

**REPSOL  
YPF**



**2007 Third Quarter  
PRELIMINARY RESULTS**

**WEBCAST-CONFERENCE CALL  
14.00 H CET**

**November, 8<sup>th</sup> 2007**

*This presentation contains forward-looking statements that are subject to risks associated with the oil, gas, power, chemicals and renewable energies businesses. It is believed that the expectations reflected in these statements are reasonable, but such expectations may be affected by a variety of factors which could cause actual results or trends to differ materially, including, but not limited to: oil and gas price fluctuations, actual demand, currency fluctuations, drilling and production results, reserve estimates, loss of market share, industry competition, environmental risks, physical risks, the risks of doing business in developing countries, legislative, tax and legal and regulatory developments, including potential litigation and regulatory effects arising from recategorization of reserves, economic and financial market conditions in various countries and regions, political risks, project delay or advancement, approvals and cost estimates. For a further discussion of the factors that could affect our future results, see “Risk Factors” in the company’s Annual Report on Form 20-F for the year ended December 31st, 2006 filed with the US Securities and Exchange Commission and available on the company’s website ([www.repsolypf.com](http://www.repsolypf.com))*

*In addition, this announcement also contains statements regarding estimates of proved oil and gas reserves of Repsol YPF. The estimation of proved reserves may involve complex judgments, including judgments about expected economic, technical and other operating conditions, and are subject to changes due to a variety of factors, many of which are beyond Repsol YPF’s control. These factors include but are not limited to changes in oil and gas prices, geological and operating data derived from exploration and production activities, technological developments, budgeting, investment and other financial decisions that we and other oil and gas companies may make, political events generally, changes in the applicable political, legal, regulatory and tax environments in which we operate, environmental risks, project delay or advancement, and technical factors associated with the exploration and production of hydrocarbons.*

#### **Cautionary Note to US Investors:**

*The United States Securities and Exchange Commission permits oil and gas companies, in their filings with the SEC, to disclose only proved reserves that a company has demonstrated by actual production or conclusive formation tests to be economically and legally producible under existing economic and operating conditions.*



## 3Q 2007 HIGHLIGHTS

*Miguel Martínez*  
COO

## **OPTIMIZATION OF VALUE & HIGH RETURN INVESTMENTS**

### ***Developments in Iberian Peninsula:***

- ***FID for the Bilbao refinery: new coker unit under construction***



***Future growth in this business is assured***

## **ORGANIC GROWTH IN CORE AREAS**

- **BRAZIL:** *Carioca discovery*
- **LIBYA:** *commercialization of the I/R fields*
- **GOM:**
  - ✓ *Start up of production in Genghis Khan*
  - ✓ *High bids on 18 blocks in latest round: Angostura & Black Pearl among others*
- **ECUADOR:** *Change in the windfall tax from 50% to 99%*

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**INTEGRATED POSITION IN THE LNG CHAIN:**

**Maximizing competitive advantage in marketing through JV**

- ***GAS NATURAL new Strategic Plan: enhancing value of our stake***
- ***PERU LNG Project: good progress:***
  - ✓ ***Agreement with Mexico to supply 4.5 BCM per annum for 15 years***
- ***ALGERIA: Gassi Touil:***
  - ✓ ***Claim for a compensation for the rescission of the contract as well as a financial compensation for damages***

## **OPTIMIZATION OF OUR ASSETS:**

- ***Divestment of stake of YPF***
- ***Divestment of corporate head office in Madrid: 815 Million €***
- ***Divestment of service station network in Chile: 210 Million US\$***

## **SHAREHOLDER RETURNS**

***Gross interim dividend of 0.5€ per share.***

- ***40% growth over last years***
- ***Approximately 40% payout over our first half year results***



## **ALIGNMENT WITH STRATEGY:**

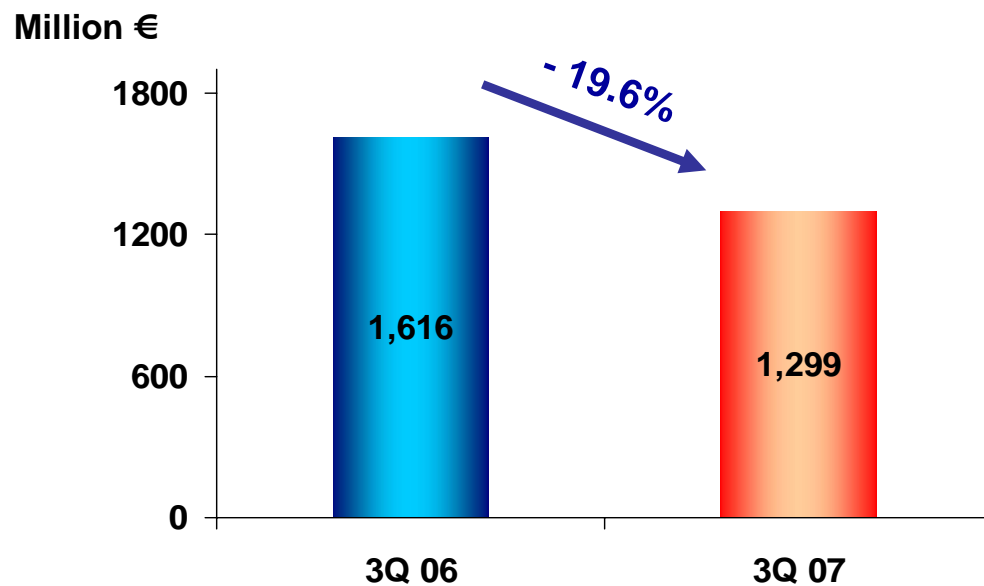
- *Maximizing returns through organic growth in our core businesses*
- *Optimizing the value of our stake in YPF*
- *Enhancing the value of our JV with Gas Nat for the integrated LNG projects.*
- *Improving the shareholder returns while maintaining the financial discipline.*



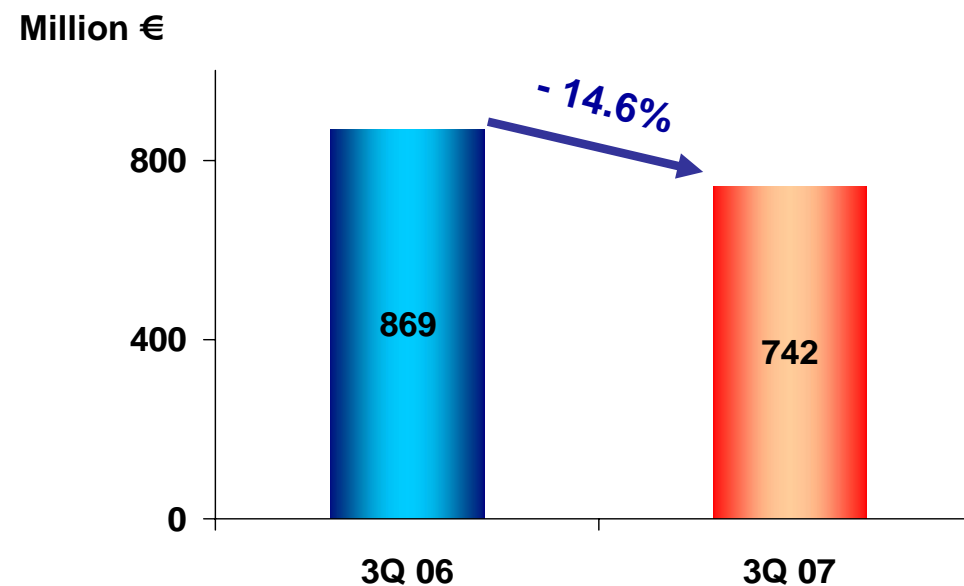
## 3Q 2007 Results

*Miguel Martínez*  
COO

## Adj. Operating Income



## Net Income



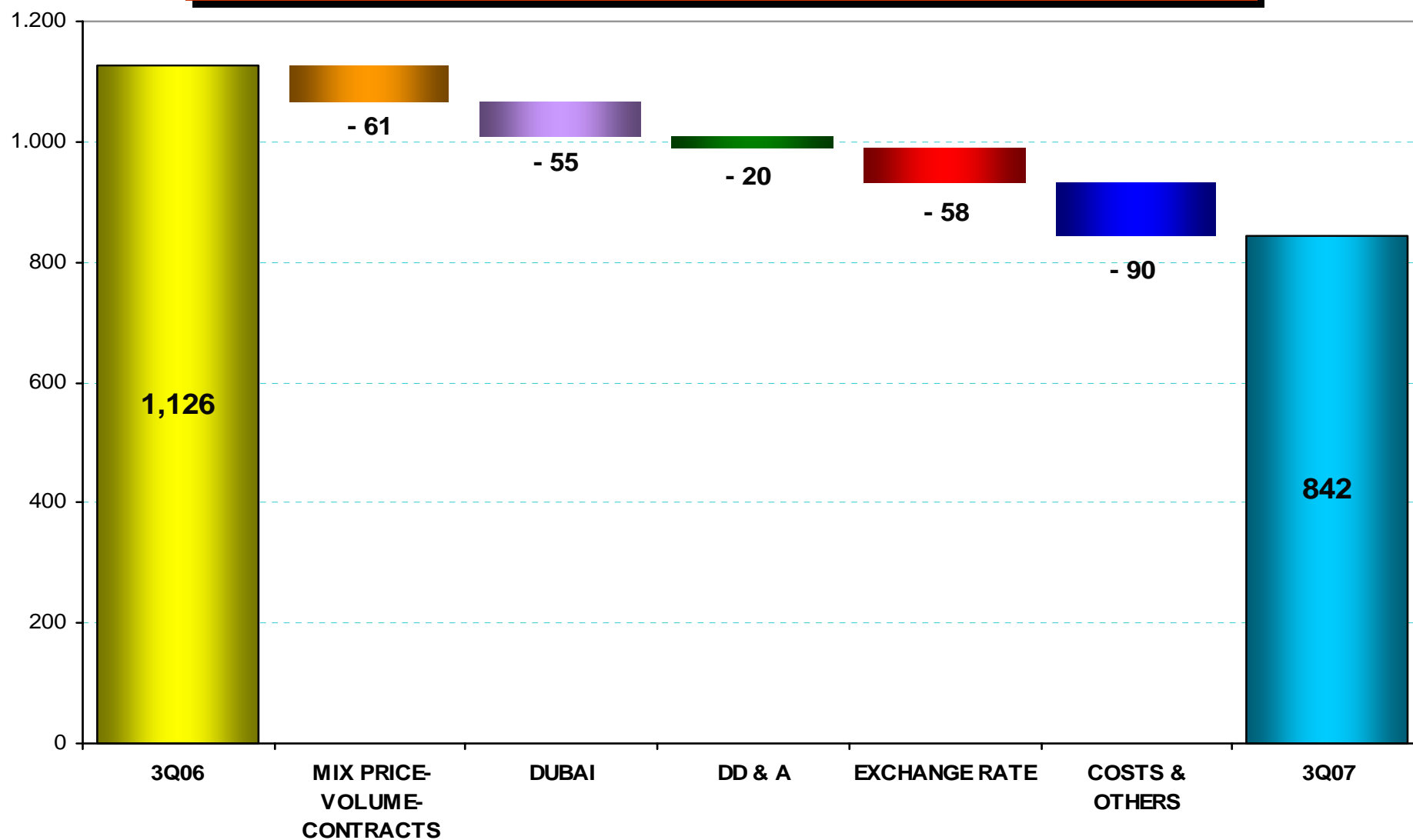
## E&P PRODUCTION:

- *Ex-Dubai – Bolivia: -3%*
- *Argentina ex-Magallanes pipeline: -6%*
- *ROW +7%*

## R&M:

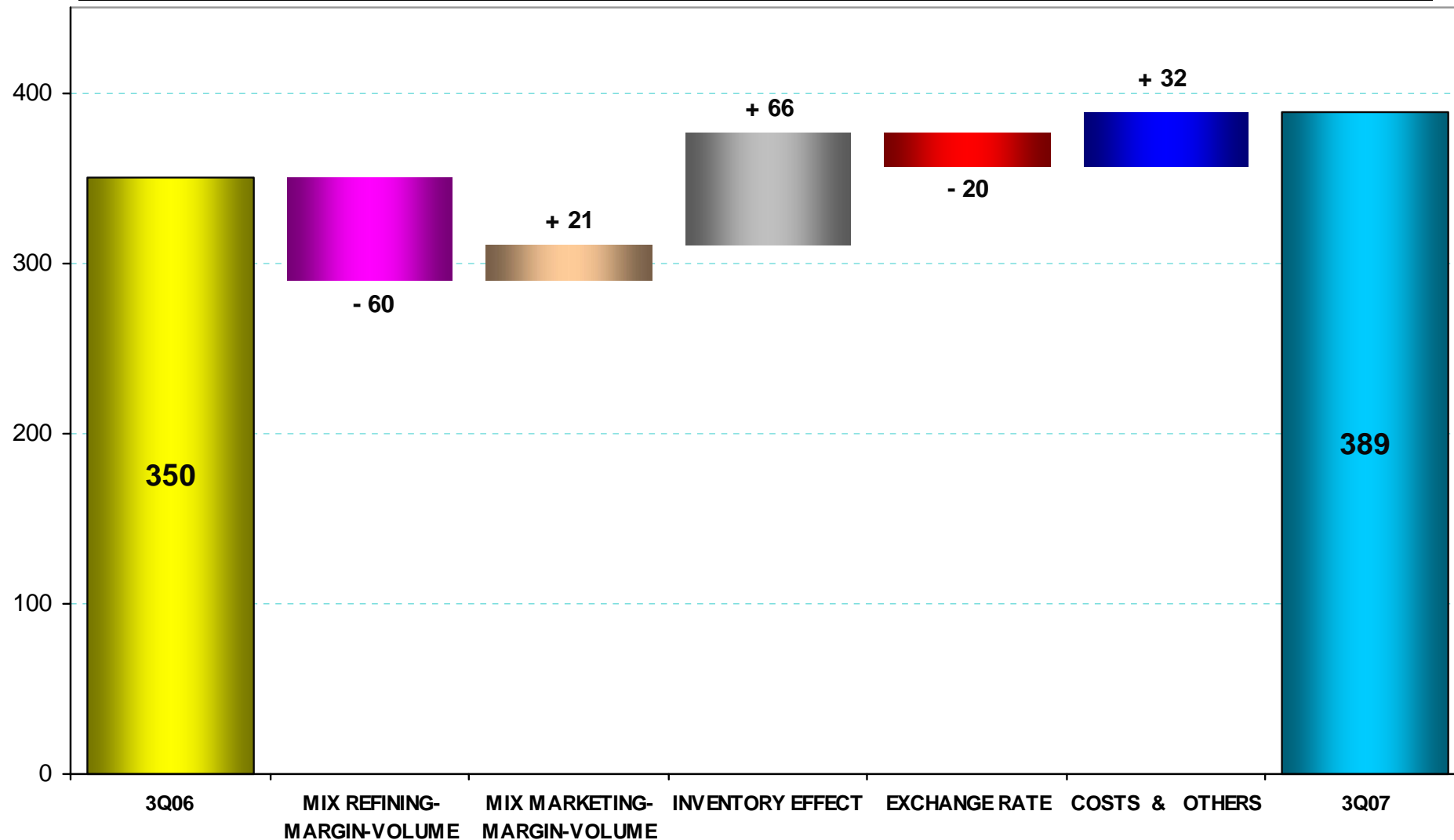
- *Crude Oil processed: +4.2%*
- *Oil products & LPG: +9%*
- *Petrochemical products: -12.5%*

## UPSTREAM: Adjusted Income from Operations



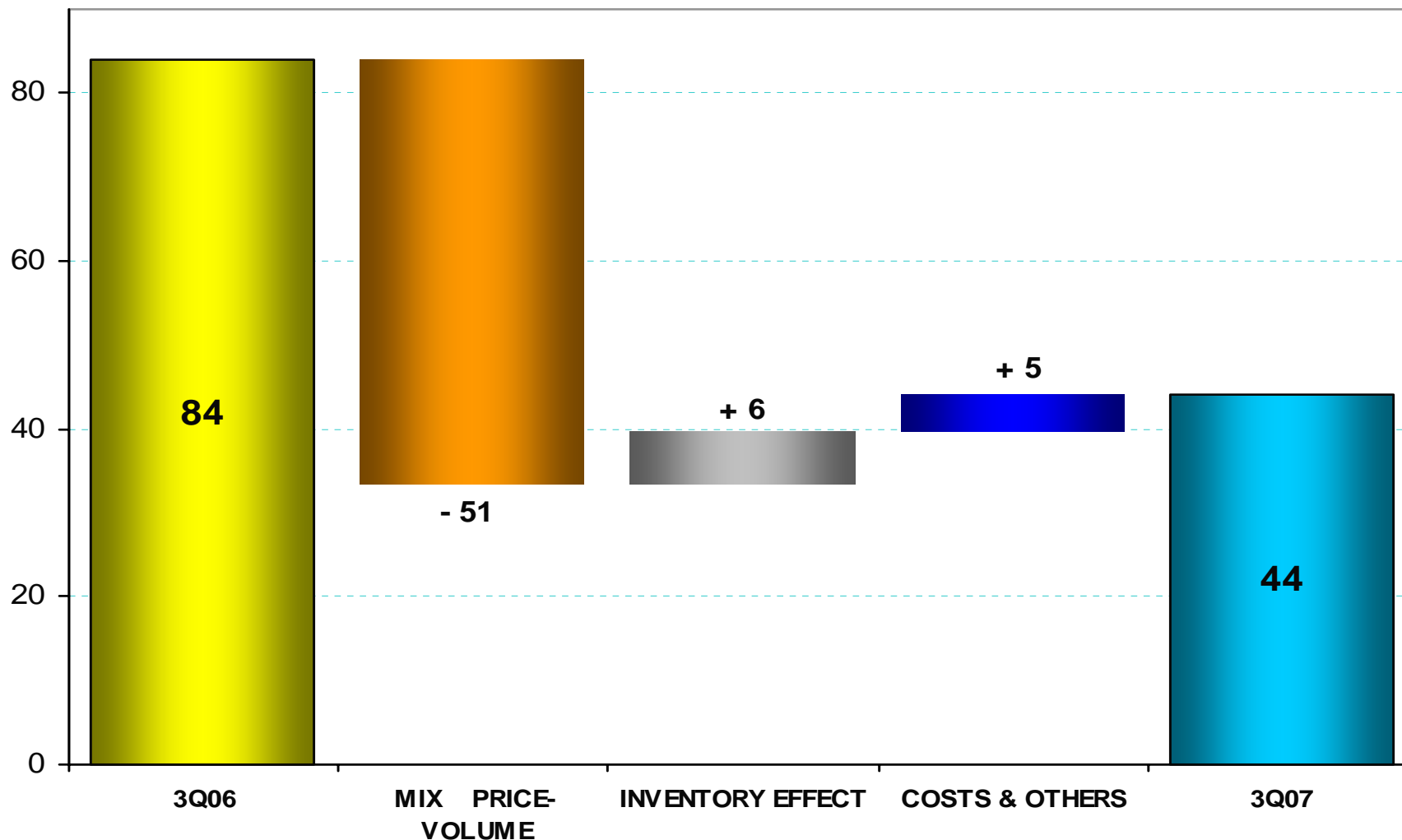
Million Euro

## DOWNSTREAM: Adjusted Income from Operations



Million Euro

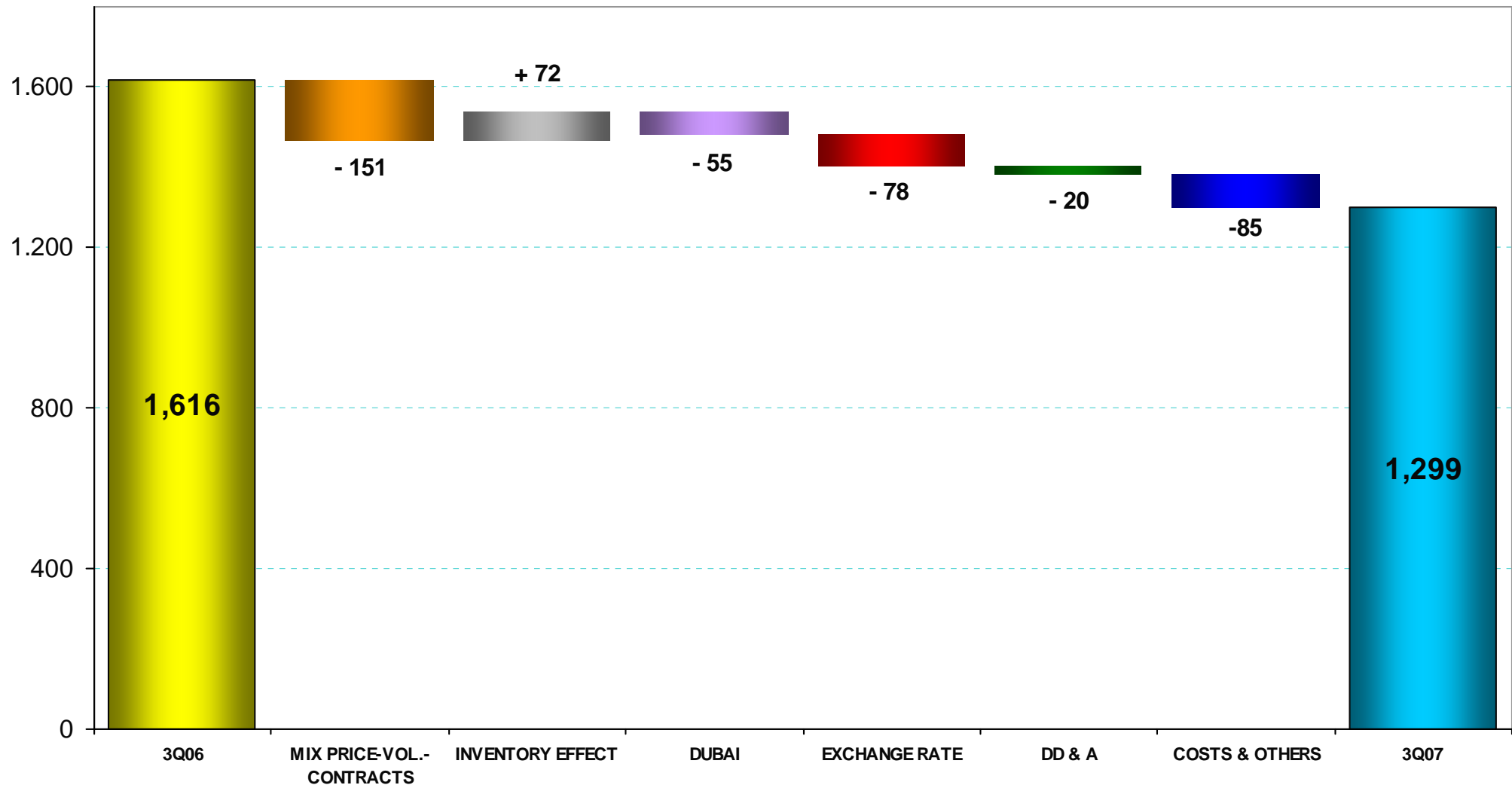
## CHEMICALS: Adjusted Income from Operations



Million Euro

# 3Q 2007 INCOME FROM OPERATIONS

## 3Q 2007: Adjusted Income from Operations



Million Euro



# CREDIT METRICS OVERVIEW



<i>Million Euro</i>	<b>Dec 31<sup>st</sup> 2006</b>	<b>Sep 30<sup>th</sup> 2006</b>	<b>Sep 30<sup>th</sup> 2007</b>
<b>NET DEBT</b>	<b>4,396</b>	<b>5,870</b>	<b>3,936</b>
<b>CAPITAL EMPLOYED</b>	<b>25,883</b>	<b>27,963</b>	<b>26,738</b>
<b>NET DEBT / CAPITAL EMPLOYED (%)</b>	<b>17.0%</b>	<b>21.0%</b>	<b>14.7%</b>
<b>EBITDA</b>	<b>9,053</b>	<b>7,135</b>	<b>6,381</b>
<b>EBITDA / NET DEBT</b>	<b>2.06</b>	<b>1.6</b>	<b>2.2</b>
<b>NET INTEREST</b>	<b>359</b>	<b>287</b>	<b>230</b>
<b>NET INTEREST + DIVIDENDS PREFERRED SHARES</b>	<b>548</b>	<b>427</b>	<b>372</b>
<b>EBITDA / NET INTEREST</b>	<b>25.2</b>	<b>24.9</b>	<b>27.8</b>
<b>EBITDA / NET INTEREST + DIVIDENDS PREFERRED</b>	<b>16.5</b>	<b>16.7</b>	<b>17.2</b>

## ***TAX RATE:***

- *Tax rate in third quarter 43%*
- *Above the level a year ago and in line with our projection of 40% for the year*

# REPSOL YPF 3<sup>rd</sup> QUARTER 2007 PRELIMINARY RESULTS: Conference Call details



**PLEASE KINDLY TAKE NOTE OF THE DETAILS OF THE CONFERENCE CALL AND WEBCAST:**

***Thursday, 8<sup>th</sup> November 2007: 14.00h (Madrid) 13.00h (London)***

## **SUMMARY:**

*Listen only mode Intervention followed by a Questions and Answer Session.*

*You may follow the webcast presentation through [www.repsolypf.com](http://www.repsolypf.com) or dial:*

***Dial in number (on Spain): +34 91 789 51 40***

***Dial in number (rest of countries): +44 (0) 207 10 70 685***

***Access code not needed***

*The conference call will be available for 7 days after the 8th November 2007 (until November 15th 2007) on the following number:*

**Replay details: Dial in on: +34 91 787 96 70 ---- Pin number: 187010#**

*On our website replay will be available for the next 6 months*

*For any further information please contact the Investor Relations team.*

**REPSOL  
YPF**



**3Q 2007  
PRELIMINARY RESULTS**

*Investor Relations*

*Pº Castellana 278-280*

*28046 Madrid (Spain)*

*Tel: 34 913 48 55 48*

*Fax: 34 913 48 87 77*

*E-mail: [inversores@repsolypf.com](mailto:inversores@repsolypf.com)*

*Website: [www.repsolypf.com](http://www.repsolypf.com)*