# **AEDAS Homes, S.A.**

AEDAS Homes, S.A.'s ratings reflect its strong sales performance supported by healthy demand, which over the past two years has been resilient despite higher interest rates and increased economic uncertainties.

The company reported financial year end-March 2024 (FY24) sales of EUR1.14 billion, up from EUR0.92 billion in the previous year, and an EBITDA of EUR173 million (FY23: EUR162 million). Its net debt/EBITDA has been stable over the past three years at 1.8x-1.9x, consistent with its 'BB-' financial profile, and Fitch Ratings expects it to remain within our rating sensitivities. EBITDA net interest coverage is robust (FY24: 6.7x) and projected to remain healthy over the next 24 months.

## **Key Rating Drivers**

**Good Trading Performance:** AEDAS Homes specialises in mid-to-high value apartments and single-family homes in Spain's high-demand area, primarily selling to owner occupiers (72% of total sales). In FY24 it delivered a record 2,839 units (FY23: 2,730), of which 2,456 build-to-sell units (BTS) were sold at an average selling price (ASP) of EUR358,000, and the remainder build-to-rent (BTR) apartments. We expect BTS to generate most of AEDAS Homes' sales, supported by its large landbank, equivalent to 14,224 units or around five years of production. All the land is fully permitted and around 80% of it is currently in its design, marketing or completion phases.

**BTR Developments Forward Sold:** AEDAS Homes' BTR strategy aims to reduce speculative construction risk by pre-arranging with private rented sector (PRS) investors to deliver turnkey BTR projects. It has delivered 1,187 BTR units to date since it set up its BTR division in 2019. The ASP of BTR units (FY24: EUR184,000) is generally lower than that of BTS, mostly because of their bulk sales approach, simpler layout and lack of marketing costs.

**Stable Orderbook:** The company's orderbook in FY24 was stable at EUR1.2 billion for 2,856 BTS and 511 BTR units. These advance sales account for 67% of management's targets for FY25 and 37% for FY26, providing high revenue visibility.

The rate of order cancellations is low, at less than 1% of pre-sales over the last three years. Customer down-payments represent at least 20% of the full sale price, 30% for second homes and can reach 40% for certain projects. The company requires the first 50% of these upfront payments at the time of contract signing and is non-refundable should the buyer decide to cancel.

**Diversification of Revenue:** AEDAS Homes' services division offers development services to institutional investors and family offices by coordinating new developments using mostly third-party capital (and sometimes retaining a minority stake in the project until its sale) and collects fees for comprehensive project management.

Since 2021, the division has delivered over 1,000 units for third-party investors and at FYE24 3,600 more were under construction. The fees are modest (FY24: EUR9.1million), but provide a growing income stream and allow for swifter land sales (sometimes including "AEDAS Homes").

**Buoyant Demand for New Homes:** In the years after the pandemic up to 1H22, the market for new homes in Spain was strong, bolstered by a decade-long undersupply. However, from 2H22, rising interest rates and worsening economic conditions briefly weakened buyer confidence, leading to a 7.6% year-on-year drop in the value of new home transactions in 2023.

By 4Q23, the value of transactions rebounded, showing a 5% increase over the same quarter in 2022 and a 24% rise from 3Q23, as mortgage rates began to decrease. AEDAS Homes' land holdings are situated in Spain's wealthiest and most-populous cities, which we expect to continue to experience strong demand for housing.

Corporates Homebuilding Spain

#### Ratings

Long-Term IDR	BB-
Senior Secured Debt - Long- Term Rating	BB
Outlook	
Long-Term Foreign-Currency IDR	Stable

Click here for the full list of ratings 2035 Climate Vulnerability Signal: 35

#### **Applicable Criteria**

Sector Navigators - Addendum to the Corporate Rating Criteria (June 2024) Corporates Recovery Ratings and Instrument Ratings Criteria (October 2023) Corporate Rating Criteria (November 2023)

#### **Related Research**

Global Corporates Macro and Sector Forecasts (June 2024) EMEA Homebuilders—Relative Credit Analysis (December 2023) EMEA Homebuilders Outlook 2024 (December 2023)

#### Analysts

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Diego Della Maggiore +44 20 3530 1797 diego.dellamaggiore@fitchratings.com **Steady Net Leverage Metrics:** AEDAS Homes' net debt/EBITDA has been below 2.0x over the past three years, which we expect to continue over the next four years. During March and April 2024, it repurchased EUR70 million of its 4% EUR325 million bond due 2026 with its cash resources, which should further improve EBITDA net interest coverage (FY24: 6.7x). This should remain healthy, although we anticipate a higher coupon for the refinancing of the remaining bond (EUR255 million).

AEDAS Homes' FY24 dividend (EUR147 million) was paid on the back of strong cash flow, which benefited from favourable sales momentum and positive working capital dynamics.

## **Financial Summary**

(EURm)	FY22	FY23	FY24	FY25F	FY26F	FY27F
Gross revenue	766	920	1,145	1,100	1,030	993
EBITDA after associates and minorities	147	163	177	159	153	156
Gross debt/EBITDA (x)	3.2	3.1	3.1	3.3	3.5	3.4
Net debt/ EBITDA (x)	1.9	1.9	1.8	1.9	2.1	2.1
EBITDA net interest coverage (x)	11.6	5.2	6.7	4.7	4.1	4.2

F - Forecast

Source: Fitch Ratings, Fitch Solutions

### **Rating Derivation Relative to Peers**

AEDAS Homes specialises in mid-to-high value dwellings of large multi-family condominiums in Spain's prominent cities. The ASP of its units is higher than that of Via Celere Desarrollos Inmobiliarios, S.A.U. (BB-/Stable) at EUR255,000. UK-based peers Miller Homes Group (Finco) PLC (B+/Stable) and Maison Bidco Limited (Keepmoat; BB-/Stable) focus instead on single-family homes in selected regions of the UK, away from London.

In Spain's housing market, option-to-buy-land rights are not as widely used as they are in the UK. In Spain, the seller of the land may offer deferred payment terms to the buyer, limiting the homebuilder's cash outflow at the time of the acquisition. Keepmoat's ability to obtain favourable payment terms when purchasing land is a feature of its partnership model, which entails working closely with local authorities from the early stages of a development, including the identification and sourcing of suitable land and its project planning.

Spanish housebuilders, with their own portfolios of existing available land, are committing resources to the BTR subsector, as it allows them to sell a whole development in bulk, reducing the stock of land previously amassed. AEDAS Homes' strategy entails seeking advance agreements with PRS operators to deliver turnkey BTR developments before committing capital, minimising the risk of the end-purchase of its projects.

Via Celere recently entered into a joint venture (45:55) with a specialised operator for the forward sale of all its BTR projects, for which the company has started to build speculatively without any advance agreement in place. As a result, the leverage profile of AEDAS Homes has shown more stability and predictability over the past three years than Via Celere.

Under Fitch's Corporate Recovery Ratings and Instrument Ratings Criteria, the secured debt of a company with a 'BB-' Issuer Default Rating (IDR) can be rated up to two notches from its IDR with a Recovery Rating of 'RR2'. Similar to Via Celere's, AEDAS Homes' secured debt has a one-notch uplift to 'BB' and a 'RR3' Recovery Rating, reflecting the significant volatility of collateral values in this asset class in Spain.

## **Navigator Peer Comparison**

	IDR/Outlook	Operatin Environme	Manag g and Cor ent Gover	porate	Secto Competi Intensi	tive	Industry Profile		Working Capital		Profitabil		inancial tructure	
AEDAS Homes, S.A.	BB-/Stable	bbb+	bbb		bb-		bb-	bb-	bb-		bb-	bł	D-	bb+
Kaufman & Broad S.A.	BBB-/Stable	aa-	a-		bbb-		bbb-	bb+	bbb		bbb	bł	ob-	bbb
Maison Bidco Limited	BB-/Stable	aa-	bbb-		bb+		bb	b+	bb+		bb	b+	F 🗾	bb+
Miller Homes Group (Finco) PLC	B+/Stable	aa-	bbb		bb		bb	b+	b+		bb	сс	c+	bb+
The Berkeley Group Holdings plc	BBB-/Stable	aa-	a-		bb		bb+	bb+	bb		bb	bb	ob 📕	bbb
Via Celere Desarrollos Inmobiliarios, SAU.	BB-/Stable	bbb+	bbb-		bb-		b+	bb-	bb-		bb-	b+	F 📕	bb-
Source: Fitch Ratings.				Relati	ve Importa	ance of	Factor	Higher	Moderate	L	ower			

## **Rating Sensitivities**

Factors that Could, Individually or Collectively, Lead to Positive Rating Action/Upgrade

- Net debt/EBITDA below 1.5x
- Consistently positive FCF

#### Factors that Could, Individually or Collectively, Lead to Negative Rating Action/Downgrade

- Net debt/EBITDA above 3.0x
- Negative FCF over a sustained period

## Liquidity and Debt Structure

Active Debt Management: At FYE24, AEDAS Homes had abundant liquidity, with EUR236 million in readily available funds (excluding EUR50.3 million in prepayments earmarked solely for corresponding projects and EUR3.4 million pledged to secure other obligations) and a total of EUR65 million undrawn credit lines. In April 2024, AEDAS Homes used part of its cash to purchase and then cancel EUR70 million of its outstanding EUR325 million secured notes due 2026. The company's outstanding debt is mostly the remaining EUR255 million secured notes due August 2026 and EUR157 million in development financing, commonly used by AEDAS Homes to fund new developments, with repayment scheduled post-completion and sale.

## **ESG Considerations**

The highest level of ESG credit relevance is a score of '3', unless otherwise disclosed in this section. A score of '3' means ESG issues are credit-neutral or have only a minimal credit impact on the entity, either due to their nature or the way in which they are being managed by the entity. Fitch's ESG Relevance Scores are not inputs in the rating process; they are an observation on the relevance and materiality of ESG factors in the rating decision. For more information on Fitch's ESG Relevance Scores, visit https://www.fitchratings.com/topics/esg/products#esg-relevance-scores

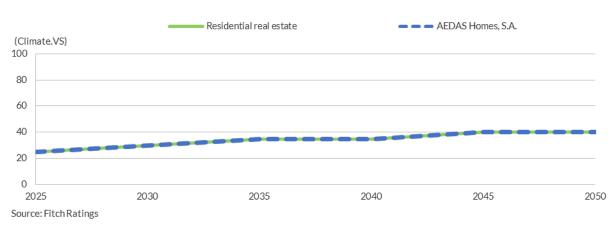
## **Climate Vulnerability Considerations**

Fitch uses Climate Vulnerability Signals (Climate.VS) as a screening tool to identify sectors and Fitch-rated issuers that are potentially most exposed to credit-relevant climate transition risks and, therefore, require additional consideration of these risks in rating reviews. Climate.VS range from 0 (lowest risk) to 100 (highest risk). For more information on Climate.VS, see Fitch's Corporate Rating Criteria.

The FY24 revenue-weighted Climate VS for AEDAS Homes, S.A. for 2035 is 35 out of 100, suggesting low exposure to climate-related risks in that year. For further information on how Fitch perceives climate-related risks in the homebuilding sector, please see Real Estate and Property – Long-Term Climate Vulnerability Signals.

#### Climate.VS Evolution

As of Mar 31, 2024



## Liquidity and Debt Maturities

#### Liquidity and Debt Structure

(EURm)	31 March 2024
Fitch available cash	236
+ Undrawn portion of committed facility	65
+ Expected free cash flow <sup>a</sup>	3
+ Uncommitted capex/developments <sup>b</sup>	0
-/+ Analyst adjustments	0
Total sources	313
(12-month debt maturities)	75
Total uses	75
Fitch liquidity ratio (x)	4.1x
<sup>a</sup> Including all the capex (committed and uncommitted)	

<sup>b</sup>Add back the uncommitted capex Source: Fitch Ratings, Fitch Solutions, AEDAS Homes, S.A.

#### Debt maturity schedule pro-forma for the bond repurchase

(EURm)	To end-March
2025	75
2026	14
2027	271
2028	8
Thereafter	119
Total debt	487
Source: Fitch Ratings, Fitch Solutions, AEDAS Homes, S.A.	

## **Key Assumptions**

#### Fitch's Key Assumptions Within our Rating Case for the Issuer

- A moderate reduction of total units delivered in FY25 (2,750) and FY26 (2,650), compared with FY24 (2,839).
- ASP across the portfolio of EUR360,000-375,000 during FY25-FY27
- Successful refinancing of the outstanding EUR255 million senior secured notes ahead of their 2026 maturity
- Dividend payments to follow FCF generation, with a minimum payout ratio at 50% of net income

## **Financial Data**

#### AEDAS Homes, S.A.

(EURm)	FY22	FY23	FY24	FY25F	FY26F	FY27F
Summary income statement						
Gross revenue	766	920	1,145	1,100	1,030	993
Revenue growth (%)	13.9	20.2	24.4	-3.9	-6.4	-3.6
EBITDA before income from associates	147	162	174	159	153	156
EBITDA margin (%)	19.2	17.6	15.2	14.5	14.8	15.7
EBITDA after associates and minorities	147	163	177	159	153	156
EBIT	146	158	171	156	149	153
EBIT margin (%)	19.0	17.2	15.0	14.2	14.5	15.4
Gross interest expense	-32	-46	-53	-34	-37	-37
Pretax income including associate income/loss	125	137	147	150	140	143
Summary balance sheet						
Readily available cash and equivalents	190	200	236	224	214	200
Debt	467	501	556	531	531	531
Net debt	277	301	311	307	317	331
Summary cash flow statement						
EBITDA	147	162	174	159	153	156
Cash interest paid	-13	-31	-27	-34	-37	-37
Cash tax	-16	-17	-29	-32	-30	-30
Dividends received less dividends paid to minorities (inflow/outflow)	_	1	2	_	_	
Other items before FFO	3	3	-8	_	_	
FFO	123	117	114	94	86	89
FFO margin (%)	16.0	12.8	10.0	8.5	8.4	8.9
Change in working capital	-14	-39	120	13	-13	-19
CFO (Fitch-defined)	109	78	235	107	73	69
Total non-operating/nonrecurring cash flow	_	_	_	_	_	
Сарех	-3	-6	-4	_	_	
Capital intensity (capex/revenue) (%)	0.4	0.6	0.3	_	_	
Common dividends	-98	-103	-147	_	_	
FCF	8	-30	84	_	_	
FCF margin (%)	1.0	-3.3	7.4	_	_	
Net acquisitions and divestitures	-55	-14	-88	_	_	
Other investing and financing cash flow items	17	26	2	_	_	
Net debt proceeds	98	33	53	-25	_	
Net equity proceeds	-14	-10	-6	_	_	
Total change in cash	54	5	45	-22	-10	-14
Calculations for forecast publication						
Capex, dividends, acquisitions and other items before FCF	-156	-122	-238	-103	-83	-83
FCF after acquisitions and divestitures	-47	-44	-3	3	-10	-14
FCF margin after net acquisitions (%)	-6.2	-4.8	-0.3	0.3	-1.0	-1.4
Gross leverage ratios (x)						
Gross Debt/EBITDA	3.2	3.1	3.1	3.3	3.5	3.4
CFO-capex/debt	22.8	14.5	41.6	19.5	13.2	12.5
Net leverage ratios (x)						
Net debt/EBITDA	1.9	1.9	1.8	1.9	2.1	2.1
CFO-capex/net debt	38.3	24.1	74.4	33.7	22.1	20.0
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(EURm)	2022	2023	2024	2025F	2026F	2027F
Coverage ratios (x)						
EBITDA net interest coverage	11.6	5.2	6.7	4.7	4.1	4.2
CFO – Cash flow from operations, F – Forecast Source: Fitch Ratings, Fitch Solutions						

#### How to Interpret the Forecast Presented

The forecast presented above is based on Fitch Ratings' internally produced, conservative rating case forecast. It does not represent the forecast of the rated issuer. The forecast set out above is only one component used by Fitch Ratings to assign a rating or determine a rating outlook, and the information in the forecast reflects material but not exhaustive elements of Fitch Ratings' rating assumptions for the issuer's financial performance. As such, it cannot be used to establish a rating, and it should not be relied on for that purpose. Fitch Ratings' forecasts are constructed using a proprietary internal forecasting tool, which employs Fitch Ratings' own assumptions on operating and financial performance that may not reflect the assumptions that you would make. Fitch Ratings' own definitions of financial terms such as EBITDA, debt or free cash flow may differ from your own such definitions. Fitch Ratings may be granted access, from time to time, to confidential information on certain elements of the issuer's forward planning. Certain elements of state and be potentially sensitive in a commercial, legal or regulatory context. The forecast (as with the entirety of this report) is produced strictly subject to the disclaimers set out at the end of this report. Fitch Ratings may update the forecast in future reports but assumes no responsibility to do so. Original financial statement data for historical periods is processed by Fitch Solutions on behalf of Fitch Ratings. Key financial adjustments and all financial forecasts credited to Fitch Ratings are generated by rating agency staff.

## **Ratings Navigator**

Fite	hRating:	5	<b>AEDAS I</b>	Homes, S	S.A.		ESG Relevance:		Corp	orates Ratin EMEA	gs Navigato Homebuilders
	0	Business Profile							Financial Profile		
actor _evels	Sector Risk Profile	Operating Environment	Management and Corporate Governance	Sector Competitive Intensity	Industry Profile	Market Position	Working Capital	Profitability	Financial Structure	Financial Flexibility	Issuer Default Ratin
aa											AAA
a+											AA+
a											AA
a-											AA-
•											A+
											A
-											A-
bb+											BBB+
bb-											BBB-
b+											BBB+
b											BB
b-										-	BB- Stable
+											B+
											в
-											В-
cc+											CCC+
cc											CCC
cc-											CCC-
с											cc
: I or rd											C
<sup>.</sup> Cha	art Le	gend:			_	-					D or RD
Vert	ical Bars =	Range of Ra	ating Factor	Bar Arr	ows = Ratir	ng Factor Ou	utlook				
Bar	Colors = R	elative Impo	rtance	介	Positive						

Bar Colors = Relative Importance	仓	Positive
Higher Importance	Û	Negative
Average Importance	Û	Evolving
Lower Importance		Stable

**Fitch**Ratings

### **AEDAS Homes, S.A.**

## Corporates Ratings Navigator EMEA Homebuilders

Operat	ting E	Environment			Manag	eme	nt and Corporate Governan	се						
a-		Economic Environment	bbb	Average combination of countries where economic value is created and where assets are located.	a-		Management Strategy	bbb	Strategy may include opportunistic elements bu					
bb+	T	Financial Access	а	Strong combination of issuer specific funding characteristics and of the strength of the relevant local financial market.	bbb+	T.	Governance Structure	bbb	Good CG track record but effectiveness/indepe abuse of power even with ownership concent	ration.				
		Systemic Governance	а	Systemic governance (eg rule of law , corruption; government effectiveness) of the issuer's country of incorporation consistent with 'a'.	bbb		Group Structure	bbb	Some group complexity leading to somewhat le significant related-party transactions.			-		
b-	4				bbb-	4	Financial Transparency	bbb	Good quality reporting without significant failing companies in major exchanges.	. Consister	nt with th	e average	of listed	1
cc+					bb+									
ector	Con	petitive Intensity			Indust	ry Pr	ofile							
ob+		Industry Structure	bb	Highly competitive industry with many players of comparable size.	bb+		Long-Term Supply/Demand Balance	bb	Cyclical industry. Undersupplied market.					
bb	T	Barriers to Entry/Exit	bb	Some barriers to entry but incumbents do not benefit from particularly strong positions that new entrants cannot replicate.	bb	T.	Government Impact	bb	Government initiatives moderately supportive to the market in a dow nturn; less favour and/or stable regulatory environment.				rable	
bb-		Land Acquisition	b	Inability to purchased optioned land, portfolio heavily skew ed tow ards upfront payment for land.	bb-	I.	Sales Strategy	b	Pre-sales rate at below 30% rate, overweight t	o speculat	ve sales			
b+	ь.	Relative Power in the Value Chain	bb	Balanced relative bargaining pow er with suppliers and customers.	b+	Δ.								
b					b									
larket	Pos	ition			Workir	ng Ca	pital							
bb+		Annual Revenue	b	>EUR500 million	bb+		Working Capital Volatility	bb	Working capital requirements show high volatilit fund working capital.	y through	he year.	Short-ten	n debt is	used
bb	T	Competitive Advantage	bb	Some competitive advantages with reasonably good sustainability.	bb	T	Customer Payment Terms	b	Volatile payment terms; ability of a customer to cancel the purchase.					
bb-		End-Market Diversification	bbb	Well balanced exposure to major customer market segments and/or broad exposure within faster-growing niche.	bb-									
b+	L				b+	L.								
b					b									
rofita	bility				Financ	ial S	ructure							
bb+		Free Cash Flow	b	Volatile FCF margin.	bb+		EBITDA Leverage	b	3.5x					
bb	T.	Volatility of Profitability	bb	Volatility of profits in line with industry average.	bb	T.	EBITDA Net Leverage	b	3.0x					
bb-					bb-	н	Land Portfolio	bb	Land portfolio is liquid, book value/debt greater	than 1.0x.				
b+	А,				b+	Δ.								
b					b									
inanc	ial F	exibility			Credit-	Rele	vant ESG Derivation						Ove	rall E
bbb		Financial Discipline	bbb	Financial policies less conservative than peers but generally applied consistently.	AEDAS H	omes,	S.A. has 9 ESG potential rating drivers	6		key driver	0	issues	5	
obb-	T	Liquidity	bbb	One year liquidity ratio above 1.25x. Well-spread maturity schedule of debt but funding may be less diversified.		•	Sustainable building practices inclue	ding site	selection and Green building credentials					
bb+		EBITDA Interest Coverage	bb	5.0x		•	Site selection and land positions exp	osed to	flooding and extreme weather events	driver	0	issues	4	E
bb		FX Exposure	bbb	Some FX exposure on profitability and/or debt/cash flow match. Effective hedging in place.	Data privacy, product quality and safety					potential driver	9	issues	3	
ob-		Yearly Working Capital Change/Revenue	bb	Median of <10% over a five-year time period		•	Impact of labor negotiations and em	ployee (	dis)satisfaction	anvol				
						•	Social resistance to project builds			not a rating	1	issues	2	
ht colu	umn b			ee-notch band assessment for the overall Factor, illustrated by a bar. The with a description appropriate for each Sub-Factor and its corresponding		•	Governance is minimally relevant to	the ratin	g and is not currently a driver.	driver	4	issues	1	
egory							on Credit Polourat ESG scoring, soo page							

For further details on Credit-Relevant ESG scoring, see page 3.

**EMEA Homebuilders** ESG Relevance Credit Rating

5

4

3

2

1

**Corporates Ratings Navigator** 

issues

issues

issues

issues

issues

### **Fitch**Ratings

### **AEDAS Homes, S.A.**

#### Credit-Relevant ESG Derivation

AEDAS Homes, S.A. has 9 ESG potential rating drivers

- AEDAS Homes, S.A. has exposure to unsustainable building practices risk but this has very low impact on the rating
- AEDAS Homes, S.A. has exposure to extreme weather events but this has very low impact on the rating.
- AEDAS Homes, S.A. has exposure to customer accountability risk and product quality & safety risk but this has very low impact on the rating.
- AEDAS Homes, S.A. has exposure to labor relations & practices risk but this has very low impact on the rating.
- AEDAS Homes, S.A. has exposure to social resistance but this has very low impact on the rating.
- Governance is minimally relevant to the rating and is not currently a driver.

#### Environmental (E) Relevance Scores

General Issues	E Score	Sector-Specific Issues	Reference	_	E Rel	eva
GHG Emissions & Air Quality	2	Management of regulatory risk and environmental compliance	Industry Profile; Market Position; Profitability		5	
Energy Management	1	n.a.	n.a.		4	
Water & Wastewater Management	1	n.a.	n.a.		3	
Waste & Hazardous Materials Management; Ecological Impacts	3	Sustainable building practices including site selection and Green building credentials	Sector Competitive Intensity, Profitability		2	
Exposure to Environmental Impacts	3	Site selection and land positions exposed to flooding and extreme weather events	Sector Competitive Intensity, Profitability		1	

#### Social (S) Relevance Scores

General Issues	S Score	Sector-Specific Issues	Reference	S Re	leva
Human Rights, Community Relations, Access & Affordability	2	Affordability and access to housing	Profitability	5	
Customer Welfare - Fair Messaging, Privacy & Data Security	3	Data privacy; product quality and safety	Sector Trend; Profitability; Financial Structure	4	E
Labor Relations & Practices	3	Impact of labor negotiations and employee (dis)satisfaction	Company's Market Position; Profitability; Financial Flexibility	3	
Employee Wellbeing	2	Worker safety and accident prevention	Company's Market Position; Profitability	2	
Exposure to Social Impacts	3	Social resistance to project builds	Sector Competitive Intensity; Profitability; Financial Structure; Financial Flexibility	1	

#### Governance (G) Relevance Scores

Mana

Group

ina

General Issues	G Score	Sector-Specific Issues	Reference
agement Strategy	3	Strategy development and implementation	Management and Corporate Governance
ernance Structure	3	Board independence and effectiveness; ownership concentration	Management and Corporate Governance
up Structure	3	Complexity, transparency and related-party transactions	Management and Corporate Governance
ancial Transparency	3	Quality and timing of financial disclosure	Management and Corporate Governance

Structure; Financial Flexibility
Reference
Management and Corporate Governance

4

3

2 1

key driver

driver

otential driver

not a rating

0

0

9

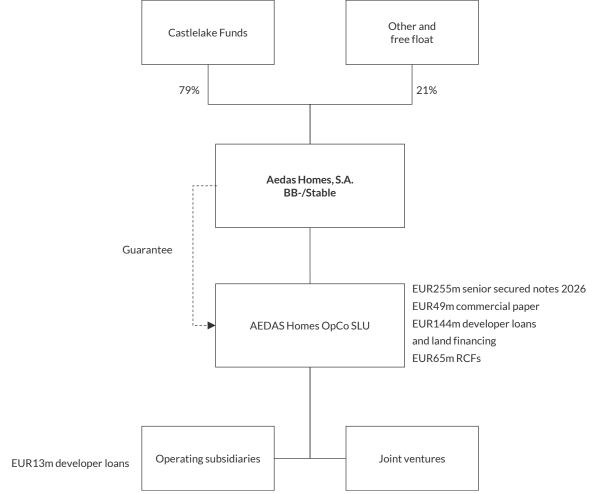
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2

How to Read This Page ESG relevance scores range from 1 to 5 based on a 15-level color gradation. Red (5) is most relevant to the credit rating and green (1) is least relevant. The Environmental (E), Social (S) and Governance (G) tables break out the ESG general issues and the sector-specific issues that are most relevant to each industry group. Relevance scores are assigned to each sector-specific issue, signaling the credit-relevance of the sector-specific issues, signaling the credit-relevance of the sector-specific issues, signaling the credit-relevance of the sector-specific issues to the issuer's overall credit rating. The Criteria Reference column highlights the factor(s) within which the corresponding ESG issues are captured in Flich's credit analysis. The vertical color bras are visualizations of the frequency of occurrence of the highest constituent relevance scores. They do not represent an aggregate of the relevance. Scores or aggregate ESG credit relevance. The Credit-Relevant ESG Derivation tables far right column is a visualization of the frequence of the highest ESG relevance scores across the combined E, S and G categories. The three columns to the left of ESG Relevance to Credit Rating summarize rating relevance and impact to credit from ESG issues that are drivers or potential drivers of the issuer's credit rating (corresponding with scores of 4' and '5' are assumed to reflect a negative impact unless indicated with a' 's ign(or point/use inset). Classification of ESG issues has been developed from Fitch's sector ratings riteria. The General Issues and Sector-Specific Issues draw on the classification standards published by the United Nations Principles for Responsible Investing (PRI), the Sustainability Accounting Standards Board (SASB), and the Word Bank.

	CREDIT-RELEVANT ESG SCALE				
н	How relevant are E, S and G issues to the overall credit rating?				
5	Highly relevant, a key rating driver that has a significant impact on the rating on an individual basis. Equivalent to "higher" relative importance w ithin				
	Navigator.				
4	Relevant to rating, not a key rating driver but has an impact on the rating in combination with other factors. Equivalent to "moderate" relative importance				
	within Navigator.				
3	Minimally relevant to rating, either very low impact or actively managed in a way that results in no impact on the entity rating. Equivalent to "low er"				
3	relative importance within Navigator.				
2	Irrelevant to the entity rating but relevant to the sector.				
2	relevant to the entity fating but relevant to the sector.				
1	Irrelevant to the entity rating and irrelevant to the sector.				
	Intelevant to the entity rating and intelevant to the sector.				

## Simplified Group Structure Diagram



Source: Fitch Ratings, Fitch Solutions, AEDAS Homes, as at April 2024

## **Peer Financial Summary**

Company	Issuer Default Rating	Financial statement date	Gross revenue (EURm)	EBITDA after associates and minorities (EURm)	Gross debt/EBITDA (x)	Net debt/EBITDA (x)	EBITDA net interest coverage (x)
AEDAS Homes, S.A.	BB-						
	BB-	2024	1,145	177	3.1	1.8	6.7
	BB-	2023	920	163	3.1	1.9	5.2
	BB-	2022	766	147	3.2	1.9	11.6
Via Celere Desarrollos Inmobiliarios, S.A.U.	BB-						
	BB-	2023	361	43	9.3	4.8	1.5
	BB-	2022	583	111	3.7	1.2	4.1
	BB-	2021	585	89	5.2	1.8	2.7
Miller Homes Group (Finco) PLC	B+						
	B+	2023	1,174	183	5.2	3.9	2.4
	B+	2022	1,323	247	3.7	2.9	4.1
		2021	1,242	240	2.0	1.2	7.7
Maison Bidco Limited	BB-						
	BB-	2023	992	101	3.1	1.3	5.2
Source: Fitch Ratings, Fitch Solutions							

## Fitch Adjusted Financials

(EURm as of 31 March 2024)	Notes and formulas	Standardised values	Lease treatment	Other adjustments	Adjusted values
Income statement summary					
Revenue		1,145	_	_	1,145
EBITDA	(a)	176	-2	0	174
Depreciation and amortisation		-5	2	_	-3
EBIT		171	_	_	171
Balance sheet summary					
Debt	(b)	559	-3	-0	556
Of which other off-balance-sheet debt		_	_	_	_
Lease-equivalent debt		_	_	_	_
Lease-adjusted debt		559	-3	-0	556
Readily available cash and equivalents	(c)	236	_	_	236
Not readily available cash and equivalents		54	_	_	54
Cash flow summary					
EBITDA	(a)	176	-2	0	174
Dividends received from associates less dividends paid to minorities	(d)	2	_	_	2
Interest paid	(e)	-27	_	_	-27
Interest received	(f)	1	_	_	1
Preferred dividends paid	(g)	_	_	_	_
Cash tax paid		-29	_	_	-29
Other items before FFO		-8	_	_	-8
FFO	(h)	116	-2	0	114
Change in working capital		120	_	_	120
CFO	(i)	236	-2	-0	235
Non-operating/nonrecurring cash flow		_	_	_	_
Сарех	(j)	-4	_	_	-4
Common dividends paid		-147	_	_	-147
FCF		86	-2	-0	84
Gross leverage (x)					
Gross debt/EBITDA	b/(a+d)	3.1	_	_	3.1
(CFO-capex)/debt (%)	(i+j)/b	41.7	_	_	41.6
Net leverage (x)					
Net debt/EBITDA	(b-c)/(a+d)	1.8	_	_	1.8
(CFO-capex)/net debt (%)	(i+j)/(b-c)	74.3	_	_	74.4
Coverage (x)					
EBITDA interest coverage	(a+d)/(-e)	6.7	_	_	6.7

CFO - Cash flow from operations

Note: The standardised items presented above are based on Fitch's taxonomy for the given sector and region.

Reported items may not match the Fitch taxonomy, but they are captured into corresponding lines accordingly.

Debt includes other off-balance-sheet debt.

Source: Fitch Ratings, Fitch Solutions, AEDAS Homes, S.A.

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