

Alantra generated net profit of €20.4 million (+4.9%) in the first nine months of the year

- **Revenues increased by +29.1% to €105.8 Mn**, driven by a +37.9% revenue growth in Investment Banking, and continued growth in the Asset Management division (+12.3%)
- **Operating expenses amounted to €82.4 Mn, up +33.6%, due to (i) the integration of Alantra UK and (ii) senior hires in existing businesses**, including the incorporation of a new Tech team in San Francisco and four senior bankers to strengthen its Chinese team
- **Net profit reaches €20.4 Mn (+4.9%) comprised €14.3 Mn from the fee business, €5.5 Mn from the investment portfolio and €0.6 Mn to Other Result**

Due to its continuous divestment process of older portfolio companies, Alantra Private Equity has generated carried interest in October, which will increase Alantra's Q4 2018 attributable net profit by c. €5 Mn

- **The Group maintains a strong balance sheet as of 30th September 2018**, with €215.2 Mn of shareholder's equity attributable to the parent, and €116.8 Mn of cash and cash equivalents
- **The Investment Banking division advised on 108 transactions YTD, making good progress in the quality of deals advised**

The Investment Banking division, with local teams in over 20 countries, advised on 108 transactions (+2% more than in the same period of 2017), whilst increasing sector diversification and cross-office activity. As a consequence of this, average success fee¹ grew by +54% in the year, reaching €950K

Noteworthy deals in this period are: the sale of Transnorm Group to US-based Honeywell International for c. €425Mn; the sale of ELIX Polymers to Chinese Sinochem International; the sale of Crem International to Wellbit; the acquisition of €750 Mn acquisition of Viesgo's retail and low-emission generation business by Repsol; the sale of Bank of Cyprus' €2.7Bn NPL portfolio to Apollo; and the sale of Advent's 45% stake in Maxam to Rhone Capital

¹ M&A and CPA deals advised 2018YTD

- **The Asset Management business grew its AuM by €497 Mn² as of September 2018**

Alantra's Private Equity division announced that it has teamed with Partners Group to launch a secondary vehicle for the remaining portfolio of Alantra PEF II. Alantra, together with the Private Equity management team, will hold a 3% stake in the new vehicle, which will continue to be managed by Alantra. The secondary transaction consolidates the successful track-record of Alantra PEF II, with a 2.0x return to investors

Alantra Private Debt completed four new investments and one divestment, totaling 14 investments to date with its first fund. The Real Estate business reinforced its hotel portfolio with the acquisition of Islantilla Golf Resort

Total AuMs stood at €4,474 Mn as of September 2018

About Alantra

Alantra is a global investment banking and asset management firm focusing on the mid-market with offices across Europe, the US, Latin America and Asia

Its Investment Banking division employs over 330 professionals, providing independent advice on M&A, debt advisory, financial restructuring, credit portfolio and capital markets transactions

The Asset Management division comprises a team of over 80 professionals with €4.4bn in Private Equity, Active Funds, Debt, Real Estate and Wealth Management

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² Includes €189Mn of secured commitments for EQMC