



1H 2022 RESULTS PRESENTATION

4th AUGUST 2022





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AGENDA

1. GROUP STRATEGIC UPDATE
2. 1H 2022 FINANCIAL RESULTS
3. CLOSING REMARKS



1H 2022
group strategic update

1H 2022- MOVING FIRMLY INTO CONSOLIDATION PHASE

- ✓ DIA started a transformational journey three years ago that involved a deep renewal of its **value proposition**, including a **new store model**, a new **differentiated assortment**, based on **high quality fresh produce and private label**, and a **new franchise partnership model**.
- ✓ **Spain and Argentina**, which represent c.80% of the Group's net sales, have reached **substantial completion** of their initial strategic roadmap and are **growing volumes, Like-for-Like sales and market share**.
- ✓ **Brazil and Portugal**, are improving their business models and **making significant progress** in the implementation of their initial strategic roadmap.
- ✓ **Empowered leadership** is guiding DIA through a **complex macro environment**, fostering best-in-class operational standards, a new corporate culture and transparent and sustainable relationships with all stakeholders.
- ✓ DIA is much closer today to the company we want to be, focused on doing what we do well: a **preferred proximity and digital shopping experience**, delivering long-term customer **loyalty** and **sustainable growth and profitability** with a **renewed brand purpose**.

TRANSFORMATION PHASE COMPLETED IN SPAIN AND ARGENTINA

		2020	2021 + 1H22					
COMMERCIAL	KEY INITIATIVES							
	New commercial value proposition	<ul style="list-style-type: none"> New store concept based on phase 1 learnings and post-COVID-19 needs 	<ul style="list-style-type: none"> New store concept in full roll-out 	✓	✓	✓	✓	
		<ul style="list-style-type: none"> Initiate testing 	<ul style="list-style-type: none"> Refurbishment and relocation program in full progress (1,775 operating) 	✓	✓	✓	✓	
	New private label program	<ul style="list-style-type: none"> Introduction of high quality "superbrands" geared towards customer needs 	<ul style="list-style-type: none"> >2,700 superbrands rolled out 	✓	✓	✓	✓	
			<ul style="list-style-type: none"> Support new store concept 	✓	✓	✓	✓	
	On-line and express delivery program	<ul style="list-style-type: none"> Initial development of the program 	<ul style="list-style-type: none"> Roll-out to support new concept (e-commerce, click and collect, express delivery) 	✓	✓	✓	✓	
	Optimized assortment	<ul style="list-style-type: none"> Initial review and roll-out 	<ul style="list-style-type: none"> Further improvement of assortment as part of new store concept, focus on innovation, regional products 	✓	✓	✓	✓	
		<ul style="list-style-type: none"> Refreshed store lay-out 	<ul style="list-style-type: none"> Continued focus on store lay-out, and operational optimization 	✓	✓	✓	✓	
	New loyalty program	<ul style="list-style-type: none"> Under review 	<ul style="list-style-type: none"> In development Support new store concept and omnichannel customer 	<ul style="list-style-type: none"> In progress 	✓	✓	✓	✓
FRANCHISE	Franchise model	<ul style="list-style-type: none"> Complete roll-out of new model 	<ul style="list-style-type: none"> Accelerate move back to franchise stores based on new model (63% of proximity stores now franchised) 	✓	✓	✓	✓	
OPERATIONS	Operations Program	<ul style="list-style-type: none"> Focus on reduction of complexity in operations 	<ul style="list-style-type: none"> Further focus on reduction of complexity Working Capital: inventory reduction and supply-chain improvements 	✓	✓	✓	✓	

SPAIN¹

1H 22 confirmed the success of the **business model** changes implemented in Spain:

- ✓ **Proximity** as strategic driver
- ✓ 459 stores remodeled during 1H22, resulting in **1.297 stores operating under the new model** (68% of the proximity network in Spain)
- ✓ **Proximity stores under the new model** enjoyed 10.9% Like-for-Like performance in 1H22, compared to 5.1% Like-for-Like demonstrated by the Spanish market as a proof of best-in-class performance
- ✓ Franchisees embracing the new franchise model, creating a successful network of **entrepreneurs as ambassadors of DIA brand and values** – during 1H22 **42 new partners** joined DIA
- ✓ **High quality private label** gaining weight in Net Sales (51,7% in 1H22 vs 47,7% in 1H21). Over 1,500 references launched since 2020

¹ Data excluding Clarel business.

SPAIN¹

- ✓ Strategic changes implemented in Spain demonstrate a **better performance compared to the market** , gaining market share in **comparable sales surface²** in our proximity format
- ✓ DIA Market stores under **new model** overperformed the market experiencing **10.9% Like-for-Like**

✓and **customers** are responding favorably

NPS⁴
41.3%
(vs 40.3% as of
1H21)

**Tickets
growth**
4.1%

	Lfl		
	1H22	2Q22	1Q22
	%	%	%
Spanish food retail market	5.1%	8.6%	1.5%
DIA SPAIN	2.3%	6.5%	-1.9%
DIA Market	6.3%	10.3%	2.1%
New store concept - DIA Market	10.9%	13.4%	7.8%

¹ Data excluding Clarel business.

² Internal estimate based on data provided by Nielsen Homescan and Retail Data. The figure of spanish food retail market represents the variation of sales densities (calculated as total market sales adjusted by the variation of sales surface).

³ Remodelled stores.

⁴ Net Promoter Score measures the recommendation level of clients in relation to the brand: 9-10 Promoters; 7-9 Neutrals; 0-6 Detractors. NPS represents the difference between the % of Promoters and Detractors. Internal source.

ARGENTINA

Modernized sustainable proximity model, delivering low prices, fresh produce and high quality private label:

- ✓ 138 stores remodeled and 33 openings during 1H22, resulting in 366 stores operating under the new model (39% of the network in Argentina)
- ✓ Stores under **new model** experience on **average sales uplifts of c. 16%** compared to non-remodeled stores and driving market share gains
- ✓ DIA achieves **30% market share in City of Buenos Aires**, being the #1 retailer chosen by clients¹.
- ✓ Improved customer satisfaction metrics:

NPS²
63.7%
(vs 42% as of 1H21)



¹Source: Nielsen Scantrack.

²Net Promoter Score measures the recommendation level of clients in relation to the brand: 9-10 Promoters; 7-9 Neutrals; 0-6 Detractors. NPS represents the difference between the % of Promoters and Detractors. Internal source.

PORTUGAL

- ✓ **Promising sales recovery** seen in Q2 (+3.2%) vs Q1 (-6.8%)
- ✓ **112 stores remodeled in 2021** out performed the market¹ by 8.0% in terms of Like-for-Like in the first half of the year – close monitoring of investment returns before further roll out
- ✓ **5 stores closed** in H1
- ✓ **Franchise network** fully working under new model
- ✓ **Tough competitive backdrop** – price pressures and cost inflation
- ✓ Balance between competitiveness and gross profit growth requires **strong negotiation with suppliers and flexible pricing policy**

BRAZIL

- ✓ **Significant progress** on the definition of the Customer Value Proposition including new store and new franchise model
- ✓ **7 pilot stores** under new model show positive results in terms of Like-for-Like (+25%) and NPS – target to initiate roll out by end of 2022
- ✓ **121 closings** at the beginning of Q1
- ✓ Re-establishment of stronger **supplier relationships**, including joint business planning, introduction of innovations, promotional support
- ✓ Tough competitive backdrop – inflation and volume pressure

¹ Internal estimate based on data provided by Nielsen Homescan.

SPAIN - AWARDS WINNING PRODUCTS



- ✓ Nuestra Alacena boiled ham – OCU master purchase award
- ✓ DIA Lactea plain yogurt – OCU best plain yogurt of the market
- ✓ DO Rioja Castillo de Haro Crianza 2016 and 2017 red wine – Berliner Wine Trophy
- ✓ DO Ribera de Duero Heredad Barán Crianza 2017 red wine , triple award – Mundus Vini, Catavinum World Wine&Spirits Competition, Lyon International Contest
- ✓ Temptation Caramel Biscuits ice cream – best quality differential product developed in 2022



**Nueva
calidad**
Dia

PORTUGAL - AWARDS WINNING PRODUCTS

- ✓ Monte das Serralheiras vinho regional península de Setúbal / Vinho Rose DOC Palmela (wine)
- ✓ TôFrita batatas onduladas light (potato chips)
- ✓ Deli Salgado ultracongelado – Rissóis de leitão / Chamuças de frango / Folhado de frango con vegetais / Salmão & espinafre (ultrafrozen pastries)
- ✓ O Chocalho Queijo Ovelha amanteigado (cheese)
- ✓ Temptation gelado manteiga amendoim (ice cream)
- ✓ DIA Naturdoce de morango /pêssego (jam)
- ✓ Sabor Charcuteiro – alheira com caça (cold meat)
- ✓ Al Punto Quinoa con Legumes (ready meal)



Governance

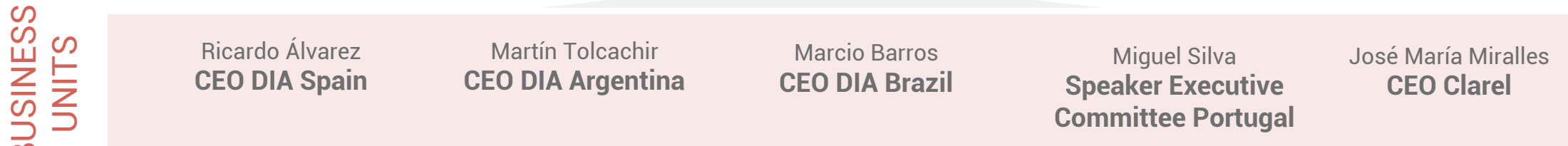
NEW MEMBERS REINFORCE BOARD LEADERSHIP EXPERIENCED BUSINESS LEADERS GUIDING DIA

June 30, 2022	Expertise	Background
Stephan DuCharme – Executive Chairman	Retail; Investment Banking	X5 Retail Group
Luisa Delgado ¹ – Coordinator, NCR Chair – Independent	Consumer goods; Branding; HR	Procter&Gamble; Safilo Group
José Wahnnon – Audit Committee Chair – Independent	Audit	PwC
Sergio Dias – Proprietary	Retail; Consumer goods; Branding	Carrefour; LVMH
Marcelo Maia – Other external (CEO of DIA Brasil in 2020)	Retail; Franchise	Lojas Maia; Magazine Luiza
Vicente Trius ¹ - Independent	Retail; Consumer goods	Wal-Mart; Loblaw; Carrefour; JBS
Gloria Hernández ¹ - Independent	Government; Finance	Spanish Treasury; Bankinter

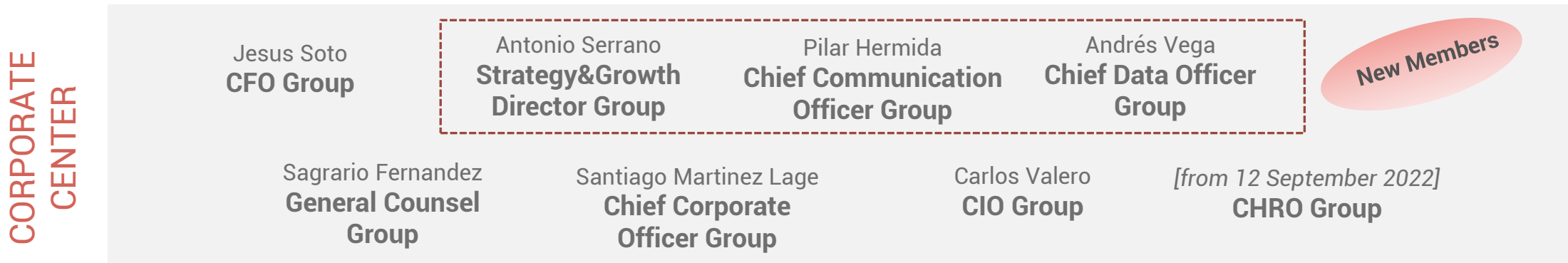
¹ Additions since 1st July 2021.

CONSOLIDATED BUSINESS LEADERSHIP

CUSTOMER



...strategic support from the Corporate Center with increased focus on STRATEGY, COMMUNICATION, TECHNOLOGY AND DIGITAL




Stephan DuCharme
Executive Chairman

LETTERONE: COMMITTED LONG-TERM INDUSTRIAL REFERENCE SHAREHOLDER & KEY PROMOTER OF FINANCIAL STABILITY AND VALUE CREATION

L1's commitment to DIA in a snapshot:

- March 2019: VTO achieved 69.8% ownership; initial cash injection to solve severe liquidity constraints
- December 2019: €606m capital increase (including €419m L1 debt conversion and €37m L1 cash tranche), increased ownership to 74.8%, to support debt refinancing
- August 2021: €1,028m capital increase (including €769m L1 debt conversion and €33m L1 cash tranche), increasing ownership to 77.7%, to support the business and new debt refinancing

- 
- ✓ Over €2.1bn investment in DIA
 - ✓ Executive President and one Proprietary Board member as part of overall Board independence and diversity
 - ✓ Best-in-class retail experience
 - ✓ Long-term investor committed to DIA



1H 2022 financial results

1H22 KEY FINANCIAL AND OPERATING RESULTS

**Net Sales**

€3.5Bn (var. +8.5% 1H21)

**Like-for-Like**

+2.6% vs. 1H21

**N. Stores**

5,733 (var. -4.3% 1H21)

**Net Financial Debt**

€476.1 Mn (var. 17.8% Dec.21)

**Gross Sales Under Banner**

€4.1 Bn (var. +0.2% 1H21)

**Adjusted EBITDA¹**€50.8mn (var. +6.5% 1H21)
(1.5% / net sales)**Net Result**

€-104.7mn (var. +0.1% 1H21)

**Trade Working Capital**

€-701.6 (var. -8.8% Dec.21)

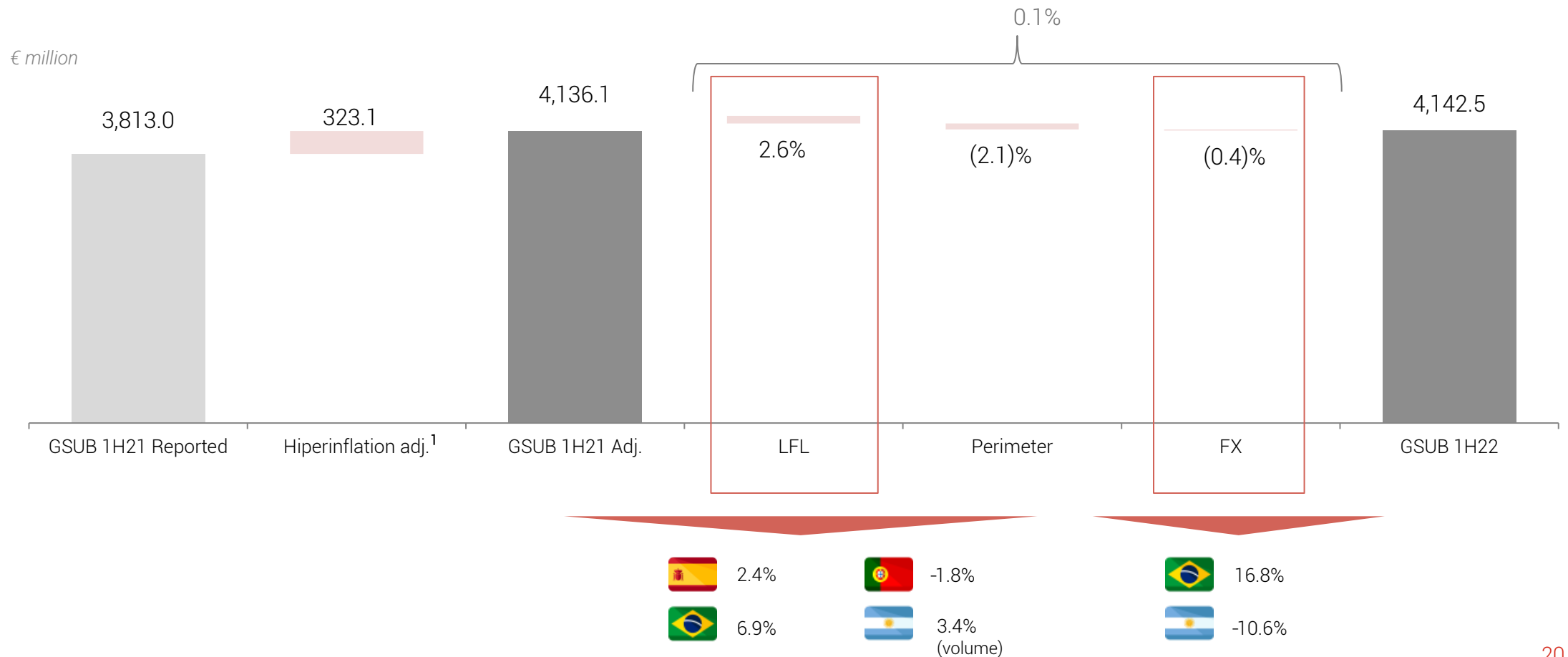
(1) Adjusted EBITDA affected by €40.9mn of energy and fuel extra cost compared to 1H20 and €7.4mn of one-off remodeling opex.

INFLATION MANAGEMENT

- ✓ **Protection of commercial margins** through **assortment & pricing management** to maintain similar relative positioning compared to competitors
- ✓ **Cost conscious culture seeking for efficiencies** across the whole organization
- ✓ **Energy prices hedging:**
 - Dec 2021: **prices closed for 50% of estimated energy consumption for next 5 years** (Spain and Portugal)
 - March 2022: **prices closed for 92.5% energy consumption for year 2022**, only 7.5% exposed to market volatility
 - Currently closing other long term agreements in Spain and Brazil
- ✓ **Interest rates hedging:** closing interest rate hedges to mitigate adverse interest rate movements



GROSS SALES UNDER BANNER



(1) Argentina internal inflation adjustment: Adjustment of internal price increases over 1H21 sales volume

LIKE-FOR-LIKE demonstrates strength of value proposition and new store concept

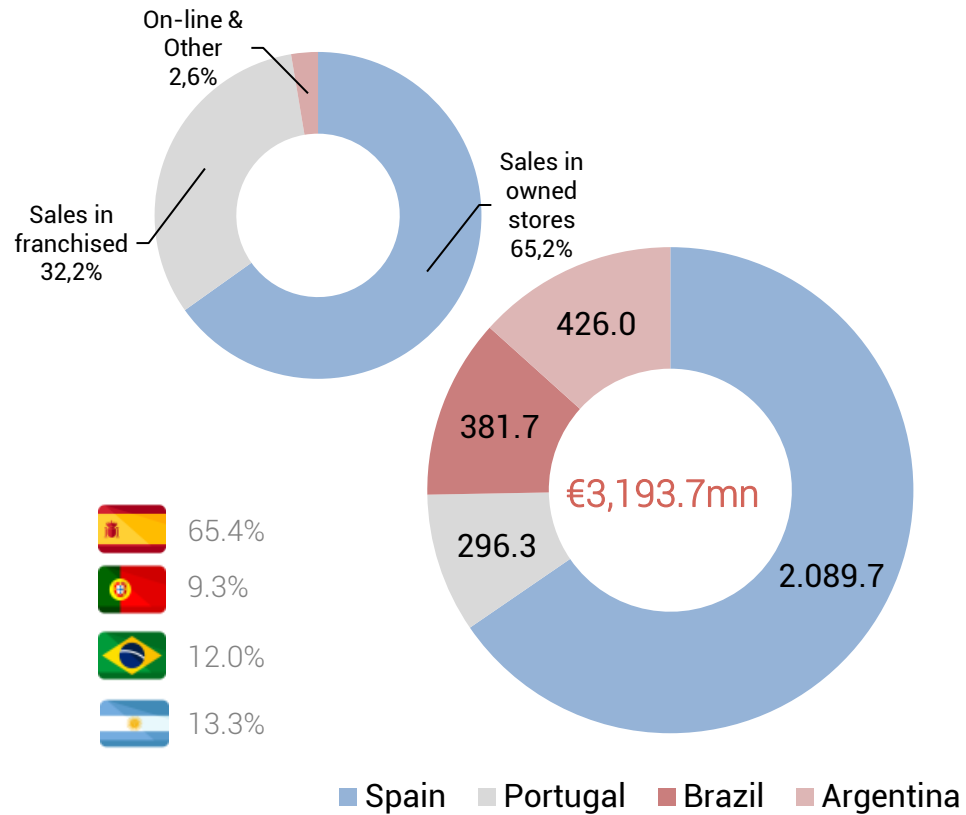
	Lfl			Tickets	Avg.Basket
	Q1 ¹	Q2	YTD	Lfl	YTD
	%			%	%
Spain	-1.8%	6.6%	2.4%	3.9%	-1.4%
Portugal	-6.8%	3.2%	-1.8%	6.9%	-8.1%
Brazil	4.2%	9.5%	6.9%	2.9%	3.9%
Argentina ²	2.2%	4.5%	3.4%	13.0%	-8.5%
DIA GROUP	-1.0%	6.1%	2.6%	5.7%	-2.9%

- ✓ **Complex economic context** changing customer behavior, with more visits to the store but spending less, causing the **drop of Average Basket value**
- ✓ **General food inflation impacting industry Like-for-Like positively** in terms of average unit price evolution
- ✓ **Volume loss explained by reduced basket values and product mix**, with private label products gaining weight on sales at a discounted price compared to third party brands

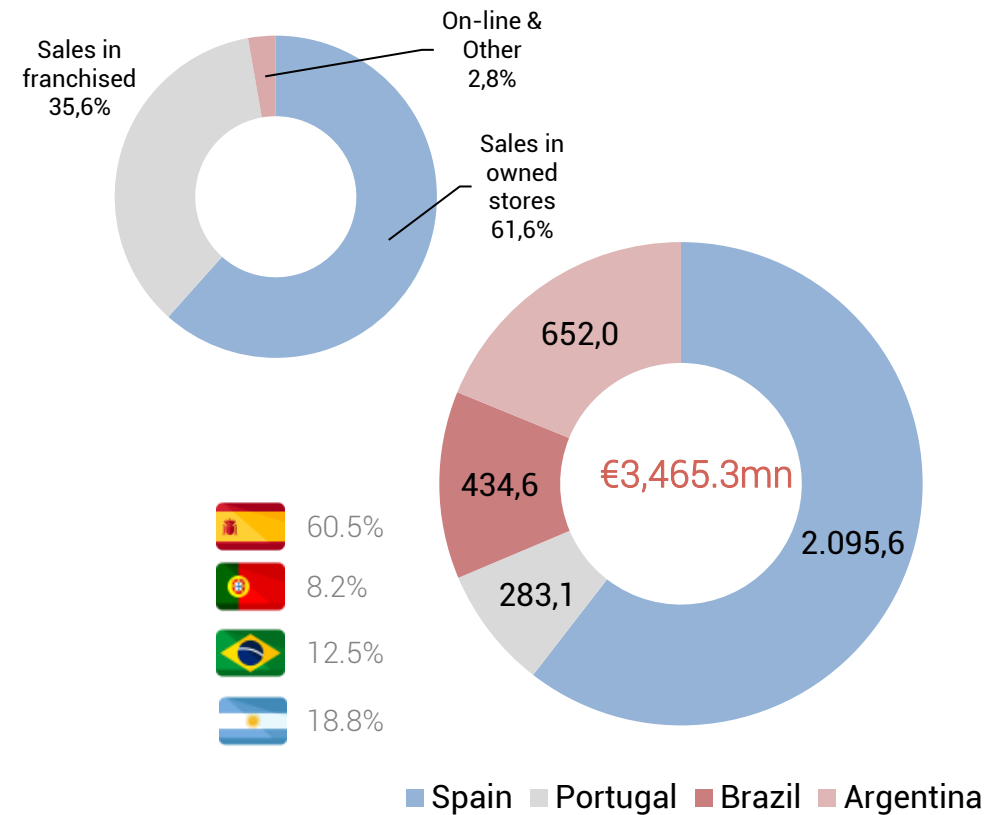
(1) Impacted by complex comparison against 1Q21
(2) Volume Like-for-Like

NET SALES BREAKDOWN: franchise sales gaining weight

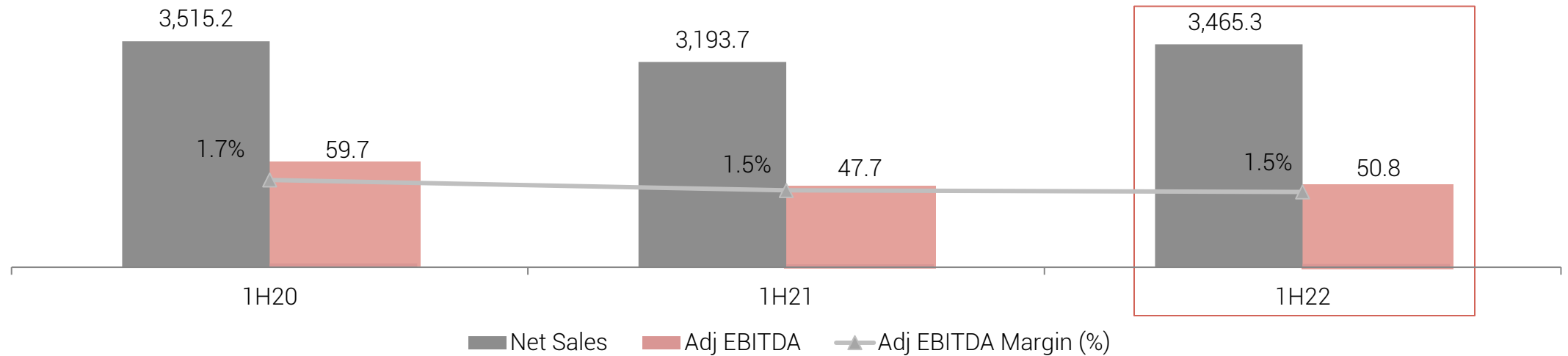
1H 2021



1H 2022



ADJUSTED EBITDA PROTECTION despite smaller store network, inflationary context and extra energy¹ & fuel costs



In 1H22 Adjusted EBITDA was impacted by €40.9mn of extra energy¹ and fuel costs and €7.4mn of remodeling one-off Opex (597 stores were remodeled at Group level during 1H22)

Excluding these effects the proforma Adjusted EBITDA would have increased to €99.1mn, which represents a 2.9% margin (Adjusted EBITDA for Spain would have increased from €44.6mn to €88.3mn)

(1) Extra cost compared to 1H2020

COUNTRY PERFORMANCE EVOLUTION

SPAIN (€mn)

	1H 2022	1H 2021	% Var.
Gross Sales under Banner	2,501.3	2,479.2	0.9%
Like-for-Like Sales growth	2.4%	-7.0%	
Net Sales	2,095.6	2,089.7	0.3%
Adjusted EBITDA	44.6	37.4	19.3%
Adjusted EBITDA Margin (%)	2.1%	1.8%	

- Net Sales increased by 0.3% despite 3.9% fewer stores. Like-for-Like sales experienced strong growth during Q2 compared to Q1 helped by increased number of tickets which demonstrates a good acceptance of the new store model and superbrands among our customers.
- Adjusted EBITDA margin was improved to 2.1% as percentage of Net Sales, driven by cost efficiencies and despite the increase of the energy and fuel cost and remodeling's opex which amounted to c. €43.7mn. Isolating this effect, the Adjusted EBITDA margin would have reached 4.2%.

PORTUGAL (€mn)

	1H 2022	1H 2021	% Var.
Gross Sales under Banner	386.9	400.8	-3.5%
Like-for-Like Sales growth	-1.8%	-5.3%	
Net Sales	283.1	296.3	-4.5%
Adjusted EBITDA	1.0	5.0	-80.0%
Adjusted EBITDA Margin (%)	0.4%	1.7%	

- Net sales were affected by 1.0% fewer stores and a tough comparison base on the first twelve weeks of the year. Like-for-Like sales improved during Q2 and show a positive trend in the first weeks of Q3.
- Adjusted EBITDA decreased by 130bps affected by the decrease in volume sales and cost increases not transferred to the customer, including the increase in energy and fuel costs of c. €3.8mn.

COUNTRY PERFORMANCE EVOLUTION

BRAZIL (€mn)

	1H 2022	1H 2021	% Var.
Gross Sales under Banner	480.0	425.8	12.7%
Like-for-Like Sales growth	6.9%	4.3%	
Net Sales	434.6	381.7	13.9%
Adjusted EBITDA	-11.2	-5.9	-89.8%
Adjusted EBITDA Margin (%)	-2.6%	-1.5%	

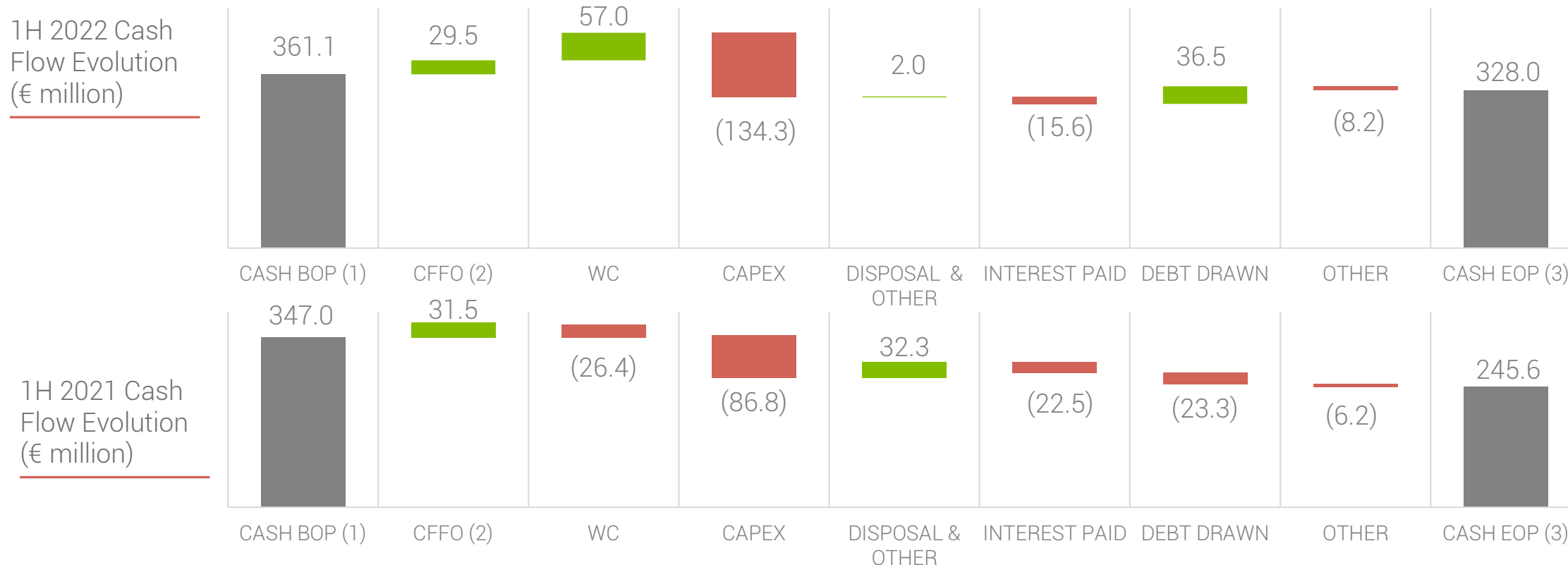
- Net Sales increased 13.9% compared to first half of year 2021 despite the drop of 18.2% in number of stores, after the strategic closure of unprofitable locations and helped by a revaluation of 17.5% of the Brazilian Real. Like-for-Like sales showed a good performance of +6.9% helped by overall price increases.
- Adjusted EBITDA margin of -2.6% affected by increased inflationary pressures in the cost base and higher logistic and operational costs.

ARGENTINA (€mn)

	1H 2022	1H 2021	% Var.
Gross Sales under Banner	774.3	830.3	-6.7%
Like-for-Like Sales growth	3.4%	-3.9%	
Net Sales	652.0	426.0	53.1%
Adjusted EBITDA	16.4	11.2	46.4%
Adjusted EBITDA Margin (%)	2.5%	2.6%	

- Net Sales increased by 53.1%, driven by an exceptional performance due to the success of the operational and commercial measures implemented and inflation higher than the currency devaluation. Like-for-Like sales showed an extraordinary performance of +3.4% in terms of volume.
- Adjusted EBITDA increased 10bps driven by sales increase and cost discipline.

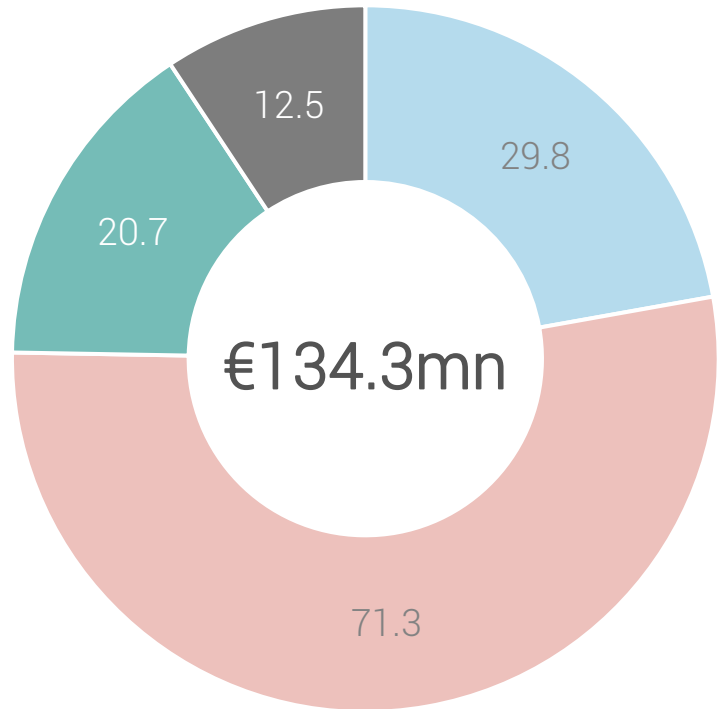
CASH FLOW EVOLUTION



- ✓ €57.0mn increase in WC driven by increase in Net Sales and better payment conditions, offsetting the impact of the new franchise model in the WC
- ✓ Positive CFFO of €29.5mn, CAPEX of €134.3mn (c.53% related to remodeling), and improved financing costs after closing the refinancing process in September 2021

1. Beginning of Period.
 2. CFFO calculated as "Net Cash from Operations before changes in Working Capital" less "Payment of Financial Leases".
 3. End of Period.

CAPEX DETAILED

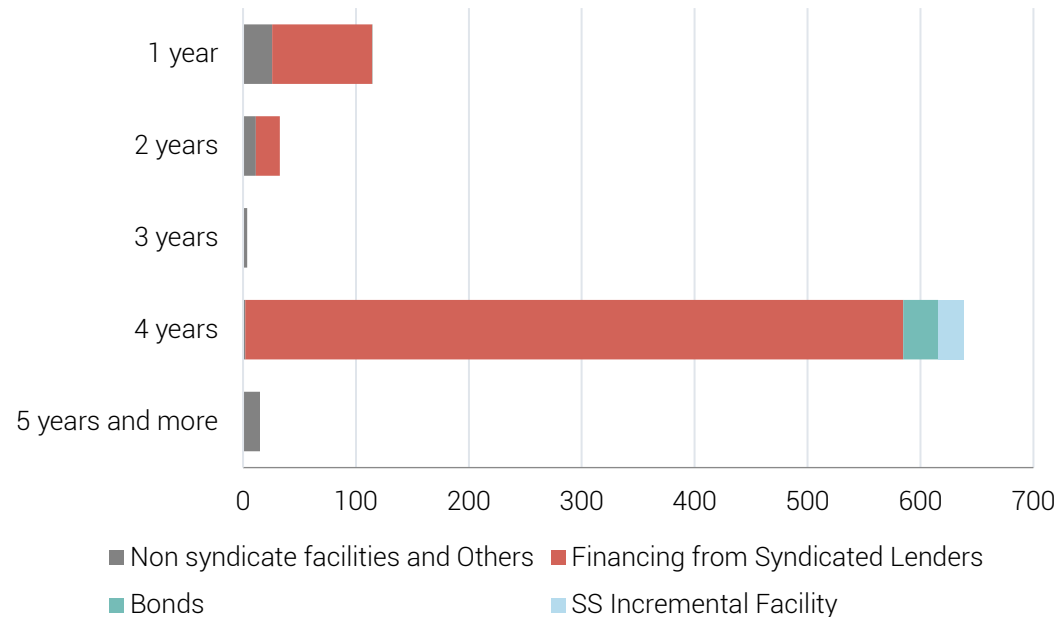


■ Openings ■ Other leasing ■ Remodelings ■ On-going ■ IT

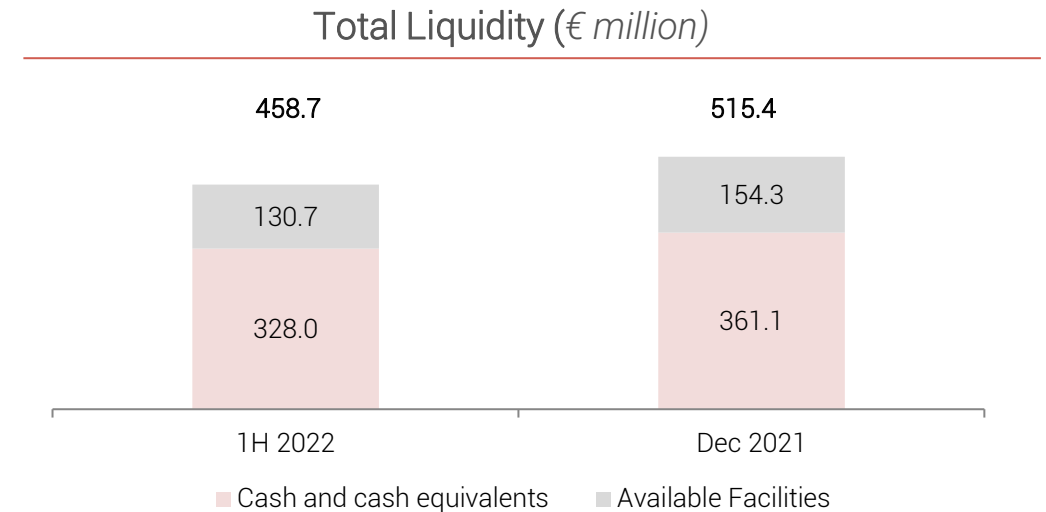
Capex breakdown by country (€mn)

Openings	€15.0mn	-	€0.3mn	€14.5mn
Remodelings	€56.6mn	-	€0.4mn	€14.3mn
On-going	€12.6mn	€1.0mn	€1.6mn	€5.5mn
IT	€10.5mn	€0.3mn	€0.7mn	€1.0mn
	€94.7mn	€1.3mn	€3.0mn	€35.3mn

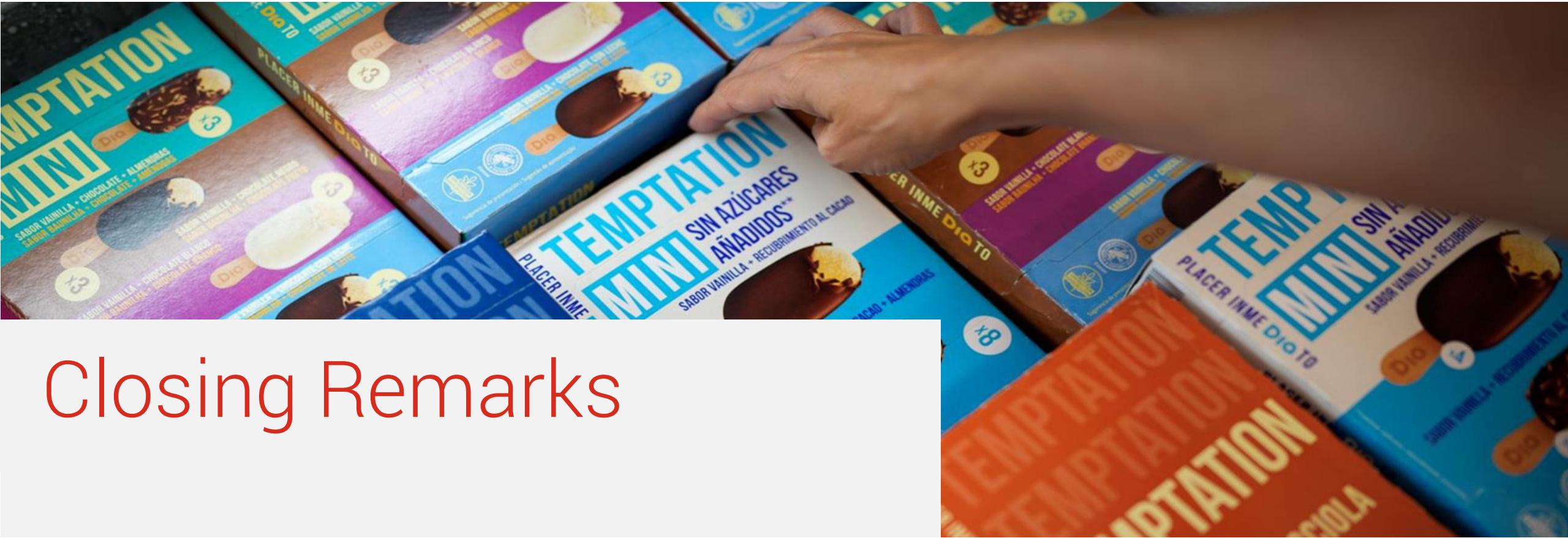
DISCIPLINED FINANCIAL POLICY TO PRESERVE LIQUIDITY



✓ NFD as of June 2022 amounted to €476.1mn, a €72.0mn increase vs. €404.1mn as of December 2021, driven by the capex intensive transformation process



- ✓ Current NFD / Adj EBITDA ratio of the Group is 3.7x (Vs. 3.2x as of December 2021)
- ✓ Extension of €40mn super senior supplier facility to 30 September 2022 and approval of extension of the facilities maturing in July 2022 in Brazil and Portugal for additional 12 months period



Closing Remarks

REINFORCED STRATEGIC FOCUS ON PROXIMITY

- ✓ On 2 August, DIA announced a strategic transaction with Alcampo involving the sale of 235 supermarkets and Villanubla (Valladolid) warehouse.
- ✓ Stores being sold do not fit with the strategic focus on proximity (average store size 760 square meters and locations).
- ✓ With the transaction, DIA will transfer c.3,540 store and warehouse employees to Alcampo.
- ✓ This is an all-cash transaction which will close in Q2 2023 and is subject to approval of anti-trust authorities and DIA's syndicated lenders. Once the conditions precedent are met and assuming full execution of the perimeter, the maximum price would be €267mn.
- ✓ Assets being sold contributed, as of June 2022, €504mn and €8mn to last twelve months sales and Adj. EBITDA, respectively.
- ✓ With the proceeds, DIA will accelerate the conclusion of the refurbishment of its proximity network in Spain and will invest behind accelerated openings and growth of this proximity format.

CLOSING REMARKS

1H 2022 – Substantial completion of the company’s strategic roadmap in Spain and Argentina, which represents 80% of Net Sales of the Group. Significant further progress in other geographies.

2 August 2022 – Strategic Corporate transaction with Alcampo

Consolidation phase – doing more of what we know to do best (Proximity), guided by solid leadership, supported by employees and franchise partners as brand ambassadors, and fostering transparent relationships with all stakeholders.

Differentiated proximity and digital **value propositions** fully in place in all markets, delivering long-term customer loyalty and sustainable growth and profitability, delivered in full alignment with all stakeholders’ interests based on community purpose.

Making DIA the preferred proximity and digital shopping experience

Cada **DIA** más **cerca**



Dia

Investor Relations contact

Investor.relations@diagroup.com

Communications contact

comunicacion@diagroup.com



1H 2022 appendix



FOOTPRINT EVOLUTION¹ ('000 sqm)

	1H 2022	% / Total	1H 2021	% / total	Variat. (%)
Spain (including Clarel)	1,437.3	65.9%	1.531,9	66,1%	-6.2%
Portugal	198.4	9.1%	196,5	8,5%	1.0%
Argentina	259.4	11.9%	247,0	10,7%	5.0%
Brazil	284.5	13.1%	342,6	14,8%	-17.0%
Total DIA Group	2,179.5		2.318,0		-6.0%

(1) Data including Supermarkets' business

PROFIT AND LOSS ACCOUNT

(€ million)	1H 2022	1H 2021	Change (%)
Gross sales under banner	4,142.5	4,136.1	0.2%
<i>Like-for-Like sales growth (%)</i>	2.6%	-5.0%	
Net Sales	3,465.3	3,193.7	8.5%
Cost of goods sold & other income	(2,711.4)	(2,474.7)	9.6%
Gross profit	753.9	719.0	4.9%
Labour costs	(355.3)	(353.1)	0.6%
Other operating expenses & leases	(242.8)	(200.6)	21.0%
Restructuring and LTIP costs	(32.6)	(22.6)	44.2%
EBITDA	123.2	142.7	-13.7%
Amortisation & depreciation	(201.9)	(192.5)	4.9%
Impairment of non-current assets	(4.7)	(1.8)	161.1%
Losses on disposal of fixed assets	(15.0)	(4.1)	265.9%
EBIT	(98.4)	(55.7)	76.7%
Net financial expense	4.0	(34.8)	-111.5%
EBT	(94.3)	(90.5)	4.3%
Corporate taxes	(10.3)	(14.2)	-27.5%
Consolidated result	(104.7)	(104.8)	-0.1%
Discontinued operations	-	-	
Net attributable result	(104.7)	(104.8)	-0.1%

NET RESULT TO ADJUSTED EBITDA RECONCILIATION BY COUNTRIES

	Spain	Portugal	Argentina	Brazil	Total Group
Net profit/(losses of the period)	(54.8)	(15.1)	2.7	(37.5)	(104.7)
Net financial expense	27.0	3.8	(1.1)	10.8	40.5
Income tax	0.2	0.1	10.0	-	10.3
Depreciation and amortization	134.8	18.3	22.5	26.3	201.9
Gain from monetary positions	-	-	(44.5)	-	(44.5)
Losses of companies accounts for using the equity method	-	-	-	-	-
Impairment of non-current assets	(0.5)	0.4	0.4	4.3	4.7
Losses on disposal of fixed assets	5.7	(0.3)	8.1	1.4	15.0
Restructuring Cost and expenses related to LTIP	20.1	4.8	2.1	5.6	32.6
Expenses related to transfer of own stores to franchised stores	8.0	3.7	-	-	11.7
Expenses related to store and warehouses closings	8.4	1.0	0.6	5.6	15.6
Expenses related to efficiency projects	-	-	-	-	-
Other special expenses	0.6	-	0.4	0.9	1.9
Expenses related to LTIP	3.1	0.1	1.1	(0.9)	3.4
IFRS 16 leases	(88.0)	(10.9)	(12.1)	(22.1)	(133.1)
IAS 29 hiperinflacionary standard effect	-	-	28.1	-	28.1
Adjusted EBITDA	44.5	1.1	16.4	(11.2)	50.8

BALANCE SHEET & TRADE WORKING CAPITAL

Balance Sheet

(€ million)	1H 2022	2021
Non-current assets	2,121.4	2,018.2
Inventories	473.4	452.0
Trade & Other receivables	192.3	178.0
Other current assets	66.5	61.5
Cash & cash equivalents	328.0	361.1
Total assets	3,181.6	3,070.8
Total equity	28.8	93.6
Non-current borrowings	1,052.9	1,023.2
Current borrowings	306.8	272.5
Trade & Other payables	1,367.3	1,274.6
Provisions & other liabilities	425.8	406.9
Total equity & liabilities	3,181.6	3,070.8

Trade Working Capital

WORKING CAPITAL (€ million)	1H 2022	2021	Change
Inventories (A)	473.4	452.0	21.4
Trade & Other receivables (B)	192.3	178.0	14.3
Trade & Other payables (C)	1,367.3	1,274.6	92.7
Working Capital	(701.6)	(644.6)	(57.0)

Working capital defined as (A+B-C)

- ✓ Working Capital improved to (negative) €701.6mn from €644.6mn at YE2021 driven by net sales increase. Inventories up 4.7%, receivables up 8.0% and 7.3% in payables
- ✓ As of June 2022 confirming lines amounted to €246.8mn compared to €244.0mn in December 2021

CASH FLOW STATEMENT

(€ million)	1H 2022	1H 2021
Net cash from operations before changes in working capital	166.3	165.4
Changes in working capital	57.0	(26.4)
Changes in other receivables and payables	11.5	(6.5)
CASH FLOW FROM OPERATING ACTIVITIES (A)	234.9	132.5
Capex	(134.3)	(63.0)
Disposals of fixed assets & other	2.0	8.6
CASH FLOW USED IN INVESTING ACTIVITIES (B)	(132.3)	(54.4)
Debt drawdowns & repayments	36.5	(23.3)
Interest paid and other financial expenses	(15.6)	(22.5)
Lease finance payments	(136.8)	(133.9)
Other	2.6	8.4
CASH FLOW USED IN FINANCING ACTIVITIES (C)	(113.3)	(171.3)
Net foreign exchanges differences (D)	(22.4)	(8.1)
CHANGES IN CASH FLOW OVER PERIOD (A+B+C+D)	(33.1)	(101.4)
Cash and Cash equivalents as at beginning of period	361.1	347.0
Cash and Cash equivalents as at end of period	328.0	245.6