

In compliance with the provisions of Article 227 of the Securities Market Act, approved by Royal Legislative Decree 4/2015, of 23 October, and its complementary regulations, NH Hotel Group, S.A. (hereinafter, “**NH Hotel Group**” or the “**Company**”) hereby notifies the National Securities Market Commission (*Comisión Nacional del Mercado de Valores*)

## OTHER RELEVANT INFORMATION

The Board of Directors held today, has approved, among others, the following agreements:

1. Draw up of the individual and consolidated Annual Accounts and the Director’s Report of the Company, including the report of non-financial information, related to fiscal year 2021, that have been duly submitted to the Stock Market Commission (CNMV), together with the Audit report.
2. Approval of the Annual Corporate Governance Report and the Annual Directors’ Remuneration Report of the Company related to fiscal year 2021, that have been duly submitted to the CNMV.

The Company encloses Press Release, Results Presentations and Analyst’s Note, as well as dial-in numbers for the Results Conference Call.

Madrid, 24 February 2022

Carlos Ulecia Palacios  
General Counsel

*2021 Results: net loss decreases 69.4% year-on-year*

## **NH HOTEL GROUP POSTED IN THE FOURTH QUARTER POSITIVE CONSOLIDATED NET PROFIT AND EBITDA FOR THE FIRST TIME SINCE THE START OF THE PANDEMIC**

- *Second-half revenue of €618 million tripled the €216 million of the first half, predicting a sharp and swift recovery once Omicron wave is surpassed*
- *The strong activity reactivation translated into revenue growth of 54% in 2021 to €834 million, underpinned by the Group's strength and positioning in the leisure segment in southern Europe, as well as a gradual recovery in business travel after the summer months*
- *The Group's solid pricing strategy throughout the second half drove the average daily rate (ADR) from €73 in the first half of the year to €91 in the third quarter and €98 by the fourth, very close to pre-Covid levels. The average for the year was €89*
- *Reactivation of the business, coupled with strict cost controls, enabled the Group to generate €29 million of cash in the second half, not including the capital increase. Net debt decreased by €118 million in 2021*

**Madrid, 24 February 2022.** NH Hotel Group reported consolidated net profit of €41.5 million in the fourth quarter of 2021, marking the first quarter with positive result since the start of the pandemic. Between October and December 2021, recurring EBITDA, excluding the impact of lease accounting under IFRS 16, was €54.0 million, compared to a loss of €81.0 million in 4Q20.

The recovery is gaining momentum quarter after quarter. The Group reported second-half 2021 revenue of €618 million, which is nearly triple the €216 million earned between January and June. Full-year revenue totalled €834 million, up 54.6% from 2020 (€540 million). During the second half, the revenue recovery was stronger in the south of Europe thanks to fewer restrictions; there, momentum in the leisure travel business was joined by a gradual recovery in business travel with a significant impact across the main city destinations.

In 2021, NH Hotel Group's reported consolidated loss decreased by 69.4% to €133.7 million (compared to loss of €437.2 million in 2020). Reported EBITDA amounted to €216.4 million in 2021, compared to just 4.6 million in 2020. The business upturn in the second half, coupled with strict control over costs, also allowed the Group to stem the cash drain, generating €29 million of cash in the second half of the year. In addition, the rights issue and asset rotation during the year enabled a reduction in net debt from €685 million at year-end 2020 to €567 million at 31 December 2021. The company has liquidity of €511 million, of which €244 million is held in cash. The liquidity

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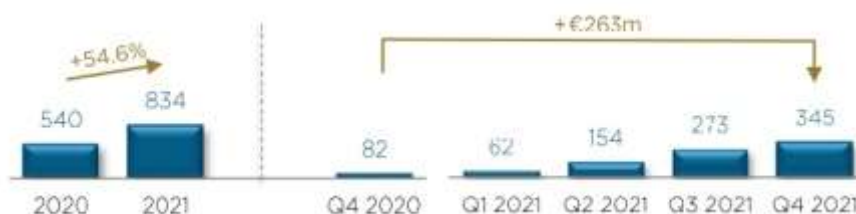
reinforcement achieved in 2021 has allowed the Group to start to reduce its gross debt without impacting its liquidity. Accordingly, it repaid the €236 million drawn under the RCF in full in 2021.

Ramón Aragonés, NH's CEO, believes that the "significant effort" during the past two years will increase the Group's value as the recovery gains traction. *"In 2021 we managed to reduce our losses by 70% and resume cash generation in the second half by focusing on cost control and pricing strategy as the business began to pick up. We are well on our way back to profitability. We expect to complete that trajectory this year, leveraging our unique value proposition in the leisure segment, preferred urban locations in emblematic cities and the gradual recovery unfolding since the summer in the MICE and business travel segments. Omicron has had a significant impact but limited in time to the months of lower activity. The data we have so far this year points to a recovery from one week to the next, inviting optimism and leaving us convinced that the good news will start to arrive with greater speed"*.

Hotel occupancy averaged 34% in 2021, up nine percentage points from 2020. Note that over the course of the year, occupancy more than doubled, from 19% in the first half to 49% by the third quarter and 50% in the fourth, despite the dip sustained during the final weeks of the year. It was in the second half of the year, when activity started to further recover, that the Group's solid pricing strategy translated into stronger growth in the ADR: from €73 in the first half of the year to €91 in the third quarter and €98 by the fourth, very close to pre-Covid levels. The average for the year was €89, compared to €84 in 2020.

The revenue breakdown by quarter reveals the clear-cut upward trend, for full-year growth of 54.6%.

2021 revenue. Annual and quarterly



Strong domestic demand and the gradual recovery in intra-European demand played an important role in the trend observed. The number of hotels in operation increased from 60% at the beginning of the year to 95% by September. The Omicron variant drove a reduction in occupancy in Europe from 62% in October to 37% in December. January continued to be affected, with occupancy in Europe at just 26%; however, the market began to recover during the initial weeks of February 2022. The company views the impact of Omicron as a transient phenomenon which is already giving way to an intense and swift recovery in all segments of the business.

Revenue per available room - RevPAR - recovered more intensely in southern Europe thanks to the lifting of restrictions. In Italy, RevPAR increased by 97% in comparison to 2020; in Spain, by 83%; in LatAm by 54%, in

Benelux by 15% and in Central Europe, by 2%. In Spain, RevPAR in the secondary cities surged by 91%, compared to growth of 72% in Madrid and 68% in Barcelona. In Italy, RevPAR growth was particularly buoyant in Rome (+120% from 2020) and Milan (+96%), compared to growth of 89% in the secondary cities.

Regarding revenue recovery by region, in Spain, it increased by 71.6% in 2021, with growth in the main city destinations in the second half particularly noteworthy. In Italy, annual revenue increased by 83.9%. Revenue was stable year-on-year in Benelux and 59.9% higher in Central Europe, largely thanks to direct state aid in those markets. Lastly, revenue in Latin America increased by 64.5% in constant-currency terms, with Chile and Colombia (+70%) as the strongest markets, followed by Mexico (+52%) and Argentina (+46%).

## About NH Hotel Group

NH Hotel Group is a consolidated multinational player and a benchmark city hotel operator in Europe and the Americas, where it operates more than 350 hotels. Since 2019, the Company has been working with Minor Hotels on integrating all of its hotel brands under a single corporate umbrella with a presence in over 50 countries worldwide. A portfolio of over 500 hotels has thus been articulated around eight brands - NH Hotels, NH Collection, nhow, Tivoli, Anantara, Avani, Elewana and Oaks - to forge a broad and diverse range of hotel propositions in touch with the needs and desires of today's world travellers.

### NH Hotel Group's Communication Department

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Twitter | LinkedIn | YouTube | Instagram



# 2021 RESULTS PRESENTATION

24<sup>th</sup> of February 2022



Anantara The Marker Dublin

**NH** | HOTEL GROUP PART OF MINOR  
HOTELS



# Message from the CEO

*“Dear Shareholders,*

*The **lifting of restrictions in mid-2021** meant the beginning of the recovery. After the summer, the improvement was also supported by the **gradual reactivation of business travelers and small business groups**, resulting in a significant upturn in key cities. The performance achieved during the second part of the year despite the slowdown in December due to Omicron, makes us predict a strong rebound in 2022 with a high level of requests for meeting and events.*

**Revenues grew +55% reaching €834m** compared to €540m reported in 2020. **The second half represented 74% of the yearly revenues, implying €618m in H2 and €216m in H1.**

**Occupancy rate more than doubled from 19% in H1 to 49% in Q3 and 50% in Q4**, despite lower occupancies during last weeks of the year. The earlier easing of restrictions in Southern Europe allowed a faster recovery, reaching occupancy levels in H2 above 60% in Spain and more than 50% in Italy. Central Europe and Benelux reinstated earlier restrictions in mid-November due to Omicron, reaching occupancies in H2 between 50% and 40% respectively. **The solid pricing strategy during the second half has allowed ADR to increase from €73 in H1 to €91 in Q3 and €98 in Q4.**

*Business reactivation since mid-2021 and a strict cost control through-out the year resulted in a **recurring EBITDA improvement of +€201m** (ex-IFRS 16), from -€290m in 2020 to -€90m in 2021, also positively supported by direct state aid subsidies in Central Europe. **Recurring Net Income progressed by +€216m**, reaching -€155m compared to -€371m in 2020.*

**Business reactivation has endorsed to end cash drain during the second half of 2021.** Net financial debt decreased by €19m in Q3 (excluding €106m capital increase) and by €10m in Q4. The proactive **strengthening of the capital structure in 2021** with the capital increase and asset rotation transaction, has allowed to report a decline in **Net financial debt from €685m in 2020 to €568m in December 2021.** Additionally, debt refinancing achieved until 2026 and covenant holiday for the entire 2022, displays a relaxed debt maturity profile for the turnaround.

*The Group closed the year with an **available liquidity of €511m** (€244m of cash). The liquidity reinforcement during 2021 has permitted to start reducing gross debt preserving liquidity. As such, the **€236m drawn amount of the RCF was fully paid down in 2021 and now the RCF is fully available with a limit of €242m.***

**Since the last week of January, a pick-up in reservations has been observed**, meaning that worst weeks of Omicron are behind. Nevertheless, Q1 is traditionally the smallest contribution period of the year due to seasonality. **The strong turnaround seen in H2 last year allow us to foresee a fast recovery once restrictions decline.”**

# Strong recovery after summer period due to corporate demand but fell in December due to Omicron variant

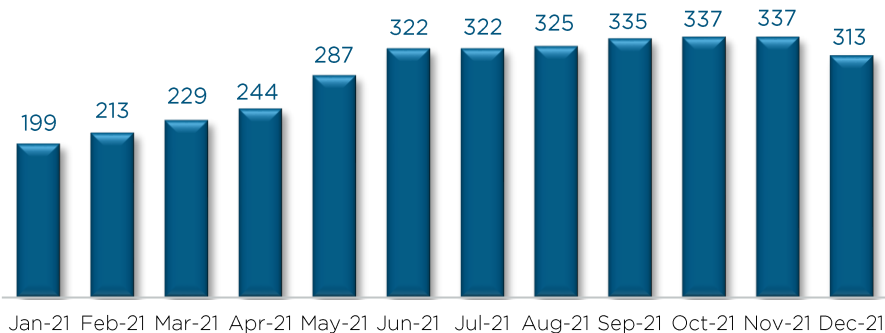
## Reopening

- **Portfolio status:** 2021 started with ~60% of the portfolio open, ~90% in June, peaking in September to ~95% and ending the year with ~85%
- **Average occupancy rate of European hotels impacted by Omicron variant since mid-November:** 62% in October, 54% in November and 37% in December
- January 2022 also impacted with an average occupancy of 26%. **Since the last week of January, a pick-up in reservations has been observed reaching 37% in February (20 days)**

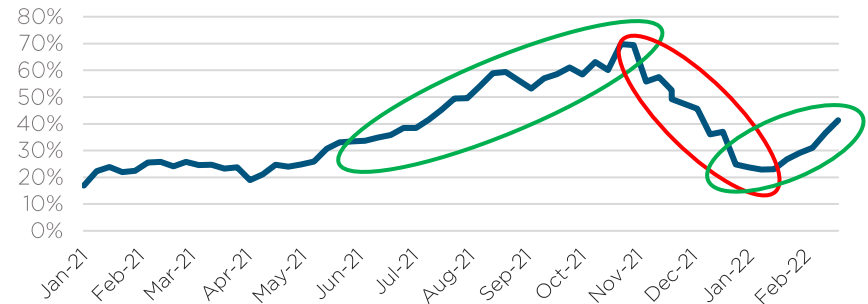
## Recovery

- The Group will benefit from:
  - **Strong market positioning** in the European countries
  - **Excellent locations and high brand awareness**
  - **High domestic demand** (2019: Germany 70%; Spain 60%; Italy and Benelux 50%)
- Recovery phase **driven initially by:**
  - **Domestic + intra-European demand** (2019: c.70-75%), as international mobility remains low
  - **B2C segment (c.65%).** B2B (c.35%) will take longer to recover due to macro and initial lower size of events

## # Open Hotels

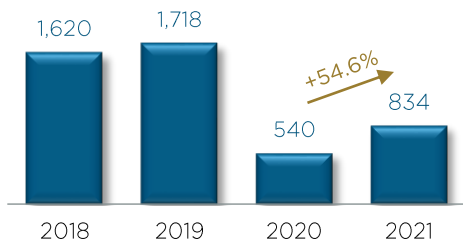


## Weekly Occupancy trend (European open owned & leased hotels)



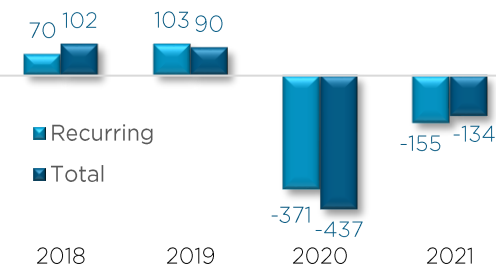
# Key Financial Indicators: 2018-2021

## Revenues (€m)



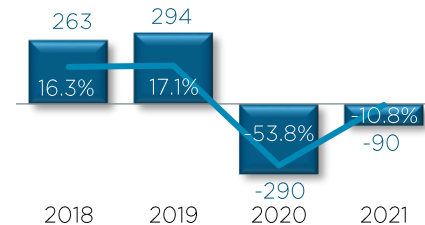
- In 2021 revenue increased +54.6% (+€294m) reaching €834m

## Net Income (€m)



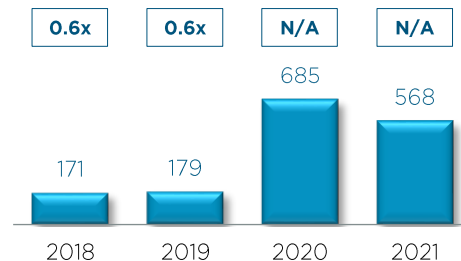
- Recurring Net Income in 2021 improved +€216m
- Non-recurring activity in 2021 (+€21m) is mainly explained by net capital gain from asset rotation partially offset by one-off refinancing impacts and severance costs

## Recurring EBITDA<sup>(1)</sup> (€m) % margin



- EBITDA improvement of +€201m in 2021, due to business reactivation since mid-2021 and cost control throughout the year. State aid direct subsidies amounted to €83m in 2021

## Net Financial Debt (€m) / Recurring EBITDA<sup>(1)</sup>



- Strengthening of the capital structure in 2021 with capital increase, asset rotation and debt maturities extension until 2026
- Net financial debt declined €117m in 2021

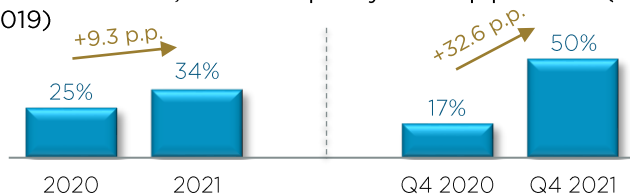
<sup>(1)</sup> Recurring EBITDA excludes capital gains from asset disposals, IFRS 16 and rent linearization accounting impacts and for comparison purposes applied to 2020 figures



# Relevant recovery in H2 supported by the return of business travelers since September

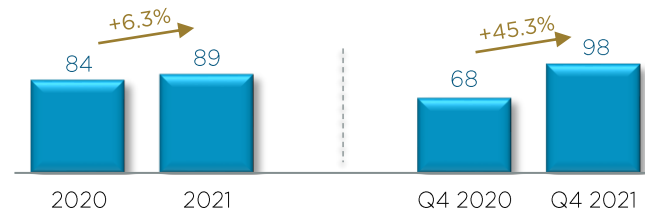
## Occupancy (%)

- 2021: occupancy reached 34% (+9 p.p. vs 2020). More than double from 19% in H1 to 49% in H2. Compared to 2019, LFL occupancy is -37 p.p. lower (72% in 2019)
- Q4: 49.7% in the quarter (+33 p.p. vs Q4 2020) and very similar to Q3. Vs 2019, LFL occupancy is -21 p.p. lower (72% in Q4 2019)



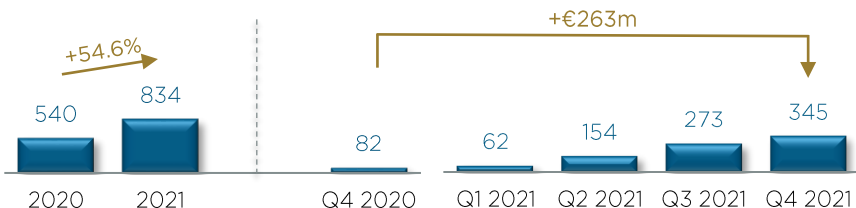
## ADR (€)

- 2021: +6.3% increase in prices (+€5.3) reaching €89 due to the return of business travelers since September (H1: €73; H2: €95)
- Q4: €98 in the quarter vs. €91 in Q3 2021 and €68 in Q4 2020. Compared to 2019, LFL ADR is down -9.8% (€106 in Q4 2019)



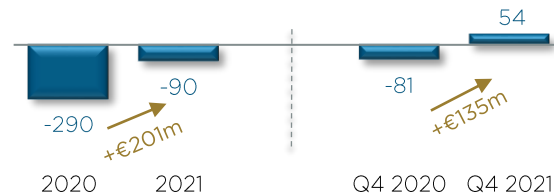
## Revenues (€m)

- 2021: €834m (+€294m or +54.6% vs 2020). However, -51.4% below 2019 levels. In H2 revenue increased +€388m reaching €618m
- Q4: €345m including €40m of subsidies (cash in Q1 2022). Excluding these subsidies, the figure is higher than in Q3



## Recurring EBITDA<sup>(1)</sup> (€m; excluding IFRS 16)

- 2021: improvement of +€201m (+€12m in H1 and +€188m in H2) boosted by business reactivation, cost control all over the year and direct state aid subsidies (+€83m)
- Q4: EBITDA improvement of +€135m compared Q4 2020 reaching €54m. Excluding €40m of subsidies, positive EBITDA was reached in the quarter compared to -€7m in Q3



<sup>(1)</sup> Recurring EBITDA excludes capital gains from asset disposals, IFRS 16 and rent linearization accounting impacts and for comparison purposes applied to 2020 figures

# Business reactivation in H2 and cost control resulted in an EBITDA improvement of +€201m in 2021

- **The EBITDA improvement of +€188.2m in H2 2021 vs H2 2020** (+€53.3m in Q3 and +€135.0m in Q4) is explained by revenue growth (+€387.9m) and strict cost control during business reactivation, reporting a flow through ratio of 49%
- Despite the low activity in the first half of the year, **revenue increased by +€294.5m and EBITDA by +€200.6m EBITDA in 2021**, due to cost discipline:
  - Total Operating cost including rents: +€93.9m or +11.3% excluding IFRS 16
  - Excluding perimeter changes and IFRS 16, fixed rent savings amounted to €45.9m in 2021 compared to €63.6m in 2020

| € million (2021 vs 2020)                                   | H1 2021       | H2 2021        | 2021                 |               |
|--|---------------|----------------|----------------------|---------------|
|  |               |                | €m variation vs 2020 | %             |
| <b>TOTAL REVENUES</b>                                      | <b>(93.4)</b> | <b>387.9</b>   | <b>294.5</b>         | <b>54.6%</b>  |
| Staff Cost   | 58.0          | (70.1)         | (12.0)               | 3.9%          |
| Operating expenses   | 34.2          | (86.8)         | (52.6)               | 21.7%         |
| <b>TOTAL OPERATIONAL COSTS EXCL. RENTS</b>                 | <b>92.2</b>   | <b>(156.9)</b> | <b>(64.6)</b>        | <b>11.8%</b>  |
| Lease payments and property taxes <sup>(1)</sup>           | 13.5          | (42.8)         | (29.2)               | 10.4%         |
| <b>TOTAL COSTS <sup>(1)</sup></b>                          | <b>105.7</b>  | <b>(199.6)</b> | <b>(93.9)</b>        | <b>11.3%</b>  |
| <b>RECURRING EBITDA <sup>(1)</sup></b>                     | <b>12.4</b>   | <b>188.2</b>   | <b>200.6</b>         | <b>-69.1%</b> |
| <b>CONVERSION RATE OF REVENUE TO EBITDA <sup>(1)</sup></b> | <b>n.a.</b>   | <b>49%</b>     | <b>68%</b>           |               |

## Payroll

- Downsized workforce by means of furloughs and collective dismissal implemented in Corporate Services

## Leases

- Continued negotiations with landlords for temporary rent reductions

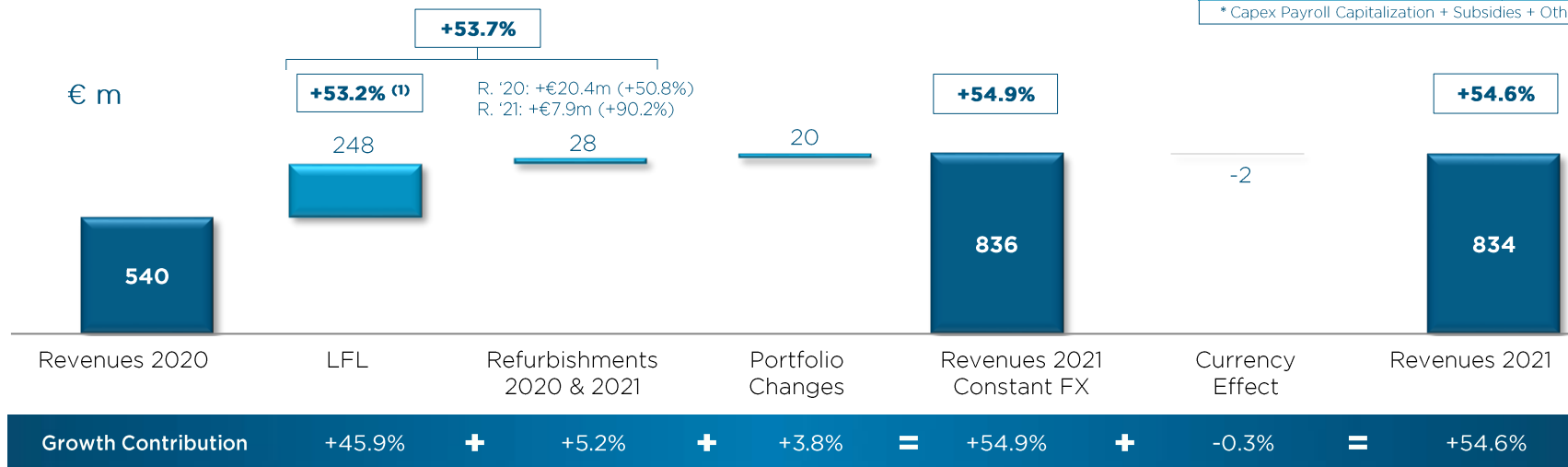
(1) Excludes capital gains from asset disposals, IFRS 16 and rent linearization accounting impacts

# Revenue improvement since May with the easing of restrictions

- Total Revenue grew +54.6% or +€294m to €834m** compared to €540m reported in 2020. The second half represented 74% of the yearly revenues, implying €618m in H2 (+€388m) and €216m in H1 (-€93m), as countries started to lift restrictions since May
- Revenue Like for Like (“LFL”): +53.2% with constant FX (+53.0% reported):
  - Higher growth in southern European countries: Italy (+83.9%), Spain (+71.6%), Central Europe (+59.9% including €79m of direct state aid subsidies) and Benelux (+0.0%)
- Perimeter changes contributed with +€20m: mainly Boscolo portfolio, NH Collection Copenhagen and NH Hannover

| Revenue Split              | Var. 2021     |
|----------------------------|---------------|
| Available Rooms            | -0.1%         |
| RevPAR                     | +45.3%        |
| Room Revenue               | +47.4%        |
| Other Hotel Revenue        | +24.7%        |
| <b>Total Hotel Revenue</b> | <b>+40.0%</b> |
| Other Revenue*             | +€83.1m       |
| <b>Total Revenue</b>       | <b>+54.6%</b> |

\* Capex Payroll Capitalization + Subsidies + Other



<sup>(1)</sup> On its 2020 own base. With real exchange rate growth is +53.0%

# Higher RevPAR growth in Southern Europe

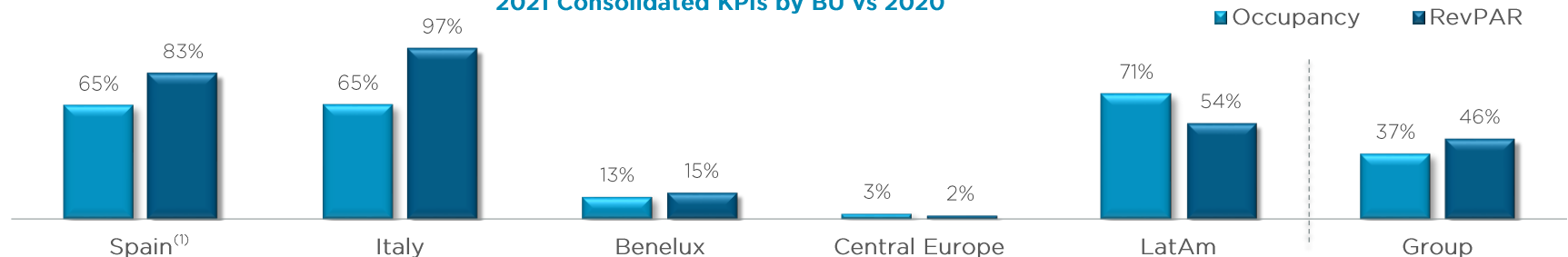
▪ **RevPAR increase of 46% in 2021 (€30) compared to 2020 and -59% vs LFL 2019 (€74)**

- Substantial better RevPAR performance in those countries with lower restrictions or were previously lifted: Italy (+97%), Spain (+83%), LatAm (+54%), Benelux (+15%) and Central Europe (+2%)
- Occupancy: more than double within the year, from 19% in H1 to 49% in H2. In FY 2021, occupancy grew +37% or +9.3 p.p. to 34.3% (25.0% in 2020). Compared to LFL occupancy in 2019 (71.7%), the fall is -51% or -36.9 p.p.
- ADR: the solid pricing during the second half has allowed ADR to increase from €73 in H1 to €95 in H2. In FY 2021, ADR grew +6.3% or +€5.3 vs 2020, reaching €89.0. Compared to LFL ADR in 2019 (€104), the drop is -16.5%

▪ **LFL RevPAR performance by region: more substantial recovery in southern European countries. Key cities improving since September due to the return of business travellers**

- Spain (+82% vs 2020; -48% vs LFL 2019): Madrid +72%, Barcelona +68% and secondary cities +91%
- Italy (+92% vs 2020; -52% vs LFL 2019): Rome +120%, Milan +96% and secondary cities +89%
- Benelux (+3% vs 2020; -72% vs LFL 2019): Brussels -17%, Amsterdam -10%, congress centres hotels +24% and Dutch secondary cities +15%
- Central Europe (-2% vs 2020; -66% vs LFL 2019): Munich +16%, Berlin +10%, Frankfurt -31% and Austria +22%
- LatAm (+56% with real exchange rate and -63% vs LFL 2019): Buenos Aires -35%, Mexico DF +62% and Bogota +54%

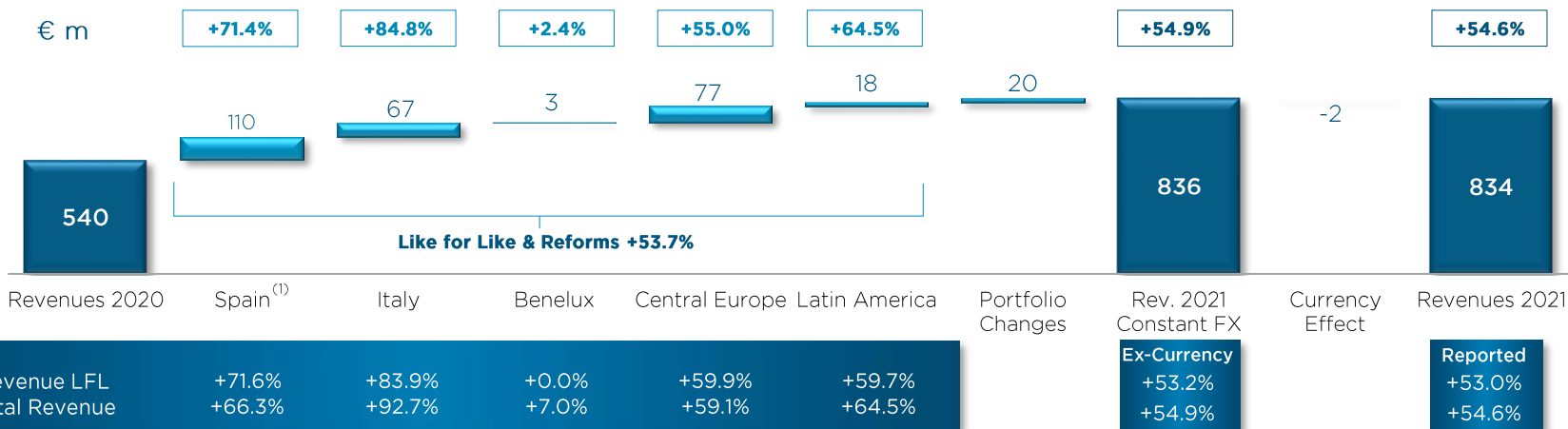
**2021 Consolidated KPIs by BU vs 2020**



<sup>(1)</sup> Includes France and Portugal

# 62% of the revenue increase coming from Spain and Italy

- Spain:** +71.6% LFL growth, being Barcelona (+61.8%), Madrid (+57.5%) and secondary cities (+77.4%). Including refurbished hotels and perimeter changes total revenue grew +66.3%
- Italy:** +83.9% increase in LFL with a positive performance in Rome (+109.8%), Milan (+84.3%) and secondary cities (+83.9%). Total revenue grew +92.7% including changes of perimeter (openings of 1 hotel in Verona and 4 from Boscolo portfolio and exits of 1 hotel in Florence and 1 in Venice)
- Benelux:** stable LFL performance (+0.0%) with Brussels (-17.1%), Amsterdam (-13.2%) and congress centres hotels (-8.7%). Better performance in Dutch secondary cities (+6.5%). Total revenues including the opening of 2 hotels (1 in Amsterdam and 1 in London) grew +7.0%
- Central Europe:** +59.9% LFL growth including the positive impact of direct state aid subsidies (€79m). Berlin (+12.1%), Frankfurt (-29.8%; also affected by higher supply), Munich (+8.6%) and secondary cities (-10.7%). Including refurbished hotels and perimeter changes (opening of 1 hotel in Copenhagen) total revenue increased +59.1%
- LatAm:** +64.5% in LFL&R with constant exchange rate (+60.8% reported). By regions, Mexico revenues grew +52% at constant exchange rate and including the positive currency evolution (+2%) reported revenues increased +55%. Argentina revenues grew +46% while reported figure is +29% including hyperinflation and currency depreciation. Colombia and Chile revenue increased +70% in local currency and including the currency evolution (-3%) reported figure grew +64%



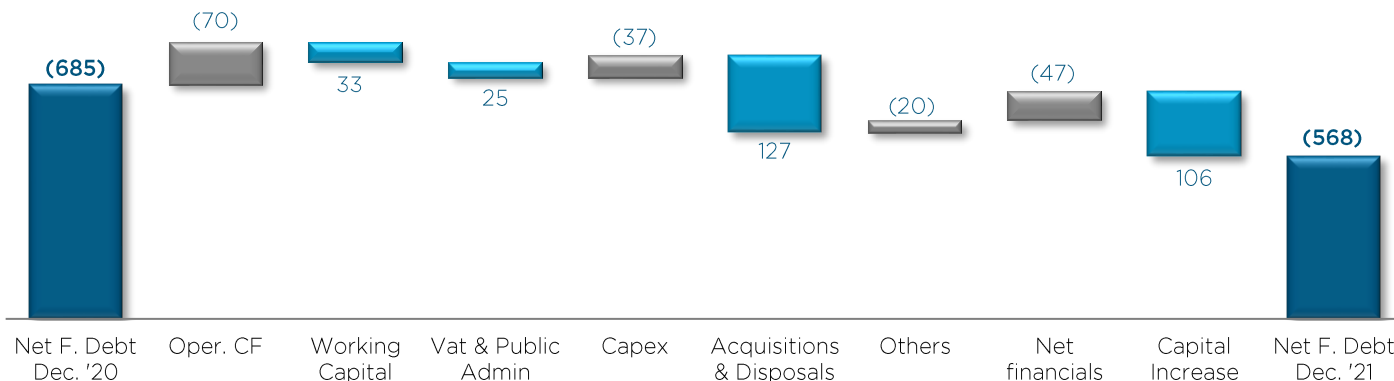
<sup>(1)</sup>Includes France and Portugal

# Total Net Income improved by +€303m due to business reactivation and the contribution of non-recurring items compared to 2020

| € million<br>Reported Figures             | 2021           | 2020           | VAR.<br>Reported |              |
|---|----------------|----------------|------------------|--------------|
|   | €m             | €m             | €m               | %            |
| <b>TOTAL REVENUES</b>                     | <b>834.2</b>   | <b>539.7</b>   | <b>294.5</b>     | <b>54.6%</b> |
| Staff Cost                                | (318.5)        | (306.4)        | (12.0)           | 3.9%         |
| Operating expenses                        | (295.5)        | (242.9)        | (52.6)           | 21.7%        |
| <b>GROSS OPERATING PROFIT</b>             | <b>220.2</b>   | <b>(9.6)</b>   | <b>229.8</b>     | <b>N/A</b>   |
| Lease payments and property taxes         | (3.8)          | 14.3           | (18.1)           | N/A          |
| <b>RECURRING EBITDA</b>                   | <b>216.4</b>   | <b>4.6</b>     | <b>211.8</b>     | <b>N/A</b>   |
| Margin % of Revenues                      | 25.9%          | 0.9%           | -                | 25.1 p.p.    |
| Depreciation                              | (107.5)        | (112.3)        | 4.8              | -4.3%        |
| Depreciation IFRS                         | (172.8)        | (184.6)        | 11.8             | -6.4%        |
| <b>EBIT</b>                               | <b>(63.8)</b>  | <b>(292.2)</b> | <b>228.4</b>     | <b>78.2%</b> |
| Net Interest expense                      | (33.3)         | (35.9)         | 2.6              | -7.3%        |
| IFRS Financial Expenses                   | (83.0)         | (94.1)         | 11.1             | -11.8%       |
| Income from minority equity interest      | (1.1)          | (7.5)          | 6.3              | -84.6%       |
| <b>EBT</b>                                | <b>(181.3)</b> | <b>(429.7)</b> | <b>248.4</b>     | <b>57.8%</b> |
| Corporate income tax                      | 24.0           | 55.5           | (31.5)           | -56.7%       |
| <b>NET INCOME BEFORE MINORITIES</b>       | <b>(157.3)</b> | <b>(374.2)</b> | <b>216.9</b>     | <b>58.0%</b> |
| Minorities interests                      | 2.3            | 3.2            | (1.0)            | -30.2%       |
| <b>NET RECURRING INCOME</b>               | <b>(155.0)</b> | <b>(371.0)</b> | <b>215.9</b>     | <b>58.2%</b> |
| Non-Recurring EBITDA                      | 55.9           | (8.7)          | 64.6             | N/A          |
| Other Non-Recurring items                 | (34.5)         | (57.5)         | 23.0             | -40.0%       |
| <b>NET INCOME INCLUDING NON-RECURRING</b> | <b>(133.7)</b> | <b>(437.2)</b> | <b>303.5</b>     | <b>69.4%</b> |

- Revenue** reached €834.2m (+54.6% or +€294.5m) as countries started to lift restrictions allowing to accelerate the recovery since end of Q2
- Payroll cost increased +3.9% and Operating expenses +21.7%**
- Reported lease payments and property taxes** grew by -€18.1m mainly explained by the higher fixed rent concessions achieved in 2020. **Excluding perimeter changes and IFRS 16, fixed rent savings amounted to €45.9m in 2021 compared to €63.6m in 2020**
- Reported EBITDA improved by +€211.8m reaching €216.4m.** Excluding IFRS 16, Recurring EBITDA improved by +€200.6m reaching -€89.8m
- Financial Expenses:** decreased +€2.6m explained by non-cash accounting impacts (exchange results and embedded derivative from shareholder loan conversion) more than offsetting by the higher gross financial debt compared to 2020 (mainly ICO Covid related loan, new Bond and shareholder loan)
- Taxes:** Corporate Income Tax of €24.0m, -€31.5m vs. 2020 mainly explained by the better EBT compared to last year
- Reported Net Recurring Income improved by +€215.9m** reaching -€155.0m compared to -€371.0m in 2020
- Non-Recurring Items:** reached €21.4m mainly explained by the net capital gain from the sale & leaseback of NHC Barcelona Calderón (€47m) partially offset by the one-off refinancing impacts and severance costs. 2020 affected by a significant impairment provision
- Reported Total Net Income improved by +€303.5m reaching -€133.7m** compared to -€437.2m in 2020

# Cash flow generation in H2 permitted to reduce Net Debt by €19m in Q3 (excl. capital increase) and by €10m in Q4



| Financial Position:<br>31 <sup>st</sup> December 2021 |
|---|
| Gross Financial Debt: (€812m)                         |
| Cash: €244m   |
| Net Financial Debt: (€568m) <sup>(1)</sup>            |
| Operating Lease Liability (under IFRS16): (€1,925m)   |
| Total Net Debt with Operating Leases: (€2,493m)       |

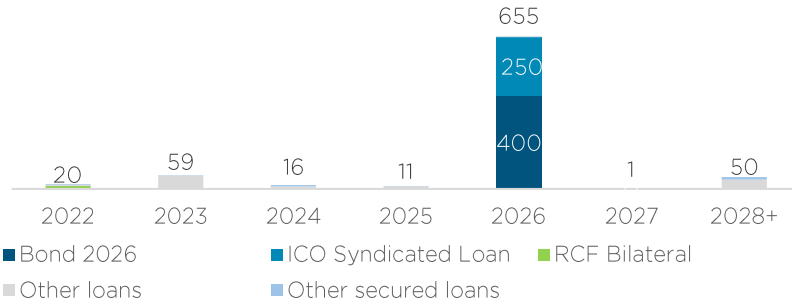
- **(-) Operating Cash Flow:** -€69.8m, including -€7.9m of credit card expenses and corporate income tax of +€5.5m due to a refund received in January 2021 from fiscal year 2019
- **(+) Working Capital:** +€32.6, mainly explained by the supply chain management, improvement in receivable balances, increase of business with high “non-credit” component (payment at check out) and subsidies to be received in 2022
- **(+) VAT & Public Admin.:** +€24.9, due to the timing effect of the business improvement and some postponement facilities of taxes in Benelux
- **(-) Capex payments:** -€36.8m paid in 2021, vs -€102.6m in 2020. Capex will continue limited in the coming quarters
- **(+) Acquisitions & Disposals:** +€127.3m, mainly from the S&LB of NH Collection Barcelona Calderon (+€117.2m net of taxes)
- **(-) Others:** mainly due to financial investment pledges for bank guarantees in reference to lease contracts, payment of provisions and debt FX effect
- **(-) Net Financials & Dividends:** -€47.3m, out of which -€32.7m relates to debt interest expense and -€14.4m to refinancing fees and expenses
- **(+) Capital Increase:** +€106.3m, from the capitalization of the Shareholder Loan and the capital increase addressed to minority shareholders

<sup>(1)</sup> NFD excluding accounting adjustments for arrangement expenses €12.7m, accrued interest -€9.5m and IFRS 9 adjustment -€4.6m. Including these accounting adjustments, the Adj. NFD would be (-€569m) at 31<sup>st</sup> Dec. 2021 and (-€677m) at 31<sup>st</sup> Dec. 2020

# Financial position: strong liquidity with no relevant debt maturities until 2026

## Debt Maturity Profile 31 December 2021: Gross debt (€812m)

Average tenor<sup>(1)</sup>: 4.2 years  
Average cost: 3.5%



- Extension of maturities to 2026 of main debt facilities: ICO loan, Bond and RCF
- Reinforcement of capital structure has allowed the €236m repayment of RCF in H2 2021 not impacting liquidity
- Financial covenant holiday for the entire 2022

### Liquidity<sup>(2)</sup> as of 31<sup>st</sup> December 2021:

- Cash: **€244m**
- Available credit lines: **€267m**
  - €242m RCF (fully available)
  - €25m of bilateral credit lines

**Available liquidity<sup>(2)</sup>  
€511m**

<sup>(1)</sup> Excludes subordinated debt (2028+)

<sup>(2)</sup> Excludes €7.5m escrow account pledge for a bank guarantee in reference to 2 lease contracts

## Rating

| Rating  | NH | 2026 Bond | Outlook  |
|---------|----|-----------|----------|
| Fitch   | B- | B+        | Negative |
| Moody's | B3 | B2        | Negative |

## Fitch Ratings

- In June 2021, Fitch **affirmed 'B-' with negative outlook**
- The affirmation reflects NH's satisfactory financial flexibility and deleveraging capacity
- NH's Standalone Credit Profile remains at 'B'. It reflects satisfactory liquidity with leverage metrics expected to return in 2022-2023

## MOODY'S

- In December 2021, Moody's **affirmed the 'B3' corporate rating of NH Hotel Group with negative outlook** based on that a meaningful recovery has not yet happened
- NH has a significant pool of fully owned unencumbered assets which increases financial flexibility



# Annex

- Q4 Revenue
  - Per Perimeter
- Q4 RevPAR
- Q4 P&L

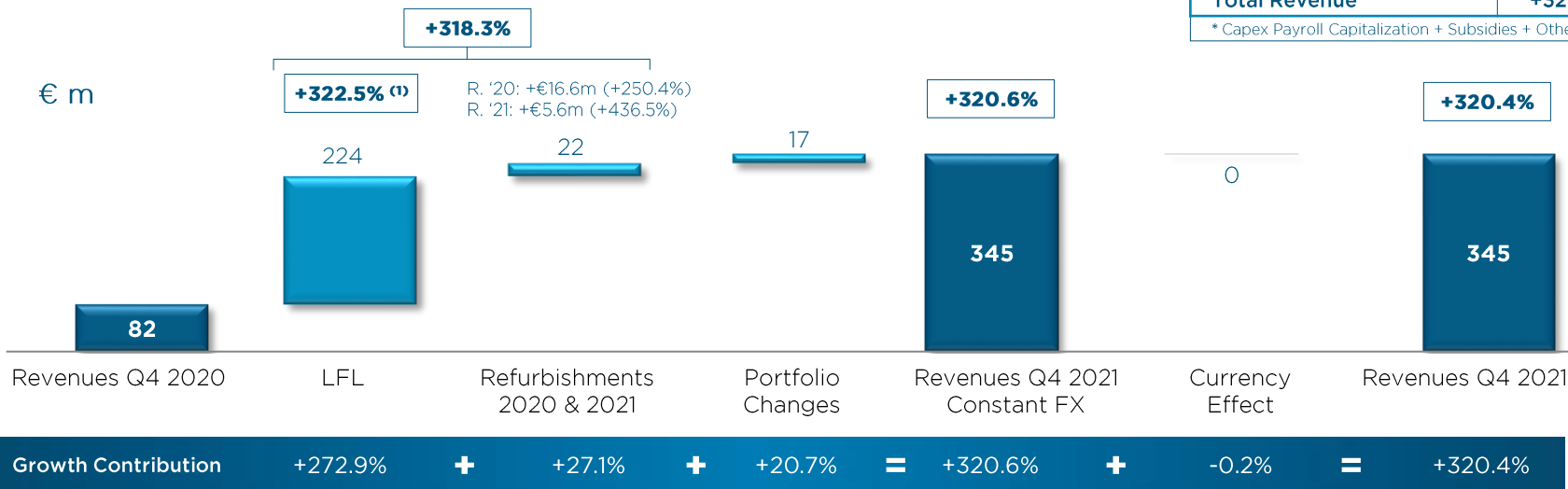


# Business reactivation continued in Q4 despite Omicron

- Revenue increased by **+€263m to €345m in the fourth quarter** despite the slowdown in December. Still -25.2% below 2019 reported figure. This figure includes €40m from direct state aid subsidies (cash in Q1 2022)
- Excluding these subsidies, **Q4 revenue figure is higher than the one of previous quarter** (Q3: €273m).
- Revenue Like for Like (“LFL”): increased by **+€224m or +322%**:
  - Strong growth among all countries despite slowdown since mid-November: Spain (+€74m), Italy (+€34m), Central Europe (+€72m; including €36m of subsidies) and Benelux (+€31m)

| Revenue Split              | Var. Q4 2021   |
|----------------------------|----------------|
| Available Rooms            | -0.2%          |
| RevPAR                     | +323.7%        |
| Room Revenue               | +336.1%        |
| Other Hotel Revenue        | +200.8%        |
| <b>Total Hotel Revenue</b> | <b>+286.2%</b> |
| Other Revenue*             | +€40.2m        |
| <b>Total Revenue</b>       | <b>+320.4%</b> |

\* Capex Payroll Capitalization + Subsidies + Other



<sup>(1)</sup> On its 2020 own base. With real exchange rate growth is +322.5%

# RevPAR in Q4 grew +9% compared to Q3 2021 due to the strong recovery in key cities

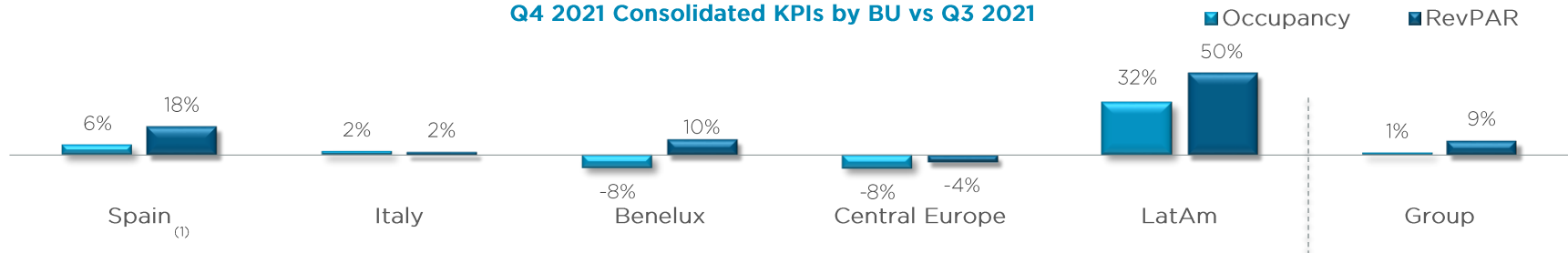
## Higher absolute RevPAR in Q4 2021 (€49) compared to Q3 2021 (€45), but still -37% against LFL Q4 2019 (€76)

- All regions, except Central Europe, reported higher RevPAR in Q4 compared to the previous quarter despite slowdown in activity business since mid-November
- Occupancy reached 49.7%, very similar to the 49.1% reported in Q3 2021. Compared to 2019, LFL occupancy is -21 p.p. lower (71.7% in Q4 2019). October was the month with higher occupancy (60%, being Spain 74% and Italy 63%)
- ADR: solid pricing in the quarter reaching €98 compared to €91 in Q3 2021, meaning an improvement of +€6.8 or +7.4%. Against 2019, LFL ADR is down -10.2% (€106 in Q4 2019). In the month of October ADR reached €103 (€134 in Italy and €105 in Spain and Benelux)

## LFL RevPAR performance by region compared to Q3: Spain continues to outperform within Europe

- Spain: +15% vs Q3 2021 and -19% vs LFL Q4 2019. Occupancy reached 64% (61% in Q3) and ADR €101 (+9.3% vs previous quarter)
- Italy: +4% vs Q3 2021 and -23% vs LFL Q4 2019. Strong pricing resulting in same LFL ADR as in Q4 2019 (€119)
- Benelux: +4% vs Q3 2021 and -55% vs LFL Q4 2019. Occupancy was 38% (43% in Q3) and ADR €103 (+17.6% vs previous quarter)
- Central Europe: -5% vs Q3 2021 and -55% vs LFL Q4 2019. Occupancy reached 45% (50% in Q3) and ADR €83 (+4.4% vs previous quarter)
- LatAm: +47% vs Q3 2021 and -19% vs LFL Q4 2019. Occupancy reached 48% (37% in Q3) and ADR €57 (+12.7% vs previous quarter). Colombia was the country with higher occupancy (62%), followed by Mexico (50%) and Argentina (32%)

Q4 2021 Consolidated KPIs by BU vs Q3 2021



<sup>(1)</sup> Includes France and Portugal

# Q4 is the first quarter with positive Net Income since 2019

| € million<br>Reported Figures             | Q4 2021 | Q4 2020 | VAR.<br>Reported |           |
|---|---------|---------|------------------|-----------|
|   | €m      | €m      | €m               | %         |
| <b>TOTAL REVENUES</b>                     | 344.9   | 82.0    | 262.9            | N/A       |
| Staff Cost                                | (103.6) | (56.4)  | (47.2)           | 83.7%     |
| Operating expenses                        | (103.5) | (43.8)  | (59.7)           | N/A       |
| <b>GROSS OPERATING PROFIT</b>             | 137.8   | (18.2)  | 156.0            | N/A       |
| Lease payments and property taxes         | 12.4    | 33.8    | (21.4)           | 63.2%     |
| <b>RECURRING EBITDA</b>                   | 150.2   | 15.6    | 134.6            | N/A       |
| Margin % of Revenues                      | 43.6%   | 19.0%   | -                | 24.5 p.p. |
| Depreciation                              | (26.9)  | (28.8)  | 1.9              | -6.7%     |
| Depreciation IFRS                         | (42.8)  | (44.7)  | 1.9              | -4.2%     |
| <b>EBIT</b>                               | 80.6    | (57.8)  | 138.4            | N/A       |
| Net Interest expense                      | (8.1)   | (12.1)  | 4.0              | 33.2%     |
| IFRS Financial Expenses                   | (19.3)  | (23.8)  | 4.5              | 18.9%     |
| Income from minority equity interest      | (0.2)   | (7.0)   | 6.8              | -96.5%    |
| <b>EBT</b>                                | 52.9    | (100.8) | 153.7            | N/A       |
| Corporate income tax                      | (8.5)   | 5.5     | (14.0)           | N/A       |
| <b>NET INCOME BEFORE MINORITIES</b>       | 44.5    | (95.3)  | 139.8            | N/A       |
| Minorities interests                      | 0.5     | 0.5     | 0.0              | 1.7%      |
| <b>NET RECURRING INCOME</b>               | 44.9    | (94.8)  | 139.8            | N/A       |
| Non-Recurring EBITDA                      | 2.8     | (6.2)   | 9.0              | N/A       |
| Other Non-Recurring items                 | (6.2)   | (41.1)  | 34.9             | -84.9%    |
| <b>NET INCOME INCLUDING NON-RECURRING</b> | 41.5    | (142.2) | 183.6            | N/A       |

- Revenue** reached €344.9m (+€262.9m) including €40m of direct state aid subsidies (cash in Q1 2022). Excluding these subsidies, the figure is higher than in Q3
- Payroll cost** increased +83.7% **and Operating expenses** +136.2% compared to Q4 2020 due to higher activity
- Reported lease payments and property taxes** grew by -€21.4m mainly explained by the higher fixed rent concessions registered in Q4 2020. **Excluding perimeter changes and IFRS 16, fixed rent savings amounted to +€6.3m in Q4 2021 compared to +€26.6m in Q4 2020**
- Reported Recurring EBITDA reached €150.2m.** Excluding IFRS 16 accounting impact, Recurring EBITDA is +€54.0m. Excluding €40m of subsidies, positive EBITDA was reached in the quarter compared to -€7m in Q3 2021
- Financial Expenses:** decreased +€4.0m mainly explained by non-cash accounting impacts and lower arranging expenses. Lower financial expenses due to RCF repayment in H2 2021 are offset by higher financial expense related to new Bond and ICO loan
- Taxes:** Corporate Income Tax of -€8.5m, explained by the positive EBT performance
- Reported Net Recurring Income reached €44.9m** compared to -€94.8m in Q4 2020 due to the business reactivation. First positive quarter since 2019.
- Non-Recurring Items:** reached -€3.5m mainly explained by the tax rate change in Argentina
- Reported Total Net Income of €41.5m,** compared to -€142.2m in Q4 2020

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# SALES AND RESULTS 2021

24<sup>th</sup> February 2022



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HOTELS



## Sales and Results 2021

Madrid, 24<sup>th</sup> February 2022

### Executive summary

The **lifting of restrictions in mid-2021** meant the beginning of the recovery. The improvement was also supported by the **gradual reactivation of business travellers and small business groups**, resulting in a significant upturn in key cities after summer months. The performance achieved during the second part of the year despite the slowdown in December due to Omicron, makes us predict a strong rebound in 2022 with a high level of requests for meeting and events.

**Revenues grew +55% reaching €834m** compared to €540m reported in 2020. **The second half represented 74% of the yearly revenues, implying €618m compared to €216m in the first half.**

**Occupancy rate more than doubled from 19% in H1 to 49% in Q3 and 50% in Q4**, despite lower occupancies during last weeks of the year. The higher easing of restrictions in Southern Europe allowed a faster recovery, reaching occupancy levels in H2 above 60% in Spain and more than 50% in Italy. Central Europe and Benelux reinstated earlier restrictions in mid-November due to Omicron, reaching occupancies in H2 between 50% and 40% respectively. **The solid pricing strategy during the second half has allowed ADR to increase from €73 in H1 to €91 in Q3 and €98 in Q4.**

Business reactivation since mid-2021 and a strict cost control through-out the year resulted in a **recurring EBITDA improvement of +€201m** (ex-IFRS 16), from -€290m in 2020 to -€90m in 2021, also positively supported by direct state aid subsidies in Central Europe. **Recurring Net Income improved by +€216m**, reaching -€155m compared to -€371m in 2020.

**Business reactivation has endorsed to end cash drain during the second half of 2021.** Net financial debt decreased by €19m in Q3 (excluding €106m capital increase) and by €10m in Q4. The proactive **strengthening of the capital structure in 2021** with the capital increase and asset rotation transaction, has allowed to report a decline in **Net financial debt from €685m in 2020 to €568m in December 2021.** Additionally, debt refinancing achieved until 2026 and covenant holiday for the entire 2022, displays a relaxed debt maturity profile for the turnaround.

The Group closed the year with an **available liquidity of €511m** (€244m of cash). The liquidity reinforcement during 2021 has permitted to start reducing gross debt preserving liquidity. As such, the **€236m drawn amount of the RCF was fully repaid in 2021 and now the RCF is fully available with a limit of €242m.**

**Since the last week of January, a pick-up in reservations has been observed**, meaning that worst weeks of Omicron are behind. Nevertheless, Q1 is traditionally the smallest contribution period of the year due to seasonality. **The strong turnaround seen in H2 last year allow us to foresee a fast recovery once restrictions decline.**

## Sales and Results 2021

Madrid, 24<sup>th</sup> February 2022

### 2021 Main Financial Aspects <sup>(1)</sup>

- **Revenue in 2021 rose by +54.6%** (+54.9% at constant exchange rates) **reaching €834m**. 2021 revenues are still -51.4% below 2019 levels.
  - **In the Like for Like (“LFL”) perimeter**, excluding refurbishments and perimeter changes, **revenue was up +53.0% (+53.2% at constant exchange rates)**:
    - Higher growth in southern European countries: Italy (+83.9%), Spain (+71.6%), Central Europe (+59.9%, including €79m of state aid) and Benelux (+0.0%).
- **RevPAR grew +45.7% in the year to €30.5, -59% below 2019 LFL levels (€74.4) due to the low occupancy level**, with better performance in countries with fewer restrictions: Italy (+97%), Spain (+83%), LatAm (+54%), Benelux (+15%) and Central Europe (+2%).
  - Occupancy increased by +37.1% (+9.3 p.p.) to 34.3% (19% in H1 21 and 49% in H2 21) and ADR by +6.3% (+€5.3) to €89.0. With the increase in activity in the second half, prices grew from €73 in H1 to €95 in H2.
- Reported **lease payments and property taxes** increased by -€18.1m, mainly explained by the higher fixed rent concessions achieved in 2020. Excluding changes of perimeter and the accounting impact of IFRS 16, rent savings amounted to €45.9m in 2021, compared to €63.6m in 2020.
- **Excluding IFRS 16, the recurring EBITDA<sup>(2)</sup> improved +€201m to -€90m**, due to the business reactivation in the second half of the year.
  - Including IFRS 16, reported EBITDA improved by +€212m reaching €216m.
- **Reported Net Recurring Income in the year reached -€155m**, an improvement of +€216m vs prior year.
- **Non-Recurring items reached €21m** mainly explained by the net capital gain from the sale & leaseback of NHC Barcelona Calderón (€47m) partially offset by the one-off refinancing impacts and severance costs. 2020 additionally affected by a significant impairment provision.
- **Reported Total Net Income improved by +€303m to -€134m** (-€437m in 2020) due to business improvement and the positive contribution of non-recurring impacts compared to last year.
- **Financial position:** The reinforcement of the capital structure in 2021 with the capital increase and asset rotation led to a **reduction in net financial debt from -€685m in 2020 to -€568m in 2021**, with an **available liquidity of €511m** (€244m in cash and €267m in available credit lines) at 31 December 2021. Cash generation in the second half of the year helped to reduce net financial debt by €19m in the third quarter (excluding the capital increase) and €10m in the fourth quarter.

(1) IFRS 16 and Hyperinflation (IAS 29) accounting impacts included in business performance figures unless stated

(2) Recurring EBITDA excludes capital gains from asset disposals, IFRS 16 and rent linearization accounting impacts



## Sales and Results 2021

Madrid, 24<sup>th</sup> February 2022

### Main figures of Q4 2021 <sup>(1)</sup>

- **Revenue grew by +€263m** in the quarter **reaching €345m** despite the slowdown in December. Revenues of the quarter are still -25.2% below the reported figure of 2019. These revenues include €40m of subsidies (cash in Q1 2022).
  - Reported LFL revenue growth was +€224m, with increases across all countries despite the impact of the Omicron variant since mid-November: Spain (+€74m), Italy (+€34m), Central Europe (+€72m, including €36m of state aid) and Benelux (+€31m).
- **RevPAR reached €49** in the fourth quarter despite the slowdown in business in December.
  - Occupancy increased by +32,6 p.p. to 49.7%, similar to the 49.1% reported in the third quarter.
  - ADR reached €98 due to the business reactivation (€91 in the third quarter). Compared to the same perimeter of 2019 was -10.2% lower (€106 in Q4 2019). In October, ADR reached €103 (€134 in Italy and €105 in Spain and Benelux).
- **Excluding IFRS 16, the recurring EBITDA<sup>(2)</sup> grew +€135m to €54m** which implies a conversion rate of the revenue increase to EBITDA of 51%, reflecting strong cost control discipline amid business recovery. Excluding €40m of subsidies, positive EBITDA has been reached in the quarter compared to -€7m in Q3 2021.
  - Including IFRS 16 reported EBITDA amounts to €150m.
- **Reported Net Recurring Income in the quarter reached €45m** vs -€95m in the same period of last year thanks to the business rebound. It is the first positive quarter since 2019.
- **Reported Total Net Income of €41m**, vs -€142m in the fourth quarter of 2020.

(1) IFRS 16 and Hyperinflation (IAS 29) accounting impacts included in business performance figures unless stated

(2) Recurring EBITDA excludes capital gains from asset disposals, IFRS 16 and rent linearization accounting impacts

Sales and Results 2021  
Madrid, 24<sup>th</sup> February 2022

2021 RevPAR Evolution:

**Note:** The “Like for Like plus Refurbishments” (LFL&R) criteria includes hotels renovated in 2020 and 2021

| NH HOTEL GROUP REVPAR 12M 2021/2020                  |               |               |              |              |              |              |             |              |             |             |              |
|--|---------------|---------------|--------------|--------------|--------------|--------------|-------------|--------------|-------------|-------------|--------------|
|  | AVERAGE ROOMS |               | OCCUPANCY %  |              |              | ADR          |             |              | REVPAR      |             |              |
|  | 2021          | 2020          | 2021         | 2020         | % Var        | 2021         | 2020        | % Var        | 2021        | 2020        | % Var        |
| <b>Spain &amp; Others LFL &amp; R <sup>(1)</sup></b> | <b>11,608</b> | <b>11,422</b> | <b>46.0%</b> | <b>27.7%</b> | <b>66.2%</b> | <b>90.1</b>  | <b>81.9</b> | <b>10.0%</b> | <b>41.4</b> | <b>22.6</b> | <b>82.8%</b> |
| B.U. Spain Consolidated <sup>(1)</sup>               | 12,041        | 12,220        | 46.0%        | 27.9%        | 64.7%        | 89.2         | 80.3        | 11.1%        | 41.0        | 22.4        | 83.0%        |
| <b>Italy LFL &amp; R</b>                             | <b>7,265</b>  | <b>7,272</b>  | <b>37.8%</b> | <b>22.7%</b> | <b>66.7%</b> | <b>109.6</b> | <b>94.2</b> | <b>16.3%</b> | <b>41.4</b> | <b>21.4</b> | <b>93.9%</b> |
| B.U. Italy Consolidated                              | 7,844         | 7,658         | 36.6%        | 22.2%        | 65.0%        | 114.4        | 95.8        | 19.4%        | 41.9        | 21.3        | 96.9%        |
| <b>Benelux LFL &amp; R</b>                           | <b>8,480</b>  | <b>8,484</b>  | <b>26.6%</b> | <b>24.6%</b> | <b>8.1%</b>  | <b>92.0</b>  | <b>92.4</b> | <b>-0.4%</b> | <b>24.5</b> | <b>22.7</b> | <b>7.7%</b>  |
| B.U. Benelux Consolidated                            | 9,635         | 9,799         | 25.6%        | 22.8%        | 12.6%        | 96.6         | 94.4        | 2.2%         | 24.8        | 21.5        | 15.1%        |
| <b>Central Europe LFL &amp; R</b>                    | <b>11,809</b> | <b>11,808</b> | <b>29.6%</b> | <b>29.0%</b> | <b>2.3%</b>  | <b>79.9</b>  | <b>82.4</b> | <b>-3.1%</b> | <b>23.7</b> | <b>23.9</b> | <b>-0.8%</b> |
| B.U. Central Europe Consolidated                     | 12,459        | 12,353        | 29.5%        | 28.6%        | 3.0%         | 81.3         | 82.0        | -0.9%        | 23.9        | 23.5        | 2.0%         |
| <b>Total Europe LFL &amp; R</b>                      | <b>39,162</b> | <b>38,986</b> | <b>35.3%</b> | <b>26.5%</b> | <b>33.5%</b> | <b>91.7</b>  | <b>86.2</b> | <b>6.4%</b>  | <b>32.4</b> | <b>22.8</b> | <b>42.1%</b> |
| Total Europe Consolidated                            | 41,978        | 42,029        | 34.7%        | 25.9%        | 33.9%        | 93.4         | 86.2        | 8.4%         | 32.4        | 22.3        | 45.2%        |
| <b>Latinamerica LFL &amp; R</b>                      | <b>5,495</b>  | <b>5,495</b>  | <b>31.2%</b> | <b>18.2%</b> | <b>71.3%</b> | <b>51.4</b>  | <b>57.1</b> | <b>-9.8%</b> | <b>16.1</b> | <b>10.4</b> | <b>54.4%</b> |
| B.U. Latinamerica Consolidated                       | 5,495         | 5,495         | 31.2%        | 18.2%        | 71.3%        | 51.4         | 57.1        | -9.8%        | 16.1        | 10.4        | 54.4%        |
| <b>NH Hotels LFL &amp; R</b>                         | <b>44,657</b> | <b>44,481</b> | <b>34.8%</b> | <b>25.4%</b> | <b>36.9%</b> | <b>87.2</b>  | <b>83.6</b> | <b>4.4%</b>  | <b>30.4</b> | <b>21.3</b> | <b>42.9%</b> |
| Total NH Consolidated                                | 47,473        | 47,524        | 34.3%        | 25.0%        | 37.1%        | 89.0         | 83.7        | 6.3%         | 30.5        | 20.9        | 45.7%        |

(1) Includes France and Portugal

- **RevPAR growth of +45.7% in the year reaching €30.5**, -59% below 2019 LFL levels (€74.4) due to the low occupancy rate. Better performance of Southern Europe thanks to fewer restrictions, with significant improvements in key cities driven by the return of business travel after the summer.
- **Occupancy** increased by +37.1% (+9.3 p.p.) to 34.3% and ADR by +6.3% (+€5.3) to €89.0, with the sound pricing strategy in the second half of the year pushing ADR up from €73 in the first half to €95 in the second half of the year.
- **LFL RevPAR growth** by region:
  - **Spain:** growth of +82.4% (-48% vs LFL 2019). Madrid (+72%), Barcelona (+68%) and secondary cities (+91%).
  - **Italy:** +92.4% (-52% vs LFL 2019). Rome (+120%), Milano (+96%) and secondary cities (+89%).
  - **Benelux:** +3.3% (-72% vs LFL 2019), with a decrease of -17% in Brussels and -10% in Amsterdam. Conference hotels grew by +24% and Dutch secondary cities showed a solid growth of +15%.
  - **Central Europe:** -1.7% (-66% vs LFL 2019) with Munich (+16%), Berlin (+10%), Frankfurt (-31%) with an increase in the hotel supply and Austria +22%.
  - **LatAm:** +56.2% (-63% vs LFL 2019) with an ADR decrease of -9.3% and an occupancy growth of +72.3%. Buenos Aires (-35%), Mexico DF (+62%) and Bogota (+54%).

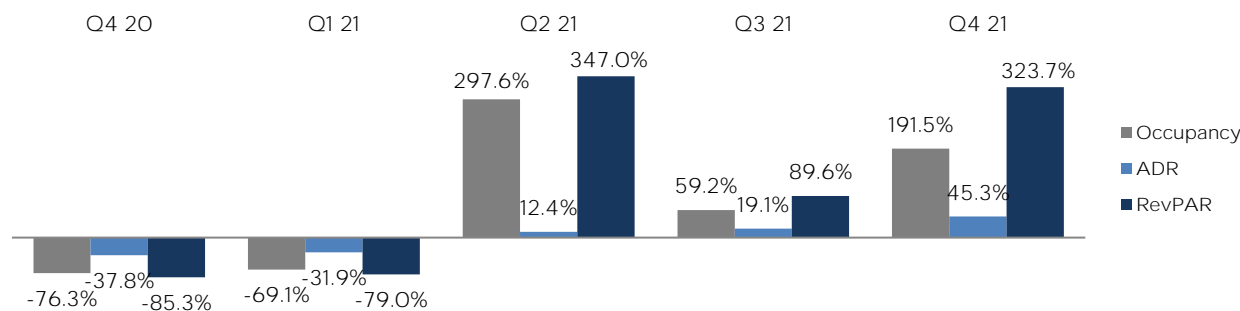
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Q4 RevPAR Evolution:

|  | NH HOTEL GROUP REVPAR Q4 2021/2020 |               |              |              |               |              |             |              |             |             |               |
|--|------------------------------------|---------------|--------------|--------------|---------------|--------------|-------------|--------------|-------------|-------------|---------------|
|  | AVERAGE ROOMS                      |               | OCCUPANCY %  |              |               | ADR          |             |              | REVPAR      |             |               |
|  | 2021                               | 2020          | 2021         | 2020         | % Var         | 2021         | 2020        | % Var        | 2021        | 2020        | % Var         |
| <b>Spain &amp; Others LFL &amp; R <sup>(1)</sup></b> | <b>11,710</b>                      | <b>11,422</b> | <b>64.0%</b> | <b>21.4%</b> | <b>199.7%</b> | <b>102.5</b> | <b>63.9</b> | <b>60.4%</b> | <b>65.6</b> | <b>13.7</b> | <b>380.6%</b> |
| B.U. Spain Consolidated <sup>(1)</sup>               | 12,033                             | 12,150        | 64.1%        | 21.8%        | 194.2%        | 101.9        | 63.1        | 61.5%        | 65.4        | 13.8        | 375.2%        |
| <b>Italy LFL &amp; R</b>                             | <b>7,264</b>                       | <b>7,271</b>  | <b>54.5%</b> | <b>19.2%</b> | <b>183.9%</b> | <b>118.9</b> | <b>80.0</b> | <b>48.6%</b> | <b>64.7</b> | <b>15.3</b> | <b>321.8%</b> |
| B.U. Italy Consolidated                              | 7,823                              | 8,003         | 52.8%        | 18.3%        | 188.7%        | 123.9        | 83.3        | 48.8%        | 65.5        | 15.2        | 329.5%        |
| <b>Benelux LFL &amp; R</b>                           | <b>8,479</b>                       | <b>8,485</b>  | <b>38.0%</b> | <b>11.4%</b> | <b>232.5%</b> | <b>102.8</b> | <b>73.0</b> | <b>40.7%</b> | <b>39.0</b> | <b>8.3</b>  | <b>367.9%</b> |
| B.U. Benelux Consolidated                            | 9,896                              | 9,611         | 37.3%        | 10.5%        | 257.0%        | 109.6        | 75.4        | 45.4%        | 40.9        | 7.9         | 419.0%        |
| <b>Central Europe LFL &amp; R</b>                    | <b>11,808</b>                      | <b>11,809</b> | <b>45.2%</b> | <b>17.3%</b> | <b>161.6%</b> | <b>83.6</b>  | <b>68.3</b> | <b>22.3%</b> | <b>37.8</b> | <b>11.8</b> | <b>220.1%</b> |
| B.U. Central Europe Consolidated                     | 12,421                             | 12,500        | 45.2%        | 17.0%        | 166.2%        | 85.2         | 68.8        | 23.9%        | 38.5        | 11.7        | 229.7%        |
| <b>Total Europe LFL &amp; R</b>                      | <b>39,261</b>                      | <b>38,987</b> | <b>51.0%</b> | <b>17.6%</b> | <b>190.3%</b> | <b>100.8</b> | <b>69.8</b> | <b>44.3%</b> | <b>51.3</b> | <b>12.3</b> | <b>319.0%</b> |
| Total Europe Consolidated                            | 42,173                             | 42,263        | 50.2%        | 17.1%        | 192.8%        | 103.1        | 70.6        | 46.2%        | 51.7        | 12.1        | 328.0%        |
| <b>Latinamerica LFL &amp; R</b>                      | <b>5,495</b>                       | <b>5,495</b>  | <b>46.2%</b> | <b>16.4%</b> | <b>180.8%</b> | <b>57.0</b>  | <b>43.5</b> | <b>31.0%</b> | <b>26.3</b> | <b>7.2</b>  | <b>268.0%</b> |
| B.U. Latinamerica Consolidated                       | 5,495                              | 5,495         | 46.2%        | 16.4%        | 180.8%        | 57.0         | 43.5        | 31.1%        | 26.3        | 7.2         | 268.0%        |
| <b>NH Hotels LFL &amp; R</b>                         | <b>44,756</b>                      | <b>44,482</b> | <b>50.4%</b> | <b>17.4%</b> | <b>189.2%</b> | <b>95.8</b>  | <b>66.7</b> | <b>43.6%</b> | <b>48.3</b> | <b>11.6</b> | <b>315.3%</b> |
| Total NH Consolidated                                | 47,668                             | 47,758        | 49.7%        | 17.0%        | 191.5%        | 98.2         | 67.6        | 45.3%        | 48.8        | 11.5        | 323.7%        |

- **RevPAR grew +€37 in the fourth quarter** reaching €48.8, despite the slowdown in business in December.
- **Occupancy** increased by +32,6 p.p. to **49.7%**, similar to the 49.1% reported in the third quarter.
- **ADR reached €98** due to business reactivation compared to €91 in the third quarter of last year. Compared to the same perimeter of 2019 was -10.2% lower (€106 in Q4 2019).

Evolution of Consolidated Ratios by quarter:



| Consolidated Ratios<br>% Var | Occupancy     |               |               |              |               | ADR           |               |              |              |              | RevPAR        |               |               |              |               |
|------------------------------|---------------|---------------|---------------|--------------|---------------|---------------|---------------|--------------|--------------|--------------|---------------|---------------|---------------|--------------|---------------|
|                              | Q4 20         | Q1 21         | Q2 21         | Q3 21        | Q4 21         | Q4 20         | Q1 21         | Q2 21        | Q3 21        | Q4 21        | Q4 20         | Q1 21         | Q2 21         | Q3 21        | Q4 21         |
| Spain <sup>(1)</sup>         | -71.0%        | -57.3%        | 420.8%        | 91.6%        | 194.2%        | -40.8%        | -32.7%        | 12.7%        | 27.2%        | 61.5%        | -82.8%        | -71.2%        | 486.8%        | 143.7%       | 375.2%        |
| Italy                        | -73.7%        | -54.2%        | 587.7%        | 77.4%        | 188.7%        | -30.9%        | -25.6%        | 27.4%        | 29.6%        | 48.8%        | -81.9%        | -65.9%        | 776.4%        | 129.9%       | 329.5%        |
| Benelux                      | -85.5%        | -83.5%        | 187.0%        | 32.9%        | 257.0%        | -36.1%        | -28.7%        | 6.7%         | 12.5%        | 45.4%        | -90.7%        | -88.2%        | 206.3%        | 49.6%        | 419.0%        |
| Central Europe               | -77.0%        | -83.5%        | 84.5%         | 16.8%        | 166.2%        | -36.3%        | -29.6%        | 2.8%         | 12.9%        | 23.9%        | -85.4%        | -88.4%        | 89.8%         | 31.9%        | 229.7%        |
| TOTAL EUROPE                 | -76.5%        | -70.6%        | 263.5%        | 49.8%        | 192.8%        | -36.9%        | -30.5%        | 12.1%        | 22.0%        | 46.2%        | -85.2%        | -79.6%        | 307.5%        | 82.8%        | 328.0%        |
| Latin America real exc. rate | -74.2%        | -58.2%        | n.a.          | n.a.         | 180.8%        | -44.8%        | -34.1%        | -211.7%      | 63.7%        | 31.1%        | -85.7%        | -72.5%        | n.a.          | n.a.         | 268.0%        |
| <b>NH HOTEL GROUP</b>        | <b>-76.3%</b> | <b>-69.1%</b> | <b>297.6%</b> | <b>59.2%</b> | <b>191.5%</b> | <b>-37.8%</b> | <b>-31.9%</b> | <b>12.4%</b> | <b>19.1%</b> | <b>45.3%</b> | <b>-85.3%</b> | <b>-79.0%</b> | <b>347.0%</b> | <b>89.6%</b> | <b>323.7%</b> |

(1) Includes France and Portugal

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| RECURRING HOTEL ACTIVITY *                                   |              |               |                |               |               |                |                |                |
|--|--------------|---------------|----------------|---------------|---------------|----------------|----------------|----------------|
| (€ million)  | 2021<br>Q4   | 2020<br>Q4    | DIFF.<br>21/20 | %DIFF.        | 2021<br>12M   | 2020<br>12M    | DIFF.<br>21/20 | %DIFF.         |
| SPAIN <sup>(1)</sup>   | 104.6        | 25.0          | 79.6           | N/A           | 264.2         | 154.1          | 110.1          | 71.4%          |
| ITALY  | 57.8         | 15.6          | 42.2           | N/A           | 146.1         | 79.1           | 67.1           | 84.8%          |
| BENELUX  | 47.7         | 12.4          | 35.3           | N/A           | 114.6         | 111.8          | 2.8            | 2.5%           |
| CENTRAL EUROPE   | 94.2         | 19.6          | 74.6           | N/A           | 217.2         | 140.2          | 77.0           | 54.9%          |
| AMERICA  | 19.0         | 4.7           | 14.2           | N/A           | 45.9          | 28.5           | 17.4           | 60.8%          |
| <b>TOTAL RECURRING REVENUE LFL&amp;R</b>                     | <b>323.2</b> | <b>77.3</b>   | <b>245.9</b>   | <b>N/A</b>    | <b>787.9</b>  | <b>513.7</b>   | <b>274.3</b>   | <b>53.4%</b>   |
| <b>OPENINGS, CLOSINGS &amp; OTHERS</b>                       | <b>21.7</b>  | <b>4.7</b>    | <b>16.9</b>    | <b>N/A</b>    | <b>46.3</b>   | <b>26.1</b>    | <b>20.2</b>    | <b>77.6%</b>   |
| <b>RECURRING REVENUES</b>                                    | <b>344.9</b> | <b>82.0</b>   | <b>262.9</b>   | <b>320.4%</b> | <b>834.2</b>  | <b>539.7</b>   | <b>294.5</b>   | <b>54.6%</b>   |
| SPAIN <sup>(1)</sup>   | 63.3         | 31.6          | 31.7           | N/A           | 188.0         | 156.9          | 31.1           | 19.8%          |
| ITALY  | 33.0         | 17.5          | 15.4           | 88.2%         | 103.0         | 79.9           | 23.1           | 29.0%          |
| BENELUX  | 33.5         | 17.4          | 16.2           | 92.9%         | 99.5          | 113.6          | (14.0)         | (12.4%)        |
| CENTRAL EUROPE   | 45.0         | 26.0          | 19.0           | 73.2%         | 137.8         | 142.5          | (4.7)          | (3.3%)         |
| AMERICA  | 15.5         | 1.3           | 14.2           | N/A           | 44.8          | 26.9           | 17.9           | 66.5%          |
| <b>RECURRING OPEX LFL&amp;R</b>                              | <b>190.3</b> | <b>93.8</b>   | <b>96.6</b>    | <b>N/A</b>    | <b>573.1</b>  | <b>519.7</b>   | <b>53.4</b>    | <b>10.3%</b>   |
| <b>OPENINGS, CLOSINGS &amp; OTHERS</b>                       | <b>16.7</b>  | <b>6.4</b>    | <b>10.3</b>    | <b>N/A</b>    | <b>40.9</b>   | <b>29.6</b>    | <b>11.2</b>    | <b>37.9%</b>   |
| <b>RECURRING OPERATING EXPENSES <sup>(2)</sup></b>           | <b>207.1</b> | <b>100.2</b>  | <b>106.9</b>   | <b>106.7%</b> | <b>614.0</b>  | <b>549.4</b>   | <b>64.6</b>    | <b>11.8%</b>   |
| SPAIN <sup>(1)</sup>   | 41.3         | (6.5)         | 47.8           | N/A           | 76.2          | (2.8)          | 79.0           | N/A            |
| ITALY  | 24.8         | (2.0)         | 26.8           | N/A           | 43.1          | (0.8)          | 43.9           | N/A            |
| BENELUX  | 14.1         | (5.0)         | 19.1           | N/A           | 15.0          | (1.8)          | 16.8           | N/A            |
| CENTRAL EUROPE   | 49.2         | (6.4)         | 55.6           | N/A           | 79.4          | (2.3)          | 81.7           | N/A            |
| AMERICA  | 3.4          | 3.4           | 0.0            | 1.0%          | 1.1           | 1.6            | (0.5)          | (33.9%)        |
| <b>RECURRING GOP LFL&amp;R</b>                               | <b>132.9</b> | <b>(16.5)</b> | <b>149.4</b>   | <b>N/A</b>    | <b>214.8</b>  | <b>(6.1)</b>   | <b>220.8</b>   | <b>N/A</b>     |
| <b>OPENINGS, CLOSINGS &amp; OTHERS</b>                       | <b>4.9</b>   | <b>(1.7)</b>  | <b>6.6</b>     | <b>N/A</b>    | <b>5.5</b>    | <b>(3.5)</b>   | <b>9.0</b>     | <b>N/A</b>     |
| <b>RECURRING GOP</b>   | <b>137.8</b> | <b>(18.2)</b> | <b>156.0</b>   | <b>N/A</b>    | <b>220.2</b>  | <b>(9.6)</b>   | <b>229.8</b>   | <b>N/A</b>     |
| SPAIN <sup>(1)</sup>   | 25.2         | 17.3          | 7.8            | 45.3%         | 89.4          | 75.3           | 14.1           | 18.7%          |
| ITALY  | 10.9         | 8.7           | 2.2            | 25.8%         | 47.3          | 43.0           | 4.3            | 10.0%          |
| BENELUX  | 11.6         | 9.2           | 2.4            | 26.2%         | 51.4          | 48.0           | 3.4            | 7.1%           |
| CENTRAL EUROPE   | 24.7         | 21.6          | 3.1            | 14.5%         | 84.8          | 93.1           | (8.4)          | (9.0%)         |
| AMERICA  | 2.7          | 0.8           | 1.9            | N/A           | 7.4           | 3.7            | 3.7            | 99.0%          |
| <b>RECURRING LEASES&amp;PT LFL&amp;R</b>                     | <b>75.0</b>  | <b>57.5</b>   | <b>17.5</b>    | <b>30.4%</b>  | <b>280.2</b>  | <b>263.1</b>   | <b>17.1</b>    | <b>6.5%</b>    |
| <b>OPENINGS, CLOSINGS &amp; OTHERS</b>                       | <b>8.8</b>   | <b>5.3</b>    | <b>3.5</b>     | <b>67.0%</b>  | <b>29.8</b>   | <b>17.7</b>    | <b>12.1</b>    | <b>68.6%</b>   |
| <b>RECURRING RENTS AND PROPERTY TAXES <sup>(3)</sup></b>     | <b>83.8</b>  | <b>62.8</b>   | <b>21.0</b>    | <b>33.4%</b>  | <b>310.0</b>  | <b>280.8</b>   | <b>29.2</b>    | <b>10.4%</b>   |
| SPAIN <sup>(1)</sup>   | 16.1         | (23.9)        | 40.0           | N/A           | (13.2)        | (78.1)         | 64.9           | 83.1%          |
| ITALY  | 13.9         | (10.6)        | 24.6           | N/A           | (4.1)         | (43.8)         | 39.6           | 90.5%          |
| BENELUX  | 2.6          | (14.2)        | 16.7           | N/A           | (36.4)        | (49.8)         | 13.4           | 26.9%          |
| CENTRAL EUROPE   | 24.5         | (28.0)        | 52.4           | N/A           | (5.4)         | (95.4)         | 90.0           | 94.3%          |
| AMERICA  | 0.8          | 2.6           | (1.8)          | (69.6%)       | (6.3)         | (2.1)          | (4.2)          | N/A            |
| <b>RECURRING EBITDA LFL&amp;R</b>                            | <b>57.9</b>  | <b>(74.0)</b> | <b>131.9</b>   | <b>N/A</b>    | <b>(65.5)</b> | <b>(269.2)</b> | <b>203.7</b>   | <b>75.7%</b>   |
| <b>OPENINGS, CLOSINGS &amp; OTHERS</b>                       | <b>(3.9)</b> | <b>(7.0)</b>  | <b>3.1</b>     | <b>44.0%</b>  | <b>(24.3)</b> | <b>(21.2)</b>  | <b>(3.1)</b>   | <b>(14.7%)</b> |
| <b>RECURRING EBITDA EX. ONEROUS PROVISION <sup>(3)</sup></b> | <b>54.0</b>  | <b>(81.0)</b> | <b>135.0</b>   | <b>166.6%</b> | <b>(89.8)</b> | <b>(290.4)</b> | <b>200.6</b>   | <b>69.1%</b>   |

<sup>(1)</sup> IFRS 16 not included in business performance figures

<sup>(1)</sup> France and Portugal hotels are included in the Business Unit of Spain

<sup>(2)</sup> For the allocation of central costs, the distribution criterion used is the LFL GOP level of each business unit

<sup>(3)</sup> Rents and Recurring EBITDA exclude capital gains from asset disposals, IFRS 16 and rent linearization accounting impacts

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### Recurring Results by Business Unit (LFL&R basis) <sup>(\*)</sup>

#### Spain B.U. <sup>(1)</sup>:

- Q4: Occupancy reached 64% (60% in Q3) with an ADR of €103 (€93 in Q3) driven by the return of business customers, especially impacting Madrid. As a result, revenue amounted to €104,6m, a year-on-year increase of +€79,6m.
- 12M: RevPAR was €41 (+82.8%) with occupancy of 46% (+66.2%) and ADR of €90 (+10.0%). Madrid and Barcelona showed considerable improvement in the second half of the year.
  - Revenue grew +71.4% (+€110.1m) in the year driven by increased activity and higher prices. Barcelona (+61.8%), Madrid (+57.5%) and secondary cities (+77.4%).
  - Operating expenses rose by +19.8% (-€31.1m) explained by growth in activity.
  - GOP improved by +€79.0m reaching €76.2m and rents grew by +€14.1m (+18.7%).
  - Thus, EBITDA showed an improvement of +€64.9m or +83.1% to -€13.2m.

<sup>(1)</sup> Includes France and Portugal

#### Italy B.U.:

- Q4: Excellent performance of ADR that reached €119 (€118 in Q3) with an occupancy level of 54% (52% in Q3). Rome and Milan delivered particularly good performance. Revenue amounted to €57.8m, implying a growth of +€42.2m vs Q4 2020.
- 12M: RevPAR of €41(+93.9%) with an occupancy rate of 38% (+66.7%) and ADR of €110 (+16.3%)
  - Revenue for the year increased by +84.8% (+€67.1m) driven by growth in Rome (+108.8%), Milan (+84.3%) and secondary cities (+83.9%).
  - Operating costs rose +29.0% (-€23.1m).
  - GOP increased by +€43.9m to €43.1m and rents grew by+€4.3m (+10.0%).
  - EBITDA in the year improved by +€39.6m or +90.5% to -€4.1m.

#### Benelux B.U.:

- Q4: Good ADR performance reaching €103 (€89 in Q3) despite lower occupancy (38% in Q4 and 42% in Q3) due to new restrictions since mid-November. Revenue improved vs the same quarter of 2020 by +€35.3m reaching €47.7m.
- 12M: RevPAR growth of +7.7% with an occupancy level of 27% (+8.1%) and an ADR of €92 (-0.4%).
  - Revenue grew by +2.5% (+€2.8m) in the year despite decreases in Brussels (-17.1%), Amsterdam (-13.2%) and conference hotels (-8.7%), which were offset by growth in Dutch secondary cities (+6.5%).
  - Operating costs were -12.4% lower (+€14.0m).
  - GOP increased by +€16.8m to €15.0m and rents grew by +€3.4m (+7.1%).
  - EBITDA in 2021 improved by +€13.4m or +26.9% reaching -€36.4m.

<sup>(\*)</sup> IFRS 16 not included in business performance figures

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### Central Europe B.U.:

- Q4: ADR reached €84 (€80 in Q3) and occupancy 45% (50% in Q3) due to the drop of December. Revenue grew by +€74.6m vs the same period of 2020 reaching €94.2m, including the positive impact of subsidies (€36m).
- 12M: RevPAR remained virtually stable (-0.8%) in the year with an occupancy that grew +2.3% and lower prices (-3.1%).
  - Revenue grew +54.9% in the year (+€77.0m; including €79m of subsidies) with increases in Berlin (+12.1%) and Munich (+8.6%) and decreases in Frankfurt (-29.8%) and secondary cities (-10.7%).
  - Operating costs decreased by -3.3% (+€4.7m).
  - GOP improved by +€81.7m to €79.4m and rents fell -€8.4m (-9.0%).
  - Thus, EBITDA grew +€90.0m or +94.3% in the year reaching -€5.4m

### Americas B.U. <sup>(2)</sup>:

- Q4: Occupancy rose to 46% (35% in Q3) and ADR reached €57 (€50 in Q3). At constant exchange rates, LFL&R revenue growth amounts to +€14.1m vs the fourth quarter of 2020.
- 12M: RevPAR increase of +54.4% in the year, with an occupancy of 31% (+71.3%) while prices fell by -9.8% to €51. At constant exchange rates LFL&R revenue growth is +64.5% in the period and at real exchange rates revenue grew +60.8% due to the negative currency evolution.
  - By regions, in Mexico revenue grew by +51.7% in local currency. Including the currency evolution (+2%), at real exchange rate revenue increased by +55.1%.
  - In Argentina, revenue grew by +46.0% at constant exchange rates while reported revenue increased by +28.6% including hyperinflation and currency depreciation.
  - In Colombia y Chile, revenue increased by +69.5% in local currency and including the currency devaluation of -3%, revenue grew +64.3%.

<sup>(2)</sup> Includes IAS 29 impact in Argentina

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### Consolidated Income Statement 2021

| NH HOTEL GROUP P&L ACCOUNT                |                |                |              |              |
|---|----------------|----------------|--------------|--------------|
| (€ million)                               | 12M 2020       | 12M 2019       | Var. 12M     |              |
|   | Reported       | Reported       | Reported     |              |
|   | € m.           | € m.           | € m.         | %            |
| <b>TOTAL REVENUES</b>                     | <b>834.2</b>   | <b>539.7</b>   | <b>294.5</b> | <b>54.6%</b> |
| Staff Cost                                | (318.5)        | (306.4)        | (12.0)       | 3.9%         |
| Operating expenses                        | (295.5)        | (242.9)        | (52.6)       | 21.7%        |
| <b>GROSS OPERATING PROFIT</b>             | <b>220.2</b>   | <b>(9.6)</b>   | <b>229.8</b> | <b>N/A</b>   |
| Lease payments and property taxes         | (3.8)          | 14.3           | (18.1)       | N/A          |
| <b>RECURRING EBITDA</b>                   | <b>216.4</b>   | <b>4.6</b>     | <b>211.8</b> | <b>N/A</b>   |
| Margin % of Revenues                      | 25.9%          | 0.9%           | -            | 25.1 p.p.    |
| Depreciation                              | (107.5)        | (112.3)        | 4.8          | (4.3%)       |
| Depreciation IFRS                         | (172.8)        | (184.6)        | 11.8         | (6.4%)       |
| <b>EBIT</b>                               | <b>(63.8)</b>  | <b>(292.2)</b> | <b>228.4</b> | <b>78.2%</b> |
| Net Interest expenses                     | (33.3)         | (35.9)         | 2.6          | (7.3%)       |
| IFRS Financial expenses                   | (83.0)         | (94.1)         | 11.1         | (11.8%)      |
| Income from minority equity interestss    | (1.1)          | (7.5)          | 6.3          | (84.6%)      |
| <b>EBT</b>                                | <b>(181.3)</b> | <b>(429.7)</b> | <b>248.4</b> | <b>57.8%</b> |
| Corporate income tax                      | 24.0           | 55.5           | (31.5)       | (56.7%)      |
| <b>NET INCOME before minorities</b>       | <b>(157.3)</b> | <b>(374.2)</b> | <b>216.9</b> | <b>58.0%</b> |
| Minority interests                        | 2.3            | 3.2            | (1.0)        | (30.2%)      |
| <b>NET RECURRING INCOME</b>               | <b>(155.0)</b> | <b>(371.0)</b> | <b>215.9</b> | <b>58.2%</b> |
| Non Recurring EBITDA <sup>(1)</sup>       | 55.9           | (8.7)          | 64.6         | N/A          |
| Other Non Recurring items <sup>(2)</sup>  | (34.5)         | (57.5)         | 23.0         | (40.0%)      |
| <b>NET INCOME including Non-Recurring</b> | <b>(133.7)</b> | <b>(437.2)</b> | <b>303.5</b> | <b>69.4%</b> |

<sup>(1)</sup> Includes gross capital gains from asset rotation and severance costs

<sup>(2)</sup> Includes taxes from asset rotation and refinancing impacts

### 2021 Comments <sup>(1)</sup>:

- **Revenue increased by +54.6%** (+54.9% at constant exchange rates) **reaching €834.2m** in the year. 2021 revenues are still -51.4% below 2019 levels.
  - **In the Like for Like (“LFL”) perimeter**, excluding refurbishments and perimeter changes, **revenue grew +53.0% (+53.2% at constant exchange rates)**:
    - Higher growth in southern European countries: Italy (+83.9%), Spain (+71.6%), Central Europe (+59.9%, including €79m of state aid) and Benelux (+0.0%).
  - Perimeter changes contributed with +€20m thanks to the contribution of openings in the period, mainly the Boscolo portfolio integration, NH Collection Copenhagen and NH Hannover.
- **Cost evolution**:
  - Cost control despite business recovery in the second half of the year.
  - **Staff costs** increased by +3.9% (-€12.0m). Excluding changes of perimeter, staff costs would have grown by -€9.1m or +3.1%.
  - **Other operating expenses** grew by +21.7% (-€52.6m). Excluding the contribution of the changes of perimeter, the increase reached -€44.3m (+19.4%).

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- **Revenue growth coupled with strong cost-containment efforts** allowed to report a **GOP of €220.2m** in the year (+€229.8m).
- Reported **leases and property taxes** grew by -€18.1m mainly explained by the higher fixed rent concessions achieved in 2020.
  - Excluding changes of perimeter and the accounting impact of IFRS 16, rent savings reached €45.9m in 2021 vs €63.6m in 2020.
- **Excluding IFRS 16, the recurring EBITDA<sup>(2)</sup> improved by +€200.6m to -€89.8m**, fueled by the business recovery in the second half of the year.
  - Including IFRS 16 reported EBITDA improved by +€211.8m reaching €216.4m.
- **Depreciation:** reduction of +€4.8m mainly due to lower Capex investments.
- **Net Financial Expenses:** decreased +€2.6m explained by non-cash accounting impacts (exchange results and embedded derivative from shareholder loan conversion) more than offsetting the higher gross financial debt compared to 2020 (mainly ICO Covid related loan, new Bond and shareholder loan).
- **Corporate Income Tax of €24.0m.** -€31.5m lower than 2020 mainly explained by the better EBT compared to last year.
- **Reported Net Recurring Income in the year reached -€155.0m**, an improvement of +€215.9m vs prior year.
- **Non-Recurring items reached €21.4m** mainly explained by the net capital gain from the sale & leaseback of NHC Barcelona Calderón (€47m) partially offset by the one-off refinancing impacts and severance costs. 2020 additionally affected by a significant impairment provision.
- **Reported Total Net Income improved by +€303.5m to -€133.7m** (-€437.2m in 2020) due to business improvement and the positive contribution of non-recurring impacts compared to last year.

(1) IFRS 16 and Hyperinflation (IAS 29) accounting impacts included in business performance figures unless stated

(2) Recurring EBITDA excludes capital gains from asset disposals, IFRS 16 and rent linearization accounting impacts



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### Consolidated Income Statement Q4 2021

| NH HOTEL GROUP P&L ACCOUNT                |              |                |              |            |
|---|--------------|----------------|--------------|------------|
| (€ million)                               | Q4 2021      | Q4 2020        | Var. Q4      |            |
|   | Reported     | Reported       | Reported     |            |
|   | € m.         | € m.           | € m.         | %          |
| <b>TOTAL REVENUES</b>                     | <b>344.9</b> | <b>82.0</b>    | <b>262.9</b> | <b>N/A</b> |
| Staff Cost                                | (103.6)      | (56.4)         | (47.2)       | 83.7%      |
| Operating expenses                        | (103.5)      | (43.8)         | (59.7)       | N/A        |
| <b>GROSS OPERATING PROFIT</b>             | <b>137.8</b> | <b>(18.2)</b>  | <b>156.0</b> | <b>N/A</b> |
| Lease payments and property taxes         | 12.4         | 33.8           | (21.4)       | (63.2%)    |
| <b>RECURRING EBITDA</b>                   | <b>150.2</b> | <b>15.6</b>    | <b>134.6</b> | <b>N/A</b> |
| Margin % of Revenues                      | 43.6%        | 19.0%          | -            | 24.5 p.p.  |
| Depreciation                              | (26.9)       | (28.8)         | 1.9          | (6.7%)     |
| Depreciation IFRS                         | (42.8)       | (44.7)         | 1.9          | (4.2%)     |
| <b>EBIT</b>                               | <b>80.6</b>  | <b>(57.8)</b>  | <b>138.4</b> | <b>N/A</b> |
| Net Interest expenses                     | (8.1)        | (12.1)         | 4.0          | 33.2%      |
| IFRS Financial expenses                   | (19.3)       | (23.8)         | 4.5          | 18.9%      |
| Income from minority equity interestss    | (0.2)        | (7.0)          | 6.8          | (96.5%)    |
| <b>EBT</b>                                | <b>52.9</b>  | <b>(100.8)</b> | <b>153.7</b> | <b>N/A</b> |
| Corporate income tax                      | (8.5)        | 5.5            | (14.0)       | N/A        |
| <b>NET INCOME before minorities</b>       | <b>44.5</b>  | <b>(95.3)</b>  | <b>139.8</b> | <b>N/A</b> |
| Minority interests                        | 0.5          | 0.5            | 0.0          | 1.7%       |
| <b>NET RECURRING INCOME</b>               | <b>44.9</b>  | <b>(94.8)</b>  | <b>139.8</b> | <b>N/A</b> |
| Non Recurring EBITDA <sup>(1)</sup>       | 2.8          | (6.2)          | 9.0          | N/A        |
| Other Non Recurring items <sup>(2)</sup>  | (6.2)        | (41.1)         | 34.9         | (84.9%)    |
| <b>NET INCOME including Non-Recurring</b> | <b>41.5</b>  | <b>(142.2)</b> | <b>183.6</b> | <b>N/A</b> |

(1) Includes gross capital gains from asset rotation and severance costs

(2) Includes taxes from asset rotation and refinancing impacts

#### Q4 2021 Comments <sup>(1)</sup>:

- **Revenue grew by +€262.9m** in the quarter **reaching €344.9m** despite the slowdown in December. Revenues of the quarter are still -25.2% below the reported figure of 2019. These revenues include €40m of subsidies (cash in Q1 2022).
  - Excluding subsidies, quarterly revenues are higher than the ones of previous quarter (Q3: €273.5m).
  - Reported LFL revenue growth was +€223.8m with increases across all countries despite the impact of the Omicron variant since mid-November: Spain (+€74.4m), Italy (+€34.1m), Central Europe (+€71.5m; including €36m of subsidies) and Benelux (+€31.2m).
- **Cost evolution:**
  - Efforts in cost control and efficiency measures have been maintained in the quarter, with cost growth considerably lagging revenue growth.
    - **Staff costs** increased by -€47.2m.
    - **Other operating expenses** grew by -€59.7m.
- Reported **leases and property taxes** increased by -€21.4m or +63.2% mainly explained by the higher fixed rent concessions achieved in the fourth quarter of 2020.

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- Excluding the accounting impact of IFRS 16, rent savings reached €6.3m in the fourth quarter of 2021 vs €26.6m in the same period of 2020.
- **Excluding IFRS 16, the recurring EBITDA<sup>(2)</sup> grew by +€135.0m to €54.0m** what implies a conversion rate of the increase in revenue to EBITDA of 51%, reflecting strong cost control discipline amid business recovery. Excluding €40m of subsidies, positive EBITDA was reached in the quarter compared to -€7.1m in Q3 2021.
  - Including IFRS 16 reported EBITDA amounts to €150.2m driven by the recovery in the business.
- **Net Financial Expenses:** decreased +€4.0m mainly explained by non-cash accounting impacts and lower arranging expenses. Lower financial expenses due to RCF repayment in the second half of the year are offset by the higher financial expense related to the ICO loan and the new bond.
- **Corporate Income Tax of -€8.5m**, explained by the positive EBT performance.
- **Reported Net Recurring Income in the quarter reached €44.9m** vs -€94.8m in the same period of last year. It is the first positive quarter since 2019.
- **Non-Recurring items reached -€3.5m** mainly explained by the tax rate change in Argentina.
- **Reported Total Net Income of €41.5m**, vs -€142.2m in the fourth quarter of 2020.

(1) IFRS 16 and Hyperinflation (IAS 29) accounting impacts included in business performance figures unless stated

(2) Recurring EBITDA excludes capital gains from asset disposals, IFRS 16 and rent linearization accounting impacts

**Sales and Results 2021**  
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**Financial Debt and Liquidity**

| As of 31/12/2021<br>Data in Euro million         | Maximum Available | Availability | Drawn        | Repayment schedule |             |             |             |              |            |            |            |             |   |
|--|-------------------|--------------|--------------|--------------------|-------------|-------------|-------------|--------------|------------|------------|------------|-------------|---|
|  |                   |              |              | 2022               | 2023        | 2024        | 2025        | 2026         | 2027       | 2028       | 2029       | Rest        |   |
| <b>Senior Credit Facilities</b>                  |                   |              |              |                    |             |             |             |              |            |            |            |             |   |
| Senior Secured Notes due 2026                    | 400.0             | -            | 400.0        | -                  | -           | -           | -           | 400.0        | -          | -          | -          | -           | - |
| Senior Secured RCF due in 2026                   | 242.0             | 242.0        | -            | -                  | -           | -           | -           | -            | -          | -          | -          | -           | - |
| <b>Total debt secured by the same Collateral</b> | <b>642.0</b>      | <b>242.0</b> | <b>400.0</b> | -                  | -           | -           | -           | <b>400.0</b> | -          | -          | -          | -           | - |
| Other Secured loans <sup>(1)</sup>               | 23.4              | -            | 23.4         | 3.1                | 2.0         | 5.9         | 1.2         | 0.8          | 0.8        | 0.8        | 0.9        | 8.0         |   |
| <b>Total secured debt</b>                        | <b>665.4</b>      | <b>242.0</b> | <b>423.4</b> | <b>3.1</b>         | <b>2.0</b>  | <b>5.9</b>  | <b>1.2</b>  | <b>400.8</b> | <b>0.8</b> | <b>0.8</b> | <b>0.9</b> | <b>8.0</b>  |   |
| Unsecured loans                                  | 81.2              | -            | 81.2         | 5.1                | 54.4        | 9.7         | 7.9         | 4.2          | -          | -          | -          | -           |   |
| Unsecured credit lines                           | 42.0              | 25.0         | 17.0         | 12.0               | 3.0         | -           | 2.0         | -            | -          | -          | -          | -           |   |
| Subordinated loans                               | 40.0              | -            | 40.0         | -                  | -           | -           | -           | -            | -          | -          | -          | 40.0        |   |
| ICO syndicated loan                              | 250.0             | -            | 250.0        | -                  | -           | -           | -           | 250.0        | -          | -          | -          | -           |   |
| <b>Total unsecured debt</b>                      | <b>413.2</b>      | <b>25.0</b>  | <b>388.2</b> | <b>17.1</b>        | <b>57.4</b> | <b>9.7</b>  | <b>9.9</b>  | <b>254.2</b> | <b>0.0</b> | <b>0.0</b> | <b>0.0</b> | <b>40.0</b> |   |
| <b>Total Gross Debt</b>                          | <b>1,078.6</b>    | <b>267.0</b> | <b>811.6</b> | <b>20.2</b>        | <b>59.4</b> | <b>15.6</b> | <b>11.1</b> | <b>654.9</b> | <b>0.8</b> | <b>0.8</b> | <b>0.9</b> | <b>48.0</b> |   |
| Cash and cash equivalents <sup>(2)</sup>         |                   |              | (243.9)      |                    |             |             |             |              |            |            |            |             |   |
| <b>Net debt</b>                                  |                   |              | <b>567.7</b> | <b>20.2</b>        | <b>59.4</b> | <b>15.6</b> | <b>11.1</b> | <b>654.9</b> | <b>0.8</b> | <b>0.8</b> | <b>0.9</b> | <b>48.0</b> |   |
| Arranging expenses                               |                   |              | (12.7)       | (2.6)              | (2.7)       | (2.9)       | (3.0)       | (1.2)        | (0.0)      | (0.0)      | (0.0)      | (0.2)       |   |
| Accrued interests                                |                   |              | 9.5          | 9.5                |             |             |             |              |            |            |            |             |   |
| IFRS 9 <sup>(3)</sup>                            |                   |              | 4.6          | 1.0                | 1.1         | 1.1         | 1.1         | 0.4          | -          | -          | -          | -           |   |
| <b>Total adjusted net debt</b>                   |                   |              | <b>569.1</b> |                    |             |             |             |              |            |            |            |             |   |

<sup>(1)</sup> Bilateral mortgage loans.

<sup>(2)</sup> Does not include treasury stock shares. As of 31/12/21 the group had 103,447 treasury stock shares with €0.314m market value as of 31 December 2021 (€3.04/share).

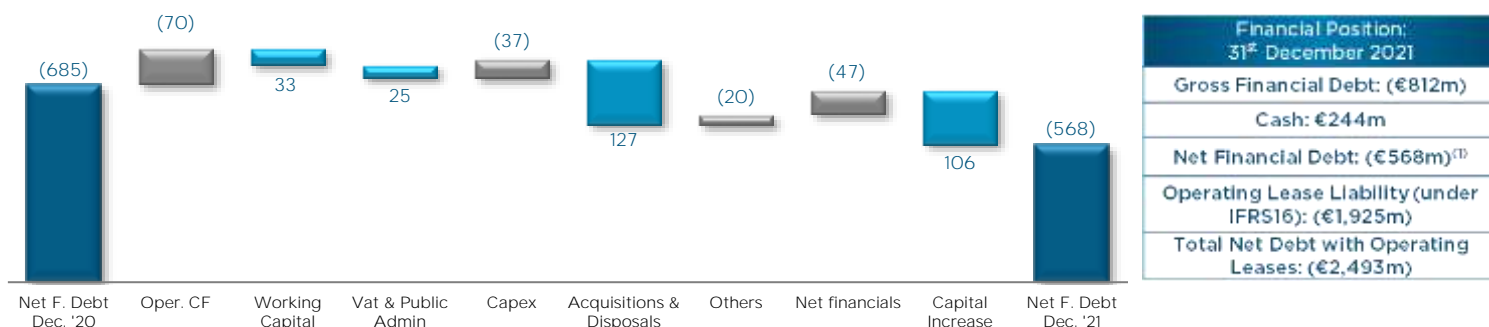
<sup>(3)</sup> IFRS 9 - The new IFRS 9 related to the accounting treatment of financial assets and liabilities with implementation on 1 January 2018. As of December 31st there is an impact on NH Hotel Group of €4.6m.

- **Financial position:** The reinforcement of the capital structure in 2021 with the capital increase and asset rotation led to a **reduction in net financial debt from -€685m in 2020 to -€568m in 2021**, with an **available liquidity of €511m** (€244m in cash and €267m in available credit lines) at 31 December 2021. Cash generation in the second half of the year helped to reduce net financial debt by €19m in Q3 21 (excluding the capital increase) and €10m in Q4 21.
- Liquidity reinforcement during 2021 enabled to reduce gross debt preserving liquidity. The €236m drawn amount of the RCF was fully repaid in 2021 and it is now fully available, with a limit of €242m.

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### 2021 Net Financial Debt Evolution



- (1) Net Financial Debt excluding accounting adjustments for arrangement expenses €12.7m, accrued interest -€9.5m and IFRS 9 adjustment -€4.6m. Including these accounting adjustments, the adjusted net financial debt would be (-€569m) at 31<sup>st</sup> December 2021 vs. (-€677m) at 31<sup>st</sup> December 2020.

### Cash flow evolution in the year:

- (-) Operating Cash Flow: -€69.8m, including -€7.9m of credit card expenses and corporate income tax of +€5.5m due to a refund received in January 2021 from fiscal year 2019.
- (+) Working Capital: +€32.6, mainly explained by the supply chain management, improvement in receivable balances, increase of business with high “non-credit” component (payment at check out) and subsidies to be received in 2022.
- (+) VAT & Public Admin.: +€24.9, due to the timing effect of the business improvement and some postponement facilities of taxes in Benelux.
- (-) Capex payments: -€36.8m paid in 2021, vs -€102.6m in 2020. Capex will continue limited in the coming quarters.
- (+) Acquisitions & Disposals: +€127.3m, mainly from the S&LB of NH Collection Barcelona Calderon (+€117.2m net of taxes).
- (-) Others: mainly due to financial investment pledges for bank guarantees in reference to lease contracts, payment of provisions and debt FX effect.
- (-) Net Financials & Dividends: -€47.3m, out of which -€32.7m relates to debt interest expense and -€14.4m to refinancing fees and expenses.
- (+) Capital Increase: +€106.3m, from the capitalization of the Shareholder Loan and the capital increase addressed to minority shareholders.

# Appendix

**NH** | HOTEL GROUP PART OF **MINOR**  
HOTELS



## Sales and Results 2021

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**Appendix I:** In accordance with the Directives published by the ESMA in relation to Alternative Performance Measures (APMs), below it has been defined and reconciled the APMs used by the Group within the Results Publication of 12 months of 2021.

In addition, the abridged consolidated financial statements as of 31 December 2021 are shown below:

| ASSETS  | 31/12/2021       | 31/12/2020       |  | 31/12/2021       | 31/12/2020       |
|---|------------------|------------------|--|------------------|------------------|
| <b>NON-CURRENT ASSETS:</b>                        |                  |                  | <b>EQUITY:</b>   |                  |                  |
| Property, plant and equipment                     | 1,518,859        | 1,615,919        | Share capital  | 871,491          | 784,361          |
| Right of Use Assets                               | 1,592,345        | 1,693,820        | Reserves of the parent company                                       | 723,963          | 933,173          |
| Real estate investment                            | 2,905            | 2,950            | Reserves of fully consolidated companies                             | (555,894)        | (349,898)        |
| Goodwill  | 96,127           | 101,069          | Reserves of companies consolidated using the equity method           | (25,644)         | (18,176)         |
| Other intangible assets                           | 126,948          | 128,142          | Exchange differences   | (147,865)        | (162,932)        |
| Deferred tax assets                               | 294,005          | 273,013          | Treasury shares and shareholdings                                    | (308)            | (367)            |
| Investments accounted for using the equity method | 40,922           | 41,773           | Consolidated profit for the period                                   | (133,667)        | (437,159)        |
| Financial Assets valued at amortized cost         | 2,334            | 1,985            | <b>Equity attributable to the shareholders of the Parent Company</b> | <b>732,076</b>   | <b>749,002</b>   |
| Other financial assets at amortised costs         | 27,872           | 35,664           | Non-controlling interests  | 48,998           | 49,582           |
| <b>Total non-current assets</b>                   | <b>3,702,317</b> | <b>3,894,335</b> | <b>Total equity</b>  | <b>781,074</b>   | <b>798,584</b>   |
|   |                  |                  | <b>NON-CURRENT LIABILITIES</b>                                       |                  |                  |
|   |                  |                  | Debt instruments and other marketable securities                     | 395,020          | 349,062          |
|   |                  |                  | Debts with credit institutions                                       | 389,943          | 623,011          |
|   |                  |                  | Liabilities for operating leases                                     | 1,673,018        | 1,809,120        |
|   |                  |                  | Deferred tax liabilities   | 186,359          | 171,519          |
|   |                  |                  | Other financial liabilities  | 504              | 904              |
|   |                  |                  | Other non-current liabilities  | 21,360           | 10,601           |
|   |                  |                  | Provisions for contingencies and charges                             | 44,061           | 47,255           |
|   |                  |                  | <b>Total non-current liabilities</b>                                 | <b>2,710,265</b> | <b>3,011,472</b> |
|   |                  |                  | <b>CURRENT LIABILITIES:</b>  |                  |                  |
|   |                  |                  | Trade and other payables   | 256,676          | 188,493          |
|   |                  |                  | Account payables with related parties                                | 824              | 613              |
| <b>CURRENT ASSETS:</b>                            | 9,576            | 7,957            | Tax payables   | 32,140           | 22,589           |
| Inventories                                       | 13,228           | 5,383            | Debts with credit institutions                                       | 21,281           | 25,927           |
| Trade receivables                                 | 48,964           | 29,937           | Liabilities for operating leases                                     | 252,335          | 250,619          |
| Non-trade receivables                             | 50,340           | 19,952           | Debt instruments and other marketable securities                     | 6,803            | 143              |
| Tax receivables                                   | 35,772           | 50,547           | Other financial liabilities  | 63               | 105              |
| Account receivable with related parties           | 1,185            | 955              | Other current liabilities  | 40,376           | 25,095           |
| Cash and cash equivalents                         | 243,930          | 320,851          | Provisions for contingencies and charges                             | 3,475            | 6,277            |
| <b>Total current assets</b>                       | <b>402,995</b>   | <b>435,582</b>   | <b>Total current liabilities</b>                                     | <b>613,973</b>   | <b>519,861</b>   |
| <b>TOTAL ASSETS</b>                               | <b>4,105,312</b> | <b>4,329,917</b> | <b>NET ASSETS AND LIABILITIES</b>                                    | <b>4,105,312</b> | <b>4,329,917</b> |

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**NH HOTEL GROUP, S.A. AND SUBSIDIARIES**

**CONSOLIDATED COMPREHENSIVE PROFIT AND LOSS STATEMENT OF 31 DECEMBER 2021 AND 2020**  
(Thousands of euros)

|   | 31/12/2021       | 31/12/2020       |
|---|------------------|------------------|
| Revenues  | 746,484          | 536,150          |
| Other operating income  | 86,940           | 7,852            |
| Net gains on disposal of non-current assets                               | 65,108           | (475)            |
| Procurements  | (32,073)         | (25,378)         |
| Staff costs   | (268,614)        | (268,174)        |
| Depreciation and amortisation of Right of Use                             | (172,774)        | (186,310)        |
| Depreciation and amortisation of tangible and intangible assets           | (107,454)        | (116,167)        |
| Net Profits/(Losses) from asset impairment                                | 2,131            | (76,258)         |
| Other operating expenses  | (318,596)        | (249,481)        |
| Gains on financial assets and liabilities and other                       | (966)            | (222)            |
| Profit (Loss) from entities valued through the equity method              | (1,447)          | (7,468)          |
| Financial income  | 3,411            | 1,716            |
| Change in fair value of financial instruments                             | 1,815            | 323              |
| Financial lease expenses  | (83,048)         | (94,106)         |
| Financial expenses  | (69,324)         | (41,439)         |
| Result from exposure to hyperinflation                                    | 3,151            | 796              |
| Net exchange differences (Income/(Expense))                               | 703              | (3,774)          |
| Impairment of financial investments                                       | (703)            | 6,926            |
| <b>PROFIT BEFORE TAX<br/>FROM CONTINUING OPERATIONS</b>                   | <b>(145,257)</b> | <b>(515,489)</b> |
| Income tax  | 9,327            | 75,154           |
| <b>PROFIT FOR THE PERIOD - CONTINUING</b>                                 | <b>(135,930)</b> | <b>(440,335)</b> |
| <i>Profit (loss) for the year from discontinued operations net of tax</i> | -                | (66)             |
| <b>PROFIT FOR THE PERIOD</b>  | <b>(135,930)</b> | <b>(440,401)</b> |
| Exchange differences  | (2,857)          | (21,799)         |
| <b>Income and expenses recognised directly in equity</b>                  | <b>(2,857)</b>   | <b>(21,799)</b>  |
| <b>TOTAL COMPREHENSIVE PROFIT</b>   | <b>(138,787)</b> | <b>(462,200)</b> |
| Profit / (Loss) for the year attributable to:                             |                  |                  |
| <i>Parent Company Shareholders</i>  | (133,667)        | (437,159)        |
| <i>Non-controlling interests</i>  | (2,263)          | (3,242)          |
| Comprehensive Profit / (Loss) attributable to:                            |                  |                  |
| <i>Parent Company Shareholders</i>  | (136,063)        | (456,829)        |
| <i>Non-controlling interests</i>  | (2,724)          | (5,371)          |

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## NH HOTEL GROUP, S.A. AND SUBSIDIARIES

### ABRIDGED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

#### FOR THE PERIOD ENDED

31 DECEMBER 2021 AND 2020

(Thousands of euros)

|  | Share Capital  | Reserves of the Parent (Company) |               |                  | Reserves in companies consolidated using |                 | Currency translation reserve | Treasury shares and shareholding | Results attributable to the Parent Company | Total            | Non-controlling interests | Total Equity     |
|--|----------------|----------------------------------|---------------|------------------|--|-----------------|------------------------------|----------------------------------|--|------------------|---------------------------|------------------|
|  |                | Share premium                    | Legal reserve | Other reserves   | Full consolidation                       | equity method   |                              |                                  |  |                  |                           |                  |
| <b>Initial balance adjusted 01 January 2020</b>      | <b>784,361</b> | <b>756,990</b>                   | <b>74,853</b> | <b>(54,754)</b>  | <b>(278,348)</b>                         | <b>(18,198)</b> | <b>(134,967)</b>             | <b>(1,647)</b>                   | <b>89,964</b>                              | <b>1,218,254</b> | <b>57,239</b>             | <b>1,275,493</b> |
| Net profit (loss) for 2020                           | -              | -                                | -             | -                | -  | -               | -                            | -                                | (437,159)                                  | (437,159)        | (3,242)                   | (440,401)        |
| Conversion differences                               | -              | -                                | -             | -                | -  | -               | (19,670)                     | -                                | -  | (19,670)         | (2,129)                   | (21,799)         |
| <b>Recognized income and expenses for the period</b> | <b>-</b>       | <b>-</b>                         | <b>-</b>      | <b>-</b>         | <b>-</b>                                 | <b>-</b>        | <b>(19,670)</b>              | <b>-</b>                         | <b>(437,159)</b>                           | <b>(456,829)</b> | <b>(5,371)</b>            | <b>(462,200)</b> |
| Ampliación de capital                                | -              | -                                | -             | -                | -  | -               | -                            | -                                | -  | -                | -                         | -                |
| Distribution of Profit (Loss) 2019-<br>- To Reserves | -              | -                                | 15,894        | 143,046          | (68,998)                                 | 22              | -                            | -                                | (89,964)                                   | -                | -                         | -                |
| Remuneration Scheme in shares                        | -              | -                                | -             | (2,724)          | -  | -               | -                            | 1,525                            | -  | (1,199)          | -                         | (1,199)          |
| Adjustment application of IAS 29                     | -              | -                                | -             | -                | -  | -               | (8,295)                      | -                                | -  | (8,295)          | (1,383)                   | (9,678)          |
| Distribution of dividends                            | -              | -                                | -             | -                | -  | -               | -                            | -                                | -  | -                | (1,179)                   | (1,179)          |
| Other movements                                      | -              | -                                | -             | (132)            | (2,552)                                  | -               | -                            | (245)                            | -  | (2,929)          | 276                       | (2,653)          |
| <b>Balances at 31 December 2021</b>                  | <b>784,361</b> | <b>756,990</b>                   | <b>90,747</b> | <b>85,436</b>    | <b>(349,898)</b>                         | <b>(18,176)</b> | <b>(162,932)</b>             | <b>(367)</b>                     | <b>(437,159)</b>                           | <b>749,002</b>   | <b>49,582</b>             | <b>798,584</b>   |
| <b>Initial balance adjusted 01 January 2021</b>      | <b>784,361</b> | <b>756,990</b>                   | <b>90,747</b> | <b>85,436</b>    | <b>(349,898)</b>                         | <b>(18,176)</b> | <b>(162,932)</b>             | <b>(367)</b>                     | <b>(437,159)</b>                           | <b>749,002</b>   | <b>49,582</b>             | <b>798,584</b>   |
| Net profit (loss) for 2021                           | -              | -                                | -             | -                | -  | -               | -                            | -                                | (133,667)                                  | (133,667)        | (2,263)                   | (135,930)        |
| Conversion differences                               | -              | -                                | -             | -                | -  | -               | (2,396)                      | -                                | -  | (2,396)          | (461)                     | (2,857)          |
| <b>Recognized income and expenses for the period</b> | <b>-</b>       | <b>-</b>                         | <b>-</b>      | <b>-</b>         | <b>-</b>                                 | <b>-</b>        | <b>(2,396)</b>               | <b>-</b>                         | <b>(133,667)</b>                           | <b>(136,063)</b> | <b>(2,724)</b>            | <b>(138,787)</b> |
| Ampliación de capital                                | 87,130         | 19,462                           | -             | (153)            | -  | -               | -                            | -                                | -  | 106,439          | -                         | 106,439          |
| Distribution of Profit (Loss) 2020-<br>- To reserves | -              | -                                | -             | (226,164)        | (203,527)                                | (7,468)         | -                            | -                                | 437,159                                    | -                | -                         | -                |
| Remuneration Scheme in shares                        | -              | -                                | -             | (2,286)          | -  | -               | -                            | 759                              | -  | (1,527)          | -                         | (1,527)          |
| Adjustment application of IAS 29                     | -              | -                                | -             | -                | -  | -               | 17,463                       | -                                | -  | 17,463           | 3,280                     | 20,743           |
| Distribution of dividends                            | -              | -                                | -             | -                | -  | -               | -                            | -                                | -  | -                | (166)                     | (166)            |
| Other movements                                      | -              | -                                | -             | (69)             | (2,469)                                  | -               | -                            | (700)                            | -  | (3,238)          | (973)                     | (4,211)          |
| <b>Balances at 31 December 2021</b>                  | <b>871,491</b> | <b>776,452</b>                   | <b>90,747</b> | <b>(143,236)</b> | <b>(555,894)</b>                         | <b>(25,644)</b> | <b>(147,865)</b>             | <b>(308)</b>                     | <b>(133,667)</b>                           | <b>732,076</b>   | <b>48,998</b>             | <b>781,074</b>   |



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**NH HOTEL GROUP, S.A. AND SUBSIDIARIES**

**ABRIDGED CONSOLIDATED CASH FLOW STATEMENTS FOR THE PERIOD ENDED  
31 DECEMBER 2021 AND 2020**  
(Thousands of euros)

|  | 31.12.2021       | 31.12.2020       |
|--|------------------|------------------|
| <b>I. OPERATING ACTIVITIES</b>   |                  |                  |
| Consolidated profit before tax:  | (145,257)        | (515,489)        |
| Adjustments:   |                  |                  |
| Depreciation of tangible and amortisation of intangible assets (+)             | 172,774          | 186,310          |
| Impairment losses (net) (+/-)  | 107,454          | 116,167          |
| Gains/Losses on the sale of tangible and intangible assets (+/-)               | (2,131)          | 76,258           |
| Gains/Losses on investments valued using the equity method (+/-)               | (65,108)         | 475              |
| Financial income (-)   | 1,447            | 7,468            |
| Financial income (-)   | (3,411)          | (1,716)          |
| Variation in fair value of financial instruments (+)                           | (1,815)          | (323)            |
| Financial expenses (+)   | 152,372          | 135,545          |
| Results from exposure to hyperinflation (IAS 29)                               | (3,151)          | (796)            |
| Net exchange differences (Income/(Expense))                                    | (703)            | 3,774            |
| Profit (loss) on disposal of financial investments                             | 966              | 222              |
| Impairment on financial investments  | 703              | (6,926)          |
| Other non-monetary items (+/-)   | (48,701)         | (47,047)         |
| <b>Adjusted profit</b>   | <b>165,439</b>   | <b>(46,078)</b>  |
| Net variation in assets / liabilities:   |                  |                  |
| (Increase)/Decrease in inventories   | (1,619)          | 3,410            |
| (Increase)/Decrease in trade debtors and other accounts receivable             | (1,538)          | 70,024           |
| (Increase)/Decrease in other current assets                                    | 13,757           | (28,015)         |
| Increase/(Decrease) in trade payables  | 71,328           | (68,586)         |
| Increase/(Decrease) in other current liabilities                               | 10,780           | (30,875)         |
| Increase/(Decrease) in provisions for contingencies and expenses               | (10,031)         | (2,579)          |
| (Increase)/Decrease in non-current assets                                      | (312)            | 254              |
| Increase/(Decrease) in non-current liabilities                                 | 436              | 518              |
| Income tax paid  | 444              | 7,834            |
| <b>Total net cash flow from operating activities (I)</b>                       | <b>248,684</b>   | <b>(94,093)</b>  |
| <b>2. INVESTMENT ACTIVITIES</b>  |                  |                  |
| Other financial incomes/collected dividends                                    | 816              | 155              |
| Investments (-):   |                  |                  |
| Group companies, joint ventures and associates                                 | -                | (64,057)         |
| Tangible and intangible assets and investments in property                     | (36,837)         | (105,464)        |
|  | (7,527)          | -                |
|  | <b>(44,364)</b>  | <b>(169,521)</b> |
| Disinvestment (+):   |                  |                  |
| Group companies, joint ventures and associates                                 | -                | 26,918           |
| Tangible and intangible assets and investments in property                     | 128,160          | 4,798            |
| Other assets   | 7,415            | -                |
|  | <b>135,575</b>   | <b>31,716</b>    |
| <b>Total net cash flow from investment activities (II)</b>                     | <b>92,027</b>    | <b>(137,650)</b> |
| <b>3. FINANCING ACTIVITIES</b>   |                  |                  |
| Dividends paid out (-)   | (143)            | (1,176)          |
| Interest paid on debts (-)   | (55,888)         | (34,250)         |
| Financial expenses for means of payment  | (7,929)          | (6,459)          |
| Interest paid on debts and other interest                                      | (47,959)         | (27,791)         |
| Variations in (+/-):   |                  |                  |
| Equity instruments   |                  |                  |
|  | 5,094            | -                |
|  | 1,224            | -                |
| - Treasury shares  | (770)            | (298,00)         |
| Debt instruments:  |                  |                  |
| - Bonds and other tradable securities (+)                                      | 400,000          | -                |
| - Bonds and other tradable securities (+)                                      | (356,850)        | -                |
| - Loans from credit institutions (+)   | 2,484            | 821,700          |
| - Loans from credit institutions (-)   | (241,355)        | (278,900)        |
| - Loans from credit institutions (+)   | 100,000          | -                |
| - Principal elements of lease payments (-)                                     | (271,847)        | (244,785)        |
| - Other financial liabilities (+/-)  | (102)            | (79)             |
| <b>Total net cash flow from financing activities (III)</b>                     | <b>(418,153)</b> | <b>262,212</b>   |
| <b>4. GROSS INCREASE/DECREASE IN CASH AND CASH EQUIVALENTS (I+II+III)</b>      | <b>(77,442)</b>  | <b>30,469</b>    |
| <b>5. Effect of exchange rate variations on cash and cash equivalents (IV)</b> | <b>521</b>       | <b>(1,726)</b>   |
| <b>6. Effect of variations in the scope of consolidation (V)</b>               | <b>-</b>         | <b>2,763</b>     |
| <b>7. NET INCREASE/DECREASE IN CASH AND CASH EQUIVALENTS (I+II+III+IV+V)</b>   | <b>(76,921)</b>  | <b>31,506</b>    |
| <b>8. Cash and cash equivalents at the start of the financial year</b>         | <b>320,851</b>   | <b>289,345</b>   |
| <b>9. Cash and cash equivalents at the end of the financial year</b>           | <b>243,930</b>   | <b>320,851</b>   |

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## A) Definitions

**EBITDA (excl. IFRS 16):** Result before tax of continuing operations and before: net result from the disposal of non-current assets, depreciation, net loss from asset impairment, the result on disposal of financial investments, the result of entities valued by the equity method, financial income, change in the fair value of financial instruments, financing costs (except for credit card costs, which are considered to be operating cost) and net exchange differences. This APM is used to measure the purely operating results of the Group.

**RevPAR:** The result of multiplying the average daily price for a specific period by the occupancy in that period. This APM is used for comparison of average income per hotel room with other companies in the sector.

**Average Daily Rate (ADR):** The ratio of total room revenue for a specific period divided by the rooms sold in that specific period. This APM is used to compare average hotel room prices with those of other companies in the sector.

**LFL&R (Like for Like with refurbishments):** We define LFL with refurbishments as the group of fully operated hotels in a 24-month period plus the refurbishments made in the last two years. It excludes those hotels that have just been opened or closed and that have therefore not been fully operational for 24 months. This APM is used to analyse operating results for the year in a manner comparable with those of previous periods excluding the impact of hotel refurbishments.

Below it has been provided a breakdown of the “Total Revenues” line split into “LFL and refurbishments” and “Openings, closings and other effects” to illustrate the above explanation:

|   |     | 12M 2021     | 12M 2020     |
|---|-----|--------------|--------------|
|   |     | M Eur.       | M Eur.       |
| <b>Total revenues</b>                       | A+B | <b>834.2</b> | <b>539.7</b> |
| Total recurring revenue LFL & Refurbishment | A   | 787.9        | 513.7        |
| Openings, closing & others                  | B   | 46.3         | 26.0         |

It has been provided a reconciliation for the “Total Revenues” line in Point II for the period of 12 months ended 31 December 2021.

**Net Financial Debt (excl. IFRS 16):** Gross financial debt less cash and other equivalent liquid assets, excluding arrangement expenses and accrued interest. Gross financial debt includes both non-current liabilities and current obligations for bonds and other negotiable securities and debt to lending institutions.

**Capex:** Investments made on assets for improvement and development that have meant a cash outflow during the year. Obtained from the investments in fixed and intangible assets and property investments shown on the statement of cash flows on the consolidated financial statements.

**GOP (Gross operating profit):** The gross operating profit obtained from EBITDA plus costs of leases and property taxes, as follows:

**Conversion Rate:** This measures the proportion of revenue that has been transferred to EBITDA. It is calculated by dividing the change in EBITDA by the change in total revenue.

## B) Reconciliation of the APM to the most directly reconcilable item, subtotal or total in the financial statements:

The following significant APMs are contained in the Earnings Report of 12 months of 2021:

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## I. ADR and RevPAR

Earnings Report of 12 months of 2021 details the cumulative evolution of RevPAR and ADR in the following tables:

|                                       | NH HOTEL GROUP REVPAR 12M 2021/2020 |        |             |       |       |       |      |       |        |      |       |
|---------------------------------------|-------------------------------------|--------|-------------|-------|-------|-------|------|-------|--------|------|-------|
|                                       | AVERAGE ROOMS                       |        | OCCUPANCY % |       |       | ADR   |      |       | REVPAR |      |       |
|                                       | 2021                                | 2020   | 2021        | 2020  | % Var | 2021  | 2020 | % Var | 2021   | 2020 | % Var |
| <b>Spain &amp; Others LFL &amp; R</b> | 11,608                              | 11,422 | 46.0%       | 27.7% | 66.2% | 90.1  | 81.9 | 10.0% | 41.4   | 22.6 | 82.8% |
| B.U. Spain Consolidated               | 12,041                              | 12,220 | 46.0%       | 27.9% | 64.7% | 89.2  | 80.3 | 11.1% | 41.0   | 22.4 | 83.0% |
| <b>Italy LFL &amp; R</b>              | 7,265                               | 7,272  | 37.8%       | 22.7% | 66.7% | 109.6 | 94.2 | 16.3% | 41.4   | 21.4 | 93.9% |
| B.U. Italy Consolidated               | 7,844                               | 7,658  | 36.6%       | 22.2% | 65.0% | 114.4 | 95.8 | 19.4% | 41.9   | 21.3 | 96.9% |
| <b>Benelux LFL &amp; R</b>            | 8,480                               | 8,484  | 26.6%       | 24.6% | 8.1%  | 92.0  | 92.4 | -0.4% | 24.5   | 22.7 | 7.7%  |
| B.U. Benelux Consolidated             | 9,635                               | 9,799  | 25.6%       | 22.8% | 12.6% | 96.6  | 94.4 | 2.2%  | 24.8   | 21.5 | 15.1% |
| <b>Central Europe LFL &amp; R</b>     | 11,809                              | 11,808 | 29.6%       | 29.0% | 2.3%  | 79.9  | 82.4 | -3.1% | 23.7   | 23.9 | -0.8% |
| B.U. Central Europe Consolidated      | 12,459                              | 12,353 | 29.5%       | 28.6% | 3.0%  | 81.3  | 82.0 | -0.9% | 23.9   | 23.5 | 2.0%  |
| <b>Total Europe LFL &amp; R</b>       | 39,162                              | 38,986 | 35.3%       | 26.5% | 33.5% | 91.7  | 86.2 | 6.4%  | 32.4   | 22.8 | 42.1% |
| Total Europe Consolidated             | 41,978                              | 42,029 | 34.7%       | 25.9% | 33.9% | 93.4  | 86.2 | 8.4%  | 32.4   | 22.3 | 45.2% |
| <b>Latinamerica LFL &amp; R</b>       | 5,495                               | 5,495  | 31.2%       | 18.2% | 71.3% | 51.4  | 57.1 | -9.8% | 16.1   | 10.4 | 54.4% |
| B.U. Latinamerica Consolidated        | 5,495                               | 5,495  | 31.2%       | 18.2% | 71.3% | 51.4  | 57.1 | -9.8% | 16.1   | 10.4 | 54.4% |
| <b>NH Hotels LFL &amp; R</b>          | 44,657                              | 44,481 | 34.8%       | 25.4% | 36.9% | 87.2  | 83.6 | 4.4%  | 30.4   | 21.3 | 42.9% |
| Total NH Consolidated                 | 47,473                              | 47,524 | 34.3%       | 25.0% | 37.1% | 89.0  | 83.7 | 6.3%  | 30.5   | 20.9 | 45.7% |

Below it is explained how the aforementioned data has been calculated:

|  | 12M 2021       | 12M 2020       |
|--|----------------|----------------|
|  | € Thousand     | € Thousand     |
| <b>A</b> Room revenues                                   | 522,778        | 348.180        |
| Other revenues   | 223,706        | 187.970        |
| <b>Revenues according to profit &amp; loss statement</b> | <b>746,484</b> | <b>536,150</b> |
| <b>B</b> Thousand of room nights                         | 5,875          | 4,160          |
| <b>A / B = C</b> <b>ADR</b>                              | <b>89.0</b>    | <b>83.7</b>    |
| <b>D</b> Occupancy                                       | 34.3%          | 25.0%          |
| <b>C x D</b> <b>RevPAR</b>                               | <b>30.5</b>    | <b>20.9</b>    |

## II. INCOME STATEMENT 12 MONTHS OF 2021 AND 2020

The Earnings Report of 12 months of breaks down the table entitled “Recurring hotel activity” obtained from the “Consolidated Income Statement” appearing in the same Earnings Report.

Below it has been provided a conciliation between the consolidated income statement and the abridged consolidated comprehensive income statements:

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12M 2021

|   | Income Statements | Reclassification according to the Financial Statements | Financial expenses for means of payment | Oursourcing | Assets Disposal | Scrapping and non recurring depreciation | Claims, severance payments and other non recurring | P&L according to the Financial Statements |   |
|---|-------------------|--|---|-------------|-----------------|--|--|---|---|
| APM Total revenues  | 834.2             | (834.2)  | -                                       | -           | -               | -  | -  | -   |   |
| Revenues  | -                 | 746.0  | -                                       | -           | 0.5             | -  | -  | 746.5                                     | Revenues  |
| Other operating income  | -                 | 86.9   | -                                       | -           | -               | -  | -  | 86.9                                      | Other operating income  |
| <b>APM TOTAL REVENUES</b>   | <b>834.2</b>      | <b>(1.3)</b>   | <b>-</b>                                | <b>-</b>    | <b>0.5</b>      | <b>-</b>                                 | <b>-</b>   | <b>833.4</b>                              |   |
| Net gains on disposal of non-current assets                         | -                 | -  | -                                       | -           | 2.0             | 63.1                                     | -  | 65.1                                      | Net gains on disposal of non-current assets                             |
| APM Staff Cost  | (318.5)           | -  | -                                       | 58.9        | -               | -  | (9.1)  | (268.6)                                   | Staff costs   |
| APM Operating expenses  | (295.5)           | 30.7   | 7.9                                     | (58.9)      | -               | -  | (2.8)  | (318.6)                                   | Other operating expenses  |
| Procurements  | -                 | (32.1)   | -                                       | -           | -               | -  | -  | (32.1)                                    | Procurements  |
| <b>APM GROSS OPERATING PROFIT</b>                                   | <b>220.2</b>      | <b>(2.6)</b>   | <b>7.9</b>                              | <b>-</b>    | <b>2.5</b>      | <b>63.1</b>                              | <b>(11.9)</b>                                      | <b>279.2</b>                              |   |
| APM Lease payments and property taxes                               | (3.8)             | 3.8  | -                                       | -           | -               | -  | -  | -   |   |
| <b>APMEBITDA</b>  | <b>216.4</b>      | <b>1.2</b>   | <b>7.9</b>                              | <b>-</b>    | <b>2.5</b>      | <b>63.1</b>                              | <b>(11.9)</b>                                      | <b>279.2</b>                              |   |
| Net Profits/(Losses) from asset impairment                          | -                 | -  | -                                       | -           | -               | 2.1                                      | -  | 2.1                                       | Net Profits/(Losses) from asset impairment                              |
| APM Depreciation  | (280.2)           | -  | -                                       | -           | -               | -  | -  | (280.2)                                   | Depreciation and amortisation charges                                   |
| <b>APMEBIT</b>  | <b>(63.8)</b>     | <b>1.2</b>   | <b>7.9</b>                              | <b>-</b>    | <b>2.5</b>      | <b>65.2</b>                              | <b>(11.9)</b>                                      | <b>1.2</b>                                |   |
| Gains on financial assets and liabilities and other                 | -                 | (1.0)  | -                                       | -           | -               | -  | -  | (1.0)                                     | Gains on financial assets and liabilities and other                     |
| Impairment Financial Investments                                    | -                 | (0.7)  | -                                       | -           | -               | -  | -  | (0.7)                                     | Impairment Financial investments  |
| APM Interest expense  | (116.3)           | (24.9)   | (7.9)                                   | -           | -               | -  | -  | (149.2)                                   | Finance costs   |
| Finance Income  | -                 | 3.4  | -                                       | -           | -               | -  | -  | 3.4                                       | Finance income  |
| Change in fair value of financial instruments                       | -                 | 1.8  | -                                       | -           | -               | -  | -  | 1.8                                       | Change in fair value of financial instruments                           |
| Net exchange differences (Income/(Expense))                         | -                 | 0.7  | -                                       | -           | -               | -  | -  | 0.7                                       | Net exchange differences (Income/(Expense))                             |
| APM Income from minority equity interests                           | (1.1)             | (0.3)  | -                                       | -           | -               | -  | -  | (1.4)                                     | Profit (loss) from companies accounted for using the equity method      |
| <b>APMEBT</b>   | <b>(181.3)</b>    | <b>(19.8)</b>  | <b>-</b>                                | <b>-</b>    | <b>2.5</b>      | <b>65.2</b>                              | <b>(11.9)</b>                                      | <b>(145.3)</b>                            | <b>Profit (loss) before tax from continuing operations</b>              |
| APM Corporate Income Tax  | 24.0              | (4.5)  | -                                       | -           | -               | (10.2)                                   | -  | 9.3                                       | Income tax  |
| <b>APM Net Income before minorities</b>                             | <b>(157.3)</b>    | <b>(24.3)</b>  | <b>-</b>                                | <b>-</b>    | <b>2.5</b>      | <b>55.0</b>                              | <b>(11.9)</b>                                      | <b>(135.9)</b>                            | <b>Profit for the financial year - continuing</b>                       |
| Profit/ (Loss) for the year from discontinued operations net of tax | -                 | -  | -                                       | -           | -               | -  | -  | -   | Profit (loss) for the year from discontinued operations net of tax      |
| <b>APM NET INCOME before minorities</b>                             | <b>(157.3)</b>    | <b>(24.3)</b>  | <b>-</b>                                | <b>-</b>    | <b>2.5</b>      | <b>55.0</b>                              | <b>(11.9)</b>                                      | <b>(135.9)</b>                            | <b>Profit for the financial year - continuing</b>                       |
| APM Minority interests  | 2.3               | -  | -                                       | -           | -               | -  | -  | 2.3                                       | Non-controlling interests   |
| <b>APM Net Recurring Income</b>                                     | <b>(155.0)</b>    | <b>(24.3)</b>  | <b>-</b>                                | <b>-</b>    | <b>2.5</b>      | <b>55.0</b>                              | <b>(11.9)</b>                                      | <b>(133.7)</b>                            | <b>Profits for the year attributable to Parent Company Shareholders</b> |
| APM Non Recurring EBITDA  | 55.9              | (1.2)  | -                                       | -           | (2.5)           | (64.0)                                   | 11.9   | -   |   |
| APM Other Non Recurring items                                       | (34.5)            | 25.5   | -                                       | -           | -               | 9.0                                      | -  | -   |   |
| <b>APM NET INCOME including Non-Recurring</b>                       | <b>(133.7)</b>    | <b>-</b>   | <b>-</b>                                | <b>-</b>    | <b>-</b>        | <b>-</b>                                 | <b>-</b>   | <b>(133.7)</b>                            | <b>Profits for the year attributable to Parent Company Shareholders</b> |

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|   | Income Statements | Reclassification according to the Financial Statements | Financial expenses for means of payment | Oursourcing | Assets Disposal | Scrapping and non recurring depreciation | Claims, severance payments and other non recurring | P&L according to the Financial Statements |   |
|---|-------------------|--|---|-------------|-----------------|--|--|---|---|
| APM Total revenues  | 539.7             | (539.7)  | -                                       | -           | -               | -  | -  | -   |   |
| Revenues  | -                 | 535.9  | -                                       | -           | 0.3             | -  | -  | 536.2                                     | Revenues  |
| Other operating income  | -                 | 7.9  | -                                       | -           | -               | -  | -  | 7.9                                       | Other operating income  |
| <b>APM TOTAL REVENUES</b>   | <b>539.7</b>      | <b>4.0</b>   | <b>-</b>                                | <b>-</b>    | <b>0.3</b>      | <b>-</b>                                 | <b>-</b>   | <b>544.0</b>                              |   |
| Net gains on disposal of non-current assets                         | -                 | -  | -                                       | -           | 0.6             | (1.1)                                    | -  | (0.5)                                     | Net gains on disposal of non-current assets                             |
| APM Staff Cost  | (306.4)           | -  | -                                       | 44.4        | -               | -  | (6.2)  | (268.2)                                   | Staff costs   |
| APM Operating expenses  | (242.9)           | 38.5   | 6.5                                     | (44.4)      | -               | -  | (7.1)  | (249.5)                                   | Other operating expenses  |
| Procurements  | -                 | (25.4)   | -                                       | -           | -               | -  | -  | (25.4)                                    | Procurements  |
| <b>APM GROSS OPERATING PROFIT</b>                                   | <b>(9.6)</b>      | <b>17.2</b>  | <b>6.5</b>                              | <b>-</b>    | <b>0.9</b>      | <b>(1.1)</b>                             | <b>(13.3)</b>                                      | <b>0.5</b>                                |   |
| APM Lease payments and property taxes                               | 14.3              | (14.3)   | -                                       | -           | -               | -  | -  | -   |   |
| <b>APMEBITDA</b>  | <b>4.6</b>        | <b>2.9</b>   | <b>6.5</b>                              | <b>-</b>    | <b>0.9</b>      | <b>(1.1)</b>                             | <b>(13.3)</b>                                      | <b>0.5</b>                                |   |
| Net Profits/(Losses) from asset impairment                          | -                 | 5.6  | -                                       | -           | -               | (81.9)                                   | -  | (76.3)                                    | Net Profits/(Losses) from asset impairment                              |
| APM Depreciation  | (296.9)           | (5.6)  | -                                       | -           | -               | -  | -  | (302.5)                                   | Depreciation and amortisation charges                                   |
| <b>APMEBIT</b>  | <b>(292.2)</b>    | <b>2.9</b>   | <b>6.5</b>                              | <b>-</b>    | <b>0.9</b>      | <b>(83.0)</b>                            | <b>(13.3)</b>                                      | <b>(378.2)</b>                            |   |
| Gains on financial assets and liabilities and other                 | -                 | (0.2)  | -                                       | -           | -               | -  | -  | (0.2)                                     | Gains on financial assets and liabilities and other                     |
| Impairment Financial Investments                                    | -                 | 6.9  | -                                       | -           | -               | -  | -  | 6.9                                       | Impairment Financial investments  |
| APM Interest expense  | (130.0)           | 1.7  | (6.5)                                   | -           | -               | -  | -  | (134.7)                                   | Finance costs and Result from hyperinflation (IAS 29)                   |
| Finance Income  | -                 | 1.7  | -                                       | -           | -               | -  | -  | 1.7                                       | Finance income  |
| Change in fair value of financial instruments                       | -                 | 0.3  | -                                       | -           | -               | -  | -  | 0.3                                       | Change in fair value of financial instruments                           |
| Net exchange differences (Income/(Expense))                         | -                 | (3.8)  | -                                       | -           | -               | -  | -  | (3.8)                                     | Net exchange differences (Income/(Expense))                             |
| APM Income from minority equity interests                           | (7.5)             | -  | -                                       | -           | -               | -  | -  | (7.5)                                     | Profit (loss) from companies accounted for using the equity method      |
| <b>APMEBT</b>   | <b>(429.7)</b>    | <b>9.6</b>   | <b>-</b>                                | <b>-</b>    | <b>0.9</b>      | <b>(83.0)</b>                            | <b>(13.3)</b>                                      | <b>(515.5)</b>                            | <b>Profit (loss) before tax from continuing operations</b>              |
| APM Corporate Income Tax  | 55.5              | 19.6   | -                                       | -           | -               | -  | -  | 75.2                                      | Income tax  |
| <b>APM Net Income before minorities</b>                             | <b>(374.2)</b>    | <b>29.2</b>  | <b>-</b>                                | <b>-</b>    | <b>0.9</b>      | <b>(83.0)</b>                            | <b>(13.3)</b>                                      | <b>(440.3)</b>                            | <b>Profit for the financial year - continuing</b>                       |
| Profit/ (Loss) for the year from discontinued operations net of tax | -                 | (0.1)  | -                                       | -           | -               | -  | -  | (0.1)                                     | Profit (loss) for the year from discontinued operations net of tax      |
| <b>APM NET INCOME before minorities</b>                             | <b>(374.2)</b>    | <b>29.2</b>  | <b>-</b>                                | <b>-</b>    | <b>0.9</b>      | <b>(83.0)</b>                            | <b>(13.3)</b>                                      | <b>(440.4)</b>                            | <b>Profit for the financial year - continuing</b>                       |
| APM Minority interests  | 3.2               | -  | -                                       | -           | -               | -  | -  | 3.2                                       | Non-controlling interests   |
| <b>APM Net Recurring Income</b>                                     | <b>(371.0)</b>    | <b>29.2</b>  | <b>-</b>                                | <b>-</b>    | <b>0.9</b>      | <b>(83.0)</b>                            | <b>(13.3)</b>                                      | <b>(437.2)</b>                            | <b>Profits for the year attributable to Parent Company Shareholders</b> |
| APM Non Recurring EBITDA  | (8.7)             | (2.9)  | -                                       | -           | (0.9)           | (0.8)                                    | 13.3   | -   |   |
| APM Other Non Recurring items                                       | (57.5)            | (26.3)   | -                                       | -           | -               | 83.8                                     | -  | -   |   |
| <b>APM NET INCOME including Non-Recurring</b>                       | <b>(437.2)</b>    | <b>-</b>   | <b>-</b>                                | <b>-</b>    | <b>-</b>        | <b>-</b>                                 | <b>-</b>   | <b>(437.2)</b>                            | <b>Profits for the year attributable to Parent Company Shareholders</b> |

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**III. DEBT AND STATEMENT OF CASH FLOWS AS AT 31 DECEMBER 2021 AND 31 DECEMBER 2020**

**III.1 Debt presented in the earnings report of 12 Months of 2021.**

| As of 31/12/2021<br>Data in Euro million    | Maximum<br>Available | Availability   | Drawn          | Maturities    |               |                |               |                |               |
|---|----------------------|----------------|----------------|---------------|---------------|----------------|---------------|----------------|---------------|
|   |                      |                |                | Year 1        | Year 2        | Year 3         | Year 4        | Year 5         | Remainder     |
| <b>Mortgage loans</b>                       | <b>23,434</b>        | -              | <b>23,434</b>  | <b>3,070</b>  | <b>2,007</b>  | <b>5,919</b>   | <b>1,237</b>  | <b>767</b>     | <b>10,434</b> |
| Fixed rate                                  | 20,814               | -              | 20,814         | 2,469         | 1,396         | 5,299          | 608           | 608            | 10,434        |
| Variable rate                               | 2,620                | -              | 2,620          | 601           | 611           | 620            | 629           | 159            | -             |
| <b>Subordinated loans</b>                   | <b>40,000</b>        | -              | <b>40,000</b>  | -             | -             | -              | -             | -              | <b>40,000</b> |
| Variable rate                               | 40,000               | -              | 40,000         | -             | -             | -              | -             | -              | 40,000        |
| <b>Guaranteed senior notes mat. in 2026</b> | <b>400,000</b>       | -              | <b>400,000</b> | -             | -             | -              | -             | <b>400,000</b> | -             |
| Fixed rate                                  | 400,000              | -              | 400,000        | -             | -             | -              | -             | 400,000        | -             |
| <b>Unsecured loans</b>                      | <b>331,208</b>       | -              | <b>331,208</b> | <b>5,090</b>  | <b>54,391</b> | <b>9,712</b>   | <b>7,855</b>  | <b>254,160</b> | -             |
| Fixed rate                                  | 8,112                | -              | 8,112          | 1,057         | 2,151         | 1,872          | 1,905         | 1,127          | -             |
| Variable rate                               | 323,096              | -              | 323,096        | 4,033         | 52,240        | 7,840          | 5,950         | 253,033        | -             |
| <b>Secured credit line</b>                  | <b>242,000</b>       | <b>242,000</b> | -              | -             | -             | -              | -             | -              | -             |
| Variable rate                               | 242,000              | 242,000        | -              | -             | -             | -              | -             | -              | -             |
| <b>Credit lines</b>                         | <b>42,000</b>        | <b>25,000</b>  | <b>17,000</b>  | <b>12,000</b> | <b>3,000</b>  | -              | <b>2,000</b>  | -              | -             |
| Variable rate                               | 42,000               | 25,000         | 17,000         | 12,000        | 3,000         | -              | 2,000         | -              | -             |
| <b>Borrowing at 30/06/2021</b>              | <b>1,078,642</b>     | <b>267,000</b> | <b>811,642</b> | <b>20,160</b> | <b>59,398</b> | <b>15,631</b>  | <b>11,092</b> | <b>654,927</b> | <b>50,434</b> |
| Arrangement expenses                        | (12,730)             | -              | a (12,730)     | (2,642)       | (2,744)       | (2,861)        | (2,974)       | (1,212)        | (297)         |
| IFRS 9                                      | 4,616                | -              | b 4,616        | 1,047         | 1,059         | 1,071          | 1,080         | 359            | -             |
| Accrued interests                           | 9,519                | -              | c 9,519        | 9,519         | -             | -              | -             | -              | -             |
| <b>Adjusted total debt at 31/12/2021</b>    | <b>1,080,047</b>     | <b>267,000</b> | <b>813,047</b> | <b>28,084</b> | <b>57,713</b> | <b>13,841</b>  | <b>9,198</b>  | <b>654,074</b> | <b>50,137</b> |
| <b>Adjusted total debt at 31/12/2020</b>    | <b>1,023,143</b>     | <b>25,000</b>  | <b>998,143</b> | <b>26,070</b> | <b>7,860</b>  | <b>891,306</b> | <b>10,239</b> | <b>7,472</b>   | <b>55,196</b> |

**III.2 Statement of cash flows included in the earnings report of 12 Months of 2021.**

Net financial debt as of 31 December 2021 and 31 December 2020 has been obtained from the consolidated balance sheet at 31 December 2021 and from the consolidated financial statements for 31 December 2020 and is as follows:

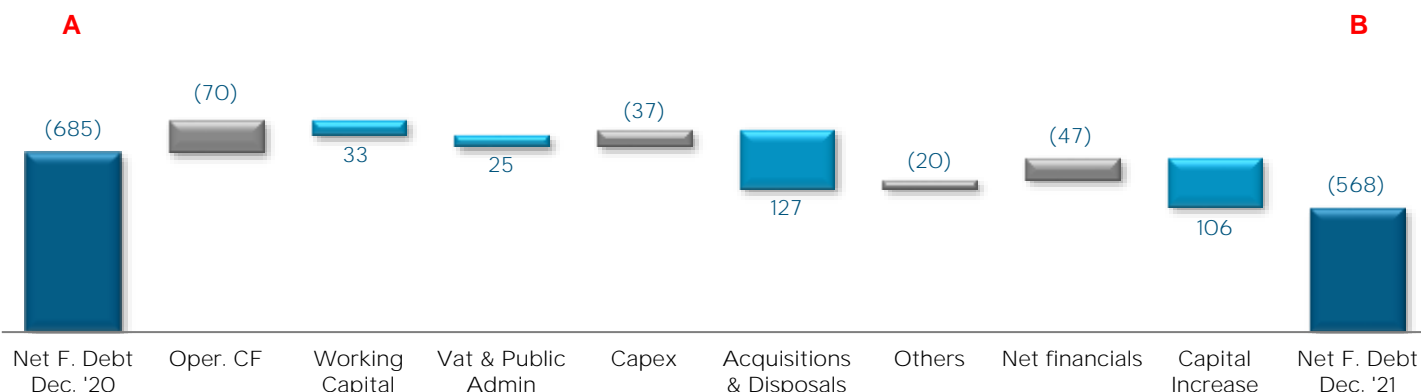
|  | 31/12/2021       | 31/12/2020       | VAR.             |
|--|------------------|------------------|------------------|
| <i>Debt instruments and other marketable securities according to financial statements</i>                                  | 395,020          | 349,062          |                  |
| <i>Bank borrowings according to financial statements</i>   | 389,943          | 623,011          |                  |
| <b><i>Bank borrowings and debt instruments and other marketable securities according to financial statements</i></b>       | <b>784,963</b>   | <b>972,073</b>   |                  |
| <i>Debt instruments and other marketable securities according to financial statements</i>                                  | 6,803            | 143              |                  |
| <i>Bank borrowings according to financial statements</i>   | 21,281           | 25,927           |                  |
| <b><i>Bank borrowings and debt instruments and other marketable securities according to financial statements</i></b>       | <b>28,084</b>    | <b>26,070</b>    |                  |
| <b><i>Total Bank borrowings and debt instruments and other marketable securities according to financial statements</i></b> | <b>813,047</b>   | <b>998,143</b>   |                  |
| <i>Arrangement expenses</i>  | a 12,730         | 10,917           |                  |
| <i>IFRS 9</i>  | b (4,616)        | 4,316            |                  |
| <i>Borrowing costs</i>   | c (9,519)        | (7,357)          |                  |
| <b><i>APM Gross debt</i></b>   | <b>811,642</b>   | <b>1,006,019</b> |                  |
| <i>Cash and cash equivalents according to financial statements</i>   | (243,930)        | (320,851)        |                  |
| <b><i>APM Net Debt</i></b>   | <b>B 567,712</b> | <b>A 685,168</b> | <b>(117,456)</b> |
| <i>Liabilities for operating leases (Current and non current)</i>  | 1,925,353        | 2,059,739        |                  |
| <b><i>APM Net with Debt IFRS 16</i></b>  | <b>2,493,065</b> | <b>2,744,907</b> | <b>(251,842)</b> |

The following chart reconciles the change in net financial debt shown in the earnings report of 12 months of 2021:

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Evolution of Net Financial Debt 12M 2021



To do so, it has been taken each heading from the statement of cash flows in the financial statements as at 31 December 2021 and shown the grouping:

|  | Oper. CF | Working capital | VAT & Public Admin | Capex  | Acquisitions & Disposals | Others | Net Financials | Capital Increase | Total        |
|--|----------|-----------------|--------------------|--------|--------------------------|--------|----------------|------------------|--------------|
| <b>Total</b>   | 69.8     | (32.6)          | (24.9)             | 36.8   | (127.3)                  | 19.7   | 47.3           | (106.3)          | (117.5)      |
| Adjusted profit (loss)   | (67.4)   |                 |                    |        |                          |        |                |                  | (67.4)       |
| Income tax paid  | 5.5      |                 |                    |        |                          |        |                |                  | 5.5          |
| Financial expenses for means of payments                                   | (7.9)    |                 |                    |        |                          |        |                |                  | (7.9)        |
| (Increase)/Decrease in inventories   |          | (1.6)           |                    |        |                          |        |                |                  | (1.6)        |
| (Increase)/Decrease in trade debtors and other accounts receivable         |          | (1.5)           |                    |        |                          |        |                |                  | (1.5)        |
| (Increase)/Decrease in trade payables                                      |          | 35.8            |                    |        |                          |        |                |                  | 35.8         |
| (Increase)/Decrease in VAT & public Administration                         |          |                 | 24.9               |        |                          |        |                |                  | 24.9         |
| Tangible and intangible assets and investments in property                 |          |                 |                    | (36.8) |                          |        |                |                  | (36.8)       |
| Group companies, joint ventures and associates                             |          |                 |                    |        | 7.4                      |        |                |                  | 7.4          |
| Tangible and intangible assets and investments in property                 |          |                 |                    |        | 119.9                    |        |                |                  | 119.9        |
| (Increase)/Decrease in current assets                                      |          |                 |                    |        |                          | (8.1)  |                |                  | (8.1)        |
| (Increase)/Decrease in provision for contingencies and expenses            |          |                 |                    |        |                          | (10.0) |                |                  | (10.0)       |
| Treasury shares  |          |                 |                    |        |                          | (0.8)  |                |                  | (0.8)        |
| - Other financial liabilities (+/-)  |          |                 |                    |        |                          | (0.1)  |                |                  | (0.1)        |
| 5. Effect of exchange rate variations on cash and cash equivalents (IV)    |          |                 |                    |        |                          | (1.1)  |                |                  | (1.1)        |
| Increase/(Decrease) in other non current assets and liabilities and others |          |                 |                    |        |                          | 0.4    |                |                  | 0.4          |
| Interests paid in debts and other interests (without means of payments)    |          |                 |                    |        |                          |        | (48.0)         |                  | (48.0)       |
| Dividends paid   |          |                 |                    |        |                          |        | (0.1)          |                  | (0.1)        |
| Finance Income   |          |                 |                    |        |                          |        | 0.8            |                  | 0.8          |
| <b>Capital Increase</b>  |          |                 |                    |        |                          |        | <b>106.3</b>   | <b>106.3</b>     | <b>106.3</b> |

All of the aforementioned information has been obtained from the consolidated statement of cash flows from 31 December 2021 which we include at the beginning of this appendix.

The aforementioned APMs have been defined and used from the standpoint of analysing the management of the business and the sector; the measures arising from the financial statements can be interpreted and are directly comparable to those of other groups in the sector and, therefore, APMs are not more relevant than the financial statements themselves. The earnings report, which includes the aforementioned APMs, is published at the end of each quarter to provide periodic information on the business' evolution and management to investors and analysts. In addition, half-yearly and annual financial statements are published complying with the filing requirements established in the applicable accounting regulations.

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**Appendix II: Portfolio changes & current portfolio**

**New agreements, openings and exits**

**Hotels signed from 1<sup>st</sup> January to 31<sup>st</sup> December 2021**

| City / Country                  | Contract   | # Rooms    | Opening |
|---------------------------------|------------|------------|---------|
| Santiago del Estero / Argentina | Management | 97         | 2022    |
| Cali / Colombia                 | Management | 48         | 2022    |
| <b>TOTAL SIGNED HOTELS</b>      |            | <b>145</b> |         |

**Hotels opened from 1<sup>st</sup> January to 31<sup>st</sup> December 2021**

| Hotels                             | City / Country       | Contract   | # Rooms    |
|------------------------------------|----------------------|------------|------------|
| NH Hannover                        | Hannover / Germany   | Leased     | 91         |
| NH Collection Venezia Murano Villa | Murano / Italy       | Management | 104        |
| NH Collection Copenhagen           | Copenhagen / Denmark | Leased     | 394        |
| <b>TOTAL OPENINGS</b>              |                      |            | <b>589</b> |

**Hotels exiting from 1<sup>st</sup> January to 31<sup>st</sup> December 2021**

| Hotels                                | City / Country      | Month    | Contract   | # Rooms    |
|---------------------------------------|---------------------|----------|------------|------------|
| NH Cornella                           | Barcelona / Spain   | January  | Leased     | 78         |
| Tivoli Évora Ecoresort                | Evora / Portugal    | February | Franchised | 56         |
| NH Firenze Anglo American             | Florence / Italy    | February | Leased     | 115        |
| NH Collection León Expo               | Leon / Mexico       | February | Management | 141        |
| NH Collection Venezia Palazzo Barocci | Venice / Italy      | March    | Leased     | 59         |
| NH Collection Palacio de Avilés       | Aviles / Spain      | June     | Management | 78         |
| NH Salamanca Puerta de la Catedral    | Salamanca / Spain   | June     | Leased     | 37         |
| NH Porta Barcelona                    | Barcelona / Spain   | June     | Leased     | 99         |
| NH Bucharest                          | Bucharest / Romania | July     | Management | 76         |
| NH Sant Boi                           | Barcelona / Spain   | November | Leased     | 124        |
| <b>TOTAL EXITS</b>                    |                     |          |            | <b>863</b> |



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### HOTELS OPENED BY COUNTRY AT 31<sup>ST</sup> DECEMBER 2021

| Business Unit            | Country         | TOTAL      |               | Leased      |            |               | Owned     |               | Management |              | Franchised |            |
|--------------------------|-----------------|------------|---------------|-------------|------------|---------------|-----------|---------------|------------|--------------|------------|------------|
|                          |                 | Hotels     | Rooms         | Call Option | Hotels     | Rooms         | Hotels    | Rooms         | Hotels     | Rooms        | Hotels     | Rooms      |
| BU Benelux               | Belgium         | 13         | 2,271         |             | 6          | 1,203         | 7         | 1,068         |            |              |            |            |
|                          | Luxembourg      | 1          | 148           |             |            |               | 1         | 148           |            |              |            |            |
|                          | The Netherlands | 34         | 7,223         | 2           | 21         | 4,002         | 12        | 2,770         | 1          | 451          |            |            |
|                          | United Kingdom  | 2          | 311           |             | 1          | 121           |           |               | 1          | 190          |            |            |
|                          | Ireland         | 1          | 187           |             | 1          | 187           |           |               |            |              |            |            |
| <b>BU Benelux</b>        |                 | <b>51</b>  | <b>10,140</b> | <b>2</b>    | <b>29</b>  | <b>5,513</b>  | <b>20</b> | <b>3,986</b>  | <b>2</b>   | <b>641</b>   |            |            |
| BU Central Europe        | Austria         | 7          | 1,340         | 1           | 7          | 1,340         |           |               |            |              |            |            |
|                          | Czech Republic  | 4          | 733           |             | 1          | 152           |           |               | 3          | 581          |            |            |
|                          | Germany         | 55         | 10,187        | 2           | 50         | 9,187         | 5         | 1,000         |            |              |            |            |
|                          | Hungary         | 3          | 483           |             | 3          | 483           |           |               |            |              |            |            |
|                          | Poland          | 1          | 93            |             |            |               |           |               |            |              | 1          | 93         |
|                          | Romania         | 1          | 83            |             | 1          | 83            |           |               |            |              |            |            |
|                          | Slovakia        | 1          | 117           |             |            |               |           |               | 1          | 117          |            |            |
|                          | Switzerland     | 2          | 260           |             | 2          | 260           |           |               |            |              |            |            |
| Denmark                  | 1               | 394        |               | 1           | 394        |               |           |               |            |              |            |            |
| <b>BU Central Europe</b> |                 | <b>75</b>  | <b>13,690</b> | <b>3</b>    | <b>65</b>  | <b>11,899</b> | <b>5</b>  | <b>1,000</b>  | <b>4</b>   | <b>698</b>   | <b>1</b>   | <b>93</b>  |
| BU Italy                 | Italy           | 56         | 8,422         | 1           | 39         | 5,957         | 13        | 1,872         | 4          | 593          |            |            |
| <b>BU Italy</b>          |                 | <b>56</b>  | <b>8,422</b>  | <b>1</b>    | <b>39</b>  | <b>5,957</b>  | <b>13</b> | <b>1,872</b>  | <b>4</b>   | <b>593</b>   |            |            |
| BU Spain                 | Andorra         | 1          | 60            |             |            |               |           |               | 1          | 60           |            |            |
|                          | Spain           | 92         | 11,371        |             | 65         | 8,376         | 12        | 1,722         | 10         | 881          | 5          | 392        |
|                          | Portugal        | 16         | 2,753         |             | 5          | 854           |           |               | 11         | 1,899        |            |            |
|                          | France          | 5          | 871           |             | 4          | 721           |           |               | 1          | 150          |            |            |
|                          | Tunisia         | 1          | 93            |             |            |               |           |               | 1          | 93           |            |            |
|                          | USA             | 1          | 288           |             |            |               | 1         | 288           |            |              |            |            |
| <b>BU Spain</b>          |                 | <b>116</b> | <b>15,436</b> |             | <b>74</b>  | <b>9,951</b>  | <b>13</b> | <b>2,010</b>  | <b>24</b>  | <b>3,083</b> | <b>5</b>   | <b>392</b> |
| BU America               | Argentina       | 15         | 2,144         |             |            |               | 12        | 1,524         | 3          | 620          |            |            |
|                          | Brazil          | 1          | 178           |             | 1          | 178           |           |               |            |              |            |            |
|                          | Colombia        | 13         | 1,355         |             | 13         | 1,355         |           |               |            |              |            |            |
|                          | Cuba            | 2          | 251           |             |            |               |           |               | 2          | 251          |            |            |
|                          | Chile           | 5          | 584           |             |            |               | 4         | 499           | 1          | 85           |            |            |
|                          | Ecuador         | 1          | 124           |             | 1          | 124           |           |               |            |              |            |            |
|                          | Haiti           | 1          | 72            |             |            |               |           |               | 1          | 72           |            |            |
|                          | Mexico          | 16         | 2,531         |             | 7          | 993           | 4         | 685           | 5          | 853          |            |            |
|                          | Uruguay         | 1          | 136           |             |            |               | 1         | 136           |            |              |            |            |
| <b>BU America</b>        |                 | <b>55</b>  | <b>7,375</b>  |             | <b>22</b>  | <b>2,650</b>  | <b>21</b> | <b>2,844</b>  | <b>12</b>  | <b>1,881</b> |            |            |
| <b>TOTAL OPEN</b>        |                 | <b>353</b> | <b>55,063</b> | <b>6</b>    | <b>229</b> | <b>35,970</b> | <b>72</b> | <b>11,712</b> | <b>46</b>  | <b>6,896</b> | <b>6</b>   | <b>485</b> |

### SIGNED PROJECTS AS OF 31<sup>ST</sup> DECEMBER 2021

After the latest negotiations and cancellation of signed projects, the following hotels and rooms are still to be opened:

| Business Unit            | Country   | TOTAL     |              | Leased   |              | Management |              |
|--------------------------|-----------|-----------|--------------|----------|--------------|------------|--------------|
|                          |           | Hotels    | Rooms        | Hotels   | Rooms        | Hotels     | Rooms        |
| BU Central Europe        | Germany   | 2         | 773          | 2        | 773          |            |              |
| <b>BU Central Europe</b> |           | <b>2</b>  | <b>773</b>   | <b>2</b> | <b>773</b>   |            |              |
| BU Italy                 | Italy     | 4         | 505          | 3        | 467          | 1          | 38           |
| <b>BU Italy</b>          |           | <b>4</b>  | <b>505</b>   | <b>3</b> | <b>467</b>   | <b>1</b>   | <b>38</b>    |
| BU Spain                 | Spain     | 1         | 63           | 1        | 63           |            |              |
|                          | Portugal  | 1         | 150          |          |              | 1          | 150          |
|                          | France    | 1         | 152          | 1        | 152          |            |              |
| <b>BU Spain</b>          |           | <b>3</b>  | <b>365</b>   | <b>2</b> | <b>215</b>   | <b>1</b>   | <b>150</b>   |
| BU America               | Chile     | 2         | 281          |          |              | 2          | 281          |
|                          | Mexico    | 3         | 369          |          |              | 3          | 369          |
|                          | Peru      | 1         | 265          |          |              | 1          | 265          |
|                          | Argentina | 1         | 97           |          |              | 1          | 97           |
|                          | Colombia  | 1         | 48           |          |              | 1          | 48           |
| <b>BU America</b>        |           | <b>8</b>  | <b>1,060</b> |          |              | <b>8</b>   | <b>1,060</b> |
| <b>TOTAL SIGNED</b>      |           | <b>17</b> | <b>2,703</b> | <b>7</b> | <b>1,455</b> | <b>10</b>  | <b>1,248</b> |

Details of committed investment for the hotels indicated above by year of execution:

|                                  | 2022 | 2023 |
|----------------------------------|------|------|
| Expected Investment (€ millions) | 13.7 | 6.1  |

**nH** | HOTEL GROUP PART OF **MINOR**  
HOTELS



## 2021 Results Presentation Conference Call

Friday 25<sup>th</sup> of February 2022, 12.00 (CET)

NH Hotel Group invites you to take part in a conference call to discuss its results presentation:

**Speakers**     **Mr. Ramón Aragonés (CEO) and  
Mr. Luis Martínez (CFO)**

**Date**             **25/02/2022**

**Time**             **12.00 (CET)**

**TELEPHONE NUMBER & PIN CODE FOR THE CONFERENCE**  
Participant's access - 10 minutes before the conference starts

**SPAIN**

**+34 91 114 01 01**  
**PIN CODE: 74923360#**

### PLAYBACK

Telephone number for the playback:     **+34 91 038 74 91**  
Access code:                                     **425018366#**