

Gestamp achieves revenues of €2,787 million in the third quarter, despite a decrease in global vehicle production

- The company outperforms the market by 6.3 percentage points in the first nine months of the year
- The performance of revenues has remained stable despite the slowdown in the penetration of electric vehicles and the negative impact of currencies during the year
- The Phoenix Plan maintains a positive performance confirming the objectives and plans to close the year in line with 2023 data

Madrid, 5 November 2024. Gestamp, the multinational specialized in the design, development and manufacture of highly engineered metal components for the automotive industry, presented today its results for the third quarter of 2024. During this period, despite the unexpected drop in light vehicle production volumes and the negative impact of foreign exchange, Gestamp has maintained its revenues quarter by quarter and achieves revenues of €2,787 million between July and September 2024.

Francisco J. Riberas, Executive Chairman of Gestamp: "These quarterly results reflect the uncertain and volatile moment that the sector is going through and the slowdown in the transition to electric vehicles, generating a scenario of instability. This context has led us to react in order to optimize our operations in this environment, in which we expect to close the year with a level of revenue in line with our objectives".

Stable revenues despite the context

During the first nine months of the year, Gestamp achieved revenues of €8,927 million, with above-market growth of 6.3 percentage points (at FX constant); driven by geographical diversification and an innovation-based strategy. These figures are achieved despite a context of transition for the automotive industry, with an uncertain outlook in the short term as a result of volatility in some of the markets in which Gestamp operates. Between January and September 2024, light vehicle production volumes reached 59.7 million vehicles, pre-COVID levels, due to the drop in global demand. In particular, if vehicle production volumes of the first nine months of 2024 are compared with the same period in 2023, the decrease is -0.6%.

The company's revenue performance remained stable at €2,787 million in Q3 demonstrating the resilience of its business model to the slowdown in electric vehicle penetration and negative forex impact during the year.

In this scenario, the company's profitability and cash flow have been affected, with an EBITDA of €299 million (excluding the impact of Phoenix Plan) and an EBITDA margin of 10.7%. Free cash flow is €-214 million, excluding the Phoenix Plan, due to the decrease in EBITDA and negative currency fluctuations. However, the company's forecast is that cash flow will improve significantly in the fourth quarter.

Million euros	Q3 2023	Q3 2024	Q3 2024 Excluding Plan Phoenix (1)
Revenues	2,798	2,787	2,787
EBITDA	311	294	299
Net income	63	21	
Net debt	2,235	2,437	

Note: All data includes the impact of IFRS 16

(1) Phoenix Plan: €12 million P&L costs in H1 2024 related to restructuring of NAFTA business announced in FY 2023

Alternative Performance Measures [i]

Phoenix Plan in NAFTA

One of the company's main levers is the implementation of the Phoenix Plan in NAFTA, in line with its objective of increasing the profitability of this market to the same levels as the rest of the regions where the company operates. The plan remains on track, confirming the objectives previously set.

Despite the general decline in the market in terms of light vehicle production volume, with a -2% in NAFTA in the third quarter of 2024, the forecast is to close the year with an EBITDA margin similar with that reported in 2023.

Strategy adapted to the changing context

These results are marked by the deterioration of market conditions throughout the year, a fact that has led to an unstable scenario with short-term forecast. The volatility caused by the decrease in the penetration of electric vehicles, especially in Europe; and currency fluctuations, together with global geopolitical instability, are leading to a current scenario of slowdown.

In this context, Gestamp is focused on preserving its financial strength and maintaining its profitable and sustainable growth, as committed at the last Capital Markets Day. To this end, it has updated its expectation to adapt to the current situation. Under this premise, Gestamp expects to close 2024 outperforming the market by a low-single digit range and a slightly below 2023 EBITDA margin, generating positive free cash flow and preserving a leverage level of 1.7x net debt to EBITDA.

Gestamp maintains its strategy of improving efficiency, enhancing flexibility in operations to respond to market volatility, and thus protecting the company's profitability while implementing a strategy based on balance sheet discipline and selective cash generation of investments to preserve its financial strength.

About Gestamp

Gestamp is a multinational specialized in the design, development, and manufacture of highly engineered metal components for the main vehicle manufacturers. It develops products with an innovative design to produce lighter and safer vehicles, which offer lower energy consumption and a lower environmental impact. Its products cover the areas of BiW, chassis and mechanisms.

The company is present in 24 countries with 115 production plants (5 of those under construction), 13 R&D centers and a workforce of more than 44,000 employees worldwide. Its turnover in 2023 was €12,274 million. Gestamp is listed on the Spanish stock exchange under the ticker GEST.

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[1] Alternative Performance Measures. This press release (the "Press Release"), in addition to financial information detailed in the Gestamp Group's financial statements prepared in accordance with International Financial Reporting Standards, contains alternative performance measures ("APMs") as defined in the Guidelines on Alternative Performance Measures published by the European Securities and Markets Authority (ESMA) on October 5, 2015.

A breakdown of the explanations, definitions and reconciliations of the APMs used in the Press Release can be found, as applicable, in Note 4.6. of the Notes to the Consolidated Financial Statements of the Gestamp Group as of December 31, 2023 in the Management Report for the nine months period ended 30 September 2024, as well as in the relevant results presentation, available both on Gestamp's corporate website (<https://gestamp.com/Investors-Shareholders/Economic-Financial-information>) and on the website of the National Securities Market Commission (Comisión Nacional del Mercado de Valores) (www.cnmv.es).