

#### SPANISH NATIONAL STOCK MARKET COMMISSION

Pursuant to the provisions in articles 17 of Regulation (EU) 596/2014 of the European Parliament and of the Council of 16 April, on market abuse, and 226 of the consolidated text of the Spanish Stock Market Act, approved by Royal Legislative Decree 4/2015 of 23 October and its concordant provisions, Árima Real Estate SOCIMI, S.A. (hereinafter, "Árima" or the "Company") hereby notifies the following

#### INSIDE INFORMATION

Árima files to the CNMV the H1 2019 Consolidated Financial Statements as well as Earnings Report.

Please find attached hereafter the Earnings Report and press release.

Madrid, 29<sup>th</sup> July 2019

Mr Luis Alfonso López de Herrera-Oria Chief Executive Officer Árima Real Estate



# > EXECUTIVE SUMMARY



ÁRIMA HALF YEAR RESULTS 2019

# > EXECUTIVE SUMMARY **DELIVERED AND OUTPERFORMED ON IPO AND ABO TARGETS**

|   | IPO TARGETS   | CURRENT SITUATION  |
|---|---|--|
| 1 | INVESTMENT PERIOD (6 – 9 MONTHS)                          | $\rightarrow$ 130% of net proceeds raised in IPO and subsequent ABO already invested $\rightarrow$ 7 transactions executed in 7 months   |
| 2 | BEST-IN-CLASS<br>TRANSACTION SOURCING                     | <ul> <li>→ Disciplined and accretive acquisitions at competitive prices, 17% below market comparable levels</li> <li>→ All transactions in line with the investment strategy</li> </ul>  |
| 3 | FOCUS ON OFFICES  | ightarrow $ ightarrow$ 89% exposure to office assets, 11% to logistics   |
| 4 | FOCUS PREDOMINANTLY ON MADRID                             | <ul> <li>→ 100% exposure to Madrid real estate market</li> <li>→ Unique locations across CBD and other well-established business areas</li> </ul>  |
| 5 | HIGH QUALITY PROPERTIES WITH SIGNIFICANT UPSIDE POTENTIAL | <ul> <li>→ Well-balanced high-quality portfolio with a strong value creation angle</li> <li>→ Good progress on the redevelopment plan and capturing tenant demand</li> <li>→ Estimated IRR of current portfolio +250bp above the target TSR</li> </ul> |

### **HIGH ALPHA PLAY**

Unique listed player focused predominantely on Madrid offices with a clear value-add strategy

### > FXFCUTIVE SUMMARY H1 2019 RESULTS AT A GLANCE

#### STRONG VALUATION UPLIFT DRIVEN BY DISCIPLINED AND ACCRETIVE ACQUISITIONS

- → +14% portfolio valuation growth on acquisition price in 7 months, and +5.8% 6-month LfL1
- → Capital value growth driven by accretive acquisitions at very competitive prices and good progress on redevelopment plan
- $\rightarrow$  GAV of EUR 175.3 million at 30 June 2019<sup>2</sup>

#### FINANCIAL PERFORMANCE IN LINE WITH **COMPANY GROWTH**

- $\rightarrow$  EPRA NAV<sup>3</sup> per share of EUR 10.8, up +11.7% since IPO and +6.3% over six months
- → Gross rental income for the 6-month period of EUR 1.6 million. Annualised GRI at Jun'19 was EUR 6.2 million
- → Reported net profit of EUR 14.7 million, and EPS of EUR 1.24
- → Gross LTV of 26%, cash in banks and equivalents of EUR 21 million

#### STEADY INVESTMENT PACE...

- $\rightarrow$  Continued strategic deployment of firepower, with ABO proceeds already fully invested
- → In the quarter, acquisition of 2 high-quality properties acquired in Madrid totalling EUR 49 million, with significant reversionary potential
- → Overall €175m total investment<sup>4</sup> in a high-quality and wellbalanced portfolio with strong uplift potential, in line with the investment strategy

#### ...DEMONSTRATING OUR VALUE CREATION **CAPABILITIES**

- → **Record new office lettings** with 6,374 sqm negotiated in the quarter<sup>5</sup> with an average leasing spread of +45%. The scarcity of large class A space is pushing market rents up
- → **Redevelopment pipeline on track:** two schemes in offices (13,627 sqm) currently ongoing, with building permits granted or in process and refurbishment works expected to begin in 2020
- → Ability to buy at attractive €/sqm: average **acquisition price** c.17% below market comparables
- → 6.7% ERV yield post-capex vs 5% market yield

#### MANAGED OUR CAPITAL STRUCTURE TO FUND **FURTHER GROWTH**

- → Capital increase of 40% of the share capital successfully executed and completed on 8 April 2019
- → Long-term bilateral loan agreements signed for a notional amount of EUR 63.8 million, of which EUR 17 million remain undrawn as of 30th June 2019. 1.7% all-in costs6 for a 7-year weighted average maturity
- → €30m bridge financing signed in February 2019 cancelled

#### SUSTAINABILITY AND RESPONSIBILITY, A CORE **PART OF OUR BUSINESS**

- → 42% of the portfolio already benefits from world-leading environmental certifications
- $\rightarrow$  Targets set for the remainder of the portfolio: two assets expected LEED GOLD by 2021, and the two most recent acquisitions already under analysis

# > INVESTMENT ACTIVITY IN THE QUARTER



# > INVESTMENT ACTIVITY GUADALIX, MADRID - ACQUISITION CLOSED IN APR'19

LOCATION
Madrid
2<sup>nd</sup> ring



2019











#### **ACQUISITION RATIONALE**

- $\rightarrow$  Prime logistics warehouse acquired at a very attractive entry point
- → **High yielding** cold storage facility with a **long term lease**
- → Located in San Agustín de Guadalix, in a consolidated industrial estate 30 km north of Madrid (2<sup>nd</sup> ring), benefitting from **excellent access and communications** to the north of Spain and France
- → The platform was built to comply with the highest standards and is in **excellent condition**
- ightarrow Value creation strategy includes longer term restructuring of the unit's occupation to improve liquidity and mortgageability
- ightarrow Increased demand for this type of specialist facility from institutional investors

#### **LOCAL MAP**



# > INVESTMENT ACTIVITY RAMÍREZ DE ARELLANO – ACCRETIVE ACQUISITION IN INNER MADRID













Sonae Spain



#### **ACQUISITION RATIONALE**

- → Acquisition of a **free-standing prime** office building located in the well-established Avenida de América - Torrelaguna office area in Madrid
- $\rightarrow$  Located in one of the **most active areas for corporate lettings** in Madrid in recent years
- → Highly efficient building with BREEAM "Very Good" sustainability certification and column-free flexible floor plates of over 1,000sqm
- → Acquired at an **attractive entry point and initial yield**
- → Fully occupied with high quality tenant, and strong reversionary potential through re-leasing medium-term

#### **LOCAL MAP**



- A AXA
- B BNP
- C Allianz

- D Siemens Gamesa
- **E** SAP
- **E** LaLiga



# > ASSET MANAGEMENT



ÁRIMA HALF YEAR RESULTS 2019

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# > ASSET MANAGEMENT LEASING ACTIVITY

#### STRONG LETTING PERFORMANCE CAPTURING TOP-TIER INSTITUTIONAL TENANTS AND SUBSTANTIAL RENTAL UPLIFTS



LEED

#### M. MOLINA

100% 3,341 €1.3m +77%OCCUPANCY SQM¹ ADDITIONAL GRI¹ LEASING SPREAD

#### **CRISTALIA**

100% 3,033 €0.65m +14% OCCUPANCY SQM¹ ADDITIONAL GRI¹ LEASING SPREAD

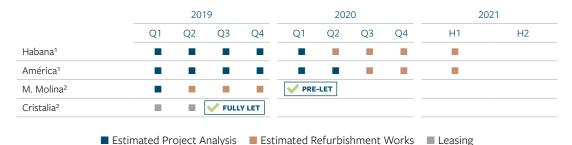
- → Two new leases negotiated totalling 6,374 sqm, which would secure additional annual income of ca. €2m
- $\rightarrow$  Average leasing spread of +45%. Pre-lets, historically unusual in Madrid's office market, emphasising the lack of high-quality existing space
- ightarrow Our exceptional redevelopment pipeline expected to deliver similar or better results

### > ASSET MANAGEMENT ACTIVE ASSET MANAGEMENT PLAN

#### ASSET MANAGEMENT TO CAPTURE GRADE A DEMAND, RENTAL UPSIDE AND IMPROVE TENANT EXPERIENCE

- $\rightarrow$  Redevelopment and asset management plan progressing well on track
- → Assets follow different value-add strategies
- → Combination of different strategies leading to a balanced portfolio with significant upside
  - → Refurbishment and redevelopment to improve asset quality and capture additional rent upside in its area of influence
  - → Leasing vacant, re-gearing and maximising occupancy
- → Innovation & technology: focus on efficiency and services

#### > REDEVELOPMENT & ASSET MANAGEMENT PLAN



> VALUE CREATION STRATEGY



### > ASSET MANAGEMENT **ONGOING REDEVELOPMENT PROJECTS**

#### ACTIVE PROPERTY MANAGEMENT TO CAPTURE GRADE A DEMAND, RENTAL UPSIDE AND IMPROVE TENANT EXPERIENCE



Name: Habana Acq. Date: Dec'18 Location: Madrid CBD GLA: 4,367 sqm

Strategy: Full Refurbishment

Target Quality: Class A & LEED Gold (expected H1 2021)

- $\rightarrow$  Building Permit already granted
- $\rightarrow$  Working drawings (Proyecto de Ejecución) under way and expected to be finalized in September
- $\rightarrow$  Ongoing conversations with existing tenant to shorten lease-terms to accelerate works planning. Refurbishment works now expected to start by Q1 2020

7.0%
ESTIMATED
POST-CAPEX
YOC¹

# > ASSET MANAGEMENT **ONGOING REDEVELOPMENT PROJECTS**

#### ACTIVE PROPERTY MANAGEMENT TO CAPTURE GRADE A DEMAND, RENTAL UPSIDE AND IMPROVE TENANT EXPERIENCE



Name: América Acq. Date: Jan'19 Location: Madrid A2/M30

GLA: 9,391 sqm

Strategy: Partial Refurbishment

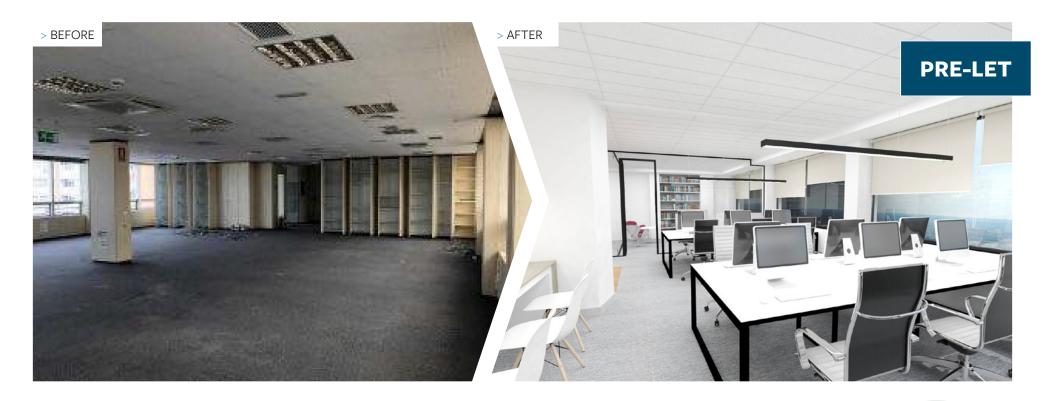
Target Quality: Class A & LEED Gold (expected H1 2021)

- → Building Permit being processed by local authorities and expected to be granted in Q3. Working drawings currently ongoing
- $\Rightarrow$  Conversations with existing tenant to accommodate terms and start refurbishment works in Q2 2020

7.4%
ESTIMATED
POST-CAPEX
YOC1

### > ASSET MANAGEMENT ONGOING REDEVELOPMENT PROJECTS

#### ACTIVE PROPERTY MANAGEMENT TO CAPTURE GRADE A DEMAND, RENTAL UPSIDE AND IMPROVE TENANT EXPERIENCE



Name: M. Molina

Acq. Date: Dec'18-Feb'19 Location: Madrid CBD GLA: 4,122 sqm

Strategy: Full Refurbishment

Target Quality: Class A (expected year-end 2019)

- $\rightarrow$  Building permit granted and internal demolition phase of the refurbishment completed
- $\rightarrow$  Refurbishment works began in July 2019, and are expected to end in November 2019
- $\rightarrow$  Fully pre-let² to a world leading coworking player. The asset has been rented with a long-term lease, a +77% leasing spread³ and +28% ahead of the valuers' June'19 ERV

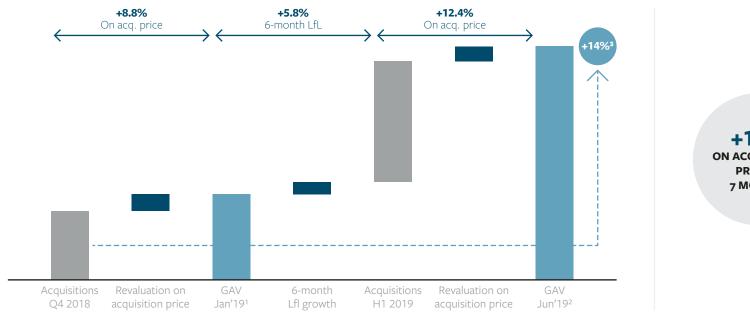
6.2% ESTIMATED POST-CAPEX YOC1

# > PORTFOLIO VALUATION



### > PORTFOLIO VALUATION GAV GROWTH

#### STRONG UNDERLYING GROWTH IN ASSET VALUES DRIVEN BY DISCIPLINED AND ACCRETIVE ACQUISITIONS...



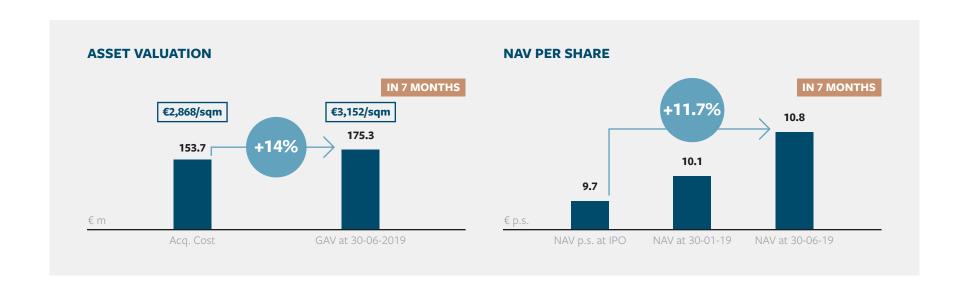


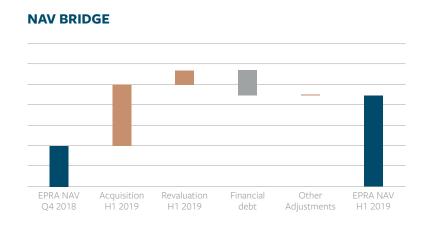
+5.8% 6-MONTH LIKE-FOR-LIKE GROWTH

- → Gross asset value (GAV) of €175m
- ${\color{blue} \rightarrow} \text{ Capital value growth driven by accretive acquisitions at very competitive prices and good progress on redevelopment plan:}$ 
  - $\rightarrow$  Building Permit and design phases well on track
  - $\rightarrow$  Projects already receiving interest from institutional occupiers, prior to the commencement of the redevelopment works
- $\rightarrow$  Range of valuation comparable assets and active asset management leave  ${f room}$  for further revaluation

# > PORTFOLIO VALUATION GAV & NAV GROWTH

...ALREADY CRYSTALLIZING IN SHAREHOLDER VALUE...



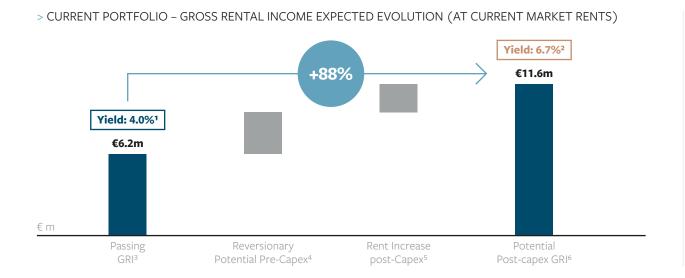


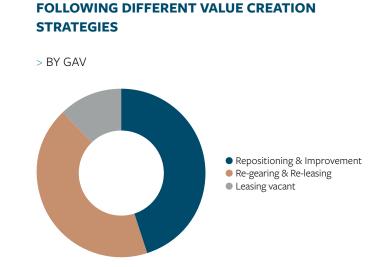
#### **EQUITY PROCEEDS FULLY INVESTED**

- → 7 accretive acquisitions successfully closed in 7 months
- $\rightarrow$  +14% **portfolio revaluation** on acquisition price in 7 months
- $\rightarrow$  **+11.7% NAV p.s.** increase since IPO
- $\rightarrow$  61,130 sqm GLA 100% Madrid
- → EUR 17m capex plan

# > PORTFOLIO VALUATION PORTFOLIO UPSIDE POTENTIAL

#### ...AND STILL WITH SIGNIFICANT UPSIDE POTENTIAL AHEAD



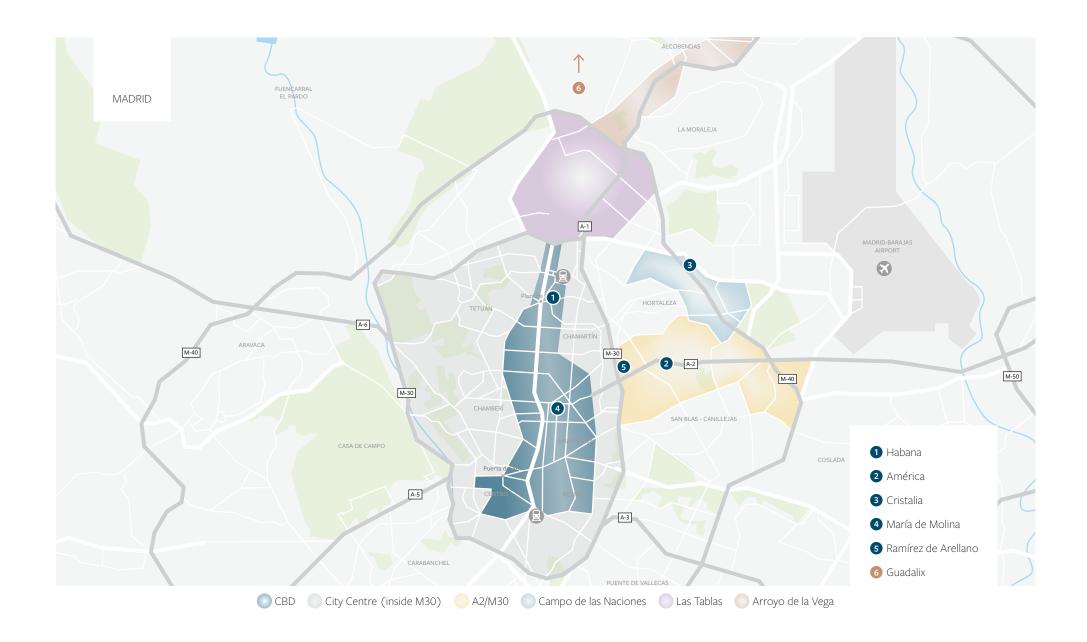


# > PORTFOLIO OVERVIEW



#### 19

# > PORTFOLIO OVERVIEW ASSET MAP



### > PORTFOLIO OVERVIEW PORTFOLIO AT A GLANCE

#### UNIQUE PROPOSITION WITH CLEAR FOCUS ON MADRID OFFICES BUILT VIA DISCLIPLINED AND ACCRETIVE ACQUISITIONS









Name: Habana

Acq. Date: Dec'18

Location: Madrid CBD



OFFICES



Name: Cristalia Acq. Date: Jan'19 Location: Madrid CDN Strategy: Partial Refurbishment

OFFICES



- → Office building located in Madrid Prime CBD
  - → Complex transaction, with a multi-owner structure

Name: M. Molina

Acq. Date: Dec'18-Feb'19

Strategy: Single Onwership

Location: Madrid CBD

→ Significant reversionary potential through asset repositioning

OFFICES



Name: Ramírez de Arellano Acq. Date: Jun'19 Location: Inner Madrid (M30)

Strategy: Re-leasing

- → Free-standing office building located in Avenida de América -Torrelaguna sub-market
- $\rightarrow$  Highly efficient BREEAM "Very Good" building
- $\rightarrow$  Fully leased with substantial rental upside potential medium-term



Name: Guadalix Acq. Date: Apr'19 Location: Madrid (2<sup>nd</sup> ring) Strategy: Re-gearing

- → Logistics warehouse located in San Agustín de Guadalix, Madrid
- → High yielding facility with a long term lease, acquired well below replacement cost
- → Substantial upside potential through longer-term re-gearing

Strategy: Full Refurbishment → Free-standing office building

- located in Madrid Prime CBD
- → Acquired ca 40% below comparable market transactions
- → Significant reversionary potential through a full redevelopment
- → Institutional office building located in Madrid A2/M30 sub-market

Name: América

Acq. Date: Jan'19

Location: Madrid A2/M30

- $\rightarrow$  ca 75% occupied, with leases ending in the short term
- → Significant reversionary potential through asset repositioning and re-leasing
- → Highly efficient LEED Gold office building located in Campo de las Naciones Madrid sub-market
- $\rightarrow$  ca 70% leased to a world leading insurance company
- → Substantial rental upside potential in the short/medium term

Notes: (1) Based on the external independent valuation carried out by CBRE at 30 June 2019

### > PORTFOLIO OVERVIEW PORTFOLIO BREAKDOWN AT 30 JUNE 2019

#### > INVESTMENT PROPERTIES1

| EUR m.<br>unless specified | Assets (#) | GLA<br>(sqm) | Parking (slots) <sup>2</sup> | Acq Price<br>(EURm) | Acq Cost<br>(EURm) | Acq Price<br>(€/sqm)³ | GAV⁴<br>(EURm) | Occupancy<br>rate <sup>5</sup> | Annualised<br>GRI <sup>6</sup> (€′000) | Annualised NRI<br>(€′000) | Gross yield <sup>7</sup> | EPRA NIY <sup>8</sup> |
|----------------------------|------------|--------------|------------------------------|---------------------|--------------------|-----------------------|----------------|--------------------------------|--|---------------------------|--------------------------|-----------------------|
| Offices                    | 5          | 35,436       | 571                          | 137                 | 141                | 3,543                 | 153            | 73%                            | 4,633                                  | 4,097                     | 3.4%                     | 2.6%                  |
| Madrid                     | 5          | 35,436       | 571                          | 137                 | 141                | 3,543                 | 153            | 73%                            | 4,633                                  | 4,097                     | 3.4%                     | 2.6%                  |
| CBD                        | 2          | 8,358        | 66                           | 42                  | 43                 | 4,800                 | 51             | 58%                            | 648                                    | 492                       | 1.5%                     | 0.9%                  |
| Inner Madrid (M30)         | 1          | 6,759        | 110                          | 32                  | 33                 | 4,233                 | 33             | 100%                           | 1,456                                  | 1,456                     | 4.5%                     | 4.3%                  |
| Greater Madrid             | 2          | 20,319       | 395                          | 63                  | 65                 | 2,797                 | 69             | 70%                            | 2,528                                  | 2,149                     | 4.0%                     | 3.1%                  |
| Logistics                  | 1          | 25,694       | 0                            | 16                  | 17                 | 638                   | 22             | 100%                           | 1,542                                  | 1,487                     | 9.4%                     | 6.7%                  |
| Madrid                     | 1          | 25,694       | 0                            | 16                  | 17                 | 638                   | 22             | 100%                           | 1,542                                  | 1,487                     | 9.4%                     | 6.7%                  |
| Total Portfolio            | 6          | 61,13        | 571                          | 154                 | 158                | 2,322                 | 175            | 84%                            | 6,175                                  | 5,584                     | 4.0%                     | 3.1%                  |

- $\rightarrow$  Árima's portfolio YTD comprises 6 properties with a total GLA of 61,130 sqm
- $\rightarrow$  Total volume invested (acquisition price) stands at EUR 154 million, with a gross asset value (GAV) of EUR 175 million  $^4$
- $\rightarrow$  In line with the company's strategy set out in the IPO, the portfolio breakdown stands at 89% offices and 11% logistics platforms, all in Madrid

Notes: (1) As per EPRA recommendations, investment properties comprise rented or under commercialisation properties, excluding redevelopments. Planned portfolio redevelopments still considered investment properties during the project definition phase (2) Includes underground parking slots only; other types such as overground slots or moto slots are not included in this figure (3) Adjusted for parking (4) Based on the external independent valuation carried out by CBRE at 30th June 2019 (5) New office lettings under Head of Terms as of 30th June 2019, therefore not yet reflected on the occupancy rate. Leasing contracts to be finalised in H2 2019 (6) Topped-up passing rental income (7) Based on topped-up annualized GRI divided by GAV (8) As per EPRA recommendations, annualised net rental income divided by the market value of the property

# > PIPELINE

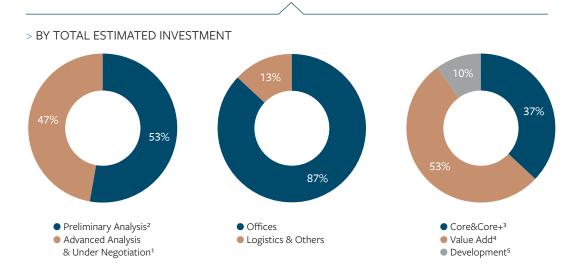




### > PIPELINE

#### HIGH-QUALITY PIPELINE IN LINE WITH VALUE CREATION STRATEGY

#### c. €1.2bn CURRENT PIPELINE



- → Current **pipeline** mainly comprised of **Madrid offices**
- → c.€550m in advanced analysis and c.€600m in preliminary analysis phase
- → **Average annual "hit ratio"** of total pipeline execution at Axiare was c.1/3
- $\rightarrow$  Pipeline IRR<sup>6</sup> in the range of 10% to 25%
- $\rightarrow$  **Pipeline YoC**<sup>7</sup> in the range of 6% to 12%

# > FINANCIAL RESULTS



### > FINANCIAL RESULTS

#### €14.7 MILLION OF NET PROFIT, WITH THE PORTFOLIO STILL BEING BUILT UP AND **REPOSITIONINGS IN EARLY PHASE**

#### > KEY BALANCE SHEET ITEMS

| €'000 unless specified               | 30/06/2019 |
|--------------------------------------|------------|
| Gross Asset Value (GAV) <sup>1</sup> | 175,300    |
| Gross Debt                           | 45,863     |
| Cash & Equivalents                   | 21,391     |
| Net Debt                             | 24,472     |
| Gross LTV                            | 26.2%      |
| Net LTV                              | 14.0%      |
| EPRA NAV                             | 150,370    |
| EPRA NAV p.s. (€ p.s.)               | 10.8       |
|                                      |            |

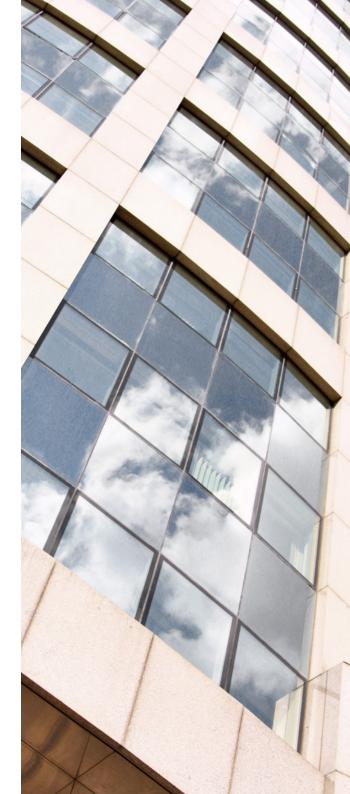
#### > KEY INCOME STATEMENT METRICS

| €'000 unless specified    | 30/06/2019 |
|---------------------------|------------|
| Gross Rental Income (GRI) | 1,602      |
| Net Rental Income (NRI)   | 1,438      |
| Operating Income (EBITDA) | (13)       |
| EBIT                      | 14,983     |
| Net profit                | 14,735     |
| EPS (€ p.s.)              | 1.24       |

- → Portfolio assets Cristalia, América, additional M Molina, Guadalix and Ramírez de Arellano not contributing in full to Arima's H1 2019 P&L, as they were acquired during the period. Thus, Arima's H1 2019 P&L does not reflect the real operating income of the company's current portfolio of assets
- ightarrow Expected revaluation of the assets through smart capex and active property management

#### GOOD PROGRESS TO ENHANCE THE CAPITAL STRUCTURE TO FUND FURTHER GROWTH

- → Capital increase of 40% of the share capital successfully executed and completed on 8 April 2019, and already fully invested
- → Long-term bilateral loan agreements signed for a notional amount of EUR 63.8 million, of which EUR 17 million remain undrawn as of 30th June 2019. The €30m bridge financing signed in February 2019 has been cancelled
- ightarrow 1.7% all-in costs for a 7-year weighted average maturity
- → The Company intends to continue exploring raising new equity, subject to shareholders' approval and market conditions, to continue funding the growth of its business





# > SUSTAINABILITY & CORPORATE RESPONSIBILITY



# > SUSTAINABILITY & CORPORATE RESPONSIBILITY

#### **SUSTAINABILITY**

- $\Rightarrow$  Árima is committed to designing and managing our buildings in the most sustainable means possible
- $\rightarrow$  By the same token, our tenants are increasingly focused on a sustainable and healthy working environment for their employees
- $\rightarrow$  Our goal is to satisfy these requirements while also playing our own part in the struggle against climate change
- $\rightarrow$  42% of the portfolio already benefits from world-leading environmental certifications, and we aim at achieving similar sustainability certifications for the remainder of the portfolio where practicably possible

#### > ROADMAP TO PORTFOLIO LEED/BREEAM CERTIFICATION

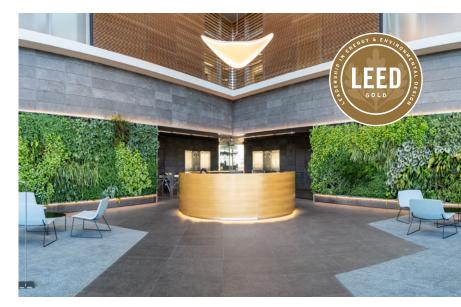
| Asset                  | CertificacionType | Status           | Expected Certification Date |                        |
|------------------------|-------------------|------------------|-----------------------------|------------------------|
| Cristalia              | LEED Core & Shell | LEED GOLD        | Certified                   |                        |
| Ramírez de Arellano    | Breeam In-Use     | BREEAM Very Good | Certified                   |                        |
| Habana                 | LEED Core & Shell | LEED GOLD        | H1 2021                     | 42%                    |
| América                | LEED Core & Shell | LEED GOLD        | H1 2021                     | CERTIFIED <sup>3</sup> |
| M. Molina <sup>1</sup> | LEED              | Under Analysis   | Under Analysis              |                        |
| Guadalix <sup>2</sup>  | LEED/BREEAM       | Under Analysis   | UnderAnalysis               |                        |

#### **CORPORATE RESPONSIBILITY**

- ightarrow The only rental property portfolio company in Spain accredited by the Royal Institution of Chartered Surveyors (RICS), the world's leading body for professional and ethical standards in the real estate and construction sector
- ightarrow With over 70% of Árima's management team RICS-accredited, the team has demonstrated the steadfast commitment to excellence, transparency and professional integrity towards the market and our main stakeholders, incorporating the international RICS regulatory framework and corporate code of conduct into the management model









# > APPENDIX





# > APPENDIX H1 2019 FINANCIALS

#### > CONSOLIDATED INCOME STATEMENT (IFRS)

| € 000 (unless otherwise specified) | 30/06/2019 |
|------------------------------------|------------|
| Gross Rental Income (GRI)          | 1,602      |
| Non-reimbursable property expenses | (164)      |
| Net Rental Income (NRI)            | 1,438      |
| Overheads                          | (1,451)    |
| Operating Income (EBITDA)          | (13)       |
| Amortization & Provisions          | (4)        |
| Change in fair value of assets     | 15,033     |
| Other income and expenses          | (33)       |
| EBIT                               | 14,983     |
| Net financial charges              | (248)      |
| Tax                                | -          |
| Net profit                         | 14,735     |
| Reported EPS (€ p.s.)              | 1.24       |
| Average no. of shares outstanding  | 11,928,952 |

#### > CONSOLIDATED BALANCE SHEET

| € 000 (unless otherwise specified)          | 30/06/2019 |
|---|------------|
| Non Current Assets                          | 176,434    |
| Property plant & equipment                  | 67         |
| Investment property                         | 175,300    |
| Long-term financial investments             | 1,067      |
| Current assets                              | 23,192     |
| Trade and other receivables                 | 1,603      |
| Prepayments and accrued income              | 198        |
| Cash & cash equivalents                     | 21,391     |
| Equity                                      | 149,542    |
| Share Capital                               | 140,063    |
| Reserves                                    | (3,934)    |
| Treasury shares                             | (494)      |
| Retained earnings                           | 14,735     |
| Liabilities                                 | 50,084     |
| Non-current liabilities                     | 47,777     |
| Financial debt                              | 45,783     |
| Financial derivatives                       | 828        |
| Other                                       | 1,166      |
| Current liabilities                         | 2,307      |
| Financial debt                              | 80         |
| Trade & other payables                      | 2,227      |
| Number of shares outstanding, end of period | 13,954,102 |

### > DISCLAIMER

This document has been prepared by Árima real estate socimi, S.A. (the "Company") for information purposes only and it is not a regulated information or information which has been subject to prior registration or control by the Spanish Securities Market Commission. This document is neither a prospectus nor implies a bid or recommendation for investment

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Press Release

The Company is in advanced negotiations to close lease agreements totalling 6,374 sqm

# Árima books a profit of EUR14.7 million in the first half of the year

- Árima closes the period with a NAV per share of EUR10.8, an 11.7% increase since its IPO
- At 30 June 2019, the Company's property portfolio was valued at EUR175 million, demonstrating the excellent selection criteria of the Árima team
- Thanks to its active management during the last quarter, Árima is in advanced negotiations of lease agreements totalling 6,374 sqm and is making good progress on two large property refurbishments
- In just seven months, Árima has also completed seven property acquisitions in Madrid, investing a total of EUR175 million, including capex, all of which have strong value uplift potential
- The Socimi closed H1 2019 with a balanced portfolio amounting to a total of 61,130 sqm of lettable space and more than 571 below ground parking spaces, fully in line with its investment strategy. 42% of the portfolio also now benefits from internationally recognised environmental certifications



Photo: Árima. Render of the Árima JV42 concept design (Estudio Álvarez-Sala)



Madrid, 29 July 2019. Today, Árima has presented its first half yearly results achieving a profit – in line with IFRS - of EUR14.7 million at 30 June 2019, or EUR1.24 per share. Árima therefore has a NAV (Net Asset Value) of EUR 10.8 per share at 30 June 2019, equating to an 11.7% increase compared to its IPO, and an increase of 6.3% in the past six months.

The Socimi, which strictly complies with its commitment to generate value for its shareholders, has a portfolio with a market value of EUR175 million, according to the independent real estate consultancy CBRE. The property acquisitions clearly demonstrate the team's ability to add value to the properties, thanks to its know-how, tried and tested experience and expertise in identifying sound opportunities.

Over the last quarter, Árima has acquired two assets in Madrid for a total amount of EUR49 million. It is also in advanced negotiations to lease a total of 6,374 sqm and is making good progress on two major property renovations totalling 13,627 sqm. The Company expects to complete these refurbishment works in H1 2021.

These investments were possible thanks to the successful share capital increase carried out in April, which allowed the Company to increase its share capital by 40%. Árima has also signed bilateral loans for a total of EUR63.8 million on highly flexible and competitive terms and conditions.

In just seven months, the Socimi has completed seven property acquisitions, investing EUR175 million, including capex. These investments amounted to a total of 61,130 sqm of lettable space and more than 571 parking spaces, and all bear the hallmark of the Árima team, given that they are income-producing properties with strong value uplift potential.

The Company is also committed to sustainability and aims to design and manage its properties as sustainably as possible. 42% of its portfolio now holds internationally recognised environmental certifications and similar certifications are expected to be obtained for the other properties in the portfolio.



#### About Árima Real Estate

Árima Real Estate is a Spanish company that listed on the Madrid Stock Exchange as a SOCIMI (Sociedad Anónima Cotizada de Inversión Inmobiliaria) and that is led by a fully-dedicated internal management team. It was created in 2018 with the aim of becoming the leading Spanish SOCIMI in the Madrid office market. The company is headed up by Luis María Arredondo (Chairman of the Board of Directors) and Luis López de Herrera-Oria (CEO) and also boasts the same highly-reputable management team that steered Axiare Patrimonio SOCIMI to success.

For more information

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