

endesa

First Half **2024**

Consolidated Results

July 24th, 2024

1H 2024 Consolidated results

José Bogas



Key highlights of the period





Earnings evolution

EBITDA 2.4 €bn -2.5% vs PY

Net Income 0.8 €bn -9% vs PY

First half delivery supports FY 2024 targets

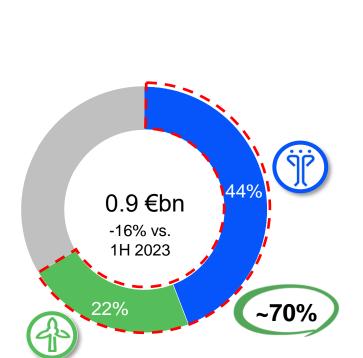


FFO 1.2 €bn -0.4 €bn vs PY

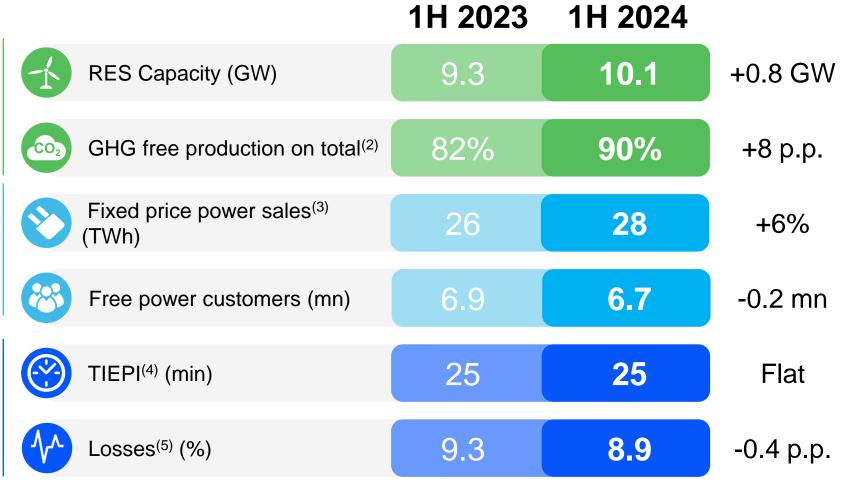
Sound cash generation: **FFO/ND** at **40%**

Main operational KPIs





Gross Capex by business⁽¹⁾



Rounded figures.

²⁾ In mainland

⁾ Free fixed power sales

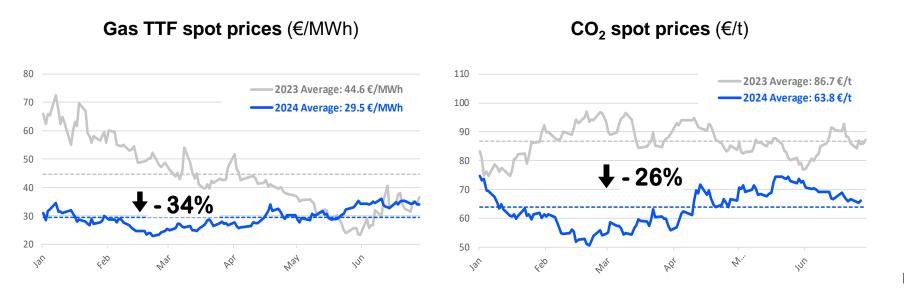
riee lixed power sales

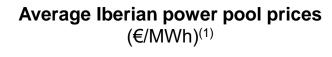
⁽⁴⁾ Tiempo de Interrupción Equivalente a la Potencia Instalada (Installed Capacity Equivalent Interruption Time). According to Spanish Regulator. Own + Programmed and Transport minutes of interruption (5) At busbars (REE criteria). Country level. Not adjusted.

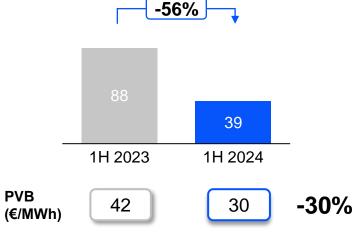
Market context

Signs of demand recovery pointing to a trend shift











Not adjusted +0.6% -1.4% Industry -2.8% Services +0.1% Adjusted⁴ -0.8% Residential -1.8%

2024 mainland demand



Source OMIE

⁽³⁾ Source: Endesa's own estimates. Variation versus FY 2023(4) For weather and working days

Regulatory update





Distribution

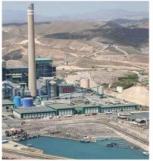
Grids must become enablers of the decarbonization process

- → **Not adequately dimensioned** to meet the new demand requirements
- → **Rejection of 30GW**⁽¹⁾ requests for access between 2020 and 2023

Need to boost network investments by 2030...

→ ...Which must be adequately remunerated: Applying European methodologies Spanish RoR would yield a range of between 7.3% and 8.7%.

Unique opportunity for re-industrialization and economic growth



Non-mainland systems

Technological **obsolescence** of the generation fleet (40% of the facilities in operation for more than 25y)

Current regulation scheme does not adequately support investment needs

- → Emergency situation in the Canary islands triggered a **call for emergency auction**: 250 MW tendered of which **155 MW finally awarded**
- → Competitive tender for 1,361 MW new capacity

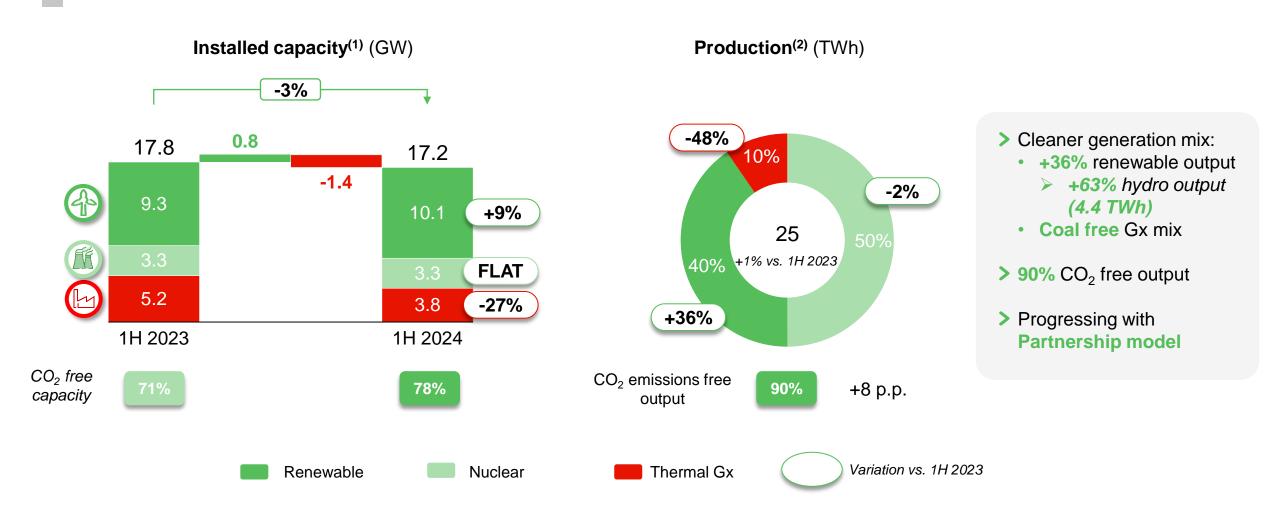


Nuclear

Enresa tax increased 30% to 10.36 €/MWh from July 1st, 2024, is not aligned to the Nuclear Protocol and threatens nuclear fleet viability.

Mainland installed capacity and production





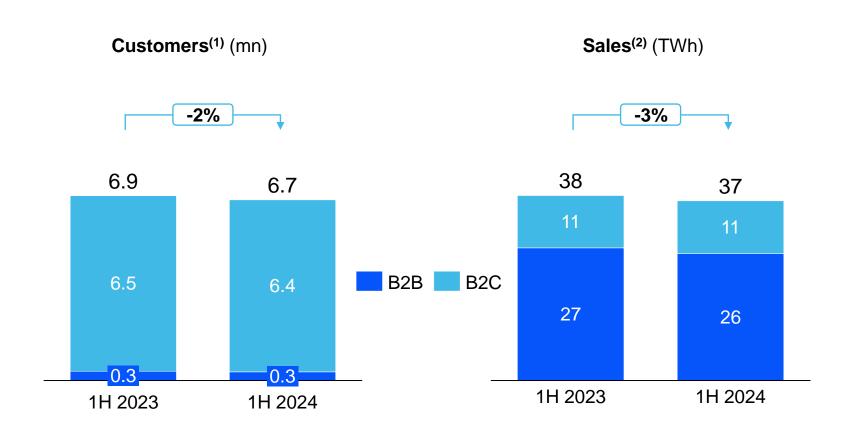
Mainland net capacity. Including 99 MW in 1H 2024 and 97 MW in 1H 2023 renewables in non-mainland. Rounded figures

1H 2024 Results - Madrid, 24 July 2024

⁽²⁾ Mainland generation. Energy at power plant busbars. Including 89 GWh in 1H 2024 and 132 GWh in 1H 2023 renewables in non-mainland. Rounded figures

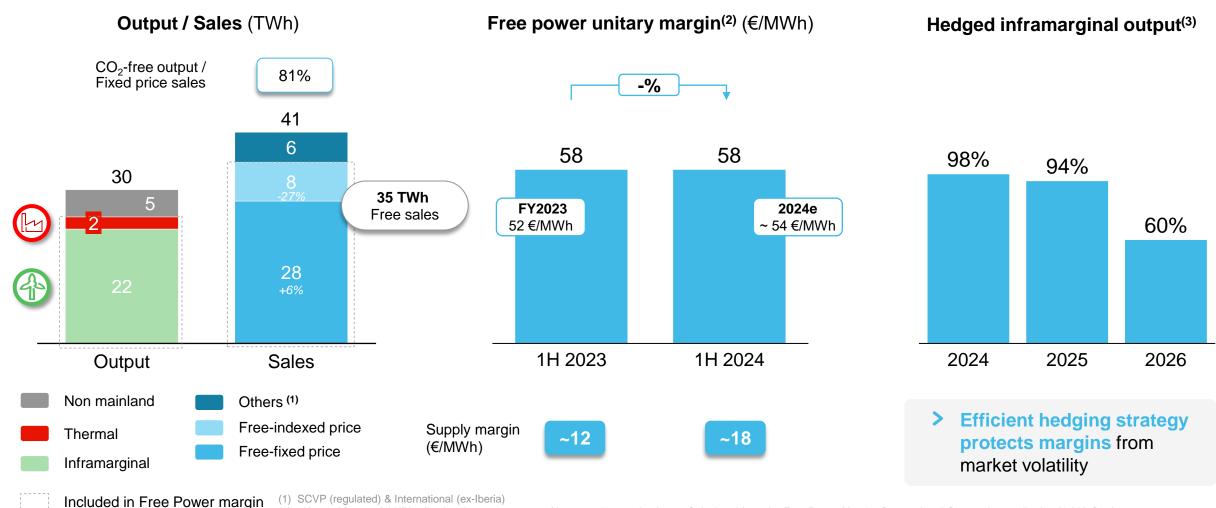
Liberalized power sales and customers





- Very competitive environment intensified by low prices context
- Commercial initiatives to increase loyalty, focusing on added value customer portfolio

Renewable and supply growth support the solid performance endescription of our integrated strategy

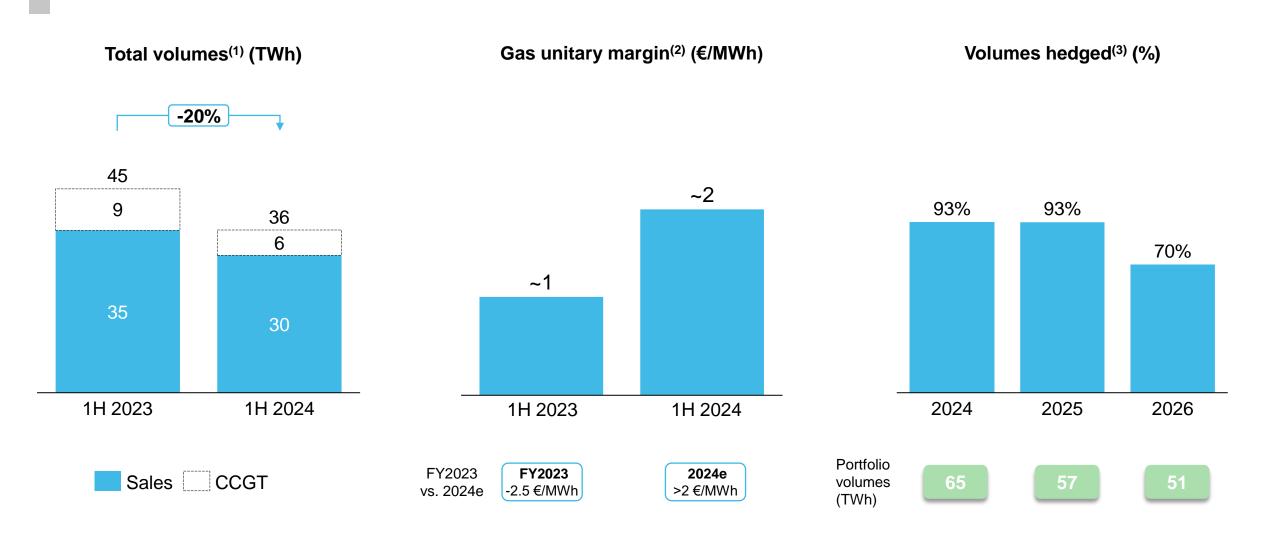


⁽¹⁾ SCVP (regulated) & International (ex-Iberia)

^{(2) 1}H2024 Managerial KPI reflecting the management of integrated power business. Calculated from the Free Power Margin: Conventional Gx margin contribution (1,053 €mn) + Renewables margin (608 €mn) + Retail margin (744 €mn) - Non mainland margin (210 €mn) - SCVP margin (-3 €mn) - Manageable gas margin (61 €mn) - Others (94 €mn), divided by Electric sales in the liberalized market in Spain and Portugal (35.1 TWh)

Gas margin on track to achieve FY guidance





⁾ Rounded figures

²⁾ Managerial KPI reflecting the management of integrated gas business: 1H2024 manageable gas margin (60.5 €mn) / Gas sales (35.5 TWh).

Volumes of hedged sourcing contracts

1H 2024 Financial results

Marco Palermo

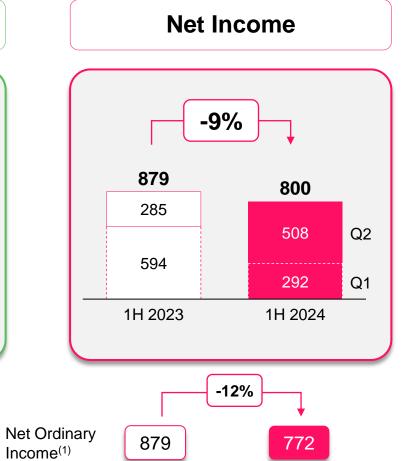


Key financial highlights







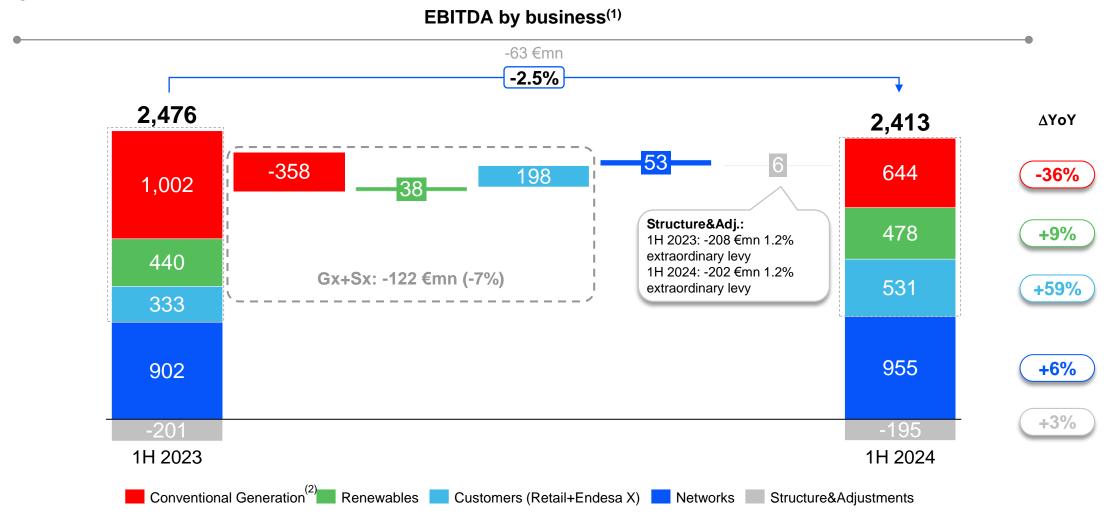




EBITDA stabilization driven by strong delivery in Q2 in line endesc with expectations



€mn



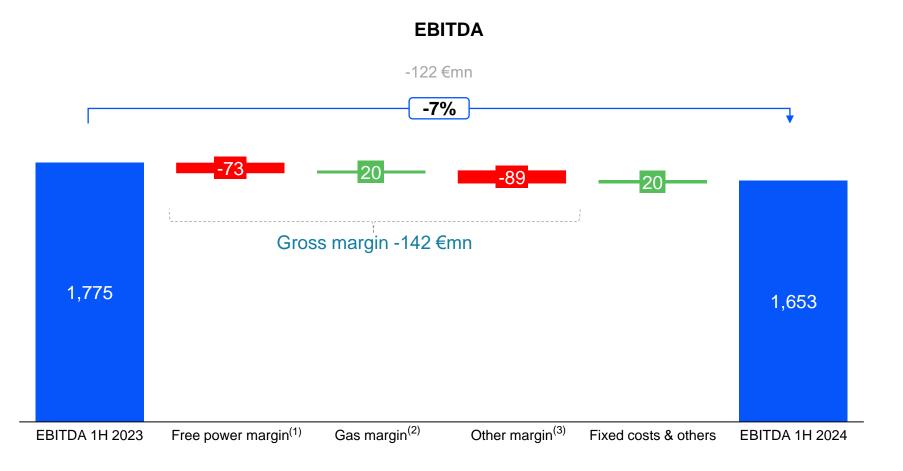
⁽¹⁾ Rounded figures

⁽²⁾ Includes Thermal Gx, Nuclear, Non mainland, Gas procurement activities and Others

Generation & Supply EBITDA

€mn





Free power margin evolution driven by :

- Thermal and Short Position normalization...
- + ...partially offset by strong renewable resources and supply margin expansion

Other margin:

- Positive MtM booked in 2023...
- + ...partially offset by non mainland positive performance

⁽¹⁾ Variation of Free Power Margin, a managerial measure calculated from the Conventional Gx margin contribution + Renewables margin + Retail margin - Non mainland margin - SCVP margin - Manageable gas margin - Others. 1H2024: 2,042 €mn;1H2023: 2,115 €mn

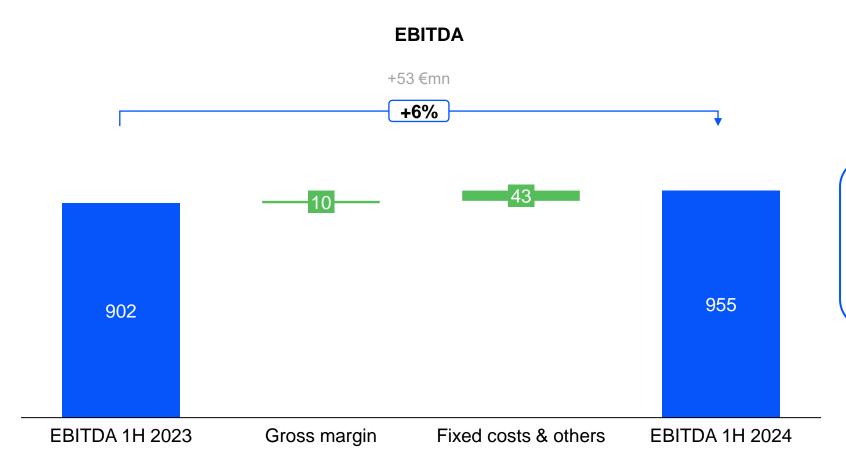
⁽²⁾ Manageable gas margin variation. 1H2024: 60.5 €mn; 1H2023: 41 €mn

⁽³⁾ Includes Non mainland, Endesa X, SCVP, MtM and Others.

Grids EBITDA



€mn

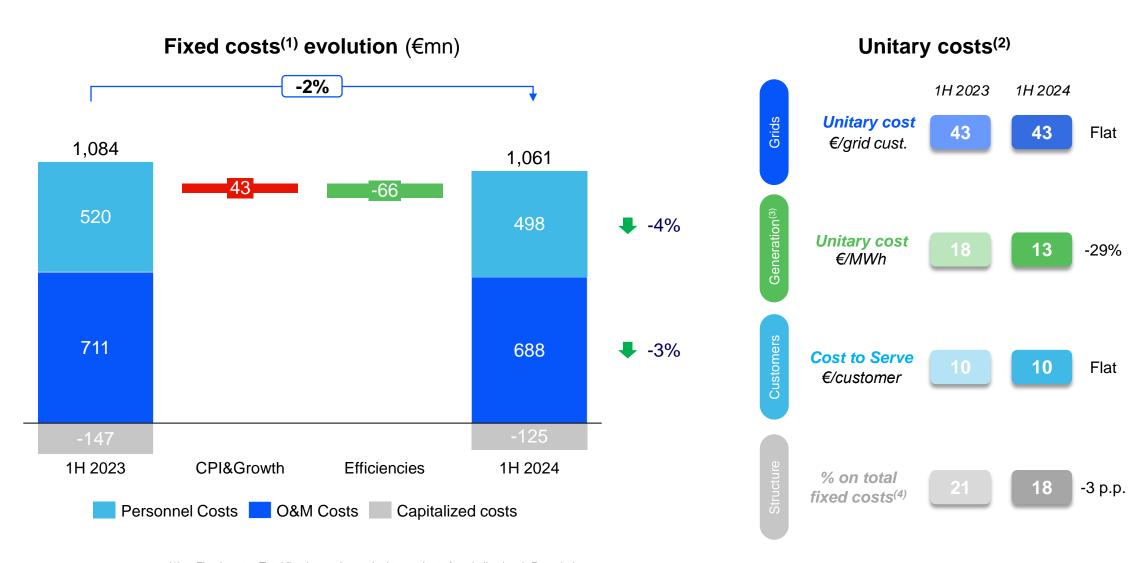


- > Gross margin aligned to previous year
- Fixed cost and Others decreased from provision reversal and efficiencies

1H 2024 Results - Madrid, 24 July 2024

Fixed costs evolution





Fixed costs: Total fixed costs in nominal terms (net of capitalizations). Rounded figures

⁽²⁾ Manageable fixed costs

Below EBITDA evolution



Profit & loss (€mn)



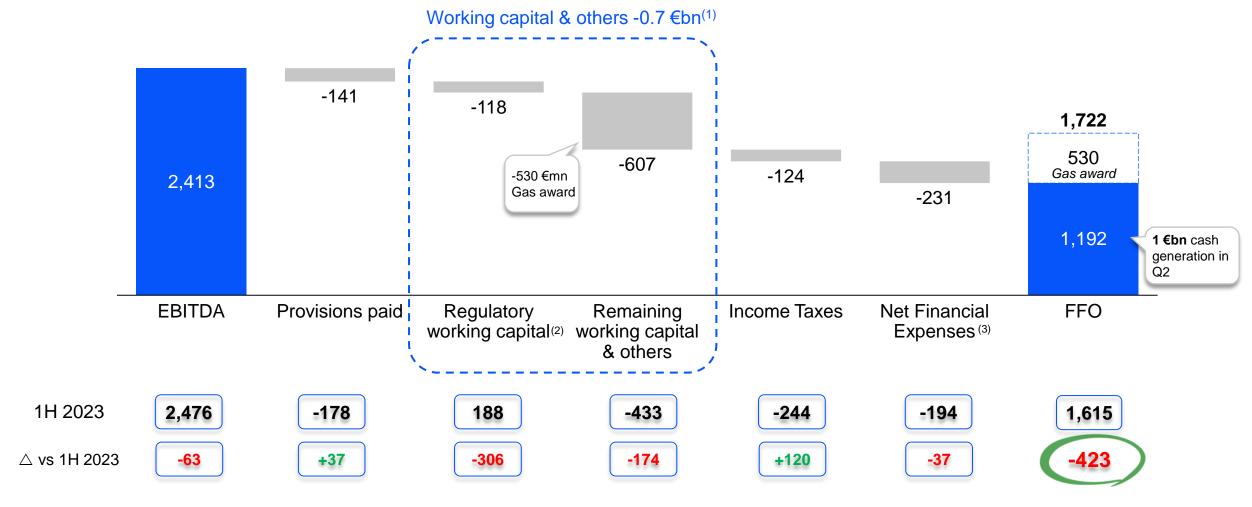
- D&A and Provisions increase due to investment effort and bad debt adjustments
- Stable Financial results driven by lower average gross financial debt partially offset by higher cost of debt
- > Income tax:

Tax rate ~30% affected by extraordinary levy (~25% adjusted⁽¹⁾)

Improved cash generation: FFO up by around 1 €bn versus endesc Q1 2024



€mn



Balance variation year to date

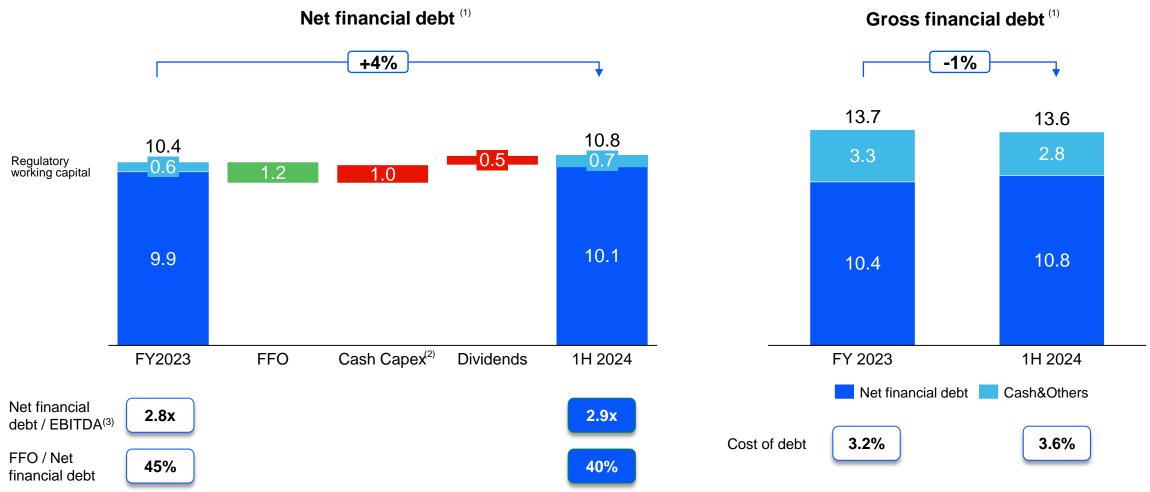
CNMC settlements balance

Interest received (57 €mn) – interest paid (288 €mn)

Financial debt evolution



€bn



Rounded figures

Cash basis Capex: Net acquisitions of fixed assets (838 €mn) + Acquisitions and disposals of other investments (196 €mn)

LTM EBITDA. 2.4x in FY 2023 and 2.5x in 1H 2024 adjusting EBITDA by 165 €mn provision for initial net accrual personnel costs due to restructuring plans relating to the digitalization process and 450 €mn from retroactive gas arbitration award booked in 4Q 2023

1H 2024 Closing remarks

José Bogas

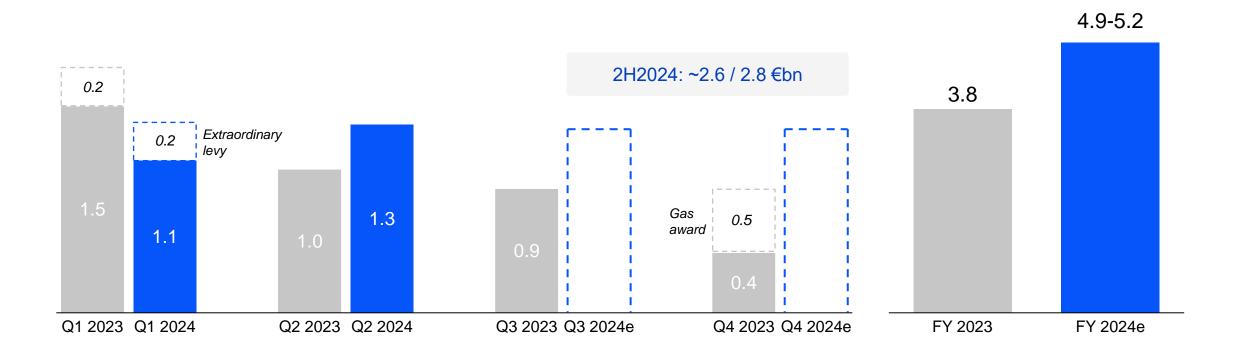


Well on track to meet full year guidance



€bn

EBITDA evolution



Closing Remarks



1

Effective
management of the
volatile market
context thanks to
our integrated
strategy

2

Focus on optimizing customer portfolio added value

3

Unique regulatory opportunity to support Spanish Energy Transition targets

4

Results on track to achieve FY 2024 guidance

1H 2024 Results - Madrid, 24 July 2024

1H 2024 Annexes



P&L 1H 2024 vs. 1H 2023

€mn



	1H 2024	1H 2023	<u></u> % Var
Income	10,416	13,121	-21%
Procurements and services	(6,289)	(8,057)	-22%
Income and expenses from energy derivatives	(690)	(1,506)	-54%
Gross margin	3,437	3,558	-3%
Fixed operating costs and other results	(1,024)	(1,082)	-5%
EBITDA	2,413	2,476	-3%
D&A	(1,030)	(955)	+8%
EBIT	1,383	1,521	-9%
Net financial results	(251)	(270)	-7%
Net results from equity method	5	10	-50%
PROFIT BEFORE TAX	1,137	1,261	-10%
Income Tax Expense	(339)	(372)	-9%
Non-Controlling Interests	2	(10)	-120%
NET ATTRIBUTABLE INCOME	800	879	-9%
NET ORDINARY INCOME	772	879	-12%

1H 2024 Results - Madrid, 24 July 2024

Endesa: 1H 2024 P&L



€mn

	Conventional Gx	Renewables	Retail	Endesa X	Gx+Sx adjustments ⁽¹⁾	Dx	Structure	Adjustments	TOTAL
Income	3,394	661	7,608	165	(2,598)	1,267	198	(279)	10,416
Procurements and services	(2,937)	(60)	(5,571)	(89)	2,573	(73)	(203)	71	(6,289)
Income and expenses from energy derivatives	596	7	(1,293)	-	-	-	-	-	(690)
Gross margin	1,053	608	744	76	(25)	1,194	(5)	(208)	3,437
Fixed operating costs	(409)	(130)	(245)	(44)	25	(276)	(190)	208	(1,061)
Self-constructed assets									125
Personel expenses									(498)
Other fixed operating expenses									(688)
Other results						37			37
Fixed operating costs and other results	(409)	(130)	(245)	(44)	25	(239)	(190)	208	(1,024)
EBITDA	644	478	499	32	-	955	(195)	-	2,413
D&A	(273)	(150)	(208)	(28)	-	(351)	(20)	-	(1,030)
EBIT	371	328	291	4	-	604	(215)	-	1,383
Net financial results									(251)
Net results from equity method									5
PROFIT BEFORE TAX									1,137
Income Tax Expense									(339)
Non-Controlling Interests									2
NET ATTRIBUTABLE INCOME									800
NET ORDINARY INCOME									772

Endesa: 1H 2023 P&L



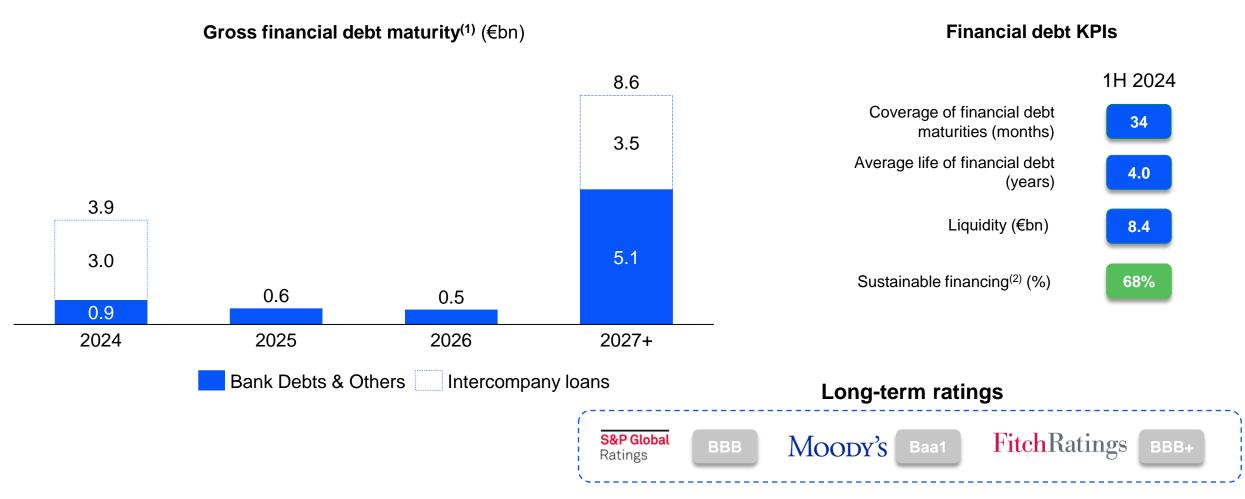


	Conventional Gx	Renewables	Retail	Endesa X	adjustments (1)	Dx	Structure	Adjustments	TOTAL
Income	5,627	629	10,470	190	(4,964)	1,261	233	(325)	13,121
Procurements and services	(3,039)	(63)	(9,584)	(110)	4,948	(77)	(209)	77	(8,057)
Income and expenses from energy derivatives	(1,183)	8	(331)	-	-	-	-	-	(1,506)
Gross margin	1,405	574	555	80	(16)	1,184	24	(248)	3,558
Fixed operating costs	(404)	(134)	(259)	(44)	16	(282)	(225)	248	(1,084)
Self-constructed assets									147
Personel expenses									(520)
Other fixed operating expenses									(711)
Other results	1		1				-		2
Fixed operating costs and other results	(403)	(134)	(258)	(44)	16	(282)	(225)	248	(1,082)
EBITDA	1,002	440	297	36	-	902	(201)	-	2,476
D&A	(261)	(127)	(181)	(21)	-	(342)	(23)	-	(955)
EBIT	741	313	116	15	-	560	(224)	-	1,521
Net financial results									(270)
Net results from equity method									10
PROFIT BEFORE TAX									1,261
Income Tax Expense									(372)
Non-Controlling Interests									(10)
NET ATTRIBUTABLE INCOME									879
NET ORDINARY INCOME									879

Gx+Sx

Financial debt maturities and credit metrics





⁽¹⁾ Rounded figures. As of June 2024

Weight of gross financial debt containing terms that comply with the alignment in activities of the European Taxonomy Regulation (2,568 €mn; 19% of total gross financial debt) and additionally other financial operations that include clauses linked to sustainability objectives (6,635 €mn; 49% of gross financial debt).

Installed capacity and output



Total net installed capacity (MW)

	1H 2024	2023	Var. (%)
Mainland	17,177	16,984	+1%
Renewables ⁽²⁾	10,092	9,899	+2%
Hydro	4,746	4,746	0%
Wind	2,893	2,884	+0%
Solar	2,453	2,269	+8%
Others	0	0	0%
Nuclear	3,328	3,328	0%
Coal	0	0	0%
CCGTs	3,757	3,757	0%
Non mainland territories	4,263	4,263	0%
Coal	241	241	0%
Fuel - Gas	2,334	2,334	0%
CCGTs	1,688	1,688	0%
Total	21,440	21,247	+1%

Total output (1) (GWh)

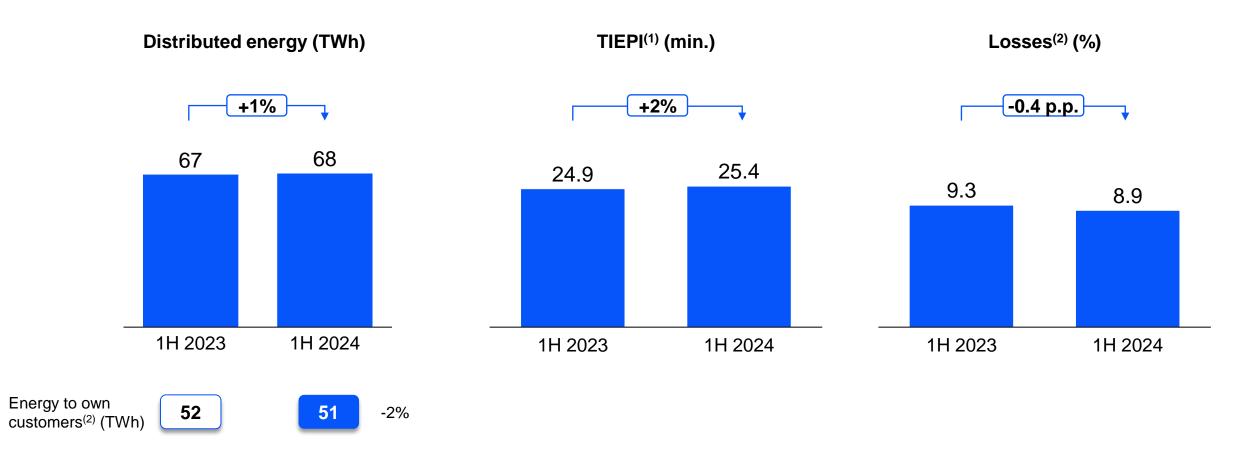
1H 2024	1H 2023	Var. (%)
24,504	24,211	+1%
9,912	7,291	+36%
4,442	2,627	+69%
3,603	3,307	+9%
1,867	1,357	+38%
0	0	0%
12,246	12,441	-2%
0	305	-100%
2,346	4,174	-44%
5,274	5,279	-0%
50	6	+733%
2,105	2,104	+0%
3,119	3,169	-2%
29,778	29,490	+1%

⁽¹⁾ Output at power plant bus bars (Gross output minus self-consumption). Rounded figures

⁽²⁾ Includes 89 GWh in non-mainland in 1H 2024 (99 MW) vs 132 GWh in 1H 2023 (97 MW)

Grids: operational parameters





¹⁾ Tiempo de Interrupción Equivalente a la Potencia Instalada (Installed Capacity Equivalent Interruption Time). According to Spanish Regulator. Own + Programmed and Transport minutes of interruption

⁽²⁾ At busbars (REE criteria). Country level. Not adjusted

Disclaimer



This document contains certain "forward-looking" statements regarding anticipated financial and operating results and statistics and other future events. These statements are not guarantees of future performance and they are subject to material risks, uncertainties, changes and other factors that may be beyond Endesa's control or may be difficult to predict.

Forward-looking statements include, but are not limited to, information regarding: estimated future earnings; anticipated changes in generation and market share; expected changes in demand for gas and gas sourcing; management strategy and goals; estimated cost reductions; tariffs and pricing structure; estimated capital expenditures; estimated asset disposals; estimated changes in capacity and capacity mix; repowering of capacity and macroeconomic conditions. The main assumptions on which these expectations and targets are related to the regulatory framework, exchange rates, commodities, counterparties, divestments, increases in production and installed capacity in markets where Endesa operates, increases in demand in these markets, allocation of production amongst different technologies, increases in costs associated with higher activity that do not exceed certain limits, electricity prices not below certain levels, the cost of CCGT plants, and the availability and cost of the gas, coal, fuel oil and emission rights necessary to run our business at the desired levels.

In these statements, Endesa avails itself of the protection provided by the Private Securities Litigation Reform Act of 1995 of the United States of America with respect to forward-looking statements.

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Disclaimer



Alternative Performance Measures

This presentation includes certain alternative performance measures ("APMs") for the purposes of Commission Delegated Regulation (EU) 2019/979, of March 14, 2019 and as defined in the Guidelines on Alternative Performance Measures issued by the European Securities and Markets Authority on 5 October 2015 (ESMA/2015/1415es). Please refer to the corporate website (www.endesa.com) for further details of these matters, including their definition or a reconciliation between any applicable management indicators and the financial data presented in the consolidated financial statements prepared under IFRS. In particular, please refer to the document: Alternative Performance Measures 1H2024

In addition to the financial information prepared under IFRS, there are some performance measures that have been calculated using the financial information from ENDESA, but that are not defined or detailed in the applicable financial information framework. These performance measures are being used to allow for a better understanding of the financial performance of ENDESA, but should be considered only as additional information and in no case as a substitute of the financial information prepared under IFRS.

IR Team

Contact us



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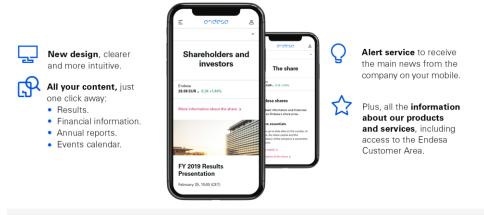
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