria, Spain, Netherlands and Italy) and Latin America (Argentina and Mexico). At the March close, NH Hotel Group operated 54,430 room across 352 hotels, 22% of which under the NH Collection brand (77 hotels with 12,000 rooms), whose ADR is 37% higher than the NH Hotels brand's average. Perceived quality continued to improve according to the main sector watchers. Between January and March, the Company's quality rating on TripAdvisor improved by 0.1 percentage points to 8.5 out of 10, and on Google Reviews by a similar 0.1 percentage points to 8.6 out of 10.

- NH Hotel Group's Annual General Meeting -

The Company held its Annual General Meeting today at the Casino de Madrid. Its shareholders ratified the motion to pay a dividend from 2018 profits of €0.15 per outstanding share (before withholdings), in line with the announced dividend policy.

- Strategic initiatives with Minor International -

NH Hotel Group continues to work with Minor Hotels on identifying and quantifying the synergies to be unlocked from the two complementary businesses.

Key initiatives identified to date include: the involvement of NH in the operation of Minor Hotels' establishments in Portugal and Brazil; the leveraging of economies of scale in volume-driven negotiations with trade partners (travel agencies and suppliers); reinforcement of the customer base; and acceleration of the expansion of the two groups' brands in the various geographies.

Framed by this joint business development thrust, the two groups agreed in early March to introduce the luxury brand Anantara Hotels, Resorts & Spas in Spain with an agreement to operate the Villa Padierna Palace Hotel in Marbella; that establishment will be relaunched soon under Minor Hotels' luxury brand and renamed Anantara Villa Padierna Palace Benahavis Marbella Resort.

APPENDIX

Hotel business performance in 1Q19 by market

Ratios: like-for-like hotel data + hotels under refurbishment

EBITDA figures: Recurring EBITDA before the reversal of provisions for onerous contracts and gains from asset sales, excluding the impact of IFRS 16

Spain reported recurring revenue of €93.5 million, up 7.3% from 1Q18. RevPAR in this market increased by 6.4%, driven by the recovery in Barcelona (+14.9%) and the strong momentum in Madrid (+9.2%). The ADR and occupancy rate increased by 3.5% and 2.8%, respectively. Recurring EBITDA amounted to €4.5 million, year-on-year growth of 21.3%.

Italy registered slight growth in RevPAR (+0.6%), driven by growth of 0.4% in occupancy and 0.2% in the ADR. The moderate growth in this market is attributable to a less advantageous trade fair line-up in Milan. Like-for-like revenue totalled €58.1 million (+0.3%), boosted by a strong performance in Rome (+3.0%). EBITDA at this country was €5.3 million, up 12.9% from 1Q18.

In **Central Europe** RevPAR increased by 5.3%, underpinned by growth of 2.8% in the ADR and 2.4% in occupancy. Like-for-like revenue increased by 2.5% to €85.7 million, while EBITDA improved by 34.9% (-€1.2 million). A stronger trade fair schedule in Munich offset a decline in the volume of this type of events in Berlin and Frankfurt during the quarter.

In **Benelux**, the drop in the number of corporate events in the conference-oriented hotels limited RevPAR growth to 0.4%. This metric is expected to recover in this market in the coming months. Brussels continued to contribute above average growth (+11%) and Amsterdam performed well (+3%). Revenue amounted to €70.4 million and EBITDA came to €3.7 million.

In **the Americas** the growth was undermined by adverse movements in exchange rates, which drove a 0.6% contraction in RevPAR. Revenue in this business unit increased by 1.2% to €29.7 million. By region, Argentina reported local-currency revenue growth of 82%, fuelled by hyperinflation; factoring in the effects of the sharp currency devaluation, however, revenue declined by 9.6%. In Mexico, revenue dipped by 2.2% in local-currency terms but in this case increased by 3.4% when factoring in exchange rate trends. In the other Latin American markets (Colombia, Chile and Ecuador), revenue growth was 4.7% in local currencies, which were stable against the euro. Overall, EBITDA in this business unit was €5.7 million, growth of 18.7% from 1Q18.

About NH Hotel Group

NH Hotel Group (www.nhhotelgroup.com) is a consolidated multinational player and a leading urban hotel operator in Europe and America, where it operates over 350 hotels. Since 2019, the Company works with Minor Hotels in the integration of their hotel brands under a single corporate umbrella with presence in over 50 countries worldwide. Together, both Groups have a portfolio of over 500 hotels articulated around eight brands: NH Hotels, NH Collection, nhow, Tivoli, Anantara, Avani, Elewana and Oaks - that comprise a broad and diverse range of hotel propositions connected to the needs and desires of today's global travelers.

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Q1 2019 RESULTS PRESENTATION

13th of May 2019

NH Toulouse Airport



NH | HOTEL GROUP PART OF **MINOR**
HOTELS



Message from the CEO

“Dear Shareholders,

*In line with the performance of 2018, the start of the year has remained strong. **The Group's operating trend and business improvement continues in Q1 2019** with a combination of sound revenue growth of +3.7%, prices contributing 67% of the RevPAR evolution, and cost control measures leading to a reported EBITDA of €83.5m.*

***At constant exchange rate, revenue grew +5.7%. Solid performance in Europe, with a LFL growth of +2.6%**, supported by the strong evolution in Spain (+5.4%) and Central Europe (+2.7%). Benelux (+0.8%) impacted by lower corporate events the congress center hotels and Italy (+0.6%) affected by Milan negative trade fair calendar in Q1 2019.*

EBITDA, excluding IFRS 16 adjustments for comparison purposes, reached €20.9m (+€5.2m; +33%). Including IFRS 16, reported EBITDA reached €83.5m. The negative reported Net Recurring Income of -€17m is reduced by +€5.6m, being Q1 the weakest quarter for the Group due to seasonality. Reported Total Net Income including non recurring activity amounted -€14.7m, lower than in Q1 2018 due to the contribution of net capital gains from asset rotation last year (+€55m).

***The solid cash flow generation financed the capex of the quarter (€40m) and the Group reached a cash position of €274m**, preserving Net Financial Debt (-€169m) nearly unchanged from 2018 year end.*

The good start of the year and the foreseen growth across main European countries, allow us to reiterate our €285m EBITDA guidance for 2019 (excluding IFRS 16 and IAS 29 accounting impacts), despite changes of perimeter and new repositioning investments identified.

***NH continues to work with Minor International** to unlock value-accretive benefits across both complementary businesses.*

*We look forward to continue delivering record-setting results and it will be **proposed to the AGM the approval of a €0.15 dividend per share for the financial year 2018 (c.€59m)**, aligned with the dividend policy announced”.*

Ramón Aragonés
CEO, NH Hotel Group

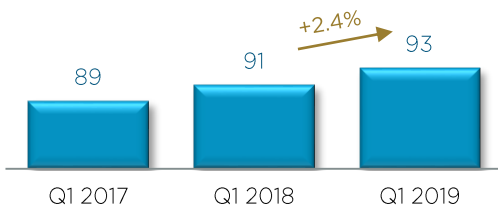
- **Solid Revenue growth of +3.7% reaching €353m (+€12m). With constant FX, revenue grew +5.7%**
 - Good performance in Europe, with a Revenue Like for Like (“LFL”) growth of +2.6%
 - Strong performance in Spain (+5.4%) and Central Europe (+2.7%)
 - RevPAR: +3.6%, 67% through ADR which grew (+2.4%; €93)
- **Recurring EBITDA⁽¹⁾ of €21m (+€5m; +33%) with a margin improvement of +1.3 p.p.**
 - Remarkable 42% EBITDA conversion rate.
- **Reduction of negative Reported Net Recurring Income in Q1**
 - Improvement of +€6m reaching -€17m, despite being the weakest quarter of the year and IFRS 16 impacting -€3m
- **Reported Total Net Income reached -€15m**
 - -€36m lower than in Q1 2018 due to the high contribution of net capital gains from asset rotation last year (+€55m)

- **Strong Financial metrics:**
 - Net financial debt reached -€169m vs. -€171m as of 31st December 2018 with a solid cash position (€274m)
- **Dividend:**
 - Proposal for AGM approval of a maximum gross dividend of €0.15 per share for 2018 financial year, implying an estimated payment of c.€59m based on outstanding shares
- **Financial targets 2019 confirmed** (excluding IFRS 16 and IAS 29 accounting impacts):
 - €285m EBITDA⁽¹⁾
 - c.€100m Net Recurring Income

Key financial metrics

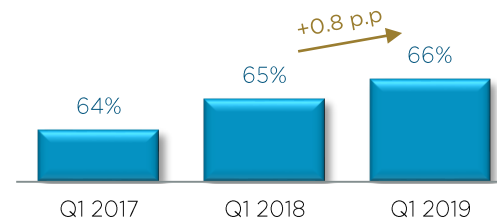
ADR Q1 (€)

- +2.4% price increase (+€2.2) reaching €93
- ADR contributed with 67% of RevPAR growth
- +2.4% CAGR in the period 2017-2019 (+€4.3)



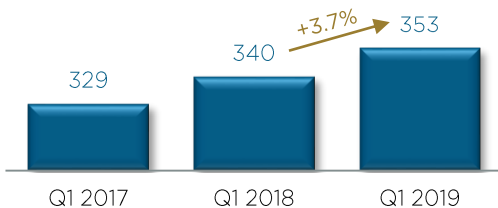
Occupancy Q1 (%)

- +1.2% activity increase (+0.8 p.p.) up to 65.9%
- All regions increasing activity levels except LatAm



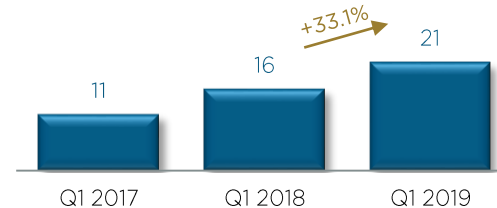
Revenues Q1 (€m)

- €353m (+€12m revenue growth; +3.7%) due to a strong performance in Spain and Central Europe
- +3.6% CAGR in the period 2017-2019 (+€24m)



Recurring EBITDA ⁽¹⁾ Q1 (€m)

- +€5m (+33.1%) with a 42% revenue conversion rate reaching €21m
- Margin improvement of +1.3 p.p.



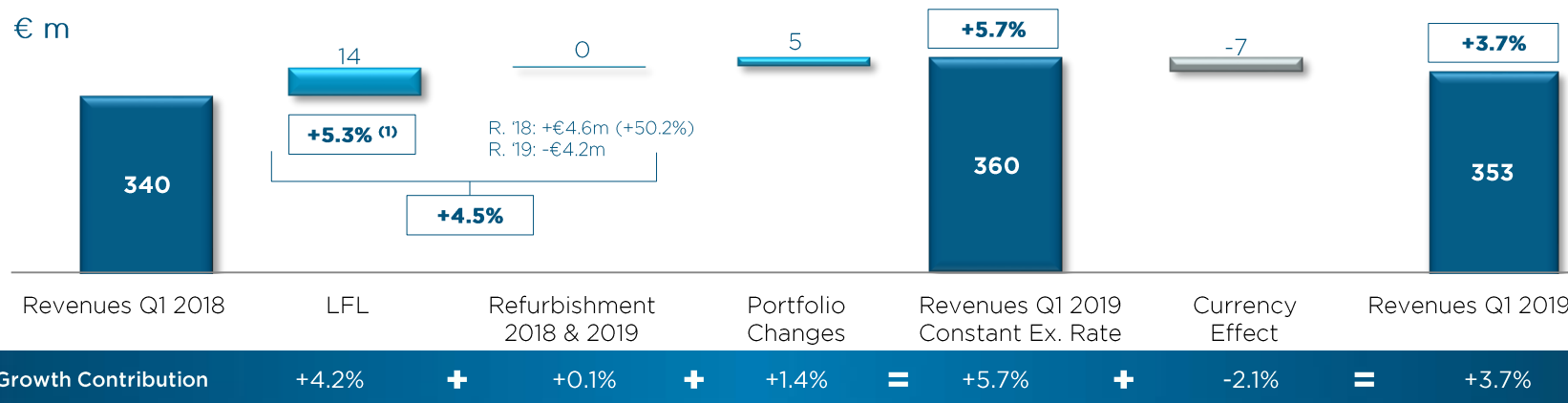
⁽¹⁾ Recurring EBITDA before onerous reversal and capital gains from asset disposals excludes IFRS 16 impacts for comparison purposes

Solid revenue performance continues in Q1 2019

- Total Revenue growth of +3.7% reaching €353m (+€12m), despite 2019 reforms (-€4m opportunity cost) and the negative currency effect (-€7m). +5.7% revenue growth at constant exchange rate**
- Revenue Like for Like (“LFL”): +5.3% with constant FX (+3.0% reported):
 - Solid growth in Europe of +2.6%. Strong performance in Spain (+5.4%) and Central Europe (+2.7%). Benelux (+0.8%) impacted by lower corporate events in the congress center hotels and Italy (+0.6%) affected by Milan negative trade fair calendar in Q1
- Including the refurbished hotels, LFL&R grew +4.5% with constant FX (+2.3% reported)
 - 2018 refurbished hotels increased revenues by +€4.6m (+50.2%)
 - 2019 opportunity costs for renovations (-€4.2m): mainly from 3 hotels (Naples, Amsterdam and Munich)

Revenue Split	Var. Q1 2019
Available Rooms	+0.1%
RevPAR	+3.6%
Room Revenue	+3.4%
Other Revenue	+2.1%
Total Hotel Revenue	+3.1%
Non Hotel Revenue*	+€2.1m
Total Revenue	+3.7%

* Other + Capex Payroll Capitalization



⁽¹⁾ On its 2019 own base. With real exchange rate growth is +3.0%

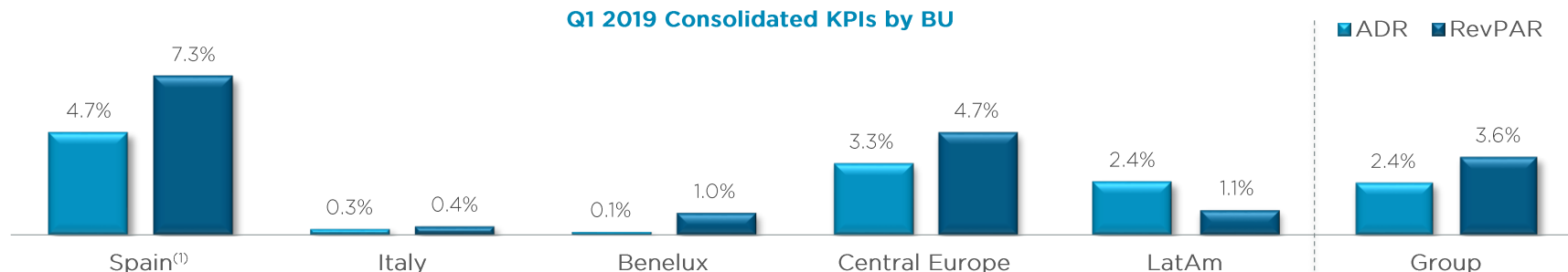
RevPAR growth supported by ADR (67% contribution)

▪ **+3.6% RevPAR increase in Q1 2019, 67% through ADR**

- Outstanding RevPAR growth in Spain (+7.3%) and Central Europe (+4.7%)
- ADR: +2.4% price increases (+€2.2) reaching €92.9. Remarkable growth in Spain (+4.7%) and Central Europe (+3.3%)
- Occupancy: +1.2% activity increase (+0.8 p.p.) reaching 65.9%. All regions increasing activity levels except Latin America highlighting the demand growth in Spain (+2.5%; +1.7 p.p.) boosted by the recovery in Barcelona and good performance of Madrid and secondary cities

▪ **LFL (excluding reforms) RevPAR grew +3.7% in Q1 2019**

- Spain (+8%): ⁹
- Italy (-1%): Good evolution of Rome (+5%) but Milan (-5%) affected by negative trade fair calendar in Q1
- Benelux (+2%): Strong recovery in Brussels (+11%; on higher occupancy). Good performance of Amsterdam (+3%) and Dutch secondary cities (+2%) but congress centres hotels with c. 1,000 rooms fell (-17%) due to lower corporate events that will recover during the following quarters
- Central Europe (+5%): Favourable trade fair calendar in Munich (+31%) and Austria (+13%).
- LatAm (+1%; real exchange rate): Buenos Aires stable, Mexico DF -2% on lower occupancy and strong recovery of Bogota (+14%)



⁽¹⁾Includes France and New York. Spain ADR +4.3% and RevPAR +7.5%

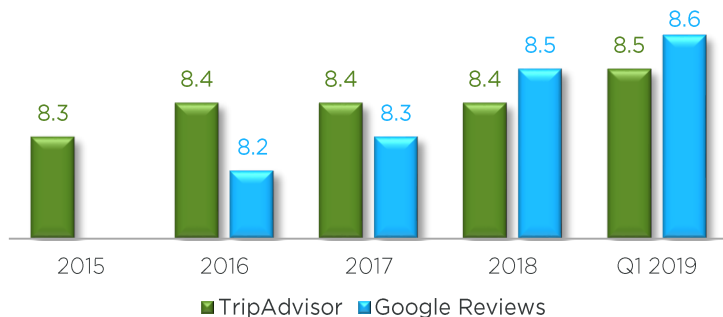
Focus on market share and quality

- **Relative RevPAR outperformance of +0.8 p.p. in top cities vs. competitors** mainly on higher occupancy (+1.3 p.p.) with a slightly lower relative ADR (-0.3 p.p.)

Q1 2019	ADR % var.		"Relative" ADR	"Rel." Occupancy	"Rel." RevPAR
	NH	Comp. Set	Var.	Var.	Var.
Spain	5.1%	3.6%	1.5 p.p.	-0.5 p.p.	0.9 p.p.
Italy	-2.3%	-1.2%	-1.1 p.p.	-3.0 p.p.	-4.5 p.p.
Benelux	-0.2%	-0.3%	0.0 p.p.	3.9 p.p.	3.9 p.p.
Central Europe	3.2%	4.3%	-1.1 p.p.	3.1 p.p.	1.8 p.p.
Total NH	1.6%	1.9%	-0.3 p.p.	1.3 p.p.	0.8 p.p.

Source: STR / MKG Competitive Set Average Growth

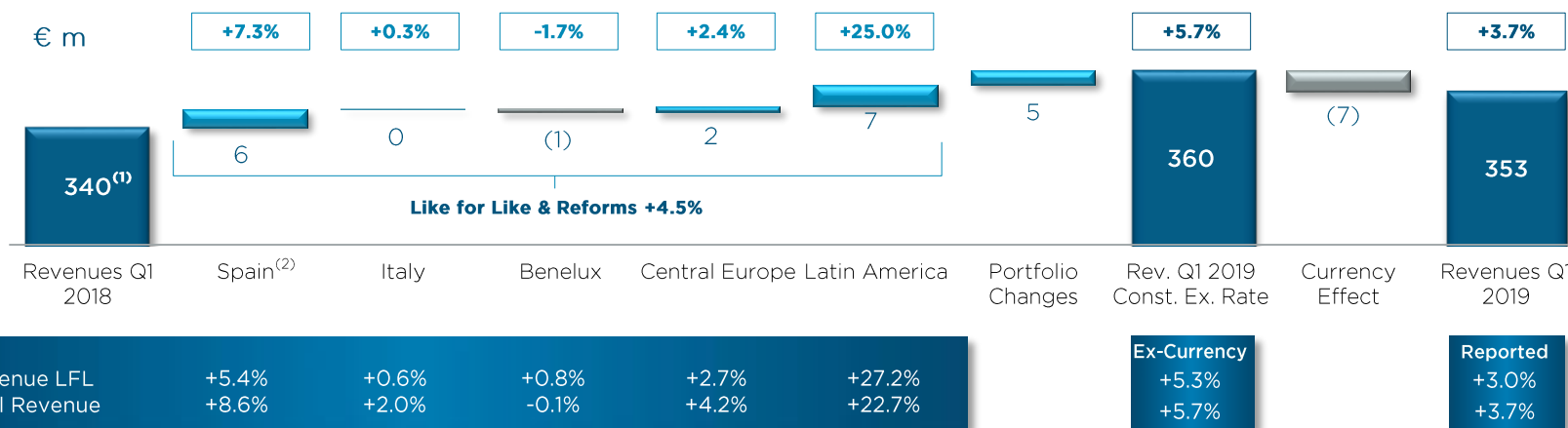
Focus on quality



- Solid performance in Spain with a relative RevPAR of +0.9 p.p. explained by higher relative ADR boosted by the strong performance of Madrid and Valencia. The recovery of Barcelona translates in prices ahead of competition that resulted in negative relative RevPAR evolution in the city
- Italy: -4.5 p.p. relative RevPAR explained by the extraordinary performance in Q1 2018 (+7.6 p.p.) with relevant events in Milan
- Excellent result in Benelux with a relative RevPAR of +3.9 p.p. as a result of higher relative occupancy in Amsterdam and Brussels
- Central Europe: +1.8 p.p. relative RevPAR variation due to higher occupancy with most of main cities reporting positive evolution
- **Strong performance in:**
 - **Madrid:** Relative RevPAR +3.5 p.p.; Occupancy +4.8 p.p.
 - **Barcelona:** Relative RevPAR -3.5 p.p.; ADR +2.3 p.p.
 - **Amsterdam:** Relative RevPAR +4.6 p.p.; ADR +1.1 p.p.
 - **Berlin:** Relative RevPAR +4.5 p.p.; Occupancy +3.1 p.p.
 - **Hamburg:** Relative RevPAR +3.4 p.p.; ADR +1.8 p.p.
 - **Rome:** Relative ADR +2.8 p.p.; RevPAR +1.7 p.p.
- NH Hotel Group has focused its efforts on measuring quality using new sources of information and surveys with an important increase of both the volume of reviews and evaluations received

Revenue performance by markets

- Spain:** +5.4% LFL growth explained by the strong recovery in Barcelona (+15.1%) and outstanding evolution of Madrid (+8.6%). Secondary cities grew +2.3%. Including 2018 reforms and changes of perimeter (openings of 1 hotel in Madrid and 1 in Toulouse offsetting 2 hotels closed), total revenue grew +8.6%
- Italy:** +0.6% growth in LFL with a solid performance in Rome (+3.0%) while Milan (-2.7%) suffered from a negative fair calendar in Q1. Total revenue +2.0% boosted by the opening of 1 hotel in Venice
- Benelux:** +0.8% LFL with strong growth in Brussels (+11.6%). Amsterdam grew +0.7% and Dutch secondary cities +1.3%. Including the business loss of the refurbishment of a key hotel in Amsterdam (-€2.3m), the negative performance of the conference centres hotels (-€0.8m) and the openings, total revenue evolution was flat
- Central Europe:** Positive LFL increase (+2.7%) despite mixed trade fair calendar in key cities, Munich (+24.9%), Berlin (-4.0%) and Frankfurt (-4.9%). Secondary cities grew +4.0% positively impacted by Easter calendar. Total revenue +4.2% due to the openings of 1 hotel in Essen, 1 in Mannheim and 1 in Graz
- LatAm:** +25.0% growth in LFL&R with constant exchange rate (+1.2% reported). By regions, Mexico revenues fell -2% at constant exchange rate and including the positive currency evolution (+5%) reported revenues increased +3%. Argentina revenues grew 82% in local currency and including the -101% currency depreciation, reported figure is -10%. Hoteles Royal revenue decreased -3% with a stable currency evolution



⁽¹⁾Includes France and New York.

Q1 EBITDA⁽¹⁾ increased +33% with a 42% conversion rate

€ million	Q1 2019 Reported €m.	IFRS 16 Adj. €m.	Q1 2019 ex IFRS 16 €m.	Q1 2018 Reported €m.	VAR. ex IFRS 16 €m. %.
TOTAL REVENUES	352.7		352.7	340.2	12.4 3.7%
Staff Cost	(133.6)		(133.6)	(130.0)	(3.6) 2.8%
Operating expenses	(114.1)		(114.1)	(112.6)	(1.5) 1.4%
GROSS OPERATING PROFIT	105.0		105.0	97.7	7.3 7.5%
Lease payments and property taxes	(21.5)	(62.6)	(84.1)	(82.0)	(2.1) 2.6%
EBITDA BEFORE ONEROUS	83.5	(62.6)	20.9	15.7	5.2 33.1%

- **Cost control** in Q1 2019 **despite the occupancy growth (+1.2%)**
- **Payroll cost** increased +2.8% and **Operating Expenses** +1.4%. Impact of perimeter changes (openings and closings) explains 57% of the increase of total operating expenses
- Improvement in **GOP** of +€7.3m (+7.5%). GOP margin improved by +1.0 p.p. due to an excellent conversion rate of 58%
- Adjusted lease payments and property taxes of €84.1m increased -€2.1m (+2.6%). Perimeter changes (openings and closings) partially offset the higher lease payments of 2018 reforms
- **Excluding IFRS 16, Recurring EBITDA before onerous in Q1 2019 reached €20.9m (+€5.2m; +33.1%)** with a 42% conversion rate from incremental revenue to EBITDA. EBITDA margin improved by +1.3 p.p.



Note: IFRS 16 and Hyperinflation (IAS 29) accounting impacts included in business performance figures unless stated

⁽¹⁾ Recurring EBITDA before onerous reversal and capital gains from asset disposals excludes IFRS 16 impacts for comparison purposes

Significant reduction of negative Net Recurring Income

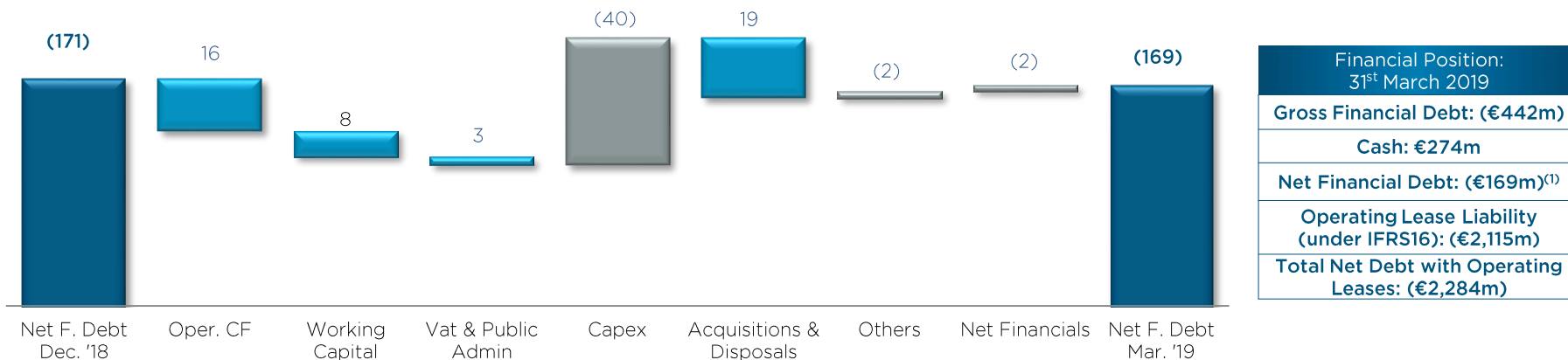
€ million	Q1 2019 Reported €m.	IFRS 16 Adj. €m.	Q1 2019 ex IFRS 16 €m.	Q1 2018 Reported €m.	Q1 VAR. ex IFRS 16 €m.	%.
EBITDA BEFORE ONEROUS	83.5	(62.6)	(20.9) ¹	15.7	5.2	33.1%
Margin % of Revenues	23.7%	-	5.9%	4.6%	-	1.3 p.p.
Onerous contract reversal provision	-	0.4	0.4	0.6	(0.2)	-36.1%
EBITDA AFTER ONEROUS	83.5	(62.2)	21.3	16.3	5.0	30.3%
Depreciation	(71.0)	43.5	(27.5)	(27.3)	(0.2)	0.6%
EBIT	12.5	(18.7)	(6.2)	(11.0)	4.8	43.7%
Interest expense	(28.0)	22.4	(5.6)	(10.6)	5.0	47.4%
Income from minority equity interest	0.1	-	0.1	0.1	0.0	0.0%
EBT	(15.4)	3.7	(11.7)	(21.5)	9.8	45.6%
Corporate income tax	(0.8)	(0.9)	(1.7)	(0.9)	(0.8)	87.4%
NET INCOME BEFORE MINORITIES	(16.2)	2.7	(13.4)	(22.4)	9.0	40.1%
Minorities interests	(1.1)	-	(1.1)	(0.5)	(0.6)	116.3%
NET RECURRING INCOME	(17.3)	2.7	(14.5)	(22.9)	8.4	36.7%
Non Recurring EBITDA ⁽¹⁾	3.7	-	3.7	86.2	(82.5)	-95.7%
Other Non Recurring items ⁽²⁾	(1.1)	-	(1.1)	(41.5)	40.4	97.3%
NET INCOME INCLUDING NON-RECURRING	(14.7)	2.7	(12.0)	21.7	(33.7)	-155.3%

- Excluding IFRS 16, Recurring EBITDA before onerous reached €20.9m (+€5.2m; +33.1%).** Reported EBITDA amounted €83.5m with IFRS 16.
- Depreciation:** slight increase of -€0.2m due to the impact of repositioning capex. Including IFRS 16 reported figure reached €71.0m
- Financial Expenses:** decrease of +€5.0m explained by the early redemption of the Convertible Bond in June 2018 and the partial early redemption of 2023 Bond of €43.2m in Q4 2018. With IFRS 16, reported figure is €28.0m
- Taxes:** Corporate Income Tax of -€0.8m explained by a lower adjustment for non-deductible financial expenses (+€1.7m) compensated by a better EBT performance (-€2.5m). Deferred taxes arisen as consequence of IFRS 16 (+€0.9m)
- Reported Net Recurring Income:** improvement of +€5.7m reaching -€17.3m despite being the weakest quarter of the year and IFRS 16 impacting -€2.7m.
- Non Recurring Items:** reached €2.5m mainly due to net capital gains from asset rotation
- Reported Total Net Income reached -€14.7m,** -€36.5m lower than in Q1 2018 due to the high contribution of net capital gains from asset rotation in Q1 2018 (+€55m)

⁽¹⁾Includes gross capital gains from asset rotation

⁽²⁾Includes taxes from asset rotation

Cash Flow Evolution



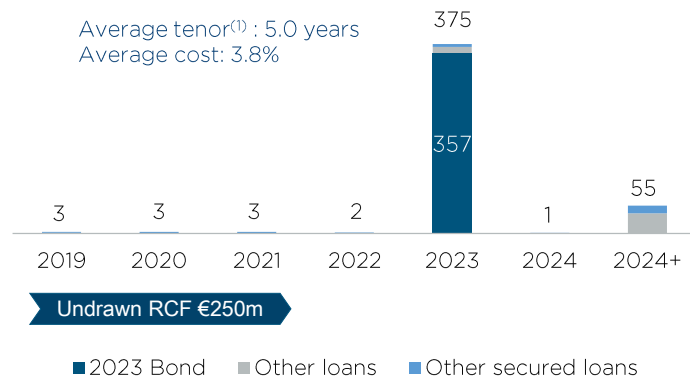
Financial Position: 31 st March 2019
Gross Financial Debt: (€442m)
Cash: €274m
Net Financial Debt: (€169m) ⁽¹⁾
Operating Lease Liability (under IFRS16): (€2,115m)
Total Net Debt with Operating Leases: (€2,284m)

- **(+) Operating Cash Flow:** +€16.3m, including -€4.2m of credit card expenses and taxes paid of -€5.4m (excluding cash and debt FX variation)
- **(+) Working Capital:** strong performance of Accounts Receivable Management
- **(-) Capex payments:** -€39.6m deployed in Q1 2019
- **(+) Acquisitions & Disposals:** +€18.8m mainly from NH Málaga II disposal in Q1 +€16m and JV China +€1.9m
- **(-) Other:** mainly severance payments, legal provisions and FX cash & debt variation (-€1.1m Debt FX adjustment and +€0.4m Cash FX variation)
- **(-) Net Financials & Dividends:** -€1.8m, including -€1.4m net interest expense and -€0.4m minority dividend

(1) NFD excluding accounting adjustments for arrangement expenses €12.8m, accrued interest -€7.2m and IFRS 9 adjustment €8.0m. Including these accounting adjustments, the Adj. NFD would be (€155m) at 31st Mar. 2019 and (€153m) at 31st Dec. 2018

Strong deleverage achieved

Debt Maturity Profile 31st March 2019: Gross debt (€442m)



Liquidity:

- Cash at bank: **€274m**
- Available credit lines: **€307m**, of which €250m is a Long Term RCF (maturity in September 2021) and excludes the available portion of the loan related to the New York capex

Rating

Rating	NH	2023 Bond	Outlook
Fitch	B+	BB	Stable
Moody's	B1	Ba3	Stable

Fitch Ratings

- On 26 March 2019 Fitch revised the Outlook on NH Hotel Group to Stable from Positive and **affirmed the Corporate rating at 'B+'** following the acquisition by Minor International of a 94.1% stake in NH Hotel Group
- Bond rating affirmed at BB

MOODY'S

- On May 11th, Moody's **upgraded the corporate family rating of NH Hotel Group to 'B1' from 'B2'** and changed the outlook from positive to stable

⁽¹⁾ Excluding subordinated debt (2024+)

IFRS 16: Impact of new accounting standard from 2019

- The application of IFRS 16 started on January 1st, 2019 and establishes the recognition of operating leases as an asset for the right of use and a financial liability. An amortization expense of the asset is recorded separately from the interest expense of the lease liability
- NH has adopted the Modified Retrospective method, recording in the equity reserves the difference between Asset & Liability
- Impacts on Balance Sheet and P&L (without considering additions, cancellations or modifications of contracts that may occur after that date):

Impact on Opening Balance 1/1/2019 (€ million)	IFRS 16
Right of Use	1,757.4
Deferred tax	99.7
Other assets ⁽¹⁾	(19.0)
TOTAL ASSETS	1,838.1
Total Equity	(284.8)
Operational leases liability	2,148.8
Other liabilities ⁽²⁾	(25.9)
TOTAL LIABILITIES	1,838.1

⁽¹⁾ Elimination of linearization accounts

⁽²⁾ Elimination of onerous provision (€7m) and linearization accounts

Impact in P&L in Q1 2019 (€ million)	Q1 2019 ex IFRS 16	IFRS 16 Adj.	Q1 2019 Reported
Lease payments and property taxes	(84.1)	62.6	(21.5)
EBITDA BEFORE ONEROUS	20.9	62.6	83.5
Onerous contract reversal provision	0.4	(0.4)	-
Depreciation	(27.5)	(43.5)	(71.0)
EBIT	(6.2)	18.7	12.5
Interest expense	(5.6)	(22.4)	(28.0)
Corporate income tax	(1.7)	0.9	(0.8)
NET RECURRING INCOME	(14.5)	(2.7)	(17.3)

- Liability impact is in-line with 2017 annual accounts disclosure of operating leases and with the average calculation published by rating agencies
- No cash impact, leverage capacity or debt financial covenant

Integration opportunities with Minor

Enhanced Customer base

- Access Asian customers with high growth potential
- Loyalty program and cross selling between both groups

Economies of Scale

- Distribution partners: OTAs and suppliers
- Improve pricing scheme based on a larger size

Best talent pools

- Talent Exchange opportunities
- Mobility policies

Growth in new Markets

- Potential for the expansion of MINT and NH brands in all geographies

Access to Luxury segment

- Rebranding opportunities
- New openings (i.e.: Anantara Villa Padierna Palace Marbella Resort)

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Q1 2019 SALES AND RESULTS

13th May 2019



NH | HOTEL GROUP PART OF **MINOR**
HOTELS

NH
HOTELS


NH COLLECTION
HOTELS

nhow
HOTELS

TIVOLI
HOTELS & RESORTS


ANANTARA
HOTELS-RESORTS-SPAS

AVANI
Hotels & Resorts


erawana
COLLECTION


PAKS
HOTELS & RESORTS

Q1 2019 Sales and Results

Madrid, 13th May 2019

Q1 2019 Main Financial Aspects ⁽¹⁾

- **Revenue growth of +3.7%** (+5.7% at constant exchange rates) **reaching €353m** (+€12m) in the quarter, despite the 2019 refurbishments (-€4m opportunity cost) and the negative currency impact (-€7m).
 - **In the like-for-like (“LFL”) perimeter**, excluding refurbishments and perimeter changes, **revenue grew +3.0% (+5.3% at constant rates)**:
 - Strong performance in **Europe with a growth of +2.6%**. It is worth noting the positive performance of Spain (+5.4%) and Central Europe (+2.7%). Benelux (+0.8%) was affected by lower corporate events in congress hotels and Italy (+0.6%) by a worse trade fair calendar in Q1 in Milan.
 - Latin America was partially negatively impacted by the currency devaluation in Argentina.
- **Increase in RevPAR of +3.6% in the quarter with higher ADR** (+2.4%; +€2.2), **which accounted for 67% of the increase in RevPAR and an occupancy that grew +1.2%** to 65.9% with a good performance in all regions except LatAm.
 - RevPAR growth in all regions, with Spain (+7.3%) and Central Europe (+4.7%) standing out.
 - The strong performance in Spain is due to the recovery of Barcelona, the good performance of Madrid and sustained growth in the secondary cities.
 - Certain cities in Central Europe had a favorable trade fair calendar.
 - Growth above the market +0.8 p.p. of relative RevPAR in the main cities due to higher relative increase in occupancy (+1.3 p.p.) with a slightly lower relative ADR (-0.3 p.p.).
- Revenue growth together with cost control allowed to close the first quarter with a **recurrent EBITDA growth⁽²⁾ excluding the accounting impact of IFRS 16 of +33% reaching €21m**, which represents an **increase of +€5m and a margin improvement of +1.3 p.p.** The conversion rate of incremental revenues to EBITDA is 42%. Including IFRS 16, reported EBITDA amounts to €84m.
- **Reduction of the loss of the reported Net Recurring Income in the quarter of +€6m compared to the previous year to reach -€17m**, as this is a seasonally weak quarter for the Group and due to the -€3m accounting impact of IFRS 16.
- **Reported Total Net Income of -€15m**, -€36m lower than the first quarter of 2018. The comparison is negatively affected by the high contribution of net capital gains from asset rotation recorded in Q1 2018 (+€55m).
- The **solid cash flow generated** in the quarter **financed capex of the period (€40m) and the Group reached a cash position of €274m, preserving net financial debt (-€169m)** at the same level as at 31 Dec. 2018.
- Proposal to submit for AGM approval, the **distribution of a dividend** for the financial year 2018 of a maximum gross amount of €0.15 per outstanding share, **implying an estimated disbursement of €59m, in-line with the announced dividend policy.**

(1) IFRS 16 and Hyperinflation (IAS 29) accounting impacts included in business performance figures unless stated

(2) Recurring EBITDA before onerous reversal and capital gains from asset disposals excludes IFRS 16 impacts for comparison purposes

Q1 2019 Sales and Results

Madrid, 13th May 2019

2019 Targets (excluding IFRS 16 and IAS 29 accounting impacts)

- Targets of **EBITDA⁽¹⁾ of €285m** despite changes in the perimeter and new repositioning opportunities and **Recurring Net Income** close to **€100m by 31st December 2019** are confirmed.

(1) Recurring EBITDA before onerous reversal and capital gains from asset disposals excludes IFRS 16 and IAS 29 impacts for comparison purposes

IFRS 16: Impact of new accounting standard from 1st January 2019

- IFRS 16 establishes the recognition on the balance sheet of operating leases, being added a financial liability equal to the present value of the fixed lease commitments and an asset for the right of use the underlying asset. Therefore, the interest expense of the liability is recorded separately from the depreciation expense of the right-of-use asset.
- The Group has applied the retrospective modified method, calculating the asset at the start date of each contract and the liability at the transition date. The difference between the two items is recorded as an adjustment in the consolidated reserves on the opening balance sheet.

Impact on Opening Balance 1/1/2019 (€ million)	IFRS 16
Right of Use	1,757.4
Deferred tax	99.7
Other assets ⁽¹⁾	(19.0)
TOTAL ASSETS	1,838.1
Total Equity	(284.8)
Operational leases liability	2,148.8
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EBIT	(6.2)	18.7	12.5
Interest expense	(5.6)	(22.4)	(28.0)
Corporate income tax	(1.7)	0.9	(0.8)
NET RECURRING INCOME	(14.5)	(2.7)	(17.3)

- Liability impact is in-line with 2017 annual accounts disclosure of operating leases and with the average calculation published by rating agencies.
- No cash impact, leverage capacity or debt financial covenants.

Strategic initiatives with Minor

- The Group continues to work with Minor to identify and quantify the potential benefits of both complementary businesses.
- Key initiatives identified:
 - Integration of Tivoli: Minor Hotels operations in Portugal and Brazil.
 - Enhance the customer base: Access to Asian customers with high growth potential together with the loyalty programme and cross-selling between both groups.
 - Economies of scale: Negotiation with commercial partners (travel agencies and suppliers) to improve pricing scheme based on a larger portfolio size.
 - New markets: Potential to expand MINT and NHH brands in all geographies.

Q1 2019 Sales and Results

Madrid, 13th May 2019

- Access to the luxury segment: Brand change opportunities and new openings (i.e Anantara Villa Padierna Palace Marbella Resort recently signed).
 - Human capital: exchange of talent and mobility policy.
- The Board of Directors of NH approved last 7th February:
- A Governance Framework to establish relations between NH and Minor, including:
 - Mechanisms to prevent and solve possible conflicts of interest, as well as related party transactions.
 - Exchange of information.
 - Scope of action of the respective hotel groups, by identifying preferred business geographical areas for each Group.
 - A reciprocal Brands Master Licensing agreement by means of which each party licenses to the other party the use of its corresponding commercial brands in the geographical areas where the other party operates.

Other Highlights

- **Repositioning Plan:** In the first quarter of 2019 the following hotels are affected by refurbishments: NH Plaza de Armas, NH Luz Huelva, NH Logroño Herencia Rioja, NHC Madrid Paseo del Prado, NH Sants Barcelona and NH New York Jolly Madison Towers in the BU of Spain. NH Bologna de la Gare, NH Napoli Panorama, NH Palermo and NH Roma Villa Carpegna in Italy. NHC Amsterdam Flower Market in Benelux and NHC Berlin Mitte Friedrichstrasse, NH Hamburg Altona and NH Vienna Airport in Central Europe and NH Buenos Aires Crillón and NH Mexico City Centro Histórico in Latin America. The opportunity cost, as lower revenues due to the refurbishments was -€4,2m compared with 2018, mainly due to the refurbishments of hotels in Naples, Amsterdam and Munich.
- **Brand:** NH had 352 hotels and 54,430 rooms as of 31st March 2019, out of which 77 hotels and 11,988 rooms are NH Collection (22% of the portfolio), showing their potential both in prices (+37% higher price in Q1; ADR NH Collection €116 vs ADR NH €84) and quality (with improvements also in non-refurbished hotels). NH Hotel Group focuses on quality measurement using new sources of information and surveys, thus significantly increasing both the volume of reviews and the evaluations received.



Q1 2019 Sales and Results

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➤ **Pricing & Revenue Management:** Higher growth in relative RevPAR of +0.8 p.p. in the main cities vs. competitors through higher occupancy (+1.3 p.p.) and lower ADR (-0.3 p.p.):

- Solid growth in Spain with a relative RevPAR of +0.9 p.p. due to higher ADR boosted by the strong performance of Madrid and Valencia. The recovery of Barcelona translated in prices ahead of competition that resulted in negative relative RevPAR evolution in the city.
- Italy: -4.5 p.p. Relative RevPAR explained by the extraordinary performance in Q1 2018 (+7.6 p.p.) with relevant events in Milan.
- Excellent result in Benelux with a 3.9 p.p. increase in relative RevPAR as a result of higher occupancy in Amsterdam and Brussels.
- Central Europe: +1.8 p.p. variation in relative RevPAR due to higher occupancy with most of main cities showing a positive evolution.

Q1 2019	ADR % var.		"Relative" ADR	"Relative" Occupancy	RevPAR % var.		"Relative" RevPAR
	NH	Compset	Var.	Var.	NH	Compset	Var.
Total NH	1.6%	1.9%	-0.3 p.p.	1.3 p.p.	5.3%	4.5%	0.8 p.p.
Spain	5.1%	3.6%	1.5 p.p.	-0.5 p.p.	9.5%	8.7%	0.9 p.p.
Italy	-2.3%	-1.2%	-1.1 p.p.	-3.0 p.p.	-2.9%	1.6%	-4.5 p.p.
Benelux	-0.2%	-0.3%	0.0 p.p.	3.9 p.p.	3.8%	0.0%	3.9 p.p.
Central Europe	3.2%	4.3%	-1.1 p.p.	3.1 p.p.	8.4%	6.6%	1.8 p.p.

Q1 2019 Sales and Results

Madrid, 13th May 2019

Q1 RevPAR evolution:

Note: The “Like for Like plus Refurbishments” (LFL&R) criteria includes hotels renovated in 2018 and 2019

	NH HOTEL GROUP REVPAR Q1 2019/2018										
	AVERAGE ROOMS		OCCUPANCY %			ADR			REVPAR		
	2019	2018	2019	2018	% Var	2019	2018	% Var	2019	2018	% Var
Spain & Others LFL & R ⁽¹⁾	11,164	10,969	70.6%	68.7%	2.8%	89.8	86.8	3.5%	63.4	59.6	6.4%
B.U. Spain Consolidated ⁽¹⁾	11,682	11,480	70.0%	68.3%	2.5%	90.3	86.2	4.7%	63.2	58.9	7.3%
Italy LFL & R	7,014	7,190	62.5%	62.2%	0.4%	105.0	104.8	0.2%	65.6	65.2	0.6%
B.U. Italy Consolidated	7,158	7,190	62.3%	62.2%	0.1%	105.1	104.8	0.3%	65.5	65.2	0.4%
Benelux LFL & R	8,180	8,390	64.3%	63.7%	1.0%	102.0	102.7	-0.6%	65.6	65.4	0.4%
B.U. Benelux Consolidated	8,699	8,795	64.1%	63.6%	0.9%	102.6	102.5	0.1%	65.8	65.1	1.0%
Central Europe LFL & R	11,462	11,635	68.8%	67.3%	2.4%	90.4	87.9	2.8%	62.3	59.1	5.3%
B.U. Central Europe Consolidated	12,191	12,091	68.0%	67.1%	1.4%	90.2	87.3	3.3%	61.3	58.6	4.7%
Total Europe LFL & R	37,820	38,184	67.2%	65.9%	1.9%	95.2	93.7	1.5%	63.9	61.8	3.5%
Total Europe Consolidated	39,730	39,556	66.7%	65.8%	1.4%	95.3	93.2	2.2%	63.6	61.3	3.7%
Latinamerica LFL & R	5,083	5,080	60.7%	62.1%	-2.2%	72.9	71.7	1.6%	44.2	44.5	-0.6%
Latinamerica Consolidated	5,351	5,477	59.7%	60.5%	-1.3%	72.2	70.4	2.4%	43.1	42.6	1.1%
NH Hotels LFL & R	42,903	43,264	66.4%	65.5%	1.4%	92.7	91.3	1.6%	61.6	59.8	3.1%
Total NH Consolidated	45,080	45,033	65.9%	65.1%	1.2%	92.9	90.7	2.4%	61.2	59.1	3.6%

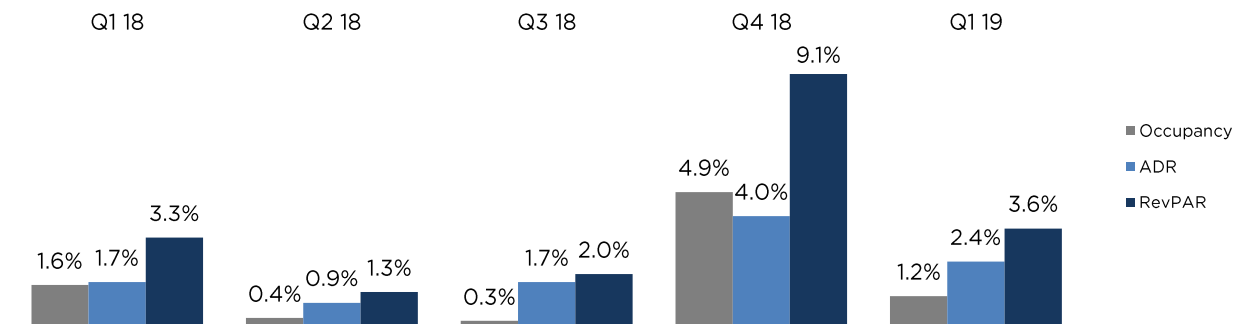
(1) Includes France and NY

- **RevPAR up +3.6%** in the first quarter of the year, **67% of it through prices** (ADR: +2.4%; +€2.2) and **occupancy** that rose by +1.2% to 65.9%. RevPAR growth in all regions, with Spain (+7.3%) and Central Europe (+4.7%) standing out.
- Remarkable **RevPAR growth** in:
 - **Spain:** +7.3% due to higher prices (+4.7%) and activity (+2.5%), the recovery in Barcelona (+15%) and the good performance of Madrid (+9%) and secondary cities (+3%).
 - **Italy:** +0.4%, with prices and activity practically stable (+0.3%; +0.1% respectively). The performance is explained by a +5% growth of Rome and a -5% decrease in Milan due to a worse trade fair calendar.
 - **Benelux:** +1.0%, with growth of +11% in Brussels (due to higher occupancy), Amsterdam (+3%). Negative performance of two conference hotels due to lower corporate events, but expected to recover in the following quarters.
 - **Central Europe:** +4.7% with higher prices (+3.3%) and activity (+1.4%). Strong LFL performance in Munich (+31%) impacted by an event held in January, and Austria (+13%). Berlin (-2%) and Frankfurt (-2%) were slightly impacted by the worse trade fair calendar.
 - **LatAm:** +1.1% with a +2.4% increase in ADR and lower occupancy (-1.3%). Buenos Aires stable, Mexico City (-2% due to a fall in occupancy) and favorable performance in Bogota (+14%).
- In terms of the Group's **level of activity** in the first quarter, occupancy grew by **+1.2% (+0.8 p.p.)**, with growth in all regions except LatAm. Spain stands out (+2.5%; +1.7 p.p.) driven by the better comparison in Barcelona and the strong performance of Madrid and secondary cities.

Q1 2019 Sales and Results

Madrid, 13th May 2019

Evolution of Consolidated Ratios by quarter:



Consolidated Ratios % Var	Occupancy					ADR					RevPAR				
	Q1 18	Q2 18	Q3 18	Q4 18	Q1 19	Q1 18	Q2 18	Q3 18	Q4 18	Q1 19	Q1 18	Q2 18	Q3 18	Q4 18	Q1 19
Spain ⁽¹⁾	1.2%	-0.4%	-1.6%	7.4%	2.5%	4.8%	-2.6%	-3.8%	5.1%	4.7%	6.1%	-3.0%	-5.3%	12.9%	7.3%
Italy	3.2%	0.3%	0.6%	2.1%	0.1%	6.5%	2.4%	2.9%	3.0%	0.3%	9.9%	2.8%	3.5%	5.2%	0.4%
Benelux	2.6%	2.2%	3.2%	3.3%	0.9%	6.4%	4.2%	2.5%	2.6%	0.1%	9.1%	6.5%	5.7%	6.0%	1.0%
Central Europe	2.1%	-0.2%	1.0%	4.1%	1.4%	-2.6%	2.9%	5.7%	4.6%	3.3%	-0.6%	2.7%	6.7%	8.8%	4.7%
TOTAL EUROPE	2.0%	0.3%	0.6%	4.5%	1.4%	3.4%	1.7%	1.8%	4.1%	2.2%	5.5%	2.0%	2.4%	8.7%	3.7%
Latin America real exc. rate	-1.9%	0.0%	-2.2%	8.2%	-1.3%	-13.1%	-8.1%	-1.1%	5.2%	2.4%	-14.8%	-7.9%	-3.1%	13.8%	1.1%
NH HOTEL GROUP	1.6%	0.4%	0.3%	4.9%	1.2%	1.7%	0.9%	1.7%	4.0%	2.4%	3.3%	1.3%	2.0%	9.1%	3.6%

(1) Includes France and NY

Q1 2019 Sales and Results

Madrid, 13th May 2019

RECURRING HOTEL ACTIVITY *				
(€ million)	2019 Q1	2018 Q1	DIFF. 18/17	%DIFF.
SPAIN ⁽¹⁾	93.5	87.1	6.4	7.3%
ITALY	58.1	57.9	0.2	0.3%
BENELUX	70.4	71.8	(1.4)	(1.9%)
CENTRAL EUROPE	85.7	83.6	2.1	2.5%
AMERICA	29.7	29.4	0.3	1.2%
TOTAL RECURRING REVENUE LFL&R	337.5	329.8	7.7	2.3%
OPENINGS, CLOSINGS & OTHERS	15.2	10.4	4.8	45.7%
RECURRING REVENUES	352.7	340.2	12.4	3.7%
SPAIN ⁽¹⁾	64.6	60.7	3.9	6.4%
ITALY	39.7	40.4	(0.7)	(1.8%)
BENELUX	52.3	52.0	0.3	0.5%
CENTRAL EUROPE	59.7	59.5	0.2	0.3%
AMERICA	21.0	21.7	(0.7)	(3.4%)
RECURRING OPEX LFL&R	237.3	234.4	2.9	1.2%
OPENINGS, CLOSINGS & OTHERS	10.4	8.2	2.2	27.3%
RECURRING OPERATING EXPENSES ⁽²⁾	247.7	242.6	5.1	2.1%
SPAIN ⁽¹⁾	28.9	26.4	2.5	9.4%
ITALY	18.4	17.5	0.9	5.3%
BENELUX	18.1	19.8	(1.6)	(8.2%)
CENTRAL EUROPE	26.0	24.1	1.9	8.0%
AMERICA	8.7	7.6	1.1	14.0%
RECURRING GOP LFL&R	100.2	95.4	4.8	5.0%
OPENINGS, CLOSINGS & OTHERS	4.8	2.2	2.5	112.9%
RECURRING GOP	105.0	97.7	7.3	7.5%
SPAIN ⁽¹⁾	24.4	22.7	1.7	7.5%
ITALY	13.1	12.8	0.3	2.4%
BENELUX	14.4	14.3	0.1	0.8%
CENTRAL EUROPE	27.2	25.9	1.3	5.0%
AMERICA	3.0	2.9	0.2	6.2%
RECURRING LEASES&PT LFL&R	82.2	78.6	3.6	4.6%
OPENINGS, CLOSINGS & OTHERS	1.9	3.4	(1.5)	(43.2%)
RECURRING RENTS AND PROPERTY TAXES ⁽³⁾	84.1	82.0	2.1	2.6%
SPAIN ⁽¹⁾	4.5	3.7	0.8	21.3%
ITALY	5.3	4.7	0.6	12.9%
BENELUX	3.7	5.4	(1.7)	(32.0%)
CENTRAL EUROPE	(1.2)	(1.8)	0.6	34.9%
AMERICA	5.7	4.8	0.9	18.6%
RECURRING EBITDA LFL&R	18.0	16.8	1.2	7.1%
OPENINGS, CLOSINGS & OTHERS	2.8	(1.1)	4.0	348.4%
RECURRING EBITDA EX. ONEROUS PROVISION ⁽³⁾	20.9	15.7	5.2	33.1%

^(*) IFRS 16 not included in business performance figures

⁽¹⁾ The New York hotel and France are included in the Business Unit of Spain

⁽²⁾ For the allocation of central costs, the distribution criterion used is the GOP level of each business unit

⁽³⁾ Rents and Recurring EBITDA exclude IFRS 16 accounting impact for comparison purposes

Q1 2019 Sales and Results

Madrid, 13th May 2019

Recurring Results by Business Unit (LFL&R basis)^(*)

Spain B.U. ⁽¹⁾:

- RevPAR up +6.4% in the first quarter, fueled by the recovery in Barcelona (+14.9%) and the excellent performance of Madrid (+9.2%). ADR rose +3.5% and occupancy by +2.8%.
 - LFL revenues grew +5.4% due to the good performance of Barcelona (+15.1%) and Madrid (+8.6%). Secondary cities grew by +2.3%. Including the 2018 and 2019 refurbishments, LF&R revenues rose by +€6.4m (+7.3%). Total revenues grew +8.6% including changes in the perimeter (openings of a hotel in Madrid and a hotel in Toulouse which offset the removal of 2 hotels from the perimeter).
 - Operating expenses rose +6.4% (-€3.9m) in the quarter, mainly due to increased occupancy (+2.8%) and by the fact that the minimum wage increased by c.+10%.
 - GOP reached €28.9m, up +9.4% (+€2.5m) and income +€1.7m (+7.5%).
 - This drove EBITDA for the quarter up +21.3% (+€0.8m) reaching €4.5m.

⁽¹⁾ Includes the New York hotel and France

Italy B.U.:

- RevPAR grew +0.6% in the quarter with ADR up by +0.2% and occupancy by +0.4%. Remarkable performance in RevPAR LFL in Rome (+5.3%) while Milan (-4.6%) is affected by a negative trade fair calendar in the quarter.
 - LFL revenue increased by +0.6% with a solid performance in Rome (+3.0%) while Milan (-2.7%) was impacted by a negative trade fair calendar. Total revenue increased 2.0% due to the opening of a hotel in Venice.
 - Operating expenses fell -1.6% in the quarter while GOP grew +4.8% (+€0.8m) to €18.3m.
 - Thus, EBITDA improved in the first quarter +12.9% (+€0.6m) to €5.3m and the margin +1.0 p.p.

Benelux B.U.:

- RevPAR growth of +0.4% with prices down -0.6% and +1.0% increase in occupancy. It should be highlighted the LFL RevPAR growth in Brussels (+10.9%, due to higher occupancy) and Amsterdam (+2.6%). On the other hand, conference center hotels with approx. 1,000 rooms fell -16.7% due to lower corporate events, although the business is expected to recover over the next nine months.
 - LFL revenues were up +0.8%, driven by the good performance in Brussels (+11.6%). Amsterdam was up by +0.7% and secondary cities by +1.3%. LFL&R revenues dropped -1.9%, including the business loss of a refurbishment in Amsterdam (-€2.3m) and the negative performance of conference hotels (-€0.8m; -11.8%),
 - Operating expenses for the quarter remained virtually stable (+0.5%; +€0.3m).
 - GOP in the quarter dropped -8.2% (-€1.6m), all due to the refurbished hotel and the weak performance by conference hotels in the quarter.
 - These effects account for the -€1.7m fall in EBITDA to €3.7m.

^(*) IFRS 16 not included in business performance figures

Q1 2019 Sales and Results

Madrid, 13th May 2019

Central Europe B.U.:

- Solid growth in RevPAR of +5.3% in Q1 with ADR up by +2.8% and occupancy by +2.4%. Excellent performance of Munich +30.7% and Austria +13.3 with favorable trade fair calendars.
 - LFL revenues rose +2.7% despite a mixed fair calendar in the main cities, Munich (+24.9%), Berlin (-4.0%) and Frankfurt (-4.9%). Secondary cities grew +4.0%, positively impacted by the calendar effect of Easter. Total revenues were up +4.2% due to the opening of a hotel in Essen, one in Mannheim and another in Graz.
 - Operating expenses remained virtually stable in the quarter (+0.3%; +€0.2m). GOP rose +8.0% (+€1.9m) to €26.0m.
 - EBITDA losses were reduced by +€0.6m reaching -€1.2m.

Americas B.U. (2):

- RevPAR dropped -0.6% in the quarter, fully explained by the negative currency impact (mainly in Argentina) and which has no impact at EBITDA level:
 - By regions, Mexico revenues were down -2.2% in local currency. However, at real exchange rate revenues would have grown by +3.4% including the exchange rate performance (+5%).
 - In Argentina, revenues grew 82.0% at constant exchange rates, mainly due to an increase in average prices due to hyperinflation. Reported fell -9.6% taking into account the sharp currency devaluation (-101%).
 - In Royal Hotels, revenues fell -3.0% in local currency with a stable currency performance.

(2) Includes IAS 29 impact in Argentina

Q1 2019 Sales and Results

Madrid, 13th May 2019

Consolidated Income Statement

NH HOTEL GROUP P&L ACCOUNT						
(millones de €)	Q1 2019 Reported	IFRS 16 Adj.	Q1 2019 ex IFRS 16	Q1 2018 Reported	Var. Q1 ex IFRS16	
	€ m.	€ m.	€ m.	€ m.	€ m.	%
TOTAL REVENUES	352.7	-	352.7	340.2	12.4	3.7%
Staff Cost	(133.6)	-	(133.6)	(130.0)	(3.6)	2.8%
Operating expenses	(114.1)	-	(114.1)	(112.6)	(1.5)	1.4%
GROSS OPERATING PROFIT	105.0	-	105.0	97.7	7.3	7.5%
Lease payments and property taxes	(21.5)	(62.6)	(84.1)	(82.0)	(2.1)	2.6%
EBITDA BEFORE ONEROUS	83.5	(62.6)	20.9	15.7	5.2	33.1%
Margin % of Revenues	23.7%	-	5.9%	4.6%	-	1.3p.p.
Onerous contract reversal provision	-	0.4	0.4	0.6	(0.2)	(36.1%)
EBITDA AFTER ONEROUS	83.5	(62.2)	21.3	16.3	5.0	30.3%
Depreciation	(71.0)	43.5	(27.5)	(27.3)	(0.2)	0.6%
EBIT	12.5	(18.7)	(6.2)	(11.0)	4.8	43.7%
Interest expense	(28.0)	22.4	(5.6)	(10.6)	5.0	47.4%
Income from minority equity interests	0.1	-	0.1	0.1	0.0	0.0%
EBT	(15.4)	3.7	(11.7)	(21.5)	9.8	45.6%
Corporate income tax	(0.8)	(0.9)	(1.7)	(0.9)	(0.8)	87.4%
NET INCOME before minorities	(16.2)	2.7	(13.4)	(22.4)	9.0	40.1%
Minority interests	(1.1)	-	(1.1)	(0.5)	(0.6)	116.3%
NET RECURRING INCOME	(17.3)	2.7	(14.5)	(22.9)	8.4	36.7%
Non Recurring EBITDA ⁽¹⁾	3.7	-	3.7	86.2	(82.5)	(95.7%)
Other Non Recurring items ⁽²⁾	(1.1)	-	(1.1)	(41.5)	40.4	97.3%
NET INCOME including Non-Recurring	(14.7)	2.7	(12.0)	21.7	(33.7)	(155.3%)

⁽¹⁾ Includes gross capital gains from asset rotation

⁽²⁾ Includes taxes from asset rotation

Q1 2019 Comments:

- **Revenue growth of +3.7%** (+5.7% at constant exchange rates) **reaching €353m** (+€12m) in the quarter, despite the 2019 refurbishments (-€4m opportunity cost) and the negative currency impact (-€7m).
 - In the Like for Like (“LFL”) perimeter, not including refurbishments and perimeter changes, revenues grew +3.0% (+5.3% at constant exchange rates) with a solid performance in Europe (+2.6%) due to the good performance of Spain (+5.4%) and Central Europe (+2.7%).
- **Evolution of costs:** cost control in the quarter despite the growth in occupancy (+1.2%).
 - **Personnel costs** were up +2.8% (-€3.6m) and **other direct operating costs** grew +1.4% (-€1.5m). 57% of the increase in total operating expenses is explained by the changes of perimeter (openings and closings).
- **Improvement of +€7.3m (+7.5%) at GOP level.** The margin on revenues improved by +1.0 p.p. in the first quarter with a conversion rate of 58% from incremental revenues.

Q1 2019 Sales and Results

Madrid, 13th May 2019

- **Leases and property taxes**, excluding the IFRS 16 accounting impact, reached €84.1m, up by -€2.1m (+2.6%). Perimeter changes due to openings and closings partially offset the higher leases due to the 2018 refurbishments. The reported figure including IFRS 16 is €21.5m.
- Revenue growth together with cost control allowed to close the first quarter with a **Recurrent EBITDA growth⁽²⁾ excluding the accounting impact of IFRS 16 of +33% reaching €21m**, meaning an **increase of +€5m and a margin improvement of +1.3 p.p.** The conversion ratio of the incremental revenues to EBITDA is 42%. Including IFRS 16, reported EBITDA amounts to €84m.
- **Depreciations:** increase of -€0.2m due to the impact of the 2018 repositioning investments and excluding the accounting impact of IFRS 16. Including this impact, the reported figure is €71.0m.
- **Financial Expenses:** the decrease of +€5.0m is mainly due to lower debt interests, the early redemption of the Convertible Bond in June 2018 and the partial early redemption of the 2023 Bond of €43.2m in Q4 2018. With IFRS 16, reported figure is €28.0m.
- **Corporate income tax of -€0.8m**, due to a lower adjustment of non-deductible financial expenses (+€1.7m), offset by the better EBT performance (+€2.5m). Deferred taxes (+€0.9m) arise as a result of IFRS 16.
- **Reduction of the loss of the reported Net Recurring Income in the quarter of +€5.7m compared to the previous year to reach -€17.3m**, as this is a seasonally weak quarter for the Group and due to the -€2.7m accounting impact of IFRS 16.
- **Reported Total Net Income of -€14.7m**, -€36.5m lower than the first quarter of 2018. The comparison is negatively affected by the high contribution of net capital gains from asset rotation in Q1 2018 (+€55m).

Q1 2019 Sales and Results

Madrid, 13th May 2019

Financial Debt and Liquidity

As of 31/03/2019 Data in Euro million	Maximum Available	Availability	Drawn	Repayment schedule								
				2019	2020	2021	2022	2023	2024	2025	2026	Rest
Senior Credit Facilities												
Senior Secured Notes due 2023	356.9	-	356.9	-	-	-	-	356.9	-	-	-	-
Senior Secured RCF due in 2021	250.0	250.0	-	-	-	-	-	-	-	-	-	-
Total debt secured by the same Collateral	606.9	250.0	356.9	0.0	0.0	0.0	0.0	356.9	0.0	0.0	0.0	0.0
Other Secured loans ⁽¹⁾	31.9	-	31.9	2.2	2.6	2.5	2.1	6.1	1.3	0.9	0.8	13.3
Total secured debt	638.7	250.0	388.7	2.2	2.6	2.5	2.1	362.9	1.3	0.9	0.8	13.3
Unsecured loans ⁽²⁾	46.6	32.8	13.7	1.1	0.4	0.2	0.2	11.9	-	-	-	-
Unsecured credit lines	56.6	56.6	-	-	-	-	-	-	-	-	-	-
Subordinated loans	40.0	-	40.0	-	-	-	-	-	-	-	-	40.0
Total unsecured debt	143.2	89.4	53.7	1.1	0.4	0.2	0.2	11.9	0.0	0.0	0.0	40.0
Total Gross Debt	781.9	339.4	442.5	3.3	3.0	2.7	2.3	374.8	1.3	0.9	0.8	53.3
Cash and cash equivalents ⁽³⁾			(273.9)									
Net debt			168.5	3.3	3.0	2.7	2.3	374.8	1.3	0.9	0.8	53.3
Arranging expenses			(12.8)	(2.2)	(2.9)	(2.9)	(2.5)	(2.0)	(0.0)	(0.0)	(0.0)	(0.3)
Accrued interests			7.2	7.2								
IFRS 9 ⁽⁴⁾			(8.0)	(0.9)	(1.4)	(1.6)	(1.7)	(1.4)	(0.1)	(0.1)	(0.1)	(0.6)
Total adjusted net debt			154.9									

⁽¹⁾ Bilateral mortgage loans.

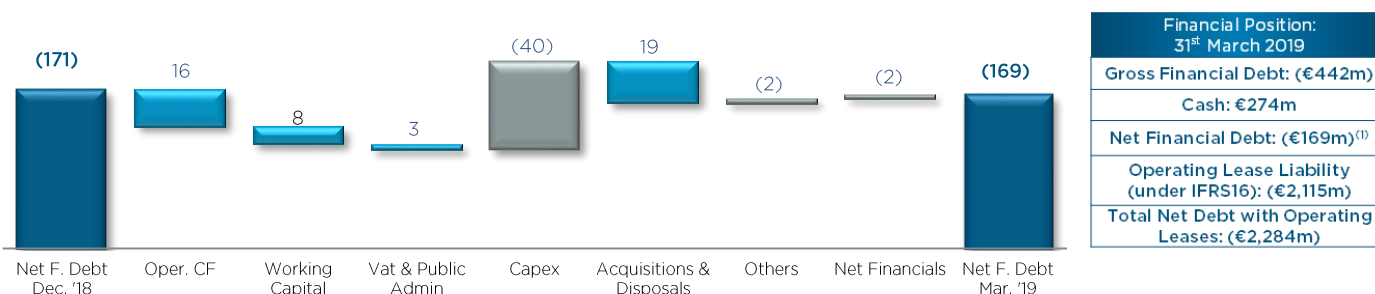
⁽²⁾ Comprises debt with amortization schedules. The undrawn amount is related to the loan for NY capex with availability period until 25/07/2020.

⁽³⁾ Does not include treasury stock. As of 31/03/19 the Group had 380,965 own shares, with €1.9m€ market value as of 31/03/2019 (€5.08/share).

⁽⁴⁾ IFRS 9 - The new IFRS 9 related to the accounting treatment of financial assets and liabilities with implementation on 1 January 2018. The application of the new accounting rule as a result of improved terms and conditions of the 2017 refinancing, compared to former conditions, results in an impact on NH Hotel Group (accounted within reserves, according to the rule) of less debt for €8.6m as of 1 January 2018 (€8.0m as of 31 March 2019 due to financial expense accounted in 2018 and the positive impact of the refinancing of a mortgage loan in Chile with better terms and conditions than before).

- The **solid cash flow generated** in the quarter **financed capex for the period (€40m)**, **preserving financial debt (-€169m)** at the same level as of 31 Dec. 2018.
- At 31st March 2019, the Company had €274m of cash and available credit lines of €307m (excluding the available portion of the loan related to the New York capex), of which €250m relate to a syndicated credit line maturing on 29th September 2021.

Q1 2019 Net Financial Debt Evolution



- (1) Net Financial Debt excluding accounting adjustments for arrangement expenses €12.8m, accrued interest -€7.2m and IFRS 9 adjustment €8.0m. Including these accounting adjustments, the adjusted net financial debt would be (€155m) at 31st March 2019 vs. (€153m) at 31st December 2018.

Q1 2019 Sales and Results

Madrid, 13th May 2019

Cash flow generation in the first quarter of the year:

- (+) Operating cash flow: +€16.3m, including -€4.2m of credit card expenses and taxes paid of -€5.4m (excluding cash debt FX variation).
- (+) Working capital: strong performance of accounts receivable management.
- (-) Capex payments: -€39.6m in the first quarter of the year.
- (+) Acquisitions and disposals: +€18.8m mainly from NH Málaga II disposal (+€16.0m, net of VAT of -€3.4m) and +€1.9m from the China JV settlement received in 2019.
- (-) Others: Mainly payment of legal provisions, compensations and exchange rates changes in cash and debt book values.
- (-) Net financial payments and dividends: -€1.8m including -€1.4m in net financial expenses and -€0.4m dividend payments to minority shareholders.

Appendix

nH | HOTEL GROUP PART OF **MINOR**
HOTELS



Q1 2019 Sales and Results

Madrid, 13th May 2019

Appendix I: In accordance with the Directives published by the ESMA in relation to Alternative Performance Measures (APMs), below it has been defined and reconciled the APMs used by the Group within the Results Publication of 3 months of 2019.

In addition, the abridged consolidated financial statements as at 31 March 2019 are shown below which include the effects of the application of IAS 29 "Financial information in hyperinflation economies " that concern the incorporation of the consolidated financial statements of the business unit of Argentina; and IFRS 16, new accounting standard for leases:

	3/31/2019	12/31/2018		3/31/2019	12/31/2018 (*)
NON-CURRENT ASSETS:			EQUITY:		
Goodwill	110,468	109,432	Share capital	784,361	784,361
Assets for rights of use	1,719,337	-	Reserves of the parent company	838,767	681,068
Intangible assets	107,918	110,569	Reserves of fully consolidated companies	(370,430)	(28,511)
Real estate investment	3,039	-	Reserves of companies consolidated using the equity method	(23,935)	(23,436)
Property, plant and equipment	1,659,865	1,637,718	Exchange differences	(56,929)	(60,854)
Investments accounted for using the equity method	7,673	8,971	Treasury shares and shareholdings	(1,591)	(2,530)
Non-current financial investments-	48,390	54,126	Consolidated profit for the period	(14,742)	101,573
<i>Loans and accounts receivable not available for trading</i>	37,705	42,598	Equity attributable to the shareholders of the Parent Company	1,155,501	1,451,671
<i>Other non-current financial investments</i>	10,685	11,528	Non-controlling interests	51,005	52,351
Deferred tax assets	239,931	138,724	Total equity	1,206,506	1,504,022
Other non-current assets	(133)	13,427			
Total non-current assets	3,896,488	2,072,967	NON-CURRENT LIABILITIES		
			Debt instruments and other marketable securities	343,319	342,485
			Debts with credit institutions	78,357	71,473
			Liabilities for operating leases	1,949,917	-
			Other financial liabilities	1,719	1,762
			Other non-current liabilities	29,980	47,296
			Provisions for contingencies and charges	44,925	51,178
			Deferred tax liabilities	176,868	177,478
			Total non-current liabilities	2,625,085	691,672
CURRENT ASSETS:			CURRENT LIABILITIES:		
Non-current assets classified as held for sale	43,902	55,974	Liabilities associated with non-current assets classified as held for sale	2,496	2,456
Inventories	9,891	10,435	Debt instruments and other marketable securities	3,357	73
Trade receivables	106,679	106,601	Debts with credit institutions	3,771	4,881
Non-trade receivables-	52,606	38,195	Liabilities for operating leases	165,100	-
<i>Tax receivables</i>	35,923	19,451	Other financial liabilities	537	710
<i>Other non-trade debtors</i>	16,683	18,744	Trade and other payables	274,229	252,704
Account receivable with related entities	24	978	Tax payables	75,216	59,453
Cash and cash equivalents	273,909	265,869	Provisions for contingencies and charges	736	2,713
Other current assets	11,892	12,109	Other current liabilities	38,358	44,444
Total current assets	498,903	490,161	Total current liabilities	563,800	367,434
TOTAL ASSETS	4,395,391	2,563,128	NET ASSETS AND LIABILITIES	4,395,391	2,563,128

Note: For comparison purpose, it should be considered that Financial Statement at March 31, 2019 includes the application of IFRS 16, not considered at December 31, 2018, due to first application was January 1, 2019.

(*) According to the Relevant Event published on May 6, 2019, it has been included a reclassification in Equity at December 31, 2018 (between Consolidated profit for the period and Reserves of fully consolidated companies, amounting to 19.4M€; of which 16.2M€ are assigned to the Parent Company and 3.2M€ to non-controlling interests) as consequence of applying IAS 29.

Q1 2019 Sales and Results

Madrid, 13th May 2019

NH HOTEL GROUP, S.A. AND SUBSIDIARIES
CONSOLIDATED COMPREHENSIVE PROFIT AND LOSS STATEMENT FOR THE PERIOD ENDED AT 31
MARCH 2019 AND 31 MARCH 2018
(Thousands of euros)

	31/03/2019	31/03/2018
Revenues	350,076	338,043
Other operating income	2,372	1,293
Net gains on disposal of non-current assets	2,810	79,248
Procurements	(17,399)	(17,024)
Staff costs	(105,956)	(103,495)
Depreciation and amortisation charges	(71,617)	(27,836)
Net Profits/(Losses) from asset impairment	639	(194)
Other operating expenses	(140,549)	(199,869)
<i>Variation in the provision for onerous contracts</i>	-	648
<i>Other operating expenses</i>	(140,549)	(200,517)
Gains on financial assets and liabilities and other	-	(1,087)
Profit (Loss) from entities valued through the equity method	68	68
Financial income	444	398
Change in fair value of financial instruments	48	-
Financial expenses	(32,664)	(14,835)
Result	(18)	-
Net exchange differences (Income/(Expense))	(1)	132
PROFIT BEFORE TAX FROM CONTINUING OPERATIONS	(11,747)	54,842
Income tax	(1,559)	(32,739)
PROFIT FOR THE PERIOD - CONTINUING	(13,306)	22,103
<i>Profit (loss) for the year from discontinued operations net of tax</i>	(347)	117
PROFIT FOR THE PERIOD	(13,653)	22,220
Exchange differences	5,102	(1,430)
Income and expenses recognised directly in equity	5,102	(1,430)
TOTAL COMPREHENSIVE PROFIT	(8,551)	20,790
Profit / (Loss) for the year attributable to:		
<i>Parent Company Shareholders</i>	(14,742)	21,728
<i>Non-controlling interests</i>	1,089	492
<i>Non-controlling interests in discontinued operations</i>		
Comprehensive Profit / (Loss) attributable to:		
<i>Parent Company Shareholders</i>	(10,818)	20,331
<i>Non-controlling interests</i>	2,266	459

Note: For comparison purpose, it should be considered that Financial Statement at March 31, 2019 includes the application of IFRS 16, not considered at December 31, 2018, due to first application was January 1, 2019.

NH HOTEL GROUP, S.A. AND SUBSIDIARIES

ABRIDGED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

FOR THE PERIOD ENDED

31 MARCH 2019 AND 31 DECEMBER 2018

(Thousands of euros)

	Equity attributed to the Parent Company							Non-controlling interest	Total Equity
	Own Funds								
	Share Capital	Issue premium and reserves	Treasury shares and shareholdings	Profit for the year attributable to the Parent Company	Other equity instruments	Valuation adjustments			
Ending Balance at 31/12/2018	784,361	612,909	(2,530)	117,785	-	(60,854)	52,351	1,504,022	
Adjustment for changes in accounting policies IFRS 16	-	(283,387)	-	-	-	-	(1,433)	(284,820)	
Adjusted balance at 31/12/2018	784,361	329,522	(2,530)	117,785	-	(60,854)	50,918	1,219,202	
Reclass (*)	-	16,212	-	(16,212)	-	-	-	-	
Balance at 31/12/2018 reexpressed	784,361	345,734	(2,530)	101,573	-	(60,854)	50,918	1,219,202	
Net profit (loss) for 2019	-	-	-	(14,742)	-	-	1,089	(13,653)	
Exchange differences	-	-	-	-	-	3,925	1,177	5,102	
Total recognised income / (expense)	-	-	-	(14,742)	-	3,925	2,266	(8,551)	
Transactions with shareholders or owners	-	(864)	939	-	-	-	(745)	(670)	
Distribution of dividends	-	-	-	-	-	-	(745)	(745)	
Remuneration Scheme in shares	-	(864)	939	-	-	-	-	75	
Other changes in equity	-	99,532	-	(101,573)	-	-	(1,434)	(3,475)	
Transfers between equity items	-	101,573	-	(101,573)	-	-	-	-	
Application NIC 29	-	(1,414)	-	-	-	-	(1,440)	(2,854)	
Other changes	-	(627)	-	-	-	-	6	(621)	
Ending balance at 31/03/2019	784,361	444,402	(1,591)	(14,742)	-	(56,929)	51,005	1,206,506	

(*) According to the Relevant Event published on May 6, 2019, it has been included a reclassification in Equity at December 31, 2018 (between Consolidated profit for the period and Reserves of fully consolidated companies, amounting to 19.4M€; of which 16.2M€ are assigned to the Parent Company and 3.2M€ to non-controlling interests) as consequence of applying IAS 29.

	Equity attributed to the Parent Company							Non-controlling interest	Total Equity
	Own Funds								
	Share Capital	Issue premium and reserves	Treasury shares and shareholdings	Profit for the year attributable to the Parent Company	Other equity instruments	Valuation adjustments			
Ending Balance at 31/12/2017	700,544	542,033	(39,250)	35,489	27,230	(157,542)	43,472	1,151,976	
Adjustment for changes in accounting policies	-	8,571	-	-	-	-	-	8,571	
Application IAS 29	-	(50,724)	-	-	-	96,862	7,093	53,231	
Adjusted balance at 31/12/2017	700,544	499,880	(39,250)	35,489	27,230	(60,680)	50,565	1,213,778	
Net profit (loss) for 2018	-	-	-	117,785	-	-	6,722	124,507	
Exchange differences	-	-	-	-	-	(174)	(2,013)	(2,187)	
Total recognised income / (expense)	-	-	-	117,785	-	(174)	4,709	122,320	
Transactions with shareholders or owners	83,817	118,049	36,720	-	(27,230)	-	(2,375)	208,981	
Distribution of dividends	-	(39,158)	-	-	-	-	(729)	(39,887)	
Convertible Bonds	83,817	156,022	35,691	-	(27,230)	-	-	248,300	
Remuneration Scheme in shares	-	1,185	1,029	-	-	-	-	2,214	
Other changes in equity	-	(5,020)	-	(35,489)	-	-	(548)	(41,057)	
Transfers between equity items	-	35,489	-	(35,489)	-	-	-	-	
Application IAS 29	-	(43,199)	-	-	-	-	(548)	(43,747)	
Other changes	-	2,690	-	-	-	-	-	2,690	
Ending balance at 31/12/2018	784,361	612,909	(2,530)	117,785	-	(60,854)	52,351	1,504,022	

NH HOTEL GROUP, S.A. AND SUBSIDIARIES

**ABRIDGED CONSOLIDATED CASH FLOW STATEMENTS FOR THE PERIOD ENDED
31 MARCH 2019 AND 2018**
(Thousands of euros)

	31.03.2019	31.03.2018
I. OPERATING ACTIVITIES		
Consolidated profit (loss) before tax:	(11,747)	54,842
Adjustments:		
Depreciation of tangible and amortisation of intangible assets (+)	71,617	27,836
Impairment losses (net) (+/-)	(639)	194
Allocations for provisions (net) (+/-)	-	(648)
Gains/Losses on the sale of tangible and intangible assets (+/-)	(2,810)	(79,248)
Gains/Losses on investments valued using the equity method (+/-)	(68)	(68)
Financial income (-)	(444)	(398)
	(48)	-
Financial expenses and variation in fair value of financial instruments (+)	32,664	14,835
	18	-
Net exchange differences (Income/(Expense))	1	(132)
Profit (loss) on disposal of financial investments	-	1,087
Other non-monetary items (+/-)	(680)	3,365
Adjusted profit (loss)	87,864	21,665
Net variation in assets / liabilities:		
(Increase)/Decrease in inventories	544	79
(Increase)/Decrease in trade debtors and other accounts receivable	800	12,473
(Increase)/Decrease in other current assets	(9,446)	(860)
Increase/(Decrease) in trade payables	11,938	3,642
Increase/(Decrease) in other current liabilities	6,548	16
Increase/(Decrease) in provisions for contingencies and expenses	(1,097)	(697)
(Increase)/Decrease in non-current assets	(55)	(528)
Increase/(Decrease) in non-current liabilities	(6)	98
Income tax paid	(5,420)	(13,083)
Total net cash flow from operating activities (I)	91,670	22,806
2. INVESTMENT ACTIVITIES		
Finance income	79	185
Investments (-):		
Tangible and intangible assets and investments in property	(39,554)	(17,115)
Non-current financial investments	-	(671)
	(39,554)	(17,786)
Disinvestment (+):		
Group companies, joint ventures and associates	1,903	85
Tangible and intangible assets and investments in property	16,847	154,616
	18,750	154,701
Total net cash flow from investment activities (II)	(20,725)	137,100
3. FINANCING ACTIVITIES		
Dividends paid out (-)	(449)	(660)
Interest paid on debts (-)	(5,657)	(8,114)
Financial expenses for means of payment	(4,200)	(3,713)
Interest paid on debts and other interest	(1,457)	(4,401)
Variations in (+/-):		
Debt instruments:		
- Loans from credit institutions (+)	5,971	-
- Loans from credit institutions (-)	(1,098)	(3,385)
	(61,902)	-
- Other financial liabilities (+/-)	(168)	(884)
Total net cash flow from financing activities (III)	(63,303)	(13,043)
4. GROSS INCREASE/DECREASE IN CASH AND CASHEQUIVALENTS (I+II+III)	7,642	146,862
5. Effect of exchange rate variations on cash and cash equivalents (IV)	398	-
6. Effect of variations in the scope of consolidation (V)	-	(96)
7. NET INCREASE/DECREASE IN CASH AND CASH EQUIVALENTS (I+II+III+IV+V)	8,040	146,766
8. Cash and cash equivalents at the start of the financial year	265,869	80,249
9. Cash and cash equivalents at the end of the financial year (7+8)	273,909	227,015

Note: For comparison purpose, it should be considered that Financial Statement at March 31, 2019 includes the application of IFRS 16, not considered at December 31, 2018, due to first application was January 1, 2019.

Q1 2019 Sales and Results

Madrid, 13th May 2019

A) Definitions

EBITDA (excl. IFRS 16): Result before tax of continuing operations and before: net result from the disposal of non-current assets, depreciation, net loss from asset impairment, the result on disposal of financial investments, the result of entities valued by the equity method, financial income, change in the fair value of financial instruments, financing costs (except for credit card costs, which are considered to be operating cost) and net exchange differences. This APM is used to measure the purely operating results of the Group.

RevPAR: The result of multiplying the average daily price for a specific period by the occupancy in that period. This APM is used for comparison of average income per hotel room with other companies in the sector.

Average Daily Rate (ADR): The ratio of total room revenue for a specific period divided by the rooms sold in that specific period. This APM is used to compare average hotel room prices with those of other companies in the sector.

LFL&R (Like for like with refurbishments): We define LFL with refurbishments as the group of fully operated hotels in a 24-month period plus the refurbishments made in the last two years. It excludes those hotels that have just been opened or closed and that have therefore not been fully operational for 24 months. This APM is used to analyse operating results for the year in a manner comparable with those of previous periods excluding the impact of hotel refurbishments.

Below it has been provided a breakdown of the “Total Revenues” line split into “LFL and refurbishments” and “Openings, closings and other effects” to illustrate the above explanation:

		3M 2019	3M 2018
		M Eur.	M Eur.
Total revenues	A+B	352.7	340.2
Total recurring revenue LFL & Refurbishment	A	337.5	329.8
Openings, closing & others	B	15.2	10.4

It has been provided a reconciliation for the “Total Revenues” line in Point II for the period of three months ended 31 March 2019.

Net Financial Debt (excl. IFRS 16): Gross financial debt less cash and other equivalent liquid assets, excluding accounting adjustments for the portion of the convertible bond treated as equity, arrangement expenses and accrued interest. Gross financial debt includes both non-current liabilities and current obligations for bonds and other negotiable securities and debt to lending institutions.

Capex: Investments made on assets for improvement and development that have meant a cash outflow during the year. Obtained from the investments in fixed and intangible assets and property investments shown on the statement of cash flows on the consolidated financial statements.

GOP (Gross operating profit): The gross operating profit obtained from EBITDA plus costs of leases and property taxes, as follows:

Conversion Rate: This measures the proportion of revenue that has been transferred to EBITDA. It is calculated by dividing the change in EBITDA by the change in total revenue.

Q1 2019 Sales and Results

Madrid, 13th May 2019

B) Reconciliation of the APM to the most directly reconcilable item, subtotal or total in the financial statements:

The following significant APMs are contained in the Earnings Report of 3 months of 2019:

I. ADR and RevPAR

Earnings Report of 3 months of 2019 details the cumulative evolution of RevPAR and ADR in the following tables:

NH HOTEL GROUP REVPAR Q1 2019/2018											
	AVERAGE ROOMS		OCCUPANCY %			ADR			REVPAR		
	2019	2018	2019	2018	% Var	2019	2018	% Var	2019	2018	% Var
Spain & Others LFL & R ⁽¹⁾	11,164	10,969	70.6%	68.7%	2.8%	89.8	86.8	3.5%	63.4	59.6	6.4%
B.U. Spain Consolidated ⁽¹⁾	11,682	11,480	70.0%	68.3%	2.5%	90.3	86.2	4.7%	63.2	58.9	7.3%
Italy LFL & R	7,014	7,190	62.5%	62.2%	0.4%	105.0	104.8	0.2%	65.6	65.2	0.6%
B.U. Italy Consolidated	7,158	7,190	62.3%	62.2%	0.1%	105.1	104.8	0.3%	65.5	65.2	0.4%
Benelux LFL & R	8,180	8,390	64.3%	63.7%	1.0%	102.0	102.7	-0.6%	65.6	65.4	0.4%
B.U. Benelux Consolidated	8,699	8,795	64.1%	63.6%	0.9%	102.6	102.5	0.1%	65.8	65.1	1.0%
Central Europe LFL & R	11,462	11,635	68.8%	67.3%	2.4%	90.4	87.9	2.8%	62.3	59.1	5.3%
B.U. Central Europe Consolidated	12,191	12,091	68.0%	67.1%	1.4%	90.2	87.3	3.3%	61.3	58.6	4.7%
Total Europe LFL & R	37,820	38,184	67.2%	65.9%	1.9%	95.2	93.7	1.5%	63.9	61.8	3.5%
Total Europe Consolidated	39,730	39,556	66.7%	65.8%	1.4%	95.3	93.2	2.2%	63.6	61.3	3.7%
Latinamerica LFL & R	5,083	5,080	60.7%	62.1%	-2.2%	72.9	71.7	1.6%	44.2	44.5	-0.6%
Latinamerica Consolidated	5,351	5,477	59.7%	60.5%	-1.3%	72.2	70.4	2.4%	43.1	42.6	1.1%
NH Hotels LFL & R	42,903	43,264	66.4%	65.5%	1.4%	92.7	91.3	1.6%	61.6	59.8	3.1%
Total NH Consolidated	45,080	45,033	65.9%	65.1%	1.2%	92.9	90.7	2.4%	61.2	59.1	3.6%

Below it is explained how the aforementioned data has been calculated:

	3M 2019	3M 2018
	€ Thousand	€ Thousand
A Room revenues	244,351	236,353
Other revenues	105,725	101,690
Revenues according to profit & loss statement	350,076	338,043
B Thousand of room nights	2,631	2,605
A / B = C ADR	92.9	90.7
D Occupancy	65.9%	65.1%
C x D RevPAR	61.2	59.1

II. INCOME STATEMENT 3 MONTHS OF 2019 AND 2018

The Earnings Report of 3 months breaks down the table entitled “Recurring hotel activity” obtained from the “Consolidated Income Statement” appearing in the same Earnings Report.

Below it has been provided a conciliation between the consolidated income statement and the abridged consolidated comprehensive income statements:

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Madrid, 13th May 2019

3 Months 2019

	Income Statements	Reclassification according to the Financial Statements	Financial expenses for means of payment	Oursourcing	Assets Disposal	Claims, severance payments and other non recurring	P&L according to the Financial Statements	
APM Total revenues	352.7	(352.7)	-	-	-	-	-	
Revenues	-	349.1	-	-	0.8	0.2	350.1	Revenues
Other operating income	-	2.4	-	-	-	-	2.4	Other operating income
APM TOTAL REVENUES	352.7	(1.2)	-	-	0.8	0.2	352.4	
Net gains on disposal of non-current assets	-	-	-	-	2.8	-	2.8	Net gains on disposal of non-current assets
APM Staff Cost	(133.6)	-	-	29.3	-	-	(106.0)	Staff costs
APM Operating expenses	(114.1)	(2.9)	4.2	(29.3)	-	(0.2)	(140.5)	Other operating expenses
Procurements	-	(17.4)	-	-	-	-	(17.4)	Procurements
APM GROSS OPERATING PROFIT	105.0	(21.5)	4.2	-	3.7	-	91.4	
APM Lease payments and property taxes	(21.5)	21.5	-	-	-	-	-	
lease payments and property taxes nr								
APM EBITDA BEFORE ONEROUS	83.5	-	4.2	-	3.7	-	91.4	
APM Onerous contrate reversal provision	(0.0)	-	-	-	-	-	-	Variation in the provision for onerous contrates
APM EBITDA AFTER ONEROUS	83.5	-	4.2	-	3.7	-	91.4	
Net Profits/(Losses) from asset impairment	-	0.6	-	-	-	-	0.6	Net Profits/(Losses) from asset impairment
APM Depreciation	(71.0)	(0.7)	-	-	-	-	(71.6)	Depreciation and amortisation charges
APM EBIT	12.5	-	4.2	-	3.7	-	20.4	
Gains on financial assets and liabilities and other	-	-	-	-	-	-	-	Gains on financial assets and liabilities and other
APM Interest expense	(28.0)	(0.5)	(4.2)	-	-	-	(32.7)	Finance costs
Finance Income	-	0.4	-	-	-	-	0.4	Finance income
Change in fair value of financial instruments	-	-	-	-	-	-	-	Change in fair value of financial instruments
Net exchange differences (Income/(Expense))	-	-	-	-	-	-	-	Net exchange differences (Income/(Expense))
APM Income from minority equity interests	0.1	-	-	-	-	-	0.1	Profit (loss) from companies accounted for using the equity method
APM EBT	(15.4)	-	-	-	3.7	-	(11.7)	Profit (loss) before tax from continuing operations
APM Corporate Income Tax	(0.8)	(0.8)	-	-	-	-	(1.6)	Income tax
APM Net Income before minorities	(16.2)	(0.8)	-	-	3.7	-	(13.3)	Profit for the financial year - continuing
Profit/ (Loss) for the year from discontinued operations net of tax	-	(0.3)	-	-	-	-	(0.3)	Profit (loss) for the year form discontinued operations net of tax
APM NET INCOME before minorities	(16.2)	(1.1)	-	-	3.7	-	(13.7)	Profit for the financial year - continuing
APM Minority interests	(1.1)	-	-	-	-	-	(1.1)	Non-controlling interests
APM Net Recurring Income	(17.3)	(1.1)	-	-	3.7	-	(14.7)	Profits for the year attributable to Parent Company Shareholders
APM Non Recurring EBITDA	3.7	-	-	-	(3.7)	-	-	
APM Other Non Recurring items	(1.1)	1.1	-	-	-	-	-	
APM NET INCOME including Non-Recurring	(14.7)	-	-	-	-	-	(14.7)	Profits for the year attributable to Parent Company Shareholders

3 Months 2018

(IFRS 16 not considered due to first application was January 1, 2019)

	Income Statements	Reclassification according to the Financial Statements	Financial expenses for means of payment	Oursourcing	Assets Disposal	Scrapping and non recurring depreciation	Claims, severance payments and other non recurring	P&L according to the Financial Statements	
APM Total revenues	340.2	(340.2)	-	-	-	-	-	-	
Revenues	-	337.7	-	-	0.4	-	-	338.0	Revenues
Other operating income	-	1.3	-	-	-	-	-	1.3	Other operating income
APM TOTAL REVENUES	340.2	(1.3)	-	-	0.4	-	-		
Net gains on disposal of non-current assets	-	-	-	-	87.2	(8.0)	-	79.2	Net gains on disposal of non-current assets
APM Staff Cost	(130.0)	0.7	-	26.8	-	-	(1.0)	(103.5)	Staff costs
APM Operating expenses	(112.6)	(64.4)	3.7	(26.8)	-	-	(0.4)	(200.5)	Other operating expenses
Procurements	-	(17.0)	-	-	-	-	-	(17.0)	Procurements
APM GROSS OPERATING PROFIT	97.7	(82.1)	3.7	-	87.6	(8.0)	(1.4)		
APM Lease payments and property taxes	(82.0)	82.0	-	-	-	-	-	-	
APM EBITDA BEFORE ONEROUS	15.7	(0.1)	3.7	-	87.6	(8.0)	(1.4)		
APM Onerous contract reversal provision	0.6	-	-	-	-	-	-	0.6	Variation in the provision for onerous contracts
APM EBITDA AFTER ONEROUS	16.3	(0.1)	3.7	-	87.6	(8.0)	(1.4)		
Net Profits/(Losses) from asset impairment	-	0.5	-	-	-	(0.7)	-	(0.2)	Net Profits/(Losses) from asset impairment
APM Depreciation	(27.3)	(0.5)	-	-	-	-	-	(27.8)	Depreciation and amortisation charges
APM EBIT	(11.0)	(0.1)	3.7	-	87.6	(8.7)	(1.4)		
Gains on financial assets and liabilities and other	-	(1.1)	-	-	-	-	-	(1.1)	Gains on financial assets and liabilities and other
APM Interest expense	(10.6)	(0.5)	(3.7)	-	-	-	-	(14.8)	Finance costs
Finance Income	-	0.4	-	-	-	-	-	0.4	Finance income
Change in fair value of financial instruments	-	-	-	-	-	-	-	-	Change in fair value of financial instruments
Net exchange differences (Income/(Expense))	-	0.1	-	-	-	-	-	0.1	Net exchange differences (Income/(Expense))
APM Income from minority equity interests	0.1	-	-	-	-	-	-	0.1	Profit (loss) from companies accounted for using the equity method
APM EBT	(21.5)	(1.2)	-	-	87.6	(8.7)	(1.4)	54.8	Profit (loss) before tax from continuing operations
APM Corporate Income Tax	(0.9)	0.1	-	-	(31.9)	-	-	(32.7)	Income tax
APM Net Income before minorities	(22.4)	(1.1)	-	-	55.7	(8.7)	(1.4)	22.1	Profit for the financial year - continuing
Profit/ (Loss) for the year from discontinued operations net of tax	-	0.1	-	-	-	-	-	0.1	Profit (loss) for the year from discontinued operations net of tax
APM NET INCOME before minorities	(22.4)	(1.0)	-	-	55.7	(8.7)	(1.4)	22.2	Profit for the financial year - continuing
APM Minority interests	(0.5)	0.0	-	-	-	-	-	(0.5)	Non-controlling interests
APM Net Recurring Income	(22.9)	(1.0)	-	-	55.7	(8.7)	(1.4)	21.7	Profits for the year attributable to Parent Company Shareholders
APM Non Recurring EBITDA	86.2	-	-	-	(87.6)	-	1.4	-	
APM Other Non Recurring items	(41.5)	1.0	-	-	31.9	8.7	-	-	
APM NET INCOME including Non-Recurring	21.7	-	-	-	-	-	-	21.7	Profits for the year attributable to Parent Company Shareholders

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Madrid, 13th May 2019

III. DEBT AND STATEMENT OF CASH FLOWS AS AT 31 MARCH 2019 AND 31 DECEMBER 2018

III.1 Debt presented in the earnings report of 3 Months 2019.

As of 31/03/2019 Data in Euro million	Maximum Available	Availability	Drawn	Maturities						
				Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Remainder
Mortgage loans	31,870	-	31,870	2,964	2,548	2,542	2,149	5,860	1,377	14,430
Fixed rate	26,385	-	26,385	1,530	1,416	1,490	1,536	5,238	745	14,430
Variable rate	5,485	-	5,485	1,433	1,133	1,052	613	622	632	-
Subordinated loans	40,000	-	40,000	-	-	-	-	-	-	40,000
Variable rate	40,000	-	40,000	-	-	-	-	-	-	40,000
Senior secured notes	356,850	-	356,850	-	-	-	-	356,850	-	-
Fixed rate	356,850	-	356,850	-	-	-	-	356,850	-	-
Unsecured loans	46,579	32,845	13,734	1,224	343	179	179	11,808	-	-
Variable rate	46,579	32,845	13,734	1,224	343	179	179	11,808	-	-
Secured RCF	250,000	250,000	-	-	-	-	-	-	-	-
Variable rate	250,000	250,000	-	-	-	-	-	-	-	-
Credit lines	56,588	56,588	-	-	-	-	-	-	-	-
Variable rate	56,588	56,588	-	-	-	-	-	-	-	-
Borrowing at 31/03/2019	781,887	339,433	442,454	4,188	2,892	2,721	2,328	374,518	1,377	54,430
Arrangement expenses	(12,812)	-	a (12,812)	(2,915)	(2,976)	(2,730)	(2,493)	(1,318)	(30)	(349)
IFRS 9	(7,990)	-	b (7,990)	(1,296)	(1,437)	(1,592)	(1,768)	(1,024)	(124)	(747)
Accrued interests	7,152	-	c 7,152	7,152	-	-	-	-	-	-
Adjusted total debt at 31/03/2019	768,237	339,433	428,804	7,128	(1,521)	(1,601)	(1,934)	372,176	1,223	53,334
Adjusted total debt at 31/12/2018	769,271	350,360	418,912	4,954	(1,504)	(1,928)	(2,074)	365,003	1,173	53,288

The above debt table has been obtained from the consolidated financial statements that have been filed.

III.2 Statement of cash flows included in the earnings report of 3 Months of 2019.

Net financial debt as at 31 March 2019 and 31 December 2018 has been obtained from the consolidated balance sheet at 31 March 2019 and from the consolidated financial statements for 31 December 2018 and is as follows:

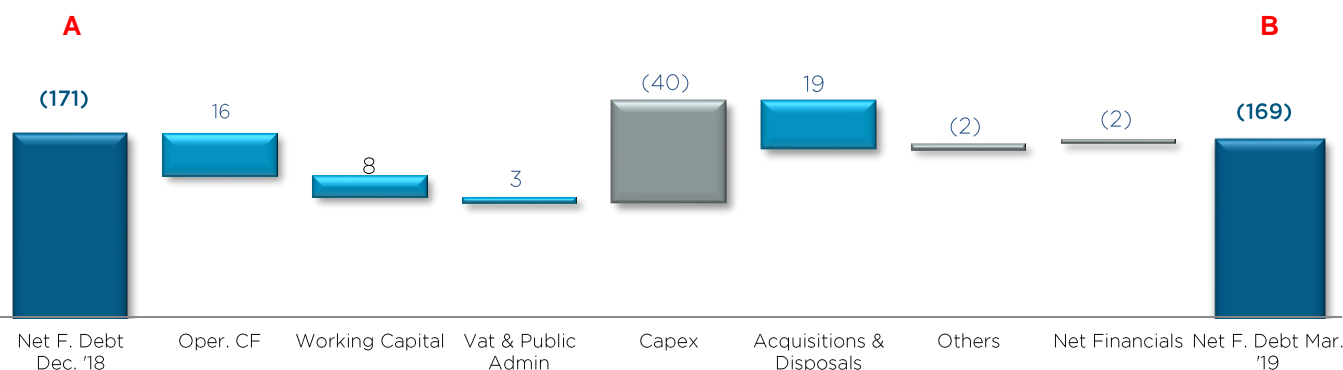
	3/31/2019	12/31/2018	VAR.
<i>Debt instruments and other marketable securities according to financial statements</i>	343,319	342,485	
<i>Bank borrowings according to financial statements</i>	78,357	71,473	
Bank borrowings and debt instruments and other marketable securities according to financial statements	421,676	413,958	
<i>Debt instruments and other marketable securities according to financial statements</i>	3,357	73	
<i>Bank borrowings according to financial statements</i>	3,771	4,881	
Bank borrowings and debt instruments and other marketable securities according to financial statements	7,128	4,954	
Total Bank borrowings and debt instruments and other marketable securities according to financial statements	428,804	418,912	
<i>Arrangement expenses</i>	a 12,812	13,517	
<i>IFRS 9</i>	b 7,990	8,237	
<i>Borrowing costs</i>	c (7,152)	(4,091)	
APM Gross debt	442,454	436,575	
<i>Cash and cash equivalents according to financial statements</i>	(273,909)	(265,869)	
APM Net Debt	B 168,545	A 170,706	(2,161)
<i>Liabilities for operating leases (Current and non current)</i>	2,115,017	-	
APM Net with Debt IFRS 16	2,283,562	170,706	2,112,856

The following chart reconciles the change in net financial debt shown in the earnings report of 3 Months of 2019:

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Evolution of Net Financial Debt 3M 2019



To do so, it has been taken each heading from the statement of cash flows in the financial statements as at 31 March 2018 and shown the grouping:

	Oper. CF	Working capital	VAT & Public Admin	Capex	Acquisitions & Disposals	Others	Net Financials	Total
Total	(16.3)	(8.1)	(2.5)	39.6	(18.8)	2.2	1.8	(2.1)
Adjusted profit (loss)	26.0							26.0
Income tax paid	(5.4)							(5.4)
Financial expenses for means of payments	(4.2)							(4.2)
(Increase)/Decrease in inventories		0.5						0.5
(Increase)/Decrease in trade debtors and other accounts receivable		0.8						0.8
(Increase)/Decrease in trade payables		6.8						6.8
(Increase)/Decrease in VAT & public Administration			2.5					2.5
Tangible and intangible assets and investments in property				(39.6)				(39.6)
Group companies, joint ventures and associates					1.9			1.9
Tangible and intangible assets and investments in property					16.8			16.8
(Increase)/Decrease in current assets						(0.2)		(0.2)
(Increase)/Decrease in provision for contingencies and expenses						(1.1)		(1.1)
- Other financial liabilities (+/-)						(0.2)		(0.2)
5. Effect of exchange rate variations on cash and cash equivalents (IV)						(0.7)		(0.7)
Increase/(Decrease) in other non current assets and liabilities and others						(0.1)		(0.1)
Interests paid in debts and other interests (without means of payments)							(1.5)	(1.5)
Dividends paid							(0.4)	(0.4)
Finance Income							0.1	0.1

All of the aforementioned information has been obtained from the condensed consolidated statement of cash flows from 31 March 2019 which we include at the beginning of this document.

The aforementioned APMs have been defined and used from the standpoint of analysing the management of the business and the sector; the measures arising from the financial statements can be interpreted and are directly comparable to those of other groups in the sector and, therefore, APMs are not more relevant than the financial statements themselves. The earnings report, which includes the aforementioned APMs, is published at the end of each quarter to provide periodic information on the business' evolution and management to investors and analysts. In addition, half-yearly and annual financial statements are published complying with the filing requirements established in the applicable accounting regulations.

Q1 2019 Sales and Results

Madrid, 13th May 2019

Appendix II: Portfolio changes & Current portfolio

Openings and Exits

Hotels opened from 1st January to 31st March 2019

Hotels	City / Country	Contract	# Rooms
NH Mannheim	Mannheim / Germany	Leased	225
NH Collection Valencia Colón	Valencia / Spain	Management	47
NH Collection Mérida Paseo Montejo	Merida / Mexico	Leased	120
Total Openings			392

Hotels exiting from 1st January to 31st March 2019

Hotels	City / Country	Month	Contract	# Rooms
NH Bogotá Metrotel Royal	Bogota / Colombia	January	Leased	336
Total Exits				336

HOTELS OPENED BY COUNTRY AT 31ST MARCH 2019

Business Unit	Country	TOTAL		Leased			Owned		Management		Franchised	
		Hotels	Rooms	Call Option	Hotels	Rooms	Hotels	Rooms	Hotels	Rooms	Hotels	Rooms
BU Benelux	Belgium	13	2,134		5	1,017	8	1,117				
	Luxembourg	1	148				1	148				
	South Africa	1	198		1	198						
	The Netherlands	35	6,767	2	20	3,362	14	2,954	1	451		
	United Kingdom	1	121		1	121						
BU Benelux		51	9,368	2	27	4,698	23	4,219	1	451		
BU Central Europe	Austria	7	1,340	1	7	1,340						
	Czech Republic	3	581						3	581		
	Germany	58	10,517	3	53	9,517	5	1,000				
	Hungary	1	160		1	160						
	Poland	1	93								1	93
	Romania	2	159		1	83			1	76		
	Slovakia	1	117						1	117		
	Switzerland	3	382		2	260					1	122
BU Central Europe		76	13,349	4	64	11,360	5	1,000	5	774	2	215
BU Italy	Italy	51	7,823	1	35	5,531	13	1,803	3	489		
BU Italy		51	7,823	1	35	5,531	13	1,803	3	489		
BU Spain	Spain	104	12,562		72	8,833	13	1,957	14	1,380	5	392
	Portugal	3	278		2	171			1	107		
	France	5	871		4	721			1	150		
	USA	1	242				1	242				
BU Spain		113	13,953		78	9,725	14	2,199	16	1,637	5	392
BU America	Argentina	15	2,144				12	1,524	3	620		
	Brasil	1	180		1	180						
	Colombia	13	1,355		13	1,355						
	Cuba	2	251						2	251		
	Chile	4	498				4	498				
	Dominican Republic	6	2,503						6	2,503		
	Ecuador	1	124		1	124						
	Haiti	1	72						1	72		
	Mexico	17	2,674		6	853	4	685	7	1,136		
	Uruguay	1	136				1	136				
BU America		61	9,937		21	2,512	21	2,843	19	4,582		
TOTAL OPEN		352	54,430	7	225	33,826	76	12,064	44	7,933	7	607

SIGNED PROJECTS AS OF 31ST MARCH 2019

After the latest negotiations and cancellation of signed projects, the following hotels and rooms are still to be opened:

Business Unit	Country	TOTAL		Leased		Management	
		Hotels	Rooms	Hotels	Rooms	Hotels	Rooms
BU Benelux	Bélgica	1	180	1	180		
	Holanda	1	650	1	650		
	Reino Unido	1	190			1	190
BU Benelux		3	1,020	2	830	1	190
BU Central Europe	Alemania	5	1,350	5	1,350		
BU Central Europe		5	1,350	5	1,350		
BU Italy	Italia	3	435	2	285	1	150
BU Italy		3	435	2	285	1	150
BU Spain	España	2	156	2	156		
	Portugal	1	79			1	79
BU Spain		3	235	2	156	1	79
BU America	Chile	3	366			3	366
	México	4	524	2	260	2	264
	Panamá	1	83			1	83
	Perú	2	429			2	429
BU America		10	1,402	2	260	8	1,142
TOTAL SIGNED		24	4,442	13	2,881	11	1,561

Details of committed investment for the hotels indicated above by year of execution:

	2019	2020	2021
Expected Investment (€ millions)	18.1	5.4	0.1

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HOTELS



2019 Q1 Results Presentation Conference Call

Tuesday 14th of May 2019, 13.00 (CET)

NH Hotel Group invites you to take part in a conference call to discuss its results presentation:

Speakers **Mr. Ramón Aragonés (CEO) and
Ms. Beatriz Puente (CFO)**

Date **14/05/2019**

Time **13.00 (CET)**

TELEPHONE NUMBER & PIN CODE FOR THE CONFERENCE
Participant's access - 10 minutes before the conference starts
SPAIN

+34 91 114 01 01
PIN CODE: 53729689#

PLAYBACK

Telephone number for the playback: **+34 91 038 74 91**
Conference reference: **418851342#**