



## SHAREHOLDERS' MEETING May 2024



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# SUMMARY 2023 Q1 2024 RESULTS



### **SUMMARY 2023**





### Making a difference





### environmental challenge





### Record earnings

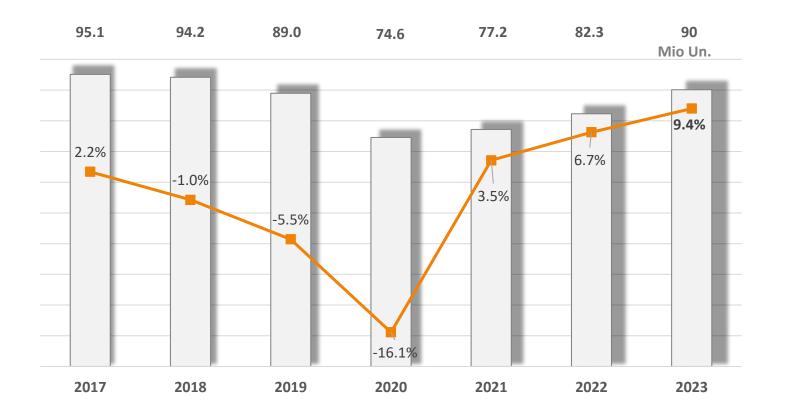




### Consolidated Growth

### **GLOBAL PRODUCTION**

6



(\*) 9.1%, at constant exchange rate and including 3 adjustment points for the effect of raw material transfer. This growth is very similar to that of the market, 9.4%, calculated using light vehicles production S&P IHS January 2024 (12 months 2023) (growth % in units). Global market and Indian market weighted with CIE Automotive segment mix in India (PV, 2W, MHCV, tractor).

€3,959.5 million

# Revenue +9.1%\* vs. 2022



### Record earnings

€ million	31/12/2023	
Turnover	3,959.5	
EBITDA	713.2	+80 €m vs 2022
EBITDA margin %	18.0%	
EBIT	527.7	
EBIT margin %	13.3%	
EBT	449.6	
Net profit	320.2	<b>+6.7%</b> vs 2022

(\*) Net debt and EBITDA figures adjusted for the group's 50% interest in the Chinese JV, SAMAP.

Generation of<br/>Operating Cash Flow€447.4 million65% generation

€1,126.5 million

Net Debt million 1.56X EBITDA\*



# Common responsibility, shared benefits

### **INTEREST GROUPS:**



SHAREHOLDERS

CUSTOMERS

**EMPLOYEES** 









SUPPLIERS

SOCIETY



# We create value for our SHAREHOLDERS

### **PROGRESS MADE IN 2023:**

Distribution of over €100 million of dividends to shareholders.

CIE Automotive's shares gained 7% in 2023 to end the year at €25.72.

Price consensus target: €31.38, 22% higher than the year-end closing price.

Engagement wit analysts.

CIE Automotive maintained its second position in the Reporta Report ranking for the quality of its 2022 Annual Report.

Engagement with over 400 investors and



### **PROGRESS MADE IN 2023:**

92 factories certified with 3 standards.

41% of the order intake in 2023 related to new energy vehicles (NEVs).

2% of turnover for R&D projects.

Global product risk mitigation analysis.

Multiple OEM awards in all markets.

### **Excellence** with and for our CUSTOMERS



### Our TEAM: the people behind the transformation

### **PROGRESS MADE IN 2023:**

25.294 Employees in 19 countries.

Reduction in workplace injuries, improving on the 2022 indicators.

Diversity & inclusion assessments carried out at 93% of the group's factories.

807.806 Training hours to 20.283 employees.



### Change begins with our SUPPLIERS

### **PROGRESS MADE IN 2023:**

€2.95 billion of total purchases.92.2% of local suppliers.

Rollout of the **Sup** programme..

Collaboration with suppliers to reduce impacts at CIE Automotive.

Renewal of **ISO 20400** Sustainable procurement certification.

Conducted 698 suppliers.

Rollout of the Supply Chain Race 2 Zero

Conducted 698 process and ESG audits to

# Serving the COMMUNITIES that host us

### **PROGRESS MADE IN 2023:**

Tax contribution of €497.2 million, 6% more than in the previous year

Tax transparency Foundation

Membership of the **Spain-India Council** Foundation.

More than €1 mil programmes.

Tax transparency seal from the Haz

More than €1 million allocated to Social Action



# Our response to the environmental challenge









# Environmental management policy and model

### **ENVIRONMENTAL POLICY PRIORITIES**

2	Protecting the environment
S.	Fighting climate change
	Protecting people's health
1	Using natural resources rationally
Ø.	Preventing the pollution of air, water and other natural resources
0₂ ↓↓	Reducing carbon emissions
Ś	Protecting biodiversity, forests, rivers and oceans





Zero net greenhouse gas emissions before 2050



Implementation of the Supply Chain Race 2 Zero programme

### Climate neutrality roadmap

### **GOALS OF THE NEW ENVIRONMENTAL ROADMAP**



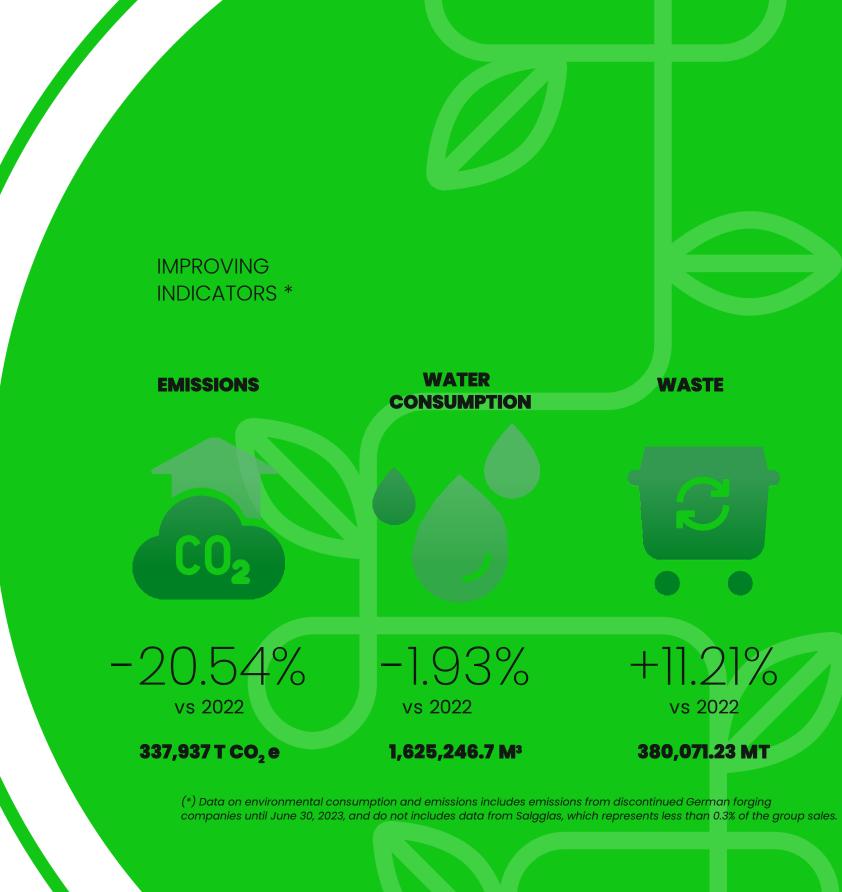
Limiting global warming to 1.5°C above pre-industrial temperatures by defining science-based targets for the medium and long term



Delivery of the 2025 Strategic Plan's short-term targets



### Progress on environmental commitments





# Responsible management











### Ethics framework

### > A cutting-edge platform for the Whistleblowing Channel.

> CIE started in 2023 to **revise and update** most of the policies comprising the ethics framework, including the Code of Professional Conduct.







Anti-corruption and bribery effort 

### In 2023 CIE deployed its criminal risk map in new markets, specifically Italy, Romania and

**Slovakia.** The analysis of the regulatory framework in Portugal was also completed.





Monitoring of 79 ESG INDICATORS within the 2025 Strategic Plan



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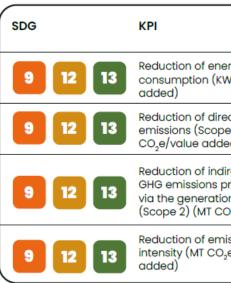


### COMPLIANCE WITH THE KPIS SET IN THE 2025 STRATEGIC PLAN

### **COMPLIANCE AREA**



### **ENVIRONMENTAL AREA**

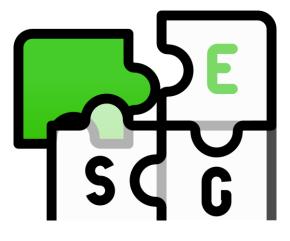


### **SUPPLY CHAIN AREA**

SDG	КРІ	Target	Deadline	2023
8 10	No. of countries to have embedded ESG criteria into their purchasing processes / Total number of markets in which the group operates	100%	2021 🔽	
8 10 13	% Local suppliers / Total suppliers over total expenditure during the period	>70%	2023 🗸	
8 10	No. of suppliers with annual purchasing volumes of >€1m that have been audited and/or self-assessed along ESG criteria during the Plan horizon	25%	2022 🗸	

### HUMAN RESOURCES AREA

SDG	KPI	Target	Deadline	2023
5 10	No. of factories to have completed diversity assessment / Total group factories	100%	2025	93%
38	% of plants with ISO 45001 certification considering scope at the start of the 2025 Strategic Plan	100%	2025	94%
38	No. of people trained / Total no. of people to be trained on ESG matters	100%	2025	97%



	Target	Deadline	2023
ergy Wh/value	<b>2%</b> Annual average	2025	
ect GHG e 1) (MT ed)	<b>2%</b> Annual average	2025	
irect produced on of energy O <sub>2</sub> e)	5% Annual average	2025	
issions ₂e/value	<b>3%</b> Annual average	2025	

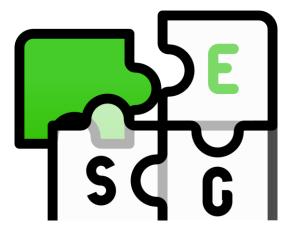


### COMPLIANCE WITH THE KPIS SET IN THE 2025 STRATEGIC PLAN

### **ENGINEERING AREA**

SDG KPI 2023 SDG KPI Target Deadline ~ No. of factories se 17 No. of production lines to have Europe: 3 NQC with a score implemented Industry 4.0 9 13 12 ~ Asia: 1 2024 technology initiatives by division America: 1 or technology ~ Fact-finding miss determine which 17 each factory uses customers for ESC assessment purp Development of a circular economy Introduction of circular No. of salespeople 9 12  $\checkmark$ 13 economy projects to enhance project in 2024 17 received training energy consumption (#) Europe for of salespeople extension to another region **M&A AREA** Europe: 3% improvement  $\checkmark$ SDG KPI in 2 significant products across 3 technologies % improvement in the gross to 9 12 2025 13 Rest net weight ratio of world : New acquirees 3% improvement  $\checkmark$ 3 8 have implement in 3 significant the ESG Manual products across Total new acqui 3 technologies

**SALES AREA** 



	Target	Deadline	2023
elf-assessed in e of over 80%	75%	2021	85%
asion to n platforms as with its 3G self- poses	100%	2021	100% 🗸
ole to have g / Total number	80%	2021	100%

	Target	Deadline	2023
to hted I / uirees	100%	2021 🗸	



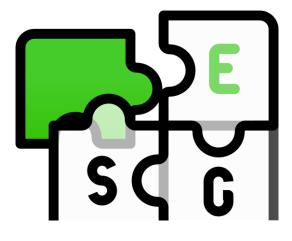
### COMPLIANCE WITH THE KPIS SET IN THE 2025 STRATEGIC PLAN

### **FINANCE AREA**



**INVESTOR RELATIONS AREA** 





	Target	Deadline	2023
analysts al key ESG re contacted CIE	100%	2021 🔽	
he ESG Plan on website and	100%	2021 🗸	

### CIE Automotive met its **ESG targets** for the year 2023



# **Progress on the 2025 Plan**

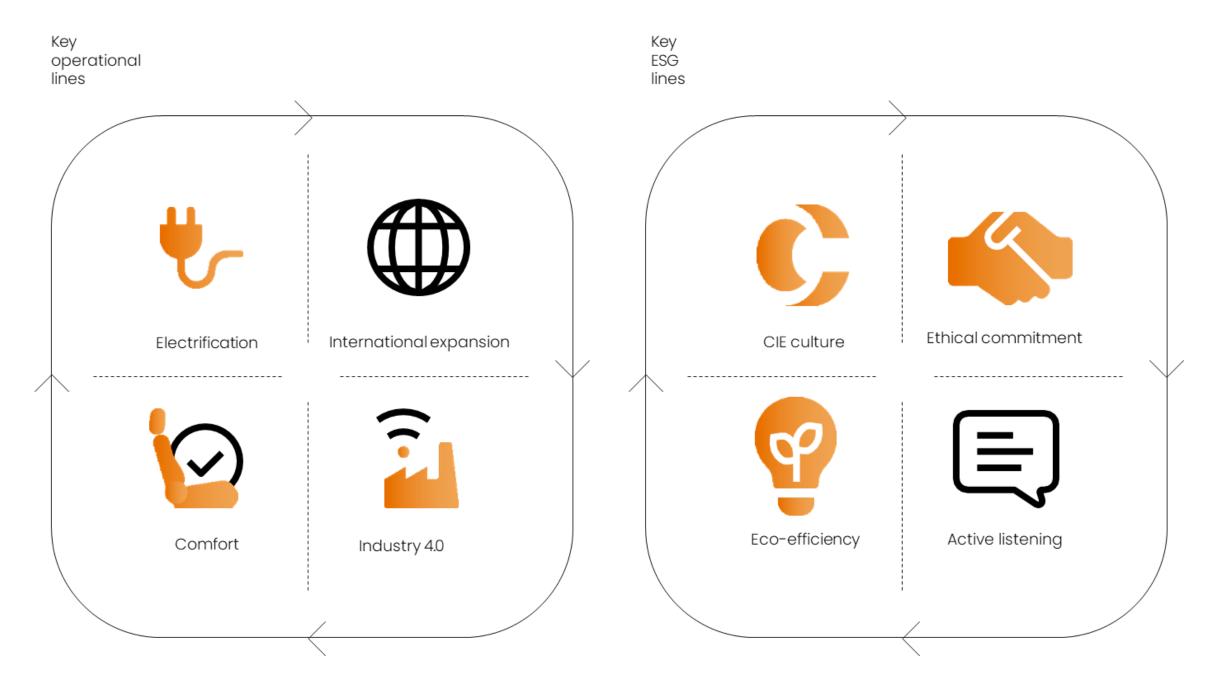






### 2025 Strategic Plan

### LINES OF THE 2025 STRATEGIC PLAN

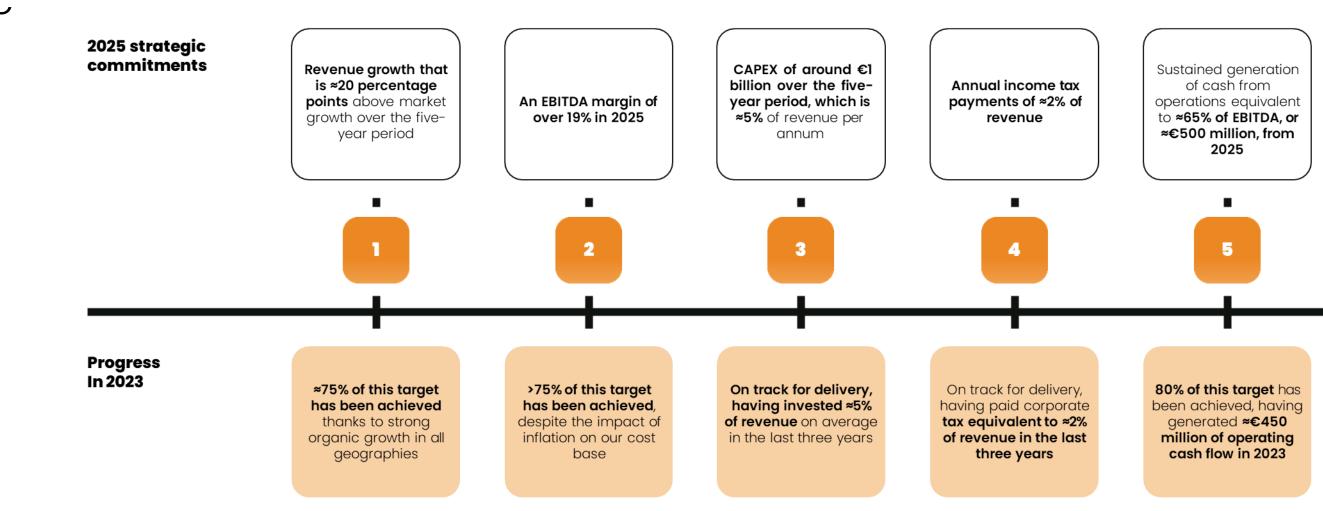






### 2025 Strategic Plan

**DEGREE OF DELIVERY TOWARDS THE 2025 STRATEGIC TARGETS\*** 



(\*) These commitments were established considering the group's former scope, which included MFE. Sales at constant exchange rates and without considering the positive impact of pass-through clause activation.



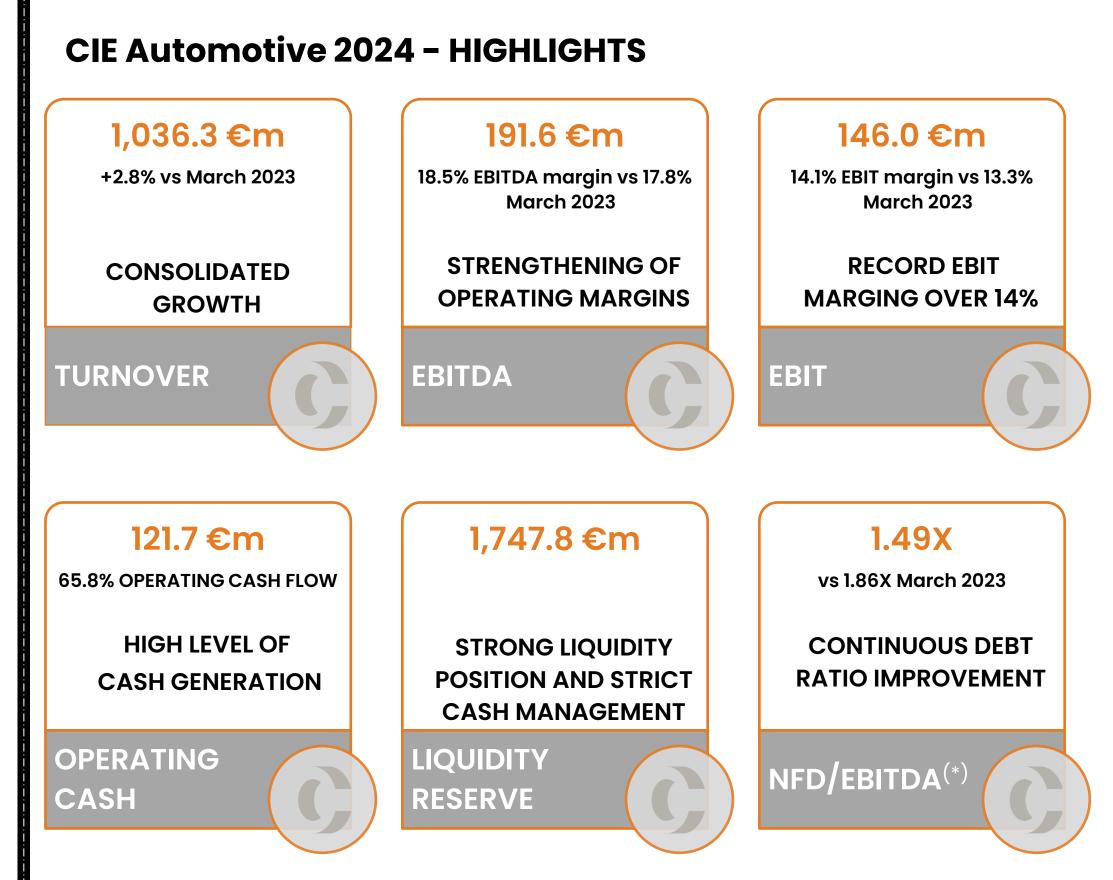
### In 2023 the company passed the plan's halfway mark, duly delivering the scheduled annual targets.



# RESULTADOS 1T 2024











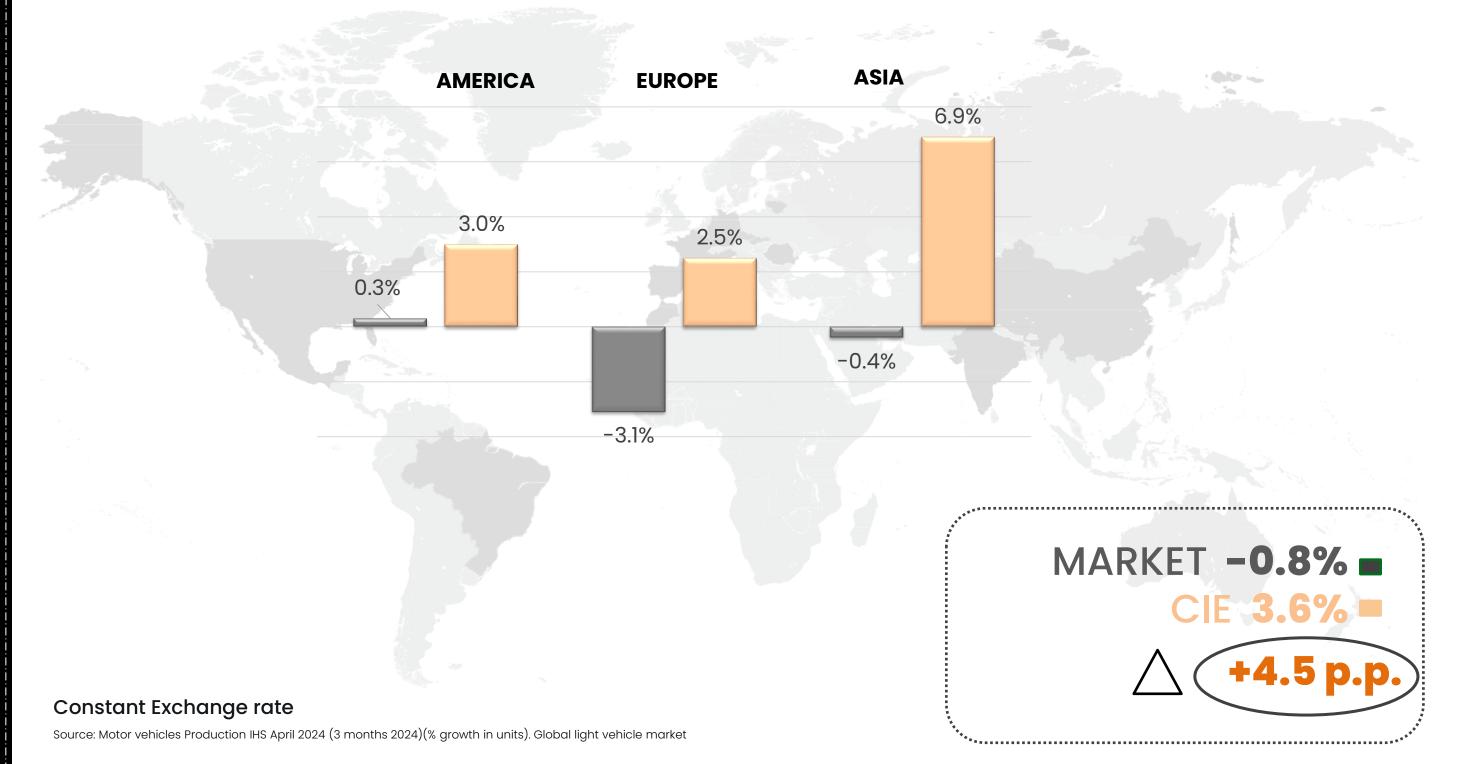


+0.4% vs March 2023

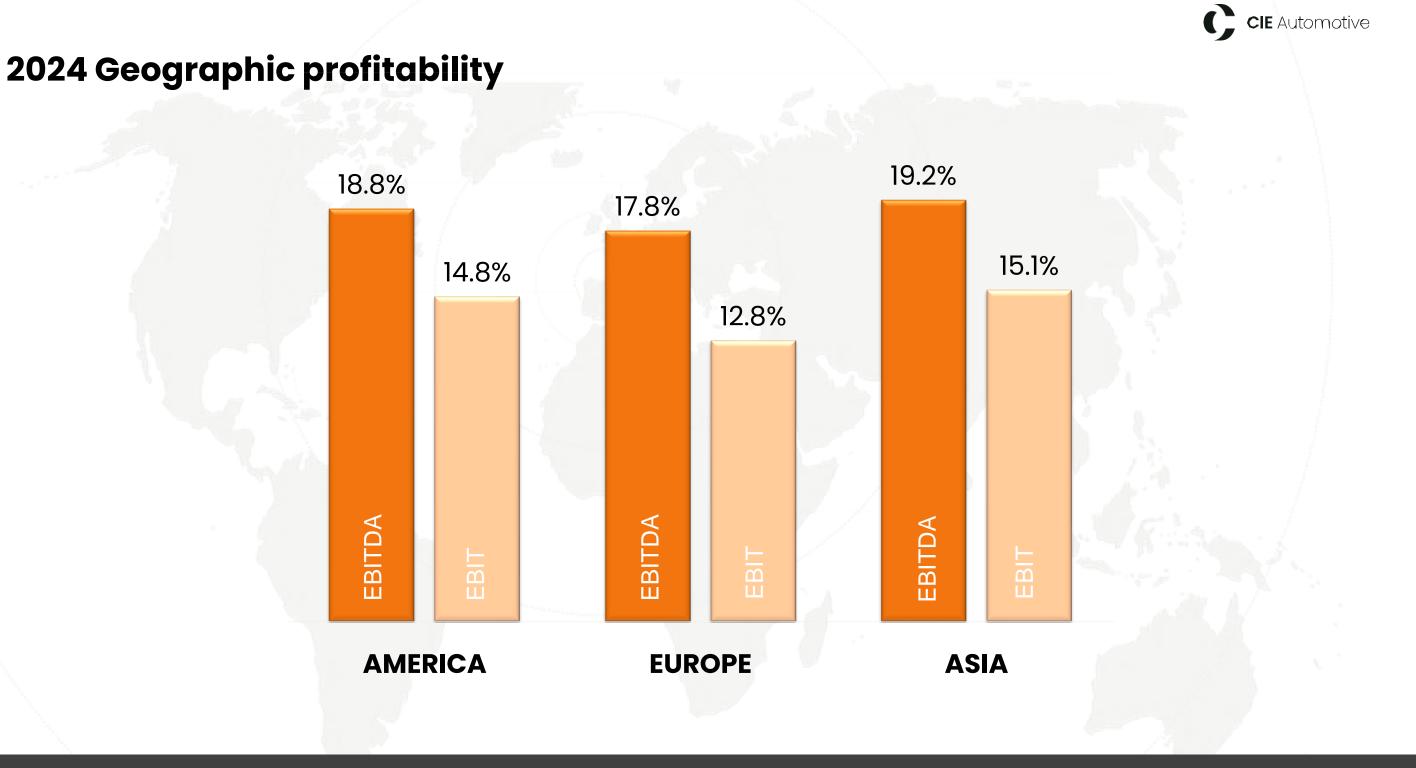
### TARGET PRICE CONSENSUS 31.88 €

**SHARE PRICE** 

### SALES EVOLUTION 2024 vs 2023

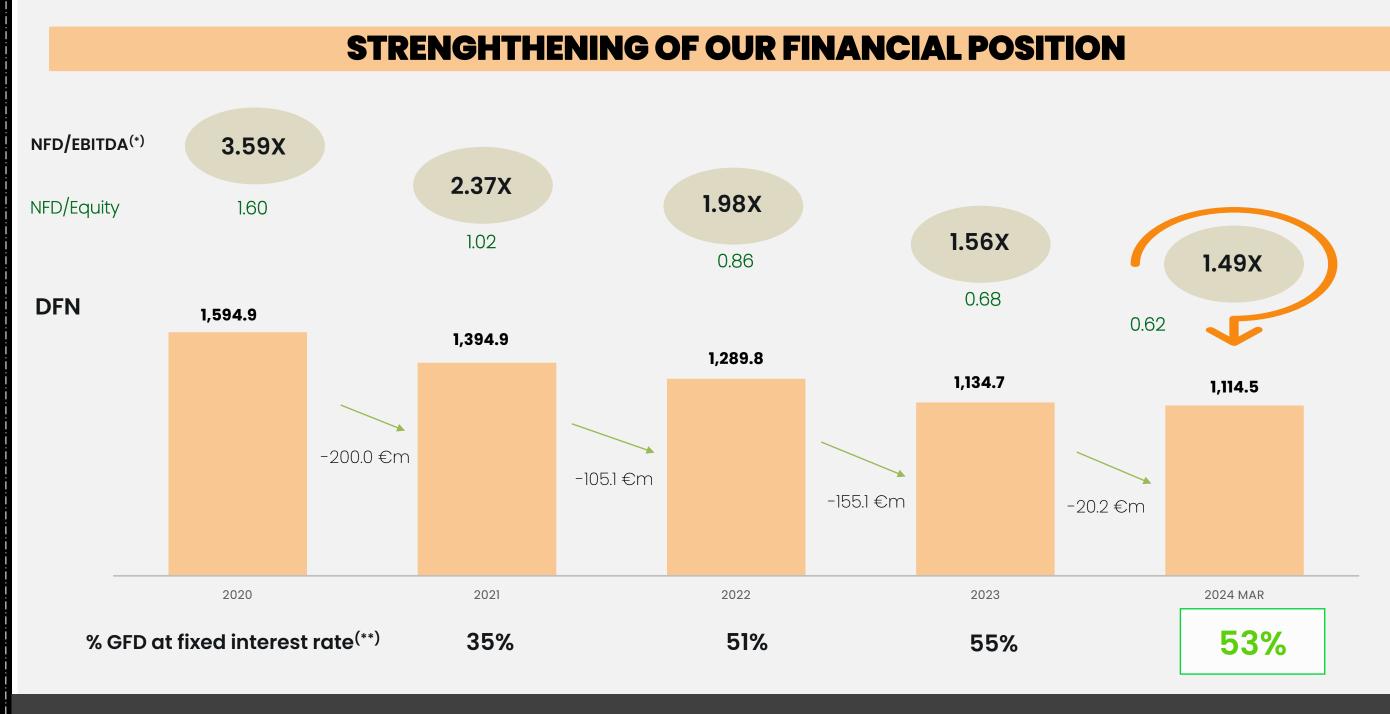






### Every geography contributes to CIE's success.

### **Financial position**



### Novation of the syndicated loan up to 2029.

(\*) Adjusted NFD and EBITDA data considering 50% of the Chinese JV SAMAP (\*\*) Gross financial debt (GFD) at fixed interest rate







