

Renewables

TOTAL

## IBE-WATCH FACT SHEET H1 2016

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#### IBERDROLA's Net Electricity Production (provisional)

| IBERDROLA's Net Electricity Production (provisional)  |   |               |          |             |           |          |
|---|---|---------------|----------|-------------|-----------|----------|
|   | Ap  | ril - June 20 | 16       |             | Year 2016 |          |
| TOTAL GROUP   | GWh   | % Weight      | vs. 2015 | GWh         | % Weight  | vs. 2015 |
| Hydro   | 7,128   | 20.5%         | 98.1%    | 13,383      | 18.6%     | 61.6%    |
| Nuclear   | 6,133   | 17.6%         | 20.7%    | 12,013      | 16.7%     | 3.8%     |
| Coal  | 90  | 0.3%          | -96.4%   | 2,004       | 2.8%      | -63.3%   |
| Combined Cycle  | 11,830  | 34.0%         | 2.0%     | 22,927      | 31.9%     | 0.8%     |
| Cogeneration  | 1,276   | 3.7%          | -1.4%    | 2,992       | 4.2%      | 9.8%     |
| Renewables  | 8,298   | 23.9%         |          | 18,541      | 25.8%     | 5.0%     |
| TOTAL   | 34,755  | 100%          | 8.1%     | 71,859      | 100%      | 5.0%     |
| Demand  | 55,013  |               | 2.3%     | 114,291     |           | 1.0%     |
| *Note: For operational purposes IFRS 11 is not being  | <del>• • • • • • • • • • • • • • • • • • • </del> |               |          |             |           |          |
|   |   | ril - June 20 |          |             | Year 2016 |          |
| SPAIN   | GWh   | % Weight      | vs. 2015 | GWh         | % Weight  | vs. 2015 |
| Hydro   | 6,640   | 39.0%         |          | 12,245      |           | 68.4%    |
| Nuclear   | 6,133   | 36.1%         |          | 12,013      |           | 3.8%     |
| Coal  | 90  | 0.5%          |          | 284         |           | -77.1%   |
| Combined Cycle  | 636   | 3.7%          |          | 1,100       |           | 44.0%    |
| Cogeneration  | 582   | 3.4%          | 8.9%     | 1,116       |           | 3.7%     |
| Renewables  | 2,926   | 17.2%         | 3.5%     | 7,397       |           | 7.0%     |
| Wind  | 2,671   | 1000/         | 2.3%     | 6,949       |           | 7.4%     |
| TOTAL   | 17,007  | 100%          | 33.9%    | 34,155      |           | 18.4%    |
| Demand*   | 22,286  | 70/ (0.500.6) | 0.5%     | 45,913      |           | -1.0%    |
| Hydro Reservoir levels at 30.06.16                    |   | 7% (8,532 G   |          |             |           |          |
| *DSO Distributed Energy (Energy Generated in Power P. |   |               |          | C) A/I      | 0/ 14/ 1/ | 2015     |
| U.K.  | GWh   | % Weight      | vs. 2015 | GWh         | % Weight  | vs. 2015 |
| Hydro   | 79  | 3.1%          |          | 313         |           | -8.8%    |
| Coal  | 0   | 0.0%          | -100.0%  | 1,719       |           | -59.3%   |
| Combined Cycle  | 1,844   | 73.0%         | 9.5%     | 3,815       |           | 18.0%    |
| Cogeneration  | 0   | 0.0%          | N/A      | 0           |           | N/A      |
| Renewables  | 601   | 23.8%         |          | 1,515       |           | -26.2%   |
| TOTAL   | 2,525   | 100%          | -44.7%   | 7,363       |           | -25.3%   |
| Demand (managed)                                      | 8,180   |               | -3.2%    | 18,127      | l         | -2.5%    |
| USA*  | GWh   | % Weight      | vs. 2015 | GWh         | % Weight  | vs. 2015 |
| Hydro   | 147   | 3.2%          |          | 223         |           |          |
| Combined Cycle  | 2   | 0.0%          |          | 23.9        |           | -39.9%   |
| Cogeneration  | 293   | 6.4%          |          | 1,037       | 11.2%     | 31.2%    |
| Renewables  | 4,098   | 90.3%         | 7.1%     | 7,994       |           | 10.3%    |
| TOTAL   | 4,539   | 100%          | 4.9%     | 9,278       |           | 11.9%    |
| Demand (managed)                                      | 9,020   |               | 13.2%    | 18,809      |           | 10.7%    |
| *100% Avangrid Inc. (81.5% owned by Iberdrola S.A.)   |   |               |          | ,           | •         |          |
| BRAZIL  | GWh   | % Weight      | vs. 2015 | GWh         | % Weight  | vs. 2015 |
| Hydro   | 262   | 31.3%         | 122.0%   | 601         | 34.0%     | 32.4%    |
| Combined Cycle  | 320   | 38.3%         | -1.5%    | <i>7</i> 13 | 40.3%     | 6.3%     |
| Cogeneration  | 44  | 5.3%          |          | 88          |           | -1.1%    |
| Renewables  | 210   | 25.1%         | 83.9%    | 368         |           | 60.6%    |
| TOTAL   | 836   | 100%          | 38.8%    | 1,770       |           | 22.6%    |
| Demand (managed)                                      | 15,527  |               | 2.2%     | 31,442      |           | 0.8%     |
| MEXICO  | GWh   | % Weight      | vs. 2015 | GWh         | % Weight  | vs. 2015 |
| Combined Cycle  | 9,028   | 94.4%         |          | 17,275      |           | -4.2%    |
| Cogeneration  | 357   | 3.7%          | -2.7%    | 751         |           | -2.2%    |
| Renewables  | 180   | 1.9%          |          | 515         |           | 43.7%    |
| TOTAL   | 9,565   | 100%          | -0.1%    | 18,541      | 100%      | -3.2%    |
|   |   |               |          |             | 201E      |          |
| RoW   | GWh   | % Weight      | vs. 2015 | GWh         | % Weight  | vs. 2015 |

Investor Relations 1, Tomás Redondo St. 28033 Madrid

100%

100%

283

283

-23.1%

-23.1%

752

752

100%

100%

-11.8%

-11.8%



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### IBERDROLA's Installed Capacity (Provisional)

|                | H1 2016 |          |
|----------------|---------|----------|
| GROUP          | MW      | % Weight |
| Hydro          | 11,079  | 25.0%    |
| Nuclear        | 3,410   | 7.7%     |
| Coal           | 874     | 2.0%     |
| Combined Cycle | 12,923  | 29.2%    |
| Cogeneration   | 1,217   | 2.8%     |
| Renewables     | 14,739  | 33.3%    |
| TOTAL          | 44,241  | 100%     |

| H1 2015 |          |  |
|---------|----------|--|
| MW      | % Weight |  |
| 10,171  | 22.4%    |  |
| 3,410   | 7.5%     |  |
| 3,178   | 7.0%     |  |
| 12,672  | 27.9%    |  |
| 1,238   | 2.7%     |  |
| 14,684  | 32.4%    |  |
| 45,352  | 100%     |  |

<sup>\*</sup>Note: Total MW under management. For operational purposes IFRS 11 is not being applied

| SPAIN          | MW             | % Weight |
|----------------|----------------|----------|
| Hydro          | 9 <i>,7</i> 15 | 37.1%    |
| Nuclear        | 3,410          | 13.0%    |
| Coal           | 874            | 3.3%     |
| Combined Cycle | 5,695          | 21.8%    |
| Cogeneration   | 367            | 1.4%     |
| Renewables     | 6,105          | 23.3%    |
| TOTAL          | 26,167         | 100%     |

| MW     | % Weight |
|--------|----------|
| 8,807  | 34.8%    |
| 3,410  | 13.5%    |
| 874    | 3.5%     |
| 5,695  | 22.5%    |
| 388    | 1.5%     |
| 6,109  | 24.2%    |
| 25,283 | 100%     |

| UK             | MW    | % Weight |
|----------------|-------|----------|
| Hydro          | 563   | 13.3%    |
| Coal           | 0     | 0.0%     |
| Combined Cycle | 1,967 | 46.5%    |
| Cogeneration   | 1     | 0.0%     |
| Renewables     | 1,702 | 40.2%    |
| TOTAL          | 4,233 | 100%     |

| MW    | % Weight |
|-------|----------|
| 563   | 8.7%     |
| 2,304 | 35.7%    |
| 1,967 | 30.4%    |
| 1     | 0.0%     |
| 1,627 | 25.2%    |
| 6.462 | 100%     |

| USA*           | MW    | % Weight |
|----------------|-------|----------|
| Hydro          | 118   | 1.8%     |
| Combined Cycle | 209   | 3.1%     |
| Cogeneration   | 636   | 9.5%     |
| Renewables     | 5,697 | 85.5%    |
| TOTAL          | 6,660 | 100%     |

| MW    | % Weight |
|-------|----------|
| 118   | 1.8%     |
| 9     | 0.1%     |
| 636   | 9.8%     |
| 5,695 | 88.2%    |
| 6,458 | 100%     |

| *100% Avangrid Inc. | (81.5% owned | d by Iberdrola S.A.) |
|---------------------|--------------|----------------------|
|---------------------|--------------|----------------------|

| BRAZIL         | MW    | % Weight |
|----------------|-------|----------|
| Hydro          | 682   | 58.6%    |
| Combined Cycle | 208   | 17.9%    |
| Cogeneration   | 29    | 2.5%     |
| Renewables     | 246   | 21.1%    |
| TOTAL          | 1,165 | 100%     |

| MW    | % Weight |
|-------|----------|
| 682   | 58.6%    |
| 208   | 17.9%    |
| 29    | 2.5%     |
| 246   | 21.1%    |
| 1 165 | 100%     |

| MEXICO         | MW    | % Weight |
|----------------|-------|----------|
| Combined Cycle | 4,844 | 89.8%    |
| Cogeneration   | 184   | 3.4%     |
| Renewables     | 367   | 6.8%     |
| TOTAL          | 5,395 | 100%     |

| MVV   | % Weight |
|-------|----------|
| 4,793 | 91.5%    |
| 184   | 3.5%     |
| 263   | 5.0%     |
| 5,240 | 100%     |

| RoW        | MW  | % Weight |
|------------|-----|----------|
| Renewables | 621 | 100%     |
| TOTAL      | 621 | 100%     |

| MW  | % Weight |
|-----|----------|
| 744 | 100%     |
| 744 | 100%     |



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### Spanish Energy Balance (Provisional. Source: Red Eléctrica de España, S.A.)

|                                      | April - Ju      | ne 2016  |
|--------------------------------------|-----------------|----------|
|                                      | GWh             | vs. 2015 |
| Hydro                                | 14,127          | 64.4%    |
| Nuclear                              | 13 <i>,77</i> 5 | 14.6%    |
| Coal                                 | 3,981           | -64.2%   |
| Combined Cycle                       | 4,543           | -11.7%   |
| Renewables and cogeneration          | 23,245          | -0.8%    |
| NET PRODUCTION                       | 59,671          | -1.1%    |
| Pumping consumption                  | -1,293          | 31.4%    |
| Balearic - Peninsula interconnection | -317            | 14.9%    |
| International Exchanges              | 1 <i>,7</i> 45  | -1630.7% |
| DEMAND IN TRANSMISSION               | 59,806          | 1.5%     |

| Year 2016       |          |  |
|-----------------|----------|--|
| GWh             | vs. 2015 |  |
| 27,221          | 41.6%    |  |
| 2 <i>7,</i> 556 | 1.4%     |  |
| 10,039          | -53.4%   |  |
| 9,102           | -15.6%   |  |
| 50,073          | 1.6%     |  |
| 123,991         | -3.2%    |  |
| -3,497          | 40.7%    |  |
| -609            | 1.5%     |  |
| 3,728           | -380.5%  |  |
| 123,613         | 0.0%     |  |

### IBERDROLA's Emissions Indicators (Provisional)

|   | H1 2016 |
|---|---------|
| C02 emissions over the period (gr. CO2 /KWh): Total           | 160     |
| C02 emissions over the period (gr. CO2 /KWh): Spain           | 33      |
| C02 emissions over the period (gr. CO2 /KWh): UK              | 433     |
| C02 emissions over the period (gr. CO2 /KWh): USA             | 42      |
| Emission-free production: Total (GWh)                         | 43,936  |
| Emission-free production: Spain (GWh)                         | 31,655  |
| Ratio emission-free production to total production: Total (%) | 61%     |
| Ratio emission-free production to total production: Spain (%) | 93%     |
| Emission-free installed capacity: Total (MW)                  | 29,226  |
| Emission-free installed capacity: Spain (MW)                  | 19,230  |
| Emission-free instaled capacity: Total (%)                    | 66%     |
| Emission-free instaled capacity: Spain (%)                    | 73%     |
| Ratio low-emission technologies production: Total (%)         | 36%     |

| H1 2015 |
|---------|
| 211     |
| 65      |
| 533     |
| 36      |
| 37,514  |
| 25,762  |
| 55%     |
| 89%     |
| 28,264  |
| 18,326  |
| 62%     |
| 72%     |
| 37%     |
| •       |

Provisional data



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| Stock Market      |                    |                      |                     |
|-------------------|--------------------|----------------------|---------------------|
|                   | Iberdrola          | Ibex 35              | EuroStoxx Utilities |
| April - June 2016 |                    |                      |                     |
| Max (Date)        | 6.286 (28/04/2016) | 9,360.2 (27/04/2016) | 291.52 (24/06/2016) |
| Min (Date)        | 4.80 (24/06/2016)  | 7,579.8 (27/06/2016) | 228.72 (24/06/2016) |
| Quarterly Change  | 4.53%              | -5.10%               | 3.56%               |

| Year 2016     |                    |                      |                     |
|---------------|--------------------|----------------------|---------------------|
| Max (Date)    | 6.579 (29/01/2016) | 9,444.2 (05/01/2016) | 291.52 (24/06/2016) |
| Min (Date)    | 4.80 (24/06/2016)  | 7,579.8 (27/06/2016) | 228.72 (24/06/2016) |
| Yearly Change | -7.07%             | -14.47%              | -3.23%              |



| RATIOS                           |        |
|----------------------------------|--------|
| Market Capitalization (30/06/16) | 37,983 |
| PER (price at 30/06/16 / EPS 15) | 16.02  |
| P/BV                             | 0.93   |
| (price at 30/06/16 / Equity 15)  | 0.93   |

| DIVIDENDS PAID                       |        |
|--------------------------------------|--------|
| Gross Interim (12/01/16)             | 0.127  |
| Gross Final (03/07/15 y 22/07/2015)* | 0.144  |
| Attendance premium                   | 0.005  |
| Dividend Yield                       | 4.5%   |
| (Div. Paid**/Close price 2015)       | 7.5 /0 |

<sup>(\*)</sup> Scrip Dividend + 0.03 Eur in cash

<sup>(\*\*)</sup> Dividends paid in the last 12 months



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### <u>Financials</u>

| Gross Margin        |  |
|---------------------|--|
| EBITDA              |  |
| EBIT                |  |
| Profit Before Taxes |  |
| Net Profit          |  |

| Total Assets            |  |
|-------------------------|--|
| Equity                  |  |
| Net Debt <sup>(1)</sup> |  |
| Canex                   |  |

(1)Includes TEI

| EPS         |  |
|-------------|--|
| CFPS        |  |
| Gearing (2) |  |

(2) Net debt/(Net debt + Shareholders' equity)

| S&P     |  |
|---------|--|
| Moody's |  |
| Fitch   |  |

| 3M 2016 |          |
|---------|----------|
| €M      | vs. 2015 |
| 3,650   | 1.0%     |
| 2,008   | -6.0%    |
| 1,250   | -7.0%    |
| 1,149   | 0.8%     |
| 869     | 3.3%     |

| €M      | 2015    |
|---------|---------|
| 104,242 | 104,664 |
| 40,167  | 40,956  |
| 28,274  | 28,625  |
| 896     | 593     |

| 3M 2016 | vs. 2015 |
|---------|----------|
| 0.14    | 0.13     |
| 0.3     | 0.26     |
| 41.3%   | 40.7%    |

| Senior Unsecured Debt<br>Credit Rating | Outlook |
|--|---------|
| BBB+                                   | Stable  |
| Baa1                                   | Stable  |
| BBB+                                   | Stable  |

### Sustainability and Corporate Reputation

|   | Ranking   |
|---|---|
| Dow Jones Sustainability World Index 2015 | Iberdrola member in all editions  |
| Global 100                                | Selected in 2016  |
| FTSE4Good                                 | First utility with nuclear assets to meet standards for FTSE 4Good. 5 years in a row selected |
| Carbon Diclosure Leadership Index 2015    | 100/100   |
| Carbon Performance Leadership Index 2015  | A category  |
| Global Roundtable on Climate Change       | IBERDROLA one of the developers   |
| Sustainability Yearbook Robeco Sam 2016   | Classified as "Silver Class" in the electricity sector.                                       |
| OEKOM Research 2015                       | Prime Category  |
| MERCO 2015                                | Leader among Spanish utilities: electricity, gas, and water industry                          |
| Euronext Vigeo index: Eurozone 120        | Iberdrola selected  |
| ET Global 800 Carbon Ranking              | Iberdrola first Spanish utility   |
| Nesweek and Green Rankings 2015           | Iberdrola first Spanish utility and fourth worldwide  |
| MSCI Global Sustainability Index Series   | Iberdrola selected AAA  |
| 2015 World's Most Ethical Company         | Iberdrola selected  |
| Fortune Global 500                        | Iberdrola selected  |
| Stoxx ESG Leaders                         | Iberdrola selected  |



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