

SOLARPACK CORPORACIÓN TECNOLÓGICA, S.A.

Pursuant to article 17 of Regulation (EU) 596/2014 of the European Parliament and the Council of 16 April 2014 on market abuse (the market abuse regulation), articles 227 and 228 of the consolidated text of the Securities Market Act, approved by Royal Legislative Decree 4/2015, of 23 October, and other applicable rulings, SOLARPACK CORPORACIÓN TECNOLÓGICA, S.A. ("Solarpack") informs of the following:

OTHER RELEVANT INFORMATION

Solarpack will hold a Conference Call with analysts and institutional investors today <u>Friday February 28, 2020, at 10:00 am CET</u>, which will be able to be followed in real time, via audio-conference, by registering in the link below:

http://emea.directeventreg.com/registration/3276288

Attached to this document you will find a press release and the supporting document for the presentation, all of which can also be found on Solarpack's corporate website.

Getxo, February 28, 2020.

Getxo, February 28, 2020

Solarpack triples its installed capacity after strong growth in 2019

- Attributable generation assets rise to 450 MW, including 309 MW in Spain,
 Chile and India, from 141 MW at the beginning of 2019
- Company growth strategy sees operating revenues rise to €89.9m in 2019, tripling 2018 levels, while EBITDA rises to €28.3m (94% more than in 2018) and net profits increase to €11.9m, up 138% compared to 2018
- Future growth prospects assured through 215 MW of new order intakes in 2019 plus 1,609 MW of Pipeline and 4,724 MW of Identified Opportunities
- Environmental, social and governance (ESG) practices placed at the center of the company's strategy and corporate processes, with the strategy and investment committee taking the lead in the structuring and enhancement of activities that the company has been carrying out since its beginnings

The Getxo-based multinational solar photovoltaic (PV) specialist Solarpack saw strong growth in 2019, with the commissioning of 309 MW in Chile, Spain and India since its IPO in December 2018, bringing its attributable generation assets to 450 MW. The company also witnessed a year of intense construction activity, with a total of 536 MW initiated of which 227 MW are still underway.

Its development and construction (DEVCON) teams achieved 215 MW of order intake during 2019, in line with a forecast 150 MW to 300 MW average per year over the coming financial periods. Thanks to its backlog, pipeline and identified opportunities, which add up to more than 6.4 GW, the company has a solid foundation for pursuing a strong long-term growth strategy. This strategy was reinforced in 2019 with the acquisition of 90.5% of the Tacna and Panamericana projects in Peru, where the company is planning to sell-down a 49% participation to Ardian, an infrastructure fund.

The company's DEVCON division achieved 2019 revenues of €220.5m and an EBITDA of €13.8m, compared to €13.5m and zero in 2018.

In its energy generation division (POWGEN), Solarpack had 2019 revenues of €35.2m (70% more than in 2018) and an EBITDA of €30.3m (61% more than 2018), slightly above the guidance provided for the business unit in November 2019. This strong growth reflects the sale of energy from 13 MW acquired in Spain at the end of 2018, as well as the consolidation of 100% of Peruvian assets in the final quarter of 2019.

The services (SVCS) division saw 2019 revenues of €8.2m (80% more than 2018) and an EBITDA of €2.6m (49% more than 2018), reflecting repowering and operations and maintenance restructuring across Peruvian assets. As of December 31, 2019, the business unit was delivering operations and maintenance services across 377 MW. It also carried out asset management across 578 MW of company-owned and third-party projects.

The company's net profit increased significantly, to €11.9m, as a result of its profitable growth strategy. This net profit was 138% higher than that of 2018 and was achieved against a backdrop of strong activity and cost increases linked to the development of new projects.

Carrying on with its historic commitment to social initiatives, the company is reinforcing the environmental, social and governance (ESG) activities, putting them at the center of its strategy and corporate processes. A recently formed strategy and investments committee will be tasked with fully

INVESTOR RELATIONS

MEDIA ENQUIRIES

integrating ESG into the company strategy and reinforcing initiatives relating to this area that Solarpack has been implementing since its beginnings, such as the development of social projects in communities close to its plants and support for nonprofits such as the EKI Foundation, which was launched by Solarpack's founding partners.

About Solarpack

Solarpack is a multinational company specializing in the development, construction and operation of large-scale solar PV projects with presence in fast-growing markets in Europe, North America, Latin America, Asia and Africa. Since its foundation in 2005, the company has developed solar PV power plants that represent a total capacity of 866 MW, in addition to having built 509 MW on a turnkey or EPC (engineering, procurement and construction) basis. The company currently generates power through 15 projects totaling 540 MW in Spain, Chile, Peru and India. In addition, Solarpack operates and maintains 20 plants, with a total capacity of 377 MW, and provides asset management services for a total of 578 MW of own and third-party projects. Headquartered in Getxo, Spain, Solarpack has a diversified geographical presence and employs over 240 people in 10 countries.



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AGENDA

- 1. Key Milestones
- 2. Operations Update
- 3. Financial Review
- 4. Focus on ESG
- 5. Outlook
- 6. Q&A

Appendix

Key Milestones





Top management reinforced: Ignacio Artázcoz and Pablo Burgos co-leading growth strategy

- Ignacio Artázcoz will act as new executive chairman, sharing top executive responsibilities with CEO and co-founder Pablo Burgos
- Incorporation bolsters Solarpack's ability to execute its high growth strategy



Capacity in operation reaches 540 MW (450¹ MW attributable)

Since Q3 2019 results presentation, operations commenced for an additional 112 MW in Spain and 123 MW in Chile. 21 MW put in operation in Chile and 53 MW in India previously during the year



Construction start of 536 MW since IPO, of which

- 309 MW put in operation since IPO (235 MW since Q3 2019 results presentation) and
- 227 MW currently under construction



215 MW of new Order Intake in 2019

- 116 MW of Build & Own in Malaysia
- 99 MW of Third-Party EPC in Spain



Acquisition of Peruvian Assets (Tacna and Panamericana)

- Relevant value creation through O&M synergies and repowering
- Acquisition price of US\$ 51.5 m for 90.5% of the projects
- After assets upgrade, planned farm-down to Ardian of 49% of assets

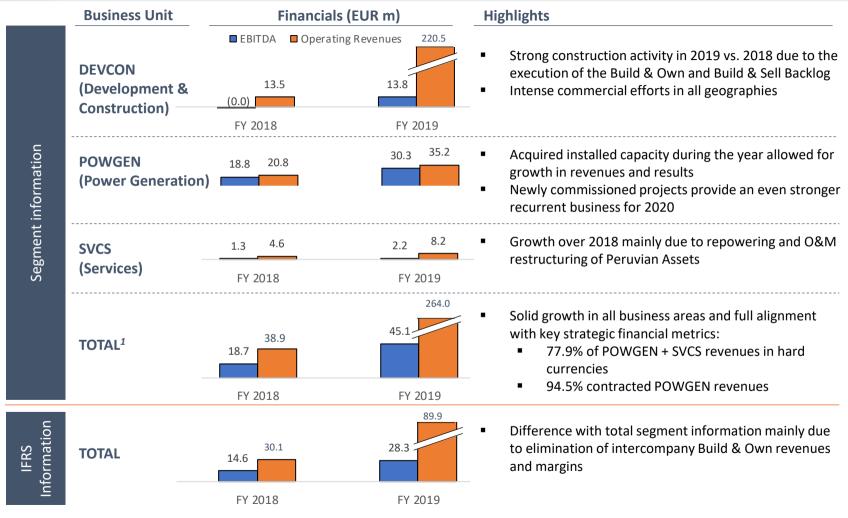


Heightened focus on ESG in Solarpack's strategy and key processes

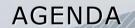
- Newly created Strategy and Investment Board Committee will lead Solarpack's ESG strategy
- Solarpack's traditional ESG activities to be strengthened and better integrated into Company's strategy
- . Already considers sell down of 49% of Tacna and Panamericana to Ardian post-repowering

Key Figures, segment and IRFS information





^{1.} Total EBITDA figures include corporate segment costs



- 1. Key Milestones
- 2. **Operations Update**
- 3. Financial Review
- 4. Focus on ESG
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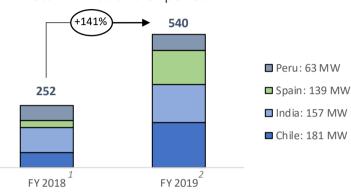
Appendix

Operations Update Operating portfolio - POWGEN

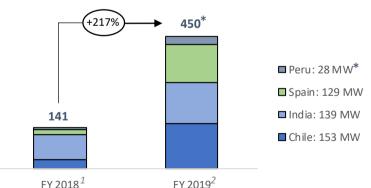


Diversified operating portfolio...

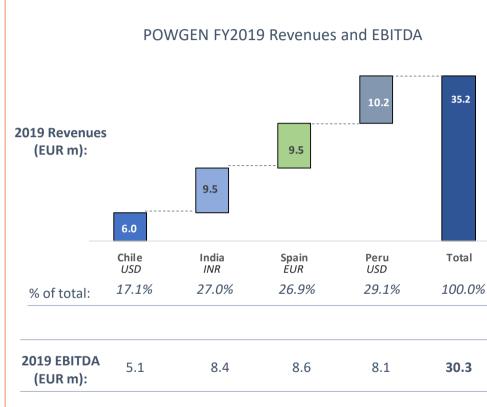
Total MW at end of period:



Proportional MW at end of period:



With predominance of hard currency revenues...



As of February 21, 2019

As of February 21, 2020

^{*} Already considers sell down of 49% of Tacna and Panamericana to Ardian post-repowering

Operations UpdateOperating portfolio – POWGEN (cont')



With visible long-term contracts...

Spain (139 MW)



Peru (63 MW)



Chile (181 MW)



India (157 MW)



22 years of average¹ remaining contracted/regulated life



^{1.} Weighted by proportional revenues in FY 2019. Annual estimated revenues considered for KA2, Monclova, Grullas and Granja. PMGDs ponder 30 years of expected project life

Operations Update DEVCON - execution



309 MW commissioned since IPO in Spain, Chile and India...

Granja (123 MW | Build & Own | Chile)1



Bellavista (11 MW | Build & Sell | Chile)



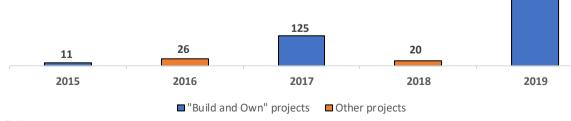
Grullas (62 MW | Build & Own | Spain)



Tricahue (11 MW | Build & Sell | Chile)



MW Commissioned – track record



Monclova (50 MW | Build & Own | Spain)



KA2 (53 MW | Build & Own | India)



309

Granja currently under final interconnection tests

Operations Update DEVCON – intense activity



227 MW currently under construction in Spain and India...

Alvarado (100 MW) Build & Sell - Spain



Bargas (50 MW)
Third Party EPC - Spain



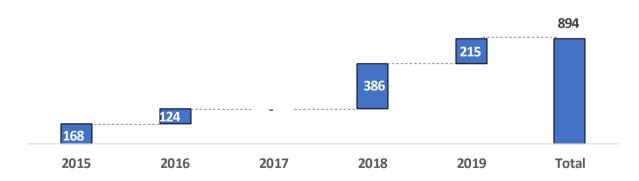
Algibicos (49 MW)
Third Party EPC - Spain



KA2-AFZ (28 MW) Build & Own - India



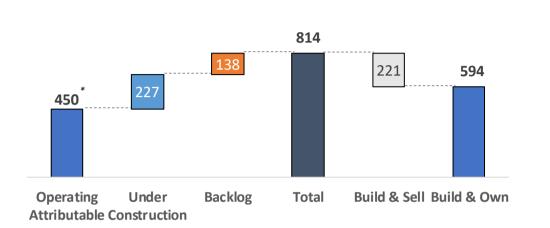
215 MW of new Order Intake during 2019, 894 MW in the last 5 years...



Operations Update DEVCON – seeds for growth

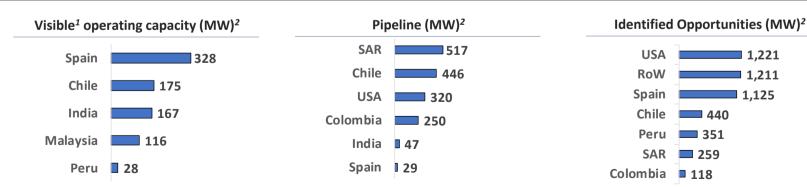


594 MW of attributable operating capacity after completion of current Backlog...



As of February 21, 2020	Panimavida	Quinantu	3S Petani
Capacity (MW)	10	12	116
Country	Chile	Chile	Malaysia
Site Control	Obtained	Obtained	Secured
Interconnection rights	Obtained	Obtained	Secured
Environmental approvals	Obtained	Obtained	Obtained
Build & Own	No	No	Yes
Financing	n.a.	n.a.	In progress
Off-take arrangement	n.a.	n.a.	Obtained
Share Purchase Agreement	Obtained	Obtained	n.a.
EPC for third party	Obtained	Obtained	n.a.

Diversified visible operating capacity, Identified Opportunities and Pipeline are pillars for steady growth...



Considers completion of current Backlog. Attributable Capacity
 As of February 21, 2020

st Already considers sell down of 49% of Tacna and Panamericana to Ardian post-repowering

Operations UpdateSummary of Project Portfolio - DEVCON



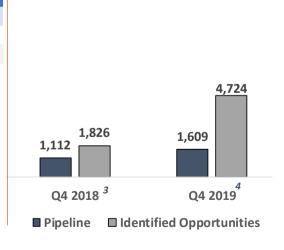
Solarpack's portfolio of projects under development and experienced teams provide the basis for run-rate targets...

- 235 MW added to operating portfolio in Spain and Chile
- 630 MW net reduction in Identified Opportunities since Q3 2019 results presentation: main reductions coming from south east Asia and Spain partially off-set by increases in the USA and Chile

Project Portfolio by Country (As of February 21, 2020)⁽¹⁾

MW	Operating ²	Under	Backlog	Pipeline	Identified
	O p.0	Construction			Орр.
Probability of Completion	n.a.	100%	>90%	>50%	10%-30%
Spain	129	199	-	29	1,125
Peru	28**	-	-	-	351
Chile	153*	-	22	446	440
India	139	28	-	47	-
South Africa	-	-	-	517	259
Colombia	-	-	-	250	118
USA	-	-	-	320	1,221
RoW	-	-	116	-	1,211
Total	450	227	138	1,609	4,724
Number of Projects	15	4	3	25	46

Pipeline & Id. Opps. (MW)



MW not weighted by probability of completion

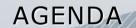
Attributable Capacity

As of February 21, 2019

As of February 21, 2020

^{*} Does not include 21 MW put in operation in Chile (Tricahue and Bellavista – Build and Sell). Includes Granja, under final interconnection tests as of February 21, 2020

^{**} Already considers sell down of 49% of Tacna and Panamericana to Ardian post-repowering



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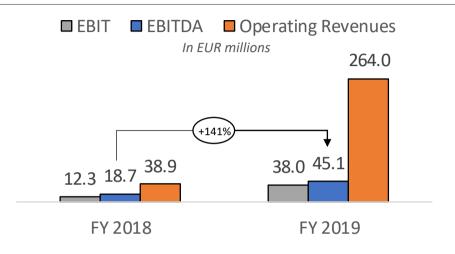
Appendix

Financial Review

Segment Financials - (DEVCON + POWGEN + SVCS + CORPORATE)1

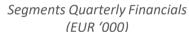


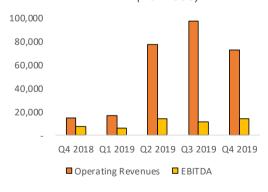
Segment financials show strong construction and power generation activity...



In EUR m	EBITDA	Margin %	EBITDA	Margin %
DEVCON:	(0.0)	(0.4%)	13.8	6.2%
POWGEN:	18.8	90.7%	30.3	86.0%
SVCS:	1.3	29.0%	2.2	26.4%
Corporate:	(1.4)	n.a.	(1.1)	n.a.

- Q4 2019 continues reflecting strong DEVCON activity due to execution of Backlog
- · POWGEN contribution grows, with EBITDA slightly above guidelines
- Positive quarterly trend at EBITDA





Segmented financial information, non-GAAP. Helps to better understand the performance of the different businesses and their cash generation. Certain eliminations/adjustments must be applied under IFRS, mainly linked to elimination of DEVCON revenues and gross margins of Build and Own projects

Financial Review Development & Construction (DEVCON) - Segment information



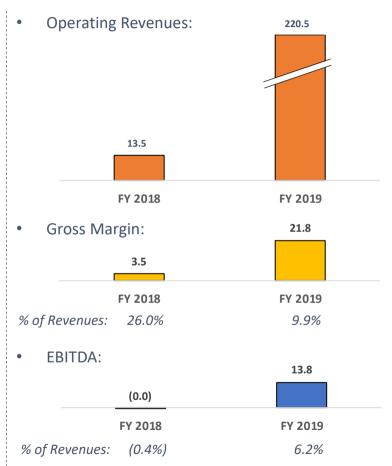
DEVCON Highlights

- Grullas (62 MW) and Monclova (50 MW) put in operation in Spain in December 2019
- Granja (123 MW) currently going through final interconnection tests; provisions for expected COD delay included in segment information
- 2019 financials do not reflect relevant invoicing and margin milestones related to IPO Backlog, which should drive gross margins % towards guidance
- IPO Backlog gross margin expected to be at the low end of guidance range. Risk and opportunities still pending



Electrical substation interconnecting Granja to the northern Chilean grid

DEVCON financial performance (EUR m)



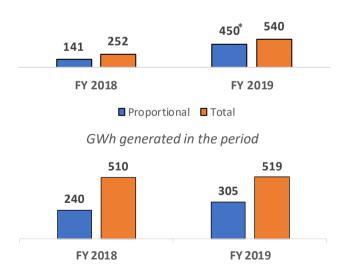
Financial Review Power Generation (POWGEN) - Segment information



POWGEN Highlights

- Growth in 2019 revenues and EBITDA vs 2018 mainly due to the consolidation of acquired installed capacity in Spain and Peru during the year
- Contribution from Grullas, KA2, Monclova will start mainly in 2020
- Revenues in hard-currencies from POWGEN and SVCS account for 77.9% of total revenues
- Exposure to merchant remains marginal at 5.5% of POWGEN revenues

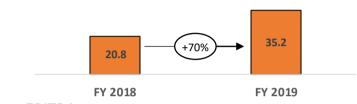
MW in operation at the end of period



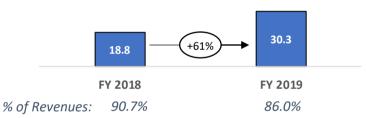
^{*} Already considers sell down of 49% of Tacna and Panamericana to Ardian post-repowering

POWGEN financial performance (EUR m)

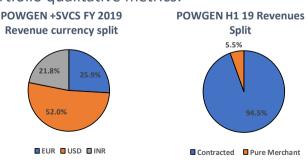
Operating Revenues:



EBITDA:



Portfolio qualitative metrics:



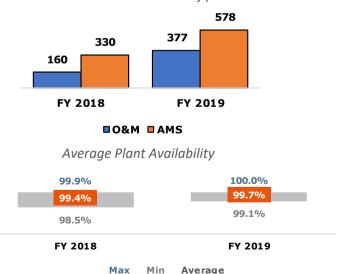
Financial Review Services (SVCS) - Segment information



SVCS Highlights

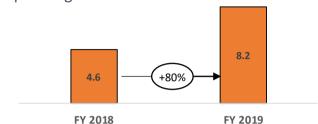
- 99.9% revenues in EUR or USD
- 2019 growth mainly coming from repowering revenues and O&M restructuring of Peruvian Assets
- New contracts associated with projects executed and commissioned in 2019 will bring in the future revenue growth for the recurrent O&M and AMS businesses
- Build & Own strategy provides long term visibility and margin protection on SVCS

MW serviced at the end of period

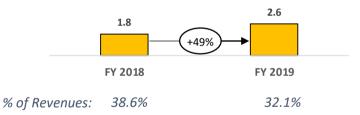


SVCS financial performance (EUR m)

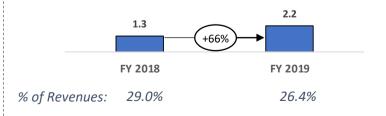
Operating Revenues:



Gross Margin:



EBITDA:

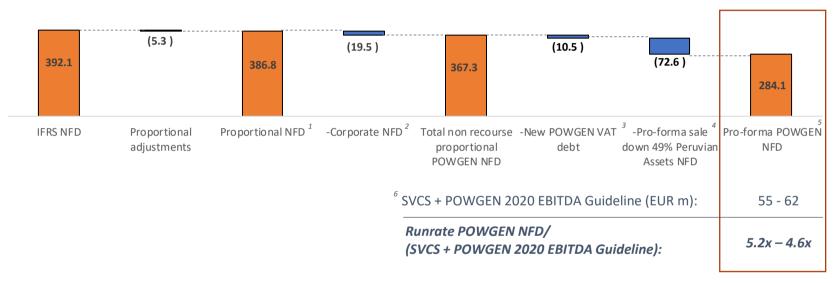


Financial Review Net Financial Debt Profile



Breakdown of net financial debt (NFD)¹ shows healthy run rate leverage and clear refinancing potential...

In EUR millions



- 1. Corresponds to the total NFD of each entity multiplied by Solarpack's ownership percentage
- 2. Corporate NFD comprises mainly short-term credit lines used for construction. Solarpack has a corporate liquidity reserve (cash on hand and not used RCF) of c. EUR 17 m as of December 31, 2019
- 3. Short term project non-recourse debt associated with VAT on investment to be repaid in the short term from VAT collection
- 4. Corresponds to 49% of the net financial debt of Tacna and Panamericana plus the US\$ 30 m bridge loan disbursed for the acquisition of the assets, which will be entirely cancelled out upon Ardian's 49% entry in the projects
- 5. Pro-forma non-recourse project finance debt linked to the projects in operation during 2020
- 6. EBITDA guideline range for POWGEN and SVCS business units for 2020

Financial Review Consolidated Financials IFRS



IFRS financials show increased POWGEN EBITDA contribution and strong Build and Sell activity...



Net Profit & Net Profit margin (EUR m, %)

16.7%

13.2%

5.0

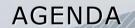
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2018A

2019A

- 2019 IFRS Operating Revenues reflect strong Build & Sell and power generation activities
- Higher and more stable EBITDA mainly due to increased POWGEN contribution and Build & Sell activity
- Main difference from segment accounting to IFRS is the elimination of strong DEVCON revenues and margins from Build and Own projects (Revenues: EUR 173.1 m, EBITDA: EUR 15.4 m)
- Details regarding eliminations in Appendix I
- Net income includes non recurring profits of c. EUR 7.8 m derived from Peruvian Assets' purchase price allocation, partly compensated by other non recurring losses of c. EUR 4.9 m mainly due to asset impairment in India, one-off of the 2018 long term incentive plan accrual and transaction costs in Peru

^{1.} Operating Revenues consist of net business turnover, other operating revenues and variation of finished and work-in-progress stock



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Appendix

Focus on ESG

Strategy and Investment Board Committee will lead Solarpack's ESG



ESG considers all aspects of our business and is a strategic pillar for Solarpack...





Support for electric installation of Escuela Pintados, Chile



Rooftop installation in a school near Pozo Almonte

Alignment with...













Our ESG translates into real actions:

- Implementing World Bank Standards (Equator Principles) in projects since 2012
- Consistent of the environmental impact of our projects in their critical phases with normalized KPIs
- Since 2007, promoting initiatives that aim to contribute to the communities close to our projects:
 - Priority in developing regions/countries
 - Installation of solar PV modules for schools' rooftops
 - Supply of education and construction materials to neighbour communities
 - Promotion of local labour
 - Support to local education and empowerment

Lasting social commitment also includes collaborations with:





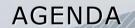




EMPRESA ASOCIADA

GUGGENHEIM BILBAO





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Appendix

Outlook Short Term & Long Term



Short Term

POWGEN (Build & Own):

2020 POWGEN + SVCS EBITDA (EUR m)

EUR m 55-62

DEVCON (of current projects Under Construction):

Revenues



Gross Margin %



Outlook





DEVCON Gross Margin



POWGEN contracted Rev.



Equity IRR¹ – Soft
Currencies



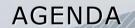
New MW/yr run-rate



POWGEN + SVCS Rev. in Hard Curr.



Levered equity IRR



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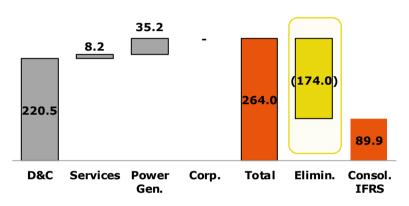


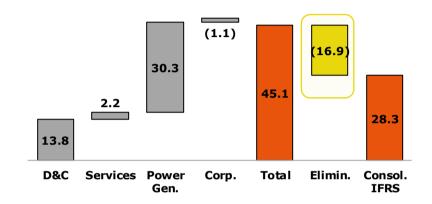
Appendix ISegments Information - Non-GAAP to IFRS



2019 Revenues (€mm)

2019 EBITDA (€mm)





Eliminations

- Intra-Group transactions are eliminated under IFRS: The majority of the eliminations come from DEVCON margin for Build & Own Projects. To a lesser extent, revenues coming from SVCS provided to consolidated operating plants also result in eliminations
- In order to reflect the equity interests in the different projects, (i) transactions of non-controlled companies that are accounted for in the business divisions, but which are not included in the consolidated results of the Group under IFRS; and (ii) for those companies fully consolidated under IFRS, transactions attributable to non-controlling interests are eliminated to reflect proportional interest in the companies' results
- Reclassification of operating revenues that are considered as financial income under IFRS

2019 ELIMINATIONS							
	Intragroup	Interests in	Minority	Accounting	Eliminations		
<i>In</i> € <i>thousands</i>	Transactions	Associates	Interests	Reclass	Total		
Operating Revenues	(174.0)	(4.6)	3.2	1.4	(174.0)		
External clients	1.9	(4.6)	3.2	1.0	1.5		
Related party clients	(175.8)	-	-	0.4	(175.5)		
Operating expenses	158.5	1.1	(0.4)	(2.1)	157.2		
Direct costs	156.9	1.1	(0.4)	(0.1)	157.6		
Inventory	1.6	(0.0)	-	(2.1)	(0.5)		
SG&A	-	-	-	0.1	0.1		
EBITDA	(15.4)	(3.5)	2.8	(0.7)	(16.9)		
Impairments & non cash result	-	-	-	(0.2)	(0.2)		
D&A	0.3	1.3	(0.9)	(0.2)	0.5		
EBIT	(15.1)	(2.3)	1.9	(1.1)	(16.6)		

Appendix IIOperating Portfolio



Solarpack owns stakes in 540 MW distributed internationally, with attributable capacity amounting to 447* MW

Operating Portfolio as of December 31, 2019

Project	Country	Currency	Stake Owned (%) ⁽¹⁾	Gross Capacity (MW)	2019A Revenues (€mm)	2019A EBITDA (€mm)	Outstanding debt as period end (Currency millions) ⁽²⁾
Isla Mayor	Spain	EUR	34.3%	8.4	1.6	1.5	6.1
Lebrija	Spain	EUR	46.9%	3.8	1.0	0.9	4.3
Llerena 1	Spain	EUR	82.5%	4.8	2.2	2.0	12.5
Llerena 2	Spain	EUR	70.0%	4.1	2.2	2.0	8.7
Guijo de Coria	Spain	EUR	96.5%	6.1	2.5	2.1	14.3
Tacna	Peru	USD	100.0%	22.2	4.5	3.6	63.3
Panamericana	Peru	USD	100.0%	21.2	4.7	3.8	63.0
Moquegua	Peru	USD	19.0%	19.4	1.0	0.8	6.6
Ataca	Chile	USD	19.0%	26.5	1.5	1.2	9.8
PMGD PAS1-CAS1-PSS	Chile	USD	80.0%	31.6	4.5	3.9	23.6
TS1	India	INR	82.7%	104.0	9.3	8.2	3,493.3
Monclova	Spain	EUR	100.0%	50.0	0.0	0.0	18.3
Grullas	Spain	EUR	100.0%	62.0	0.0	0.0	21.8
KA2	India	INR	100.0%	52.6	0.2	0.2	813.5
Granja ³	Chile	USD	100.0%	123.0	0.0	0.0	76.0
Total				539.8	35.2	30.3	

^{1.} In the case of Isla Mayor, Lebrija, Llerena 1 and Llerena 2, Solarpack owns 100% of SPVs which own the stated percentages of the total capacity for each PV plant

Outstanding debt at SPV level proportional to Stake Owned

^{3.} Not in operation as of December 31, 2019. Currently going under final interconnection tests * Considers already sell down of 49% of Tacna and Panamericana post-repowering to Ardian

Appendix III Balance Sheet



Consolidated Balance Sheet (IFRS)*

Balance Sheet (€k)	20104	2019A
Assets	2018A	2019A
Tangible fixed assets	175,136	476,890
Tangible fixed assets- PV plants	170,049	389,091
Land rights of use	-	12,348
Tangible fixed assets under construction - PV plants	4,551	74,910
Tangible fixed assets-other	536	542
Goodwill and Intangible assets	24,436	74,254
Non-current investments in group companies and associates	4,233	3,988
Non-current investments	5,477	400
Deferred tax assets	10,459	18,793
Total non-current assets	219,741	574,326
	-	-
Inventories	3,680	9,967
Inventories-photovoltaic solar plants	3,542	8,234
Inventories-other	138	1,733
Trade and other receivables	13,753	76,058
Current Investments in group companies and associates	544	571
Current Investments	9,532	8,665
Prepayments for current assets	381	1,240
Cash and cash equivalents	94,280	34,753
Total current assets	122,170	131,253
Total assets	341,911	705,579

Balance Sheet	20101	20101
Net equity and Liabilities	2018A	2019A
Capital stock	13,301	13,301
Share premium	109,586	109,586
Reserves	32,993	48,895
Interim dividend	-	-
Hedging operations	-	(3,895)
Translation differences	(4,034)	(6,077)
Valuation adjustments	2,806	-
Non-controlling interests	4,855	4,381
Total net equity	159,507	166,191
Non-current provisions	1,682	5,882
Non-current payables	143,621	357,584
Long-term loan funds-photovoltaic solar plants	121,745	321,995
Subordinated debts with non-controlling partners related to solar plants	2,985	3,510
Derivatives	4,353	8,887
Other non-current financial liabilities	14,539	23,192
Group companies and associates, non-current	1	-
Long-term obligations with employees	-	3,521
Deferred tax liabilities	5,800	29,965
Total Non-current liabilities	151,105	396,952
Current provisions	181	140
Current payables	16,080	87,457
Short-term loan funds-photovoltaic solar plants	11,370	38,053
Short-term loan funds-other	4	42,238
Subordinated debts with non-controlling partners related to stock	1,161	693
Derivative financial instruments	-	106
Other current financial liabilities	3,545	6,368
Group companies and associates, current	0	0
Trade and other payables	14,834	54,632
Current accruals	205	206
Total current liabilities	31,300	142,435
Total liabilities	182,405	539,387
Total Equity + Liabilities	341,911	705,579

^{*}Some numbers do not add up exactly due to rounding effects.

Appendix III Income Statement



Consolidated Income Statement (IFRS)*

Consolidated Income Statement (€k)	2018A	2019A
Net business turnover	26,907	82,825
Other operating revenues	109	58
Changes in inventories of finished goods and work in progress & Inhouse work on non-current assets	3,084	7,044
Operating revenues	30,101	89,928
Raw and indirect material consumption	(4,222)	(35,863)
Cost of personnel	(6,674)	(11,555)
Amortizations and impairments	(3,569)	(14,678)
Other operating expenses	(4,607)	(6,405)
Operating expenses	(19,071)	(68,502)
Operating profit (EBIT)	11,030	21,426
Financial income	653	1,068
Financial expenses	(9,175)	(13,994)
Change in fair value of financial instruments	2,142	207
Net differences in exchange rates	843	3,423
Net Financial Income/(Expense)	(5,537)	(9,296)
Interests in profits and loss of associates	361	189
Earnings before corporate income tax (EBT)	5,854	12,318
Tax on profits	(295)	(321)
Profits from the year	5,559	11,997
Profits attributable to non-controlling interests	544	89
Profits attributable to shareholders of the Company	5,015	11,908

^{*}Some numbers do not add up exactly due to rounding effects.



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