# Gestamp achieves revenues of €6,140 million and EBITDA margin of 10.6% in the first half of the year

- In the second quarter, the company outperformed the market by 6.4 percentage points, improved the profitability reported in the first quarter and recorded a positive free cash flow generation of €77 million
- Gestamp has maintained its trend on reducing leverage, with a net debt of €2,191 million against €2,224 million in 2023
- Phoenix Plan as successful lever of NAFTA Business profitability, which has improved quarter-on-quarter
- In a context of uncertainty in the vehicle production market, Gestamp has a welldefined strategy to preserve our profitability and a selective investment policy to achieve the financial targets

**Madrid, July 29<sup>th</sup>, 2024.** Gestamp, the multinational specialized in the design, development and manufacture of highly engineered metal components for the automotive industry, presented today its 2024 first half year results. During the period, despite the lower market dynamism in key regions for the company, Gestamp has improved its revenues, EBITDA profitability and cash generation compared to the previous quarter.

Francisco J. Riberas, Executive Chairman of Gestamp: "The second quarter has confirmed the foreseeable slowdown in the vehicle production market for 2024 and the volatility in the transition to electric vehicles. In view of this scenario, we have a well-defined strategy that we have been implementing and that will allow us to maintain our competitive advantage. Focusing on profitability through efficiency and flexibility levers and a selective investment policy, as the main pillars of our strategy, will allow us to preserve Gestamp's financial strength."

In the first half of the year, vehicle production volumes showed a year-on-year growth of 0.5%, a moderate performance that coincides with a tough comparison with the extraordinary growth of the first half of 2023. However, by 2024, a slowdown is expected in all markets where Gestamp has presence, except for NAFTA —where Phoenix Plan is in execution— and Asia —where Gestamp has a sustained growth above the market thanks to its competitive position in the electric vehicle segment—.

### Focused on achieving objectives

Gestamp reported revenues of  $\notin$ 6,140 million (excluding the impact of the exchange rate) in the first half of the year, with above-market growth at constant exchange rates of 4.6 percentage points for the period. EBITDA in the period amounted to  $\notin$ 642 million or  $\notin$ 654 million excluding the impact of Phoenix Plan.

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Million Euros	H1 2023	H1 2024	H1 2024 Excluding Phoenix Plan <sup>1</sup>
Revenues	6,273	6,140	6,140
EBITDA	700	642	654
EBIT	364	285	297
Net income	162	106	
Net debt	2,224	2,191	

Note: All data includes the impact of IFRS 16 <sup>1</sup>Phoenix Plan: €12 million P&L costs in H1 2024 related to restructuring of NAFTA business announced in FY 2023 Alternative Performance Measures <sup>i</sup>

In line with the company's focus on financial discipline, Gestamp has maintained a trend reducing leverage, with a net debt of  $\in 2,191$  million against  $\in 2,224$  million in 2023. The company also recorded positive cash generation (FCF) of  $\in 77$  million (excluding Phoenix Plan).

### Gescrap

Gescrap has shown great resilience considering the generalized fall in raw material prices and, therefore, in scrap prices, with price dropping between -4% and -14% in different markets. This business unit has recorded an increase in profitability in the first six months of the year after reaching an EBIT margin of 7% (6.2% in H1 2023).

## Phoenix Plan in NAFTA

The Phoenix Plan, a plan focused in NAFTA on increasing the profitability for this priority market for the company at the same levels as the rest of the regions, remains on track. During the first half of the year, Plan operative expenses amounted to €12 million, which represents 40% of the total amount forecast for 2024.

Compared to the previous quarter, Gestamp's results in this market show an improvement in the main indicators, with an EBITDA margin of 8.5% compared to 8% in the same period of the previous year and 4.5% in the first quarter.

### Strategy to preserve financial strength

During June, forecasts for light vehicle production growth have been revised downwards. The context of declining volumes, together with volatility regarding the transition to electric vehicles in certain markets and inflationary pressures, will shape the rest of the year.

In this scenario of slowdown, Gestamp has well defined its strategy to preserve financial strength and maintain profitable and sustainable growth, as it has done since its IPO. Improving efficiency, enhancing flexibility in operations to respond to market volatility and a backlog excellent execution will protect the company's profitability while implementing a selective investment policy to preserve its financial strength.

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#### Awards for sustainable manufacturing

Throughout the first half of the year, Gestamp's efforts in terms of ESG have been recognized by several prestigious international organizations. On the one hand, Ecovadis, a global company with more than 130,000 companies evaluated in terms of sustainability, awarded Gestamp a gold medal.

For its part, the analyst Sustainalytics has concluded that the company's risk of exposure to financial impacts due to ESG factors is low. Finally, FTSE Russell rated Gestamp with 4.5 points out of 5 in the FTSE4Good Ibex (BME) index, which measures the performance of companies with specific ESG practices.

As part of its sustainability strategy, Gestamp is working to promote circular economy. After the signing of agreements with Tata Steel UK, Arcelor Mittal and SSAB in 2023, the company has established during the first half of the year new alliances with leading international suppliers to provide OEMs with low-emission steel components. In Italy, this circularity agreement has been reached with steel supplier Acciaieria Arvedi and in Germany with ThyssenKrup and Salzgitter Flachstahl GmbH.

#### About Gestamp

Gestamp is a multinational specialized in the design, development and manufacture of highly engineered metal components for the main vehicle manufacturers. It develops products with an innovative design to produce lighter and safer vehicles, which offer lower energy consumption and a lower environmental impact. Its products cover the areas of BiW, chassis and mechanisms.

The Company is present in 24 countries with more than 115 production plants (5 of those under construction), 13 R&D centers and a workforce of more than 44,000 employees worldwide. Its turnover in 2023 was €12,274 million. Gestamp is listed on the Spanish stock exchange under the ticker GEST.

### For more information about Gestamp:

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### <sup>i</sup> Alternative Performance Measures

This press release (the "Press Release"), in addition to financial information detailed in the Gestamp Group's financial statements prepared in accordance with International Financial Reporting Standards, contains alternative performance measures ("APMs") as defined in the Guidelines on Alternative Performance Measures published by the European Securities and Markets Authority (ESMA) on October 5, 2015.

A breakdown of the explanations, definitions and reconciliations of the APMs used in the Press Release can be found, as applicable, in Note 4.6. of the Notes to the Consolidated Financial Statements of the Gestamp Group as of December 31, 2023, in note 4.6 to the Condensed Consolidated Interim Financial Statements for the six months ended 30 June 2024, as well as in the relevant results presentation, available both on Gestamp's corporate website (https://gestamp.com/Investors-Shareholders/Economic-Financial-information) and on the

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website of the National Securities Market Commission (Comisión Nacional del Mercado de Valores) (www.cnmv.es).

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