H1 2022 financial results

Highlights

Travel recovery accelerated – Amadeus shows strong financial performance

Second quarter highlights (three months ended June 30, 2022)

- Air Distribution bookings amounted to 109.2 million, representing 75.2% of Q2 2019 bookings, up 18.8 p.p. from prior quarter.
- Air IT Solutions passengers boarded amounted to 396.7 million, 77.7% of Q2 2019 passengers boarded, improving by 17.1 p.p. from prior quarter.
- Revenue was €1,182.6 million, representing 83.2% of Q2 2019 revenue, advancing 18.0 p.p. from prior quarter.
- EBITDA¹ amounted to €495.8 million, 84.2% of Q2 2019 levels, up 34.5 p.p. from prior quarter.
- Adjusted profit^{1,2} amounted to €246.9 million, 74.8% of Q2 2019 levels, up 46.3 p.p. from prior quarter.
- Free Cash Flow^{1,3} amounted to €182.0 million, or €188.1 million excluding cost saving program implementation costs paid⁴.
- Net financial debt⁵ was €2,723.3 million as of June 30, 2022 (2.2 times last-12-month EBITDA⁵).

In the second quarter of 2022, we saw an acceleration in the travel industry's pace of recovery which drove our performance and brought us closer to pre-pandemic levels. This strong performance in the quarter included a non-refundable government grant amounting to €51.2 million (€38.9 million after tax) related to COVID-19 pandemic costs. Excluding this positive effect, Amadeus' EBITDA and adjusted profit in the second quarter reached 75.5% and 63.0% of 2019 levels, representing significant progress over the previous quarter's performance.

During the first half of 2022, Group revenue reached €2,099.7 million, which represents 74.3% of the revenue obtained in the same period of 2019. EBITDA⁶ in the first half of the year, amounted to €791.6 million, 66.8% of that

¹ In the second quarter of 2022, EBITDA, Adjusted profit and Free Cash Flow were positively impacted by a non-refundable grant from the German government, amounting to €51.2 million pre-tax (€38.9 million post tax), received in the second quarter of 2022, Excluding this grant, in the second quarter of 2022, EBITDA and Adjusted profit represented 75.5% and 63.0% of Q2 2019 levels, respectively, and Free Cash Flow amounted to €130.8 million, or €136.9 million also excluding cost saving program implementation costs paid.

² Excluding after-tax impact of the following items: (i) accounting effects derived from PPA exercises and impairment losses, (ii) non-operating exchange gains (losses), and (iii) other non-operating, non-recurring effects.

³ Defined as EBITDA, minus capex, plus changes in our operating working capital, minus taxes paid, minus interests and financial fees paid.

⁴ In 2021, we completed the implementation of our cost saving program, announced in 2020. Costs related the implementation of this program were incurred in 2020 and 2021, and no further costs are expected for 2022. At the end of 2021, there were costs amounting to €46.7 million still to be paid, of which, an amount of €24.0 million was paid in the first half of 2022 (€6.1 million in the second quarter).

⁵ Based on our credit facility agreements' definition.

First half of 2022 results and Free Cash Flow were positively impacted by a non-refundable grant from the German government, amounting to €51.2 million pre-tax (€38.9 million post tax), received in the second quarter of 2022. Excluding this grant, in the first half of 2022, vs. H1 2019, EBITDA was -37.5%, Adjusted profit was -54.4%.

of the first half of 2019, and adjusted profit⁶ was €341.8 million, 51.5% of that in the first half of 2019.

Luis Maroto, President & CEO of Amadeus, commented:

"We saw continued progress during the second quarter. Our travel agency bookings performance accelerated, supported by industry recovery and market share gains⁷, driving our growth across regions, particularly in North America. Number of passengers boarded strengthened across regions as well, also led by North America which grew positively compared to 2019. We were pleased to announce Air India as a new PSS customer and in Hospitality, we came closer to pre-pandemic levels, supported by volume growth and new customer implementations.

"The solid industry recovery in the second quarter has translated into stronger financial performance at Amadeus. We remain very focused on our investment programs and the growth opportunities ahead, and confident about the future of the travel industry".

Business evolution in the quarter

In the second quarter of 2022, we saw an acceleration of recovery in the travel industry which supported our operating and financial performance. Amadeus' revenue, EBITDA¹ and adjusted profit^{1,2} reached 83.2%, 84.2% and 74.8% of 2019 second quarter levels, respectively, advancing steadily from prior quarter's performance.

In **Air Distribution**, our Q2 bookings were 75.2% of those in the second quarter of 2019 (which represents an 18.8 p.p. improvement from Q1 2022), supported by continued industry recovery and market share gains⁷. All regions reported performance improvements relative to the first quarter of 2022 (vs. 2019), most notably Asia-Pacific and Western Europe. North America continued to be our best performing region, with bookings growing by 11.3% vs. 2019. As for the first half of 2022, Amadeus' bookings reached 65.3% of first half of 2019 bookings, with North America the best performing region with growth of 3.8% vs. 2019. It was also our largest region by bookings, accounting for 33.5%.

In Air IT Solutions, during Q2 2022, Amadeus passengers boarded (PB) reached 77.7% of those in second quarter of 2019 (an important 17.1 p.p. performance improvement from Q1 2022). All regions reported large improvements in performance versus the previous quarter, most notably Western Europe and Asia Pacific. North America continued to report positive PB growth and is 11.7% above 2019 levels supported by positive organic PB growth, and the PB contribution from airline migrations, particularly Air Canada, migrated at the end of 2019. For the first half, passengers boarded reached 69.8% of the same period of 2019. Our best performing region in the period was North America, which reported 6.7% PB volume growth compared to H1 2019.

Finally, **Hospitality & Other Solutions** maintained its steady progress during the second quarter. Revenue in this segment reached 94.4% of the same period of 2019, a 9.6 p.p. enhancement over the previous

⁷ Market share: we take into account our air bookings in relation to the air booking industry, defined as the total volume of travel agency air bookings processed by the three major global reservation systems (Amadeus, Sabre and Travelport). It excludes air bookings made directly through airlines' direct distribution channels (airline offices and websites), single country operators (primarily in China, Japan, Russia and Turkey), other content aggregators and direct connect applications between airline systems, travel agencies, corporations and meta-bookers, which together combined represent an important part of the industry.



quarter's revenue performance. Within the Hospitality & Other Solutions segment, Hospitality, which generates the majority of the revenues, continued to outperform our air business supported by strong demand, faster recovery in North America and a greater weight of non-transactional based revenues.

For more information about our operating and financial performance during the second quarter and the first half of the year, please visit our Investor Relations website.

Summary of operating and financial information

	Jan-Jun	Jan-Jun	Change	Change vs.
Summary of KPI (€millions)	2022 ¹	2021 ²	vs. H1'21	H1'19
Operating KPI				
Bookings (m)	200.9	80.8	148.5%	(34.7%)
Passengers boarded (m)	660.7	292.1	126.2%	(30.2%)
Financial results				
Air Distribution revenue	1,037.8	417.3	148.7%	(32.9%)
Air IT Solutions revenue	714.8	469.2	52.3%	(19.9%)
Hospitality & Other Solutions revenue	347.1	234.5	48.0%	(10.2%)
Revenue	2,099.7	1,121.0	87.3%	(25.7%)
EBITDA	791.6	199.0	297.7%	(33.2%)
EBITDA margin (%)	37.7%	17.8%	19.9 p.p.	(4.2 p.p.)
Profit (Loss) for the year	318.5	(130.3)	n.m.	(46.4%)
Adjusted profit (loss) ³	341.8	(106.7)	n.m.	(48.5%)
Adjusted EPS (euros) ⁴	0.76	(0.24)	n.m.	(50.7%)
Cash flow				
Capital expenditure	(256.9)	(214.2)	19.9%	(30.6%)
Free Cash Flow ⁵	307.4	(121.8)	n.m.	(30.5%)

¹ First half of 2022 results and Free Cash Flow were positively impacted by a non-refundable grant from the German government, amounting to €51.2 million pre-tax (€38.9 million post tax), received in the second quarter of 2022. Excluding this grant, in the first half of 2022, vs. H1 2019, EBITDA was -37.5%, Profit was -53.0%, Adjusted profit was -54.4% and Adjusted EPS was -56.3%, and Free Cash Flow amounted to €256.2 million, or €280.2 million excluding also cost saving program implementation costs paid.

^{2 2021} Income statement figures have been adjusted to exclude costs, amounting to €19.3 million (€13.9 million post tax), incurred in the first half of 2021, related to the implementation of the cost saving program announced in 2020.

³ Excluding after-tax impact of the following items: (i) accounting effects derived from PPA exercises and impairment losses, (ii) non-operating exchange gains (losses) and (iii) other non-operating, non-recurring effects.

⁴ EPS corresponding to the Adjusted profit attributable to the parent company.

⁵ Defined as EBITDA, minus capex, plus changes in our operating working capital, minus taxes paid, minus interests and financial fees paid



Notes to editors:

Travel powers progress. Amadeus powers travel. Amadeus' solutions connect travelers to the journeys they want through travel agents, search engines, tour operators, airlines, airports, hotels, cars and railways.

We have developed our technology in partnership with the travel industry for over 30 years. We combine a deep understanding of how people travel with the ability to design and deliver the most complex, trusted, critical systems our customers need. We help connect over 1.6 billion people a year to local travel providers in over 190 countries.

We are one company, with a global mindset and a local presence wherever our customers need us.

Our purpose is to shape the future of travel. We are passionate in our pursuit of better technology that makes better journeys.

Amadeus is an IBEX 35 company, listed on the Spanish Stock Exchange under AMS.MC. The company has been recognized by the Dow Jones Sustainability Index for the last ten years.

To find out more about Amadeus, visit www.amadeus.com.

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