

# **News Release**



# Solid EADS 2008 results provide resilience in difficult global economic environment



- Group EBIT\* of € 2.8 billion supported by excellent underlying performance, significant positive foreign currency effects but burdened by programme charges
- Net Income of € 1,572 million (FY 2007: € -446 million)
- Free Cash Flow exceeded expectations with € 2.6 billion
- Robust balance sheet with Net Cash at a record level of € 9.2 billion
- Revenues increased by 11 percent to € 43.3 billion
- Order book grew 18 percent to a record of € 400 billion
- Dividend proposal of € 0.20 per share
- A400M issues with customers and suppliers pending



Amsterdam, 10 March 2009 - EADS (stock exchange symbol: EAD) achieved satisfying results for the full year 2008 delivering an EBIT\* of € 2.8 billion. The Group benefited from its strong underlying performance and foreign currency effects while dealing with challenges in critical programmes. EADS' order book achieved a new record of more than € 400 billion, Net Cash reached an unprecedented level of € 9.2 billion thanks to better than expected Free Cash Flow generation.

EADS is in a good position to face the crisis, although the Group is facing a low level of visibility for the second half of 2009 and beyond due to the global economy and financial market weakness which is increasingly impacting air traffic.

"We have achieved a number of significant accomplishments. The Group achieved a solid EBIT\* and an outstanding cash performance. We made significant headway in reshaping the company," said Louis Gallois, CEO of EADS. "Even if the A400M programme required enormous attention, the Group has regained stability in 2008 and is proving to be resilient in the face of the turbulent global economic environment. 2009 will be a very challenging year for our industry, but we can rely on an extremely motivated workforce and an excellent portfolio of products. Thanks to our large and well diversified order book 2009 deliveries should remain at high levels, and will give us room for manoeuvre. Cash protection is key."

The Group achieved high levels of deliveries in 2008: Airbus handed over 483 aircraft to its customers - more than ever before. That figure includes 12 A380s. Eurocopter also achieved a new record, delivering 588 helicopters.







EADS recorded strong order intake across its product portfolio. Airbus received 777 net aircraft orders and Eurocopter booked 715 new helicopters. Good order intake in the defence businesses especially for tankers led to a stable defence order book of around € 55 billion, providing the basis for a more balanced business in the years to come. The Group's space and defence businesses continued to grow profitability demonstrating the robust competitive position they have achieved through innovation and efficiency measures.

In January 2009, EADS announced it had proposed to the launch nations a new approach for the A400M aimed at finding a way forward for this programme. With this proposed new approach, the first delivery of the A400M would occur three years after its first flight. In line with complex military development programmes, EADS suggested to resume series production only once adequate maturity is reached as indicated by flight test results. EADS continues to address the industrial challenges of this programme and continues to elaborate their impacts on the A400M delivery schedule. EADS is still working with the suppliers of the propulsion system to determine a reliable date of engine availability and a first flight date for the A400M. On a wider level, EADS is working with subcontractors for the engines and mission critical systems to update its own delivery schedule.

In 2008, EADS' EBIT\* was impacted by € -704 million related to the A400M programme. EADS will only be able to update all of the financial consequences of a revised industrial plan, once the availability of the engines and mission critical systems is firmly determined or once OCCAR's position on the proposal made by EADS is known.

As already communicated with the 9-months 2008 results, the unavailability of a reliable schedule update on the A400M programme led EADS to apply the early stage method of accounting until certain events allow the resumption of the estimate at completion method. \*\*

As the A400M will not perform its first flight before the end of March 2009, the launch customer OCCAR has the contractual right to claim termination of the entire A400M Launch Contract as of 1 April 2009. This termination may only be obtained with a unanimous mandate of all launch nations, which makes it very unlikely according to the assessment of the EADS management. Theoretically, a cancellation of the A400M contract by OCCAR would trigger reimbursement of the pre-delivery payments and other payments received from OCCAR. The total amount is approximately € 5.7 billion. Separately, each of the launch nations may claim cancellation of those individual aircraft which would be substantially delayed.

EADS has adjusted its divisional structure. The former Military Transport Aircraft Division is being integrated into Airbus and will become – under the name of Airbus Military – the military pole of Airbus. This will strengthen programme management in particular for the A400M and improve resource allocation. This new organisation is effective as of 2009. EADS is therefore disclosing its 2008 results according to the former divisional structure, thus still reporting the Military Transport Aircraft Division separately.

Revenues rose strongly by 11 percent to € 43.3 billion (FY 2007: € 39.1 billion) reflecting top line growth from operations across all Divisions. The increase includes € 1.1 billion resulting from the move to the early stage accounting methodology in the A400M programme applied starting in the third quarter of 2008. The Group's revenue growth more than offset a weaker average US dollar rate. Based upon a strong delivery performance, EADS achieved 56 percent of its revenues outside Europe thanks to strong contributions from Asia-Pacific (25 percent), North America (18 percent) and other regions (13 percent).

EADS' EBIT\* (pre goodwill and exceptionals) for the full year of 2008 improved to € 2,830 million compared to € 52 million in the previous year, when Airbus' EBIT\* in particular was burdened by higher exceptional charges (Power8, A400M, A350 XWB). This EBIT\* growth contains around around € 900 million resulting from the revaluation of loss-making contracts at the €/US\$ and £/US\$ closing spot rates. The stronger EBIT\* resulted from improvements across all Divisions. At Airbus, strong operational performance in series programmes, achievement of Power8 cost savings and lower exceptional charges than in the previous year contributed positively to EBIT\* growth. The Military Transport Aircraft Division's EBIT\* improvement was due to a ramp-up in tanker activity and lower exceptional charges than in the previous year. Eurocopter's EBIT\* increase reflects the positive volume effect and better pricing. Both Astrium and the Defence & Security Division increased EBIT\* and reached record profitability.

In line with the Group's EBIT\* development, EADS improved its **Net Income** to € 1,572 million (FY 2007: € -446 million), or earnings per share to € 1.95 (earnings per share FY 2007: € -0.56). **Self-financed R&D** expenses remained stable at € 2,669 million (FY 2007: € 2,608 million). This reflects Airbus' and Eurocopter's continuing aircraft development programmes.

Free Cash Flow before customer financing was stronger than expected and reached € 2,886 million (FY 2007: € 3,293 million). The change resulted mainly from the higher level of advance payments received in 2007 (incl. Paradigm refinancing step-up of € 1.1 billion), partly compensated by positive contributions from tanker programmes. Due to some customer financing needs, Free Cash Flow including customer financing stood at € 2,559 million (FY 2007: € 3,354 million). Despite a cash-out for contribution to plan assets of pension schemes and premium for options, the **Net Cash position** reached a record € 9.2 billion (year-end 2007: € 7.0 billion). This gives EADS a robust liquidity base in economically turbulent and unpredictable times.

The Group's improved operational performance in legacy programmes and the strong cash development drove earnings per share to € 1.95 and justify the increase in **dividend**. The Board of Directors is proposing to the Annual General Meeting of shareholders a dividend of € 0.20 per share (gross amount dividend per share 2007: € 0.12). Subject to the Annual General Meeting approval, the dividend will be paid on 8 June 2009.

EADS CFO Hans Peter Ring commented: "The amount of the dividend acknowledges the turbulent economic environment and the risk in the A400M programme, but recognises the loyalty of EADS shareholders and reflects our confidence in the Group's solidity through 2009 and beyond."

A remarkable **order intake** of € 98.6 billion (FY 2007: € 136.8 billion), supported by strong order flow in all Divisions — including the important UK tanker order — underlines the attractiveness of EADS' product offering across its entire portfolio. At the end of December 2008, EADS' **order book** reached a record level of € 400.2 billion (year-end 2007: € 339.5 billion). The growth in order book benefited € 10 billion from a favourable US dollar spot rate at the end of December 2008 compared to year-end 2007. Orders within the commercial aircraft business are based on list prices. Strong order intake in the defence businesses led to a stable defence order book of € 54.9 billion (year-end 2007: € 54.5 billion). At the end of December 2008, EADS had 118,349 **employees** (year-end 2007: 116,493).

In 2008, EADS continued to improve its **Group-wide efficiency**. The Power8 restructuring programme again exceeded its targets and delivered gross cost savings of € 1.3 billion; the targets for 2010 remain unchanged. Cost saving programmes of other Divisions are on track, and the Power8 Plus programme is to deliver a further annual EBIT\* benefit of € 1 billion from across the Group in 2011 to 2012. In addition, EADS has initiated a further integration and cost savings plan called "Future EADS" at a minimum level of € 200 million in 2011-2012. It aims at further integration, improvement of decision making processes and cost savings through the Headquarters, the Divisions and the interaction between Headquarters and the Divisions.

The former Military Transport Aircraft Division will be integrated into Airbus to facilitate a greater level of overall programme management efficiency, and a coordination of the Astrium and EADS Defence & Security Divisions is established. It will ensure a consistent approach towards common customers and foster the development of commercial, technical and strategic synergies.

In its divestment strategy EADS recorded major achievements. The sale of the site in Laupheim (Germany) to Diehl/Thales and the sale of the manufacturing unit of the site in Filton (UK) to GKN were completed. The sites in Augsburg, Nordenham and Varel (Germany) were merged into Premium AEROTEG and the sites in Meaulte and St. Nazaire Ville (France) into Aerolia. Both companies became fully operational as of 1 January 2009. They are well positioned to become major players on the global market. Furthermore, EADS has sold a 70 percent majority stake in EADS Socata to DAHER.

"Despite the difficult environment in 2008, EADS continued to turn its **Vision 2020** into action. We kept a sharp focus on the Group's integration particularly through the introduction of shared services, fostered innovation efforts in the field of eco-efficiency and strengthened our presence in the defence and service business in the US. Current circumstances confirm the validity of the Vision 2020 objective of achieving a better balanced portfolio of activities inside EADS," said Louis Gallois.

#### Outlook

EADS has begun 2009 with a mixed level of visibility. At Airbus, visibility is satisfactory for the first half of the year, but the level of uncertainty increases beyond the first half. The Group's bottom-up analysis is supported by the order book and the recent decision to adjust production rates of single-aisle aircraft to 34 aircraft per month from October 2009 onwards; the ramp-up for the long range Family was frozen at 8.5 aircraft per month. This analysis shows overbooking for the next years. Nevertheless, the order book is challenged by the deterioration of the macroeconomic and traffic indicators. Therefore, EADS is carefully monitoring the market, its customer base and its suppliers. As a result, the management is applying a rolling plan concept. Besides the commercial order book, the Group's defence and institutional order book provides a certain level of protection and stability.

EADS expects Airbus to capture between 300 and 400 new gross orders in 2009, which is challenging taking into account the current market conditions. Based on a stable delivery assumption and a US dollar rate of € 1 = US\$ 1.39, EADS revenues should roughly be in line with the 2008 level.

Under these assumptions, EBIT\* before one-offs should be down in 2009 but significantly positive and supported by robust underlying performance. Revised industrial plans to complete the A400M programme could lead to a significant charge, weighing on EBIT\*, depending on the outcome of negotiations with customers and suppliers. EBIT\* will be negatively impacted by increased Research & Development (R&D) expenses, by significant hedging deterioration, price deterioration, increasing customer financing and in-service support costs compared to 2008, partly offset by further Power8 cost savings.

Free Cash Flow for 2009 will reflect some negative impacts from lower customer advance payments at Airbus and some build-up of inventory in the fourth quarter of 2009, reflecting the reduction of the single-aisle production rate. EADS expects to support customers in financing their deliveries on a discretionary basis in 2009. The cash consumption of provisions taken over recent years will also weigh on the cash flow. At this stage, with the current level of visibility, EADS is not expecting to consume more than € 1.5 billion of Free Cash Flow after customer financing in 2009.

As soon as the Group has better visibility on the outcome of the A400M discussions and the development of its commercial markets EADS will update its guidance more precisely.

# Broad-based growth across all Divisions

2008 was a successful year for Airbus. Revenues increased by 9 percent to € 27,453 million (FY 2007; € 25,216 million) driven mainly by higher volumes. and a more favourable product mix in delivered aircraft. Deliveries remained at record levels: 483 aircraft including 12 A380s (FY 2007: 453 aircraft). Revenue growth includes an effect from the move to the early stage accounting methodology in the A400M programme reflecting Airbus' internal work share. The overall growth was limited by a negative US dollar average impact and price deterioration. EBIT\* strongly improved to € 1,790 million (FY 2007: € -881 million) reflecting a seamless ramp-up on the A320 and A330 programmes, underlying profitability in series programmes and progress achieved in the Power8 EBIT\* performance was further supported by lower exceptional charges than in the previous year and significant foreign currency gains from both the US dollar and the British pound on the revaluation of loss-making contracts. The underlying business strength is partially offset by A380 charges, reflecting an unexpected increase of cost and A400M charges under early stage accounting method.

For the A380 programme, Airbus achieved its goal of delivering 12 aircraft in 2008 and envisages a continued ramp-up in 2009. Until now, more than one million passengers have flown with the industry's all new flagship for the 21<sup>st</sup> century. Over the full year of 2008, strong demand for Airbus products continued. A total of 777 net orders with improved pricing were booked in 2008. Gross orders amounted to 900 aircraft. The net order intake represents a market share of 54 percent of all aircraft units over 100 seats. Market share was even higher for the A350 XWB which became the fastest selling airliner ever. The A350 XWB order book further grew over 2008 to a total of 478 orders from 29 customers. The A350 XWB development is advancing rapidly and Airbus is pressing ahead with associated investments. In January 2009, Airbus celebrated the ground breaking for the A350 XWB final assembly line in Toulouse.

Buoyed by the huge success of the A320 Family with contracts in 2008 for 472 aircraft, 138 aircraft for the A330/A340 Family and orders for nine new A380s, the order book reached a new record of 3,715 aircraft (year-end 2007: 3,421 aircraft). In terms of value, the Airbus order book at year-end 2008 amounted to € 344.8 billion (year-end 2007: € 283.8 billion) based on list prices.

Airbus made great steps forward towards internationalisation, inaugurating its first final assembly line outside Europe in Tianjin, China. Expanding its industrial footprint will help Airbus to gain access to strategic markets.

In the context of adjusting the divisional structure of EADS, the former Military Transport Aircraft Division is being integrated into Airbus and will become - under the name of Airbus Military - the military pole of Airbus. As this leaner organisation is effective as of 2009, EADS is disclosing its 2008 results according to the former divisional structure, thus still reporting the Military Transport Aircraft Division separately. The Division's revenues in 2008 increased to € 2,759 million (FY 2007: € 1,140 million), benefiting from a strong tanker business. The revenues also include the A400M Power-On milestone revenue recognition - shifted from 2007 and worth around € 400 million. Additionally, revenues were significantly increased by the move to the early stage accounting methodology in the A400M programme starting in the third quarter. The Division's EBIT\* amounted to € -16 million (FY 2007: € -155 million) despite a charge for the A400M recorded in the second half of the year. The EBIT\* improvement was driven by a ramp-up in tanker activity, improvement in underlying business and lower exceptional charges. In the tanker business, the Division achieved significant market success with new orders for 20 A330 MRTT tanker aircraft over the year, lifting the order book to € 22.3 billion (year-end 2007: € 19.9 billion).

Eurocopter, the world's leading helicopter manufacturer increased its revenues by 8 percent to € 4,486 million (FY 2007: € 4,172 million). This follows the continued ramp-up in deliveries of serial helicopters as well as a stronger service business and increased development activities for customers. The substantial reorganisation of production lines, combined with the opening of new facilities enabled Eurocopter to increase deliveries by 20 percent in 2008 reaching its highest level ever at 588 helicopters. EBIT\* rose by 39 percent to € 293 million compared to € 211 million in 2007. Eurocopter's EBIT\* increase reflects the positive volume effect and a better mix, partially offset by foreign exchange impact and higher R&D expenses. Research and development expenses are mainly related to the new EC175 medium-weight civil helicopter, which is being jointly developed with Chinese partners.

In 2008, Eurocopter made technical progress by qualifying the final and fully operational HAP and UHT versions of the Tiger helicopter and by ramping up NH90 production with first deliveries from the Finnish and Australian assembly lines. In the United States, Eurocopter delivered the 50th UH-72A light utility helicopter to the US Army in December and won the US Navy as an additional customer for this helicopter. Eurocopter further strengthened its service business, which already today accounts for more than one third of the Division's revenues. In line with its strategy of expansion of its service business, Eurocopter acquired the German MRO specialist Motorflug.

Eurocopter achieved 2008 its second highest level of orders ever. Including 715 new helicopters and after-sales service, Eurocopter booked orders worth € 4.9 billion. At year-end 2008, the order book amounted to € 13.8 billion (year-end 2007: € 13.5 billion), the equivalent of 1,515 helicopters.

Recently Eurocopter signed with the Brazilian government a contract for 50 new EC725 medium-weight helicopters and the French armed forces placed an order for 22 NH90 transport helicopters. Both contracts will be accounted for in the 2009 order intake. In particular, its well-balanced order book and strong service activities give Eurocopter a solid position in the face of the difficult economic environment.

Proven reliability, a sharp focus on efficiency and high levels of innovation drove **Astrium** to success in 2008. Revenues increased by 21 percent to € 4,289 million (FY 2007: € 3,550 million) with contributions from all three business units – Satellites, Services and Space Transportation. The main drivers were a sales increase in commercial telecom satellites, a ramp-up in Ariane 5 production and Paradigm services. Additionally, revenues benefited from the first full consolidation of Spot Image. Astrium delivered a fifth consecutive year of profitable growth. EBIT\* improved to € 234 million (FY 2007: € 174 million). This rise is in line with the development of revenues. EBIT\* rose despite the unfavourable impact of the declining British pound against the euro in the Paradigm programme. This demonstrates the significant progress of the Division.

Astrium performed extremely well in 2008 with six successful Aniane 5 launches – marking 28 successful launches in a row. Astrium has delivered five satellites. Technology firsts were achieved with the ATV mission and the integration of the Columbus space laboratory into the International Space Station ISS. The French strategic missile was also test-launched for the first time at Astrium's underwater base in Biscarosse. Several acquisitions boosted the Division's growth prospects. Astrium acquired i-Mass Ltd., lifted its stake in Spot Image and took over Surrey Satellite Technology Ltd. At the end of December, the order book amounted to € 11.0 billion (year-end 2007: € 12.9 billion).

The **Defence & Security** Division achieved profitable growth thanks to increasingly mature programmes, combined with efficiencies from site consolidation. Revenues increased to € 5,668 million (FY 2007: € 5,392 million). Eurofighter, radar and missiles businesses represent the majority of the revenues. Additionally, revenues growth was supported by activities in integrated systems, security networks and Unmanned Aerial Vehicles, as well as the consolidation of PlantCML. Furthermore, the increase includes an effect from the move to the early stage accounting methodology in the A400M programme reflecting the Division's internal work share. The Division's EBIT\* rose further by 18 percent to € 408 million (FY 2007: € 345 million). This EBIT\* growth was supported by operational improvements across all activities and maturing programmes in radars, missiles and secure networks. Successful cost reduction initiatives also made a significant contribution for the improvement of the underlying business performance.

In line with Group strategy, security capabilities continued to expand significantly. The Defence & Security Division broadened its presence in the US through the acquisition of PlantCML. Furthermore, the digital radio network the Division provided to Beijing played a vital role in securing the Olympic Games. Installation of integrated security systems for Qatar and other Middle East countries as well as for Morocco's new Tanger Med port began.

In 2008, the Division delivered the last Tranche 1 Eurofighter and started the delivery of Tranche 2. Production and delivery for the export customer Austria is progressing well. Within the business area of Unmanned Aerial Vehicles (UAVs), EADS is the only European company able to provide both large and small systems. Work on the risk reduction study for the tri-national Advanced UAV programme continued. Moreover, Spain has awarded the tactical UAV programme ATLANTE to the Division. In 2008, the UAV system SIDM was delivered to the French customer and has already been deployed in Afghanistan in 2009.

In November 2008, the Military Air Systems Centre was inaugurated in Manching near Munich (Germany), where its major capabilities, competencies and resources are now concentrated at one site. Furthermore, the Division sold air traffic control radars for Germany's military airfields and delivered radar systems to customers such as the US Coastguard and German armed forces. The Division's order book stood at € 17.0 billion (year-end 2007: € 17.8 billion), with the balance continuing to shift towards new high-growth products and services.

# Headquarters and Other Businesses (not belonging to any Division):

Other Businesses' (ATR, EADS EFW, EADS Socata, EADS Sogerma and EADS North America) revenues grew by 9 percent to € 1,528 million (FY 2007: € 1,407 million) driven by higher deliveries at ATR, the ramp-up in the LUH programme at EADS North America and a high level of passenger seats activity at EADS Sogerma. Other Businesses' EBIT\* is stable at € 80 million compared to € 84 million in the previous year, impacted by a US dollar headwind.

The regional aircraft manufacturer ATR delivered 55 new aircraft to its customers compared to 44 units in 2007 and paused its ramp-up due to the weakening of the regional aircraft market. Including new orders for 20 new aircraft ATR finished 2008 with an order book of 160 aircraft. EADS EFW delivered 11 converted freighters to its customers. Future business will benefit from link-ups with partners for the A320 freighter conversion and the modification of Airbus aircraft. From 1 January 2009 onwards, EADS EFW will be consolidated within Airbus. EADS Socata is classified as held for sale in the 2008 accounts due to the final agreement announced between EADS and DAHER Group for DAHER to acquire a 70 percent majority stake. The agreement became effective as of 7 January 2009. EADS Sogerma

finalised the sale of Revima in October, receiving support from Revima's workforce, local authorities and customers. Operationally, EADS Sogerma continued its profitable growth. On 31 December 2008, the order book of Other Businesses increased to € 3.4 billion (year-end 2007: € 2.7 billion).

- \* EADS uses EBIT pre goodwill impairment and exceptionals as a key indicator of its economic performance. The term "exceptionals" refers to such items as depreciation expenses of fair value adjustments relating to the EADS merger, the Airbus Combination and the formation of MBDA, as well as impairment charges thereon.
- \*\* As the outcome of the A400M construction contract cannot be estimated reliably, EADS can currently not comply with all requirements to account for the contract under the estimateat-completion accounting methodology. Consequently and in accordance with IAS 11 (Construction Contracts), EADS has suspended the application of estimate at completion methodology accounting ("milestone accounting") and has then recognised contract costs incurred to date as an expense directly in the income statement as well as corresponding revenues as far as such contract costs incurred are expected to be recoverable under the "early stage" method of accounting. The loss-at-completion provision was then updated only to cover additional losses under the contract which EADS was able to estimate reliably.

EADS is a global leader in aerospace, defence and related services. In 2008, EADS generated revenues of € 43.3 billion and employed a workforce of about 118,000. The Group includes Airbus as the leading manufacturer of commercial aircraft, with Airbus Military covering tanker, transport and mission aircraft, Eurocopter as the world's largest helicopter supplier and EADS Astrium, the European leader in space programmes from Anane to Galileo. Its Defence & Security Division is a provider of comprehensive systems solutions and makes EADS the major partner in the Eurofighter consortium as well as a stakeholder in the missile systems provider MBDA.

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#### Notes to the editors:

## Live-Transmission EADS Annual Results Press Conference on the Internet

You can view the EADS Annual Results Press Conference today from 10.30 a.m. CET on the front page of the EADS website www.eads.com. It is highly recommended that you have the latest version of Flash (www.adobe.com) installed and that your computer is running at least a DSL line for better viewing quality. A video of the conference will be available later on.

## Live-Transmission EADS Analysts Conference Call on the Internet

You may listen to the Analysts Conference Call today at 8.30 a.m. CET with EADS CEO Louis Gallois and EADS CFO Hans Peter Ring on the EADS website www.eads.com. Please click on the banner located on the front page. A recording of the call will be available later on.

EADS - FY 2008 results

(Amounts in Euro)

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- APS Guide			
Revenues, in millions thereof defence, in millions		39,123 8,933	+11% +23%
EBITDA <sup>(2)</sup> , in millions		1,751	+154%
EBIT <sup>(3)</sup> , in millions		52	+5,342%
Research and Development expenses, in millions		2,608	+2%
Net Income/Loss <sup>(4)</sup> , in millions		-446	
Earnings Per Share (EPS)(4)	MAZA KESEMA	-0.56	
Free Cash Flow (FCF) <sup>(11)</sup> , in millions		3,354	-24%
Free Cash Flow before Customer Financing <sup>(11)</sup> , in millions		3,293	-12%
Dividend per share		0.12	+67%
Order Intake <sup>(9)</sup> , in millions		136,799	-28%

Employees		116,493	+2%
Net Cash position, in millions		7,024	+31%
thereof defence, in millions		54,472	+1%
Order Book <sup>(9)</sup> , in millions	AND COMMENT OF THE CO	339,532	1100Z
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For footnotes please refer to page 14

Control of the Contro						
(Amounts in millions of Euro)		FY 2007	Change		FY 2007	Change
Airbus		25,216	+9%		-881	
Military Transport Aircraft <sup>(6)</sup>		1,140	+142%		-155	
Eurocopter		4,172	+8%		211	+39%
Astrium		3,550	+21%		174	+34%
Defence & Security <sup>(7)</sup>	6.	5,392	+5%		345	+18%
Headquarters/ Consolidation		-1,754	_		274 <sup>(8)</sup>	
Other Businesses <sup>(7) (10)</sup>		1,407	+9%	7	84	-5%

OF ENGLISHED STATES						
(Amounts in millions of Euro)		FY 2007	Change		31 Dec 2007	Change
Airbus		117,323	-30%		283,829	+21%
Military Transport Aircraft <sup>(6)</sup>		784	+548%		19,932	+12%
Eurocopter		6,584	-26%		13,455	+3%
Astrium		4,492	-27%		12,895	-14%
Defence & Security <sup>(7)</sup>	A control of the cont	7,460	-29%		17,836	-5%
Headquarters/ Consolidation		-1,807	_		-11,155	
Other Businesses <sup>(7) (10)</sup>		1,963	-3%		2,740	+23%
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For footnotes please refer to page 14

# EADS – Fourth Quarter Results (Q4) 2008 (Amounts in Euro)

	<u> </u>		
Revenues <sup>(1)</sup> , in millions			
EBIT <sup>(1) (3)</sup> , in millions		11,572	+19%
Net income <sup>(4)</sup> , in millions		405	+100%
recome", in millions		259	
Earnings Per Share (EPS)(4)		209	+89%
		0.32	+0.29 €

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(Amounts in millions of Euro)		Q4 2007	Change	Q4	Change
Airbus		6,360	+26%	<u>200</u> 7 -204	
Military				-204	
Transport Aircraft <sup>(6)</sup>	* 1 1 1 1 1 1	126	+543%	-11	
Eurocopter		1,573	+8%	98	از ا
Astrium		1,359	+13%		+32%
Defence & Security(1)(7)		2,243		103	-9%
Headquarters/			3%	219	-14%
Consolidation		-529	— . <b>I</b>	182	
Other Businesses (7) (10)		440	40/		
		710	-4%	18	-6%
7 200					

For footnotes please refer to page 14

In the fourth quarter 2008, EBIT\* doubled to € 812 million compared to € 405 million in the previous year thanks to stronger contributions from Airbus, Military Transport Aircraft and Eurocopter. The growth compared to Q4 2007 came from higher positive one-offs including a € 0.6 billion effect resulting from the revaluation of loss-making contracts provisions at the closing spot rates and better underlying performance.

## Footnotes for pages 11 to 13:

- In the context of the MBDA consolidation change Q4 2007 figures have been adjusted taking MBDA into account at 37.5 percent.
- 2) Earnings before interest, taxes, depreciation, amortization and exceptionals
- 3) Earnings before interest and taxes, pre goodwill impairment and exceptionals
- 4) EADS continues to use the term Net Income. It is identical with Profit for the period attributable to equity holders of the parent as defined by IFRS Rules.
- 5) to be proposed to the EADS Annual General Meeting
- 6) EADS has adjusted its divisional structure: The former Military Transport Aircraft Division will be integrated into Airbus and will become under the name of Airbus Military the fully-fledged military arm of Airbus. As this leaner organisation became effective as of 1 January 2009, EADS is disclosing its 2008 results in the former divisional structure, thus still reporting the Military Transport Aircraft Division separately.
- 7) As of 1 January 2008, the consolidation of EADS North America was changed by transferring parts from Defence & Security Division to Other Businesses. Nevertheless, the lead of material business elements remains within the respective Divisions. The figures for Q4 2007, FY 2007 and 31 December 2007 are adjusted accordingly. In the full year of 2008, EADS North America's revenues mainly include revenues linked to the prime contractorship of the LUH programme.
- 8) Headquarters/Consolidation EBIT\* contains the contribution from Dassault; in full year 2007 the Headquarters/Consolidation EBIT\* additionally included the gain from the sale of EADS' stake in Embraer and a corporate real estate sale.
- Contributions from commercial aircraft activities to EADS Order Intake and Order Book based on list prices
- ATR, EADS EFW, EADS Socata, EADS Sogerma and EADS North America are allocated to Other Businesses which is not a stand-alone EADS Division.
- 11) Previous year adjusted to change in presentation of cash flow

## Safe Harbour Statement:

Certain statements contained in this press release are not historical facts but rather are statements of future expectations and other forward-looking statements that are based on management's beliefs. These statements reflect the EADS' views and assumptions as of the date of the statements and involve known and unknown risk and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in such statements.

When used in this press release, words such as "anticipate", "believe", "estimate", "expect", "may", "intend", "plan to" and "project" are intended to identify forward-looking statements.

This forward looking information is based upon a number of assumptions including without limitation: assumption regarding demand, current and future markets for EADS' products and services, internal performance, customer financing, customer, supplier and subcontractor performance or contracts negotiations, favourable outcomes of certain pending sales campaigns.

Forward looking statements are subject to uncertainty and actual future results and trends may differ materially depending on variety of factors including without limitation: general economic and labour conditions, including in particular economic conditions in Europe, North America and Asia, legal, financial and governmental risk related to international transactions, the cyclical nature of some of EADS' businesses, volatility of the market for certain products and services, product performance risks, collective bargaining labour disputes, factors that result in significant and prolonged disruption to air travel world wide, the outcome of political and legal processes, including uncertainty regarding government funding of certain programs, consolidation among competitors in the aerospace industry, the cost of developing, and the commercial success of new products, exchange rate and interest rate spread fluctuations between the Euro and the U.S. dollar and other currencies, legal proceeding and other economic, political and technological risk and uncertainties. Additional information regarding these factors is contained in the Company's "registration document" dated 24 April 2008.