



Results Presentation First Quarter 2024

7 May 2024

Talgo

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Executive Summary – Key Highlights



Business Performance

- **Magyar Vagon presented takeover bid for 100% Talgo shares at 5.0 €/share.** CNMV admitted the offer on April 22nd, which remains subject to CNMV approval and receipt of the corresponding regulatory and antitrust authorizations¹.
- **Delivery and acceptance of Renfe VHS trains started in April 2024.**
- **Sustainability:** Highest health & safety standards in all activities.
- **High level of manufacturing activity** over the next years. **Business upside in maintenance services.**
- **Commercial momentum** with pipeline amounting €3.5 bn.

Q1-2024

Accident freq. ²	11.5
Severity ³	0.21
Backlog	€4,063 m
Pipeline	€3,528 m

Financial Results

- Commercial success and backlog at historical highs result in **high visibility over revenues and future industrial activity.**
- **Recurrent and reliable business profile** from maintenance services.
- **Share buy-back completed in Jan-2024** (2% of share capital acquired) and subsequent share capital reduction undertaken.

Q1-2024

Revenues	€166.5 m
EBITDA	€20.1 m
EBITDA Mg.	12.0%

Outlook update

Business reliability and projects performance allows Talgo to confirm outlook for FY-2024

FY-2024

Revenues	c. 45% ⁴
EBITDA Mg.	c. 11.5%
NFD	c. 3.0x ⁵
Order intake	> 1.0x ⁶

1) Please refer to CNMV filings for further information.

2) Accident frequency rate: Includes Talgo FTEs in Spain. Industrial accidents per million man-hours worked. FTEs (Full Time Equivalent Employees).

3) Severity rate: Number of working days lost per 1,000 hours worked. Talgo FTEs in Spain.

4) Backlog execution in the period 2023-2024 based on FY2022 backlog figures (2,748 €m).

5) Net Financial Debt to LTM EBITDA. NFD excludes repayable advances with entities of the Spanish Public Administration relating to R&D, which are not considered financial debt

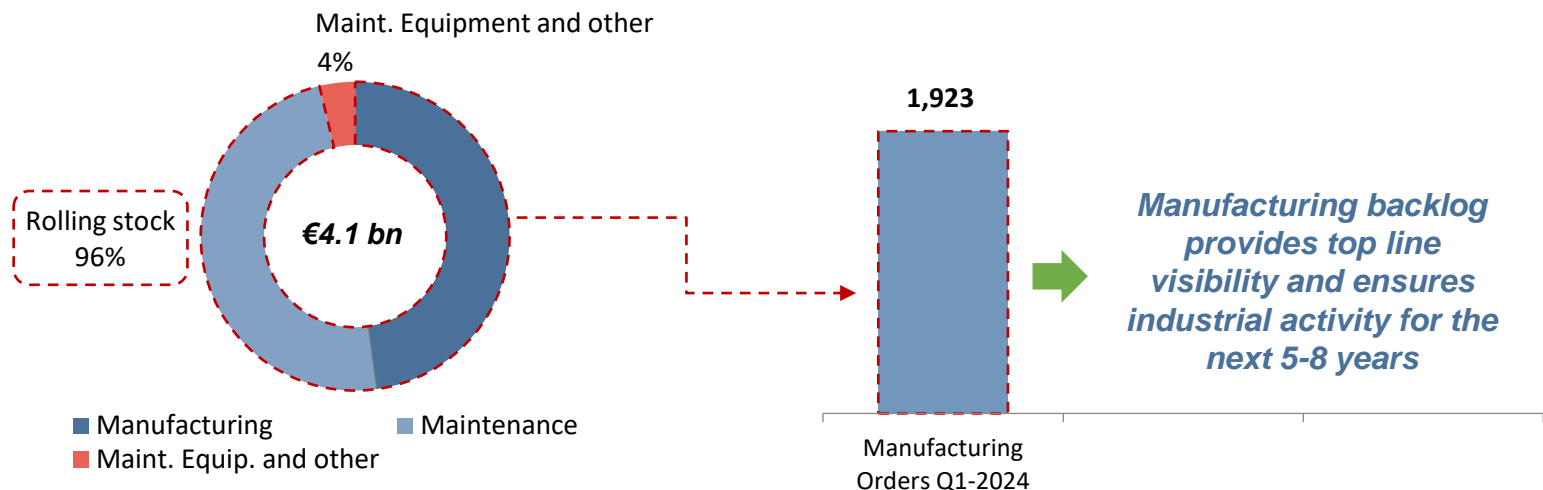
6) Book-to-bill ratio: Volume of new orders over LTM revenues.

Business performance



- **Recently awarded projects have driven Talgo's backlog to historical highs of over €4.0 bn...**
 - Most relevant **new manufacturing orders** are **contract extensions** (DB and DSB), which reduce execution risk and contribute to stable margin visibility.
 - Maintenance services business support business growth with stable long term contracts. **Renfe VHS trains are already under delivery process, and are expected to continue throughout the year.**
 - Incorporation of **indexation clauses to the backlog** mitigates inflation risks.
- ... and **positions Talgo's unique technology as a reference in the European market to address the global transport decarbonisation process**
 - Pipeline amounting to over €15 bn with €3.5 bn of orders actively addressed.
 - Worldwide commercial presence with strongest focus in **Europe and MENA markets** and **long-distance segments** leveraging on latest technology developments (most energy efficient and best passenger accessibility trainsets with highest quality and safety standards to ensure the best-in-class performance for worldwide operators).

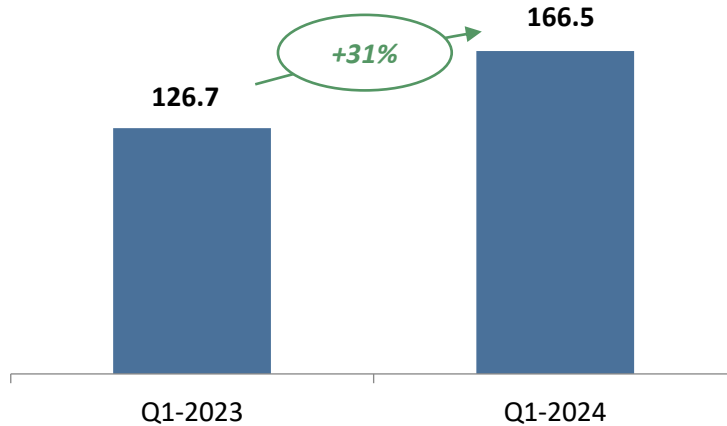
Order backlog Q1-2024 (€m)



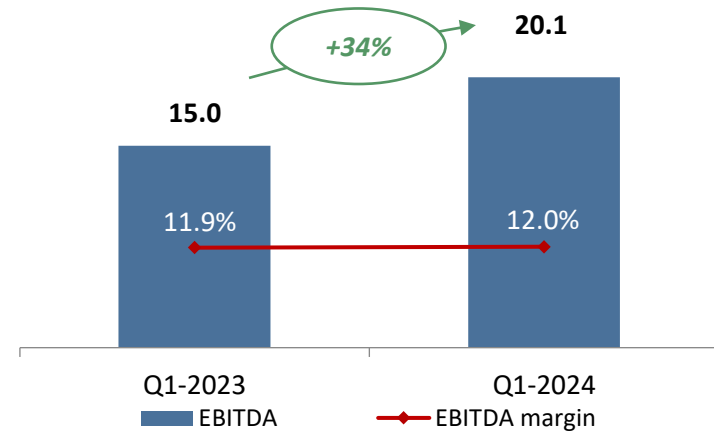
Key financial figures



Revenues (€m)



EBITDA (€m) and margin (%)



- Revenues reached €166.5 m in Q1-2024 reflecting robust manufacturing activity, with DB (Germany), DSB (Denmark), and Renfe powerheads (Spain) as main revenue contributors, supported by the always recurrent maintenance services.
- EBITDA amounted to €20.1 m¹ in Q1-2024, resulting in a 12.0% margin.
 - Talgo industrial action plan aimed to mitigate supply chain disruptions and price variations reduces project execution risk.
 - Indexation clauses included in manufacturing and maintenance projects reduces risks of materials and commodity volatility.
- Net income amounted to 10.4 €m in Q1-2024.

Outlook FY-2024



Current Outlook

Outlook update FY-2024

Profitability



✓ EBITDA: c. 11.5%

Capital structure



- ✓ Working Capital: **Stable**³
- ✓ Net Financial Debt: c. 3.0x aEBITDA
- ✓ Capex: c. €30 m¹

Business performance



- ✓ 2023-24 backlog execution: c. 45%²
- ✓ Average Book-to-Bill ratio: >1.0x

Shareholder remuneration



- ✓ Dividend payment for 2024 pending to be defined

Q1-2024 business performance and current expectations allows Talgo to confirm FY-2024 outlook



1) Does not include project R&D investments.
2) Over backlog FY2022 (2,748 €m).
3) Measured as % over revenues

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