

# **1H06 Results**

August 2<sup>nd</sup> 2006

# 1H06 Highlights



## 1H 2006

- Excellent contribution of all divisions despite price cost squeeze of EUR 1.8 bn
- Buoyant demand on all markets
- Substantial management gains at EUR 350 million
- Continuous portfolio management
- Performance in line with Arcelor's 2008 Value Plan. 1H06 Pro forma EBITDA of EUR 3.1bn



## Flat Carbon Steel

- Dofasco confirms excellent profit generation potential
- Investments in Brazil will further expand low cost production base of the Group



## Long Carbon Steel

- Record results of Long Carbon in Europe
- Sustained high profitability of Long Carbon activity in Brazil



## Stainless Steel and Alloys

- Turnaround in the Flat Stainless activity
- Active portfolio management: Ugitech disposal



## A3S

- Higher volumes with increasing margins
- Inventories remaining at low level

# Key Figures



Euro mn (unaudited)	H1 2005	Q1 2006	Q2 2006	H1 2006	Change on comparable basis
<b>Revenue</b>	<b>16 822</b>	9 565	10 427	<b>19 992</b>	<b>8.6%</b>
<b>Gross op. result (EBITDA)</b>	<b>3 389</b>	1 427	1 408	<b>2 835</b>	
as % of revenue	20.1%	14.9%	13.5%	<b>14.2%</b>	
... incl. non recurring items*	-54	-3	-160	<b>-163</b>	
<b>Depreciation &amp; Amortisation</b>	<b>-742</b>	-347	-415	<b>-762</b>	
<b>Negative Goodwill</b>		11		<b>11</b>	
<b>Operating result (EBIT)</b>	<b>2 647</b>	1 091	993	<b>2 084</b>	
as % of revenue	15.7%	11.4%	9.5%	<b>10.4%</b>	
... incl. non recurring items*	-129	8	-160	<b>-152</b>	
<b>Net result, Group share</b>	<b>1 970</b>	761	653	<b>1 414</b>	
as % of revenue	11.7%	8.0%	6.3%	<b>7.1%</b>	
<b>EPS (€)</b>	<b>3,21</b>	1,23	1,04	<b>2,27</b>	

Gearing	06.30.2005	03.31.2006	06.30.2006
	12.9%	30.9%	<b>38.2%</b>

\*Non recurring items: at EBITDA level- Dofasco stock options -Euros85m, Employee shareholder plan –Euros41m and Ugitech disposal –Euros29m.

# Flat Carbon Steel

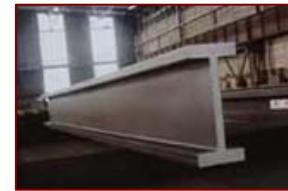


Euro mn (unaudited)	H1 2005	Q1 2006	Q2 2006**	H1 2006	Change on comparable basis
<b>Revenue</b>	<b>9 665</b>	5 381	5 993	<b>11 374</b>	<b>2.9%</b>
<b>Gross op. result (EBITDA)</b> <i>as % of revenue</i>	<b>2 381</b> 24.6%	780 14.5%	786 13.1%	<b>1 566</b> <b>13.8%</b>	Mix/Vol Effect 8.9%
<b>Depreciation &amp; Amortisation</b>	<b>-417</b>	-202	-270	<b>-472</b>	
<b>Negative Goodwill</b>		11		<b>11</b>	Price effect -6.0%
<b>Operating result (EBIT)</b> <i>as % of revenue</i>	<b>1 964</b> 20.3%	589 10.9%	516 8.6%	<b>1 105</b> <b>9.7%</b>	
<b>Production</b>	<b>17 057kt</b>	8 854 kt*	10 068 kt	<b>18 921 kt*</b>	
<b>Shipments</b>	<b>14 893kt</b>	8 632 kt*	9 403 kt	<b>18 035 kt*</b>	

\* Includes Dofasco (mar-jun) production 1479 kt and shipments of 1854kt

\*\*Dofasco consolidated as of 1<sup>st</sup> of March 2006

# Long Carbon Steel



Euro mn (unaudited)	H1 2005	Q1 2006	Q2 2006*	H1 2006*	Change on comparable basis
<b>Revenue</b>	<b>3 230</b>	1 875	1 952	<b>3 827</b>	<b>27.4%</b>
<b>Gross op. result (EBITDA)</b> <i>as % of revenue</i>	<b>662</b> 20.5%	439 23.4%	401 20.5%	<b>840</b> <b>21.9%</b>	Mix/Vol Effect 26.3%
<b>Depreciation &amp; Amortisation</b>	<b>-140</b>	-80	-75	<b>-155</b>	Price effect 1.1%
<b>Operating result (EBIT)</b> <i>as % of revenue</i>	<b>522</b> 16.2%	359 19.1%	326 16.7%	<b>685</b> <b>17.9%</b>	
<b>Production</b>	<b>5 889 kt</b>	3 077 kt	3 312 kt	<b>6 389 kt</b>	
<b>Shipments</b>	<b>6 216 kt</b>	3 458 kt	3 564 kt	<b>7 022 kt</b>	

\*Sonasid consolidated as of 1<sup>st</sup> of June 2006

# Stainless Steel & Alloys



Euro mn (unaudited)	H1 2005*	Q1 2006	Q2 2006**	H1 2006**	Change on comparable basis
<b>Revenue</b>	<b>1 975</b>	1 406	1 383	<b>2 789</b>	<b>16.7%</b>
<b>Gross op. result (EBITDA)</b> <i>as % of revenue</i>	<b>151</b> 7.6%	114 8.1%	126 9.1%	<b>240</b> 8.6%	Mix/Vol Effect 16.1%
<b>Depreciation &amp; Amortisation</b>	<b>-92</b>	-38	-36	<b>-74</b>	Price effect 0.6%
<b>Operating result (EBIT)</b> <i>as % of revenue</i>	<b>59</b> 3.0%	76 5.4%	90 6.5%	<b>166</b> 6.0%	
<b>Production</b>	<b>834 kt</b>	713 kt	693 kt	<b>1 406 kt</b>	
<b>Shipments</b>	<b>778 kt</b>	603 kt	600 kt	<b>1 203 kt</b>	

\*Industeel not included as part of the Stainless Division since 1st of January 2005

\*\*Ugitech (disposed at June 2006) accounted only for 5 months.

# A3S – Arcelor Steel Solutions and services



Euro mn (unaudited)	H1 2005*	Q1 2006	Q2 2006	H1 2006	Change on comparable basis
<b>Revenue</b>	<b>4 403</b>	2 225	2 396	<b>4 621</b>	<b>2.7%</b>
<b>Gross op. result (EBITDA) as % of revenue</b>	<b>176</b> 4.0%	77 3.5%	111 4.6%	<b>188</b> <b>4.1%</b>	Mix/Vol Effect 6.4%
<b>Depreciation &amp; Amortisation</b>	<b>-70</b>	-16	-20	<b>-36</b>	Price effect -3.7%
<b>Operating result (EBIT) as % of revenue</b>	<b>106</b> 2.4%	61 2.7%	91 3.8%	<b>152</b> <b>3.3%</b>	
<b>Total volume sold</b>	<b>6 865 kt</b>	3 691 kt	3 718 kt	<b>7 409 kt</b>	
<b>Sourced from Arcelor</b>	<b>5 087 kt</b>	2 621 kt	2 617 kt	<b>5 238 kt</b>	
<b>Sourced externally</b>	<b>1 778 kt</b>	1 070 kt	1 101 kt	<b>2 171 kt</b>	

\* Excluding Tubes and PUM Processing

# Consolidated Income Statement



Euro mn (unaudited)	H1 2005***	Q1 2006	Q2 2006	H1 2006
<b>Revenue</b>	<b>16 822</b>	9 565	10 427	<b>19 992</b>
<b>Gross op. result (EBITDA)**</b>	<b>3 389</b>	1 427	1 408	<b>2 835</b>
Depreciation & Amortisation	-742	-347	-415	-762
Negative Goodwill		11		11
<b>Operating result (EBIT)**</b>	<b>2 647</b>	1 091	993	<b>2 084</b>
Net financing costs	-31	-322	-136	-458
Merger costs*			-182	-182
Income from associates	162	72	84	156
<b>Results before tax</b>	<b>2 778</b>	841	759	<b>1 600</b>
Income tax	-535	57	7	64
<b>Result after tax</b>	<b>2 243</b>	898	766	<b>1 664</b>
Minority interests	-273	-137	-113	-250
<b>Net result, Group share</b>	<b>1 970</b>	761	653	<b>1 414</b>

\* Includes defence costs of Euros42m and Severstal Break fee of Euros140m

\*\*Non recurring items: at EBITDA level- Dofasco stock options -Euros85m, Employee shareholder plan –Euros41m and Ugitech disposal –Euros29m.

\*\*\*2005 comparative information restated following the changes in accounting policies in 2006

# Consolidated Balance Sheet

## Assets



Euro mn (unaudited)	12.31.2005*	06.30.2006
<b>Non current assets</b>	<b>18 099</b>	<b>24 155</b>
- Intangible assets	193	1 683
- Property, plant and equipment	13 787	18 027
- Investments under equity method	1 319	1 345
- Other investments	680	631
- Receivables and other financial assets	742	914
- Deferred tax assets	1 378	1 555
<b>Current assets</b>	<b>17 775</b>	<b>19 504</b>
- Inventories	7 592	8 752
- Trade receivables	3 730	5 016
- Other receivables	1 817	2 342
- Cash and cash equivalents	4 636	3 394
<b>TOTAL ASSETS</b>	<b>35 874</b>	<b>43 659</b>

\*2005 comparative information restated following the changes in accounting policies in 2006

# Consolidated Balance Sheet

## Liabilities



Euro mn (unaudited)	12.31.2005*	06.30.2006
<b>Shareholders' equity</b>	<b>17 430</b>	<b>17 954</b>
- Group share	14 908	15 343
- Minority interests	2 522	2 611
<b>Non current liabilities</b>	<b>8 430</b>	<b>13 530</b>
- Interest bearing liabilities	4 341	7 511
- Employee benefits	1 617	2 728
- Termination benefits	852	821
- Other provisions	943	1 048
- Deferred tax liabilities	536	1 273
- Others	141	149
<b>Current liabilities</b>	<b>10 014</b>	<b>12 175</b>
- Trade payables	5 235	5 671
- Interest bearing liabilities	1 623	2 765
- Other amounts payables	2 882	3 508
- Termination benefits	30	12
- Other provisions	244	219
<b>TOTAL SHAREHOLDERS' EQUITY &amp; LIABILITIES</b>	<b>35 874</b>	<b>43 659</b>

\*2005 comparative information restated following the changes in accounting policies in 2006

# Cash-Flow and Net Financial Debt



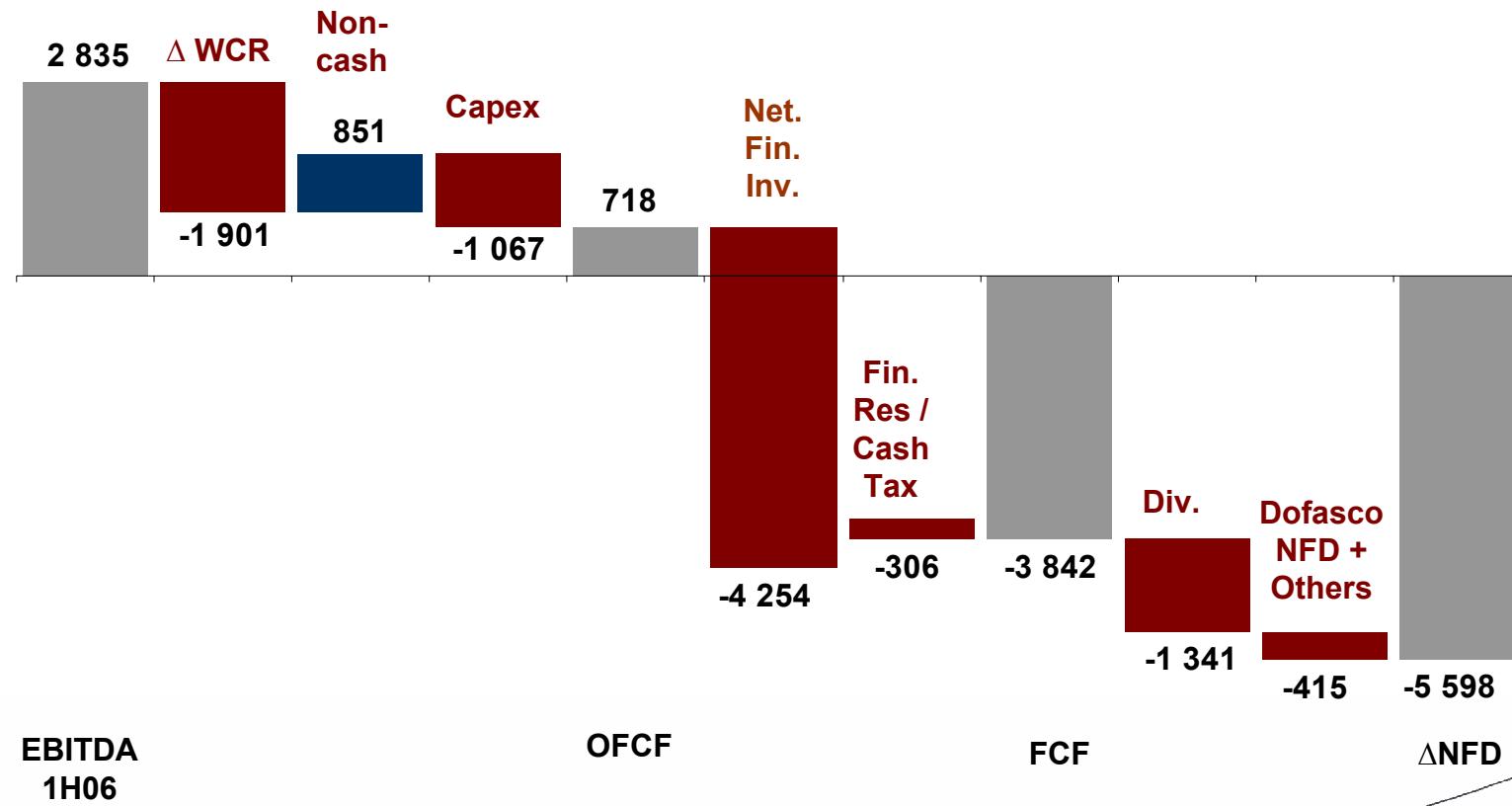
Euro mn (unaudited)	FY 2005*	H1 2006
<b>Net result before Minority Interests</b>	<b>4 305</b>	<b>1 664</b>
Depreciation & Amortisation	1 269	751
Loss/profit of cies under equity method, net of div.	-219	-103
Others	-269	-317
Change in working capital (decr. = +)	-622	-516
<b>Cash flow from operating activities</b>	<b>4 464</b>	<b>1 479</b>
Acquisitions of tangible and intangible assets	-2 070	-1 067
Dofasco Acquisition		-4 016
Other acquisitions and disposals	459	-238
<b>Cash flow from investing activities</b>	<b>-1 611</b>	<b>-5 321</b>
Proceeds from the issue of share capital	12	
Dividends paid	-560	-1 341
Accounting procedure change for O.C.E.A.N.E 2017	-179	168
Outsourcing of Pension Fund	-254	
<b>Cash flow from financing activities</b>	<b>-981</b>	<b>-1 173</b>
Exchange rate, scope, others	-655	-583
<b>Change in net financial debt (decr.=+)</b>	<b>1 217</b>	<b>-5 598</b>
<b>NFD at the beginning of the period</b>	<b>2 483</b>	<b>1 266</b>
<b>NFD at the end of the period</b>	<b>1 266</b>	<b>6 864</b>

\*2005 comparative information restated following the changes in accounting policies in 2006



# Net Financial Debt & Gearing - I

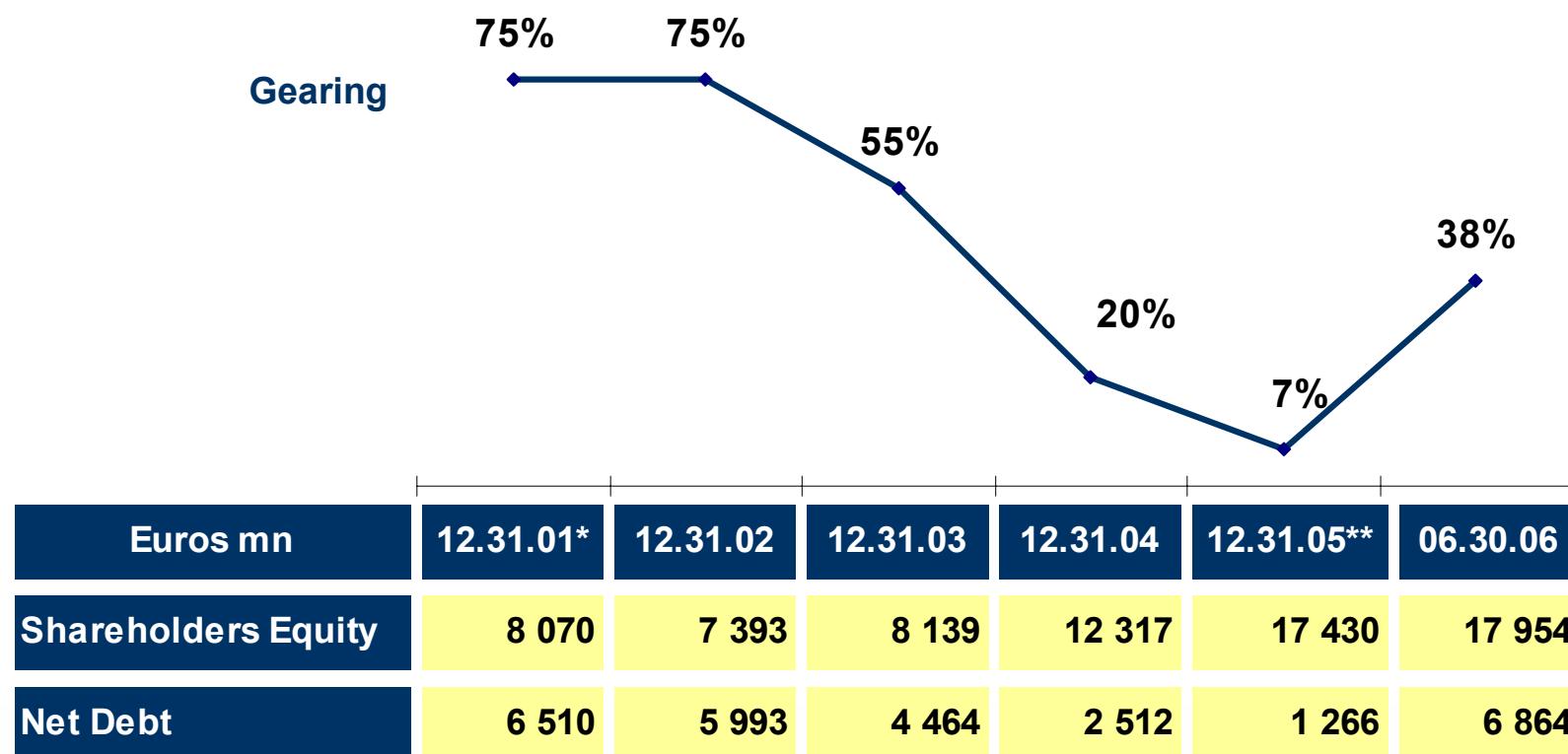
Euro mn



## Net Financial Debt & Gearing - II



Euro mn



\* Proforma

\*\*2005 comparative information restated following the changes in accounting policies in 2006

# Working Capital



Euro mn (unaudited)	12.31.2005*	03.31.2006	06.30.2006	Net Change
Inventories	7 592	8 601	8 752	151
Trade receivables	3 730	5 093	5 016	-77
Trade payables	-5 235	-5 636	-5 671	-35
<b>Operating Working Capital</b>	<b>6 087</b>	<b>8 058</b>	<b>8 097</b>	<b>39</b>
Other receivables & payables	-1 206	-1 411	-1 315	96
<b>Total Working Capital</b>	<b>4 881</b>	<b>6 647</b>	<b>6 782</b>	<b>135</b>
<b>Total inventories in tonnage</b>	<b>10.1mt</b>	<b>10.6mt</b>	<b>11.1mt</b>	<b>0.5mt</b>

\*2005 comparative information restated following the changes in accounting policies in 2006

# Pro forma Results including 1H06 Dofasco and Sonasid results



Euro mn (unaudited)	1H06 Reported	Dofasco* Adjustments	Sonasid** Adjustments	1H06 Proforma	Increase
Revenues	19 992	642	196	20 830	838
Gross op. result (EBITDA)	2 835	202	45	3 082	247
Oper Result (EBIT)	2 084	146	34	2 264	180
Net result, Group share	1 414	144	23	1 581	167
EPS	2.27	0.23	0.04	2.54	0.27

\* Purchasing account Euros 139mn

\* \*Purchasing account Euros 3mn

# Outlook



- Positive Outlook for 2H06. Prices and volumes increasing
- Blast Furnace relining will lead to a production cut of around 500kt in Flat Carbon Steel Europe
- Zinc updated extra price list to be implemented from Q3 onwards
- Stainless turnaround to be completed at the 2H06
- Full year results expected to be in line with Value Plan