

bankinter.

19 JANUARY 2023

FY2022 Results Presentation



FTSE4Good

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Dow Jones
Sustainability Indices

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Regulatory framework

Bankinter presents its financial statements in accordance with the regulations that apply to the Group, set out in the Code of Commerce and other company regulations and in the International Financial Reporting Standards adopted by the European Union.

Bankinter advises that this presentation contains forward-looking statements. These can be found in various parts of this document and include, without limitation, statements concerning our future business development and economic performance.

While these statements represent our judgement and future expectations about our business development, a number of risks, uncertainties and other important factors could cause actual developments and results to differ materially from our expectations. These factors include, but are not limited to, (1) the general market, and macro-economic, governmental and new regulations, (2) the variation in local and international securities markets, currency exchange rates and interest rates as well as change to market and operational risk, (3) competitive pressures, (4) technological developments, (5) changes in the financial position or credit worthiness of our customers, obligors and other counterparties

	2022	vs 2021
Loan Book	€74bn	+9%
Gross Operating Income	€2,084M	+12%
Pre-provision profit	€1,166M	+16%
NPL ratio	2.10%	-13bps
Coverage ratio	66%	+2.8p.p.
Profit before taxes banking activity	€785M	+46%
Group Net Profit ex LDA spin-off	€560M	+28%
CET1 FL	12.0%	-4bps
ROE	12.0%	+2.4p.p.

01

Results

03

Businesses

02

Risk
Management

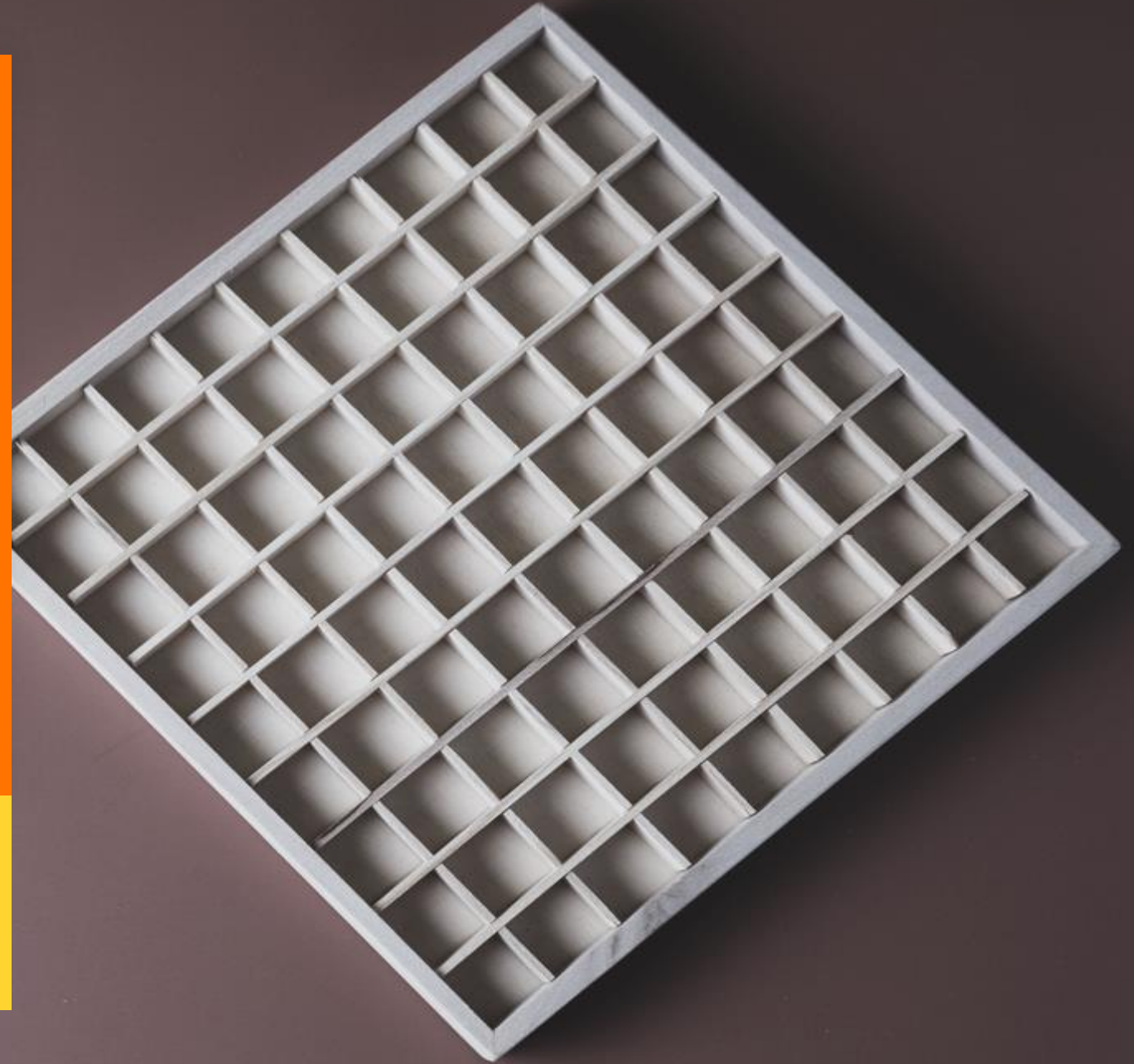
04

Summary



01.

Results



2022 Profit and Loss statement

In million of euros	Bankinter Group			
	2022	2021	Dif. € 22/21	Dif. % 22/21
Net Interest Income	1,537	1,275	261	21%
Net fees and commissions	606	603	3	0%
Other Income/Expenses	-59	-23	-35	n.a.
Gross Operating Income	2,084	1,855	229	12%
Operating expenses	-918	-853	-65	8%
Pre-provision profit	1,166	1,002	164	16%
Cost of risk and other provisions	-381	-465	84	-18%
Profit before taxes banking activity	785	537	248	46%
LDA recurrent result	0	40	-40	n.a.
Total Group Net Income	560	1,333	-773	n.a.
Total Group Net Income excluding LDA spin-off	560	437	123	28%

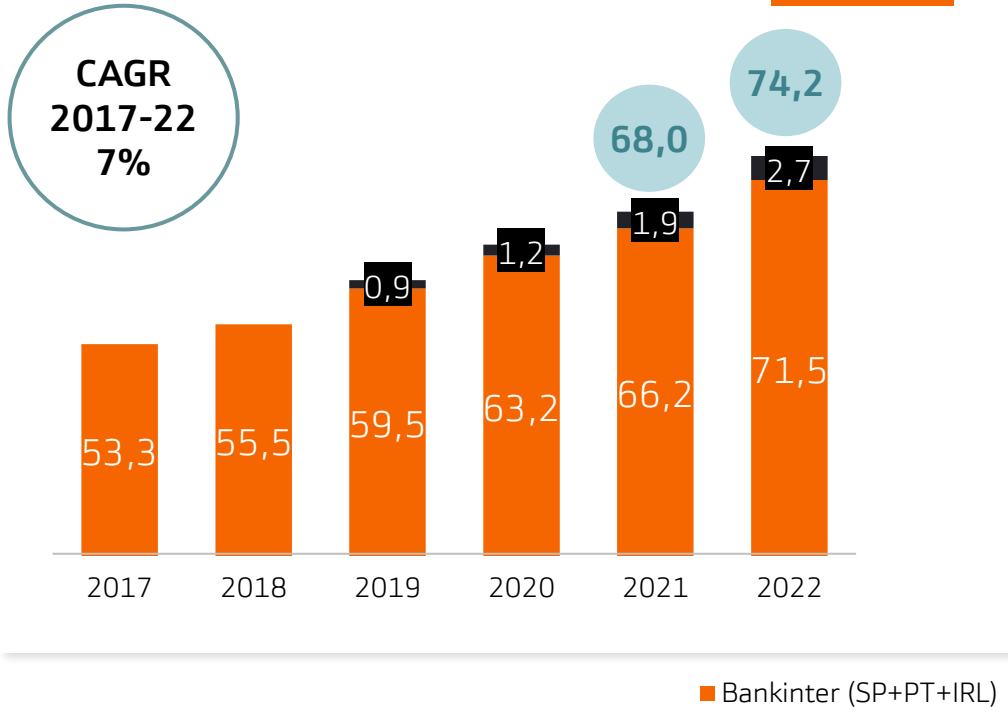
2022 Profit and Loss statement

In million of euros	Bankinter Group						
	4Q22	3Q22	Dif. € qoq	Dif. % qoq	4Q21	Dif. € 22/21	Dif. % 22/21
Net Interest Income	471	400	71	18%	320	151	47%
Net fees and commissions	154	149	5	3%	161	-7	-4%
Other Income/Expenses	-58	6	-65	n.a.	-49	-10	20%
Gross Operating Income	567	555	12	2%	432	134	31%
Operating expenses	-263	-227	-36	16%	-229	-34	15%
Pre-provision profit	304	328	-24	-7%	203	100	49%
Cost of risk and other provisions	-120	-100	-20	20%	-110	-11	10%
Profit before taxes banking activity	183	228	-44	-19%	94	90	95%
LDA recurrent result	0	0	0	n.a.	0	0	n.a.
Total Group recurrent Net Income	130	159	-29	-18%	82	48	58%
Total Group Net Income excluding LDA spin-off	130	159	-29	-18%	82	48	58%

Results
Balance sheet

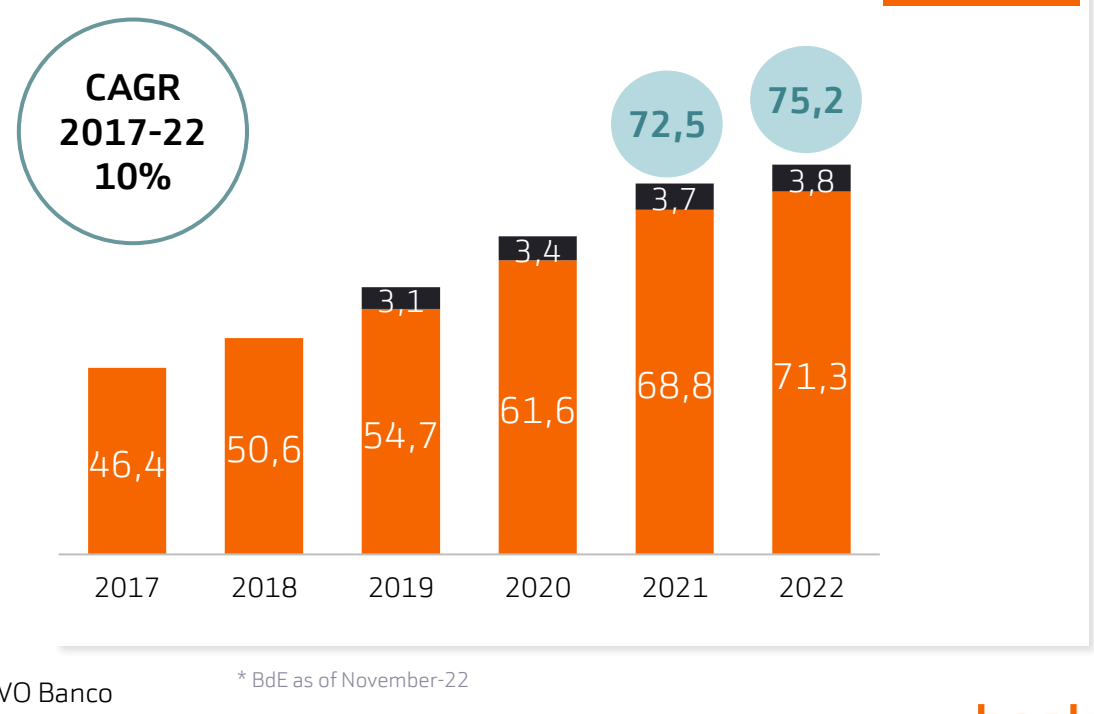
Loan book

In billion of euros



Retail funds

In billion of euros



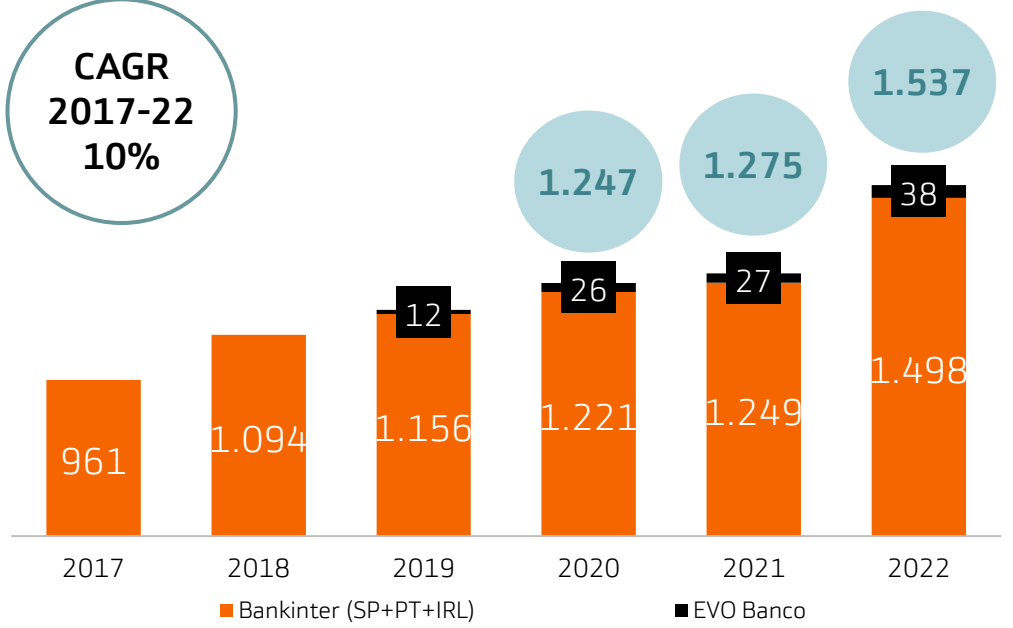
Net Interest Income

NII

In million of euros

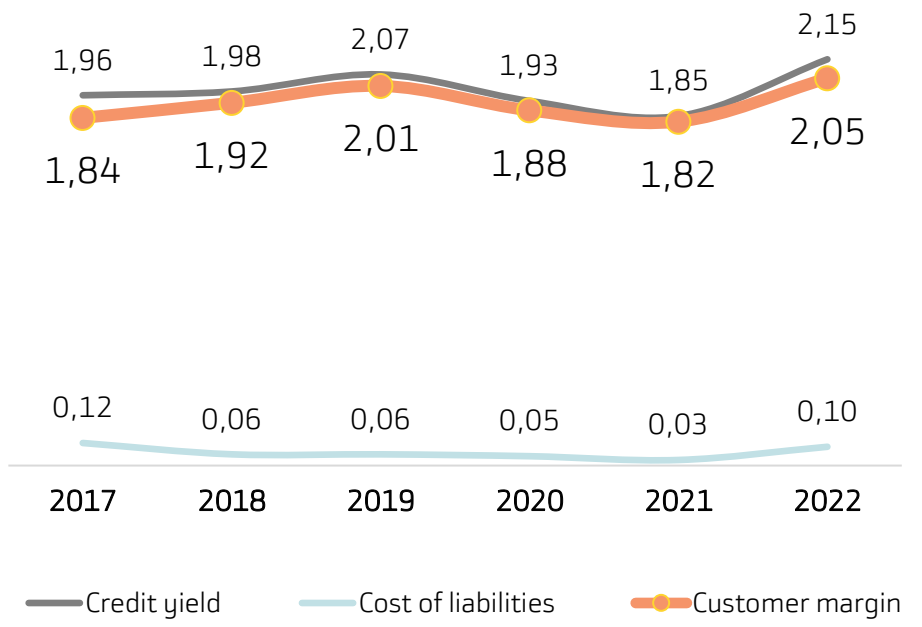
+20,5%
vs 2021

CAGR 2017-22
10%



Customer margin

in %



Results ALCO portfolio

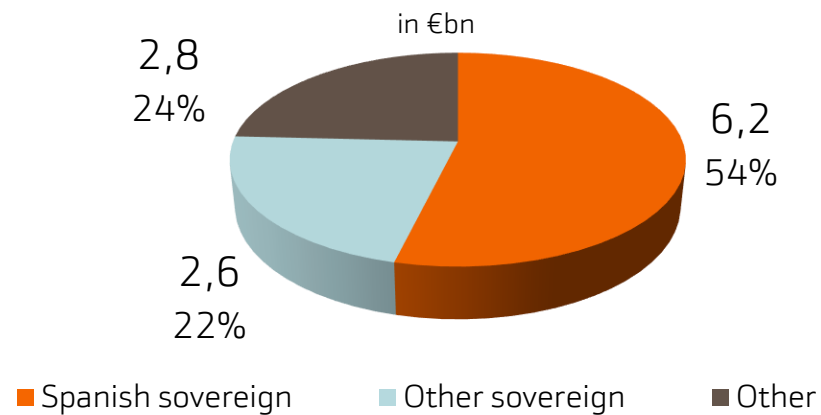
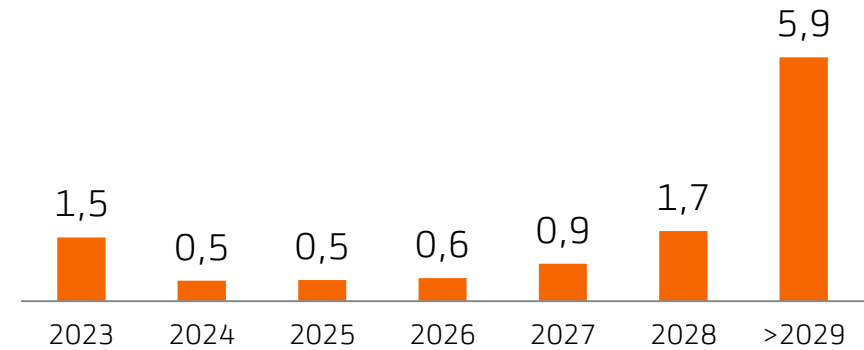
Alco portfolio

In billion of euros

	HTC	FV	Total
Nominal amount (€bn)	8,9	2,7	11,6
Duration (years)	6,1	1,3	5,0
Avg. maturity (years)	9,8	1,7	7,9
Yield (%)	1,8	2,3	1,9
Unrealised gains (€bn)	-0,84	-0,10	-0,94

Maturities

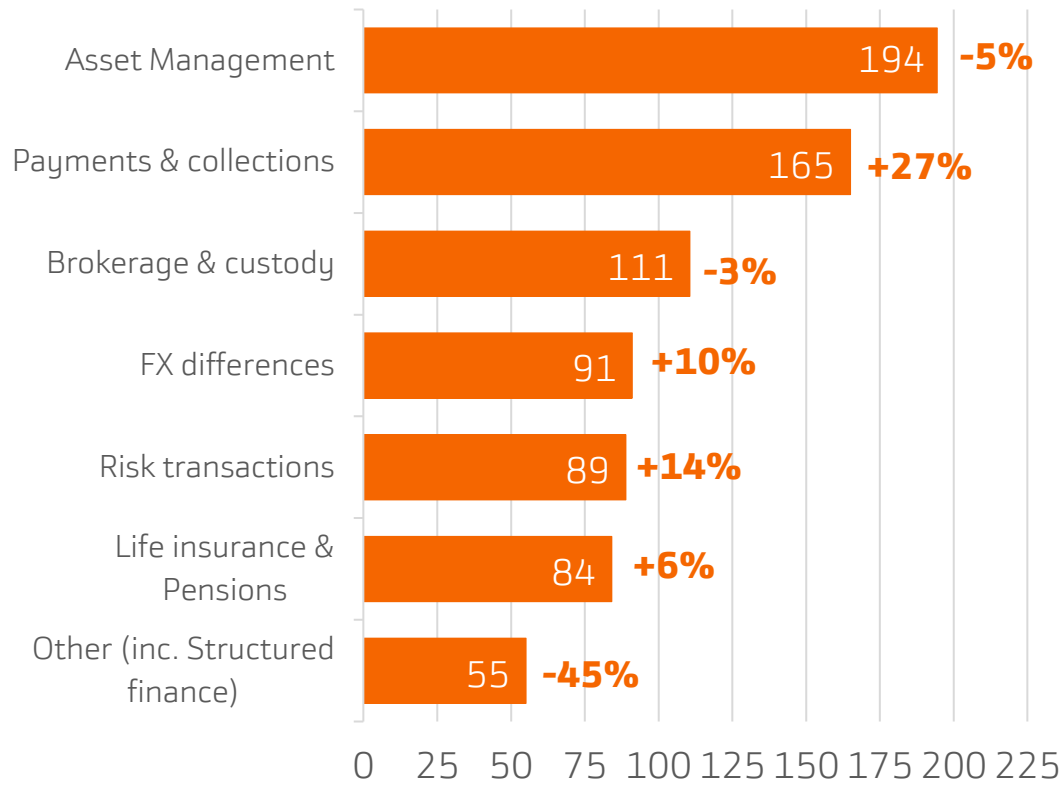
In billion of euros



Fee income

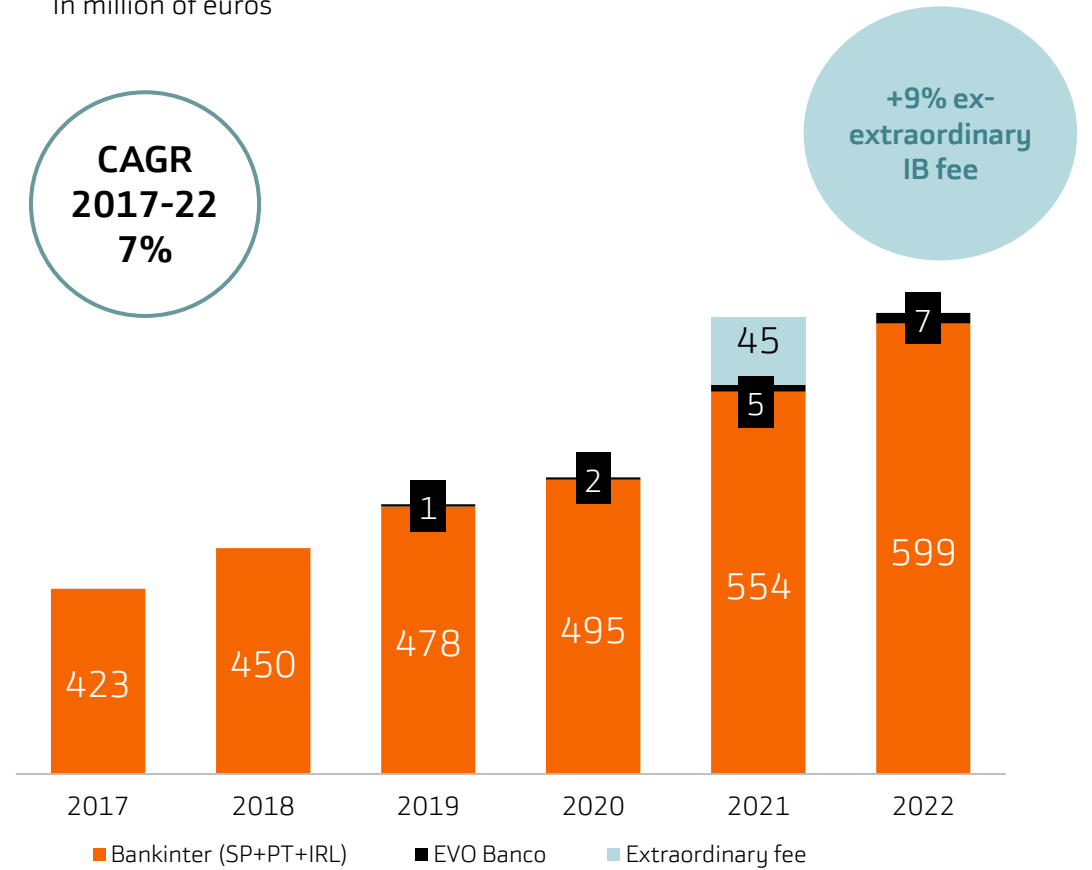
Breakdown of fees received 2022

In million of euros



Evolution of net fees

In million of euros



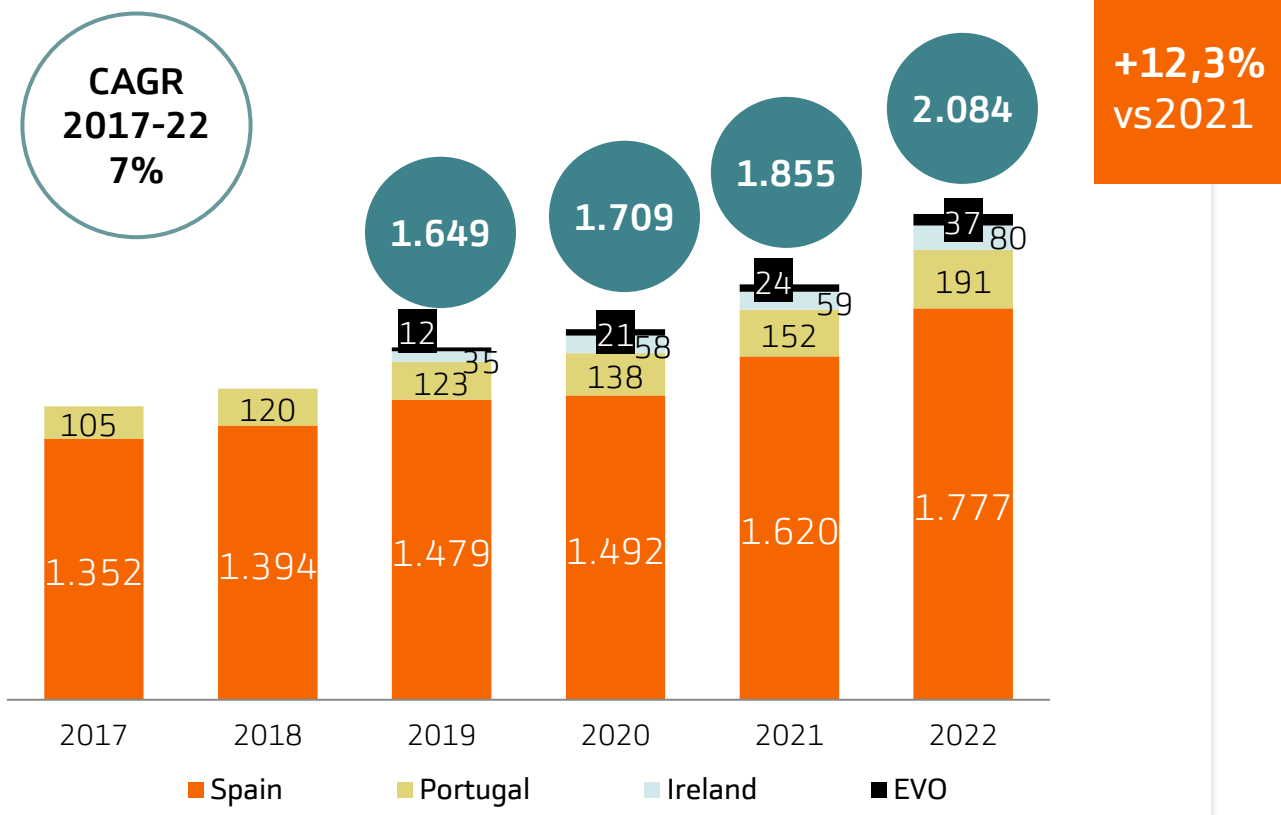
Other Income/ Expenses

In million of euros	2022	2021	Dif. €	% Dif.
Equity method	36,6	33,4	3,2	10%
Trading income/losses & Dividends	88,8	94,9	-6,2	-6%
Regulatory charges	-139,8	-123,6	-16,2	13%
Other operating income/expenses	-44,0	-28,1	-15,9	57%
Total	-58,5	-23,4	-35,1	n.a.

Total Operating Income

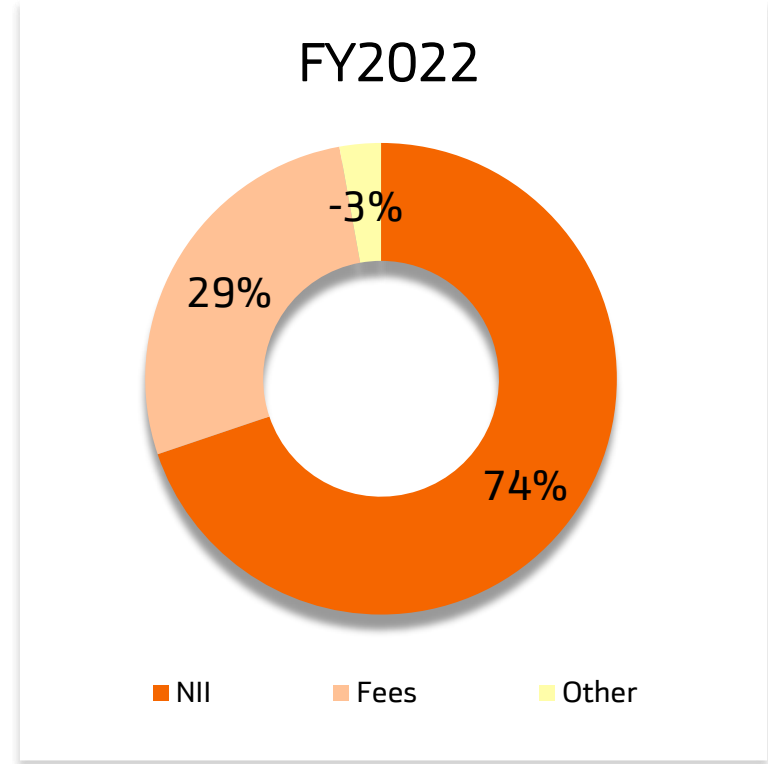
Total Income

In million of euros



Contribution by income type

In % of total income

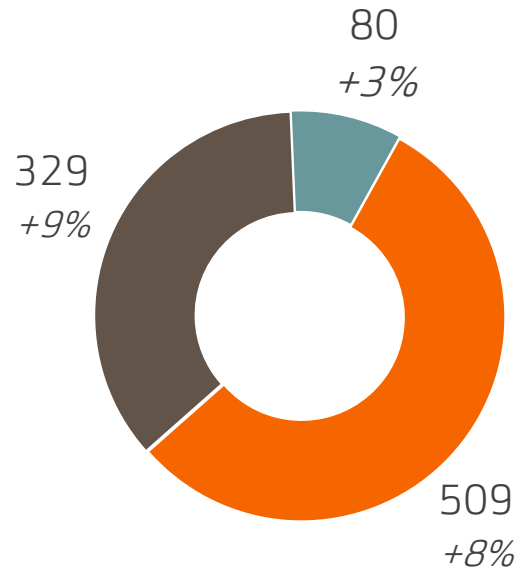
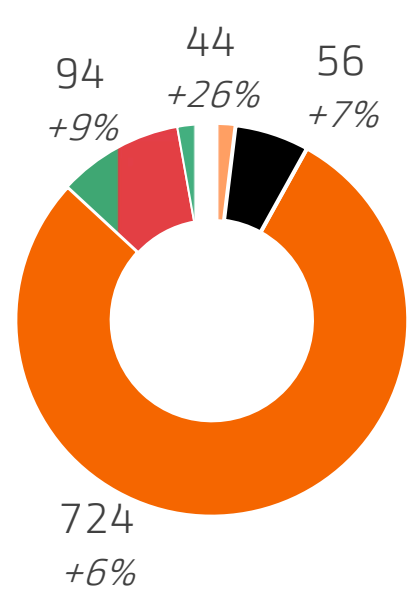


Operating expenses

Total expenses

in million of euros and YoY in %

918M € **+7,6% vs2021**

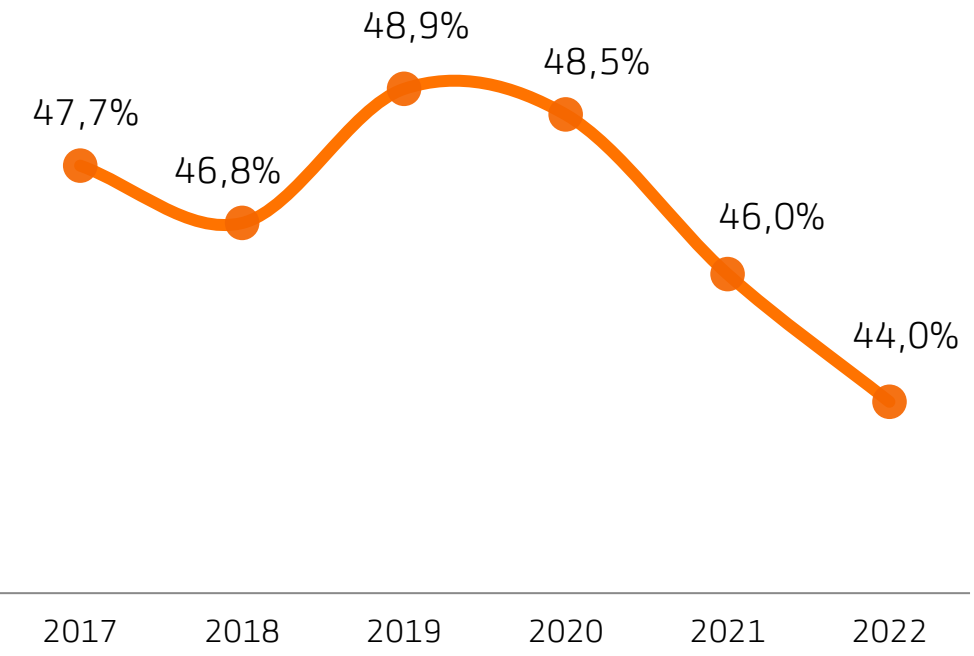


■ Spain
 ■ Portugal
 ■ Ireland
 ■ EVO
 ■ D&A
 ■ General expenses
 ■ Personal expenses

Cost-to-income ratio

In %

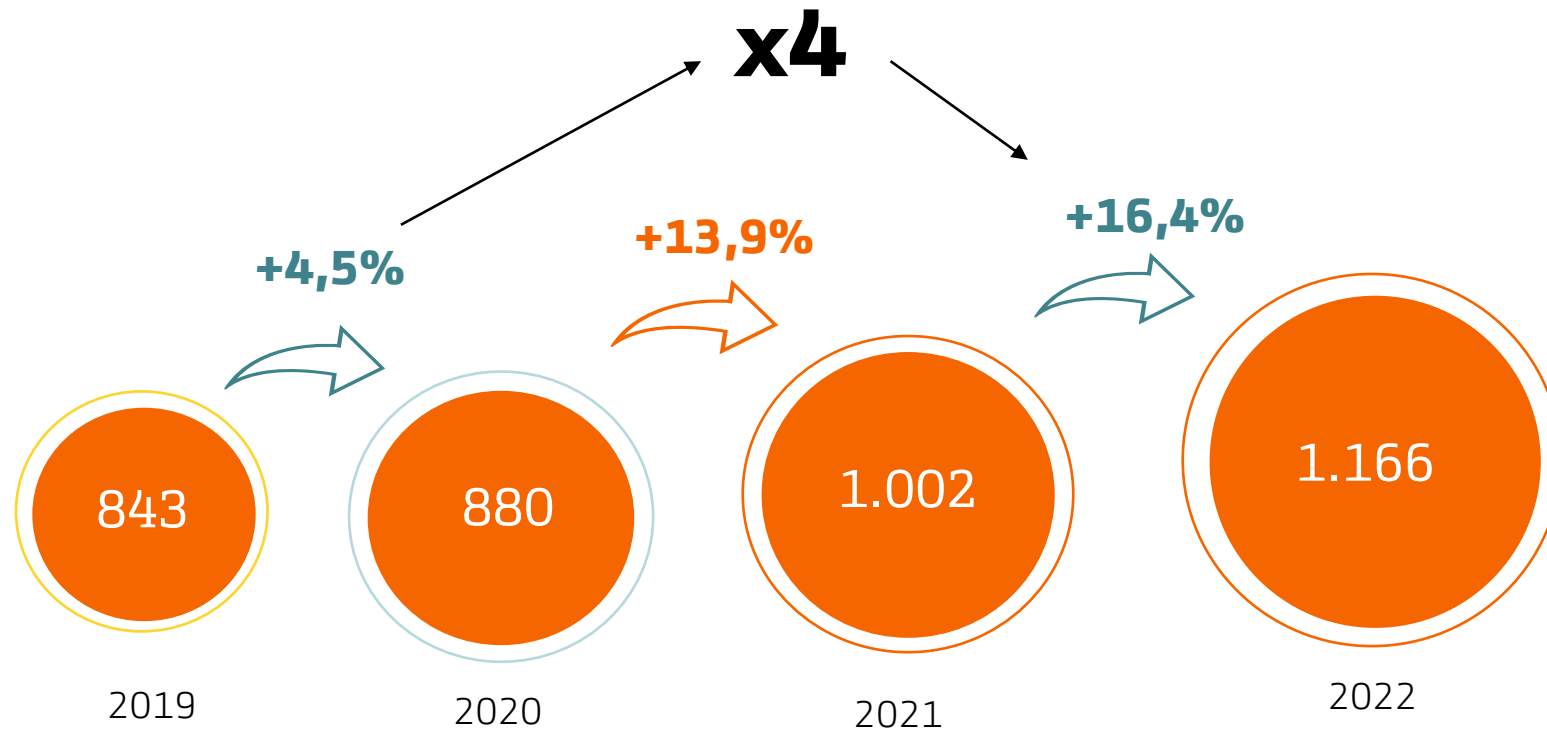
C/I Bankinter Spain FY2022
40,5%



Pre-Provision Profit

Pre-Provision Profit growth rate

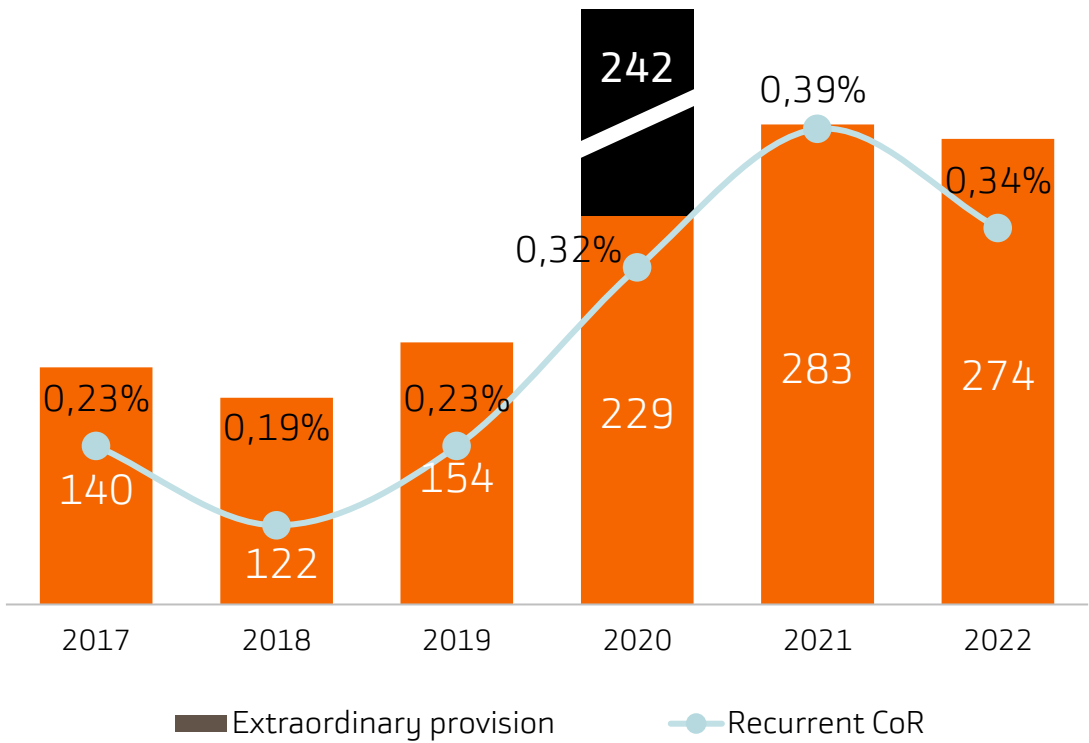
In million of euros and YoY in %



Cost of risk & Other provisions

Cost of credit risk

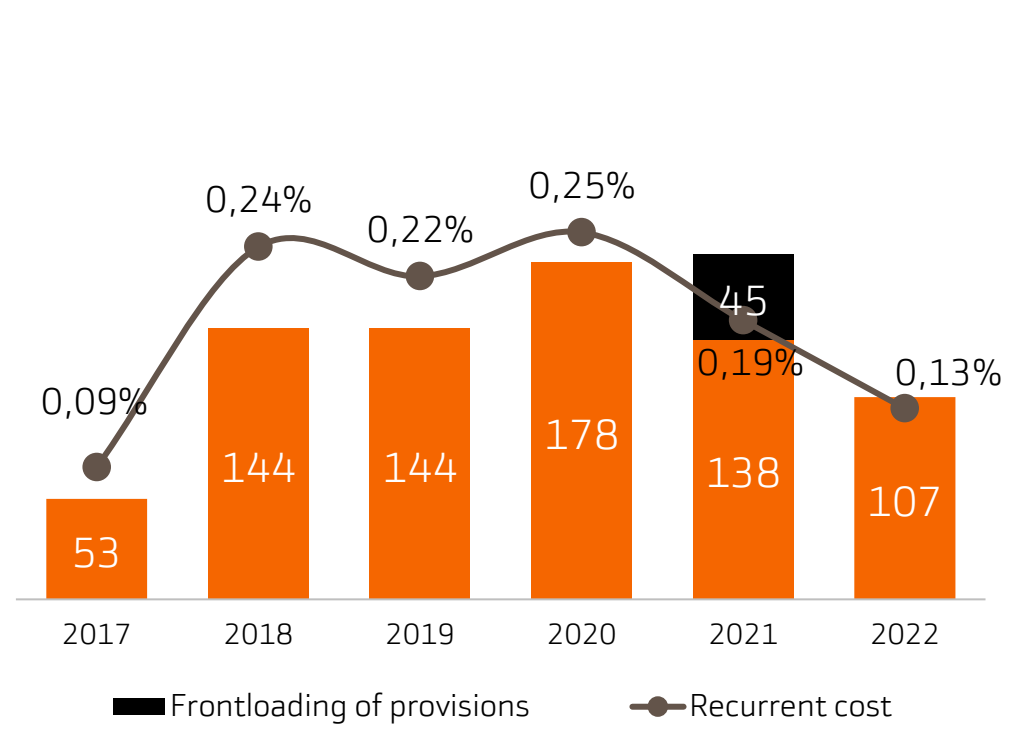
In % of total risk exposure* and in million of euros



* CoR includes impairments & gains/losses on asset disposals. Extraordinaries are not included

Other provisions

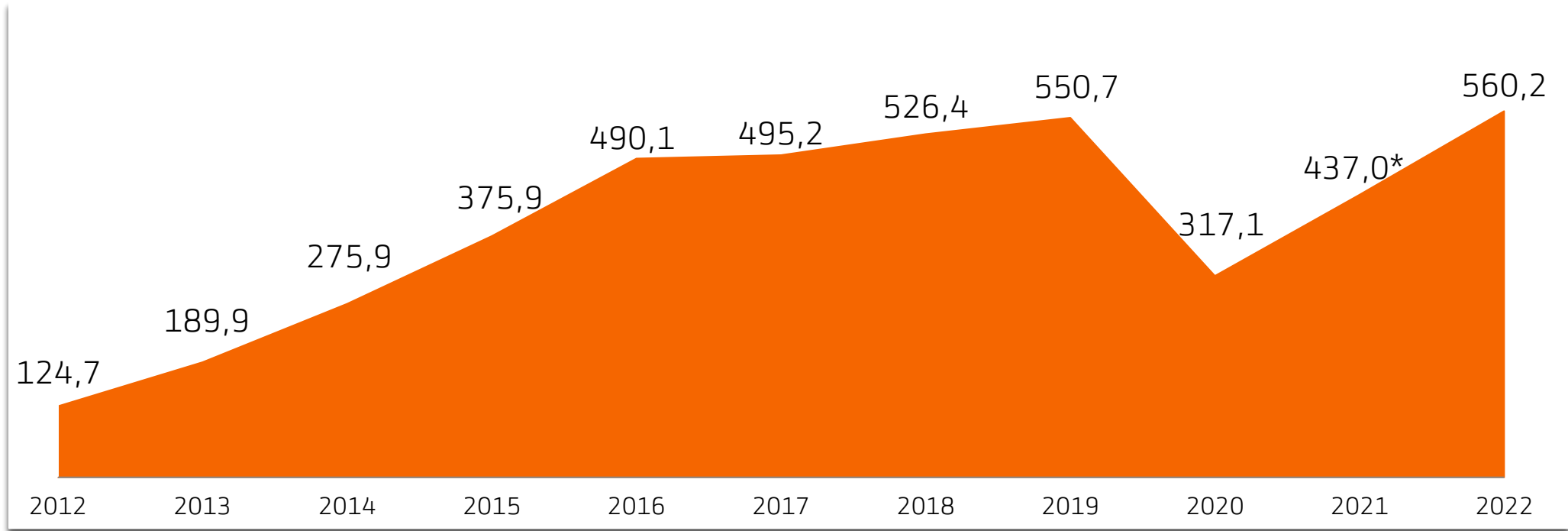
In % of total risk exposure* and in million of euros



01. Results
Total Group Net Income

- In million of euros -

CAGR
2012-22
16%

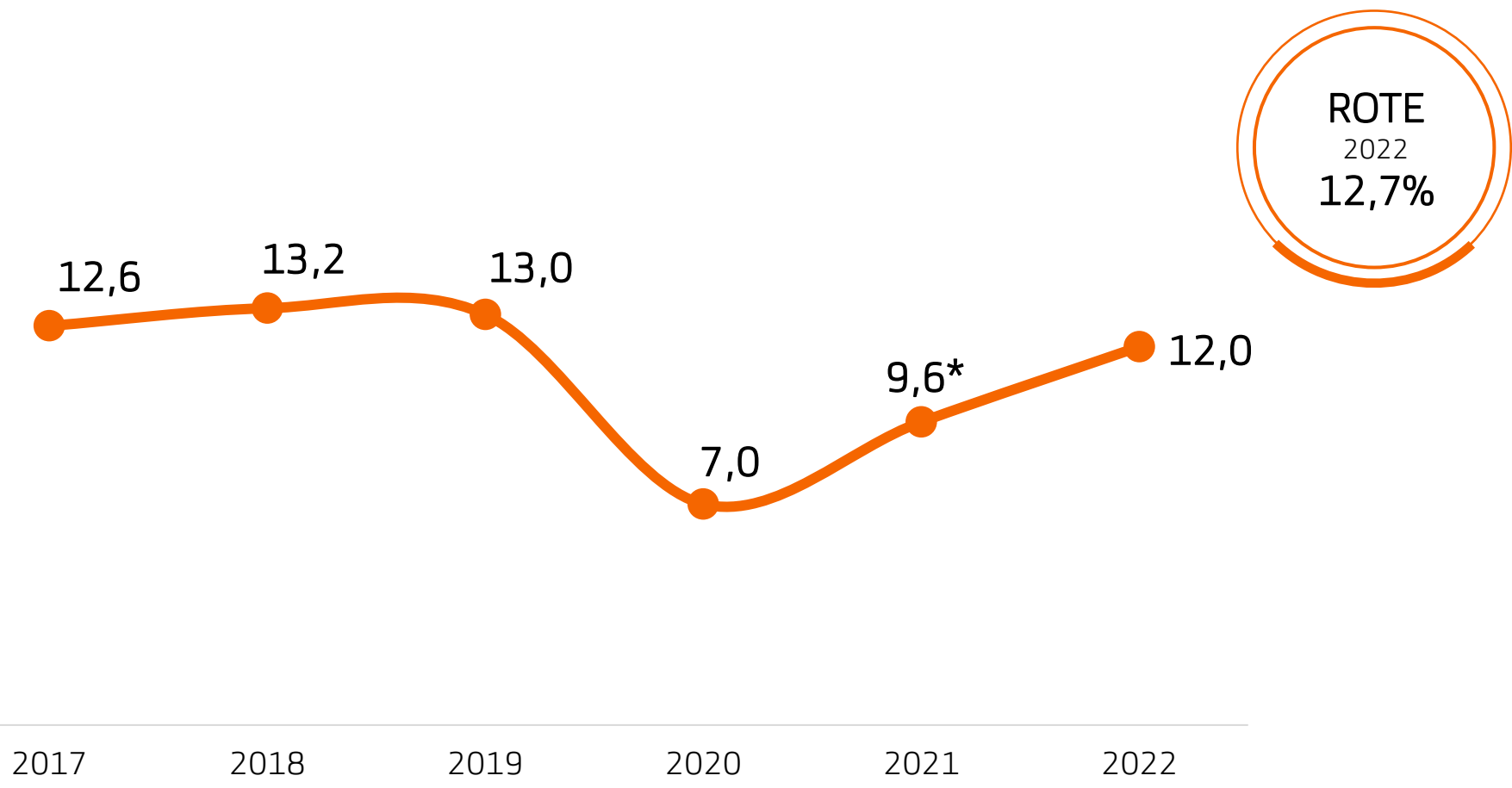


* Net income excluding Linea Directa spin-off result

Results Profitability

ROE

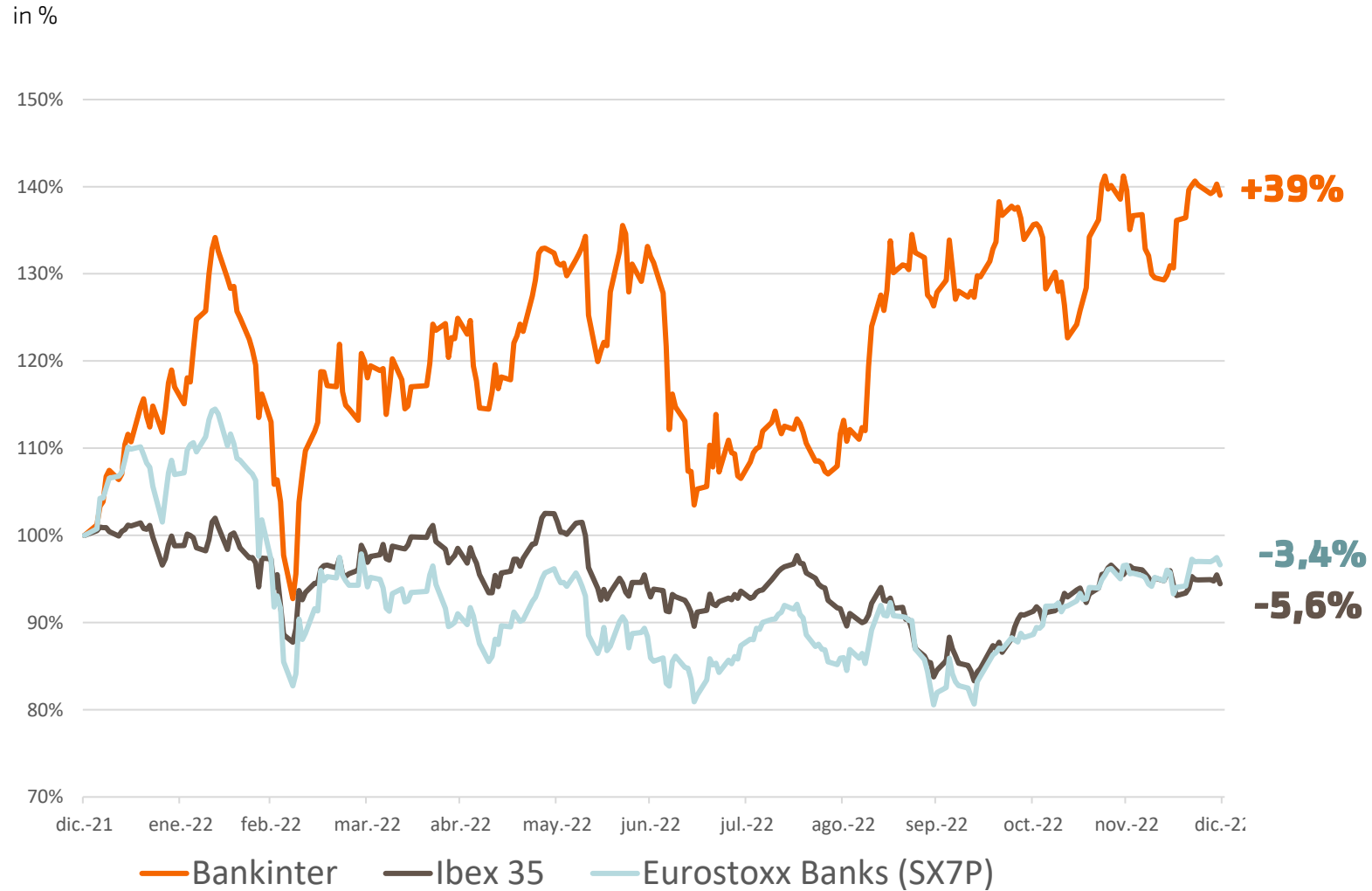
in %



* Excluding the extraordinary impact of Linea Directa spin-off, total ROE is 29%

Shareholders return

Share price. Relative variation LTM (Dec-21 base 100)



TSR* **45%**

Dividend yield **4,5%**

Interim dividends growth +20% vs'21

* Calculated with the share Price at the beginning of 2022 and including the dividends paid in the last 12 months

02.

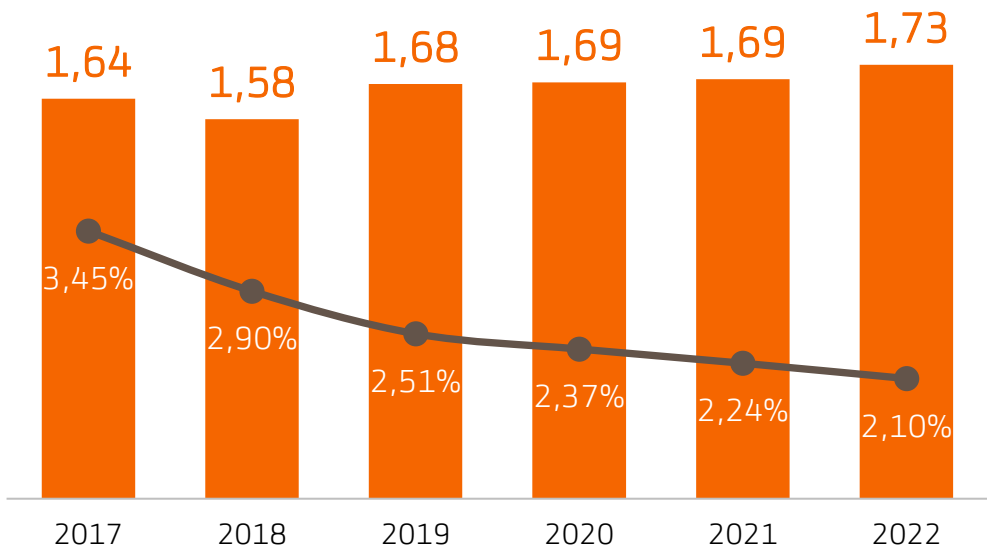
Risk Management



Non-performings loans and NPL ratio

In billion of euros and ratio in %

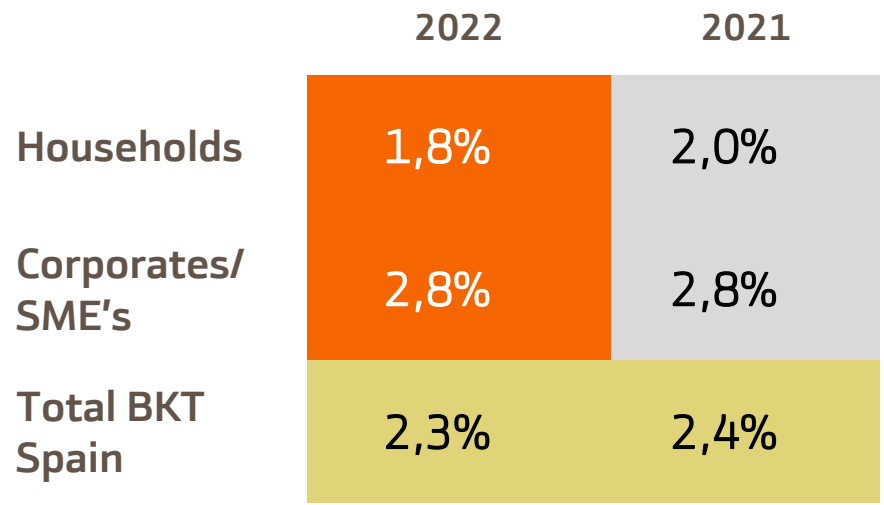
66%
Coverage ratio



NPL ratios in Bankinter Spain

In %

Sector in Spain*
3,77%



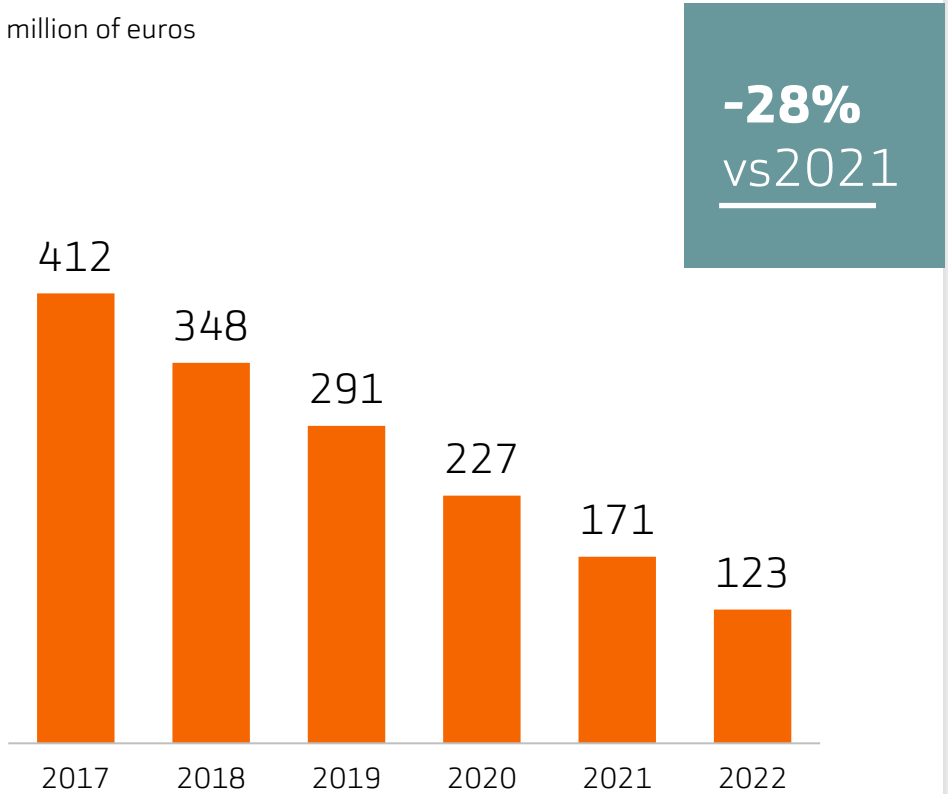
21
Results FY2022

*Data BdE as of Oct-22

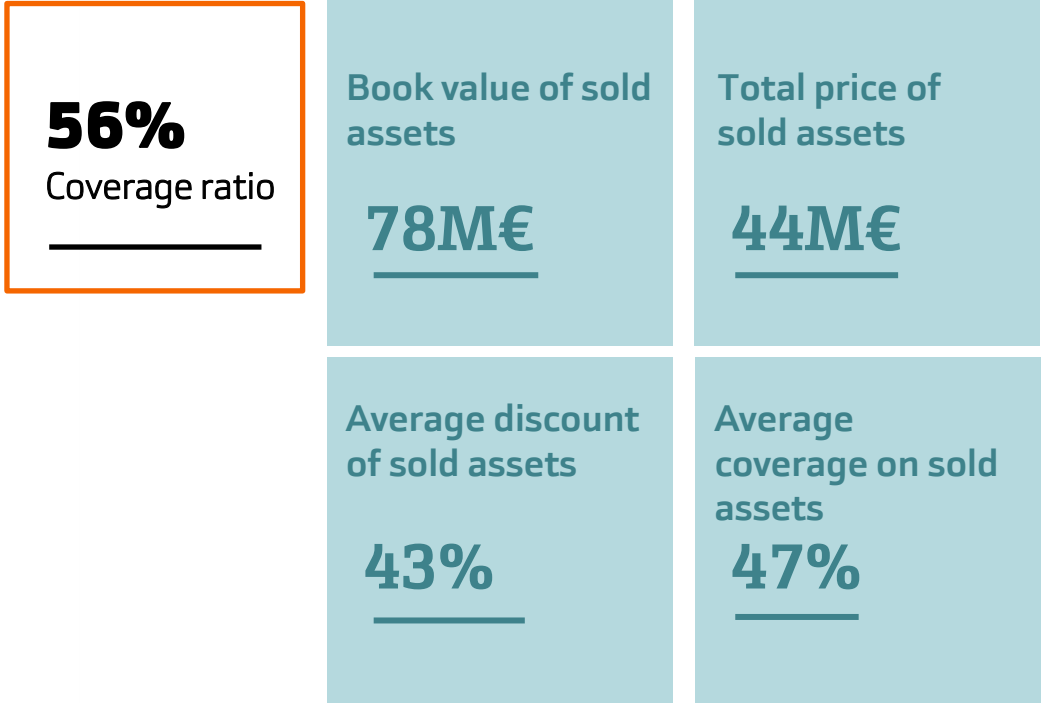
Foreclosed assets

Stock of foreclosed assets

In million of euros



Activity in 2022



Ratio CET1 "fully loaded"

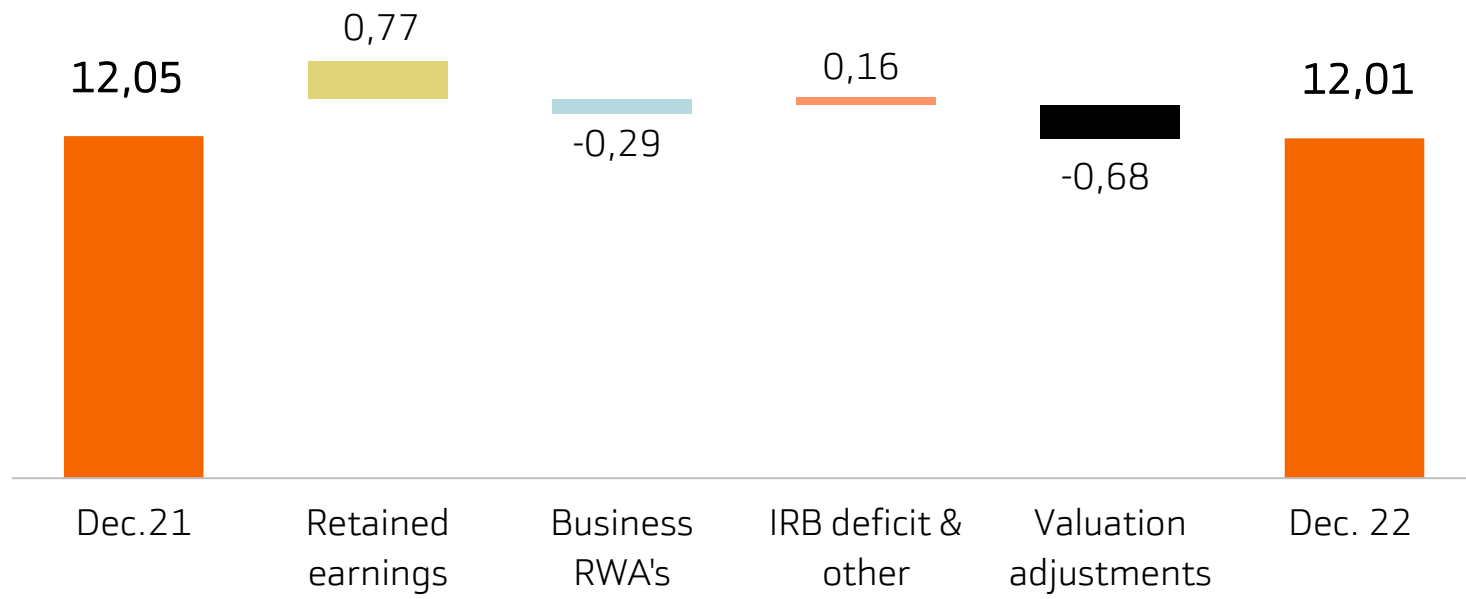
in %

Pilar II (P2R) Capital Requirement 2023
1,29%

CET1 "fully loaded"
12,0%
Min. 7,726%

Leverage ratio
4,4%

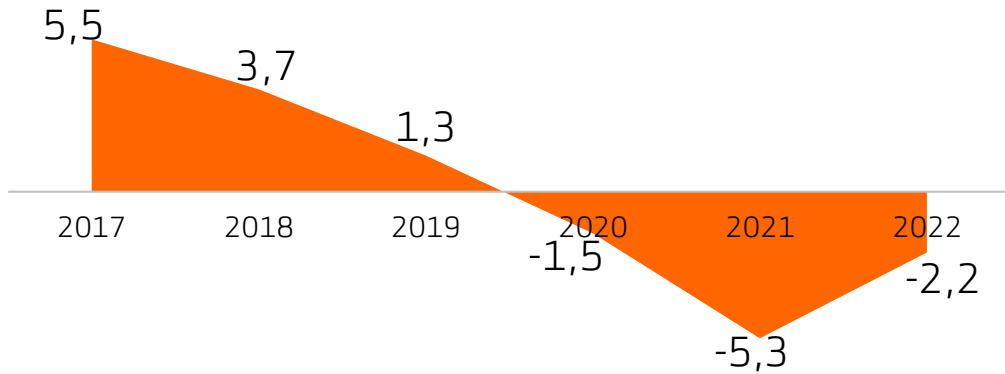
Total Capital ratio
15,3%



MREL
21,4%
Min. '22 18,7%
Min. '24 20,5%

Commercial gap

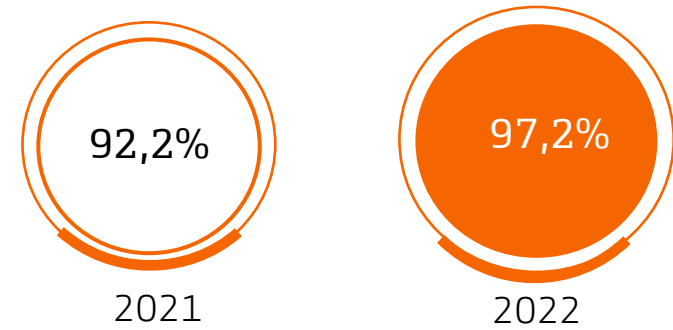
In billion of euros



Liquid Assets: €19,7bn

Loan-to-deposits ratio

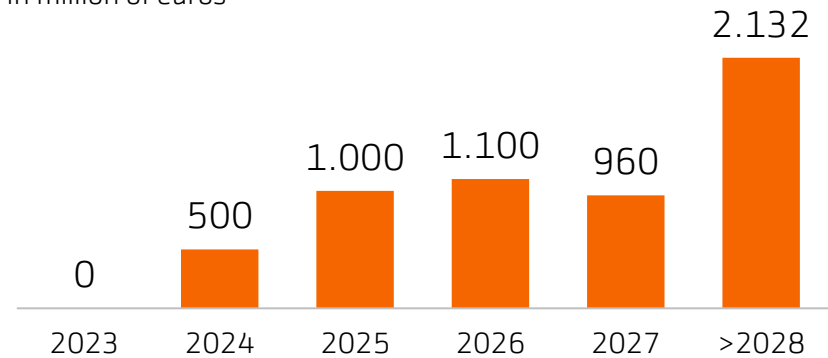
in %



+5 p.p
vs 2021

Wholesale funding maturities

In million of euros



03.

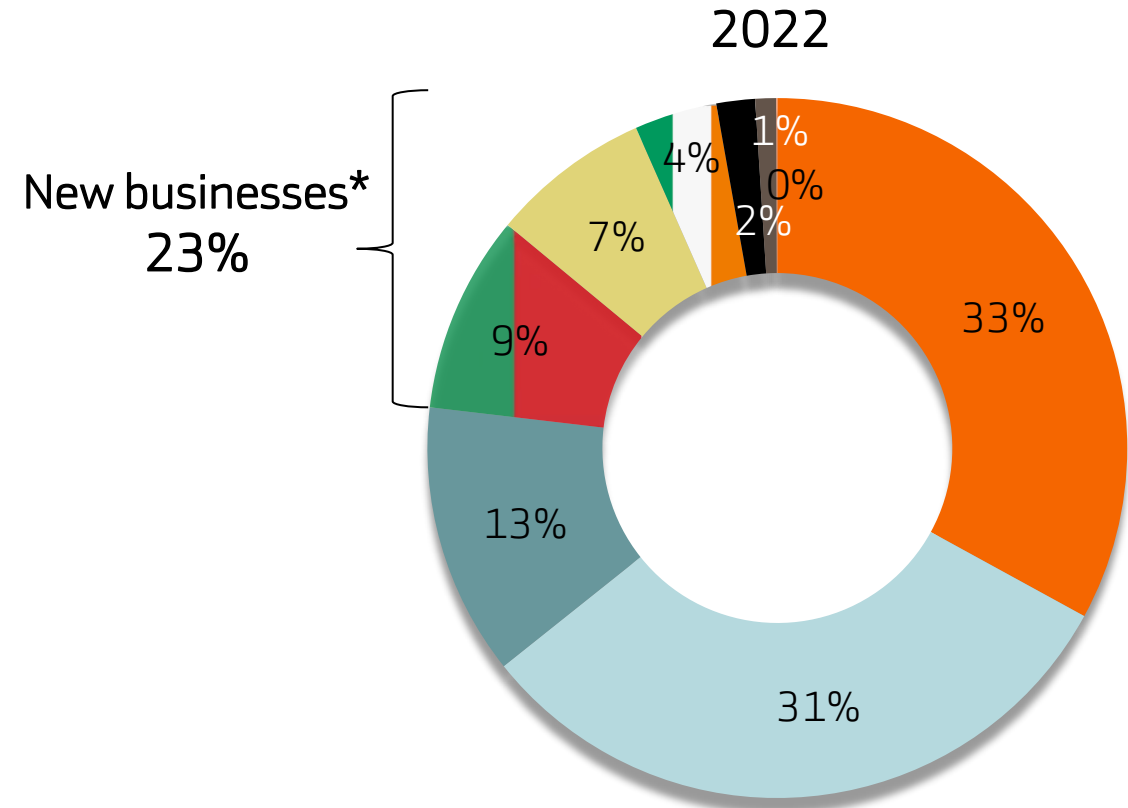
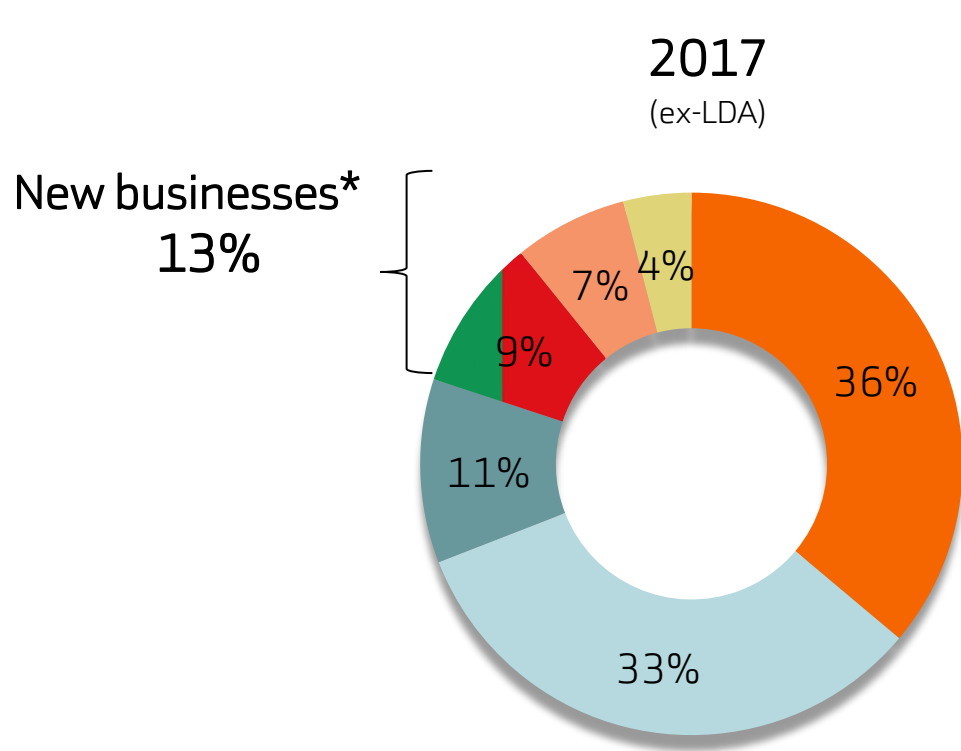
Businesses

1. Banking activity (Spain & Portugal)
2. Consumer Finance activity
(Spain, Portugal & Ireland)
3. EVO Banco



Contribution to Total Income by Business

In % of Total Income



- Corporate/SME banking
- Retail banking
- BK Consumer Finance
- BK Portugal
- BK Investment
- BK Ireland
- EVO Banco
- BK Luxembourg
- Non-customer

*Portugal, Luxembourg, BK Investment, EVO & Ireland

Corporate and SME banking

Loan book

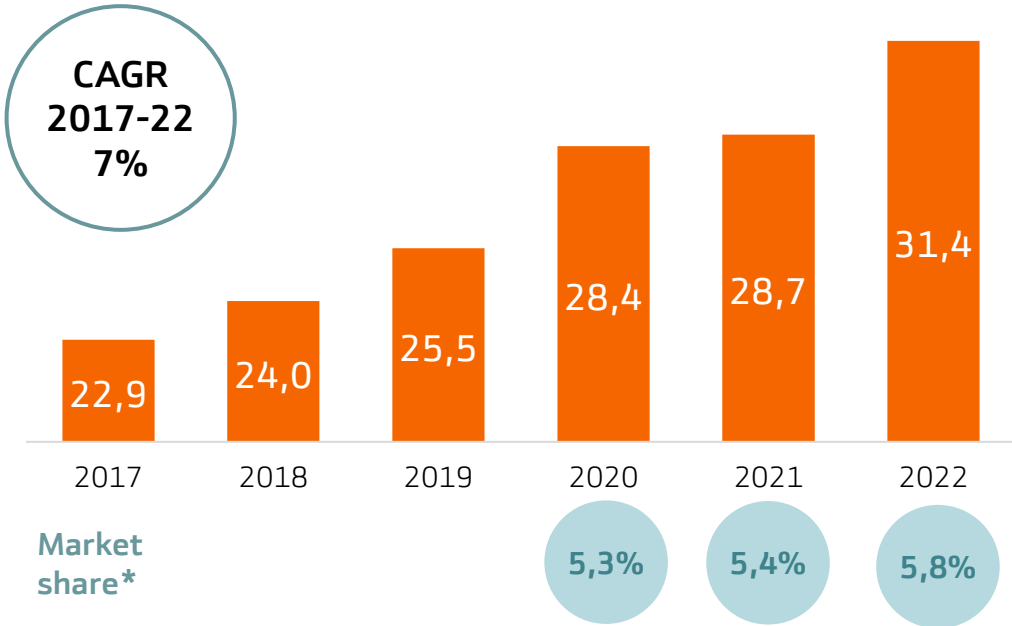
In billion euros

Spain
+8,2%

Sector*
+1,8%

New production
+28%
vs2021

+9,3%
vs2021



* BdE as of November-22

ICO financing

(December 2022)

Drawn amount
5,9bn €

Total ICO lending
8,0bn €

3,5% NPL ratio

Collateral business

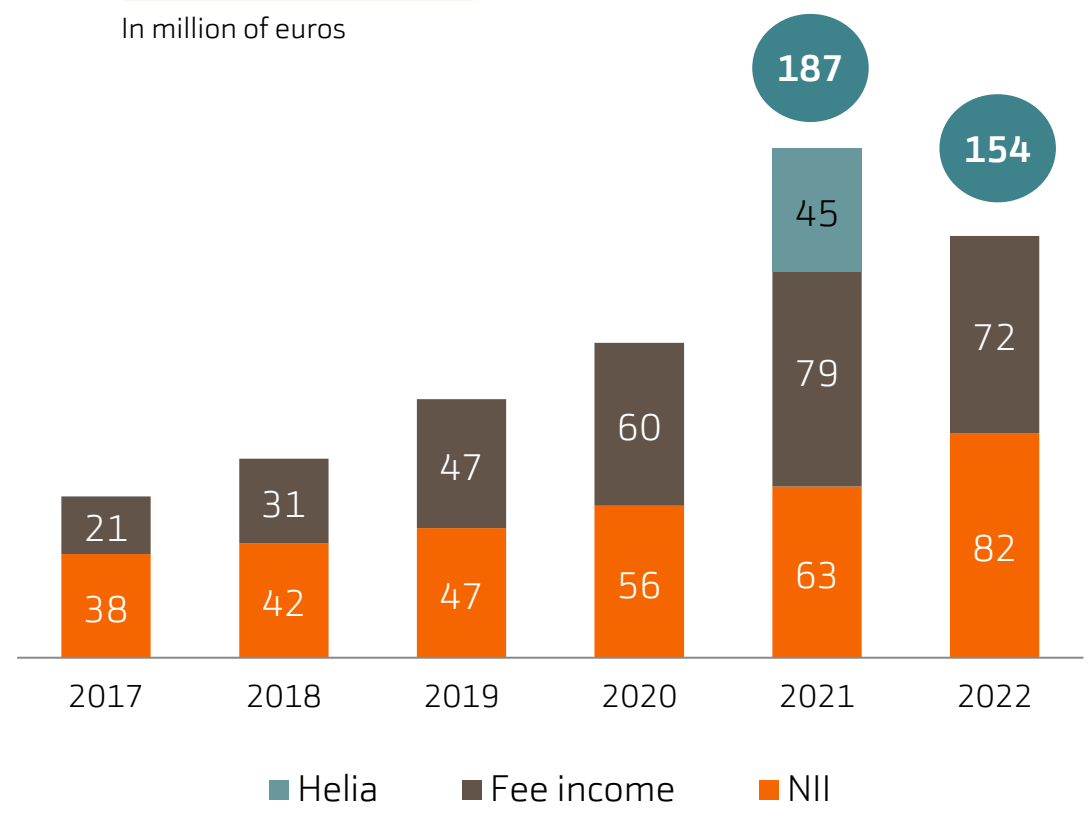
Loan book International banking
€8bn
+25% vs2021

Total Income International banking
€266M
+58% vs2021

Total Income transactional business
€189M
+48% vs2021

IB Total Income

In million of euros



New Asset Management for alternative investments established in Nov. 22 (Bankinter Investment SGEIC)

Alternative Investments

19	Structured vehicles
+€4bn	Committed capital
+5.700	Bankinter investors
€801M	Cumulative pay-out

Debt products

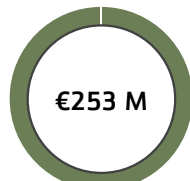
€4.000M	Structured finance
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03. Business
Bankinter Investment

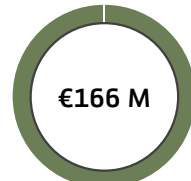
○ Committed capital

Summary of alternative Investments vehicles

Renewable energy



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Helia II



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Helia III



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Helia IV

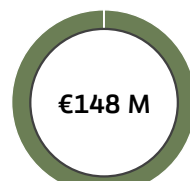
Private Equity / Venture Capital



mvbfund

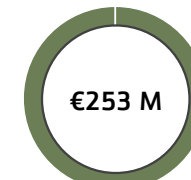


Rhea Secondaries



ecualia

Infrastructures

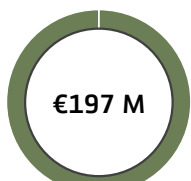


ttain
Infraestructuras



ttain 2
Infraestructuras

Real Estate



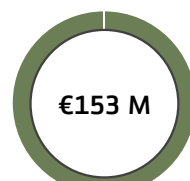
Ores
Socimi



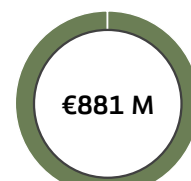
Ores
Portugal



ATOM
HOTELS -
S O C I E T A T



STUDENT



Montepino



VICTORIA
Hotels & Resorts



ATRUM
SOLUÇÕES



SP vehicles

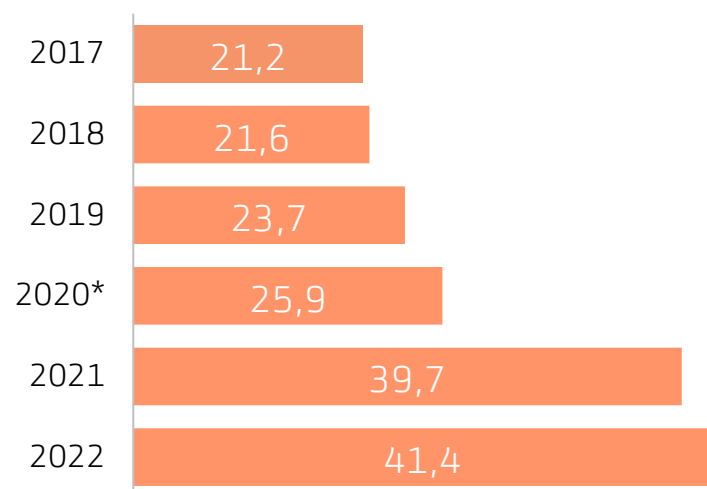
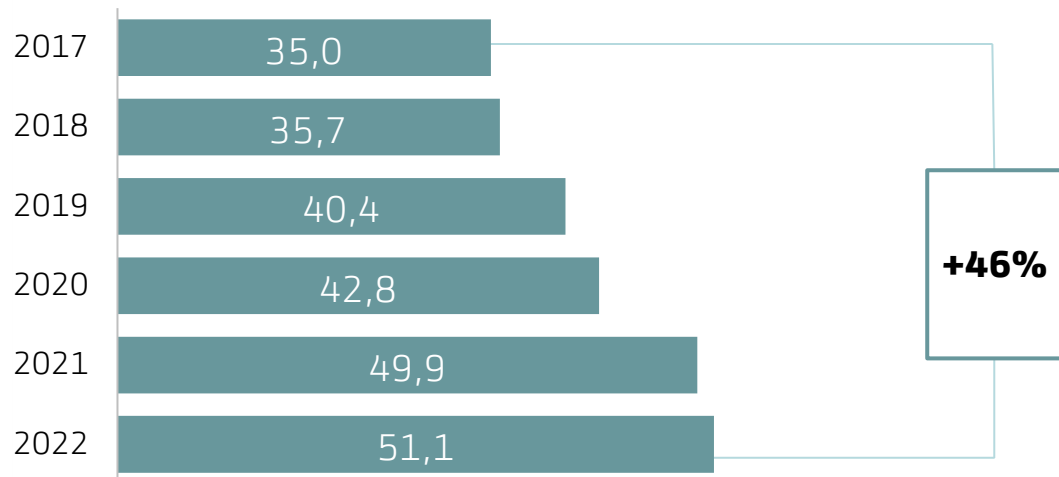
Wealth & Retail banking

Customer assets

In billion of euros

Net new money 2022	+€4,1 bn
Market effect 2022	-€3,3 bn

Net new money 2022	+€3,4 bn
Market effect 2022	-€1,5 bn



Wealth banking

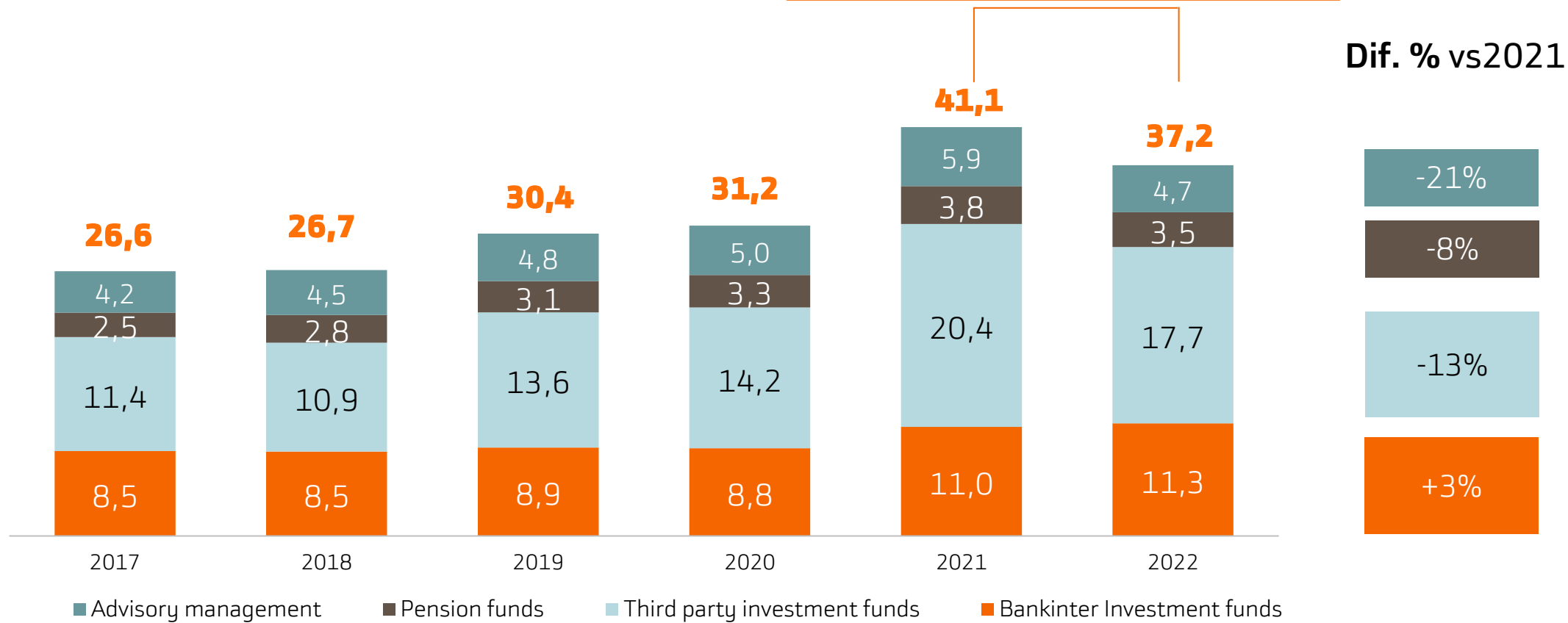
Retail banking

*figures prior to 2021 only include the Personal banking segment

Asset Management

In billion of euros

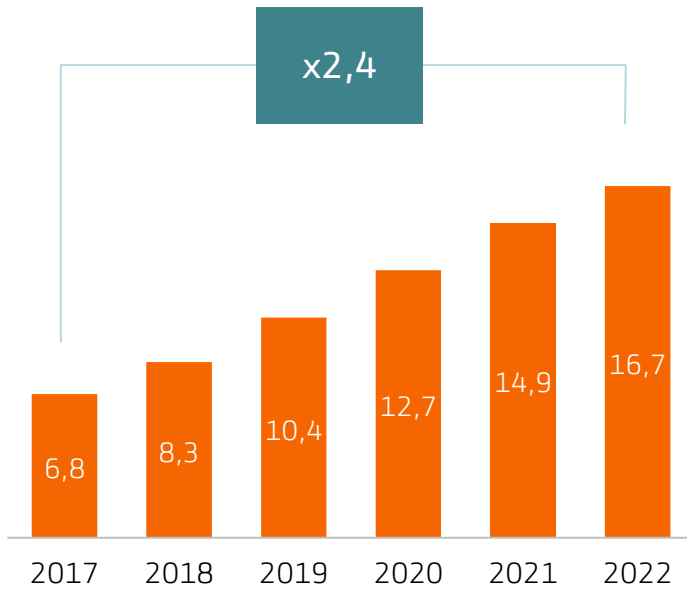
- Investment funds commercial activity: +€1.6bn
- Annual variation in asset managed: -€3.8bn



Retail banking

Salary account balances in Spain

In billion of euros



New mortgage production

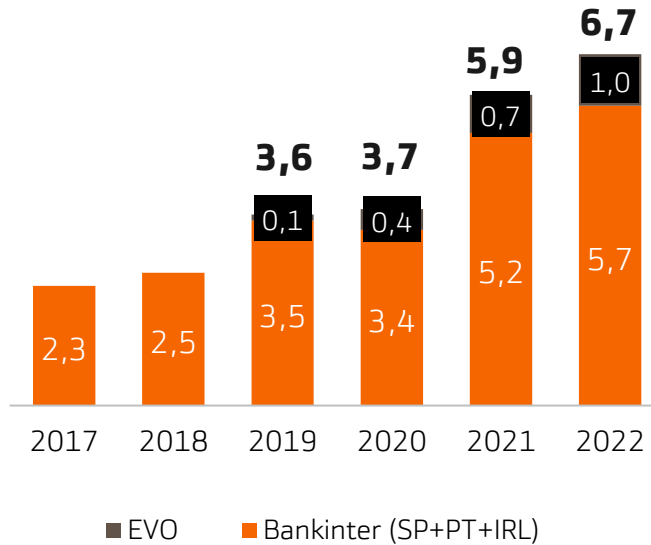
In billion of euros

Market share new mortgages in Spain*

6,7 %

Fixed rate **67%**

+13% vs2021



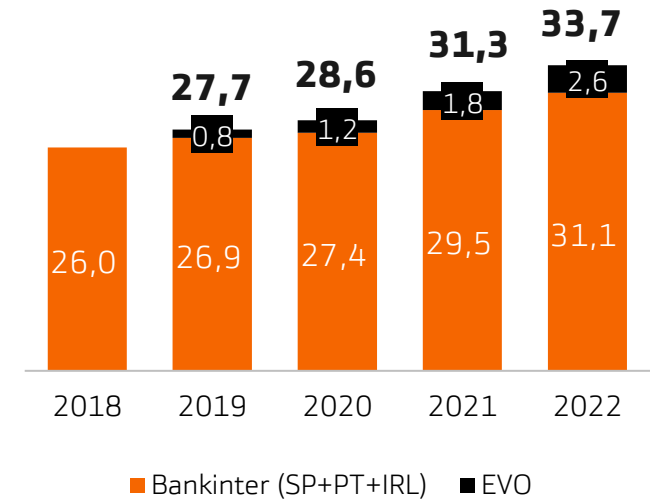
*INE october-22. Market share LTM in Spain

Mortgage back book

In billion of euros

Spain **+2,8%**

Sector** **+0,4%**

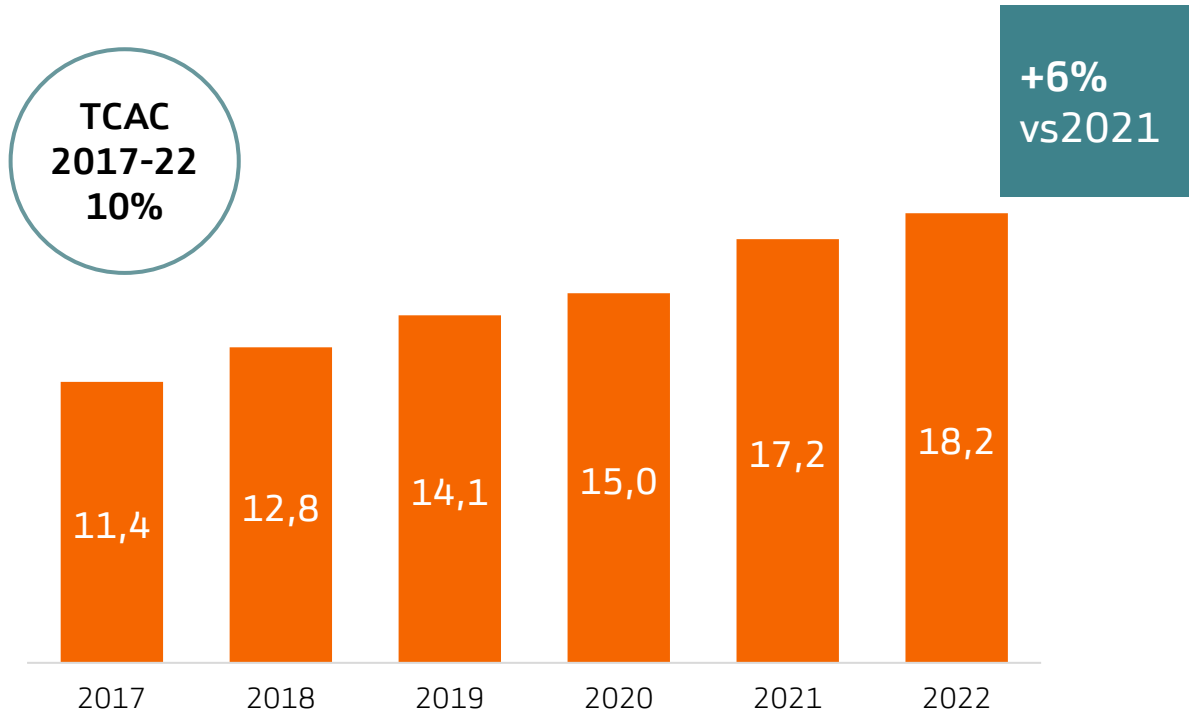


**BdE as of November-22

Bankinter Portugal

Total business volume*

In billion of euros



*Including Loans, deposits and off balance sheet products

Business Indicators

In billion of euros

€8,0_{bn}
Loan book
+15% YoY

Retail banking €5,6bn +13%	Corporate/SME bkg. €2,4bn +20%
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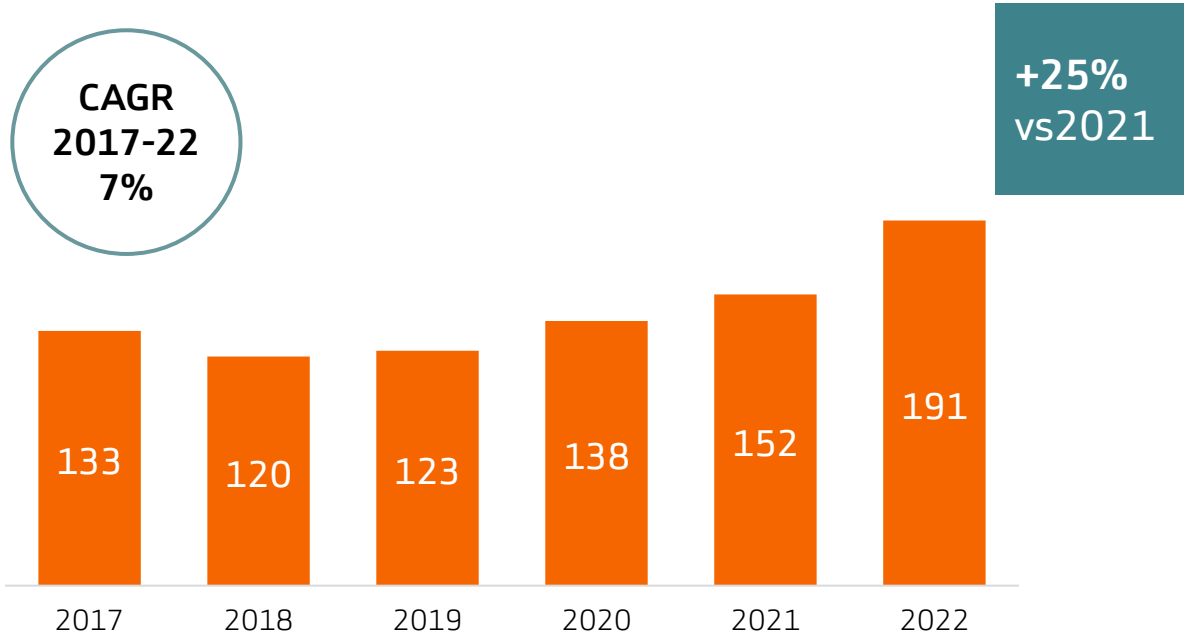
€6,4_{bn}
Deposits
+9% YoY

€3,9_{bn}
Off-balance sheet funds
-10% YoY

Bankinter Portugal

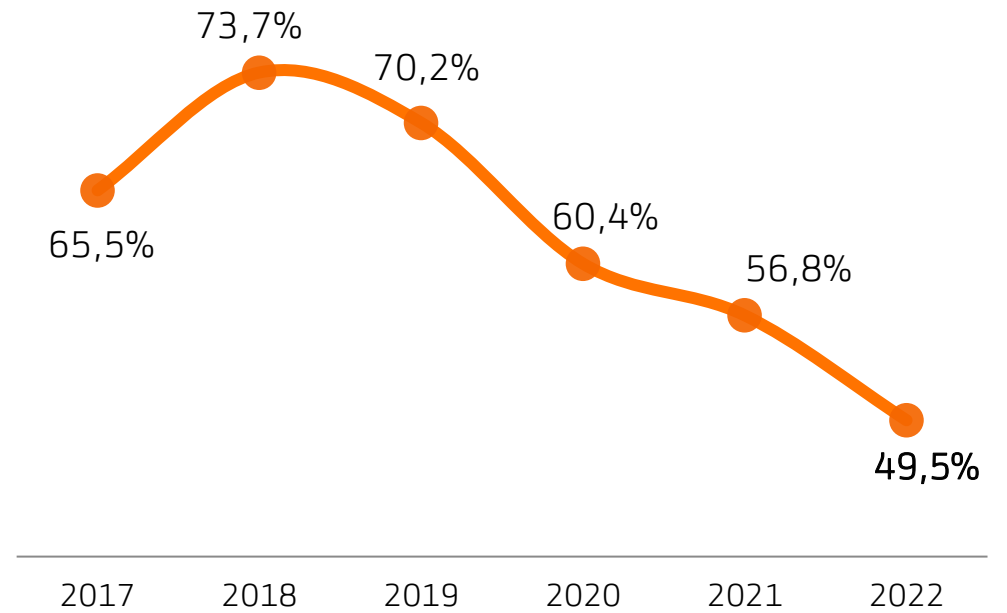
Gross operating income

In million of euros



Cost-to-Income ratio

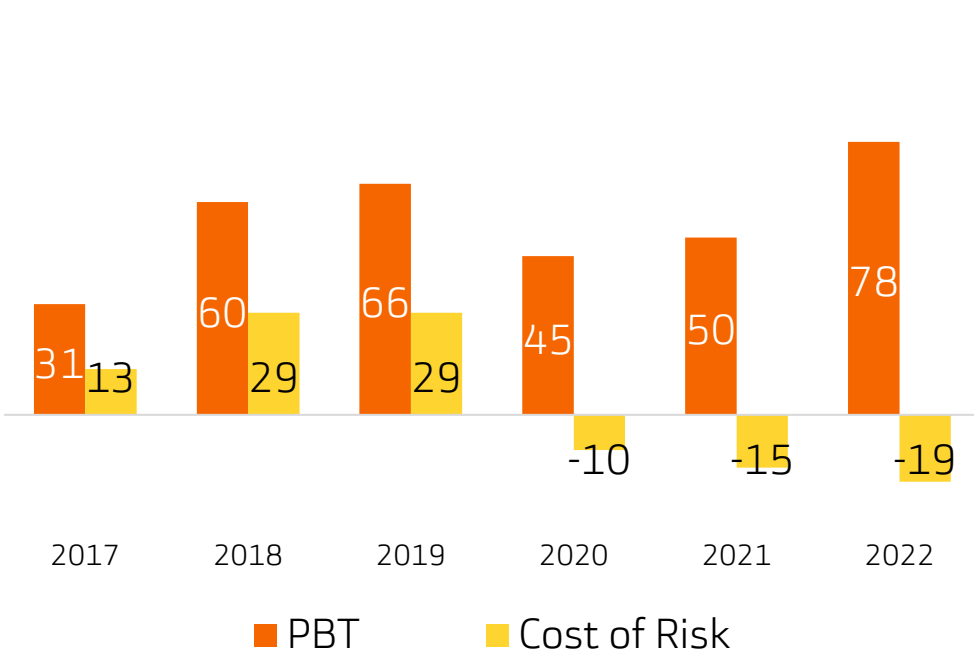
In %



Bankinter Portugal

Profit before taxes

In billion of euros



FY 2022 P&L

In million of euros

	2022	2021	Dif. %
Net Interest Income	133	99	35%
Net fees and commissions	66	61	8%
Other income/expenses	-8	-7	8%
Gross operating income	191	152	25%
Operating expenses	-94	-86	9%
Pre-provision profit	96	66	47%
LLP and other provisions	-19	-15	22%
Profit before taxes	78	50	54%

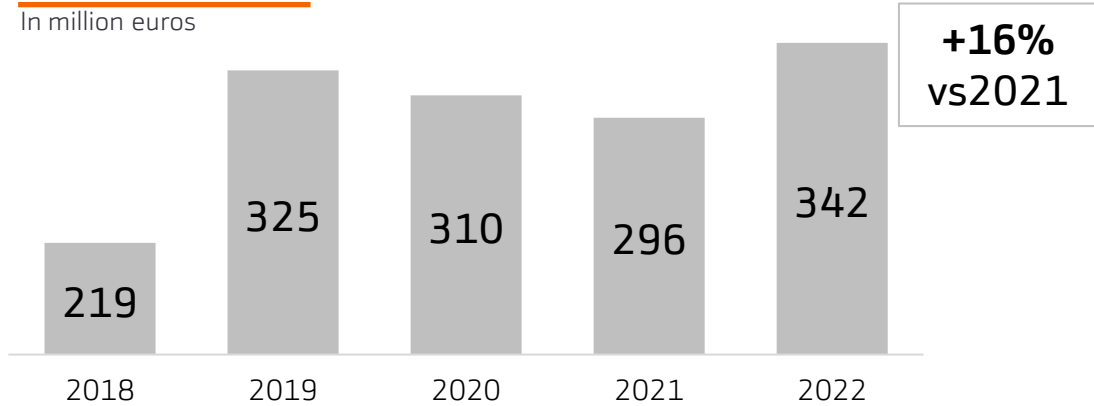
Bankinter Consumer Finance



Cost of risk 2,5%	€5,5bn Loan book +55% vs2021
Risk-adjusted return 5,1%	
NPL ratio 4,2%	€3,9bn ex-mortgages +26% vs2021
Cost to income 29%	
	New production €3,0bn +100% vs2021

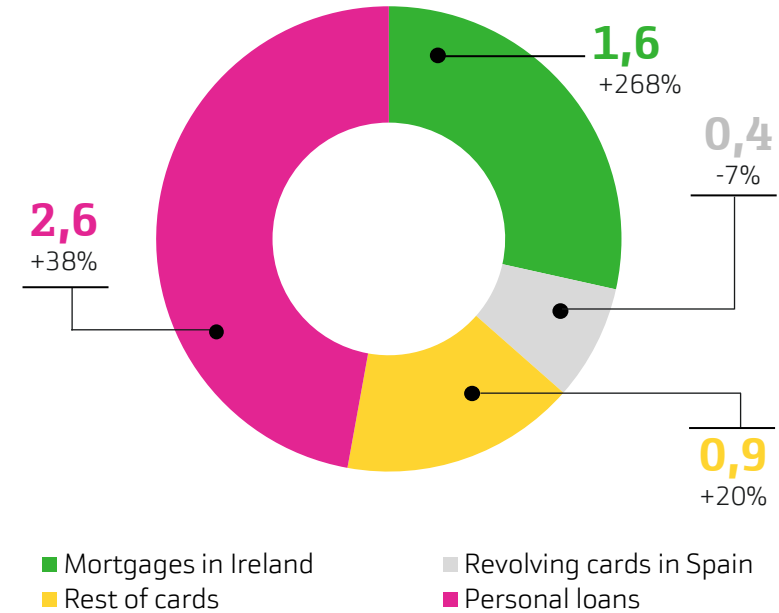
Total income

In million euros



Breakdown by product type 2022

In billion of euros and dif. YoY in %



Bankinter Ireland



Cost of risk
0,9%

NPL ratio
0,4%

€2,3bn
Loan book
+132% vs2021

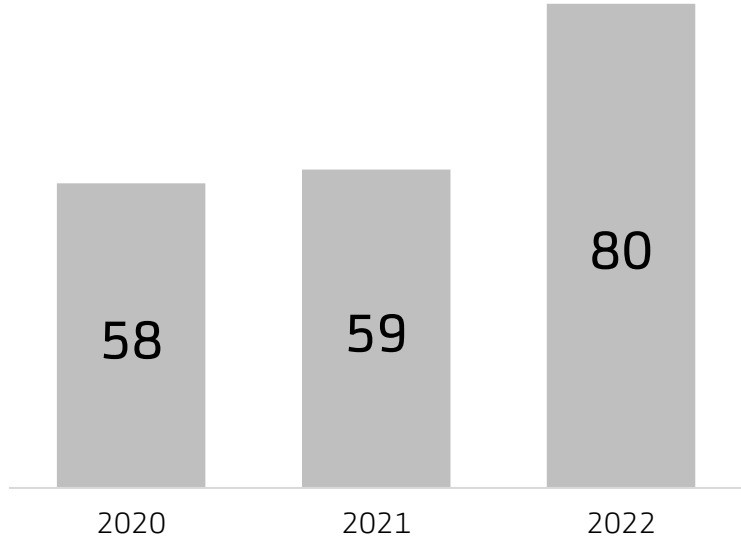
Mortgages: €1,6bn +268%
Consumer lending: €0,7bn +28%

€1,2bn
x3
New
Mortgages
vs 2021

Total income

In million of euros

+34%
vs2021



37
Results FY2022

An award-winning consumer finance company.



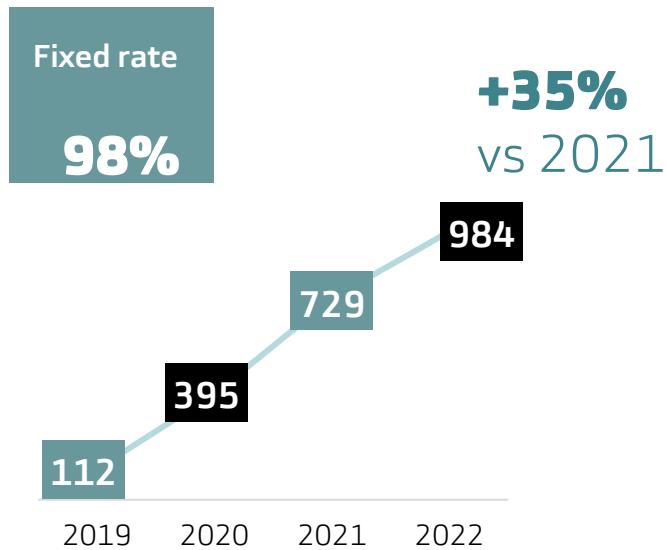
EVO Banco

Most innovative European Bank 2022 award



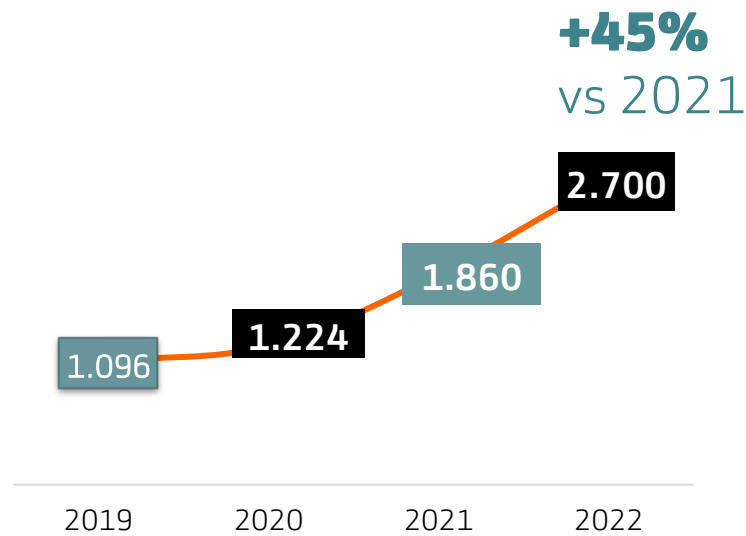
New mortgages

In million of euros



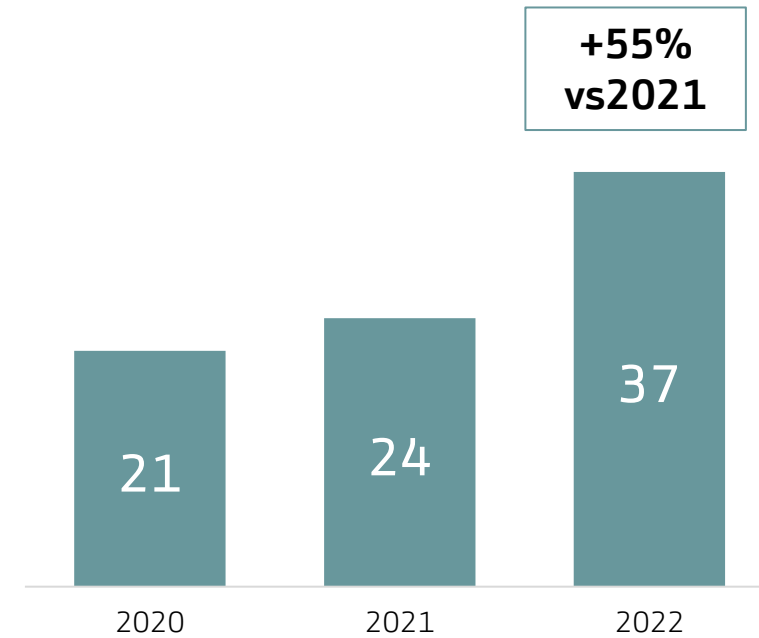
Total loan book

In million of euros



Total income

In million of euros



ESG indicators 2022

Environmental

Climate change impact reduction

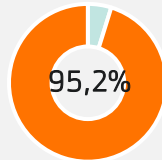
- Carbon neutral scopes 1 & 2
- Decarbonization strategy
- Climate change rating score on the Corporates and mortgages books

Increase in sustainable business

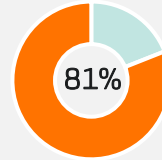
Corporates	Households
Sustainable lending €1.611 million	Green mortgages €200 million
Renewable energy Project finance €470 million	ESG alternative investments €858 million
	ESG Investment funds Own €1.098 million Third party €8.667 million

Social

Digital accesibility



Webs



Mobile

- Ilunion accesibility APP Bankinter

Social action

- Social investments (LBG methodology): €2,9M
- % employee volunteering: 14,1%
- Beneficiaries of financial education programs: 28.935

Continued staff growth

- 6.419 employees in 2022:
+ 1.061 in Spain since 2012*

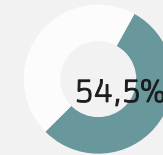


*organic growth

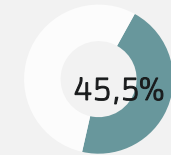
Governance

Adoption of best practices

- 100% of the recommendations of the Good Governance Code



Board members



Board women

ESG training

- New sustainability program available to 100% of Bankinter employees

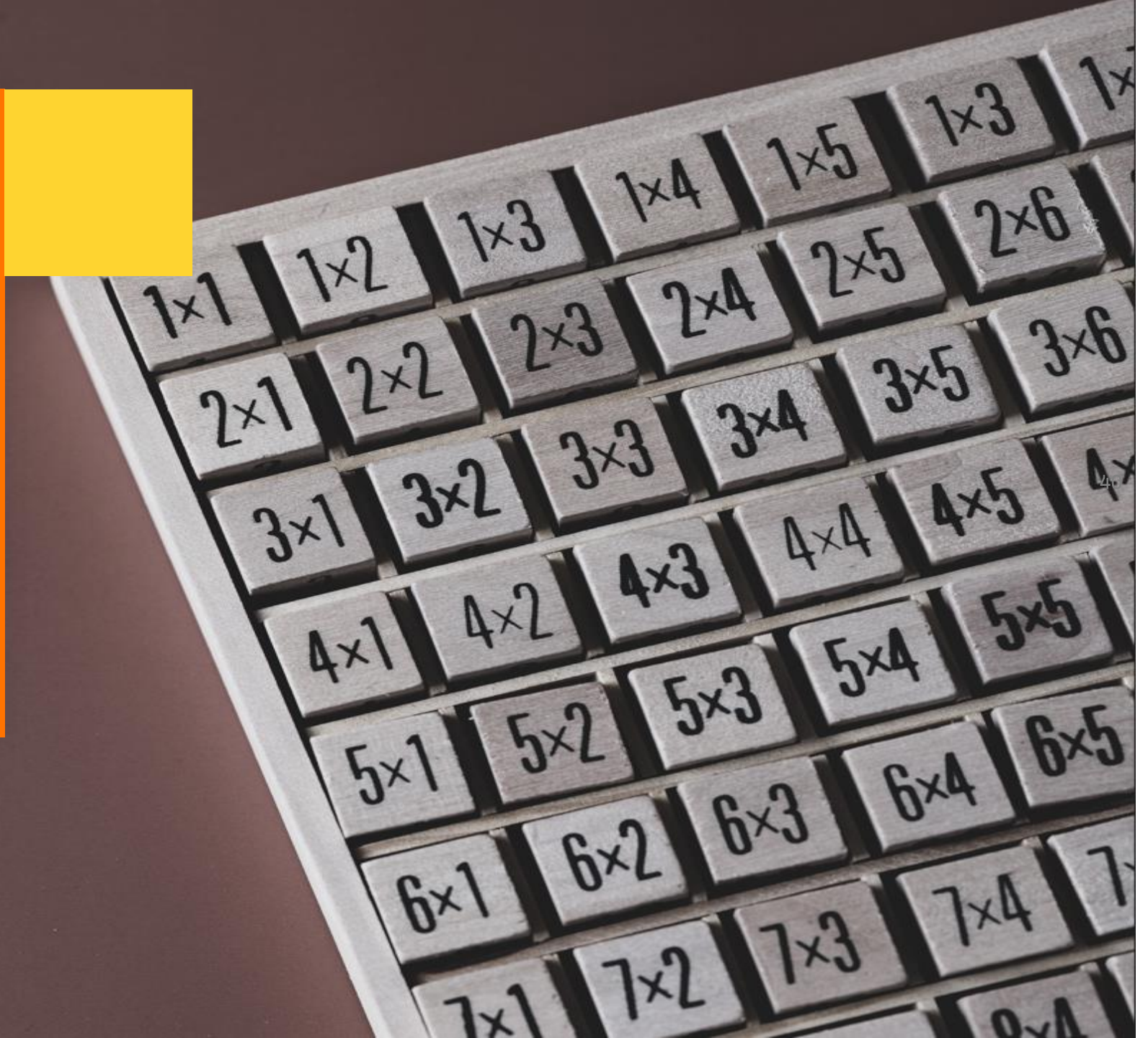
Acknowledgment to ESG management

- Inclusion in the main ESG indices :
DJSI World / FTSE4Good



04.

Summary



€2,084M
Total Income
+12%
NII +21% Fees +0.4%

€1,166M
Pre-Provision Profit
+16%

€560M
Net Income
+28%

Balance sheet
74MM€ Loan Book **+9%**
75MM€ Retail Funds **+4%**

ROE
12,0%

NPL ratio
2,10%

Coverage ratio
66%

CET1
"FULLY LOADED"
12,0%

Executive summary

Commercial activity

- Strong commercial activity reflected in 9% yoy increase in loan book. In Spain, loan book grew six times above the sector, in Portugal loan book grew by 15%, EVO is up 45% and Ireland doubles the loan book in the last 12 months.
- Investment funds commercial activity reflects the strenght of the franchise with 1.6bn growth in the year. Customer's net new money grew by over €7bn.

Results

- Net profit reached €560M beating the '23 target one year earlier and recovering profitability levels before Linea Directa segregation.
- NII reached €1.537M a 21% growth and a record figure that proves the good underlying customer business activity in the year.
- ROE stands at 12%, cost-to-income at 44% and NPLs at 2.1%, best in class of the European banking sector. Dividend yield grew by 20% in the year with a Total Shareholder Return of 45% for 2022.

Risk Management

- Asset quality remains unchanged with coverage ratio increasing to 66% and cost of risk at 34bps at December 2022.

19 JANUARY 2023

Thank you

bankinter.



Glossary

In addition to financial information prepared in accordance with IFRS Standards, this document includes alternative performance measures ('APMs'), based on the Guidelines on Alternative Performance Measures published by the European Securities and Markets Authority on 30 July 2015 (ESMA/2015/1057) ("the ESMA Guidelines"). Bankinter uses certain APMs, which have not been audited, in order to provide a better understanding of the company's financial performance. These measures should be considered additional information, and in no case do they substitute the financial information prepared in accordance with the IFRS Standards. Furthermore, the manner in which Bankinter defines and calculates these measures may differ from other similar measures calculated by other companies and, therefore, may not be comparable. The ESMA guidelines define APMs as a financial measure of past or future financial performance, of financial situation or of cash flows, except for a financial measure defined or detailed in the applicable financial reporting framework. Pursuant to the recommendations set out in the guidelines previously mentioned, the APMs that have been used are described below.

Alternative performance measure	Definition
ALCO	Asset - Liability Committee
CET1	Common Equity Tier 1
CAGR	Compound Annual Growth Rate
Cost of risk	This metric includes the total NPL cost as of the reporting date. It includes losses from impaired assets (NPL provisions) and gains and losses on asset disposals.
Cost-to-income ratio	This is the result of dividing the sum of the staff costs, other general administrative expenses and depreciation and amortisation expenses, by the gross margin.
Foreclosed assets	Available-for-sale foreclosed assets
Foreclosure coverage	Calculated as the balance of the provisions divided by the balance of foreclosed assets.
Loan-to-deposit ratio	The loan-to-deposit ratio is the quotient of total loans divided by customer deposits.
MREL	Minimum requirement for own funds and eligible liabilities
NPL coverage	Calculated as the balance of the provisions divided by the balance of doubtful loans (with off-balance sheet exposure).
NPL ratio	Calculated as the balance of doubtful loans (with off-balance sheet exposure) divided by the balance of the total risk.
RoE (Return on equity)	This is the result of dividing attributed net profit by shareholders' equity on the date (excluding the profit/loss for the year, dividends and remunerations and valuation adjustments). In the denominator, average own funds are the average of own funds for the reporting period.
ROTE (Return on Tangible Equity)	This is the result of dividing attributed net profit by shareholders' tangible equity on the date (excluding the profit/loss for the year, dividends and remunerations and valuation adjustments). In the denominator, average own funds are the average of own funds for the reporting period.
RWAs	Risk-weighted assets
SREP	Supervisory Review and Evaluation Process
TSR	Total Shareholder Return: calculated with the share Price at the beginning of the period and including the dividends paid in the last 12 months