



# Business Performance

Full Year  
2009



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- A. Results**
- B. Business Overview**
- C. Financials**
- D. Business Drivers**

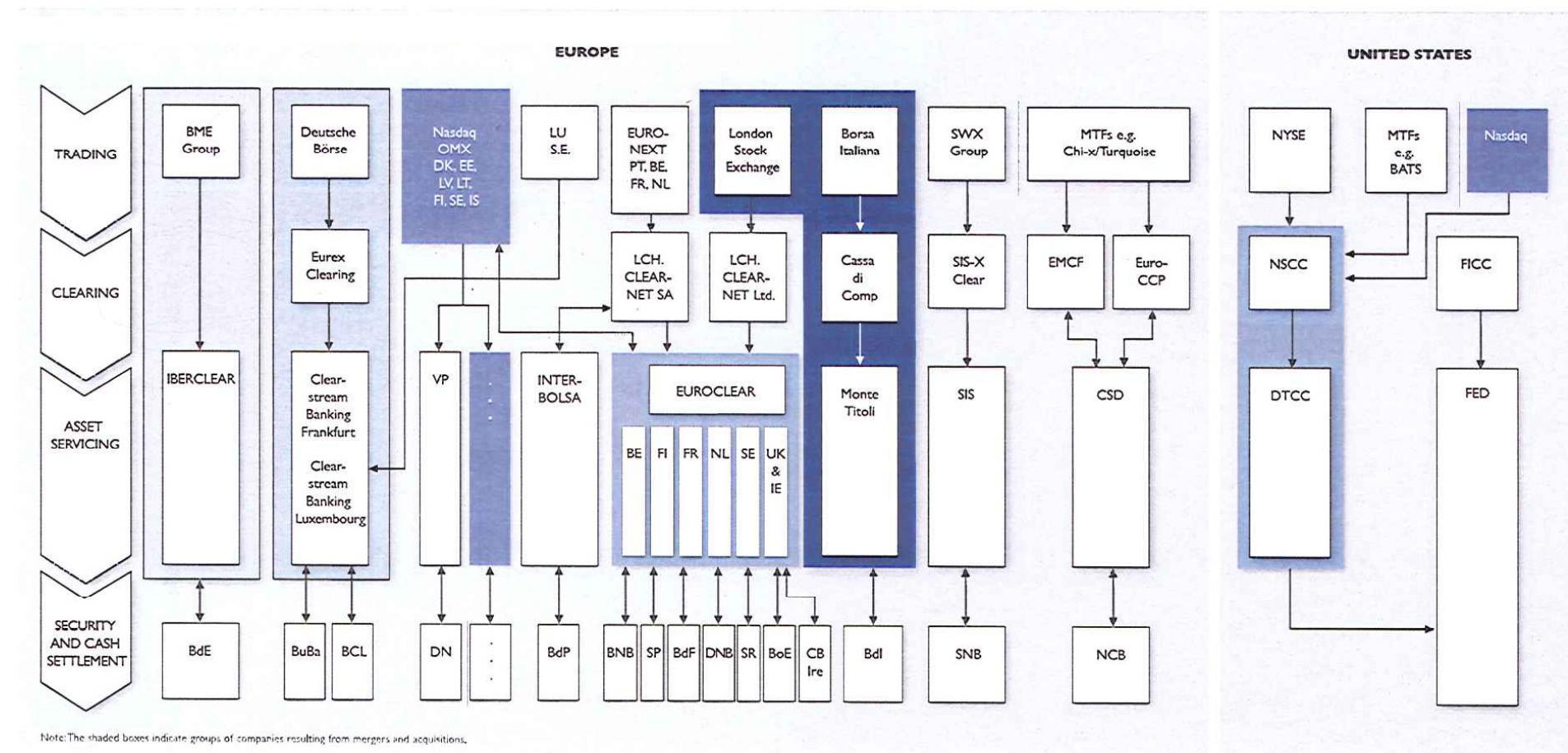
# New Scenario: Positioning

- Transparency and risk reduction as the main drivers of the regulatory push
- As a result: A push in favour of centralization of organized markets

# Our response

- Take up OTC operations in secure traffic
- Develop fixation and liquidity mechanisms
- Develop business opportunities tied to new regulatory markets
- More activities not related to transaction volume
- Strengthening of the model and the profit and loss statement: shareholder returns

# Comparative structure of markets



# Highly liquid market

- Quality of spreads and best market impact for Spanish stocks

RK	Company	2008		2009	
		Avg.Spread (€)	Avg.Spread (%)	Avg.Spread (€)	Avg.Spread (%)
1	 Telefónica	0.01	0.07	0.009	0.04
2	 Grup Santander	0.01	0.11	0.007	0.06
3	 BBVA	0.01	0.10	0.009	0.07
4	 Repsol YPF	0.02	0.10	0.015	0.08
5	 INDITEX	0.04	0.14	0.037	0.09
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8	 ArcelorMittal	0.06	0.35	0.030	0.10
9	 GRIFOLS	0.02	0.18	0.012	0.11
10	 ACS	0.05	0.16	0.045	0.12
IBEX <sub>35</sub>			0.164%		0.084%

Source: Market annual and monthly reports

1) As of 31/12/09

# Dividends: Maximizing shareholders' returns

## Dividends paid

1<sup>st</sup> Interim Dividend (September) = 0.4 €/share

2<sup>nd</sup> Interim Dividend (December) = 0.6 €/share

## Dividend Proposals

Supplementary Dividend: 0.6 €/share => Ordinary Pay Out: 89%

Extraordinary Dividend: 0.372 €/share

## Total Dividend

1.9725 €/share

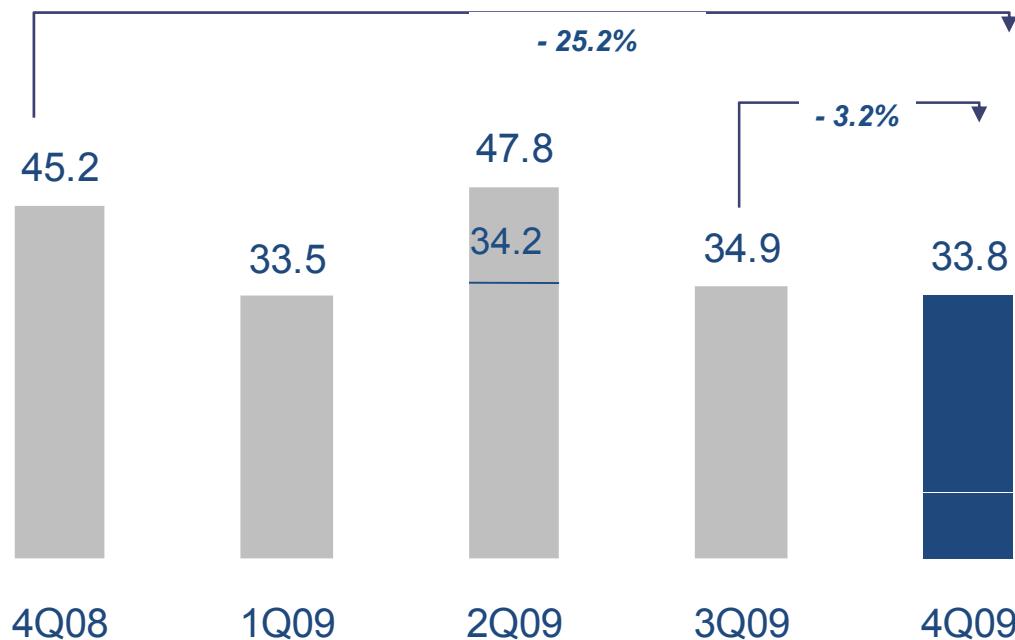
Repetition of 2008 Dividend

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- D . Business drivers

# Results

## Quarterly Net Profits



A quarter in line with previous 2009 quarters

# Comparison with FY08

## Revenues FY 2009/2008

[€ Mill.]



## Costs FY 2009/2008

[€ Mill.]

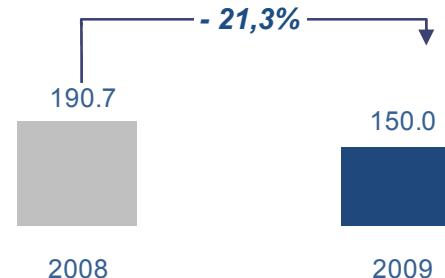


## Margins

### EBITDA FY 2009/2008[€ Mill.]



### Net Profit FY 2009/2008[€ Mill.]

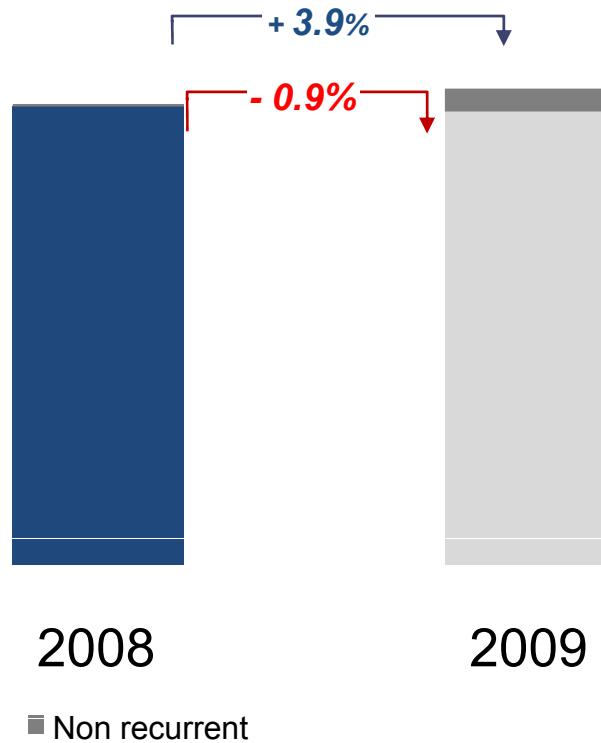


# Profit and Loss Account

<i>Thousands of €</i>	<b>4Q 2009</b>	<b>4Q 2008</b>	<b>%</b>	<b>FY 2009</b>	<b>FY 2008</b>	<b>%</b>
<b>Revenues</b>	77,293	88,192	-12.4%	316,658	352,899	-10.3%
<b>Expenses</b>	(27,230)	(28,982)	-6.0%	(106,866)	(102,877)	3.9%
<b>EBITDA</b>	50,063	59,210	-15.4%	209,792	250,022	-16.1%
<b>EBIT</b>	48,032	57,312	-16.2%	202,352	242,233	-16.5%
<b>Financial results</b>	113	2,806	-96.0%	4,957	24,384	-79.7%
<b>EBT</b>	48,057	60,118	-20.1%	206,906	266,617	-22.4%
<b>Net Profit</b>	<b>33,828</b>	<b>45,232</b>	<b>-25.2%</b>	<b>150,036</b>	<b>190,737</b>	<b>-21.3%</b>

# Costs Control

## Comparison of operating costs



Ordinary Operating Costs decrease by 6.0% in the quarter. Excluding extraordinary items, it represents a 0.9% decline in accumulated terms

# Dividends: Maximizing shareholders' returns

Pay Out

77%

82%

86%

89%

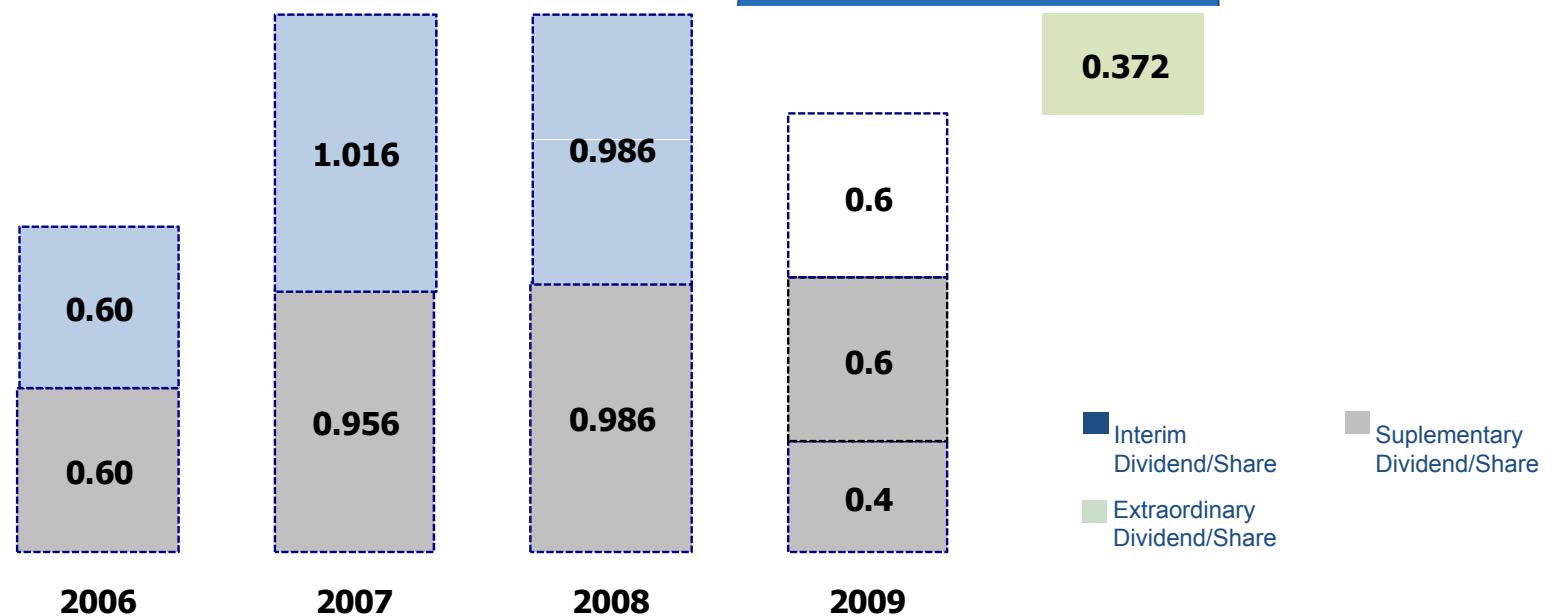
Div./Shr.

1.2

1.9725

1.9725

1.9725



Dividend proposal: maintenance of dividend/share

Supplementary Dividend: 0.6 €/share => Ordinary Pay Out Ratio: 89%

Extraordinary Dividend: 0.372 €/share

# Index

A. Results

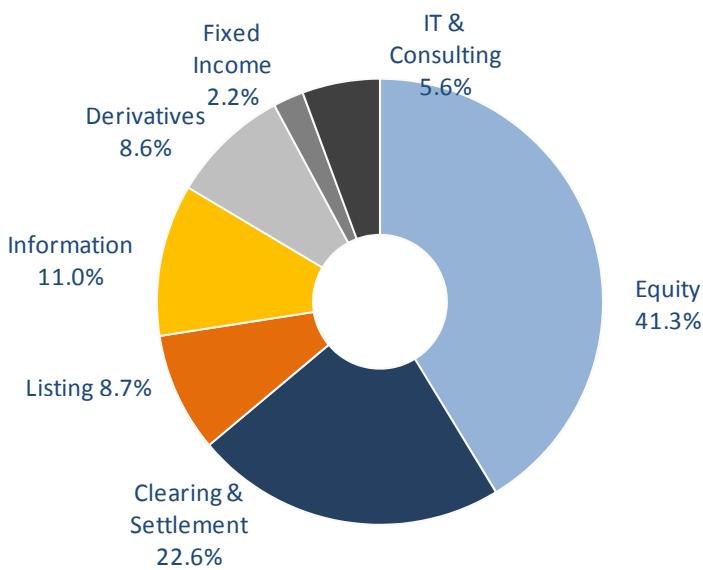
## **B. Business overview**

C. Financials

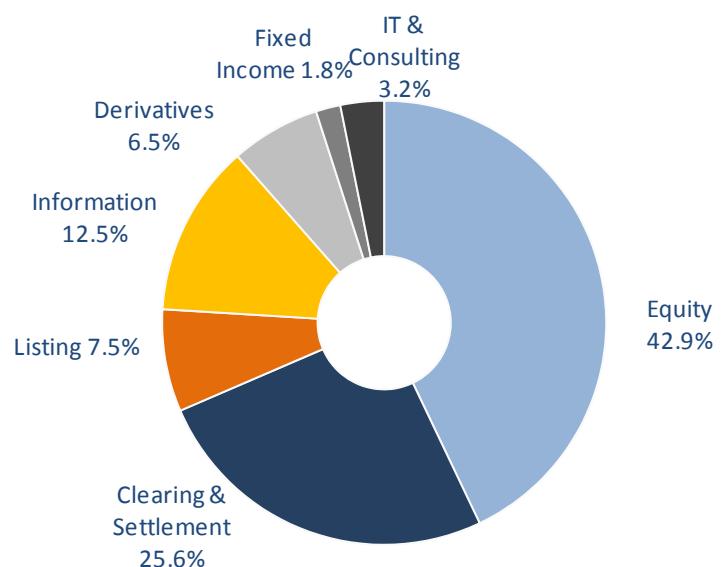
D . Business drivers

# Business Areas

Consolidated Revenues  
FY 2009 - %



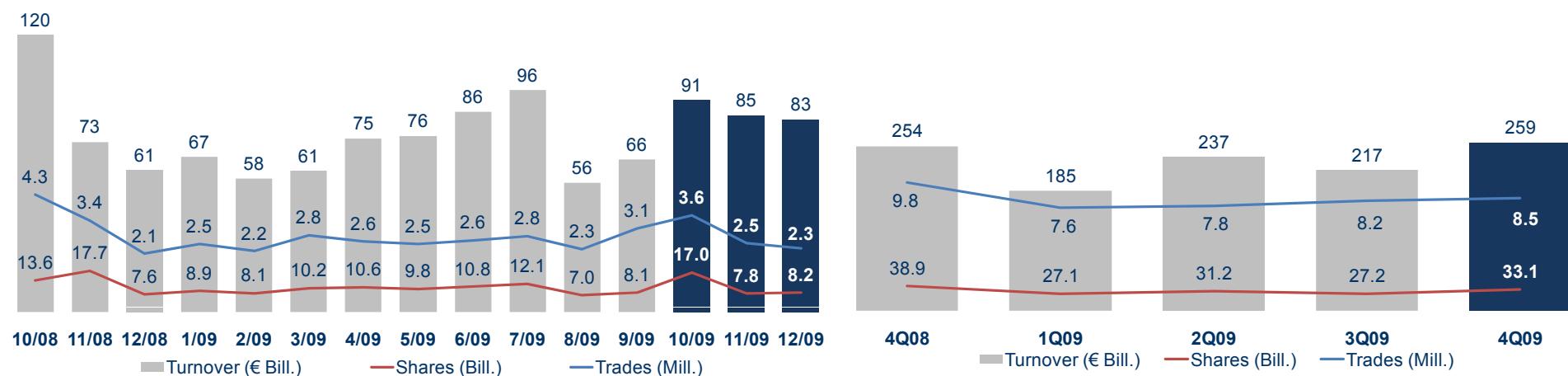
EBITDA  
FY 2009 - %



# Equity Market

<i>Thousands of €</i>	<b>4Q 2009</b>	<b>4Q 2008</b>	<b>%</b>	<b>FY 2009</b>	<b>FY 2008</b>	<b>%</b>
<b>Revenues</b>	31,664	35,998	-12.0%	124,097	150,969	-17.8%
<b>Expenses</b>	(8,720)	(9,509)	-8.3%	(34,211)	(36,250)	-5.6%
<b>EBITDA</b>	<b>22,944</b>	<b>26,489</b>	<b>-13.4%</b>	<b>89,886</b>	<b>114,719</b>	<b>-21.6%</b>

*Equity Turnover, volume and shares traded*

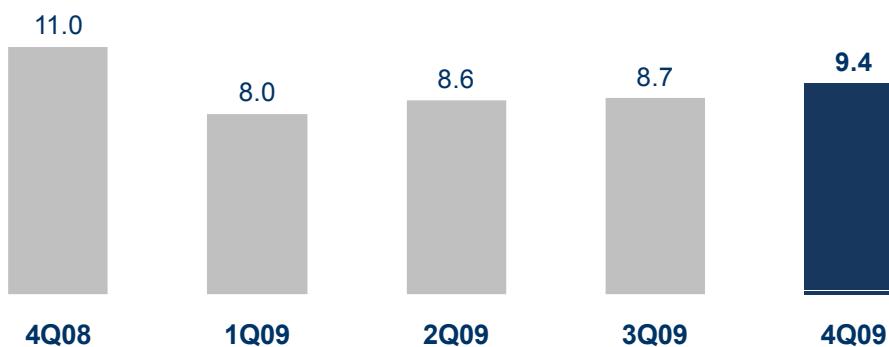


Recovery in volumes and number of trades in 4Q09

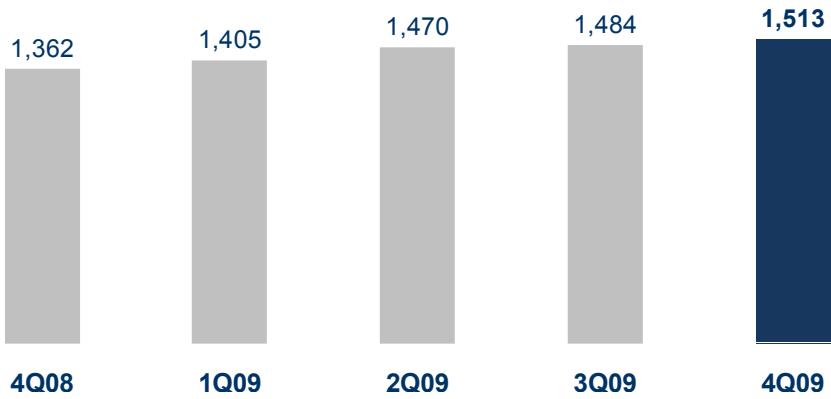
# Clearing and Settlement

<i>Thousands of €</i>	<b>4Q 2009</b>	<b>4Q 2008</b>	<b>%</b>	<b>FY 2009</b>	<b>FY 2008</b>	<b>%</b>
<b>Revenues</b>	18,231	20,528	-11.2%	67,948	83,037	-18.2%
<b>Expenses</b>	(3,441)	(3,755)	-8.4%	(14,342)	(15,073)	-4.8%
<b>EBITDA</b>	<b>14,790</b>	<b>16,773</b>	<b>-11.8%</b>	<b>53,606</b>	<b>67,964</b>	<b>-21.1%</b>

*Settlement: Number of trades settled  
(Million of trades)*



*Securities under custody: Nominal value  
(Billion €)*

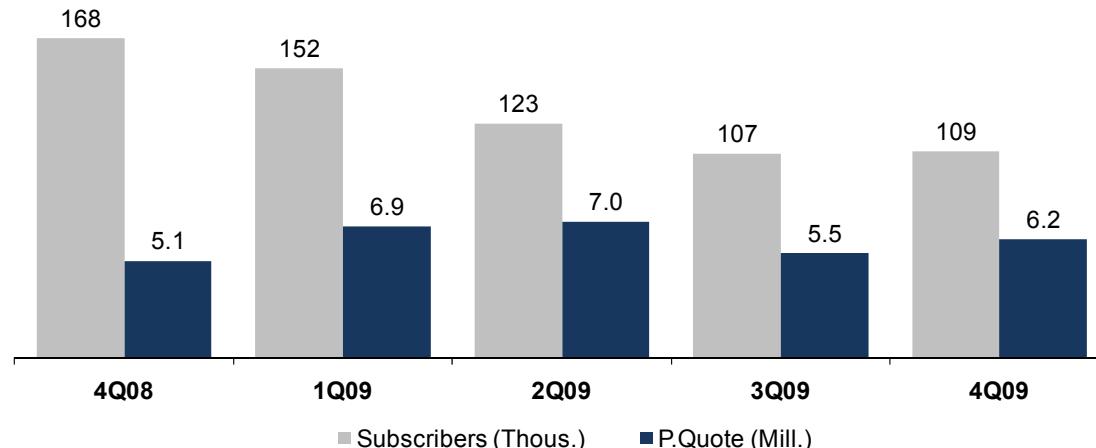


Revenues in this unit, excluding SGI, decrease by 5.6% in FY09  
Registry revenues increase by 5.9%

# Market Data & Information

<i>Thousands of €</i>	<b>4Q 2009</b>	<b>4Q 2008</b>	<b>%</b>	<b>FY 2009</b>	<b>FY 2008</b>	<b>%</b>
<b>Revenues</b>	8,132	9,808	-17.1%	33,073	38,109	-13.2%
<b>Expenses</b>	(1,704)	(1,677)	1.6%	(6,820)	(6,720)	1.5%
<b>EBITDA</b>	<b>6,428</b>	<b>8,131</b>	<b>-20.9%</b>	<b>26,253</b>	<b>31,389</b>	<b>-16.4%</b>

*Information: Subscribers to primary market sources (Average for the period in thousands of subscribers and millions of accesses per quote)*



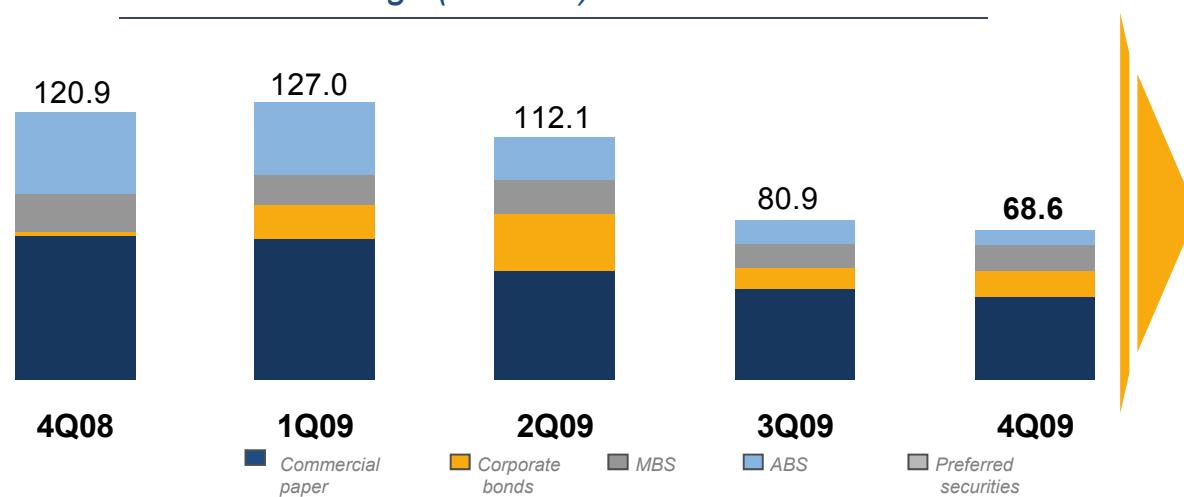
- Per quote information access rose 22.5% in the quarter and a cumulative 86.5% in 2009
- An increase of 7.5% in the number of clients
- The number of continuous-flow information subscribers dropped 35.3% in the quarter and 27.0% cumulative in 2009

Mixed performance despite the delayed impact of the crisis

# Listing

<i>Thousands of €</i>	<b>4Q 2009</b>	<b>4Q 2008</b>	<b>%</b>	<b>FY 2009</b>	<b>FY 2008</b>	<b>%</b>
<b>Revenues</b>	6,199	7,618	-18.6%	26,020	28,440	-8.5%
<b>Expenses</b>	(2,579)	(2,849)	-9.5%	(10,403)	(10,888)	-4.5%
<b>EBITDA</b>	<b>3,620</b>	<b>4,769</b>	<b>-24.1%</b>	<b>15,617</b>	<b>17,552</b>	<b>-11.0%</b>

AIAF: New listings (Billion €)



## Private Fixed Income:

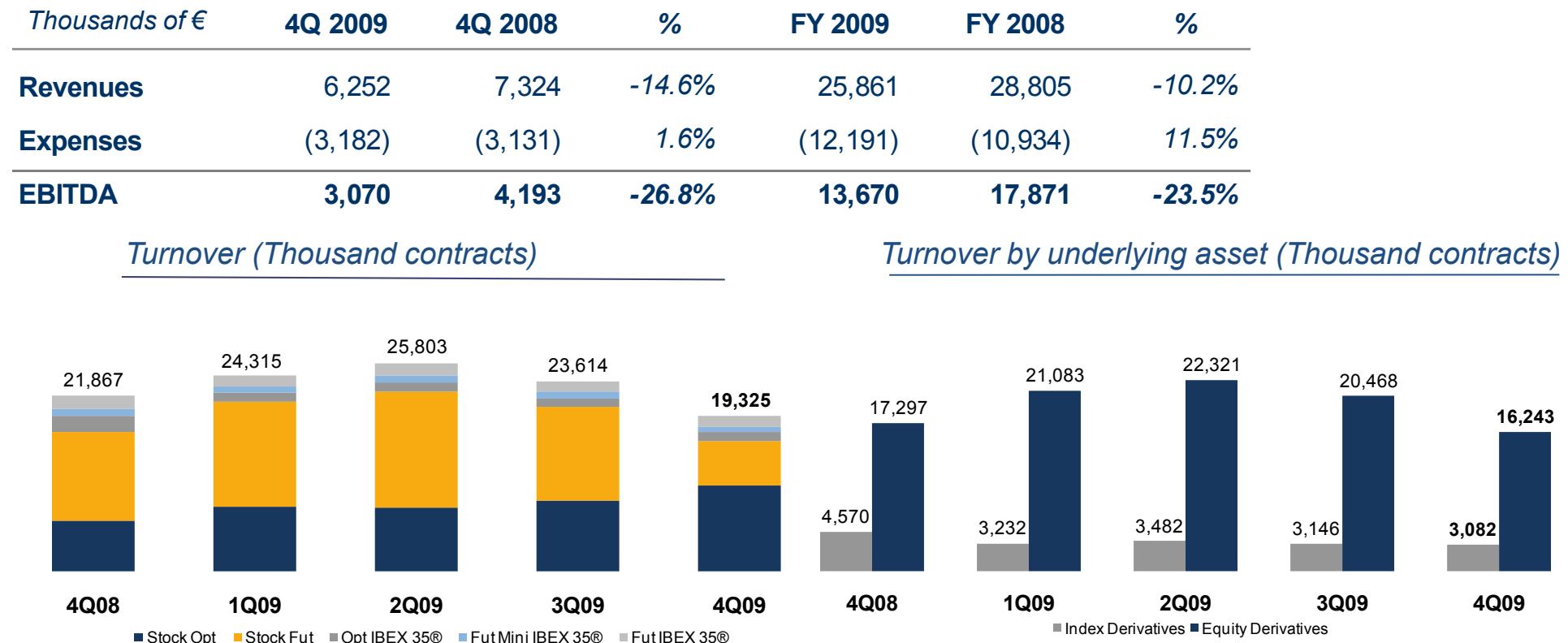
- Outstanding balance increases 6.3% (870,981 million euros)

## Equity listings:

- Second listing in MAB, the market segment for growth companies

Slow down in AIAF issues

# Derivatives

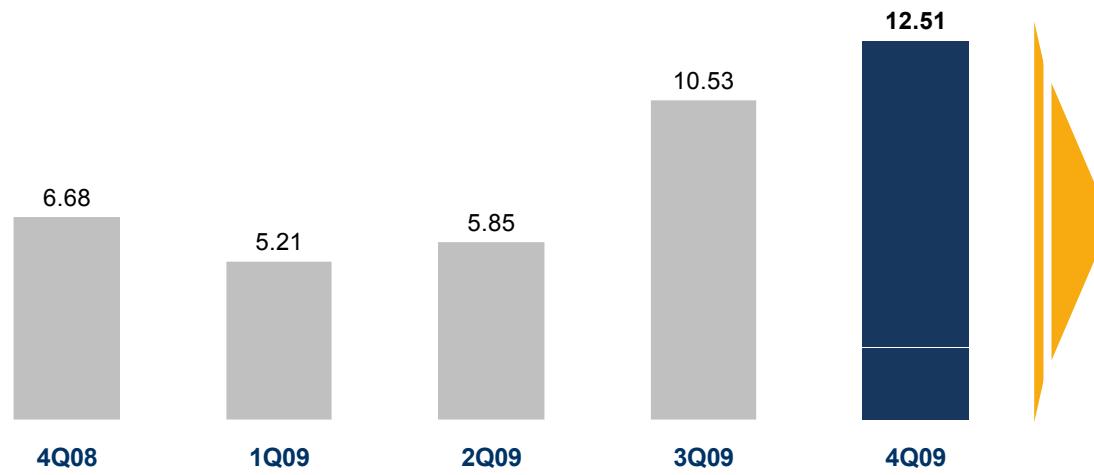


Sustained growth in equity derivatives

# IT & Consulting

<i>Thousands of €</i>	<b>4Q 2009</b>	<b>4Q 2008</b>	<b>%</b>	<b>FY 2009</b>	<b>FY 2008</b>	<b>%</b>
<b>Revenues</b>	4,856	5,226	-7.1%	16,931	16,357	3.5%
<b>Expenses</b>	(2,644)	(2,272)	16.4%	(10,295)	(8,628)	19.3%
<b>EBITDA</b>	<b>2,212</b>	<b>2,954</b>	<b>-25.1%</b>	<b>6,636</b>	<b>7,729</b>	<b>-14.1%</b>

*National and international orders channelled to SIBE through Visual Trader (Million)*



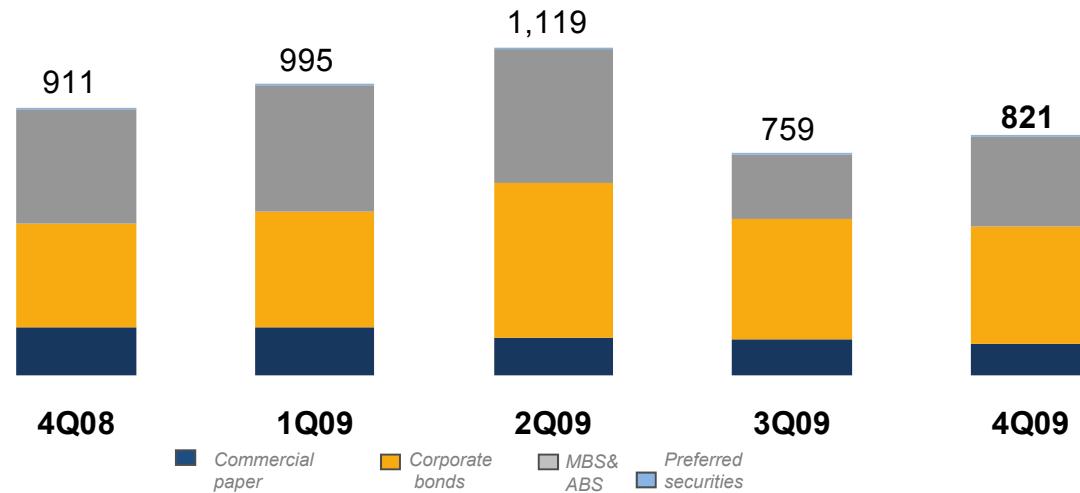
- Visual Trading network number of orders channelled rose 81.1% in 4Q09
- Consulting projects in process (Croatia, Ukraine, Mexico)
- BME HIGHWAY extended services to BME HIGHWAY RIDER

**Development of new projects and partnerships**

# Fixed income

<i>Thousands of €</i>	<b>4Q 2009</b>	<b>4Q 2008</b>	<b>%</b>	<b>FY 2009</b>	<b>FY 2008</b>	<b>%</b>
<b>Revenues</b>	1,798	1,623	10.8%	6,651	6,600	0.8%
<b>Expenses</b>	(722)	(797)	-9.4%	(2,902)	(3,074)	-5.6%
<b>EBITDA</b>	<b>1,076</b>	<b>826</b>	<b>30.3%</b>	<b>3,749</b>	<b>3,526</b>	<b>6.3%</b>

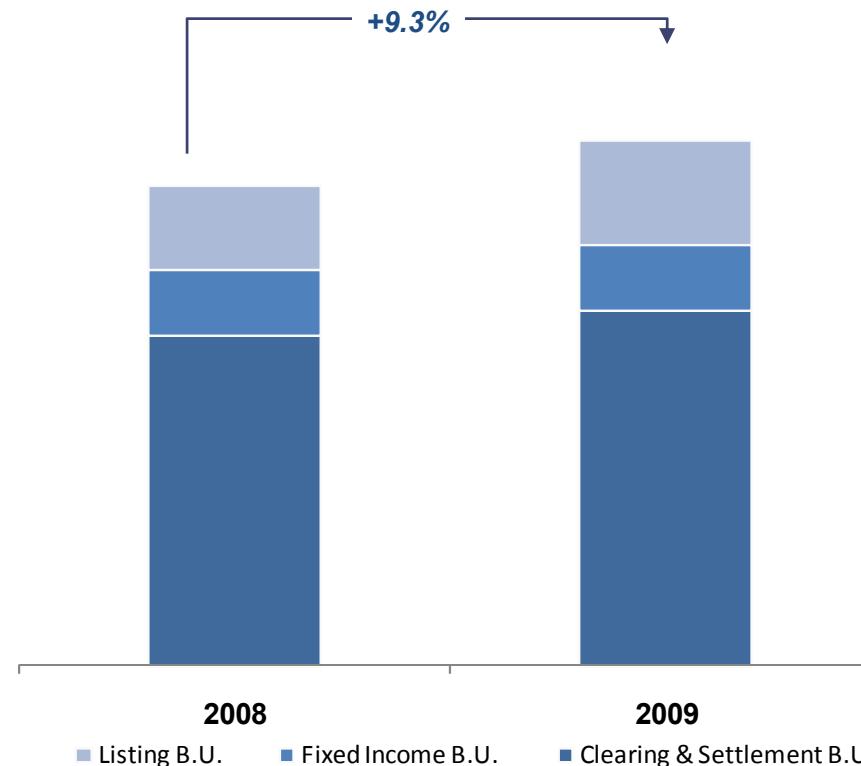
*AIAF – Turnover (Billion €)*



The best results of any quarter this year

# Fixed income

Growth of Fixed Income Securities related revenues



# Breakdown by business areas

€ Thousand	REVENUES			EBITDA		
	FY 2009	FY 2008	%	FY 2009	FY 2008	%
Equity Market	124,097	150,969	-17.8%	89,886	114,719	-21.6%
Clearing & Settlement	67,948	83,037	-18.2%	53,606	67,964	-21.1%
Listing	26,020	28,440	-8.5%	15,617	17,552	-11.0%
Market Data & Information	33,073	38,109	-13.2%	26,253	31,389	-16.4%
Derivatives	25,861	28,805	-10.2%	13,670	17,871	-23.5%
IT & Consulting	16,931	16,357	3.5%	6,636	7,729	-14.1%
Fixed income	6,651	6,600	0.8%	3,749	3,526	6.3%

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# Balance sheet

<i>as of December, 31<sup>st</sup> (Thousands of €)</i>	2009	2008
<b>Goodwill</b>	80,619	80,619
<b>Other non-current assets</b>	86,916	76,732
<b>Cash and cash equivalents</b>	323,692	430,705
<b>Non-Group current financial assets</b>	11,068,937	5,103,642
<b>Other current assets</b>	61,615	106,072
 <b>Total assets</b>	<b>11,621,779</b>	<b>5,797,770</b>
 <b>Equity</b>	 453,161	 466,209
<b>Non-current liabilities</b>	11,646	9,851
<b>Current liabilities</b>	11,156,972	5,321,710
 <b>Total equity and liabilities</b>	<b>11,621,779</b>	<b>5,797,770</b>

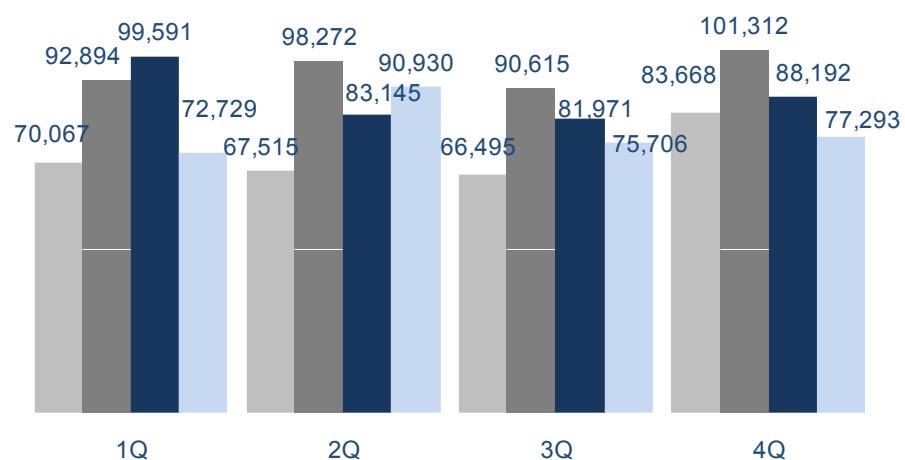
# P/L

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# Revenues & EBITDA - Quarterly performance

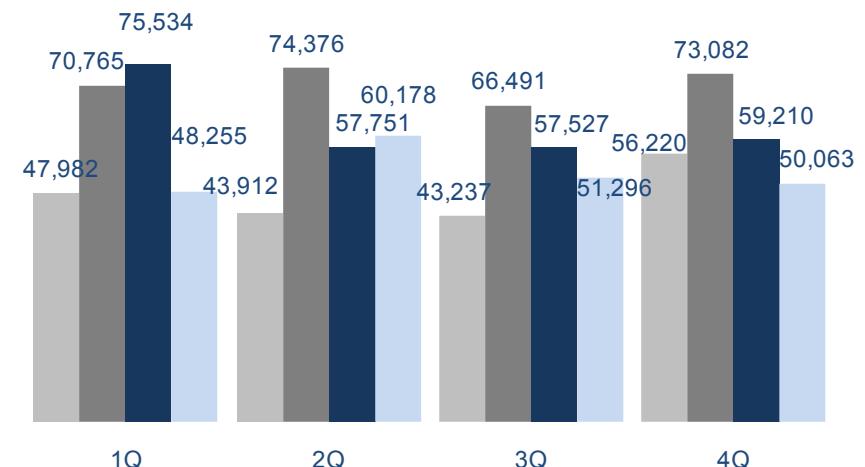
Revenues

[€ Thousand]



EBITDA

[€ Thousand]

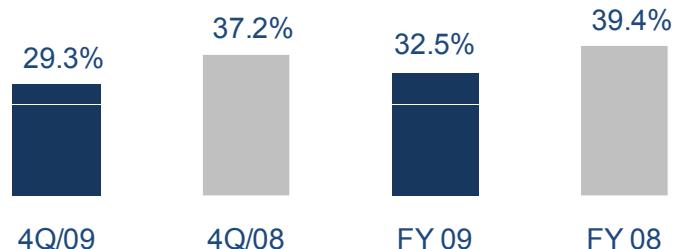


■ 2006 ■ 2007 ■ 2008 ■ 2009

# Efficiency & Profitability

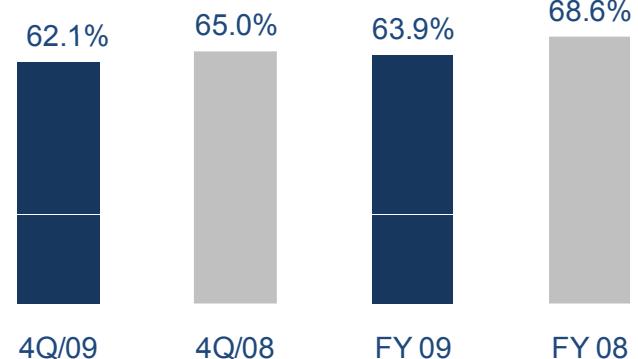
ROE Evolution

% ROE



EBIT/Revenues Ratio Evolution

% EBIT/Revenues



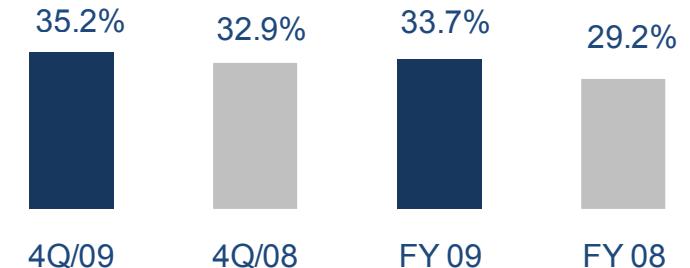
Cost/EBIT Ratio Evolution

% Cost/EBIT



Efficiency Ratio Evolution

% Efficiency



Business Evolution January - December 2009

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# Business drivers: Highly liquid market

- Spanish blue-chips are the most liquid stocks in the EMU

RK	Company	FY09		Relative weight at EuroStoxx50 (%) <sup>1)</sup>
		Turnover (Billion €)	Daily avg. 2009	
1	 Grupo Santander	218.1	0.86	5.821%
2	 Telefónica	206.0	0.81	4.949%
3	 BBVA	125.0	0.49	2.948%
4	 UniCredit	122.3	0.48	2.304%
5	 Eni	117.7	0.46	2.680%
6	 TOTAL	74.1	0.29	6.086%
7	Deutsche Bank 	72.4	0.28	1.896%
8	 IBERDROLA	67.0	0.26	1.612%
9	 ArcelorMittal	63.5	0.25	1.837%
10	 SIEMENS	59.3	0.23	3.240%
16	 REPSOL YPF	50.8	0.20	0.915%

Source: Bloomberg

1) As of 31/12/09

# Highly liquid market

- Quality of spreads and best market impact for Spanish stocks

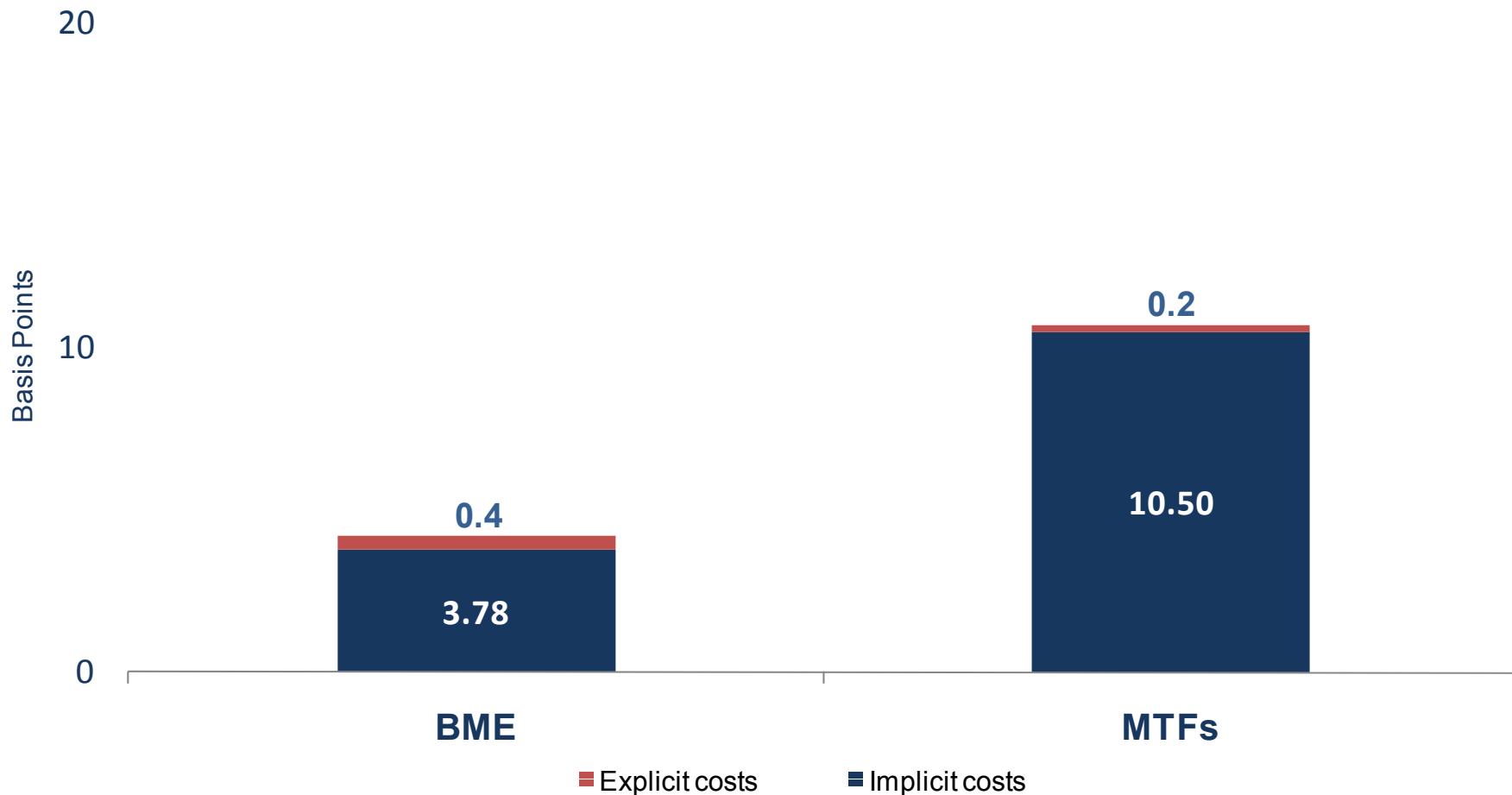
RK	Company	2008		2009	
		Avg.Spread (€)	Avg.Spread (%)	Avg.Spread (€)	Avg.Spread (%)
1	 Telefónica	0.01	0.07	0.009	0.04
2	 Grup Santander	0.01	0.11	0.007	0.06
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IBEX <sub>35</sub>			0.164%		0.084%

Source: Market annual and monthly reports

1) As of 31/12/09

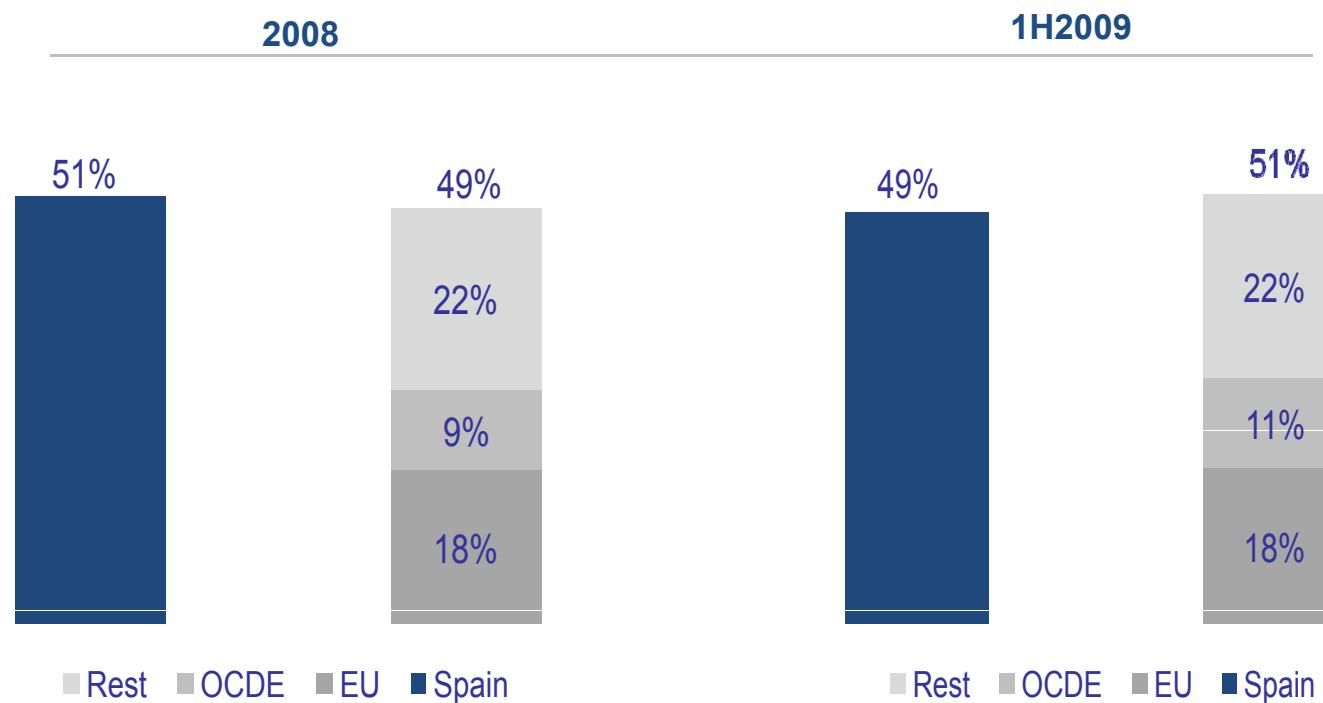
# Efficient market

- Transaction cost comparison BME vs. MTFs



# Diversified market

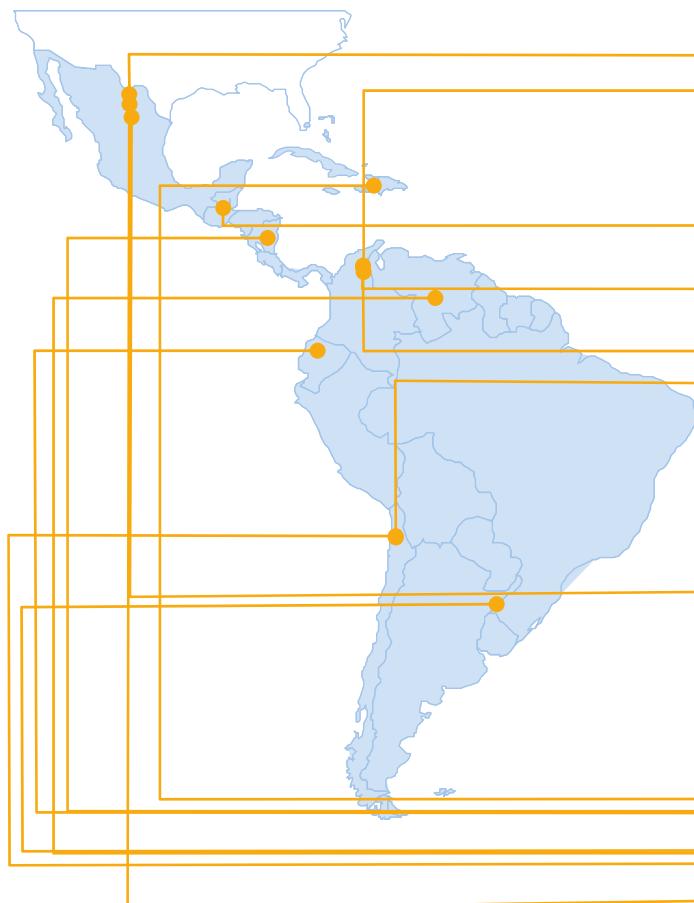
- Distribution by markets of business volume of the IBEX 35 companies (2008 - 1H 2009)



Source: Interim Reports from listed companies obtained from CNMV

# BME: Presence in Latin America

## Markets: Latibex



## Shareholdings

- Mexico: Bolsa Mexicana de Valores
- Colombia: Cámara de Riesgo Central de Contraparte de Colombia, S.A.

## Consulting

- Guatemala: Support program for the Stock Market Commission
- Colombia: Diagnostic of the operating structure of the Colombian stock market
- Colombia: Advisory role
- Chile: The creation and development of a central counterparty for the Chilean product market

## Technological Cooperation

### INFOBOLSA:

- Mexico

### SIBE:

- Rep. Dominicana
- El Salvador
- Venezuela
- Ecuador
- Uruguay

### VISUAL TRADER

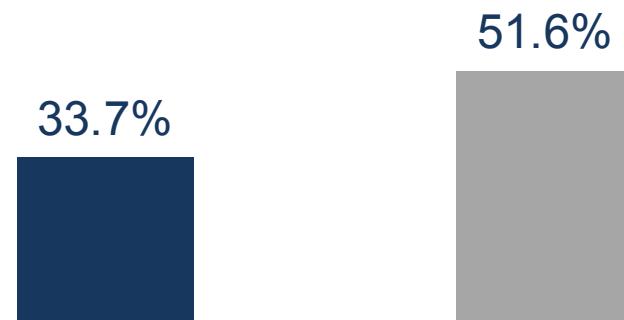
- Chile

### DERIVATIVES

- Mexico (MexDer)

# Key ratios benchmarking

- Efficiency



- ROE

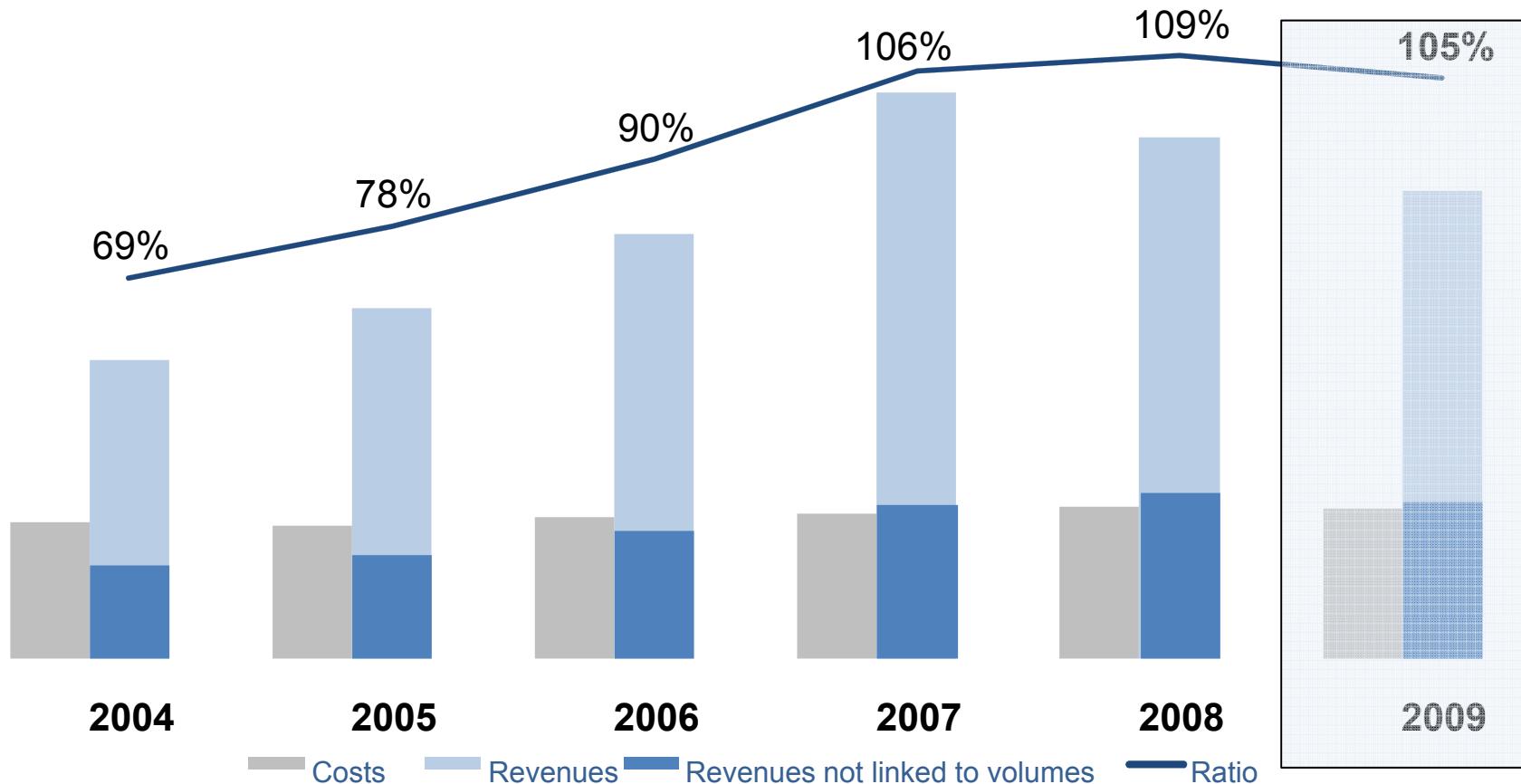


- BME's data as of 31/12/2009

- Average peer Group figures are calculated using last 2009 results published and not taking account of goodwill impairment charges

# Solid operating leverage

*Ratio of revenues not linked to market volumes to costs*



# Growth Strategy

## Growth+Diversification+RNLV

Trade  
Repository

CCP

Link-Up  
Markets

BME Market  
Data

## Growth+Diversification

BME Innova:  
widen the  
range of  
services

Latam  
Proyects

## Growth

**New Products:** Warrants  
Turbo Pro, NAFTRAC  
certificates, ETF's in SICAV  
vehicule

**New Indexes:** Ibex 35 Family

**MAB:** Pipeline in the  
Growth Company  
Segment

# Q&A