

## NOVEMBER 2012 - GROUP TRAFFIC AND CAPACITY STATISTICS

- In November 2012, Group traffic measured in Revenue Passenger Kilometres rose by 3.6 per cent versus November 2011 (up 1.7 per cent on a like for like basis); Group capacity measured in Available Seat Kilometres was up 1.2 per cent (down 1.2 per cent on a like for like basis).
- Group premium traffic for the month of November grew by 4.7 per cent compared to the previous year, with 3.4 per cent growth in non-premium traffic
- Underlying market conditions remain unchanged from those described at IAG Capital Markets Day on 9<sup>th</sup> November. There is continued firmness in trends at British Airways and weakness in Spanish markets as in the previous months.

December 5<sup>th</sup>, 2012

---

## STRATEGIC DEVELOPMENTS

On December 2<sup>nd</sup>, British Airways started operations between London Heathrow and Seoul with six flights a week. The airline is delivering on its promise to increase long haul flying to Asia following IAG's purchase of bmi.

A number of unions within Iberia have called for strikes in December affecting six days in the run-up to Christmas.

IAG and British Airways announced that on November 16<sup>th</sup> they had lodged a claim in the UK High Court against SEPLA, the Iberia pilots' union, and the International Federation of Airline Pilots Association in relation to strikes that SEPLA undertook against the creation of Iberia's subsidiary Iberia Express in late 2011 and early 2012. This claim is not related to the recently announced restructuring of Iberia.

British Airways has confirmed its financial commitment to GreenSky London – a joint initiative with Solena. GreenSky London is a flagship project to construct a state of the art facility to produce sustainable jet fuel. The airline has committed to purchasing, at market competitive prices, the jet fuel produced by the plant for the next ten years which equates to US\$500 million at today's prices.

Certain information included in these statements is forward-looking and involves risks and uncertainties that could cause actual results to differ materially from those expressed or implied by the forward-looking statements. Forward-looking statements include, without limitation, projections relating to results of operations and financial conditions and the Company's plans and objectives for future operations, including, without limitation, discussions of the Company's Business Plan, expected future revenues, financing plans and expected expenditures and divestments. All forward-looking statements in this report are based upon information known to the Company on the date of this report. The Company undertakes no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise.

It is not reasonably possible to itemise all of the many factors and specific events that could cause the Company's forward-looking statements to be incorrect or that could otherwise have a material adverse effect on the future operations or results of an airline operating in the global economy. Further information on the primary risks to the Company and its risk management process is given in the Annual Report and Accounts 2011; this document is available on [www.iagshares.com](http://www.iagshares.com).

**Group Performance <sup>1</sup>**

	Month of November				Year to Date			
	2012	2011	Change	Like for like change <sup>2</sup>	2012	2011	Change	Like for like change <sup>2</sup>
<b>Passengers Carried ('000s)</b>	<b>4,171</b>	<b>3,883</b>	<b>7.4%</b>	<b>1.9%</b>	<b>50,563</b>	<b>47,806</b>	<b>5.8%</b>	<b>2.1%</b>
Domestic (UK & Spain)	907	875	3.7%		11,108	10,087	10.1%	
Europe	1,777	1,568	13.3%		21,476	20,764	3.4%	
North America	618	600	3.0%		7,870	7,396	6.4%	
Latin America & Caribbean	365	375	-2.7%		4,307	4,375	-1.6%	
Africa, Middle East & S.Asia	388	352	10.2%		4,376	3,788	15.5%	
Asia Pacific	116	113	2.7%		1,426	1,396	2.1%	
<b>Revenue Passenger Km (millions)</b>	<b>13,365</b>	<b>12,898</b>	<b>3.6%</b>	<b>1.7%</b>	<b>162,496</b>	<b>155,066</b>	<b>4.8%</b>	<b>3.1%</b>
Domestic (UK & Spain)	555	530	4.7%		7,013	6,264	12.0%	
Europe	2,114	1,885	12.1%		26,361	25,710	2.5%	
North America	4,159	4,033	3.1%		53,096	49,715	6.8%	
Latin America & Caribbean	3,028	3,125	-3.1%		36,011	36,046	-0.1%	
Africa, Middle East & S.Asia	2,334	2,161	8.0%		25,649	23,029	11.4%	
Asia Pacific	1,175	1,164	0.9%		14,366	14,302	0.4%	
<b>Available Seat Km (millions)</b>	<b>17,322</b>	<b>17,120</b>	<b>1.2%</b>	<b>-1.2%</b>	<b>201,747</b>	<b>195,719</b>	<b>3.1%</b>	<b>1.1%</b>
Domestic (UK & Spain)	767	731	4.9%		9,334	8,493	9.9%	
Europe	2,922	2,654	10.1%		34,884	34,248	1.9%	
North America	5,070	5,209	-2.7%		63,330	60,847	4.1%	
Latin America & Caribbean	3,807	3,928	-3.1%		42,775	43,493	-1.7%	
Africa, Middle East & S.Asia	3,189	3,011	5.9%		33,412	30,697	8.8%	
Asia Pacific	1,567	1,587	-1.3%		18,012	17,941	0.4%	
<b>Passenger Load Factor (%)</b>	<b>77.2</b>	<b>75.3</b>	<b>+1.9 pts</b>	<b>+2.3 pts</b>	<b>80.5</b>	<b>79.2</b>	<b>+1.3 pts</b>	<b>+1.6 pts</b>
Domestic (UK & Spain)	72.4	72.5	-0.1 pts		75.1	73.8	+1.3 pts	
Europe	72.3	71.0	+1.3 pts		75.6	75.1	+0.5 pts	
North America	82.0	77.4	+4.6 pts		83.8	81.7	+2.1 pts	
Latin America & Caribbean	79.5	79.6	-0.1 pts		84.2	82.9	+1.3 pts	
Africa, Middle East & S.Asia	73.2	71.8	+1.4 pts		76.8	75.0	+1.8 pts	
Asia Pacific	75.0	73.3	+1.7 pts		79.8	79.7	+0.1 pts	
<b>Cargo and Total Capacity (millions)</b>								
Cargo Tonne Km	525	534	-1.7%	-1.8%	5,578	5,630	-0.9%	-1.5%
Total Revenue Tonne Km	1,800	1,761	2.2%		21,068	20,363	3.5%	
Available Tonne Km	2,471	2,427	1.8%		28,503	27,583	3.3%	
Overall Load Factor	72.8	72.6	+0.2 pts	+0.7 pts	73.9	73.8	+0.1 pts	+0.1 pts

**Performance by Airline**

	Month of November				Year to Date			
	2012	2011	Change	Like for like change <sup>2</sup>	2012	2011	Change	Like for like change <sup>2</sup>
<b>IBERIA <sup>3</sup></b>								
Revenue Passenger Km (millions)	3,598	3,821	-5.8%		46,024	47,350	-2.8%	
Available Seat Km (millions)	4,754	4,926	-3.5%		56,169	58,045	-3.2%	
Cargo Tonne Km (millions)	107	123	-13.0%		1,080	1,241	-13.0%	
<b>BRITISH AIRWAYS <sup>3</sup></b>								
Revenue Passenger Km (millions)	9,767	9,078	7.6%	4.9%	116,473	107,716	8.1%	5.6%
Available Seat Km (millions)	12,568	12,194	3.1%	-0.3%	145,579	137,674	5.7%	2.9%
Cargo Tonne Km (millions)	418	411	1.7%	1.5%	4,498	4,389	2.5%	1.7%

**Notes:**

<sup>1</sup> Group Performance comprises British Airways (including bmi Mainline, excluding bmibaby) and Iberia (including Iberia Express). Year to Date 2012 includes bmi Mainline from 20 April 2012.

<sup>2</sup> Like for like change compares 2012 IAG, excluding the impact of bmi on British Airways; against the 2011 reported IAG

<sup>3</sup> Iberia Performance includes Iberia Express. British Airways Performance excludes bmibaby