

Rovi



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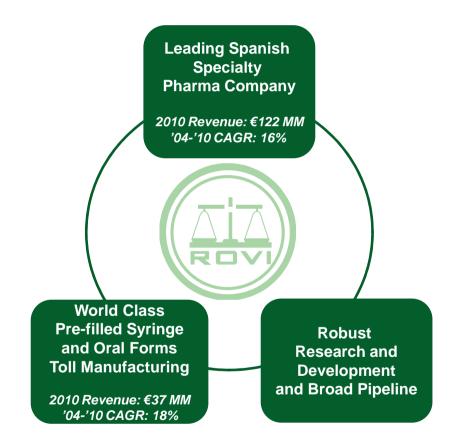


Overview

Juan López-Belmonte Chief Executive Officer



Multiple Pillars of Growth



Fully integrated, profitable Spanish specialty pharmaceutical company



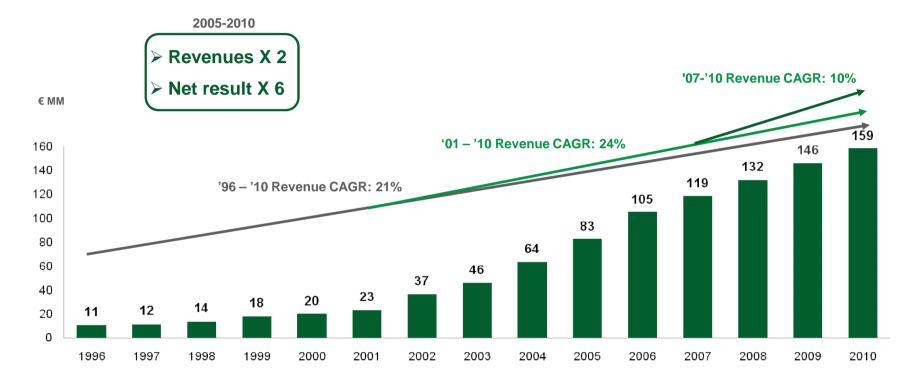
Novel extended release injectable delivery technology with transformational potential

Highly attractive risk / reward profile

Fully invested infrastructure delivering strong operational leverage







...even in a difficult economic environment





Specialty pharma

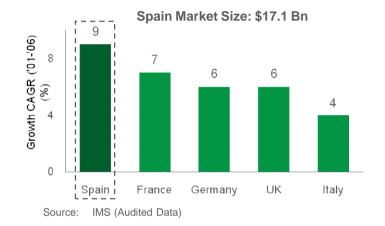
Focused on Most Attractive Areas of the Spanish Pharmaceutical Market



Diversified Specialty Pharmaceutical Business

- 30 principal marketed products across 7 core franchises
 - not impacted by Spanish reference pricing regime
 - long patent protection portfolio
- 16 new products since October 2005
- Highly skilled and efficiently targeted > 250 person sales force

Spain: Highest Growth in Major EU Markets



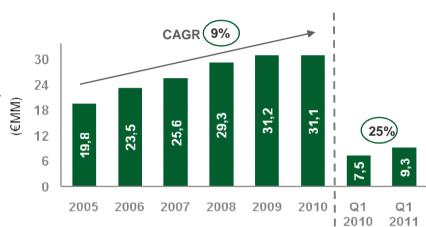


Hibor: Differentiated 2nd Generation LMWH

Growing US \$3.4 Bn Global LMWH market

Hibor Highlights

- Internally developed flagship product
- No. 2 market position in the ~€127MM Spanish market with ~23% market share
- The only 2nd generation LMWH
 - clinically differentiated
 - applicable in a wider therapeutic window
- Sales of €31.1 MM in 2010
- Patent protected until 2019
- Potential growth opportunity following Lovenox patent expiry in 2012







Hibor Sales

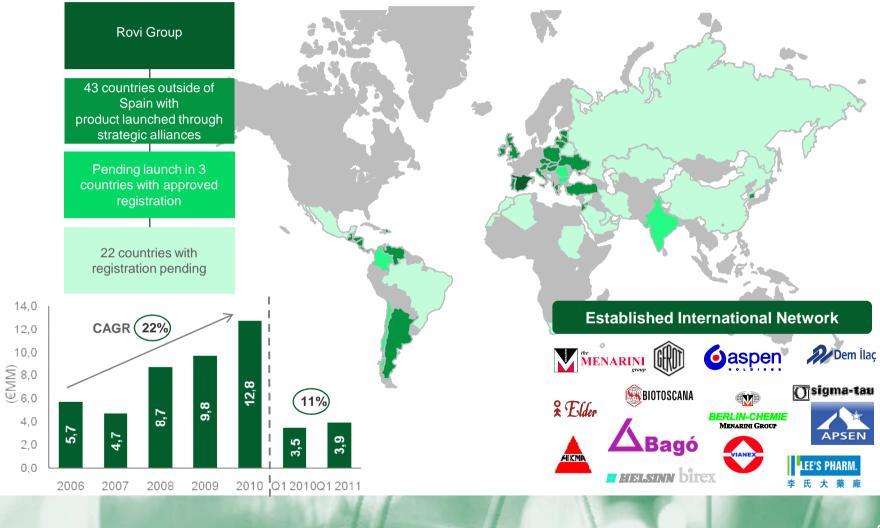
Ø HIBOR

Partner of Choice in Spain: Leading Specialty Sales ROV Force >250 member leading sales force: 11 products in-licensed in last 5 years and active pipeline of attractive new opportunities BERTANEL cimzia lomeron LEVRISON lomeprol 💬 тһүмалах° nultihance Flu vaccine sonoVue Gadobenate Sulfur hexafluoride dimeglumine iopamiro (etoricoxib) lopamidol Before 2002 2002 2003 2004 2005 2006 2008 2010 2007 2011 Gadoteridol ProHance Pneumovax-23 **ABSORCOL**[®] Ezetimiba Pneumococus vaccine EMLA Lidocaine Strontium Ranelate Ivabradine + Prilocaine Ezetimiba/simvastatina-**Key In-licensing Partners** sanofi pasteur MERCK The vaccines business of sanofi-aventis group BRACCO LE AstraZeneca 🖄 PHARMA ERVIER LIFE FROM INSIDE a Sandoz company 8



Bemiparin International presence

Highly efficient international strategy of partnering with leading local players

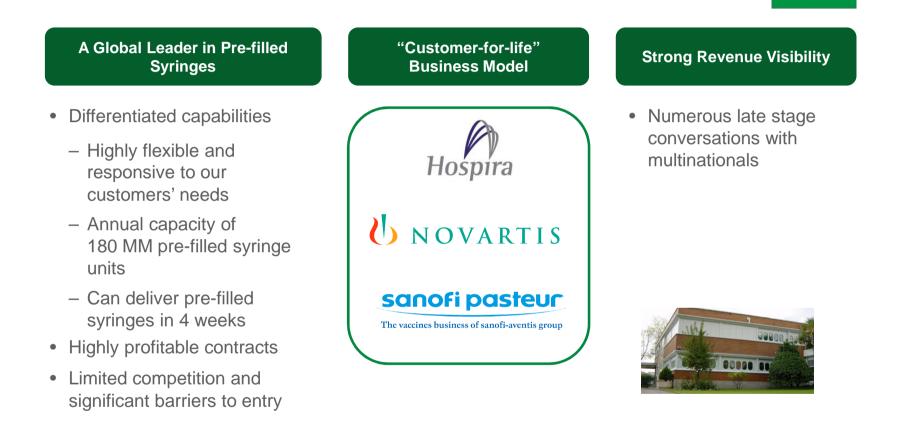




Toll manufacturing

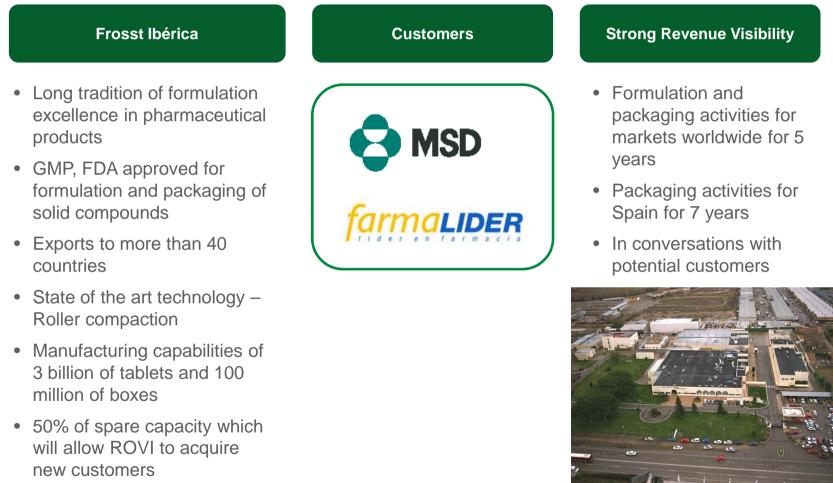
Pre-filled Syringe Toll Manufacturing: High Value Added Business Model







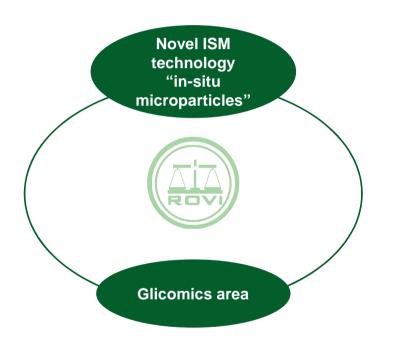
Oral Compounds Toll Manufacturing: High Value Added Business Model





A Productive R&D Engine with a Higher Probability of Success

Full spectrum of in-house R&D capabilities with a **market-driven** approach focusing on chronic diseases with large, unmet medical needs



Efficient R&D Model

- ~6% of sales dedicated to R&D
- Broad pipeline
- Focused on approved compounds with proven safety and efficacy
- Pursuing new indications and product enhancements
- Smaller clinical trials expected
- R&D effort enhanced through extensive partnerships
- Strong IP protection of product portfolio







Important agreements



ROVI and MSD reach strategic pharmaceutical formulation and marketing agreement in Spain

- ROVI acquires the pharmaceutical formulation and packaging operations at the MSD facility in Alcalá de Henares (Madrid)
- ROVI produces and supplies to MSD the products produced by MSD, before the acquisition of the plant, at the Alcala facility
- ROVI to get distribution rights in Spain, under a co-marketing agreement, to five MSD products to be exercised over the next ten years
- ROVI adds three MSD products to its portfolio



Flu vaccines production

Centre for the investigation & production of flu vaccines

- Signature of a protocol of intentions with the Spanish Ministry of Health and Social Policy and the Health and Innovation Regional Ministries of the Andalusia Regional Government for the development of a centre for the production of vaccines for the seasonal and pandemic flu in Spain
- Construction of the centre majority supported by Andalusia Regional Government
- Investment around €90m for the construction and start of operations
- Annual manufacturing capacity of 10m doses of seasonal flu vaccines and 30m doses of vaccines for pandemic flu
- Signature of a letter of intentions with Novartis Vaccines for the transfer of the patented technology needed for the production of flu vaccines
- Peak sales of vaccines for seasonal flu around €25m
- The Ministry of Health and Social Policy supported ROVI with the granting of two subsidised loans amounting to €21.4 million for its vaccine development project











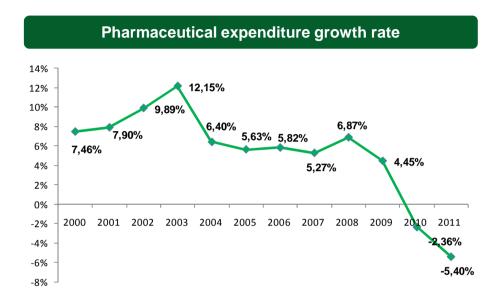
Spanish pharmaceutical market



- Total healthcare expediture amounted to €97.6 billion in 2008 in Spain, 9% of GDP. Around
 75% of total healthcare expenditure is public expenditure
- More than 600.000 direct employees in the healthcare sector in Spain, around 3% of total employed population
- Around 1.3 million employees in the social-healthcare sector in Spain (OECD data), around
 6% of total employment
- In many regions, the healthcare system is the main employer
- Biomedical R&D accounts for the half of the public R&D. Pharmaceutical industry accounts for more than 20% of the industrial R&D
- Fourth European market after Germany, France and Italy
- Sixth worldwide market after Germany, France, Italy, USA and Japan



Historical market crisis



	2010	2009	Variation	2011
Pharmaceutical expenditure	€12.2m	€12.5m	-2.36%	-5.4% (*)
Registered prescriptions	958k	934k	2.56%	
Average expenditure per prescription	12.75	13.39	-4.79%	

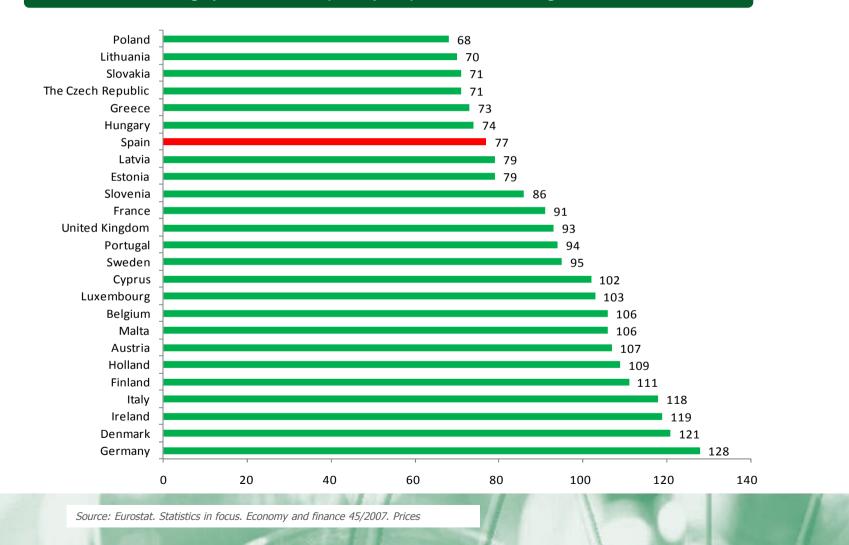
(*) Source: 2011-2014 Stability Program (29 April 2011)

- 2010 was the first year in the last 10 years with pharmaceutical expenditure reduction
- The 2.36% reduction of the pharmaceutical expenditure in 2010 was mainly due to:
 - the measures introduced by the government to reduce 2010 expenditure
 - the reference prices system update
- Pharmaceutical expenditure reduction was reflected in:
 - the average expenditure per prescription, which decreased by 4.79%
 - the number of registered prescriptions, which increased by 2.56%, below the 4.94% increase of the previous year



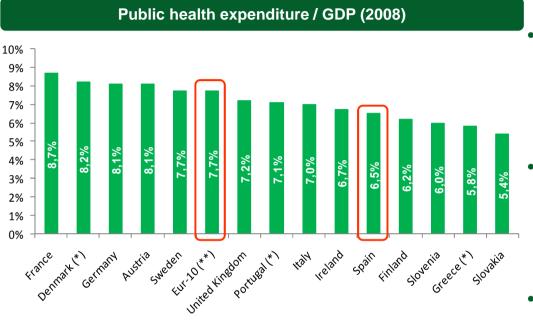
Spain, one of the lowest prices in the EU

Drugs prices indexes (retail price). Year 2005. Average UE-25





Efficiency of the public expenditure



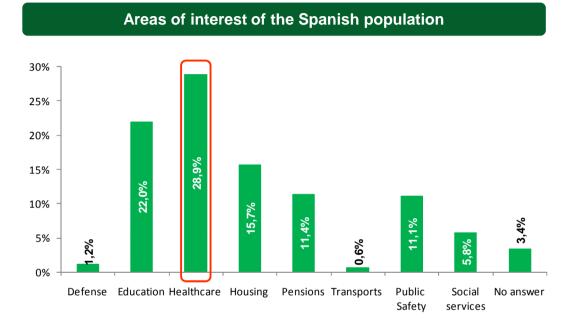
(*) Countries with data for 2007 (**) Euro Area countries except Greece and Portugal due to the lack of 2008 data Source: OECD Health Data 2010. October 2010

- The Spanish healthcare system is considered one of the most efficient systems worldwide, due to the low cost and the good performance achieved
- The Spanish public healthcare
 expenditure is one of the lowest
 expenditure in the EU in terms of GDP:
 - 15-20% under UE-15 average
- According to WHO, life expectancy in Spain (84 years old for women and 78 years old for men) surpasses by 5-7 years old the European average and by 12-16 years old the world average





Healthcare is a priority for the Spanish population



Source: Sociological Researches Centre. 2009 healthcare barometer.

- Healthcare is the main area of
 interest among Spanish population
- High satisfaction level with public healthcare
 - Around 70% of the population considers that the public healthcare is "good "or "very good"





Reduction of pharmaceutical spending in Spain

	March 2010	May 2010	March 2011
	 ✓ Reform of the Reference Price System. The reference price calculated taking the lowest price in the market. 	 ✓ Mandatory discount of 7.5% on the sales of medicines excluded from the reference prices system. 	 ✓ Reference prices update
	✓ Reduction of the generics prices on an average amount of 25% with a maximum limit of 30%.	✓ Adaptation of the number of units of the medicines packages to the standarised duration of the treatments as well as the dispensation of single-dose medicines.	
	 ✓ More specific regulation on discounts applied by distributors and the industry to the pharmacies (10% for generics and 5% for patented products). 		
Total savings	√ €1,500m	√ €1,300m	√ €1,033m

When?	✓ July 2010	✓ June 2010	✓ March 2011
Impact for ROVI	✓ Minimal	✓ €3.5m on 2010 sales and €8m on 2011 sales	✓ Minimal

European perspective

Pharmaceutical market growth				
CAGR 2010-2014				
Germany	1-4%			
France	0-3%			
Italy	1-4%			
Spain	2-4%			
United Kingdom	1-4%			
UE5	1-4%			
Western Europe	0-3%			
Russia	10-13%			
Turkey	6-9%			
Central and Eastern Europe	5-8%			
Europe	2-5%			

Source: IMS Health, Market Prognosis September 2010



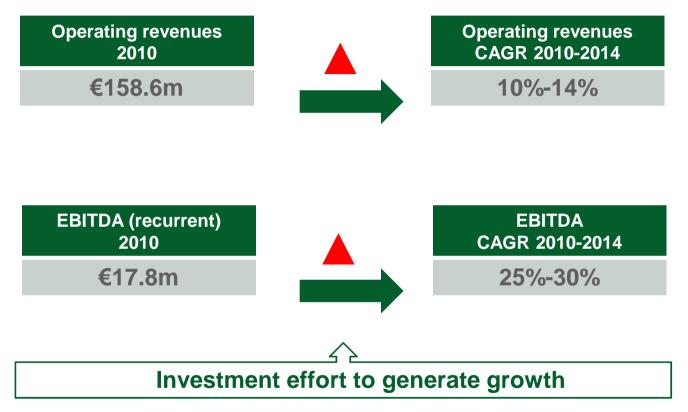
- Low market growths in Europe for the next 3 years
- Spain growth for the 2010-2014 period is the highest of the 5 most important countries of the EU (Germany, France, United Kingdom, Italy and Spain)



Business growth strategy

Juan López-Belmonte Chief Executive Officer





- Strong revenue line growth for the 2010-2014 period vs market growth expectations (3% according to IMS), improving ROVI competitive position
- EBITDA impacted in 2011 and 2012 by the investment in organic growth but strong operating leverage from 2013





Our main strategic pillars to lead growth

Specialty pharma

- Bemiparin
- Vytorin and Absorcol
- Recent launches such as Thymanax and Bertanel
- Existing portfolio (Corlentor, Exxiv...)
- 4 additional MSD products
- New in-licensed products to be launched

Toll manufacturing

- 50% of spare capacity in the injectable plant
- 50% of spare capacity in the oral compounds plant
- New customers to be acquired in both plants
- Vaccines business

R&D

- ISM Platform
 - ✓ Risperidone
 - ✓ Olanzapine
 - ✓ Letrozole
- Glycosaminoglycan compounds





Specialty pharma



Specialty pharma: main driver of growth

P	Product	Therapeutic area	Market (€m)	Sales 2010 (€m)	Peak sales expected (€m)
Ø	HBOR Bunjarkas B.C.L	Cardiovascular	141	44	~ 50 – 55
AB	SORCOL [®] timiba	Primary care	715	-	50 00
High Ezetimi	ba/simvastatina	Primary care	715	-	- ~ 50 - 60
Growth		Cardiovascular	41	5	~ 15 – 20
(etorio	XXXV® coxib)	Pain relief	81	8	~ 10 – 15
	nymanax°	Central Nervous System	474	3	~ 15 – 20
	OTAL patent expiration	ons until 2017		60	~ 140 - 170
• Co	mmercial risk	: sales under peak	sales expecte		
	nerics entran	nce for competitive p	products		
Risk Pot	 Potential adverse effects of a product 				



Accelerating International Bemiparin Sales

		2012-2014 launches			
Russia*	• Mexico	• Azerbaijan			
• Belarus*	• Brazil	• Egypt			
Bolivia	• Ecuador	Bahrain			
Middle East Countries: Saudi	China	Lebanon			
Arabia, Sudan and Syria	• Peru	• Oman			
South Africa	Portugal	Qatar			
Pakistan	Bosnia &	• Iraq			
	Herzegovina	• Iran			
	Kazakhstan	Indonesia			
(*) Already launched	Switzerland				

... 2010-2014 CAGR: 5-10%





Four additional products to be launched in the next 10 years





Investment effort in the specialty pharma area to generate growth



2011

- Launch of Absorcol and Vytorin
- Primary care addressed
- Strategic investment in human capital
 - 60 additional reps
- Net result impacted by the investment effort

2013...

- Strong increase in revenue line
- Operating leverage
- Sustained profitability

ROVI is committed to finance organic growth with internal resources





Toll manufacturing



Value added toll manufacturing services



- ROVI is committed to maximise the potential of the infrastructure built and purchased
- Focus on the acquisition of new customers
- New commercial structure
- Water for injections project presented to the FDA in July 2010
- 20% revenue increase expected for 2011 due to the MSD agreement execution for twelve months
- No additional operating expenditure expected

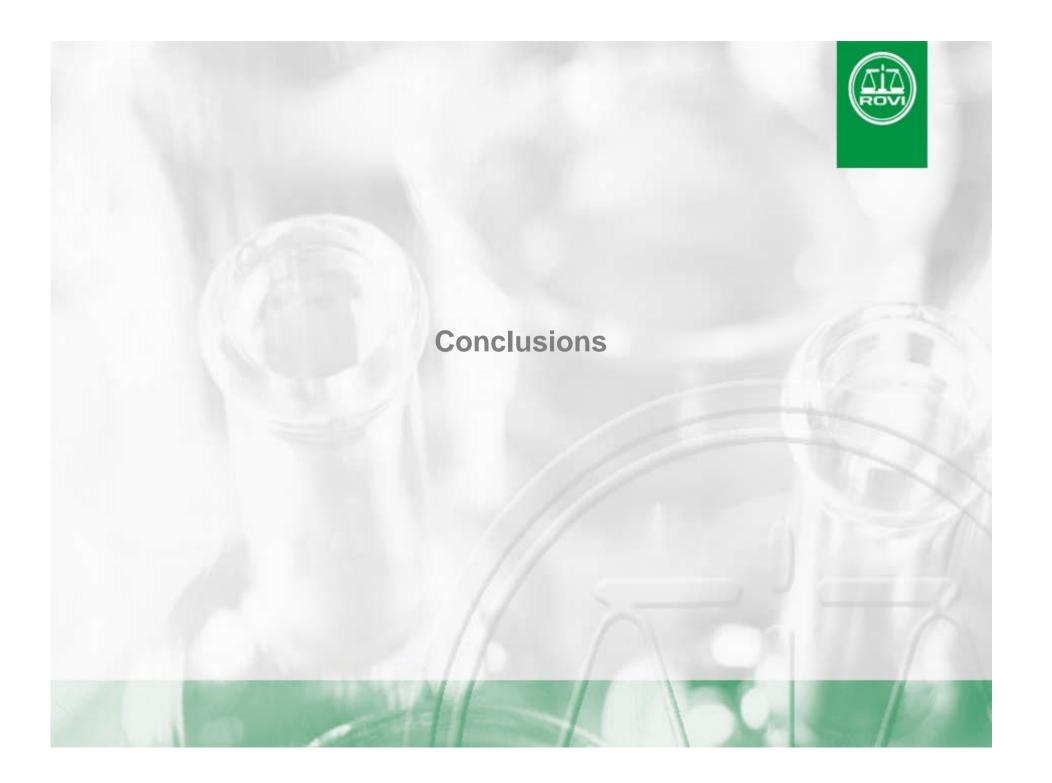


Strong revenue visibility in the toll manufacturing area

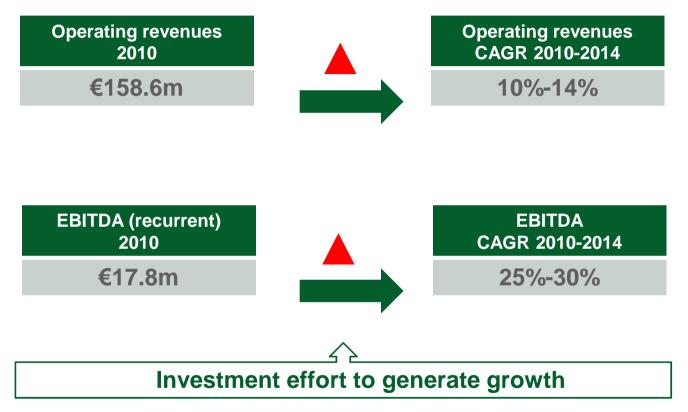
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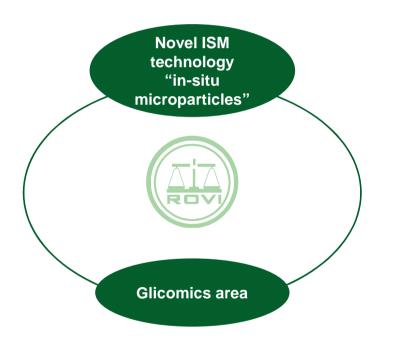


R&D update

Javier Martínez Medical Director

A productive R&D engine with a higher probability of success

Full spectrum of in-house R&D capabilities with a **market-driven** approach focusing on chronic diseases with large, unmet medical needs



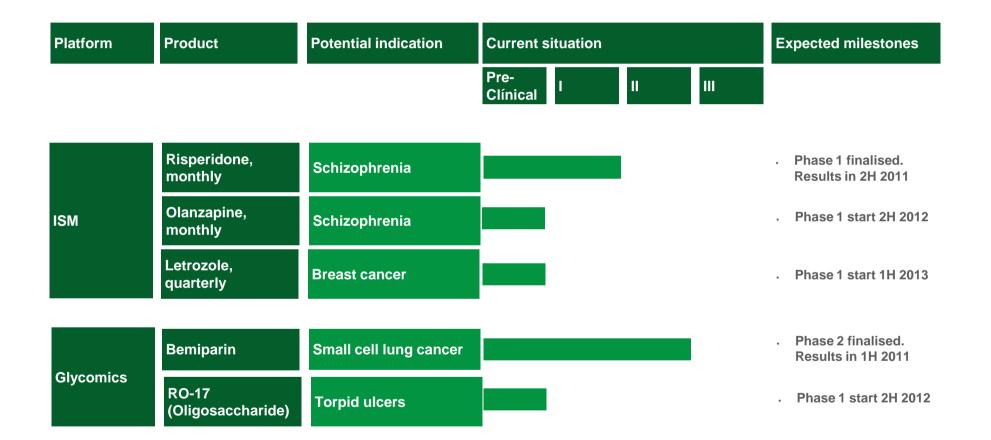
Efficient R&D Model

- ~6% of sales dedicated to R&D
- Broad pipeline
- Focused on approved compounds with proven safety and efficacy
- Pursuing new indications and product enhancements
- Smaller clinical trials expected
- R&D effort enhanced through extensive partnerships
- Strong IP protection of product portfolio



Focus on drug release platform









Main reasons for non adherence with treatment:

- Perception of improvement in health
- . Uncomfortable secondary effects
- Difficult schedule for administration
- . Inability to correctly comply with the prescriptions
- . Forgetting to take the medicine
- . Lack of interest in following the treatment

Non-adherence with treatment leads to high rates of recurrence, hospitalisation, and, in some patients, an increase in the risk of death

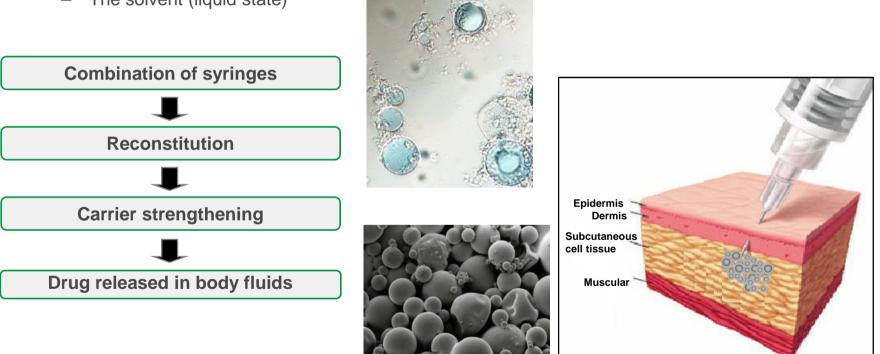


ISM®: innovative technology for the prolonged release of substances



Administration technology

- Separated syringes containing:
 - The drug and polymer (solid state)
 - The solvent (liquid state)



The ISM technology aims to combine the advantages of micro-particles and pre-formed implants

ISM®: innovative technology for the prolonged release of substances

Key advantages

- Improved profile for release of medicines
 - Reduction in variability and initial impact
- Flexibility for the drug and applied dose
- · Approved excipients with more stability
- · Rapid reconstitution (no need for cold chain)
- · Less painful injection and with less resistance
- Improvement in compliance and comfort for patient
- · Very flexible and adaptable patented technology







Schizophrenia and anti-psychotic treatment

- Serious and disabling disease
- High level of prevalence
 - 1% prevalence in 7 main markets (Fr, Ge, It, Spa, UK, US, Jap)*
 - 2nd contributor to QALYs associated with CNS disorders
- High social and financial burden: complete care of patient requires high use of human and financial resources
- Anti-psychotic treatment:
 - 74% discontinuation in 18 months for antipsychotic treatment (CATIE)*
 - Non compliance often associated with adverse reactions
 - Loss of 1-10 days of treatment doubles the risk of hospitalisation
 - Majority of formulations for daily administration
 - There are some prolonged release formulations ("depots") with major limitations

Antipsychotic Market

GLOBAL ANTIPSYCHOTIC MARKET= US\$17.4 BN

Posi	Market	Company	Product	Sales(\$
tion	Share			Bn)
1	27%	Eli Lilly	Zyprexa	4.70
2	26%	AstraZeneca	Seroquel	4.45
3	22%	Johnson & Johnson	Risperdal	3.80
4	12%	Bristol- Meyers Squibb	Abilify	2.15
5	7%	GlaxoSmith Line	Lamictal	1.27
6	6%	Pfizer	Geodon	1.01

Antipsychotic Market (Market share by sales, 2008)

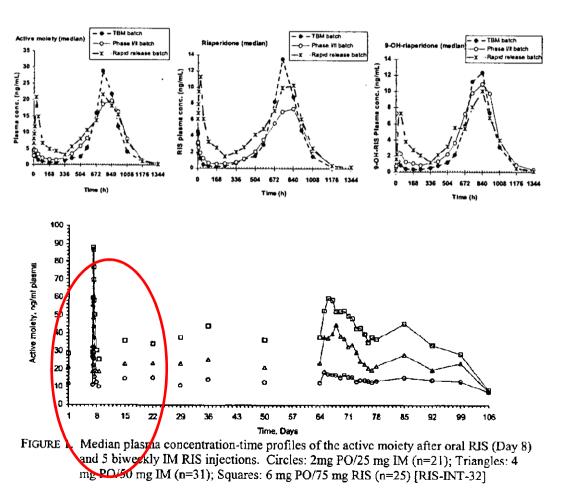
Note: Risperidone, active ingredient of Risperdal (Johnson & Johnson), used for the clinical development of ISM



- Risperdal Consta
 - long-acting injection
 - administered every two weeks
 - treatment of schizophrenia or the maintenance of bipolar 1 disorder
- Risperdal Consta 2010 Global Sales: €1.5bn (+5%)



Risperdal Consta® (risperidone in microspheres): requirements not met



```
    Biweekly administration
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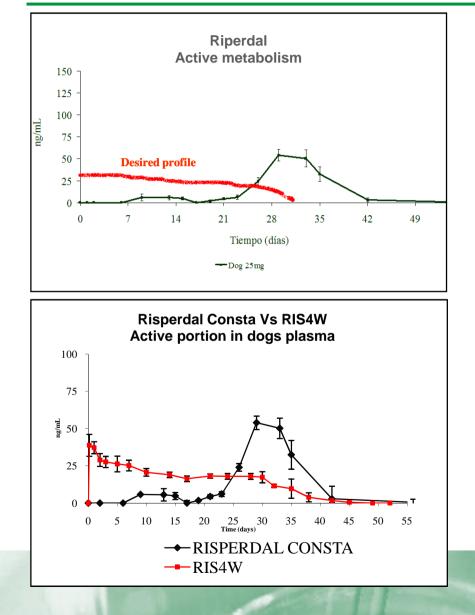
- Incubation period of 3 weeks
- Requires oral supplements after first three weeks of treatment
- Requires presence of two simultaneous doses in the organism
- Requires cold storage

Source: FDA CDER Application 21-346 Risperdal Consta Clinical Pharmacology and Biopharmaceutics Review

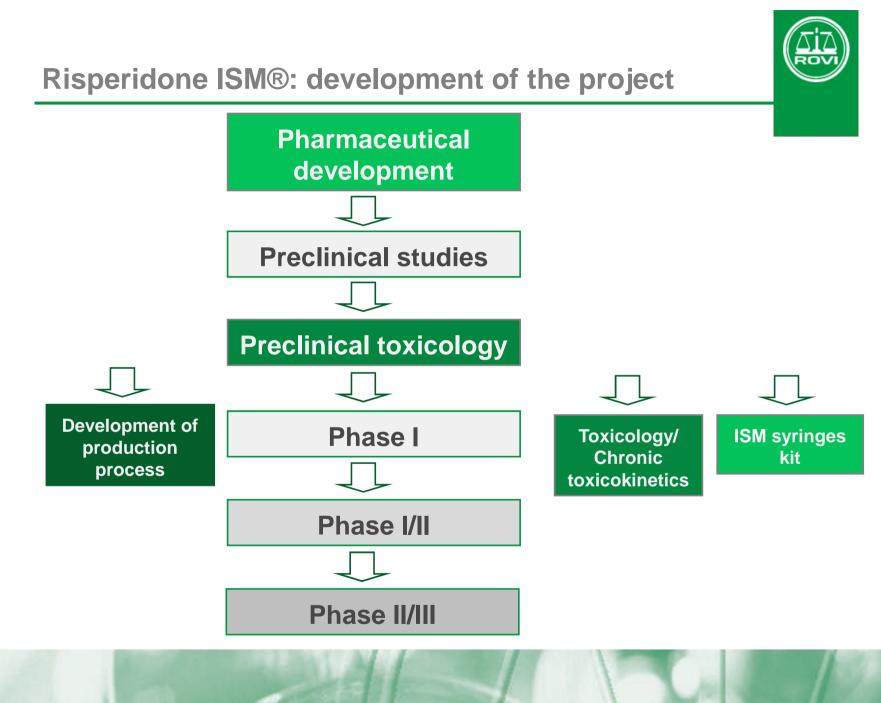




Risperidone ISM®: aims of the formulation

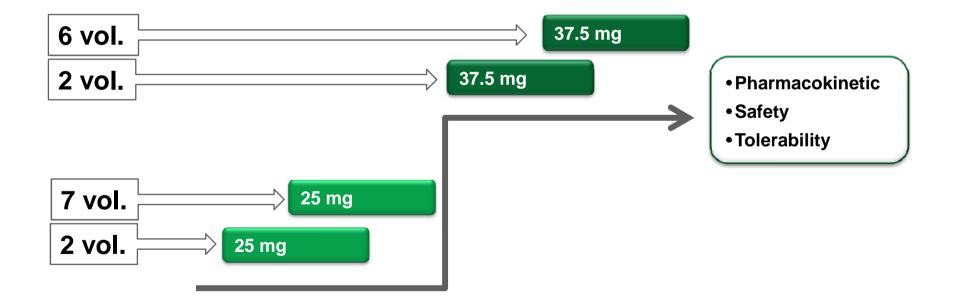


- 1. Monthly administration
- Therapeutic levels from first hours (=avoid use of supplementary oral treatment)
- Lower variability between maximum and minimum levels
- Improved stability: avoiding cold storage



Risperidone ISM®. First Phase I study ("proof of concept")

- Phase I, open label, single dose escalation, single centre, on 17 healthy volunteers
- "Proof of concept": kinetics, safety, and tolerability
- Results expected in 2H 2011



ClinicalTrials.gov # NCT 01320410

Zypadhera®/Zyprexa Relprevv® (Olanzapine Pamoate): requirements not met



Olanzapine Pamoate

- Monthly administration
- . Insoluble salt suspended in watery medium
- . High variability reported in plasma levels (close to 100%)
- *Post-injection syndrome*: sedation and delirium. The patient needs to be monitored for at least 3 hours after injection and supervised for the first 24 hours

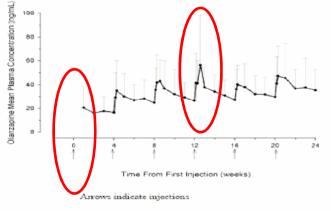


Figure LOBE.11.7. Mean (+SD) olanzapine plasma concentrations for the Multiple-Dose Group receiving 405 mg/4 weeks.

Source: Zypadhera. EPAR Public Assessment Report. EMA

Olanzapine-ISM

- Aims of the Olanzapine-ISM formulation:
 - Monthly administration
 - Improve therapeutic compliance
 - Therapeutic levels from first hours, no very high peaks
 - Avoid loading doses
 - Avoid risk of post-injection syndrome
 - No need for cold storage
- · Current situation of the project:
 - Preclinical phase (galenic formulation and kinetics on animal models)
 - Phase I: 2H2012



Letrozole: key treatment for hormone responsive breast cancer



Aromotase inhibitors in breast cancer

- The annual incidence of breast cancer in Europe is 110/100,000 and it is the main cause of cancer related death in European women
- Tumors with incomplete expression or high level of oestrogen and/or progesteron receptors are considered endocrine responsive
- Aromatase inhibitors (AI), letrozole, anastrozole and exemestane, block the production of oestrogen in postmenopausal women
- Postmenopausal women must be considered to receive Al for a maximum of 5 years, either as primary therapy or after 2-3 years of tamoxifen
- All are more effective than tamoxifen in postmenopausal women with hormone responsive breast cancer

Letrozole-ISM

- · Aims of Letrozole-ISM formulation:
 - Quarterly administration
 - Improve therapeutic compliance
 - Therapeutic levels from the first days
 - No need for cold storage
- · Current situation of project:
 - Preclinical phase (galenic formulation and kinetics on animal models)
 - Phase I: 1H2013



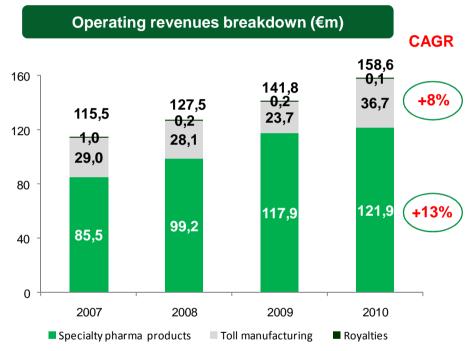
Financial performance

Javier López-Belmonte Chief Financial Officer



Continued revenue growth





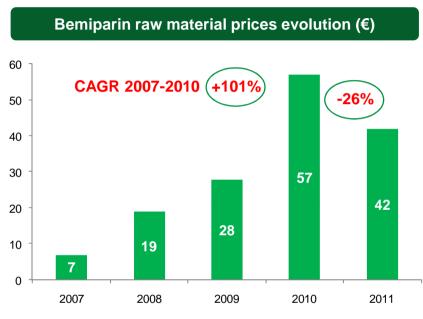
... 2010-2014 CAGR: 10-14%

- Specialty pharma CAGR: 12%-16%
- Toll manufacturing CAGR: 3%-7%





Bemiparin raw material price increase

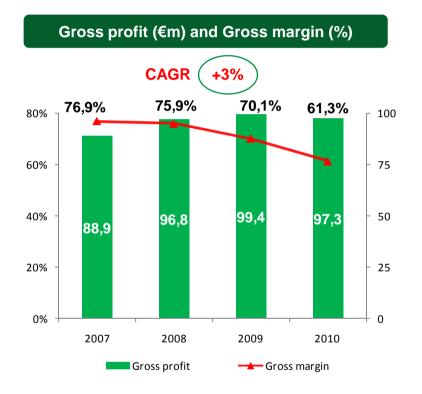


Note: average purchase prices

- Average Bemiparin raw material purchase price increased from 7€/mega in 2007 to 57€/mega in 2010
- 2010 average purchase price more than 8x
 2007 average purchase price
 - Bemiparin gross margin decreased by more than 25pp from 2007 to 2010
 - Negative impact of €16m-€20m on net profit from 2007 to 2010
- From Q4 2010, Bemiparin raw material purchases under peak price
 - 2011 average purchase price decreased by 26% vs 2010
 - ROVI expects that this positive trend continues from 2011 onward

Gross margin impacted by Bemiparin raw material price increase



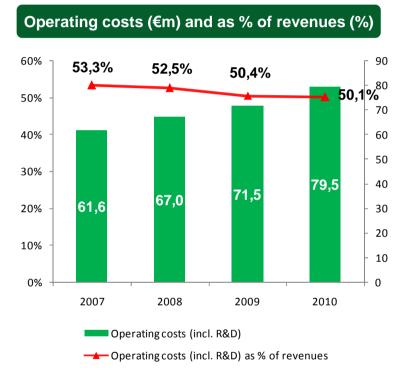


- 2010 gross margin impacted by:
 - Bemiparin raw material price increase
 - New measures to reduce
 pharmaceutical expenditure
 - Weakness of the injectable business
- From Q4 2010 ROVI is buying Bemiparin raw material under peak price
 - Positive impact expected on H2 2011 gross margin

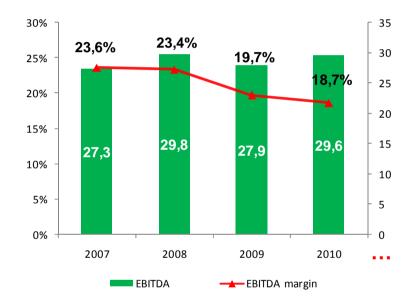




Continued cost control



EBITDA (€m) and EBITDA margin (%)



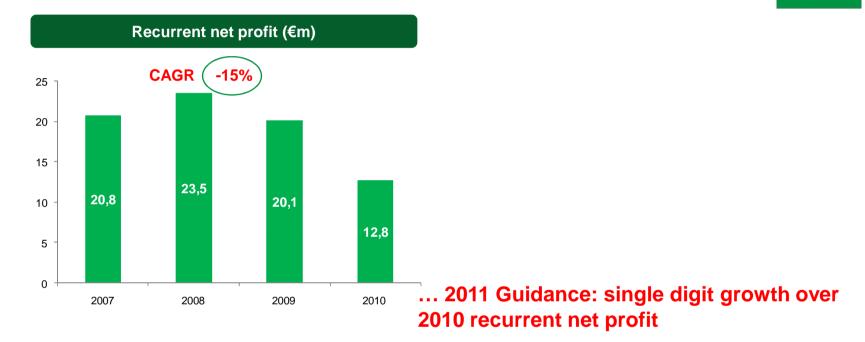
... 2010-2014 CAGR: 25-30%

- Strong cost control policy
 - SG&A decreased by 4% in 2010, excluding MSD agreement impact and integration costs
 - R&D expenses down -12% in 2010
- Strong investment effort in 2011: €9m



Net profit evolution



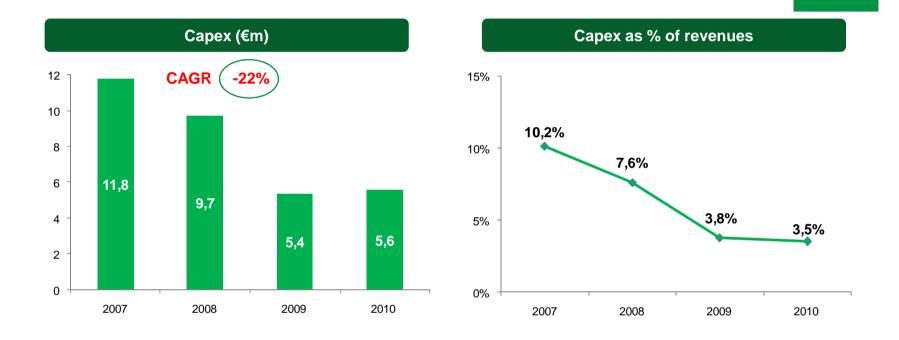


- 2010 net profit impacted by a one-off profit of €11.8m as a result of the Frosst Iberica integration
 - 2010 recurrent net profit: €12.8m
 - 2010 total net profit: €24.6m



Focused investments to maximise returns on assets



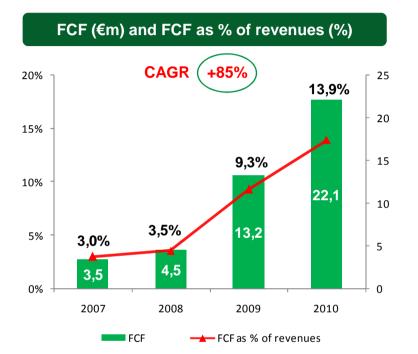


- Higher 2007 and 2008 capex due to the construction of the Granada facility
- €1.1m of the capex invested in 2010 is related to the Frosst Iberica integration
- Decreasing trend of capex as % of revenues (3.5% in 2010)

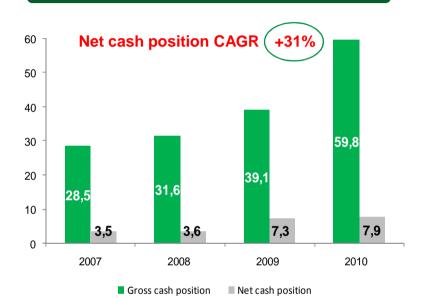




Strong and recurring cash generation profile



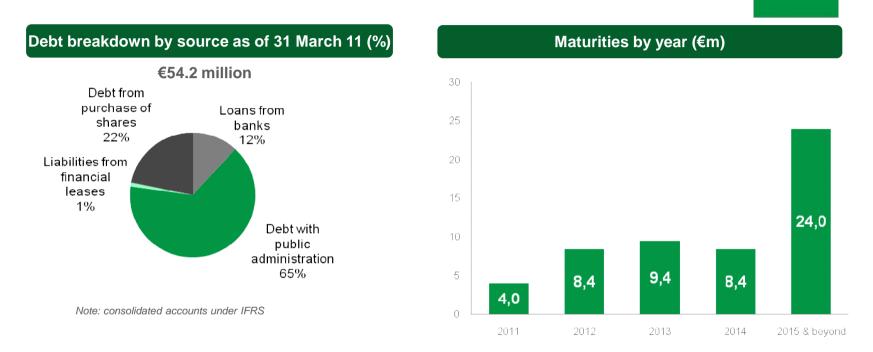
Gross and net cash positions (€m)



- Excellent capacity to generate cash
 - FCF 2007-2010 CAGR of 85%
- Record free cash flow delivered in 2010 (€22.1m, +67%)
- Net cash position of €7.9m in 2010
- Organic growth financed by internal resources



Strong balance sheet position

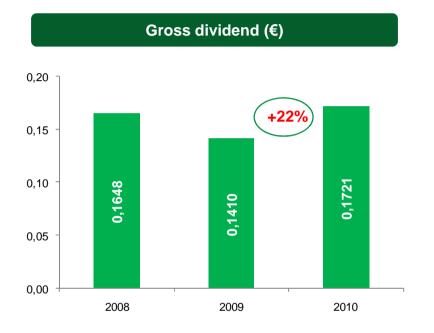


- 87% of the debt is 0% interest rate debt
- Debt with public administration represented 65% of total debt
- High level of financial flexibility



Dividend is an important element of our value proposition to shareholders





- Strong balance sheet demonstrate our financial strength
- Proposed dividend⁽¹⁾
 - €0,17208 per share in 2010
 - 22% increase vs 2009 dividend
- Expected results and solid balance sheet can sustain a dividend in the future although the company is investing heavily
- Payout policy: 30-40%



Our financial policy will serve well our strategy

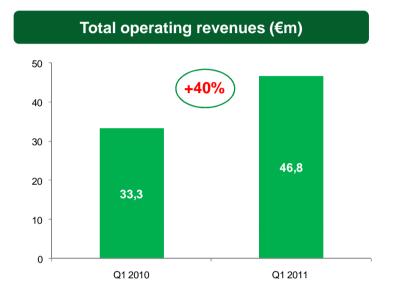
- Consolidate revenue growth
- Maintain cost discipline
- Improve EBITDA margins
- Limited capex
- Generate cash
- Maintain dividends policy
- Potential acquisitions to generate further growth

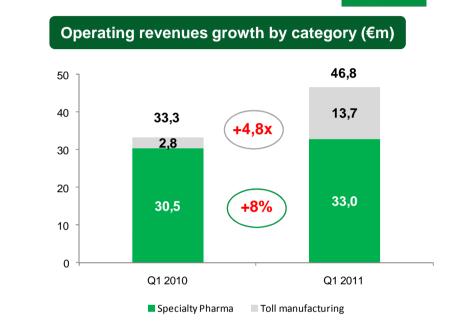




Growth driven by recent launches and the implementation of the MSD agreement





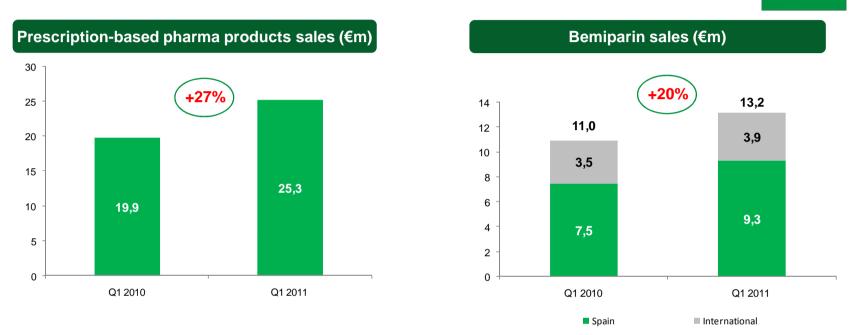


- **Operating revenues** increased by 40% in Q1 2011 driven by:
 - The strength of the specialty pharmaceutical business, where sales rose 8%;
 - The implementation of the MSD strategic agreement, which generated a 4,8x growth of the toll manufacturing business area.
- Forecast low double digit operating revenues growth for 2011.





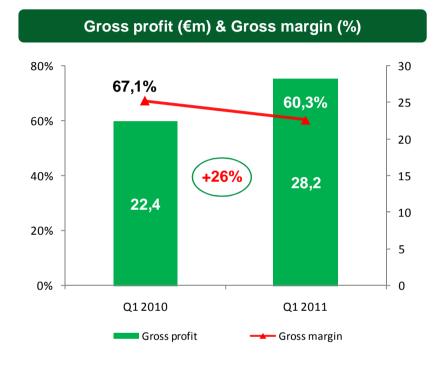
Bemiparin, leading the growth



- Sales of prescription-based pharmaceutical products increased by 27% in Q1 2011.
 - Excluding the impact of the new measures to reduce pharmaceutical expenditure on Q1 2011 sales, sales of
 prescription-based pharmaceutical products increased by around 10 additional percentage points.
- Bemiparin sales increased by 20% in Q1 2011.
 - Sales in Spain rose 25%, as a result of 9.5% price increase from December 2010
 - International sales rose by 11% due to the increased presence in countries where it was already present and by the launch of the product in one new country: Russia.



Gross margin impacted by the increase in the Bemiparin raw material prices





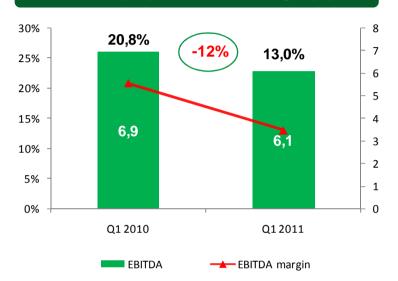
- Q1 2011 gross margin impacted by:
 - Bemiparin raw material price increase
 - ✓ Represented around 2.6 pp of the 6.8 pp gross margin fall
 - ✓ Increased Bemiparin price by 9.5% from December 2010
 - ✓ In Q1 2011 ROVI continued to buy Bemiparin raw material under peak price
 - ✓ Positive impact expected on H2 2011 gross margin
 - New measures to reduce pharmaceutical expenditure
 - ✓ Represented around 1.7 pp of the 6.8 pp gross margin fall



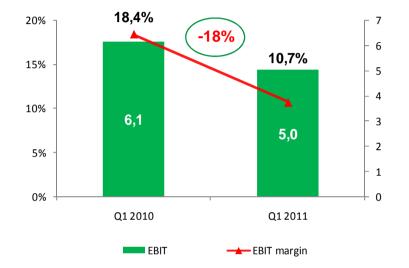


EBITDA & EBIT

EBITDA (€m) and EBITDA margin (%)



EBIT (€m) and EBIT margin (%)

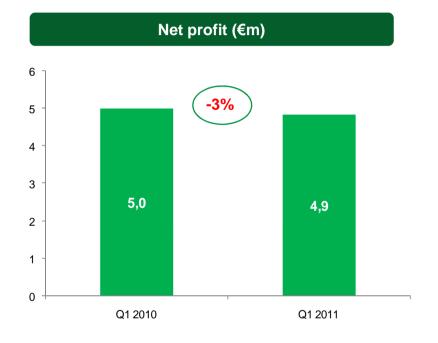


- EBITDA and EBIT impacted by:
 - The launch of Absorcol an Vytorin;
 - The increase in raw material costs for Bemiparin; and
 - The measures approved to reduce the pharmaceutical expenditure.
- **EBITDA** increased by high teens in Q1 2011, excluding the impact of the measures to reduce pharmaceutical expenditure.
- **Depreciation and amortisation expenses** increased by 34% in Q1 2011 as a result of the MSD agreement implementation and new PP&E purchases during 2010 and 2011.



Net profit





- **Net profit** impacted by the same factors as EBITDA.
- Effective tax rate of 0% in Q1 2011 vs 15.9% in Q1 2010.
 - No taxes paid on Frosst Ibérica Q1 2011 profits as this company has negative tax bases (€56.3m as of 31.12.2009).
 - ROVI expects not to pay taxes on Frosst Ibérica profits in the coming years.



Newsflow 2011

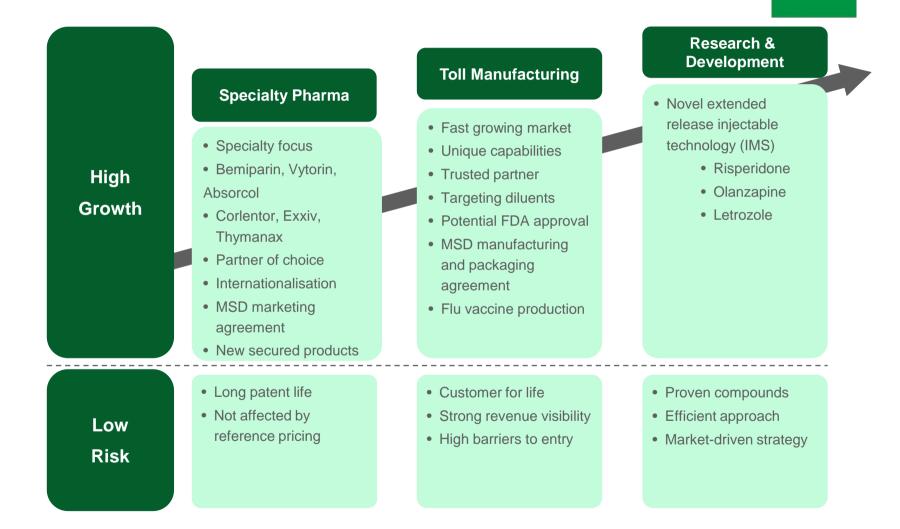


Specialty pharma	Additional new in-licensing products to be launched
Toll manufacturing	 New contracts to be announced Signature of the agreement with Novartis for the production and commercialisation of flu vaccines
R&D	Phase I results of Risperidone-ISM on healthy volunteers
Dividend	ROVI will propose to the Shareholders General Meeting a dividend of 0.17208 euros per share on 2010 earnings.



Multiple Pillars of Growth





71

