

## 2Q24 Earnings

July 31, 2024



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## BBVA once again reports a remarkable quarter

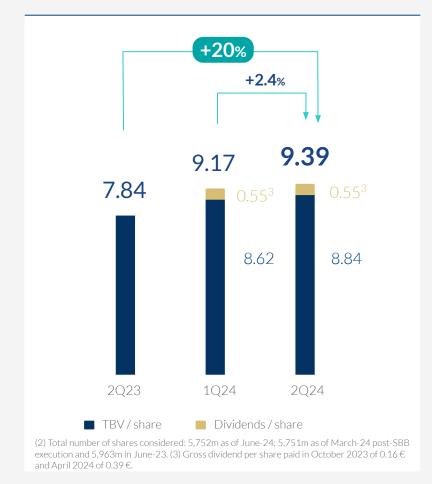
#### **NET ATTRIBUTABLE PROFIT**

(CURRENT €M)



#### **TBV + DIVIDENDS**

(€/SHARE<sup>2</sup>)



## Solid capital position and **outstanding profitability** metrics

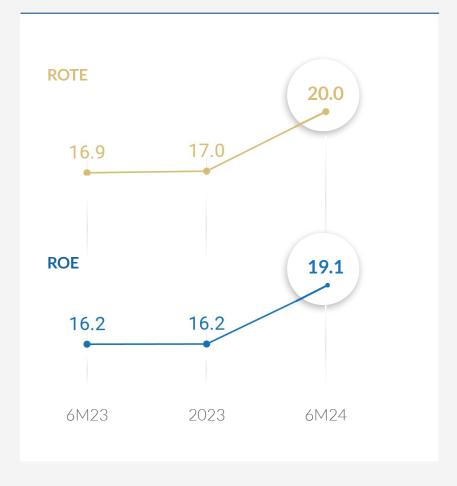
#### **CET1 RATIO**

(%)



#### **PROFITABILITY METRICS**

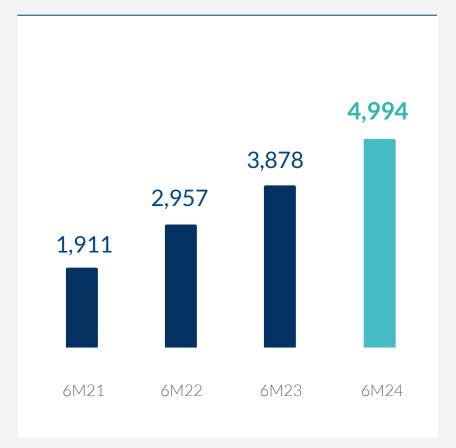
(%)



## Highly consistent improvement of profitability over years

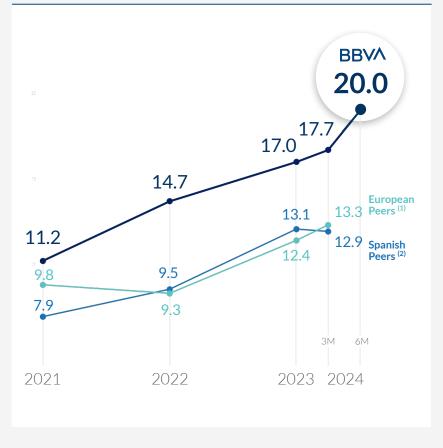
#### **NET ATTRIBUTABLE PROFIT**

(CURRENT €M)



#### **ROTE**

(%)



## 2Q24 key messages

**CORE REVENUES** (NII+FEES) TOTAL LOAN GROWTH1 +23.4% +17.6% +10.7% +6.3% **OUTSTANDING CORE REVENUES** AND SOLID ACTIVITY GROWTH CONSTANT CURRENT CONSTANT CURRENT vs. 6M23 vs. JUN 2023 **EFFICIENCY RATIO LEADING AND IMPROVING 39.3**% 6M24 **-362** BPS. vs. 6M23 **EFFICIENCY WITH POSITIVE JAWS** CONSTANT **COST OF RISK ASSET QUALITY WITHIN** 3 **1.42**% 6M24 **EXPECTATIONS CET1 RATIO SOUND CAPITAL POSITION 12.75**% vs. 11.5%-12% TARGET RANGE **ABOVE OUR TARGET NEW CUSTOMERS SUSTAINABLE BUSINESS ADVANCING IN THE** 

**5.6** MILLION IN 6M24

**€46** BILLION IN 6M24

**EXECUTION OF OUR STRATEGY** 

## 2Q24 Profit & Loss

#### **BBVA GROUP**

(€M)

		Change 2Q24/2Q2	23	Change 2Q24/1Q24		
	2Q24	% constant	%	% constant	%	
Net Interest Income	6,481	17	12	1	0	
Net Fees and Commissions	1,955	35	33	4	4	
Net Trading Income	1,114	247	233	47	44	
Other Income & Expenses	-324	26	-15	-66	-66	
Gross Income	9,227	31	28	14	12	
Operating Expenses	-3,477	20	19	4	3	
Operating Income	5,751	38	35	21	19	
Impairment on Financial Assets	-1,479	45	44	9	9	
Provisions and Other Gains and Losses	50	-204	-178	-408	-392	
Income Before Tax	4,322	40	36	28	25	
Income Tax	-1,374	39	34	22	19	
Non-controlling Interest	-154	114	31	62	44	
let Attributable Profit (reported)	2,794	37	38	29	27	

### 6M24 Profit & Loss

#### **BBVA GROUP**

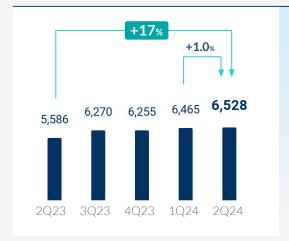
(€M)

		Change			
		6M24/6M23			
	6M24	% constant	%		
Net Interest Income	12,993	20	14		
Net Fees and Commissions	3,842	35	3		
Net Trading Income	1,886	183	14		
Other Income & Expenses	-1,276	36	3		
Gross Income	17,446	31	2		
Operating Expenses	-6,859	20	1		
Operating Income	10,586	39	2		
Impairment on Financial Assets	-2,839	43	4		
Provisions and Other Gains and Losses	33	-146	-13		
Income Before Tax	7,780	40	2		
Income Tax	-2,525	40	2		
Non-controlling Interest	-261	n.s.	n.		
Net Attributable Profit (reported)	4,994	37	2		

## **Excellent revenue growth** following a remarkable trend

#### **NET INTEREST INCOME**

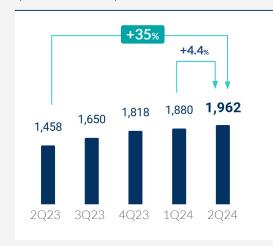
(CONSTANT €M)



Strong NII growth driven by activity and customer spreads

#### **NET FEES AND COMMISSIONS**

(CONSTANT €M)



Outstanding fee income evolution levered on payments and asset management businesses

#### **NET TRADING INCOME**

(CONSTANT €M)



NTI driven by the evolution of Global Markets and FX hedges

#### **GROSS INCOME**

(CONSTANT €M)



Sound annual gross income growth.

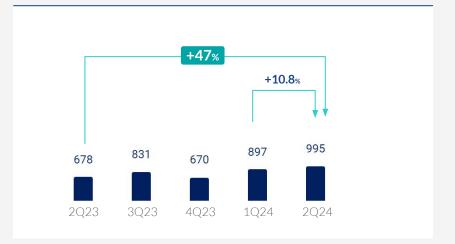
QoQ positively affected by banking tax in Spain recorded in 1Q24

## Sound gross income performance across the board









### MEXICO (CURRENT €M)



## **SOUTH AMERICA** (CURRENT €M)



## Strong performance in Spain and Mexico will continue to be supported by activity growth



## Positive jaws and further improving industry-leading efficiency

#### **POSITIVE JAWS**

(6M24 YOY, CONSTANT €)



#### **EFFICIENCY RATIO**

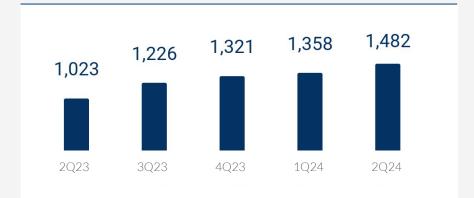
(COST-TO-INCOME, % CONSTANT €)



## Asset quality within expectations, in a context of strong activity growth

#### FINANCIAL ASSETS IMPAIRMENTS

(CONSTANT €M)



### (€BN)

**NPL** 



#### **COST OF RISK**

(%, YTD)

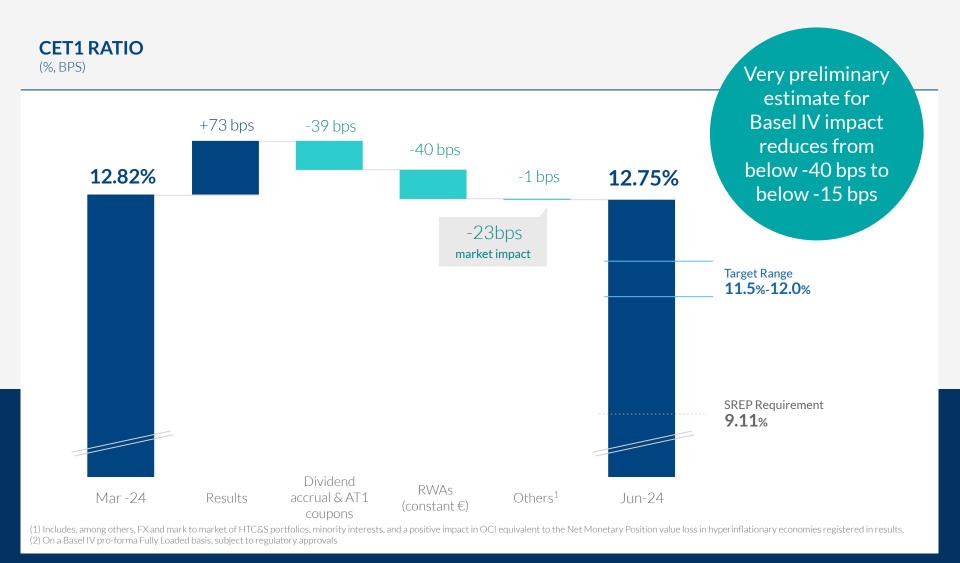


#### **NPL & COVERAGE RATIOS**

(%)



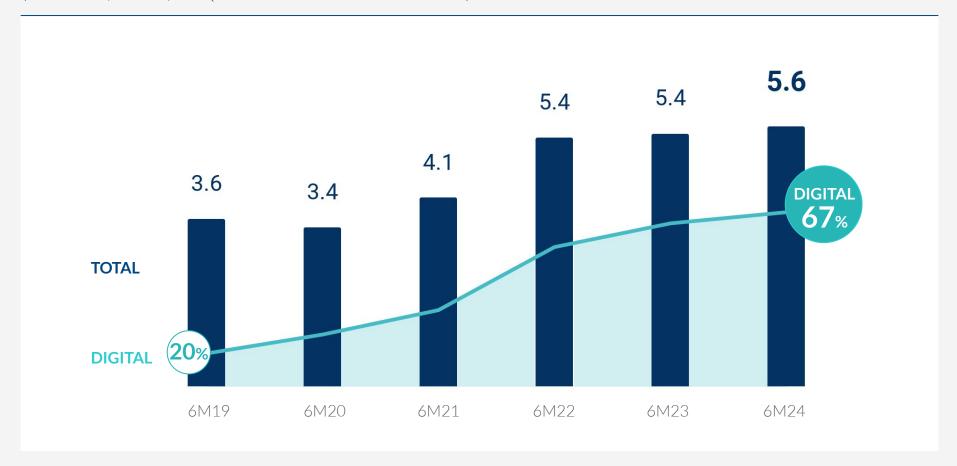
## Sound capital position above our target



## Excellent customer acquisition driven by digital

#### **NEW CUSTOMERS**<sup>1</sup>

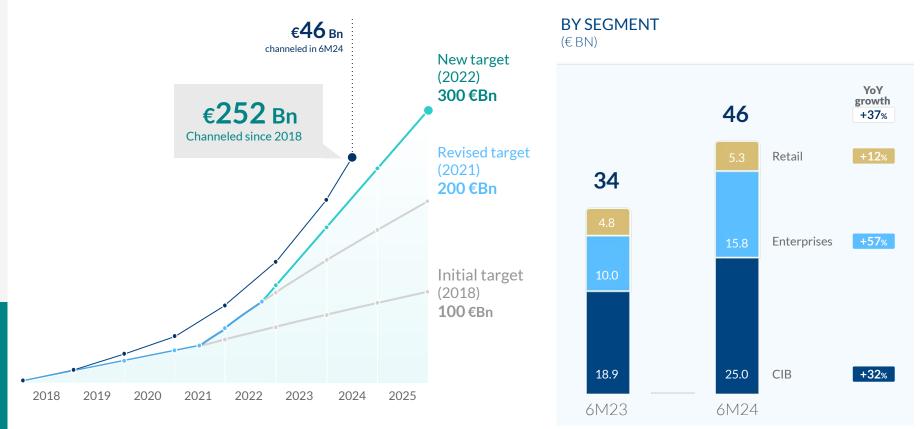
(BBVA GROUP, MILLION; % ACQUISITION THROUGH DIGITAL CHANNELS)



## Advancing in sustainable business

#### **SUSTAINABLE BUSINESS**

(€ BN, ACCUMULATED DATA SINCE 2018)



Note: Sustainable business channeling is considered to be any mobilization of financial flows, cumulatively, in relatior with activities, clients or products considered to be sustainable or promoting sustainability in accordance with internal standards and market standards, existing regulations and best practices. The foregoing is understood without prejudice to the fact that said mobilization, both at an initial stage or at a later time, may not be registered on the balance sheet. To determine the financial flows channeled to sustainable business, internal criteria is used based on both internal and external information. It includes FMBBVA within retail segments.

## Positive impact on society through our activity



LOAN GROWTH1

+10.7%

+6.3<sup>%</sup>

75,000 FAMILIES BOUGHT THEIR HOME<sup>2</sup>



340,000

SMEs AND SELF - EMPLOYED BOOSTED THEIR BUSINESS<sup>2</sup>



70,000

LARGER CORPORATES INVESTED IN GROWTH<sup>3</sup>



INCLUSIVE GROWTH FINANCING

11 €Bn

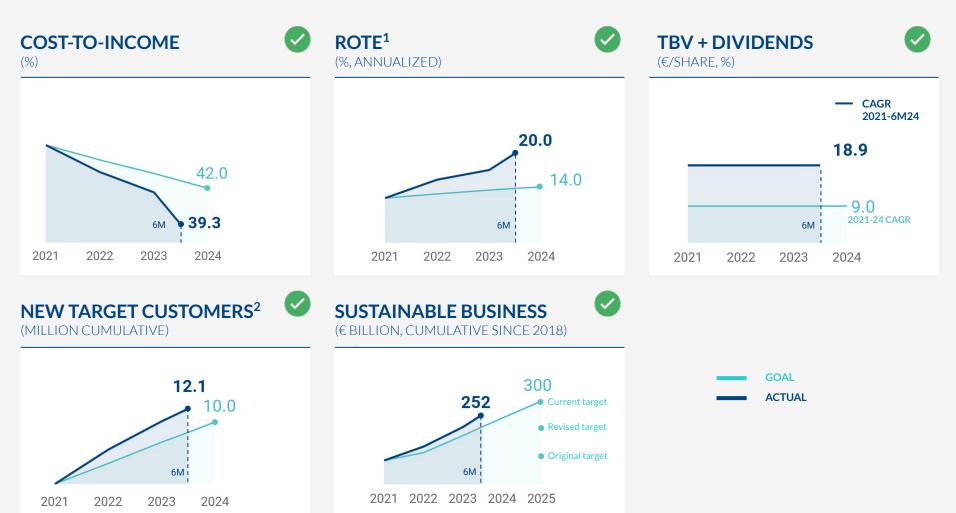
MOBILIZED
IN 6M24

<sup>(1)</sup> Performing loans under management excluding repos.

<sup>(2)</sup> New Ioans in 6M24.

<sup>(3)</sup> Corporates with BBVA lending as of June 2024.

## We will clearly outperform our ambitious 2021-2024 goals



<sup>(1)</sup> Excluding discontinued operations and non-recurring results. (2) Target customers refers to those customers in which the bank wants to grow and retain, as they are considered valuable due to their assets, liabilities and/or transactionality with BBVA.

## BBVA

## Business Areas

**SPAIN** 

MEXICO

TURKEY

SOUTH AMERICA



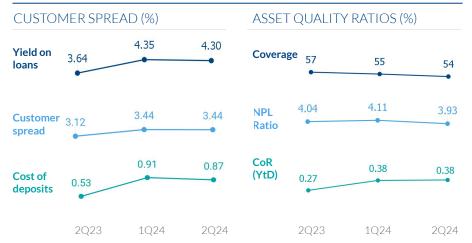


## Spain

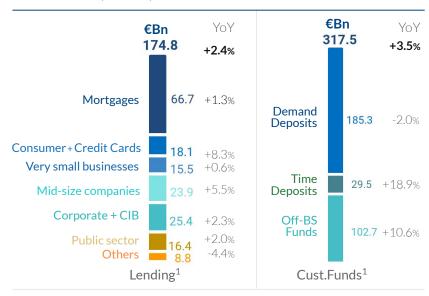
#### PROFIT & LOSS (€M)

		Δ (%)			Δ (%)	
	2Q24	vs. 2Q23	vs. 1Q24	6M24	vs. 6M23	
Net Interest Income	1,612	18.5	8.0	3,211	26.2	
Net Fees and Commissions	579	3.8	2.2	1,144	4.7	
Net Trading Income	152	55.4	-25.8	358	64.3	
Other Income & Expenses	121	-208.2	-157.8	-88	-60.7	
Gross Income	2,464	29.4	14.0	4,626	27.4	
Operating Expenses	-818	5.1	0.0	-1,636	5.9	
Operating Income	1,646	46.2	22.5	2,990	43.4	
Impairment on Financial Assets	-171	34.8	4.2	-335	39.3	
Provisions and Other Gains and Losses	-20	-53.0	-36.9	-52	1.0	
Income Before Tax	1,455	52.1	26.8	2,603	45.1	
Income Tax	-389	41.2	-8.0	-811	39.6	
Net Attributable Profit (reported)	1,066	56.6	47.1	1,790	47.8	

#### **KEY RATIOS**



#### **ACTIVITY** (JUN-24)



- (1) Performing loans and Cust. Funds under management, excluding repos.
  - Solid loan growth (+2.4% QoQ) across most segments on the back of strong new loan production.
  - NII growth explained by sound activity dynamics and effective price management. The cost of deposits declines QoQ.
  - Outstanding fees, driven by AM and credit cards.
  - **Expenses remain flat** QoQ. **Efficiency** continues to improve to an outstanding **35.4%** in 1H24.
  - Benign asset quality trends. CoR at 38 bps within expectations.
  - Record quarterly Net Profit > €1 bn, a hallmark achievement.

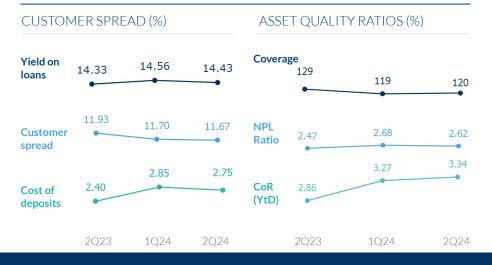


### Mexico

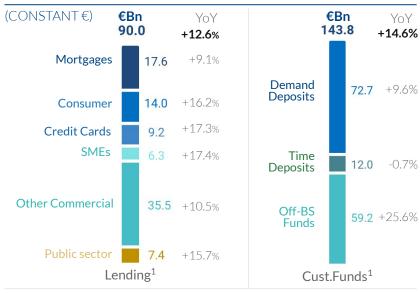
#### **PROFIT & LOSS** (CONSTANT €M)

		△ Constant (%)		_	Δ Current (%)	△ Constant (%)
	2Q24	vs. 2Q23	vs. 1Q24	6M24	vs. 6M23	vs. 6M23
Net Interest Income	2,980	7.0	-0.3	5,968	13.4	6.8
Net Fees and Commissions	629	13.0	-1.6	1,269	24.8	17.5
Net Trading Income	185	6.7	-13.1	397	26.1	18.8
Other Income & Expenses	163	68.5	44.2	276	54.7	45.7
Gross Income	3,957	9.5	0.1	7,910	16.8	10.0
Operating Expenses	-1,213	8.1	1.9	-2,403	16.0	9.2
Operating Income	2,744	10.2	-0.7	5,508	17.1	10.3
Impairment on Financial Assets	-803	31.3	7.0	-1,553	36.6	28.6
Provisions and Other Gains and Losses	-6	-195.3	-52.0	-17	n.s.	n.s.
Income Before Tax	1,935	2.7	-3.4	3,938	10.3	3.9
Income Tax	-513	1.7	-9.3	-1,079	11.8	5.2
Net Attributable Profit (reported)	1,422	3.1	-1.0	2,858	9.8	3.3

#### **KEY RATIOS**



#### **ACTIVITY** (JUN-24)



(1) Performing loans and Cust. Funds under management, excluding repos, according to local GAAP.

- Very sound lending momentum (+5.7% QoQ). Accelerated growth in Commercial (+9.3% QoQ) and sustained positive trends in Retail (+3.9% QoQ).
- NII growth (+6.8% 6M YoY) driven by very solid activity trends.
- Expenses growth decelerated in the quarter. Remarkable C/I at 30.4% 6M24.
- CoR at 334 bps YtD consistent with our profitable growth strategy and the economic cycle.



## Turkey

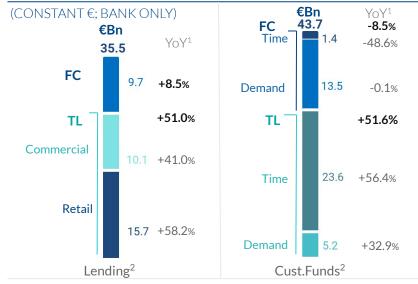
#### **PROFIT & LOSS** (CURRENT €M)

		△ Current (%)			△ Current (%)	
	2Q24	vs 2Q23	vs 1Q24	6M24	vs. 6M23	
Net Interest Income	327	-7.5	18.0	605	-38.3	
Net Fees and Commissions	482	n.s.	13.9	905	217.2	
Net Trading Income	286	67.4	-9.5	601	52.5	
Other Income & Expenses	-100	n.s.	-15.7	-219	21.6	
Of which:						
Net Monetary Position (NMP) loss	-344	n.s.	-37.5	-894	23.2	
CPI linkers revenues	264	n.s.	-39.8	704	44.0	
Gross Income	995	46.7	10.8	1,892	27.9	
Operating Expenses	-464	140.9	4.5	-909	53.5	
Operating Income	530	9.3	17.1	983	10.8	
Impairment on Financial Assets	-76	n.s.	1.6	-152	178.0	
Provisions and Other Gains and Losses	47	n.s.	31.4	82	n.s.	
Income Before Tax	501	9.0	21.1	914	16.2	
Income Tax	-255	54.0	4.6	-498	192.7	
Non-controlling Interest	-39	-16.5	48.9	-64	-29.7	
Net Attributable Profit (reported)	207	-16.3	44.1	351	-33.0	

#### **KEY RATIOS**



#### **ACTIVITY** (JUN-24)



- (1) FC (foreign currency) evolution excluding FX impact.
- (2) Performing loans and deposits under management, excluding repos, according to local GAAP.
  - TL loans slightly declined in real terms in 2Q. FC loan book growth focused on export loans.
  - Core revenue growth QoQ, driven by both NII (improved customer spread in TL) and fees, mainly from payments.
  - Lower hyperinflation adjustment vs 1Q thanks to the deceleration of the quarterly inflation<sup>1</sup>.
  - Asset quality indicators at manageable levels. The CoR increased to 84 bps in 6M24 after an abnormally low level in 2023.



### South America

#### **NET ATTRIBUTABLE PROFIT** (CURRENT €M)

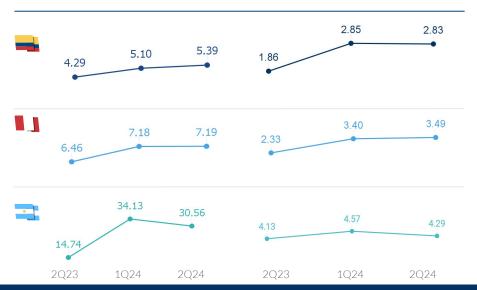
		△ Current (%)			Δ Current (%)	
	2Q24	vs. 2Q23	vs. 1Q24	6M24	vs. 6M23	
Colombia	37	-31.6	86.9	57	-39.7	
Peru	68	28.3	59.7	110	1.2	
Argentina	69	45.2	n.s.	103	n.s.	
Other 1	24	-32.7	-20.7	47	n.s.	
South America	197	9.3	64.9	317	-12.3	

(1) Other includes BBVA Forum (Chile), Venezuela and Uruguay.

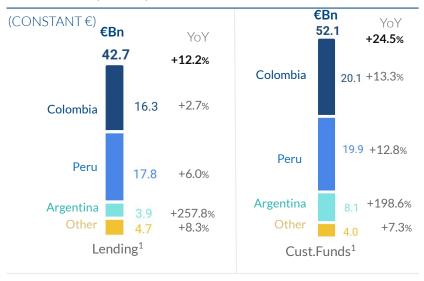
#### **KEY RATIOS**

CUSTOMER SPREAD (%)

#### COST OF RISK (YTD, %)



#### **ACTIVITY** (JUN-24)



- (1) Performing loans and Cust. Funds under management, excluding repos
  - Colombia: higher NAP supported by strong pre-provision profit. Sound NII growth -driven by activity and customer spread improvement-, higher fees and lower expenses. CoR remained flat.
  - Peru: Positive NAP performance explained by revenues growth supported by sound activity and lower expenses.
     Underlying provisioning needs stable QoQ.
  - Argentina: NAP at 103 Mn.€ in 6M24, driven by positive NII evolution and higher NTI.

Note: Inflation rate ARG: 18.9% 2Q24 vs 51.5% in 1Q24 and 50.7% in 6M23.

## **Takeaways**

- BBVA once again reports a remarkable quarter
- Significant progress in the execution of our strategy focused on digitization, innovation and sustainability
- Outstanding shareholder value creation and profitability metrics

- > Excellent core revenues evolution on the back of activity growth
- On track to clearly exceed our ambitious2021-2024 goals

At the top of the European Banking Sector

ROTE TBV+ DIVIDENDS (YoY)

20% +20%

EFFICIENCY

39%



# Update on the Offer to Banco Sabadell Shareholders

## Compelling offer for a powerful combination

The combination will create a **stronger and more profitable franchise**, with **additional lending capacity** to support families and businesses in Spain **estimated at 5 Bn€ annually** 

- The transaction shows a clear strategic appetite for **gaining scale** in our core markets and particularly a strategic push in the **SME segment in Spain**
- Given the ever increasing need to invest in technology and the associated large fixed costs, there are **substantial synergies**
- Due to the significant synergy value, an **extraordinary offer** was presented to Banco Sabadell shareholders while creating value for BBVA shareholders

The process is progressing positively, in full accordance with the plan

## Financial impacts of takeover

#### SYNERGIES BREAKDOWN

(PHASED-IN OVER 3 YEARS)

€850m

€450m

ADMINISTRATIVE AND TECH SAVINGS €300m

PERSONNEL SAVINGS €100m

FINANCING SAVINGS

300 branches rationalization

OF THE 870 BRANCHES LOCATED AT LESS THAN 500 METERS

#### **EPS ACCRETION FOR BBVA SHAREHOLDERS**

(BASED ON MARKET 2026e NET INCOME ESTIMATES<sup>1</sup>)

+3.5%

#### **EPS ACCRETION FOR SABADELL SHAREHOLDERS**

(BASED ON MARKET 2026e NET INCOME ESTIMATES<sup>1,2</sup>)

+27%

## **Process** is progressing according to plan



CNMC approval (5/6 months based on precedent transactions)

### **BBV**

## Annex

- 01 Net Attributable Profit evolution
- O2 Gross Income breakdown
- O3 P&L Accounts by business unit
- O4 Customer spread by country
- O5 Stages breakdown by business area
- O6 ALCO portfolio, NII sensitivity and LCRs & NSFRs

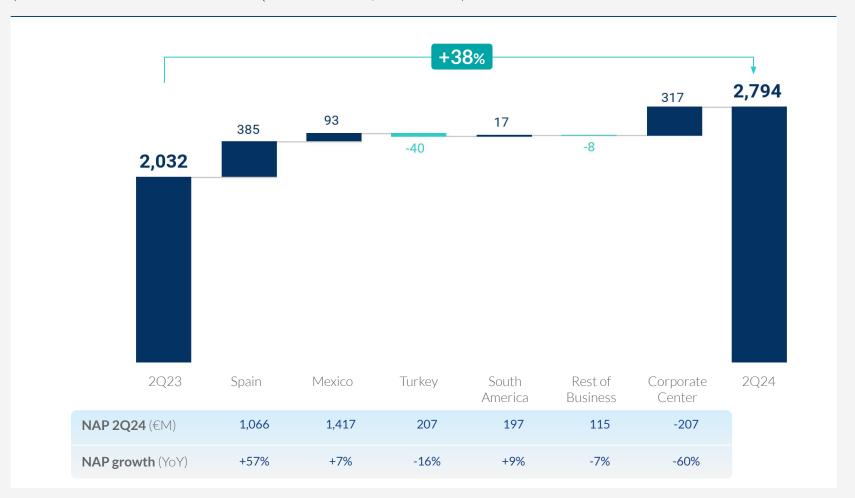
- OF CET1 Sensitivity to market impacts
- O8 CET1 evolution YtD & RWAs by business area
- Book Value of the main subsidiaries
- TBV per share & dividends evolution
- 11 MREL
- 12 Digital metrics

## Net Attributable Profit evolution

## Business Areas Contribution to Group's NAP **2Q24 yoy growth**

#### **NET ATTRIBUTABLE PROFIT**

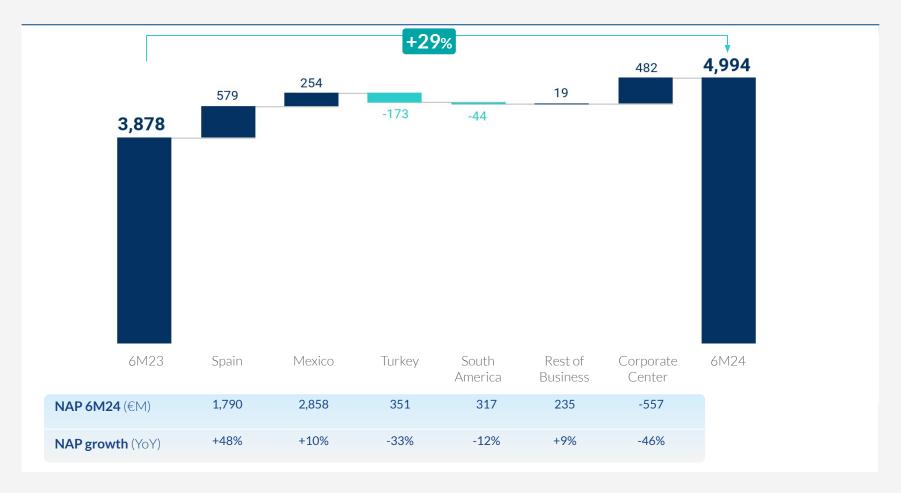
(BUSINESS AREAS CONTRIBUTION TO 2Q24 YOY GROWTH; CURRENT €M)



## Business Areas Contribution to Group's NAP 6M24 yoy growth

#### **NET ATTRIBUTABLE PROFIT**

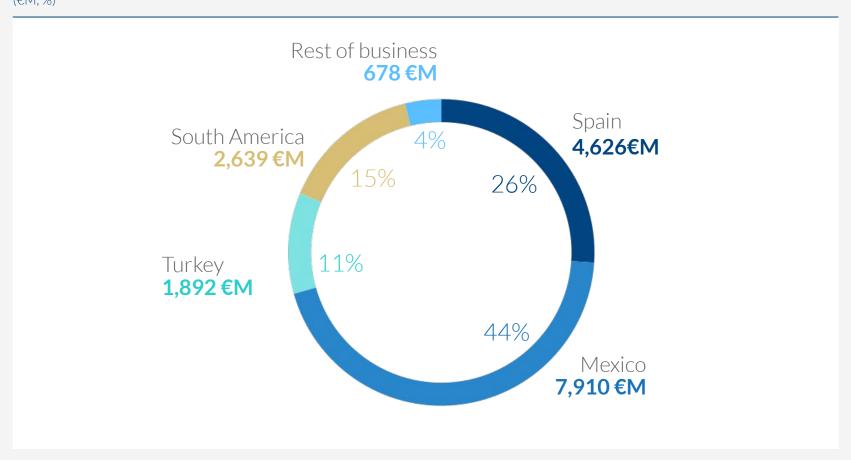
(BUSINESS AREAS CONTRIBUTION TO 6M24 YOY GROWTH; CURRENT €M)



## Gross Income breakdown

### Gross Income breakdown

### **6M24** (€M, %)





## P&L Accounts by business unit

**Rest of Business** 

Corporate Center

**Turkey** (hyperinflation adjustment)

**Argentina** (hyperinflation adjustment)

Colombia

Peru

### **Rest of Business - Profit & Loss**

#### **PROFIT & LOSS**

(€M)

		Δ (%)			
	2Q24	vs 2Q23	vs 1Q24	6M24	vs 6M23
Net Interest Income	178	21.3	12.9	335	28.9
Net Fees and Commissions	71	11.2	5.9	138	4.1
Net Trading Income	93	-3.8	-16.7	204	17.7
Other Income & Expenses	2	n.s.	125.3	2	n.s.
Gross Income	342	12.0	1.9	678	20.0
Operating Expenses	-164	19.8	2.5	-324	18.9
Operating Income	179	5.8	1.4	355	20.9
Impairment on Financial Assets	-30	n.s.	86.5	-46	99.9
Provisions and Other Gains and Losses	-3	198.8	n.s.	-3	n.s.
Income Before Tax	146	-10.8	-8.9	306	10.5
Income Tax	-31	-23.6	-21.2	-71	16.4
Net Attributable Profit	115	-6.5	-4.9	235	8.9

# **Corporate Center - Profit & Loss**

#### **PROFIT & LOSS**

(€M)

	Δ (%)			Δ (%)	
	2Q24	vs 2Q23	vs 1Q24	6M24	vs 6M23
Net Interest Income	-125	56.1	65.3	-201	43.1
Net Fees and Commissions	-20	-22.7	n.s.	-24	-19.9
Net Trading Income	205	n.s.	n.s.	-65	-89.1
Other Income & Expenses	-16	n.s.	n.s.	-10	n.s.
Gross Income	44	n.s.	n.s.	-300	-58.2
Operating Expenses	-188	1.9	12.6	-355	-3.2
Operating Income	-144	-75.7	-71.9	-654	-39.6
Impairment on Financial Assets	0	n.s.	-79.5	1	n.s.
Provisions and Other Gains and Losses	12	36.5	-67.4	48	n.s.
Income Before Tax	-132	-77.4	-72.2	-606	-43.7
Income Tax	-78	n.s.	n.s.	51	100.6
Non-controlling Interest	2	-84.9	n.s.	-2	n.s.
Net Attributable Profit	-207	-60.4	-40.7	-557	-46.4

## **Turkey -** hyperinflation adjustment

## **PROFIT & LOSS**

(€M)

	6M24	Hyperinflation	6M24
	(reported) (1)	adjustment (2)	Ex.Hyperinflation
Net Interest Income	605	20	585
Net Fees and Commissions	905	34	871
Net Trading Income	601	25	576
Other Income & Expenses	-219	-993	774
Gross Income	1,892	-914	2,806
Operating Expenses	-909	-82	-827
Operating Income	983	-996	1,979
Impairment on Financial Assets	-152	-8	-143
Provisions and Other Gains and Losses	82	54	28
Income Before Tax	914	-950	1,864
Income Tax	-498	0	-498
Non-controlling Interest	-64	133	-198
Net Attributable Profit	351	-817	1,168

<sup>(1) 6</sup>M24 reported figures calculated according to end of period FX.

<sup>(2)</sup> Mainly includes: (i) the Net Monetary Position (NMP) loss in the Other Income heading (ii) re-expression of all P&L headings according to the inflation rate until end of period, (iii) amortization expenses after the non monetary assets revaluation, (iv) impact of applying the conversion exchange rate fixing instead of average.

## **Argentina - hyperinflation adjustment**

### **PROFIT & LOSS**

(€M)

	6M24	Hyperinflation	6M24
	(reported) (1)	adjustment (2)	Ex.Hyperinflation
Net Interest Income	1,666	199	1,467
Net Fees and Commissions	127	14	113
Net Trading Income	207	63	145
Other Income & Expenses	-1,206	-1,037	-169
Gross Income	795	-761	1,556
Operating Expenses	-458	-64	-394
Operating Income	337	-826	1,162
Impairment on Financial Assets	-131	-14	-118
Provisions and Other Gains and Losses	-26	-10	-16
Income Before Tax	179	-849	1,029
Income Tax	-15	350	-365
Non-controlling Interest	-61	164	-225
Net Attributable Profit	103	-336	439

<sup>(1) 6</sup>M24 reported figures calculated according to end of period FX.

<sup>(2)</sup> Mainly includes: (i) the Net Monetary Position (NMP) loss in the Other Income heading (ii) re-expression of all P&L headings according to the inflation rate until end of period, (iii) amortization expenses after the non monetary assets revaluation, (iv) impact of applying the conversion exchange rate fixing instead of average.

## **Colombia - Profit & Loss**

## **PROFIT & LOSS**

(€M CONSTANT)

	Δ (%)			Δ (%)	
	2Q24	vs 2Q23	vs 1Q24	6M24	vs 6M23
Net Interest Income	259	27.6	7.1	501	22.4
Net Fees and Commissions	34	-3.3	21.3	62	-3.0
Net Trading Income	24	-22.1	-6.6	49	-30.1
Other Income & Expenses	-4	5.9	77.6	-6	n.s.
Gross Income	313	18.1	6.8	607	11.9
Operating Expenses	-137	16.8	-6.8	-284	15.0
Operating Income	176	19.1	20.4	323	9.3
Impairment on Financial Assets	-123	43.7	-3.5	-251	58.1
Provisions and Other Gains and Losses	0	n.s.	-99.3	-2	n.s.
Income Before Tax	53	-25.9	206.1	71	-51.2
Income Tax	-16	35.0	n.s.	-15	-62.0
Non-controlling Interest	0	n.s.	n.s.	1	-85.5
Net Attributable Profit	37	-40.5	85.8	57	-48.5

## Peru - Profit & Loss

## **PROFIT & LOSS**

(€M CONSTANT)

	Δ (%)			Δ (%)	
	2Q24	vs 2Q23	vs 1Q24	6M24	vs 6M23
Net Interest Income	357	12.3	0.7	711	13.8
Net Fees and Commissions	80	8.7	0.6	160	8.2
Net Trading Income	77	69.8	101.4	115	23.7
Other Income & Expenses	-8	-14.0	-24.5	-18	-18.6
Gross Income	507	18.3	9.6	969	14.8
Operating Expenses	-164	5.4	-6.4	-339	8.5
Operating Income	343	25.8	19.4	630	18.5
Impairment on Financial Assets	-166	45.0	5.9	-323	55.7
Provisions and Other Gains and Losses	15	n.s.	n.s.	7	n.s.
Income Before Tax	192	22.5	57.4	314	-3.4
Income Tax	-47	17.5	62.1	-77	-11.5
Non-controlling Interest	-77	20.6	54.3	-127	-1.7
Net Attributable Profit	67	28.6	57.8	110	1.0

# Customer Spread by country

## Customer spreads: quarterly evolution

#### **AVERAGE**

	2Q23	3Q23	4Q23	1Q24	2Q24		2Q23	3Q23	4Q23	1Q24	2Q24
Spain	3.12%	3.33%	3.42%	3.44%	3.44%	Turkey TL	0.81%	0.51%	0.38%	-0.74%	-0.02%
Yield on Loans	3.64%	4.01%	4.28%	4.35%	4.30%	Yield on Loans	16.50%	20.20%	28.49%	33.02%	36.86%
Cost of Deposits	-0.53%	-0.68%	-0.86%	-0.91%	-0.87%	Cost of Deposits	-15.69%	-19.69%	-28.10%	-33.76%	-36.88%
Mexico MXN	12.72%	12.70%	12.44%	12.47%	12.41%	Turkey FC <sup>1</sup>	8.78%	9.32%	9.38%	9.28%	9.16%
Yield on Loans	15.47%	15.63%	15.53%	15.62%	15.44%	Yield on Loans	9.07%	9.53%	9.55%	9.44%	9.32%
Cost of Deposits	-2.75%	-2.93%	-3.09%	-3.15%	-3.03%	Cost of Deposits	-0.29%	-0.21%	-0.17%	-0.16%	-0.16%
Mexico FC <sup>1</sup>	6.24%	6.52%	6.55%	6.44%	6.48%	Argentina	14.74%	11.83%	26.70%	34.13%	30.56%
Yield on Loans	6.62%	6.96%	7.17%	7.19%	7.24%	Yield on Loans	54.42%	61.62%	73.33%	74.90%	52.35%
Cost of Deposits	-0.38%	-0.45%	-0.62%	-0.74%	-0.76%	Cost of Deposits	-39.67%	-49.79%	-46.63%	-40.77%	-21.79%
						Colombia	4.29%	4.50%	4.74%	5.10%	5.39%
						Yield on Loans	13.48%	13.87%	14.00%	13.75%	13.40%
						Cost of Deposits	-9.19%	-9.37%	-9.26%	-8.65%	-8.01%
						Peru	6.46%	6.76%	6.81%	7.18%	7.19%
						Yield on Loans	8.82%	9.38%	9.45%	9.52%	9.33%
						Cost of Deposits	-2.37%	-2.62%	-2.64%	-2.34%	-2.14%

# Customer spreads: YtD evolution

### **AVERAGE**

	6M23	6M24		6M23	6M24
Spain	2.93%	3.44%	Turkey TL	2.16%	-0.30%
Yield on Loans	3.38%	4.33%	Yield on Loans	16.66%	35.04%
Cost of Deposits	-0.45%	-0.89%	Cost of Deposits	-14.49%	-35.34%
Mexico MXN	12.64%	12.44%	Turkey FC <sup>1</sup>	8.55%	9.22%
Yield on Loans	15.34%	15.53%	Yield on Loans	8.85%	9.38%
Cost of Deposits	-2.70%	-3.09%	Cost of Deposits	-0.30%	-0.16%
Mexico FC <sup>1</sup>	6.10%	6.46%	Argentina	16.48%	31.33%
Yield on Loans	6.42%	7.21%	Yield on Loans	52.42%	61.87%
Cost of Deposits	-0.32%	-0.75%	Cost of Deposits	-35.95%	-30.54%
			Colombia	4.16%	5.25%
			Yield on Loans	13.13%	13.58%
			Cost of Deposits	-8.97%	-8.33%
			Peru	6.34%	7.19%
			Yield on Loans	8.61%	9.43%
			Cost of Deposits	-2.26%	-2.24%

# Stages breakdown by business areas

# Stages breakdown by business areas

### **CREDIT RISK BUSINESS BREAKDOWN BY AREA**

(JUN-24, € M)

BBVA GROUP	Gross Exposure	Accumulated impairments
Stage 1	414,956	2,162
Stage 2	39,298	1,911
Stage 3	15,434	7,486

SPAIN		Accumulated impairments
Stage 1	176,354	466
Stage 2	21,075	577
Stage 3	8,086	3,286

.8	Gross	Accumulated
MEXICO	Exposure	impairments
Stage 1	87,271	1,139
Stage 2	6,761	598
Stage 3	2,525	1,302

TURKEY		Accumulated impairments
Stage 1	52,287	210
Stage 2	4,295	332
Stage 3	1,956	1,303

SOUTH AMERICA		Accumulated impairments
Stage 1	41,547	301
Stage 2	5,274	358
Stage 3	2,471	1,381

COLOMBIA		Accumulated impairments
Stage 1	15,350	86
Stage 2	1,553	124
Stage 3	937	579

PERU		Accumulated impairments
	2,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
Stage 1	17,835	155
Stage 2	3,131	195
Stage 3	1,290	648

ARGENTINA		Accumulated impairments
Stage 1	3,829	26
Stage 2	264	11
Stage 3	65	45

# ALCO Portfolio, NII Sensitivity and LCRs & NSFRs

## **ALCO** Portfolio

### ALCO PORTFOLIO BREAKDOWN BY REGION

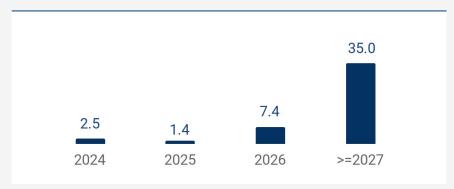
(€ BN)



(1) Figures exclude SAREB senior bonds (€3.9bn as of Jun-23, €3.8bn as of Mar-24 and Jun-24)

### **EURO ALCO PORTFOLIO MATURITY PROFILE**

(€ BN)



#### **EURO ALCO YIELD**

(Jun-24, %)



## NII sensitivity to interest rates movements

## ESTIMATED IMPACT ON NII IN THE NEXT 12 MONTHS TO PARALLEL INTEREST RATE MOVEMENTS

(TO +100 BPS INTEREST RATES INCREASE, %)

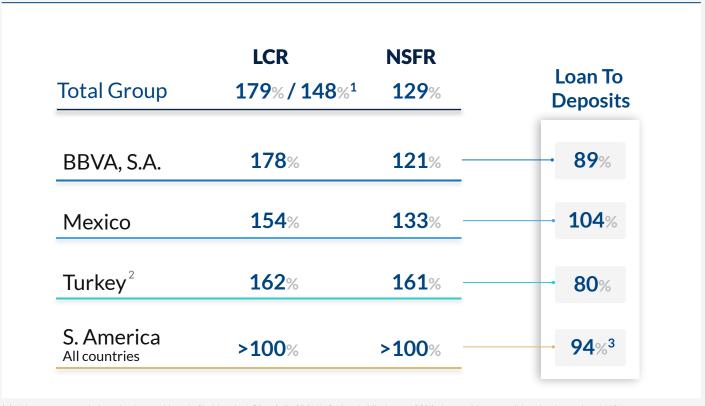


 $Note: NII \ sensitivities \ to \ parallel \ interest \ rates \ movements \ as \ of \ May-24, using \ our \ dynamic \ internal \ model. \\ Mexico \ NII \ sensitivity \ for \ +100 \ bps \ breakdown: MXN \ sensitivity \ c.+1.6\%; USD \ sensitivity \ +0.7\%.$ 

## **Liquidity and funding** ratios

### BBVA GROUP AND SUBSIDIARIES LCR & NSFR

(JUN-24)



<sup>(1)</sup> Using a more restrictive criterion on this ratio (limiting the LCRs of all of BBVA, S.A.'s subsidiaries to 100%), the resulting consolidated ratio reaches 148%. (2) Bank-only.

<sup>(3)</sup> Weighted average for S. America footprint.



7 CET1 Sensitivity to market impacts

# **CET1 Sensitivity** to Market Impacts<sup>1</sup>

## TO A 10% CURRENCY DEPRECIATION<sup>2</sup>

(JUN-24)

 $\begin{array}{c} \text{MXN} - 10_{\text{bps}} \\ \\ \text{TRY} - 6_{\text{bps}} \end{array}$ 

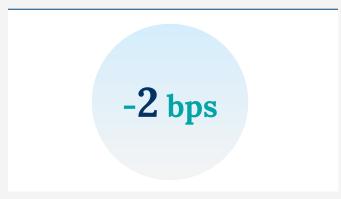
# TO +100 BPS MOVEMENT IN THE MEXICAN SOVEREIGN BOND

(JUN-24)

-6 bps

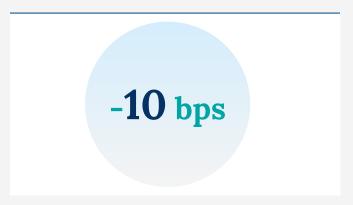
# TO A 10% DECLINE IN TELEFONICA'S SHARE PRICE

(JUN-24)



# TO +100 BPS MOVEMENT IN THE SPANISH SOVEREIGN BOND

(JUN-24)

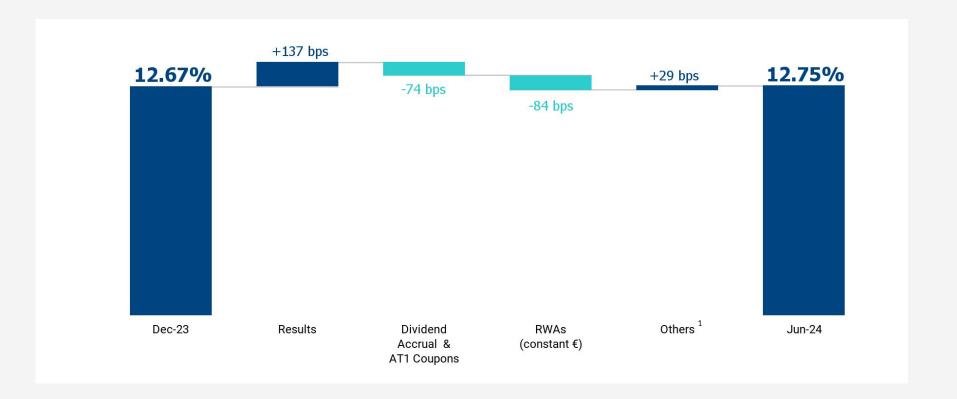


# CET1 evolution YtD & RWAs by business area

## Capital YtD evolution

### CET1 FULLY-LOADED - BBVA GROUP

YTD EVOLUTION (%, BPS)



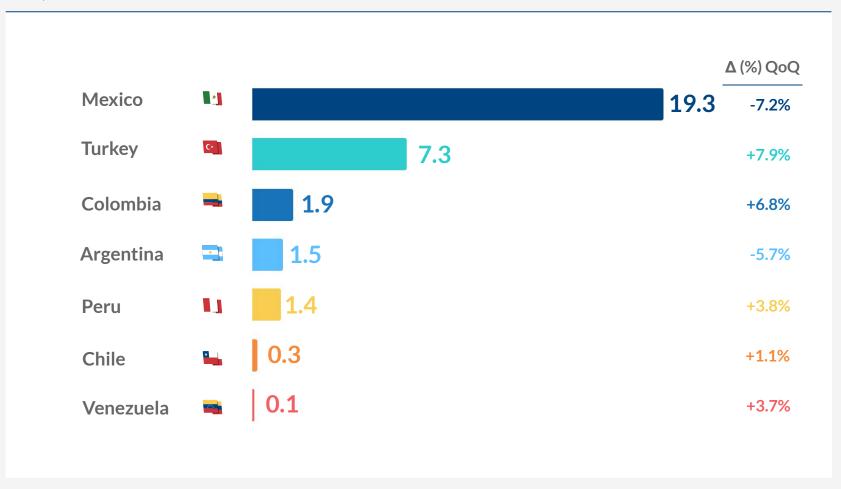
# Risk-weighted assets by business area

	Fully-Loaded RWAs			Δ (%)	
Breakdown by business area (€M)	Jun-23	Mar-24	Jun-24	vs. Jun-23	vs. Mar-24
Spain	116,759	122,056	121,668	4.2%	-0.3%
Mexico	85,111	97,517	94,157	10.6%	-3.4%
Turkey	50,672	58,558	62,037	22.4%	5.9%
South America	50,144	52,360	52,338	4.4%	0.0%
Argentina	7,309	6,292	7,644	4.6%	21.5%
Chile	2,316	1,929	1,971	-14.9%	2.2%
Colombia	17,787	19,792	19,100	7.4%	-3.5%
Peru	19,396	20,483	19,586	1.0%	-4.4%
Others	3,337	3,865	4,036	20.9%	4.4%
Rest of business	32,728	37,536	39,434	20.5%	5.1%
Corporate Center	12,029	12,016	13,545	12.6%	12.7%
BBVA Group	347,442	380,044	383,179	10.3%	0.8%

# Book Value of the main subsidiaries

## Book Value of the main subsidiaries<sup>1,2</sup>

## € BN; JUN-24



<sup>(1)</sup> Includes the initial investment + BBVA's undistributed results + FX impact + other valuation adjustments. The Goodwill associated to each subsidiary has been deducted from its Book Value (2) Turkey includes Garanti BBVA subsidiaries

# TBV per share & dividends evolution

# Shareholders' return: TBV per share & dividends evolution

#### **TBV PER SHARE & DIVIDENDS**

(€ PER SHARE<sup>(1)</sup>)



<sup>(1)</sup> Total number of shares considered: 5,752m as of June-24; 5,751m as of March-24 post-SBB execution, 5,834m as of December-23, 5,835m as of September-23 and 5,963 in June-23. (2) October 2023 dividend per share paid (0.16€) and April 2024 dividend per share paid (0.39€)

11 MREL

## **Sound MREL** position

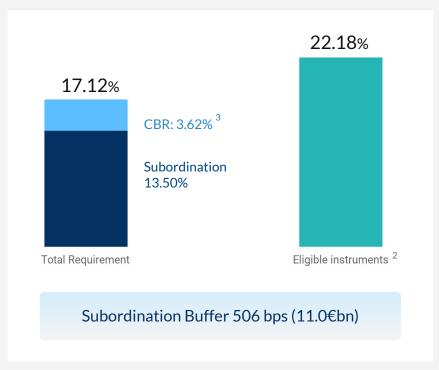
#### **POSITION AS OF JUN-24**

(% RWA<sup>1</sup>)

### MREL REQUIREMENT + CBR



## SUBORDINATION REQUIREMENT + CBR



Note: Preliminary Data.

(1) Position as of June 2024 as % LRE: MREL 11.95% (vs 8.48% Requirement); Subordination 9.32% (vs 5.78% Requirement).

(2) Own funds and eligible liabilities to meet both MREL in RWAs or subordination requirement in RWAs, as applicable, and the combined capital buffer requirement, which would be 3.62%, without prejudice to any other buffer that may apply at any time. Last MREL Requirement was received on March  $27^{th}$ , 2024. M-MDA buffer stands at 347bps (18.0bn) in LRE.

(3) Includes the update of the CCyB calculated on the basis of exposures as of Mar'24



Digital metrics

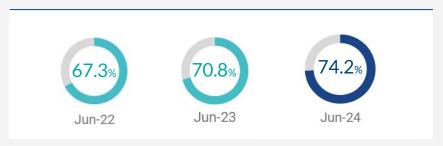
## Digital metrics mobile customers & digital sales

#### **MOBILE CUSTOMERS**

(MILLION CUSTOMERS, %)



## CUSTOMER PENETRATION RATE<sup>1</sup>



#### **DIGITAL SALES - UNITS**

% OF TOTAL SALES YTD. # OF TRANSACTIONS)



## **DIGITAL SALES - PRV<sup>2</sup>**

% OF TOTAL SALES YTD, PRV)

