



Sabadell 2023 Investor Day

May 28th, 2021

Investor Day

A large white circle containing the word 'Agenda' in bold black text. The background of the slide features a blurred image of a calendar with the word 'Freitag' visible, and several overlapping circles in shades of blue and orange.

Agenda

-
- **Focus, transform and deliver**
César González-Bueno, CEO
 - **Financials**
Leopoldo Alvear, CFO
 - **Q&A**
-



Focus, transform and deliver 2021-2023

César González-Bueno
CEO



Agenda

Focus, transform and deliver

- ① Our transformation at a glance
- ② Spain
 - a Retail Banking
 - b Business Banking
 - c Corporate & Investment Banking
- ③ TSB
- ④ Other International
- ⑤ Closing Remarks



1 Our transformation
at a glance

Recent trends have further heightened the need for *transformation*

1. Our transformation at a glance

Environment and market challenges

Implications



Covid-19 has accelerated changes in customer behaviour

- Faster customer shift towards remote channels
- Idle capacity

Accelerate digitalisation



Well known industry-wide challenges

- Negative interest rates impacting income
- Heavy legacy structures and rigid cost base
- Pressure on Cost of Risk

Increase efficiency



ESG is gaining momentum

- New opportunities towards a more sustainable paradigm
- Socially conscious stakeholders expecting ESG standards

ESG can't wait



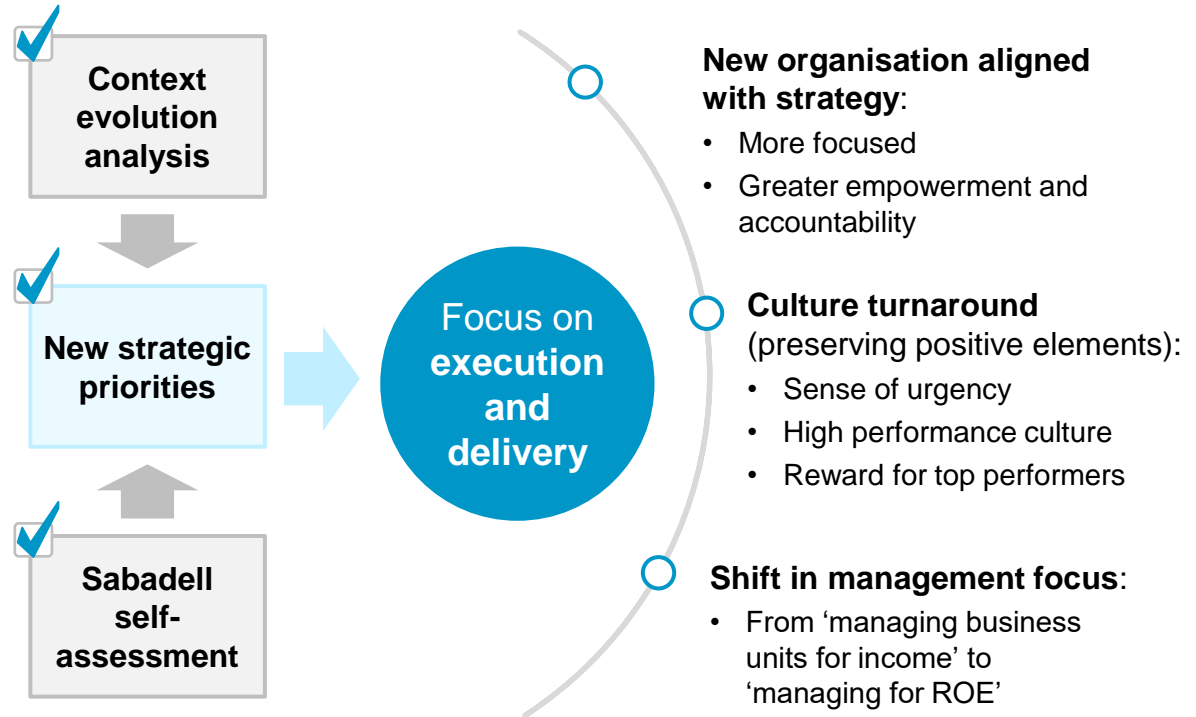
Macroeconomic context is improving

- Improvement supported by increasing control over the pandemic and fiscal policy response
- Significant stimulus package: Next Generation EU funds
- Plan based on conservative assumptions for macro scenario

In the end, macro won't be as bad

This plan is about **execution**: a thorough assessment has already been carried out and a clear action plan has been defined

Solid starting point, with no major issues to be fixed



We have a clear *strategic roadmap*, building on our current strengths and establishing different priorities for each business unit

	Spain core businesses			International presence	
	Retail Banking	Business Banking	C&IB (Spain)	TSB	Other Intl.
Allocated capital ⁽¹⁾					
RoE ⁽¹⁾					
Cost to income ⁽¹⁾					
	<ul style="list-style-type: none"> • Cost reduction • Digitalisation • Focused growth 	<ul style="list-style-type: none"> • Business growth • Cost reduction in self-employed 	<ul style="list-style-type: none"> • Maintain the focus 	<ul style="list-style-type: none"> • Finalise cost reduction • Focus growth on mortgages 	<ul style="list-style-type: none"> • Focus on effective use of capital
	Radical transformation	Evolutionary	Maintain	Focus on the core	Deleverage

(1) Based on simple average (2019, 2020 and Q1 21)

Positive income evolution throughout the plan

(1) Like-for-like basis for comparison purposes

Income evolution



Net interest income

- Total loan book to grow >2% CAGR over the period (2020-23)
- Stable NIM throughout the plan

Low
single digit
CAGR
(2020-2023)

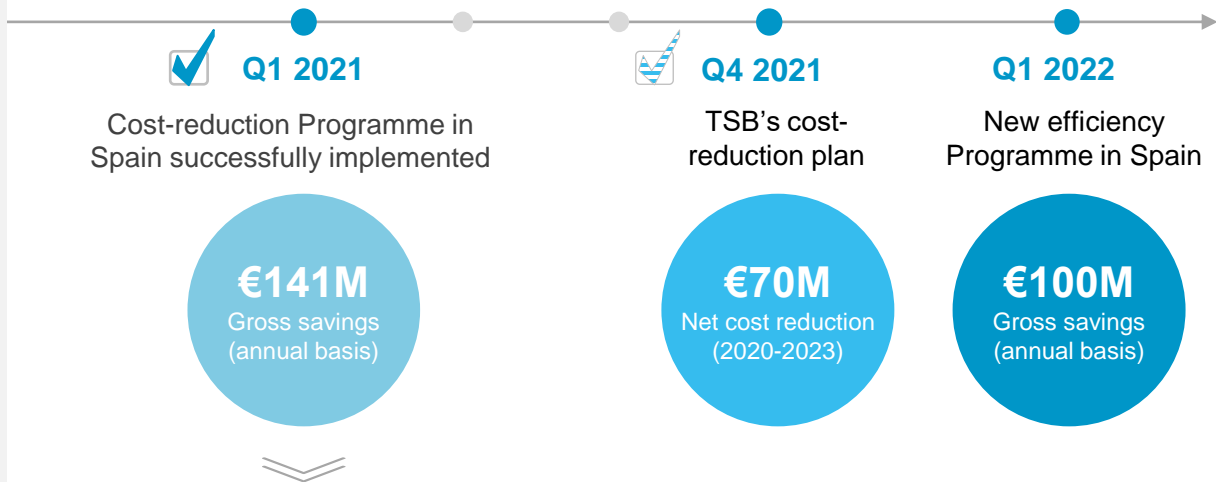
Fees & Commissions

- Positive trend in previous years:
 - +8% CAGR 2012-2019⁽¹⁾
 - Only decreased in 2020 due to Covid-19
- Positive trend looking-forward supported by higher activity and other commercial initiatives

Mid
single digit
CAGR
(2020-2023)

Efficiency programme in Spain, after the successful implementation of the previous restructuring programme and the ongoing plan in TSB

Cost reduction programmes








- ✓ Cost-reduction programme: key facts**
- Programme executed in Q1 2021, as planned
 - Key figures delivered in line with planning
 - No impact on commercial activity



Programmes funded with ALCO portfolio sales

Group's financial outlook

Group Guidance

	2020	 2023
 ROTE	c.0%	>6%
 Pre-provision profit / RWA ⁽¹⁾	210bps	>250bps
 Credit Cost of Risk	86bps	c.45bps
 CET1 FL	12.0%	>12%⁽²⁾

**The results of our transformation plan
will extend beyond 2023**

(1) 2023 RWA (Risk Weighted Assets) exclude Basel IV impact

(2) Includes potential impacts arising from Basel IV application in 2023. Assumes a cash dividend distribution of c.30% throughout the plan according to capital regulation (average payout over the last three years)



2.

Spain

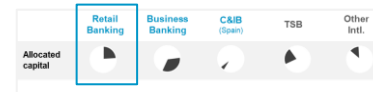
a

Retail Banking

The *radical transformation* required in *Retail* has to address both a decisive cost reduction and a full review of the way we serve our customers

Strategic priorities

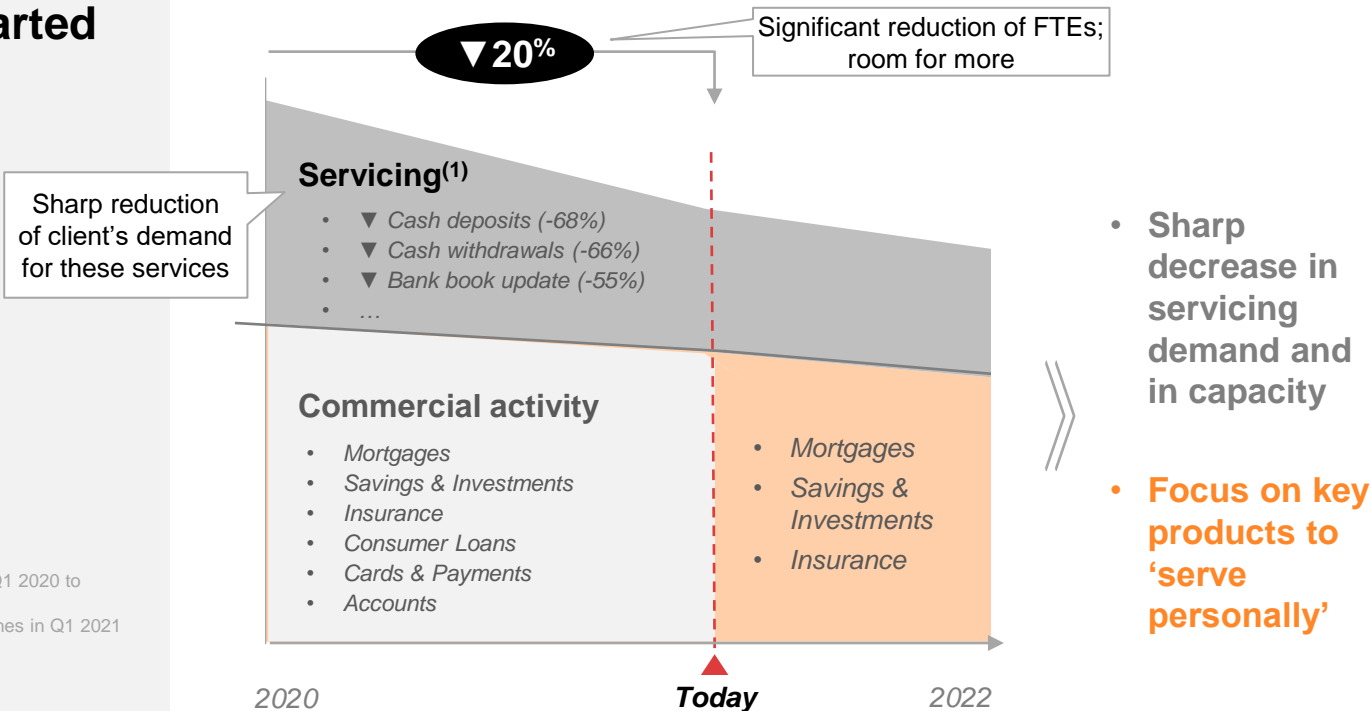
- **Significant cost reduction**, mainly in non-commercial interactions with customers (servicing)
- Attract additional **demand digitally** (for all products)
- **Fully digital journeys and remote commercial activity** for:
 - Consumer loans
 - Accounts
 - Cards & payments
- **Branch-based Relationship Managers** focused on:
 - Mortgages
 - Insurance
 - Savings & Investments



The transformation journey has started

Evolution of our capacity

Reduction of servicing demand and Retail workforce (supply) in branches

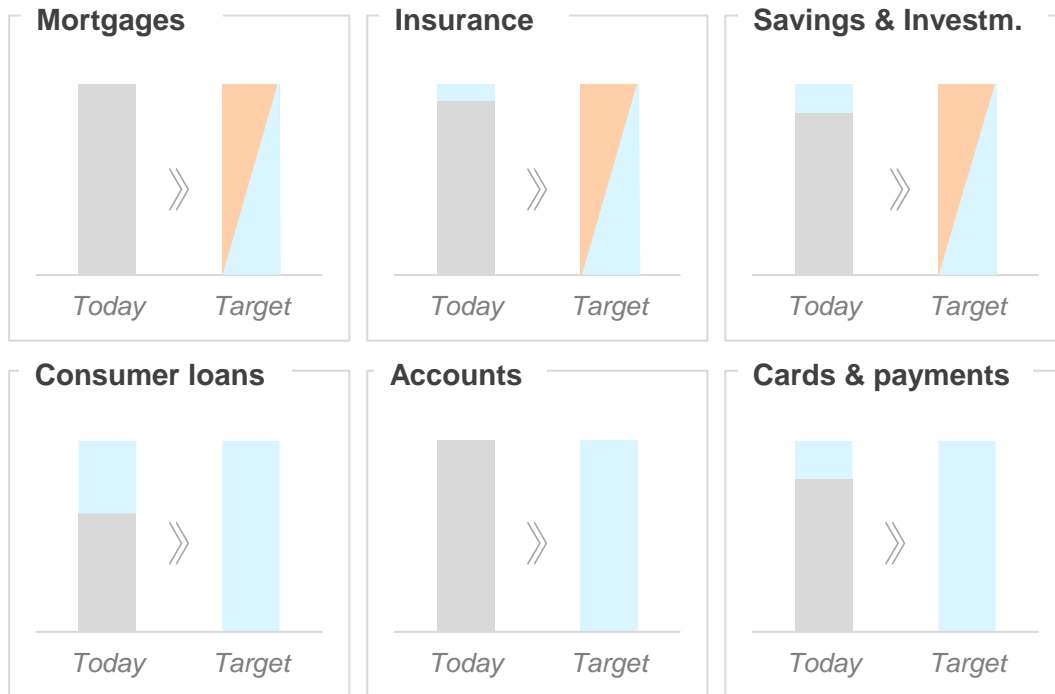


(1) Servicing volume reduction from Q1 2020 to Q1 2021 (internal data)
 Reduction of Retail FTEs in branches in Q1 2021



We will accelerate our transformation by redefining our *channel mix* for each product in response to the way our customers want to be served

Origination channel mix: evolution



Hybrid, hand-holding model



100% digital & remote

— RMs in branches — Hand-holding model — Digital / Remote

We have the *means* to execute the digitalisation plan



The cost effort is feasible

- As a matter of fact, the revamp of front-end applications required for retail digitalisation **can be absorbed in normal business costs**



Clear roadmap in place, with much already done

- The new digital sales journeys for all products will be rolled-out gradually **over the next 12 months**



The new organisation in place increases accountability, which in turn boosts execution & delivery

- Each product division is now **responsible for ‘development’ and ‘running’**: ‘you eat what you cook’



2

Spain

b

Business Banking

Our *Business Banking* franchise is large and profitable



Broad **access** to Spanish companies

c.40%
Market penetration⁽¹⁾



Long-lasting relationships with customers

11 years
Business customer relationship (average)⁽²⁾



Good knowledge of our customers

c.7
Products per customer (average)⁽²⁾



Strong market share across key products

c.17%
POS market share⁽³⁾

c.10%
Lending market share⁽²⁾

c.30%
International market share⁽⁴⁾

- (1) Data as of Q4 2019. Source INE and Internal analysis (includes Legal Entities; excl. Self-employed)
- (2) Internal Data as of Dec 2020
- (3) Source: ServiRed as of Dec'20
- (4) Export Letter of credit market share as of Dec 2020

Our Business Banking franchise has a strong foundation to drive further growth

We will grow in SMEs and reduce cost-to-serve in self-employed & businesses



Strategic priorities

- **Cost-to-serve reduction** mainly among self-employed customers (using same levers as in Retail Banking)

- Sound **business growth in SME segment**

Further detail in next slides



Improved efficiency

Strengthened positioning in SMEs

SMEs

There are *four levers* for growth in SMEs...

...supported by the enhanced *risk management framework* and an increased focus on the *portfolio's profitability*

4 sources of focused growth

- Specialised solutions in the Middle Market
- Expand alongside **export growth** of Spanish SMEs
- Vertical specialisation** by sector
- Leverage on **EU recovery funds** ('Next Generation EU')

Anchors

- » C&IB expertise
- » Current leadership in international solutions
- » Existing critical mass by sector
- » Access to SMEs and ability to advise



Enhanced application of an **improved risk management framework** 🔍 Further detail in slide 21

Increased management focus on the **portfolio's profitability**

Risk mgmt. framework

| CASE STUDY: **PRISMA**

Advanced analytics to drive volume growth with proper risk management

Leveraging on the relationships we have built over time, we are now completing our successful ‘on-the-ground’ risk assessment with data analytics



Solid customer base where we can grow



Risk management:



Successful model, based on ‘on-the-ground’ joint risk & commercial teams, sharing responsibilities...



...improved with Business Intelligence and analytics, based on multiple internal & external data sources



Proactively selecting where we want to grow among our customer base

**Share of
Wallet growth
protecting
risk quality**

2

Spain

c

**Corporate & Investment
Banking**

Profitable *Corporate and Investment Banking* franchise in Spain.

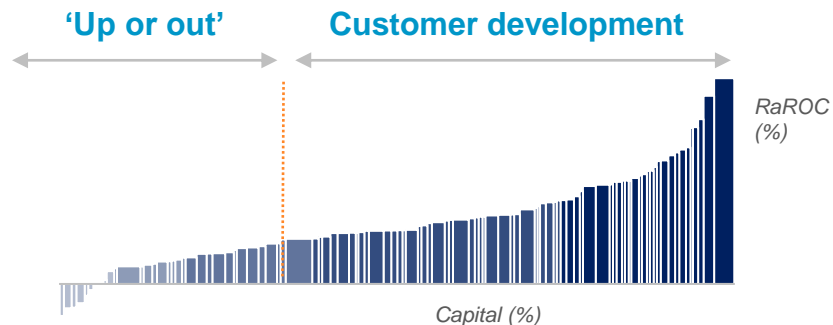
We will manage customer profitability rigorously, and we will not increase the total capital allocation to this segment

Note: Internal data as of Dec 2020



We will continue to enhance profitability through granular and rigorous capital management on a customer-by-customer basis

Customer distribution by profitability (RaROC)
Top 100 customers by capital allocation



- Customer development and **profitability management**
- Rigorous **capital management framework**



3

TSB

sometimes a
little boost is
all the help
you need

Welcome.
Feel free to use our tablets to browse
our products and services.
Or use our free wi-fi on your phone.
Need help? Please ask us.

Enhanced back-to-basics approach with digital transformation to move forward on the path to profitability, focusing on what TSB does best

(1) BAU Cost base



Strategic priorities

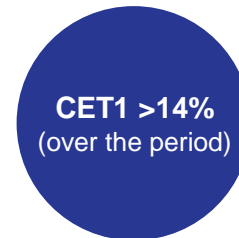
- **Capture cost savings** from nearly completed restructuring plan
 - Cost discipline driven by **digital transformation** of operating model



- Focus lending growth on **mortgages**
 - Boost income generation while maintaining a **lower risk profile**



- **Capital sufficiency**
 - **Self-funding** of lending growth
 - Positive contribution to Group's organic **capital generation**



Cost reduction initiatives in play, with full impact by 2022; strong cost discipline

Restructuring plan (2020-2021)



Optimised branch footprint



290 branches⁽¹⁾
(-46% vs. 2019)



Better-sized workforce



5.8k FTE⁽¹⁾
(-20% vs. 2019)



On track to deliver significant cost savings, as planned



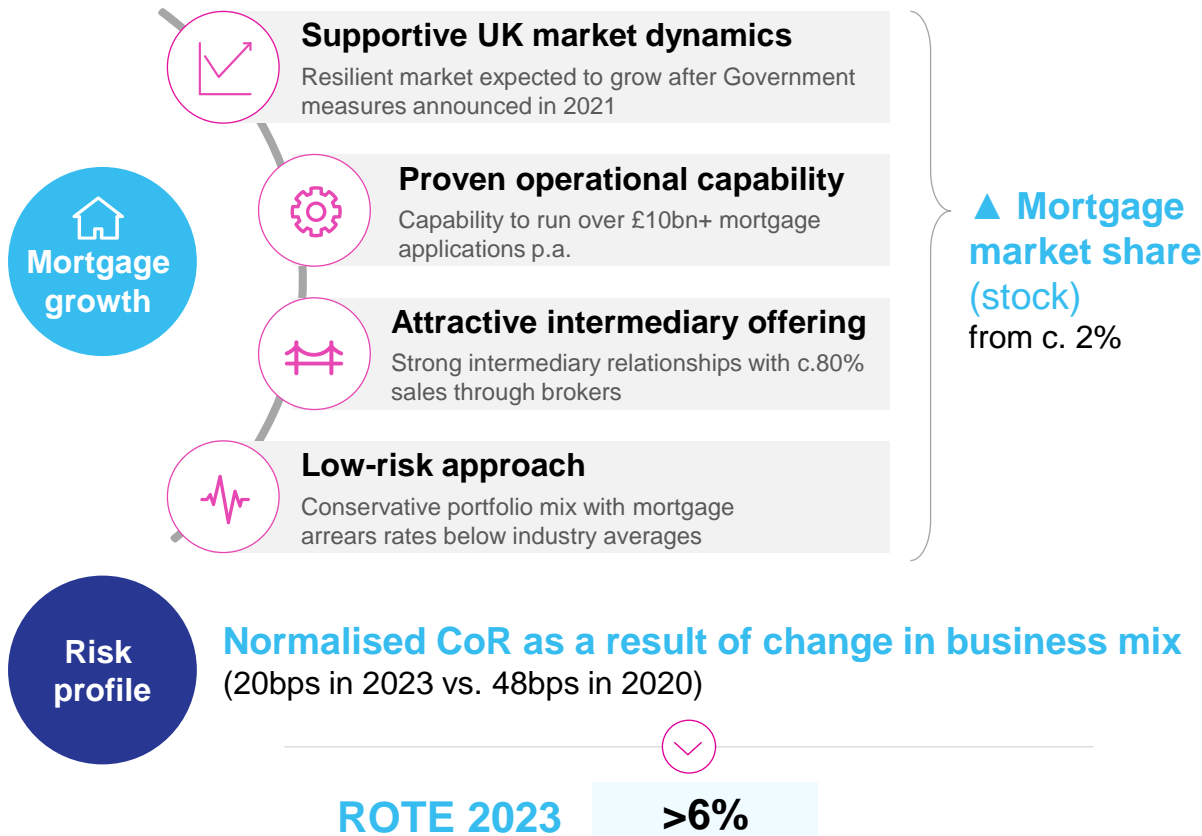
£730M⁽²⁾
TSB's cost base (2023)



Continued focus on cost efficiency without impacting commercial performance

(1) 2021 FYF
(2) BAU Cost base

**Looking ahead:
income ambition
underpinned by
strong mortgage
growth, resulting in
lower Cost of Risk**





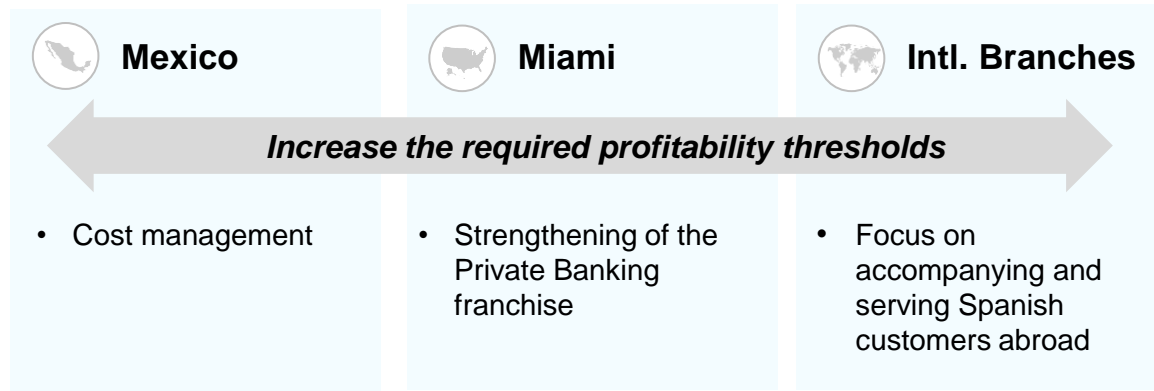
4

Other International

Active capital management of *international portfolios* to increase returns and reduce lending books



Overseas businesses will mainly focus on active capital management and cost reduction



c.-20% lending reduction by 2023



5

Closing Remarks

Coming from a sound starting point, our strategic roadmap will significantly enhance our performance and results will improve beyond 2023

**Sound starting point:**

- No major issues to be addressed
- Solid strengths to build on

**Clear strategic roadmap** defined

- **Focus on our core market:** Spain
 - Efficient and transformed Retail business
 - Outstanding Business Banking franchise
 - Profitable and relatively small C&IB franchise
- **Profitable TSB:** focus on mortgages, delivering strategic value in the medium-term
- **Active capital management in Intl. Businesses** as a key driver to enhance Group profitability



Organisation, corporate culture and management focus aligned with the strategy and **focused on delivery**

And now, some crucial 'intangibles'



✓ The team **has the skills and the willingness**



CEO

César González-Bueno



Retail Banking

Miguel Montes & Jorge Rodríguez



Business Banking & Branch network

Carlos Ventura



CFO

Leopoldo Alvear



Corporate Banking

José Nieto



TSB

Debbie Crosbie



✓ We know **what needs to be done** and how to do it



✓ We are **committed to deliver**, with a sense of urgency and determination

Financials

2021-2023

Leopoldo Alvear
CFO



Agenda

Financials

- 1 Macro scenario
- 2 Business outlook
- 3 P&L perspective
- 4 Capital & funding
- 5 2023 Guidance

1 Macro scenario

Strategic plan is underpinned by conservative macroeconomic assumptions

Spain

	2020	2023e	Consensus 2023e ⁽¹⁾
GDP Rebased to 100. 2019=100	89.2	101.9	102.2
Unemployment rate In %	15.5	14.6	15.0

% , year-end	2020	2023e	Forwards 2023e ⁽¹⁾
12m Euribor	-0.50	-0.34	-0.03
BoE Bank rate	0.10	0.50	0.55
5 yr EUR Swap	-0.46	-0.10	0.21
5 yr GBP Swap	-0.01	0.93	0.99

UK

	2020	2023e	Consensus 2023e ⁽¹⁾
GDP Rebased to 100. 2019=100	90.2	102.6	102.5
Unemployment rate In %	4.5	5.1	4.6

% , year-end	2020	2023e	Forwards 2023e ⁽¹⁾
GBP/EUR	0.89	0.86	0.88
USD/EUR	1.22	1.25	1.25
MXN/EUR	24.31	24.38	28.46

(1) Source: Bloomberg. Data as of 17th May-21

Economic forecast supported by increasing control of the pandemic and the monetary and fiscal policy response

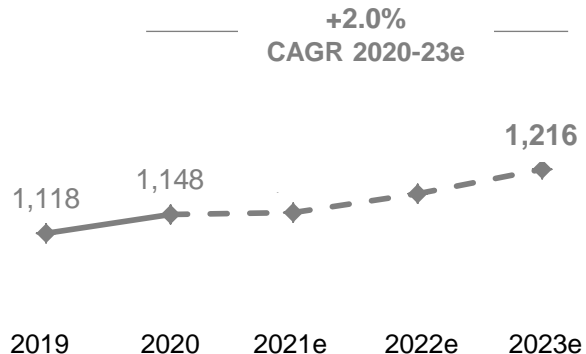
Private sector credit volumes to grow in the coming years

Corporate and SMEs sector growth underpinned by contribution from European Recovery Fund

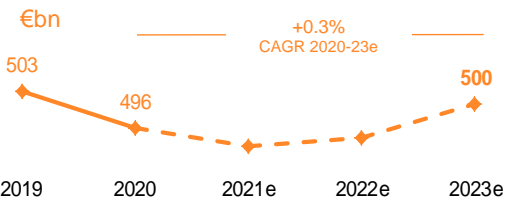
Sources: Bank of Spain for 2019 and 2020 data.
Internal forecast for 2021-23

Credit evolution in Spain 2019-23e

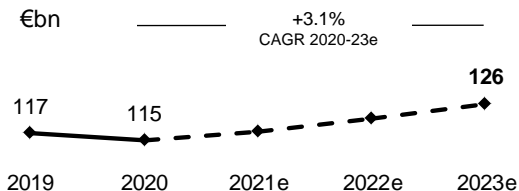
Private sector credit
€bn



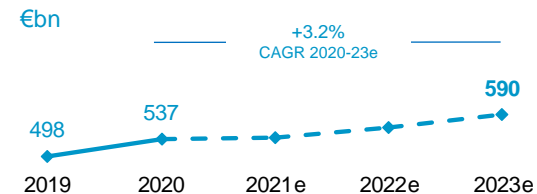
① Mortgages



② Consumer loans

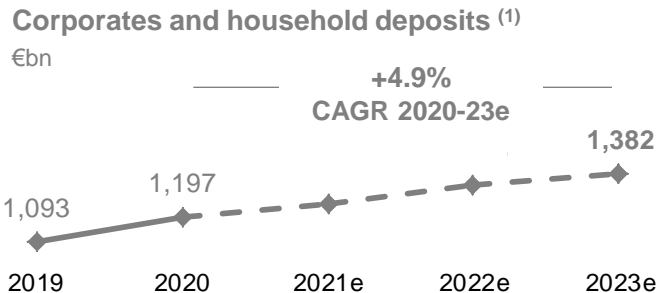


③ Corporates & SMEs



Private sector deposits and off-balance sheet products to continue to grow throughout the forecast period

Private sector deposits evolution in Spain 2019-23e



Private sector deposits supported by the recovery of **household disposable income** and **more benign economic environment**

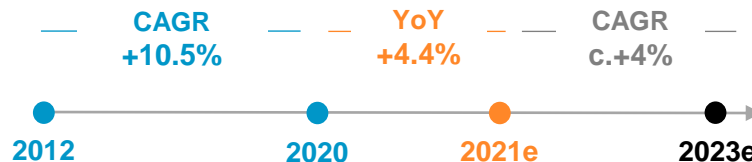


Current **interest environment** channelling household **savings towards off-balance sheet resources**



Upward trend in off-balance sheet volume in Spain expected to continue

Mutual fund evolution in Spain 2012-23e ⁽²⁾

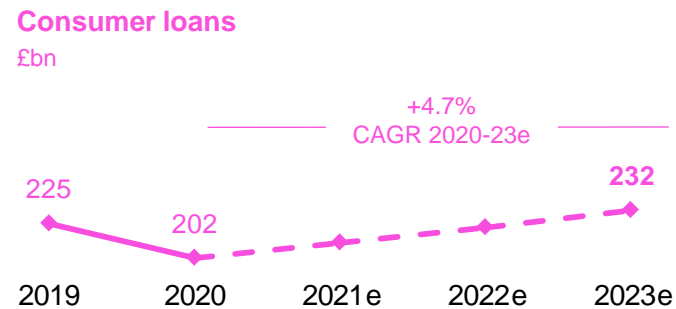
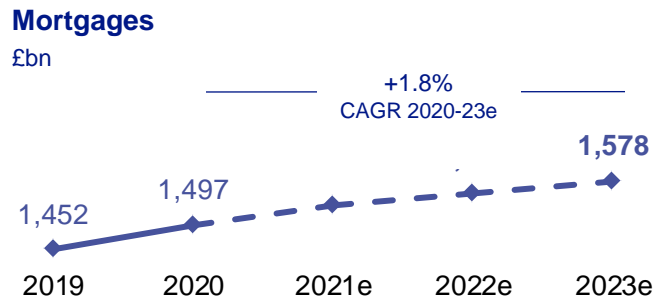


(1) Sources: Bank of Spain for 2019 and 2020 data. Internal forecast for 2021-23

(2) Source: Inverco for 2012-2020 data and 2021 forecast. Internal forecast for 2022-23

Credit evolution in the UK driven by positive macroeconomic environment

Credit evolution in UK 2020-23e



Dynamism in mortgage market driven by government support measures, robust economic growth and the resilience of the labour market in the UK

Consumer lending is expected to rebound from the contraction once the economy fully reopens

Sources: Bank of England for 2019 and 2020 data. Internal forecast for 2021-23

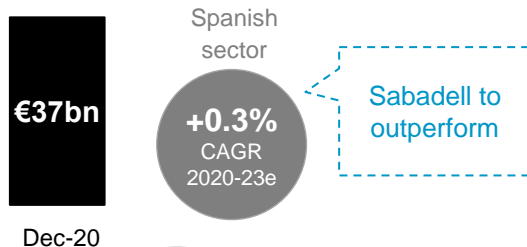


2 Business outlook

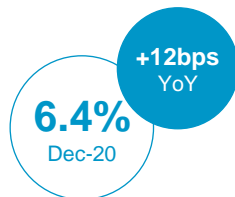
Mortgage and consumer lending growth to outperform the domestic market

Mortgages

Starting point & evolution⁽¹⁾

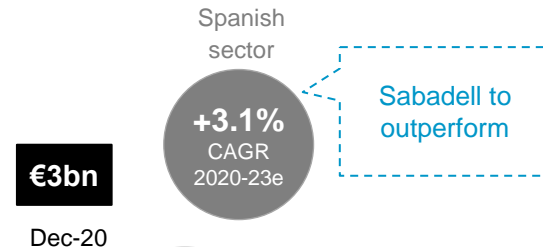


Market share, stock

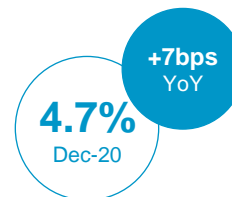


Consumer lending

Starting point & evolution⁽¹⁾



Market share, stock



Note: Spanish sector data as of Dec-20. Source: Bank of Spain

(1) Refers to performing loans

SMEs and Corporates in Spain to grow...

... funded by deleveraging foreign exposures

Strategic approach by segment

Domestic

Self-employed & businesses

- Focus on **customer acquisition** and **cost-to-serve reduction**

SMEs

- Focus on **specialised solutions**

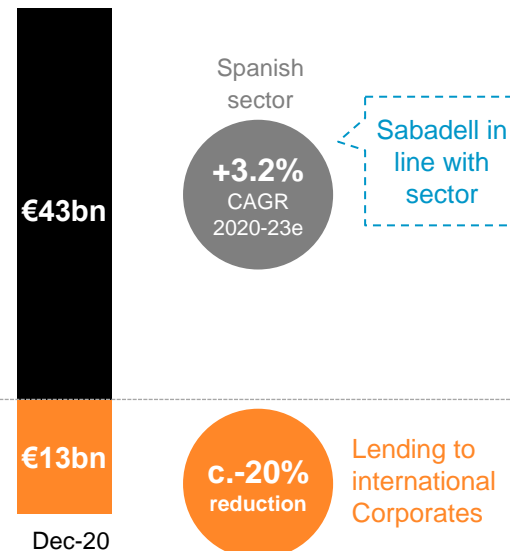
Large companies

- **Increase share of wallet** among preferred customers

International

- **Optimisation of capital allocation** will lead to a reduction in **Corporate lending**

Starting point & target 2023e



Focus on the core:

- More appetite for mortgages
- Less appetite for consumer loans

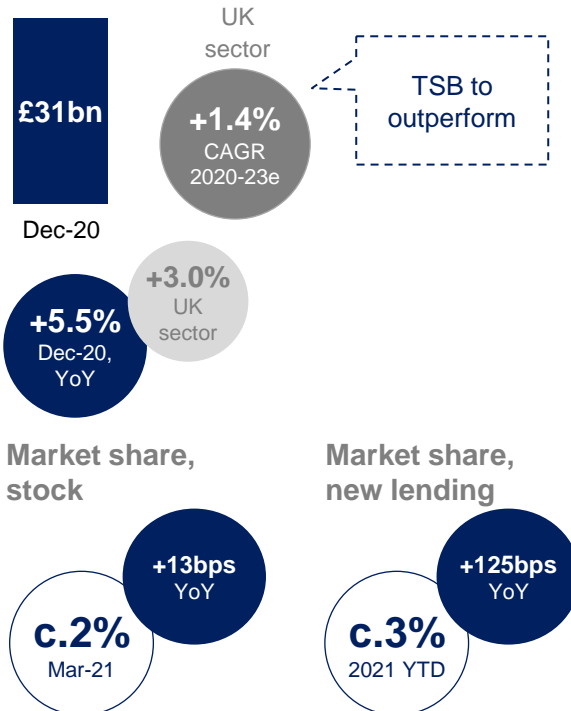
New lending will focus on lower risk and lower capital consumption products

Note: UK sector data as of Dec-20. Source: Bank of England. Consumer lending excludes business banking

2. Business outlook – TSB

Mortgages

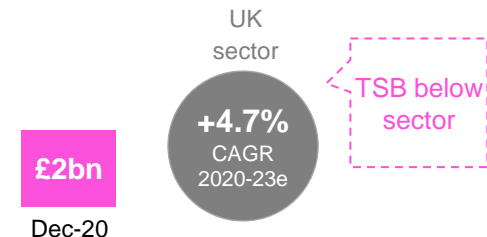
Starting point & evolution



Franchise to focus on what it does best

Consumer lending

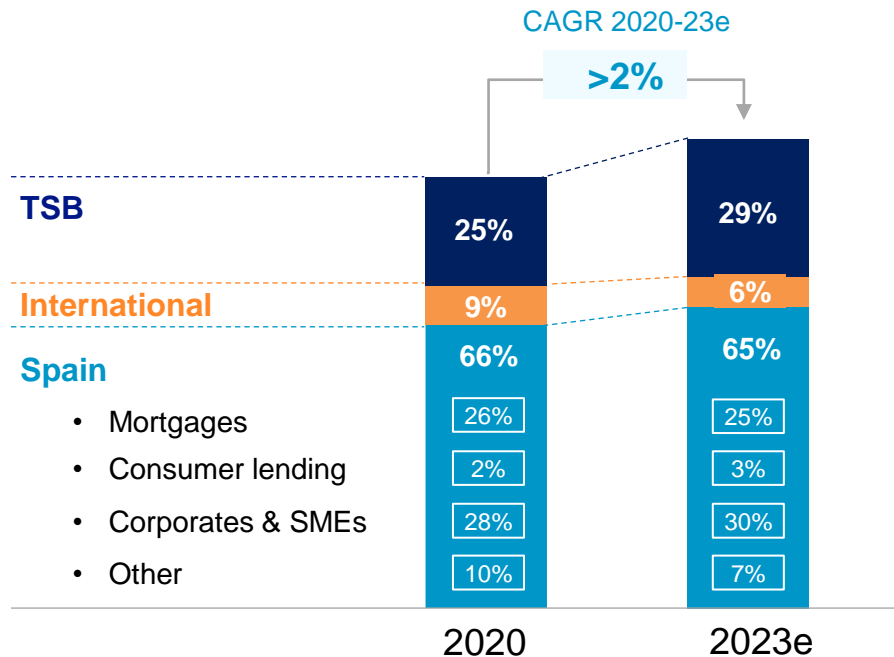
Starting point & evolution



Shift from consumer lending reflecting lower strategic priority and market dynamics

Total loan book to grow >2% CAGR 2020-23e

Group lending mix evolution 2020-23e



- **Deleveraging international exposures to fund growth in domestic business**
- **Strong growth at TSB to be driven by mortgages, funded through TSB’s organic capital generation**



3 P&L perspective

Loan growth, TSB and lower wholesale funding cost will more than offset lower contribution from TLTRO III and ALCO portfolio

Peer group includes: Bankia, Bankinter, CaixaBank, Santander Spain, BBVA Spain, Unicaja and Liberbank

Net interest income evolution

Tailwinds ▲

- Loan volume growth
- Wholesale funding cost
- TSB

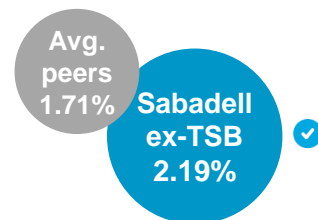
Headwinds ▼

- TLTRO-III
- Lower ALCO contribution

Customer spread

Dec-20

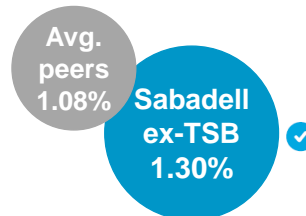
Top customer spread vs. peers



NIM

Dec-20

NIM expected to remain stable throughout the plan



Improved 2021 guidance

Low single digit

CAGR 2020-23e

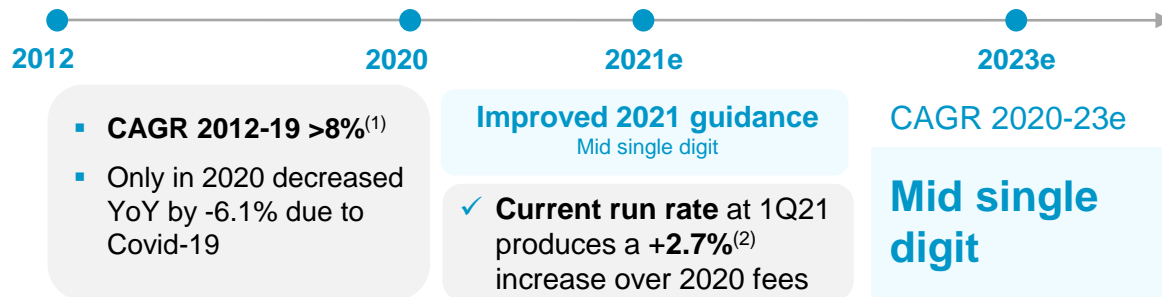
Low single digit growth

NII sensitivity

NII at current forward interest rates would imply an **additional >€50M** over the plan horizon

Fees and commissions growth supported by higher activity and commercial initiatives

Fees & commissions evolution



Fees as % business volume

Improvement in fees as % business volume, ex-TSB



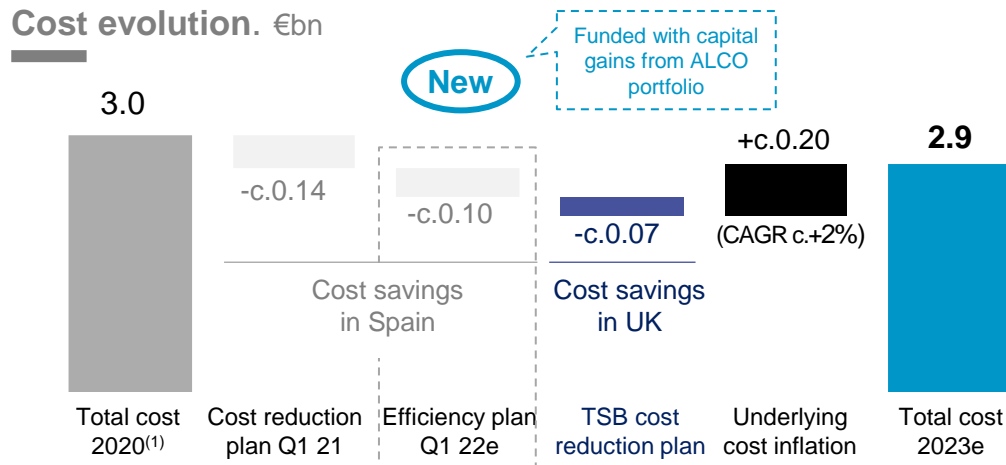
Key levers

- **Stronger economic and commercial activity**
- **New insurance premiums** linked to mortgage loans
- **Specialised Solutions** growth among mid market customers
- **Non-loyal clients** to foster profitability

(1) Like-for-like basis for comparison purposes
 (2) Annualised on the basis of 90 days in 1Q and 365 days in whole year

New efficiency plan to be executed by Q1 2022 to further reduce the cost base

Cost evolution. €bn



Total cost as % business volume

Improvement in total cost as % business volume



Cost base 2023



(1) Excludes €0.4bn of restructuring costs in Spain and TSB

Pre-provision profit growth together with capital efficiency improvement

NII

CAGR 2020-23e

Low single digit growth

Fees

CAGR 2020-23e

Mid single digit

Cost base 2023e

€2.9bn



Pre-provision profit/ RWAs

2020

210^{bps}



2023e

>250^{bps}

Note: 2023 RWAs exclude Basel IV impact and 2020 pre-provision profit excludes extraordinary trading income and restructuring costs

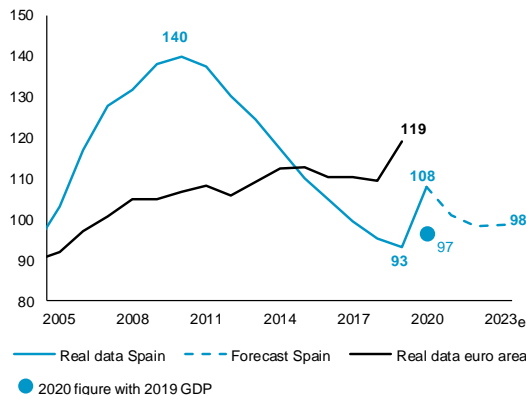
The increase in aggregate debt of non-financial corporations has been limited...

...while their net debt has remained stable as companies have kept liquidity buffers

Private sector debt

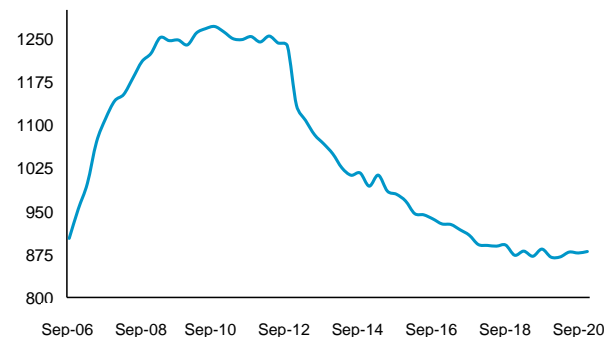
Debt of non-financial corporations ⁽¹⁾

in % of GDP



Net debt ⁽²⁾

€bn. Debt - cash and deposits



- In 2020 the increase in leverage as a percentage of 2019 GDP was only 4 percentage points
- Debt levels over GDP in Spain to remain below the Eurozone

- Significant portion of new debt has been kept in cash as liquidity buffers

(1) Source: Historic data from the ECB and internal forecast projection

(2) Source: Bank of Spain

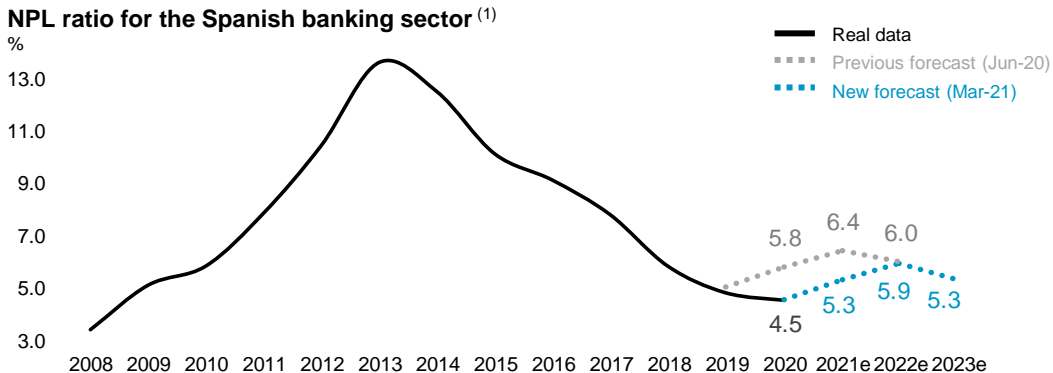
The expected upturn in default rates is not comparable to previous crises

The consensus expected peak of NPLs has been lowered and pushed back

(1) Source: Historic data from Bank of Spain. Projections obtained from research analysts' estimates

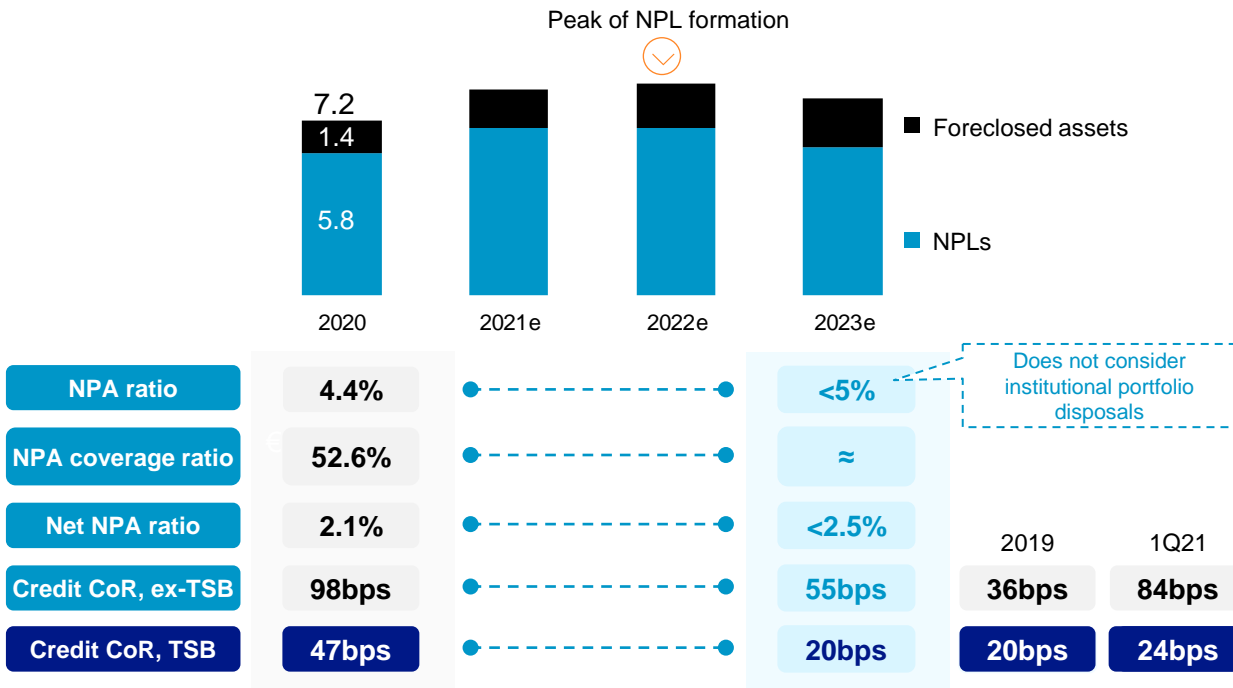
- | | | | | | |
|--|--|--|--|---|---|
| | 1. ICO loans | | Maturities extended up to 10 years | Grace period extended | ~75% guaranteed by the State |
| | 2. Further support to companies | | €7bn
Direct aid to companies and self-employed | €3bn
Debt restructuring of ICO loans | Supported from European Recovery Fund |
| | 3. Support to individuals | | Furlough schemes expected to be extended | Payment holidays for mortgages & consumer loans | Outstanding payment holidays <3% of loan book |

As a result of these measures, default predictions have been revised downwards



Limited and manageable increase of NPA ratio throughout the plan

NPAs evolution. €bn



Group credit CoR of 45bps and total CoR of c.60bps by 2023e⁽¹⁾

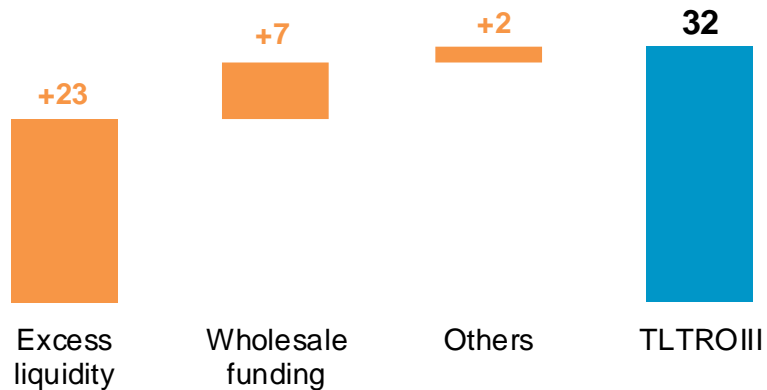
(1) Includes total provisions (i.e. credit provisions for NPLs, foreclosed asset provisions, NPA management costs and other provisions)



4 Capital & funding

Most of the TLTRO funding to be replaced by excess liquidity and wholesale funding

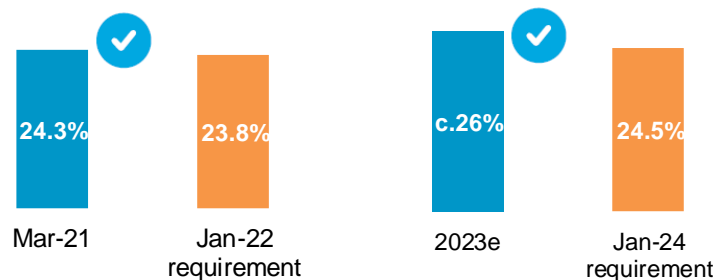
TLTROIII repayment plan. €bn



	2020	2023e
LtD	97%	≈
LCR	198%	>150%
NSFR	127%	>125%

Funding plan to push MREL levels to c.26% of RWAs

Total MREL (% RWAs)



Already compliant with MREL requirements:

- ✓ Total MREL (% LRE)
- ✓ Subordinated MREL (% LRE)
- ✓ Subordinated MREL (% RWAs)

Funding plan 2021-23e

€bn	Covered bonds & Securitisation	Senior & SNP debt	Total
New issuances	8	5	13
Of which maturities	4.6	2.3	6.9
Net issuances	c.3.5	<3	c.6

- ✓ Costs of new issuances expected to be cheaper than those maturing

Throughout the plan:

- €1bn net issuances of Covered bonds and securitisation issuances per year
- <€1bn net issuances of Senior and SNP debt per year
- Tier 2 and AT1 buckets to be kept full

- ✓ **Going forward, intend to issue ESG Bonds on a regular basis**

Note: Callable issuances considered at their legal maturity

Throughout the plan:

- **CET1 FL ratio to remain above 12%**
- **MDA buffer above 350bps**

CET1 evolution 2020-23e

Tailwinds

- Accumulated net profit
- Deleveraging international corporate lending

Headwinds

- RWAs inflation
- Regulatory headwinds: EBA guidelines and Basel IV

Throughout the plan



>12%⁽¹⁾

CET1 FL BIS IV
2023e

>350bps

MDA buffer

(1) Assumes a cash dividend distribution of c.30% throughout the plan according to capital regulation (average payout over the last three years)

An aerial photograph of a winding asphalt road through a dense, dark green forest. The road curves from the top left towards the bottom right. Several large, semi-transparent circles in shades of blue, orange, and grey are overlaid on the image, primarily around the edges. The text '5 2023 Guidance' is centered in the middle of the road.

5 2023 Guidance

Clear strategic plan to deliver a ROTE above 6% by 2023

Net interest income

Low single digit

2020-23 CAGR

Fees & commissions

Mid single digit

2020-23 CAGR

ROTE
>6%

CET1 FL BIS IV
>12%

Pre-provision profit / RWAs ⁽¹⁾

>250bps

Credit cost of risk

45bps
(55bps ex-TSB)

NPA ratio
<5%

(1) 2023 RWAs exclude Basel IV impact



Appendix

Term	Definition
ATA	Average total assets
BIS IV	Bank of International Settlements IV
Business volume	Includes performing loans + On-balance sheet customer funds + Off-balance sheet customer funds
CAGR	Compound annual growth rate
C&IB	Corporate and Investment Banking
FTE	Full-Time Equivalent
ICO	Spanish Official Credit Institute
LCR	Liquidity coverage ratio: High quality liquid assets (HQLAs) divided by total net cash outflows
LRE	Leverage Ratio Exposure is equivalent to total assets and a variety of off-balance sheet items including derivatives and repurchase agreements, among others. Ratio calculated a month ahead.
LtD	Loan to Deposits
NIM	Net interest margin
Net debt	Short-Term Debt + Long-Term Debt – Cash and Cash Equivalents
NSFR	Net Stable Funding ratio: Available Stable Funding (ASF) divided by the amount of Required Stable Funding (RSF)
MREL	Minimum Required Eligible Liabilities
RMs	Relationship managers
ROTE	Return on tangible equity
RWA	Risk weighted assets
SNP	Senior non preferred
TLTRO	Targeted Longer-Term Refinancing Operations

Disclaimer

This presentation (the "Presentation") has been prepared and is issued for the event "Investors Day 2021" by, and is the sole responsibility of, Banco de Sabadell, S.A. ("Banco Sabadell" or "the Company"). For the purposes hereof, the Presentation shall mean and include the slides included in this document, any prospective oral presentations of such slides by the Company or its Representatives (as defined below), as well as any question-and-answer session that may follow that oral presentation and any document or informative materials distributed at, or in connection with, any of the above.

The information contained in the Presentation does not purport to be comprehensive and has not been independently verified and some of the information is in summary form. No representation or warranty, express or implied, is made by Banco Sabadell or any of its affiliates (Banco Sabadell Group), nor by their directors, officers, employees, representatives or agents (the "Representatives") as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of the information or opinions expressed herein. None of Banco Sabadell nor any of its affiliates, nor their respective Representatives shall have any liability whatsoever (in negligence or otherwise) for any direct or indirect loss, damages, costs or prejudices whatsoever (including, but not limited to, consequential, reputational, loss of profits, punitive or moral) arising from the use of the Presentation or its contents or otherwise arising in connection with the Presentation, save with respect to any liability for fraud, and expressly disclaim any and all liability whether direct or indirect, express or implied, contractual, tortious, statutory or otherwise, in connection with the accuracy or completeness of the information or for any of the opinions contained herein or for any errors, omissions or misstatements contained in the Presentation.

Banco Sabadell cautions that this Presentation may contain forward looking statements and estimates, forecasts, targets or projections with respect to the business, financial condition, results of operations, strategy, plans and objectives of the Banco Sabadell Group. While these forward looking statements and estimates, forecasts, targets or projections represent Banco Sabadell Group current judgment on future expectations concerning the development of its business, a certain number of risks, uncertainties and other important factors could cause actual results to differ materially from Banco Sabadell Group expectations. These factors include, but are not limited to, (1) market situation, macroeconomic factors, governmental, political and regulatory trends; (2) movements in local and international securities markets, currency exchange rate and interest rates; (3) competitive pressures; (4) technical developments; (5) changes in the financial position or credit worthiness of Banco Sabadell Group customers, obligors and counterparts; and (6) the potential economic impact from the crisis related to Covid-19. These and other risk factors published in Banco Sabadell Group past and future reports and documents, including those filed with the Spanish Securities and Exchange Commission ("CNMV") and available to the public both in Banco Sabadell's website (www.grupbancosabadell.com) and in the CNMV's website (www.cnmv.es), as well as other risk factors currently unknown or not foreseeable, which may be beyond Banco Sabadell's control, could adversely affect our business and financial performance and cause actual results to differ materially from those implied in the forward-looking statements and estimates, forecasts, targets or projections. Accordingly, undue reliance should not be placed on any forward-looking statement contained in this Presentation. Banco Sabadell undertakes no obligation to publicly update or revise any such forward-looking statements, whether as a result of new information, future events or otherwise.

The information contained in the Presentation, including but not limited to forward-looking statements and estimates or projections, is provided as of the date hereof (unless they are referred to a specific date) and is not intended to give any assurances as to future results. No person is under any obligation to update, complete, revise or keep current the information contained in the Presentation, whether as a result of new information, future events or results or otherwise. The information contained in the Presentation may be subject to change without notice and must not be relied upon for any purpose.

Financial information by business areas is presented according to International Financial Reporting Standards (IFRS) as well as internal Banco Sabadell Group's criteria as a result of which each division reflects the true nature of its business. These criteria do not follow any particular regulation and could include estimates and subjective valuations which could represent substantial differences in the information presented, should a different methodology be applied.

In addition to the financial information prepared in accordance with the IFRS, this Presentation includes certain Alternative Performance Measures ("APMs") as defined in the Commission Delegated Regulation (EU) 2019/979 of March 14, 2019 and in the Guidelines on Alternative Performance Measures issued by the European Securities and Markets Authority on 5 October 2015 (ESMA/2015/1415es). The APMs are performance measures that have been calculated using the financial information from Banco Sabadell Group but that are not defined or detailed in the applicable financial information framework and therefore have neither been audited nor are capable of being completely audited. These APMs are used to allow for a better understanding of the financial performance of the Banco Sabadell Group but should be considered only as additional information and in no case as a replacement of the financial information prepared under IFRS. Moreover, the way the Banco Sabadell Group defines and calculates these APMs may differ to the way these are calculated by other companies that use similar measures, and therefore they may not be comparable. Please refer to the quarterly financial Report (https://www.grupbancosabadell.com/Shareholdersandinvestors_Economicandfinancialinformation_Quarterlyfinancialreport) for further details of the APMs used, including its definition or a reconciliation between any applicable management indicators and the financial data presented in the consolidated financial statements prepared under IFRS.

Market and competitive position data in the Presentation have generally been obtained from industry publications and surveys or studies conducted by third-party sources. Peer firm information presented herein has been taken from peer firm public reports. There are limitations with respect to the availability, accuracy, completeness and comparability of such data. Banco Sabadell has not independently verified such data and can provide no assurance of its accuracy or completeness. Certain statements in the Presentation regarding the market and competitive position data of Banco Sabadell are based on the internal analyses of Banco Sabadell, which involve certain assumptions and estimates. These internal analyses have not been verified by any independent source and there can be no assurance that the assumptions or estimates are accurate. Accordingly, undue reliance should not be placed on any of the industry, market or Banco Sabadell's competitive position data contained in the Presentation.

The distribution of this Presentation in certain jurisdictions may be restricted by law. Recipients of this Presentation should inform themselves about and observe such restrictions. Banco Sabadell Group and their Representatives disclaim any liability for the distribution of this Presentation by any of its recipients.

Banco Sabadell Group and their Representatives are not nor can they be held responsible for the use, valuations, opinions, expectations or decisions which might be adopted by third parties following the publication of this Presentation.

No one should acquire or subscribe for any securities or financial instruments in the Company on the basis of this Presentation. This Presentation does not constitute or form part of, and should not be construed as, (i) an offer, solicitation or invitation to subscribe for, acquire, sell, issue, underwrite or otherwise acquire any securities or financial instruments, nor shall it, or the fact of its communication, form the basis of, or be relied upon in connection with, or act as any inducement to enter into any contract or commitment whatsoever with respect to any securities; or financial instruments or (ii) any form of financial opinion, recommendation or investment or financial advice with respect to any securities or financial instruments.

By receiving or accessing to this Presentation you accept and agree to be bound by the foregoing terms, conditions and restrictions.



Shareholder and Investor Relations

investorrelations@bancsabadell.com

+44 2071 553 888