

Árima Real Estate SOCIMI, S.A. Edificio Torre Serrano Serrano, 47 - 4º Izda. 28001 Madrid - Spain T. (+34) 910 532 803 info@arimainmo.com

## SPANISH NATIONAL STOCK MARKET COMMISSION

Pursuant to the provisions in articles 17 of Regulation (EU) 596/2014 of the European Parliament and of the Council of 16 April, on market abuse, and 226 of the consolidated text of the Spanish Stock Market Act, approved by Royal Legislative Decree 4/2015 of 23 October and its concordant provisions, Árima Real Estate SOCIMI, S.A. (hereinafter, "Árima" or the "Company") hereby notifies the following

### INSIDE INFORMATION

Árima files to the CNMV the H1 2021 Consolidated Financial Statements as well as Earnings Report.

Please find attached hereafter the Earnings Report and press release.

Madrid, 28th July 2021

Mr. Luis Alfonso López de Herrera-Oria Chief Executive Officer Árima Real Estate



HALF YEAR RESULTS 2021



# H1 2021 at a glance

#### **ASSETS**



**PROPERTIES** 94,124 SQM

> 100% **MADRID**

80% LEED/BREEAM **CERTIFIED BY 2023** 

100% WELL CERTIFIED BY 2023

> 100% GREEN **FINANCING**

#### **FINANCIALS**



€293m PORTFOLIO GAV +6.1% 6m-LfL1

€11.15ps EPRA NTA2 +3% YTD

+7.7% 6m-LFL1 GRI €5.5m ANNUALISED

+250bp 6m-LfL1 OCCUPANCY

#### COVID-19



100% RENTS COLLECTED

0% **DIRECT EXPOSURE** TO RETAIL

5 **REDEVELOPMENTS PROJECTS** 

#### **RESILIENT FINANCIAL PERFORMANCE**

- → GAV of EUR 293 million as of 30 June 2021, +23% value growth on total investment and +6.1% 6m-LfL¹
- → EPRA NTA<sup>2</sup> EUR 11.15 per share, +16% since IPO and +3% year-to-date
- → Annualised GRI as of Jun'21 of EUR 5.5m, +7.7% 6m-LfL<sup>1</sup>
- → +50% of portfolio³ still undergoing refurbishment, not yet contributing to Árima's P&L
- → Net profit for the 6-month period of EUR 7.1m and EPS of EUR 0.25p.s.

#### **ACTIVE ASSET MANAGEMENT SHOWING SIGNIFICANT PROGRESS**

- → 100% rent collection; working closely with tenants for the return to the office
- → **New office letting signed** in M. Molina with +93% leasing spread, increasing portfolio occupancy by 250bp
- → The COVID crisis is further reinforcing the demand for higher quality space
- → Strong redevelopment pipeline; works continue to advance according to schedule

### **DEFENSIVE PORTFOLIO WITH SIGNIFICANT UPSIDE POTENTIAL**

- → Unique portfolio built through disciplined and accretive acquisitions at very competitive prices
- → **Organic growth potential:** +170% potential rent roll uplift

#### **ROBUST BALANCE SHEET TO SEIZE MARKET OPPORTUNITIES**

- → Strong liquidity and net cash position
- → Best-in class financing conditions

#### CONTINUED FOCUS ON SUSTAINABILITY AND SOCIAL RESPONSIBILITY

- → **Key sustainable development goals** set in line with the UN 2030 Agenda
- → 100% of portfolio fully financed with green loans
- → 80% of portfolio expected to be LEED/BREEAM certified by 2023
- → 100% of repositioning projects expected to be WELL certified by 2023
- → The only RICS-accredited⁴ commercial real estate company in Spain

"As we begin to look beyond COVID-19, I am confident Árima is well placed - with one of the most solid balance sheets in the sector - to capitalise on opportunities as they emerge. Market activity is gradually resuming and office occupiers' focus on greater wellbeing, sustainability, flexibility and quality is higher than ever. Árima remains fundamentally well positioned to meet these requirements. We believe in the long-term prospects of our strategy and the defensive nature of our portfolio. The team's deep market knowledge will allow us to adapt to deliver on our targets" — Luis López de Herrera-Oria, Chief Executive Officer

# FINANCIAL RESULTS





# **Financial Results**

#### **▼ KEY INCOME STATEMENT METRICS**

| EURm unless specified     | 30/06/2020 | 31/12/2020 | 30/06/2021 |
|---------------------------|------------|------------|------------|
| Gross Rental Income (GRI) | 2.549      | 5.116      | 2.528      |
| Net Rental Income (NRI)   | 2.259      | 4.709      | 2.215      |
| EBIT                      | 3.106      | 14.133     | 7.633      |
| Net profit                | 2.537      | 13.091     | 7.084      |
| EPS (€ p.s.)              | 0.09       | 0.47       | 0.25       |

#### **▼ KEY BALANCE SHEET ITEMS**

| EURm unless specified                | 30/06/2020 | 31/12/2020 | 30/06/2021 |
|--------------------------------------|------------|------------|------------|
| Gross Asset Value (GAV) <sup>1</sup> | 253.220    | 275.750    | 292.500    |
| Gross Debt                           | 104.107    | 104.078    | 104.475    |
| Cash & Equivalents                   | 152.039    | 129.086    | 117.928    |
| Net Debt                             | (47.932)   | (25.008)   | (13.453)   |
| Gross LTV                            | 41.1%      | 37.7%      | 35.7%      |
| Net LTV                              | (18.9%)    | (9.1%)     | (4.6%)     |

### RESILIENT FINANCIAL PERFORMANCE, **LARGELY UNAFFECTED BY COVID-19**

- → 100% rent collection. No exposure to retail or leisure.
- → GAV of EUR 292.5 million as of 30 June 2021, delivering +23% value growth on total investment and +6.1% on a 6m LfL basis<sup>2</sup>
- → EPRA NTA<sup>3</sup> EUR 11.15 per share, +16% since IPO and +3% year-
- → Gross rental income for the 6-month period of EUR 2.5m. Annualised GRI at Jun'21 of EUR 5.5m, +7.7% on a 6m LfL basis<sup>2</sup>
- → +50% of portfolio still undergoing refurbishment works<sup>4</sup>, hence not yet contributing to Árima's P&L
- → Net profit of EUR 7.1m and EPS of EUR 0.25p.s.

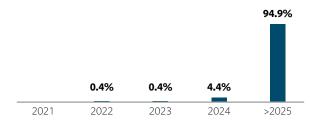
#### SIGNIFICANT ORGANIC GROWTH POTENTIAL...

- → New office letting: 1/3 of M.Molina's refurbished space signed with a leasing spread of 93%, increasing occupancy by 250bp. The COVID crisis is further reinforcing the demand for higher quality space
- → Ongoing redevelopment works (c.50% of portfolio⁴: Habana, Botanic, Cadenza, Manoteras) continue to advance according to schedule and are expected to be completed by year-end 2021 (14,000 sgm) and 2022 (26,000 sgm)
- → Committed scheme (P54) currently in analysis phase. Works expected to start in 2022
- → +170% potential organic rent roll uplift

### ... AND A ROBUST BALANCE SHEET TO SEIZE **MARKET OPPORTUNITIES**

- → Strong liquidity position with c. EUR118m in cash and equivalents at period-end
- → EUR 13m net cash position and (4.6)% net LTV (net cash)
- → Best-in class financing conditions:
- > 100% of Árima's financing composed of green loans
- > 1.7% all-in costs<sup>5</sup> for a 7-year weighted average loan maturity
- > c.95% repayments due from 2025 onwards

#### **▼ DEBT MATURITY PROFILE AS OF 30.06.2021**



NET LTV (NET CASH)

**REPAYMENTS** >2025

100% **GREEN** LOANS

# **ACTIVE ASSET MANAGEMENT**





# **Leasing Activity**

# STRONG LEASING INTEREST









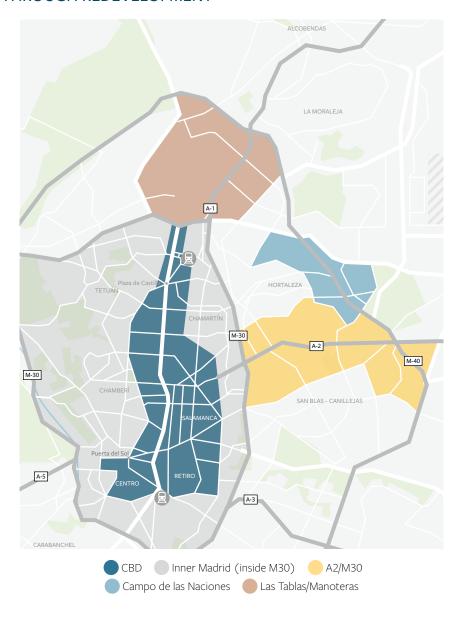
# **Redeveloment Progress**

# STRONG PLATFORM FOR GROWTH THROUGH REDEVELOPMENT















# **Redevelopment Progress**

## WORKS ACCORDING TO PLAN WITH OUTSTANDING EXPECTED YIELDS

### ▼ Redevelopment & Asset Management Plan

|           | 20 | 2019 |    | 2020 |         | 2021       |    | 2022 |    | 2023 |  |
|-----------|----|------|----|------|---------|------------|----|------|----|------|--|
|           | H1 | H2   | H1 | H2   |         | H2         | H1 | H2   | H1 | H2   |  |
| M. Molina |    |      |    |      | PARTIAL | LY LEASED1 |    |      |    |      |  |
| Habana    |    |      |    |      |         |            |    |      |    |      |  |
| Botanic   |    |      |    |      |         | •          |    |      |    |      |  |
| Cadenza   |    |      |    |      |         |            | -  |      |    |      |  |
| Manoteras |    |      |    |      |         |            |    |      |    |      |  |
| P54       |    |      |    |      | •       |            |    |      |    |      |  |

■ Estimated Project Analysis ■ Estimated Refurbishment Works

**COVID-19 update:** minor delays during lockdown but deliveries expected according to original schedule

### **▼ Value Creation Strategy**

C.€70m

TOTAL
ESTIMATED CAPEX
O/W C. €50M
TO EXECUTE

6.0%-6.5%
ESTIMATED
AVG. YIELD
ON TOTAL

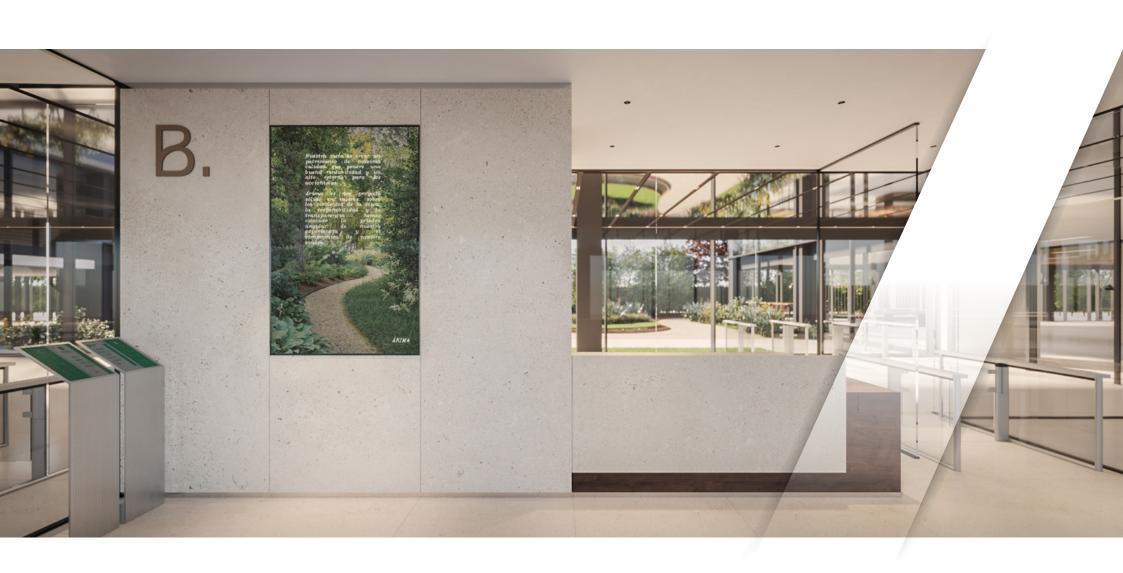
INVESTMENT<sup>2</sup>

High
α play
50% OF PORTFOLIO
UNDER
REFURBISHMENT



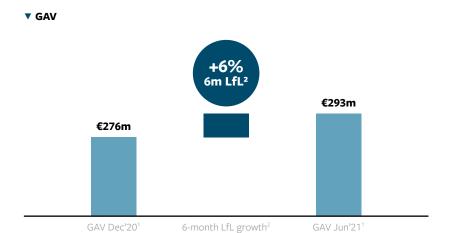
# PORTFOLIO VALUATION





# **Portfolio Valuation**

# STEADY GROWTH IN UNDERLYING ASSET VALUES DRIVEN BY ACTIVE ASSET MANAGEMENT...



- $\rightarrow$  Gross asset value (GAV) of EUR 293 million as of June 30, 2021<sup>1</sup>
- $\rightarrow$  +6.1% 6m LfL² portfolio value growth driven by active asset management and capex investments in the period
- $\rightarrow$  +23% portfolio valuation growth vs. total investment (acquisition price plus capex invested)
- → Redevelopment plan on track:
- > Refurbishment works ongoing in 4 office properties (40,000 sqm), expected to be delivered between end 2021 and 2022
- > 1 committed project expected to be completed by end 2023 (6,500 sqm)

**€293m**GAV
JUN-21¹

+23% VS. TOTAL INVESTMENT SINCE IPO<sup>3</sup>

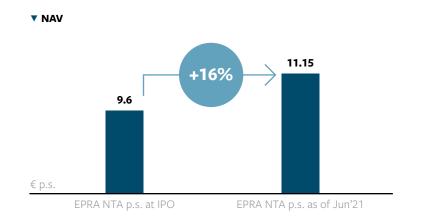


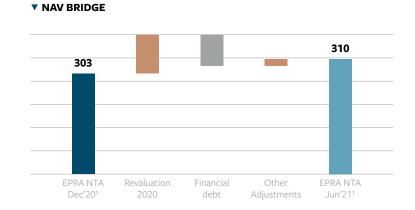
(1) Based on the external independent valuation carried out by CBRE Valuation Advisory (RICS) at 30 June 2021 and 31 December 2020; (2) 6-month like-for-like compares the investment properties at 30.06.2021 that were also part of the portfolio at 31.12.2020; (3) Total investment includes acquisition price plus capex invested as of the valuation date

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# **Portfolio Valuation**

## ...CRYSTALLIZING IN CONTINUOUS SHAREHOLDER VALUE CREATION





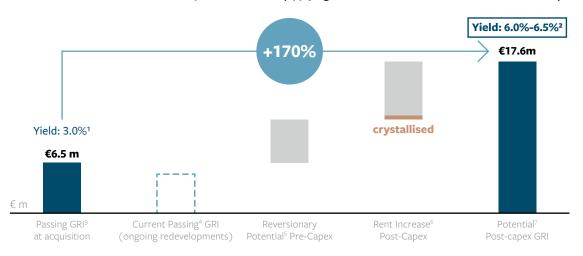
### **DELIVERING RETURNS DESPITE THE EXTRAORDINARY MARKET CONDITIONS**

- → 9 accretive acquisitions
- → 94,124 sqm GLA 100% Madrid in line with investment strategy
- → +16% NAV p.s. since IPO
- → c. EUR 70m capex plan, of which c. EUR 50m still pending to execute
- → Significant capacity for further investments

# Portfolio upside potential

EXISTING PORTFOLIO WITH SIGNIFICANT UPSIDE POTENTIAL IN THE NEXT 2-3 YEARS THROUGH ACTIVE ASSET MANAGEMENT...

▼ Portfolio – Gross Rental Income expected evolution (applying a conservative, in-house view of rental levels)



**COVID-19 impact:** near-term uncertainty but confident of the long-term opportunity. Substantial

#### **FOCUS FOR THE NEXT 12-18 MONTHS**

- → Timely completion of ongoing projects
- → Pre-letting progress
- → Targeting a small number of further acquisitions with a clear Árima angle

# ... COUPLED WITH A HIGHLY

→ With a prudent investment approach, we expect to be net buyers going forward

# PORTFOLIO OVERVIEW





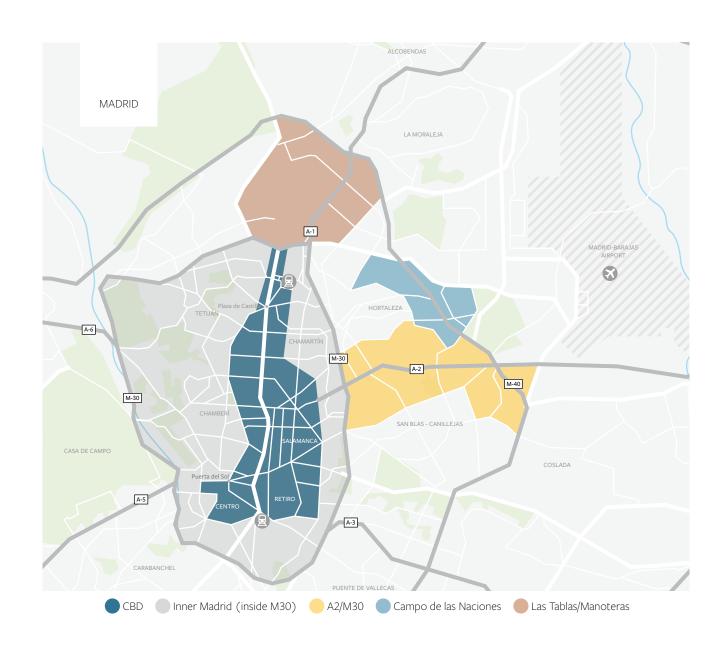
# **Asset map**

# **OFFICES**



# LOGISTICS

Guadalix



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# Portfolio breakdown

# UNIQUE PROPOSITION WITH CLEAR FOCUS ON MADRID OFFICES BUILT VIA DISCLIPLINED AND ACCRETIVE ACQUISITIONS

### **▼** GAV by sector and location



Our locations:

• Madrid

### **▼** Portfolio breakdown

| EUR m.<br>unless specified         | Assets<br>(#) | GLA<br>(sqm) | Parking (slots) <sup>2</sup> | Acq Price<br>(EURm) | Acq Cost<br>(EURm) | Acq Price<br>(EUR/sqm) <sup>3</sup> | GAV <sup>4</sup><br>(EURm) | Occupancy rate | Annualised GRI <sup>5</sup> (EUR m) | Annualised NRI<br>(EUR m) | Gross yield <sup>6</sup> | EPRA NIY <sup>7</sup> |
|------------------------------------|---------------|--------------|------------------------------|---------------------|--------------------|-------------------------------------|----------------------------|----------------|-------------------------------------|---------------------------|--------------------------|-----------------------|
| INVESTMENT PROPERTIES <sup>1</sup> |               |              |                              |                     |                    |                                     |                            |                |                                     |                           |                          |                       |
| Offices                            | 3             | 21,807       | 332                          | 95                  | 98                 | 4,048                               | 104                        | 75%            | 3.681                               | 2.928                     | 3.9%                     | 3.2%                  |
| Madrid                             | 3             | 21,807       | 332                          | 95                  | 98                 | 4,048                               | 104                        | 75%            | 3.681                               | 2.928                     | 3.9%                     | 3.2%                  |
| CBD                                | 1             | 4,120        | 20                           | 24                  | 24                 | 5,558                               | 32                         | 42%            | 0.576                               | (0.027)                   | 2.4%                     | 1.3%                  |
| Inner Madrid (M30)                 | 1             | 6,759        | 110                          | 32                  | 33                 | 4,315                               | 31                         | 100%           | 1.449                               | 1.455                     | 4.5%                     | 4.6%                  |
| Greater Madrid                     | 1             | 10,928       | 202                          | 39                  | 40                 | 3,314                               | 41                         | 72%            | 1.656                               | 1.500                     | 4.2%                     | 3.6%                  |
| Logistics                          | 1             | 25,694       | 0                            | 16                  | 17                 | 638                                 | 26                         | 100%           | 1.815                               | 1.724                     | 11.1%                    | 6.5%                  |
| Madrid                             | 1             | 25,694       | 0                            | 16                  | 17                 | 638                                 | 26                         | 100%           | 1.815                               | 1.724                     | 11.1%                    | 6.5%                  |
| <b>Total investment properties</b> | 4             | 47,501       | 332                          | 112                 | 115                | 2,204                               | 131                        | 89%            | 5.496                               | 4.652                     | 4.9%                     | 3.8%                  |

|     |     |     | _    |
|-----|-----|-----|------|
| DED | EVE | DME | NTS1 |

| Offices              | 5 | 46,623 | 711   | 107 | 110 | 2,050 | 162 |
|----------------------|---|--------|-------|-----|-----|-------|-----|
| Madrid               | 5 | 46,623 | 711   | 107 | 110 | 2,050 | 162 |
| CBD                  | 1 | 4,236  | 42    | 19  | 19  | 4,070 | 27  |
| Inner Madrid (M30)   | 1 | 6,535  | -     | 11  | 12  | -     | 20  |
| Greater Madrid       | 3 | 35,852 | 669   | 77  | 79  | 1,868 | 115 |
| Logistics            | 0 | 0      | 0     | 0   | 0   | -     | 0   |
| Madrid               | 0 | 0      | 0     | 0   | 0   | -     | 0   |
| Total redevelopments | 5 | 46,623 | 711   | 107 | 110 | 2,050 | 162 |
| Total Portfolio      | 9 | 94,124 | 1,043 | 219 | 225 | 2,128 | 293 |

(1) As per EPRA recommendations, investment properties comprise rented or under commercialisation properties, excluding redevelopments. Current undergoing redevelopments include Habana, Botanic, Cadenza, Manoteras and P54; (2) Includes underground parking slots only; other types such as overground slots or motorcycle slots are not included in this figure; (3) Adjusted for parking; (4) Based on the external independent valuation Advisory (RICS) at 30 June 2021. External independent valuations are carried out twice a year, as of 30 June and 31 December (5) Topped-up passing rental income; (6) Topped-up passing rental income; (7) As per EPRA recommendations, calculated as the annualised rental income based on the cash rents passing at the balance sheet date, less non-recoverable property operating expenses, divided by the gross market value of the property

# Portfolio in detail (I)







### **OFFICES**

Name: Habana Acq. Date: Dec'18 Location: Madrid CBD GLA: 4,300 sqm Parking units: 65

Strategy: Full Refurbishment Expected Delivery: H2 2021

- → Free-standing office building located in Madrid Prime CBD, with spacious floor plates of c. 1,000sqm
- → **Significant reversionary potential** through full refurbishment
- → LEED & WELL Gold certifications expected
- → Lease terminated in 2020. Refurbishment works currently ongoing
- → Project enhanced with COVID and safety **preventive measures**
- → Strong interest from prospective tenants

#### **OFFICES**

Name: Botanic Acq. Date: Jan'19 Location: Madrid A2/M30 GLA: 9,462 sqm Parking units: 212 Strategy: Full Refurbishment

Expected Delivery: H2 2021

- → **Prominent office building** located in Madrid A2/M30 sub-market, with excellent visibility
- → Significant reversionary potential through asset repositioning and re-leasing
- → **LEED Platinum and WELL Gold** certifications expected
- → Lease terminated in 2020. Refurbishment works currently ongoing
- → Project enhanced with COVID and safety preventive measures
- → Strong interest from prospective tenants

#### **OFFICES**

Name: Cristalia Acq. Date: Jan'19 Location: Madrid CDN GLA: 10,928 sqm Parking units: 202

Strategy: Lease up & re-leasing

- → Free-standing office building located in Campo de las Naciones Madrid sub-market
- → **Highly-efficient** building with **LEED Gold** certification and column-free floor plates of 1,400 sqm
- → **Attractive reversionary potential** through re-gearing existing leases and leasing-up vacant space
- → Partially occupied (72%) to a world leading insurance and TMT company.
- → Implemented COVID and safety preventive measures



# Portfolio in detail (II)







#### **OFFICES**

Name: M. Molina Acq. Date: Dec'18-Feb'19 Location: Madrid CBD GLA: 4,120 sqm Parking units: 20

Strategy: Single Onwership

- → Free-standing office building located in Madrid Prime CBD, with spacious floor plates of c. 1,000sqm
- → Complex transaction, with a multi-owner structure. Floor-by-floor refurbishment completed
- → Value creation strategy includes consolidation of single ownership
- → Lease signed in 1/3 of refurbished space; strong interest in remaining
- → Implemented COVID and safety preventive measures

#### **LOGISTICS**

Name: Guadalix Acq. Date: Apr'19

Location: Madrid (2nd ring)

GLA: 25,694 sqm Loading bays: 29 Strategy: Re-gearing

- → Prime logistics warehouse located in San Agustín de Guadalix, a consolidated industrial estate 30km north of Madrid, with excellent access
- → High-yielding cold storage facility with a long-term lease, acquired well below replacement cost
- → Value creation strategy includes longer term restructuring of the unit's occupation to improve liquidity and mortgageability
- $\rightarrow$  Tenant has experienced a very high level of activity during the last months

#### **OFFICES**

Name: Ramírez de Arellano Acq. Date: Jun'19 Location: Inner Madrid GLA: 6,759 sqm Parking units: 110 Strategy: Re-gearing

- → Free-standing office building located in the well-established Avenida de América-Torrelaguna Madrid sub-market
- → Highly-efficient building with BREEAM "Very Good" building, and column-free flexible floor plates of over 1,000sqm
- → Fully occupied with high-quality tenant, and strong reversionary potential through re-leasing medium-term
- → Implemented COVID and safety preventive measures

# Portfolio in detail (III)







#### **OFFICES**

Name: Cadenza Acq. Date: Dec'19 Location: Madrid CDN GLA: 14,500 sqm Parking units: 196

Strategy: Full Refurbishment Expected Delivery: H1 2022

- → Free-standing office building located in Campo de las Naciones Madrid sub-market, near the new ING 35,000 sqm HQ
- → Excellent visibility, and large floor plates (2,865sqm) and common areas with great potential
- → Significant reversionary potential upon completion of refurbishment works
- → Refurbishment ongoing
- ightarrow **LEED & WELL Gold** certifications expected and COVID prevention measures applied

#### **OFFICES**

Name: Manoteras Acq. Date: Jun'20<sup>1</sup>

Location: Las Tablas/Manoteras

GLA: 11,962 sqm Parking units: 245

Strategy: Full Refurbishment Expected Delivery: H2 2022

- → New build turnkey project of a freestanding Class A office building in the Manoteras' Madrid sub-market, the extension of Castellana's Madrid CBD
- → Excellent location and connections to public transport as well as motorway networks
- → Large, bright and highly-efficient floor plates (2,000sqm), and common areas with great potential
- → Significant reversionary potential upon completion of refurbishment works
- → LEED Platinum and WELL Gold certifications expected

#### **OFFICES**

Name: P54 Acq. Date: Oct'20 Location: Inner Madrid GLA: 6,535 sqm Parking units: 70

Strategy: Full Refurbishment

- → Office building located in Madrid city centre, with spacious floor plates of c. 1,000sqm
- → Excellent location and connections to public transport. Area home to technology companies, and in continuous transformation
- → Significant reversionary potential upon completion of refurbishment works
- → Currently partially occupied, with leases ending in the short term
- → Full refurbishment into a class A healthy building expected to start in 2022, maximizing the use and the buildable area

# SUSTAINABILITY & CORPORATE RESPONSIBILITY





# Sustainability & corporate responsibility

# FOCUS ON THE UNITED NATIONS 2030 AGENDA: OUR KEY SUSTAINABLE DEVELOPMENT GOALS (SDGs)



SDG 3. HEALTH AND WELL-BEING



**SDG 6.** CLEAN WATER AND SANITATION



SDG 7. AFFORDABLE MODERN ENERGY



**SDG 11. SUSTAINABLE COMMUNITIES** 



SDG 13. CLIMATE CHANGE

- → 80% of portfolio LEED/BREEAM certified by 2023
- → 100% of repositioning projects WELL certified by 2023
- → GRESB high score rating targeted in 2021
- → 100% of redeveloped buildings with A energy ratings
- → 100% of common areas in redeveloped buildings with renewable energy supplies
- $\rightarrow$  75% of portfolio with electric vehicles charging stations
- → 100% fully accessible buildings for users and visitors with reduced mobility
- $\rightarrow$  85% of leases signed with sustainable (green) clauses by 2023
- → 50% of Árima's Tier 1 suppliers ESG assessed by 2023
- → 25% of Árima buildings available for social-impact activities
- $\rightarrow$  80% employee satisfaction score

# Sustainability & corporate responsibility

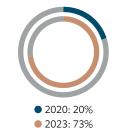
## **PROGRESS ON ESG TARGETS**

### ▼ Key portfolio sustainabibity indicators



- 2020: 26%2023: 80%
- % portfolio to be certified (BREEAM/LEED)<sup>1</sup>

# ENERGY PRODUCTION



% portfolio with facilities for the production of renewable energy<sup>2</sup>

### **GREEN ENERGY**



% portfolio with green energy from renewable sources in communal areas<sup>2</sup>

**2023: 100%** 

#### ACCESSIBLE BUILDINGS

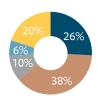


% portfolio fully accessible<sup>2</sup>

- → 2021 GRESB assessment submitted
- → EPRA member since IPO
- → BPR Most Improved Award, achieving Silver level
- → 2020 EPRA sBPR reported (first year)
- ightarrow The only RICS-accredited  $^{1}$  commercial real estate company in Spain
- → 100% of Arima's financing composed of green loans

### ▼ Roadmap to portfolio LEED, BREEAM & WELL certification

| Asset               | Sustainability Certification | Health-Safety Certification | Expected Certification Date |
|---------------------|------------------------------|-----------------------------|-----------------------------|
| Cristalia           | LEED GOLD                    | Under analysis              | LEED Certified              |
| Ramírez de Arellano | BREEAM Very Good             | Under analysis              | BREEAM Certified            |
| Habana              | LEED GOLD                    | WELL GOLD                   | H2 2021                     |
| Botanic             | LEED PLATINUM                | WELL GOLD                   | H2 2021 (Pre-Certified)     |
| Cadenza             | LEED GOLD                    | WELL GOLD                   | H1 2022                     |
| Manoteras           | LEED PLATINUM                | WELL GOLD                   | H2 2022                     |
| P54                 | LEED PLATINUM                | WELL GOLD                   | H2 2023 (in analysis phase) |
| M Molina            | Under Analysis               | Under Analysis              | Under Analysis              |
| Guadalix            | Under Analysis               | Under Analysis              | Under Analysis              |
|                     |                              |                             |                             |



Certified¹
Certified 202¹¹
Certified 2022¹
Certified 2023¹

Under Analysis¹



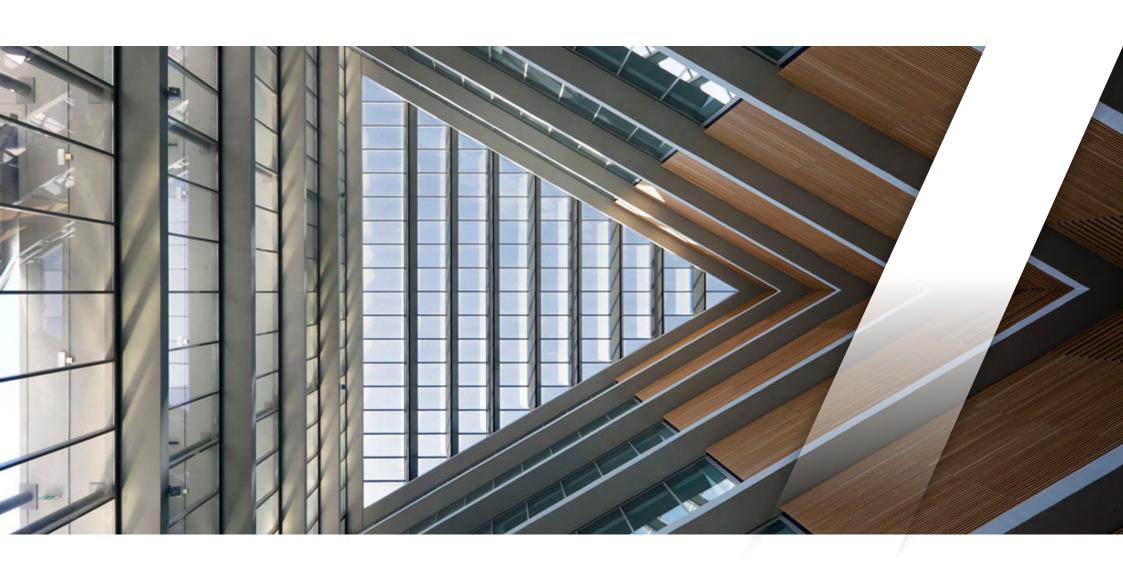






# **APPENDIX**





# H1 2021 Financials

# ▼ Consolidated Income Statement (IFRS)

## IFRS

| EURth unless otherwise specified   | 30/06/2020 | 31/12/2020 | 30/06/2021 |
|------------------------------------|------------|------------|------------|
| Gross Rental Income (GRI)          | 2,549      | 5,116      | 2,528      |
| Non-reimbursable property expenses | (290)      | (407)      | (316)      |
| Net Rental Income (NRI)            | 2,259      | 4,709      | 2,212      |
| Overheads                          | (3,528)    | (5,655)    | (2,901)    |
| Operating Income (EBITDA)          | (1,269)    | (946)      | (689)      |
| Amortization & Provisions          | (10)       | (28)       | (28)       |
| Recurring EBIT                     | (1,279)    | (974)      | (717)      |
| Net financial charges              | (569)      | (1,042)    | (549)      |
| Tax                                | -          | -          | -          |
| Recurring net profit               | (1,848)    | (2,016)    | (1,266)    |
| Change in fair value of assets     | 8,550      | 15,469     | 8,151      |
| Other income and expenses          | (4,165)    | (362)      | 199        |
| Reported net profit                | 2,537      | 13,091     | 7,084      |
|                                    |            |            |            |
| Reported EPS (€ p.s.)              | 0.09       | 0.47       | 0.25       |
| Average no. of shares outstanding  | 28,228,998 | 27,911,972 | 27,829,047 |
| EPRA                               |            |            |            |
| EURth unless otherwise specified   | 30/06/2020 | 31/12/2020 | 30/06/2021 |
| EPRA earnings                      | (6,013)    | (2,378)    | (1,067)    |
| Adjusted EPRA earnings             | (1,848)    | (2,016)    | (1,266)    |
| EPRA EPS (€ p.s.)                  | (0.21)     | (0.09)     | (0.04)     |
| Adjusted EPRA EPS (€ p.s.)         | (0.07)     | (0.07)     | (0.05)     |
| EPRA NTA                           | 303,808    | 303,270    | 309,535    |
| EPRA NTA (€ p.s.)                  | 10.85      | 10.89      | 11.15      |
|                                    |            |            |            |

### **▼** Consolidated Balance Sheet

## IFRS

| EURth unless otherwise specified            | 30/06/2020 | 31/12/2020 | 30/06/2021 |  |
|---|------------|------------|------------|--|
| Non Current Assets                          | 254,235    | 278,590    | 295,400    |  |
| Intagible assets                            | -          | 69         | 137        |  |
| Property plant & equipment                  | 173        | 278        | 289        |  |
| Investment property                         | 253,220    | 275,750    | 292,500    |  |
| Long-term financial investments             | 842        | 2,493      | 2,474      |  |
| Current assets                              | 157,513    | 135,983    | 124,223    |  |
| Trade and other receivables                 | 5,064      | 6,530      | 5,908      |  |
| Prepayments and accrued income              | 410        | 367        | 387        |  |
| Cash & cash equivalents                     | 152,039    | 129,086    | 117,928    |  |
| Equity                                      | 302,436    | 301,853    | 308,531    |  |
| Share Capital                               | 284,294    | 284,294    | 284,294    |  |
| Share Premium                               | 5,769      | 5,769      | 5,769      |  |
| Reserves                                    | 5,447      | 5,267      | 18,340     |  |
| Treasury shares                             | (3,639)    | (5,082)    | (5,815)    |  |
| Retained earnings                           | 2,537      | 13,091     | 7,084      |  |
| Other                                       | 8,028      | (1,486)    | (1,141)    |  |
| Liabilities                                 | 109,312    | 112,720    | 111,092    |  |
| Non-current liabilities                     | 106,182    | 106,485    | 106,128    |  |
| Financial debt                              | 103,899    | 104,039    | 104,010    |  |
| Financial derivatives                       | 1,372      | 1,486      | 1,141      |  |
| Other                                       | 911        | 960        | 977        |  |
| Current liabilities                         | 3,130      | 6,235      | 4,964      |  |
| Financial debt                              | 208        | 39         | 465        |  |
| Trade & other payables                      | 2,922      | 6,196      | 4,499      |  |
| Number of shares outstanding, end of period | 28,013,042 | 27,850,863 | 27,769,017 |  |

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**Press Release** 

## Net asset value increases to EUR 11.15 per share

# Árima increases the value of its portfolio to EUR 293 million, up 6.1%.

- Árima signs a lease for a third of the newly refurbished space at its Maria de Molina property, securing a rent 93% higher than in the non-refurbished space.
- The company increases the occupancy of its portfolio by 250 basis points, pushing up its annualised rent in like-for-like terms by 7.7%.
- The value of its portfolio climbs to EUR 293 million, up 6.1% since Dec'20 in like-for-like terms and +23% on the total investment made. The net asset value increases to EUR 11.15 per share, 16% more than at its IPO.
- Árima continues to receive 100% of its rental income and ends June with a net profit of EUR7.1 million, vs EUR2.5 million the same period last year.
- The company retains a strong balance sheet and continues to deliver on the commitments set out in its business plan, confident that its strategy offers strong prospects in the medium-term, with an estimated rental uplift potential of 170%.
- For a second consecutive year Árima took part in the GRESB assessment, a global ESG benchmark for real assets. In addition, 80% of its portfolio will be LEED/BREEAM certified by 2023, while all of its projects will be WELL certified.



Photo: Render - Building Cadenza



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**28 July 2021**. Today, Árima has presented its H1 2021 results. Despite all the difficulties faced this year due to Covid-19 and the uncertainties arising as a result of the pandemic, the company has managed to increase the value of its portfolio to EUR 293 million, up 6.1% since December 2020 (on a 6-month like-for-like basis). This is a 23% increase on the total investment made, including capex investments, and takes the net asset value per share (EPRA NTA, formerly EPRA NAV) to EUR 11.15, +16% more than at its IPO

Following the signing of a lease agreement for a third of its refurbished space at its María de Molina property, the company has further demonstrated the success of its repositioning strategy. Rents in this asset are now 93% higher than prior to refurbishment, securing more than EUR 400,000 in additional annual revenue. This newly signed lease pushes the occupancy rate of Árima's portfolio up by 250 basis points and its annualised rent in like-for-like terms up by 7.7%.

Given that Árima is not exposed to the retail or hotel sectors, the company continues to receive 100% of its rental income. The net profit for the first six months of the year stood at EUR 7.1 million, vs EUR 2.5 million the same period last year.

Árima remains in a strong position: it has one of the healthiest balance sheets in the sector, with EUR 118 million of liquidity and the potential for a 170% organic increase in rental income.

Despite the Covid-19 pandemic, Árima's hand has strengthened given the greater demand for the types of assets in its portfolio, all of which fulfill the highest standards in terms of quality, sustainability, well-being and technology.

## Deeply committed to the business plan

Árima's portfolio currently amounts to a gross lettable area of 94,124 sqm and 1,043 parking spaces.

The company's refurbishment works are moving ahead on schedule. Over 50% of Árima's portfolio is currently undergoing works, including the *Habana*, *Botanic*, *Cadenza* and *Manoteras* buildings, with some 14,000 sqm of space due for completion by the end of 2021 and a further 26,000 sqm in 2022.

## An ambitious roadmap for sustainability, health and well-being

Árima has set itself an ambitious roadmap to ensure its properties meet the highest standards of sustainability, health and well-being. For a second consecutive year, the Socimi took part in the GRESB assessment, one of the leading global ESG benchmarks for real assets. The company also aims to achieve LEED/BREEAM certification for 80% of its property portfolio by 2023, along with WELL certification for all of its refurbishment projects. WELL is an internationally recognised standard that measures the impact of buildings on people's health and well-being.



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Árima aims to achieve a Grade A energy classification for all its refurbished properties, for every single communal area in its properties to be fuelled by renewable energy and for 75% of its properties to feature charging stations for electric vehicles.

The company finances its entire portfolio via green loans on excellent financing terms and is the only property firm in Spain to be certified by RICS (Royal Institution of Chartered Surveyors).

### **About Árima Real Estate**

Árima Real Estate is a Spanish company that listed on the Madrid Stock Exchange as a SOCIMI (Sociedad Anónima Cotizada de Inversión Inmobiliaria) and that is led by a fully-dedicated internal management team. It was created in 2018 with the aim of becoming the leading Spanish SOCIMI in the Madrid office market. The company is headed up by Luis María Arredondo (Chairman of the Board of Directors) and Luis López de Herrera-Oria (CEO) and also boasts the same highly-reputable management team that steered Axiare Patrimonio SOCIMI to success.

## For more information

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