# | interim report as of march 31, 2007 |

# COMMERZBANK 🎎



# highlights of commerzbank group

908 1.38	960
1.38	
	4 40
	1.46
908	960
609	743
0.93	1.13
27.0	31.5
56.0	51.5
19.6	26.3
31.3.2007	31.12.2006
609.4	608.3
234.9	231.5
16.1	15.3
30.6	30.1
	6.8
	6.7
11.0	11.1
31.3.2007	31.3.2006
657.2	656.8
33.71	33.36
28.95	24.89
23.14	21.27
21.8	21.6
27,168	27,136
8,723	8,409
35,891	35,545
P-1/A2	P-1/A2
A-1/A	A-2/A-
	27.0 56.0 19.6 31.3.2007 609.4 234.9 16.1 30.6 7.0 6.9 11.0 31.3.2007 657.2 33.71 28.95 23.14 21.8

<sup>1)</sup> annualized; 2) excluding cash flow hedges and minority interests.

The figures contained in this report are unaudited.

# interim report as of march 31, 2007

#### To our shareholders

Commerzbank has got off to a good start in 2007. We posted an operating profit of €908m for the first three months, which is almost as high as the record level set in the first quarter of 2006 and came despite considerably lower proceeds from the disposal of investments. We have advanced strongly in our operating business and have made significant progress in terms of net commission income in particular. Our growth and efficiency initiatives are paying off in all our core business areas, and we have also received further impetus from the resurgent financial markets and the surprisingly robust economic growth in Germany.

#### Rising operating income

The figures reported in the income statement can only be compared with last year's numbers to a limited extent, as in the first quarter of 2006 Eurohypo was still consolidated at equity, i.e. the pro-rata contribution for our holding was stated under net interest income.

In the first three months of this year the Commerzbank Group posted a net interest income of €1,045m, an increase of 25.8% compared with the same period last year. However on a pro-forma basis, i.e. taking Eurohypo fully into account in the comparison, there was a slight reduction. One factor that has to be borne in mind is that the further disposal of nonstrategic equity holdings last year now means less dividend income. Furthermore, following the segregation of a large part of our pension provisions we no longer have the corresponding interest income. Despite these dampening effects, the overall net interest income in the first three months would even have been 5% higher than last year had the persistently flat yield curve not continued to weigh on the Public Finance and Treasury segment.

We reported provisioning of €160m for the first quarter of this year. Fully including Eurohypo, this corresponds to one quarter of the loan loss provisions from the ongoing business of €637m for 2006. We expect this figure to be the upper limit for provisioning this year.

There was a pleasingly strong rise in net commission income, especially in securities transactions and in asset management, but also in the case of real-estate transactions. All in all, we posted €847m for the first quarter of this year, an increase of 15.4% year-on-year. This reflected the upbeat mood on the financial markets, but is also a sign that our efforts to achieve a lasting improvement in commission income and bring greater stability to our earnings performance are paying off.

We were also once again very pleased with our trading profit. Despite a negative contribution from the result of hedge accounting this came in at €301m, close to the excellent level recorded in the first quarter of 2006. We were again particularly successful in equity derivatives and in currency trading. In the case of the trading profit, our move towards customerdriven business has enabled us to achieve earnings that are much more consistent and hence also of better quality.

We also enjoyed strong earnings on our investments and securities portfolio once again, posting a result of €225m overall. Around half of this stemmed from the sale of investments and share stakes, primarily the disposal of our interests in Germanischer Lloyd, Deutsche Börse and the Polish company Skarbiec Asset Management Holding. We also used the favourable market environment to take profits in our portfolio of fixed-income securities. In the first quarter of 2006 the result on investments and securities portfolio was much higher at €445m; over €400m of this figure stemmed from the partial sale of our stake in Korea Exchange Bank alone.

#### Costs still under control despite capital expenditure

Administrative expenses totalled €1.36bn in the first quarter of 2007, an increase of 14.3% compared with the same period last year. The more meaningful pro-forma figure shows a moderate rise of 3.0%. Personnel expenses rose to €815m. As of March 31, 2007 the Commerzbank Group employed 35,891 staff, an increase of 346 year-on-year. Due to the high capital expenditure on growth and efficiency initiatives, other expenses increased to €460m. Depreciation on fixed assets and other intangible assets rose to €85m.

#### **Profitability improving**

The operating profit for January to March 2007 came in at €908m, following €960m last year. When adjusted for the net result from the sale of investments, the operating profit was more than 50% higher as one year ago, reflecting the high level of profitability in the first quarter of 2007.

After the deduction of taxes and the profits and losses attributable to minority interests, the remaining consolidated surplus is €609m, compared with €743m last year. Here too, however, the comparison should be made with the adjusted figures; these show that the consolidated surplus was 66% higher than last year.

With an average 656.5 million shares outstanding we posted earnings per share of €0.93 for the first quarter of 2007. The figure last year for an average of 656.2 million was €1.13.

#### Consolidated total assets of €609bn

As of March 31 this year the total assets of Commerzbank Group stood at €609.4bn, virtually unchanged compared with the end of 2006. Equity capital grew 5.0% to €16.1bn. This came almost exclusively on the back of the inclusion of the consolidated surplus for the first quarter. Despite further disposals of investments, the revaluation reserve receded only slightly by 5.0%. Meanwhile, there was a modest rise in risk assets of 1.5%. The core capital ratio rose from 6.7% at the end of 2006 to 6.9% and is thus at the upper

end of our target range of 6.5% to 7.0%. Our own funds ratio stood at 11.0%, thus remaining virtually unchanged from the year-end level.

#### Changes in segment reporting

Starting from the first quarter of 2007, we are no longer reporting on Asset Management as a separate segment. The primary reason for this is that with effect from January this year, we have transferred Real Estate Asset Management, i.e. Commerz Grundbesitz Group, to the Commercial Real Estate segment as part of our efforts to concentrate our real-estate activities. Furthermore, in March we signed the agreement to sell our UK asset management firm Jupiter International Group. The transaction is to be completed by July, hence the company will probably no longer be consolidated from the third quarter of 2007 onwards. This leaves primarily German Asset Management (cominvest), which we have integrated in the Private and Business Customers segment. We will report on our international asset management activities under the "Others and Consolidation" segment.

The composition of the segments and the segment reporting principles are explained in detail on pages 13 and 14 of this report.

# Private and Business Customers: the growth initiatives are taking hold

The Retail and Business Customers segment – including the private customer business of Eurohypo from the second quarter of 2006 onwards and German Asset Management since January 2007 – is well on track. The growth initiatives are starting to pay off: within the past twelve months, we have gained a net total of more than 150,000 new customers, cominvest has increased its assets under management by €5bn since March last year, and comdirect was able to post a further increase on its record result in the first quarter of 2006.

All in all, net interest income rose by 10.8% to €319m. However, the pro-forma comparison shows a decline of 4.5%, resulting from a deliberate reduction of the Eurohypo loan portfolio. Net commission income

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rose to €430m on the back of the lively securities business. Despite the capital expenditure in our growth initiatives, there was only a slight rise in administrative expenses.

The operating profit reached €145m, compared with €137m (or €118m pro forma) a year earlier. Due to the higher average equity tied up, the operating return on equity fell from 25.9% to 22.9%. However on a proforma basis there was a clear improvement from last year's figure of 17.6%. The cost/income ratio fell somewhat from 71.9% (pro forma 73.5%) to 71.0%.

# Earnings continuing to improve in the *Mittelstand* segment

There has thus far been little sign of the strong economic momentum being reflected in rising demand for credit in the domestic *Mittelstand* business. However there has been a clear drop in provisioning due to the improvement in the quality of the portfolio. The 5.4% increase in net interest income was essentially attributable to BRE Bank expanding its business. There was a pleasing 17.6% rise in net commission income. In Germany in particular we were able to improve sales of attractive investment and risk management products. Administration expenses remained at the same level as last year, as the higher capital expenditure at BRE Bank was offset by efficiency gains in corporate banking in Germany.

All in all, the operating profit rose by 75% compared with the first quarter of 2006 to €266m. With a lower level of average equity tied up, the operating return on equity jumped from 18.5% last year to an excellent 35.9%. The cost/income ratio fell from an already good level of 53.7% to 47.7%.

# Corporates & Markets continuing to pursue successful course

In our business with selected larger corporates and multinationals we were able to improve margins in both the lending and deposits business. Our West European locations also contributed to the growth in net interest income. Net commission income remained at the same level as last year, while the trading profit even exceeded the excellent result

posted in the first quarter of 2006. Credit and currency trading contributed to this, as did the equity derivatives business. Thanks to persistently strict cost management, there was only a modest increase in administration expenses.

The operating profit came in at €174m, and thus did not quite reach the record level of €188m posted in the first quarter of 2006. However, given that we noticeably reduced the average equity tied up by means of increased syndication activities, the operating return on equity improved from 26.8% to 31.7%. The cost/income ratio rose from 55.7% but still remained good at 57.9%.

# Commercial Real Estate: focus on commission-earning business

In this segment it is scarcely possible to draw comparisons using the figures reported. Only the proforma comparison is meaningful, i.e. with Eurohypo included fully in the first quarter of 2006: new business reached €11bn, thus matching the record level posted in the fourth quarter of 2006; at €211m, net interest income remained at last year's level. However there was a strong increase in net commission income, which rose by 35.1% to €100m. The efforts by Eurohypo to make increasing use of capital-market products such as syndication and securitization are paying off in this regard. Meanwhile, the Commerz Grundbesitz Group was also able to increase significantly the commission income. The higher administration expense is attributable to the international expansion of Eurohypo.

All in all, the operating profit increased by 18.0% in the pro-forma comparison to €164m. Due to the rise in foreign loan volumes, there was an increase in the average equity tied up. The return on equity was therefore only slightly higher year-on-year at 15.7%. With 40.8%, the cost/income ratio remained at a good level.

# Public Finance and Treasury: satisfactory performance despite unfavourable interest-rate trend

In this segment too, it is only the pro-forma comparison that offers sound information due to the significance of the Eurohypo business. Net interest income

was nearly halved compared with last year, due to the difficult interest-rate environment. However, thanks to active portfolio management in Public Finance the result on investments and securities portfolio made an encouragingly high contribution.

The operating profit reached €77m, 15.4% less than in the same quarter of 2006. With a slightly higher level of equity tied up, the operating return on equity fell from 33% to 26.3%. The cost/income ratio rose from 18% to a still excellent level of 24.1%.

#### International asset management units now under "Others and Consolidation"

The net interest income in this segment was bolstered by the lower refinancing costs as a result of the reduction in equity holdings, and posted a gain of €13m. Net commission income was on a par with last year. The result on investments and securities portfolio of €113m was influenced by the proceeds from the sale of our interests in Germanischer Lloyd and Deutsche Börse.

Frankfurt am Main, May 2007 The Board of Managing Directors We recorded an operating profit of €82m in this segment in the first three months of this year. The international asset management units contributed around €20m of this figure. The high result of €381m posted in the first quarter of 2006 included the proceeds from the partial sale of our stake in Korea Exchange Bank.

#### Well positioned for the future

All in all, the Commerzbank Group posted an operating return on equity of 27.0% in the first quarter of 2007 and a return on equity on the consolidated surplus of 19.6%. The cost/income ratio came in at a good level of 56.0%. We may not be able to make a projection for the entire year based on these achievements, yet it strengthens our confidence in our ability to surpass our target returns for 2007. Our core business areas are in good shape, we have significantly strengthened our market position in Germany and we certainly see potential for further growth. We expect business to be boosted by Germany's continued strong economic growth as well as the positive mood on financial markets.

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# DECLARATION OF COMPLIANCE WITH THE INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRS) – ACCOUNTING PRINCIPLES AND CONSOLIDATED COMPANIES –

#### **Accounting principles**

Our interim financial statements as of March 31, 2007, were prepared in accordance with Art. 315a (1) of the German Commercial Code (HGB) and Regulation (EC) No. 1606/2002 (IAS Regulation) of the European Parliament and of the Council of July 19, 2002, together with other regulations for adopting certain international accounting standards on the basis of the International Accounting Standards (IAS) and the International Financial Reporting Standards (IFRS), approved and published by the International Accounting Standards Board (IASB).

In preparing this interim report, we have in principle employed the same accounting policies as in our consolidated financial statements as of December 31, 2006 (see page 112ff. of our 2006 annual report).

Sales margins from foreign exchange transactions were previously reported in the income statement under "Net result on trading". From 2007 financial year onward, these will be reported under "Net commission income", as is now the international norm. We have adjusted the previous years' figures accordingly. In respect of the first quarter of 2006, the reclassification amounts to €16m.

# Adjustment to the provision for possible loan losses in accordance with IAS 8

As of December 31, 2006, we effected a backdated increase in the provision for possible loan losses in accordance with IAS 8.42. Details may be found in Note 2 to the consolidated financial statements as at December 31, 2006. This adjustment also affects the results for the first three quarters of 2006, which we have adjusted in this report to make comparisons easier.

#### **Consolidated companies**

On March 17, 2007, we signed an agreement to sell our subsidiaries Commerz Asset Management (UK) plc, London, and Jupiter International Group plc, London. Until the shares have finally been transferred, we are reporting these companies' assets and liabilities in compliance with IFRS 5 under "Other assets" or "Other liabilities". The individual amounts may be found in the respective Note.

The subsidiaries Skarbiec Asset Management Holding SA, Warsaw, BRE Agent Transferowy Sp. z o.o., Warsaw, and SKARBIEC Towarzystwo Funduszy Inwestycyjnych SA, Warsaw, as well as the special-purpose entity Comas Strategy Fund Limited, Grand Cayman, were deconsolidated in January 2007.

Commerz Grundbesitz Beteiligungsgesellschaft mbH & Co. KG, Frankfurt am Main, is newly consolidated as of January 1, 2007.

This has no material effect on the consolidated financial statements.

# consolidated income statement

		1.131.3.2007	1.131.3.2006	Change
	Notes	€ m	€ m	in %
Net interest income	(1)	1,045	831	25.8
Provision for possible loan losses	(2)	-160	-159	0.6
Net interest income after provisioning		885	672	31.7
Net commission income	(3)	847	734	15.4
Trading profit	(4)	301	320	-5.9
Net result on investments and				
securities portfolio (available for sale)	(5)	225	445	-49.4
Other result	(6)	10	-21	
Operating expenses	(7)	1,360	1,190	14.3
Operating profit		908	960	-5.4
Restructuring expenses		-	-	
Pre-tax profit		908	960	-5.4
Taxes on income		267	183	45.9
After-tax profit		641	777	-17.5
Profit/loss attributable to minority interests		-32	-34	-5.9
Consolidated surplus		609	743	-18.0

Earnings per share	1.131.3.2007	1.1.–31.3.2006	Change
			in %
Operating profit (€ m)	908	960	-5.4
Consolidated surplus (€ m)	609	743	-18.0
Average number of			
ordinary shares issued (units)	656,491,019	656,159,771	0.1
Operating profit per share (€)	1.38	1.46	-5.5
Basic earnings per share (€)	0.93	1.13	–17.7

The basic earnings per share, calculated in accordance with IAS 33, are based on the consolidated surplus. Minority interests are not taken into consideration.

In the financial year as in the previous year, no conversion or option rights were outstanding. The diluted earnings per share, therefore, correspond to the basic earnings per share.

# CONSOLIDATED INCOME STATEMENT (QUARTER-ON-QUARTER COMPARISON)

	1st quarter	4 <sup>th</sup> quarter	3 <sup>rd</sup> quarter	2 <sup>nd</sup> quarter	1st quarter
€m	2007		20	06	
Net interest income	1,045	975	1,050	1,060	831
Provision for possible loan losses	-160	-79	-415	-225	-159
Net interest income after provisioning	885	896	635	835	672
Net commission income	847	798	718	677	734
Trading profit	301	286	168	337	320
Net result on investments and					
securities portfolio (available for sale)	225	50	91	184	445
Other result	10	-4	17	-6	-21
Operating expenses	1,360	1,395	1,292	1,327	1,190
Operating profit	908	631	337	700	960
Restructuring expenses	-	39	-	214	_
Pre-tax profit	908	592	337	486	960
Taxes on income	267	174	84	146	183
After-tax profit	641	418	253	340	777
Profit/loss attributable					
to minority interests	-32	-66	-36	-55	-34
Consolidated surplus	609	352	217	285	743

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# consolidated balance sheet

Assets		31.3.2007	31.12.2006	Change
	Notes	€ m	€ m	in %
Cash reserve		2,720	5,967	-54.4
Claims on banks	(9, 11)	73,352	75,271	-2.5
Claims on customers	(10, 11)	295,537	294,471	0.4
Provision for possible loan losses	(12)	-7,227	-7,371	-2.0
Positive fair values attributable to				
derivative hedging instruments		7,114	6,979	1.9
Assets held for trading purposes	(13)	89,101	85,527	4.2
Investments and securities portfolio	(14)	136,642	135,291	1.0
Intangible assets	(15)	1,324	1,680	-21.2
Fixed assets	(16)	1,356	1,388	-2.3
Tax assets		5,899	5,918	-0.3
Other assets	(17)	3,598	3,218	11.8
Total		609,416	608,339	0.2

Liabilities and equity		31.3.2007	31.12.2006	Change
	Notes	€m	€m	in %
Liabilities to banks	(18)	122,031	125,825	-3.0
Liabilities to customers	(19)	142,587	141,214	1.0
Securitized liabilities	(20)	228,715	228,753	0.0
Negative fair values attributable to derivative hedging instruments		13,537	14,119	-4.1
Liabilities from trading activities	(21)	61,641	59,248	4.0
Provisions	(22)	3,304	3,346	-1.3
Tax liabilities		4,350	4,127	5.4
Other liabilities	(23)	2,604	1,582	64.6
Subordinated capital	(24)	11,017	11,274	-2.3
Hybrid capital	(25)	3,552	3,540	0.3
Equity of Commerzbank Group		16,078	15,311	5.0
Subscribed capital		1,708	1,705	0.2
Capital reserve		5,707	5,676	0.5
Retained earnings		5,165	5,166	0.0
Revaluation reserve		1,658	1,746	-5.0
Valuation of cash flow hedges		-235	-381	-38.3
Reserve from currency translation		-143	-143	0.0
2006 consolidated profit*)		493	493	0.0
Consolidated surplus 1.1.–31.3.2007		609	-	
Total before minority interests		14,962	14,262	4.9
Minority interests		1,116	1,049	6.4
Total		609,416	608,339	0.2

<sup>\*)</sup> after allocation to retained earnings

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# statement of changes in equity

The changes in the Commerzbank Group's equity were as follows during the first three months:

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€m	Sub- scribed capital	Capital reserve	Retained earnings	Revalu- ation reserve	Valuation of cash flow hedges	Reserve from currency trans- lation	Consoli- dated profit	Total before minority interests	Minority interests	Equity
Equity as of 1.1.2006	1,705	5,686	4,033	1,995	-1,069	-107	328	12,571	947	13,518
Consolidated profit							493	493		493
Allocation to										
retained earnings			1,104					1,104	404	1,104
Profits/losses								-	191	191
Changes in revaluation reserve				-112				-112	-156	-268
Changes arising from cash flow hedges					682			682	91	773
Changes in currency reserve						-36		-36		-36
Comprehensive										
income 2006	-	-	1,104	-112	682	-36	493	2,131	126	2,257
Capital increases								-	25	25
Issue of shares to employees	1	8						9		9
Profits/losses in previous year								_	-106	-106
Allocation to retained earnings										
(minority interests)								-	32	32
Dividend							-328	-328		-328
Changes in companies included in consolidat and other changes*)		–18	29	-137	6			-121	25	-96
Equity as of 31.12.2006	1,705	5,676	5,166	1,746	-381	-143	493	14,262	1,049	15,311
Consolidated profit	.,	-,	.,	.,			609	609	.,	609
Allocation to retained earnings								_		
Profits/losses								_	32	32
Changes in revaluation reserve				-88				-88	-23	-111
Changes arising from				00	146			146	24	170
cash flow hedges Changes in					140				24	170
currency reserve Comprehensive income	e					_		_		
for the first quarter 200		_	_	-88	146	_	609	667	33	700
Capital increases								-	24	24
Issue of shares to employees								_		_
Profits/losses in previous year								_	-149	-149
Allocation to retained earnings									170	170
(minority interests)								-	79	79
Dividend								-		
Changes in companies included in consolidat	ion	24	4					0.0	00	440
and other changes*  Equity as of	3	31	_1					33	80	113
31.3.2007	1,708	5,707	5,165	1,658	-235	-143	1,102	14,962	1,116	16,078

<sup>\*)</sup> including change in treasury shares

# cash flow statement

€ m	2007	2006
Cash and cash equivalents as of 1.1.	5,967	8,628
Net cash provided by operating activities	-2,272	36,719
Net cash used by investing activities	-765	-46,769
Net cash provided by financing activities	-211	5,475
Total cash flow	-3,248	-4,575
Effects of exchange-rate changes	1	-12
Cash and cash equivalents as of 31.3.	2,720	4,041

The chart shows the cash flow within the Commerzbank Group. Cash and cash equivalents are represented by the cash reserve item, which is made up of cash on hand, balances with central banks, as well as debt issued by public-sector borrowers and bills of exchange discountable at central banks.

#### NOTES TO THE INCOME STATEMENT

### (1) Net interest income

	1.131.3.2007	1.131.3.2006	Change
	€ m	€ m	in %
Interest income from lending and money-market transactions			
and also from available-for-sale securities portfolio	5,294	2,699	96.1
Dividends from securities	14	33	-57.6
Current result on investments, investments in			
associated companies and holdings in subsidiaries	32	85	-62.4
Current income from leasing and comparable assets	49	53	-7.5
Interest income	5,389	2,870	87.8
Interest paid on subordinated and hybrid capital			
and also on securitized and other liabilities	4,301	1,994	
Current expenses from leasing and comparable assets	43	45	-4.4
Interest expenses	4,344	2,039	
Total	1,045	831	25.8

The interest margin, based on the average risk-weighted assets in the on-balance-sheet business according to BIS, was 2.19% (previous year period: 2.89%).

# (2) Provision for possible loan losses

	1.131.3.2007	1.131.3.2006	Change
	€ m	€ m	in %
Allocation to provisions	-246	–186	32.3
Reversals of provisions	96	32	
Balance of direct write-downs and amounts received on written-down claims	-10	<b>-</b> 5	
Total	-160	-159	0.6

### (3) Net commission income

	1.131.3.2007	1.131.3.2006	Change
	€ m	€ m	in %
Securities transactions	337	316	6.6
Asset management	203	174	16.7
Payment transactions and foreign commercial business	117	120	-2.5
Real-estate business	64	23	
Guarantees	46	42	9.5
Income from syndicated business	31	28	10.7
Other net commission income	49	31	58.1
Total	847	734	15.4

Net commission income includes €143m (previous year: €98m) of commissions paid.

# (4) Trading profit

	1.131.3.2007	1.131.3.2006	Change
	€ m	€ m	in %
Net result on trading	299	306	-2.3
Net result on the valuation of derivative financial instruments	8	-19	
Net result on hedge accounting	-18	6	
Net result from applying the fair value option	12	27	-55.6
Total	301	320	-5.9

	1.131.3.2007	1.131.3.2007 1.131.3.2006		
	€ m	€m	in %	
Corporates & Markets	268	254	5.5	
Equity	137	155	-11.6	
Fixed Income	87	70	24.3	
Foreign Exchange	44	29	51.7	
Treasury	-10	24		
Others	41	28	46.4	
Total	299	306	-2.3	

# (5) Net result on investments and securities portfolio (available for sale)

	1.131.3.2007 1.131.3.2006		Change
	€m	€ m	in %
Net result on available-for-sale securities	155	13	
Net result on disposals and valuation of investments, investments in associated companies and			
holdings in subsidiaries	70	432	-83.8
Total	225	445	-49.4

# (6) Other result

	1.131.3.2007	<mark>-31.3.2007</mark> 1.131.3.2006		31.3.2007 1.131.3.2006 Change	Change
	€ m	€ m	in %		
Other income	79	57	38.6		
Other expenses	69	78	-11.5		
Total	10	-21			

# (7) Operating expenses

	1.131.3.2007	<mark>1.131.3.2007</mark> 1.131.3.2006	
	€m	€m	in %
Personnel expenses	815	734	11.0
Other expenses	460	387	18.9
Current depreciation on fixed assets and other intangible assets	85	69	23.2
Total	1,360	1,190	14.3

#### (8) Segment reporting

Segment reporting reflects the results of the operational business lines within the Commerzbank Group. It is based on our internal management information, which is compiled every month in accordance with IAS rules.

Starting from the beginning of 2007, we have slightly modified the segment reporting for some items in the income statement:

From the first quarter of 2007, the Asset Management segment no longer appears separately in the segment reports. This is due to the transfer of Real Estate Asset Management to the Commercial Real Estate segment and the sale of the UK asset management firm Jupiter, which will probably be deconsolidated from the third quarter.

Furthermore, in keeping with the accounting practices of other major European banks, the income from FX sales will in future be stated under commission income and not under trading profits as was previously the case.

Finally, a stable share in the income from the global treasury activities of Commerzbank AG will be distributed in future. Previously, only portions of the income from domestic treasury activities were allocated to other segments. Furthermore, in keeping with the reporting practice of Commerzbank, the non-volatile share in the income of Eurohypo treasury activities will also be allocated to the respective segments. Income from foreign treasury activities will be shown under the corresponding locations outside Germany.

The year-ago figures have been adjusted in line with the new form of presentation.

In our segment reporting, we report on six segments:

- "Private and Business Customers" includes branch business with private individuals, professional and business people, private banking, the activities of comdirect bank, the retail banking of Eurohypo and the German Asset Management department (cominvest).
- "Mittelstand" presents the results of corporate banking in Germany, the Central and Eastern European region and Asia, as well as the Financial Institutions department.
- "Corporates & Markets" comprises equity and bondtrading activities, trading in derivative instruments, interest-rate and currency management, as well as corporate finance. In addition, this segment is responsible for business involving multinational companies. It also looks after the regions of Western Europe, America and Africa.
- "Commercial Real Estate" presents the results of CommerzLeasing und Immobilien, CORECD, Commerz Grundbesitzgesellschaft (CGG) and Eurohypo's commercial real-estate activities.
- "Public Finance and Treasury" consists of Hypothekenbank in Essen and Erste Europäische Pfandbriefund Kommunalkreditbank in Luxemburg, Eurohypo's public finance business and the Group Treasury department.

"Others and Consolidation" registers the income and expenses which do not fall within the area of responsibility of the operational business lines. Also included here are the income and expenses required to reconcile the internal accounting control variables used in the segment reporting of the operational business lines to the relevant external accounting data. In addition, this segment covers equity participations which are not assigned to the operational business lines as well as the international asset management activities (Jupiter International Group, Caisse Centrale de Réescompte, Commerzbank Europe (Ireland) and CAM Asia Pacific).

The result generated by each individual segment is measured in terms of the operating profit and the pre-tax profit, as well as the return on equity and the cost/ income ratio. Through the presentation of pre-tax profits, minority interests are included in both the result and the average equity tied up. All the revenue for which a segment is responsible is thus reflected in the pre-tax profit.

The return on equity is calculated from the ratio between the operating profit (operating or pre-tax) and the average amount of equity that is tied up. It shows the return on the equity that is invested in a given segment. The cost/income ratio in operating business reflects the cost efficiency of the various segments. It represents the quotient formed by operating expenses and income before provisioning.

Income and expenses are shown such that they reflect the originating unit and appear at market prices, with the market interest rate applied in the case of interest-rate instruments. Net interest income reflects the actual funding costs of the equity participations, which are assigned to the respective segments according to their specific business orientation. The investment yield achieved by the Group on its equity is assigned to the net interest income of the various segments such that it reflects the average amount of equity that is tied up. The interest rate corresponds to that of a risk-free investment in the long-term capital market. The average amount of equity tied up is worked out using the BIS system, based on the established average amount of risk-weighted assets and the capital charges for market risk positions (risk-weighted asset equivalents). At Group level, investors' capital is shown, which is used to calculate the return on equity. The capital backing for risk-weighted assets which we assume for segment reporting purposes is 6%.

Direct and indirect expenditure form the operating expenses which are shown in the operating profit. They consist of personnel costs, other expenses and depreciation of fixed assets and other intangible assets. Restructuring expenses appear below the operating profit in the pre-tax profit. Operating expenses are assigned to the individual segments on the basis of the causation principle. The indirect expenses arising in connection with internal services are charged to the beneficiary or credited to the segment performing the service.

€ m Net interest income	Customers 319			Estate	and	Consoli-	
Net interest income	319		101		Treasury	dation	
		333	101	211	68	13	1,045
Provision for	70	00	10	00	-	•	100
possible loan losses	-73	-30	-13	-39	-5	0	-160
Net interest income after provisioning	246	303	88	172	63	13	885
Net commission	240	303	00	172	03	13	000
income	430	187	45	100	-6	91	847
	1	21	289	17	-34	7	301
Trading profit	<u> </u>	21	269	17	-34	,	301
Net result on investments and							
securities portfolio	2	24	7	0	79	113	225
Other result	-1	1	2	15	1	-8	10
Revenue	678	536	431	304	103	216	2,268
Operating expenses	533	270	257	140	26	134	1,360
Operating profit	145	266	174	164	77	82	908
Restructuring							
expenses	_	-	_	_	_	_	_
Pre-tax profit	145	266	174	164	77	82	908
Average equity tied up	2,530	2,967	2,197	4,183	1,171	419	13,467
Operating return							
on equity*) (%)	22.9	35.9	31.7	15.7	26.3		27.0
Cost/income ratio in							
operating business (%)	71.0	47.7	57.9	40.8	24.1		56.0
Return on equity of							
pre-tax profit*) (%)	22.9	35.9	31.7	15.7	26.3		27.0
Staff (average no.)	11,702	9,396	1,749	1,653	400	9,659	34,559

<sup>\*)</sup> annualized

1.1.–31.3.2006	Private and Business	Mittel- stand	Corpo- rates & Markets	Commer- cial Real Estate	Public Finance and	Others and Consoli-	Total
€ m	Customers				Treasury	dation	
Net interest income	288	316	93	50	85	-1	831
Provision for							
possible loan losses	-56	-80	-11	-4	-8	0	-159
Net interest income							
after provisioning	232	236	82	46	77	-1	672
Net commission							
income	410	159	48	32	-4	89	734
Trading profit	1	21	282	0	8	8	320
Net result on investments and							
securities portfolio	1	5	18	0	-14	435	445
Other result	-12	0	8	5	0	-22	-21
Revenue	632	421	438	83	67	509	2,150
Operating expenses	495	269	250	34	14	128	1,190
Operating profit	137	152	188	49	53	381	960
Restructuring							
expenses	_	-	_	_	_	_	-
Pre-tax profit	137	152	188	49	53	381	960
Average equity tied up	2,114	3,292	2,801	534	973	2,477	12,191
Operating return on equity*) (%)	25.9	18.5	26.8	36.7	21.8		31.5
Cost/income ratio in							
operating business (%)	71.9	53.7	55.7	39.1	18.7		51.5
Return on equity of pre-tax profit*) (%)	25.9	18.5	26.8	36.7	21.8		31.5
Staff (average no.)	11,245	8,982	1,330	1,172	213	8,807	31,749

<sup>\*)</sup> annualized



# NOTES TO THE BALANCE SHEET

### (9) Claims on banks

	31.3.2007	31.12.2006	Change
	€ m	€m	in %
due on demand	18,368	16,186	13.5
other claims	54,984	59,085	-6.9
with a remaining lifetime of			
less than three months	21,733	27,070	-19.7
more than three months, but less than one year	11,245	8,525	31.9
more than one year, but less than five years	13,917	15,061	-7.6
more than five years	8,089	8,429	-4.0
Total	73,352	75,271	-2.5
of which: reverse repos and cash collaterals	30,767	32,944	-6.6

# (10) Claims on customers

	31.3.2007	31.12.2006	Change
	€ m	€ m	in %
with indefinite remaining lifetime	22,964	19,881	15.5
other claims	272,573	274,590	-0.7
with a remaining lifetime of			
less than three months	42,546	44,723	-4.9
more than three months, but less than one year	35,964	30,658	17.3
more than one year, but less than five years	96,514	99,635	-3.1
more than five years	97,549	99,574	-2.0
Total	295,537	294,471	0.4
of which: reverse repos and cash collaterals	15,700	9,967	57.5

### (11) Total lending

	31.3.2007	31.3.2007 31.12.2006	
	€ m	€ m	in %
Loans to banks	30,744	29,808	3.1
Loans to customers	284,574	286,664	-0.7
Total	315,318	316,472	-0.4

We distinguish loans from claims on banks and customers such that only those claims are shown as loans for which special loan agreements have been concluded with the borrowers. Therefore, interbank money-market transactions and repo transactions, for example, are not shown as loans. Acceptance credits are also included in loans to customers.

### (12) Provision for possible loan losses

Development of provisioning	2007	2006	Change
	€ m	€m	in %
As of 1.1.	7,918	5,650	40.1
Allocations	246	186	32.3
Deductions	391	113	
Utilized	295	81	
Reversals	96	32	
Changes in companies included in consolidation	-	2,415	
Exchange-rate changes/transfers	6	-6	
As of 31.3.	7,779	8,132	-4.3

With direct write-downs and income received on previously written-down claims taken into account, the allocations and reversals reflected in the income statement gave rise to a provision of €160m (previous year: €159m); see Note 2.

Level of provisioning	31.3.2007	31.12.2006	Change
	€ m	€ m	in %
Specific valuation allowances	6,572	6,710	-2.1
Portfolio valuation allowances	655	661	-0.9
Provision to cover balance-sheet items	7,227	7,371	-2.0
Provisions in lending business	552	547	0.9
Total	7,779	7,918	-1.8

# (13) Assets held for trading purposes

	31.3.2007	31.3.2007 31.12.2006	
	€ m	€ m	in %
Bonds, notes and other interest-rate-related securities	23,220	23,551	-1.4
Shares and other equity-related securities	10,394	7,787	33.5
Promissory notes held for trading purposes	1,577	1,800	-12.4
Positive fair values attributable to			
derivative financial instruments	53,910	52,389	2.9
Total	89,101	85,527	4.2

# (14) Investments and securities portfolio (available-for-sale)

	31.3.2007	31.12.2006	Change
	€ m	€m	in %
Bonds, notes and other interest-rate-related securities	131,836	130,603	0.9
Shares and other equity-related securities	2,419	2,407	0.5
Investments	1,946	1,850	5.2
Investments in associated companies	305	298	2.3
Holdings in subsidiaries	136	133	2.3
Total	136,642	135,291	1.0

# (15) Intangible assets

	31.3.2007	31.12.2006	Change
	€m	€m	in %
Goodwill	954	1,287	-25.9
Other intangible assets	370	393	-5.9
Total	1,324	1,680	-21.2

# (16) Fixed assets

	31.3.2007	31.12.2006	Change
	€ m	€m	in %
Land and buildings	830	836	-0.7
Office furniture and equipment	526	552	-4.7
Total	1,356	1,388	-2.3

# (17) Other assets

	31.3.2007	31.12.2006	Change
	€m	€ m	in %
Collection items	166	758	-78.1
Precious metals	923	1,013	-8.9
Leased equipment	261	259	0.8
Assets held for sale	1,052	160	
Assets held as financial investments	244	289	-15.6
Sundry assets, including deferred items	952	739	28.8
Total	3,598	3,218	11.8

#### (18) Liabilities to banks

	31.3.2007	31.12.2006	Change
	€ m	€m	in %
due on demand	21,343	14,195	50.4
with remaining lifetime of	100,688	111,630	-9.8
less than three months	55,671	73,027	-23.8
more than three months, but less than one year	19,928	12,564	58.6
more than one year, but less than five years	11,032	10,861	1.6
more than five years	14,057	15,178	-7.4
Total	122,031	125,825	-3.0
of which: repos and cash collaterals	38,973	40,503	-3.8

# (19) Liabilities to customers

	31.3.2007	31.12.2006	Change
	€ m	€ m	in %
Savings deposits	10,621	10,933	-2.9
with agreed period of notice of			
three months	9,900	10,181	-2.8
more than three months	721	752	-4.1
Other liabilities to customers	131,966	130,281	1.3
due on demand	51,610	49,145	5.0
with agreed remaining lifetime of	80,356	81,136	-1.0
less than three months	33,030	34,973	-5.6
more than three months, but less than one year	6,914	5,105	35.4
more than one year, but less than five years	14,474	14,860	-2.6
more than five years	25,938	26,198	-1.0
Total	142,587	141,214	1.0
of which: repos and cash collaterals	9,587	10,783	-11.1

# (20) Securitized liabilities

	31.3.2007	31.12.2006	Change
	€ m	€m	in %
Bonds and notes issued	201,805	209,778	-3.8
of which: mortgage <i>Pfandbriefe</i>	31,705	33,251	-4.6
public-sector <i>Pfandbriefe</i>	122,426	124,913	-2.0
Money-market instruments issued	26,903	18,966	41.8
Own acceptances and promissory notes outstanding	7	9	-22.2
Total	228,715	228,753	0.0

Remaining lifetimes	31.3.2007	31.12.2006	Change
of securitized liabilities	€ m	€m	in %
due on demand	175	61	
with agreed remaining lifetime of	228,540	228,692	-0.1
less than three months	21,912	25,358	-13.6
more than three months, but less than one year	51,341	47,067	9.1
more than one year, but less than five years	123,988	120,773	2.7
more than five years	31,299	35,494	-11.8
Total	228,715	228,753	0.0

### (21) Liabilities from trading activities

	31.3.2007	31.12.2006	Change
	€ m	€m	in %
Currency-related transactions	3,005	3,921	-23.4
Interest-rate-related transactions	44,704	43,515	2.7
Delivery commitments arising from short sales of securities	5,480	3,937	39.2
Sundry transactions	8,452	7,875	7.3
Total	61,641	59,248	4.0

#### (22) Provisions

	31.3.2007	31.3.2007 31.12.2006	Change
	€ m	€m	in %
Provisions for pensions and similar commitments	609	612	-0.5
Other provisions	2,695	2,734	-1.4
Total	3,304	3,346	-1.3

### (23) Other liabilities

Other liabilities of €2,604m include obligations arising from still outstanding invoices, deductions from salaries to be passed on and deferred liabilities. In addition, liabilities in an amount of €285m were included in this position, which stand in relation to assets yet to be disposed of.

### (24) Subordinated capital

	31.3.2007	31.12.2006	Change
	€ m	€m	in %
Subordinated liabilities	9,226	9,240	-0.2
Profit-sharing rights outstanding	1,354	1,616	-16.2
Deferred interest, including discounts	348	233	49.4
Valuation effects	89	185	-51.9
Total	11,017	11,274	-2.3

# (25) Hybrid capital

	31.3.2007	31.12.2006	Change
	€m	€m	in %
Hybrid capital	3,376	3,389	-0.4
Deferred interest, including discounts	158	132	19.7
Valuation effects	18	19	-5.3
Total	3,552	3,540	0.3

# **OTHER NOTES**

# (26) Risk-weighted assets and capital ratios as defined by the Basel capital accord (BIS)

	31.3.2007	31.12.2006	Change
	€ m	€m	in %
Core capital	16,117	15,497	4.0
Supplementary capital	9,740	10,224	-4.7
Liable equity capital	25,857	25,721	0.5
Tier III capital	79	77	2.6
Eligible own funds	25,936	25,798	0.5

as of 31.3.2007			Capital	charges in	%		Total
€ m	100	50	25	20	10	4	
Balance-sheet business	155,498	18,958	_	17,417	-	-	191,873
Traditional off-balance-sheet business	4,707	26,219	129	997	483	67	32,602
Derivatives business							
in investment portfolio	_	2,114	_	4,039	-	_	6,153
Risk-weighted assets, total	160,205	47,291	129	22,453	483	67	230,628
Risk-weighted market-risk position							
multiplied by 12.5							4,250
Total items to be risk-weighted							234,878
Eligible own funds							25,936
Core capital ratio (excluding market-risk position)							
Core capital ratio (including market-risk position)							
Own funds ratio (including market-risk p	osition)						11.0

as of 31.12.2006			Capital	charges in	%		Total
€m	100	50	25	20	10	4	
Balance-sheet business	154,690	19,031	_	16,561	_	_	190,282
Traditional off-balance-sheet business	4,294	25,570	133	742	444	71	31,254
Derivatives business							
in investment portfolio	_	2,117	_	3,953	_	_	6,070
Risk-weighted assets, total	158,984	46,718	133	21,256	444	71	227,606
Risk-weighted market-risk position							
multiplied by 12.5							3,875
Total items to be risk-weighted							231,481
Eligible own funds							25,798
Core capital ratio (excluding market-risk	position)						6.8
Core capital ratio (including market-risk position)							
Own funds ratio (including market-risk p	osition)						11.1

# (27) Contingent liabilities and irrevocable lending commitments

	31.3.2007	31.12.2006	Change
	€ m	€m	in %
Contingent liabilities	29,870	29,453	1.4
from rediscounted bills of exchange credited to borrowers	10	4	
from guarantees and indemnity agreements	29,585	29,110	1.6
Other commitments	275	339	-18.9
Irrevocable lending commitments	59,728	49,080	21.7

Provisioning for contingent liabilities and irrevocable lending commitments has been deducted from the respective items.

#### (28) Derivative transactions

Derivative transactions (investment and trading books) involved the following nominal amounts and fair values:

31.3.2007	No	minal amount, b	Fair values			
	less than	more than	more	Total	positive	negative
	one year	one year, but	than five			
€ m		under five years	s years			
Foreign currency-based						
forward transactions	240,586	118,881	70,386	429,853	3,845	3,664
Interest-based forward transactions	1,827,781	1,910,412	1,758,814	5,497,007	50,213	57,567
Other forward transactions	156,592	201,888	28,702	387,182	6,966	8,467
Total	2,224,959	2,231,181	1,857,902	6,314,042	61,024	69,698
of which:						
traded on a stock exchange	163,922	71,516	6,327			

31.12.2006	No	minal amount, b	Fair	Fair values		
	less than	more than	more	Total	positive	negative
	one year	one year, but	than five			
€m		under five years	s years			
Foreign currency-based						
forward transactions	214,788	116,547	73,929	405,264	4,419	4,567
Interest-based forward transactions	1,859,543	1,866,404	1,685,628	5,411,575	48,238	56,973
Other forward transactions	148,458	192,217	21,917	362,592	6,711	7,890
Total	2,222,789	2,175,168	1,781,474	6,179,431	59,368	69,430
of which:						
traded on a stock exchange	142,984	62,513	7,748			

# (29) Market risk arising from trading activities

The market risk arising from trading activities shows the values-at-risk in accordance with Principle I (99% confidence interval, 10-day holding period) of the Commerzbank Group and also of its individual business lines, calculated using Commerzbank's internal market-risk model. For calculating and managing market risk, historical simulation is used as the value-at-risk model. For a detailed description of our methods, please consult the notes on pages 179 f. of our 2006 annual report.

Portfolio	31.3.2007	31.12.2006
	€ m	€ m
Commerzbank Group	35.3	30.0
Corporates & Markets	24.1	22.6
Treasury	8.1	12.2

### (30) Fair value of financial instruments

	Fair	value	Book	value	Difference	
€ bn	31.3.2007	31.12.2006	31.3.2007	31.12.2006	31.3.2007	31.12.2006
Assets						
Cash reserve	2.7	6.0	2.7	6.0	_	-
Claims on banks	73.3	75.2	73.4	75.3	-0.1	-0.1
Claims on customers	294.5	294.0	295.5	294.5	-1.0	-0.5
Hedging instruments	7.1	7.0	7.1	7.0	_	_
Assets held for						
trading purposes	89.1	85.5	89.1	85.5	_	_
Investments and						
securities portfolio	136.6	135.3	136.6	135.3	_	_
Liabilities						
Liabilities to banks	121.8	125.7	122.0	125.8	-0.2	-0.1
Liabilities to customers	142.2	140.9	142.6	141.2	-0.4	-0.3
Securitized liabilities	228.6	228.8	228.7	228.8	-0.1	0.0
Hedging instruments	13.5	14.1	13.5	14.1	_	_
Liabilities from						
trading activities	61.6	59.2	61.6	59.2	_	_
Subordinated and hybrid capital	14.6	14.8	14.6	14.8	0.0	0.0

In net terms, the difference between the book value and fair value amounted for all items to €-0.4bn as of March 31, 2007 (31.12.2006: €-0.2bn).

# (31) Treasury shares

	Number of shares*)	Accounting par	Percentage
	in units	value in €1,000	of share capital
Portfolio on 31.3.2007	367,198	955	0.06
Largest total acquired during the financial year	4,950,540	12,871	0.75
Total shares pledged by customers as collateral on 31.3.2007	2,941,030	7,647	0.45
Shares acquired during the financial year	31,936,220	83,034	-
Shares disposed of during the financial year	33,151,748	86,195	-

<sup>\*)</sup> accounting par value per share: €2.60

#### **BOARDS OF COMMERZBANK AKTIENGESELLSCHAFT**

#### **Supervisory Board**

Dr. h.c. Martin Kohlhaussen

Chairman

Uwe Tschäge\*)

Deputy Chairman

Hans-Hermann Altenschmidt\*)

Dott. Sergio Balbinot

Herbert Bludau-Hoffmann\*)

Astrid Evers\*)

Uwe Foullong\*)

Daniel Hampel\*)

Dr.-Ing. Otto Happel

Dr. jur. Heiner Hasford

Honorary Chairman of the Supervisory Board

Dr. Walter Seipp

Sonja Kasischke\*)

Wolfgang Kirsch\*)

Werner Malkhoff\*)

Prof. h.c. (CHN) Dr. rer. oec.

Ulrich Middelmann

Klaus Müller-Gebel

Dr. Sabine Reiner\*)

Dr. Erhard Schipporeit (until January 31, 2007)

Prof. Dr. Jürgen F. Strube

Dr. Klaus Sturany

Dr.-Ing. E.h. Heinrich Weiss

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Klaus-Peter Müller

Chairman

Martin Blessing

Wolfgang Hartmann

Dr. Achim Kassow

Bernd Knobloch

Klaus M. Patig

(until January 31, 2007)

Michael Reuther

Dr. Eric Strutz

Nicholas Teller

<sup>\*)</sup> elected by the Bank's employees

### Commerzbank AG

#### **Head office**

Kaiserplatz

Frankfurt am Main

Postal address: 60261 Frankfurt

Telephone (+4969) 136-20 · Fax (+4969) 285389

e-mail: info@commerzbank.com Internet: www.commerzbank.com

#### **Investor Relations**

Jürgen Ackermann · Wennemar von Bodelschwingh · Sandra Büschken · Ute Heiserer-Jäckel · Simone Nuxoll Telephone (+49 69) 136-2 22 55 · Fax (+49 69) 136-2 94 92 e-mail: ir@commerzbank.com

Legal domicile of the bank: Frankfurt am Main (HRB 32000) Nationwide network of branches in Germany

#### Major group companies and holdings

#### In Germany

comdirect bank AG, Quickborn

cominvest Asset Management GmbH, Frankfurt am Main

Commerz Grundbesitzgesellschaft mbH, Wiesbaden

Eurohypo AG, Eschborn

CommerzLeasing und Immobilien AG, Düsseldorf

Hypothekenbank in Essen AG, Essen

CBG Commerz Beteiligungsgesellschaft Holding mbH, Bad Homburg v.d.H.

Commerz Business Consulting GmbH, Frankfurt am Main

Deutsche Schiffsbank AG, Bremen/Hamburg

#### **Abroad**

BRE Bank SA, Warsaw

Caisse Centrale de Réescompte, S.A., Paris

cominvest Asset Management S.A., Luxembourg

Commerzbank Capital Markets Corporation, New York

Commerzbank (Eurasija) SAO, Moscow

Commerzbank Europe (Ireland), Dublin

Commerzbank International S.A., Luxembourg

Commerzbank (South East Asia) Ltd., Singapore

Commerzbank (Switzerland) Ltd, Zurich/Geneva

Commerzbank Zrt., Budapest

Commerz (East Asia) Ltd., Hong Kong

Erste Europäische Pfandbrief- und Kommunalkreditbank AG, Luxembourg

P. T. Bank Finconesia, Jakarta

#### Foreign branches

 $\label{eq:amsterdam} Atlanta \ (agency) \cdot Barcelona \cdot Bratislava \cdot Brno \ (office) \cdot Brussels \cdot Chicago \cdot Grand \ Cayman \cdot Hong \ Kong \cdot Johannesburg \cdot London \cdot Los \ Angeles \cdot Madrid \cdot Milan \cdot New \ York \cdot Paris \cdot Prague \cdot Shanghai \cdot Singapore \cdot Tokyo$ 

#### Representative offices

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# | disclaimer | reservation regarding forward-looking statements

This interim report contains forward-looking statements on Commerzbank's business and earnings performance, which are based upon our current plans, estimates, forecasts and expectations. The statements entail risks and uncertainties, as there are a variety of factors which influence our business and to a great extent lie beyond our sphere of influence. Above all, these include the economic situation, the state of the financial markets worldwide and possible loan losses. Actual results and developments may, therefore, diverge considerably from our current assumptions, which, for this reason, are valid only at the time of publication. We undertake no obligation to revise our forward-looking statements in the light of either new information or unexpected events.

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