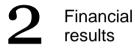


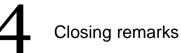
# results July 28, 2022

# index

2Q22 highlights



Balance sheet



# 2Q22 highlights

#### <sup>B</sup>Sabadell

## 2Q22 key messages

Moving forward with our transformation...

Efficiency plan completed and implementing digitisation and ESG initiatives

...driving core results increase of +13% QoQ..

1H22 Net Profit €393M

...with a positive impact on our commercial activity...

Performing loans +2.2% QoQ

RoTE **7.0%** 

CET1 FL

12.48%

...and improving asset quality in the quarter

NPL ratio reduced 35bps QoQ to 3.31%

Upgrading the ROTE guidance to >7% for 2022, excluding potential impact of new Spanish tax on banks



# The "radical transformation" of Retail Banking is advancing at a fast pace...

 $\mathbf{S}$ 

Different approach by product type, in line with strategy

Mortgages Savings & Insurance

Personal and expert support

Examples of initiatives recently implemented

- 600 specialised Relationship Managers (RMs) deployed
- Generation of **digital demand &** end-to-end funnel management tools to improve conversion rates







Pricing and risk management completely revamped



# ... as well as the "evolutionary transformation" of Business Banking

#### Strengthening of our franchise



Unique relationship model based on customer knowledge **Examples of initiatives recently implemented** 

**22 sector-specific offering** for businesses (pharmacies, restaurants, etc.) launched

Customer acquisition

+27% (YoY in sectors with specific offering)

Significantly faster delivery of IT Solutions

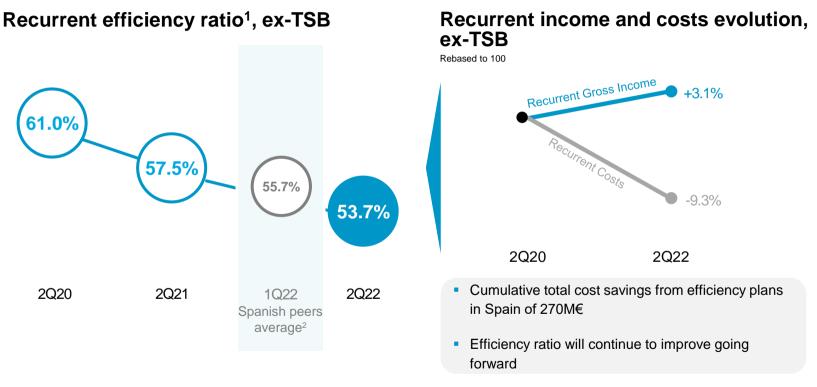
 Intensive use of data analytics to identify priority customers to grow **50 projects** for **improving dayto-day banking** (new online banking service, etc.) NPS ranking in SMEs and in large companies<sup>1</sup>

#1

Improved and more data-driven risk-granting process, to target prioritized customers New lending originated with priority customers 76% of total new lending (Jun22)

<sup>B</sup>Sabadell

# Efficiency shows material improvement in Spain



#### Efficiency plans executed without affecting our commercial capacity

<sup>1</sup> Recurrent efficiency ratio for Sabadell ex-TSB and for Spanish peers calculated as quarterly total recurrent costs (excluding restructuring costs and including amortisation & depreciation) divided by quarterly recurrent gross income (excl. trading income and forex and including DGS and SRF payments). <sup>2</sup> The efficiency ratio for peers is the simple average as at 1Q22 and includes: Bankinter, BBVA Spain, CaixaBank, Santander Spain and Unicaja.

# Positive volumes across geographies, while TSB impacted by sterling depreciation in the quarter

Jun-2	22 QoQ	Yo
nce sheet 163,3	391 +1.3%	+3.8
	<b>.</b>	0.7
nce sheet 38,83	31 -4.4%	-2.7
202,2	222 +0.1%	+2.5
	202,2	202,222 +0.1%

Total customer funds

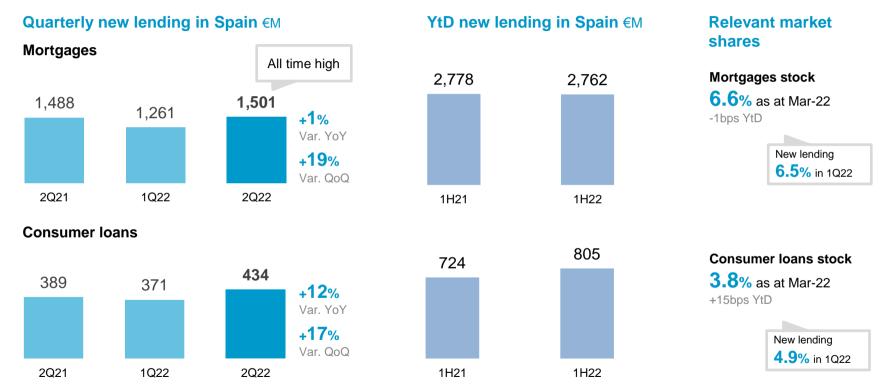
Positive evolution in Spain while exchange rate impacted negatively in UK and positively in other geographies

Performing loans across geographies

On-balance sheet customer funds offset mutual funds performance which was impacted by market volatility

Note: Excludes accrual adjustments and CAM Asset Protection Scheme account receivable. Performing loan growth in local currencies is as follows: TSB: +0.6% QoQ, +7.2% YoY; Other international: +1.7% QoQ, -7.0% YoY. <sup>1</sup> For comparison purposes YoY variation excludes BancSabadell d'Andorra (business sold in July 2021). Including BancSabadell d'Andorra in June 2021, the YoY variation would have been +1.3% for Other international and +3.8% for Total Performing loans across geographies. For Off-balance sheet customer funds, the YoY variation would have been -4.7% and for Total customer funds, +2.1%.

#### <sup><sup>0</sup>Sabadell</sup> Strong growth of new lending in the quarter both in mortgages and consumer loans



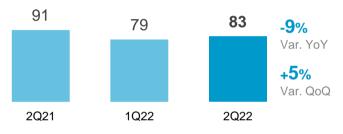
Note: Market shares source is Bank of Spain (latest available data) and refers to performing stock. Bank of Spain, as per its own methodology, does not include non-residents in Spain and only includes loans for mortgage loans for property purchases or refurbishment in mortgages, and loans for purchase of consumer durables and services in consumer loans.

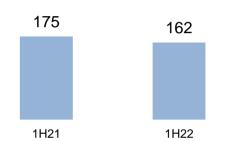
# Insurance grew while mutual funds were impacted by market volatility in the quarter

#### Quarterly new production in Spain €M

#### **Protection insurance**

New premiums





Net inflows in Spain €M

**YtD new production in Spain** €M

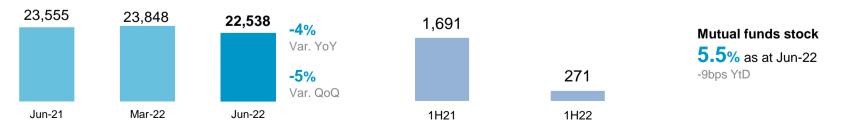
# Relevant market shares

Life insurance premiums (on an annual cumulative basis) 8.5% as at Mar22 -97bps YtD

<sup><sup>0</sup>Sabadell</sup>

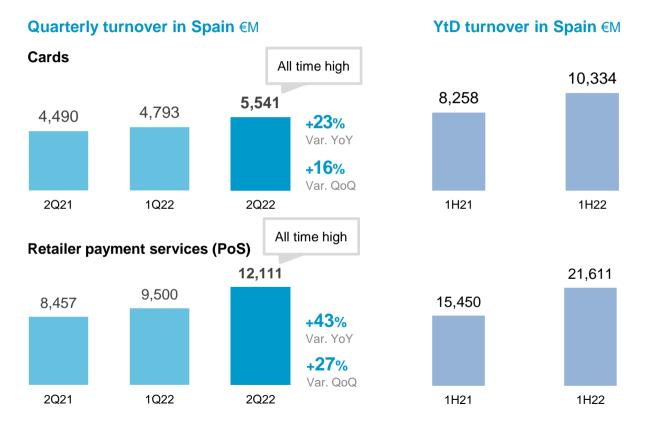
#### AuMs in Spain €M

#### Mutual funds



Note: Protection insurance market share source is ICEA and mutual funds source is Inverco, latest available data. Market share and historical data of mutual funds follow the new Inverco methodology which excludes the mutual funds in which funds of funds invest.

## Payment services continue to grow at a fast pace



# Relevant market shares

<sup>®</sup>Sabadell



PoS turnover (on an annual cumulative basis) 16.3% as at Mar-22 +33bps YtD



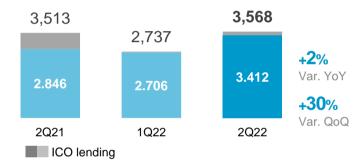
Note: Market share source is Servired, latest available data.



# Good quarterly performance of new lending in Business Banking

#### Quarterly new lending in Spain €M

Loans and credit facilities – Business Banking



#### Working capital<sup>1</sup> – Business Banking





14.848

1H22

**YtD new lending in Spain** €M

# Relevant market share

Business lending stock 9.3% as at Mar-22 +12bps YtD

Note: Market shares source is Bank of Spain (latest available data) and refers to performing stock. In 1Q22 c. €3.1bn (equivalent to 53bps market share) of intragroup loans were amortised; for comparison purposes these loans have been excluded from 4Q21 to calculate market share variation. New lending excludes Corporate Banking and Public Sector, while market share includes Corporate Banking and excludes Public sector. <sup>1</sup> Working capital includes trade discounting, factoring, reverse factoring, forfaiting and import/export lending.



## Positive evolution of the loan book across segments

#### Performing loans by segments, ex-TSB

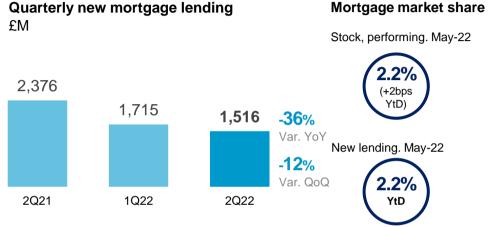
€bn

	Jun-22	QoQ	YoY
Mortgages	38.7	+0.5%	+1.4%
Consumer loans	3.2	+2.9%	+7.3%
SMEs & Corporates	43.8	+1.7%	+0.7%
Public sector	10.5	+15.7%	+18.8%
Other lending <sup>1</sup>	4.7	+14.4%	-0.8%
Total Spain	100.9	+3.1%	+2.7%

	Jun-22	QoQ	YoY
Mexico	4.1	+8.1%	+15.7%
Miami	5.4	+10.0%	+10.2%
Foreign branches	3.8	-0.8%	-11.5% <sup>2</sup>
Total international	13.2	+6.1%	+4.4% <sup>2</sup>

Note: Excludes accrual adjustments and CAM Asset Protection Scheme. <sup>1</sup> Includes loans to self-employed, credit lines and social security advance payments. <sup>2</sup> For comparison purposes YoY variation excludes BancSabadell d'Andorra (business sold in July 2021). Including BancSabadell d'Andorra in June 2021, the YoY variation would have been +1.3% for Total international and -18.9% for Foreign branches.

# TSB mortgage stock grew by 8%, outperforming guidance



#### 32,480 2Q21 1Q22 2Q22 480 32,480 335,117 35,117 48% 707 41% QoQ

#### **Performing loans**<sup>1</sup>

£bn	Jun-22	QoQ	YoY
Secured	35.1	+0.6%	+8.1%
Consumer lending	1.3	+2.7%	+5.0%
Other unsecured lending	1.3	-2.5%	-12.0%
Total	37.7	+0.6%	+7.2%

 Lower new mortgage lending in the quarter as we decided to protect margins

Quarterly mortgage stock

£М

 New applications in June were 30% higher than 1Q22 monthly average



7.6% RoTE

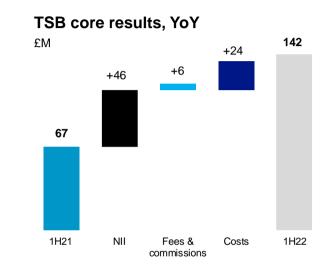
(1H22)

15

# TSB's net profit improving YoY

TSB standalone P&L and its contribution to Sabadell

£M					
	2Q22	2Q22/1Q22	1H21	1H22	1H22/1H21
NII	238	4.9%	418	464	11.0%
Fees & commissions	29	12.7%	48	54	11.4%
Costs	-187	-1.1%	-399	-376	-5.9%
Core results <sup>1</sup>	79	26.1%	67	142	111.3%
Total provisions & impairments	-17	79.1%	-25	-27	9.3%
Profit before taxes	57	23.8%	43	103	140.2%
Recurrent tax	-17	-34.5%	-13	-29	n.m.
Bank levy impact	-	n.m. <	20	-13	<u>n.m</u> .
Net profit	40	95.2%	50	61	22.5%
Contribution to Sabadell Group (€M) <sup>2</sup>	35		39	54	



Core results +26% QoQ and more than double YoY with +11% income uplift and -6% costs, benefiting from rising rates, a growing balance sheet and continued cost efficiency

#### Profit Before Taxes +140% YoY

Vet Profit +23% YoY, negatively impacted by the bank levy reversal in 2022

#### <sup><sup>8</sup>Sabadell</sup>

# Group net profit of €179M in the quarter

	2Q22 (€M)	1H22 (€M)	2Q22/1Q22	1H22/1H21
NII	899	1,757	+4.8%	+4.2% 🗸
Fees	371	729	+3.3%	+2.8% 🗸
Costs	-714	-1,440	-1.6%	-4.8% 🕑
Core results <sup>1</sup>	555	1,046	+13.1%	+18.5%
Provisions	-249	-475	+9.6%	-23.5% 🗸
Net profit	179	393	-16.0%	+78.1%



# **Financial results**

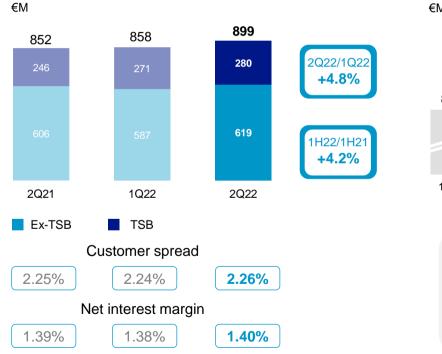
### **Income statement**

		Saba	dell Group		Sabadell ex-TSB			
€M	2Q22	1H22	2Q22/1Q22	1H22/1H21	2Q22	1H22	2Q22/1Q22	1H22/1H21
Net interest income	899	1,757	4.8%	4.2%	619	1,206	5.4%	0.2%
Fees & commissions	371	729	3.3%	2.8%	337	665	2.6%	1.8%
Core banking revenue	1,269	2,486	4.3%	3.8%	956	1,871	4.4%	0.7%
Trading income & forex	50	83	51.4%	195.1%	53	80	90.6%	280.5%
Other income & expenses	-98	-62	n.m.	-6.0%	-89	-41	-286.1%	-27.7%
Gross operating income	1,222	2,507	-4.9%	6.4%	919	1,910	-7.2%	4.9%
Total costs	-714	-1,440	-1.6%	-4.8%	-485	-979	-1.6%	-6.0%
Pre-provisions income	<b>508</b>	1,067	-9.3%	26.3%	434	931	-12.8%	19.3%
Total provisions & impairments	-249	-475	9.6%	-23.5%	-228	-443	6.0%	-25.2%
Gains on sale of assets and other results	-6	-19	-52.9%	n.m.	-6	-19	-49.8%	n.m.
Profit before taxes	253	572	<b>-20.9%</b>	92.3%	199	469	-26.0%	75.9%
Taxes	-73	-166	-21.6%	136.0%	-54	-116	-12.4%	48.9%
Minority interest	-1	-14	-94.8%	100.9%	-1	-14	-94.8%	100.9%
Attributable net profit	179	393	-16.0%	78.1%	144	338	-25.6%	86.6%
Core results <sup>1</sup>	555	1,046	13.1%	18.5%	470	892	11.4%	9.3%



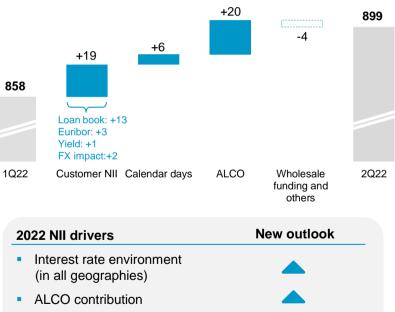
# NII boosted in the quarter by improved volume growth and higher ALCO contribution

#### **Group NII**



# Group NII QoQ evolution $_{\in M}$

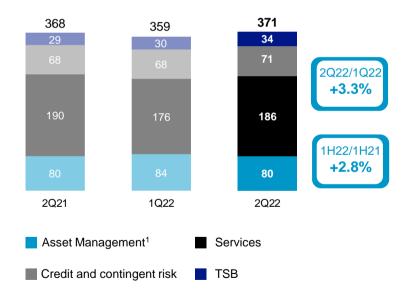
Loan volumes





## Fee growth underpinned by services

# Group fees & commissions $_{\text{EM}}$



#### Group fees & commissions

	2Q2	2Q22/1Q22			2/1H21
Credit and contingent risk	+€3M	+4.5%		+€5M	+4.0%
Services	+€13M	+6.4%		+€10M	+2.5%
Asset Mgmt.1	-€4M	-5.0%		+€4M	+2.6%

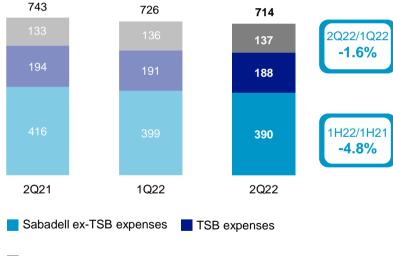
- Positive growth in credit risk fees in the quarter driven by more dynamic activity
- Service fees supported by payments and card fees
- Asset management fees decreased in the quarter due to capital markets' volatility, particularly in fixed income products



# Costs improved further in the quarter as savings from efficiency plan came through

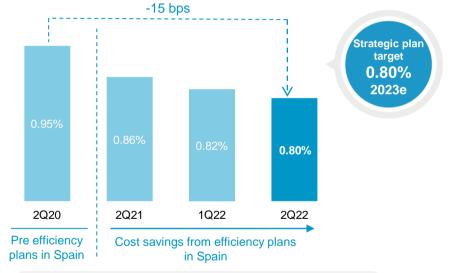
#### Group costs

€M



Amortisation & depreciation

Group costs as % of business volume<sup>1</sup>



- Efficiency plan cost savings fully materialised in 2Q22
- 2022 costs to be €110M lower than recurrent costs in 2021

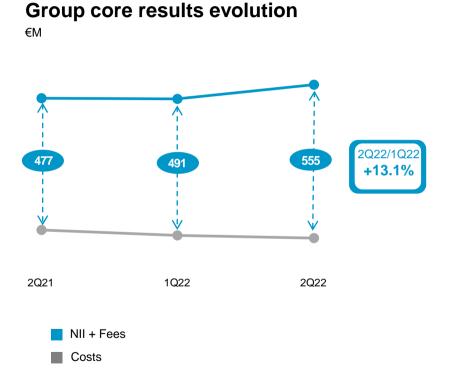
<sup>1</sup> Includes performing loans + on-balance sheet customer funds + off-balance sheet customer funds.

2H22

Costs

-4.8%

## Wider jaws led to core results improvement



# **Group core results YoY** €M +18.5% $\mathbf{V}$ 1,046 +72+20 +71 883

 Revenues will drive core results improvement in the coming quarters

Fees & commissions

+2.8%

1H21

YoY variation

NII

+4.2%

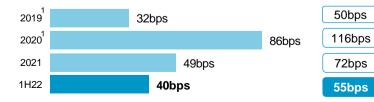


## Credit cost of risk stable at 40bps

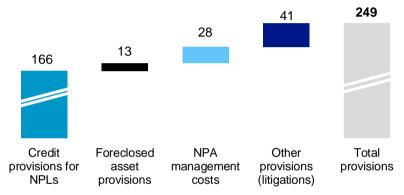
# 160 172 166 2Q22/1Q22 5 11 10 -6.4% 155 161 156 1H22/1H21 2Q21 1Q22 2Q22 Sabadell ex-TSB TSB

**Group Total CoR** 

**Group Credit CoR** 



# Group total provisions 2Q22 breakdown $_{\text{\tiny { { { { { { { { { { { { { { { { { } } } } } } } } } } } } }}$



- Credit cost of risk in line with guidance
- Other provisions impacted in the quarter by:
  - Investee goodwill impairment (-€13M)
  - Provision for estimated charges on the treatment of some TSB customers in arrears (-€11M)

Group credit provisions

€M

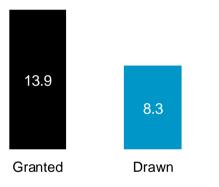
# Balance sheet



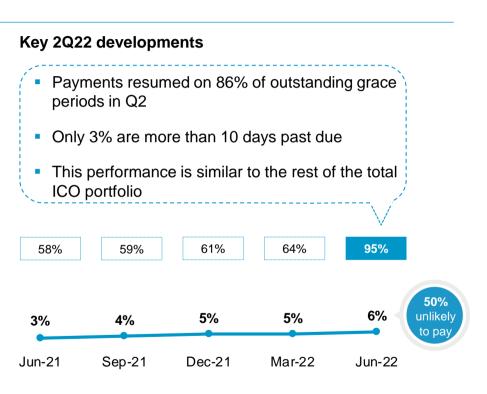
# End of ICO grace periods with low impact on arrears

#### ICO loans (State guaranteed loans)

# Stock status update remains stable $_{\text{Ebn}}$



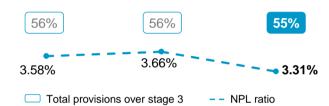
- c.€180M granted in the quarter
- 76% of exposure covered by the State guarantee (CoR only on 24% of exposure)

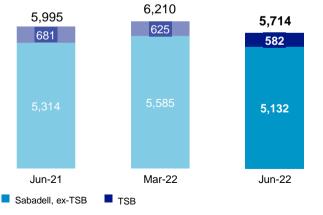


% paying principal % stage 3

# NPLs decreased in the quarter as a result of an unsecured NPL portfolio disposal

# Group NPLs and NPL ratio $_{\in M}$





#### NPL stock reduced by almost €500M in the quarter

Improved NPL stock composition in Spain:

	Mar-22	Jun-22
90 days past due	48%	46%
Unlikely to pay	52%	54%
Unsecured	39%	35%
Vintage (average)	3.0	2.8

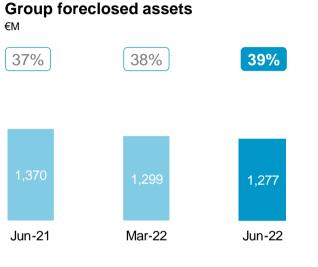
#### Exposure by stage and coverage ratio

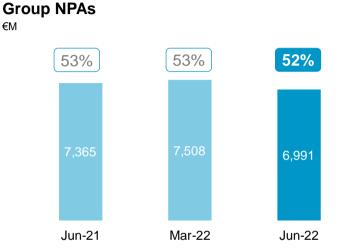
	Stage 1	Stage 2	Stage 3
% of total book	88.8%	7.9%	3.3%
Coverage	0.3%	3.7%	39.6%

Note: Stage 3 exposure includes contingent risk.

<sup><sup>0</sup>Sabadell</sup>

# NPA ratios are following a downward trend





Coverage ratio	Group key ratios	Jun-21	Mar-21	Jun-22
95% of total foreclosed assets are	Gross NPA ratio <sup>1</sup>	4.5%	4.4%	4.0%
finished buildings	Net NPA ratio	2.1%	2.1%	1.9%
	Net NPAs / total assets	1.4%	1.4%	1.3%

Note: Includes contingent risk. NPA coverage ratio calculated as (total provisions for credit + total provisions for foreclosed assets) / (stage 3 + foreclosed assets). <sup>1</sup> NPAs / (gross loans + foreclosed assets). Gross loans includes accrual adjustments.



## Liquidity stands close to record levels

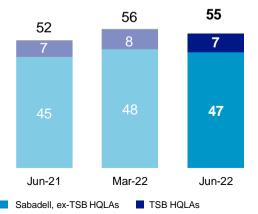
#### Substantial liquidity buffers

Sabadell Group



**Total liquid assets** 

€bn



#### **Credit ratings**

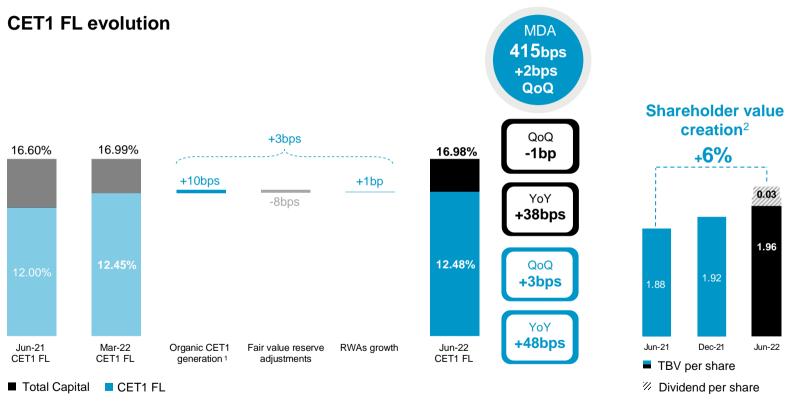
Group long-term credit rating and outlook



#### Outstanding central bank funding

- TLTRO-III: €32bn outstanding
- TFSME: £5.5bn outstanding

# **CET1 FL increased by 3bps in the quarter**



<sup>1</sup> Accruing a cash dividend payout ratio of 31.8%, as per prudential rules, which require the accrued payout ratio to be either the average over the past three years or the previous year's ratio, whichever is higher, when there has been no public statement regarding the dividend policy. <sup>2</sup> Shareholder value creation variation includes TBV per share (1.96) and distributed dividend (3 euro cents per share).

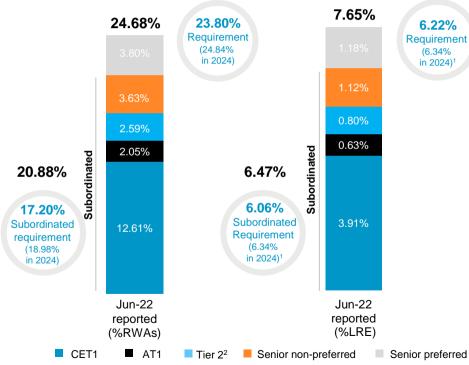
#### <sup>B</sup>Sabadell

30

# **Meeting MREL requirements**

#### **MREL position, Sabadell Group**

% Risk Weighted Assets (RWAs), % Leverage Ratio Exposure (LRE)



#### 2022 YTD public issuances

- 16-Mar / €750M Green Senior Non-Preferred (2.625% coupon)
  - ✓ Maturity of 4 years non-call 3 years
- **18-May / €1,000M Covered bonds** (1.75% coupon)
  - ✓ Maturity of 7 years

#### Funding plan

- AT1/Tier 2: keep buckets completed
- Senior preferred/ non-preferred: keep management buffer above MREL requirements

Note: Ratios include the Combined Buffer Requirement (2.75%) and IFRS9 transitional arrangements. <sup>1</sup> Pro-forma requirements recalibrated by SRB due to the expiry of the ECB relief measure allowing the exclusion of certain exposures to central banks from the total exposure measure. <sup>2</sup> For illustration purposes, the Tier 2 category includes subordinated debt that is no longer recognised as Own Funds when the instrument has a residual maturity of less than 5 years (Art. 62(2) CRRII) but remains eligible for MREL purposes.

# Closing remarks

# **Closing remarks**

#### Moving forward with our Strategic Plan

**Transformation** 

**Commercial Activity** 

Efficiency

**Asset Quality** 

Capital

Radical transformation in Retail Banking and evolutionary transformation in Business Banking

Strong commercial activity across products and segments

Material efficiency improvement in Spain, with rising revenues and falling costs

NPAs reduced by c.€500M in the quarter and credit CoR at 40bps in line with guidance

CET1 FL at 12.5% with an MDA buffer of 415bps

Upgrading the ROTE guidance to >7% for 2022, excluding potential impact of new Spanish tax on banks

# Appendix

Group NIM and customer spread

TSB asset quality



RWAs breakdown



Group debt maturities and issuances

MDA buffer



portfolio





## 1. Group NIM and customer spread

#### Sabadell Group

%, in euros

2.25% •	2.24%	2.23%	2.24%	2.26%
1.39%	1.40%	1.36%	1.38%	1.40%
1.15%	1.10%	1.12%	1.07%	1.13%
2Q21	3Q21	4Q21	1Q22	2Q22

- Customer spread
- 12M Euribor (quarterly avg.)
- ---- Wholesale funding cost
- BoE base rate (quarterly avg.)
- NIM as % of average total assets

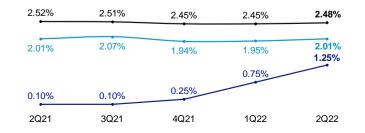
#### Sabadell ex-TSB

%, in euros



TSB

%, in euros



#### <sup><sup>8</sup>Sabadell</sup>

# 2. Service quality index and NPS

#### Service quality index



**NPS Online banking** 



**Spain** 

Net promoter sco	ore (NPS)	
SMEs	12%	<b>#1</b>
Corporates	35%	(#1)
Personal banking	13%	_
Retail banking	-9%	_
NPS Mobile		



**NPS Bank** 4-month average (Jun-22)



1

1

**NPS Mobile** 13-week average (Jun-22)

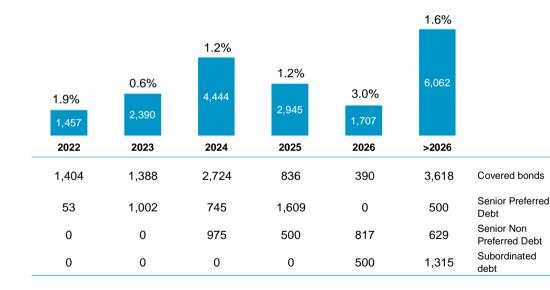




## 3. Group debt maturities and issuances

#### Debt maturities and average cost

Maturities in €M and average cost in %



# Main debt maturities and redemptions in the last 6 months

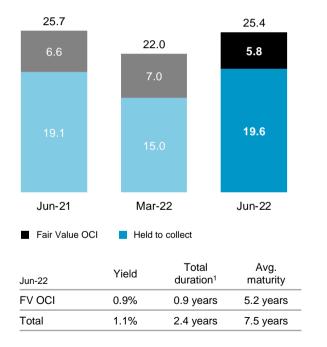
Instrument	Date	Size	Coupon
Covered bonds	21/02/2022	€300M	4.50%
Senior preferred bonds	28/03/2022	€601M	0.70%
AT1 <sup>1</sup>	18/05/2022	€750M	6.50%
Senior preferred bonds <sup>1</sup>	29/06/2022	€500M	1.75%

# Main debt maturities in the next 12 months

- Instrument	Date	Size	Coupon
Covered bonds	20/07/2022	€200M	5.13%
Covered bonds	26/09/2022	€250M	0.16%
Covered bonds	05/12/2022	€100M	0.00%
TSB Covered bonds	07/12/2022	€583M	1.52%
Covered bonds	12/12/2022	€194M	3.75%
Senior preferred bonds	05/03/2023	€975M	0.88%
Covered bonds	04/05/2023	€250M	0.00%

# 4. ALCO portfolio

#### Evolution of fixed income portfolio. Sabadell Group. €bn



#### **Composition of fixed income portfolio.** Sabadell Group. €bn. Jun-22.



- As of Jun-22, TSB's ALCO portfolio size is €3.2bn
- The capital position's sensitivity to bond spread volatility remains low as Fair Value OCI composition is small with short duration
- Option to reinvest up to €5bn in 2022

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# **5. ESG**

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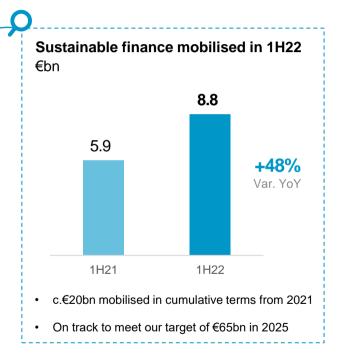
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#### **Commitment to Sustainability**

- Third-party agreements to promote sustainable financing solutions: buildings refurbishment, energy efficiency and sustainable mobility
- Adherence to the Partnership for Carbon Accounting **Financials (PCAF)** 
  - · Appeal launched with Spanish Red Cross to collect aid for Ukraine
  - Agreement with European Investment Bank: €40M to support Spanish start-ups
  - Scientific Patronage Award granted to Banco Sabadell Foundation by La Fundación Catalana para la Investigación y la Innovación
  - Creation of the Banco Sabadell Foundation Marine **Sustainability Award**
  - Diversity in Board of Directors: new appointment of female independent Director





# 6. TSB asset quality, liquidity and solvency position

#### Asset quality

	Jun-21	Mar-22	Jun-22
NPL ratio	1.6%	1.4%	1.3%
Coverage ratio	44%	39%	40%
Cost of risk <sup>1</sup> (YtD)	0.14%	0.10%	0.09%

#### Solvency

•	Jun-21	IVIAI-22	Jun-22
CET1 ratio <sup>2</sup>	14.8%	15.9%	16.0%
Leverage ratio <sup>3</sup>	3.7%	3.6%	3.6%

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#### Liquidity

	Jun-21	Mar-22	Jun-22
LCR	148%	185%	155%

Note: NPA coverage ratio calculated as (total provisions for credit + total provisions for foreclosed assets) / (stage 3 + foreclosed assets).<sup>1</sup> Calculated as P&L impairment charge divided by period-end gross spot balances. <sup>2</sup> CET1 ratio on a transitional basis. The Jun-22 CET1 FL ratio is 15.9%. <sup>3</sup> Calculated using EBA standards and on a transitional basis.



## 7. RWAs breakdown

#### Jun-22 RWAs: €80,524M

#### By type:

- Credit risk: €71.7bn
- Market risk: €0.8bn
- Operational risk: €7.9bn
- Others: €0.1bn

#### By geography:

- Spain: €62.9bn
- UK: €14.2bn
- Mexico: €3.4bn



# 8. Ample MDA buffer at 415bps, better than guidance

Group capital req	uirements	Group capital position
Pillar 1 CET1	4.50%	
Pillar 2 CET1 Requirement (P2R)	1.21% <sup>1</sup>	
Capital Conservation Buffer	2.50%	
Countercyclical Buffer	-	
Other Systemically Important Institutions	0.25%	
CET1	8.46%	12.61%
AT1	1.90% <sup>1</sup>	2.05%
Tier 2	2.54% <sup>1</sup>	2.45%
Total Capital	12.90%	17.11%



- MDA stands 415bps above 8.46% requirement
- 1% Countercyclical Buffer in UK would represent 18bps<sup>2</sup> for Sabadell
- Leverage ratio phase-in decreased -86bps YoY



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## Glossary

Term	Definition
CAM APS	Banco CAM asset protection scheme. As a result of the acquisition of Banco CAM on 1 June 2012, the Asset Protection Scheme (APS) envisaged in the protocol on financial assistance measures for the restructuring of Banco CAM came into force with retroactive effect from 31 July 2011. Under the scheme, which covers a specific portfolio of assets with a gross value of €24.6bn as at 31 July 2011, the Deposit Guarantee Fund (DGF) bears 80% of the losses on the portfolio for a period of ten years, once impairment allowances in respect of those assets have been fully applied
CBR	Combined Buffer Requirement
ССуВ	Countercyclical Buffer
ССВ	Capital Conservation Buffer
DGS	Deposit Guarantee Scheme
EAD	Exposure at default calculated as sum of amount drawn, amount available plus guarantees
HQLAs	High quality liquid assets
нтс	Held to collect
ICO	Spanish Official Credit Institute
LCR	Liquidity coverage ratio: High quality liquid assets (HQLAs) divided by total net cash outflows
LRE	Leverage Ratio Exposure is equivalent to total assets and a variety of off-balance sheet items including derivatives and repurchase agreements, among others
NIM	Net interest margin
NPS	The Net Promoter Score is obtained by asking customers "On a scale of 0-10, where 0 is not at all likely and 10 is extremely likely, how likely are you to recommend Sabadell to a friend or colleague?". NPS is the percentage of customers who score 9-10 after subtracting the percentage who score 0-6
NSFR	Net Stable Funding Ratio
P2R	Pillar 2 Requirement
RWA	Risk weighted assets
тви	Tangible book value
TFSME	Term Funding Scheme with additional incentives for SMEs
TLTRO	Targeted Longer-Term Refinancing Operations

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